



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# State of West Virginia Delivery Order

Order Date: 10-07-2022

CORRECT ORDER NUMBER MUST APPEAR  
 ON ALL PACKAGES, INVOICES, AND  
 SHIPPING PAPERS. QUESTIONS  
 CONCERNING THIS ORDER SHOULD BE  
 DIRECTED TO THE DEPARTMENT  
 CONTACT.

Order Number:	CDO 0231 0231 OOT2300000001 1	Procurement Folder:	1117011
Document Name:	Data Center 2.0 9-Month Capacity (OT23032)	Reason for Modification:	
Document Description:	Data Center 2.0 9-Month Capacity (OT23032)		
Procurement Type:	Central Delivery Order		
Buyer Name:	Jessica L Hovanec		
Telephone:	304-558-2314		
Email:	jessica.l.hovanec@wv.gov		
Shipping Method:	Best Way	Master Agreement Number:	CMA 0231 OOT2200000002 1
Free on Board:	FOB Dest, Freight Prepaid		

VENDOR		DEPARTMENT CONTACT		
Vendor Customer Code:	000000224297	Requestor Name:	Andrew C Lore	
PERSPECTA ENTERPRISE SOLUTIONS LLC 12975 WORLDGATE DR		Requestor Phone:	304-352-4944	
HERNDON VA 20171		Requestor Email:	andrew.c.lore@wv.gov	
US		<div style="font-size: 48pt; font-weight: bold;">23</div> <div style="font-weight: bold;">FILE LOCATION _____</div>		
Vendor Contact Phone:	999-999-9999			Extension:
Discount Details:				

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV 25305 US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

Total Order Amount:	\$1,381,062.99
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Purchasing Division's File Copy

ENTERED

JLH 10/13/2022  
 PURCHASING DIVISION AUTHORIZATION  
 DATE: *M. A. [Signature]* 10/13/2022  
 ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION  
 DATE: *Beverly Tolson* - 10-13-2022  
 ELECTRONIC SIGNATURE ON FILE

**Extended Description:**

Release for 9-month capacity for Data Center 2.0, per the attached quote.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	81110000	9.00000	LS	\$30,268.7100	\$272,418.39
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Tier 0 Solution - Base**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	81110000	9.00000	LS	\$40,689.0000	\$366,201.00
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Tier 0 Additional Node**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	81110000	9.00000	LS	\$28,972.8000	\$260,755.20
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Tier 0 Performance Storage Expansion**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	81110000	9.00000	LS	\$4,719.6000	\$42,476.40
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Tier 0 Volume Storage Expansion**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
5	81110000	9.00000	LS	\$22,712.0000	\$204,408.00
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Enterprise Data Backup Base (150TB)**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
6	81110000	9.00000	LS	\$23,020.0000	\$207,180.00
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Enterprise Data Backup Expansion (50TB)

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
7	81110000	6.00000	LS	\$4,604.0000	\$27,624.00
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>
					2022-09-29

**Commodity Line Description:** Enterprise Data Backup Expansion (50TB)

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

# Peraton

Perspecta Enterprise Solutions LLC  
 12975 Worldgate Drive  
 Herndon, VA 20171

October 5, 2022  
 Perspecta POC: Matthew Weaver  
 Matthew.Weaver@mail.peraton.com

Following quote represents a 9-month as-a-Service (aaS) Base Capacity Order billing for WVOT Data Center 2.0 contract replacing the following delivery orders:

1. VION - CDO 0231 0231 OOT2200000001 1
2. VION - ADO 0231 0231 OOT2200000006 1
3. VION - ADO 0231 0231 OOT2200000007 1
4. Perspecta - ADO 0231 0231 OOT2200000016 1

This quote provides funding of the base capacity for 9 months from June 1, 2022 – February 28, 2023 and replaces the three VION delivery orders noted above. Additionally, this quote covers Release for 3-month 50TB Expansion (OT22142), Delivery Order ADO 0231 0231 OOT2200000016 1 for 5 months of funding from September 1, 2022 – February 28, 2023. An Original monthly recurring order remains in the system and applicable Request and Order numbers are shown. Total monthly cost for this order is **\$150,382.11 from June 1, 2022, thru August 30, 2022 (3 months = \$451,146.33)**. The total monthly cost for this order is **\$154,986.11 from September 1, 2022, thru February 28, 2023 (6 months = \$929,916.66)**.

