



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
667C0003

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JOHN JOHNSTON
304-558-2402

VENDOR

*220094141 888-388-4726
INTERNATIONAL SALT COMPANY LLC
PO BOX 540
655 NORTHERN BOULEVARD
CLARKS SUMMIT PA 18411-0540

SHIP TO

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED 07/13/2006	TERMS OF SALE Net 30 Days	SHIP VIA Dump Truck	F.O.B. Included in Unit \$	FREIGHT TERMS See addendum.
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BID OPENING DATE: **08/02/2006** **BID OPENING TIME 01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	TN		775-45	Please refer to attached pricing sheets.	
<p>SODIUM CHLORIDE</p> <p>VENDOR SHOULD TYPE PRICES</p> <p>OPEN END CONTRACT</p> <p>FURNISH ALL LABOR, MATERIALS AND EQUIPMENT TO SUPPLY SODIUM CHLORIDE TO THE WEST VIRGINIA DIVISION OF HIGHWAYS AT THE LOCATIONS AND IN THE ESTIMATED QUANTITIES SET OUT IN THE ATTACHED BID SCHEDULES.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR,</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Daniel P. Thompson</i>	TITLE V-P	FEIN 52-2034785	TELEPHONE 888-388-4726	DATE 7/21/06
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ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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07/13/2006	Net 30 Days	Dump Truck	Included in Unit \$	See addendum.
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<p>SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
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		DATE	7/21/06
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<p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A LOCAL BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY FOR ORDERS THAT ARE LESS THAN \$2,500 AS A CONDITION OF AWARD.</p> <p style="text-align: center;">VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p>						

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TITLE V/P	FEIN 52-2034785	ADDRESS CHANGES TO BE NOTED ABOVE	

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<p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM</p>						

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DATE PRINTED: 07/13/2006	TERMS OF SALE: Net 30 Days	SHIP VIA: Dump Truck	F.O.B. Included in Unit \$	FREIGHT TERMS: See addendum.
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
BIDDER: <u>International Salt Co., LLC</u> DATE: <u>7/21/06</u> SIGNED: <u><i>Daniel P. Thompson</i></u> <u>Daniel P. Thompson</u> TITLE: <u>Vice-President</u>						
* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)						
NOTICE						
A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID						
BUYER:		JJ-33				

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <u><i>Daniel P. Thompson</i></u>	Daniel P. Thompson	TELEPHONE 888-388-4726	DATE 7/21/06
TITLE V-P	FEIN 52-2034785	ADDRESS CHANGES TO BE NOTED ABOVE	

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07/13/2006	Net 30 Days	Dump Truck	Included in Unit \$	See addendum.

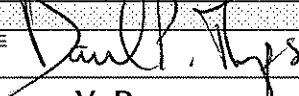
BID OPENING DATE: **08/02/2006** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
RFQ. NO.:			667C0003			
BID OPENING DATE:			08/02/06			
BID OPENING TIME:			1:30 P.M.			
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 570-586-6463						

CONTACT PERSON (PLEASE PRINT CLEARLY): Daniel P. Thompson						

***** THIS IS THE END OF RFQ 667C0003 ***** TOTAL:						<u>Not applicable.</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE  Daniel P. Thompson TELEPHONE 888-388-4726 DATE 7/21/06

TITLE V-P FEIN 52-2034785 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications may be obtained from:

West Virginia Division of Highways
Contract Administration Division
Building 5, Room A-729
1900 Kanawha Blvd., East
Charleston, West Virginia 25305

Sodium Chloride shall conform to the requirements of ASTM D632-83 and Type I, Grade 1 and shall be delivered in bulk.

2. ACCEPTANCE AND DELIVERY GUARANTEE

The Division of Highways guarantees acceptance of seventy (70) percent of the total estimated quantity awarded to an individual vendor. However, conditions may dictate adjustment of the actual quantities delivered to specified sites.

The Vendor shall guarantee delivery, as requested by the Division of Highways, of one hundred and twenty-five (125) percent of the total estimated award quantity stated in this contract. All guaranteed deliveries shall be completed prior to March 15, 2006.

Bidder agrees, by execution of this bid, that the guaranteed accepted quantity (seventy percent of total estimated needs) shall be delivered to Division of Highways storage sites or in a Department of Environmental Protection approved stockpile(s) by December 15, 2006.

3. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Sodium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in a State Contract Purchase Order (SCO), which will be issued by the Department of Highways at the time delivery is required.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

4. CONTRACT AWARD

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item (see section 11).

Qualified Vendors who submit a valid bid for "FOB Division's Storage Site" will be awarded a contract for those locations for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item (see section 11).

5. DELIVERY

A State Contract Purchase Order (SCO) for delivery to individual Division of Highways Storage Sites will be issued to the Vendor awarded a contract for that specific location (see Bid Schedule).

From December 1, 2006 through March 31, 2007 delivery shall be made within seven (7) calendar days after vendor is notified by the Division of Highways.

In the event the Vendor to which the SCO is issued is unable to comply with the specified delivery schedule the Division may, at it's option, cancel all or part of the SCO and obtain the required quantity of Sodium Chloride from the most economical available source.

6. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

West Virginia Division of Highways
Materials Division
190 Dry Branch Road
Charleston, West Virginia 25306
Phone Number 304-558-3175

The Division may conduct sampling and testing to verify material quality or gradation.

7. WEIGHING MATERIALS DELIVERED BY TRUCK

Material delivered by truck shall be weighed in accordance with Section 308.5 of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, Adopted 2000 as modified by the current Supplemental Specifications.

8. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

9. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and one copy and contain the following:

- a) All Weight Ticket numbers for material delivered during the invoicing period.
- b) Division of Highways State Contract Purchase Order (SCO) Number, and this Contract Number.
- c) Total quantity and unit price with the total cost of each type of material furnished.

