



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# State of West Virginia Master Agreement

Order Date: 12-18-2024

CORRECT ORDER NUMBER MUST  
APPEAR ON ALL PACKAGES, INVOICES,  
AND SHIPPING PAPERS. QUESTIONS  
CONCERNING THIS ORDER SHOULD BE  
DIRECTED TO THE DEPARTMENT  
CONTACT.

Order Number:	CMA 0403 0012 DBS2500000002 1	Procurement Folder:	1525969
Document Name:	Food, Beverages and Miscellaneous Supplies	Reason for Modification:	
Document Description:	Food, Beverages and Miscellaneous Supplies		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2025-01-01
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2025-12-31

VENDOR	DEPARTMENT CONTACT																				
Vendor Customer Code: 000000200520 A F WENDLING INC 100 WENDLING PLAZA RT 20 S  BUCKHANNON WV 26201 US Vendor Contact Phone: 304-472-5500 Extension:  Discount Details: <table><thead><tr><th></th><th>Discount Allowed</th><th>Discount Percentage</th><th>Discount Days</th></tr></thead><tbody><tr><td>#1</td><td>No</td><td>0.0000</td><td>0</td></tr><tr><td>#2</td><td>No</td><td></td><td></td></tr><tr><td>#3</td><td>No</td><td></td><td></td></tr><tr><td>#4</td><td>No</td><td></td><td></td></tr></tbody></table>		Discount Allowed	Discount Percentage	Discount Days	#1	No	0.0000	0	#2	No			#3	No			#4	No			Requestor Name: Tabitha J Crist Requestor Phone: (304) 822-4810 Requestor Email: tabitha.crist@k12.wv.us  <b>2025</b> FILE LOCATION
	Discount Allowed	Discount Percentage	Discount Days																		
#1	No	0.0000	0																		
#2	No																				
#3	No																				
#4	No																				

INVOICE TO	SHIP TO
ACCOUNTS PAYABLE SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST  ROMNEY WV 26757-1894 US	CENTRAL SUPPLY SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST  ROMNEY WV 26757-1894 US

1/1/25 6c

Purchasing Division's File Copy

Total Order Amount:

Open End

12-18-24  
PURCHASING DIVISION AUTHORIZATION  
DATE: *Mark A. [Signature]* 1/1/25  
ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM  
DATE: *John L. Gray*  
ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION  
DATE: *1-15-25*  
ELECTRONIC SIGNATURE ON FILE

**Extended Description:**

The vendor, A.F. Wendling Inc., agrees to enter into this contract with the agency, The West Virginia Schools of the Deaf and the Blind (WVSDB) for services for canned food, staple groceries, frozen foods, dietetic foods, coffee and miscellaneous items, per the specifications, terms and conditions, and the vendors submitted bid response dated 10/17/2024 all incorporated herein by reference and made a part hereof.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	93131607			EA	0.000000
Service From		Service To		Service Contract Amount	
				0.00	

**Commodity Line Description:** Food, Beverages and Miscellaneous Supplies

**Extended Description:**

Vendor Cost + Markup Percentage shall be the price Agencies pay for purchases of the Eligible Item under this Contract. See the attached Exhibit A Pricing Pages for contract category markup percentages.

## **GENERAL TERMS AND CONDITIONS:**

**1. CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

**2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

☒ **Term Contract**

**Initial Contract Term:** The Initial Contract Term will be for a period of one (1) year. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

☐ **Alternate Renewal Term** – This contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

☐ **Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

☐ **Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

☐ the contract will continue for \_\_\_\_\_ years;

☐ the contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

☐ **One-Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

☐ **Construction/Project Oversight:** This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and continues until the project for which the vendor is providing oversight is complete.

☐ **Other:** Contract Term specified in \_\_\_\_\_

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

☒ **Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

☐ **Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

☐ **Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

☐ **One-Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

☐ **Construction:** This Contract is for construction activity more fully defined in the specifications.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

☐ **LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

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The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

☒ **Commercial General Liability Insurance** in at least an amount of: \$1,000,000 per occurrence.

