

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

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ADDRESS:CORRESPONDENCE TO:ATTENTION:OF

JOHN JOHNSTON 304-558-2402

RFQ COPY TYPE NAME/ADDRESS HERE First Communications Inc 234 Blountstown Hwy Tallahassee, F1 32304

DIVISION OF HIGHWAYS **EQUIPMENT DIVISION** ROUTE 33 **BRUSHY FORK ROAD** BUCKHANNON, WV 26201

304-472-1750

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RFQ COPY

TYPE NAME/ADDRESS HERE

234 Blountstown Hwy

Tallahassee, Fl 32304

First Communications Inc

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

7075251

ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN JOHNSTON 304-558-2402

DIVISION OF HIGHWAYS **EQUIPMENT DIVISION** ROUTE 33 **BRUSHY FORK ROAD** BUCKHANNON, WV

304-472-1750

26201 SHIP VIA FREIGHTTERMS DATE PRINTED TERMS OF SALE ·FOB Net 30 UPS Yes Ground 02/06/2007 BID OPENING DATE: 02/28/2007 **BID OPENING TIME** 01:30PM CAT, ITEM NUMBER UNIT PRICE AMOUNT LINE QUANTITY UOP BIDDER IS A CORPORATION NONRESIDENT VENDOR (NO)WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEAQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: N/ABIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF (A) RESCIND THE CONTRACT OR PURCHASE PURCHASING TO: ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE SIGNATUR TELEPHONE 576.7113 <u>27 Feb 2007</u> ADDRESS CHANGES TO BE NOTED ABOVE 59-3133880 President



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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REQ NUMBER 7075251

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DIVISION OF HIGHWAYS

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26201

304-472-1750

RFQ .COPY TYPE NAME/ADDRESS HERE First Communications 234 Blountstown Hwy

Tallahassee, FL 32304

DATE PRINTED SHIP VIA FREIGHTTERMS TERMS OF SALE F.O.B. Net 30 UPS YES Inc 02/06/2007 BID OPENING DATE: BID **OPENING TIME** 01:30PM 02/28/2007 AMOUNT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL. UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY. First Communications Inc BIDDER: DATE: SIGNED: <u> Livingston Jr</u> TITLE: President * CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) SEE REVERSE SIDE FOR TERMS AND CONDITIONS: DATE 02-27-2007 850.576.7113 TITLE ADDRESS CHANGES TO BE NOTED ABOVE 59-3133880



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DATE PRINTED

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

TERMS OF SALE

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FREIGHT TERMS

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First COmmunications Inc 234 Blountstown Hwy Tallahassee, Fl 32304

DIVISION OF HIGHWAYS EQUIPMENT DIVISION ROUTE 33 **BRUSHY FORK ROAD** BUCKHANNON, WV 26201 304-472-1750

FOB

Ground Net 30 UPS Yes 02/06/2007 01:30PM BID OPENING DATE: 02/28/2007 BID OPENING TIME AMOUNT ITEM NUMBER UNIT PRICE LINE QUANTITY UOP CONTACT PERSON (PLEASE PRINT CLEARLY): Leila G. 850 576 7113 7075251 ***** TOTAL:\$157,850.00 THIS IS THE END OF REQ SEE REVERSE SIDE FOR TERMS AND CONDITIONS 2-27-2007 ADDRESS CHANGES TO BE NOTED ABOVE 59-313380 President

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

WEST VIRGINIA DIVISION OF HIGHWAYS EQUIPMENT DIVISION

PROCUREMENT SPECIFICATIONS FOR MOBILE RADIOS

NO. S. E. 650-002

LOW BAND DASH MOUNT MOBILE RADIOS

1.0 Purpose

It is the purpose of these specifications to describe Low Band dash mount mobile radio's (hereinafter referred to as "units) to be purchased for use by the West Virginia Division of Highways; to define the provisions to be contained in proposals for the sale of said units to the division; establish a schedule for delivery and the criteria for gauging the compliance of the bidder, his proposal and his unit to these specifications.

2.0 Bidders Compliance Report

Each proposal submitted should be accompanied by a Bidders Compliance report completed in detail and signed by bidder. Failure to submit this report, completed entirely, may subject the bidder to automatic disqualification.

