

Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# State of West Virginia **Delivery Order**

Order Date: 10-04-2024

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

Procurement Folder: 1531763 Order Number: CDO 0705 0705 LOT2500000003 1 Reason for Modification: IGT GLOBAL SOLUTIONS CORP **Document Name: Document Description:** THIRD QUARTER 2024 OPTIONS FEES Procurement Type: Central Delivery Order Thomas P Hymes Buyer Name: 304-558-2350 Telephone: thymes@wvlottery.com Email: Master Agreement Number: CMA 0705 LOT1700000007 1 Best Way Shipping Method: FOB Dest, Freight Prepaid Free on Board:

	VENDOR				DEPARTMENT CONTACT
Vendor Customer Code: IGT GLOBAL SOLUTIONS 10 MEMORIAL BLVD		5		Requestor Name: Requestor Phone: Requestor Email:	Thomas P Hymes 304-558-2350 thymes@wvlottery.com
PROVIDENCE		RI	99999		
US Vendor Contact Phone: Discount Details:	999-999-9999	Extension:			2025
Discount Allowed	Discount Perce	entage	Discount Days		FILE LOCATION
#1 No	0.0000		0		
#2 No				_	
#3 No				_	
#4 No					

IN	IVOICE TO	S	SHIР ТО
ACCOUNTS PAYABLE LOTTERY		PURCHASING LOTTERY	
PO BOX 2067		900 PENNSYLVANIA AVE	
CHARLESTON	WV 25327-2067	CHARLESTON	WV 25302
us		US	

Purchasing Division's File Copy

Total Order Amount: \$713,700.00

PURCHASING DIVISION AUTHORIZ

ELECTRONIC SIGNATURE ON FILE

**ELECTRONIC SIGNATURE ON FILE** 

Date Printed: Oct 7, 2024

Order Number: CDO 0705 0705 LOT2500000003 1

Page: 1

FORM ID: WV-PRC-CDO-002 2020/05

## **Extended Description:**

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	43211512	0.00000		\$0.0000	\$713,700.00
Service From	Service To	Manufacturer		Model No	Delivery Date
2024-07-01	2024-09-30				

Commodity Line Description: GAMING SYSTEM AND SERVICES

Extended Description:

\*\*\*\*Reference Attachment Revised Cost Sheet \*\*\*\*

TO INCREASE ANNUAL FEE FROM 4.115% TO 4.2822% TO ALLOW FOR MOBILE APP.

Date Printed: Oct 7, 2024 Order Number: CDO 0705 0705 LOT2500000003 1 Page: 2 FORM ID: WV-PRC-CDO-002 2020/05



IGT Global Solutions Corporation 10 Memorial Boulevard Providence, RI 02903 United States Email: IGTGlobalSolutionsAR@igt.com

FED ID No. 05-0389840

BILL TO: 20013 West Virginia Lottery Commission PO Box 2067 Charleston WV 25327-2067

# **INVOICE**

INVOICE NUMBER: 90146461

DATE : October 1, 2024

CUSTOMER PO : CMA LOT17-7

INVOICE PERIOD: July 01 to September 30, 2024

CDO LOT 25×03

ITEM NO./S.O.#/ITEM SERVICE DESCRIPTION AMOUNT 001 / 138891 / 0010 Q3 2024 Quarterly Options Fees ITEM Standard Retailer Terminal Unit 713,700.00 \$156.25 1,700 Customer Display Units \$265,625.00 I hereby certify that the items listed hereon \$31.25 1,300 Keno Monitor Units \$40,625.00 \$33.75 have been received (or services completed) 425 Ticket Self-Checker Units \$14,343.75 \$31.25 800 Wireless Mobile Terminal Units \$25,000.00 and approved for payment. \$106.25 Self-Service Terminals Units(SSTs) 5 \$531,25 \$875.00 400 Low Volume (SSTs) \$350,000.00 \$999.38 Digital Jackpot Displays Ş-\$23.75 500 \$11,875.00 Cash Drawers \$4.75 1,200 \$5,700.00 TOTAL \$713,700.00 TOTAL AMOUNT DUE 713,700.00 REMARKS: Pursuant to contract dated June 28, 2018, Furchase Order No. CM LOT17-7.

Continued...

