



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
707EC007

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN JOHNSTON
304-558-2402

VENDOR

*709035731 304-949-6400
CECIL I WALKER MACHINERY COMPA
PO BOX 2427
CHARLESTON WV 25329

SHIP TO

DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV
26201 304-472-1750

DATE PRINTED 08/24/2006	TERMS OF SALE	SHIP VIA	F.O.B. <i>N:tro, WV</i>	FREIGHT TERMS
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BID OPENING DATE: **10/04/2006** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-81	<i>\$4155.80</i>	<i>\$4155.80</i>
<p>4 TON TANDEM AXLE TRAILER</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE 4 TON TANDEM AXLE TRAILER AS DESCRIBED IN ATTACHED PROCUREMENT SPECIFICATION 250-1-E.</p> <p>THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE STATE CAPITOL COMPLEX, BUILDING 15, CONFERENCE ROOM, AT 10:00 AM ON 9/21/06. FAILURE TO ATTEND THE PRE-BID CONFERENCE WILL RESULT IN BID DISQUALIFICATION.</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH CLOSE OF BUSINESS (5:00PM EST) ON WEDNESDAY, 9/13/06. SEND YOUR QUESTIONS TO: PURCHASING DIVISION ATTENTION JOHN JOHNSTON 2019 WASHINGTON ST. E. CHARLESTON, WV. 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, E-MAIL, OR REGULAR MAIL. E-MAIL: JJOHNSTON@WVADMIN.GOV FAX: 304-558-4115</p> <p>IT IS THE VENDORS RESPONSILBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-2402.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *CEL* TELEPHONE *304-389-4190* DATE *10/4/06*

TITLE *Sales Rep* FEIN *550352647* ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT,</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 504-389-4190	DATE 10/18/06
TITLE Sales Rep	FEIN 550352647	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 9/98</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RA MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE,</p>						

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<i>CEP</i>	304 389 4190	10/4/06
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
<i>Sales Rep</i>	550352647	

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<p>PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR</p>						

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<i>CEL</i>	304-558-4190	10/4/06
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Sales Rep	550352647	

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<p>WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(<input checked="" type="checkbox"/>) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-387-4190	DATE 10/4/06
TITLE Sales Rep	FEIN 550 352 647	ADDRESS CHANGES TO BE NOTED ABOVE

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V E N D O R	*709035731 304-949-6400
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S H I P T O	DIVISION OF HIGHWAYS
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<p>AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>C.I. Walker Machinery</u></p> <p>DATE: <u>10/4/06</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>Sales Rep</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU AR</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <u>CER</u>	TELEPHONE <u>304-589-4190</u>	DATE <u>10/4/06</u>	
TITLE <u>Sales Rep</u>	FEIN <u>550352647</u>	ADDRESS CHANGES TO BE NOTED ABOVE	

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CONTACT PERSON (PLEASE PRINT CLEARLY):						

<i>Eric Rowey</i>						
***** THIS IS THE END OF RFQ 707EC007 ***** TOTAL:						\$4155.80

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>CER</i>	TELEPHONE <i>304-389-4196</i>	DATE <i>10/4/06</i>
TITLE <i>Sales Rep</i>	FEIN <i>550352647</i>	ADDRESS CHANGES TO BE NOTED ABOVE

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

PROCUREMENT SPECIFICATIONS
NO. 250-1-E

4 TON TANDEM AXLE TRAILER

1.0 PURPOSE

It is the purpose of these specifications to describe a 4 Ton Tandem Axle Trailer (hereinafter referred to as a "trailer" or a "unit") to be purchased for use by the West Virginia Division of Highways (DOH) on an Open End Contract basis.

2.0 BIDDING PROCEDURES

The current purchasing procedures regarding bidding as established by the Department of Administration, Purchasing Division, shall apply. Failure to submit the "Request for Quotation" forms, complete in its entirety and according to directions indicated, may subject the bidder to disqualification. Each bid submitted shall also be accompanied by a Bidder's Evaluation Report completed in detail. FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, MAY RESULT IN AUTOMATIC DISQUALIFICATION.

3.0 SPECIFICATIONS

The specifications named herein, mandatory and non-mandatory, establish the acceptable level of quality only and are not intended to reflect a preference or favor any particular brand or vendor.

3.1 EXCEPTIONS TO NON-MANDATORY SPECIFICATIONS

Exception to a non-mandatory unit specification may be made by the bidder, providing the exception is not available from the manufacturer. Any such exception must be noted on the bidder's evaluation report and should be accompanied by supporting documentation/literature from the manufacturer. Any exception must be indicated on a separate attachment to the bidder's evaluation report and labeled as "Exception to Specifications". The state reserves the right to determine whether the stated exception does or does not reduce the quality and performance of the unit. Failure to provide information for any exceptions may be grounds for rejection of the bid. The state reserves the right to waive minor irregularities in bids or specifications in accordance with §148-1-4(f) of the WV Legislative Rules and Regulations.