3.0 Representative unit for test

- The successful bidder shall furnish the West Virginia Department of Transportation, Division of Highways one (1) representative unit, to be tested and evaluated by the Department Unit must be set up on 47.28 MHZ, as the test frequency with a subtone of 71.9 Hz. The radio must be pre-tested and operational on delivery. Time period for testing and evaluation to be seven (7) calendar days following delivery of the unit. The Department shall incur no obligation for deterioration of surface, finishes, seals and mechanical or electrical parts on the unit resulting from operation and testing within the limits of these specifications; nor shall it incur obligation for damage to the unit resulting from failure to meet specifications when due care and attention are given by the Department and testing is done within the limits of the these specifications.
- 3.2 After testing of the representative unit, the Department may place an order for the units bid or may decline to order any units if determination has been made by the Department that the representative unit does not meet the functional, operational or any other needs of the Department

Specifications and guidelines - General -The bidder shall identify the units by manufacturer model, series, and year of manufacture in his proposal so as to enable identification by the West Virginia Department of Highways in the manufacture's sales literature on the proposed units. The bidder should submit complete descriptive literature fully describing the proposed unit to establish that he is bidding on the manufacture's most current model.

All specifications including the word "shall" are considered mandatory and any bid failing to include the mandatory item will be cause for rejection

5.0 Unspecified Accessories and Features

All parts and service manuals, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, shall be furnished with each unit and shall conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

All parts and accessories advertised and regularly supplied as standard are to be included, except those which would represent duplication of these specified, and except those which, by specification are not to be furnished. All standard safety features required by federal and state law shall be included.

6.0 Manufacturer's Warranty and Service Policy

The manufacture's standard warranty or service policy is to apply to the unit. Such warranty or service policy is to be recognized at any authorized unit dealer representing manufacturer of proposed unit throughout the State of West Virginia. It shall be the responsibility of the bidder to provide labor to repair or replace any defective replacement parts, components and materials found to be defective and to have available those replacement parts, components, and/or materials found to be defective during the terms of the warranty period. The Units shall be accompanied upon delivery by the manufacture's properly execute warranty or service policy.

- 7.0 Delivery
- 7.1 Delivery point of the completely assembled units shall be the West Virginia Division of Highways, Equipment Division, at Buckhannon, WV located on U.S. Route # 33 at Brushy Fork Road.
- 7.2 Delivery 90 days after order.

- 8.0 General Specifications
- 8 1 Number of Channels: 32 Minimum
- 8 2 Frequency Spread: 36 0 to 50.0 MHz
- 8.3 Controls: Shall have front microphone/program jack

Shall have a minimum of 8 character alphanumeric display Must have controls for scan, monitor, channel delete/add and channel select. Shall have capability for user addition of a talk-around button with programmable offset. Unit shall provide a means of memory backup to allow operation on the ignition switch without loss of selected channel.

8.4 Programming:

Shall be programmable by PC, under Windows NT, 2000, XP, software must be provided. Twelve (12) interface cables for PC shall be supplied. Successful bidder shall deliver units programmed to channels, frequencies and other programmable options as designated upon order or award of purchase order.

8.5 Receiver Specifications:

Sensitivity @ 12db EIA SINAD: 25uv or better

Selectivity: -75db or better Intermodulation: -70db or better Spurious Rejection: -70db or better Frequency Spread: 12.0 MHz or better Audio Output: 10 watts at 5% distortion

8.6 Transmitter Specification:

Output power: 65 watts or greater Frequency Stability: +/- 0.0005% Spurious & Harmonics -62db or better

FM Noise: -45db or better Audio Distortion: less than 3%

Frequency Separation: 12.0MHZ or better

NOTE: Vendor should type Bidder's Compliance Report

DIVISION OF HIGHWAYS WEST VIRGINIA DEPARTMENT OF TRANSPORTATION EQUIPMENT DIVISION

BIDDERS COMPLIANCE REPORT

PROCUREMENT SPECIFICATIONS FOR MOBILE RADIOS

NO. S. E. 650-002

LOW BAND DASH MOUNT MOBILE RADIOS

NOTE TO BIDDER: Procurement Specifications No SE.650-002, Paragraph 2 0 recommends the completion and submittal of this report with your proposal. Purpose of this report is to enable the West Virginia Division of Highways Equipment Division Communications Review to make full and fair evaluation of the bid proposal. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

