



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# State of West Virginia Delivery Order

Order Date: 07-11-2024

CORRECT ORDER NUMBER MUST APPEAR  
 ON ALL PACKAGES, INVOICES, AND  
 SHIPPING PAPERS. QUESTIONS  
 CONCERNING THIS ORDER SHOULD BE  
 DIRECTED TO THE DEPARTMENT  
 CONTACT.

<b>Order Number:</b>	CDO 0511 2705 BMS250000008 1	<b>Procurement Folder:</b>	1463105
<b>Document Name:</b>	EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year 1	<b>Reason for Modification:</b>	
<b>Document Description:</b>	EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year 1		
<b>Procurement Type:</b>	Central Delivery Order		
<b>Buyer Name:</b>	Crystal G Hustead		
<b>Telephone:</b>	(304) 558-2402		
<b>Email:</b>	crystal.g.hustead@wv.gov		
<b>Shipping Method:</b>	Best Way	<b>Master Agreement Number:</b> CMA 0511 BMS2400000001 1	
<b>Free on Board:</b>	FOB Dest, Freight Prepaid		

VENDOR		DEPARTMENT CONTACT		
<b>Vendor Customer Code:</b>	000000193004	<b>Requestor Name:</b>	Lakendra R Burdette	
QLARANT QUALITY SOLUTIONS INC 28464 MARLBORO AVENUE		<b>Requestor Phone:</b>	304-352-4319	
EASTON MD 21601		<b>Requestor Email:</b>	lakendra.burdette@wv.gov	
US		<h1>2025</h1> <p>FILE LOCATION _____</p>		
<b>Vendor Contact Phone:</b>	410-822-0697			<b>Extension:</b>
<b>Discount Details:</b>				
	<b>Discount Allowed</b>	<b>Discount Percentage</b>	<b>Discount Days</b>	
#1	No	0.0000	0	
#2	No			
#3	No			
#4	No			

INVOICE TO	SHIP TO
PROCUREMENT OFFICER: 304-352-4286 HEALTH AND HUMAN RESOURCES BUREAU FOR MEDICAL SERVICES 350 CAPITOL ST, RM 251 CHARLESTON WV 25301-3709 US	PROCUREMENT OFFICER: 304-352-4286 HEALTH AND HUMAN RESOURCES BUREAU FOR MEDICAL SERVICES 350 CAPITOL ST, RM 251 CHARLESTON WV 25301-3709 US

<b>Total Order Amount:</b>	\$670,097.07
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Purchasing Division's File Copy

CA 7/16/24

<b>PURCHASING DIVISION AUTHORIZATION</b> DATE: <i>Tara S 7/16/24</i> ELECTRONIC SIGNATURE ON FILE
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<b>ENCUMBRANCE CERTIFICATION</b> DATE: <i>7-17-24</i> ELECTRONIC SIGNATURE ON FILE
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**Extended Description:**

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$670,097.07

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	93151507	0.00000		\$0.0000	\$78,464.88
Service From	Service To	Manufacturer	Model No	Delivery Date	
2024-09-01	2025-08-31				

**Commodity Line Description:** Optional Renewal Year One External Quality Review Activities

**Extended Description:**

Optional Renewal Year One External Quality Review Activities (4.1.1)

Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$78,464.88

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	93151507	0.00000		\$0.0000	\$52,487.76
Service From	Service To	Manufacturer	Model No	Delivery Date	
2024-09-01	2025-08-31				

**Commodity Line Description:** Opt. Renewal Year 1 Development & Validation of PIP's

**Extended Description:**

Optional Renewal Year One Development and Validation of Performance Improvement Projects (4.1.3)

Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$52,487.76

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	93151507	0.00000		\$0.0000	\$38,411.16
Service From	Service To	Manufacturer	Model No	Delivery Date	
2024-09-01	2025-08-31				

**Commodity Line Description:** Opt. Renewal Yr 1 Qtrly Analysis-Denials,Appeals,Grievances

**Extended Description:**

Optional Renewal Year One: Quarterly Analysis of Pre-Service Denial, Appeals and Grievance Reports (4.1.5)

Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$38,411.16

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	93151507	0.00000		\$0.0000	\$111,217.20
Service From	Service To	Manufacturer		Model No	Delivery Date
2024-09-01	2025-08-31				

**Commodity Line Description:** Optional Renewal Year One Validation of Performance Measures

**Extended Description:**

Optional Renewal Year One Validation of Performance Measures (4.1.2)  
Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$111,217.20

