Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 12-17-2021

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

Order Number:	CMA 0212 0212 AEBATTERY21 2	**Procurement Folder:**	826326
Document Name:	AUTOMOTIVE & EQUIPMENT BATTERIES	**Reason for Modification:**	
Document Description:	(Original PF: 814131) Changer Order No.:01	CO#01: Issued to renew the original contract and incorporate the revised pricing pages per the attached documents.	
Procurement Type:	Statewide MA (Open End)		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	**Effective Start Date:**	2021-01-15
Free on Board:	FOB Dest, Freight Prepaid	**Effective End Date:**	2023-01-14

VENDOR

Vendor Customer Code: 000000202279
TAYLOR & BLACKBURN BATTERY CO INC
3318 LENS CRK RD

HERNSHAW WV 251078568
US
Vendor Contact Phone: 304-949-2841 **Extension:**

Discount Details:

	Discount Allowed	Discount Percentage	Discount Days
#1	No	0.0000	0
#2	No		
#3	No		
#4	No		

DEPARTMENT CONTACT

Requestor Name: Mark A Atkins
Requestor Phone: (304) 558-2307
Requestor Email: mark.a.atkins@wv.gov

22
FILE LOCATION _____

INVOICE TO

ALL STATE AGENCIES
VARIOUS LOCATIONS AS INDICATED BY ORDER

No City WV 99999
US

SHIP TO

STATE OF WEST VIRGINIA
VARIOUS LOCATIONS AS INDICATED BY ORDER

No City WV 99999
US

12-21-21
BAT

Total Order Amount:	Open End

Purchasing Division's File Copy

ENTERED

MA 12/17/2021

PURCHASING DIVISION AUTHORIZATION	ATTORNEY GENERAL APPROVAL AS TO FORM	ENCUMBRANCE CERTIFICATION
DATE: 12/20/21	DATE:	DATE: 1/05/2021
ELECTRONIC SIGNATURE ON FILE	ELECTRONIC SIGNATURE ON FILE	ELECTRONIC SIGNATURE ON FILE

1/5/2022

Extended Description:
STATEWIDE CONTRACT: CHANGE ORDER

CHANGE ORDER No.: 01 Is issued for the following:

1. To renew the original contract according to all terms, conditions, specifications, and discount pricing percentage contained in the original contract including all authorized change orders.

Effective date of renewal: 01/15/2022 through 01/14/2023

Renewal Years Remaining: (2)

2. To incorporate the updated pricing pages (Revised 01/15/2022). Pricing effective 01/15/2022 through 01/14/2023.

NOT OTHER CHANGES

STATEWIDE CONTRACT:

The vendor, Taylor & Blackburn Battery Company Inc., agrees to enter into a Statewide Contract for providing Automotive and Equipment type Batteries on an as-needed basis, per the specifications, bid requirements and terms and conditions of the Request for Quotations (CRFQ 0212 SWC2100000011), and the vendor's bid dated 12/15/2020, all incorporated herein by reference and made a part of hereof.

The Vendor shall provide a 5.00% discount for Automotive and Equipment type Batteries as provided on the attached pricing pages.

State agencies are exempt from using this Contract for orders totaling $200.00 or less per month. No agency shall issue a series of requisitions to circumvent the $25,000 threshold. Violation of the $25,000 threshold is commonly referred to as "stringing," and is prohibited by law.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	26111700			LS	0.000000
	Service From	**Service To**			

Commodity Line Description: AUTOMOTIVE AND EQUIPMENT BATTERIES

Extended Description:
See attached Pricing Pages for Contract Pricing.

* Vendor shall provide an additional 5.00% discount to all State Agencies and Political Subdivisions from the SCMD Outright Price.

MARK D. SCOTT
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130

W. MICHAEL SHEETS
DIRECTOR

December 17, 2021

Mr. Randy Woodruff
Taylor & Blackburn Battery Company
3318 Lens Creek Rd.
Hernshaw, WV 25107

Subject: Contract# CMA 0212 AEBATTERY21

Dear Mr. Woodruff:

The State of West Virginia is offering to renew subject contract under the same terms, conditions, discount percentage, and updated catalog pricing. The renewal dates are January 15, 2022 through January 14, 2023. If your company agrees to this renewal, please sign below and return the original to my attention as soon as possible.

Also attached is an **Affidavit** that is to be part of the purchase order and is required to be signed and dated.

We agree to renew the contract for the period as stated above under the same terms and conditions in the original purchase order and any change orders thereto.