When	will required number of operating and service manuals and complete parts lists be delivered
to Ec 6 0	uipment Division at Buckhannon, W.V prior to delivery of unit, or with RADIOS WARRANTY
O,U	Define the terms of manufacturer's standard warranty If not offered, so state Attach copy if available Two Year Parts - Labor Warranty Year Warranty on Accessories
	I YEAR WARRANTY ON ACCESSORIES
6.1	Define warranty service to be performed at manufacturer's representative facility. List names and locations of manufacturer's representative. See ATTACHED
6.2	List locations for parts inventories that are within the State of West Virginia. Also list availability of levels if known.
8.0	SPECIFICATIONS OF THE QUOTED UNIT: the bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder take exception to any of the specifications, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.
	Manufacturer: Motorola
	Model: CDM1250 AAM25DKD9AA2-N
	Model: CDM(250 HAM250K) YAH 2-11

В

CONVENTIONAL BRANDED DEALER SUPPORT GENERAL INFORMATION

6.0

Date 9/11/06

MOTOROLA ONLINE (MOL) WEB SITE

https://businessonline.motorola.com

The price pages available within the Motorola Online (MOL) website are the official price pages. Paper price pages are sent out twice a year. Any periodic updates to the pages will be posted on the Motorola Online (MOL).

Motorola Online presents a wide variety of ways to do business with Motorola.

Buying Center

Includes parts & equipment purchasing

Order Status

Get the status and detail of parts & equipment orders

Account Status

Check on account summary, invoices, and balance

Payment Center

Pay invoices online via a checking account

Resource Center

Find a library of product, marketing, and sales information

Repair Status

Obtain the status of radios you send in for repair

Training Center

Links to the Motorola Worldwide Learning Services

Contact Us

Two means of support - Contact Us link or 1-800-814-0601

GENERAL INFORMATION

- Products not in your Dealer Price Book may be available through the "Above the Price Book Program" or the 'Dealer Referral Program." For more information visit Motorola Online (MOL) or contact your Area Distribution Manager.

- Prices Subject to Change Upon Notice

RETURN / REPLACEMENT PROCEDURES

Return Policy:

Motorola Radio Products and Services Division (RPSD) will accept the return of new and unused Motorola products in their original packaging material within 45 calendar days of the original shipment of the product. After 45 calendar days, a 20% restocking fee will be assessed. Restocking fees for tower hardware, site equipment and test stations will be applied per the individual supplier's policy set forth in the supplier's stated terms and conditions accompanying product packing slip. Products ordered to a specific frequency or code may not be returnable. After 90 days, no returns of new, unused equipment will be accepted by Motorola (tower, site, and test equipment included). This policy applies to all Motorola products purchased through RPSD or the Radio Systems Division Infrastructure Support Products Operation (ISPO), including products supplied through 3rd party suppliers, unless superseded by a large contract. In order to ensure your return is successfully processed, you must contact Dealer Support Services, Customer Service at 1-800-927-2744 to obtain a Return Authorization Number and shipping instructions.

45 Day Warranty Replacement:

RPSD will replace defective radios (Branded/Radius) under warranty that are returned within 45 calendar days of the end user purchase for up to one year from the factory shipment date. Defective radio(s) should be shipped to the following address along with the proper documentation to:

Motorola Customer Fulfillment Center
Attn: RPSD Program / Tracking #______
2222 Galvin Drive
Elgin, IL 60123

(Note: Please call 800-422-4210 to receive a preauthorization number prior to sending in a return)

II. GENERAL PROVISIONS:

This warranty sets forth the full extent of MOTOROLA's responsibilities regarding the Product, Repair, replacement or refund of the purchase price, at MOTOROLA's option, is the exclusive remedy. THIS WARRANTY IS GIVEN IN LIEU OF ALL OTHER EXPRESS WARRANTIES IMPLIED WARRANTIES, INCLUDING WITHOUT LIMITATION, IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. ARE LIMITED TO THE DURATION OF THIS LIMITED WARRANTY. IN NO EVENT SHALL MOTOROLA BE LIABLE FOR DAMAGES IN EXCESS OF THE PURCHASE PRICE OF THE PRODUCT, FOR ANY LOSS OF USE. LOSS OF TIME, INCONVENIENCE, COMMERCIAL LOSS, LOST PROFITS OR SAVINGS OR OTHER INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OR INABILITY TO USE SUCH PRODUCT, TO THE FULL EXTENT SUCH MAY BE DISCLAIMED BY LAW.

