



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
85701001

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN JOHNSTON
304-558-2402

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

Contact Info
 Attn: Keegan Kinney
 VS Visual Statement Inc
 1-1445 McGill Rd
 Kamloops, BC V2C 6K7
 (P) 888-828-0383 ext.215
 (F) 250-828-0482
 kkinney@visualstatement.com

SHIP TO

DIVISION OF HIGHWAYS
 TRAFFIC ENGINEERING DIVISION
 BUILDING 5, ROOM A550
 1900 KANAWHA BOULEVARD EAST
 CHARLESTON, WV
 25305-0430

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
08/23/2006						
BID OPENING DATE: 09/13/2006		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		920-04		
SOFTWARE SOFTWARE FOR THE ELECTRONIC COLLECTION, ANALYSIS, MANAGEMENT AND ELECTRONIC SALE OF CRASH REPORTS AND OTHER STATEWIDE TRAFFIC SAFETY FORMS, AS PER THE ATTACHED SPECIFICATIONS. VENDOR PREFERENCE CERTIFICATE CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS). A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: <input type="checkbox"/> BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR <input type="checkbox"/> BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE			TELEPHONE 888-828-0383	DATE SEPT 6/06		
TITLE CEO		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		

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<p>CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF</p>						

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<p>PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: -----</p> <p>DATE: -----</p> <p>SIGNED: -----</p> <p>TITLE: -----</p>						

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<p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 85701001</p> <p>BID OPENING DATE AND TIME</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY</p>						
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LINE	QUANTITY	UCP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
TO CONTACT YOU REGARDING YOUR BID: ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Contact Info Attn: Keegan Kinney VS Visual Statement Inc 1-1445 McGill Rd Kamloops, BC V2C 6K7 (P) 888-828-0383 ext.215 (F) 250-828-0482 kkinney@visualstatement.com						
***** THIS IS THE END OF RFQ 85701001 ***** TOTAL: _____						

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**Bid Specifications for Electronic Crash Report/Uniform Traffic Citation
Submission, Management and Analysis Software**

1. Description of Needs

The West Virginia Department of Transportation (WVDOT) is soliciting bids for electronic crash report and uniform citation submission software and corresponding three year software maintenance contract. The WVDOT is replacing the existing paper-based crash and citation form submission with a single software solution to standardize reporting throughout the State. The WVDOT has selected "Report Beam" developed by VS Visual Statement, Inc. as the model. Report Beam software, or its equal, will be accepted.

2. Scope

The WVDOT intends to purchase enterprise software that will be provided to all enforcement and traffic safety agencies throughout the State at no additional cost to those agencies. The vendor shall provide a turnkey, fully integrated (where customization or programming shall not be required to make software modules compatible), software solution that has the following components: electronic crash and citation forms that are an exact replica of the paper-based forms with automatic field population, document management with work flow and security, crash diagramming (which shall be part of the crash report), GIS based mapping, accident reconstruction, statistical crash and citation data report builder, and e-commerce. Specific requirements are listed in Sections 5.0 through 12.0 and shall be completed by each bidder. Failure to complete this information will result in the bid to be considered non-responsive and eliminated from consideration.

3. General Bid Requirements

The software offered must be in full commercial production. No "brand new" or prototype models will be considered. When requested, proof of current sales and delivery of the specified software over the past 6 months shall be provided, in writing, referencing current customers with contacts and phone numbers for verification. All bidders must provide documentation that they are authorized to sell and support the products on which they bid.

When requested by the WVDOT, the bidder shall furnish a fully functional, with no limitations, working version of the software with the required forms at no charge within 10 days of the request.

All hardware will be purchased separately. Bidders must include hardware (server system) requirements by completing Section 13.0. Failure to provide this information will result in rejection of the bid.

4. Format of Product Bid Responses:

All bidders must complete the bid response sheets (Sections 5-12). Bidder shall check "yes" or "no" for full compliance with the requirements of each paragraph. For any paragraphs checked "no", the bidder shall indicate the exact deviation from the specification and why the deviation is the equivalent, exceeds or does not meet the requirement. Products not meeting or exceeding these specifications will be eliminated from consideration. Bidders returning only information concerning their products without addressing the following specification requirements shall be eliminated from consideration as non-responsive. WVDOT reserves the right to terminate the contract for unacceptable performance according to specifications, untimely delivery times on product, or lack of technical support.