3.2 MANDATORY SPECIFICATIONS

All specifications preceded by "shall and/or must" or are stated as a "minimum and/or maximum" are mandatory. Any bid failing to meet any mandatory item shall be immediately disqualified. Failure to respond in the appropriate evaluation section may also be grounds for immediate disqualification at the discretion of the State.

A mandatory pre-bid conference is scheduled for this equipment purchase as stated in the RFQ. Vendors having products with variations or exceptions in specified mandatory items are expected to address any such variations or exceptions during the pre-bid conference. The State shall review and consider any such variation or exception, and may at its sole discretion, issue an addendum to change mandatory specifications deemed to be in the State's best interest. Bids from any vendor failing to attend the mandatory pre-bid shall be disqualified. Bids containing any variation or exception to a mandatory specification that was not addressed during the pre-bid conference and accepted by the issuance of an Addendum shall be disqualified.

4.0 REPRESENTATIVE UNIT FOR TEST

Working
 * The successful vendor must (if specified) provide DOH one (1) completed representative unit to be observed and evaluated on the first order only to insure compliance with specification. If requested, the time period for testing and evaluation shall be seven (7) calendar days following receipt of the unit. DOH will incur no obligation for deterioration of surfaces, finishes, seals, and mechanical or electrical parts on the unit resulting from operation and testing within the limits of these specifications; nor will DOH incur obligation for damage to the unit resulting from failure to meet specifications when due care and attention is given by DOH and testing is done within the limits of these specifications. Failure of the pilot unit to satisfactorily meet specifications as bid shall be cause for cancellation of the purchase order, and return of the delivered unit along with all associated equipment to the vendor at the vendors expense.

4.1 CONDITION OF UNIT(S) UPON DELIVERY

All units must arrive at the prescribed delivery point having been completely preserviced with oil, lubricants, and coolant. All prescribed precautions pertaining to first operations and break-in of the unit are to be posted conspicuously on the unit for ready observance by the operator.

4.2 DELIVERY

Delivery point of the completely assembled representative unit will be the DOH, Equipment Division, Route 33 at Brushy Fork Road, Buckhannon, West Virginia (26201).

The vendor is responsible for guaranteeing delivery of the completed units within the time specified and agreed to by the State. Delivery is preferred within 120 days. The

vendor is responsible for establishing and coordinating delivery terms with allied manufacturers or suppliers. Delivery terms shall be stated in the bid and the State reserves the right to accept or negotiate such terms. Failure to reach an agreement may result in rejection of the bid. The successful bidder shall provide their manufacturer's confirmation of the order to the WVDOH contact person within seven (7) working days after receiving the approved purchase order.

A completed pilot model for inspection must be provided within 30 calendar days after the date of the purchase agreement by the successful vendor.

Delivery is an integral part of this specification and failure to comply will be cause to initiate a D.O.T. Administrative Form WV-82, Vendor Performance Form. The WV-82 Form will provide a means of officially notifying the Purchasing Division and the vendor of unsatisfactory performance; such as late deliveries, poor service, inadequate parts supplies, etc.

The decision to initiate subject Form will be at the sole discretion of the D.O.H. Commissioner's established Equipment Review Board.

Issuance of the WV-82 Vendor Complaint Form on unsatisfactory delivery against any vendor will be cause to refuse to consider similar items from those vendors on future Request For Quotations.

(NOTE: Delivery time could be altered due to labor strikes, severe inclement weather conditions, etc.)

5.0 AWARD CRITERIA

- 5.1 DOH will recommend the award in accordance with the RFQ evaluation criteria described in the requisition. The award shall be made to the lowest unit cost vendor that meets or exceeds the specifications.

Prices for the units shall be in quantities of 1-10, 11-20, and 21 and over. However, for evaluation purposes, we will use quantities 1-10. DOH reserves the right to place multiple orders in any quantity.

6.0 SPECIFICATIONS AND GUIDELINES - GENERAL

6.1 IDENTIFICATION OF THE UNIT BEING PROPOSED

The bidder must identify the unit by manufacturer, model, series, and year of manufacture, in the bid to enable identification by DOH in the manufacturer's specifications of the proposed unit. The bidder will submit complete descriptive literature of the proposed unit, to establish that the bid is the manufacturer's most current model, including latest engineering improvements, which have been, or will imminently be, regularly advertised and sold on the open market. The unit specified herein and offered to be manufactured after January 1, 2006 and be clearly identified and marked with date of manufacture.

6.2 OPERATING AND SERVICE MANUALS AND PARTS LISTS

An operator's manual must be included with each unit upon delivery. A "line sheet" (if applicable) and Equipment Preventative Maintenance Questionnaire (as shown in X6.2 of the Bidder's Evaluation Report) must be with pilot unit upon delivery. In addition, there must be 12 service, shop, or maintenance manuals; ten (10) to be distributed to the Districts and two (2) for the Equipment Division. Also, there must be 14 parts manuals; ten (10) to be distributed to the Districts and four (4) for Equipment Division use. CD ROM is preferred in lieu of parts manuals.

