



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for  
 Quotation**

RFQ NUMBER  
 AVN076600

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 KRISTA FERRELL  
 304-558-2596

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
**Edwards and Associates, Inc.**  
 157 Industrial Park Road  
 Piney Flats, TN 37686

DEPARTMENT OF ADMINISTRATION  
 PURCHASING  
 AVIATION OFFICE  
 502 EAGLE MOUNTAIN ROAD  
 CHARLESTON, WV  
 25311 558-0403

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2006				

BID OPENING DATE: 10/03/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		035-50	\$2,730,995.00	\$2,730,995.00
<p>NEW BELL 206L4 "LONGRANGER" HELICOPTER</p> <p>REQUEST FOR QUOTATION</p> <p>THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA STATE AVIATION DIVISION, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH (1) NEW BELL MODEL 206L4 HELICOPTER (OR EQUAL) PER THE ATTACHED SPECIFICATIONS.</p> <p>WARRANTY AND MAINTENANCE WILL BE ESTABLISHED BY CHANGE ORDER UPON DELIVERY AND ACCEPTANCE OF AIRCRAFT BY THE AGENCY.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4 (F) OF THE WEST</p>						

**ORIGINAL**

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE TELEPHONE (423) 538-5111 DATE 10/10/06

TITLE V.P. / Deputy Gen. Mgr FEIN 62-1013793 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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 CHARLESTON, WV  
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09/14/2006				
BID OPENING DATE: 10/03/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
VIRGINIA LEGISLATIVE RULES AND REGULATIONS. NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130  THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:  SEALED BID  BUYER: 21 RFQ. NO.: AVN076600 BID OPENING DATE: 10/3/2006 BID OPENING TIME: 1:30 PM  PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:  -----						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>[Signature]</i>	TELEPHONE (423) 538-5111	DATE 10/10/06	
TITLE V.P. / Deputy Gen Mgr	FEIN 62-1013793	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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BID OPENING DATE: 10/03/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- PAUL SCHREUDER -----						
***** THIS IS THE END OF RFQ AVN076600 ***** TOTAL:						\$2,730,995.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE (423) 538-5111	DATE 10/10/06
TITLE V.P. / Deputy Gen Mgr	FEIN 62-1013793	ADDRESS CHANGES TO BE NOTED ABOVE

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## Bell Helicopter Model # 206L4 – or equivalent

### INTRODUCTION

The State of West Virginia intends to acquire one (1) new Bell 206L4 light single engine turbine helicopter. The helicopter will be purchased "factory new" in standard VFR configuration with specified standard equipment and factory installed accessories with 3 color custom exterior paint to be applied once the aircraft has completed customizing.

The intent of this solicitation is to provide sufficient guidance and information for interested parties to submit offers for one (1) "factory new" Bell Helicopter Textron Model 206L4 light single turbine engine helicopter configured as specified in this document.

### AIRCRAFT SPECIFICATIONS

#### **Description and Configuration:**

One "factory new" Bell Helicopter Textron Model 206L4 light single turbine engine helicopter in standard VFR configuration.

#### **Additional Items:**

Two (2) Gentex HGU-56/P Flight Helmets Fitted By A Gentex Technician And Equipped As Follows:

- X Liner Helmet Comfort Liner
- Gray And Amber Visors
- [REDACTED]
- Electronic Microphone, With Flexible Boom, Windscreen, and 10" Cord
- Earphones
- Type 38 Coiled Cord
- [REDACTED]
- Deluxe Helmet Bag

Two (2) M949 Night Vision Aviator's Goggles, By Northrop Grumman, With Standard Accessories And The Following Optional Accessories:

- Mount Assembly Quick Don
- Continuing Airworthiness Log Book
- M949 Spare Parts Kit

#### **Standard Equipment:**

The following standard equipment shall be included:

- Standard Interior
- Standard Soundproofing
- Standard Headliner With Air Conditioner / Heater Outlets

- Crew Seats
- Standard Seats
- Ground Handling Wheels

#### **Installed Accessories:**

The following factory installed accessories shall be included on the aircraft:

- Bell Factory Installed Flight Instrument Group (less DG)
- Cargo Hook Provisions
- Rotor Brake
- High Visibility Main Rotor Blades
- High Skid Gear With Flight Steps
- Dual Controls
- Aeronautical Accessories Inc. Wire Strike Protection System
- Aeronautical Accessories Inc. Cabin Floor Protectors
- Aeronautical Accessories Inc. Sliding Door L/H
- Aeronautical Accessories Inc. Deluxe Avionics Console
- Aeronautical Accessories Inc. Inlet Barrier Filter with Access Door
- Aeronautical Accessories Inc. Automatic Door Openers for Crew Doors and R/H Door
- Aeronautical Accessories Inc. Pre-Flight Kit (includes (4) step handles, left, right, & (1) folding maintenance step & (1) accessory step)
- Aeronautical Accessories Inc. Expanded Instrument Panel (required for the amount of avionics equipment requested)
- Aeronautical Accessories Inc. Spacemaker
- Aeronautical Accessories Inc. Dual Control Safety Kit (cyclic, collective & tail rotor)
- Aeronautical Accessories Inc. Locking Fuel Cap
- 206L Air Comm Artic Heater with Chin Bubble & Windshield Defroster, FWD / Aft Outlet Flow Control
- Paravion Snow Baffles with Dzus Fastener Kit
- Purolator Facet Oil Filter
- Garmin GNS-530A GPS /COM/NAV/ GS 16-watt Comm
- Garmin SL-30 nav/com Interfaced to Garmin GNS-530A
- Garmin GTX-330 Mode S Transponder with Trans Cal SSD-120 Blind Encoder
- King KCS 55A with KI 825 Interfaced As Appropriate
- Avidyne / Ryan TAS620 TCAD with Mutable Audio Interfaced to GNS-530A
- Shadin Mini-Flow L Fuel Flow Interfaced As Appropriate
- Free Flight TRA-3500 Radar Altimeter With TRI-40 Indicator
- Provisions Only For FLIR ULTRA 8500 with Laser Pointer (to consist of AAI quick mount and cables)
- Spectrolab SX-16 Provisions (to include cables & aft belly mount)
- 3 NAT 310 Audio Control Panels (pilot/co-pilot/cabin) with AA-31 Isolation Control, Co-Pilot Footswitch with Select Switch, Cockpit / Cabin Call Light and 4 Place Aft Transmit Positions
- NVG Compatible Instrument and Cockpit Lighting

- 5 David Clark H10-13H Headsets
- 2 Bose Series X Headsets for Pilot & Co-Pilot (paralleled off regular jacks)
- Avalex 8.4" 4090 (mount on arm if allows narrow style expanded instrument panel)
- Provisions for CFE Motorola (V276) Cell Phone to Audio System
- Garmin GDL-69 Weather Data Link with AAI Tail Fin Cap & Whelen Belly Strobe
- Technisonics TFM-30 VHF / FM Low Band Transceiver
- Technisonics TDFM-6000 011210-3-6148/P400/28 with AMS-6000 VHF FM with 136-174MHz, 403-470 UHF, 806-870 Smartzone & Trunking
- Skytrac ISAT 100 Flight Following System or equivalent
- Artex 406 C406-1HM ELT with GPS Interface
- Aft Avionics Shelf
- Three (3) Color Custom Exterior Paint with "STATE OF WEST VIRGINIA" and State Seal applied as required.
- Dual Mode Steerable Search Landing Light

#### GUARANTEES / WARRANTIES

- Guarantees and/or warranties shall be provided for the aircraft, all of its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document.
- Guarantees and/or warranties shall ensure that the helicopter, its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document are free from defect in material or workmanship under normal use and service for a period of at least two (2) years or one thousand (1000) hours of operation, whichever shall occur first. During that guarantee/warranty period, the offeror shall replace or repair parts, which are determined to have been defective, including reimbursement of reasonable freight charges, at no additional cost to the State of West Virginia.
- The new helicopter guarantee and/or warranty period shall commence once customization work has been completed, and the helicopter is placed into service by the State of West Virginia.
- Guarantee and/or warranty documentation shall be assembled by the vendor and made part of the offer.

#### TECHNICAL SUPPORT

- The criticality of aircraft manufacturer technical support cannot be overstated. The successful offeror shall guarantee that all necessary manufacturer's technical support is available for the aircraft, all of its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document for the life of the aircraft, and at no additional cost to the State of West Virginia.

- Manufacturer's airframe, power plant and other subsystem technical assistance must be available within twenty-four (24) hours of demand.

## **DELIVERY AND ACCEPTANCE**

### **DELIVERY**

Delivery of the helicopter, equipped as specified, shall be made to The State of West Virginia's Aviation Division as soon as possible, but no later than 550 days after awarding the contract.

A Liquidated Damages fee of \$250.00 per day shall be assessed from the successful bidder if they fail to deliver the helicopter to the State of West Virginia within 550 days of the award of the contract.

### **ACCEPTANCE**

Acceptance of the helicopter will be designated by the successful completion of the following process:

- Inspection of all appropriate aircraft records and documentation by a designated aircraft mechanic, and a designated pilot representing the State of West Virginia and a technical representative of the offeror.
- A thorough ground inspection of the helicopter by a designated aircraft mechanic representing the State of West Virginia and a designated technical representative of the offeror.
- A thorough flight test by a designated pilot representing the State of West Virginia to ensure the proper operation of the aircraft, its component parts, systems, subsystems, accessories, optional items, and any other devices furnished to satisfy the requirements of this document.

No monies shall be tendered by the State of West Virginia prior to the acceptance of the helicopter as described in the above paragraphs.

## **TRAINING**

### **PILOT TRAINING**

- The successful offeror shall provide Bell Helicopter Textron Model 206 Pilot Night Vision Goggle initial training courses (VFR) for four (4) State of West Virginia, Aviation Division pilots at no additional cost to the state.
- All pilot training shall be conducted at the Bell Helicopter Training Academy, located in Alliance, Texas.