III. STATE LAW RIGHTS:

SOME STATES DO NOT ALLOW EXCLUSION OR LIMITATION OF OR CONSEQUENTIAL DAMAGE! LIMITATION ON HOW LONG AN I WARRANTY LASTS, SO THE ABILIMITATION OR EXCLUSIONS M. APPLY.

This warranty gives specific legal r there may be other rights which m state to state.

IV. HOW TO GET WARRANTY SI

You must provide proof of purchase date of purchase and Product item: in order to receive warranty service deliver or send the Product item, trand insurance prepaid, to an autho service location. Warranty service a provided by Motorola through one authorized warranty service locatio contact the company which sold yo (e.g., dealer or communication sen it can facilitate your obtaining warra You can also call Motorola at 1-800 US/Canada.

V. WHAT THIS WARRANTY DOES NOT COVER:

- A Defects or damage resulting from use of the Product in other than its normal and customary manner.
- B Defects or damage from misuse, accident, water, or neglect.
- C Defects or damage from improper testing, operation, maintenance, installation, alteration, modification, or adjustment
- D Breakage or damage to antennas unless caused directly by defects in material workmanship.
- Product subjected to unauthorized Product modifications, disassemblies or repairs (including, without limitation, the addition to the Product of non-Motorola supplied equipment) which adversely affect performance of the Product or interfere with Motorola's normal warranty inspection and testing of the Product to verify any warranty claim.
- F Product which has had the serial number removed or made illegible.
- G Freight costs to the repair depot
- H A Product which, due to illegal or unauthorized alteration of the software/

- firmware in the Product, does accordance with MOTOROI specifications or the FCC ty labeling in effect for the Prothe Product was initially distance.
- Scratches or other cosmetic Product surfaces that does operation of the Product.
- J Normal and customary wea

VI. PATENT AND SOFTWARE

MOTOROLA will defend, at its o suit brought against the end use the extent that it is based on a c Product or parts infringe a Unite and MOTOROLA will pay those damages finally awarded agains purchaser in any such suit which to any such claim, but such defe payments are conditioned on the

- A that MOTOROLA will be no writing by such purchaser o such claim;
- B that MOTOROLA will have : the defense of such suit and for its settlement or compro

Should the Product or parts become, or in MOTOROLA's opinion be likely to become, the subject of a claim of infringement of a United States patent, that such purchaser will permit MOTOROLA, at its option and expense, either to procure for such purchaser the right to continue using the Product or parts or to replace or modify the same so that it becomes non-infringing or to grant such purchaser a credit for the Product or parts as depreciated and accept its return. The depreciation will be an equal amount per year over the lifetime of the Product or parts as established by MOTOROLA.

MOTOROLA will have no liability with respect to any claim of patent infringement which is based upon the combination of the Product or parts furnished hereunder with software, apparatus or devices not furnished by MOTOROLA, nor will MOTOROLA have any liability for the use of ancillary equipment or software not furnished by MOTOROLA which is attached to or used in connection with the Product. The foregoing states the entire liability of MOTOROLA with respect to infringement of patents by the Product or any parts thereof.

Laws in the United States and of preserve for MOTOROLA certain for copyrighted MOTOROLA sof the exclusive rights to reproduce distribute copies of such Motoro MOTOROLA software may be u Product in which the software wa embodied and such software in : may not be replaced, copied, dismodified in any way, or used to p derivative thereof. No other use without limitation, alteration, more reproduction, distribution, or reve of such MOTOROLA software or rights in such MOTOROLA softw No license is granted by implicat otherwise under MOTOROLA pa copyrights...

VII.GOVERNING LAW:

This Warranty is governed by the State of Illinois, USA

44

Joseph L. McGee

Motorola Pre-Sales Customer Support

Sales and Customer Support Operations

Phone: 800-927-2744

2-Way Post-Sale Ext 6279

2-Way Pre-Sales Ext 6204

Site-Broadband Ext 6883



No virus found in this incoming message. Checked by AVG Free Edition.