☒ **Automobile Liability Insurance** in at least an amount of: \$500,000.00 per occurrence.

☐ **Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

☐ **Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.

☐ **Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.

☐ **Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

☐ **Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.

☐ **Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.

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**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. VENUE:** All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

☐ \_\_\_\_\_ for \_\_\_\_\_

☐ Liquidated Damages Contained in the Specifications.

☐ Liquidated Damages Are Not Included in this Contract.

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.



**17. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

**20. TIME:** Time is of the essence regarding all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy).

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR NON-CONFLICT:** Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. NO DEBT CERTIFICATION:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

**38. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**39. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

☐ Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

☐ Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.division@wv.gov](mailto:purchasing.division@wv.gov).

**40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
  1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
  2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**45. VOID CONTRACT CLAUSES:** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

**46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Lori Harris Contract Coordinator

(Address) P.O. Box 661, Buckhannon, WV 26201

(Phone Number) / (Fax Number) 304-472-5500 (Fax number 304-460-9282)

(Email address) lharris@afwendling.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

A. F. Wendling Inc  
(Company)

(Signature of Authorized Representative)

Christopher A. Wendling President 12/16/24  
(Printed Name and Title of Authorized Representative) (Date)

304-472-5500 (304-460-9282 Fax)  
(Phone Number) (Fax Number)

CWendling@afwendling.com  
(Email Address)



REQUEST FOR QUOTATION  
Food, Beverages and Related Paper Goods

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**SPECIFICATIONS**

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Schools for the Deaf and the Blind (WVSDB) and West Virginia Schools of Diversion and Transition (WVSDT) to establish an open-end contract(s) for Canned Food, Staple Groceries, Dietetic Foods, Frozen Foods, Coffee and Miscellaneous Items. WVSDB is located at 301 E Main Street Romney WV 26757 and WVSDT has more than 50 locations across West Virginia. Vendors must be able to accept orders and deliver to all locations.

The State Legislature recently enacted W. Va. Code § 19-37-2, which states that "beginning July 1, 2019, all state-funded institutions, such as schools, colleges, correctional facilities, governmental agencies and state parks, shall purchase a minimum of five percent of its fresh produce, meat, and poultry products from in-state producers: **Provided**, that such produce, meat and poultry products can be grown or is available from in-state producers." Vendor must report with each order any fresh produce, meat, and poultry products that are supplied to the ordering entity that originated from producers in the State of West Virginia. Vendor must also notify ordering entities of any fresh produce, meat, and poultry available on contract that originated from producers in the State of West Virginia. It will not be considered a breach of contract for an agency to procure fresh produce, meat, or poultry from other sources outside of this contract in order to comply **with** the statutory mandate.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - 2.1 **"Category"** means a general class or grouping of items that the Vendor can and will sell under this contract.
  - 2.2 **"Category Percentage Markup"** means the firm, fixed markup percentage submitted in the vendors bid to be applied to the Vendor's cost on all purchased within a specified category.
  - 2.3 **"Eligible Item"** means any item contained in Vendor's catalog that Vendor can and will sell to the Agency under this Contract and includes generally frozen food, fresh produce, shelf-stable food, coffee, soda, tea, fruit juice, baby food, soft drinks, paper plates, plastic forks and spoons, condiments, and dressings, etc.
  - 2.4 **"IFG"** means International Food Group.
  - 2.5 **"MSG"** means Monosodium Glutamate.
  - 2.6 **"Pricing Page" or "Pricing Pages"** means the schedule of prices, Discount Percentage, estimated usage, and totals contained in wvOASIS or attached hereto as **Exhibit A** and used to evaluate the Solicitation responses.
  - 2.7 **"Total Bid Cost"** means the sum of the Category Spend plus the Markup Percentage Cost on the Pricing Pages.

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**Food, Beverages and Related Paper Goods**

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**2.8** "USDA" means United States Department of Agriculture.