NOTE: Under no circumstance will the West Virginia Division of Highways accept, or pay for, quantities of materials in excess of the quantity stated on the State Contract Purchase Order (SCO).

NOTE: Vendor should type prices10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE
(DOH CLASSIFICATION 011-010-000001)

DISTRICT 1

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Boone	Clinton (WV 85)	1600	<u>No Bid</u>
Boone	Rock Creek	2170	<u>No Bid</u>
Boone	Seth	1350	<u>No Bid</u>
Clay	Cr 11 Widen Road	1700	<u>No Bid</u>
Clay	Maysel	800	<u>No Bid</u>
Kanawha	Chelyan	1750	<u>No Bid</u>
Kanawha	Elkview	2100	<u>No Bid</u>
Kanawha	North Charleston	1650	<u>No Bid</u>
Kanawha	St. Albans	1750	<u>No Bid</u>
Mason	Point Pleasant	2800	<u>No Bid</u>
Putnam	Red House	1100	<u>No Bid</u>
Putnam	Hurricane (Rt. 34)	850	<u>No Bid</u>
I-64 Section 2	Scary	1150	<u>No Bid</u>
I-64 Section 3	Rt. 119 & Penn Ave.	1850	<u>No Bid</u>
I-77 Section 3	Sissonville	1450	<u>No Bid</u>
I-79 Section 6	Amma	1250	<u>No Bid</u>
Corr. G.	Alum Creek	1350	<u>No Bid</u>



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07/26/2006				

BID OPENING DATE: 08/09/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	TN		775-45		See attached pricing sheets.
ADDENDUM NO. 1 REVISED BID SCHEDULE FOR DISTRICT #1 ATTACHED. (CHANGES TO ESTIMATED QUANTITIES). BID OPENING DATE AND TIME CHANGED FROM: 08-02-06 AT 1:30 P.M. TO: 08-09-06 AT 1:30 P.M. NO OTHER CHANGES.						
***** THIS IS THE END OF RFQ 667C0003 ***** TOTAL:						Not applicable.
Addendum No. 1 received July 31, 2006.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Daniel P. Thompson</i> V-P	Daniel P. Thompson	TELEPHONE 888-388-4726	DATE 7/31/06
TITLE	FEIN 52-2034785	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE
(DOH CLASSIFICATION 011-010-000001)

DISTRICT 1

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Boone	Clinton (WV 85)	960	<u>No Bid</u>
Boone	Rock Creek	1300	<u>No Bid</u>
Boone	Seth	810	<u>No Bid</u>
Clay	Cr 11 Widen Road	1020	<u>No Bid</u>
Clay	Maysel	480	<u>No Bid</u>
Kanawha	Chelyan	1050	<u>No Bid</u>
Kanawha	Elkview	1260	<u>No Bid</u>
Kanawha	North Charleston	1650	<u>No Bid</u>
Kanawha	St. Albans	1050	<u>No Bid</u>
Mason	Point Pleasant	1680	<u>No Bid</u>
Putnam	Red House	660	<u>No Bid</u>
Putnam	Hurricane (Rt. 34)	510	<u>No Bid</u>
I-64 Section 2	Scary	690	<u>No Bid</u>
I-64 Section 3	Rt. 119 & Penn Ave.	1110	<u>No Bid</u>
I-77 Section 3	Sissonville	870	<u>No Bid</u>
I-79 Section 6	Anna	750	<u>No Bid</u>
Corr. G.	Alum Creek	810	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 2

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Cabell	Barboursville	2500	<u>No Bid</u>
Lincoln	West Hamlin	900	<u>No Bid</u>
Lincoln	Yawkey	800	<u>No Bid</u>
Lincoln	Harts	800	<u>No Bid</u>
Logan Substation	Chapmanville	800	<u>No Bid</u>
Corridor G Hdq.	Chapmanville	1000	<u>No Bid</u>
Logan	Wilkinson HQ	1300	<u>No Bid</u>
Logan	Man	1000	<u>No Bid</u>
Mingo & Corr. G.	Miller's Creek	2200	<u>No Bid</u>
Mingo	Gilbert	800	<u>No Bid</u>
Wayne	Pritchard	800	<u>No Bid</u>
Wayne	Wayne HQ	1200	<u>No Bid</u>
Wayne	Crum	600	<u>No Bid</u>
I-64	Huntington	1400	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 3

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Calhoun	Millstone	1000	<u>No Bid</u>
Jackson	Ripley	1500	<u>No Bid</u>
Pleasants	Belmont	700	<u>No Bid</u>
Ritchie	Ellenboro	1500	<u>No Bid</u>
Roane Wv 36	Lefthand	200	<u>No Bid</u>
Roane US119	Lefthand (Amber Hill)	100	<u>No Bid</u>
Roane	Spencer	1000	<u>No Bid</u>
Wirt	Elizabeth	1000	<u>No Bid</u>
Wood	Parkersburg (Rt. 95S)	1500	<u>No Bid</u>
Corridor D	Nutter Farm	500	<u>No Bid</u>
Corridor D	Greenwood	700	<u>No Bid</u>
I-77	Parkersburg	1500	<u>No Bid</u>
I-77 Section 2	Medina	700	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE
(DOH CLASSIFICATION 011-010-000001)
DISTRICT 4

