

**State of West Virginia  
Department of Administration  
Purchasing Division**

**Attention: John Abbott**



RECEIVED  
2008 JAN -8 P 12:31  
PURCHASING DIVISION  
STATE OF WV

**Midland Radio Corporation**

**Response to  
Request for Quotation Number. DPS0814  
Two-Way Non Digital Mobile Radios  
Opening Date: January 9, 2008 at 1:30PM**



5900 Parretta Drive • KANSAS CITY, MISSOURI • 64120  
TELEPHONE: (816) 241-8500 • FAX: (816) 241-5713  
EMAIL: mail@midlandradio.com  
WEBSITE: www.midlandradio.com

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Thursday December 27, 2007

State of West Virginia  
Department of Administrations  
Purchasing Division, Building 15  
2019 Washington Street East  
Charleston, WV 25305-0130

Attention: John Abbott

Reference: Request for Quotation Number: DPS0814 Two-Way Non Digital Mobile Radios

Dear Mr. John Abbott,

Midland Radio Corporation, Corporation appreciates the opportunity to submit this response to your Request for Quotation Number: DPS0814 Two-Way Non Digital Mobile Radios. Prices quoted are firm for ninety (90) days.

Our standard terms are Net 30 days after receipt of invoice.

We expect delivery will take approximately 15 - 90 days, after receipt of your orders (ARO) in our Kansas City office. Freight terms are FOB destination.

We look forward to receiving a positive reply from the State of West Virginia, Department of Administrations, Purchasing Division in response to our offer.

If you have any questions, need further information or more clarification, please contact me at 816-462-0434. We appreciate your consideration of Midland products, and look forward to your positive response.

Sincerely,

Mark Henke  
Product / Contract Manager  
Midland Radio Corporation  
5900 Parretta Drive  
Kansas City, Mo. 64120  
Phone: (816) 241-8500 ext. 234  
Fax: (816) 241-5713  
E-mail: mhenke@midlandradio.com



5900 Parretta Drive • KANSAS CITY, MISSOURI • 64120  
TELEPHONE: (816) 241-8500 • FAX: (816) 241-5713  
EMAIL: [mail@midlandradio.com](mailto:mail@midlandradio.com)  
WEBSITE: [www.midlandradio.com](http://www.midlandradio.com)

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## ***Executive Summary***

### **Midland Radio Corporation**

Midland Radio Corporation has been a global supplier of communications equipment since 1961. We are a major supplier to the land mobile industry with a record of technological innovation. We have a reputation for designing and manufacturing dependable professional communications equipment at the best value in the market that is backed by a company who understand your needs.

Midland Radio Corporation's Kansas City headquarters facility houses key support departments (R & D, engineering, customer service, and marketing) plus assembly, testing, and warehousing operations.

Midland radios are designed to meet accepted world-wide industry quality standards and subjected to stringent computer-aided multi-stage testing during production, including a 100% final test. We use accelerated life testing, under a rigorous set of conditions, to insure reliability of new models. We confidently cover our equipment with one of the industry's strongest 2 year warranties.

Midland Radio Corporation backs all of our customers with factory support that include factory training, and responsive technical support. Our nation-wide dealer network provides expert system installations, on site service support, and training.

By offering a broad spectrum of land mobile radio equipment, Midland Radio Corporation ensures each customer of getting just the right radio(s) and accessories to match their specific needs and budget. Add to this, Midland Radio Corporation's superior sales and service network, our toll-free "hot-lines", and engineering resources resulting in complete customer satisfaction before, during, and after the sale...every time.

Midland Radio Corporation, headquartered in Kansas City, MO, is the U.S. affiliate of an international group of companies with offices in North America, Europe, and Asia. Midland Radio Corporation is one of the world's leading designers, manufacturers, and marketers of consumer and commercial communications products. It is the oldest manufacturer of CB radios in the U.S., and a leading supplier of consumer Weather/All Hazards alert monitors in the U.S. Midland Radio Corporation also provides a wide variety of Land Mobile Radios, radio-over Internet products and telemation technologies. For more information, visit the Midland Radio Corporation website at [www.midlandradio.com](http://www.midlandradio.com), e-mail [marketing@midlandradio.com](mailto:marketing@midlandradio.com) or fax 816-241-5713.