**2.9** "Vendor Cost" means the delivered price of an eligible product before the markup percentage is applied.

**3. GENERAL REQUIREMENTS:**

**3.1 Mandatory Eligible Item Requirements:** Eligible Items must meet or exceed the mandatory requirements listed below

**3.1.1** Vendor shall maintain a supply of and access to adequate inventories of complete product lines for the Categories as identified in these specifications.

**3.1.2** Vendor shall maintain a distribution network for processing and shipment orders to the Agency.

**3.1.3** Vendor shall provide timely communication and responses to all matters related to contract administration, issue resolution and actively work to resolve any identified problems to the satisfaction of facility management.

**3.1.4** Vendor shall ensure all staff assigned to this contract are qualified and possess the appropriate training and certifications regarding food handling, menu planning, and any other necessary training as needed to complete the services contained within the contract.

**3.2 Open-end Contract:** Vendor shall provide the agency with the contract items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below:

**3.2.1** Vendor shall ensure the food items, including snacks, meet the applicable following established national guidelines.

**3.2.1.1** For school lunch program and residency of students, the menu must comply with Federal and State Laws concerning menus and nutritional adequacy.

**3.2.2** Vendor shall provide food options for frequently ordered special diets including but not limited to:

- Low Fat
- Low Calorie
- Diabetic
- Mechanical

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**Food, Beverages and Related Paper Goods**

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- Vegetarian and Vegan
- Lactose Free
- Gluten Free
- Various calorie level diabetic diets
- Puree
- Baby food
- Renal
- Finger food

**3.3 Food and beverage:** Vendor shall provide agency with the delivery of quality food, beverage and paper good supply items on a mutually agreed upon schedule and in accordance with applicable pricing through this contract.

**3.3.1 All food items must be a minimum of USDA Grade A or USDA Grade 1 (Fresh or Frozen) to include:**

**3.3.1.1 Meat:**

- 3.3.1.1.1 Beef**
- 3.3.1.1.2 Pork**
- 3.3.1.1.3 Veal**
- 3.3.1.1.4 Lamb**
- 3.3.1.1.5 Poultry**
- 3.3.1.1.6 Deli-Meats**

**3.3.1.2 Seafood:** If available, fresh fish and seafood are preferred.

**3.3.1.2.1 Frozen fish** must be an IFG nationally distributed brand, packed under continuous inspection of the US Department of the Interior.

**3.3.1.3 Dairy:**

- 3.3.1.3.1 Butter**
- 3.3.1.3.2 Cheese**
- 3.3.1.3.3 Milk**
- 3.3.1.3.4 Ice Cream**

**3.3.1.4 Eggs:**

- 3.3.1.4.1 Shell Eggs**
- 3.3.1.4.2 Processed refrigerated or frozen**

**3.3.1.5 Fresh Vegetables:**

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**Food, Beverages and Related Paper Goods**

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**3.3.1.5.1 Only fresh seasonal vegetables**