Version: 7.5.446 / Virus Database: 268.18.4/703 - Release Date: 2/26/2007 2:56 PM

From: McGee Joseph-C77858

Date: 02/27/2007 05:57:11 PM

To: natsales@firstcomm.net

Subject: CDM1250 Warranty

WARRANTY

LIMITED WARRANTY

MOTOROLA COMMUNICATION PRODUCTS

I. WHAT THIS WARRANTY COVERS AND FOR HOW LONG:

MOTOROLA INC. ("MOTOROLA") warrants the MOTOROLA manufactured Communication Products listed below ("Product") against defects in material and workmanship under normal use and service for a period of time from the date of purchase as scheduled below:

CDM1250 Mobile Units

Two (2) Years

Product Accessories

One (1) Year

Motorola, at its option, will at no charge either repair the Product (with new or reconditioned parts), replace it (with a new or reconditioned Product), or refund the purchase price of the Product during the warranty period provided it is returned in accordance with the terms of this warranty. Replaced parts or boards are warranted for the balance of the original applicable warranty period. All replaced parts of Product shall become the property of MOTOROLA.

This express limited warranty is ex MOTOROLA to the original end us only and is not assignable or trans other party. This is the complete we Product manufactured by MOTOROMOTOROLA assumes no obligatic for additions or modifications to this unless made in writing and signed of MOTOROLA. Unless made in a agreement between MOTOROLA coriginal end user purchaser, MOTOROLA rot warrant the installation, mainted service of the Product.

MOTOROLA cannot be responsible for any ancillary equipment not fure MOTOROLA which is attached to connection with the Product, or for the Product with any ancillary equipment is expressly exclusive warranty. Because each system with the Product is unique, MOTOROLA liability for range, coverage, or ope system as a whole under this warrants.

6.20

North America

Select Country/Region

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United States

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26201

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I am looking for:

I don't know

Reseller Name:

Not selected

A customized two-way communication solution that may include local or wide area coverage, as well as pre- and post-sales support, programming, or training. An out-of-the-box, on-site two-way communication solution.

A Wireless Broadband solution (WiBB) using rugged laptops, in car video recording, and automatic license plate recognition.

A Fixed Wireless Broadband solution(WiBB) using HotZone Duo, Canopy, Point to Point, Mesh Camera, etc. Examples of Fixed WiBB solutions are campuses, hot spots, and hot zones.

A Mobile Wireless Broadband solution (WiBB) using Motorola's full WiBB solutions portfolio with emphasis on Mobile solutions using MOTOMESH and/or Wireless Mesh Broadband (WMB). Examples of Mobile solutions are city wide deployments of Mobile WiBB using MOTOMESH and or WMB, and city wide deployments of Fixed WiBB using HotZone Duo.

CSE CORP

330-F HARPER PARK DR BECKLEY, WV, 25801

Distance: 99.97

HIBBS RADIO COMM

205 S MAIN ST PHILIPPI, WV, 26416

Phone: 304-457-1852 Distance: 13.71

LLOYD HOFF HOLDING CORP DBA LLOYD'S ELECTRONICS

351 INDUSTRIAL PK RD JANE LEW, WV, 26378

Phone: 304-884-7819

Distance: 12.55

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- >> GPS and Vehicle Tracking
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- >> In Building Solutions
- >> Public Safety Equipment
- >> Motorola Call Boxes
- >> Motorola Paging

MEMBERS AREA

- >> Member Login
- >> Membership Application

Upcoming Meetings

USMSS Member Directory

West Virginia

Morgantown



Staley Communications, Inc.

1902 Industrial Park Road, Suite 902

Morgantown WV 26501 Phone: 304-284-0110 Fax: 304-284-9119

Web Site: www.staleycom.com Email: mstaley@staleycom.com

As an authorized Motorola Service Station and full line dealer, we can also provide our customers with the benefits of full factory support from Motorola, the leader in Wireless Communications. Staley Communications, through its related companies, can also provide tower services and paging services to meet any wireless needs.

Wheeling



Staley Communications, Inc.

2 - 22nd St.

Wheeling WV 26003 Phone: 304-233-8780 Fax: 304-233-7518

Web Site: www.staleycom.com Email: mstaley@staleycom.com

As an authorized Motorola Service Station and full line dealer, we can also provide our customers with the benefits of full factory support from Motorola, the leader in Wireless Communications. Staley Communications, through its related companies, can also provide tower services and paging services to meet any wireless needs

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COMMUNICATIONS NEEDS!