Midland Radio Corporation

5900 Parretta Drive, Kansas City, MO. 64120 Phone: (816) 241-8500 Fax: (816) 241-5713

Website: [www.midlandradio.com](http://www.midlandradio.com) E-Mail: [mail@midlandradio.com](mailto:mail@midlandradio.com)



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EMAIL: mail@midlandradio.com  
WEBSITE: www.midlandradio.com

## References

Midland Land Mobile Radio equipment is used throughout the world by thousands of satisfied customers. In the United States many Federal, State, County, and City agencies are successfully using Midland equipment. Please contact the following agencies for their comments.

Oklahoma Department of Public Safety  
Contact: Dennis Mitchell  
3600 North Martin Luther King  
Oklahoma, City OK 73111  
Phone: (405) 425-2182

Ohio Department of Transportation  
Contact: Kenny Brooks  
1610 West Broad Street  
Columbus, OH 43223  
Phone: (614) 752-0404  
Fax: (614) 752-0108

Texas Department of Criminal Justice  
Contact: Ms. Reba White, CTPM  
Two Financial Plaza, Suite 525  
Huntsville, TX 77340  
Phone: 936-437-7132

Florida Fish & Wildlife  
Contact: Vic Thomas  
620 South Meridian Street  
Tallahassee, FL 32399  
Phone: (850) 410-6565  
Fax: (850) 922-4250

West Virginia Department of Transportation  
Contact: Jim Zirkle  
2019 Washington Street  
Charleston, WV 25305  
Phone: (304) 473-4245  
Fax: (304) 473-4213

Florida Department of Forestry  
Contact: Donnie Barnes  
618 Plantation Road  
Perry, FL 32348  
Phone: (850) 838-2288  
Fax: (850) 838-2284

Missouri Highway Patrol  
Contact: Richard Hand  
Jefferson City, MO  
Phone: (573) 751-4722

Florida Department of Environmental  
Protection  
Contact: Kenny Lewis  
3917 Commonwealth Blvd., Rm 1  
Tallahassee, FL 32399-3000  
Phone: (850) 488-3878

USDA Forest Service, Region 8  
Contact: Larry Wade  
1720 Peachtree Road, NW  
Atlanta, GA 30309  
Phone: (404) 347-7594

Florida Department of Transportation  
Contact: Nick Adams  
Tallahassee, FL  
Phone: (850) 410-5608  
Fax: (850) 414-8673

Missouri Department of Conservation  
Contact: James Lundsted  
2901 West Truman Blvd.  
Jefferson, MO 65102-0180  
Phone: (573) 751-4115  
Fax: (573) 751-4865

Florida EMS Coordinator  
Contact: Randy Pierce  
4030 Esplanade Way  
Tallahassee, FL 32399-0950  
Phone: (850) 922-7424  
Fax: (850) 414-8324

Midland Radio Corporation

5900 Parretta Drive, Kansas City, MO. 64120 Phone: (816) 241-8500 Fax: (816) 241-5713  
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TELEPHONE: (816) 241-8500 • FAX: (816) 241-5713  
EMAIL: mail@midlandradio.com  
WEBSITE: www.midlandradio.com

## Order/Contact Information

**Address:** Midland Radio Corporation  
5900 Parretta Drive  
Kansas City, MO. 64120

Telephone: 816-241-8500  
Toll Free: 800-821-7848  
Fax: 816-241-5713  
Toll Free Fax: 800-821-8528

### Contacts:

#### **Scott Henderson**

Vice President LMR Sales  
Phone: 816-241-8500, ext. 227  
Fax: 816-241-5713  
e-mail: shenderson@midlandradio.com

#### **Clyde Keith**

Director of Government Sales  
Telephone: 407-493-4787  
Fax: 816-241-5713  
e-mail: ckeith@midlandradio.com

#### **Michael Schneller**

Regional Sales Manager  
Phone: 816-241-8500 ext. 242  
Fax: 816-241-5713  
e-mail: mschneller@midlandradio.com

#### **Gary Sell**

Regional Sales Manager  
Phone: 816-241-8500 ext. 224  
Fax: 816-241-5713  
e-mail: gsell@midlandradio.com

#### **Roger Powell**

Regional Sales Manager  
Phone: 816-241-8500 ext. 248  
Fax: 816-241-5713  
e-mail: rpowell@midlandradio.com

#### **Ron Dowd**

National Data Sales Manager  
Phone: 816-241-8500 ext. 244  
Fax: 816-241-5713  
e-mail: rdowd@midlandradio.com