**3.3.1.6 Dry/Refrigerated Goods:**

**3.3.1.6.1 Canned or packaged vegetables, dry beans, salsa, cake mixes, etc**

**3.3.1.7 Frozen Foods:**

**3.3.1.7.1 Frozen vegetables, packaged foods, etc**

**3.3.1.8 Breads, Cereals & Grains:**

**3.3.1.8.1 Must be whole grain and enriched options**

**3.3.1.8.2 Sliced breads, rolls, breakfast cereals, flour, cornmeal, etc.**

**3.3.1.9 Canned Fruits and Juices:**

**3.3.1.9.1 Orange, tomato, apple, etc**

**3.3.1.10 Soups:**

**3.3.1.10.1 Base, cream, granular, etc**

**3.3.1.10.2 Can or mix**

**3.3.1.11 Snacks:**

**3.3.1.11.1 Assorted chips, cookies, granola bars, popcorn, single serve**

**3.3.1.11.2 Potato, corn, puff snacks, etc**

**3.3.1.12 Fruit:**

**3.3.1.12.1 Fresh**

**3.3.1.12.2 Oranges, Pineapples, Melons, Apples, Bananas, Etc.**

**3.3.1.13 Coffee/Tea/Other Beverages:**

**3.3.1.13.1 Cans, K-Cup, bags, bottles, etc.**

**3.3.1.14 Spices and Seasonings:**

**3.3.1.14.1 Salt, pepper, chili powder, garlic powder, onion powder, etc**

**3.3.1.15 Kitchen Supplies:**

**3.3.1.15.1 Aluminum pans, steam trays, utensils, eco-friendly paper products, etc**

**3.3.1.16 Condiments:**

**3.3.1.16.1 Portion control/individually packaged mustard, ketchup, mayonnaise, salad dressing, etc.**

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**3.3.1.16.2 Mustard, ketchup, mayonnaise, salad dressings for food preparation.**

**3.3.1.17 Miscellaneous Foods:**

**3.3.1.17.1 Baby food, sugar, all-purpose flour, other desserts etc.**

**3.3.2 Vendor shall ensure that products have a minimum shelf life as follows:**

**3.3.2.1 Frozen Foods -3 Months**

**3.3.2.2 Canned Foods -6 Months**

**3.3.2.3 Staples and Box Mixes – 3 Months**

**3.3.3 Vendor shall make every effort to ensure that food products have expiration/shelf life or “best if used by” plainly marked.**

**3.3.4 Quality: All items should be clearly identified with the as required federal agency standard grading/designation for each commodity item sold under this contract. See Exhibit A.**

**3.3.4.1 Any item found not to be an acceptable quality shall result in a complete refund on all of such product shall promptly remove and replace any product is unsatisfactory and/or is not suitable for their facility in a timely manner.**

**3.4 Quality assurance: Vendor shall collaborate with the Agency to review and improve contract performance.**

**3.4.1 Vendor shall provide a dedicated contact for the ordering facilities to address concerns as they may arise.**

**3.4.2 Vendor shall have the ability to track all products previously delivered and provide for immediate notification to the Agency of any known or identified recalled products. Vendor shall be responsible for picking up and replacing all products subject to recall.**

**3.4.3 Vendor shall ensure that all products must be able to be opened without difficulty and agrees that damaged, dented, or misshaped products that do not comply with the United States Food and Drug Administration (FDA) Food Code will not be considered acceptable.**

**3.4.3.1 Additionally, no products will be accepted if the manufacture’s seal has been tampered with or broken.**

**3.4.3.2 Vendor shall ensure that any shipments containing such defective merchandise must be replaced and credit issued to the ordering facilities’ account.**

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- 3.5 Right to Audit:** Subject to Vendor's reasonable security and confidentiality procedures, the Agency, or any third party retained by the Agency, may at any time upon prior reasonable notice to Vendor, during normal business hours, audit the books, records and accounts of Vendor to the extent that such books, records and accounts pertain to sale of any Products hereunder or otherwise relate to the performance of this Contract by Vendor. Vendor shall maintain all such books, records and accounts for a period of at least two (2) years after the date of expiration or termination of this Contract. The Agency's right to audit under this Contract shall survive the expiration or termination of the Contract for a period of two (2) years after the date of such expiration or termination. In the event of an overpayment is discovered during the audit, the Vendor must reimburse the agency the amount of overpayment within ten (10) business days of the discovery. The Vendor must also reimburse any additional agencies invoiced the incorrect charges for the items procured under this Contract.

**4. CONTRACT AWARD:**

- 4.1 Contract Award:** The Contract is intended to provide the Agencies with a Cost-Plus Markup Percentage Price on all Eligible Items in the vendors catalog by each category. The contract shall be awarded to the Vendor that provides the bid that meets the Solicitation Specifications and provides the lowest Total Bid cost for the Categories listed on the Pricing Pages. The vendor contract providing the lowest cost will be given first (1) priority for accepting/waiving orders, then the second (2) lowest receiving the second priority, and so on, until such time that all needs/orders are filled.

