



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AGR0735

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
RON PRICE
304-558-0492

VENDOR
 *709002221 609-395-9600
HEIDELBERG USA INC
21 COMMERCE DRIVE

CRANBURY NJ 08512

SHIP TO
DEPARTMENT OF AGRICULTURE
PUBLICATIONS DIVISION
BUILDING 15
4720 BRENDA LANE
CHARLESTON, WV
25312 558-2222

DATE PRINTED 11/09/2006	TERMS OF SALE <i>Net 30 days</i>	SHIP VIA	F.O.B. <i>Destination</i>	FREIGHT TERMS
BID OPENING DATE: 11/28/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		700-73	\$ 170,000.00	\$ 170,000.00
<p><i>Used Heidelberg Quickmaster DJ 46-4</i></p> <p>DIRECT IMAGE 4 - COLOR PRESS</p> <p>DIRECT IMAGE 4-COLOR OFFSET PRESS PER THE ATTACHED SPECIFICATIONS</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORA-</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: **770-419-6500** DATE: **11/27/06**

TITLE: **Director of Operations** FEIN: **11-3136705** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AGR0735

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
RON PRICE 304-558-0492

VENDOR

*709002221 609-395-9600
 HEIDELBERG USA INC
 21 COMMERCE DRIVE

 CRANBURY NJ 08512

SHIP TO

DEPARTMENT OF AGRICULTURE
 PUBLICATIONS DIVISION
 BUILDING 15
 4720 BRENDA LANE
 CHARLESTON, WV
 25312 558-2222

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/09/2006	Net 30 days		Destination	

BID OPENING DATE: 11/28/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>TION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD- QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDO WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>[Signature]</i>	770-419-6500	11/27/06
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Director of Operations	11-3130705	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AGR0735

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF:
RON PRICE
304-558-0492

*709002221 609-395-9600
HEIDELBERG USA INC
21 COMMERCE DRIVE

CRANBURY NJ 08512

DEPARTMENT OF AGRICULTURE
PUBLICATIONS DIVISION
BUILDING 15
4720 BRENDA LANE
CHARLESTON, WV
25312 558-2222

DATE PRINTED 11/09/2006	TERMS OF SALE Net 30 days	SHIP VIA	F.O.B. Destination	FREIGHT TERMS
BID OPENING DATE: 11/28/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Preference Not Applicable</u></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>[Signature]</i>	TELEPHONE 770-419-6500	DATE 11/27/06	
TITLE Director of Operations	FEIN 11-3136705	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AGR0735

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF:
RON PRICE 304-558-0492

VENDOR

*709002221 609-395-9600
 HEIDELBERG USA INC
 21 COMMERCE DRIVE

 CRANBURY NJ 08512

SHIP TO

DEPARTMENT OF AGRICULTURE
 PUBLICATIONS DIVISION
 BUILDING 15
 4720 BRENDA LANE
 CHARLESTON, WV
 25312 558-2222

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
11/09/2006	Net 30 days		Destination	
BID OPENING DATE: 11/28/2006		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>DATE: -----</p> <p>SIGNED: -----</p> <p>TITLE: -----</p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 41</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 770-419-1500	DATE 11/27/06
TITLE Director of Operations	FEIN 11-3136705	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AGR0735

PAGE
5

ADDRESS CORRESPONDENCE TO ATTENTION OF:
RON PRICE 304-558-0492

VENDOR

*709002221 609-395-9600
 HEIDELBERG USA INC
 21 COMMERCE DRIVE
 CRANBURY NJ 08512

SHIP TO

DEPARTMENT OF AGRICULTURE
 PUBLICATIONS DIVISION
 BUILDING 15
 4720 BRENDA LANE
 CHARLESTON, WV
 25312 558-2222

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/09/2006	Net 30 days		Destination	

BID OPENING DATE:	11/28/2006	BID OPENING TIME	01:30PM
-------------------	------------	------------------	---------

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
RFQ. NO.: AGR0735 BID OPENING DATE AND TIME 11/28/06 @ 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 770-419-6831 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): William Murphy 770-419-6500 ----- ***** THIS IS THE END OF RFQ AGR0735 ***** TOTAL: \$ 170,000.00						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE
	770-419-6500	11/27/06
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Director of Operations	11-3136705	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**Direct Image 4-Color Offset Press
Remanufactured Heidelberg Quickmaster DI or equal**

Bidder shall supply costs for both purchase of press and lease/purchase over a 5-year term – complete the pricing section below.

1. Equipment must be remanufactured to original performance specifications, have a certificate of remanufacture and factory warranty equal to new equipment
2. Equipment must utilize Direct Imaging technology.
3. Equipment shall be able to produce 4-color copies at a speed range of 3,500 to 10,000 sheets per hour.
4. Equipment shall be print at a resolution range of 1,270 to 2,540 dpi
5. Must utilize polyester plates with a rated run length of at least 20,000 impressions, spooled in rolls of at least 35 plates
6. Equipment shall provide acceptable copies on all paper weights ranging from 20# bond to 110# index, both coated and uncoated.
7. Equipment shall be able to print on paper sizes as large as 18"x13" and as small as 5.5"x3.5".
8. Must have ability to print single colors or multiple colors less than 4, utilizing corresponding plate(s) Example: Black & white jobs utilizing a single plate, spot color jobs utilizing 2-3 plates
9. Must have Facet RIP or equivalent.
10. Equipment shall be compatible with Windows NT 4.0/2000/XP and connected directly to agency network
11. Equipment shall have the capability to print documents using Adobe Postscript 3 and/or higher and Adobe PDF (Acrobat 7.0) formats
12. Imaging system must have 4 laser imaging modules with 16 diodes per module, with plates imaged directly on the plate cylinder.
13. Inking system must be waterless, with at least 3 form rollers per plate and 12 rollers in the ink train
14. Must include infrared (IR) drying system.
15. Equipment must have a central control station which controls all press functions.

16. Must have a proof printer (Epson 4800 or equivalent) included as part of the system, compatible with Facet RIP or equal and must be calibrated to the DI press.
17. Successful vendor's quoted prices shall include providing service and maintenance that includes all parts and labor. Service to be provided by factory trained technicians
18. Successful vendor shall provide designated agency staff with adequate training in the operation and proper preventative maintenance of the equipment and software. Training to be completed within 3 weeks of delivery and set-up by factory trained technicians.
19. All prices quoted shall include all transportation, delivery, rigging, setup and connection to agency computer network, including all parts and labor. Installation performed by factory trained technicians.
20. Bidder must provide a buy-out option at the end of the lease/purchase period
21. If quoting "or equal" Vendor should furnish with bid specification information on the brand of equipment being offered. These specifications shall be provided and reviewed prior to any purchase order issued as a result of this RFQ.

**Direct Image 4-Color Press
Remanufactured Heidelberg Quickmaster DI or equal
Pricing**

Equipment Bid	Heidelberg QM DI (used)
Purchase Cost	\$170,000.00
* Lease/Purchase Cost (state number of months and monthly cost)	Term: 60 months @ \$3,243.28 Rate: 5.45% Transaction will be documented as an LTOP lease which will have a \$100 lease end purchase option.

If lease/purchase option is selected, explain buy-out option at the end of the lease/purchase period

Signature/Name

Date

* Deal is subject to credit approval and the rate is subject to change if deal is not funded by January 15, 2007.

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated, *to the best of his knowledge.*

Vendor's Name: Heidelberg USA, Inc.

Authorized Signature: *[Signature]* Date: 11/27/06

William Murphy, Director of Operations