



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 BPH70345

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 ROBERTA WAGNER  
 304-558-0067

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
**GD SATCOM TECHNOLOGIES**  
**1500 PEDELIN DRIVE**  
**NEWTON, NC 28602**

SHIP TO  
 HEALTH AND HUMAN RESOURCES  
 BPH - TRAUMA & EMERGENCY CARE  
 SYSTEM  
 VARIOUS LOCALES AS INDICATED  
 ON PURCHASE ORDER

| DATE PRINTED                 | TERMS OF SALE | SHIP VIA                 | F.O.B. | FREIGHT TERMS |
|------------------------------|---------------|--------------------------|--------|---------------|
| 09/18/2006                   |               |                          |        |               |
| BID OPENING DATE: 10/20/2006 |               | BID OPENING TIME 01:30PM |        |               |

| LINE  | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
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| 0001  | 1        | JB  |        | 155-10      |            |        |
| <p>REQUEST FOR QUOTATION<br/>         OPEN END BLANKET ORDER</p> <p>THE WEST VIRGINIA DIVISION OF PURCHASING IS SOLICITING BIDS FOR DHHR, BPH/STECs TO PROVIDE COMMUNICATIONS SYSTEM HARDWARE INCLUDING MICROWAVE AND RADIO ANTENNAS, TRANSMISSION LINES, AND OTHER PARTS AND ACCESSORIES FOR THE STATEWIDE MEDICAL COMMAND COMMUNICATIONS SYSTEM.</p> <p>PLEASE NOTE THE FOLLOWING ATTACHMENTS:<br/>         1) SPECIFICATIONS<br/>         2) QUOTE EVALUATION SHEET<br/>         3) AFFIDAVIT</p> <p>TO PROVIDE AN OPEN END CONTRACT FOR COMMUNICATIONS<br/>         OPEN END CONTRACT</p> <p>TO ESTABLISH AN OPEN END CONTRACT FOR THE PURCHASE OF VARIOUS COMMUNICATIONS SYSTEM HARDWARE INCLUDING MICROWAVE AND RADIO ANTENNAS, TRANSMISSION LINES, AND OTHER PARTS AND ACCESSORIES FOR THE STATEWIDE MEDICAL COMMAND COMMUNICATIONS SYSTEM AS WELL AS ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> |          |     |        |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 828 466 9166 DATE: 5 OCT 06

TITLE: MGR, SUPPLIES FEIN: ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130



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PAGE  
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

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HEALTH AND HUMAN RESOURCES  
 BPH - TRAUMA & EMERGENCY CARE  
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| EXHIBIT 3  |          |     |        |             |            |        |
| <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN</p> |          |     |        |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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| <p>CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>EXHIBIT 6</p> |          |     |        |             |            |        |

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| <p>PRICE ADJUSTMENT PROVISION:<br/>           THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>PREFERRED TERMS:<br/>           IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR.</p> <p>INQUIRIES:<br/>           WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON SEPTEMBER 29, 2006. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL</p> |          |     |        |             |            |        |
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS  |          |     |        |             |            |        |

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| PAGE |
| 5    |

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RFQ COPY

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| <p>QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER<br/>           DEPARTMENT OF ADMINISTRATION<br/>           PURCHASING DIVISION<br/>           2019 WASHINGTON STREET, EAST<br/>           CHARLESTON, WV 25311<br/>           FAX: 304-558-4115<br/>           E-MAIL: RWAGNER@WVADMIN.GOV</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> |          |     |        |             |            |        |

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 6

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| <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;<br/>         OR</p> |          |     |        |             |            |        |

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 7

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| <p>( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND</p> |          |     |        |             |            |        |

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| <p>THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>GD SATCOM TECHNOLOGIES</u></p> <p>DATE: <u>3 OCT 06</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>MGR, MFR SALES REPS</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION<br/>         PURCHASING DIVISION<br/>         BUILDING 15<br/>         2019 WASHINGTON STREET, EAST<br/>         CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF</p> |          |     |        |             |            |        |

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| RFQ NUMBER |
| BPH70345   |

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|------|
| PAGE |
| 9    |

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|--|
| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| ROBERTA WAGNER<br>304-558-0067         |