* NOTE: MANUALS SHALL BE DELIVERED UPON COMPLETION OF DELIVERY OF TOTAL UNITS. FAILURE TO DO SO WILL DELAY PAYMENT.

6.3 TRAINING:

Manufacturers and/or dealers will be required to stage a thorough seminar on the subjects of Preventative Maintenance, Operator and Mechanic Training. In order to keep the operators and mechanics updated, the successful vendor shall conduct training with each purchase order against this open end contract. Training is preferred within 2 working days after delivery of the pilot unit on the individual purchase order.

Manufacturers and/or dealers shall be required to furnish the Training Academy with one (1) Operator's Manual.

The seminar to be held at the W. Va. Division of Highways, Equipment Division, Buckhannon, West Virginia.

6.4 PREVENTIVE MAINTENANCE AND OPERATOR PROCEDURES:

Manufacturers and/or dealers will be required to submit to the Equipment Division, in addition to the operating and service manuals, booklets and pamphlets explaining the Preventive Maintenance and Operator Procedures to be used by the operators of this equipment, and must include such things as daily prestart inspection procedure, service schedule, and routine maintenance required, safety precautions, etc.

The successful vendor shall furnish all training aids; i.e., videos, projectors, etc. required in conducting the training.

6.5 WARRANTY AND SERVICE POLICY

The Manufacturers warranty or service policy is to apply to the unit. Such warranty or service policy is to be recognized at any authorized unit dealer, representing manufacturer of proposed unit throughout the State of West Virginia. The applicable warranty or service policy will not be contingent upon obtaining routine service, lubrication, and servicing of the unit from factory authorized agencies. It will be the responsibility of the bidder to have available labor to repair or replace any defective

replacement parts, components and materials, and to have available those replacement parts, components, and/or materials found to be defective during the terms of the warranty period. The bidder should state the labor rates, locations where parts will be stocked, availability of parts, and discounts offered for parts, when terms of the warranty offer a pro-rated cost for parts and labor. In addition, the successful bidder should offer field work to repair or replace defective parts, components, and materials found to be defective during the terms of the warranty and should provide mechanic's travel rates, mileage charges, field mechanic rates, and any surcharge for miscellaneous items, if applicable, for field work during the warranty period. Submit to Division of Highways any technical or engineering improvements during the term of the warranty. The unit must be accompanied upon delivery by the unit's manufacturer's executed warranty or service policy.

THE "WARRANTY AND SERVICE POLICY QUESTIONNAIRE" ATTACHED IN THE BIDDER'S EVALUATION REPORT MUST BE COMPLETED IN ITS ENTIRETY BY THE SUCCESSFUL BIDDER OR MANUFACTURER PRIOR TO DELIVERY OF THE PILOT MODEL. (SEE SECTION X6.5 OF BIDDER'S EVALUATION REPORT).

6.6 EVALUATION COMMITTEE REQUIREMENTS

Detailed component specifications, product literature, component models, required for specification compliance determination by the Evaluation Committee should be provided with each bid. Any information supplied that is contrary to/or conflicting with the specifications and/or attached Bidders Evaluation Report may be sufficient cause for rejection of bid.

6.7 UNSPECIFIED ACCESSORIES & FEATURES

All parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, must be furnished with each unit and required to conform to strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

All parts and accessories advertised and regularly supplied as standard shall be included, except those which would represent duplication of these specified, and except those which, by specification, are not to be furnished. All standard safety features, required by Federal and State Law, shall be included.

Tom Kimberley

609-390-9903
Tow Master FAX

(Better Built.)
Currently in use

14

7.0 SPECIFICATIONS OF THE QUOTED UNIT ARE AS FOLLOWS:

Trailer: This specification is intended to describe a 4 Ton Capacity Tandem Axle Trailer. The trailer must conform to these specifications and must be Manufacturer's current standard model, including all component parts. Must be capable of being towed over both improved and unimproved roads with a full capacity load.

- 7.1 Load capacity 8,000 pounds minimum. *OK*
- 7.2 Overall dimension 96 inches maximum width and approximately 18 feet 6 inches length. — *OK*
will write exception
- 7.3 Platform:
 - 7.3.1 Between wheels deck shall be low loading height for use with steel wheel rollers.
 - 7.3.2 Length 12 feet. — ~~Exception~~ *12' okay*
 - 7.3.3 Width 77 inches approximately between wheels
 - 7.3.4 Height 18 inches from ground level. — *Not Mandatory*
 - 7.3.5 Deck shall be constructed of oak hardwood having uniform thickness of 2 inches. (green lumber is NOT acceptable).
 - 7.3.6 Flooring to be secured to the frame members by means of floor clips and counter sunk bolts. Drilling to frame shall be avoided. *Not drilled to frame*
 - 7.3.7 To have four (4) stake pockets per side evenly spaced. *opt.*
 - 7.3.8 Two (2) loading ramps bordered with 2 inch x 2 inch x 1/4 inch steel angle *OK* covered with 2 inch oak boards.
 - 7.3.9 Each ramp designed for lateral adjustment from side to middle of deck at rear. *with a 18" because of DOT required lighting.*
 - 7.3.10 Each ramp to include a spring assist lift and chain type stow device. *OK*
- 7.4 Frame:
 - 7.4.1 Main frame constructed of 6 inch x 4 inch x 3/8 inch steel angle with 3 inch channel crossmembers or an approved equal. *6" x 4" I-Beam w/ 3" channel*
 - 7.4.2 Tongue shall be A-frame, tag type, with five (5) position ~~3~~ *3"* inch ID pintle eye *OK* hitch.
 - 7.4.3 Manufacturer's safety chains shall be of adequate size and strength for trailer *OK* capacity specified.