#### **Georgette Crocker**

Customer Service Specialist  
(Order Entry / Status)  
Phone: 816-241-8500 ext. 243  
Fax: 816-241-5713  
e-mail: gcrocker@midlandradio.com

#### **Liz Hawkins**

Customer Service Specialist  
(Order Entry / Status)  
Phone: 816-241-8500 ext. 232  
Fax: 816-241-5713  
e-mail: lhawkinsr@midlandradio.com

#### **Mark Henke**

Product / Contract Manager  
Phone: 816-241-8500 ext. 234  
Fax: 816-241-5713  
e-mail: mhenke@midlandradio.com

### Warranty & Technical:

#### **Jeff Brame**

Service Supervisor  
TEL: 816-241-8500, X238  
e-mail: jbrame@midlandradio.com

#### **David Kingsolver**

Engineering Manager  
TEL: 816-241-8500, X237  
e-mail: davidk@midlandradio.com

### Warranty & Non-Warranty Service

*Equipment to be returned for service does not require any special return goods authorization or factory service authorization. Send the equipment to us at our address listed below with a detailed note of the problem, contact person, phone number, and return mailing address.*

Equipment for service should be sent to:

Midland Radio Corporation  
ATTN: Service Department  
5900 Parretta Drive  
Kansas City, Mo. 64120



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER:  
**DPS0814**

PAGE:  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**JOHN ABBOTT  
 304-558-2544**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
**Midland Radio Corporation  
 5900 Parretta Drive  
 Kansas City, MO. 64120-2134**

SHIP TO

**WEST VIRGINIA STATE POLICE  
 4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
12/17/2007				

BID OPENING DATE: **01/09/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		725-74	See attachment; VHF and UHF Non-Digital Mobile Radio Price Quotation	See attachment; VHF and UHF Non-Digital Mobile Radio Price Quotation
<p><b>TWO-WAY NON DIGITAL MOBILE RADIOS</b></p> <p>OPEN-END CONTRACT TO PROVIDE TWO-WAY MOBILE NON-DIGITAL VHF &amp; UHF RADIOS FOR THE WEST VIRGINIA STATE POLICE PER THE SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: TELEPHONE: (816) 241-8500 DATE: 1/2/08

TITLE: Vice President, Finance FEIN: 65-0590856 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS0814**

PAGE  
**2**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Midland Radio Corporation**  
**5900 Parretta Drive**  
**Kansas City, MO. 64120-2134**

**WEST VIRGINIA STATE POLICE**

**4124 KANAWHA TURNPIKE**  
**SOUTH CHARLESTON, WV**  
**25309 304-746-2141**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/17/2007				

BID OPENING DATE: **01/09/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	<b>(816) 241-8500</b>	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
<b>Vice President, Finance</b>	<b>65-0590856</b>	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS0814**

PAGE  
**3**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Midland Radio Corporation**  
**5900 Parretta Drive**  
**Kansas City, MO. 64120-2134**

SHIP TO

**WEST VIRGINIA STATE POLICE**  
**4124 KANAWHA TURNPIKE**  
**SOUTH CHARLESTON, WV**  
**25309 304-746-2141**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/17/2007				

BID OPENING DATE: **01/09/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001 EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88 PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
Vice President, Finance	(816) 241-8500	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
	65-0590856	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS0814**

PAGE  
**4**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT  
 304-558-2544**

SUPPLIER

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Midland Radio Corporation  
 5900 Parretta Drive  
 Kansas City, MO. 64120-2134**

SHIP TO

**WEST VIRGINIA STATE POLICE  
 4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141**

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(N/A) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(N/A) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(N/A) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(N/A) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
Vice President, Finance	(816) 241-8500	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
	65-0590856	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

BFG NUMBER  
**DPS0814**

PAGE  
**5**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

VENDOR

RFQ COPY  
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**Midland Radio Corporation**  
**5900 Parretta Drive**  
**Kansas City, MO. 64120-2134**

SHIP TO

**WEST VIRGINIA STATE POLICE**  
**4124 KANAWHA TURNPIKE**  
**SOUTH CHARLESTON, WV**  
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BID OPENING DATE: **01/09/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>(N/A) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE
Vice President, Finance	(816) 241-8500	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
	65-0590856	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
DPS0814