COUNTY	DELIVERY SITE	ESIMATED NEEDS (TONS)	BID PRICE (PER TON)
Doddridge	Smithburg	1500	<u>No Bid</u>
Harrison	Gore	4000	<u>No Bid</u>
Harrison	Saltwell	1500	<u>No Bid</u>
Marion	Fairmont	1500	<u>No Bid</u>
Marion	Mannington	1000	<u>No Bid</u>
Monongalia	Sabraton	3500	<u>No Bid</u>
Monongalia	Pentress	1500	<u>No Bid</u>
Preston	Albright	2500	<u>No Bid</u>
Preston	Bruce-ton	1500	<u>No Bid</u>
Preston	Terra Alta	1000	<u>No Bid</u>
Preston	Fellowsville	1100	<u>No Bid</u>
Preston	Aurora	1500	<u>No Bid</u>
Taylor	Fetterman/Prunytown	2500	<u>No Bid</u>
APD 50	Tunnel Hill	2500	<u>No Bid</u>
I-68	Cooper's Rock	4000	<u>No Bid</u>
I-79	Goshen Road	2500	<u>No Bid</u>
I-79	Lost Creek	2500	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 5

COUNTY	DELIVERY SITES	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Berkeley & I-81	Martinsburg	3000	<u>\$57.16</u>
Grant	Petersburg	1000	<u>\$67.63</u>
Grant	Mt. Storm	2000	<u>\$70.35</u>
Hampshire	Romney	700	<u>\$64.73</u>
Hampshire	Capon Bridge	400	<u>\$59.79</u>
Hampshire	Slanesville	300	<u>\$67.73</u>
Hardy	Moorefield	900	<u>\$70.35</u>
Hardy	Baker	1300	<u>\$65.01</u>
Jefferson	Charles Town	1000	<u>\$59.21</u>
Mineral	New Creek	800	<u>\$67.63</u>
Mineral	Sky Line	800	<u>\$67.63</u>
Mineral	Short Gap	300	<u>\$65.01</u>
Morgan	Berkeley Springs	900	<u>\$57.83</u>
Morgan	Largent	350	<u>\$62.40</u>

10. BID SCHEDULE (continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 6

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Brooke	Wellsburg	2500	<u>No Bid</u>
Brooke	Weirton	2000	<u>No Bid</u>
Hancock	New Manchester	2000	<u>No Bid</u>
Marshall	Glen Dale	3500	<u>No Bid</u>
Marshall	Cameron Sub.	1500	<u>No Bid</u>
Ohio	Triadelphia	2500	<u>No Bid</u>
Tyler	Sistersville	1000	<u>No Bid</u>
Tyler	Centerville Sub.	1000	<u>No Bid</u>
Wetzel	New Martinsville	1900	<u>No Bid</u>
Wetzel	Pine Grove Sub.	1000	<u>No Bid</u>
Wetzel	Hundred Sub.	1200	<u>No Bid</u>
I-70	Woodland (Triadelphia)	2700	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)
DISTRICT 7

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Barbour	Phillipi	2500	<u>No Bid</u>
Barbour	Belington	1500	<u>No Bid</u>
Braxton	Gassaway	1000	<u>No Bid</u>
Braxton	Heaters	800	<u>No Bid</u>
Gilmer	Glenville	1200	<u>No Bid</u>
Lewis	Weston (Ben Dale)	1800	<u>No Bid</u>
Upshur	Buckhannon (Clow Lot)	2300	<u>No Bid</u>
Upshur	Tennerton	800	<u>No Bid</u>
Upshur	APD-Buckhannon-Mudlick	800	<u>No Bid</u>
Upshur	Kanawha Head	800	<u>No Bid</u>
Webster	Cherry Falls	1000	<u>No Bid</u>
Webster	Cowen	800	<u>No Bid</u>
Webster	Hacker Valley	300	<u>No Bid</u>
I-79 Section 5	Coon Knob	1400	<u>No Bid</u>
I-79 Section 4	Burnsville	1200	<u>No Bid</u>
I-79 Corridor H	Disforces-Weston-Mudlick	1200	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE
(DOH CLASSIFICATION 011-010-000001)
DISTRICT 8

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (Per Ton)
Pendleton	Franklin	1000	<u>No Bid</u>
Pendleton	Judy Gap	500	<u>No Bid</u>
Pendleton	Brandywine	300	<u>No Bid</u>
Pendleton	Onego	250	<u>No Bid</u>
Pocahontas	Marlinton	800	<u>No Bid</u>
Pocahontas	Seebert	700	<u>No Bid</u>
Pocahontas	Green Bank	600	<u>No Bid</u>
Pocahontas	Bartow (Thornwood)	500	<u>No Bid</u>
Pocahontas	Slaty Fork	800	<u>No Bid</u>
Randolph	Elkins	3500	<u>No Bid</u>
Randolph	Harmon	1200	<u>No Bid</u>
Randolph	Coalton	2000	<u>No Bid</u>
Randolph	Valley Head	500	<u>No Bid</u>
Randolph	Mill Creek	1500	<u>No Bid</u>
Randolph	Pickens	350	<u>No Bid</u>
Tucker	Parsons	1500	<u>No Bid</u>
Tucker	Thomas	2000	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 9

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Fayette	Oak Hill	2000	<u>No Bid</u>
Fayette	Corridor L Oak Hill	1000	<u>No Bid</u>
Fayette	Lookout	2000	<u>No Bid</u>
Fayette	Glen Ferris	900	<u>No Bid</u>
Greenbrier	Lewisburg	1200	<u>No Bid</u>
Greenbrier	Crawley	2000	<u>No Bid</u>
Monroe	Union	800	<u>No Bid</u>
Monroe	Peterstown	400	<u>No Bid</u>
Nicholas	Summersville	2000	<u>No Bid</u>
Nicholas	Curtin	1200	<u>No Bid</u>
Summers	Summers Co. HQ	2000	<u>No Bid</u>
I-64	Harts Run	1200	<u>No Bid</u>
APD 19	Muddlety	1800	<u>No Bid</u>

