



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Contract

Order Date: 05-02-2022

CORRECT ORDER NUMBER MUST APPEAR
 ON ALL PACKAGES, INVOICES, AND
 SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CCT 0210 4434 ISC2100000012 3	Procurement Folder:	860410
Document Name:	CO2: 1E Nightwatchman,with Main. & Support (OT22118)	Reason for Modification:	Change Order 2 is issued to correct the Optional Annual Renewal Year 2 contract amount.
Document Description:	CO2: 1E Nightwatchman,with Main. & Support (OT22118)		
Procurement Type:	Central Contract - Fixed Amt		
Buyer Name:	Jessica L Hovanec		
Telephone:	304-558-2314		
Email:	jessica.l.hovanec@wv.gov		
Shipping Method:	Best Way	Effective Start Date:	2021-04-21
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2023-04-20

VENDOR		DEPARTMENT CONTACT	
Vendor Customer Code:	VS0000037863	Requestor Name:	Andrew C Lore
BUSINESS OPERATIONAL CONCEPTS LLC 3709 MACALPINE RD		Requestor Phone:	304-352-4944
ELLICOTT CITY MD 21042 US		Requestor Email:	andrew.c.lore@wv.gov
Vendor Contact Phone:	5712892040	<div style="font-size: 48px; font-weight: bold;">22</div> <div style="font-size: 24px; font-weight: bold;">FILE LOCATION _____</div>	
Extension:			
Discount Details:			

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV 25305 US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

5-6-22 Box

Total Order Amount: \$198,070.00

Purchasing Division's File Copy

ENTERED

JLH 5/6/2022

PURCHASING DIVISION AUTHORIZATION DATE: <i>Munk Oct - 5/06/2022</i> ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM DATE: <i>John S. Gray</i> ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION <i>Beverly Tolson</i> DATE: <i>5-9-22</i> ELECTRONIC SIGNATURE ON FILE
--------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------

5/8/2022

Extended Description:

Change Order 2

Change Order 2 is issued to correct the Optional Annual Renewal Year 2 dollar amount, per the attached two-party agreement.

Effective Dates: 04/21/2022 - 04/20/2023

Renewals Remaining: 2

All provisions of the Original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

No other changes.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	43230000	1000.00000	EA	12.510000	\$12,510.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: 4.1.1 NightWatchman Enterprise Perpetual Licenses True Up

Extended Description:

4.1.1. 1,000 NightWatchman Enterprise Perpetual Licenses for True Up (L101110-118) or equal software licenses that can be used to provide power management to workstations.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	81112200	1000.00000	EA	2.500000	\$2,500.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: 4.1.2 Maintenance and Support for True Up Licenses

Extended Description:

4.1.2. 1,000 NightWatchman Enterprise maintenance and support for True Up Licenses (M101117-128) or equal

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	43230000	1000.00000	EA	6.230000	\$6,230.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: 4.1.3 Nomad Perpetual Licenses for True Up

Extended Description:

4.1.3. 1,000 Nomad Perpetual Licenses for True Up (L201110-114) or equal that can be used to provide power management to workstations.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	81112200	1000.00000	EA	1.250000	\$1,250.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: 4.1.4 Nomad maintenance and support for True Up

Extended Description:

4.1.4. 1,000 Nomad maintenance and support for True Up (M201117-124) or equal

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
5	81112200	20000.00000	EA	1.250000	\$25,000.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Nomad Maintenance Renewal

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
8	81112200	20000.00000	EA	2.500000	\$50,000.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: 4.2 Maintenance and Support for Existing Licenses

Extended Description:

4.2 Maintenance and Support for Existing Licenses

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
9	81112200	0.00000	EA	0.000000	\$0.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Optional Renewal Year 2 Maintenance

Extended Description:

4.1.5. Vendor must include the cost for Optional Renewal Years 2, 3, and 4 maintenance and support for the 1000 licenses.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
10	81112200	0.00000	EA	0.000000	\$0.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Maintenance and Support for Existing Licenses - YR2

Extended Description:

4.2 Maintenance and Support for Existing Licenses

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
11	81112200	1.00000	EA	100580.000000	\$100,580.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Optional Year 2 Maintenance and Support

Extended Description:

4.2 Maintenance and Support for Existing Licenses



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

State Capitol
Charleston, West Virginia 25305

Mark D. Scott
Cabinet Secretary

Joshua D. Spence
Chief Information Officer

May 4, 2022

Brian Burroughs
Business Operational Concepts LLC
Brian.Burroughs@boc.us.com

Subject: Change Order 2 to CCT ISC21*12, 1E Nightwatchman Pricing Correction

Dear Mr./Ms. Burroughs:

As you know, the State of West Virginia erred in the Optional Annual Renewal Year 2 amount of \$64,490.00 issued in Change Order 1 to the above referenced contract. After reviewing the file, the correct contract amount for Optional Year 2 is **\$100,580.00**. Please sign in the space below to confirm your company's acknowledgement and acceptance of this fact.

Sincerely,

Andrew Lore
WVOT Procurement Manager/ISMII
1900 Kanawha Blvd. E., Bldg. 5, 10th Floor
Charleston, WV 25305
304-352-4944

Tracie L. O'Connell Tracie L. O'Connell-President /CEO
Name/Signature

May 04, 2022
Date



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

Mark D. Scott
Cabinet Secretary

State Capitol
Charleston, West Virginia 25305

Joshua D. Spence
Chief Information Officer

TO: Jessica Hovanec
Senior Buyer, Purchasing Division

FROM: Andrew Lore *AL*
WVOT Procurement Manager/ISMII, West Virginia Office of Technology

SUBJECT: CCT ISC21*12 Change Order 2 – 1E Nightwatchman Renewal – Correcting Dollar Amount

DATE: May 2, 2022

The WVOT is requesting Change Order 2 to CCT ISC21*12. This Change Order is to correct the dollar amount entered for Optional Renewal Year 2. The Vendor submitted two different prices with its bid – one in OASIS and one in a Pricing Proposal attachment. The Pricing Proposal attachment was not included in our copy of the PO, and I did not remember this specific situation when I processed the renewal.

Change Order 1 used the dollar amount listed in OASIS; however, the contract was evaluated and awarded based on the dollar amount provided in the Pricing Proposal. Additionally, the Vendor's Pricing Proposal contained calculation errors, and the WVOT awarded based on 'unit price prevails'. As such, the Optional Annual Renewal Year 2 cost should be \$100,580.

Attached is the original Award Memo for reference. I apologize for the confusion.

Please let me know if you need anything further to support this request.



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

State Capitol
Charleston, West Virginia 25305

Allan L. McVey
Cabinet Secretary

Joshua D. Spence
Chief Technology Officer

TO: Jessica Chambers
Senior Buyer, Purchasing Division

FROM: Andrew Lore *AL*
Procurement Manager/ISMII, West Virginia Office of Technology

CC: Justin McAllister
CFO, West Virginia Office of Technology

SUBJECT: Agency Recommendation to Award – CRFQ ISC21*23 – Revision for Pricing Discrepancy

DATE: May 25, 2021

The West Virginia Office of Technology (WVOT) recommended the award for CRFQ ISC21*23 to Business Operational Concepts, as the lowest bidder meeting specifications; however, the Vendor's submitted quote contains pricing calculation errors. Using the rule of 'unit price prevails', the cost will be as follows:

Total for Year 1:	\$97,490
Total for Optional Year 2:	\$100,580
Total for Optional Year 3:	\$103,680
Total for Optional Year 4:	\$106,800

The WVOT approves proceeding to award based on the above annual costs. Please let me know if you need anything else to support this request.