



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**707EC019**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN JOHNSTON**  
**304-558-2402**

VENDOR

\*709043957 01 304-292-1307  
 L H JONES EQUIP CO  
 1825 EARL CORE ROAD  
 MORGANTOWN WV 26505

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/09/2007	NET 30 DAYS	MOTOR FREIGHT	BUCKHANNON, WV	NO CHARGE
BID OPENING DATE: 02/21/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1 9 CUBIC YARD	EA STAINLESS		765-66 STEEL DEMOUNTABLE SPREADER  OPEN END CONTRACT		
<p>SEE PAGE 2 of EVALUATION REPORT</p> <p>TO PROVIDE 9 CUBIC YARD STAINLESS STEEL DEMOUNTABLE ABRASIVE AND CHEMICAL SPREADER (HYDRAULIC) AS DESCRIBE IN THE ATTACHED PROCUREMENT SPECIFICATION 013-2-A.</p> <p>THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE STATE CAPITOL COMPLEX, BUILDING 15, CONFERENCE ROOM, AT 1:00 PM ON 02/09/2007. FAILURE TO ATTEND THE PRE-BID CONFERENCE WILL RESULT IN BID DISQUALIFICATION</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH CLOSE OF BUSINESS (5:00 PM EST) ON WEDNESDAY, 01/24/2007.          SEND YOUR QUESTIONS TO: PURCHASING DIVISION          ATTENTION: JOHN JOHNSTON          2019 WASHINGTON STREET EAST          CHARLESTON, WV 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, E-MAIL OR REGULAR MAIL          E-MAIL: JJOHNSTON@WVADMIN.GOV          FAX: 304-558-4115</p> <p>IT IS THE VENDORS RESPONSIBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-2402.</p> <p>EXHIBIT 2</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304 292 1307	DATE 2/16/07
TITLE VP	FEIN 55-0557865	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>★ UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p>						

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<p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 9/98</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION:   THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A</p>						

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<p>SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p>						



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<p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p><input checked="" type="checkbox"/> BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY</p>						

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<p>PRECEDING SUBMISSION OF THIS BID;            OR            ( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA</p>						

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DATE PRINTED <b>01/09/2007</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: <b>02/21/2007</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UQP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>L.H. JONES EQUIPMENT Co.</u></p> <p>DATE: <u>2/16/07</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>VP</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p>						

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<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 707EC019</p> <p>BID OPENING DATE AND TIME:</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:            -----  <b>304 292 6641</b>            -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):            -----  <b>LEONARDO HANCOCK JR.</b>            -----</p>						

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***** THIS IS THE END OF RFQ 707EC019 ***** TOTAL:						<i>See page 2 of EVALUATION REPORT</i>

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION  
DIVISION OF HIGHWAYS  
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT  
NO. 013-2-A

9 CUBIC YARD STAINLESS STEEL  
DEMOUNTABLE ABRASIVE AND CHEMICAL SPREADER (HYDRAULIC)

NOTE TO BIDDER: Procurement Specification No. 013-2-A, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with exception sheets, should be with Bidder's Evaluation Report.

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 707EC019

Bidder's Name: L.H. Jones Equipment Co.

Address: 1825 Earl L. Core Road, Morgantown, WV 26505

Telephone Number: 304-292-1307

Years Bidder has been registered to do business with the State of West Virginia: 30 YRS.

Years Company has been an authorized dealer for proposed unit: 30 YRS.

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 45 Calendar Days After Date of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 135 Calendar Days After Date of Purchase Agreement

X5.0 AWARD CRITERIA:

X5.1	Prices in quantities of	1-10	<u>12,798.00</u> per unit
		• 11-20	<u>12,198.00</u> per unit
		21-30	<u>12,798.00</u> per unit
		31-40	<u>12,798.00</u> per unit
		41-50	<u>12,798.00</u> per unit
		51 and over	<u>12,798.00</u> per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

Swenson Spreader, EV-100-13-SS-WV, 2007 Production  
Is descriptive literature, fully describing proposed unit attached to your bid?  YES  NO

If not, why? Literature depicts standard unit. Bid unit modified to fully comply with specifications.

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?  YES  NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?  YES  NO

X6.2  
2-10-00

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER=S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH.