10. BID SCHEDULE (Continued)

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 10

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
McDowell	Havaco	1600	<u>No Bid</u>
McDowell	Yukon	400	<u>No Bid</u>
McDowell	Johnnycake Mt.	600	<u>No Bid</u>
McDowell	Raysel	200	<u>No Bid</u>
Mercer	Mercer Co. HQ	3800	<u>No Bid</u>
Mercer	Flat Top	1200	<u>No Bid</u>
Raleigh	Raleigh Co. HQ	3600	<u>No Bid</u>
Raleigh	Bolt	1500	<u>No Bid</u>
Wyoming	Pineville	3000	<u>No Bid</u>
Wyoming	Still Run	2500	<u>No Bid</u>
Wyoming	Hanover	600	<u>No Bid</u>
I-77	Princeton	2200	<u>No Bid</u>
I-64	Bragg	2800	<u>No Bid</u>

BIDDING FOB VENDORS STORAGE LOT

11. Bidding F.O.B. Vendor's Storage Site

<u>Location of Storage Site</u>	<u>Bid Price (\$/Ton) F.O.B Vendor's Storage Site (Note 1)</u>
Baltimore, MD	No Bid
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Note 1 : Bid price shall include cost of vendor
Loading Division trucks.

A F F I D A V I T

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions.

"Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

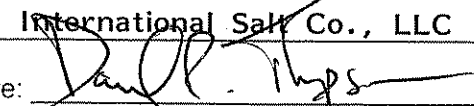
The vendor must be licensed in accordance with any and all state requirements to do business with the state of West Virginia.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

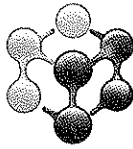
Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: International Salt Co., LLC

Authorized Signature: 

Date: 7/21/06

Daniel P. Thompson, Vice-President



INTERNATIONAL SALT
SPL GROUP

July 21, 2006

ADDENDUM

State of West Virginia Bid for Sodium Chloride
RFQ #667C0003

Freight Terms: 7 Calendar Days as Stated in Bid Proposal,
page 9.

A handwritten signature in black ink that reads "Daniel P. Thompson". The signature is fluid and cursive, with a long horizontal stroke at the end.

Daniel P. Thompson, Vice-President

July 21, 2006

State of West Virginia
Bid Opening Date: 8/2/06

Gentlemen,

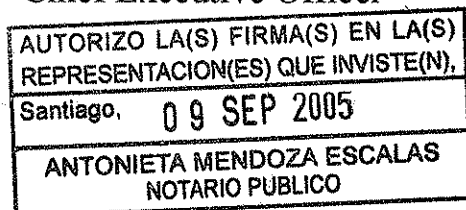
We, Sociedad Punta de Lobos S.A., do hereby authorize International Salt Company, LLC, to sell, in the United States, the rock salt produced by our mine at Caleta Patillos, Iquique-Chile, in the United States of America.

Yours sincerely,

Sociedad Punta de Lobos S.A.



Alejandro Danus
Chief Executive Officer



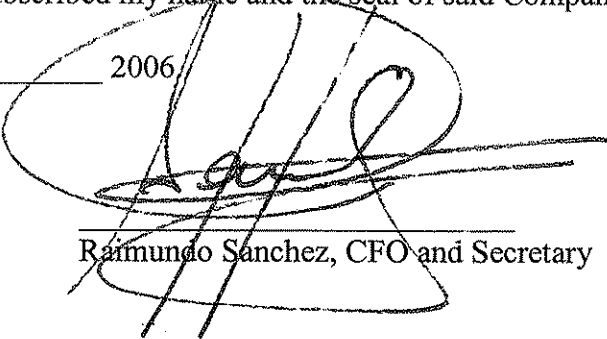
CERTIFIED RESOLUTION

I, the undersigned, Secretary of International Salt Company, LLC, a limited liability company duly organized and existing under the laws of the State of Delaware and having its principal place of business in Clarks Summit, Pennsylvania, hereby certify that the following is a true copy of certain resolution duly adopted by the Board of Directors of said company in accordance with the Operating Agreement of the company, and recorded in the minutes on August 3, 2005, and not subsequently rescinded or modified:

RESOLVED, that the Chief Executive Officer, Chief Financial Officer, Vice Presidents, and Directors, of this Company or any of them, be and they hereby authorized to execute on behalf of this Company all documents required for or incident to this Company's offer to sell to states, commonwealths, municipalities and governmental entities, salt for ice control purposes, the foregoing authority to continue until and unless specifically modified or withdrawn by the Board of Directors of this Company.

IN WITNESS WHEREOF, I have hereunto subscribed my name and the seal of said Company

this 21st day of July 2006



Ramundo Sanchez, CFO and Secretary

State of West Virginia



Certificate

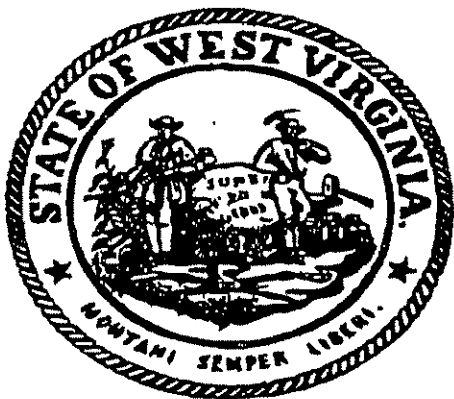
I, Ken Heckler, Secretary of State of the State of West Virginia, hereby certify that

INTERNATIONAL SALT COMPANY, LLC

a limited liability company, organized under the laws of the State of Delaware has filed its "Certificate of Authority" in my office according to the provisions of Chapter 31B of the West Virginia Code. I hereby declare the organization to be registered as a foreign limited liability company from its effective filing date and time of June 19, 1997 at 2:00 p.m. until a certificate of cancellation is filed with our office.