Period Totals for monthly costs:

Monthly Capacity Total	Total Months	Start Date	End Date	Period Total
\$ 150,382.11	3	6/1/2022	8/30/2022	\$451,146.33
\$ 154,986.11	6	9/1/2022	2/28/2023	\$929,916.66
			<b>Total 9-month Cost</b>	<b>\$1,381,062.99</b>

# Peraton

Line item and SLIN break down by contract year:

October 5, 2022

**Note: Prices**

Line Item	Request Number	Order Number	Site Name	ViON SLIN	Description	Qty	Unit Price (CY2)	Monthly Price	CY2 Months	CY2 Total	SLIN Number	Total 9 Month Cost
1	REQ0010173	RITM0010173	South Charleston, WV	001	Tier 0 Solution - Base	1	\$ 30,268.71	\$ 30,268.71	9	\$ 272,418.39	SLIN 001	\$ 272,418.39
2	REQ0010173	RITM0010173	South Charleston, WV	002	Tier 0 Additional Node	22	\$ 1,849.50	\$ 40,689.00	9	\$ 366,201.00	SLIN 002	\$ 366,201.00
3	REQ0010173	RITM0010173	South Charleston, WV	003	Tier 0 Performance Storage Expansion	32	\$ 905.40	\$ 28,972.80	9	\$ 260,755.20	SLIN 003	\$ 260,755.20
4	REQ0010173	RITM0010173	South Charleston, WV	004	Tier 0 Volume Storage Expansion	3	\$ 1,573.20	\$ 4,719.60	9	\$ 42,476.40	SLIN 004	\$ 42,476.40
5	REQ0010149	RITM0010149	Capitol Data Center Complex	014	Enterprise Data Backup Base (150TB)	1	\$ 22,712.00	\$ 22,712.00	9	\$ 204,408.00	SLIN 014	\$ 204,408.00
6	REQ0010149	RITM0010149	Capitol Data Center Complex	015	Enterprise Data Backup Expansion (50TB)	5	\$ 4,604.00	\$ 23,020.00	9	\$ 207,180.00	SLIN 015	\$ 207,180.00
7	REQ0010528	RITM0010539	Capitol Data Center Complex	015	Enterprise Data Backup Expansion (50TB) #1	1	\$ 4,604.00	\$ 4,604.00	6	\$ 27,624.00	SLIN 015	\$ 27,624.00
							<b>TOTAL</b>	<b>\$ 154,986.11</b>	<b>TOTAL</b>	<b>\$ 1,381,062.99</b>	<b>Total Annual</b>	<b>\$ 1,381,062.99</b>

are subject to the Terms & Conditions of Perspecta's WVOT Data Center 2.0 as-a-Service program. Price is per Month / per listed unit of measure.



STATE OF WEST VIRGINIA  
DEPARTMENT OF ADMINISTRATION  
OFFICE OF TECHNOLOGY

State Capitol  
Charleston, West Virginia 25305

Mark D. Scott  
Cabinet Secretary

Joshua D. Spence  
Chief Information Officer

**TO:** Jessica Hovanec  
Senior Buyer, Purchasing Division

**FROM:** Andrew Lore *AL*  
WVOT Procurement Manager/ISMII, West Virginia Office of Technology

**SUBJECT:** Agency Request Memo for DC2.0 Release Order – CDO OOT23\*01 (OT23032)

**DATE:** October 5, 2022

The West Virginia Office of Technology (WVOT) is requesting approval for the above delivery order for nine months of Data Center 2.0 infrastructure.

