



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia Master Agreement

Order Date: 02-27-2025

CORRECT ORDER NUMBER MUST
APPEAR ON ALL PACKAGES, INVOICES,
AND SHIPPING PAPERS. QUESTIONS
CONCERNING THIS ORDER SHOULD BE
DIRECTED TO THE DEPARTMENT
CONTACT.

Order Number:	CMA 0210 4429 ISC2300000002 3	Procurement Folder:	1104946
Document Name:	CO2: SentinelOne Ranger Pro, or Equal (OT24062)	Reason for Modification:	Change Order No 2 is issued to set the effective dates for the Software Maintenance dates and to renew contract.
Document Description:	CO2: SentinelOne Ranger Pro, or Equal (OT24062)		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2022-11-21
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2026-01-05

VENDOR	DEPARTMENT CONTACT																				
Vendor Customer Code: VS0000039263 GUIDEPOINT SECURITY LLC 2201 Cooperative Way Herndon VA 20171 US Vendor Contact Phone: 8778890132 Extension: Discount Details: <table><thead><tr><th></th><th>Discount Allowed</th><th>Discount Percentage</th><th>Discount Days</th></tr></thead><tbody><tr><td>#1</td><td>No</td><td>0.0000</td><td>0</td></tr><tr><td>#2</td><td>No</td><td></td><td></td></tr><tr><td>#3</td><td>No</td><td></td><td></td></tr><tr><td>#4</td><td>No</td><td></td><td></td></tr></tbody></table>		Discount Allowed	Discount Percentage	Discount Days	#1	No	0.0000	0	#2	No			#3	No			#4	No			Requestor Name: Meghan S Shears Requestor Phone: (304) 558-2018 Requestor Email: meghan.shears@wv.gov 2025 FILE LOCATION _____
	Discount Allowed	Discount Percentage	Discount Days																		
#1	No	0.0000	0																		
#2	No																				
#3	No																				
#4	No																				

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV 25305 US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

3/4/25 66

Purchasing Division's File Copy

Total Order Amount:

Open End

JLW 2/27/25

PURCHASING DIVISION AUTHORIZATION

DATE: *[Signature]* 3/04/2025
ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM

DATE: *[Signature]*
ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION

DATE: *[Signature]* 3-6-25
ELECTRONIC SIGNATURE ON FILE

3/5/2025

Extended Description:

Change Order 2

Change Order 2 is issued for the following reasons:

1) To renew the contract for one (1) year according to all pricing, terms and conditions, and specifications contained in the Original Contract and subsequent Change Orders not modified herein.

2) To set the effective dates of the contract to match the beginning of the software Maintenance period.

-Original effective dates: November 21, 2023 - November 20, 2024

-Change Order No 2 Effective Dates: January 6, 2025 - January 5, 2026

No other changes. All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

Renewals Remaining: 1

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	43230000			EA	8.950000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: SentinelOne Ranger Pro, or equal, for 20,000 devices**Extended Description:**

SentinelOne Ranger Pro, or equal

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	43230000			EA	9.340000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: SentinelOne Ranger Pro, or equal, for 1,000 devices**Extended Description:**

SentinelOne Ranger Pro, or equal, for 1,000 devices

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	43230000			EA	8.950000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: SentinelOne Ranger Pro, or equal, for 20,000 devices - YR2**Extended Description:**

SentinelOne Ranger Pro, or equal

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	43230000			EA	9.340000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: SentinelOne Ranger Pro, or equal, for 1,000 devices - YR2**Extended Description:**

SentinelOne Ranger Pro, or equal, for 1,000 devices

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
5	43230000			EA	8.950000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: SentinelOne Ranger Pro, or equal, for 20,000 devices - YR3

Extended Description:
SentinelOne Ranger Pro, or equal

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
6	43230000			EA	9.340000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: SentinelOne Ranger Pro, or equal, for 1,000 devices - YR3

Extended Description:
SentinelOne Ranger Pro, or equal, for 1,000 devices



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY
State Capitol
Charleston, West Virginia 25305

Eric L. Householder
Cabinet Secretary

Heather Abbott
Chief Information
Officer

January 31, 2025

Cathy Ferree
Guidepoint Security
cathy.ferree@guidepointsecurity.com

Subject: Renewal of agreement CMA ISC23*02, Sentinel One Renewal

Dear Ms. Ferree:

Provisions were included, in the original contract documents, to renew subject contract under the same terms, conditions and pricing. The original contract had renewal dates are November 21, 2025, through November 20, 2026 but due to setup the effective date was actually January 6. If your company agrees the new effective dates would be January 6, 2025 – January 5, 2026. If your company agrees to this renewal and effective dates, please sign below and return to my attention as soon as possible.