Randy Woodruff		DM
Print Name	*Signature*	*Title*

12-17-21
Date

Please call if you have any questions.

Very truly yours,

Mark A. Atkins, CPPB

Senior Buyer, WVPBC
West Virginia Department of Administration
Purchasing Division
2019 Washington Street, East
POB 50130
Charleston, WV 25305-0130

Phone: 304.558.2307
Email: Mark.A.Atkins@wv.gov

Attachment

Taylor Blackburn Battery

A SUBSIDIARY OF **EAST PENN manufacturing co., inc.**

Deka

OVER 50 YEARS OF QUALITY plus

Date: December 17, 2021

To: Mark A. Atkins, Senior Buyer
WV Dept. of Administration
Purchasing Division
2019 Washington St. E.
Charleston, WV 25305-0130

From: Randy Woodruff
District Sales Manager
Taylor Blackburn Battery Company

Subject: Contract # AEBATTERY21

Dear Valued Customer,

I would like to thank you for your business and your continued support of our products. However, the past 12 months has presented many challenges to our industry. Cost increases in raw material as (lead, tin, silver, antimony, poly, acid, pallets and packaging) as well as recycling conversion cost and freight. We have also experienced cost inflation relative to the attraction and retention of key skilled positions.

Our largest raw material "lead" has escalated from $82.95 per cwt. in 4th quarter of 2020, to 105.13 per cwt. currently. This lead cost is reviewed and implemented to us quarterly based on the LME. At this point we have had an increase total of $22.18 per cwt. over the past 12 months, which has had an overall percentage increase to our cost of 12.2% with an additional increase of 7.8% coming in 1Q of 2022.

Please see the following price increases that we have incurred over the past 4 quarters.

1.) September 24, 2020 letter with October 1, 2020 LME level of $82.95 per cwt. (4Q of 2020) pricing, in which we bided from.
2.) December 17, 2020 letter with January 1, 2021 LME level of $84.24 per cwt. (1Q of 2021) with an increase of 0.5%.
3.) March 19, 2021 letter with April 1, 2021 LME level of $92.51 per cwt. (2Q of 2021) with an increase of 6.9%.
4.) June 17, 2021 letter with July 1, 2021 LME level of $93.01 per cwt. (3Q of 2021) with an increase of 0.2%.
5.) September 17, 2021 letter with October 1, 2021 LME level of 105.13 per cwt. (4Q of 2021) an increase of 4.6%.
6.) December 17, 2021 letter with January 1, 2022 LME level of 104.98 per cwt. (1Q of 2022) an increase of 7.8%.

With the above increases Taylor Blackburn is asking for a 10% price increase to be added to the current pricing for the upcoming renewal period of the current AEBATTERY21 contract.

Sincerely,

Randy Woodruff

HC81 - BOX 392A, HERNSHAW, WV 25107
TOLL FREE: 1-800-444-3352 • PHONE: 304-949-2841 • FAX: 304-949-2989

CUSTOMER PRICE INQUIRY - FUNC? (INQ,END) INQ

1. COMPANY: 1 EAST PENN MFG. CO., INC.
2. CUSTOMER: 15000200 TAYLOR & BLACKBURN BATT
3. DIVISION: 1
4. SHIP-TO:

WAREHOUSE:
ITEM NUMBER: 765MF BB1DEC

PRICING BASED ON ORDER DATE -

QTY/PKG:		1
QUANTITY:		1
UOM:		E
PRICE:		72.04
DISC:		
NET:		72.04

MORE (Y

EFFECTIVE: 10-01-20

1	WH	154.73
2	SD	132.25
3	MD	107.52
4	LM	81.63
5	LM Q	81.63
6	LM X	81.63
7	BESA	73.49
8	BAI	77.55
9	SUB	63.86
10	SD EXCHANGE	120.30
11	MD EXCHANGE	95.57

DATA OK? (YES,PRV,eFF,?) YES

VE
--
21
21
17
21
21
21
21
19
21
21

CUSTOMER PRICE INQUIRY - FUNC? (INQ,END) INQ

1. COMPANY: 1 EAST PENN MFG. CO., INC.
2. CUSTOMER: 15000200 TAYLOR & BLACKBURN BATT
3. DIVISION: 1
4. SHIP-TO:

WAREHOUSE:
ITEM NUMBER: 765MF BB1DEC

PRICING BASED ON ORDER DATE -
QTY/PKG: 1
QUANTITY: 1
UOM: E

PRICE: 72.04
DISC:

NET: 72.04

MORE (Y

EFFECTIVE: 10-01-21

1	WH	160.23	
2	SD	136.95	
3	MD	111.34	
4	LM	92.01	VE
5	LM Q	92.01	--
6	LM X	92.01	21
7	BESA	82.84	21
8	BAI	87.41	17
9	SUB	72.04	21
10	SD EXCHANGE	124.58	21
11	MD EXCHANGE	98.97	21
			21
			19
			21
			21

DATA OK? (YES,PRV,eFF,?) YES

*Vendor shall provide an additional 5.00% discount to all State Agencies and Political Subdivisions from the SCMD Outright Price. (Example: SCMD Price $180.58 - 5.00% discount = $171.55 Final Price)

EAST PENN manufacturing co., inc.

EFFECTIVE 7-1-2020 rev.1-15-22

GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	RESERVE CAPACITY	REF. CA @ 32 F	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
12-VOLT INTIMIDATOR - AGM - VALVE REGULATED								
75/86	1	9A75DT	640	100	755	301.95	30	180.58
34/78	1	9A78DT	750	120	860	309.95	30	185.94
24F	1	9A24F	710	110	875	307.95	30	184.23
34	1	9A34	750	120	860	295.95	30	177.55
34R	1	9A34R	750	120	860	295.95	30	177.55
35/85	1	9A35/85	640	100	755	296.95	30	177.73
47 (H5/L2)	1	9A47	600	100	690	287.95	30	172.64
48 (H6/L3)	1	9A48	760	120	875	318.95	30	190.85
49 (H8/L5)	1	9A49	850	170	975	367.95	30	220.44
51R	1	9A51R	450	75	540	274.95	30	164.45
65	1	9A65	750	150	860	310.95	30	186.15
78	1	9A78	750	120	890	309.95	30	185.64
94R (H7/L4)	1	9A94R	800	140	920	325.95	30	195.04
95R (H9/I6)	1	9A95R	950	190	1050	443.95	30	266.17
31	1.5	9A31	925	190	1050	442.95	18	265.08
31P	1.5	9A31P	925	190	1050	442.95	18	265.08
34M	1	9A34M	750	120	860	300.95	12	180.34
S46B24R (Prius)	1	9A51P	325	60	390	313.95	24	188.02
12-VOLT - AGM FAHRENHEIT TECHINOLOGY								
31	1.5	9F31	925	190	1050	537.95	24	322.45
12-VOLT - AGM - AUTOMOTIVE AUXILIARY								
401	0.2	AUX12	180	-----	-----	135.95	12	81.31
400	0.2	AUX14	200	-----	-----	147.95	12	88.58
AUX	0.2	AUX18L	300	-----	-----	189.95	12	113.71
12-VOLT - AGM - ADVANCED GENERATION / A3 TECHNOLOGY								
75/86	1	775DT	690	95	850	189.95	30	113.89
34/78	1	778DT	800	115	985	209.95	30	125.50
24	1	724MF	725	120	890	191.95	30	115.23
24F	1	724FMF	725	120	890	191.95	30	115.23
25	1	725MF	625	95	770	175.95	30	105.19
27	1	727MF	840	140	1035	223.95	30	133.88
27F	1	727FMF	840	140	1035	223.95	30	133.88
34	1	734MF	800	115	985	193.95	30	116.32
34R	1	734RMF	800	115	985	193.95	30	116.32
35	1	735MF	640	95	785	175.95	30	105.19
48 (H6/L3)	1	748MF	730	120	900	221.95	30	132.91
65	1	765MF	750	140	925	206.95	30	97.33
75	1	775MF	690	95	850	182.95	30	85.93
78	1	778MF	800	115	985	192.95	30	115.79
79	1	779MF	840	140	1035	243.95	30	146.41
86	1	786MF	690	95	850	182.95	30	109.48
12-VOLT - GOLD / A3 TECHNOLOGY								
75/89	1	675DT	650	90	800	173.95	24	81.77
34/78	1	678DT	690	110	850	184.95	24	76.47
24	1	624MF	650	115	800	175.95	24	105.67

*(171.55)

GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	RESERVE CAPACITY	REF. CA @ 32 F	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
12-VOLT - GOLD / A3 TECHNOLOGY								
24F	1	624FMF	650	115	800	175.95	24	105.67
27	1	627MF	710	120	875	193.95	24	116.18
27F	1	627FMF	710	120	875	193.95	24	116.18
34	1	634MF	690	110	850	172.95	24	78.11
34R	1	634RMF	690	110	850	172.95	24	82.10
36R	1	636RMF	650	120	800	201.95	24	121.19
40R (T6/LB3)	1	640RMF	650	105	800	190.95	24	89.49
41 (T65)	1	641MF	650	100	800	199.95	24	119.70
42/58R	1	642/58R	580	85	715	169.95	24	101.54
42 (T5/LB2)	1	642MF	475	70	585	167.95	24	100.51
47 (H5/L2)	1	647MF	650	100	800	184.95	24	111.09
48 (H6/L3)	1	648MF	680	120	835	194.95	24	116.56
49 (H8/L5)	1	649MF	900	185	1105	244.95	24	146.64
50	1	650MF	600	108	740	237.95	24	142.47
51	1	651MF	500	75	615	164.95	24	98.63
51R	1	651RMF	500	75	615	164.95	24	98.63
55	1	655MF	540	75	665	180.95	24	108.27
58	1	658MF	580	85	715	166.95	24	100.14
58R	1	658RMF	580	85	715	166.95	24	100.14
59	1	659MF	590	100	725	192.95	24	115.41
64	1	664MF	620	100	765	196.95	24	117.72
65	1	665MF	850	150	1045	209.95	24	126.03
67R	1	667RMF	390	65	480	222.95	24	133.85
75	1	675MF	650	90	800	166.95	24	100.09
78	1	678MF	690	110	850	176.95	24	105.74
85	1	685MF	650	110	800	179.95	24	107.59
90 (T5/LB2)	1	690MF	600	90	740	176.95	24	105.76
91 (T6/LB3)	1	691MF	700	100	860	197.95	24	118.35
92 (T7/LB4)	1	692MF	650	130	800	292.95	24	175.49
93 (T8/LB5)	1	693MF	800	130	985	239.95	24	143.67
94R (H7/L4)	1	694RMF	790	140	970	258.95	24	155.41
95R (H9/L6)	1	695RMF	850	190	1045	379.95	24	227.36
96R	1	696RMF	600	90	740	189.95	24	113.77
97R (H5/L2)	1	697RMF	600	95	740	208.95	24	125.39
101	1	6101MF	650	110	800	359.95	24	215.51
121R	1	6121RMF	550	80	675	167.95	24	100.79
124	1	6124MF	700	100	860	191.95	24	114.95
124R	1	6124RMF	700	100	860	191.95	24	114.95
12-VOLT - PREMIUM / A3 TECHNOLOGY								
75/86	1	575DT	540	85	665	158.95	18	95.03
34/78	1	578DT	600	90	675	161.95	18	97.22
24	1	524MF	550	90	675	142.95	18	85.94
24	1	424MF	460	70	565	132.95	18	79.63
24F	1	524FMF	550	90	675	142.95	18	85.94
24F	1	424FMF	460	70	565	132.95	18	79.63
25	1	525MF	550	90	675	149.95	18	89.85
26	1	526MF	540	80	665	141.95	18	84.96
26	1	426MF	450	55	555	125.95	18	75.72
26R	1	526RMF	540	80	665	141.95	18	84.96
26R	1	426RMF	450	55	555	125.95	18	75.72
34	1	534MF	600	90	675	148.95	18	89.30
35	1	535MF	550	90	675	149.95	18	89.85

GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	RESERVE CAPACITY	REF. CA @ 32 F	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
12-VOLT - PREMIUM / A3 TECHNOLOGY								
42/58R	1	542/58R	500	75	615	152.95	18	91.61
45	1	545MF	485	65	595	145.95	18	87.71
48 (H6/L3)	1	548MF	615	95	755	183.95	18	110.14
51	1	551MF	450	70	555	146.95	18	88.30
51R	1	551RMF	450	70	555	146.95	18	88.30
58	1	558MF	500	75	615	150.95	18	67.25
65	1	565MF	675	130	830	179.95	18	107.72
70	1	570MF	540	80	665	142.95	18	85.59
75	1	575MF	540	85	665	142.95	18	85.71
78	1	578MF	600	90	675	149.95	18	89.62
86	1	586MF	540	85	665	165.95	18	99.38
99R (T4)	1	599RMF	450	68	555	192.95	18	115.64
140R (H4/LN1)	1	5140RMF	445	76	545	162.95	18	97.78
151R	1	5151RMF	340	55	410	142.95	18	85.62
46A24L (Miata)	0.5	8AMU1R	320	45	400	174.95	18	104.98
12-VOLT - VALUE LINE MAINTENANCE-FREE								
34/78	1	VL78DT	525	80	645	144.95	12	86.88
75/86	1	VL75DT	475	60	585	125.95	12	75.28
24	1	VL24	440	70	540	121.95	12	73.33
24F	1	VL24F	440	70	540 -	121.95	12	73.33
26	1	VL26	440	55	540	116.95	12	70.20
26R	1	VL26R	440	55	540	116.95	12	70.20
35	1	VL35	450	70	550	123.95	12	74.42
58	1	VL58	440	70	540	127.95	12	76.48
65	1	VL65	650	120	800	168.95	12	101.22
31	1.5	VL31X	925	170	1135	213.95	18	128.12
31	1.5	VL31	650	130	800	188.95	18	81.70
31P	1.5	VL31PX	925	170	1135	213.95	18	128.12
31P	1.5	VL31P	650	130	800	188.95	18	81.70
12-VOLT - VINTAGE VEHICLES & LIGHT COMMERCIAL								
3EE	1	403E	400	95	490	201.95	12	120.88
29NF	1	429NF	420	77	520	215.95	12	129.54
6-VOLT - VINTAGE VEHICLES & LIGHT COMMERCIAL								
2E	1	402E	620	190	765	433.95	12	259.70
19L	1	319L	440	120	540	284.95	12	170.62
8-VOLT - COMMERCIAL SERVICE								
1	1	801	520	102	640	187.95	12	112.52
6-VOLT - HEAVY-DUTY COMMERCIAL SERVICE								
1	1	901MF	640	130	785	149.95	12	89.77
2	1	902	675	185	830	182.95	12	109.57
3EH	1	93EH	875	250	1075	195.95	12	117.65
4	1.5	904MF	975	250	1200	194.95	12	116.94
5D	1.5	905D	880	250	1080	228.95	12	137.27
12-VOLT - HEAVY-DUTY COMMERCIAL SERVICE								
3ET	1	93ET	500	120	615	208.95	12	128.14
4D	3	904D	1050	290	1290	347.95	12	181.47
4DLT	2	94DLT	850	240	1045	292.95	12	179.96
8D	4	908DFT	1425	440	1755	454.95	12	279.36
8D	4	708D	1100	325	1720	382.95	12	174.76
17TF	1.5	917TF	530	140	650	549.95	12	245.10
28	1	928MF	550	100	675	247.95	12	148.51
30H	1.5	930H	650	150	800	207.95	12	95.17

GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	RESERVE CAPACITY	REF. CA @ 32 F	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
12-VOLT - HEAVY-DUTY COMMERCIAL SERVICE								
31	1.5	1231MF	1000	185	1230	254.95	18	156.44
31	1.5	1131MF	950	175	1170	227.95	18	140.21
31	1.5	1031MF	760	170	935	213.95	18	131.24
31	1.5	931MF	650	150	800	197.95	18	121.71
31P	1.5	1231PMF	1000	185	1230	254.95	18	156.44
31P	1.5	1131PMF	950	175	1170	227.95	18	140.21
31P	1.5	1031PMF	760	170	935	213.95	18	131.24
31P	1.5	931PMF	650	150	800	197.95	18	121.71
12-VOLT - HEAVY-DUTY COMMERCIAL SEVERE SERVICE/DUAL PURPOSE								
31	1.5	7T31	730	190	900	263.95	18	162.35
31P	1.5	7T31P	730	190	900	263.95	18	162.35
31	1.5	DP31CS	700	185	860	233.95	18	143.55
12-VOLT - HEAVY-DUTY COMMERCIAL - AGM - DEEP CYCLE / STARTING								
31	1.5	8A31	800	200	1000	445.95	18	267.17
GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	RESERVE CAPACITY	REF. CA @ 32 F	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
12-VOLT - LAWN MOWER - GARDEN TRACTOR - SMALL ENGINE CALCIUM MAINTENANCE-FREE								
U1	0.5	11U1L	350	-----	430	100.95	12	60.46
U1	0.5	10U1L	300	-----	370	86.95	12	51.99
U1	0.5	8U1L	230	-----	285	73.95	12	39.88
U1	0.5	7U1L	195	-----	240	69.95	12	29.84
U1R	0.5	11U1R	350	-----	430	100.95	12	60.46
U1R	0.5	10U1R	300	-----	370	86.95	12	51.99
U1R	0.5	8U1R	230	-----	285	73.95	12	39.88
U1R	0.5	7U1R	195	-----	240	69.95	12	29.84
22F	1	522FMF	425	65	525	143.95	12	86.12
22NF	0.5	322NF	360	58	445	128.95	12	77.39
GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	Minutes @ 25 A	MCA	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
12-VOLT MARINE / RV STARTING CALCIUM MAINTENANCE-FREE								
24	1	24M7	800	130	1000	195.95	12	120.51
24	1	24M6	650	115	800	169.95	12	104.42
24	1	24M5	550	90	675	146.95	12	90.07
24	1	24M4	460	70	565	135.95	12	83.34
27	1	27M6	840	182	1050	244.95	12	150.38
12-VOLT MARINE / RV DUAL PURPOSE STARTING / CYCLE SERVICE								
GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	Minutes @ 23 A	20 AH RATE	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
24	1	DP24	550	140	65	175.95	12	108.22
27	1	DP27	650	175	80	199.95	12	122.75
31	1.5	DP31DT	700	205	100	239.95	12	147.09
12-VOLT MARINE / RV DEEP CYCLE SERVICE								
24	1	DC24	500	150	75	203.95	12	125.02
27	1	DC27	575	200	90	233.95	12	143.88
31	1.5	DC31DT	650	225	105	260.95	12	160.46

