



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# State of West Virginia Purchase Order

Order Date: 08-30-2022

CORRECT ORDER NUMBER MUST APPEAR  
ON ALL PACKAGES, INVOICES, AND  
SHIPPING PAPERS. QUESTIONS  
CONCERNING THIS ORDER SHOULD BE  
DIRECTED TO THE DEPARTMENT  
CONTACT.

|                       |                                   |                          |            |
|-----------------------|-----------------------------------|--------------------------|------------|
| Order Number:         | CPO 0802 5020 DMV2300000005 1     | Procurement Folder:      | 1088916    |
| Document Name:        | Emergency for Janitorial Services | Reason for Modification: |            |
| Document Description: | Emergency for Janitorial Services |                          |            |
| Procurement Type:     | Central Purchase Order            |                          |            |
| Buyer Name:           | David H Pauline                   |                          |            |
| Telephone:            | 304-558-0067                      |                          |            |
| Email:                | david.h.pauline@wv.gov            |                          |            |
| Shipping Method:      | Best Way                          | Effective Start Date:    | 2022-08-01 |
| Free on Board:        | FOB Dest, Freight Prepaid         | Effective End Date:      | 2022-10-31 |

| VENDOR  | DEPARTMENT CONTACT |                     |                     |               |    |    |        |   |    |             |  |  |    |             |  |  |    |             |  |  |  |
|---|--------------------|---------------------|---------------------|---------------|----|----|--------|---|----|-------------|--|--|----|-------------|--|--|----|-------------|--|--|--|
| Vendor Customer Code: 000000204796<br>WEST VIRGINIA ASSOCIATION OF REHABILITATION FACILITIES INC<br>710 CENTRAL AVE<br><br>CHARLESTON WV 25302-1702<br>US<br>Vendor Contact Phone: 304-205-7970 Extension:<br><br>Discount Details:<br><table><thead><tr><th></th><th>Discount Allowed</th><th>Discount Percentage</th><th>Discount Days</th></tr></thead><tbody><tr><td>#1</td><td>No</td><td>0.0000</td><td>0</td></tr><tr><td>#2</td><td>Not Entered</td><td></td><td></td></tr><tr><td>#3</td><td>Not Entered</td><td></td><td></td></tr><tr><td>#4</td><td>Not Entered</td><td></td><td></td></tr></tbody></table> |                    | Discount Allowed    | Discount Percentage | Discount Days | #1 | No | 0.0000 | 0 | #2 | Not Entered |  |  | #3 | Not Entered |  |  | #4 | Not Entered |  |  | Requestor Name: Steve E Monroe<br>Requestor Phone: (304) 558-2232<br>Requestor Email: steven.e.monroe@wv.gov<br><br><b>23</b><br>FILE LOCATION _____ |
|   | Discount Allowed   | Discount Percentage | Discount Days       |               |    |    |        |   |    |             |  |  |    |             |  |  |    |             |  |  |  |
| #1  | No                 | 0.0000              | 0                   |               |    |    |        |   |    |             |  |  |    |             |  |  |    |             |  |  |  |
| #2  | Not Entered        |                     |                     |               |    |    |        |   |    |             |  |  |    |             |  |  |    |             |  |  |  |
| #3  | Not Entered        |                     |                     |               |    |    |        |   |    |             |  |  |    |             |  |  |    |             |  |  |  |
| #4  | Not Entered        |                     |                     |               |    |    |        |   |    |             |  |  |    |             |  |  |    |             |  |  |  |

| INVOICE TO   | SHIP TO  |
|--|--|
| MANAGER ACCOUNTS PAYABLE<br>DIVISION OF MOTOR VEHICLES<br>5707 MACCORKLE AVE. S.E., SUITE 200<br><br>CHARLESTON WV 25304<br>US | 304-926-3960<br>DIVISION OF MOTOR VEHICLES<br>RECEIVING AND PROCESSING<br>5707 MACCORKLE AVENUE, S.E. SUITE 200<br>CHARLESTON WV 25317<br>US |

Purchasing Division's File Copy

Total Order Amount: \$134,719.84

|   |   |   |
|---|---|---|
| PURCHASING DIVISION AUTHORIZATION<br>DATE: <i>Tanya 8/31/2022</i><br>ELECTRONIC SIGNATURE ON FILE | ATTORNEY GENERAL APPROVAL AS TO FORM<br>DATE: <i>9/2/2022</i><br>ELECTRONIC SIGNATURE ON FILE | ENCUMBRANCE CERTIFICATION<br>DATE: <i>SEP 02 2022</i><br>ELECTRONIC SIGNATURE ON FILE |
|---|---|---|

**Extended Description:**

EMERGENCY CONTRACT

(Contract for Janitorial Services)

This Purchase Order constitutes the acceptance of contract made by and between the State of West Virginia by the Purchasing Director for the Agency, WV Department of Motor Vehicles and WV Association of Rehabilitation Facilities, Inc. for an open-end contract to provide Janitorial Services for multiple locations in the State of WV, per the attached documentation.

Contract Term: 08/01/2022 through 10/31/2022

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 1            | 76110000       | 256.00000    | HOUR | 19.330000  | 4948.48     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

**Commodity Line Description:** Janitorial Fairmont**Extended Description:**

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 2            | 76110000       | 368.00000    | HOUR | 17.970000  | 6612.96     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

**Commodity Line Description:** Janitorial Parkersburg**Extended Description:**

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 3            | 76110000       | 336.00000    | HOUR | 17.100000  | 5745.60     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

**Commodity Line Description:** Janitorial Elkins**Extended Description:**

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 4            | 76110000       | 224.00000    | HOUR | 17.690000  | 3962.56     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

**Commodity Line Description:** Janitorial Flatwoods**Extended Description:**

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 5            | 76110000       | 384.00000    | HOUR | 20.140000  | 7733.76     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Summersville

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 6            | 76110000       | 1301.12000   | HOUR | 17.870000  | 23251.01    |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Beckley

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 7            | 76110000       | 288.00000    | HOUR | 18.070000  | 5204.16     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Logan

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 8            | 76110000       | 240.00000    | HOUR | 18.420000  | 4420.80     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Huntington

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 9            | 76110000       | 2129.28000   | HOUR | 15.750000  | 33536.16    |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Kanawha Mall Service Center

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 10           | 76110000       | 576.00000    | HOUR | 15.750000  | 9072.00     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Kanawha Mall Branch Office

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 11           | 76110000       | 393.60000    | HOUR | 15.750000  | 6199.20     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Winfield

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 12           | 76110000       | 304.00000    | HOUR | 22.220000  | 6754.88     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Charles Town

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 13           | 76110000       | 393.60000    | HOUR | 22.220000  | 8745.79     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Keyser

Extended Description:

| Line         | Commodity Code | Quantity     | Unit | Unit Price | Total Price |
|--------------|----------------|--------------|------|------------|-------------|
| 14           | 76110000       | 384.00000    | HOUR | 22.220000  | 8532.48     |
| Service From | Service To     | Manufacturer |      | Model No   |             |
| 2022-08-01   | 2022-10-31     |              |      |            |             |

Commodity Line Description: Janitorial Martinsburg

Extended Description:



|               |                |                                   |           |
|---------------|----------------|-----------------------------------|-----------|
|               | Document Phase | Document Description              | Page<br>5 |
| DMV2300000005 | Draft          | Emergency for Janitorial Services |           |

#### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

## GENERAL TERMS AND CONDITIONS:

**1. CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

**2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

☒ **Term Contract**

**Initial Contract Term:** The Initial Contract Term will be for a period of 90 days. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as 08/01/2022), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to \_\_\_\_\_ successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

☐ **Alternate Renewal Term** – This contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

☐ **Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

☐ **Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

☐ the contract will continue for \_\_\_\_\_ years;

☐ the contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

☐ **One-Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

☐ **Construction/Project Oversight:** This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and continues until the project for which the vendor is providing oversight is complete.

☐ **Other:** Contract Term specified in \_\_\_\_\_

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

☐ **Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

☒ **Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

☐ **Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

☐ **One-Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

☐ **BID BOND (Construction Only):** Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

☐ **PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract. The performance bond must be received by the Purchasing Division prior to Contract award.

☐ **LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bonds for construction projects is not permitted.

☐ **MAINTENANCE BOND:** The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.



☐ **LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

☐☐☐☐

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below and must include the State as an additional insured on each policy prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

☒ **Commercial General Liability Insurance** in at least an amount of: 1,000,000.00 per occurrence.

☐ **Automobile Liability Insurance** in at least an amount of: \_\_\_\_\_ per occurrence.

☐ **Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

☐ **Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.

☐ **Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.

☐ **Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

☐ **Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.

☐ **Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.

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Notwithstanding anything contained in this section to the contrary, the Director of the Purchasing Division reserves the right to waive the requirement that the State be named as an additional insured on one or more of the Vendor's insurance policies if the Director finds that doing so is in the State's best interest.

**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. [Reserved]**

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

☐ \_\_\_\_\_ for \_\_\_\_\_.

☐ Liquidated Damages Contained in the Specifications.

☒ Liquidated Damages Are Not Included in this Contract.

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**17. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

**20. TIME:** Time is of the essence regarding all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent.

Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.



**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. NO DEBT CERTIFICATION:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

**38. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**39. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

☐ Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

☐ Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.division@wv.gov](mailto:purchasing.division@wv.gov).

**40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. “State Contract Project” means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. “Steel Products” means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
  1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
  2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel

Revised 07/01/2022

products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**45. VOID CONTRACT CLAUSES –** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

**46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.



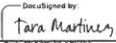
**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title)  Contract Administrator  
(Printed Name and Title) Andrea Higginbotham, Contract Administrator  
(Address) PO Box 6764 Charleston WV 25362  
(Phone Number) / (Fax Number) Phone 304-205-7970 Fax 304-205-7915  
(email address) ahigginbotham@wvarf.org

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

West Virginia Association of Rehabilitation Facilities, Inc (WVARF, Inc)

(Company)  CEO/Director  
(Authorized Signature) (Representative Name, Title) 8/11/2022  
Tara Martinez, CEO  
(Printed Name and Title of Authorized Representative) (Date)  
Phone 304-205-7970 Fax 304-205-7915  
(Phone Number) (Fax Number)  
tmartinez@wvarf.org  
(Email Address)



**Service Agreement**  
**25.DMV.013.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** The Op Shop, Inc.

**Work Performed:** Janitorial

**Site:** DMV Fairmont  
Whitehall Shopping Plaza

**Billing:** DMV Fairmont

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>256.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$4,948.48</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE



West Virginia Association of Rehabilitation Facilities, Inc.

