



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Delivery Order

Order Date: 05-11-2022

CORRECT ORDER NUMBER MUST APPEAR
 ON ALL PACKAGES, INVOICES, AND
 SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CDO 0803 0070 DOT2200000027 2	Procurement Folder:	982550
Document Name:	4 WHEEL DRIVE RUBBER TIRED WHEEL LOADER-W/BUCKET-7022E017	Reason for Modification:	CHANGE ORDER 1
Document Description:	4 WHEEL DRIVE RUBBER TIRED WHEEL LOADER-W/BUCKET-7022E017		
Procurement Type:	Central Delivery Order		
Buyer Name:	John W Estep		
Telephone:	304-558-2566		
Email:	john.w.estep@wv.gov		
Shipping Method:	Best Way	Master Agreement Number:	CMA 0803 DOT2000000014 2
Free on Board:	FOB Dest, Freight Prepaid		

VENDOR		DEPARTMENT CONTACT		
Vendor Customer Code:	000000207254	Requestor Name:	Pamela J Hall	
NEWLONS INTL SALES LLC PO BOX 1334		Requestor Phone:	(304) 473-5342	
ELKINS WV 26241		Requestor Email:	pamela.j.hall@wv.gov	
US		<div style="font-size: 48px; font-weight: bold;">22</div> <div style="font-size: 24px; font-weight: bold;">FILE LOCATION _____</div>		
Vendor Contact Phone:	304-636-4561			Extension:
Discount Details:				

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS	DIVISION OF HIGHWAYS
EQUIPMENT DIVISION RT 33	EQUIPMENT DIVISION
83 BRUSHY ROAD CROSSING, PO BOX 610	83 BRUSHY FORK RD CROSSING
BUCKHANNON WV 26201	BUCKHANNON WV 26201
US	US

Total Order Amount: \$1,101,755.00

Purchasing Division's File Copy

ENTERED

JE 5/12/22

PURCHASING-DIVISION AUTHORIZATION
 DATE: *Tara Y...*
 ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION
 DATE: *Beverly Tolson 5-12-22*
 ELECTRONIC SIGNATURE ON FILE

Extended Description:

CONTRACT RELEASE ORDER: CDO DOT22*27
CONTRACT CMA DOT20*14 TO PROVIDE - CLASS 353 4 WHEEL DRIVE RUBBER TIERED WHEEL LOADER W/BUCKET
TO BE DELIVERED AND PAID FOR AFTER JULY 1, 2022

CHANGE ORDER 1 - APPLY APPROVED PRICE ADJUSTMENT OF \$11,447.50 PER UNIT

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	22101501	10.00000	EA	\$98,728.0000	\$987,280.00
Service From	Service To	Manufacturer	Model No	Delivery Date	
				2021-11-30	

Commodity Line Description: 4WD RUBBER TIERED WHEEL LOADER W/BUCKET

Extended Description:

CONTRACT RELEASE ORDER: CDO DOT20*14
CONTRACT CMA DOT20*14 TO PROVIDE 4 WHEEL DRIVE RUBBER TIERED WHEEL LOADER W/BUCKET
TO BE DELIVERED AND PAID FOR AFTER 07/01/2022

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	22101501	10.00000	EA	\$11,447.5000	\$114,475.00
Service From	Service To	Manufacturer	Model No	Delivery Date	
				2021-11-30	

Commodity Line Description: 4WD RUBBER TIERED WHEEL LOADER W/BUCKET - Price Increase

Extended Description:

CONTRACT RELEASE ORDER: CDO DOT20*14
CONTRACT CMA DOT20*14 TO PROVIDE 4 WHEEL DRIVE RUBBER TIERED WHEEL LOADER W/BUCKET
TO BE DELIVERED AND PAID FOR AFTER 07/01/



WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
Division of Highways
Equipment Division

83 Brushy Fork Crossing • Post Office Box 610
Buckhannon, West Virginia 26201 • (304) 472-1750

D. Alan Reed, P.E.
State Highway Engineer

Jimmy Wriston, P. E.
Secretary of Transportation
Commissioner of Highways

DATE
April 8, 2022

MEMORANDUM

TO: John Estep
Department of Administration
Purchasing Division

FROM: Jeffrey M. Pifer P.E.
Director
Equipment Division

SUBJECT: CDO Change Order
Request for Price Increase for
CDO 0803 DOT2200000027/7022E017

Please find attached a request for a price increase on CDO order DOT2200000027 for Class 353 4 wheel drive rubber tired wheel loader w/bucket from the vendor Newlons International Sales LLC. Newlons has already been approved for a price increase on the contract CMA DOT2000000014 which is attached to this request. Please see letter from vendor.