- All pilot training shall include classroom instruction, flight training device (FTD) and flight instruction, as outlined in the Bell Helicopter Training Academy Course Content for the Model 206L4 Pilot Refresher Course (VFR).
- Bell Helicopter Training Academy aircraft, training aids, classroom facilities, ground school and FTD instructors, and Bell certified flight instructors will be utilized to conduct pilot training.
- The costs of all travel expenses incurred by State of West Virginia's pilots attending Bell Helicopter Textron Model 206L4 Pilot Initial Qualification Training, to include airfare, ground transportation, and lodging and per diem, will be the responsibility of the State of West Virginia.
- All pilot training, as described in the above paragraphs will be scheduled with the Bell Helicopter Training Academy, in accordance with their published registration procedures, during the period between six(6) months prior to and twelve (12) months after delivery of the helicopter.

#### **AIRCRAFT MECHANIC TRAINING**

- The successful offeror shall provide Bell Helicopter Textron Model 206L4 Field Maintenance Refresher Courses for two (2) A&P mechanics at no additional cost to the State of West Virginia.
- All field maintenance training shall be conducted at the Bell Helicopter Training Academy, located in Alliance, Texas.
- All field maintenance training shall include classroom and shop instruction, as outlined in the Bell Helicopter Training Academy Course Content for the Model 206L4 Field Maintenance Refresher Course.
- Bell Helicopter Training Academy training aids, classroom facilities, shop facilities and instructors will be utilized to conduct field maintenance training.
- The costs of all travel expenses incurred by State of West Virginia's A&P mechanics attending Bell Helicopter Textron Model 206L4 Field Maintenance Refresher Courses, to include airfare, ground transportation, and lodging and per diem, will be the responsibility of the State of West Virginia.
- All mechanic training, as described in the above paragraphs will be scheduled with the Bell Helicopter Training Academy, in accordance with their published registration procedures, during the period between six(6) months prior to and twelve (12) months after delivery of the helicopter.

**AIRCRAFT MAINTENANCE PROGRAM**

The successful offeror shall provide extended warranty services for the aircraft to be acquired. The extended warranty services shall begin at the end of the factory warranty period, as set forth herein and shall include "tip to tail" coverage of all factory installed aircraft components including the engine, transmission and drive train. This extended warranty service shall be inclusive of all parts and exclusive of all labor costs. This optional extended warranty shall be available at an additional cost to the State of West Virginia.

**PRICE QUOTATION**

Factory New Bell Helicopter Textron Model 206L4 light single turbine engine helicopter, per the specifications set forth herein. Price for helicopter:

\$ 2,730,995.00

First year extended factory warranty, per the specifications set forth herein.

\$ N/A

Second year extended factory warranty, per the specifications set forth herein.

\$ N/A

Third year extended factory warranty, per the specifications set forth herein.

\$ N/A

Fourth year extended factory warranty, per the specifications set forth herein.

\$ N/A

The bid evaluation and the ultimate award will be based upon the price offered for the aircraft. The extended warranty quotations are sought only to establish the price for the extended coverage and will not be considered in the evaluation of the bids.

\*\*\*\*\*END OF SPECIFICATIONS\*\*\*\*\*

**A F F I D A V I T**010**West Virginia Code §5A-3-10a states:**

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:**

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:**

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: Edwards and Associates, Inc., 157 Industrial Park Road, Piney Flats, TN 37686

Authorized Signature:  Date: 10/10/06



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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BID OPENING DATE 10/11/2006			BID OPENING TIME	01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				THIS ADDENDUM IS TO REPLACE THE SPECIFICATION PAGES 4-9 OF THE ORIGINAL RFQ. ALSO TO EXTEND THE BID OPENING DATE TO ALLOW VENDORS THE OPPORTUNITY TO INCORPORATE THESE CHANGES.		
				BID OPENING DATE IS EXTENDED TO: 10/11/2006		
				BID OPENING TIME REMAINS: 1:30 PM		
				***** END ADDENDUM NO. 1 *****		
0001	1	EA		035-50	\$2,730,995.00	\$2,730,995.00
				NEW BELL 206L4 "LONGRANGER" HELICOPTER		
				***** THIS IS THE END OF RFQ AVN076600 *****		
				TOTAL:		\$2,730,995.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>MPB</i>	TELEPHONE (423) 538-5111	DATE 10/10/06
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## Bell Helicopter Model # 206L4 – or equivalent

### INTRODUCTION

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- X Liner Helmet Comfort Liner
- Gray And Amber Visors
- \* Dual Visor Assembly with ANVIS, Quick Disconnect Mount Visor Housing
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- Earphones
- Type 38 Coiled Cord
- \* CEP Hearing Protection Kit
- Deluxe Helmet Bag

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- M949 Spare Parts Kit

#### **Standard Equipment:**

The following standard equipment shall be included:

- Standard Interior
- Standard Soundproofing
- Standard Headliner With Air Conditioner

003

- Crew Seats
- Standard Seats
- Ground Handling Wheels

**Installed Accessories:**

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- Rotor Brake
- High Visibility Main Rotor Blades
- High Skid Gear With Flight Steps
- Dual Controls
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- Garmin GTX-330 Mode S Transponder with Trans Cal SSD-120 Blind Encoder
- King KCS 55A with KI 825 Interfaced As Appropriate
- Avidyne / Ryan TAS610 TCAD with Mutable Audio Interfaced to GNS-530A
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- 3 NAT 310 Audio Control Panels (pilot/co-pilot/cabin) with AA-31 Isolation Control, Co-Pilot Footswitch with Select Switch, Cockpit / Cabin Call Light and 4 Place Aft Transmit Positions
- NVG Compatible Instrument and Cockpit Lighting
- \* Aircom Air Conditioner with dual forward Evaporators
- \* Provisions for Avalex AVR 8000 to include remote keypad
- \* 205 Style Cyclic grip on co-pilots Cyclic Control

004

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- 2 Bose Series X Headsets for Pilot & Co-Pilot (paralleled off regular jacks)
- Avalex 8.4" 4090 (mount on arm if allows narrow style expanded instrument panel)
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- Garmin GDL-69 Weather Data Link with AAI Tail Fin Cap & Whelen Belly Strobe
- Technisonics TFM-30 VHF / FM Low Band Transceiver
- Technisonics TDFM-614, 011210-3-614/P320/28, VHF FM with 136-174MHz, 403-470 UHF, Smartzone & Trunking
- Skytrac ISAT 100 Flight Following System or equivalent
- Artex 406 C406-1HM ELT with GPS Interface
- Aft Avionics Shelf
- Three (3) Color Custom Exterior Paint with "STATE OF WEST VIRGINIA" and Painted State Seal Applied
- Dual Mode Steerable Search Landing Light

#### GUARANTEES / WARRANTIES

- Guarantees and/or warranties shall be provided for the aircraft, all of its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document.
- Guarantees and/or warranties shall ensure that the helicopter, its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document are free from defect in material or workmanship under normal use and service for a period of at least two (2) years or one thousand (1000) hours of operation, whichever shall occur first. During that guarantee/warranty period, the offeror shall replace or repair parts, which are determined to have been defective, including reimbursement of reasonable freight charges, at no additional cost to the State of West Virginia.
- The new helicopter guarantee and/or warranty period shall commence once customization work has been completed, and the helicopter is placed into service by the State of West Virginia.
- Guarantee and/or warranty documentation shall be assembled by the vendor and made part of the offer.

#### TECHNICAL SUPPORT

- The criticality of aircraft manufacturer technical support cannot be overstated. The successful offeror shall guarantee that all necessary manufacturer's technical support is available for the aircraft, all of its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document for the life of the aircraft, and at no additional cost to the State of West Virginia.

- Manufacturer's airframe, power plant and other subsystem technical assistance must be available within twenty-four (24) hours of demand.

## **DELIVERY AND ACCEPTANCE**

### **DELIVERY**

Delivery of the helicopter, equipped as specified, shall be made to The State of West Virginia's Aviation Division as soon as possible, but no later than 550 days after awarding the contract.

A Liquidated Damages fee of \$250.00 per day shall be assessed from the successful bidder if they fail to deliver the helicopter to the State of West Virginia within 550 days of the award of the contract.

### **ACCEPTANCE**

Acceptance of the helicopter will be designated by the successful completion of the following process:

- Inspection of all appropriate aircraft records and documentation by a designated aircraft mechanic, and a designated pilot representing the State of West Virginia and a technical representative of the offeror.
- A thorough ground inspection of the helicopter by a designated aircraft mechanic representing the State of West Virginia and a designated technical representative of the offeror.
- A thorough flight test by a designated pilot representing the State of West Virginia to ensure the proper operation of the aircraft, its component parts, systems, subsystems, accessories, optional items, and any other devices furnished to satisfy the requirements of this document.

No monies shall be tendered by the State of West Virginia prior to the acceptance of the helicopter as described in the above paragraphs.

## **TRAINING**

### **PILOT TRAINING**

- The successful offeror shall provide Bell Helicopter Textron Model 206 Pilot Night Vision Goggle initial training courses (VFR) for four (4) State of West Virginia, Aviation Division pilots at no additional cost to the state.
- All pilot training shall be conducted at the Bell Helicopter Training Academy, located in Alliance, Texas.



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- All pilot training shall include classroom instruction, flight training device (FTD) and flight instruction, as outlined in the Bell Helicopter Training Academy Course Content for the Model 206L4 Pilot Refresher Course (VFR).
- Bell Helicopter Training Academy aircraft, training aids, classroom facilities, ground school and FTD instructors, and Bell certified flight instructors will be utilized to conduct pilot training.
- The costs of all travel expenses incurred by State of West Virginia's pilots attending Bell Helicopter Textron Model 206L4 Pilot Initial Qualification Training, to include airfare, ground transportation, and lodging and per diem, will be the responsibility of the State of West Virginia.
- All pilot training, as described in the above paragraphs will be scheduled with the Bell Helicopter Training Academy, in accordance with their published registration procedures, during the period between six(6) months prior to and twelve (12) months after delivery of the helicopter.