Please contact me if you have any questions.

Sincerely,

Meghan S. Shears

Meghan S. Shears
Chief Financial Officer
1900 Kanawha Blvd. E., Bldg. 5, 10th Floor
Charleston, WV 25305

Attachment

Our company agrees to renew the contract for the period as stated above under the same terms, conditions and pricing as in the original purchase order and any change orders thereto.

Luke Viviano

Name/Signature

DocuSigned by:
Luke Viviano
ED0153FFE8174ED...

2/4/2025

Date

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Business Organization Detail

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GUIDEPOINT SECURITY LLC

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
LLC Limited Liability Company	2/14/2014		2/14/2014	Foreign	Profit			

Organization Information					
Business Purpose	5415 - Professional, Scientific and Technical Services - Professional, Scientific and Technical Services - Computer Systems Design and Related Services (design, programming, facilities mgmt)		Capital Stock		
Charter County			Control Number		
Charter State	VA	Excess Acres			
At Will Term	A	Member	<div> × Close </div>		
At Will Term Years		Member	Hi, I'm SOLO! I can help you file your Annual Report.		
Authorized Shares		Entrepreneur	Not Specified		

Addresses

Type	Address
Designated Office Address	2201 COOPERATIVE WAY SUITE 225 HERNDON, VA, 20171
Mailing Address	2201 COOPERATIVE WAY SUITE 225 HERNDON, VA, 20171 USA
Notice of Process Address	Corporation Service Company 808 Greenbrier Street Charleston, WV, 25311
Principal Office Address	2201 COOPERATIVE WAY SUITE 225 HERNDON, VA, 20171 USA
Type	Address

Officers

Type	Name/Address
Member	MICHAEL VOLK 2201 COOPERATIVE WAY SUITE 225 HERNDON, VA, 20171
Member	GUIDEPOINT SECURITY HOLDINGS LLC 7 MICHAEL RD HINGHAM, MA, 02043
Member	SCOTT RACHFORD 267 BERTHOUD TRAIL BROOMFIELD, CO, 80020
Member	JIM QUARANTILLO 2146 LILY POND DRIVE FALLS CHURCH, VA, 22043
Type	Name/Address

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Filed For

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2022

2021

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For more information, please contact the Secretary of State's Office at 304-558-8000.

Friday, February 14, 2025 — 9:05 AM

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"Guidepoint Security"

×

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Welch, Toby L <toby.l.welch@wv.gov>

CMA ISC23*002 - SentinelOne Ranger Pro - Contract Renewal

1 message

Welch, Toby L <toby.l.welch@wv.gov>

Fri, Feb 14, 2025 at 9:15 AM

To: "luke.viviano@guidepointsecurity.com" <luke.viviano@guidepointsecurity.com>, Meghan Shears <meghan.shears@wv.gov>

Good morning,

I am a Senior Buyer with the state of West Virginia. I am working closely with MS. Meghan Shears at the WVOT to get the above mentioned contract renewed. It appears that your registration fee expired on 1/25/25, so that will require to be up to date before the renewal can be executed.

Please see the information below. You should be able to take care of this through your VSS account.

GuidePoint Security LLC., (VS*39263) vendor registration with the West Virginia Purchasing Division needs to be completed and/or the vendor registration fee of \$125.00 is required prior to award of this contract. You may enter your information and pay the registration fee online at www.wvoasis.gov by clicking on the Vendor Self Service Portal. In order for the registration to be complete, you may also need to enter your disclosure information within the "Disclosures Tab" of the registration process. You may also call **304-558-2306** for assistance.

We appreciate your partnership with the State. If you have any questions, please feel free to reach out, and I will be happy to assist. If you would please be so kind as to let me know once this is completed, I will be able to monitor this, and get this started through the chain of approvals.

Sincerely,

Toby Welch

Senior Buyer, Purchasing Division
304-558-8802 • Toby.L.Welch@wv.gov