The WVOT recognizes this order is late. You will see this order covers the period of June 1, 2022, to February 28, 2023. ViON Corporation was acquired by Perspecta/Peraton which required a cancellation and reassignment. After the Master Agreement was reassigned, the WVOT and Perspecta had to review every order placed under the contract, come to an agreement about how much was paid for each order, and the amount of a new order. With nearly \$5M in orders, the reconciliation process took time, and there were many discrepancies along the way. The WVOT and Perspecta have now fully reconciled the orders and payments. We are requesting this order be approved with the June 1<sup>st</sup> start date because Perspecta has been providing the infrastructure for the State's use without disruption to service while the process played out.

Please let me know if you need anything further to support this request.



STATE OF WEST VIRGINIA  
**DEPARTMENT OF ADMINISTRATION**  
OFFICE OF TECHNOLOGY  
State Capitol  
Charleston, West Virginia 25305

Allan L. McVey  
Cabinet Secretary

Joshua D. Spence  
Chief Technology Officer

**TO:** Frank Whittaker  
Assistant Director, West Virginia Purchasing Division

**FROM:** Justin T. McAllister  
CFO, West Virginia Office of Technology

A handwritten signature in black ink, appearing to read "Justin T. McAllister".

**CC:** Guy Nisbet  
Buyer Supervisor, West Virginia Purchasing Division

Jessica S. Chambers  
Senior Buyer, West Virginia Purchasing Division

Andrew Lore  
ISMII/WVOT Procurement Manager, West Virginia Office of Technology

**SUBJECT: CTO Approval for Data Center 2.0**

**DATE:** September 3, 2020

Please allow this memo to serve as the West Virginia Office of Technology's (WVOT) request to approve all Delivery Orders associated with the Data Center 2.0 Contract – CMA OOT21\*01 – and to note that CTO Approval for individual orders is not necessary.

The contract is used only by the WVOT and its Chief Technology Officer approved the master agreement's technical specifications and all deliverables contained therein. By doing so, the CTO has provided his approval for all Delivery Orders that may be executed from the agreement.

Should you have any questions, do not hesitate to contact me.

Attachment A: Cost Sheet

Note 1	4.2.4.7.7	Vendor must input pricing for each tier Base Solution(s), Expansion Node(s), Expansion Storage, Enterprise Data Backup, and Infrastructure Operations Monitoring in the pricing page. These costs will be a per month charge and include all costs for providing that service as indicated elsewhere in this RFP. Vendor must also input a per hour charge for on-demand professional services positions listed on the pricing page.
Note 2	4.2.4.7.8	Vendor must input percent discount to the corresponding Asset in Service year periods. (Cells G4 through M4) Enter a whole number into the cell and the sheet will automatically display as a percentage
Note 3	4.2.4.7.9	The Vendor's price in Asset in Service will be used by the State to calculate the cost of all orders. Orders placed in billing status in Year 1 will be billed at the subsequent Year's monthly unit price beginning in subsequent year. For example, a tier 0 solution ordered in month 1 of Year 1, will be invoiced at the Year 2 unit price beginning in Month 1 of Year 2.