PO Box 6764 Charleston WV 25362

Phone: (304) 205-7970

Fax: (304) 205-7915

## Terms of Agreement

25.DMV.013.23A

*To give every individual with varying abilities the opportunity to have gainful employment*

### TERMS OF AGREEMENT

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.
- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

|                              |                        |
|------------------------------|------------------------|
| <b>WVARF CONTACT:</b>        | <b>VENDOR CONTACT:</b> |
| Gary Wolfe, Contract Manager | Charlie Stuart         |
| O: 304-205-7970 ext. 204     | O:                     |
| C: 304-444-2401              | C: 304-694-7744        |
| gwolfe@wvarf.org             | theopshopcws@gmail.com |
- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



| WORKLOADING FOR AGREEMENT: 25.DMV.013.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 0          | Restrooms (#)                | 2        | Elevators (#)                       | 0               | Windows (#)                   | 4                           |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 0          | Fixtures (#)                 | 5        | Light Fixtures (ft <sup>2</sup> )   | 420             | Inside (ft <sup>2</sup> )     | 15                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 0          | Water Fountains (#)          | 2        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 15                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 24       | Upholstery (ft <sup>2</sup> )       | 300             | Int Glass Doors/Panels        | 0                           |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 4582       | Vents (ft <sup>2</sup> )     | 92       | Horizontal Surf. (ft <sup>2</sup> ) | 300             | Int 1 Side (ft <sup>2</sup> ) | 0                           |       |                     |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 1        | Vertical Surf. (ft <sup>2</sup> )   | 300             | Ext Glass Doors/Panels        | 1                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 4582       | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 0          | TOTAL ft <sup>2</sup> WO Mat | 24       | Entrance (ft <sup>2</sup> )         | 0               |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 1.176    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 1                   |
| 1b  | 369        | Mop                          | 1.283    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.033 | 64                  |
| 1c  | 385        | Spray Buff                   | 0.009    | 1                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.050 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 0.000    | 0                                   | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.000 | 0                   |
| 2b  | 295        | Vacuum                       | 0.000    | 0                                   | 10e             | 563                           | Interior Windows            | 0.005 | 3                   |
| 2c  | 294        | Spot Clean (35%)             | 0.000    | 0                                   | 10f             | 563                           | Exterior Windows            | 0.005 | 3                   |
| 2e  | 91         | Walk Off Mats                | 0.012    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.002 | 1                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 0.401    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.000 | 0                   |
| 3b  | 178-177    | Reline Baskets               | 0.200    | 64                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.004    | 64                                  | 11d             | 590                           | Remove Trash                | 0.076 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.024    | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.007    | 1                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.001    | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.036    | 3                                   |                 |                               | Utility Time                | 0.240 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 0.250    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.187    | 64                                  |                 |                               |                             |       |                     |
| HOURS PER DAY                             |            |                              |          |                                     |                 |                               |                             | 4.00  |                     |

\*See the Pricing documentation sheet for breakdown of costs.

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.



## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                      |
|----------------------------------|--|---------|---|-----------|----------------------|
| Hard Surface Floors              |  |         |   |           |                      |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr  |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr  |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr  |
| Carpeted Floors                  |  |         |   |           |                      |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr  |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr  |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr  |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr  |
| Trash Removal                    |  |         |   |           |                      |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      | each                 |
| Furniture, Cabinets, Countertops |  |         |   |           |                      |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr  |
| Heating & A/C Registers          |  |         |   |           |                      |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each             |
| Restrooms                        |  |         |   |           |                      |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures       |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                      |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                      |
| 6d                               | Sweep Floors   |         |   |           |                      |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                      |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                      |
| 6g                               | Clean restroom walls   |         |   |           |                      |
| 6h                               | Stock disposals  |         |   |           |                      |
| Walls & Woodwork                 |  |         |   |           |                      |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr  |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr  |
| Drinking Fountain                |  |         |   |           |                      |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each             |
| Glass Door/Window Washing        |  |         |   |           |                      |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr  |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr  |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr  |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr  |
| Other Operations                 |  |         |   |           |                      |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr  |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr  |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr  |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr  |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight           |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each             |



**Service Agreement**  
**24.DMV.010.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** SW Resources, Inc.

**Work Performed:** Janitorial

**Site:** DMV Parkersburg  
Wood County  
601 Lubeck Avenue  
Parkersburg, WV 26101  
Steve Monroe

**Billing:** DMV Parkersburg  
Wood County  
5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>368.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$6,612.96</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

Tara Martinez

38009800CE6B4EE

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

**Customer Signature**

**Customer Print Name**

Carla Rotsch

RECEIVED

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE

**Customer Title**

**Date**

Business Manager

7-29-22



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**24.DMV.010.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.

- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WV ARF CONTACT:**

Gary Wolfe, Contract Manager

O: 304-205-7970 ext. 204

C: 304-444-2401

gwolfe@wvarf.org

**VENDOR CONTACT:**

Alex Engle

O:

C: 304-210-6786

- If an issue arises with the quality of services being provided, the customer agrees to contact WV ARF at the above WV ARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WV ARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WV ARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



| WORKLOADING FOR AGREEMENT: 24.DMV.010.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 5589       | Restrooms (#)                | 4        | Elevators (#)                       | 0               | Windows (#)                   | 17                          |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 338        | Fixtures (#)                 | 27       | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     | 15                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 1827       | Water Fountains (#)          | 0        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 15                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 31       | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 5                           |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 18       | Horizontal Surf. (ft <sup>2</sup> ) | 200             | Int 1 Side (ft <sup>2</sup> ) | 19                          |       |                     |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 2        | Vertical Surf. (ft <sup>2</sup> )   | 200             | Ext Glass Doors/Panels        | 8                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 7754       | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 400        | TOTAL ft <sup>2</sup> WO Mat | 48       | Entrance (ft <sup>2</sup> )         | 400             |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 0.556    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 0.606    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.000 | 0                   |
| 1c  | 385        | Spray Buff                   | 0.012    | 3                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.400 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 0.696    | 51                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.046 | 13                  |
| 2b  | 295        | Vacuum                       | 0.507    | 13                                  | 10e             | 563                           | Interior Windows            | 0.008 | 1                   |
| 2c  | 294        | Spot Clean (35%)             | 0.163    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.008 | 1                   |
| 2e  | 91         | Walk Off Mats                | 0.024    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 0.518    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.030 | 64                  |
| 3b  | 178-177    | Reline Baskets               | 0.052    | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.002    | 51                                  | 11d             | 590                           | Remove Trash                | 0.129 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.016    | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.000    | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.002    | 1                                   |                 |                               | Utility Time                | 0.500 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 1.350    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.124    | 64                                  |                 |                               |                             |       |                     |
|   |            |                              |          |                                     |                 |                               | HOURS PER DAY               | 5.75  |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                           |
|----------------------------------|--|---------|---|-----------|---------------------------|
| Hard Surface Floors              |  |         |   |           |                           |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr       |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr       |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr       |
| Carpeted Floors                  |  |         |   |           |                           |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr       |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr       |
| Trash Removal                    |  |         |   |           |                           |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                           |
| Furniture, Cabinets, Countertops |  |         |   |           |                           |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr       |
| Heating & A/C Registers          |  |         |   |           |                           |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                  |
| Restrooms                        |  |         |   |           |                           |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                           |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                           |
| 6d                               | Sweep Floors   |         |   |           |                           |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                           |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                           |
| 6g                               | Clean restroom walls   |         |   |           |                           |
| 6h                               | Stock disposals  |         |   |           |                           |
| Walls & Woodwork                 |  |         |   |           |                           |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| Drinking Fountain                |  |         |   |           |                           |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                  |
| Glass Door/Window Washing        |  |         |   |           |                           |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| Other Operations                 |  |         |   |           |                           |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr       |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr       |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                  |





**Service Agreement**  
**23.DMV.006.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

*To give every individual with varying abilities the opportunity to have gainful employment*

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Randolph Co. Sheltered Workshop, Inc. dba Seneca Designs

**Work Performed:** Janitorial

**Site:** DMV Elkins  
Randolph Co.  
Elkins, WV 26241

**Billing:** WV DMV

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>336.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$5,745.60</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

360088D0CE6B4EE

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

**BUSINESS MANAGER'S  
OFFICE**



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**23.DMV.006.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.
- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

|  |   |
|--|---|
| <b>WVARF CONTACT:</b><br><br>Gary Wolfe, Contract Manager<br>O: 304-205-7970 ext. 204<br>C: 304-444-2401<br>gwolfe@wvarf.org | <b>VENDOR CONTACT:</b><br><br>Maria Smith<br>O: 304-636-1638<br>C:<br>maria@senecadesigns.com |
|--|---|
- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



**West Virginia Association of Rehabilitation Facilities, Inc.**

PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915

**PRICING**  
23.DMV.006.23A

*To give every individual with varying abilities the opportunity to have gainful employment*

## PRICING

**Total Agreement Amount:**

|                              |               |                             |                   |
|------------------------------|---------------|-----------------------------|-------------------|
| <b>TOTAL AGREEMENT HOURS</b> | <b>336.00</b> | <b>TOTAL AGREEMENT COST</b> | <b>\$5,745.60</b> |
|------------------------------|---------------|-----------------------------|-------------------|

**Broken Down/Billed As Follows:**

[illegible]

| WORKLOADING FOR AGREEMENT: 23.DMV.006.23A |             |                                    |            |                                     |                 |                               |                             |             |                     |
|---|-------------|------------------------------------|------------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------------|---------------------|
| Agreement Type                            | Janitorial  | Agreement Period                   | 8/1/2022   | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64          |                     |
| LOCATION PROFILE                          |             |                                    |            |                                     |                 |                               |                             |             |                     |
| Carpet (ft <sup>2</sup> )                 | 7321        | Restrooms (#)                      | 4          | Elevators (#)                       | 0               | Windows (#)                   | 20                          |             |                     |
| VCT Tile (ft <sup>2</sup> )               | 563         | Fixtures (#)                       | 25         | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     | 16                          |             |                     |
| Ceramic (ft <sup>2</sup> )                | 0           | Water Fountains (#)                | 0          | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 16                          |             |                     |
| Concrete (ft <sup>2</sup> )               | 0           | Trash Receptacles (#)              | 46         | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 4                           |             |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0           | Vents (ft <sup>2</sup> )           | 0          | Horizontal Surf. (ft <sup>2</sup> ) | 200             | Int 1 Side (ft <sup>2</sup> ) | 14                          |             |                     |
| Other (ft <sup>2</sup> )                  | 0           | Walk Off Mats (#)                  | 6          | Vertical Surf. (ft <sup>2</sup> )   | 200             | Ext Glass Doors/Panels        | 6                           |             |                     |
| <b>TOTAL (ft<sup>2</sup>)</b>             | <b>7884</b> | ft <sup>2</sup> per WO Mat         | 24         | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |             |                     |
| Outside (ft <sup>2</sup> )                | 0           | <b>TOTAL ft<sup>2</sup> WO Mat</b> | <b>144</b> | Entrance (ft <sup>2</sup> )         | 0               |                               |                             |             |                     |
| SCOPE OF WORK                             |             |                                    |            |                                     |                 |                               |                             |             |                     |
| Scope of Work #                           | ISSA #      | Description                        | Time       | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time        | Work Days/Agreement |
| 1a  | 486         | Sweep                              | 0.145      | 64                                  | 7b              | 67                            | Baseboards                  | 0.000       | 0                   |
| 1b  | 369         | Mop                                | 0.158      | 64                                  | 8a              | 183                           | Clean Fountain              | 0.000       | 0                   |
| 1c  | 385         | Spray Buff                         | 0.003      | 3                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.300       | 64                  |
| 2a  | 295         | Spot Vacuum (35%)                  | 1.144      | 64                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.027       | 13                  |
| 2b  | 295         | Vacuum                             | 0.664      | 13                                  | 10e             | 563                           | Interior Windows            | 0.010       | 1                   |
| 2c  | 294         | Spot Clean (35%)                   | 0.214      | 64                                  | 10f             | 563                           | Exterior Windows            | 0.010       | 1                   |
| 2e  | 91          | Walk Off Mats                      | 0.072      | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000       | 0                   |
| 3a  | 177         | Empty Trash/Wipe Clean             | 0.768      | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.000       | 0                   |
| 3b  | 178-177     | Reline Baskets                     | 0.078      | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000       | 0                   |
| 4a  | 69          | Spot Dust (35%)                    | 0.003      | 64                                  | 11d             | 590                           | Remove Trash                | 0.131       | 64                  |
| 4b  | 69          | Thorough Dust                      | 0.004      | 3                                   | 12a             | 588                           | Stairs                      | 0.000       | 0                   |
| 4d  | 81          | Vacuum Upholst. Furniture          | 0.000      | 0                                   | 12b             | 589                           | Elevator                    | 0.000       | 0                   |
| 5a  | 69          | Dust Vents                         | 0.000      | 13                                  |                 |                               |                             |             |                     |
| 5b  | 546         | Wash Vents                         | 0.000      | 2                                   |                 |                               | Utility Time                | 0.150       |                     |
| 6a-6i                                     | 229         | Restrooms                          | 1.250      | 64                                  |                 |                               |                             |             |                     |
| 7a  | 67          | Remove Dirt                        | 0.124      | 64                                  |                 |                               |                             |             |                     |
| <b>HOURS PER DAY</b>                      |             |                                    |            |                                     |                 |                               |                             | <b>5.25</b> |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                           |
|----------------------------------|--|---------|---|-----------|---------------------------|
| Hard Surface Floors              |  |         |   |           |                           |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr       |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr       |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr       |
| Carpeted Floors                  |  |         |   |           |                           |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr       |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr       |
| Trash Removal                    |  |         |   |           |                           |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                           |
| Furniture, Cabinets, Countertops |  |         |   |           |                           |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr       |
| Heating & A/C Registers          |  |         |   |           |                           |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                  |
| Restrooms                        |  |         |   |           |                           |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                           |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                           |
| 6d                               | Sweep Floors   |         |   |           |                           |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                           |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                           |
| 6g                               | Clean restroom walls   |         |   |           |                           |
| 6h                               | Stock disposals  |         |   |           |                           |
| Walls & Woodwork                 |  |         |   |           |                           |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft2/hr                    |
| Drinking Fountain                |  |         |   |           |                           |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                  |
| Glass Door/Window Washing        |  |         |   |           |                           |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>3</sup> /hr       |
| Other Operations                 |  |         |   |           |                           |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr       |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr       |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                  |



**Service Agreement Quote**  
**20.DMV.016.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

*To give every individual with varying abilities the opportunity to have gainful employment*

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Precision Services, Inc.