It is the intent of the Agency to increase the vendor pool in order to make sure that child nutrition and culinary instruction's needs are adequately met. Should the Agency be able to evaluate and award multiple contracts from this solicitation, the contracts shall be awarded to the Vendor(s) that meet the required specifications beginning with the lowest rate.

- 4.2 Category Markup Percentage:** Vendor shall quote A FIRM/FIXED category Markup Percentage in each Category for each Eligible Item in that Category. The Markup Percentage will be added to the Vendor's item cost. The resulting Vendor Cost Plus Markup Percentage shall be the price Agencies pay for purchases of the Eligible Item under this Contract.

The Cost-Plus Markup Percentage and the subsequent final price derived from that markup must consider any and all fees, charges, or other miscellaneous cost that Vendor may require, including delivery charges as indicated below, because those fees, charges or other miscellaneous cost will not be paid separately. The Agency shall only pay the appropriate vendor cost plus the established category markup percentage for items purchased under this Contract.

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- 4.3 Pricing Page:** Vendor should complete the Pricing Page by filling in the Category Markup Percentage and the vendor information requested. The pricing pages have been formatted to calculate pricing. However, it is the vendors responsibility to ensure the calculations for their bid is correct before submitting. Vendor should complete all columns as failure to complete the Pricing Pages in their entirety may result in Vendor's bid being disqualified.

The Pricing Pages contain a list of frequently purchased categories and estimated spend quantity for the category for (3) months.

**5. ORDERING/PAYMENT:**

- 5.1 Ordering:** Vendor shall accept orders through wvOasis, regular mail, fax, email or any other written forms of communication. Vendor may, but is not required to, accept on-line orders through secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Any on-line ordering system must have the capability to restrict prices and available items to conform to the Catalog originally submitted with this Solicitation. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.
- 5.2 Payment:** Vendor shall indicate the markup on each invoice submitted for payment. Vendor shall accept payment in accordance with the payment procedures of the state of West Virginia. Methods of acceptable payment must include the West Virginia Purchasing Card. Payment in advance is not permitted under this Contract.

**6. DELIVERY AND RETURN:**

- 6.1 Delivery:** Vendor shall deliver standard orders within five (5) working days after orders are received. Vendor shall ship all orders in accordance with the above schedule. Vendor may only hold orders until a minimum of \$600.00 is met. Vendor shall deliver emergency orders within one (1) working day after orders are received. The Agency will pay delivery charges on all emergency order for orders less than the minimum order amount if the Vendor invoices those delivery cost as a sperate charge withing original freight bill attached to the invoice.
- 6.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if the order will be delayed for any reason. Any delay in delivery that could cause harm to the Agency will be grounds for cancellation of the delayed order and/or obtaining the contract items from a third party.

Any Agency seeking to obtain the items from a third party under this provision must first obtain approval of the WVSDB Finance Officer.

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- 6.3 **Delivery Payment/Risk of Loss:** Standard order deliver shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/markup and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders and under minimum orders provide that the Vendor invoices those delivery costs as a sperate charge with the original freight bill attached to the invoice.
- 6.4 **Return of Unacceptable Items:** If the Agency deems unacceptable, the Items shall be returned to the Vendor at the Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange of the return and reimburse Agency for delivery expense. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of the unacceptable items shall for F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 **Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt F.O.B Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for the items not in a resalable condition shall be the lower of the Vendor's customary restocking free for 5% of the total invoiced value of the returned items.

**7. Vendor Default:**

- 7.1 The following shall be considered a vendor default under this contract.
- 7.1.1 Failure to perform Contract Services in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.
- 7.2 The following remedies shall be available to Agency upon default.
- 7.2.1 Immediate cancellation of this Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract



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7.2.3 Any other remedies available in law or equity.