8-VOLT - MARINE AND INDUSTRIAL								
GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	8 AH RATE	6 AH RATE	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
983	3	819	510	167	158	961.95	6	575.93
984	3	821	530	187	177	1085.95	6	650.65
985	4	825	730	224	221	1259.95	6	754.82
ORDNANCE								
6TL	2	6TMF	750	-----	-----	395.95	6	237.01
6-VOLT - FLOOR SCRUBBER AND SWEEPER								
GROUP NUMBER	CORE VALUE	PART NUMBER	20 AH RATE	6 AH RATE	Minutes @ 75 A	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
901	1.5	8C11	235	190	120	303.95	6	186.72
902	2	8C6V	330	270	170	469.95	6	288.28
903	2.5	8L16	270	295	190	492.95	6	302.86
12-VOLT - FLOOR SCRUBBER AND SWEEPER								
921	3	8C12	195	160	90	500.95	6	307.55
GOLF CAR - EV - MOTIVE POWER - DEEP CYCLE SERVICE								
GROUP NUMBER	CORE VALUE	PART NUMBER	20 AH RATE	5 AH RATE	Minutes @ 75 A	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
GC2	1.5	GC25	235	188	132	287.95	12	176.83
GC2	1.5	GC15	230	174	120	261.95	12	160.87
GC2	1.5	GC10	215	157	105	237.95	12	146.22
GC2H	1.5	GC45	255	203	145	356.95	12	218.95
GC8	1.5	GC8V	165	130	85	290.95	12	178.70
GC12	1.5	GC12T	150	120	70	458.95	12	281.89
12-VOLT GOLF CAR STARTING								
GROUP NUMBER	CORE VALUE	PART NUMBER	CCA @ 0 F	RESERVE CAPACITY	REF. CA @ 32 F	SUGGESTED RETAIL	WARRANTY FREE MONTHS	SCMD OUTRIGHT PRICE
26	1	426G	450	55	555	143.95	12	86.08

Warranty note: Any starting type battery used in on-highway vehicles equipped with two-way radios (such as taxis, police, and emergency vehicles), marine application, off-highway use, and other non-automotive usage, free warranty replacement period will be 3 months. Prices and information subject to change without notice.

"POWERED FOR PERFORMANCE" ®

EAST PENN manufacturing co., inc.

Lyon Station, PA 19536-0147

www.dekabatteries.com

www.dekacatalog.com

DISTRIBUTED BY:

Taylor Blackburn Battery Company
3318 Lens Creek Road
Hernshaw, WV 25107
Phone:304-949-2841 Fax: 304-949-2989
e-mail: dekabatteryhernshaw@dekabatteries.com

EAST PENN manufacturing co., inc.

