



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# State of West Virginia Master Agreement

Order Date: 09-08-2025

CORRECT ORDER NUMBER MUST  
APPEAR ON ALL PACKAGES, INVOICES,  
AND SHIPPING PAPERS. QUESTIONS  
CONCERNING THIS ORDER SHOULD BE  
DIRECTED TO THE DEPARTMENT  
CONTACT.

Order Number:	CMA 0212 0212 GSUITE20 2	Procurement Folder:	786322
Document Name:	G-Suite products and services	Reason for Modification:	CO#01 is issued to renew the Contract and update pricing. NO OTHER CHANGES
Document Description:	G-Suite products and services		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2020-09-28
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2026-09-15

VENDOR	DEPARTMENT CONTACT																				
Vendor Customer Code: 000000117794 SHI INTERNATIONAL CORP 290 DAVIDSON AVE  SOMERSET NJ 08873 US Vendor Contact Phone: 304-541-4288 Extension:  Discount Details: <table><thead><tr><th></th><th>Discount Allowed</th><th>Discount Percentage</th><th>Discount Days</th></tr></thead><tbody><tr><td>#1</td><td>No</td><td>0.0000</td><td>0</td></tr><tr><td>#2</td><td>No</td><td></td><td></td></tr><tr><td>#3</td><td>No</td><td></td><td></td></tr><tr><td>#4</td><td>No</td><td></td><td></td></tr></tbody></table>		Discount Allowed	Discount Percentage	Discount Days	#1	No	0.0000	0	#2	No			#3	No			#4	No			Requestor Name: Derrick K Day Requestor Phone: (304) 957-8277 Requestor Email: derrick.k.day@wv.gov  <b>2026</b> FILE LOCATION _____
	Discount Allowed	Discount Percentage	Discount Days																		
#1	No	0.0000	0																		
#2	No																				
#3	No																				
#4	No																				

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Total Order Amount:	Open End
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Purchasing Division's File Copy

MA 09/08/2025  
PURCHASING DIVISION AUTHORIZATION  
DATE: 9/8/25  
ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM  
DATE: 9/11/2025  
ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION  
DATE: 9-12-25  
ELECTRONIC SIGNATURE ON FILE

**Extended Description:**  
CHANGE ORDER:

Change Order No. 01 is issued to renew the Contract and Update Pricing (Quote # 26226941) to align with the NASPO Master Agreement No. AR2488, per the attached documents.

Effective Date of Renewal and Updated Pricing: 09/28/2025 through 09/15/2026.

All Provisions of the Original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

**NO OTHER CHANGES**

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	43230000			EA	0.000000
Service From		Service To		Service Contract Amount	
				0.00	

**Commodity Line Description:** G-Suite Products and Services

**Extended Description:**  
See Google G-Suite Pricing Sheets attached



STATE OF WEST VIRGINIA  
DEPARTMENT OF ADMINISTRATION  
OFFICE OF TECHNOLOGY

State Capitol  
Charleston, West Virginia 25305

Eric L. Householder  
Cabinet Secretary

Heather D. Abbott  
Chief Information  
Officer

September 2, 2025


Evan Ely  
SHI  
Evan\_Ely@shi.com

SUBJECT: Renewal of Agreement GSUITE20

Mr. Ely,

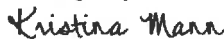
Provisions were included in the original contract documents, to renew the subject contract under the same terms and conditions. Pricing for this renewal has been presented on the attached SHI Quote # 26226941 and this pricing adheres to the guidelines of the Master NASPO Cloud Solutions Contract (AR2488). The renewal dates are September 28, 2025, through September 15, 2026.

If your company agrees to the above, please sign below and return to my attention

  
Heather Abbott, Chief Information Officer  
West Virginia Office of Technology

Kristina Mann

DocuSigned by:



Name/Signature FA418E786F09404...

