



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 02-05-2026

CORRECT ORDER NUMBER MUST
 APPEAR ON ALL PACKAGES, INVOICES,
 AND SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CMA 0947 0947 ERP2500000001 3	Procurement Folder:	1376334
Document Name:	Identity Management Single Sign-On Solution	Reason for Modification:	Change Order No 2 is administrative change only. To authorize multiple agencies to utilize the contract.
Document Description:	Identity Management Single Sign-On Solution		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2024-09-01
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2027-08-31

VENDOR				DEPARTMENT CONTACT	
Vendor Customer Code:	000000223330			Requestor Name:	Matthew H Ellison
DELL MARKETING LP ONE DELL WY				Requestor Phone:	(304) 741-8565
ROUND ROCK TX 78682 US				Requestor Email:	matt.ellison@wvoasis.gov
Vendor Contact Phone:	512-338-4400	Extension:		<div style="font-size: 48px; font-weight: bold;">2026</div> <div style="font-weight: bold;">FILE LOCATION _____</div>	
Discount Details:					
	Discount Allowed	Discount Percentage	Discount Days		
#1	No	0.0000	0		
#2	No				
#3	No				
#4	No				

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV 99999 US	No City WV 99999 US

CR 2-9-26

Total Order Amount:	Open End
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Purchasing Division's File Copy

TW 2/5/26

PURCHASING DIVISION AUTHORIZATION
DATE: *2/9/2026*
ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM
DATE: *2/10/2026*
ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION
DATE: *2-10-26*
ELECTRONIC SIGNATURE ON FILE

Extended Description:

Change Order

Change order No 2 is created for administrative purposes only and is intended to authorize multiple agencies to utilize the contract per the attached Request, justification and approval (WV40), and the Three-party agreement attached herein.

The original contract, including all terms, conditions, prices, specifications, and change orders contained therein remain in full force and effect.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	81112501				0.000000
	Service From	Service To		Service Contract Amount	
				0.00	

Commodity Line Description: Identity Management Single Sign-On Solution

Extended Description:

See attached documentation for complete details.



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY
State Capitol
Charleston, West Virginia 25305

Eric L. Householder
Cabinet Secretary

Heather Abbott
Chief Information
Officer

TO: Paul White, Information Security Officer
West Virginia Enterprise Resource Planning Board

Rick Barzan, Strategic Account Executive
One Identity\Quest

FROM: Heather Abbott, Chief Information Officer
West Virginia Office of Technology

CC: Allison Plants, Finance Director
West Virginia Office of Technology

DATE: January 20, 2026

SUBJECT: Request to become party to a contract. ERP25*01

The West Virginia Office of Technology (WVOT), is requesting on behalf of The Department of Administration Office of the Cabinet Secretary, that the WV Purchasing Division execute a Cooperative Agreement, relying on ERP25*01. Additional information regarding the request to execute a Cooperative Agreement can be found in the WV-40, and copies of e-mail communications enclosed with this memo.

Properly Awarded Contract:

As is required, the WVOT requested the bid documentation surrounding the contract to ensure that it was competitively bid and awarded properly. It was found that the proposed contract was indeed competitively awarded, in accordance with West Virginia Law and that language in the contract permits use by other than the awarding entity.

Financial Advantage:

This will result in savings of both cost and time due to the decreased time and setup that would be required of a new solution. Given legislative mandate to have the One-Stop-Stop portal implemented by January 1, 2027, the WVOT believes it would be advantageous to the State to execute a Cooperative Agreement in order to utilize these services without expending manpower, additional cost, and likely project delay to virtually obtain the same result.

Paul White
Name/Signature

[Signature]
Name/Signature

[Signature]
Name/Signature

WV ERP Bond 1/21/26
Organization Date

One Identity 1/23/26
Organization Date

WVST 1-25-25
Organization Date

Attachments: WV-40, Relevant E-mail communication

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Business and Licensing

Online Data Services Help

Business Organization Detail

NOTICE: The West Virginia Secretary of State's Office makes every reasonable effort to ensure the accuracy of information. However, we make no representation or warranty as to the correctness or completeness of the information. If information is missing from this page, it is not in the The West Virginia Secretary of State's database.

DELL MARKETING L.P.