- 7.4.4 Front jack shall be 10,000 pounds capacity. ^{opt. OK} *Mandatory*
- 7.4.5 Manufacturer's fenders shall be mounted over tandem axles and of adequate *OK* strength to support weight of operator.
- 7.4.6 Lockable tool box for storage shall be built into A-frame area, and to be water *Not water sealed.* sealed.
- 7.5 Suspension:
- 7.5.1 Suspension shall be tandem axle 6,000 pounds each minimum. *OK * Mandatory*
- 7.5.2 Wheels and tires shall be Manufacturer's standard for trailer capacity and GVWR *OK* specified.
- 7.5.3 GVWR 12,000 pounds. *12,400 #*
- 7.6 Brakes:
- 7.6.1 Brakes shall be electric type with emergency breakaway switch kit. *OK*
- 7.7 Electrical:
- 7.7.1 Unit to have ICC reflectors. *OK*
- 7.7.2 Lights shall be LED type. *OK opt.*
- 7.7.3 Lighted license plate bracket to be provided. *OK*
- 7.7.4 7-way electrical male plug Cole Hersee Part #12081 or equal. *OK opt.*
- 7.7.5 Electrical system to be Manufacturer's heavy duty complete 12 volt system. *OK*
- 7.7.6 Red and white conspicuity requirements to comply with HHTSA. *OK*
- 7.7.7 All wiring to be incased in wire looms or conduit and adequately secured to trailer *OK* under structure.
- 7.8 All features that are considered to be manufacturer's standard equipment that are not *OK* specifically addressed above shall be provided.
- 7.9 Unit shall be delivered to WVD0H with all manufacturer's recommended safety related *OK* decals and safety features intact.

- 7.10 Paint:
- 7.10.1 Manufacturer's standard color for model specified. *OK*
- 7.10.2 The procedures used by the manufacturer in cleaning, degreasing, priming and painting are sufficient to meet this requirement except that the manufacturer should substitute blue paint (of equivalent grade or quality to manufacturer's standard colored paint) for manufacturer's standard paint in the finish coats.
- 7.10.3 Areas not normally painted the manufacturer standard color(s) on standard units (e.g. some rubber parts, mirrors, exhaust pipe, etc.) are not to be painted blue on units specified herein. Also, areas painted a distinct color (e.g. safety reasons) should be painted as they normally would.
- 7.10.4 Bidder should attach his sample or chip of proposed paint and describe his *OK* proposed painting procedure.
- 7.10.5 In order to test the adhesive quality of the paint, the DOH may, at its option, require that the vendor measure adhesion by the criteria set forth in ASTM D3359-74, Method B. A rating of less than 4 on this test would be deemed unacceptable.
- 7.11 Vendor must certify that unit offered will meet or exceed the "Occupational Safety and Health Act of 1970" or subsequent changes that are in effect at time of Manufacturer of the unit. *OK*
- 7.12 Advertising: Manufacturer shall attach metal plate on the unit stating manufacturer, serial number, or model number, etc. No large decals or painted advertisement are permitted.
- 7.13 Preventive Maintenance and Operators Orientation/Training:
- 7.13.1 The Manufacturer or dealer shall provide a one (1) day preventive maintenance/operator orientation seminar to be conducted at the Equipment Division, Buckhannon. All training aids i.e. videos, charts, manuals, etc., to be furnished by successful vendor required in conducting the training. *Dealer*

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT
NO. 250-1-E

4 TON TANDEM AXLE TRAILER

NOTE TO BIDDER: Procurement Specification No. 250-1-E, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 707EC007

Bidder's Name: C.I. Walker Machinery

Address: PO Box 2427 Charleston WV 25329

Telephone Number: 304-759-6400 / 304-389-4190 Eric Ramey

Years Bidder has been registered to do business with the State of West Virginia: 20+ YRS.

Years Company has been an authorized dealer for proposed unit: 6 YRS.