# IGT CMA LOT17\*7 EQUIPMENT LEASE

			# OF UNITS		
	AN	NUAL COST	PER		
	F	PER UNIT	CONTRACT	Α	NNUAL TOTAL
Standard Retailer Terminals	\$	625.00	1700	\$	1,062,500.00
Customer Display Units	\$	125.00	1300	\$	162,500.00
Keno Monitor Units	\$	135.00	425	\$	57,375.00
Ticket Self-Checker Units	\$	125.00	800	\$	100,000.00
Wireless Mobile Terminal Units	\$	425.00	5	\$	2,125.00
Self-Service Terminal Units*	\$	3,500.00	400	\$	1,400,000.00
Low Volume Self-Service Terminal Units	\$	3,997.50	0	\$	-
Digital Jackpot Displays	\$	95.00	500	Ś	47,500.00
Cash Drawers	\$	19.00	1200	\$	22,800.00
				\$	2,854,800.00

QU	ARTERLY	# OF UNITS
COST	PER UNIT	CURRENTLY USED
\$	156.25	1700
\$	31.25	1300
\$	33.75	425
\$	31.25	800
\$	106.25	5
\$	875.00	400
\$	999.38	
\$	23.75	500
\$	4.75	1200

\$713,700 x 4 Qtrs. = \$2,854,800



October 13, 2021

John A. Myers Lottery Director West Virginia Lottery 900 Pennsylvania Avenue Charleston, WV 25302

Re: IGT Sole Source Contract with the West Virginia Lottery

Dear John:

IGT Global Solutions Corporation ("IGT") is pleased to offer the West Virginia Lottery (the "Lottery") an equipment pricing list for a sole source contract. The Lottery may place equipment orders from the sole source contract, and the following terms and conditions will apply.

#### Terms and Conditions

- This Letter Agreement must be signed by both parties by October 15, 2021, the signed Letter
  Agreement and any associated sole source contract must be approved by all necessary West Virginia
  State Agencies, and the Lottery must place orders by the dates specified in the pricing table below
  before IGT will begin production of any referenced equipment.
- IGT will deliver any timely ordered equipment to IGT's warehouse in West Virginia. Global supply chain
  issues may affect delivery times, notwithstanding the estimated delivery dates set forth in the below
  table.
- The pricing in this Letter grants the Lottery the right to use the equipment ordered for the specified term of the lease only. It also includes shipping, taxes, installation, and maintenance costs for the term of the lease only.



The pricing is provided in annual price per unit format, but IGT will invoice the Lottery in quarterly increments (annual price per unit divided by four). The lease term and invoicing period is specified in the pricing table below. The Lottery will remit payment within 30 days of receipt of each invoice.

- Should this Letter Agreement and any associated sole source contract not be approved by any West Virginia State Agency required to approve the same prior to contract commencement, this Letter Agreement and any associated sole source contract shall be considered null, void and of no force and effect. Any failure to obtain approval of this Letter Agreement and any associated sole source contract from any West Virginia State Agency required to approve the same shall not be considered a breach of this Agreement and any associated sole source contract entitling either party to damages therefrom.
- Other than new equipment pricing as indicated in this Letter Agreement, the Parties hereto agree to be bound by the same terms and conditions as set forth in that certain Traditional Lottery Contract between the parties described as "CMA LOT17"07" with a commencement date of June 28, 2018.



# Pricing List

Assumption Total		$\begin{aligned} & \mathcal{F}_{i,\omega} = \{ \frac{1}{2}, \dots, \frac{1}{2}, \frac{1}{2}, \dots, $	AND CARRY 1 SPECIAL 1 TO SECURITY OF SEC
Standard Retaller Terminal Unit Bundle - Altura Flex Retailer Terminul - Accutherm Ultro Printer - ZZ" LCD ESNEM Customer Display Unit - Wired external barcode reader	50	\$1,524,00	\$2,104.00
32" Keno Kit - LCD TV - Video Controller Unit - Cabling & Mount	50	\$437.00	\$625.00
WinCheck Ticket Self-Checker Units	50	\$334,00	\$464.00
Cashless Ready GY20 Self-Service Vending	100	\$7,375.00	\$10,529.00
Cashless Ready GT28 Self-Service Vending	200	\$9,025.00	No j

- 1. The lease term (and involcing period) for the 3-year option is July 1 2022 to June 30 2025 2. The lease term (and involcing period) for the 2-year option is July 1 2023 to June 30 2025



Thank you for the opportunity to present the above pricing for iGT's equipment to the West Virginia Lottery. Our Account Manager, Elizabeth Orcutt, and I are available to discuss this Letter at your convenience.

**Sincerely** 

7 n 7

Matthew Cedor Regional Vice President North America Lotter, IGT Global Solutions Corporation 10 Memorial Boulevard

Providence, Ri 02903 Office: (401) 392-2625 Mobile: (401) 744-0517

Email: matthew.cedor@ist.com

Acknowledged and Agreed For West Virginia Lottery

Name:

Title:

Date:

# REQUEST FOR PROPOSAL

(WV Lottery Gaming System)

Attachment C: Cost Sheet

Vendor will complete the cost sheet which is provided as an Excel workbook.

1000 12/21/2016

#### Attachment C: Cost Sheet

Cost information as detailed in the Request for Proposal must be submitted in a separate sealed envelope. The outside of the envelope should be clearly marked COST.

Cost information related to this procurement consists of two broad areas: (1) Base Cost, and (2) Total Device Costs.