Therefore, I hereby issue this

CERTIFICATE OF AUTHORITY OF A FOREIGN LIMITED LIABILITY COMPANY



Given under my hand and the Great Seal of the State of West Virginia on this Eighteenth

day of

June 19 97

Ken Heckler

Secretary of State

International Salt Company, LLC

P. O. Box 540

Clarks Summit, PA 18411-0540

Telephone: 888-388-4726 & press option 1

<p style="text-align: center;">STANDARD SPECIFICATION FOR SODIUM CHLORIDE</p>
--

SCOPE

This specification covers sodium chloride

1. **CLASSIFICATION**

This specification covers sodium chloride obtained from natural deposits (rock salt) or produced by man (evaporated, solar, other).

Type 1 - Used primarily as a pavement deicer or in aggregate stabilization.

Grade 1 - Standard gradation (Note 1)

Note 1 - Grade 1 provides a particle grading for general application, and found by latest research to be most effective for ice control and skid resistance under most conditions.

2. **CHEMICAL COMPOSITION**

The sodium chloride shall conform to the following requirements as to chemical composition:

Sodium chloride (NaCl), min, % 98.5

3. **PHYSICAL REQUIREMENTS**

Grading:

Type 1 - The gradation of Type 1 sodium chloride, when tested by means of laboratory sieves, shall conform to the following requirements for particle size distribution:

<u>Sieve Size</u>	<u>Weight Percent Passing</u>
	<u>Grade 1</u>
3/4 in. (19.05 mm)	---
1/2 in. (12.70 mm)	100
3/8 in. (9.51 mm)	95 - 100
No. 4 (4.76 mm)	20 - 90
No. 8 (2.38 mm)	10 - 60
No. 30 (0.595 mm)	0 - 15

4. **CONDITION**

The sodium chloride shall arrive at the purchaser's delivery point in a free-flowing and usable condition.

5. **SAMPLING**

Not less than three sample increments shall be selected at random from the lot (Note 2). Each increment shall be obtained by scraping aside the top layer of material to a depth of at least 1 in. (25mm) and taking a 1-lb. (approximately 454-g) quantity of sodium chloride to a depth of at least 6 in. (152 mm). Sampling shall be done by means of a sampling thief or other method, which will assure a representative cross section of the material. The sample increments shall be thoroughly mixed to constitute a composite sample representative of the lot.

NOTE 2 – a lot shall be an amount agreed upon between purchaser and supplier at the time of purchase.

6. **TEST METHODS**

(a) **Chemical Test - Test for compliance with the requirements for chemical Composition in accordance with the following methods:**

1. **Routine Control - The "Rapid Method" provided in Annex A-1 may be Used for routine control and approval.**
2. **Referee Testing - In case of controversy, determine analysis in Accordance with Methods E 534.**

Gradation shall be determined by Method C 136.

7. **INSPECTION**

The purchaser or his representative shall be provided free entry and necessary facilities at the production plant or storage area if he elects to sample sodium chloride at the source.

8. **REJECTION AND REHEARING**

- (a) **The sodium chloride shall be rejected if it fails to conform to any of the requirements of this specification.**
- (b) **In the case of failure to meet the requirements on the basis of an initial sample of a lot represented, two additional samples shall be taken from the lot and tested. If both additional samples meet the requirements, the lot shall be accepted.**

9. **PACKAGING AND MARKING**

The sodium chloride shall be delivered in bags or other containers acceptable to the purchaser, or in bulk lots. The name of the producer and the net weight shall be legibly marked on each bag or container, or, in the case of bulk lots, on the shipping or delivery report.

ANNEX
MANDATORY INFORMATION
RAPID TEST METHOD FOR SODIUM CHLORIDE

The following rapid test method may be used for routine control of the sodium chloride content instead of the referee method prescribed in Section 7.

1. **SAMPLE** - The composite sample obtained under Section 6 shall be thoroughly mixed and reduced by quartering or by means of sample splitter to approximately 1-lb. (454-g). This 1-lb. composite sample shall be ground to pass the No. 50 (300 mm) sieve.
2. **PROCEDURE** - Weigh out 10 ± 0.01 -g of the pulverized sample and place in a beaker with 250-ml distilled water. Add 10-ml of nitric acid (HNO_3 , 1 + 4 by volume) and stir for 20 min. at room temperature to put the salt in solution. Transfer the solution including any insoluble material to a 2-liter volumetric flask and dilute to the mark with distilled water. With a pipet draw off 25-ml of the solution and place in a white porcelain casserole. Add $\frac{1}{2}$ -g of calcium carbonate (CaCO_3) to neutralize the excess HNO_3 , and adjust the ph to approximately 7. Add 3-ml of potassium chromate (K_2CrO_4) solution (50-g K_2CrO_4 /liter) as an indicator and titrate with 0.05 N silver nitrate (AgNO_3) solution.
3. **STANDARDIZATION** - Standardize the 0.05 N AgNO_3 solution using 10 g of reagent grade sodium chloride (NaCl) following the applicable procedure.
4. **CALCULATION** - Calculate the percentage of NaCl as follows:

NOTE: $P = [(A/B) \times (C/D)] \times 100$

WHERE: A = grams of reagent grade NaCl used.
B = millilitres of 0.5 N AgNO_3 solution, required to titrate the reagent grade NaCl .
C = millilitres of 0.5 N AgNO_3 solution, required to

titrate the sample being tested.
D = grams of test sample used, and
P = percentage of sodium chloride in the sample being tested.

If moisture is apparent in the sample, dry a duplicate 10-g sample of the pulverized salt at 105 C (220 F) and correct the weight of the sample accordingly.