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PROMOTIONS

LLOYD HOFF HOLDING CORP DBA LLOYD'S ELECTRONICS 6801 EMERSON AVE PARKERSBURG WV 26104 866-854-2888 304-464-4146 (fax)

Other Locations

866-854-2888



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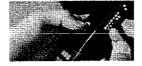
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Services

Repairs

Lloyd's Electronics has been a Motorola Service Center since 1972 We have our own trained staff of experienced service professionals who are totally committed to keeping your system performing at peak efficiency You can expect fast turnaround and equipment fixed right the first time!



What You Can Count on:

Warranty Support Quality Service for your Motorola Equipment Maintenance Agreements Friendly and Professional Personnel that Understand Your Needs

Please Call Our Service Department Today For The Location Nearest You!

1-800-788-3867

	Year model: 2007	
8.1	Does unit have a minimum of 32 channels?	YES NO
8.2	Does unit have 36.0 to 50.0 MHZ. of frequency spread	d and includes 47 MHZ range?YESNO
8.3	Does unit have Front Microphone/Program Jack with a numeric scan?	a minimum of 8 character alphaYESNO
83 .1	Does unit have capability for user addition of talk arous transmit offset?	nd button with programmable YESNO
8.3.2	Is convertible accessories available to purchase?	YESNO
8.3.3	Does unit have long term memory backup to allow ope without loss of selected channel?	eration on the ignition switch YESNO
8.4	Is the unit programmable by PC for Windows NT, 200 provided?	0, XP and is the necessary software YESNO
8.5.1	Is Sensitivity @ 12db EIA SINAD: 25uv or better?	YESNO
8.5.2	Is Selectivity: -75db or better?	YESNO
8.5.3	Is Intermodulation: -70db or better?	YESNO
8.5.4	Is Spurious Rejection: -70db or better?	YES NO
8.5.5	Is Frequency Spread: 12.0 MHZ or better?	YES NO
8.5.6	Is Audio Output: 10 watts external at 5% distortion?	YES NO
861	Is output power: 65 watts or greater?	YES NO

8.6.2	Is Frequency Stability: +/- 0.0005%?	YESNO
8.6.3	Is Spurious & Harmonics -62db or better?	YESNO
8 6 4	Is FM Noise: -45db or better?	YESNO
8,6.5	Is audio Distortion: less than 3%?	YESNO
8.6.6	Is frequency Separation: 12.0MHZ or better?	YES NO







Motorola Authorized Sales and Service

February 27, 2007

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, West Virginia 25305-0130

Subject: RFQ Number 7075251

Attention: Mr John Johnston

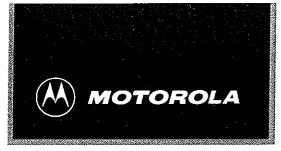
Dear Mr. Johnston,

I am providing this cover letter for clarification of our proposal and more specifically the Bidder's Compliance Report. In reviewing this document please note that we checked NO on items 8.2, 8.5.5 and 8.6.6 which all pertain to the same specification regarding frequency range. As you will note in the attached product literature for the Motorola CDM1250 radio that we bid a frequency range of 36.0 to 50.0 MHZ is not available from the manufacturer in a single radio. Additionally our proposed radio is rated at 60 watts and the request is for 65 watts. All other items where checked YES and in most all of the technical specifications we exceed your requirements. I hope this information will help in evaluating our proposal. If I can be of service in any way please feel free to contact me. I thank you for your kind consideration.