#### AIRCRAFT MECHANIC TRAINING

- The successful offeror shall provide Bell Helicopter Textron Model 206L4 Field Maintenance Refresher Courses for two (2) A&P mechanics at no additional cost to the State of West Virginia.
- All field maintenance training shall be conducted at the Bell Helicopter Training Academy, located in Alliance, Texas.
- All field maintenance training shall include classroom and shop instruction, as outlined in the Bell Helicopter Training Academy Course Content for the Model 206L4 Field Maintenance Refresher Course.
- Bell Helicopter Training Academy training aids, classroom facilities, shop facilities and instructors will be utilized to conduct field maintenance training.
- The costs of all travel expenses incurred by State of West Virginia's A&P mechanics attending Bell Helicopter Textron Model 206L4 Field Maintenance Refresher Courses, to include airfare, ground transportation, and lodging and per diem, will be the responsibility of the State of West Virginia.
- All mechanic training, as described in the above paragraphs will be scheduled with the Bell Helicopter Training Academy, in accordance with their published registration procedures, during the period between six(6) months prior to and twelve (12) months after delivery of the helicopter.

**AIRCRAFT MAINTENANCE PROGRAM**

The successful offeror shall provide extended warranty services for the aircraft to be acquired. The extended warranty services shall begin at the end of the factory warranty period, as set forth herein and shall include "tip to tail" coverage of all factory installed aircraft components including the engine, transmission and drive train. This extended warranty service shall be inclusive of all parts and exclusive of all labor costs. This optional extended warranty shall be available at an additional cost to the State of West Virginia.

**PRICE QUOTATION**

Factory New Bell Helicopter Textron Model 206L4 light single turbine engine helicopter, per the specifications set forth herein. Price for helicopter:

\$ \$2,730,995.00

First year extended factory warranty, per the specifications set forth herein.

\$ N/A

Second year extended factory warranty, per the specifications set forth herein.

\$ N/A

Third year extended factory warranty, per the specifications set forth herein.

\$ N/A

Fourth year extended factory warranty, per the specifications set forth herein.

\$ N/A

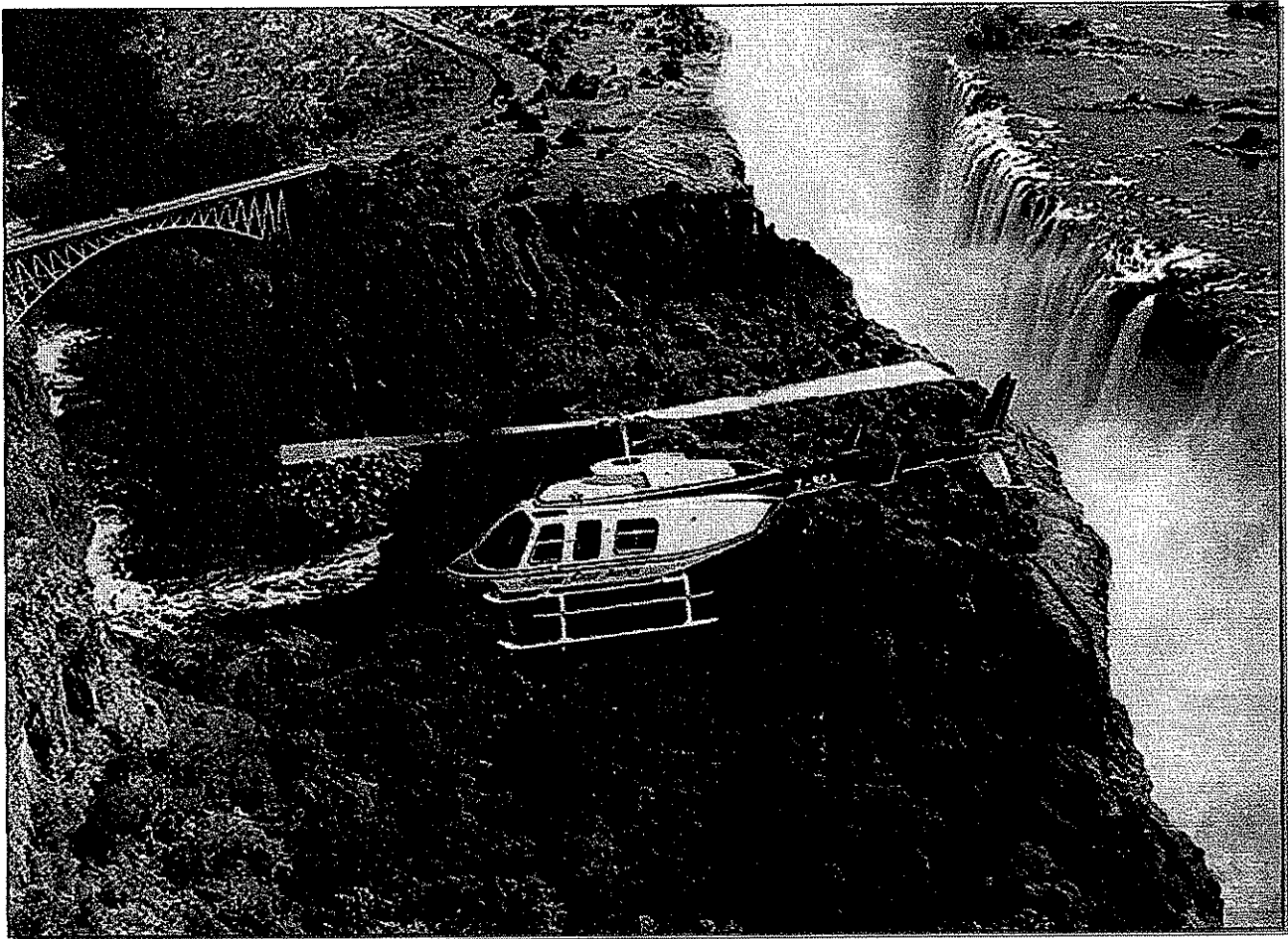
The bid evaluation and the ultimate award will be based upon the price offered for the aircraft. The extended warranty quotations are sought only to establish the price for the extended coverage and will not be considered in the evaluation of the bids.

\*\*\*\*\*END OF SPECIFICATIONS\*\*\*\*\*

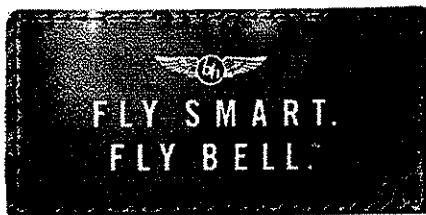
# West Virginia State Police



*"...one of America's premier  
State Police agencies."*



**bell** 206L4



**EA** EDWARDS &  
ASSOCIATES, INC.

October 2006

West Virginia  
State Police



**bell** 206L4

**EA** EDWARDS &  
ASSOCIATES, INC.

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Bell Helicopter Textron Inc. builds the best helicopters in the world, backed by the best Customer Service in the world. We know the differences between flash and experience, form and function. We know there is a lot more to owning a helicopter than buying a helicopter. We have over 50 years experience of testing and flight innovation. We make sure what's next is what's right. We are the people of Bell Helicopter and we know... Fly Smart. Fly Bell.

Bell Helicopter is pleased to present this proposal for the purchase of a new Bell 206L-4 to support the transportation requirements of the West Virginia State Police.

### ***The Bell 206L-4***

Superior value. Intelligent design. The perfect balance between cost and capability.

Some important benefits of the 206L-4 are:

- ◆ Maximum Cruise Speed 112 kn, 207 km/h
- ◆ Two bladed rotor
- ◆ United States FAA & NTSB safety statistics show 206 is safest of All helicopter models
- ◆ High technology transmission mounting system
- ◆ Optional high altitude tail rotor
- ◆ 6 passenger seats, 5 window seats
- ◆ Standard bifold door in main cabin [left side]
- ◆ Rupture resistant fuel system
- ◆ Cabin structure / occupant protection
- ◆ Throttle on collective
- ◆ Bell product support
- ◆ Low direct operating cost

### ***Historical Review***

In September 1973, Bell Helicopter Textron unveiled the LongRanger, with size and performance designed to supplement the 5-place JetRanger in the Bell product family. The LongRanger featured a new cabin size designed to comfortably seat a pilot and six passengers and introduced the Nodamatic suspension system. This unique system offered a smoother ride because of a substantial reduction in the rotor induced vibrations.

The LongRanger double-door arrangement, combined with the fold-down seat backs on the left side, made it possible to carry unusually long loads at a moment's notice. It also made it easier to load patients for medical evaluation. At the same time dependability was enhanced by several new items including the use of elastomeric bearings and an improved hydraulic system with redundant dual servo valves. The LongRanger made its initial flight a year later, September 1974. And, by the following September, it received its certification. Deliveries began a month later.

In September 1977, Bell announced the LongRanger II. This new version was certified in May 1978 with deliveries beginning in June. It had an internal gross weight of 1837 kilograms (4050 lbs) and was

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powered by the 500 shp Allison 250-C28B, fourth generation of the popular 250 series. With the increased horsepower, water-alcohol, which had been added to improve the earlier C20B performance, was no longer necessary.

In December 1978, the LongRanger II was certified for single pilot IFR operations. The configuration to achieve this was accomplished in conjunction with the Collins Radio Group. In September 1980, the LongRanger II was flown 5100 miles (8207 kilometers), without escort, from Dallas to Bern, Switzerland (first trans-Atlantic flight ever undertaken by a light helicopter).

As worldwide experience was gained, many improvements were added: Bulged windows and the new slant radio pedestal we changes that were quickly noticeable. Not visible but very important, were the engine modifications and improved battery-starter system that added to the LongRanger's dependability. An improved rotor yoke allowed the gross weight to increase to 4150 pounds (1882 kilograms).