PAGE
6

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

RECEIVED

RFQ COPY  
 TYPE NAME/ADDRESS HERE

Midland Radio Corporation  
 5900 Parretta Drive  
 Kansas City, MO. 64120-2134

SHIP TO

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
12/17/2007				

BID OPENING DATE: 01/09/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Midland Radio Corporation</u></p> <p>DATE: <u>1/2/08</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>Vice President, Finance</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE (816) 241-8500	DATE
TITLE Vice President, Finance	FEIN 65-0590856	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
DPS0814

PAGE
7

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Midland Radio Corporation**  
**5900 Parretta Drive**  
**Kansas City, MO. 64120-2134**

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/17/2007				

BID OPENING DATE: **01/09/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: JOHN ABBOTT-----</p> <p>RFQ. NO.: DPS0814-----</p> <p>BID OPENING DATE: 01/09/2008-----</p> <p>BID OPENING TIME: 1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:            (816) 241-5713-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):            Mark Henke-----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	(816) 241-8500	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Vice President, Finance	65-0590856	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS0814**

PAGE  
**8**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Midland Radio Corporation**  
**5900 Parretta Drive**  
**Kansas City, MO. 64120-2134**

**WEST VIRGINIA STATE POLICE**

**4124 KANAWHA TURNPIKE**  
**SOUTH CHARLESTON, WV**  
**25309 304-746-2141**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
12/17/2007				

BID OPENING DATE: **01/09/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DPS0814 ***** TOTAL:						See attachment; VHF and UHF Non-Digital Mobile Radio Price Quotation

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
Vice President, Finance	(816) 241-8500	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
	65-0590856	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## VHF and UHF NON-DIGITAL MOBILE RADIO SPECIFICATIONS

The West Virginia State Police desire to establish an open-end contract for the purchase of non-digital mobile radio equipment and related accessories. The contract shall be available for use by the WV Division of Natural Resources Law Enforcement Section and all other entities of state government, as well as counties and municipalities as this will assist in the State's Interoperable Radio Project.

		Comply?	
		<u>Yes</u>	<u>No</u>
<b>1. ITEM #1 - VHF MOBILE (Wideband/Narrowband capable – Non-digital operation)</b>			
1.1	A mobile under dash type radio (one piece) capable of operating in the 150-174 MHz band shall be provided.	<u>X</u>	_____
1.2	Radio shall be capable via programming of wide band and narrow band operation.	<u>X</u>	_____
1.2.1	Each channel shall be individually programmable with regard to wideband/narrowband operation.	<u>X</u>	_____
1.2.2	There shall be no limitations in the radio with regard to what channels may be programmed into the radio.	<u>X</u>	_____
1.2.3	It shall be capable of storing a minimum of 128 channels.	<u>X</u>	_____
1.3	All currently licensable frequencies shall be considered acceptable to the unit.	<u>X</u>	_____
1.4	It shall have maximum dimensions of 7.5" W x 3.5" H x 10" D.	<u>X</u>	_____
1.5	Channel indication shall be by way of an alphanumeric display containing a minimum of 8 digits.	<u>X</u>	_____
1.6	If the front panel is sloped, the amount of slope shall not be greater than 20 degrees.	<u>X</u>	_____

- 1.7 Radio shall have programmable encode and decode capability for both CTCSS tones and digital coded squelch with a minimum of one pair of tones, not necessarily the same, for each programmed channel. X \_\_\_\_\_
- 1.8 It shall transmit with a minimum of 40 watts RF. X \_\_\_\_\_
- 1.9 Receiver audio stage shall be capable of a minimum of 5 watts of audio from the internal speaker. X \_\_\_\_\_
- 1.10 The speaker shall be driven by this audio amplifier and must be capable of dissipating the entire audio capability. X \_\_\_\_\_
- 1.11 An external speaker will be provided with the unit. X \_\_\_\_\_
- 1.11.1 When the external speaker is in use, any internal speaker shall be capable of being disabled. X \_\_\_\_\_
- 1.11.2 If the internal speaker is mounted on the radio front panel, then the external speaker may be deleted, but must still be capable of using same. X \_\_\_\_\_
- 1.12 A standard mobile microphone shall be provided. X \_\_\_\_\_