Respectfully Submitted,

Charlie Livingston

President



TWO-WAY RADIOS

CDM1250: The Versatile Radio

Perfect for growing organizations, the flexible CDM1250™ two-way mobile can readily expand to meet rapidly changing business needs Motorola's unique X-Pand™ audio enhancement and a powerful front-projecting speaker ensure superb sound clarity, even in noisy environments. The large 14-character alphanumeric display with user-friendly icons helps make information easy to understand. A full range of signaling capabilities lets you instantly see who's sending you transmissions, notifies others you're trying to reach them even when they're away from their vehicles, and programs your radio to call a specific group or individual. The versatility of the CDM1250 mobile helps you keep productivity at its highest, no matter how fast your business grows

CDM1250 Mobile Radio

Additional CDM1250 Features:

- Large, easy-to-use controls
- Powerful, front-projecting speaker
- 12 5/25 kHz switchable channel spacing
- Remote mountable control head
- Data capable

14-Character Alphanumeric Display with User-Friendly Icons

Information is clear and easy to read

Multi-Language Capabilities - Can be programmed in English, Spanish, French, and Portuguese

RSSI Indicator - Displays signal strength level

Caller ID - Identifies incoming callers

Quik Call II" and MDC 1200 Signaling (Encode/Decode) Send and receive information via tone or

X-Pand Audio Enhancement Crisper, clearer audio quality



4 Customizable Function Buttons (P1, P2, P3, P4)

Program for instant access to favorite features and label according to function

Dual Priority Scan

Frequently scans higher priority channels

Repeater Talkaround

64 Channels

Multicolored LED Indicators Clear, visible feedback of transm can, and monitor status

Unit-to-unit communication, bypassing the repeater

Emergency Signaling Sends help signal

Horn and Lights Activation

Notifies users of call alerts/selective calls when away from vehicle

Notifies individual users that you're trying to reach them

Selective Call

Calls a specific group or individual

DTMF Encode/Decode

Sends and receives pages and telephone calls

Optional Voice Storage

Records important messages or personal memos

Mobile Two-Way Radio Specifications

General Specifications		·	
<u> </u>	Low Band	VHF	UHF
Channel Capacity		64	
Typical RF Output Low Power High Power	40-60W	1-25W 25-45W	1-25W 25-40W
Frequency	29. <i>7</i> -36 MHz 36-42 MHz 42-50 MHz	136-174 MHz	403·470 MHz 450·512 MHz
Dimensions (H x W x L) Low Power	_	(59 mm x	05' x 7.32' 179 mm x mm)
Dimensions (H x W x L) High Power	2 39' x 7 05' x 9.84" (61 mm 179 mm x 250 mm)	2.34" x 7.05" x 7.8" (59 mm 179 mm x 198 mm)	
Weight Low Power (1-25W) High Power	4.5 lbs. (2.04 kg)	3.15 lbs. 3.5 lbs.	(1.43 kg) (1.59 kg)
Current Drain Standby &x @ roted_external 8 ohm speaker Transmit	4 A 1 5 A 17 A	3 A 1.5 A 7 A @ 25W 13.5 A @ 45W	3 Å 1.5 Å 8 Å @ 25W 13.5 Å @ 40W
FCC Description	AZ492F11627 (29.7-36 MHz) AZ492F11628 (36-42 MHz) AZ492F11626 (42-50 MHz)	AZ492FT3796 (25W) AZ492FT3795 (45W)	AZ492FT4835 (25W, 403-470 MHz) AZ492FT4830 (40W, 403-470 MHz) AZ492FT4829 (25W, 450-512 MHz) AZ492FT4836 (40W, 450-512 MHz)

Transmitter				
Specifications	Low Band	VHF	UHF	
Frequencies	29.7-36 MHz 36-42 MHz 42-50 MHz	136-174 MHz	403-470 MHz 450-512 Mhz	
Channel Spacing	20 kHz	12 5/2	0/25 kHz	
Frequency Stability (-30° C to +60° C, +25° Ref.	± 5 ppm	± 2.5 ppm ± 1.5 pp	VHF, UHF B1 m UHF B2	
Power Output Low Power High Power	40-60W	1-25W 25-45W	1-25W 25-40W	
Modulation Limiting	± 5 0	±2.5 @ 12.5 kHz ±4 0 @ 20 kHz ±5.0 @ 25 kHz		
FM Hum & Noise	-45 d B	-40 dB 12.5 kHz -45 dB 25 kHz		
Conducted/Radiated Emission	-26 dBm < 1 GHz -26 dBm > 1 GHz	-36 dBm < 1 GHz -30 dBm > 1 GHz		
Adjacent Channel Power	-70 dB	-60 dB @ 12.5 kHz -70 dB @ 25 kHz		
Audio Response	TIA 603 & ETS300 & ETS : CEPT 84 Annex 2		ETS 300 / CEPT 84 Annex 2	
Audio Distortion	3% typical			
FM Modulation	25 kHz 16K0F3E		16KOF3E z 11KOF3	