5. Software-General Requirements

- 5.1. The system shall be capable of being fully deployed within 60 ~~business~~ days of contract award.
YES NO
- 5.2. The system shall include exact replicas of the 2006 version of the Uniform Citation and Uniform Crash report.
YES NO
- 5.3. The system shall be developed within the Microsoft .NET Framework.
YES NO
- 5.4. The system shall be capable of being hosted and administered by the West Virginia Department of Transportation-Division of Highways.
YES NO
- 5.5. The system shall provide the capability to be self-hosted by agencies that wish to maintain their own data repository. In the case of an agency that would prefer to host its own system, the system must automatically migrate all data collected by the agency database to the state-level database.
YES NO
- 5.6. The client software (for data capture) must be able to run on Windows 98/Me, Windows 2000, and Windows XP.
YES NO
- 5.7. The vendor shall propose a system allowing the software to be resident on the laptop/desktop or tablet.
YES NO
- 5.8. The system shall provide multiple levels of security to provide local agencies with the ability to limit access to report requests.
YES NO
- 5.9. The system shall be fully menu-driven and GUI-based with a fully developed help feature on any required function.
YES NO
- 5.10. The system shall be easy to use and require no prior knowledge of computers other than the proposed system training.
YES NO
- 5.11. The WVDOT requires a collision reporting solution that is composed of modules for report completion, diagramming, server based statistics, and electronic report distribution all created by the vendor. Proposals from vendors of a system comprised of various third party modules for the above functions will not be accepted unless proof of full integration and functionality is provided.
YES NO
- 5.12. The system shall include a built-in help system accessible from within the program.
YES NO

6. Software-Data Collection System

- 6.1. The system shall provide a data capture method that requires the user to complete an electronic replica of the existing West Virginia Traffic Crash Report on screen. A software dialog collection approach will not be accepted.
YES NO

- 6.2. The interface provided to officers for the completion of a report shall look identical to the paper-based crash report. Wizard-based approaches or approaches requiring the officer to learn a different method of inputting data into the report will not be accepted.
YES NO
- 6.3. The system must be capable of expanding to incorporate additional paper-based forms within the electronic workflow. These additional forms should follow the same 'replica' based approach used with the crash form.
YES NO
- 6.4. The system shall provide a mechanism for the completion of the report in both an online environment (network connectivity) and an offline environment. The officer shall be able to complete a crash report or citation when completely disconnected from the network.
YES NO
- 6.5. The system shall include a robust and customizable validation system to ensure the report is completed accurately by the officer. These validation rules shall include, but not be limited to, the following:
YES NO
- 6.5.1. Field lookup validation – the form capture system should have the ability to cross-check fields with database values to ensure the correct values have been entered.
YES NO
- 6.5.2. Visual indications of mandatory fields still requiring attention.
YES NO
- 6.5.3. The ability to dynamically alter the status of required fields versus optional fields based on previous selections.
YES NO
- 6.6. The system shall allow all business rules (edits, validations) to be executed at the client level in order to permit the officer to correct errors immediately.
YES NO
- 6.7. The system shall allow for the capture of GPS (Global Positioning System) crash co-ordinates by the officer either through manual entry and/or hardware integration with a GPS device.
YES NO
- 6.8. The system shall provide for the capture of the West Virginia driver's license 2D barcodes for automatic population of fields within the report.
YES NO
- 6.9. The system shall permit an officer to exit an incomplete report and return to finalize that report at a later time. The system shall store the "draft" report on the computer being used by the officer.
YES NO
- 6.10. The system shall include descriptive dropdown menus with all codes used on the collision form.
YES NO
- 6.11. The system shall allow a spell-check to be performed on all fields within the collision form.
YES NO
- 6.12. The data collection system shall be capable of using a signature capture pad to capture signatures in the field.
YES NO