DESCRIPTION: \_\_\_\_\_ MAKE: \_\_\_\_\_

MODEL: \_\_\_\_\_ YEAR: \_\_\_\_\_ PURCHASE AMOUNT: \_\_\_\_\_

ENGINE: MAKE: \_\_\_\_\_ MODEL: \_\_\_\_\_ FUEL TYPE: \_\_\_\_\_

HORSEPOWER: \_\_\_\_\_ CYLINDER: \_\_\_\_\_ ENGINE SERIAL: \_\_\_\_\_

COOLING SYSTEM CAPACITY: \_\_\_\_\_

BELTS: DESCRIPTION: \_\_\_\_\_ PART NUMBERS: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

GVW: \_\_\_\_\_ AXLE CAPACITY:FRONT: \_\_\_\_\_ REAR: \_\_\_\_\_

TIRES: FRONT MAKE & SIZE: \_\_\_\_\_

REAR MAKE & SIZE: \_\_\_\_\_

DIMENSIONS OF UNIT: LENGTH: \_\_\_\_\_ WIDTH: \_\_\_\_\_ LENGTH: \_\_\_\_\_

VENDOR CONTACT PERSON: \_\_\_\_\_ PHONE: \_\_\_\_\_

PARTS:

BATTERY MAKE: \_\_\_\_\_ MODEL: \_\_\_\_\_ CCA: \_\_\_\_\_

TOP OR SIDE POST: \_\_\_\_\_ DIMENSIONS: LENGTH \_\_\_\_\_ WIDTH \_\_\_\_\_ HEIGHT \_\_\_\_\_

SPARK PLUGS OR FUEL INJECTORS MAKE: \_\_\_\_\_ PART # \_\_\_\_\_

FUEL PUMP OR INJECTION PUMP MAKE: \_\_\_\_\_ MODEL: \_\_\_\_\_

ALTERNATOR MAKE: \_\_\_\_\_ PART #: \_\_\_\_\_

STARTER MAKE: \_\_\_\_\_ PART #: \_\_\_\_\_

TURBO CHARGER MAKE: \_\_\_\_\_ PART #: \_\_\_\_\_

TRANS. MAKE: \_\_\_\_\_ MODEL: \_\_\_\_\_ AUTO/MANUAL: \_\_\_\_\_

HYDRAULIC PUMP MAKE: \_\_\_\_\_ MODEL: \_\_\_\_\_

FILTERS	MAKE	PART NO.	LUBRICANT	MANUFACTURER TYPE
---------	------	----------	-----------	-------------------

OIL	_____	_____	ENGINE	_____
-----	-------	-------	--------	-------

AIR INNER	_____	_____	TRANSMISSION	_____
-----------	-------	-------	--------------	-------

AIR OUTER	_____	_____	POWER STEERING	_____
-----------	-------	-------	----------------	-------

FUEL PRIMARY	_____	_____	HYDRAULIC	_____
--------------	-------	-------	-----------	-------

FUEL SECONDARY	_____	_____	DIFFERENTIALS	_____
----------------	-------	-------	---------------	-------

COOLANT	_____	_____	BRAKE FLUID	_____
---------	-------	-------	-------------	-------

HYDRAULIC	_____	_____	COOLANT	_____
-----------	-------	-------	---------	-------

OTHER	_____	_____	OTHER	_____
-------	-------	-------	-------	-------

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training  
 YES  NO

Will you conduct training with each purchase order against this open end contract?  
 YES  NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?  
 YES  NO

If NO, explain time frame \_\_\_\_\_

Will an Operator's Manual be furnished to the Training Academy?  YES  NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training?  YES  NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?  YES  NO  
If NO, explain \_\_\_\_\_

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications  
 YES  NO

Is warranty literature attached?  YES  NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty included?  
 YES  NO

Describe:  
\_\_\_\_\_ See attached warranty statement \_\_\_\_\_



X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination?  YES  NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?  YES  NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?  YES  NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included?  YES  NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Manufacturer: Swenson Spreader Model: EV-100-13-SS-WV

X7.1 Are spreaders offered the commercial heavy duty, self contained, hopper type?  YES  NO

X7.2 Does spreader consist of a 12 gauge 304 stainless steel body, feeder conveyor, spinner disc, power drive, and all components necessary to make a complete operating unit?  YES  NO

X7.3 Is the unit capable of uniformly spreading sand, cinders, salt, calcium chloride, or other mixtures up to a width of forty (40) feet?  YES  NO

X7.4 Body:

X7.4.1 Is the body of 304 stainless steel construction 100% welded inside and outside of the body?  YES  NO

X7.4.2 Capacity struck: 9.0 cubic yards

X7.4.3 Inside length: 13 feet as measured from front of spreader hopper to the rear hopper gate and conveyor chain exit point