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Estimated Quantity	Assets in Service (Years)						Contract Option Years				Totals	
						Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 5	Year 6	Year 7		
001	See Desc.	Tier 0 Solution (4.2.1.1.1.1, 4.2.1.1.1.4, 4.2.4.3.5)	Per Month	\$ 33,631.90	1	\$ 403,582.80	\$ 363,224.52	\$ 322,866.24	\$ 262,328.82	\$ 221,970.54	\$ 181,612.26	\$ 161,433.12	\$ 1,917,018.30				
002	See Desc.	Tier 0 Additional Node (4.2.1.1.1.2, 4.2.1.1.1.4, 4.2.4.3.6)	Per Month	\$ 2,055.00	4	\$ 98,640.00	\$ 88,776.00	\$ 78,912.00	\$ 64,116.00	\$ 54,252.00	\$ 44,388.00	\$ 39,456.00	\$ 468,540.00				
003	See Desc.	Tier 0 Perf. Storage Exp. (4.2.1.1.1.3, 4.2.1.1.1.4, 4.2.4.3.7)	Per Month	\$ 1,006.00	4	\$ 48,288.00	\$ 43,459.20	\$ 38,630.40	\$ 31,387.20	\$ 26,558.40	\$ 21,729.60	\$ 19,315.20	\$ 229,368.00				
004	See Desc.	Tier 0 Volume Storage Exp. (4.2.1.1.1.3, 4.2.1.1.1.4, 4.2.4.3.7)	Per Month	\$ 1,748.00	6	\$ 125,856.00	\$ 113,270.40	\$ 100,684.80	\$ 81,806.40	\$ 69,220.80	\$ 56,635.20	\$ 50,342.40	\$ 597,816.00				
005	See Desc.	Tier 1 Solution (4.2.1.1.1.1, 4.2.1.1.1.5, 4.2.4.3.5)	Per Month	\$ 41,959.60	2	\$ 1,007,030.40	\$ 906,327.36	\$ 805,624.32	\$ 654,569.76	\$ 553,866.72	\$ 453,163.68	\$ 402,812.16	\$ 4,783,394.40				
006	See Desc.	Tier 1 Additional Node (4.2.1.1.1.2, 4.2.1.1.1.5, 4.2.4.3.6)	Per Month	\$ 2,055.00	8	\$ 197,280.00	\$ 177,552.00	\$ 157,824.00	\$ 128,232.00	\$ 108,504.00	\$ 88,776.00	\$ 78,912.00	\$ 937,080.00				
007	See Desc.	Tier 1 Perf. Storage Exp. (4.2.1.1.1.3, 4.2.1.1.1.5, 4.2.4.3.7)	Per Month	\$ 2,172.00	6	\$ 156,384.00	\$ 140,745.60	\$ 125,107.20	\$ 101,649.60	\$ 86,011.20	\$ 70,372.80	\$ 62,553.60	\$ 742,824.00				
008	See Desc.	Tier 1 Volume Storage Exp. (4.2.1.1.1.3, 4.2.1.1.1.5, 4.2.4.3.7)	Per Month	\$ 1,748.00	10	\$ 209,760.00	\$ 188,784.00	\$ 167,808.00	\$ 136,344.00	\$ 115,368.00	\$ 94,392.00	\$ 83,904.00	\$ 996,360.00				
009	See Desc.	Tier 2 Solution (4.2.1.1.1.1, 4.2.1.1.1.6, 4.2.4.3.5)	Per Month	\$ 41,959.60	2	\$ 1,007,030.40	\$ 906,327.36	\$ 805,624.32	\$ 654,569.76	\$ 553,866.72	\$ 453,163.68	\$ 402,812.16	\$ 4,783,394.40				
010	See Desc.	Tier 2 Additional Node (4.2.1.1.1.2, 4.2.1.1.1.6, 4.2.4.3.6)	Per Month	\$ 2,055.00	4	\$ 98,640.00	\$ 88,776.00	\$ 78,912.00	\$ 64,116.00	\$ 54,252.00	\$ 44,388.00	\$ 39,456.00	\$ 468,540.00				
011	See Desc.	Tier 2 Perf. Storage Exp. (4.2.1.1.1.3, 4.2.1.1.1.6, 4.2.4.3.7)	Per Month	\$ 2,172.00	4	\$ 104,256.00	\$ 93,830.40	\$ 83,404.80	\$ 67,766.40	\$ 57,340.80	\$ 46,915.20	\$ 41,702.40	\$ 495,216.00				
012	See Desc.	Tier 2 Volume Storage Exp. (4.2.1.1.1.3, 4.2.1.1.1.6, 4.2.4.3.7)	Per Month	\$ 1,748.00	6	\$ 125,856.00	\$ 113,270.40	\$ 100,684.80	\$ 81,806.40	\$ 69,220.80	\$ 56,635.20	\$ 50,342.40	\$ 597,816.00				
													Total On-Premise Infrastructure Evaluated Price				\$ 17,067,718.62