- 6.13. The software shall allow for multiple hardware technologies to be used for signature capture.
YES NO
- 6.14. The system shall output all completed reports as Adobe PDF documents for reproduction.
YES NO
- 6.15. The system shall have integrated officer level security to ensure reports completed by the officer can only be modified by the officer who owns the report.
YES NO
- 6.16. The system shall store all data in a non-proprietary format (preferably XML).
YES NO
- 6.17. The system must be capable of encrypting all data transfers.
YES NO
- 6.18. The system shall allow officers to submit the report to the centralized server through a variety of technologies including: direct network connection, wireless TCP/IP network, or exporting the report to a floppy or USB drive.
YES NO
- 6.19. The system must be capable of allowing the WVDOT to enter/submit collision reports that have arrived in paper format.
YES NO
- 6.20. The data collection system should allow officers to download any rejected reports from the centralized server for review and correction. The report should be capable of being corrected either in an online or offline environment once downloaded.
YES NO
- 6.21. The application shall automatically import collision diagrams to scale and be capable of attaching notes to the report for review by others.
YES NO
- 6.22. The system must include an integrated diagramming tool that inserts the completed diagram in the West Virginia crash report. The diagramming software application must include the following:
YES NO
- 6.22.1. Vector-based diagramming.
YES NO
- 6.22.2. User-friendly tools, requiring little or no training, including a wizard based system for rapid completion.
YES NO
- 6.22.3. Rapid editing features for quick completion of basic roadway configuration diagrams.
YES NO
- 6.22.4. Template library of common roadway shapes with the option to add user-defined templates.
YES NO
- 6.22.5. Table of symbols used in collision diagramming.
YES NO

6.22.6. Table of crime symbols.

YES NO

6.22.7. Must include a measurement log for inputting and displaying measurement data taken at the scene.

YES NO

6.22.8. Must include the functionality to place an exact vehicle on scene from a North American vehicles standard database.

YES NO

6.22.9. Must be able to display wheel hub and/or center of mass of vehicles placed on the scene.

YES NO

6.23. The diagramming component shall be capable of being expanded upon via add-on modules including the following features:

YES NO

6.23.1. Shall have 3D capability for agencies wishing to upgrade to advanced collision diagramming.

YES NO

6.23.2. Shall have 2D Animation capability for agencies wishing upgrade to advanced collision diagramming.

YES NO

6.23.3. Shall have 3D Animation capability for agencies wishing to upgrade to animated presentations for court proceedings.

YES NO

6.23.4. Shall have the capability to upgrade to a reconstruction calculation component.

YES NO

6.23.5. Shall allow importing of aerial photographs to be utilized as a backdrop for collision scenes.

YES NO

6.23.6. Capability to be integrated with a photo rectification component.

YES NO

7. Software-Electronic Document Management Services

7.1. The application must provide a web-based system for officers, supervisors, and other stakeholders to access the reports. This web-based system shall include the ability to view the reports in PDF format, approve or reject the reports, and query the system for statistical analysis.

YES NO

7.2. An approval/rejection system shall be incorporated which provides for notes to be attached for officer review. These notes shall automatically be transmitted with the report.

YES NO

7.3. The system shall be capable of supporting a minimum of two-tiered approval/rejection system for specific reports. The workflow involving the two-tiered approach will be determined at a later date.

YES NO

7.4. The system shall include integrated security that allows each local agency to review, approve and query their own data without having access to other agencies' data.

YES NO

9.3. The State requires that the vendor is capable of hosting the internet-based e-commerce distribution solution in the event that the State elects to partner on the distribution.

YES NO

9.4. The e-commerce system shall provide flexible, customizable rules regarding the purchasing of reports. The system must include customizable searching criteria for a visitor to purchase a report.

YES NO

9.5. The system should be capable of masking specific data elements within the report prior to providing the report to the public. For example, an involved party's social security number.

YES NO

10. Additional Requirements

10.1. The system shall provide an internet-based, automated method of updating report forms deployed in the field.

YES NO

10.2. The vendor agrees to update the forms (uniform traffic crash report and uniform citation) included with this proposal to reflect any changes at no additional fee.

YES NO

10.3. The data collection system must utilize an exact electronic replica of the current West Virginia Uniform Crash Report and Uniform Traffic Citation in order to minimize the learning curve for officers in the field.