**Work Performed:** Janitorial

**Site:** DMV Flatwoods

**Billing:** DMV Flatwoods

295 Skidmore Lane  
Sutton, WV 26601  
linda.s.collins@wv.gov  
304-765-2150

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>224.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$3,962.56</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

Tara Martinez

38DD38D0CE684EE

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

Carla Rotsch

**Customer Signature**

Business Manager

**Customer Title**

Carla Rotsch

**Customer Print Name**

7-29-22

**Date**

**RECEIVED**

JUL 27 2022

**BUSINESS MANAGER'S  
OFFICE**





**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**20.DMV.016.23A**

***To give every individual with varying abilities the opportunity to have gainful employment***

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.

- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WV ARF CONTACT:**

Gary Wolfe, Contract Manager  
O: 304-205-7970 ext. 204  
C: 304-444-2401  
gwolfe@wvarf.org

**VENDOR CONTACT:**

Jack Holcomb  
O: 304-364-3500  
C:  
jholcomb@psiwv.com

- If an issue arises with the quality of services being provided, the customer agrees to contact WV ARF at the above WV ARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WV ARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WV ARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



***West Virginia Association of Rehabilitation Facilities, Inc.***

PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915

**PRICING**  
20.DMV.016.23A

*To give every individual with varying abilities the opportunity to have gainful employment*

## PRICING

**Total Agreement Amount:**

|                              |               |                             |                   |
|------------------------------|---------------|-----------------------------|-------------------|
| <b>TOTAL AGREEMENT HOURS</b> | <b>224.00</b> | <b>TOTAL AGREEMENT COST</b> | <b>\$3,962.56</b> |
|------------------------------|---------------|-----------------------------|-------------------|

**Broken Down/Billed As Follows:**

[illegible]

| WORKLOADING FOR AGREEMENT: 20.DMV.016.23A |             |                                    |           |                                     |                 |                              |                             |             |                     |
|---|-------------|------------------------------------|-----------|-------------------------------------|-----------------|------------------------------|-----------------------------|-------------|---------------------|
| Agreement Type                            | Janitorial  | Agreement Period                   | 8/1/2022  | 10/31/2022                          | Days/Week       | 5                            | Agreement Days**            | 64          |                     |
| LOCATION PROFILE                          |             |                                    |           |                                     |                 |                              |                             |             |                     |
| Carpet (ft <sup>2</sup> )                 | 4598        | Restrooms (#)                      | 2         | Elevators (#)                       | 0               | Windows (#)                  | 0                           |             |                     |
| VCT Tile (ft <sup>2</sup> )               | 258         | Fixtures (#)                       | 4         | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )    | 0                           |             |                     |
| Ceramic (ft <sup>2</sup> )                | 0           | Water Fountains (#)                | 0         | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )   | 0                           |             |                     |
| Concrete (ft <sup>2</sup> )               | 0           | Trash Receptacles (#)              | 17        | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels       | 2                           |             |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 56          | Vents (ft <sup>2</sup> )           | 64        | Horizontal Surf. (ft <sup>2</sup> ) | 500             | Int Total (ft <sup>2</sup> ) | 336                         |             |                     |
| Other (ft <sup>2</sup> )                  | 0           | Walk Off Mats (#)                  | 2         | Vertical Surf. (ft <sup>2</sup> )   | 500             | Ext Glass Doors/Panels       | 0                           |             |                     |
| <b>TOTAL (ft<sup>2</sup>)</b>             | <b>4912</b> | ft <sup>2</sup> per WO Mat         | 24        | Baseboard (linear ft)               | 976             | Ext Total (ft <sup>2</sup> ) | 0                           |             |                     |
| Outside (ft <sup>2</sup> )                | 0           | <b>TOTAL ft<sup>2</sup> WO Mat</b> | <b>48</b> | Entrance (ft <sup>2</sup> )         | 36              |                              |                             |             |                     |
| SCOPE OF WORK                             |             |                                    |           |                                     |                 |                              |                             |             |                     |
| Scope of Work #                           | ISSA #      | Description                        | Time      | Work Days/Agreement                 | Scope of Work # | ISSA #                       | Description                 | Time        | Work Days/Agreement |
| 1a  | 486         | Sweep                              | 0.081     | 64                                  | 7b              | 67                           | Baseboards                  | 0.014       | 3                   |
| 1b  | 369         | Mop                                | 0.088     | 64                                  | 8a              | 183                          | Clean Fountain              | 0.000       | 0                   |
| 1c  | 385         | Spray Buff                         | 0.000     | 0                                   | 10a-b           | 84                           | Exterior Glass Doors/Panels | 0.000       | 0                   |
| 2a  | 295         | Spot Vacuum (35%)                  | 0.573     | 51                                  | 10c-d           | 84                           | Interior Glass Doors/Panels | 0.800       | 64                  |
| 2b  | 295         | Vacuum                             | 0.417     | 13                                  | 10e             | 563                          | Interior Windows            | 0.000       | 0                   |
| 2c  | 294         | Spot Clean (35%)                   | 0.134     | 64                                  | 10f             | 563                          | Exterior Windows            | 0.000       | 0                   |
| 2e  | 91          | Walk Off Mats                      | 0.024     | 64                                  | 11a             | 540                          | Wash Light Fixtures         | 0.000       | 0                   |
| 3a  | 177         | Empty Trash/Wipe Clean             | 0.284     | 64                                  | 11b             | 179                          | Police Entrance(25%)        | 0.003       | 64                  |
| 3b  | 178-177     | Reline Baskets                     | 0.029     | 13                                  | 11c             | 179                          | Police Parking Lot          | 0.000       | 0                   |
| 4a  | 69          | Spot Dust (35%)                    | 0.006     | 51                                  | 11d             | 590                          | Remove Trash                | 0.082       | 64                  |
| 4b  | 69          | Thorough Dust                      | 0.041     | 13                                  | 12a             | 588                          | Stairs                      | 0.000       | 0                   |
| 4d  | 81          | Vacuum Upholst. Furniture          | 0.000     | 0                                   | 12b             | 589                          | Elevator                    | 0.000       | 0                   |
| 5a  | 69          | Dust Vents                         | 0.000     | 1                                   |                 |                              |                             |             |                     |
| 5b  | 546         | Wash Vents                         | 0.000     | 0                                   |                 |                              | Utility Time                | 0.410       |                     |
| 6a-6i                                     | 229         | Restrooms                          | 0.200     | 64                                  |                 |                              |                             |             |                     |
| 7a  | 67          | Remove Dirt                        | 0.311     | 64                                  |                 |                              |                             |             |                     |
| <b>HOURS PER DAY</b>                      |             |                                    |           |                                     |                 |                              |                             | <b>3.50</b> |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                      |
|----------------------------------|--|---------|---|-----------|----------------------|
| Hard Surface Floors              |  |         |   |           |                      |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr  |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr  |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr  |
| Carpeted Floors                  |  |         |   |           |                      |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr  |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr  |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr  |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr  |
| Trash Removal                    |  |         |   |           |                      |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      | each                 |
| Furniture, Cabinets, Countertops |  |         |   |           |                      |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr  |
| Heating & A/C Registers          |  |         |   |           |                      |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each             |
| Restrooms                        |  |         |   |           |                      |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures       |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                      |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                      |
| 6d                               | Sweep Floors   |         |   |           |                      |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                      |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                      |
| 6g                               | Clean restroom walls   |         |   |           |                      |
| 6h                               | Stock disposals  |         |   |           |                      |
| Walls & Woodwork                 |  |         |   |           |                      |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr  |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr  |
| Drinking Fountain                |  |         |   |           |                      |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each             |
| Glass Door/Window Washing        |  |         |   |           |                      |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr  |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr  |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr  |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr  |
| Other Operations                 |  |         |   |           |                      |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr  |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr  |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr  |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr  |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight           |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each             |



**Service Agreement**  
**17.DMV.009.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** The Sheltered Workshop of Nicholas County, Inc. dba Bright Horizons

**Work Performed:** Janitorial

**Site:** **DMV Summersville** **Billing: WV DMV**

2 Armory Way 5707 MacCorkle Ave, SE, Suite 200  
Summersville, WV 26651 Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** **8/1/2022** to **10/31/2022**

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>384.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$7,733.76</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

Tara Martinez

WVARF, Inc. CEO

7/25/2022

Date

*Carla Rotsch*

Customer Signature

Carla Rotsch

Customer Print Name

*Business Manager*

Customer Title

7-29-22

Date

RECEIVED

JUL 27 2022

BUSINESS MANAGER'S



West Virginia Association of Rehabilitation Facilities, Inc.

PO Box 6764 Charleston WV 25362

Phone: (304) 205-7970

Fax: (304) 205-7915

## Terms of Agreement

17.DMV.009.23A

*To give every individual with varying abilities the opportunity to have gainful employment*

### TERMS OF AGREEMENT

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.
- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

|                              |                              |
|------------------------------|------------------------------|
| <b>WVARF CONTACT:</b>        | <b>VENDOR CONTACT:</b>       |
| Gary Wolfe, Contract Manager | Michael Gray                 |
| O: 304-205-7970 ext. 204     | O: 304-742-6202              |
| C: 304-444-2401              | C: 304-880-5041              |
| gwolfe@wvarf.org             | michael@wvbrighthorizons.org |
- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).