X7.4.4 Overall height: 54 inches

- X7.4.5 Inside width: 82 inches
- X7.4.6 Are the body sides sloped approximately 45 degree pitch to insure free flow of materials to the conveyor X YES      NO
- X7.4.7 Gauge of 304 stainless steel in sides and endgates is 12 Gauge.
- X7.4.8 Is a formed double crimped section on top of body for additional support? X YES      NO
- X7.4.9 Sills constructed of 10 gauge 304 stainless steel.  
Supported on rectangular formed cross sills X YES      NO
- X7.4.10 Number of 10 gauge full slope body side supports tying the cross sills with body sides? 6
- X7.4.11 Are there four (4) 304 stainless steel 5/8 inch round lifting eyes X YES      NO  
Is the inside eye opening designed to allow the passage of an alloy eye type Grade 80' 3/8 inch grab hook with a width dimension of 2 11/16 inch (with the top screen down in the rest position on top of the spreader) X YES      NO  
Two (2) on each side of spreader mounted and secured in a manner that the entire unit may be safely lifted for storage/installation purposes X YES      NO
- X7.4.12 Is all necessary hardware stainless steel X YES      NO
- X7.4.13 Will a 12 gauge 304 stainless steel cabshield be mounted on the front of body to protect cab from falling material when loading with slope design to fall in hopper as spreader unloads? X YES      NO  
Does cabshield extend 13 inches in front of the hopper at 45 degrees X YES      NO
- X7.4.14 Will a fold up ladder be mounted on the rear of spreader body at right side for easier access to top and secured in the folded position with two (2) flexible draw latches X YES      NO  
Does the ladder have hand holds and non slip grip strut steps X YES      NO
- X7.5 Conveyor:
- X7.5.1 Is the conveyor located in bottom of hopper and capable of engaging material along its full length and moving material to rear adjustable metering gate? X YES      NO
- X7.5.2 Is conveyor continuous ladder type consisting of two parallel chains with cross bars on 4 2" centers made of 1/4" x 1-1/2" steel? X YES      NO
- X7.5.3 Is each cross bar formed and welded both top and bottom to chain links X YES      NO
- X7.5.4 Tensile strength of each chain: 21,000 pounds
- X7.5.5 Overall width of chain conveyor: 22-3/8 inches



- X7.5.6 Are replaceable rubber wear strips provided to prevent contact of material being spread with the chain?  YES  NO
- X7.5.7 Is a 10 gauge 304 stainless steel heavy-duty replaceable conveyor plate at least 3/16" thick fitted?  YES  NO
- X7.5.8 Is the chain drive through 1-1/2" sprockets and shafting front and rear?  YES  NO
- X7.5.9 Does conveyor have adjustment provisions at rear of spreader for at least 3" lateral takeup?  YES  NO
- X7.5.10 Is additional 7 gauge 304 stainless steel reinforcing plate welded to longitudinal webs covering the area of the drive shaft, bearing, and idler bearing provided (if required)?  YES  NO
- X7.5.11 Is material composition of adjustment mechanism stainless steel  YES  NO
- X7.5.12 Is conveyor drive motor mounted on reduction gear box and has a ratio of approximately 50-1  YES  NO
- X7.5.13 Does conveyor gear box have its drive shaft extended through rear of gear housing?  YES  NO
- X7.5.13.1 Is the shaft end machined to accommodate the application rate sensor shaft for the Dickey-John Automatic Control System, Model ICS-2000?  YES  NO
- X7.5.13.2 Is the necessary oil seal included?  YES  NO
- X7.5.14 Is a 7 gauge stainless steel adjustable greasable screw jack type discharge gate located at the body rear to adjust the flow of material to the spinner?  YES  NO
- X7.5.15 Feedgate opening:  inches high x  inches wide
- X7.5.16 Is any and all exposed moving or rotating mass adequately shielded in order to protect personnel while performing required operational adjustments including gear box extended input shaft when rate sensor is installed?  YES  NO
- X7.5.17 Is the pintle conveyor chain heat treated form links with locked, non-turning pins  YES  NO

X7.6 Distributor Spinner Assembly:

- X7.6.1 Diameter of urethane distributor disc  inches
- X7.6.1.1 Number of fins:
- X7.6.1.2 Are fins designed to obtain a controlled spread of materials from four feet (4') to forty feet (40')?  YES  NO
- X7.6.2 Is material guided from conveyor end to distributor disc by means of an externally adjustable