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES  
 BPH - TRAUMA & EMERGENCY CARE  
 SYSTEM  
 VARIOUS LOCALES AS INDICATED  
 ON PURCHASE ORDER

|                              |               |                          |     |               |
|------------------------------|---------------|--------------------------|-----|---------------|
| DATE PRINTED                 | TERMS OF SALE | SHIP VIA                 | FOB | FREIGHT TERMS |
| 09/18/2006                   |               |                          |     |               |
| BID OPENING DATE: 10/20/2006 |               | BID OPENING TIME 01:30PM |     |               |

| LINE  | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|--------|
| THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:<br>SEALED BID<br><br>BUYER:-----ROBERTA WAGNER/FILE 22-----<br>RFQ. NO.:-----BPH70345-----<br>BID OPENING DATE:---10/20/2006-----<br>BID OPENING TIME:---1:30 PM-----<br><br>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY<br>TO CONTACT YOU REGARDING YOUR BID:<br>828 466 0860<br>CONTACT PERSON (PLEASE PRINT CLEARLY):<br>STEVE COFFEY |          |     |        |             |            |        |
| ***** THIS IS THE END OF RFQ BPH70345 ***** TOTAL: _____  |          |     |        |             |            |        |

|   |           |                                   |  |
|---|-----------|-----------------------------------|--|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS |           |                                   |  |
| SIGNATURE                                 | TELEPHONE | DATE                              |  |
| TITLE                                     | FEIN      | ADDRESS CHANGES TO BE NOTED ABOVE |  |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## Specifications

The West Virginia Department of Health and Human Resources (DHHR), Bureau for Public Health (BPH), State Trauma and Emergency Care System (STECs) desires to establish an open-end contract for the purchase of communications system hardware including microwave and radio antennas, transmission lines, and other parts and accessories for the Statewide Medical Command communications system as well as all state agencies and political subdivisions.

1. Vendor quoted amounts shall include freight and shipping costs F.O.B. to destination to any West Virginia location. Specifically, no additional charges should be quoted for shipping.
2. Vendor must complete the entire price list quote sheet and include the lowest catalog list price, the percent discount, and the quoted price on the sheet.
3. If percent discount differs for other categories of equipment, then the vendor must include the percent discount for each category of equipment.
4. The percent discount for the sample sheet of items must be the same percent discount for that category of equipment in the catalog percent discount quote.
5. Andrew part numbers are listed to assist in product identification but equivalent parts may be quoted from other manufacturers as long as the other manufacturer is specifically noted and certified as equivalent.
6. Vendor should attach a current catalog price list to their bid.
7. The percent discount from list shall remain the same during the entire contract period, including any renewals.
8. Items listed are not to be construed to be the only items needed. The list represents the most frequently utilized items. It is the intent of the State to utilize the entire catalog of like items.

# WV DHHR BPH Trauma & Emergency Care System Communication Division

## Corrected Quote Evaluation Sheet

Vendor Name:

Andrews or Equivalent Parts

GD Satcom Technologies - Gabriel Antennas

ALL ITEMS DISPLAYED

| Item | Qty    | Unit | Part Number      | Description  | List Price/Unit | % Discount | Quoted Price/Unit | List Price Total | Quoted Price Total |
|------|--------|------|------------------|--|-----------------|------------|-------------------|------------------|--------------------|
| 1    | RFS 1  | Pkg  | ANGLE-CLPI       | Angle adapter compact qty.10/PKG for waveguides EW52 thru EW240  | \$ 79.30        | 30.0000%   | \$ 55.510         | \$ 79.30         | \$ 55.51           |
| 2    | RFS 1  | Pkg  | ANGLE-UI         | Angle adapter qty.10/PKG for all waveguides and coaxial cables 1/2" to 4"  | \$ 94.00        | 30.0000%   | \$ 65.800         | \$ 94.00         | \$ 65.80           |
| 3    | AND 1  | Ea   | DB408D-B         | Antenna 450-470 MHz, 6.6 OR 7.8, OVER 125, DIPOLE ANT  | \$ 515.00       | 30.0000%   | \$ 360.500        | \$ 515.00        | \$ 360.50          |
| 4    | AND 1  | Ea   | DB222            | Antenna at 159.145   | \$ 380.00       | 30.0000%   | \$ 266.000        | \$ 380.00        | \$ 266.00          |
| 5    | AND 1  | Ea   | DB201            | Antenna at 46.14   | \$ 499.00       | 30.0000%   | \$ 349.300        | \$ 499.00        | \$ 349.30          |
| 6    | RFS 1  | Ea   | BOOT4-114-1      | Boot, 1 1/4" CABLE SIZE 1 holes, LDF6 SERIES, 4"   | \$ 85.00        | 30.0000%   | \$ 59.500         | \$ 85.00         | \$ 59.50           |
| 7    | RFS 1  | Ea   | BOOT4-78-1       | Boot 1 holes, 4" ENTRY PANEL BOOT, 7/8" CABLE SIZE   | \$ 85.00        | 30.0000%   | \$ 59.500         | \$ 85.00         | \$ 59.50           |
| 8    | RFS 1  | Ea   | BOOT4-78-3       | Boot 3 holes, LDF5 SERIES, 4" ENTRY PANEL BOOT, 7/8" CABLE SIZE  | \$ 85.00        | 30.0000%   | \$ 59.500         | \$ 85.00         | \$ 59.50           |
| 9    | RFS 1  | Ea   | BOOT4-12-4       | Boot 4 holes, LDF4 SERIES, 4" ENTRY PANEL BOOT, 1/2" CABLE SIZE  | \$ 85.00        | 30.0000%   | \$ 59.500         | \$ 85.00         | \$ 59.50           |
| 10   | RFS 46 | Ea   | BOOT4-060        | Boot Waveguide Boot 4" for EW52  | \$ 102.00       | 30.0000%   | \$ 71.400         | \$ 4,692.00      | \$ 3,284.40        |
| 11   | RFS 3  | Ea   | BOOT4-065        | Boot Waveguide Boot 4" for EW63  | \$ 102.00       | 30.0000%   | \$ 71.400         | \$ 306.00        | \$ 214.20          |
| 12   | RFS 2  | Ea   | BOOT4-105        | Boot Waveguide Boot 4" for EW90  | \$ 102.00       | 30.0000%   | \$ 71.400         | \$ 204.00        | \$ 142.80          |
| 13   | RFS 91 | Ea   | C137-060FG       | Connector, fixed-tuned, mates with CPR137G for EWVIEWP52   | \$ 450.00       | 30.0000%   | \$ 315.000        | \$ 40,950.00     | \$ 28,665.00       |
| 14   | RFS 7  | Ea   | C137-065FG       | Connector, non-tunable, mates with CPR137G for EW63  | \$ 450.00       | 30.0000%   | \$ 315.000        | \$ 3,150.00      | \$ 2,205.00        |
| 15   | RFS 1  | Ea   | C137-060TG       | Connector, tunable, mates with CPR137G for EWPS2   | \$ 485.00       | 30.0000%   | \$ 339.500        | \$ 485.00        | \$ 339.50          |
| 16   | RFS 2  | Ea   | C90-105TG        | Connector, tunable, mates with CPR90G for EWP90  | \$ 420.00       | 30.0000%   | \$ 294.000        | \$ 840.00        | \$ 588.00          |