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
LP Limited Partnership	1/7/1999		1/7/1999	Foreign	Profit			

Organization Information			
Business Purpose	4543 - Retail Trade - Nonstore Retailers - Direct Selling Establishments Inc. Fuel Dealers		Capital Stock
Charter County		Control Number	0
Charter State	TX	Excess Acres	0
At Will Term		Member Managed	
At Will Term Years		Par Value	
Authorized Shares		Entr	

X Close

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Addresses

Type	Address
Designated Office Address	ONE DELL WAY ROUND ROCK, TX, 78682
Mailing Address	CORPORATION SERVICE COMPANY 209 WEST WASHINGTON STREET CHARLESTON, WV, 25302 USA
Notice of Process Address	CORPORATION SERVICE COMPANY 808 GREENBRIER STREET CHARLESTON, WV, 25311
Principal Office Address	ONE DELL WAY ROUND ROCK, TX, 78682 USA
Principal Office Mailing Address	ONE DELL WAY ROUND ROCK, TX, 78682 USA
Type	Address

Officers

Type	Name/Address
General Partner	DELL MARKETING GP LLC ONE DELL WAY ROUND ROCK, TX, 78682
Type	Name/Address

Mergers

Merger Date	Merged	Merged State	Survived	Survived State
9/1/2010	DELL MARKETING USA L.P.	TX	DELL MARKETING L.P.	TX
7/15/2020	CREDANT TECHNOLOGIES, INC.	DE	DELL MARKETING L.P.	TX
7/24/2020	FORCE10 NETWORKS INTERNATIONAL, INC.	DE		
Merger Date	Merged	Merged State		State

Hi, I'm SOLO! I can help you file your Annual Report.

Date	Amendment
7/24/2020	MERGER: MERGING FORCE10 NETWORKS INTERNATIONAL, IN/ NON-QUALIFIED DE ORGANIZATION WITH AND INTO DELL MAF

L.P., A QUALIFIED TX LIMITED PARTNERSHIP, THE SURVIVOR

9/1/2010

MERGER: MERGING DELL MARKETING USA L.P., A QUALIFIED T,
LIMITED PARTNERSHIP WITH AND INTO DELL MARKETING L.P., A
QUALIFIED TX LIMITED PARTNERSHIP, THE SURVIVOR

Date

Amendment

Annual Reports

Filed For

2025

2024

2023

2022

2021

2020

2019

2018

2017x

2017

2016

2015

2014

2013

2012

2011

2010

2009

2008

2007

2006

2005

2004

2003

2002

2001

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Date filed

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For more information, please contact the Secretary of State's Office at 304-558-8000.

Thursday, February 5, 2026 — 7:40 AM

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Revolutionary FAR Overhaul Impacts to SAM.gov [Show Details](#)
Aug 15, 2025



See All Alerts

Records Retention Policy Impacts Old SAM Registration Data [Show Details](#)
May 21, 2025



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All Words

e.g. 1606N020Q02

Filter By

Keyword Search

For more information on how to use our keyword search, visit our help guide

Simple Search

Search Editor

- Any Words
- All Words
- Exact Phrase

e.g. 123456789, Smith Corp

"dell marketing"

Entity

Location

Status

- Active
- Inactive

Reset

Entity Information



All Entity Information

Entities

Disaster Response Registry

Responsibility / Q...



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WEST VIRGINIA PURCHASING DIVISION

Cooperative Purchasing Request, Justification, and Approval

Statutory Authority: Pursuant to West Virginia Code §5A-3-19 and the Code of State Rules 148-1-7.8.a, the Director of the West Virginia Department of Administration, Purchasing Division, may authorize a spending unit to participate in cooperative purchasing if the goods or services are deemed available and financially advantageous to the state of West Virginia.

Department/Agency Request: The spending unit interested in becoming a party to a cooperative contract must submit its request to the State Purchasing Director for review. Incomplete forms and/or insufficient supporting documentation may result in a denial of the request.

Requestor Information (Required): Department/Agency: Administration/WVOT; Contact Person: Heather Abbott; Contact Number: 304-352-5472. Cooperative Contract Information (Required): Contract Number: ERP250000001; Contract Commodity/Service: Identity Management Single Sign On System; Estimated Contract Spend: \$100,000.