YES NO

10.4. During the vendor selection process, each vendor will be required to demonstrate a working solution that includes the 2006 version of the West Virginia uniform traffic crash report.

YES NO

11. Training Requirements

11.1. The vendor shall conduct a 5-day "train-the-trainer" training course which must be completed prior to full acceptance of the system by the WVDOT.

YES NO

11.2. The system shall include video tutorials in the use of the system which will be distributed free of charge to all participating agencies.

YES NO

11.3. WVDOT will provide a minimum of 10 business days notice for the vendor to be on site for technical support. Once notified, the Vendor shall be on-site to provide technical support for up to five days.

YES NO

11.4. All training shall be included in the enterprise software license. No separate reimbursement will be made to the vendor.

YES NO

12. References Requirements

12.1. The vendor must provide 3 distinct references of a working, fully deployed system. The 3 references must be composed of:

12.1.1. State-wide deployed system

YES NO

12.1.2. County-level deployed system

YES NO

12.1.3. City deployed system

YES NO

SEE APPENDIX 1 ATTACHED

12.2. All references must include a completed solution featuring electronic data capture, electronic report management, statistical analysis systems, and public e-commerce distribution.

YES NO

13. Hardware Requirements

Indicate all hardware required for the proposed software to function efficiently. If additional space is required check the box below and attach information.

SEE APPENDIX 2 ATTACHED

Additional information attached (Note number of pages) _____

14. Annual Maintenance

14.1. Technical support shall be unlimited and shall be included in the annual maintenance fee. No separate reimbursement will be made to the vendor.

YES NO

14.2. WVDOT reserves the right to modify the Uniform Traffic Crash Report form and the Uniform Citation. These modifications shall be made within 5 business days of a request by WVDOT. All costs for the vendor to prepare these modifications shall be included in the annual maintenance fee. No separate reimbursement will be made to the vendor.

YES NO

14.3. WVDOT reserves the right to modify the associated Uniform Traffic Crash Report and Uniform Citation data element edits. Any edit modifications shall be made within 5 business days of a request by WVDOT. All costs for the vendor to prepare edit modifications shall be included in the annual maintenance fee. No separate reimbursement will be made to the vendor.

YES NO

14.4. Vendor shall provide off-site database back-up. This cost shall be included in the annual maintenance fee. No separate reimbursement will be made to the vendor.

YES NO

14.5. Vendor shall provide all software product updates at no additional cost to the WVDOT. The cost associated with these updates shall be included in the annual maintenance fee. No separate reimbursement will be made to the vendor.

YES NO

15. Confidentiality

WVDOT may grant Vendor and its employees specific access to WVDOT's physical facilities, its computer network, systems/applications and equipment and its information in various oral, written or electronic forms. All information disclosed or provided by WVDOT will be considered to be Confidential Information regardless of whether it was provided before or after the date of this agreement or how it was provided. Confidential Information will not include information that:

- is generally known about WVDOT and West Virginia State Government;
- is now or subsequently becomes generally available to the public through no wrongful act of Vendor;
- Vendor rightfully had in its possession prior to the disclosure to Vendor by WVDOT;
- is independently created by Vendor without direct or indirect use of the Confidential Information; or
- Vendor rightfully obtains from a third party who has the right to transfer or disclose it.

Vendor may only disclose WVDOT's Confidential Information to its employees and agents that have a need to know in relation to work they are performing under this Purchase Order.

Vendor will access WVDOT's and State of West Virginia's governmental facilities, computer network, systems/applications, equipment and information only after requesting and being granted permission. Vendor must request permission from WVDOT's Project Administrator. Upon receiving access permission, Vendor will be instructed as to the limitations of the approved access and Vendor will not exceed those limitations.

Vendor will only use the information and physical or network accesses approved by WVDOT to perform the required services.

Vendor will limit access to WVDOT's Confidential Information, computer network, systems/applications and equipment to only those of its employees or agents that are directly involved in performing the contracted work. Vendor will inform those employees and agents of their responsibility to not disclose the information and to protect the permitted accesses from unauthorized use and will take all other necessary steps to ensure that the terms of this agreement are not violated by such personnel.