In December 1981, Bell introduced the LongRanger III: the 206L-3

### ***Bell 206L-4 Standard Configuration***

#### **AIRFRAME**

- Cabin; bonded aluminum honeycomb, and semi-monocoque structure
- Doors (five), one hinged double door & copilot door on left side, pilot door & passengers door on right side
- Landing gear, tubular skid type with replaceable skid shoes
- Locks for cabin doors and luggage compartment
- Luggage compartment (16 ft<sup>3</sup> [45 M<sup>3</sup>], 250 lbs [113 Kg]cap), with Composite Door
- Provisions for mooring, jacking and single point lifting
- Tailboom, monocoque structure with vertical fin and fixed stabilizer with synchronized elevator
- Tail skid (tail rotor guard)
- Windshield (and Chin Windows), clear plexiglass
- Windows, blue tinted plexiglass with sliding panels in doors, Crew "Wedge" Windows, Bulged Panel Windows, Passenger Cabin "Wedge" Windows

- Three color exterior paint schemes
- Rain gutters

#### **INTERIOR**

- Standard 7-place interior with soundproofing, carpeting, ash trays & data case.
- Color options available for upholstery & carpet
- 7-place shoulder harnesses, dual straps in cockpit, single strap in cabin
- Fire extinguisher, cabin
- First aid kit
- Parcel shelf (behind aft seat)
- Ram air ventilation system

#### **POWERPLANT**

- Rolls-Royce Model 250-C30P gas turboshaft engine
- Fuel control, Bendix
- Fuel filter (eliminates anti-ice additive requirement)
- Fuel pump, engine mounted



- Fuel boost pumps (2 canister type) submerged in main fuel tank
- Fuel system, 110.7 gal [419 liter] capacity
- Oil system, 1.5 gal [5.7 liter] capacity
- Compressor wash provisions

### ROTORS AND CONTROLS

- Main rotor, semi-rigid, two-bladed, see-saw type with precone and underslung feathering axis. All metal blades that are moisture proofed and epoxy encapsulated. Flap restraints. CHOICE of STANDARD [black top-white bottom] or HIGH VISIBILITY [orange/white top-white bottom] painted rotor blades
- Tail rotor, semi-rigid, two-bladed, see-saw type
- Hydraulic boost system (pump and reservoir module)
- Mechanical flight control linkages throughout
- Pilots Cyclic Grip has provisions for Optional Equipment Control

### TRANSMISSION DRIVE SYSTEM

- Focused pylon mounted with nodal beam
- Freewheeling unit (between engine and main transmission)
- Kaflex (non-lubricated) input drive shaft
- Gearbox, tail rotor with 2.3:1 spiral bevel gear reduction
- Hydraulic pump (for cyclic and collective boost controls)
- Main transmission 2 stage 15.22:1 planetary reduction
- Oil cooler
- Oil filter with replaceable type cartridge
- Oil pump, constant pressure

### FLIGHT AND ENGINE INSTRUMENTS

- Clock, Digital Quartz Crystal Chronometer

- Compass, magnetic
- Dual tachometer (rotor and engine)
- Inclinator
- Indicator, airspeed
- Indicator, altimeter
- Indicator, engine oil pressure/temperature
- Indicator, free air temperature
- Indicator, fuel quantity with forward cell quantity switch
- Indicator, fuel pressure/generator load meter
- Indicator, torque meter pressure
- Indicator, transmission oil pressure/temperature
- Indicator, turbine outlet temperature
- with over temp light
- Hour meter

### MONITORING SYSTEM

- Caution indication lights:
  - Baggage Door Open
  - Fuel boost pump inoperative, left & right
  - Engine failure warning
  - Fuel filter by-pass indicator
  - Transmission oil pressure
  - Transmission oil temperature
  - Tail rotor gearbox chip detector
  - Engine chip detectors
  - Transmission chip detector
  - Freewheeling unit
  - Battery temperature sensor
  - Battery hot
  - Engine out and low rotor RPM warning lights and horn with mute switch
  - (Low RPM or engine out)
  - Fuel Low Warning
  - Generator failure



## ELECTRICAL

- 28 volt DC system
- Battery, 17 amp-hr nickel-cadmium
- External power and grounding receptacle
- Lights:
  - Anti-collision strobe
  - Cockpit/map
  - Instrument
  - Aft cabin
  - Landing (two 250 watt)
  - Position
- Starter-generator (180 ampere)
- Voltage regulator
- 28 volt outlet in cabin
- Heated pitot tube

- Ground handling wheels w/lift tube
- Operating manuals:
- Aircraft log book
  - Engine log book
  - Engine operating manual
  - Engine parts manual
  - Flight manual
  - Illustrated parts catalog
  - Maintenance & overhaul manual
- Tie-down assemblies, main rotor and tail rotor

## MISCELLANEOUS

- Covers, turbine inlet and exhaust stack
- Cover pitot tube
- Flight bag







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### **BELL ACCESSORIES**

- ◆ High Skid Gear w/ Flitesteps
- ◆ Dual Controls
- ◆ Flight Instruments
- ◆ Credit for Directional Gyro
- ◆ Standard Headliner w/ A/C Ducts
- ◆ Cargo Hook Provisions
- ◆ Rotor Brake
- ◆ Soundproofing
- ◆ High Visibility Markings on Main Rotor Blade (White/Orange)

### **EDWARDS CUSTOMIZING**

- ◆ Aeronautical Accessories, Inc. Wire Strike Protection System
  - ◆ Aeronautical Accessories, Inc. Cabin Floor Protector Kit
  - ◆ Aeronautical Accessories, Inc. Sliding Door L/H
  - ◆ Aeronautical Accessories, Inc. Deluxe Avionics Console
  - ◆ Aeronautical Accessories, Inc. Inlet Barrier Filter w/Access Door
  - ◆ Aeronautical Accessories, Inc. Automatic Door Openers for Crew Doors, Baggage and R/H Door.
  - ◆ Aeronautical Accessories, Inc. Pre-Flight Kit (Includes (4) Step Handles, Left, Right & (1) Folding Maintenance Step & (1) Accessory Step)
  - ◆ Aeronautical Accessories, Inc. Expanded Instrument Panel (Required for amount of equipment requested)
  - ◆ Aeronautical Accessories, Inc. Spacemaker
  - ◆ Aeronautical Accessories, Inc. Dual Control Safety Kit (cyc, col, & t/r)
  - ◆ Aeronautical Accessories, Inc. Locking Fuel Cap
  - ◆ 206L Air Comm Arctic Heater -w- Chin Bubble & Windshield Defroster, Fwd / Aft Outlet Flow Control
  - ◆ Paravion Snow Baffles -w- Dzus Fastener kit
  - ◆ Purolator Facet Oil Filter
  - ◆ Garmin GNS-530A GPS/COM/NAV/GS 16-watt Comm
  - ◆ Garmin SL-30 Nav/Com
  - ◆ Garmin GTX-330 Mode S Transponder -w- Trans-Cal SSD-120 Blind Encoder
  - ◆ Avidyne / Ryan TAS 610 TCAD -w- Mutable Audio Interfaced To GNS-530A
  - ◆ FreeFlight TRA-3500 Rad Alt w/ TRI-40 ind.
  - ◆ FLIR ULTRA 8500 -w- Laser Pointer (Provisions only to consist of AAI Quick mount and Cables).
  - ◆ Spectrolab SX-16 Provisions to include Cables & Aft Belly Mount)
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- ◆ 3ea. NAT 310 Audio Panels (Pilot / Copilot / Cabin) -w- AA-31 Isolation Control, Copilot Footswitch -w- Select Switch, Cockpit / Cabin Call Light and 4 Place Aft Transmit Positions.
  - ◆ NVG Cockpit Lighting
  - ◆ David Clark H10-13H Headsets
  - ◆ Avalex 8.4" 4090N (Mount on Arm Mount If Allows Narrower Style Expanded Instrument Panel)
  - ◆ Provisions For CFE Motorola (V276) Cell Phone Interfaced to Audio System (Note 2)
  - ◆ Garmin GDL-69 Weather Data Link -w- AAI Tail Fin Cap & Whelen Belly Strobe
  - ◆ Technisonics TFM-30 VHF / FM Low Band Transceiver
  - ◆ Technisonic TDFM-614, 011210-3-614/P320/28 -w- 136-174MHz, 403-470 UHF, Smartzone, Trunking and Encryption
  - ◆ Skytrac ISAT 100 Flight Following System. (Note 3)
  - ◆ Aft. Avionics Shelf
  - ◆ Honeywell KCS-55A Compass System -w- KI-825 EHSI
  - ◆ Shadin Fuel Systems Miniflo-L
  - ◆ Artex C406-1HM -w- GPS Interface
  - ◆ 2 Bose Series X Headset for Pilot / Copilot paralleled off of Regular Headset Jacks
  - ◆ Aeronautical Accessories, Inc. Dual Mode IR Steerable Search/Landing Light
  - ◆ Additional Paint Charge for Painted Seals
  - ◆ Provisions for Avalex AVR 8000 to Include Remote Keypad
  - ◆ 205 Style Cyclic Grip on Copilots Cyclic Control
  - ◆ Two (2) Gentex HGU-56/P Flight Helmets Fitted By A Gentex Technician And Equipped As Follows: X Liner Helmet Comfort Liner, Gray and Amber Visors, Dual Visor Assembly with ANVIS Quick Disconnect Mount Visor Housing, Electronic Microphone, With Flexible Boom, Windscreen, and IO" Cord, Earphones, Type 38 Coiled Cord, CEP Hearing Protection Kit and Deluxe Helmet Bag ( X Liner Helmet Comfort Liner Not Available.Per Gentex "Fitting by a Gentex Techincian" - We guarantee fit. We can cross ship a helmet if they order the wrong size. Plus we can successfully work out fitting issues over the phone.
  - ◆ Two (2) M949Night Vision Aviator's Goggles, By Northrop Grumman, With Standard Accessories And The Following Optional Accessories: Mount Assembly Quick Don, Continuing Airworthiness Log Book, M949 Spare Parts Kit (Quick Don not Compatible with Requested Helmet. Quoted Quick Disconnect Mount Assembly P/N 242377-100
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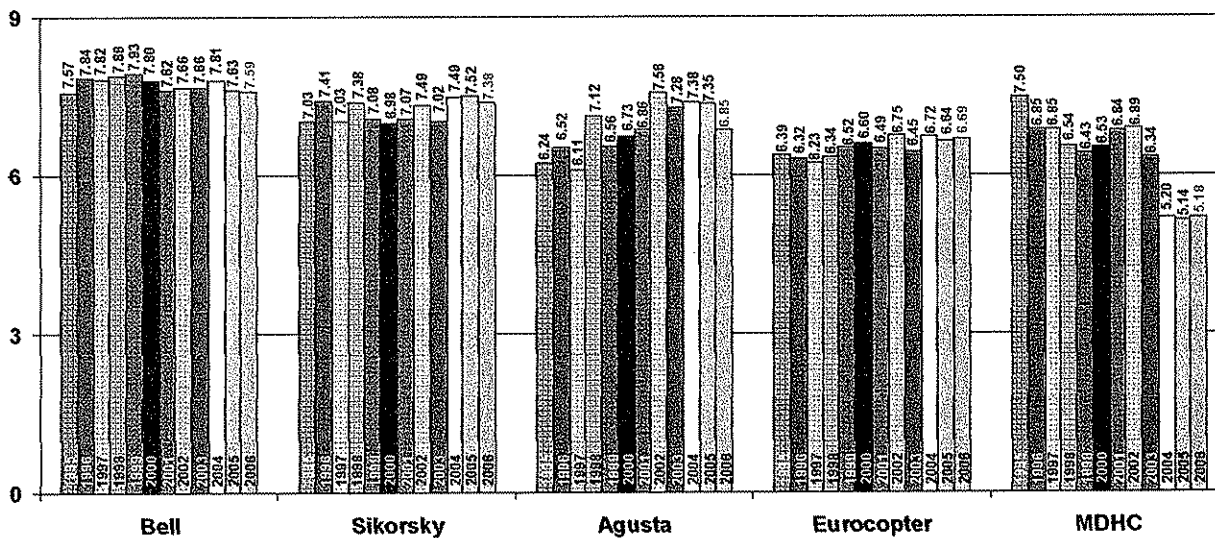