Select One: Contract Source (Identify the source of the cooperative contract by checking the appropriate box below)

- Public Cooperative Entity (i.e. NASPO) List cooperative entity:
West Virginia State Entity (i.e. GSD) List state entity: ERP (WVOASIS)
Federal Government (i.e. GSA)
State Entity Other than West Virginia (i.e. PA) List State Entity:
Other Public Body (i.e. City of Charleston) List Public Body:

Select One: Intended Use of Contract (Check the box below that applies)

- Single (one-time) purchase
Join as a party or add spending unit to existing contract (open-end contract)
Lead or participate in solicitation for cooperative procurement



Describe or attach proof of the following:

1. The proposed contract was competitively awarded, in accordance with West Virginia law (*what justification was used to award the cooperative contract [e.g., low cost or high score]?*)
High Score as it was an RFP

2. Did you verify that language in the contract permits use by an entity other than the awarding entity?

Yes

No

3. Financial advantage to the state (*how is the cooperative contract comparable to what can be obtained through competitive bidding?*)

Joining the contract will result in savings of both cost and time due to the decreased effort of initial system set up.

Existing State Contracts Comparison: In the space provided below, please identify any existing contracts the agency is required to utilize that provide the same or similar service as the proposed contract identified above. If no known contracts fulfill the same or similar purpose, list "NONE" in the field below.

None

Agency Representative:

Signature: Heather Abbott

Contract Commodity/Service: _____

Single Sign On System

Date: 11/5/25

Purchasing Division Representative:

Signature: Samantha C. Willis

Name (Printed): Samantha C. Willis

Date: 12/15/25

Approved

Not Approved



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

State Capitol
Charleston, West Virginia 25305

Eric L. Householder
Cabinet Secretary

Heather Abbott
Chief Information
Officer

TO: Samantha Willis, Director
WV Purchasing Division

FROM: Heather Abbott, Chief Information Officer
West Virginia Office of Technology

CC: Evan Pauley, Chief Financial Officer
West Virginia Enterprise Resource Planning Board

Rick Barzan, Strategic Account Executive
One Identity\Quest

DATE: January 20, 2026

SUBJECT: Request to become party to a cooperative contract. **ERP25*01**

The West Virginia Office of Technology (WVOT), is requesting on behalf of The Department of Administration Office of the Cabinet Secretary, that the WV Purchasing Division execute a Cooperative Agreement, relying on **ERP25*01**. Additional information regarding the request to execute a Cooperative Agreement can be found in the WV-40, enclosed with this memo.

Properly Awarded Contract:

As is required, the WVOT requested the bid documentation surrounding the NASPO contract to ensure that it was competitively bid and awarded properly. It was found that the proposed contract was indeed competitively awarded, in accordance with West Virginia Law and that language in the contract permits use by other than the awarding entity.

Financial Advantage:

This will result in savings of both cost and time due to the decreased time and setup that would be required of a new solution. Given legislative mandate to have the One-Stop-Stop portal implemented by January 1, 2027, the WVOT believes it would be advantageous to the State to execute a Cooperative Agreement in order to utilize these services without expending manpower, additional cost, and likely project delay to virtually obtain the same result.

Attachments: WV-40, E-mail communication from ERP and the Vendor



Tinnel, Joshua I <joshua.i.tinnel@wv.gov>

Fwd: Better idea of access management licensing needed

1 message

Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>
To: Joshua I Tinnel <Joshua.I.Tinnel@wv.gov>

Tue, Jan 20, 2026 at 12:39 PM

Vendor contact

----- Forwarded message -----

From: **Rick Barzen (rbarzen)** <Rick.Barzen@quest.com>

Date: Tue, Dec 16, 2025 at 3:53 PM

Subject: Better idea of access management licensing needed

To: heather.d.abbott@wv.gov <heather.d.abbott@wv.gov>, Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>, james.l.amos@wv.gov <james.l.amos@wv.gov>

Cc: Eric Robinson (erobinso) <Eric.Robinson@oneidentity.com>

Good afternoon everyone,

I understand your team is heads down on the One Stop Shop program, so I'll keep this brief. I reviewed the number of permits provided in the system data spreadsheet (Addendum No 2_Attachment B_System Data by Permit.pdf) and combined that with the traffic data google provided for WV department portals included in One Stop Shop. My goal was to get to a more accurate license need and build out model of review and discussion.

Now it isn't perfect because of a few things like:

- (1) Not all permits had a qty associated with them. Meaning there could have been zero permit requests or the info is not available.
- (2) Not every public facing portal is tied to a single permit type / qty. Some portals allow a single user to request multiple permits..