| 17   | RFS 2  | Ea   | C90-105FG        | Connector, Non-tunable, mates with Dish  | \$ 420.00       | 30.0000%   | \$ 294.000        | \$ 840.00        | \$ 588.00          |
| 18   | AND 16 | Ea   | GAPD-WSM         | Dehydrator wall shelf for GAPD-20  | \$ 122.00       | 30.0000%   | \$ 85.400         | \$ 1,952.00      | \$ 1,366.40        |
| 19   | AND 16 | Ea   | GAPD-20          | Dehydrator, .2 SCFM, 115 Vac 60 Hz., Factory set at 5 psi.   | \$ 1,805.00     | 30.0000%   | \$1,263.500       | \$ 28,880.00     | \$ 20,216.00       |
| 20   | GAB 1  | Ea   | SR10-59ASE-P     | Dish 10 ft. high performance antenna for 5.925-6.425 GHz single pol., CPR137G, Gray With White Teglar Radome, Flash, Global Standard Pack - 1 PC Reflector | \$ 11,350.00    | 30.0000%   | \$ 7,945.000      | \$ 11,350.00     | \$ 7,945.00        |
| 21   | GAB 1  | Ea   | DRFB10-59-P-RK   | Dish 10 ft. standard antenna for 5.925-6.425 GHz single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector          | \$ 6,750.00     | 30.0000%   | \$4,725.000       | \$ 6,750.00      | \$ 4,725.00        |
| 22   | GAB 1  | Ea   | DRFB10-59-P-RK   | Dish 10 ft. standard antenna for 5.925-6.425 GHz with single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector     | \$ 6,750.00     | 30.0000%   | \$4,725.000       | \$ 6,750.00      | \$ 4,725.00        |
| 23   | GAB 2  | Ea   | HE2-180-U        | Dish 2 ft. 18 GHz, high performance antenna, UG-596U, RFS Type SP2-190A or Andrew equivalent   | \$ 1,020.00     | 30.0000%   | \$ 714.000        | \$ 2,040.00      | \$ 1,428.00        |
| 24   | GAB 1  | Ea   | PE4-107-P-RK     | Dish 4 ft. standard antenna for 10.7-11.7 GHz with single pol., CPR90G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector         | \$ 2,130.00     | 30.0000%   | \$1,491.000       | \$ 2,130.00      | \$ 1,491.00        |
| 25   | GAB 2  | Ea   | HE4-107-P        | Dish 4 ft. ValuLine high performance antenna for 10.7-11.7 GHz with single pol feed, CPR90G, Gray With White Radome, Flash, Standard Pack                  | \$ 2,440.00     | 30.0000%   | \$1,708.000       | \$ 4,880.00      | \$ 3,416.00        |
| 26   | GAB 1  | Ea   | HE6-107-P        | Dish 6 ft. high performance antenna for 10.7-11.7 GHz single pol., CPR90G, Gray With White Teglar Radome, Flash, Global Standard Pack - 1 PC Reflector     | \$ 4,450.00     | 30.0000%   | \$3,115.000       | \$ 4,450.00      | \$ 3,115.00        |
| 27   | GAB 1  | Ea   | SR6-59CSE-P      | Dish 6 ft. high performance antenna for 5.925-6.425 GHz single pol., CPR137G, Gray With White Teglar Radome, Flash, Global Standard Pack - 1 PC Reflector  | \$ 7,000.00     | 30.0000%   | \$4,900.000       | \$ 7,000.00      | \$ 4,900.00        |
| 28   | GAB 1  | Ea   | SR6-65DSE-P      | Dish 6 ft. high performance antenna for 6.425-7.125 GHz single pol., CPR137G, Gray With White Teglar Radome, Flash, Global Standard Pack-1 PC Reflector    | \$ 7,000.00     | 30.0000%   | \$4,900.000       | \$ 7,000.00      | \$ 4,900.00        |
| 29   | GAB 21 | Ea   | DRFB6-59CSE-P-RK | Dish 6 ft. standard antenna for 5.925-6.425 GHz with single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector      | \$ 3,140.00     | 30.0000%   | \$2,198.000       | \$ 65,940.00     | \$ 46,158.00       |