For more infor	mation, please o	ontact:	

Receiver			
Specifications	Low Band	VHF	UHF
Frequencies	29.7-36 MHz 36-42 MHz 42-50 MHz	136-174 MHz	403-470 MHz 450-512 Mhz
Channel Spacing	20 kHz	12.5/20	/25 kHz
Sensitivity (12 dB SINAD)	0.3 µV 0.25 µV typicol	0.3 0.23 pV	
Intermodulation	80 dB typical	75 dB @ 12.5 kHz 78 dB @ 25 kHz	75 dB @ 12.5 kHz 75 dB @ 25 kHz
Adjacent Channel Selectivity	80 dB	65 dB @ 12.5 kHz 70 dB @ 20 kHz 80 dB @ 25 kHz	65 dB @ 12.5 kHz 70 dB @ 20 kHz 75 dB @ 25 kHz
Spurious Rejection	80 dB	75 dB @ 12.5 kHz VHF 80 dB @ 25 kHz VHF	70 dB @ 12.5 kHz 75 dB @ 25 kHz
Rated Audio (external audio with 4 ohm speaker)		3W Internal 13W External	
Audio Distortion @ Rated Audio		3% typical	
Hun and Noise	-45 dB	-40 dB] -45 dB	
Audio Response		TIA603 & ETS300 & CEPT 84 Annex 2	
Conducted Spurious Emission		-57 dBm < 1 GHz -47 dBm > 1 GHz	

Mobile Military Standards 810 C, D, & E							
Applicable MIL-STD	810C		810D		810E		
	Methods	Procedures	Methods	Procedures	Methods	Procedures	
Low Pressure	500.1	1	500.2	2	500.3	2	
High Temperature	501.1	1,2	501.2	1,2	501.3	1,2	
Low Temperature	502.1	2	502.2	1,2	502.3	1,2	
Temperature Shock	503.1	1	503.2	1	503.3	1	
Solar Radiation	505.1	1	505.2	1	505.3	<u> </u>	
Rain	506.1	2	506.2	2	506.3	2	
Humidity	507.1	2	507.2	2,3	507.3	3	
Salt Fog	509.1	1	509.2	1	509.3	1	
Dust	510.1	1	510.2	1	510.3	1	
Vibration	514.2	8,10	514.3	1	514.4	1	
Shock	516.2	1,5	516.3	1	516.4	1	

Enviromental Specifications	
Operating Temperature	-30 to +60° C
Storage Temperature	-55 to +85° C
Thermal Shock	-40 to +85° C
Humidity	95% RH @ 8 Hr.
ESD	IEC 801 2 KV
Water Intrusion	IP54
Packing Test	Impact Test

Ask your dealer about the other CDM Series Two-Way Radios that utilize exclusive X-PAND technology.



(B) Motorola, Professional Radio, As Dedicated As You Are, CDM Series, CDM1250, X-Pand, and Quik-Call II are trademarks of Motorola, Inc. 3E84060

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http://www.motorola.com

AGREEMENT ADDENDUM

WV-96 Rev. 5/94

COUNTRY DV

In the event of conflict between this addendum and the agreement, this addendum shall control:

- 1. ARBITRATION Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims
- 2 HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- 3 GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
- 4 TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears
- 6 INTEREST Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law.
 All other references to interest or late charges are deleted
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted
- 8 : FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- 10 <u>SIMILAR SERVICES</u> Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. ATTORNEY FEES The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void
- 12 ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement
- 13 LIMITATION OF LIABILITY The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties
- 17. <u>INSURANCE</u> Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18 RIGHT TO NOTICE Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted
- 20 AMENDMENTS All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

STATE OF WEST VIRGINIA	VENDOR
Spending Unit	Company Name: FIRST COMMUNICATIONS
Signed:	Signed:
Title:	Title: TRESIDEAT
Date:	Date: 02-27-07

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated

Vendor's Name:	FIRST &	OM	MUN. CATIONS	inc			
Authorized Signature:	ald	\nearrow	<u>e</u>	_ Date:	27	FEB07	
No Debt Affidavit (Revised 10	0/13/06)	$(\ \)$)				