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 30 Calendar Days After Date of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 30 Calendar Days After Date of Purchase Agreement

X5.0 AWARD CRITERIA;

X5.1 Prices for units in quantities of

1-10	<u>\$4155.80</u>	per unit
11-20	<u>\$4155.80</u>	per unit
21 and over	<u>\$4,55.80</u>	per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

Tow Master C-10 Control 2007Is descriptive literature, fully describing proposed unit attached to your bid? YES NO

If not, why? _____

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units? YES NOWill the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit? YES NO

For
Eric Ramey

X6.2
2-10-00

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER=S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDON.

DESCRIPTION: Towmaster MAKE: Conrail
MODEL: C-10 YEAR: 2007 PURCHASE AMOUNT: _____

ENGINE: MAKE: _____ MODEL: _____ FUEL TYPE: _____
HORSEPOWER: _____ CYLINDER: _____ ENGINE SERIAL: _____
COOLING SYSTEM CAPACITY: _____

BELTS: DESCRIPTION: _____ PART NUMBERS: _____

GVW: 12,400 AXLE CAPACITY (FRONT): 6000 # REAR: 6000 #
TIRES: FRONT MAKE & SIZE: 225/75R X15
REAR MAKE & SIZE: 225/75R X15

DIMENSIONS OF UNIT: LENGTH: 18 WIDTH: 80" LENGTH: 12 Deck

VENDOR CONTACT PERSON: Eric Ramey PHONE: 304-389-4190

PARTS:

BATTERY MAKE: _____ MODEL: _____ CCA: _____
TOP OR SIDE POST: _____ DIMENSIONS: LENGTH _____ WIDTH _____ HEIGHT _____
SPARK PLUGS OR FUEL INJECTORS MAKE: _____ PART # _____
FUEL PUMP OR INJECTION PUMP MAKE: _____ MODEL: _____
ALTERNATOR MAKE: _____ PART #: _____
STARTER MAKE: _____ PART #: _____
TURBO CHARGER MAKE: _____ PART #: _____
TRANS. MAKE: _____ MODEL: _____ AUTO/MANUAL: _____
HYDRAULIC PUMP MAKE: _____ MODEL: _____

FILTERS	MAKE	PART NO.	LUBRICANT	MANUFACTURER TYPE
OIL	_____	_____	ENGINE	_____
AIR INNER	_____	_____	TRANSMISSION	_____
AIR OUTER	_____	_____	POWER STEERING	_____
FUEL PRIMARY	_____	_____	HYDRAULIC	_____
FUEL SECONDARY	_____	_____	DIFFERENTIALS	_____
COOLANT	_____	_____	BRAKE FLUID	_____
HYDRAULIC	_____	_____	COOLANT	_____
OTHER	_____	_____	OTHER	_____

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training*
*Mechanic training can not be provided YES NO

Will you conduct training with each purchase order against this open end contract?
Pilot unit training only YES NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?
 YES NO

If NO, explain time frame _____

Will an Operator's Manual be furnished to the Training Academy? YES NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? YES NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit? YES NO
If NO, explain _____

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications YES NO

Is warranty literature attached? YES NO

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY THE SUCCESSFUL BIDDER OR MANUFACTURERS TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH (If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy) See attached sheet @ end of document

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative. Preventative Maintenance -> DOT
Warranty Covered defects -> Walker Machinery, Nitro WV

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known. None in WV, Ordered as needed from
Tow Masters 4-14 Days availability.

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

A. Terms: Net 30	Manufacturer's published list price less:	<u>5</u> % discount
B. Terms: Net 60	Manufacturer's published list price less:	<u>N/A</u> % discount
C. Terms: Net 90	Manufacturer's published list price less:	<u>N/A</u> % discount

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways? On Unit purchased YES NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

- A. Shop Rate \$ _____ per mechanic hour
- B. Travel Time Charge (Specify if one-way) \$ _____ per mechanic hour; port to port _____
- C. Mileage Charge (Specify if one-way) \$ _____ per vehicle mile; port to port _____
- D. Field Mechanic Rate \$ _____ per mechanic hour
- E. Specify period of time that prices are in effect: _____
- F. Surcharge for miscellaneous items: _____ %

1 year Parts + Labor on whole unit. 5 years on suspension.

** Rates are standard small machine labor rate Rates for non-warrantable work are available upon request 5*

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? YES NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry? YES NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished? YES NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included? YES NO

X7.0

SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

[Handwritten signature]

Manufacturer: Towmaster Model: Contrail Model C-10

X7.1 Load capacity 10,000 # pounds

X7.2 Overall dimension 18' wide 82" length 12' Deck

X7.3 Platform:

X7.3.1 Does unit offered provide specified low loading height for use with steel wheel rollers? YES NO

X7.3.2 Platform length 12' feet

X7.3.3 Platform width between wheels 82" inches

X7.3.4 Platform height from ground level 19" Loaded inches

X7.3.5 Is deck constructed of oak hardwood? (green lumber NOT acceptable) YES NO
Specify thickness of hardwood Full 2" inches

X7.3.6 Is flooring secured to frame members by means of floor clips/counter sunk bolts? YES NO