NOTE: Because total chlorides are precipitated in the titration, magnesium chloride ($MgCl_2$) and calcium chloride ($CaCl_2$) would be included sodium chloride.

5. PRECISION - Duplicate samples should check within 0.25 percent (NaCl).



ISCO
International Salt Company

655 Northern Boulevard, P.O. Box 540
Clarks Summit, PA 18411-0540 USA
Phone (570) 587-5000 - Fax (570) 586-6463
Orders (888) 388-ISCO (4726) (toll free)

MATERIAL SAFETY DATA SHEET (MSDS) SALT – SODIUM CHLORIDE

SECTION I – GENERAL

Trade Name: SALT	C.A.S. Number: 7647-14-5
Chemical Name: SODIUM CHLORIDE	Formula: NaCl
Molecular Weight: 58.4428	
Address: 183 Tajamar Street, Office 601	Contact: Claudio Casanueva
Las Condes	Phone: 56 (2) 2338550
Santiago	Date Issued: 01/2/1999
Chile	Date Revised: Same

SECTION II – FIRST AID

Emergency Phone Number: 56 (2) 2338550
Skin: Wash with water
Eyes: Irrigate with plenty of water

SECTION III - HAZARDS INFORMATION – HEALTH

Inhalation: Inhalation of product may cause mild irritation of nose and throat
Ingestion: Ingestion of large amounts (greater than 0.1 lb) may cause gastrointestinal upset.
Skin: Dust may cause irritation.
Eyes: Dust may cause irritation.
Permissible Concentration: Air: None established Biological: No TLV established
Unusual Chronic Toxicity: None

SECTION IV - HAZARDS INFORMATION

Flash Point °C : Not flammable Auto ignition Temp °C : N/A
Open Cup Closed Cup
Flammable Limits In Air (% by volume) – N/A

SECTION V – PRECAUTIONS/PROCEDURES

Fire Extinguishing Agents Recommended: N/A Fire Extinguishing Agents to Avoid: N/A
Special Fire Fighting Precautions: N/A
Ventilation: Local exhaust if dusty conditions prevail.
Normal Handling: Avoid eye contact or prolonged skin contact.
Storage: Wet or damp conditions can cause caking or corrosion of metal contact surfaces.
Spill or Leak: Shovel up dry material into an empty container. Flush residue with water down local sewer.
Special: Precautions/Procedures/Label Instructions: Store in cool, dry area. No special cautions or labeling are required.

SECTION VI – PERSONAL PROTECTIVE EQUIPMENT

Respiratory Protection: When required, use a respirator approved by NIOSH for product dust.
Eyes and Face: In extremely dusty areas, chemical safety goggles should be used.
Hands, Arms, and Body: Wear long-sleeved shirts and trousers for routine product handling. Gloves are optional.
Other Clothing and Equipment: N/A

SECTION VII – PHYSICAL DATA

Material is (At Normal Conditions) **Liquid** **Solid** **Gas** _____
Appearance and Odor: **White crystalline solid. Slight saline odor.**
Boiling Point: **1465°C** Specific Gravity (H₂O = 1): **2.16** Vapor Density (Air – 1): **N/A**
Melting Point: **800°C** Vapor Pressure (mm Hg at 20°C): **2.4 mm at 746.9°C**
Solubility In Water (% By Weight): **26.395 Max at 60°F** ph (20% Solution): **6.5 – 9.5**

SECTION VIII – REACTIVITY DATA

Stability: **Stable** **Unstable**
Conditions to Avoid: **Wet/damp conditions can cause caking and corrosion.**
Incompatibility (Materials to Avoid): **None provided the product is dry.**
Hazardous Decomposition Products: **None**
Hazardous Polymerization: **May Occur** **Will Not Occur**
Conditions To Avoid:

SECTION IX – HAZARDOUS INGREDIENTS (Mixtures Only)

Material or Component/ C.A.S. No.: **Sodium Chloride, CAS 7645-14-5**

Weight %:

Hazard Data (See Section J):

SECTION X – ENVIRONMENTAL

Degradability / Aquatic Toxicity: **Product is inorganic and may persist in the environment.**
EPA Hazardous Substance?

Yes **No** **If so, reportable quantity** _____ **40 CFR 116 – 117**

Waste Disposal Methods (Disposer Must Comply With Federal, State and Local Disposal or Discharge Laws): **Flush to sewer if permitted by applicable disposal regulations.**

RCRA Status of Unused Material: **Not a “hazardous waste.”**

40 CFR 261

SECTION XI – REFERENCES

Permissible Concentration References:

Regulatory Standards: **FDA regulations apply to food use and USP/NF grades (21 CFR).**

USDA regulations apply to use in meat and poultry products.

D.O.T. Classification: **N/A - 49 CFR**

General: **(a) Recommendations of the Salt Institute**

SECTION XII – ADDITIONAL INFORMATION

This product is not for food or drug use unless material is labeled “food grade”, “USP grade”, or “NF grade”, as applicable.

This product safety data sheet is offered solely for your information, consideration and investigation. Compania Minera Punta de Lobos S.A. provides no warranties, either express or implied, and assumes no responsibility for the accuracy or completeness of the data contained herein.

Material Safety Data Sheet

WEGO CHEMICAL & MINERAL CORP (MSDS FOR YPS)

239 Great Neck Road

Great Neck, NY 11021

Date of Revision: 5/9/2002

Sodium Ferrocyanide

Section 1 - Chemical Product and Company Identification

Product/Chemical Name: Sodium Ferrocyanide

Chemical Formula: $\text{Na}_4\text{Fe}(\text{CN})_6 \cdot 10\text{H}_2\text{O}$

CAS Number: 13601-19-9

Other Designations: Sodium ferrocyanide; tetrasodium hexacyanoferrate

Derivation:

General Use: Manufacture of sodium ferricyanide, blue pigments, blueprint paper, anti-caking agent for salt, ore flotation, pickling metals, polymerization catalyst, photographic fixing agent.