**BELL'S AWARD WINNING CUSTOMER SERVICE**

For twelve years in a row, Bell has been the winner of the prestigious *Pro-Pilot Magazine* annual Customer Service Award. The following are some of the reasons why:

**2006 Pro Pilot Helicopter Product Support Survey**

**12 Years of Surveys  
Comparison of Overall Average Scores**



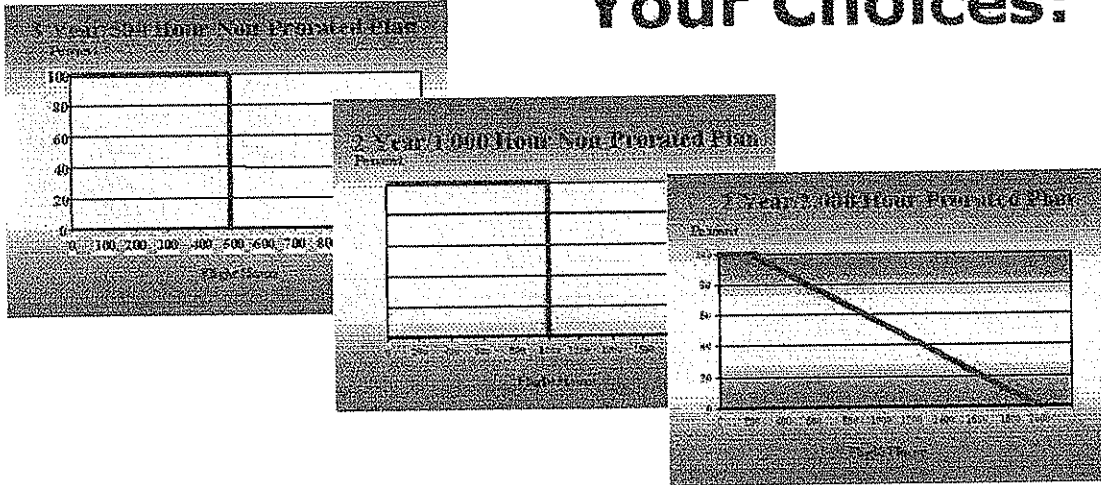
**Turbine Helicopters Rated 1995 – 2006**

- ◆ **Customer Service Facilities (CSF's)** – A network of more than 180 privately owned CSF's are located worldwide to ensure availability of Bell Helicopter authorized helicopter maintenance services to every Bell operator.
- ◆ **Product Support Engineering (PSE)** - Bell Helicopter provides customers with factory engineering support through our approximately 50-person PSE organization. Access to this support is by phone, e-mail, fax, or letter at **no additional charge to the customer!**
- ◆ **Customer Support Representatives (CSR)** - Bell Helicopter provides on-site technical support to customers through our network of Customer Support Representatives. Bell CSRs are experts in all Bell models possessing current knowledge related to proper maintenance of each model.
- ◆ **Technical Publications** – Bell will provide, at no charge, all the technical publications required for safe, flight operations and efficient maintenance and operations of the helicopter and its systems. Revision services for all airframe manuals will be provided at no charge for the life of the helicopter.



- ♦ **Warranty** – The Purchaser has the option of selecting one of three plans offered whichever coverage meets anticipated flying hour requirements.

## Your Choices:



Select a plan that fits  
your flying profile!

### SPECIAL SERVICES

Since a significant part of a helicopter's operating cost is maintenance and spare parts purchase, Bell has implemented four programs to help control these costs.

- ♦ Fly Smart Program
- ♦ Genuine Parts Support Plan (GPSP)
- ♦ Power by the Hour (PBH)
- ♦ Exchange Parts Program



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## **THE BELL HELICOPTER TRAINING ACADEMY (BTA)**

### **Introduction**

Bell Helicopter is pleased to provide this Training Plan, which reflects a formal training program, tailored to the needs of the West Virginia State Police. The training program described within this plan is responsive to the training needs as described within the RFQ and Implementation will provide a successful introduction of the Bell 206L Helicopter into service.

Highlights of Bell Helicopter's Training Program which are described within this plan include:

- ◆ Background and General Information
- ◆ Pilot Operator Training
- ◆ Maintenance and Electrical Technician Training
- ◆ Certificates
- ◆ Schedule

### **Background**

The training program reflected within this plan has been prepared by the Bell Helicopter Customer Training Academy Staff of instructors recognized throughout the world for providing quality military and commercial training. The Bell Helicopter staff of over one hundred and fifty training professionals is physically located at Bell Helicopter facilities, Ft. Worth, Texas. The Bell helicopter training staff currently has a yearly student throughput of approximately 2,300 pilot and 2,000 maintenance technicians. Highly trained professionals in courseware development and classroom instruction are part of the Bell team. These professionals have an average education level of 14 years. Many have military backgrounds of 12 or more years of military service. Bell Helicopter's 16 Instructor Pilots have an average experience level of 12,500 flight hours.

Bell Helicopter is an innovative company that leads the industry in the use of the latest training technology. Current program development includes classroom design and computer interfaces for multimedia instruction. This method of instruction features network linked classrooms that provide instructor led interactive instruction.

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## Training Facilities



The Bell Helicopter Training Academy is located at the Alliance Airport North of Fort Worth, Texas. A newly designed and customized Customer Center includes 18 large modern classrooms and 3 overhaul labs fitted for the newest learning technology tools, and more than 41,000 square feet of hangar space for that crucial hands-on maintenance training. In addition, there are Flight Training Devices with modern and updated visual and database systems that are certain to enhance the pilot's learning experience.

A newly designed helicopter specific landing strip and helipads are within a few minutes flight time from the Training Academy and are dedicated to autorotation and emergency procedure flight training.



## Training Aircraft

Bell Helicopter Training Academy 206Ls will be used to conduct the flight phases of the Transition training.

## Training Objective

Bell Helicopter is committed to satisfying our customer training requirements by providing their operational crews and maintenance personnel with proven and cost effective training. Operator and Maintenance training provided by Bell Helicopter will establish a foundation that supports the mission tasks for Aircraft Pilot Qualification. Facilitating more efficient maintenance manpower and improving logistics supportability ensures that the Bell 206L will be operational and maintainable in all types of climate and terrain where these aircraft may be used. Training concepts will be used that include computer assisted stand-up Instruction and composite maintenance trainers that will support the operational readiness.

## Academic Training

Academic training will include both state-of-the-art instructor-led computer presentations and lab hands on training. Classroom training will consist of computer presentations for pilot ground school and aircraft maintenance courses.

## Pilot Operator Training

Bell Helicopter will provide the following pilot courses of training as part of this training plan:

- ◆ BH206L Pilot Ground & Flight Procedures Course will be provided for four (4) experienced helicopter pilots.
  - ◆ BH206L Night Vision Goggle (NVG) Course will be provided for the same Four (4) pilots who have previously completed the initial pilot ground and flight procedure course.
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## 206L Pilot Ground & Flight Procedures Course

**Ground Training:** 24 hours  
**FTD Training:** 2 hours  
**Flight Training:** up to 5 hours per pilot

### **Objective**

**Ground Training:** Successful completion of the course will enable the qualified helicopter pilot to transition to the Bell 206L VFR helicopter with comprehensive knowledge of the aircraft systems and components and a thorough understanding of the operational characteristics and flight limitations.



**Flight:** To insure complete knowledge of the current Bell 206L flight manual, to demonstrate and practice all flight maneuvers including "engine-off" autorotation landings and to establish proficiency and safety in every phase of flight.

### **Prerequisites**

This course is designed specifically for helicopter pilots possessing current FAA certificates with appropriate ratings or the equivalent licenses issued by a foreign military or regulatory agency.

### **Course Content**

Classroom presentations will cover the cockpit controls and instrumentation, airframe, powerplant and all aircraft systems. In addition, normal procedures, emergency procedures, operating limitations and performance will be studied.

The flight procedure training includes complete familiarization of the Bell 206L helicopter, instruction in the turbine engine operation and flight instruction in normal flight maneuvers and all emergency procedures. The simulated emergency procedures include FADEC failure modes, hydraulic boost failure, autorotations and tail rotor failure.