Vendor will keep track of Confidential Information, computer network, systems/applications and equipment to which it has been granted access. WVDOT may at any time request the return of any or all Confidential Information or may revoke access permissions. Upon completion and acceptance of all work or upon completion or termination of Contract, Vendor must relinquish all Confidential Information and access to computer networks, systems/applications and equipment of WVDOT.

If Vendor loses or makes unauthorized disclosure of WVDOT's Confidential Information, Vendor will immediately notify WVDOT's Project Administrator and will take all reasonable steps necessary to retrieve the lost or improperly disclosed information. Likewise, if Vendor discovers that their access to WVDOT's computer network, systems/applications and equipment has been used by any unauthorized individual or entity, Vendor will immediately notify WVDOT's Project Administrator and will take all reasonable steps necessary to terminate the unauthorized access.

YES NO

16. Ownership of Software

All creations, excluding source code, forms or technical information (including without limitation, charts, manuals and documentation, and training materials) created by the vendor for WVDOT are considered to be in the Public Domain.

YES NO

17. Cost Summary

Complete the cost table below adding additional rows if needed. If additional items/services/tools/software are needed, provide in detailed information. Quote shall be all-inclusive. No separate reimbursement will be made to the vendor for travel or other expenses.

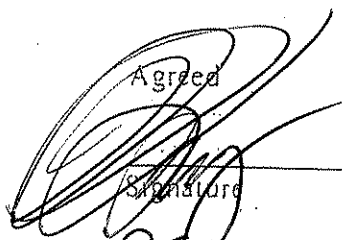
Cost Summary				
Item Description	Quantity	Unit	Cost per Unit	Total Cost
Software-Data Collection	1	Unlimited Site License	NA	\$222,500.00
Software-Document Management	1	Unlimited Site License	NA	\$34,000.00
Software-Statistics and Web-based mapping	1	Unlimited Site License	NA	\$50,000.00
Software-Diagramming	1	Unlimited Site License	NA	\$85,000.00
Software-Accident Reconstruction	25	Single License	\$2,697.00	\$67,425.00
Annual Maintenance	3	Year	\$31,320.00	\$93,960.00
Other, if applicable (must specify in detail)				
TOTAL COST TURNKEY SOFTWARE:				\$552,885.00

Option 1: Vendor hosted e-commerce system				
Description	Quantity (estimate)	Unit	Cost per Unit	Total Cost
Fee per crash to collect payment and distribute funds to appropriate enforcement agency.	50,000	Crashes	\$5.00	\$0 * *AS LONG AS THE REPORT COST IS GREATER THAN \$5.00 NO FEE TO WVDOT.
TOTAL ANNUAL COST OF OPTION 1:				\$0.00
Option 2: WVDOT hosted e-commerce software				
Description	Quantity	Unit	Cost per Unit	Total Cost
Software, e-commerce	1	Unlimited Site License	NA	\$125,000.00
TOTAL ANNUAL COST OF OPTION 2:				\$125,000.00

Note: Data Collection, Document Management, Statistical/Mapping and Diagramming components will be provided Statewide at a single cost (enterprise level). Unlimited Site License includes WVDOT, other highway safety agencies, and all West Virginia law enforcement agencies. The Accident Reconstruction component is a required enhancement; however, it will be provided at an individual cost per license.

ATTACHMENT
P.O.# _____

This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder.

Agreed


Signature Date
CEO

Title

VS VISUAL STATEMENT INC
Company Name

Signature Date

Title

Agency/Division

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. ARBITRATION - Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
2. HOLD HARMLESS - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. GOVERNING LAW - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. TAXES - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. PAYMENT - Any references to prepayment are deleted. Payment will be in arrears.
6. INTEREST - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
7. RECOUPMENT - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
8. FISCAL YEAR FUNDING - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. STATUTE OF LIMITATION - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. SIMILAR SERVICES - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. ATTORNEY FEES - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. ASSIGNMENT - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. LIMITATION OF LIABILITY - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. RIGHT TO TERMINATE - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
15. TERMINATION CHARGES - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. RENEWAL - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. INSURANCE - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
18. RIGHT TO NOTICE - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. ACCELERATION - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. AMENDMENTS - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:
STATE OF WEST VIRGINIA