9/2/2025

Date



Pricing Proposal  
 Quotation #: 26226941  
 Created On: 5/23/2025  
 Valid Until: 9/26/2025

## WV-Governor's Office of Technology

**Heather Abbott**  
 1900 KANAWHA BLVD., E.  
 , BUILDING 5, 10TH>  
 FLOOR  
 , ATTN:>  
 AP  
 CHARLESTON, WV 25301  
 United States  
 Phone: 3045415744  
 Fax:  
 Email: Heather.D.Abbott@wv.gov

## Inside Account Executive

**Evan Ely**  
 290 Davidson Ave.  
 Somerset, NJ 08873  
 Phone: 732-652-0273  
 Fax: 732-564-8224  
 Email: Evan\_Ely@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Retail	Your Price	Total
1	Google Workspace Enterprise Plus Renewal: Year 1 Google - Part#: GAPPS-ENT-PLUS-1USER-1MO Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: CMA G-Suite 20 Coverage Term: 10/1/2025 – 9/30/2026 Note: Contract# CMA G-Suite 20 / Customer Domain Name: wv.gov	24312	\$420.00	\$210.00	\$5,105,520.00
2	Google Workspace Frontline Standard Renewal: Year 1 Google - Part#: GAPPS-FRONTLINE-STANDARD-1USER-1MO Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: CMA G-Suite 20 Coverage Term: 10/1/2025 – 9/30/2026 Note: Contract# CMA G-Suite 20 / Customer Domain Name: wv.gov	688	\$144.00	\$72.00	\$49,536.00
3	Google Workspace Enterprise Plus; Archived User Renewal: Year 1 Google - Part#: GAPPS-AU-ENT-PLUS-1USER-1MO Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: CMA G-Suite 20 Coverage Term: 10/1/2025 – 9/30/2026 Note: Contract# CMA G-Suite 20 / Customer Domain Name: wv.gov	7000	\$84.00	\$75.60	\$529,200.00
				<b>Total</b>	<b>\$5,684,256.00</b>

### Additional Comments

Customer accepts Google flow down terms and is responsible for end user acceptance.

Google Workspace

[https://static.carahsoft.com/concrete/files/6116/6981/5856/US\\_Public\\_Sector\\_CMA\\_flowdowns\\_10.17.22\\_-\\_Workspace.pdf](https://static.carahsoft.com/concrete/files/6116/6981/5856/US_Public_Sector_CMA_flowdowns_10.17.22_-_Workspace.pdf)

Google Workspace BAA (to be accepted through Admin Console):  
[https://workspace.google.com/terms/2015/1/hlpaa\\_baa.html](https://workspace.google.com/terms/2015/1/hlpaa_baa.html)

FedRAMP Moderate and FedRAMP High platforms have controls that restrict Transport Layer Security (TLS) 1.0 and TLS 1.1 at the domain level.

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

The products offered under this proposal are being quoted via State of WV and resold in accordance with the terms and conditions at <http://www.state.wv.us/admin/purchase/swc/GSUITE.htm>

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

SHI Vendor Number: 117794

Please note: Google has a zero returns policy.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*

Contract # AR2488**STATE OF UTAH COOPERATIVE CONTRACT**

1. **CONTRACTING PARTIES:** This contract is between the Division of Purchasing and the following Contractor:

SHI International Corp.

Name

290 Davidson Avenue

Address

Somerset

NJ

08873

City

State

Zip

**LEGAL STATUS OF CONTRACTOR**

- ☐ Sole Proprietor  
☐ Non-Profit Corporation  
☒ For-Profit Corporation  
☐ Partnership  
☐ Government Agency