EFFECTIVE 7-1-2020 rev.1-15-22

GROUP NUMBER	PART NUMBER	CCA @ 0 F	REF. MCA	R.C.	Minutes @ 25 A	20 AH RATE	SUGGESTED RETAIL	WARRANTY FREE MONTHS	CORE VALUE	SCMD OUTRIGHT PRICE
AGM - VALVE REGULATED										
U1	8AU1	200	240	45	54	32	157.95	12	0.5	94.35
U1	8AU1H	200	240	45	54	32	158.95	12	0.5	95.37
22NF	8A22NF	350	420	85	95	55	257.95	12	0.5	154.52
24M	8A24M	525	800	135	145	79	343.95	12	1	205.90
24	8A24	525	800	135	145	79	343.95	12	1	205.90
24	8A24NH	525	800	135	145	79	343.95	12	1	205.90
27M	8A27M	580	900	175	185	92	405.95	12	1	243.08
27	8A27	580	900	175	185	92	405.95	12	1	243.08
31M	8A31DTM	800	1000	200	210	105	448.95	12	1.5	268.83
4D	8A4D	1110	1420	380	413	198	856.95	12	3	513.15
8D	8A8D	1450	1800	480	517	245	1024.95	12	4	613.71
GC2	8AGC2	680	900	380	409	190	466.95	12	1.5	279.74
GEL - VALVE REGULATED										
U1	8GU1	200	290	44	47	31.6	197.95	12	0.5	118.53
U1	8GU1H	200	290	44	47	31.6	199.95	12	0.5	119.57
22NF	8G22NF	210	300	77	82	51	309.95	12	0.5	185.68
24M	8G24M	410	575	132	140	73.6	401.95	12	1	240.85
24	8G24	335	470	132	140	73.6	401.95	12	1	240.85
24	8G24NH	335	470	132	140	73.6	401.95	12	1	240.85
24	8G24SS	335	470	132	140	73.6	434.95	12	1	260.53
27M	8G27M	505	700	160	170	88	482.95	12	1	289.55
27	8G27	400	550	160	170	88	482.95	12	1	289.55
27	8G27/T876	400	550	160	170	88	483.95	12	1	289.96
30H	8G30H	450	640	180	190	97.6	522.95	12	1.5	312.99
31M	8G31DTM	550	780	180	190	97.6	528.95	12	1.5	316.68
31	8G31	450	640	180	190	97.6	518.95	12	1.5	311.04
34R	8G34R	300	420	90	96	60	348.95	12	1	209.17
	8G40C	225	325	59	63	40	283.95	12	0.5	169.99
4D	8G4D	970	1245	375	395	183	1012.95	12	3	606.76
8D	8G8D	1150	1470	475	500	225	1215.95	12	4	728.37
GC2	8GGC2	585	850	345	375	180	521.95	12	1.5	312.40
GC8	8G8VGC	400	575	250	270	140	545.95	12	1.5	326.89
5SHP	8G5SHP	450	640	200	218	115	623.95	12	1.5	373.82
5SHP	8G5SHP876	450	640	200	218	115	623.95	12	1.5	373.82

"POWERED FOR PERFORMANCE" ®

EAST PENN manufacturing co., inc.

Lyon Station, PA 19536-0147

www.dekabatteries.com

www.dekacatalog.com

DISTRIBUTED BY:

Taylor Blackburn Battery Company

3318 Lens Creek Road

Hernshaw, WV 25107

Phone:304-949-2841 Fax: 304-949-2989

e-mail: dekabatteryhernshaw@dekabatteries.com

EAST PENN manufacturing co., inc.

EFFECTIVE 7-1-2020 rev.1-15-22

PART NUMBER	CCA @ 0 F	10 HR CAPACITY	SUGGESTED RETAIL	WARRANTY FREE MONTHS	CORE VALUE	SCMD OUTRIGHT PRICE
POWER SPORTS AGM VALVE REGULATED						
ETX9	120	8	110.95	12	0.2	66.72
ETX12	180	10	119.95	12	0.2	71.89
ETX14	220	12	130.95	12	0.2	78.31
ETX14L	220	12	130.95	12	0.2	78.31
ETX15	220	13	124.95	12	0.2	74.91
ETX15L	220	13	124.95	12	0.2	74.91
ETX16	325	19	151.95	12	0.2	91.22
ETX16L	325	19	151.95	12	0.2	91.22
ETX18L	340	20	167.95	12	0.2	100.54
ETX20L	310	17.5	156.95	12	0.2	94.10
ETX30LA	400	26	190.95	12	0.2	114.47

"POWERED FOR PERFORMANCE" ®

EAST PENN manufacturing co., inc.