If any further information is required, please contact my office at (304) 473-5500.

JMP:ph
Attachments



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 04-04-2022

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

Order Number:	CMA 0803 0070 DOT2000000014 4	Procurement Folder:	575001
Document Name:	CHANGE ORDER #3	Reason for Modification:	Change Order No. 3 - to increase price of loader with bucket only per the attached documentation. Optional fork and rake remain at original contract pricing.
Document Description:	CHANGE ORDER #3 (7019EC15)		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2019-08-15
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2022-08-14

VENDOR

Vendor Customer Code: 000000207254
 NEWLONS INTL SALES LLC
 PO BOX 1334

ELKINS WV 26241
 US

Vendor Contact Phone: 304-636-4551 Extension:

Discount Details:

	Discount Allowed	Discount Percentage	Discount Days
#1	No	0.0000	0
#2	No		
#3	No		
#4	No		

DEPARTMENT CONTACT

Requester Name: Pamela J Hall
 Requester Phone: (304) 473-5342
 Requester Email: pamelaj.hall@wv.gov

22
 FILE LOCATION _____

INVOICE TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION RT 33
 83 BRUSHY ROAD CROSSING, PO BOX 610
 BUCKHANNON WV 26201
 US

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 83 BRUSHY FORK RD CROSSING
 BUCKHANNON WV 26201
 US

4-5-22 BAT

Total Order Amount:	Open Enc
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Purchasing Division's File Copy

ENTERED

PURCHASING DIVISION AUTHORIZATION

DATE: Tara [Signature] 4/5/2022
 ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM

DATE: [Signature] [Signature]
 ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION

DATE: [Signature] 4/07/2022
 ELECTRONIC SIGNATURE ON FILE

4/6/2022



Newlons International Sales, LLC
PO Box 1334
Elkins, West Virginia 26241
Phone: 304-636-4561
Fax: 304-636-7155
www.newlonsinternational.com

April 11, 2022

Mrs. Pamela J Hall
West Virginia Department of Highways (WVDOH)
Equipment Division
State of West Virginia
PO Box 610
Buckhannon, WV 26201

Subject: Reason for Price Increase Contract CMA DOT200000014 / Order CDO 0803 DOT2200000027 (4WD Rubber Tired Wheel Loader w/ Bucket)

Dear Mrs. Hall:

Please see contract/order number above. Would the WVDOH and West Virginia Purchasing Division please consider a price increase, listed below, under the same terms and conditions as stated in said contract. Revised pricing is as follows:

Description	Current Pricing	Price Increase LiuGong/Rockland	New Price
One Complete Unit: 4 Wheel Drive Rubber Tired Wheel Loader with Bucket	\$ 98,728.00	\$ 11,447.50	\$ 110,175.50

This increase is due to the current price of steel, delivery/freight cost increase, and tariffs placed on non-domestic parts suppliers. All price increases will be 100% pass-through costs, with no margin and/or profit increase being considered. This is the first consideration for price increase since the Master Agreement Order Date of 2019-08-01. We are currently living in a time of most uncertainty. While the ability to produce our product has not been hindered, associated costs have skyrocketed.

Sincerely,

Beau Newlon

Beau Newlon, Operations Manager

Extended Description:

Change Order No. 3 - To increase the original contract according to all terms, conditions, and specifications contained in the original contract and all authorized change orders. The contract is increased for the 4WD Rubber Tired Wheel Loader with Bucket (one complete unit) per the attached documentation.