# WV DHHR BPH Trauma & Emergency Care System Communication Division

## Corrected Quote Evaluation Sheet

Vendor Name:

| Andrews or Equivalent Parts |       |     |                  | ALL ITEMS DISPLAYED   |                 |            |                   |                  |                    |
|-----------------------------|-------|-----|------------------|---|-----------------|------------|-------------------|------------------|--------------------|
| Item #                      | Brand | Qty | Unit Part Number | Description   | List Price/Unit | % Discount | Quoted Price/Unit | List Price Total | Quoted Price Total |
| 30                          | GAB   | 2   | DRFB6-59CSE-P-RK | Dish 6 ft. standard antenna for 5.925-6.425 GHz with single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector                   | \$ 3,140.00     | 30.0000%   | \$2,198.000       | \$ 6,280.00      | \$ 4,396.00        |
| 31                          | GAB   | 3   | DRFB6-64BSE-P-RK | Dish 6 ft. standard antenna for 6.425-7.125 GHz single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector                        | \$ 3,140.00     | 30.0000%   | \$2,198.000       | \$ 9,420.00      | \$ 6,594.00        |
| 32                          | GAB   | 1   | UCC6-59ASE-P     | Dish 6 ft. ultra high performance antenna for 5.925-6.425 GHz with dual pol. feed, CPR137G, Gray With White Teglar Radome, Flash, Global Standard Pack - 1 PC Reflector | \$ 9,800.00     | 30.0000%   | \$6,860.000       | \$ 9,800.00      | \$ 6,860.00        |
| 33                          | GAB   | 1   | HE6-107-P        | Dish 6 ft. ValuLine high performance antenna for 10.7- 11.7 GHz single pol., CPR90G, Gray With White Radome, Flash, Standard Pack                                       | \$ 4,450.00     | 30.0000%   | \$3,115.000       | \$ 4,450.00      | \$ 3,115.00        |
| 34                          | GAB   | 1   | SR8-107-P        | Dish 8 ft. high performance antenna for 10.7-11.7 GHz single pol., CPR90G, Gray With White Teglar Radome, Flash, Global Standard Pack - 1 PC Reflector                  | \$ 8,900.00     | 30.0000%   | \$6,230.000       | \$ 8,900.00      | \$ 6,230.00        |
| 35                          | GAB   | 2   | SR8-59ASE-P      | Dish 8 ft. high performance antenna for 5.925-6.425 GHz single pol., CPR137G, Gray With White Teglar Radome, Flash, Global Standard Pack - 1 PC Reflector               | \$ 8,900.00     | 30.0000%   | \$6,230.000       | \$ 17,800.00     | \$ 12,460.00       |
| 36                          | GAB   | 18  | DRFB8-59CSE-P-RK | Dish 8 ft. standard antenna for 5.925-6.425 GHz single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector                        | \$ 4,405.00     | 30.0000%   | \$3,083.500       | \$ 79,290.00     | \$ 55,503.00       |
| 37                          | GAB   | 1   | DRFB8-59CSE-P-RK | Dish 8 ft. standard antenna for 5.925-6.425 GHz with single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector                   | \$ 4,405.00     | 30.0000%   | \$3,083.500       | \$ 4,405.00      | \$ 3,083.50        |
| 38                          | GAB   | 1   | DRFB8-64CSE-P-RK | Dish 8 ft. standard antenna for 6.425-7.125 GHz single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector                        | \$ 4,405.00     | 30.0000%   | \$3,083.500       | \$ 4,405.00      | \$ 3,083.50        |
| 39                          | GAB   | 1   | DRFB8-64CSE-P-RK | Dish 8 ft. standard antenna for 6.425-7.125 GHz with single pol., CPR137G, Gray With Gray Molded Radome, Flash, Global Standard Pack - 1 PC Reflector                   | \$ 4,405.00     | 30.0000%   | \$3,083.500       | \$ 4,405.00      | \$ 3,083.50        |