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
5	93151507	0.00000		\$0.0000	\$126,440.02
Service From	Service To	Manufacturer		Model No	Delivery Date
2024-09-01	2025-08-31				

**Commodity Line Description:** Optional Renewal Year One Encounter Data Validation

**Extended Description:**

Optional Renewal Year One Encounter Data Validation (4.1.4)  
Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$126,440.02

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
6	93151507	0.00000		\$0.0000	\$64,049.84
Service From	Service To	Manufacturer		Model No	Delivery Date
2024-09-01	2025-08-31				

**Commodity Line Description:** Optional Renewal Year One Annual Technical Report

**Extended Description:**

Optional Renewal Year One Annual Technical Report (4.1.6)  
Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$64,049.84

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
7	93151507	0.00000		\$0.0000	\$84,026.21
Service From	Service To	Manufacturer		Model No	Delivery Date
2024-09-01	2025-08-31				

**Commodity Line Description:** Optional Renewal Year 1 Access to Care Standard Evaluations

**Extended Description:**

Optional Renewal Year 1 Access to Care Standard Evaluations (4.1.8.9)  
Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$84,026.21

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
8	93151507	0.00000		\$0.0000	\$115,000.00
Service From	Service To	Manufacturer	Model No	Delivery Date	
2024-09-01	2025-08-31				

**Commodity Line Description:** Optional Renewal Year One Quality Rating System

**Extended Description:**

Optional Renewal Year One Quality Rating System (4.1.9.3)

Estimated 2500 hours

Service Period: 09/01/2024-08/31/2025

EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1

Service Period: 09/01/2024-08/31/2025

Total: \$115,000.00

Ok  
Althea Greenhowe

RFQ CL	Service	Estimate	Rate	Total
1	Startup 2 Months	1	\$29,144.48	\$29,144.48
2	BY1 EQRO Activities (10 Mo)	1	\$75,950.36	\$75,950.36
3	BY1 Development & Validation of PIP's (10 Mo)	1	\$50,227.52	\$50,227.52
4	BY1 Qt Analysis of Pre-Service Denial Reports (10 Mo)	1	\$36,757.08	\$36,757.08
5	BY1 Validation of Performance Measures (10 Mo)	1	\$106,427.95	\$106,427.95
6	BY1 Encounter Data Validation (10 Mo)	1	\$120,995.24	\$120,995.24
7	BY1 Annual Technical Report (10 Mo)	1	\$61,291.72	\$61,291.72
8	BY1 Access to Care Standard Evaluation (10 Mo)	1	\$80,407.85	\$80,407.85
9	BY1 Ad Hoc Reporting Services (12 Mo)	5000	\$46.00	\$230,000.00
10	BY1 Ad Hoc Technical Assistance (12 Mo)	5000	\$46.00	\$230,000.00
11	BY1 Quality Rating System (12 Mo)	2500	\$46.00	\$115,000.00
12	ORY1 EQRO Activities (12 Mo)	1	\$78,464.88	\$78,464.88
13	ORY1 Development & Validation of PIP's (12 Mo)	1	\$52,487.76	\$52,487.76
14	ORY1 Qt Analysis of Pre-Service Denial Reports (12 Mo)	1	\$38,411.16	\$38,411.16
15	ORY1 Validation of Performance Measures (12 Mo)	1	\$111,217.20	\$111,217.20
16	ORY1 Encounter Data Validation (12 Mo)	1	\$126,440.02	\$126,440.02
17	ORY1 Annual Technical Report (12 Mo)	1	\$64,049.84	\$64,049.84
18	ORY1 Access to Care Standard Evaluation (12 Mo)	1	\$84,026.21	\$84,026.21
21	ORY1 Quality Rating System (12 Mo)	2500	\$46.00	\$115,000.00
22	ORY2 EQRO Activities (12 Mo)	1	\$81,092.52	\$81,092.52
23	ORY2 Development & Validation of PIP's (12 Mo)	1	\$54,849.72	\$54,849.72
24	ORY2 Qt Analysis of Pre-Service Denial Reports (12 Mo)	1	\$40,139.68	\$40,139.68
25	ORY2 Validation of Performance Measures (12 Mo)	1	\$116,221.98	\$116,221.98
26	ORY2 Encounter Data Validation (12 Mo)	1	\$132,129.83	\$132,129.83
27	ORY2 Annual Technical Report (12 Mo)	1	\$66,932.09	\$66,932.09
28	ORY2 Access to Care Standard Evaluation (12 Mo)	1	\$87,807.39	\$87,807.39
29	ORY2 Ad Hoc Reporting Services (12 Mo)	5000	\$46.00	\$230,000.00
30	ORY2 Ad Hoc Technical Assistance (12 Mo)	5000	\$46.00	\$230,000.00
31	ORY2 Quality Rating System (12 Mo)	2500	\$46.00	\$115,000.00
32	ORY3 EQRO Activities (12 Mo)	1	\$83,838.44	\$83,838.44
33	ORY2 Development & Validation of PIP's (12 Mo)	1	\$57,317.96	\$57,317.96
34	ORY3 Qt Analysis of Pre-Service Denial Reports (12 Mo)	1	\$41,945.96	\$41,945.96
35	ORY3 Validation of Performance Measures (12 Mo)	1	\$121,451.97	\$121,451.97
36	ORY3 Encounter Data Validation (12 Mo)	1	\$138,075.67	\$138,075.67
37	ORY3 Annual Technical Report (12 Mo)	1	\$69,944.03	\$69,944.03
38	ORY3 Access to Care Standard Evaluation (12 Mo)	1	\$91,758.72	\$91,758.72
39	ORY3 Ad Hoc Reporting Services (12 Mo)	5000	\$46.00	\$230,000.00
40	ORY3 Ad Hoc Technical Assistance (12 Mo)	5000	\$46.00	\$230,000.00
41	ORY3 Quality Rating System (12 Mo)	2500	\$46.00	\$115,000.00