Emergency Telephone: 1-800-424-9300 (Chemtrec)

Section 2 - Composition / Information on Ingredients

Ingredient Name	CAS Number	EINECS/ELINCS	% wt or % vol
Sodium Ferrocyanide	13601-19-9	237-081-9	100

Limit values: No limit values have been established for this product for use in the USA and Canada.

Ingredient	OSHA PEL		ACGIH TLV		NIOSH REL		NIOSH
	TWA	STEL	TWA	STEL	TWA	STEL	IDLH
Sodium Ferrocyanide	none estab.	none estab.	none estab.	none estab.	none estab.	none estab.	none estab.

Section 3 - Hazards Identification

☆☆☆☆☆ Emergency Overview ☆☆☆☆☆

MAY CAUSE EYE AND SKIN IRRITATION. AVOID CONTACT WITH EYES, SKIN AND CLOTHING. WASH THOROUGHLY AFTER HANDLING. MAY BE HARMFUL IF SWALLOWED.

HMIS	
H	1
F	0
R	0
PPE†	
†Sec. 8	

Potential Health Effects

Primary Entry Routes: Inhalation, Ingestion

Target Organs: None listed

Acute Effects

Inhalation: May cause respiratory tract irritation. May cause anoxia, characterized by weakness, headache, dizziness, confusion, cyanosis, weak and irregular heartbeat, collapse, unconsciousness, convulsions, coma and death.

Eye: May cause mild eye irritation.

Skin: May cause skin irritation.

Ingestion: May cause gastrointestinal irritation with nausea, vomiting and diarrhea.

Carcinogenicity: IARC, NTP, and OSHA do not list sodium ferrocyanide as a carcinogen.

Medical Conditions Aggravated by Long-Term Exposure:

Chronic Effects: unknown

Section 4 - First Aid Measures

Inhalation: Supply fresh air. If required, provide artificial respiration.

Eye Contact: Rinse opened eye for several minutes under running water. Then consult a doctor if irritation persists.

Skin Contact: Immediately wash with water and soap and rinse thoroughly. Seek medical advice if irritation persists.

Ingestion: If material is swallowed, induce vomiting if patient is conscious. Never give anything by mouth to an unconscious person. Seek medical advice.

After first aid, get appropriate in-plant, paramedic, or community medical support.

Note to Physicians: Treat symptomatically and supportively.

Sodium Ferrocyanide

Section 5 - Fire-Fighting Measures

Flash Point: not applicable

Flash Point Method:

Burning Rate:

Autoignition Temperature: not determined

LEL: not determined

UEL: not determined

Flammability Classification: Product is not flammable.

Extinguishing Media: Product is not flammable. Use firefighting measures that suit the surrounding fire.

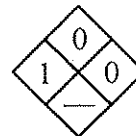
Unusual Fire or Explosion Hazards: none

Hazardous Combustion Products:

Fire-Fighting Instructions: Do not release runoff from fire control methods to sewers or waterways.

Fire-Fighting Equipment: Because fire may produce toxic thermal decomposition products, wear a self-contained breathing apparatus (SCBA) with a full facepiece operated in pressure-demand or positive-pressure mode.

NFPA



Section 6 - Accidental Release Measures

Spill /Leak Procedures: Wear protective equipment. Keep unprotected persons away. Ensure adequate ventilation. Avoid raising dust. Eliminate flammables. Eliminate all ignition sources. Dispose contaminated material as waste according to official regulations.

Large Spills

Containment: For large spills, dike far ahead of liquid spill for later disposal. Do not release into sewers or waterways.

Cleanup: Water, if necessary with cleansing agents.

Regulatory Requirements: Follow applicable OSHA regulations (29 CFR 1910.120).

Section 7 - Handling and Storage

Handling Precautions: Keep container tightly sealed.

Storage Requirements: Store in a cool, dry, well-ventilated area away from incompatible substances.

Section 8 - Exposure Controls / Personal Protection

Engineering Controls:

Ventilation: Provide general or local exhaust ventilation systems to maintain airborne concentrations below OSHA PELs (Sec. 2). Local exhaust ventilation is preferred because it prevents contaminant dispersion into the work area by controlling it at its source.

Administrative Controls:

Respiratory Protection: Seek professional advice prior to respirator selection and use. Follow OSHA respirator regulations (29 CFR 1910.134) and, if necessary, wear a MSHA/NIOSH-approved respirator. Select respirator based on its suitability to provide adequate worker protection for given working conditions, level of airborne contamination, and presence of sufficient oxygen. For emergency or non-routine operations (cleaning spills, reactor vessels, or storage tanks), wear an SCBA.

Warning! Air-purifying respirators do not protect workers in oxygen-deficient atmospheres. If respirators are used, OSHA requires a written respiratory protection program that includes at least: medical certification, training, fit-testing, periodic environmental monitoring, maintenance, inspection, cleaning, and convenient, sanitary storage areas.

Protective Clothing/Equipment: Wear chemically protective gloves, boots, aprons, and gauntlets to prevent prolonged or repeated skin contact. Wear protective eyeglasses or chemical safety goggles, per OSHA eye- and face-protection regulations (29 CFR 1910.133). Contact lenses are not eye protective devices. Appropriate eye protection must be worn instead of, or in conjunction with contact lenses.

Safety Stations: Make emergency eyewash stations, safety/quick-drench showers, and washing facilities available in work area.