- material flow baffles, enclosed within the chute?  YES  NO
- X7.6.3 Is the spinner vertically adjustable to a full 16 inches and 20-36 inch spinner position below mounting surface?  YES  NO
- X7.6.4 Is a deflector baffle or diverter chute provided in an enclosed distributor spinner hopper assembly so it can be positioned in such a manner that material can be unloaded from spreader without striking spinner?  YES  NO
- X7.7 Baffles:
- X7.7.1 Are baffles provided to control direction and width of spread?  YES  NO
- X7.7.1.2 Are there four (4) sections over right, left, rear and front of spinners?  YES  NO
- X7.7.2 Are sections easily adjusted from the full down to the horizontal position without use of tools?  YES  NO
- X7.8. Power Drive:
- X7.8.1 Is the power drive hydraulic type?  YES  NO
- X7.8.1.2 Are two (2) hydraulic motors provided - one (1) powering the spinner assembly and one (1) powering the conveyor?  YES  NO
- X7.8.2 Spinner hydraulic motor mounted below the spinner hopper assembly?  YES  NO
- X7.8.3 The conveyor hydraulic motor of the orbital, low speed, hi-torque integrally mounted to conveyor gear box?  YES  NO
- X7.9 Screen Over Hopper:
- X7.9.1 Are four (4) sectional screens hinged to 10 gauge 304 stainless steel 4 inch x 6 inch formed box beam running longitudinally the full length of spreader hopper?  YES  NO
- If not specify: \_\_\_\_\_
- X7.9.2 Do screen sections have 3/8" diameter carbon steel rods welded forming 2-1/2" x 2-1/2" square openings with reinforcing bars at the center of each section?  YES  NO
- If not specify: \_\_\_\_\_
- X7.9.3 Do screens increase overall height of spreader more than 7 inches down the center?  YES  NO
- X7.9.4 Are screens powder coated black  YES  NO
- X7.10 Is lighting in accordance with the attached sketch?  YES  NO
- X7.10.1 Is the combination and marker lights LED type  YES  NO

- X7.10.2 Are stop, tail, turn combination lights and marker lights shielded  YES  NO
- X7.10.3 Is strobe light "quad flash"  YES  NO

X7.11 Hydraulic Components:

- X7.11.1 Are all necessary fittings for complete hookup of spreader hydraulics to DOH dump trucks central hydraulic system provided?  YES  NO
- X7.11.2 Are all fittings of the steel type and designed for hydraulic use?  YES  NO
- X7.11.3 Is the truck central hydraulic system complete to and including the rear manifold, located at the rear cross member of truck  YES  NO

Will the rear manifold have attached to it one (1) 3/4" I.D. pressure line with 3/4" quick disconnect, one (1) 2" I.D. pressure line with 2 inch quick disconnect, one (1) 1" I.D. return line with 1 1/4" quick disconnect and disconnects will be "VH" series snap-tite.  YES  NO

Will you supply proper mating quick disconnects, metal caps, and plugs for connection to truck manifold  YES  NO

- X7.12 Is an anodized 6061T6 aluminum grease manifold block mounted at the rear of the body which incorporates the front bearing grease extension tubes, rear bearing grease fittings and feedgate screw jack lubrication tube to allow for lubrication of the front bearings and feedgate screw jack from a single convenient location?  YES  NO

Will other fittings be placed at convenient location for normal maintenance  YES  NO

- X7.12.1 Do the anodized 6061T6 aluminum grease manifold block have a minimum of 6 ports tapped to accept three (3) 1/8 inch straight grease zerks and three (3) 1/8 inch grease Parflex hoses to provide adequate one location greasing of the front and rear bearings and feed gate screw jack  YES  NO

Are unused ports properly plugged  YES  NO

- X7.12.2 Are hoses used in the grease manifold system Parflex hose by Parker Hannifin or equal, with 1/8 inch I.D., 0.34 inch maximum O.D., a maximum working pressure of 2500 PSI and a minimum burst pressure of 10,000 PSI?  YES  NO

Are hose assemblies held in place by a sufficient number of rubber cushioned hose clamps?  YES  NO

- X7.13 Is one (1) piece of angle iron 3/8" x 4" X 90" and two (2) pieces of 1" round shafting ten inches (10") long provided but not installed for each unit?  YES  NO

X7.14 Other standard features:

List other standard features offered but not specifically addressed above:

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X7.15 Paint:

Describe method of painting parts and accessories that are not required to be stainless or rustproof:

Shot blast, chemical wash, baked on powder coat finish

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X7.16 Does unit offered meet or exceed "Occupational Safety and Health Act of 1970"?

