



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 04-13-2023

CORRECT ORDER NUMBER MUST  
 APPEAR ON ALL PACKAGES, INVOICES,  
 AND SHIPPING PAPERS. QUESTIONS  
 CONCERNING THIS ORDER SHOULD BE  
 DIRECTED TO THE DEPARTMENT  
 CONTACT.

|                              |  |                                 |  |
|------------------------------|--|---------------------------------|--|
| <b>Order Number:</b>         | CMA 0210 0210 ISC2300000004 2                                | <b>Procurement Folder:</b>      | 1149100  |
| <b>Document Name:</b>        | CO:1 Emergency Contract for Mainframe as a Service (OT23015) | <b>Reason for Modification:</b> | Change Order 1 is issued to reassign contract. |
| <b>Document Description:</b> | CO:1 Emergency Contract for Mainframe as a Service (OT23015) |                                 |  |
| <b>Procurement Type:</b>     | Central Master Agreement                                     |                                 |  |
| <b>Buyer Name:</b>           |  |                                 |  |
| <b>Telephone:</b>            |  |                                 |  |
| <b>Email:</b>                |  |                                 |  |
| <b>Shipping Method:</b>      | Best Way   | <b>Effective Start Date:</b>    | 2022-08-24                                     |
| <b>Free on Board:</b>        | FOB Dest, Freight Prepaid                                    | <b>Effective End Date:</b>      | 2022-08-24                                     |

| VENDOR                       |                         | DEPARTMENT CONTACT         |                      |
|------------------------------|-------------------------|----------------------------|----------------------|
| <b>Vendor Customer Code:</b> | VS0000041975            | <b>Requestor Name:</b>     | Andrew C Lore        |
| ENSONO LLC                   |                         | <b>Requestor Phone:</b>    | 304-352-4944         |
| 3333 FINLEY ROAD             |                         | <b>Requestor Email:</b>    | andrew.c.lore@wv.gov |
| DOWNERS GROVE                | IL                      |                            |                      |
| US                           | 60515                   |                            |                      |
| <b>Vendor Contact Phone:</b> | 6309441512              | <b>Extension:</b>          |                      |
| <b>Discount Details:</b>     |                         |                            |                      |
|                              | <b>Discount Allowed</b> | <b>Discount Percentage</b> | <b>Discount Days</b> |
| #1                           | No                      | 0.0000                     | 0                    |
| #2                           | No                      |                            |                      |
| #3                           | No                      |                            |                      |
| #4                           | No                      |                            |                      |

**23**  
 FILE LOCATION \_\_\_\_\_

| INVOICE TO                             | SHIP TO                 |
|--|-------------------------|
| DEPARTMENT OF ADMINISTRATION           | WV OFFICE OF TECHNOLOGY |
| OFFICE OF TECHNOLOGY                   | BLDG 5, 10TH FLOOR      |
| 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR | 1900 KANAWHA BLVD E     |
| CHARLESTON WV 25305                    | CHARLESTON WV 25305     |
| US                                     | US                      |

5-1-23 Bax

Purchasing Division's File Copy

|                            |          |
|----------------------------|----------|
| <b>Total Order Amount:</b> | Open End |
|----------------------------|----------|

**ENTERED**

MA 04/28/2023

**PURCHASING DIVISION AUTHORIZATION**  
*[Signature]*  
**DATE:** 05/01/23  
**ELECTRONIC SIGNATURE ON FILE**

**ATTORNEY GENERAL APPROVAL AS TO FORM**  
*[Signature]*  
**DATE:** 5/3/2023  
**ELECTRONIC SIGNATURE ON FILE**

**ENCUMBRANCE CERTIFICATION**  
*[Signature]*  
**DATE:** 5-8-2023  
**ELECTRONIC SIGNATURE ON FILE**

**Extended Description:**

Change Order 1

Change Order No. 01 is issued for administrative purposes only and is intended to change the name of the vendor from Ensono LLC (V/C account VS0000041975) to Ensono LLC (V/C account VC0000123446). System limitations require that this contract be given a new number moving forward but the original contract, including all terms, conditions, prices, specifications, and change orders contained therein remain in full force and effect.

Effective date of change: 08/24/2022

New procurement folder: 1213409

No other changes.

| Line | Commodity Code      | Manufacturer      | Model No | Unit                           | Unit Price |
|------|---------------------|-------------------|----------|--------------------------------|------------|
| 1    | 81111802            |                   |          | EA                             | 0.000000   |
|      | <b>Service From</b> | <b>Service To</b> |          | <b>Service Contract Amount</b> |            |
|      |                     |                   |          | 0.00                           |            |

**Commodity Line Description:** Mainframe as a Service - See attached proposal

**Extended Description:**



STATE OF WEST VIRGINIA  
DEPARTMENT OF ADMINISTRATION  
OFFICE OF TECHNOLOGY


State Capitol

Charleston, West Virginia 25305

Mark D. Scott  
Cabinet Secretary

Joshua D. Spence  
Chief Information Officer

**TO:** Toby Welch  
Senior Buyer, Purchasing Division

**FROM:** Andrew Lore   
IT Procurement & Business Services Manager/ISMIII, West Virginia Office of  
Technology

**SUBJECT:** Request for Approval of CMA ISC23\*06 – Reassignment (#2) of Emergency  
Mainframe Purchase

**DATE:** April 13, 2023

The West Virginia Office of Technology (WVOT) is requesting approval for CMA ISC23\*06, the second reassignment of the Emergency Mainframe-as-a-Service contract. Initially, the WVOT received approval and awarded a contract to Ensono Inc. (CMA ISC23\*01). It was after that, however, that the WVOT was informed by the Vendor that the contract should have been awarded to Ensono LLC – this can be seen in the Statements of Work incorporated into the contract. The WVOT and Ensono worked to get Ensono LLC registered with all of the proper agencies, which it did. The first reassignment was completed under CMA ISC23\*04.

The issue, now, is that Ensono LLC registered incorrectly, using a FEIN # that it should not have, which caused a payment hold (please see accompanying email explanation). Ensono LLC created, yet another, account and brought it current as of April 12, 2023. The WVOT is requesting this reassignment to award the contract to this new account. Additionally, because of these delays, the WVOT is requesting the contract start date aligned to the original award – August 24, 2022.

Lastly, as part of this reassignment, the WVOT is requesting additional Statements of Work be incorporated into the contract. When the initial award (CMA ISC23\*01) was executed, the WVOT was responding to an emergency outage that required immediate mitigation and response. As the situation continued to unfold, it became clear that not all of the required elements were considered; these Statements of Work seek to correct that. The total cost of this additional work is \$2,856,790.36.

Please let me know if you need anything further to support this request.