Contaminated Equipment: Separate contaminated work clothes from street clothes. Launder before reuse. Remove this material from your shoes and clean personal protective equipment.

Comments: Never eat, drink, or smoke in work areas. Practice good personal hygiene after using this material, especially before eating, drinking, smoking, using the toilet, or applying cosmetics.

Sodium Ferrocyanide

Section 9 - Physical and Chemical Properties

Physical State: solid	Water Solubility: 318.5 g/l @ 20 °C
Appearance and Odor: yellow semi-transparent crystals/odorless	Other Solubilities:
Odor Threshold:	Boiling Point: N/A
Vapor Pressure:	Freezing/Melting Point: N/A
Vapor Density (Air=1):	Decomposition Point: 815 °F (435 °F)
Formula Weight: 303.91	Viscosity:
Density/Specific Gravity (H₂O=1, at 4 °C): 1.458	Refractive Index:
pH:	Surface Tension:
	% Volatile:
	Evaporation Rate:

Section 10 - Stability and Reactivity

Stability: Sodium Ferrocyanide is stable at room temperature in closed containers under normal storage and handling conditions.

Polymerization: Hazardous polymerization cannot occur.

Chemical Incompatibilities: Oxidizing agents, ammonia, chromic acid and strong acids.

Conditions to Avoid: incompatibilities. **ACIDS:** Evolution of highly toxic and flammable hydrogen cyanide gas. **OXIDIZERS (STRONG):** Fire and explosion hazard.

Hazardous Decomposition Products: Thermal oxidative decomposition of Sodium Ferrocyanide can produce oxides of nitrogen, carbon monoxide, carbon dioxide and hydrogen cyanide.

Section 11- Toxicological Information

SODIUM FERROCYANIDE:

ADDITIONAL DATA: Because of the strong chemical bond between the cyanide group and the iron, ferrocyanides do not release cyanide under normal conditions. However, certain industrial processes may release hydrogen cyanide which is a chemical asphyxiant.

HEALTH EFFECTS:

INHALATION:

ACUTE EXPOSURE: SODIUM FERROCYANIDE: May cause irritation to the respiratory tract. Ferrocyanides have a low order of toxicity. However, certain industrial processes may release hydrogen cyanide which is a chemical asphyxiant.

CHRONIC EXPOSURE: SODIUM FERROCYANIDE: No data available.

SKIN CONTACT:

ACUTE EXPOSURE:

SODIUM FERROCYANIDE: May cause irritation.

CHRONIC EXPOSURE:

SODIUM FERROCYANIDE: No specific data available. No dermatitis was reported in workers handling potassium ferrocyanide over a number of years.

EYE CONTACT:

ACUTE EXPOSURE:

SODIUM FERROCYANIDE: Dust may cause irritation.

CHRONIC EXPOSURE:

SODIUM FERROCYANIDE: No data available.

INGESTION:

ACUTE EXPOSURE:

SODIUM FERROCYANIDE: The reported probable lethal dose in humans is 0.5-5.0 gm/kg. Ferrocyanide salts are rapidly excreted in urine without metabolic alteration.

CHRONIC EXPOSURE:

Sodium Ferrocyanide

SODIUM FERROCYANIDE: No data available.

* See NIOSH, RTECS, for additional toxicity data.

Section 12 - Ecological Information

Ecotoxicity: data not available.
Environmental Fate: data not available.
Environmental Degradation: data not available.
Soil Absorption/Mobility: data not available.

Section 13 - Disposal Considerations

Disposal: Contact your supplier or a licensed contractor for detailed recommendations. Follow applicable Federal, state, and local regulations.
Disposal Regulatory Requirements:

Section 14 - Transport Information

DOT Transportation Data (49 CFR 172.101): Not Regulated

Shipping Name:	Packaging Authorizations	Quantity Limitations
Shipping Symbols:	a) Exceptions:	a) Passenger, Aircraft, or Railcar:
Hazard Class:	b) Non-bulk Packaging:	b) Cargo Aircraft Only:
ID No.:	c) Bulk Packaging:	
Packing Group:		Vessel Stowage Requirements
Label:		a) Vessel Stowage:
Special Provisions (172.102):		b) Other:

Section 15 - Regulatory Information

U.S. REGULATIONS:
CERCLA SECTIONS 102a/103 HAZARDOUS SUBSTANCES (40 CFR 302.4): Not regulated.
SARA TITLE III SECTION 302 EXTREMELY HAZARDOUS SUBSTANCES (40 CFR 355.30):
Not regulated.
SARA TITLE III SECTION 304 EXTREMELY HAZARDOUS SUBSTANCES (40 CFR 355.40):
Not regulated.
SARA TITLE III SARA SECTIONS 311/312 HAZARDOUS CATEGORIES (40 CFR 370.21):
ACUTE: No
CHRONIC: No
FIRE: No
REACTIVE: No
SUDDEN RELEASE: No
SARA TITLE III SECTION 313 (40 CFR 372.65): Not regulated.
OSHA PROCESS SAFETY (29CFR1910.119): Not regulated.
STATE REGULATIONS:
California Proposition 65: Not regulated.
CANADIAN REGULATIONS:
WHMIS CLASSIFICATION: Not determined.
NATIONAL INVENTORY STATUS:
U.S. INVENTORY (TSCA): Listed on inventory.
TSCA 12(b) EXPORT NOTIFICATION: Not listed.

Section 16 - Other Information

Disclaimer: All information, recommendations and suggestions appearing herein are based upon sources believed to be reliable: However, it is the users responsibility to determine the safety, toxicity and suitability for its own use of this product. WEGO CHEMICAL & MINERAL CORP. DOES NOT ASSUME ANY LIABILITY ARISING OUT OF THE USE BY OTHERS OF THIS PRODUCT.