YES  NO

X7.17 Does unit conform to the advertising guidelines?

YES  NO



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER:  
 707EC019

PAGE:  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 JOHN JOHNSTON  
 304-558-2402

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/13/2007	NET 30 Days	MOTOR FREIGHT	Buckhannon, WV	No charge
BID OPENING DATE: 02/21/2007		BID OPENING TIME: 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				CHANGES TO THE SPECIFICATIONS PER THE ATTACHED.		
				BID OPENING DATE AND TIME REMAINS THE SAME.		
				NO OTHER CHANGES.		
0001	1	EA	765-66	9 CUBIC YARD STAINLESS STEEL DEMOUNTABLE SPREADER		
***** THIS IS THE END OF RFQ 707EC019 ***** TOTAL:						

*See page 2 of Evaluation Report*

*See pg. 7 of Evaluation Report*

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 304 292 1302 DATE: 2/16/07

TITLE: *[Signature]* FEIN: 55-0551865 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM #1  
707EC019

OPEN END CONTRACT

9 CUBIC YARD STAINLESS STEEL  
DEMOUNTABLE ABRASIVE AND CHEMICAL SPREADER (HYDRAULIC)

CHANGES TO BIDDER'S EVALUATION REPORT:

CHANGE IN TITLE:  
9 CUBIC YARD 304 STAINLESS STEEL DEMOUNTABLE ABRASIVE AND CHEMICAL  
SPREADER (HYDRAULIC)

X4.2.1 DELIVERY (1<sup>ST</sup> PARAGRAPH):

FROM:

Delivery date of completed representative unit: \_\_\_ calendar days after date of purchase agreement

TO:

Delivery date of complete representative unit with all associated parts: 45  
calendar days after date of purchase agreement.

X6.3 TRAINING (5<sup>TH</sup> SENTENCE ONLY)

FROM:

Will an Operator's Manual be furnished to the Training Academy? \_\_\_ YES \_\_\_ NO

TO:

Will an Operator's Manual be furnished directly to the Training Academy prior to delivery of pilot? X YES \_\_\_ NO

X6.5 WARRANTY AND SERVICE POLICY (3<sup>RD</sup> SENTENCE) – No Change Required

Is a minimum two (2) year bumper to bumper basic parts and labor warranty included? X YES \_\_\_ NO

Page 2  
707EC019 Add #1

X7 5 8 FROM:

Is the chain drive through 1 1/2" sprockets and shafting front and rear? *JK* YES \_\_\_ NO

TO:

Is chain driven by 6 tooth drop forged steel sprocket? X YES \_\_\_ NO

And 1 1/2" alloy steel shaft front and rear X YES \_\_\_ NO

If not, specify \_\_\_\_\_

X7 6 3 No Change Required

Is the spinner vertically adjustable to a full 16 inches? X YES \_\_\_ NO

And 20-36 inch spinner position below mounting surface?

X7.11 3 (2<sup>nd</sup> SENTENCE ONLY)

FROM:

Will the rear manifold have attached to it one (1) 3/4" I.D pressure line with 3/4" quick disconnect, one (1) 2" I.D. pressure line with 2 inch quick disconnect, one (1) 1" I.D. return line with 1 1/4" quick disconnect and disconnects will be "VH" series snap-tite  
\_\_\_ YES \_\_\_ NO

TO:

Will the rear manifold have attached to it one (1) 3/4" I.D pressure line with 3/4" quick disconnect, one (1) 1/2" I.D. pressure line with 1/2" quick disconnect, one (1) 1" I.D. return line with 1 1/4" quick disconnect and disconnects will be "VH" series snap-tite  
X YES \_\_\_ NO

# PURCHASING CONTINUATION SHEET

Buyer: JJ-33	Page 8	Req. or P O. No : 707EC019
Spending Unit:		

Vendor.

Requisition No.: 707EC019

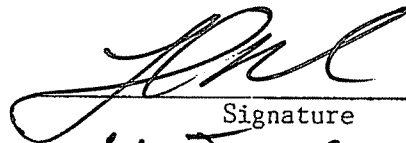
### ADDENDUM ACKNOWLEDGEMENT

I hereby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum No.'s:**

- No. 1 ✓
- No. 2 \_\_\_\_\_
- No. 3 \_\_\_\_\_
- No. 4 \_\_\_\_\_
- No. 5 \_\_\_\_\_

I understand that failure to confirm the receipt of the addendum(s) may be cause for rejection of bids.