X7.3.7 Does unit have 4 stake pockets per side evenly spaced? YES NO

X7.3.8 Does unit have 2 loading ramps bordered w/2"x2"x1/4" steel angle covered w/2" oak boards?
If not specify _____ YES NO

X7.3.9 Is each ramp designed for lateral adjustment from side to middle of deck at rear?
with in 18" because DOT required lighting is in the center - YES NO

X7.3.10 Does each ramp include a spring assist lift/chain type stow device?
tail lights w/ auto lock YES NO

X7.4 Frame:

X7.4.1 Is main frame constructed of 6"x4"x3/8" steel angle with 3" channel crossmembers or an approved equal?
If not specify 6"x4" I-Beam YES NO

X7.4.2 Is tongue A-frame, tag type with 5 position 2 5/8" ID pintle eye hitch? YES NO

X7.4.3 Does unit have manufacturers safety chains of adequate size/strength for trailer capacity specified?
 YES NO

Describe: 3/8" high tensile X 40" w/ safety hooks + latches

X7.4.4 Front Jack capacity 10,000 lbs Pounds

X7.4.5 Does unit have manufacturers fenders mounted over tandem axles/of adequate strength to support weight of operator? YES NO

X7.4.6 Does unit have lockable tool box for storage built into A-frame area/water sealed?

X7.5 Suspension: *not water sealed* YES NO

X7.5.1 Is suspension tandem axle?
Specify capacity each 6000 # Triflex Axles w/ 5yr. warranty YES NO

X7.5.2 Are wheels/tires manufacturers standard for trailer capacity? YES NO

X7.5.3 Specify GVWR 13,400 #

X7.6 Brakes:

X7.6.1 Are brake electric type with emergency breakaway switch kit? YES NO

X7.7 Electrical:

X7.7.1 Does unit have ICC reflectors: YES NO

X7.7.2 Are lights LED type? YES NO

X7.7.3 Is unit provided with lighted license plate bracket? YES NO

- X7.7.4 Does unit have 7-way electric male plug Cole Hersee Part #12081 or approved equal? YES NO
- X7.7.5 Is electrical system a complete 12 volt system manufacturers heavy duty? YES NO
- X7.7.6 Does unit have red/white conspicuity striping to comply w/HHTSA? YES NO
- X7.7.7 Is all wiring incased in wire looms or conduit/adequately secured to trailer under structure? YES NO
- X7.8. Are all features that are considered to be Mfg standard equipment that are not specifically addressed provided? YES NO
- X7.9 Will unit be delivered to WVDOH with all manufacturers recommended safety related decals/safety features intact? YES NO

X7.10 Paint:

X7.10.1 Will trailer be painted manufacturers standard color for model specified? YES NO

X7.10.2 Describe proposed method of painting: Enamel Paint Chart

X7.10.3 Areas not normally painted by manufacturers are not painted blue on unit? YES NO

X7.10.4 Are samples of paint attached to bid? YES NO

X7.10.5 Will Bidder comply for testing as specified in spec 7.10.5 if required? YES NO

X7.11 Does unit meet OSHA requirements? YES NO

X7.12 Does advertising requirements? YES NO

X7.13 Preventive Maintenance/Operators Orientation/Training

X7.13.1 Manufacturers or Dealer shall provide a one (1) preventive maintenance/operator orientation seminar to be conducted at the Equipment Division, Buckhannon? YES NO

Will all training aids; i.e. videos, projectors, etc. be provided? YES NO

ADDENDUM #1
707EC007

OPEN END CONTRACT
4 TON TANDEM AXLE TRAILER

CHANGES TO BIDDER'S EVALUATION REPORT:

X4.0 REPRESENTATIVE UNIT FOR TEST - NO CHANGE REQUIRED

FROM:
X7.4.2

Is tongue A-frame, tag type with 5 position 2 5/8" ID pintle eye hitch?
_____ YES _____ NO

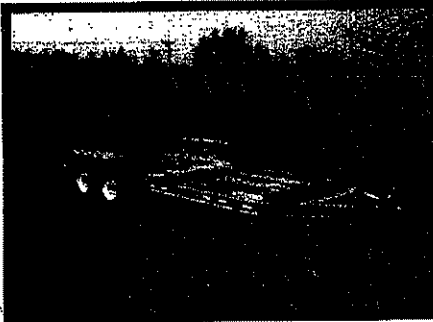
TO:
X7.4.2

Is tongue A-frame tag type with 5 position 3 inch ID pintle eye hitch?
 YES _____ NO

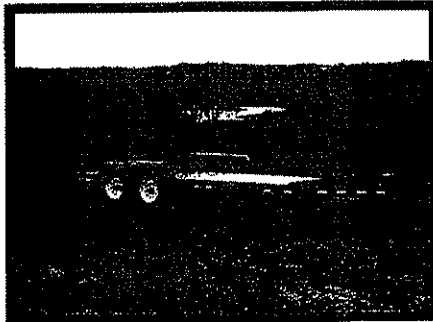
Compare the difference!