Enterprise Data Backup

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Estimated Quantity	Total
013	4.2.4.4.1.1	Enterprise Database Backup Initial Implementation	LumpSum	\$ 20,336.00	1	\$ 20,336.00
014	4.2.4.4.1.2	Enterprise Data Backup Base (150 TB)	Per Month	\$ 22,712.00	2	\$ 45,424.00
015	4.2.4.4.1.3	Enterprise Data Backup Expansion (50 TB)	Per Month	\$ 4,604.00	10	\$ 46,040.00
						\$ 111,800.00

Total Enterprise Data Backup Cost

Infrastructure Operational Monitoring



Attachment A: Cost Sheet

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Estimated Quantity	Total
016	4.2.4.5.1.1	Infrastructure Operational Monitoring Implementation	LumpSum	\$ 113,688.00	1	\$ 113,688.00
017	4.2.4.5.1.2	Infrastructure Monitoring Base (250 Components)	Per Month	\$ 3,916.80	1	\$ 3,916.80
018	4.2.4.5.1.3	Infrastructure Monitoring Expansion (50 Components)	Per Month	\$ 783.36	20	\$ 15,667.20
<b>Total Infrastructure Operational Monitoring Cost</b>						<b>\$ 19,584.00</b>

**On-Demand Professional Services**

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Estimated Quantity	Total
019	4.2.1.4.3.1	Application Migration Specialist - Remote	Per Hour	\$ 207.38	500	\$ 103,690.00
020	4.2.1.4.3.1	Application Migration Specialist - On-site	Per Hour	\$ 210.00	500	\$ 105,000.00
021	4.2.1.4.3.2	Data Backup & Disaster Recovery Specialist - Remote	Per Hour	\$ 253.86	500	\$ 126,930.00
022	4.2.1.4.3.2	Data Backup & Disaster Recovery Specialist - On-site	Per Hour	\$ 271.86	500	\$ 135,930.00
023	4.2.1.4.3.3	Data Migration Specialist - Remote	Per Hour	\$ 173.81	2000	\$ 347,620.00
024	4.2.1.4.3.3	Data Migration Specialist - On-site	Per Hour	\$ 150.00	2000	\$ 300,000.00
025	4.2.1.4.3.4	Database Specialist - Remote	Per Hour	\$ 173.81	500	\$ 86,905.00
026	4.2.1.4.3.4	Database Specialist - On-site	Per Hour	\$ 180.00	500	\$ 90,000.00
027	4.2.1.4.3.5	Project Manager - Remote	Per Hour	\$ 201.78	500	\$ 100,890.00
028	4.2.1.4.3.5	Project Manager - On-site	Per Hour	\$ 205.00	500	\$ 102,500.00
029	4.2.1.4.3.6	Storage Specialist - Remote	Per Hour	\$ 140.25	500	\$ 70,125.00
030	4.2.1.4.3.6	Storage Specialist - On-site	Per Hour	\$ 150.00	500	\$ 75,000.00
031	4.2.1.4.3.7	System Administrator Specialist - Remote	Per Hour	\$ 140.25	500	\$ 70,125.00
032	4.2.1.4.3.7	System Administrator Specialist - On-site	Per Hour	\$ 150.00	500	\$ 75,000.00
033	4.2.1.4.3.8	Technical Writer - Remote	Per Hour	\$ 101.09	500	\$ 50,545.00
034	4.2.1.4.3.8	Technical Writer - On-site	Per Hour	\$ 115.00	500	\$ 57,500.00
<b>Total On-Demand Professional Services Cost</b>						<b>\$ 1,897,760.00</b>

Total On-Premise Infrastructure Evaluated Cost ( Cell N18)						\$ 17,067,718.62
Total Enterprise Data Backup Cost (Cell G25)						\$ 111,800.00
Total Infrastructure Operational Monitoring Cost (Cell G33)						\$ 19,584.00
Total Estimated On-Demand Professional Services Cost (Cell G54)						\$ 1,897,760.00
<b>Total Cost</b>						<b>\$ 19,096,862.62</b>

Vendor must input a percentage of discount in the blue columns identified above Per Note 2 (4.2.4.7.8)  
 Vendor must input a unit cost in the yellow columns identified above.

\*\*\*Quantities Listed are estimates only. Actual Quantities may vary.