**West Virginia Association of Rehabilitation Facilities, Inc.**

PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915

**PRICING**  
17.DMV.009.23A

*To give every individual with varying abilities the opportunity to have gainful employment*

## PRICING

**Total Agreement Amount:**

|                              |               |                             |                   |
|------------------------------|---------------|-----------------------------|-------------------|
| <b>TOTAL AGREEMENT HOURS</b> | <b>384.00</b> | <b>TOTAL AGREEMENT COST</b> | <b>\$7,733.76</b> |
|------------------------------|---------------|-----------------------------|-------------------|

**Broken Down/Billed As Follows:**

[illegible]

| WORKLOADING FOR AGREEMENT: 17.DMV.009.23A |             |                                    |           |                                     |                 |                                    |                             |             |                     |
|---|-------------|------------------------------------|-----------|-------------------------------------|-----------------|------------------------------------|-----------------------------|-------------|---------------------|
| Agreement Type                            | Janitorial  | Agreement Period                   | 8/1/2022  | 10/31/2022                          | Days/Week       | 5                                  | Agreement Days**            | 64          |                     |
| LOCATION PROFILE                          |             |                                    |           |                                     |                 |                                    |                             |             |                     |
| Carpet (ft <sup>2</sup> )                 | 5589        | Restrooms (#)                      | 4         | Elevators (#)                       | 0               | Windows (#)                        |                             | 17          |                     |
| VCT Tile (ft <sup>2</sup> )               | 338         | Fixtures (#)                       | 27        | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )          |                             | 15          |                     |
| Ceramic (ft <sup>2</sup> )                | 1827        | Water Fountains (#)                | 1         | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )         |                             | 15          |                     |
| Concrete (ft <sup>2</sup> )               | 0           | Trash Receptacles (#)              | 30        | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels             |                             | 5           |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0           | Vents (ft <sup>2</sup> )           | 30        | Horizontal Surf. (ft <sup>2</sup> ) | 30              | Int 1 Side (ft <sup>2</sup> )      |                             | 19          |                     |
| Other (ft <sup>2</sup> )                  | 0           | Walk Off Mats (#)                  | 2         | Vertical Surf. (ft <sup>2</sup> )   | 30              | Ext Glass Doors/Panels             |                             | 8           |                     |
| <b>TOTAL (ft<sup>2</sup>)</b>             | <b>7754</b> | <b>ft<sup>2</sup> per WO Mat</b>   | <b>15</b> | <b>Baseboard (linear ft)</b>        | <b>0</b>        | <b>Ext 1 Side (ft<sup>2</sup>)</b> |                             | <b>21</b>   |                     |
| Outside (ft <sup>2</sup> )                | 0           | <b>TOTAL ft<sup>2</sup> WO Mat</b> | <b>30</b> | <b>Entrance (ft<sup>2</sup>)</b>    | <b>0</b>        |                                    |                             |             |                     |
| SCOPE OF WORK                             |             |                                    |           |                                     |                 |                                    |                             |             |                     |
| Scope of Work #                           | ISSA #      | Description                        | Time      | Work Days/Agreement                 | Scope of Work # | ISSA #                             | Description                 | Time        | Work Days/Agreement |
| 1a  | 486         | Sweep                              | 0.556     | 64                                  | 7b              | 67                                 | Baseboards                  | 0.000       | 0                   |
| 1b  | 369         | Mop                                | 0.606     | 64                                  | 8a              | 183                                | Clean Fountain              | 0.017       | 64                  |
| 1c  | 385         | Spray Buff                         | 0.012     | 3                                   | 10a-b           | 84                                 | Exterior Glass Doors/Panels | 0.400       | 64                  |
| 2a  | 295         | Spot Vacuum (35%)                  | 0.874     | 64                                  | 10c-d           | 84                                 | Interior Glass Doors/Panels | 0.046       | 13                  |
| 2b  | 295         | Vacuum                             | 0.507     | 13                                  | 10e             | 563                                | Interior Windows            | 0.008       | 1                   |
| 2c  | 294         | Spot Clean (35%)                   | 0.163     | 64                                  | 10f             | 563                                | Exterior Windows            | 0.008       | 1                   |
| 2e  | 91          | Walk Off Mats                      | 0.015     | 64                                  | 11a             | 540                                | Wash Light Fixtures         | 0.000       | 0                   |
| 3a  | 177         | Empty Trash/Wipe Clean             | 0.501     | 64                                  | 11b             | 179                                | Police Entrance(25%)        | 0.000       | 0                   |
| 3b  | 178-177     | Reline Baskets                     | 0.051     | 13                                  | 11c             | 179                                | Police Parking Lot          | 0.000       | 0                   |
| 4a  | 69          | Spot Dust (35%)                    | 0.000     | 64                                  | 11d             | 590                                | Remove Trash                | 0.129       | 64                  |
| 4b  | 69          | Thorough Dust                      | 0.002     | 13                                  | 12a             | 588                                | Stairs                      | 0.000       | 0                   |
| 4d  | 81          | Vacuum Upholst. Furniture          | 0.000     | 0                                   | 12b             | 589                                | Elevator                    | 0.000       | 0                   |
| 5a  | 69          | Dust Vents                         | 0.001     | 13                                  |                 |                                    |                             |             |                     |
| 5b  | 546         | Wash Vents                         | 0.004     | 1                                   |                 |                                    | Utility Time                | 0.730       |                     |
| 6a-6i                                     | 229         | Restrooms                          | 1.350     | 64                                  |                 |                                    |                             |             |                     |
| 7a  | 67          | Remove Dirt                        | 0.019     | 64                                  |                 |                                    |                             |             |                     |
| <b>HOURS PER DAY</b>                      |             |                                    |           |                                     |                 |                                    |                             | <b>6.00</b> |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                           |
|----------------------------------|--|---------|---|-----------|---------------------------|
| Hard Surface Floors              |  |         |   |           |                           |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr       |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr       |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr       |
| Carpeted Floors                  |  |         |   |           |                           |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr       |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr       |
| Trash Removal                    |  |         |   |           |                           |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                           |
| Furniture, Cabinets, Countertops |  |         |   |           |                           |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr       |
| Heating & A/C Registers          |  |         |   |           |                           |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                  |
| Restrooms                        |  |         |   |           |                           |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                           |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                           |
| 6d                               | Sweep Floors   |         |   |           |                           |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                           |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                           |
| 6g                               | Clean restroom walls   |         |   |           |                           |
| 6h                               | Stock disposals  |         |   |           |                           |
| Walls & Woodwork                 |  |         |   |           |                           |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| Drinking Fountain                |  |         |   |           |                           |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                  |
| Glass Door/Window Washing        |  |         |   |           |                           |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| Other Operations                 |  |         |   |           |                           |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr       |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr       |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                  |



**Service Agreement**  
**14.DMV.003.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Lillian James Learning Center

**Work Performed:** Janitorial

**Site:** **DMV Beckley** **Billing:** **DMV Beckley**

107 Pinecrest Drive  
Beckley, WV 25801

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** **8/1/2022** to **10/31/2022**

**Total Agreement Pricing\*\*:** **1301.12** **Total Hours**  
**\$23,251.01** **Total Cost**

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

38DD98D0CE6B4EF...

**Tara Martinez**  
WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

**BUSINESS MANAGER'S  
OFFICE**



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**14.DMV.003.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.

- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.

- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WVARF CONTACT:**

Gary Wolfe, Contract Manager

O: 304-205-7970 ext. 204

C: 304-444-2401

gwolfe@wvarf.org

**VENDOR CONTACT:**

Kevin Mann

O: 304-253-8913

C: 304-228-9583

- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).





| WORKLOADING FOR AGREEMENT: 14.DMV.003.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 12768      | Restrooms (#)                | 10       | Elevators (#)                       | 0               | Windows (#)                   | 100                         |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 19152      | Fixtures (#)                 | 46       | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     | 12                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 0          | Water Fountains (#)          | 2        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 12                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 152      | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 4                           |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 68       | Horizontal Surf. (ft <sup>2</sup> ) | 300             | Int 1 Side (ft <sup>2</sup> ) | 11                          |       |                     |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 2        | Vertical Surf. (ft <sup>2</sup> )   | 300             | Ext Glass Doors/Panels        | 2                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 31920      | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 0          | TOTAL ft <sup>2</sup> WO Mat | 48       | Entrance (ft <sup>2</sup> )         | 0               |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 4.916    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 5.363    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.033 | 64                  |
| 1c  | 385        | Spray Buff                   | 0.467    | 13                                  | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.100 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 1.996    | 64                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.000 | 0                   |
| 2b  | 295        | Vacuum                       | 1.158    | 13                                  | 10e             | 563                           | Interior Windows            | 0.000 | 0                   |
| 2c  | 294        | Spot Clean (35%)             | 0.372    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.000 | 0                   |
| 2e  | 91         | Walk Off Mats                | 0.024    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 2.538    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.000 | 0                   |
| 3b  | 178-177    | Reline Baskets               | 0.257    | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.004    | 64                                  | 11d             | 590                           | Remove Trash                | 0.532 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.024    | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.001    | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.000    | 0                                   |                 |                               | Utility Time                | 0.060 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 2.300    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.187    | 64                                  |                 |                               | HOURS PER DAY               | 20.33 |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                      |
|----------------------------------|--|---------|---|-----------|----------------------|
| Hard Surface Floors              |  |         |   |           |                      |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr  |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr  |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr  |
| Carpeted Floors                  |  |         |   |           |                      |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr  |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr  |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr  |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr  |
| Trash Removal                    |  |         |   |           |                      |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      | each                 |
| Furniture, Cabinets, Countertops |  |         |   |           |                      |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr  |
| Heating & A/C Registers          |  |         |   |           |                      |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr  |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each             |
| Restrooms                        |  |         |   |           |                      |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures       |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                      |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                      |
| 6d                               | Sweep Floors   |         |   |           |                      |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                      |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                      |
| 6g                               | Clean restroom walls   |         |   |           |                      |
| 6h                               | Stock disposals  |         |   |           |                      |
| Walls & Woodwork                 |  |         |   |           |                      |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr  |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr  |
| Drinking Fountain                |  |         |   |           |                      |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each             |
| Glass Door/Window Washing        |  |         |   |           |                      |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr  |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr  |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr  |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr  |
| Other Operations                 |  |         |   |           |                      |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr  |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr  |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr  |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr  |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight           |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each             |



**Service Agreement**  
**11.DMV.005.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Integrated Resources, Inc.

**Work Performed:** Janitorial

**Site:** **DMV Logan** **Billing: WV DMV Logan**

428 Main Street 5707 MacCorkle Ave, SE, Suite 200  
Logan, WV 25601 Charleston, WV 25304  
800-642-9066 DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

**Total Agreement Pricing\*\*:** 288.00 **Total Hours**  
\$5,204.16 **Total Cost**

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

Tara Martinez

Tara Martinez

WVARF, Inc. CEO

7/25/2022

Date

Customer Signature

Carla Rotsch

Customer Print Name

Carla Rotsch

Customer Title

Business Manager

Date

7-29-22

RECEIVED

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**11.DMV.005.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.

- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WVARF CONTACT:**

Gary Wolfe, Contract Manager  
O: 304-205-7970 ext. 204  
C: 304-444-2401  
gwolfe@wvarf.org

**VENDOR CONTACT:**

Greg Blake  
O: 304-294-5610  
C: 304-673-8489  
gblake@iriwv.com

- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



| WORKLOADING FOR AGREEMENT: 11.DMV.005.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 6360       | Restrooms (#)                | 4        | Elevators (#)                       | 0               | Windows (#)                   | 15                          |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 140        | Fixtures (#)                 | 12       | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     | 60                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 15         | Water Fountains (#)          | 2        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 60                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 38       | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 2                           |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 32       | Horizontal Surf. (ft <sup>2</sup> ) | 300             | Int 1 Side (ft <sup>2</sup> ) | 60                          |       |                     |
| Other (ft <sup>2</sup> )                  | 85         | Walk Off Mats (#)            | 4        | Vertical Surf. (ft <sup>2</sup> )   | 300             | Ext Glass Doors/Panels        | 4                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 6600       | ft <sup>2</sup> per WO Mat   | 15       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 400        | TOTAL ft <sup>2</sup> WO Mat | 60       | Entrance (ft <sup>2</sup> )         | 400             |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 0.062    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 0.067    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.033 | 64                  |
| 1c  | 385        | Spray Buff                   | 0.001    | 3                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.200 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 0.994    | 64                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.000 | 0                   |
| 2b  | 295        | Vacuum                       | 0.577    | 13                                  | 10e             | 563                           | Interior Windows            | 0.027 | 1                   |
| 2c  | 294        | Spot Clean (35%)             | 0.186    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.027 | 1                   |
| 2e  | 91         | Walk Off Mats                | 0.030    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 0.635    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.030 | 64                  |
| 3b  | 178-177    | Reline Baskets               | 0.064    | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.004    | 64                                  | 11d             | 590                           | Remove Trash                | 0.110 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.000    | 0                                   | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.001    | 13                                  |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.004    | 1                                   |                 |                               | Utility Time                | 0.660 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 0.600    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.187    | 64                                  |                 |                               |                             |       |                     |
| HOURS PER DAY                             |            |                              |          |                                     |                 |                               |                             | 4.50  |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                              |
|----------------------------------|--|---------|---|-----------|------------------------------|
| Hard Surface Floors              |  |         |   |           |                              |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr          |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr          |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr          |
| Carpeted Floors                  |  |         |   |           |                              |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr          |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr          |
| Trash Removal                    |  |         |   |           |                              |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup><br>each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                              |
| Furniture, Cabinets, Countertops |  |         |   |           |                              |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr          |
| Heating & A/C Registers          |  |         |   |           |                              |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                     |
| Restrooms                        |  |         |   |           |                              |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9<br>fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                              |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                              |
| 6d                               | Sweep Floors   |         |   |           |                              |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                              |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                              |
| 6g                               | Clean restroom walls   |         |   |           |                              |
| 6h                               | Stock disposals  |         |   |           |                              |
| Walls & Woodwork                 |  |         |   |           |                              |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft2/hr                       |
| Drinking Fountain                |  |         |   |           |                              |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                     |
| Glass Door/Window Washing        |  |         |   |           |                              |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| Other Operations                 |  |         |   |           |                              |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr          |
| 11b                              | Police Immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr          |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                   |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                     |





**Service Agreement**  
**08.DMV.004.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

*To give every individual with varying abilities the opportunity to have gainful employment*

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Goodwill Industries of KYOWVA Area, Inc.

**Work Performed:** Janitorial

**Site:** DMV Huntington

**Billing:** WV DMV

801 Madison Avenue  
Huntington, WV 25701  
800-642-9066

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>240.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$4,420.80</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

Tara Martinez

382D88D0CF6B4FF

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

Carla Rotsch

**Customer Signature**

Business Manager

**Customer Title**

Carla Rotsch

**Customer Print Name**

7-29-22

**Date**

**RECEIVED**

JUL 27 2022

**BUSINESS MANAGER'S  
OFFICE**



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**08.DMV.004.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.
- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

|  |  |
|--|--|
| <b>WVARF CONTACT:</b><br><br>Gary Wolfe, Contract Manager<br>O: 304-205-7970 ext. 204<br>C: 304-444-2401<br>gwolfe@wvarf.org | <b>VENDOR CONTACT:</b><br><br>Sally Nelson<br>O: 304-523-7461 ext. 430<br>C: 304-751-6398<br>snelson@goodwillhunting.org |
|--|--|
- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



| WORKLOADING FOR AGREEMENT: 08.DMV.004.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 4767       | Restrooms (#)                | 2        | Elevators (#)                       | 0               | Windows (#)                   | 8                           |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 288        | Fixtures (#)                 | 16       | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     | 18                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 0          | Water Fountains (#)          | 0        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 18                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 52       | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 2                           |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 36       | Horizontal Surf. (ft <sup>2</sup> ) | 200             | Int 1 Side (ft <sup>2</sup> ) | 60                          |       |                     |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 4        | Vertical Surf. (ft <sup>2</sup> )   | 200             | Ext Glass Doors/Panels        | 4                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 5055       | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 400        | TOTAL ft <sup>2</sup> WO Mat | 96       | Entrance (ft <sup>2</sup> )         | 400             |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 0.074    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 0.081    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.000 | 0                   |
| 1c  | 385        | Spray Buff                   | 0.002    | 3                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.200 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 0.745    | 64                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.058 | 13                  |
| 2b  | 295        | Vacuum                       | 0.432    | 13                                  | 10e             | 563                           | Interior Windows            | 0.004 | 1                   |
| 2c  | 294        | Spot Clean (35%)             | 0.139    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.004 | 1                   |
| 2e  | 91         | Walk Off Mats                | 0.048    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 0.868    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.030 | 64                  |
| 3b  | 178-177    | Reline Baskets               | 0.088    | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.003    | 64                                  | 11d             | 590                           | Remove Trash                | 0.084 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.016    | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.000    | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.000    | 0                                   |                 |                               | Utility Time                | 0.070 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 0.800    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.006    | 3                                   | HOURS PER DAY   |                               |                             | 3.75  |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                              |
|----------------------------------|--|---------|---|-----------|------------------------------|
| Hard Surface Floors              |  |         |   |           |                              |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr          |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr          |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr          |
| Carpeted Floors                  |  |         |   |           |                              |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr          |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr          |
| Trash Removal                    |  |         |   |           |                              |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup><br>each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                              |
| Furniture, Cabinets, Countertops |  |         |   |           |                              |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr          |
| Heating & A/C Registers          |  |         |   |           |                              |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                     |
| Restrooms                        |  |         |   |           |                              |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9<br>fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                              |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                              |
| 6d                               | Sweep Floors   |         |   |           |                              |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                              |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                              |
| 6g                               | Clean restroom walls   |         |   |           |                              |
| 6h                               | Stock disposals  |         |   |           |                              |
| Walls & Woodwork                 |  |         |   |           |                              |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| Drinking Fountain                |  |         |   |           |                              |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                     |
| Glass Door/Window Washing        |  |         |   |           |                              |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| Other Operations                 |  |         |   |           |                              |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr          |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr          |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                   |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                     |



**Service Agreement**  
**07.DMV.012.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Goodwill Industries of Kanawha Valley, Inc.

**Work Performed:** Janitorial

**Site:** **DMV** **Billing: WV DMV**  
**Kanawha Mall Service Center**  
5707 MacCorkle Avenue, SE, Suite 200  
Charleston, WV 25304  
5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** **8/1/2022** to **10/31/2022**

**Total Agreement Pricing\*\*:** **2129.28** **Total Hours**  
**\$33,536.16** **Total Cost**

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

**Tara Martinez**  
WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**07.DMV.012.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.

- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.

- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WVARF CONTACT:**

Gary Wolfe, Contract Manager

O: 304-205-7970 ext. 204

C: 304-444-2401

gwolfe@wvarf.org

**VENDOR CONTACT:**

Cedric Greene

O: 304-346-0811

C:

cgreene@goodwillkv.com

- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).





| WORKLOADING FOR AGREEMENT: 07.DMV.012.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 37458      | Restrooms (#)                | 10       | Elevators (#)                       | 0               | Windows (#)                   | 21                          |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 13928      | Fixtures (#)                 | 50       | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     | 149                         |       |                     |
| Ceramic (ft <sup>2</sup> )                | 0          | Water Fountains (#)          | 4        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 149                         |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 327      | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 16                          |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 68       | Horizontal Surf. (ft <sup>2</sup> ) | 1000            | Int 1 Side (ft <sup>2</sup> ) | 160                         |       |                     |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 4        | Vertical Surf. (ft <sup>2</sup> )   | 1000            | Ext Glass Doors/Panels        | 5                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 51386      | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 400        | TOTAL ft <sup>2</sup> WO Mat | 96       | Entrance (ft <sup>2</sup> )         | 400             |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 3.575    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 3.900    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.067 | 64                  |
| 1c  | 385        | Spray Buff                   | 0.078    | 3                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.250 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 4.666    | 51                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 6.095 | 64                  |
| 2b  | 295        | Vacuum                       | 3.398    | 13                                  | 10e             | 563                           | Interior Windows            | 0.000 | 0                   |
| 2c  | 294        | Spot Clean (35%)             | 1.093    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.093 | 1                   |
| 2e  | 91         | Walk Off Mats                | 0.048    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 5.461    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.030 | 64                  |
| 3b  | 178-177    | Reline Baskets               | 0.298    | 7                                   | 11c             | 179                           | Police Parking Lot          | 0.120 | 64                  |
| 4a  | 69         | Spot Dust (35%)              | 0.011    | 51                                  | 11d             | 590                           | Remove Trash                | 0.856 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.081    | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.003    | 13                                  |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.009    | 1                                   |                 |                               | Utility Time                | 0.020 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 2.500    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.622    | 64                                  | HOURS PER DAY   |                               |                             | 33.27 |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                              |
|----------------------------------|--|---------|---|-----------|------------------------------|
| Hard Surface Floors              |  |         |   |           |                              |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr          |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr          |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr          |
| Carpeted Floors                  |  |         |   |           |                              |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr          |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr          |
| Trash Removal                    |  |         |   |           |                              |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup><br>each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                              |
| Furniture, Cabinets, Countertops |  |         |   |           |                              |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr          |
| Heating & A/C Registers          |  |         |   |           |                              |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                     |
| Restrooms                        |  |         |   |           |                              |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9<br>fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                              |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                              |
| 6d                               | Sweep Floors   |         |   |           |                              |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                              |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                              |
| 6g                               | Clean restroom walls   |         |   |           |                              |
| 6h                               | Stock disposals  |         |   |           |                              |
| Walls & Woodwork                 |  |         |   |           |                              |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| Drinking Fountain                |  |         |   |           |                              |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                     |
| Glass Door/Window Washing        |  |         |   |           |                              |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| Other Operations                 |  |         |   |           |                              |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr          |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr          |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                   |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                     |



**Service Agreement**  
**07.DMV.011.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Goodwill Industries of Kanawha Valley, Inc.

**Work Performed:** Janitorial

**Site:** **DMV** **Billing: WV DMV**  
**Kanawha Mall Branch Office**  
5707 MacCorkle Avenue, SE, Suite 400  
Charleston, WV 25304  
5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** **8/1/2022** to **10/31/2022**

**Total Agreement Pricing\*\*:** **576.00** **Total Hours**  
**\$9,072.00** **Total Cost**

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

38DD95D0CE684EE

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

Date

*Carla Rotsch*

Customer Signature

*Business Manager*

Customer Title

*Carla Rotsch*

Customer Print Name

*7-29-22*

Date

**RECEIVED**

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

## **Terms of Agreement**

**07.DMV.011.23A**

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### **TERMS OF AGREEMENT**

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- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WVARF CONTACT:**

Gary Wolfe, Contract Manager  
O: 304-205-7970 ext. 204  
C: 304-444-2401  
gwolfe@wvarf.org

**VENDOR CONTACT:**

Cedric Greene  
O: 304-346-0811  
C:  
cgreene@goodwillkv.com

- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
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- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



| WORKLOADING FOR AGREEMENT: 07.DMV.011.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 9050       | Restrooms (#)                | 4        | Elevators (#)                       | 0               | Windows (#)                   | 5                           |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 976        | Fixtures (#)                 | 54       | Light Fixtures (ft <sup>2</sup> )   | 1               | Inside (ft <sup>2</sup> )     | 36                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 0          | Water Fountains (#)          | 4        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 36                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 112      | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 4                           |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 36       | Horizontal Surf. (ft <sup>2</sup> ) | 200             | Int 1 Side (ft <sup>2</sup> ) | 30                          |       |                     |
| Other (ft <sup>2</sup> )                  | 361        | Walk Off Mats (#)            | 6        | Vertical Surf. (ft <sup>2</sup> )   | 200             | Ext Glass Doors/Panels        | 4                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 10387      | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 400        | TOTAL ft <sup>2</sup> WO Mat | 144      | Entrance (ft <sup>2</sup> )         | 0               |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 0.343    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 0.374    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.067 | 64                  |
| 1c  | 385        | Spray Buff                   | 0.000    | 0                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.200 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 1.415    | 64                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.058 | 13                  |
| 2b  | 295        | Vacuum                       | 0.821    | 13                                  | 10e             | 563                           | Interior Windows            | 0.005 | 1                   |
| 2c  | 294        | Spot Clean (35%)             | 0.264    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.005 | 1                   |
| 2e  | 91         | Walk Off Mats                | 0.072    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 1.870    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.000 | 0                   |
| 3b  | 178-177    | Reline Baskets               | 0.190    | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.003    | 64                                  | 11d             | 590                           | Remove Trash                | 0.173 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.016    | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.000    | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.000    | 0                                   |                 |                               | Utility Time                | 0.300 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 2.700    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.124    | 64                                  | HOURS PER DAY   |                               |                             | 9.00  |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.



## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                |
|----------------------------------|--|---------|---|-----------|----------------|
| Hard Surface Floors              |  |         |   |           |                |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft²/hr         |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft²/hr         |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft²/hr         |
| Carpeted Floors                  |  |         |   |           |                |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft²/hr         |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft²/hr         |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft²/hr         |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft²/hr         |
| Trash Removal                    |  |         |   |           |                |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft² each  |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                |
| Furniture, Cabinets, Countertops |  |         |   |           |                |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft²/hr         |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft²/hr         |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft²/hr         |
| Heating & A/C Registers          |  |         |   |           |                |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft²/hr         |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each       |
| Restrooms                        |  |         |   |           |                |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                |
| 6d                               | Sweep Floors   |         |   |           |                |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                |
| 6g                               | Clean restroom walls   |         |   |           |                |
| 6h                               | Stock disposals  |         |   |           |                |
| Walls & Woodwork                 |  |         |   |           |                |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft²/hr         |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft²/hr         |
| Drinking Fountain                |  |         |   |           |                |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each       |
| Glass Door/Window Washing        |  |         |   |           |                |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft²/hr         |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft²/hr         |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft²/hr         |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft²/hr         |
| Other Operations                 |  |         |   |           |                |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft²/hr         |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft²/hr         |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft²/hr         |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft²/hr         |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight     |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each       |



**Service Agreement**  
**07.DMV.002.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Goodwill Industries of Kanawha Valley, Inc.

**Work Performed:** Janitorial

**Site:** DMV Putnam  
Winfield/Teays Valley/Hurricane  
116 Liberty Square  
Hurricane, WV 25526

**Billing: DMV Putnam**  
  
5707 MacCorkle Avenue, SE, Suite 200  
Charleston, WV 25304  
Steve Monroe  
304-558-2811  
DMVAcctsPayable@wv.gov

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>393.60</b>     | <b>Total Hours</b> |
|                                   | <b>\$6,199.20</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

38DD88D0CE684EE

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

**BUSINESS MANAGER'S  
OFFICE**



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**07.DMV.002.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.
- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

|                       |                        |
|-----------------------|------------------------|
| <b>WVARF CONTACT:</b> | <b>VENDOR CONTACT:</b> |
| Misty Mayville        | Cedric Greene          |
| O: 681-661-0144       | O: 304-346-0811        |
| C: 304-539-9353       | C:                     |
| mmayville@wvarf.org   | cgreene@goodwillkv.com |
- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



| WORKLOADING FOR AGREEMENT: 07.DMV.002.23A |             |                                    |           |                                     |                 |                               |                             |       |                     |
|---|-------------|------------------------------------|-----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial  | Agreement Period                   | 8/1/2022  | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |             |                                    |           |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 3884        | Restrooms (#)                      | 4         | Elevators (#)                       | 0               | Windows (#)                   |                             | 8     |                     |
| VCT Tile (ft <sup>2</sup> )               | 4301        | Fixtures (#)                       | 24        | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     |                             | 88    |                     |
| Ceramic (ft <sup>2</sup> )                | 0           | Water Fountains (#)                | 1         | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    |                             | 88    |                     |
| Concrete (ft <sup>2</sup> )               | 0           | Trash Receptacles (#)              | 47        | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        |                             | 2     |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0           | Vents (ft <sup>2</sup> )           | 24        | Horizontal Surf. (ft <sup>2</sup> ) | 80              | Int 1 Side (ft <sup>2</sup> ) |                             | 77    |                     |
| Other (ft <sup>2</sup> )                  | 0           | Walk Off Mats (#)                  | 2         | Vertical Surf. (ft <sup>2</sup> )   | 80              | Ext Glass Doors/Panels        |                             | 4     |                     |
| <b>TOTAL (ft<sup>2</sup>)</b>             | <b>8185</b> | ft <sup>2</sup> per WO Mat         | 24        | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) |                             | 21    |                     |
| Outside (ft <sup>2</sup> )                | 400         | <b>TOTAL ft<sup>2</sup> WO Mat</b> | <b>48</b> | Entrance (ft <sup>2</sup> )         | 400             |                               |                             |       |                     |
| SCOPE OF WORK                             |             |                                    |           |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #      | Description                        | Time      | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486         | Sweep                              | 1.104     | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369         | Mop                                | 1.204     | 64                                  | 8a              | 183                           | Clean Fountain              | 0.017 | 64                  |
| 1c  | 385         | Spray Buff                         | 0.105     | 13                                  | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.200 | 64                  |
| 2a  | 295         | Spot Vacuum (35%)                  | 0.607     | 64                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.074 | 13                  |
| 2b  | 295         | Vacuum                             | 0.352     | 13                                  | 10e             | 563                           | Interior Windows            | 0.021 | 1                   |
| 2c  | 294         | Spot Clean (35%)                   | 0.113     | 64                                  | 10f             | 563                           | Exterior Windows            | 0.021 | 1                   |
| 2e  | 91          | Walk Off Mats                      | 0.024     | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177         | Empty Trash/Wipe Clean             | 0.785     | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.006 | 13                  |
| 3b  | 178-177     | Reline Baskets                     | 0.080     | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.024 | 13                  |
| 4a  | 69          | Spot Dust (35%)                    | 0.001     | 64                                  | 11d             | 590                           | Remove Trash                | 0.136 | 64                  |
| 4b  | 69          | Thorough Dust                      | 0.007     | 13                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81          | Vacuum Upholst. Furniture          | 0.000     | 0                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69          | Dust Vents                         | 0.000     | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546         | Wash Vents                         | 0.003     | 1                                   |                 |                               | Utility Time                | 0.019 |                     |
| 6a-6i                                     | 229         | Restrooms                          | 1.200     | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67          | Remove Dirt                        | 0.050     | 64                                  |                 |                               |                             |       |                     |
| <b>HOURS PER DAY</b>                      |             |                                    |           |                                     |                 |                               |                             | 6.15  |                     |

\*\*Based on the number of contracted working days in the fiscal year, July 1 2021 to June 30, 2022.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                           |
|----------------------------------|--|---------|---|-----------|---------------------------|
| Hard Surface Floors              |  |         |   |           |                           |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr       |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr       |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr       |
| Carpeted Floors                  |  |         |   |           |                           |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr       |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr       |
| Trash Removal                    |  |         |   |           |                           |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                           |
| Furniture, Cabinets, Countertops |  |         |   |           |                           |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr       |
| Heating & A/C Registers          |  |         |   |           |                           |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                  |
| Restrooms                        |  |         |   |           |                           |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                           |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                           |
| 6d                               | Sweep Floors   |         |   |           |                           |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                           |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                           |
| 6g                               | Clean restroom walls   |         |   |           |                           |
| 6h                               | Stock disposals  |         |   |           |                           |
| Walls & Woodwork                 |  |         |   |           |                           |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| Drinking Fountain                |  |         |   |           |                           |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                  |
| Glass Door/Window Washing        |  |         |   |           |                           |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| Other Operations                 |  |         |   |           |                           |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr       |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr       |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                  |



**Service Agreement**  
**03.DMV.015.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

*To give every individual with varying abilities the opportunity to have gainful employment*

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Developmental Center & Workshop, Inc.

**Work Performed:** Janitorial

**Site:** DMV Charles Town

**Billing:** DMV Charles Town

24 Ruland Road  
Kearneysville, WV 25430  
cecil.w.loyd@wv.gov  
304-926-3804

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>304.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$6,754.88</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE





**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**03.DMV.015.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.
- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

|  |  |
|--|--|
| <b>WVARF CONTACT:</b><br><br>Gary Wolfe, Contract Manager<br>O: 304-205-7970 ext. 204<br>C: 304-444-2401<br>gwolfe@wvarf.org | <b>VENDOR CONTACT:</b><br><br>Tony Francis<br>O: 304-788-3046<br>C: 304-813-7901 |
|--|--|
- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).



**West Virginia Association of Rehabilitation Facilities, Inc.**

PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915

Phone: (304) 205-7970

Fax: (304) 205-7915

**PRICING**  
03.DMV.015.23A

## PRICING

Total Agreement Amount:

|                       |        |                      |            |
|-----------------------|--------|----------------------|------------|
| TOTAL AGREEMENT HOURS | 304.00 | TOTAL AGREEMENT COST | \$6,754.88 |
|-----------------------|--------|----------------------|------------|

**Broken Down/Billed As Follows:**

[illegible]

| WORKLOADING FOR AGREEMENT: 03.DMV.015.23A |            |                              |          |                                     |                 |                               |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | Agreement Days**              |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |
| Carpet (ft <sup>2</sup> )                 | 5834       | Restrooms (#)                | 4        | Elevators (#)                       | 0               | Windows (#)                   |
| VCT Tile (ft <sup>2</sup> )               | 431        | Fixtures (#)                 | 13       | Light Fixtures (ft <sup>2</sup> )   | 0               | Inside (ft <sup>2</sup> )     |
| Ceramic (ft <sup>2</sup> )                | 0          | Water Fountains (#)          | 1        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 31       | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 0        | Horizontal Surf. (ft <sup>2</sup> ) | 500             | Int 1 Side (ft <sup>2</sup> ) |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 1        | Vertical Surf. (ft <sup>2</sup> )   | 500             | Ext Glass Doors/Panels        |
| TOTAL (ft <sup>2</sup> )                  | 6265       | ft <sup>2</sup> per WO Mat   | 30       | Baseboard (linear ft)               | 484             | Ext 1 Side (ft <sup>2</sup> ) |
| Outside (ft <sup>2</sup> )                | 0          | TOTAL ft <sup>2</sup> WO Mat | 30       | Entrance (ft <sup>2</sup> )         | 150             |                               |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        |
| 1a  | 486        | Sweep                        | 0.111    | 64                                  | 7b              | 67                            |
| 1b  | 369        | Mop                          | 0.121    | 64                                  | 8a              | 183                           |
| 1c  | 385        | Spray Buff                   | 0.000    | 0                                   | 10a-b           | 84                            |
| 2a  | 295        | Spot Vacuum (35%)            | 0.000    | 0                                   | 10c-d           | 84                            |
| 2b  | 295        | Vacuum                       | 2.606    | 64                                  | 10e             | 563                           |
| 2c  | 294        | Spot Clean (35%)             | 0.000    | 0                                   | 10f             | 563                           |
| 2e  | 91         | Walk Off Mats                | 0.015    | 64                                  | 11a             | 540                           |
| 3a  | 177        | Empty Trash/Wipe Clean       | 0.518    | 64                                  | 11b             | 179                           |
| 3b  | 178-177    | Reline Baskets               | 0.052    | 13                                  | 11c             | 179                           |
| 4a  | 69         | Spot Dust (35%)              | 0.007    | 64                                  | 11d             | 590                           |
| 4b  | 69         | Thorough Dust                | 0.000    | 0                                   | 12a             | 588                           |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 0                                   | 12b             | 589                           |
| 5a  | 69         | Dust Vents                   | 0.000    | 0                                   |                 |                               |
| 5b  | 546        | Wash Vents                   | 0.000    | 0                                   |                 |                               |
| 6a-6i                                     | 229        | Restrooms                    | 0.650    | 64                                  |                 |                               |
| 7a  | 67         | Remove Dirt                  | 0.311    | 64                                  |                 |                               |
|   |            |                              |          |                                     | HOURS PER DAY   |                               |
|   |            |                              |          |                                     | 4.75            |                               |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                              |
|----------------------------------|--|---------|---|-----------|------------------------------|
| Hard Surface Floors              |  |         |   |           |                              |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr          |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr          |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr          |
| Carpeted Floors                  |  |         |   |           |                              |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr          |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr          |
| Trash Removal                    |  |         |   |           |                              |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup><br>each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                              |
| Furniture, Cabinets, Countertops |  |         |   |           |                              |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr          |
| Heating & A/C Registers          |  |         |   |           |                              |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                     |
| Restrooms                        |  |         |   |           |                              |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9<br>fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                              |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                              |
| 6d                               | Sweep Floors   |         |   |           |                              |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                              |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                              |
| 6g                               | Clean restroom walls   |         |   |           |                              |
| 6h                               | Stock disposals  |         |   |           |                              |
| Walls & Woodwork                 |  |         |   |           |                              |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| Drinking Fountain                |  |         |   |           |                              |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                     |
| Glass Door/Window Washing        |  |         |   |           |                              |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| Other Operations                 |  |         |   |           |                              |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr          |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr          |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                   |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                     |



**Service Agreement**  
**03.DMV.014.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

**To give every individual with varying abilities the opportunity to have gainful employment**

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Developmental Center & Workshop, Inc.