Total: \$4,599,805.23

Vendor: Qlarant Quality Solutions Inc  
Ad Hoc Only  
Less Ad Hoc

\$1,840,000.00  
\$2,759,805.23



STATE OF WEST VIRGINIA  
DEPARTMENT OF HUMAN SERVICES  
BUREAU FOR MEDICAL SERVICES

Cynthia A. Persily, Ph.D.  
Cabinet Secretary

Cynthia Beane  
Commissioner

DATE: July 10, 2024

TO: Crystal Husted  
Senior Buyer  
State of West Virginia Purchasing Division

FROM: Althea Greenhowe *Althea Greenhowe*  
Procurement Specialist, Senior  
Office of Shared Administration/Purchasing

RE: PF1463105, CDO BMS25\*08  
Dept 0511

The West Virginia Bureau for Medical Services (BMS) respectfully requests the approval of the above-referenced CDO for EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1 by Qlarant Quality Solutions Inc under PF 1136360 CMA BMS24\*01.

These services are to assist the West Virginia Department of Human Services (DoHS) Bureau for Medical Services (BMS) by providing support for EXTERNAL QUALITY REVIEW ORGANIZATION Optional Renewal Year -1 services. The service period is 09/01/2024 through 08/31/2025 for a total cost of \$670,097.07.

Please feel free to contact me if additional documentation or details are needed. I can be reached at 304-352-3924 or [althea.m.greenhowe@wv.gov](mailto:althea.m.greenhowe@wv.gov). Thank you for your time and consideration in this matter.





STATE OF WEST VIRGINIA  
DEPARTMENT OF HUMAN SERVICES  
BUREAU FOR MEDICAL SERVICES

Cynthia A. Persily, Ph.D.  
Cabinet Secretary

Cynthia Beane  
Commissioner

DATE: July 10, 2024  
TO: Office of Shared Administration/Finance  
FROM: Lakendra Burdette *LB*  
Procurement Specialist  
RE: PF 1463105, CDO BMS25\*08  
Dept 0511

The West Virginia Bureau for Medical Services (BMS) is submitting this funding memo related to the above-referenced delivery order. BMS anticipates making payments for service period 09/01/2024-04/30/2025 in SFY25 and service period -05/01/2025-08/31/2025 in SFY26.