When we combine the One Stop Shop departments with portals for permitting, we estimate 40,500 unique users per month or 486,000 unique visits per year. Here is the math:

- 27,000 unique permit users X 1.5 annual visits = 40,500 per month
- 40,500 visit per month × 12 months ≈ 486,000 visits/year
- 486,000 total visits / 68,000 permits per year = 7.1 visits per permit

Why the math matters:

- Permits are **multi-session identity workflows**, not single transactions
- Each permit drives **repeated authentication, MFA, and session load**
- CIAM sizing based on “permits only” would **underestimate real usage by ~7x**

Bottom line = **Every permit represents roughly 7 secure identity interactions, spread across multiple systems and agencies.**

Recommended licensing: 40,000 users per month / 480,000 users per year / 3 Year agreement with annual payment based on actuals

I'm curious to hear your thoughts and would welcome the opportunity to discuss further.

Best regards,

Rick

Rick Barzen

Strategic Account Executive



M: 412.680-3945

E: rick.barzen@oneidentity.com

Book time with Rick Barzen (rbarzen): 30 minutes meeting



Tinnel, Joshua I <joshua.i.tinnel@wv.gov>

Fwd: Contract Question

1 message

Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>
To: Joshua I Tinnel <Joshua.I.Tinnel@wv.gov>

Tue, Jan 20, 2026 at 12:41 PM

----- Forwarded message -----

From: **Paul White** <paul.white@wvoasis.gov>
Date: Wed, Oct 1, 2025 at 2:39 PM
Subject: RE: Contract Question
To: Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>

We are good to sign the contract document for you to use our contract. I am also working on getting you some more information on Onelogin.

Paul

From: Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>
Sent: Tuesday, September 30, 2025 1:01 PM
To: Paul White <paul.white@wvoasis.gov>
Cc: Lorie Humphrey <lorie.humphrey@wvoasis.gov>
Subject: Re: Contract Question

Paul

I left a VM earlier today. Please call my cell 304-541-5875 when you have a few minutes.

Thanks

--



Jeff Wilson
Information Systems Manager
304-541-5875
jeff.k.wilson@wv.gov

West Virginia Office of Technology
State Capitol Complex
1900 Kanawha Blvd. East-Bldg. 5, 10th floor
Charleston, WV 25305

On Tue, Sep 30, 2025 at 9:16 AM Paul White <paul.white@wvoasis.gov> wrote:

Yes, Jeff you can reach out to me.

Paul White

paul.white@wvoasis.gov

304-935-0490

From: Lorie Humphrey <lorie.humphrey@wvoasis.gov>
Sent: Tuesday, September 30, 2025 9:05 AM
To: Paul White <paul.white@wvoasis.gov>
Cc: Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>
Subject: RE: Contract Question

Paul, can you assist Jeff?

From: Wilson, Jeffrey K <jeffrey.k.wilson@wv.gov>
Sent: Tuesday, September 30, 2025 9:00 AM
To: Lorie Humphrey <lorie.humphrey@wvoasis.gov>
Subject: Contract Question

Hi Lori,

I'm hoping you can point me to the right person at WVOASIS.

WVOT has a question about the possibility of leveraging the existing WVOASIS single sign-on contract. Who would be the best person to speak with to see if your agency would be open to that? If you need more detail please call my cell 304-541-5875. Thanks!.

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WEST VIRGINIA PURCHASING DIVISION

Cooperative Purchasing Request, Justification, and Approval

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Department/Agency Request: The spending unit interested in becoming a party to a cooperative contract must submit its request to the State Purchasing Director for review. Incomplete forms and/or insufficient supporting documentation may result in a denial of the request.

Requestor Information (Required): Department/Agency: Dept. of Administration; Contact Person: Eric Householder; Contact Number: 304-558-4331. Cooperative Contract Information (Required): Contract Number: ERP250000001; Contract Commodity/Service: Identity Management Single Sign On System; Estimated Contract Spend: \$100,000.

Select One: Contract Source (Identify the source of the cooperative contract by checking the appropriate box below)

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Federal Government (i.e. GSA)
State Entity Other than West Virginia (i.e. PA) List State Entity:
Other Public Body (i.e. City of Charleston) List Public Body:

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None

Agency Representative:

Signature: Emi Houschroder

Contract Commodity/Service: _____

Single Sign On System

Date: 1/12/26

Purchasing Division Representative:

Signature: _____

Name (Printed): _____

Date: _____

Approved

Not Approved