**Work Performed:** Janitorial

**Site:** DMV Keyser

**Billing:** DMV Keyser

196 North Tornado Way  
Keyser, WV 26726  
cecil.w.loyd@wv.gov  
304-926-3804

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
DMVAcctsPayable@wv.gov  
Steve Monroe  
304-558-2811

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>393.60</b>     | <b>Total Hours</b> |
|                                   | <b>\$8,745.79</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

Tara Martinez

Tara Martinez  
WVARF, Inc. CEO

7/25/2022

Date

Carla Rotsch

Customer Signature

Carla Rotsch

Customer Print Name

Business Manager

Customer Title

7-29-22

Date

RECEIVED

JUL 27 2022

BUSINESS MANAGER'S  
OFFICE



**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362**

**Phone: (304) 205-7970**

**Fax: (304) 205-7915**

## **Terms of Agreement**

**03.DMV.014.23A**

*To give every individual with varying abilities the opportunity to have gainful employment*

### **TERMS OF AGREEMENT**

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.
- The customer understands that the associates working in their facilities are employees of the vendor. If an issue arises, the customer agrees to communicate that issue directly with the vendor supervisor and not the associate completing the work.

- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WVARF CONTACT:**

Gary Wolfe, Contract Manager  
O: 304-205-7970 ext. 204  
C: 304-444-2401  
gwolfe@wvarf.org

**VENDOR CONTACT:**

Tony Francis  
O: 304-788-3046  
C: 304-813-7901

- If an issue arises with the quality of services being provided, the customer agrees to contact WVARF at the above WVARF contact. A quality inspection will be completed.
- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).





| WORKLOADING FOR AGREEMENT: 03.DMV.014.23A |             |                                    |           |                                     |                 |                               |                           |             |                     |
|---|-------------|------------------------------------|-----------|-------------------------------------|-----------------|-------------------------------|---------------------------|-------------|---------------------|
| Agreement Type                            | Janitorial  | Agreement Period                   | 8/1/2022  | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**          | 64          |                     |
| LOCATION PROFILE                          |             |                                    |           |                                     |                 |                               |                           |             |                     |
| Carpet (ft <sup>2</sup> )                 | 0           | Restrooms (#)                      | 5         | Elevators (#)                       | 0               | Windows (#)                   |                           | 0           |                     |
| VCT Tile (ft <sup>2</sup> )               | 6885        | Fixtures (#)                       | 12        | Light Fixtures (ft <sup>2</sup> )   | 62              | Inside (ft <sup>2</sup> )     |                           | 0           |                     |
| Ceramic (ft <sup>2</sup> )                | 0           | Water Fountains (#)                | 0         | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    |                           | 0           |                     |
| Concrete (ft <sup>2</sup> )               | 0           | Trash Receptacles (#)              | 31        | Upholstery (ft <sup>2</sup> )       | 0               | Wkly Glass Doors/Panels       |                           | 1           |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0           | Vents (ft <sup>2</sup> )           | 58        | Horizontal Surf. (ft <sup>2</sup> ) | 500             | Total (ft <sup>2</sup> )      |                           | 500         |                     |
| Other (ft <sup>2</sup> )                  | 0           | Walk Off Mats (#)                  | 4         | Vertical Surf. (ft <sup>2</sup> )   | 500             | Dly Glass Doors/Panels        |                           | 1           |                     |
| <b>TOTAL (ft<sup>2</sup>)</b>             | <b>6885</b> | <b>ft<sup>2</sup> per WO Mat</b>   | <b>15</b> | <b>Baseboard (linear ft)</b>        | <b>0</b>        | <b>Total (ft<sup>2</sup>)</b> |                           | <b>528</b>  |                     |
| Outside (ft <sup>2</sup> )                | 500         | <b>TOTAL ft<sup>2</sup> WO Mat</b> | <b>60</b> | <b>Entrance (ft<sup>2</sup>)</b>    | <b>40</b>       |                               |                           |             |                     |
| SCOPE OF WORK                             |             |                                    |           |                                     |                 |                               |                           |             |                     |
| Scope of Work #                           | ISSA #      | Description                        | Time      | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description               | Time        | Work Days/Agreement |
| 1a  | 486         | Sweep                              | 1.767     | 64                                  | 7b              | 67                            | Baseboards                | 0.000       | 0                   |
| 1b  | 369         | Mop                                | 1.928     | 64                                  | 8a              | 183                           | Clean Fountain            | 0.000       | 0                   |
| 1c  | 385         | Spray Buff                         | 0.000     | 0                                   | 10a-b           | 84                            | Daily Glass Doors/Panels  | 0.629       | 64                  |
| 2a  | 295         | Spot Vacuum (35%)                  | 0.000     | 0                                   | 10c-d           | 84                            | Weekly Glass Doors/Panels | 0.121       | 13                  |
| 2b  | 295         | Vacuum                             | 0.000     | 0                                   | 10e             | 563                           | Interior Windows          | 0.000       | 0                   |
| 2c  | 294         | Spot Clean (35%)                   | 0.000     | 0                                   | 10f             | 563                           | Exterior Windows          | 0.000       | 0                   |
| 2e  | 91          | Walk Off Mats                      | 0.030     | 64                                  | 11a             | 540                           | Wash Light Fixtures       | 0.000       | 1                   |
| 3a  | 177         | Empty Trash/Wipe Clean             | 0.518     | 64                                  | 11b             | 179                           | Police Entrance(25%)      | 0.001       | 13                  |
| 3b  | 178-177     | Reline Baskets                     | 0.052     | 13                                  | 11c             | 179                           | Police Parking Lot        | 0.030       | 13                  |
| 4a  | 69          | Spot Dust (35%)                    | 0.001     | 13                                  | 11d             | 590                           | Remove Trash              | 0.115       | 64                  |
| 4b  | 69          | Thorough Dust                      | 0.000     | 0                                   | 12a             | 588                           | Stairs                    | 0.000       | 0                   |
| 4d  | 81          | Vacuum Upholst. Furniture          | 0.000     | 0                                   | 12b             | 589                           | Elevator                  | 0.000       | 0                   |
| 5a  | 69          | Dust Vents                         | 0.000     | 1                                   |                 |                               |                           |             |                     |
| 5b  | 546         | Wash Vents                         | 0.008     | 1                                   |                 |                               | Utility Time              | 0.040       |                     |
| 6a-6i                                     | 229         | Restrooms                          | 0.600     | 64                                  |                 |                               |                           |             |                     |
| 7a  | 67          | Remove Dirt                        | 0.311     | 64                                  |                 |                               |                           |             |                     |
| <b>HOURS PER DAY</b>                      |             |                                    |           |                                     |                 |                               |                           | <b>6.15</b> |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                              |
|----------------------------------|--|---------|---|-----------|------------------------------|
| Hard Surface Floors              |  |         |   |           |                              |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr          |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr          |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr          |
| Carpeted Floors                  |  |         |   |           |                              |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr          |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr          |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr          |
| Trash Removal                    |  |         |   |           |                              |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup><br>each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                              |
| Furniture, Cabinets, Countertops |  |         |   |           |                              |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr          |
| Heating & A/C Registers          |  |         |   |           |                              |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr          |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                     |
| Restrooms                        |  |         |   |           |                              |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9<br>fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                              |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                              |
| 6d                               | Sweep Floors   |         |   |           |                              |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                              |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                              |
| 6g                               | Clean restroom walls   |         |   |           |                              |
| 6h                               | Stock disposals  |         |   |           |                              |
| Walls & Woodwork                 |  |         |   |           |                              |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr          |
| Drinking Fountain                |  |         |   |           |                              |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                     |
| Glass Door/Window Washing        |  |         |   |           |                              |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr          |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr          |
| Other Operations                 |  |         |   |           |                              |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr          |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr          |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr          |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                   |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                     |



**Service Agreement**  
**03.DMV.008.23A**

**West Virginia Association of Rehabilitation Facilities, Inc.**

**PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915**

*To give every individual with varying abilities the opportunity to have gainful employment*

**SERVICE AGREEMENT**

**Contractor:** West Virginia Association of Rehabilitation Facilities, Inc. (WVARF)

**Work Performed By\*:** Developmental Center & Workshop, Inc.

**Work Performed:** Janitorial

**Site:** DMV Martinsburg

**Billing:** DMV Martinsburg

38 Severna Parkway  
Martinsburg, WV 25403

5707 MacCorkle Ave, SE, Suite 200  
Charleston, WV 25304  
Steve Monroe  
304-558-2811  
DMVAcctsPayable@wv.gov

**Period of Agreement:** 8/1/2022 to 10/31/2022

|                                   |                   |                    |
|-----------------------------------|-------------------|--------------------|
| <b>Total Agreement Pricing**:</b> | <b>384.00</b>     | <b>Total Hours</b> |
|                                   | <b>\$8,532.48</b> | <b>Total Cost</b>  |

- Please reference the attached *Pricing* documentation sheet that provides a detailed, monthly, breakdown of the pricing and billing.
- Please reference the attached *Terms of Agreement* and *Workloading* documentation sheets that provide a detailed breakdown of the scope of work.

\*Work to be performed by the listed CRP or a comparable CRP as determined by WVARF

\*\*If choosing to pay by P-Card, a 3% P-Card fee will be added to the invoice.

DocuSigned by:

*Tara Martinez*

**Tara Martinez**

WVARF, Inc. CEO

7/25/2022

**Date**

*Carla Rotsch*

**Customer Signature**

*Carla Rotsch*

**Customer Print Name**

*Business Manager*

**Customer Title**

*7-29-22*

**Date**

**RECEIVED**

JUL 27 2022

**BUSINESS MANAGER'S  
OFFICE**



West Virginia Association of Rehabilitation Facilities, Inc.

PO Box 6764 Charleston WV 25362

Phone: (304) 205-7970

Fax: (304) 205-7915

## Terms of Agreement

03.DMV.008.23A

*To give every individual with varying abilities the opportunity to have gainful employment*

### TERMS OF AGREEMENT

- Thank you for your continued business and participation in the State Use Program. The State Use Program is called to merge business reality, social welfare and public policy in the lives of the people with differing abilities. We use innovative approaches to helping people with disabilities experience the dignity of a paycheck and the pleasure of community participation. Our unique mission is of giving work opportunities to individuals with a variety of abilities. Some of the CRP associates may have cognitive, learning, physical or other disabilities that we all need to be aware and thoughtful of as we work with these individuals. If you have questions or concerns with the associate you are working with please reach out to their supervisor for guidance and situation resolution.