| 40                          | RFS   | 1   | Kit GKCLIP-114   | Grounding Kit standard, 1 1/4"  | \$ 33.50        | 30.0000%   | \$ 23.450         | \$ 33.50         | \$ 23.45           |
| 41                          | RFS   | 160 | Kit GKIT24-060   | Grounding kit, qty. 1, 24" cable with 2-hole factory attached lug for E60 waveguide   | \$ 36.20        | 30.0000%   | \$ 25.340         | \$ 5,792.00      | \$ 4,054.40        |
| 42                          | RFS   | 1   | Kit GKIT24-105   | Grounding kit, qty. 1, 24" cable with 2-hole factory attached lug for E105 waveguide  | \$ 33.90        | 30.0000%   | \$ 23.730         | \$ 33.90         | \$ 23.73           |
| 43                          | RFS   | 4   | Kit GKIT-24-065  | Grounding kit, qty. 1, 24" cable with 2-hole factory attached lug for E65 waveguide   | \$ 36.20        | 30.0000%   | \$ 25.340         | \$ 144.80        | \$ 101.36          |
| 44                          | RFS   | 4   | Kit TBD          | Grounding kit, qty. 1, 24" cable with 2-hole factory attached lug for 7/8" coaxial and EW85, EW90, EW127A, and EW132 waveguide HELIAX                                   | \$ -            | 30.0000%   | \$ -              | \$ -             | \$ -               |
| 45                          | RFS   | 1   | Kit GKCLIP24-12  | Grounding kits for 1/2"   | \$ 42.00        | 30.0000%   | \$ 29.400         | \$ 42.00         | \$ 29.40           |
| 46                          | RFS   | 1   | Kit GKCLIP24-78  | Grounding kits for 7/8"   | \$ 32.40        | 30.0000%   | \$ 22.680         | \$ 32.40         | \$ 22.68           |
| 47                          | RFS   | 1   | Pkg CLAMP-114    | Hanger Stackable snap hangers for 1 1/4 inch, qty. 10/PKG   | \$ 40.10        | 30.0000%   | \$ 28.070         | \$ 40.10         | \$ 28.07           |
| 48                          | RFS   | 1   | Pkg CLAMP-12     | Hanger Stackable snap hangers for 1/2 inch, qty. 10/PKG   | \$ 30.60        | 30.0000%   | \$ 21.420         | \$ 30.60         | \$ 21.42           |
| 49                          | RFS   | 1   | Pkg CLAMP-78     | Hanger Stackable snap hangers for 7/8 inch, qty. 10/PKG   | \$ 40.10        | 30.0000%   | \$ 28.070         | \$ 40.10         | \$ 28.07           |
| 50                          | RFS   | 26  | Pkg CLAMP-065    | Hangers Standard Snapin, qty. 10/PKG, for E65 ELLIPTICAL waveguide  | \$ 40.10        | 30.0000%   | \$ 28.070         | \$ 1,042.60      | \$ 729.82          |
| 51                          | RFS   | 4   | Pkg CLAMP-105    | Hangers Standard Snapin, qty. 10/PKG, for E105 ELLIPTICAL waveguide   | \$ 40.10        | 30.0000%   | \$ 28.070         | \$ 160.40        | \$ 112.28          |
| 52                          | RFS   | 1   | Pkg TBD          | Hangers Standard, qty. 10/PKG, for 7/8" coaxial and EW85 and EW90 waveguide Helix   | \$ -            | 30.0000%   | \$ -              | \$ -             | \$ -               |
| 53                          | RFS   | 33  | Pkg TBD          | Hangers Standard, qty. 10/PKG, for E60 waveguide  | \$ 50.00        | 30.0000%   | \$ 35.000         | \$ 1,650.00      | \$ 1,155.00        |
| 54                          | RFS   | 306 | Pkg CLAMP-060    | Hangers, Standard Snapin, qty. 10/PKG, for E60 waveguide  | \$ 44.30        | 30.0000%   | \$ 31.010         | \$ 13,555.80     | \$ 9,489.06        |
| 55                          | RFS   | 1   | Fl LCF12-50      | Helix, 1/2"   | \$ 2.90         | 30.0000%   | \$ 2.030          | \$ 2.90          | \$ 2.03            |