VENDOR

Spending Unit: _____

Company Name: VS VISUAL STATEMENT INC

Signed: _____

Signed:  _____

Title: _____

Title: CEO

Date: _____

Date: SEPT. 6/06

Appendix 1:

12. Reference Requirments

12.1.1 State-wide deployed system

Brady McMillan
Mississippi Highway Safety Patrol
22000A Hwy 35 N
Batesville, MS 38606
(662) 563-6415
bcmillen@mdps.state.ms.us

12.1.2 County-level deployed system

Sgt. Adam Cataffo
Douglas County Sheriff
4000 Justice Way
Castle Rock, CO 80109
(303) 660-7505
acataffo@dcsheriff.net

12.1.3 City deployed system

Deputy Chief Chuck Odom
Union City Police Department
5060 Union St
Union City, GA 30291
(770) 306-6849 x326
codom@unioncityga.org

Appendix 2: Hardware Requirement

ReportBeam Servers:

Web Server:

- 2.8GHz Xeon Processor
- 2GB RAM
- RAID 1 Controller
- 2x 120GB+ SATA or SCSI Drives
- Software:
 - Windows 2003 Server (Standard, not Web Edition)

Database Server:

- 2.8GHz Xeon Processor
- 2GB RAM
- RAID 1 Controller
- 2x 120GB+ SATA or SCSI Drives
- Software:
 - Windows 2003 Server (Standard, not Web Edition)
 - SQL Server 2005 (Standard Processor License)

NOTE: For a highly redundant (warm standby) server system we would recommend a purchase of 1 additional Web Server and 1 additional Database Server that would be used to mirror the live production servers.

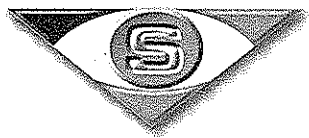
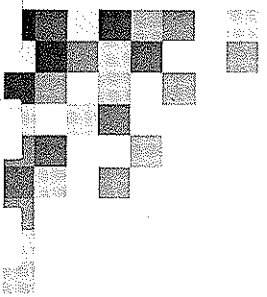
ReportBeam Client:

Required:

- PII-300Mhz
- 256MBs RAM
- 500MBs Disk Storage

Recommended:

- P4 1GHz
- 512MBs RAM
- 500MBs Disk Storage



Visual Statement

Your Collision Reporting Company

September 6, 2006

John Johnston
Department of Administration
Purchasing Division
Building 15
2019 Washington St. East
Charleston, WV 25305-0130

Dear Mr. Johnston:

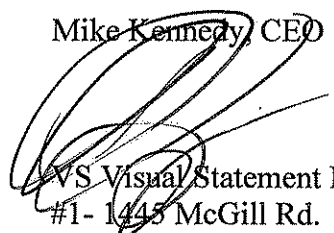
Visual Statement is pleased to provide this response for the Request for Quotation to the State of West Virginia

We are confident that we can provide the State of West Virginia Division of Highways with a complete system that will meet and exceed the specifications set forth in the RFQ. Our commitment to superior products and excellent customer service should give you confidence that our team understands your requirements and is committed to exceeding your expectations.

We look forward to the opportunity to provide the a high quality solution that will meet the current and future needs of the State.

Sincerely,

Mike Kennedy, CEO

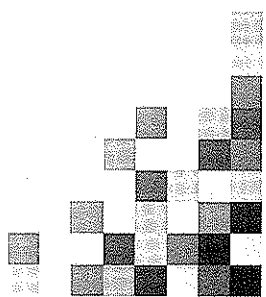


VS Visual Statement Inc.
#1- 1445 McGill Rd.
Kamloops, BC V2C 6K7
(P) 888-828-0383
(F) 250-828-0482

VS Visual Statement Inc.

1445 McGill Road · Kamloops · BC · V2C 6K7
Toll Free: **1.888.828.0383** · Fax 250.828.0482

www.visualstatement.com



AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: VS VESDAC STATEMENT, INC

Authorized Signature:  Date: SEPT. 6/06