As defined in the project description [Section 4.4: Project, Goals, and Objectives] of this RFP, Base Cost SHALL include all equipment and services detailed in Section 4.4, Subsections 4.1, 4.2, 4.3, 4.4.10, 4.4.11, 4.4.13, 4.5, 4.6 (excluding Subsection 4.6.2), 4.7 (excluding Subsection 4.7.8), and 4.8 unless otherwise specified therein. TOTAL COST must be completed by all Vendors and equals the total sum of A-1 and B-1 [A-1+B-] = TOTAL COST].

Data Entry Cells are highlighted:

#### Base Cost: System Use, Operations and Services Fee: A.

Note

Annual Fee stated as a percentage of actual draw and instant games net sales, less return "Base Cost".

The Annual fee, provided as a percentage of actual draw and instant games net sales, must be converted to a dollar amount for evaluation. The fee percentage is to be multiplied by the assumed amount of \$192 million (representing an estimate of total traditional lottery annual sales, based on FY 2014).

> 4.115% % Fee

#### Retailer Terminal Units/Devices B.

3

An assumed number [based on the specifications found in Section 4.4, Subsections 4.4.1 and 4.4.2] of each unit is shown below, the Lottery may lease different quanties over the life of the contract, the intent of this section is to convert the lease cost to a comparable standard cost for evaluation by each bidder.

Item	Device Type	Annual Lease Cost Per Unit		
1	Standard Retailer Terminal Units (Note 1)	\$	625.00	
2	Customer Display Units	\$	125:00	
	Keno Monitor Units	\$	135.00	
4	Ticket Self-Checker Units	\$	125.00	
	Wireless Mobile Terminal Units	\$	425.00	
6	Self-Service Terminal Units (SSTs)	\$	3,500.00	
7	Low Volume Self-Service Terminal Units (SSTs)	S	3,997.50	
8	Digital Jackpot Displays	\$	95.00	
9	Cash Drawers	\$	19.00	

The annual lease costs will not be increased over the term of the contract without Lottery approval.

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## West Virginia Secretary of State — Online Data Services

### **Business and Licensing**

Online Data Services Help

### **Business Organization Detail**

NOTICE: The West Virginia Secretary of State's Office makes every reasonable effort to ensure the accuracy of information. However, we make no representation or warranty as to the correctness or completeness of the information. If information is missing from this page, it is not in the The West Virginia Secretary of State's database.

## **IGT GLOBAL SOLUTIONS CORPORATION**

Organization Infor	mation							
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
C   Corporation	9/3/1985		9/3/1985	Foreign	Profit			

Business Purpose	7132 - Arts, Entertainment, and Recreation - Amusement, Gambling and Recreation Industries - Gambling Industries (casinos except casino hotels)	Capital Stock	0.0000
Charter County	Wayne	Control Number	0
Charter State	DE	Excess Acres	0
At Will Term		Member Managed	
At Will Term Years		Par Value	0.000000
Authorized Shares	0	Young Entrepreneur	Not Specified

Addresses		
Туре	Address	
Mailing Address	10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903 USA	
Notice of Process Address	1627 QUARRIER STREET CHARLESTON, WV, 25311	
Principal Office Address	10 MEMORIAL BLVD. PROVIDENCE, RI, 02903 USA	
Туре	Address	

Officers	
Туре	Name/Address
Director	RENATO ASCOLI 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
President	RENATO ASCOLI 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
Secretary	CHRISTOPHER SPEARS 10 MEMORIAL BLVD PROVIDENCE, RI, 02903
Treasurer	CLAUDIO DEMOLLI 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
Vice-President	JOSEPH S. GENDRON 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
Туре	Name/Address

Name C	hanges		
Date		Old Name	
	10/14/2015	GTECH CORPORATION	
Date		Old Name	

Mergers				
Merger Date	Merged	Merged State	Survived	Survived State
12/31/2003	INTERLOTT TECHNOLOGIES, INC.	DC	GTECH CORPORATION	DE
Merger Date	Merged	Merged State	Survived	Survived State

Date		Amendment
10/1	4/2015	NAME CHANGE: FROM GTECH CORPORATION
12/3	1/2003	MERGER: MERGING INTERLOTT TECHNOLOGIES, INC., A NON-QUALIFIED DE ORGANIZATION WITH AND INTO GTECH CORPORATION, A QUALIFIED DE CORPORATION, THE SURVIVOR
2/24	/1994	MERGER; MERGING GTECH FACILITIES MANAGEMENT CORPORATION, A QUAL DE CORP, WITH AND INTO GTECH CORPORATION, A QUAL DE CORP, SURVIVOR.
Date		Amendment

Annual Reports
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For more information, please contact the Secretary of State's Office at 304-558-8000.

Monday, October 7, 2024 — 9:20 AM

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# No matches found