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## Night Vision Goggle Course

Ground School: 8 hours

Flight: 7.5 hrs Bell 412 NVG

### Prerequisites:

FAA Helicopter pilot certificate or equivalent issued by the military or foreign regulatory agency. All officers nominated for pilot transition training shall have flown at least 500 hours as first pilot of helicopters, or have had at least 18 months service in an operational helicopter appointment, and are proficient in instrument flying skills

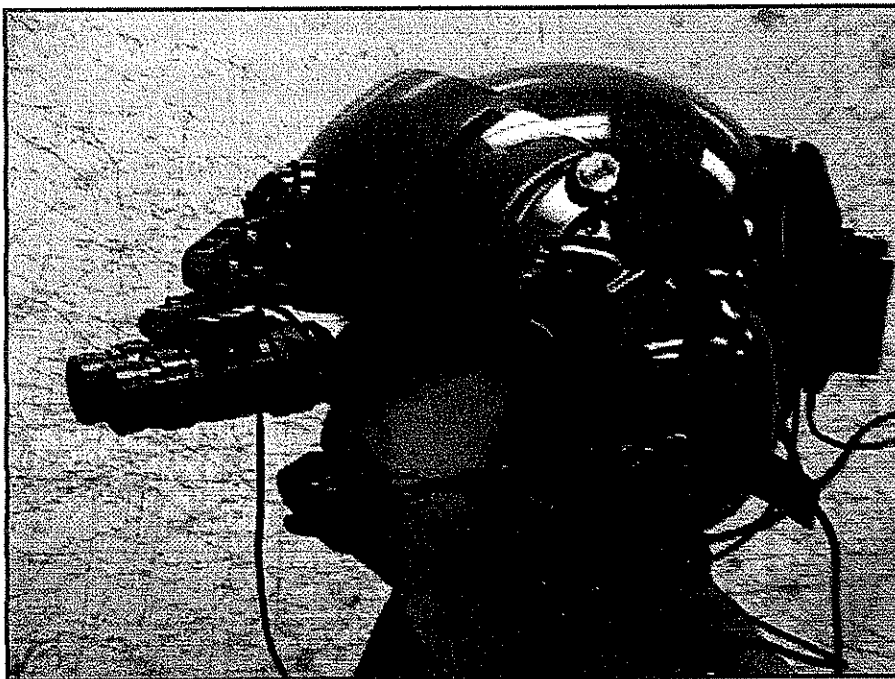
### Objective:

To instruct and familiarize an aircrew member in the use of Night Vision Goggles (NVG's) to the familiarization level.

### Course Content:

Academic classroom training is designed to present all necessary academic subjects to the customer that are critical to customer understanding the NVG flight portions of training including: General course description, Introduction to Anvis/NVG's, Limitation/Emergency Procedures, NVG Aero-medical, Considerations and Night Terrain Interpretation.

NVG Blind Cockpit and Flight Training will consist of those tasks necessary to properly operate and employ the aircraft to be flown in a safe manner. The tasks selected for this training are basic helicopter flight tasks. A thorough crewmember briefing will precede all training flights.

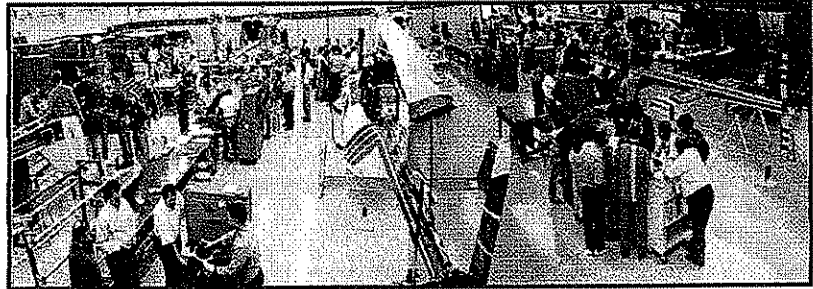




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## 206L Maintenance and Electrical Training

Bell Helicopter will provide the following courses of academic and practical training on the Bell 206L for the maintenance personnel to meet Organizational level maintenance requirements.



- ◆ BH 206L Field Maintenance training course will be provided for two (2) qualified technicians.

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### Bell 206L Field Maintenance Course

**Course Length:** 3 weeks

**Prerequisites:**

Trainees must meet one or more of the following skill and experience requirements. Each trainee shall have certification as an airframe mechanic with one year of practical experience as a rated aircraft mechanic. Trainees shall have one year of experience as an active mechanic on helicopters, and three years general experience as an aircraft mechanic.



**Objective:**

On successful completion, the maintenance technician will be able to troubleshoot, inspect, perform or supervise the maintenance of the Bell 206L helicopter to Organizational level maintenance requirements. Major repair or overhaul of the helicopter and its components are not included. Acceptable airworthiness techniques, procedures, and practices established by governing aviation authorities and Bell Helicopter Textron Inc. shall be used as satisfactory performance levels.

**Course Content:**

A comprehensive coverage of the description, function, and maintenance procedures required for field maintenance of the Bell 206L helicopter. Classroom or shop work in the following areas will be covered: Airframe, Ground Handling and Servicing, Main Rotor, Mast, Rotating Controls, Transmission, Main Drive Shaft, Powerplant Interface (installation and rigging as related to the airframe), Fuel System, Tail Rotor, Tail Rotor Drive, Hydraulic System, Flight Controls, Electrical System, and Utility Systems.

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**Certificate of Qualification**

Each trainee will receive a certificate of qualification for the Bell 206L aircraft with each course that they successfully complete.

**Schedule of Proposed Training Program**

Bell Helicopter Customer Training Academy will provide a firm schedule of classes for the conduct of training as required upon contract award. All dates and content would be subject to change with contract modifications and/or delays.

**Training Schedule**

West Virginia State Police - One (1) Model 206L		
Training to be conducted at Bell Training Academy at Alliance Airport in Fort Worth, TX		
STANDARD COMPLIMENTARY TRAINING PACKAGE		
Course	Trainees STD	Training Days
206L Pilot Grnd School & 2 hrs FTD & 5 hrs Fit	1	5
206L Field Maintenance	1	15
CUSTOMER REQUESTED ADDITIONAL TRAINING PACKAGE		
Course	Trainees Additional	Training Days
206L Pilot Grnd School & 2 hrs FTD & 5 hrs Fit	2	5
Night Vision Goggle (8 hrs ground; 7.5 fit hrs)	4	15
206L Field Maintenance	1	5
206L Pilot Ground School, FTD & Flight training days are based on no more than 4 pilots per class.		
NVG Training days are based on no more than 2 pilots per class.		



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**Edwards & Associates Inc.**

**Payment Policy**

In light of a rapidly evolving business environment in which a multitude of payment options are available to our national and international customers, for your convenience Edwards & Associates would like to reiterate the acceptable forms of payment for its goods and services. To ensure that you or your customer will receive goods or services without delay, we ask that all payments be made as set forth below.

Acceptable forms of payment are:

- ◆ A single wire transfer from your company's bank to our bank account. Such wire transfer should indicate that it is from you or your company.
- ◆ A single cashier's, certified or company check in United States Dollars, issued by a United States bank or recognized international bank. Such check should indicate that it is from you or your company.
- ◆ Credit card payment (American Express, MasterCard, Visa, Discover, Debit).  
Credit card must be issued in your name or that of your company.

Payment in cash is not acceptable except for miscellaneous items that have a total value of less than US\$ 500.00.

Payment that is not sent as set forth above may result in a delay in the delivery of goods and/or services or the return of such payment to the originator.

Wire payments for invoices issued from Edwards & Associates Inc. should be routed as shown below. Payments on invoices issued from a Bell Helicopter Supply Center should be paid to their appropriate banking institution. Please contact your Supply Center if there are any questions regarding these payments.

Wire transfers for Edwards & Associates Inc. send to:

JPMorgan Chase  
1 Chase Manhattan Plaza  
New York, New York 10081  
(800) 643-5403

FOR THE ACCOUNT OF EDWARDS & ASSOCIATES, INC.  
Account No. 323-867-626  
Swift Code CHASU533

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**General Terms and Conditions**

#	Description	Comments
1.	Awards will be made in the best interest of the State of West Virginia	Understood
2.	The State may accept or reject in part, or in whole, any bid.	Understood
3.	All quotations are governed by the <i>West Virginia Code</i> and the <i>Legislative Rules</i> of the Purchasing Division	Understood
4.	Prior to any awards, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.	Understood
5.	All service performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract become void and of no effect after June 30.	Understood
6.	Payment may only be made after the delivery and acceptance of goods or services.	Understood
7.	Interest may be paid for late payments in accordance with the <i>West Virginia Code</i>	Understood
8.	Vendor preference will be granted upon written request in accordance with the <i>West Virginia Code</i> .	Understood
9.	The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.	Understood
10.	The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.	Understood Subject to cancellation charges
11.	The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.	Understood
12.	Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.	Understood
13.	<b>Bankruptcy:</b> In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.	Understood
14.	<b>HIPAA business Associate Addendum</b> – The West Virginia State Government HIPA business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division’s website ( <a href="http://www.state.wv.us/admin/purchase/vrc/hipaa.htm">http://www.state.wv.us/admin/purchase/vrc/hipaa.htm</a> ) is hereby made part of the agreement. Provided that, the Agency meets and definition of a Covered Entity (45CFR § 160.103) to the vendor.	Understood



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2.	The State may accept or reject in part, or in whole, any bid.	Understood
3.	All quotations are governed by the <i>West Virginia Code</i> and the <i>Legislative Rules</i> of the Purchasing Division	Understood
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6.	Payment may only be made after the delivery and acceptance of goods or services.	Understood
7.	Interest may be paid for late payments in accordance with the <i>West Virginia Code</i>	Understood
8.	Vendor preference will be granted upon written request in accordance with the <i>West Virginia Code</i> .	Understood
9.	The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.	Understood
10.	The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.	Understood Subject to cancellation charges
11.	The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.	Understood
12.	Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.	Understood
13.	<b>Bankruptcy:</b> In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.	Understood
14.	<b>HIPAA business Associate Addendum</b> – The West Virginia State Government HIPA business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division’s website ( <a href="http://www.state.wv.us/admin/purchase/vrc/hipaa.htm">http://www.state.wv.us/admin/purchase/vrc/hipaa.htm</a> ) is hereby made part of the agreement. Provided that, the Agency meets and definition of a Covered Entity (45CFR § 160.103) to the vendor.	