# WV DHHR BPH Trauma & Emergency Care System Communication Division

## Corrected Quote Evaluation Sheet

Vendor Name:

Andrews or Equivalent Parts

GD Satcom Technologies - Gabriel Antennas

ALL ITEMS DISPLAYED

| Item | Qty | Unit  | Part Number    | Description   | List Price/Unit | % Discount | Quoted Price/Unit | List Price Total          | Quoted Price Total  |
|------|-----|-------|----------------|---|-----------------|------------|-------------------|---------------------------|---------------------|
| 56   | RFS | 1     | Ft LCF78-50    | Heliax 7/8"   | \$ 7.30         | 30.0000%   | \$ 5.110          | \$ 7.30                   | \$ 5.11             |
| 57   | RFS | 1     | Ft LCF114-50   | Heliax LDF650 1 1/4" FOAM, CORRUGATED CABLE   | \$ 14.10        | 30.0000%   | \$ 9.870          | \$ 14.10                  | \$ 9.87             |
| 58   | RFS | 1     | Ea HOIST1-114  | Hoisting Grip FOR 1 1/4 CORRUGATED CABLE,   | \$ 54.00        | 30.0000%   | \$ 37.800         | \$ 54.00                  | \$ 37.80            |
| 59   | RFS | 67    | Ea HOIST1-060L | Hoisting Grip for E60 waveguides  | \$ 53.50        | 30.0000%   | \$ 37.450         | \$ 3,584.50               | \$ 2,509.15         |
| 60   | RFS | 1     | Ea HOIST1-105L | Hoisting Grip for E105 Elliptical waveguides  | \$ 54.00        | 30.0000%   | \$ 37.800         | \$ 54.00                  | \$ 37.80            |
| 61   | RFS | 1     | Ea HOIST1-078L | Hoisting Grip for 7/8   | \$ 44.50        | 30.0000%   | \$ 31.150         | \$ 44.50                  | \$ 31.15            |
| 62   | RFS | 1     | Kit TBD        | Line Monitor Eight Lines 3-8 Psi Includes Two Installation Kits AE01K-C0331   |                 | 30.0000%   | \$ -              | \$ -                      | \$ -                |
| 63   | RFS | 1     | Kit TBD        | Line Monitor Four Lines 3-8 Psi Includes Installation Kit AE01K-C0331   |                 | 30.0000%   | \$ -              | \$ -                      | \$ -                |
| 64   | GAB | 1     | Ea APD-6       | Manifold Six outlet gas manifold with gauge and shutoff valve includes 3/8 tube installation kit  | \$ 370.00       | 30.0000%   | \$ 259.000        | \$ 370.00                 | \$ 259.00           |
| 65   | GAB | 23    | Ea APD-4       | Manifold, Four outlet gas manifold with gauge and shutoff valve includes 3/8 tube installation kit  | \$ 270.00       | 30.0000%   | \$ 189.000        | \$ 6,210.00               | \$ 4,347.00         |
| 66   | RFS | 2     | Ea PW-G090     | Pressure window use with WR90 CPR flanges   | \$ 60.00        | 30.0000%   | \$ 42.000         | \$ 120.00                 | \$ 84.00            |
| 67   | RFS | 49    | Ea PW-G137     | Pressure Window, Low Power C-Band Mates with CPR137G  | \$ 45.00        | 30.0000%   | \$ 31.500         | \$ 2,205.00               | \$ 1,543.50         |
| 68   | GAB | 1     | Ea FSSE-2S     | Strut for PAR6-59-PXA   | \$ 240.00       | 30.0000%   | \$ 168.000        | \$ 240.00                 | \$ 168.00           |
| 69   | GAB | 22    | Ea FSSE-2      | Strut Outboard Strut Kit, includes U-joint & hardware for attachment to reflector strut bracket, Strut collar assembly included. Pipe is schedule 80 and 10.5 ft. | \$ 240.00       | 30.0000%   | \$ 168.000        | \$ 5,280.00               | \$ 3,696.00         |
| 70   | GAB | 2     | Ea WRFP-90-36  | Twist Flex Special Application Product: Call for price and availability. 3FT FLEX   | \$ 590.00       | 30.0000%   | \$ 413.000        | \$ 1,180.00               | \$ 826.00           |
| 71   | GAB | 48    | Ea WRFP-137-36 | Twist Flex Special Application Product: Call for price and availability. 3FT FLEX   | \$ 650.00       | 30.0000%   | \$ 455.000        | \$ 31,200.00              | \$ 21,840.00        |
| 72   | RFS | 10399 | Ft E60         | Waveguide Standard elliptical, EW52, (Wideband from 5.925-6.425 GHz)  | \$ 21.34        | 30.0000%   | \$ 14.938         | \$221,914.66              | \$ 155,340.26       |
| 73   | RFS | 775   | Ft E65         | Waveguide Standard elliptical, EW63, (Wideband from 6.425-7.125 GHz)  | \$ 18.54        | 30.0000%   | \$ 12.978         | \$ 14,368.50              | \$ 10,057.95        |
| 74   | RFS | 260   | Ft E105        | Waveguide Standard elliptical, EW90, (Wideband from 10.5 - 11.7 GHz)  | \$ 16.73        | 30.0000%   | \$ 11.711         | \$ 4,349.80               | \$ 3,044.86         |
| 75   | GAB | 2     | Ea WRFGV-42-36 | TwistFlex UG-596/U , 18 GHz   | \$ 725.00       | 30.0000%   | \$ 507.500        | \$ 1,450.00               | \$ 1,015.00         |
|      |     |       |                |   |                 |            |                   | <b>TOTAL QUOTED PRICE</b> | <b>\$466,929.13</b> |