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- If an issue arises with the vendor associate, the customer agrees to contact both parties listed below:

**WVARF CONTACT:**

Gary Wolfe, Contract Manager  
O: 304-205-7970 ext. 204  
C: 304-444-2401  
gwolfe@wvarf.org

**VENDOR CONTACT:**

Tony Francis  
O: 304-788-3046  
C: 304-813-7901

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- The vendor agrees to complete the scope of work as outlined in the attached Workloading documentation. Any requests for work that fall outside the outlined scope of work will not be completed until approved by WVARF first. Please contact Andrea Higginbotham at ahigginbotham@wvarf.org to request a change.
- The customer agrees to receive electronic invoices.
- The customer agrees to furnish disposable items, including but not limited to - toilet tissue, paper towels, liquid hand soap, and trash liners.
- The vendor agrees to furnish all cleaning supplies and equipment required to perform the tasks agreed upon in the Scope of Work on the attached Workloading documentation.
- WVARF agrees to provide services for the above amount as the "Fair Market Price" approved by the Governor's Committee for the Purchase of Commodities and Services from the Handicapped.
- To learn more about the WV State Use Program, please visit our website at [www.wvarf.org](http://www.wvarf.org).

PO Box 6764 Charleston WV 25362 Phone: (304) 205-7970 Fax: (304) 205-7915

*To give every individual with varying abilities the opportunity to have gainful employment*

|                              |               |                             |                   |
|------------------------------|---------------|-----------------------------|-------------------|
| <b>TOTAL AGREEMENT HOURS</b> | <b>384.00</b> | <b>TOTAL AGREEMENT COST</b> | <b>\$8,532.48</b> |
|------------------------------|---------------|-----------------------------|-------------------|

[illegible]

| WORKLOADING FOR AGREEMENT: 03.DMV.008.23A |            |                              |          |                                     |                 |                               |                             |       |                     |
|---|------------|------------------------------|----------|-------------------------------------|-----------------|-------------------------------|-----------------------------|-------|---------------------|
| Agreement Type                            | Janitorial | Agreement Period             | 8/1/2022 | 10/31/2022                          | Days/Week       | 5                             | Agreement Days**            | 64    |                     |
| LOCATION PROFILE                          |            |                              |          |                                     |                 |                               |                             |       |                     |
| Carpet (ft <sup>2</sup> )                 | 8169       | Restrooms (#)                | 4        | Elevators (#)                       | 0               | Windows (#)                   | 11                          |       |                     |
| VCT Tile (ft <sup>2</sup> )               | 120        | Fixtures (#)                 | 16       | Light Fixtures (ft <sup>2</sup> )   | 1               | Inside (ft <sup>2</sup> )     | 36                          |       |                     |
| Ceramic (ft <sup>2</sup> )                | 711        | Water Fountains (#)          | 2        | Stair Flights (#)                   | 0               | Outside (ft <sup>2</sup> )    | 36                          |       |                     |
| Concrete (ft <sup>2</sup> )               | 0          | Trash Receptacles (#)        | 42       | Upholstery (ft <sup>2</sup> )       | 0               | Int Glass Doors/Panels        | 11                          |       |                     |
| Vinyl/Lam (ft <sup>2</sup> )              | 0          | Vents (ft <sup>2</sup> )     | 24       | Horizontal Surf. (ft <sup>2</sup> ) | 200             | Int 1 Side (ft <sup>2</sup> ) | 18                          |       |                     |
| Other (ft <sup>2</sup> )                  | 0          | Walk Off Mats (#)            | 2        | Vertical Surf. (ft <sup>2</sup> )   | 200             | Ext Glass Doors/Panels        | 2                           |       |                     |
| TOTAL (ft <sup>2</sup> )                  | 9000       | ft <sup>2</sup> per WO Mat   | 24       | Baseboard (linear ft)               | 0               | Ext 1 Side (ft <sup>2</sup> ) | 21                          |       |                     |
| Outside (ft <sup>2</sup> )                | 400        | TOTAL ft <sup>2</sup> WO Mat | 48       | Entrance (ft <sup>2</sup> )         | 400             |                               |                             |       |                     |
| SCOPE OF WORK                             |            |                              |          |                                     |                 |                               |                             |       |                     |
| Scope of Work #                           | ISSA #     | Description                  | Time     | Work Days/Agreement                 | Scope of Work # | ISSA #                        | Description                 | Time  | Work Days/Agreement |
| 1a  | 486        | Sweep                        | 0.213    | 64                                  | 7b              | 67                            | Baseboards                  | 0.000 | 0                   |
| 1b  | 369        | Mop                          | 0.233    | 64                                  | 8a              | 183                           | Clean Fountain              | 0.033 | 64                  |
| 1c  | 385        | Spray Buff                   | 0.005    | 3                                   | 10a-b           | 84                            | Exterior Glass Doors/Panels | 0.100 | 64                  |
| 2a  | 295        | Spot Vacuum (35%)            | 1.018    | 51                                  | 10c-d           | 84                            | Interior Glass Doors/Panels | 0.471 | 64                  |
| 2b  | 295        | Vacuum                       | 0.741    | 13                                  | 10e             | 563                           | Interior Windows            | 0.012 | 1                   |
| 2c  | 294        | Spot Clean (35%)             | 0.238    | 64                                  | 10f             | 563                           | Exterior Windows            | 0.012 | 1                   |
| 2e  | 91         | Walk Off Mats                | 0.024    | 64                                  | 11a             | 540                           | Wash Light Fixtures         | 0.000 | 0                   |
| 3a  | 177        | Empty Trash/Wipe Clean       | 0.701    | 64                                  | 11b             | 179                           | Police Entrance(25%)        | 0.030 | 64                  |
| 3b  | 178-177    | Reline Baskets               | 0.071    | 13                                  | 11c             | 179                           | Police Parking Lot          | 0.000 | 0                   |
| 4a  | 69         | Spot Dust (35%)              | 0.000    | 0                                   | 11d             | 590                           | Remove Trash                | 0.150 | 64                  |
| 4b  | 69         | Thorough Dust                | 0.080    | 64                                  | 12a             | 588                           | Stairs                      | 0.000 | 0                   |
| 4d  | 81         | Vacuum Upholst. Furniture    | 0.000    | 3                                   | 12b             | 589                           | Elevator                    | 0.000 | 0                   |
| 5a  | 69         | Dust Vents                   | 0.000    | 3                                   |                 |                               |                             |       |                     |
| 5b  | 546        | Wash Vents                   | 0.003    | 1                                   |                 |                               | Utility Time                | 0.940 |                     |
| 6a-6i                                     | 229        | Restrooms                    | 0.800    | 64                                  |                 |                               |                             |       |                     |
| 7a  | 67         | Remove Dirt                  | 0.124    | 64                                  | HOURS PER DAY   |                               |                             | 6.00  |                     |

\*See the Pricing documentation sheet for a breakdown of customer pricing for this scope of work.

\*\*Based on the number of contracted working days in the fiscal year, from August 1, 2022, to October 31, 2022.

## ISSA 612 STANDARD TIMES

| Scope of Work #                  | Scope of Work Description                                      | ISSA #  | ISSA Description  | ISSA Time |                           |
|----------------------------------|--|---------|---|-----------|---------------------------|
| Hard Surface Floors              |  |         |   |           |                           |
| 1a                               | Sweep and/or dust mop  | 486     | Sweep w/ 24" Push Broom   | 3896      | ft <sup>2</sup> /hr       |
| 1b                               | Damp mop   | 369     | Damp Mop w/ 12oz Mop Head using Single Bucket & Wringer               | 3571      | ft <sup>2</sup> /hr       |
| 1c                               | Spray buff   | 385     | Buff  | 8333      | ft <sup>2</sup> /hr       |
| Carpeted Floors                  |  |         |   |           |                           |
| 2a                               | Spot Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2b                               | Thorough Vacuum  | 295     | Vacuum w/ 12" Upright Vacuum  | 2239      | ft <sup>2</sup> /hr       |
| 2c                               | Spot clean (track in or spillage)                              | 294     | Spot Sweep w/ 10" Upright Vacuum                                      | 12000     | ft <sup>2</sup> /hr       |
| 2e                               | Thorough Vacuum Walk-Off Mats                                  | 91      | Mats  | 2000      | ft <sup>2</sup> /hr       |
| Trash Removal                    |  |         |   |           |                           |
| 3a                               | Empty Waste Basket   | 177     | Empty Trash/Wipe Clean  | 1         | min/2ft <sup>2</sup> each |
| 3b                               | Replace Liner  | 178-177 | Reline Basket   | 0.50      |                           |
| Furniture, Cabinets, Countertops |  |         |   |           |                           |
| 4a                               | Spot dust horizontal & vertical surfaces                       | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4b                               | Thorough dust horizontal & vertical surfaces                   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 4d                               | Vacuum upholstered furniture                                   | 81      | Vacuum Upholstered Furniture  | 714       | ft <sup>2</sup> /hr       |
| Heating & A/C Registers          |  |         |   |           |                           |
| 5a                               | Dust   | 69      | Dust w/ treated cloth   | 5000      | ft <sup>2</sup> /hr       |
| 5b                               | Wash registers   | 546     | Wash  | 0.50      | min/each                  |
| Restrooms                        |  |         |   |           |                           |
| 6a                               | Clean & Disinfect commodes & urinals                           | 229     | Restrooms   | 27        | min/9 fixtures            |
| 6b                               | Clean & Disinfect sinks  |         |   |           |                           |
| 6c                               | Clean mirrors, shelving & dispensers                           |         |   |           |                           |
| 6d                               | Sweep Floors   |         |   |           |                           |
| 6e                               | Mop floors with disinfectant                                   |         |   |           |                           |
| 6f                               | Clean walls adjacent to fixtures                               |         |   |           |                           |
| 6g                               | Clean restroom walls   |         |   |           |                           |
| 6h                               | Stock disposals  |         |   |           |                           |
| Walls & Woodwork                 |  |         |   |           |                           |
| 7a                               | Remove fingerprints & dirt from doors, frames, & switch plates | 67      | Damp wipe surface   | 3215      | ft <sup>2</sup> /hr       |
| 7b                               | Clean baseboards   | 67      | Damp wipe surface   | 3215      | ft2/hr                    |
| Drinking Fountain                |  |         |   |           |                           |
| 8a                               | Clean & disinfect all surfaces                                 | 183     | Clean fountain  | 0.50      | min/each                  |
| Glass Door/Window Washing        |  |         |   |           |                           |
| 10a-b                            | Exterior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10c-d                            | Interior Glass Doors/Panels                                    | 84      | Clean using Trigger Sprayers & Cloth (2Sides) 3 minutes each          | 840       | ft <sup>2</sup> /hr       |
| 10e                              | Interior Windows   | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| 10f                              | Exterior Windows (1st floor only)                              | 563     | Interior & Exterior: Wash w/ Trigger Sprayer & Cloth                  | 526       | ft <sup>2</sup> /hr       |
| Other Operations                 |  |         |   |           |                           |
| 11a                              | Wash Light fixtures  | 540     | Damp wipe with trigger sprayer and cloth using ladder                 | 3000      | ft <sup>2</sup> /hr       |
| 11b                              | Police immediate entrance area                                 | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11c                              | Police sidewalks & parking area                                | 179     | Pick Up Loose Debris w/ Pan & Porter Broom/Scrape Gum                 | 3333      | ft <sup>2</sup> /hr       |
| 11d                              | Carry trash to pickup point                                    | 590     | Remove Trash to Designated Area                                       | 60000     | ft <sup>2</sup> /hr       |
| 12a                              | Stair Flights  | 588     | Dust mop/vacuum stairs and landing w/ 24" dust mop and pick up debris | 8.0       | min/flight                |
| 12b                              | Elevators  | 589     | Elevator  | 10        | min/each                  |