**Bell Helicopter Model #206L4 – or equivalent**

Description	Comments
<b>Introduction</b>	
<p>The State of West Virginia intends to acquire one (1) new Bell 206L4 light single engine turbine helicopter. The helicopter will be purchased "factory new" in standard VFR configuration with specified standard equipment and factory installed accessories with 3 color custom exterior paint to be applied once the aircraft has completed customizing.</p> <p>The intent of this solicitation is to provide sufficient guidance and information for interested parties to submit offers for one (1) "factory new" Bell Helicopter Textron Model 206L4 light single turbine engine helicopter configured as specified in this document.</p>	Understood
<b>Aircraft Specifications</b>	
<b>Description and Configuration</b>	
One "factory new" Bell Helicopter Textron Model 206L4 light single turbine engine helicopter in standard VFR configuration	Comply
<b>Additional Items</b>	
<p>Two (2) Gentex HGU-56/P Flight Helmets Fitted by a Gentex Technician and equipped as follows:</p> <ul style="list-style-type: none"> <li>• X Liner Helmet Comfort Liner</li> <li>• Gray and Amber Visors</li> <li>• Dual Visor Assembly with ANVIS Quick Disconnect Mount Visor Housing</li> <li>• Electronic Microphone, with Flexible Boom, Windscreen, and 10" Cord</li> <li>• Earphones</li> <li>• Type 38 Coiled Cord</li> <li>• CEP hearing Protection Kit</li> <li>• Deluxe Helmet Bag</li> </ul>	Per Gentex "X Liner Helmet Comfort Liner Not Available. Fitting by a Gentex Technician - We guarantee fit. We can cross ship a helmet if they order the wrong size. Plus we can successfully work out fitting issues over the phone."
<p>Two (2) M949 Night Vision Aviator's Goggles, by Northrop Grumman, with standard accessories and the following Optional accessories:</p> <ul style="list-style-type: none"> <li>• Mount Assembly quick Don</li> <li>• Continuing Airworthiness Log Book</li> <li>• M949 Spare Parts Kit</li> </ul>	Quick Don not Compatible with Requested Helmet. Quoted Quick Disconnect Mount Assembly P/N 242377-100
<b>Standard Equipment</b>	
<p>The following standard equipment shall be included:</p> <ul style="list-style-type: none"> <li>• Standard interior</li> <li>• Standard soundproofing</li> </ul>	Understood



Description	Comments
<ul style="list-style-type: none"> <li>• Standard headliner with A/C ducts</li> <li>• Crew Seats</li> <li>• Standard seats</li> <li>• Ground handling wheels</li> </ul>	
<b>Installed Accessories:</b>	
<p>The following factory installed accessories shall be included on the aircraft:</p> <ul style="list-style-type: none"> <li>• Bell Factory installed Flight Instrument Group (less DG)</li> <li>• Cargo Hook provisions</li> <li>• Rotor brake</li> <li>• High Visibility main rotor blades</li> <li>• High skid gear with flight steps</li> <li>• Dual controls</li> </ul>	Understood
<ul style="list-style-type: none"> <li>• Aeronautical Accessories Inc. wire strike protection system</li> <li>• Aeronautical Accessories Inc. cabin floor protectors</li> <li>• Aeronautical Accessories Inc. sliding door L/H</li> <li>• Aeronautical Accessories Inc. Deluxe avionics console</li> <li>• Aeronautical Accessories Inc. inlet barrier filter with access door</li> <li>• Aeronautical Accessories Inc. Automatic door openers for crew doors and R/H door and baggage door</li> <li>• Aeronautical Accessories Inc. pre-flight kit (includes 4 step handles, left, right and 1 folding maintenance step and 1 accessory step)</li> <li>• Aeronautical Accessories Inc. expanded instrument panel (required for the amount of avionics equipment requested)</li> <li>• Aeronautical Accessories Inc. spacemaker</li> <li>• Aeronautical Accessories Inc. Dual control safety kit (cyclic, collective and tail rotor)</li> <li>• Aeronautical Accessories Inc. locking fuel cap</li> <li>• 206L air Comm artic heater with chin bubble and windshield defroster, FWD/aft outlet flow control</li> <li>• Paravion snow baffles with Dzus fastener kit</li> <li>• Purolator facet oil filter</li> <li>• Garmin GNS-530A GPS/COM/NAV/GS 16-watt comm</li> <li>• <b>Garmin SL-30 nav/com interfaced as required</b></li> <li>• Garmin GTX-330 Mode S transponder with trans cal SSD-120 blind encoder</li> </ul>	<p>Comply with all with following caveat:</p> <p>Customer to supply Cel Phone. All activation and subscription fees are the responsibility of the customer. Cel phone interface subject to provider's ability to interface to aircraft audio system and availability of equipment at time of completion.</p>



Description	Comments
<ul style="list-style-type: none"> <li>• King KCS 55A with KI 825 interfaced as appropriate</li> <li>• Avidyne /Ryan TAS610 TCAD with mutable audio interfaced to GNS-530A</li> <li>• Shadin Mini-flow L fuel flow interfaced as appropriate</li> <li>• Free flight TRA-3500 radar altimeter with TRI-40 indicator</li> <li>• Provisions only for FLIR ULTRA 8500 with laser pointer (to consist of AAI quick mount and cables)</li> <li>• Spectrolab SX-26 provisions (to include cables and aft belly mount)</li> <li>• 3 NAT 310 audio controls panels (pilot/co-pilot/cabin) with AA-31 isolation control, co-pilot footswitch with select switch, cockpit / cabin call light and 4 place aft transmit positions</li> <li>• NVG compatible instrument and cockpit lighting</li> <li>• Aircom Air Conditioner with dual forward Evaporators</li> <li>• Provisions for Avalex AVR 8000 to include remote keypad</li> <li>• 205 Style cyclic grip on co-pilots Cyclic Control</li> <li>• 5 David Clark H-10-13H headsets</li> <li>• 2 Bose series X headsets for pilot and co-pilot (paralleled off regular jacks)</li> <li>• Avalex 8.4" 4090 (mount on arm if allows narrow style expanded instrument panel)</li> <li>• Provisions for CFE Motorola (V276) cell phone to audio system</li> <li>• Garmin GDL-69 weather data link with AAI tail fin cap and Whelen belly strobe</li> <li>• Technisonics TFM-30 VHF / FM low band transceiver</li> <li>• Technisonics TDFM-6000-011210-3-6148/P400/28 with AMS-6000 TDFM-614, 011210-3-614/P320/28, VHF FM with 136-174MHz, 403-470 UHF, 806-870 Smartzone and trucking</li> <li>• Skytrac ISAT 100 flight following system or equivalent</li> <li>• Artex 406 C406-1HM ELT with GPS interface</li> <li>• Aft avionics shelf</li> <li>• three (3) color customer exterior paint with "STATE OF WEST VIRGINIA" and Painted State Seal applied State Seal applied as required.</li> <li>• Dual mode steerable search landing light</li> </ul>	





Description	Comments
<b>Guarantees / Warranties</b>	
<ul style="list-style-type: none"> <li>Guarantees and / or warranties shall be provided for the aircraft, all of its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document.</li> </ul>	<p>Comply</p> <p>All Warranty information for the aircraft and optional items will be supplied at delivery</p>
<ul style="list-style-type: none"> <li>Guarantees and/or warranties shall ensure that the helicopter, its component parts, systems, subsystems, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document are free from defect in material or workmanship under normal use and service for a period of at least two (2) years or one thousand (1000) hours of operation, whichever ever shall occur first. During that guarantee/warranty period, the offeror shall replace ore repair parts, which are determined to have been defective, including reimbursement of reasonable freight charges, at no additional cost to the State of West Virginia.</li> </ul>	<p>Standard Manufacturers Warranty for Customizing Items Will Apply.</p> <p>Bell Warranty Programs for New Helicopters</p> <p><b>TWO YEARS/2,000 HOURS PRORATED</b></p> <p>Seller warrants each new helicopter to be free from defect in material or workmanship under normal use and service. Seller's sole obligation under this warranty is limited to replacement or repair of parts which are determined to the Seller's reasonable satisfaction to have been defective within 2,000 hours of operation or two (2) years after delivery, whichever comes first and reimbursement of reasonable freight charges. During the first 200 hours of use Bell will reimburse the Purchaser for labor charges associated with warranty related issues. After 200 hours use, there will be a pro-rated charge to the Purchaser for replacement parts (prorating the hours of total use against the then applicable part life or 2,000 hours whichever is the lesser).</p> <p><b>TWO YEARS/1,000 HOURS NON-PROATED</b></p> <p>Seller warrants each new helicopter to be free from defect in material or workmanship under normal use and service. Seller's sole obligation under this warranty is limited to replacement or repair of parts which are determined to the Seller's reasonable satisfaction to have been defective within 1,000 hours of operation or two (2) years after delivery, whichever comes first and reimbursement of reasonable freight charges. During the first 200 hours of use Bell will reimburse the Purchaser for labor charges associated with warranty related issues.</p> <p><b>THREE YEARS/500 HOURS NON-PRORATED</b></p> <p>Seller warrants each new helicopter to be free from defect in material or workmanship under normal use and service. Seller's sole obligation under this warranty is limited to replacement or repair of parts which are determined to the Seller's reasonable satisfaction to have been defective within 500 hours of operation or three (3) years after delivery, whichever comes first, and reimbursement of</p>



Description	Comments
	reasonable freight charges. During the first 200 hours of use Bell will reimburse the Purchaser for labor charges associated with warranty related issues.
<ul style="list-style-type: none"> <li>The new helicopter guarantee and/or warranty period shall commence once customization work has been completed and the helicopter is placed into service by the State of West Virginia</li> </ul>	Comply
<ul style="list-style-type: none"> <li>Guarantee and/or warranty documentation shall be assembled by the vendor and made part of the offer.</li> </ul>	Comply
<b>Technical Support</b>	
<ul style="list-style-type: none"> <li>The criticality of aircraft manufacturer technical support cannot be overstated. The successful offeror shall guarantee that all necessary manufacturer's technical support is available for the aircraft, all of its component parts, systems, subsystem, factory installed accessories and optional items, and any other devices furnished to satisfy the requirements of this document for the life of the aircraft, and at no additional cost to the State of West Virginia</li> </ul>	<p>Cannot Guarantee for Customizing Items</p> <p>Bell Helicopter provides a range of technical support services to provide the Bell operator with all the technical data, advice, and guidance to allow for safe and effective operation of the operator's helicopter. A solid Bell team of technical experts stands ready to provide this support on a timely basis.</p>
<ul style="list-style-type: none"> <li>Manufacturer's airframe, power plant and other subsystem technical assistance must be available within twenty-four (24) hours of demand.</li> </ul>	<p><b>Technical Publications</b></p> <p>Bell will provide, at no charge, all the technical publications and documentation (shown below) required for safe, flight operations and efficient maintenance and operations of the helicopter and its systems. Bell will furnish one complete set of technical documentation, as listed below with each helicopter purchased by the buyer. Additionally, revision services for all airframe manuals will be provided at no charge for the life of the helicopter. Revision service for engine manuals is by subscription after the first two (2) years.</p> <p>The following Technical Publications will be provided:</p> <ul style="list-style-type: none"> <li>Airframe</li> <li>Flight Manual</li> <li>Manufacturers Data</li> <li>Maintenance Manual</li> <li>Component Repair &amp; Overhaul Manual</li> <li>Illustrated Parts Catalog</li> <li>Special Tools Manual</li> <li>Aircraft Structural Manual</li> <li>Corrosion Control Guide</li> <li>Chafing Control Guide</li> <li>Standard Practices Manual</li> <li>Engine</li> </ul>