Contact Person: Nick Grappone Phone: 732-564-8189 Email: Nick\_grappone@shi.com

Vendor #33386DD Commodity Code #920-05

2. **GENERAL PURPOSE OF CONTRACT:** Contractor is permitted to provide the Cloud Solutions identified in Attachment B to Participating States once a Participating Addendum has been signed.
3. **PROCUREMENT PROCESS:** This contract is entered into as a result of the procurement process on Bid#CH16012.
4. **CONTRACT PERIOD:** Effective Date: 09/30/2016 Termination Date: 09/15/2026 unless terminated early or extended in accordance with the terms and conditions of this contract. Pursuant to Solicitation #CH16012, Contractor must re-certify its qualifications each year.
5. **Administrative Fee,** as described in the Solicitation and Attachment A: The Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) of contract sales no later than 60 days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee shall be submitted quarterly and is based on sales of the Services.
6. **ATTACHMENT A:** NASPO ValuePoint Master Terms and Conditions  
**ATTACHMENT B:** Scope of Services Awarded to Contractor  
**ATTACHMENT C:** Pricing Discounts and Pricing Schedule  
**ATTACHMENT D:** Contractor's Response to Solicitation #CH16012  
**ATTACHMENT E:** Service Provider Terms and Conditions
- Any conflicts between Attachment A and the other Attachments will be resolved in favor of Attachment A.**
8. **DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:**  
a. All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.  
b. Utah State Procurement Code and the Procurement Rules.
9. Each signatory below represents that he or she has the requisite authority to enter into this contract.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

**CONTRACTOR****STATE**Natalie Slowik2/2/17

Contractor's signature

Date

Spencer Hall  
Director, Division of Purchasing2.3.2017  
DateNatalie Slowik, Director of Response Team

Type or Print Name and Title

Spencer Hall

Division of Purchasing Contact Person

801-538-3307

Telephone Number

801-538-3882

Fax Number

spencerh@utah.gov

Email

(Revision 16 June 2016)

STATE OF WEST VIRGINIA  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION

To: All State Agencies Under Purchasing Division  
From: Samantha Willis, Director & General Counsel  
WV Purchasing  
Date: January 23, 2025  
Re: \$100,000 Spending Requests

**MEMORANDUM**

Pursuant to Executive Order 4-25, signed into effect by Governor Morrisey on January 14th, 2025, all expenditures over \$100,000 must be reviewed by the Governor's Office in advance. Any solicitations, purchase orders, or other contracts currently in the possession of the Purchasing Division, which are estimated to cost over \$100,000 are being placed on hold for review. Our Division is providing documentation of those to the Governor's Office for review.

Any new requisitions valued over \$100,000 that are received by the Purchasing Division, must have a copy of this memorandum and accompanying signatures to process as usual. If there is no evidence of Governor's Office review or approval, your requisition will be returned to seek that approval.

Thank you all for your hard work, and please feel free to reach out with any questions on our end; if you have questions about the procedure for seeking the necessary approvals internally, I would recommend reaching out to your Cabinet Secretaries and/or your Department's Governor's Office liaison.

The Accompanying Request has been reviewed and approved by the following:

*Heather Abbott*

Agency Head

*9/3/2025*

Date

*Eric Hundolter*

Cabinet Secretary/Department Head

*9/3/25*

Date

*D. D. B. B.*  
Governor's Office Representative

*9/3/25*

Date

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## West Virginia Secretary of State — Online Data Services

### Business and Licensing

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### Business Organization Detail

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#### SHI INTERNATIONAL CORP

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
EC (Exempt Corporation)	10/10/2007		10/10/2007	Foreign	Profit			

Organization Information			
Business Purpose		Capital Stock	
Charter County		Control Number	97415
Charter State	NJ	Excess Acres	
At Will Term		Member Managed	
At Will Term Years		Par Value	
Authorized Shares		Young Entrepreneur	Not Specified

Addresses	
Type	Address
Mailing Address	290 DAVIDSON AVENUE SOMERSET, NJ, 08873 USA
Notice of Process Address	O T CORPORATION SYSTEM 5400 D BIG TYLER ROAD CHARLESTON, WV, 25313 USA
Principal Office Address	290 DAVIDSON AVENUE SOMERSET, NJ, 08873 USA
Type	Address

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For more information, please contact the Secretary of State's Office at 304-558-8000.

Monday, September 8, 2025 — 1:17 PM

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"SIH INTERNATIONAL CORP"



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☐ Inactive

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