Contract extended service period: 09/01/2024– 08/31/2025. Funding allocation table below:  
CDO BMS25\*08

EXTERNAL QUALITY  
REVIEW ORGANIZATION  
Optional Renewal Year -1

09/01/2024-04/30/2025		05/01/2025-08/31/2025	
	2705		2705
PR05-2025	Payment	PR07 - 2026	Payment
Optional Renewal Year One External Quality Review Activities	\$52,309.92	Optional Renewal Year One External Quality Review Activities	\$26,154.96
Opt. Renewal Year 1 Development & Validation of PIP's	\$34,991.84	Opt. Renewal Year 1 Development & Validation of PIP's	\$17,495.92



Opt. Renewal Yr 1 Qtrly Analysis- Denials,Appeals,Grieva nces	\$25,607.44	Opt. Renewal Yr 1 Qtrly Analysis- Denials,Appeals,Grieva nces	\$12,803.72
Optional Renewal Year One Validation of Performance Measures	\$74,144.80	Optional Renewal Year One Validation of Performance Measures	\$37,072.40
Optional Renewal Year One Encounter Data Validation	\$84,293.35	Optional Renewal Year One Encounter Data Validation	\$42,146.67
Optional Renewal Year One Annual Technical Report	42,699.89	Optional Renewal Year One Annual Technical Report	21,349.95
Optional Renewal Year 1 Access to Care Standard Evaluations	56,017.47	Optional Renewal Year 1 Access to Care Standard Evaluations	28,008.74
Optional Renewal Year One Quality Rating System	76,666.67	Optional Renewal Year One Quality Rating System	38,333.33
	\$446,731.38		\$223,365.69
		Grand Total:	\$670,097.07

Please feel free to contact me if additional documentation or details are needed. I can be reached at 304-352-4319 or [lakendra.burdette@wv.gov](mailto:lakendra.burdette@wv.gov). Thank you for your time and consideration in this matter.





- Any Words (i)
- All Words (i)
- Exact Phrase (i)

e.g. 123456789, Smith Corp

"QLARANT QUALITY SOLUTIONS INC" ×

- Classification ▼
- Excluded Individual ▼
- Excluded Entity ▼
- Federal Organizations ▼
- Exclusion Type ▼
- Exclusion Program ▼
- Location ▼
- Dates ▼

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## West Virginia Secretary of State — Online Data Services

### Business and Licensing

Online Data Services Help

### Business Organization Detail

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### QLARANT QUALITY SOLUTIONS, INC.

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
C   Corporation	11/4/1996		11/4/1996	Foreign	Non-Profit			

Organization Information			
<b>Business Purpose</b>	5416 - Professional, Scientific and Technical Services - Professional, Scientific and Technical Services - Management, Scientific and Tech Consulting Services (administrative, general, HR, marketing, process, physical distribution, logistics, environmental)		<b>Capital Stock</b> 0.0000
<b>Charter County</b>		<b>Control Number</b>	0
<b>Charter State</b>	MD	<b>Excess Acres</b>	0
<b>At Will Term</b>		<b>Member Managed</b>	
<b>At Will Term Years</b>		<b>Par Value</b>	0.000000
<b>Authorized Shares</b>	0	<b>Young Entrepreneur</b>	Not Specified

**Addresses**

Type	Address
<b>Mailing Address</b>	28464 MARLBORO AVE. EASTON, MD, 21601 USA
<b>Notice of Process Address</b>	C T CORPORATION SYSTEM 5098 WASHINGTON ST W STE 407 CHARLESTON, WV, 253131561
<b>Principal Office Address</b>	28464 MARLBORO AVE. EASTON, MD, 21601 USA
Type	Address

**Officers**

Type	Name/Address
<b>Director</b>	HERBERT CHAIN 28464 MARLBORO AVE. EASTON, MD, 21601
<b>Director</b>	CHANTE' BRADY 28464 MARLBORO AVENUE EASTON, MD, 21601
<b>President</b>	RONALD G. FORSYTHE JR. 28464 MARLBORO AVE. EASTON, MD, 21601
<b>Secretary</b>	CHANTE' BRADY 28464 MARLBORO AVENUE EASTON, MD, 21601
<b>Treasurer</b>	CHANTE' BRADY 28464 MARLBORO AVE. EASTON, MD, 21601
Type	Name/Address

**Name Changes**

Date	Old Name
<b>3/14/2018</b>	DELMARVA FOUNDATION FOR MEDICAL CARE, INC.
Date	Old Name

Date	Amendment
3/14/2018	NAME CHANGE: FROM DELMARVA FOUNDATION FOR MEDICAL CARE, INC.
Date	Amendment

Annual Reports
Filed For
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7/10/24, 3:07 PM

WV SOS - Business and Licensing - Corporations - Online Data Services

For more information, please contact the Secretary of State's Office at 304-558-8000.

Wednesday, July 10, 2024 — 3:07 PM

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