**2. ITEM #2 - UHF MOBILE (Wideband/Narrowband capable - Non-digital operation)**

- 2.1 A mobile under dash type radio (one piece) capable of operating in the 403 - 470 MHz band shall be provided. \_\_\_\_\_ **430-470MHz** \_\_\_\_\_
- 2.2 Radio shall be capable via programming of wide band and narrow band operation. X \_\_\_\_\_
- 2.2.1 Each channel shall be individually programmable with regard to wideband/narrowband operation. X \_\_\_\_\_
- 2.2.2 There shall be no limitations in the radio with regard what channels may be programmed into the radio. X \_\_\_\_\_
- 2.2.3 All currently licensable frequencies shall be considered acceptable to the unit. X \_\_\_\_\_
- 2.3 It shall be capable of storing a minimum of 128 channels. X \_\_\_\_\_
- 2.4 Channel indication shall be by way of an alphanumeric display containing a minimum of 8 digits. X \_\_\_\_\_

- |  |   |   |       |
|--|---|---|-------|
| 2.5  | It shall have maximum dimensions of 7.5" W x 3.5" H x 10" D.  | X | _____ |
| 2.6  | If the front panel is sloped, the amount of slope shall not be greater than 20 degrees.   | X | _____ |
| 2.7  | Radio shall have programmable encode and decode capability for both CTCSS tones and digital coded squelch with a minimum of one pair of tones, not necessarily the same, for each programmed channel. | X | _____ |
| 2.8  | It shall transmit with a minimum of 40 watts RF.  | X | _____ |
| 2.9  | Receiver audio stage shall be capable of a minimum of 5 watts of audio from the internal speaker.   | X | _____ |
| 2.10   | The speaker shall be driven by this audio amplifier and must be capable of dissipating the entire audio capability.   | X | _____ |
| 2.10.1   | An external speaker will be provided with the unit.   | X | _____ |
| 2.10.2   | When the external speaker is in use, any internal speaker shall be capable of being disabled.   | X | _____ |
| 2.10.3   | If the internal speaker is mounted on the radio front panel, then the external speaker may be deleted, but must still be capable of using same.   | X | _____ |
| 2.11   | A standard microphone shall be provided.  | X | _____ |
| <b>3. GENERAL SPECIFICATIONS AND WARRANTY relating to Items 1 &amp; 2.</b> |   |   |       |
| 3.1  | A working example of the equipment to be provided will be available for evaluation prior to award.  | X | _____ |
| 3.2  | Operating and repair manuals will be provided on each component delivered for evaluation.   | X | _____ |
| 3.3  | The documentation supplied by the accepted vendor will not be returned, and shall not be construed as being part of the manuals required in other parts of this specification.                        | X | _____ |

- |       |   |   |       |
|-------|---|---|-------|
| 3.4   | The working sample will include explicit instructions and diagrams to facilitate connection of all components as intended by the vendor.  | X | _____ |
| 3.5   | If the vendor desires, it is acceptable for a representative to assemble the package in working order.  | X | _____ |
| 3.6   | Any failure of the example to not contain all items specified and to not perform as required will be grounds for disqualification of the bid.                                     | X | _____ |
| 3.7   | All equipment shall be warranted for a period of 1 year, including parts and labor, and beginning when the equipment is first placed in service.                                  | X | _____ |
| 3.8   | All features that are placed in the radio by way of programming or feature encoding will remain for the life of the radio.  | X | _____ |
| 3.8.1 | Any lost feature information (ie. # of channels, type of radio, etc) will be replaced (provided) at no charge for the life of the radio.  | X | _____ |
| 3.9   | The successful vendor shall provide pre-paid shipping labels to cover all shipping charges for any item needing to be returned for repair work during the warranty period.        | X | _____ |
| 3.10  | Upon request and/or prior to bid award Vendors shall provide manufacturer's certification indicating they are an authorized reseller of the product(s) they are offering/bidding. | X | _____ |
| 3.11  | All firmware upgrades will be free of charge for the life of the radio and shall be provided via Internet connection to a downloadable software site.                             | X | _____ |
| 3.12  | All programming software updates shall be free of charge for the life of the radio and shall be provided via Internet connection to a downloadable software site.                 | X | _____ |
| 3.13  | All items are to be available for purchase separately and each item is to be individually priced.   | X | _____ |
| 3.14  | Each item bid is to include make and model on Price Quotation sheet provided.   | X | _____ |

3.15 Each item bid is to include make and model on Price Quotation sheet provided, and shall include literature sufficient for analysis of product being proposed.

