



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 12-18-2022

CORRECT ORDER NUMBER MUST  
APPEAR ON ALL PACKAGES, INVOICES,  
AND SHIPPING PAPERS. QUESTIONS  
CONCERNING THIS ORDER SHOULD BE  
DIRECTED TO THE DEPARTMENT  
CONTACT.

Order Number:	CMA 0803 0070 DOT2000000040 4	Procurement Folder:	628828
Document Name:	TRACTOR W/MID MTD. ART. BOOM MOWER (7020EC0	Reason for Modification:	Change Order No. 3 to renew and increase contract per attached documentation
Document Description:	TRACTOR W/MID MTD. ART. BOOM MOWER (7020EC08)		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2020-01-01
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2023-12-31

VENDOR	DEPARTMENT CONTACT																				
Vendor Customer Code: 000000202582 MIDDLETOWN TRACTOR SALES 2050 BOYERS DR  FAIRMONT WV 26554 US Vendor Contact Phone: 999-999-9999 Extension:  Discount Details: <table><thead><tr><th></th><th>Discount Allowed</th><th>Discount Percentage</th><th>Discount Days</th></tr></thead><tbody><tr><td>#1</td><td>No</td><td>0.0000</td><td>0</td></tr><tr><td>#2</td><td>No</td><td></td><td></td></tr><tr><td>#3</td><td>No</td><td></td><td></td></tr><tr><td>#4</td><td>No</td><td></td><td></td></tr></tbody></table>		Discount Allowed	Discount Percentage	Discount Days	#1	No	0.0000	0	#2	No			#3	No			#4	No			Requestor Name: Pamela J Hall Requestor Phone: (304) 473-5342 Requestor Email: pamela.j.hall@wv.gov  <b>23</b> FILE LOCATION _____
	Discount Allowed	Discount Percentage	Discount Days																		
#1	No	0.0000	0																		
#2	No																				
#3	No																				
#4	No																				

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS EQUIPMENT DIVISION RT 33 83 BRUSHY ROAD CROSSING, PO BOX 610 BUCKHANNON WV 26201 US	DIVISION OF HIGHWAYS EQUIPMENT DIVISION 83 BRUSHY FORK RD CROSSING BUCKHANNON WV 26201 US

Purchasing Division's File Copy

Total Order Amount: Open End

**ENTERED**

JE 12/19/23

PURCHASING DIVISION AUTHORIZATION  
DATE: *Jan 12-20-22*  
ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM  
DATE: *John S. Gray*  
ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION  
DATE: *12/27/2022*  
ELECTRONIC SIGNATURE ON FILE

**Extended Description:**

Change Order No. 3 - To renew and increase the original contract according to all terms, conditions, and specifications contained in the original contract and all authorized change orders.

The contract is increased as defined in the attached documentation. Commodity Lines 5 and 6 have been added to show new pricing effective 1/1/2023.

Effective dates of renewal: 01/01/2023 through 12/31/2023

Renewal Remaining: 0

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	21101701			EA	121389.320000
	Service From	Service To			
Commodity Ln Discontinued					

**Commodity Line Description:** CLASS 131 4WD TRACTOR W/MID MTD ART. BOOM MOWER

**Extended Description:**

Line discontinued due to price increase on Changer Order 2; effective date 1/1/2022

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	21101708			EA	11798.290000
	Service From	Service To			
Commodity Ln Discontinued					

**Commodity Line Description:** TIGER 36-INCH GROWLER MULCH HEAD OR EQUAL

**Extended Description:**

Line discontinued due to price increase on Changer Order 2; effective date 1/1/2022

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	21101701			EA	137229.060000
	Service From	Service To			

**Commodity Line Description:** CLASS 131 4WD TRACTOR W/MID MTD ART. BOOM MOWER

**Extended Description:**

Price increase effective 1/1/2022

4 WHEEL DRIVE TRACTOR JOHN DEERE 6110M W/MID-MOUNTED TIGER BENGAL ARTICULATED BOOM MOWER WITH 60-INCH ROTARY CUTTING HEAD OR EQUAL

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	21101708			EA	15073.660000
	Service From	Service To			

**Commodity Line Description:** TIGER 36-INCH GROWLER MULCH HEAD OR EQUAL

**Extended Description:**

Price increase effective 1/1/2022

36-INCH GROWLER MULCH HEAD

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
5	21101701			EA	155396.540000
	Service From	Service To			

**Commodity Line Description:** CLASS 131 4WD TRACTOR W/MID MTD ART. BOOM MOWER

**Extended Description:**

Price increase effective 1/1/2023

4 WHEEL DRIVE TRACTOR JOHN DEERE 6110M W/MID-MOUNTED TIGER BENGAL ARTICULATED BOOM MOWER WITH 60-INCH ROTARY CUTTING HEAD OR EQUAL