This chart shows the difference between our Towmaster Contrail series economy line of drop-deck trailers versus our Towmaster Premium series of trailers and Brand-X.

Towmaster Contrail Series C-12



Towmaster Premium Series T-12DD



	C-12	T-12DD	Brand X
6" I-Beam Cold-formed tongue/frame construction (not welded). 40% stronger than channel or tube frames!!!	Y	Y	N
Heavy-duty one-piece 12ga. fenders	Y	Y	N
Tool box	Y	Y	?
2" lip around deck	N	Y	N
2" nominal white oak wood deck	Y	Y	PINE
82" load width between fenders	Y	Y	80"
D-ring tie-downs	N	Y	?
Loop tie-downs	Y	-	?
Parking jack	7K	12K	5K
Bolt-on jack	Y	Y	N
16" o.c. crossmembers	N	Y	N
Jr. I-beam crossmembers	N	Y	N
3/8" safety chains with hooks and safety latches	Y	Y	N
Sealed modular wiring	Y	Y	N
Circuit breakers	N	Y	N
Shock mounted lights	Y	Y	N
Radial tires standard	Y	Y	N
Torflex Axles	Y	Y	N
EZ Lube Hubs	N	Y	N
6-bolt wheels	Y	N	
8-bolt wheels	N	Y	
Electric brakes standard on all axles	Y	Y	N
Adjustable ramps	Y	Y	?
Spring assist ramps	N	Y	N
Patented Auto-Latch® ramp hold-ups	Y	Y	N
D.O.T. approved mud flaps	Y	Y	N
Adjustable, interchangeable hitch	Y	Y	N
Outside marker lights on fenders	Y	Y	N
Polyurethane rust-resistance undercoat and overcoat	Y	Y	N

800-462-4517

Fax: 1-320-693-7921

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www.towmastertrailers.com

Important information

Warranty

Manufacturer warranties each new product manufactured by us to be free from defects in material and workmanship for a period of **one year** from date of delivery to the original purchaser. Warranty starts from the date of sale as long we receive the filled-out warranty card. If we do not receive the warranty card, warranty starts from the ship date of the trailer.

Our obligation under this warranty is to replace, free of charge, at our factory or at the dealer's place of business, any part proven defective within the time limit of this warranty.

This warranty does not cover: (1) new products which have been operated in excess of rated capacities, (2) misuse or accidents, (3) vehicles which have been altered, modified or repaired in any manner not authorized by our company, (4) second hand or used vehicle. In no way shall the manufacturer be held liable for consequential damages such as rentals of substitute vehicles, loss of profits or other commercial losses. Further, new vehicle tires are warranted by their respective manufacturers and are not warranted by us.

Manufacturer will handle disposition of warranties on all other purchased components such as axles, suspensions, wheels, and other purchased parts in conjunction with their respective manufacturers, and under the terms of their respective warranty policies.

The manufacturer must receive immediate notification of a defect and no allowance will be made for repairs without manufacturer's prior consent or approval. Manufacturer does not pre-authorize any dealership for warranty work. You must call our warranty service department to receive an authorization number. If the work performed is not preauthorized with a claim number, it may be deemed void. Defective parts must be returned within thirty days of receipt of replacement parts or you may not be credited for the replacement parts.

This warranty is in lieu of all other warranties, expressed or implied by law or otherwise, and there is no warranty of merchantability or fitness of purpose.

CUSTOMER REGISTRATION REQUIRED

Federal regulations require motor vehicle manufacturers to maintain a record of original owners of their equipment. Our warranty registration fulfills this requirement. Please make every effort to complete this document and send it in!

Manufacturer reserves the right to modify, without notice, specific designs and specifications as deemed advisable on the trailers described herein without obligation in regards to trailers previously sold. The manufacturer also reserves the right to discontinue any model or models without obligation in regards to trailers previously sold. Written warranty covers each trailer. No other warranty expressed or implied is made. Warranty on tires and brakes through original manufacturer. All dimensions approximate.

Towing Tips

- Check over-all condition of trailer; tie downs, ramps, hitch for proper operation.
- Make sure the trailer coupler and towing coupler are the same size and proper capacity.
- Make sure the tow vehicle has proper capacity to tow the trailer and load.
- Back tow vehicle up to trailer, and hook up. Using a "spotter" is the easiest method.
- Trailer must be connected to tow vehicle before loading or unloading.
- Lock tow vehicle brakes before loading and unloading trailer, and use chock blocks.
- After connected to tow vehicle, make sure trailer is level, or slightly higher in front, adjust as needed.
- Attach safety chains (cross them), electrical plug and break-a-way switch (electric brakes), and make sure they are not dragging.
- Check lug nuts often and check for proper tire pressure on trailer and
- Check all lighting on trailer and tow vehicle for proper operation. Adjust brake controller (electric brakes) as necessary for proper braking. Make sure running lights are on.
- Make sure deck is clear of all debris before loading and before heading out onto the road.
- Secure cargo or equipment to trailer, secure load on all 4 corners if possible, do not over-tighten binders.
- Secure all loading ramps, deck latches (tilt models) and make sure jack stand is in up position, and stow chock blocks.
- After traveling a short distance, stop and check to see if your load is secure, and that all tie downs are tight.
- Allow for greater braking distance when pulling a trailer, and generally travel at slower speeds.
- Know and follow all federal, state and local D.O.T. regulations on towing and securing a load prior to using a trailer. Follow DOT Federal Motor Carrier Safety Regulations §392.9, §393.100 and §393.102. If you have any questions, contact your local law enforcement or D.O.T. before towing.