Notes:

1) All cable and waveguide is subject to an additional surcharge. The latest published surcharge per foot is as follows:

- 1/2" coax - \$0.17
- 7/8" coax - \$0.47
- 1-1/4" coax - \$0.89
- E60 - \$1.13
- E65 - \$1.07
- E105 - \$0.71



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 BPH70345

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 ROBERTA WAGNER  
 304-558-0067

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES  
 BPH - TRAUMA & EMERGENCY CARE  
 SYSTEM  
 VARIOUS LOCALES AS INDICATED  
 ON PURCHASE ORDER

| DATE PRINTED                 | TERMS OF SALE | SHIP VIA                 | FOB | FREIGHT TERMS |
|------------------------------|---------------|--------------------------|-----|---------------|
| 09/19/2006                   |               |                          |     |               |
| BID OPENING DATE: 10/06/2006 |               | BID OPENING TIME 01:30PM |     |               |

| LINE  | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|--------|
| ADDENDUM NO. 01   |          |     |        |             |            |        |
| *****NOTICE*****  |          |     |        |             |            |        |
| 1. ALL QUESTIONS MUST BE RECEIVED NO LATER THAN TUESDAY, SEPTEMBER 26, 2006.  |          |     |        |             |            |        |
| 2. BID OPENING DATE HAS BEEN CHANGED TO FRIDAY, OCTOBER 6, 2006 AT 1:30 P.M. ALL BIDS MUST BE RECEIVED PRIOR TO THAT DATE AND TIME. |          |     |        |             |            |        |
| *****END OF ADDENDUM NO. 01*****  |          |     |        |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|           |      |                                   |      |
|-----------|------|-----------------------------------|------|
| SIGNATURE |      | TELEPHONE                         | DATE |
| TITLE     | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |      |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
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3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 BPH70345

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 ROBERTA WAGNER  
 304-558-0067

RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

HEALTH AND HUMAN RESOURCES  
 BPH - TRAUMA & EMERGENCY CARE  
 SYSTEM  
 VARIOUS LOCALES AS INDICATED  
 ON PURCHASE ORDER

|                              |               |                          |        |               |
|------------------------------|---------------|--------------------------|--------|---------------|
| DATE PRINTED<br>09/25/2006   | TERMS OF SALE | SHIP VIA                 | F.O.B. | FREIGHT TERMS |
| BID OPENING DATE: 10/06/2006 |               | BID OPENING TIME 01:30PM |        |               |

| LINE   | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|----------|-------------|------------|--------|
| <p>*****ADDENDUM NO. 2*****</p> <p>1. PLEASE NOTE THIS ADDENDUM IS TO CORRECT TYPOS ON THE ATTACHED EVALUATION QUOTE SHEET.</p> <p>2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.</p> <p>PLEASE NOTE THE FOLLOWING ATTACHMENTS:</p> <p>1) CORRECTED QUOTE EVALUATION SHEET</p> <p>2) ADDENDUM ACKNOWLEDGEMENT</p> <p>*****END OF ADDENDUM NO. 2*****</p> |          |     |          |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|           |           |                                   |
|-----------|-----------|-----------------------------------|
| SIGNATURE | TELEPHONE | DATE                              |
| TITLE     | FEIN      | ADDRESS CHANGES TO BE NOTED ABOVE |

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**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

Vendor: \_\_\_\_\_  
Spending Unit: \_\_\_\_\_

Requisition No.: BPH70345

ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

- Addendum No.'s:
- No. 1 ✓
  - No. 2 ✓
  - No. 3 \_\_\_\_\_
  - No. 4 \_\_\_\_\_
  - No. 5 \_\_\_\_\_

I understand that failure to confirm the receipt of the addendum(s) is cause for rejection of bids.

JHA Coffey  
Signature

GD SATCOM TECHNOLOGIES  
Company

5 OCT 06  
Date

# AFFIDAVIT

**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: GD SATCOM TECHNOLOGIES

Authorized Signature:  Date: 05 OCT 06