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
6	21101708			EA	16593.100000
	Service From	Service To			

**Commodity Line Description:** TIGER 36-INCH GROWLER MULCH HEAD OR EQUAL

**Extended Description:**

Price increase effective 1/1/2023

36-INCH GROWLER MULCH HEAD



APPROVED  
JTB  
12/20/22

**WEST VIRGINIA DEPARTMENT OF TRANSPORTATION**

**Division of Highways**

1900 Kanawha Boulevard East • Building Five • Room 110  
Charleston, West Virginia 25305-0430 • (304) 558-3505

**D. Alan Reed, P.E.**  
State Highway Engineer

**Jimmy Wriston, P. E.**  
Secretary of Transportation  
Commissioner of Highways

**November 21, 2022**

**MEMORANDUM**

**TO: John Estep**  
**Department of Administration**  
**WV State Purchasing Division**

*Austy Smith*

**FROM: Jeffrey M. Pifer P.E.**  
**Director**  
**Equipment Division**

*Jeffrey M. Pifer*

**SUBJECT: Contract Change Order # 3 Contract Renewal with Price Increase CMA 0803**  
**DOT2000000040 / 7020EC08**

**Middletown Tractor Sales has sent a request to renew the 4WD Tractor w/Mid-MTD ART. Tiger Bengal Boom Mower contract for an additional year. The vendor is also requesting a price increase for the unit w/attachments. Attached is supporting information from the vendor and manufacturer.**

**Should you have any further questions, please feel free to contact my office at 304-473-5500.**

**JMP:ph**

- *Marked as #4 in the upper right-hand corner* – This is the invoice cost of the Tiger Boom Mower as of November 1, 2022. It totals \$55,560.30.
- *Marked as #5 in the upper right-hand corner* – This is the invoice cost of the Tiger Boom Mower as of November 8, 2021. It totals \$14,823.66.
- *Marked as #6 in the upper right-hand corner* – This is the invoice cost of the Tiger Boom Mower as of November 1, 2022. It totals \$16,343.10.

It is our hopes that the State understands that this price increase is not frivolous but necessary to continue the contract. We also hope that the State realizes that whether it accepts our request, or cancels the contract and rebids it, there will be an ultimate realized price increase to the State. However, by accepting this increase now you can lock in the price for an additional 12 months as well as save additional time and expense from the rebid process, all while maintaining a quality contract.

We look forward to continuing our business relationship with the State of West Virginia and would be willing to answer any other questions you have. Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads "Adam Boyers". The signature is written in a cursive, flowing style.

Adam Boyers  
President  
Middletown Tractor Sales



**Tiger Corporation**

3301 North Louise Avenue | Sioux Falls, SD 57107

Office # (605) 731-0447 | Cell # (605) 799-3806

Fax # (605) 338-9702 | [cvaughn@tigermowers.com](mailto:cvaughn@tigermowers.com)

11/17/2022

To: Middletown Tractor

Re: Tiger Price Increases

Our industry continues to experience the most dramatic commodity price surge that we have seen in more than 20 years. In addition to this unprecedented surge in commodities, we are experiencing significant inflationary costs in freight and labor. The combination of these extraordinary inflationary pressures in freight, labor, and materials has significantly changed the cost to deliver the high-quality products that you know and expect from us. We have had two price increases since November of 2021.

- April 2022 = 5%
- November 2022 = 5%

These price adjustments ensure that we continue to deliver the high-quality product that you know and expect from us.

Sincerely,

Clint Vaughn

*CVaughn*

Territory Manager  
Tiger Corporation



**JOHN DEERE**

Agriculture & Turf Division  
2000 John Deere Run. Cary, North Carolina 27513  
Phone: 919-804-2678  
Fax: 309-749-1575  
Email: [EngelmohrStacyA@JohnDeere.com](mailto:EngelmohrStacyA@JohnDeere.com)

Stacy A. Engelmohr  
Sr. Strategic Account Manager - Government Sales

November 15, 2022

Reference: Price Adjustment for John Deere Equipment

To Whom it May Concern:

John Deere regularly reevaluates the costs and pricing strategy associated with its equipment to ensure the Company's profitability while striving to make sure customers receive a fair market price. Cost of steel and other manufacturing resources have significantly increased. These changes in production cost have required John Deere to update pricing on many product groups.

As a result of this evaluation, Deere & Company has published new price pages for all US dealers effective November 1, 2022. These price pages should be used for all future sales in the of the John Deere tractors and attachments.

Respectfully,

*Stacy A. Engelmohr*

Stacy A. Engelmohr