~~Previous Unit Cost for Loader with Bucket: \$98,728.00~~

~~Unit Cost on CO3 for Loader with Bucket: \$110,175.50~~

Unit Cost for Optional Log and Lumber Forks remains at \$10,227.40

Unit Cost for Optional Land Clearing Rake remains at \$10,970.63

Effective date: 3/31/2022

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	22101501			EA	0.000000
	Service From	Service To			

Commodity Line Description: 4WD RUBBER TIRE WHEEL LOADER W/BUCKET

Extended Description:

~~CO3 - Loader with Bucket: \$110,175.50~~

Optional Log and Lumber Forks - \$10,227.40

Optional Land Clearing Rake - \$10,970.63

State of West Virginia
Purchasing Division



PURCHASE REQUISITION

Requisition No. 7022E017/CDO_DOT2200000027	Buyer	Requisition Date 4/8/2022																																				
Agency/Invoice To: WV Division of Highways Equipment Division PO Box 610 Buckhannon, WV 26201	TEAM Code	WVFIMS Document # 9017 2022 0803 276 076																																				
Agency/Ship To: Jeffrey M. Pifer P.E., Director WV Division of Highways 83 Brushy Fork Rd. Crossing Buckhannon, WV 26201	TEAM Code	Suggested Vendors: PREPARED BY: Pam Hall DATE: 4/12/22																																				
<p><i>This Section Only For: Releases, Direct Purchases, Emergency Purchases & Agreements</i> Vendor Name & Address:</p> <p>Newlon's Intl Sales LLC Po. Box 1334 Elkins, WV 26241</p>		<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:10%;"></td> <td style="width:20%;">ROUTE ORDER</td> <td style="width:20%;">OFFICE</td> <td style="width:50%;">OK</td> </tr> <tr> <td>1.</td> <td>1</td> <td>OE</td> <td><i>gmp</i></td> </tr> <tr> <td>2.</td> <td>2</td> <td>BP</td> <td><i>VRS</i></td> </tr> <tr> <td>3.</td> <td>3</td> <td>SEC</td> <td><i>CL</i></td> </tr> <tr> <td colspan="4" style="text-align:center;"><i>Additional</i></td> </tr> <tr> <td></td> <td>4</td> <td>BP</td> <td></td> </tr> <tr> <td colspan="4" style="text-align:center;">PURCHASIN</td> </tr> <tr> <td></td> <td>5</td> <td>CB</td> <td><i>CR</i></td> </tr> <tr> <td></td> <td>6</td> <td>BP</td> <td></td> </tr> </table>		ROUTE ORDER	OFFICE	OK	1.	1	OE	<i>gmp</i>	2.	2	BP	<i>VRS</i>	3.	3	SEC	<i>CL</i>	<i>Additional</i>					4	BP		PURCHASIN					5	CB	<i>CR</i>		6	BP	
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<p>RECEIVED MAY 04 2022 BUSINESS MANAGER'S OFFICE</p>		Commodity Code:																																				
WVFIMS Vendor #		Instructions:																																				
TEAM Vendor #																																						
Terms																																						
F.O.B.																																						

Item No.	Quantity	Description	Unit Price	Amount
		CDO Change Order 1 CMA DOT20000014/7019EC15 <i>Type of Purchase</i>		
		Price increase for this CDO Order <i>o</i>		
Line 1	10	Class 353 4 Wheel Drive Rubber Tired Wheel Loader w/Bucket	\$98,728.00	\$987,280.00
CO3	10	Price Increase of \$11,447.50 per unit New unit Price \$110,175.50	\$110,175.50	\$1,101,755.00
To be Delivered and Paid for after 7/1/22				
0070/EXP001/023/076				

Authorized Signature: <u><i>James Pifer, P.E.</i></u> Title: <u>Commissioner of Highways</u>	Total Estimated Value of this Requisition: <u>\$1,101,755.00</u> Maximum Budgeted Amount: _____
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Telephone: 304-511-2444

RECEIVED
MAY 02 2022
WV DEPT OF TRANSPORTATION
OFFICE OF SECRETARY

www.state.wv.us/admtn/purchase

Approved: *Carla Rotsch*
Business Manager

Date: 5-5-22