  
\_\_\_\_\_  
Signature  
LH Jones Equip. Co.  
\_\_\_\_\_  
Company  
2/16/07  
\_\_\_\_\_  
Date





1825 Earl Core Road  
Morgantown, WV 26505  
Local Phone: 304-292-1307  
Toll Free: 888-292-1305  
Fax: 304-292-6641  
[www.lhjones.com](http://www.lhjones.com)

February 16, 2007

Mr. John Johnston  
State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
P.O. Box 50130  
Charleston, WV 25305-0130

Dear Mr. Johnston

This letter, included as part of L.H. Jones Equipment Company's response to RFQ# 707EC019, serves to address issues on pages one to nine of the RFQ which are at the option of the successful bidder.

First, as per Exhibit 6, page three, L.H. Jones Equipment Company hereby requests a Price Adjustment Provision as per the RFQ. As stated in the RFQ, the price adjustment provision will cover "both upward and downward movement" and any adjustments will be "based on the 'pass through' increase or decrease of raw materials and/or labor." Any adjustments that are submitted will be as an "actual dollar figure" as described.

Second, as per Exhibit 4, page four, L.H. Jones Equipment Company hereby declines to extend bid prices, terms, and conditions of the bid to county, school, municipal and other local government bodies. Unfortunately, the low volume purchases typically made by such agencies do not allow the manufacturer to recoup their costs associated with such purchases.

If you have any questions or require additional information, please do not hesitate to contact me at your convenience.

Regards,

A handwritten signature in black ink, appearing to read 'LH Hancock Jr.', written in a cursive style.

Leonard "Len" Hancock Jr.  
Vice President



Dealers have the responsibility of calling to the attention of their customers the following warranty prior to acceptance of an order from that customer for any SWENSON® product.

## WARRANTY

### WHAT THIS WARRANTY COVERS

Swenson Spreader LLC (hereinafter "Swenson") is committed to assuring Customer satisfaction with the Spreader (hereinafter "Product"). Swenson warrants to the original owner (hereinafter "Purchaser") of the Product to be free from defects in material and workmanship for the following term: Swenson warrants ALL PARTS AND ASSEMBLIES to be free from defects in material and workmanship for a period of two years from the date of purchase. Installation of the Product must be in accordance with Swenson's instructions. This warranty extends to the Purchaser and may not be assigned without the prior written approval of Swenson; except a distributor may assign this warranty to the first titled owner of the Product.

If a Product has a defect in material or workmanship covered by the warranty, Swenson will (at our option) either replace or repair said part. Swenson's sole discretion as to repair of defects covered by this warranty, or replacement of the Product. Swenson's responsibilities as described herein shall not exceed the amount of the purchase of the Product.

### WHAT THIS WARRANTY DOES NOT COVER

Swenson's warranty does not extend to Product which have been misused, abused, improperly installed, repaired with non-genuine Swenson parts, improperly cared for, if materials such as lava rock or cinders are used, or for which payment has not been made. The warranty is void if repairs or alterations to the Product are made by unauthorized persons, or the Product serial numbers have been altered or defaced.

All gasoline engines and hydraulic pumps are warranted by their manufacturer and not by Swenson Spreader LLC. Electrical or hydraulic components are not to be disassembled without the express written permission of Swenson Spreader LLC.

THERE ARE NO WARRANTIES, EXPRESS OR IMPLIED, WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF. THERE IS NO IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. SWENSON'S MAXIMUM OBLIGATION AND LIABILITY UNDER THIS WARRANTY SHALL BE LIMITED TO AN AMOUNT EQUAL TO THE PRESENT PURCHASE PRICE FOR THE SWENSON PRODUCT. SWENSON SHALL NOT BE LIABLE FOR ANY LOSS OR DAMAGE, WHETHER DIRECT OR INDIRECT, INCIDENTAL, CONSEQUENTIAL OR OTHERWISE ARISING OUT OF BREACH OF THIS WRITTEN WARRANTY OR ANY IMPLIED WARRANTY. Some states do not allow limitations on how long an implied warranty will last or the exclusion or limitation of incidental or consequential damages.

Defective parts returned to Swenson Spreader LLC must be accompanied by the following information:

spreader model \_\_\_\_\_  
serial number \_\_\_\_\_  
date installed \_\_\_\_\_  
where purchased \_\_\_\_\_

Purchaser accepts these terms and warranty limitations unless product is returned within fifteen days for full refund of purchase price.

Effective 4/15/05