Description	Comments
	<ul style="list-style-type: none"> <li>• Maintenance Manual</li> <li>• Parts Manual</li> </ul> <p><b>Other</b></p> <ul style="list-style-type: none"> <li>• Bulletins. All applicable Bell Technical Bulletins, Alert Service Bulletins, and Service Instructions will be provided for the life of the program.</li> </ul> <p><b>Customer Support Representative</b></p> <p>A Bell Customer Support Representative (CSR) is a Bell Helicopter technical expert possessing technical expertise in all of the Bell Aircraft systems and maintenance procedures. The CSR will be factory trained and experienced with maintenance of the Bell aircraft systems and will be a licensed A&amp;P mechanic. Additionally, the complete Bell staff of Customer Support Representatives located around the world shall back up the support representative. These CSRs can travel to the BUYER, as needed, to provide additional assistance to the BUYER. These Bell professionals are dedicated to provide assistance to the BUYER. Bell CSR's Provide:</p> <ul style="list-style-type: none"> <li>• Troubleshooting Assistance</li> <li>• Manual Interpretation</li> <li>• Advice on Spare Parts Orders and Warranty Questions</li> <li>• Coach BUYER Mechanics in Maintenance Procedures</li> <li>• Liaison with Bell Helicopter Factory Product Support Engineering (PSE)</li> </ul> <p><b>Product Support Engineering</b></p> <p>The CSR is Bell's representative on-site to for the BUYER to provide first-hand support as questions arise during maintenance operations. For more extensive questions and requirements for technical support Bell Helicopter also provides customers with factory engineering support through our Product Support Engineering (PSE) organization. This group of approximately 50 experienced, licensed, and trained engineers offers the customer answers to questions and solution to problems. This support includes:</p> <ul style="list-style-type: none"> <li>• Interpretation of manuals</li> <li>• Repair schematics and drawings for repairs</li> <li>• Safety and Upgrade documentation through bulletins and information letters and notices</li> <li>• Improvements to the helicopter design to increase reliability</li> <li>• Assistance with "trouble-shooting" activities</li> </ul>



Description	Comments
	<p>Access to this support is by phone, e-mail, fax, or letter. Responses will normally be via the same mode the questions is submitted unless directed otherwise. PSE handles over 100,000 requests for assistance each year – approximately 70% answered the same day. This support staff is available year-round "24/7" and is offered at no additional charge.</p>
<b>Delivery and Acceptance</b>	
<b>Delivery</b>	
<p>Delivery of the helicopter, equipped as specified, shall be made to the State of West Virginia's Aviation Division as soon as possible, but no later than 550 days after awarding the contract.</p>	<p>Comply. Assuming a Contract Award date of Dec 1, 2006, 550 days after that date is June 3, 2008 or sooner. Projected delivery of available aircraft is June 3, 2008 or sooner.</p> <p>FOB Edwards &amp; Associates, Tennessee.</p>
<p>A Liquidated Damages free of \$250.00 per day shall be assessed from the successful bidder if they fail to deliver the helicopter to the State of West Virginia within 550 days of the award of the contract.</p>	<p>Any liquidated damages paid by Edwards and Associates shall in no event exceed 60 calendar days or the equivalent of \$15,000.</p>
<b>Acceptance</b>	
<p>Acceptance of the helicopter will be designated by the successful completion of the following process:</p> <ul style="list-style-type: none"> <li>◦ Inspection of all appropriate aircraft records and documentation by the designated aircraft mechanic, and a designated pilot representing the state of West Virginia and a technical representative of the offeror.</li> </ul>	<p>Comply</p>
<ul style="list-style-type: none"> <li>◦ A thorough ground inspection of the helicopter by a designated aircraft mechanic representing the State of West Virginia and a designated technical representative of the offeror.</li> </ul>	<p>Comply</p>
<ul style="list-style-type: none"> <li>◦ A thorough flight test by a designated pilot representing the State of West Virginia to ensure the proper operation of the aircraft, its component parts, systems, subsystems, accessories, optional items, and any other devices furnished to satisfy the requirements of the document</li> </ul>	<p>Comply</p>
<p>No monies shall be tendered by the State of West Virginia prior to the acceptance of the helicopter as described in the above paragraphs.</p>	<p><b>Payment terms</b> of net 30 days after notification of completion with delivery and acceptance at Edwards &amp; Associates.</p> <p><b>Acceptance</b> is to be within 10 business days after notification.</p>
<b>Training</b>	
<b>Pilot Training</b>	
<ul style="list-style-type: none"> <li>◦ The successful offeror shall provide Bell Helicopter Textron Model 206 Pilot Night Vision</li> </ul>	<p>Comply</p>



Description	Comments
Goggles initial training courses (VFR) for four (4) State of West Virginia, Aviation Division pilots at no additional cost to the state.	
<ul style="list-style-type: none"> <li>All pilot training shall be conducted at the Bell Helicopter Training Academy, located in Alliance, Texas.</li> </ul>	Comply
<ul style="list-style-type: none"> <li>All pilot training shall include classroom instruction, flight training device (FTD) and flight instruction, as outlined in the Bell Helicopter Training Academy Course Content of the Model 206L4 Pilot Refresher Course (VFR)</li> </ul>	Comply
<ul style="list-style-type: none"> <li>Bell Helicopter Training Academy aircraft, training aids, classroom facilities, ground school and FTD instructors, and Bell certified flight instructors will be utilized to conduct pilot training.</li> </ul>	Understood
<ul style="list-style-type: none"> <li>The cost of all travel expenses incurred by State of West Virginia's pilots attending Bell Helicopter Textron Model 206L4 Pilot Initial Qualification Training, to include airfare, ground transportation and lodging and per diem, will be the responsibility of the State of West Virginia.</li> </ul>	Understood
<ul style="list-style-type: none"> <li>All pilot training, as described in the above paragraphs will be schedule with the Bell helicopter Training Academy, in accordance with their published registration procedures, during the period between six (6) months prior to and twelve (12) months after delivery of the helicopter.</li> </ul>	Understood
<b>Aircraft Mechanic Training</b>	
<ul style="list-style-type: none"> <li>The successful offeror shall provide Bell Helicopter Textron Model 206L4 Field maintenance Refresher Courses for two (2) A&amp;P mechanics at no additional cost to the State of West Virginia</li> </ul>	Comply
<ul style="list-style-type: none"> <li>All field maintenance training shall be conducted at the Bell Helicopter Training Academy, located in Alliance, Texas</li> </ul>	Comply
<ul style="list-style-type: none"> <li>Bell Helicopter Training Academy training aids, classroom facilities, shop facilities and instructors will be utilized to conduct field maintenance training.</li> </ul>	Understood
<ul style="list-style-type: none"> <li>The cost of all travel expenses incurred by State of West Virginia's A&amp;P mechanics attending Bell Helicopter Textron Model 206L4 Field Maintenance Refresher Courses, to include airfare, ground transportation, and lodging and per diem, will be the responsibility of the State of West Virginia</li> </ul>	Understood
<ul style="list-style-type: none"> <li>All mechanic training, as described in the above paragraphs will be scheduled with the Bell helicopter Training Academy, in accordance with</li> </ul>	Understood



Description	Comments
<p>their published registration procedures, during the period between six (6) months prior to and twelve (12) months after delivery of the helicopter.</p>	
<b>Aircraft Maintenance Program</b>	
<p>The successful offeror shall provide extended warranty services for the aircraft to be acquired. The extended warranty services shall begin at the end of the factory warranty period, as set forth herein and shall include "tip to tail" coverage of all factory installed aircraft components including the engine, transmission and drive train. This extended warranty service shall be inclusive of all parts and exclusive to all labor costs. This optional extended warranty shall be available at an additional cost to the State of West Virginia.</p>	<p>The <b>GENUINE PARTS SUPPORT PLAN</b> provides OEM spares for scheduled and unscheduled maintenance at a fixed hourly rate. It includes the basic helicopter, Bell optional accessories, engines, batteries, and standard avionics. It does not include nonstandard kits, non-Bell kits, customizing, or Supplemental Type Certificates.</p> <p>In addition to scheduled and unscheduled maintenance it includes component overhauls, retirement parts, and mandatory bulletins. It does not include labor (for removal, replacement, troubleshooting, etc.) shipping, insurance, customs, taxes, consumables/hardware or anything priced less than \$150. Parts, other than engine parts, are provided by the nearest Bell Supply Center, or at customers' request, the nearest Customer Supply Center. Customers simply change or repair the part, and file a warranty claim with Bell or the engine manufacturer, much like they do with an aircraft under standard warranty. The rates include engine coverage by the engine manufacturer and are based, depending on the engine manufacturer, on the engine cycles per hour.</p>
<b>Price Quotation</b>	
<p>Factory New Bell Helicopter Textron Model 206L4 light single turbine engine helicopter, per the specifications set forth herein. Price for helicopter</p>	<p><b>\$ 2,730,995</b> Price valid until January 11, 2007</p>
<p>First year extended factory warranty, per the specifications set forth herein.</p>	<p>Not Available</p>
<p>Second year extended factory warranty, per the specifications set forth herein</p>	<p>Not Available</p>
<p>Third year extended factory warranty, per the specification set forth herein</p>	<p>Not Available</p>
<p>Fourth year extended factory warranty, per the specifications set forth herein.</p>	<p>Not Available</p>
<p>The bid evaluation and the ultimate award will be based upon the price offered for the aircraft. The extended warranty quotations are sought only to establish the price for the extended coverage and will not be considered in the evaluation of the bids.</p>	<p>Understood</p>