**8. MISCELLANEOUS:**

- 8.1 No Substitutions:** Vendor shall supply only Eligible Items/Categories contained in its Catalog submitted in response to the Solicitation or an updated Catalog approved by WVSDB Finance Officer as described above. Vendor shall not supply substitute items.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Eligible Items/Categories being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply Eligible Items/Categories contained in its bid response.
- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchases. Vendor shall also provide reports, upon request, showing the items purchased during the term of the Contract. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** \_\_\_\_\_

**Telephone Number:** \_\_\_\_\_

**Fax Number:** \_\_\_\_\_

**Email Address:** \_\_\_\_\_

**Cell Number:** \_\_\_\_\_

**EXHIBIT A - PRICING SHEET**

Item #	Estimate Category Spend Amount (Vendor Cost)	Category Description (with examples of category items)	Category Markup Percentage	This is an example: Net Cost (\$1,000)x1.25 i.e. (25% Markup)	Category Spend - Discount Percentage Total ((Est Spend - (Discount % * Est Spend))
Example	\$ 1,000.00	Meat	25%	1.25	\$ 1,250.00
<b>Meat</b>					
3.3.1.1	\$	Meat (Fresh or Frozen excluding boxed	17 %		\$ -
<b>Seafood</b>					
3.3.1.2	\$	Seafood (Fresh or Frozen	18 %		\$ -
<b>Dairy</b>					
3.3.1.3	\$	Butter, Cheese, Milk, Ice Cream, etc.	18		\$ -
<b>Eggs</b>					
3.3.1.4	\$	Shell and Processed	18 %		\$ -
<b>Vegetables</b>					
3.3.1.5	\$	Fresh lettuce, beans, cucumbers, tomatoes, potatoes, etc.	20%		\$ -
<b>Dry/Refrigerated Goods</b>					
3.3.1.6	\$	Canned, packaged, food, etc.	20 %		\$ -
<b>Frozen</b>					
3.3.1.7	\$	Vegetables, packaged foods, etc.	18 %		\$ -
<b>Breads and Cereals</b>					
3.3.1.8	\$	Sliced breads, rolls, breakfast cereals, flour, cornmeal, pasta, etc.	18 %		\$ -
<b>Canned Fruits and Juices</b>					
3.3.1.9	\$	Orange, tomato, apple, etc.	20 %		\$ -
<b>Soups</b>					
3.3.1.10	\$	Base, cream soup, granular, shelf-stable, etc.	18 %		\$ -
<b>Snacks</b>					
3.3.1.11	\$	Assorted chips, granola bars, cookies, popcorn, single serving size.	20%		\$ -
<b>Fruit</b>					
3.3.1.12	\$	Fresh oranges, pineapples, melons, bananas, etc.	20%		\$ -
<b>Coffee/Tea/Beverages</b>					
3.3.1.13	\$	Cans, k-cups, bags, bottles, etc.	25 %		\$ -
<b>Spices and Seasonings</b>					
3.3.1.14	\$	Salt, pepper, chili powder, garlic powder, etc.	20 %		\$ -

Kitchen Supplies					
3.3.1.15	\$	Aluminum pans, half size steamtable trays, utensils, eco-friendly paper products, etc.	20%		-
Condiments					
3.3.1.16	\$	Portion control/packets, cups of mustard, ketchup, mayonnaise, salad dressing, etc. Full size for food preparation.	20	\$	-
Misc. Food					
3.3.1.17	\$	Baby food, sugar, all-purpose flour, other desserts, etc.	20	\$	ee -
Total Bid Amount				\$	-

**NOTES:**

Dollar amounts above are not an estimate or an expected amount of spend for our programs, they are for evaluating purposes only. Actual spend amounts will vary.

Formulas are included to calculate the amount after discount to allow for evaluation.

Example line is not included in Total Bid Amount.

Vendor Company Name:	A. F. Wendling Inc
Vendor Contact Name:	Lori Harris
Vendor Contact Phone:	304-472-5500 ext 122
Vendor Contact Email:	lharris@afwendling.com