Lyon Station, PA 19536-0147

www.dekabatteries.com

www.dekacatalog.com

DISTRIBUTED BY:

Taylor Blackburn Battery Company

3318 Lens Creek Road

Hernshaw, WV 25107

Phone:304-949-2841 Fax: 304-949-2989

e-mail: dekabatteryhernshaw@dekabatteries.com

East Penn Manufacturing Co.
P.O. Box 147, Deka Road, Lyon Station, PA 19536-0147
Phone: 610.682.6361, Fax: 610.682.4781

www.dekabatteries.com

December 17, 2021

To: All Subsidiaries

Enclosed are your new price sheets effective January 1, 2022 at the LME level of $104.98 per cwt. Your prices are based on the LME average of September, October and November 2021.

At this time, we are implementing a non-lead price adjustment because of cost increases related to non-lead material costs (tin, silver, antimony, poly, acid, pallets, and packaging) as well as recycling conversion costs and freight. In addition, we have experienced manufacturing cost inflation related to environmental/pollution control and equipment repairs and maintenance. Finally, East Penn has also experienced cost inflation relative to the attraction and retention of key skilled positions.

Therefore, your overall weighted price increase will be approximately 7.8%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

John P. Blackburn

John P Blackburn
Divisional Vice President of Sales
Wholesale Markets
Automotive Batteries

JPB/ss

East Penn Manufacturing Co.
P.O. Box 147, Deka Road, Lyon Station, PA 19536-0147
Phone: 610.682.6361, Fax: 610.682.4781

www.dekabatteries.com

September 17, 2021

To: All Subsidiaries

Enclosed are your new price sheets effective October 1, 2021 at the LME level of $105.13 per cwt. Your prices are based on the LME average of June, July and August 2021.

Therefore, your overall weighted outright price increase will be 4.6%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

John P. Blackburn

John P Blackburn
Divisional Vice President Sales
Wholesale Markets
Automotive Batteries

JPB/ss

East Penn Manufacturing Co.
P.O. Box 147, Deka Road, Lyon Station, PA 19536-0147
Phone: 610.682.6361. Fax: 610.682.4781

www.dekabatteries.com

June 17, 2021

To: All Subsidiaries

Enclosed are your new price sheets effective July 1, 2021 at the LME level of $93.01 per cwt. Your prices are based on the LME average of March, April and May 2021.

Therefore, your overall weighted outright price increase will be 0.2%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

John P. Blackburn

John P Blackburn
Divisional Vice President Sales
Wholesale Markets
Automotive Batteries

JPB/ss

East Penn Manufacturing Co.
P.O. Box 147, Deka Road, Lyon Station, PA 19536-0147
Phone: 610.682.6361, Fax: 610.682.4781

www.dekabatteries.com

March 19, 2021

To: All Subsidiaries

Enclosed are your new price sheets effective April 1, 2021 at the LME level of $92.51 per cwt. Your prices are based on the LME average of December, January and February 2021.

At this time, we are implementing a price adjustment of 3.5% as a result of cost increases related to non-lead material costs (tin, silver, antimony, poly, acid, pallets and packaging) as well as recycling conversion costs and freight. In addition, we have experienced manufacturing cost inflation related to environmental/pollution control and equipment repairs and maintenance. Finally, East Penn has also experienced cost inflation relative to the attraction and retention of key skilled positions.

Therefore, your overall weighted outright price increase will be 6.9%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

John P. Blackburn

John P Blackburn
Divisional Vice President Sales
Wholesale Markets
Automotive Batteries

JPB/ss

East Penn Manufacturing Co.
P.O. Box 147, Deka Road, Lyon Station, PA 19536-0147
Phone: 610.682.6361, Fax: 610.682.4781

www.dekabatteries.com

December 17, 2020

To: All Subsidiaries

Enclosed are your new price sheets effective January 1, 2021 at the LME level of $84.24 per cwt. Your prices are based on the LME average of September, October, and November 2020.

Therefore, your overall weighted outright price increase will be 0.5%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

John P. Blackburn

John P Blackburn
Divisional Vice President Sales
Wholesale Markets
Automotive Batteries

JPB/ss

East Penn Manufacturing Co.
P.O. Box 147, Deka Road, Lyon Station, PA 19536-0147
Phone: 610.682.6361, Fax: 610.682.4781

www.dekabatteries.com

September 24, 2020

To: All Subsidiaries

Enclosed are your new price sheets effective October 1, 2020 at the LME level of $82.95 per cwt. Your prices are based on the LME average of June, July and August 2020.

Therefore, your overall weighted outright price increase will be 3%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

John P. Blackburn

John P Blackburn
Divisional Vice President Sales
Wholesale Markets
Automotive Batteries

JPB/ss