800-462-4517

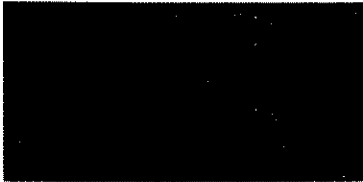
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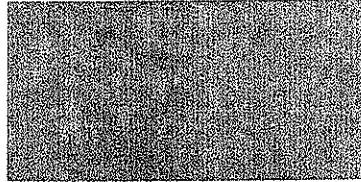
www.towmastertrailers.com

TOWMASTER[®] TRAILERS

Standard Paint Colors . . .



Equipment Black



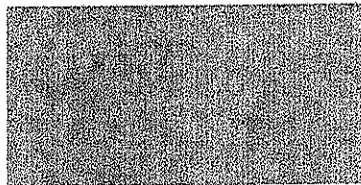
Construction Yellow



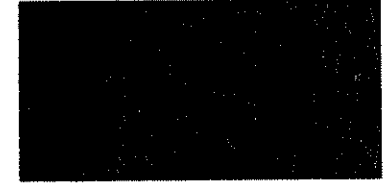
Equipment Red



Equipment Blue



Equipment Grey



Chassis Black (Undercoat)

Call for Pricing on Custom Colors.

Towmaster, Inc. uses a superior high performance urethane coating system designed for excellent gloss retention, hardness, chip resistance, rust resistance and chemical resistance. This superior system also has excellent resistance to fading or chalking from exposure to sunlight and chemicals, under splash and spill conditions.

All of our trailers and ramps are put through a 6-stage cleaning and coating process after they are completely welded. This includes a 4-stage washing to remove all mill scale, oils, rusts and other materials from the steel surface. This 4-stage washing cleans all corners, channels and crevices.

Since the fall of 2001, our RCS controlled 2-stage paint system replaced the old sticky and messy automotive undercoating with a state-of-the-art, high-tech 2-part polyurethane undercoat primer and two-component acrylic polyurethane overcoat. Independent tests have shown this system to increase rust resistance, chemical resistance, fade resistance and chip resistance by a substantial amount.

Another benefit to using this new high-tech coating is that drying times from spray-on to hard-tack have been significantly reduced, which offers a better end result by reducing blemishes, fingerprints and dust from sticking to the freshly painted surface. The overall net result is a superior, longer lasting finish, which increases the value of our products. This new finish is equal to or exceeds most any baked powder-coated finish and the process achieves a completely cross-linked film that has no equal in preventing rust creepage and having the best impact resistance and gloss and color retention of any liquid paint on the market. To top it off, this new paint is environmentally compliant!

Towmaster, Inc. uses the same RCS paint equipment that is used by major manufacturers such as Ford Motor Company, General Motors, Peterbilt Trucks, Angus Palm and more. Switching to this high-tech urethane and coating system assures you that you get the absolute best quality when you buy a Towmaster built trailer.

COMPARISON TESTS BETWEEN ASPHALT UNDERCOATING AND TWO-COMPONENT POLYURETHANE SYSTEMS

TEST	ASPHALT UNDERCOATING	TWO-COMPONENT POLYURETHANE
Gravelometer	Coating completely removed from two of the panels and nearly gone from the other two panels.	Rated a very acceptable 4B rating!
Gravelometer plus salt fog	Rust was too thick to measure, therefore did not pass the test.	Rated an acceptable Med-#6 rating!

PERFORMANCE CHARACTERISTICS:

(Typical, tested on B-1000 panels)
 Accelerated Weathering (QUV):
 ASTM G53 & D4587: 2,000+ hours
 - less than 10% loss of gloss
 Salt Spray (Over Stratum):
 ASTM B-117
 750 hours < 3/16" creep
 Chemical Resistance:
 ASTM D1308 (30 minute spot)
 Diesel - Pass (No Visible Change)
 Ammonia - Pass
 Hydraulic Fluid - Pass
 30 Wt. Oil - Pass

PHYSICAL PROPERTIES:

Weight Solids 58%
 Volume Solids 54%
 Resin Type Acrylic Urethane
 Gloss 90+
 VOC 3.5 lbs/gallon



AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: CEB C.T. Walker Machinery

Authorized Signature: CEB Date: 10/4/06