X \_\_\_\_\_

**4. COMPATIBILITY**

4.1 Any modifications necessary to make this equipment operate properly with other provided equipment are to be the responsibility of the vendor.

X \_\_\_\_\_

4.2 All programming and jumper settings must be performed prior to delivery for operation with any other equipment in this specification.

X \_\_\_\_\_

4.3 All equipment shall function without unintended interaction and interference to other components.

X \_\_\_\_\_

**5. SERVICE MANUALS**

5.1 Schematics will be available and provided as specified.

X \_\_\_\_\_

5.2 A minimum of 6 complete depot level service/repair manuals will be provided.

X \_\_\_\_\_

5.3 If greater than 30 radios are provided, service/repair manuals shall be provided in a ratio of 1 manual per 5 radios.

X \_\_\_\_\_

5.4 If greater than 50 radios are provided, service/repair manuals shall be provided in a ratio of 1 manual per 10 radios after fulfilling minimum requirements.

X \_\_\_\_\_

5.5 Any failure to comply will be grounds for disqualification of the bid, or cancellation of the contract.

X \_\_\_\_\_

**6. The following options shall be available for Items 1 & 2:**

6.1 Desktop Microphone to substitute for mobile microphone.

X \_\_\_\_\_

6.2 Desktop Power Supply to convert mobile radio into table top base type radio.

X \_\_\_\_\_

6.3 Increase channel capacity to 255 channels.

X \_\_\_\_\_

6.4 Increase channel capacity to 512 channels.

X \_\_\_\_\_

**7. PROGRAMMING SOFTWARE**

7.1 All radio programming must be able to be performed on a Microsoft Windows 2000/XP based computer.

X \_\_\_\_\_

7.2 The vendor shall make available for purchase all programming software and cabling necessary to program all radios.

X \_\_\_\_\_



STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

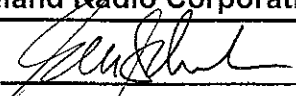
**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

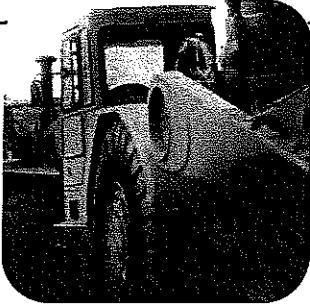
Vendor's Name: Midland Radio Corporation

Authorized Signature:  VP Finance

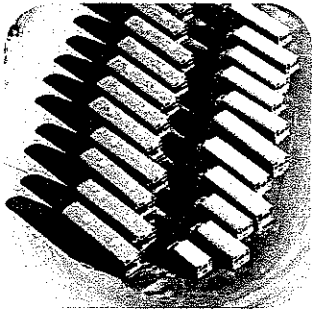
Date: 1/2/08



## OLYMPIAN SERIES MOBILE RADIO



- 5 / 50 AND 10 / 70 WATTS VHF  
5 / 45 WATTS UHF



- 8 / 32 / 128 CHANNELS

- CTCSS / DCS

- MULTIPLE SCAN FUNCTIONS

- TWO-TONE ENCODE / DECODE

- PROGRAMMABLE 12.5 / 25 KHZ BY CHANNEL



- ALPHANUMERIC DISPLAY ON 32 AND 128 CHANNEL MODELS

- PROGRAMMABLE SOFT KEYS

- MEETS MIL-STD 810F



VHF Models MO-1008  
/ MO-1032 / MO-1128 UHF Models MO-4008  
/ MO-7128 / MO-4032 / MO-4128

### Specifications

Frequency Range	136 - 174 MHz	430 - 470 MHz
Channels	8 / 32 / 128 (grouped in up to 8 banks)	
Channel Spacing (wide/narrow)	25 / 12.5 kHz	
Channel Stepping	2.5, 5, 6.25, 7.5 kHz	5, 6.25 kHz
CTCSS / DCS Per Channel	50 CTCSS / 104 DCS	
Input Voltage	13.6V DC ±15%	
Dimensions H x W x D	1-3/4" x 6-1/2" x 6-3/8" (44 x 164 x 162 mm)	
Weight	3.3 lbs. (1.5 kg)	
MIL-STD Specifications	810F	
FCC Identifier	MMAM01032	MMAM04032
FCC Compliance	Part 90	

### Receiver Specifications

Measurement per ANSI / TIA / EIA-603

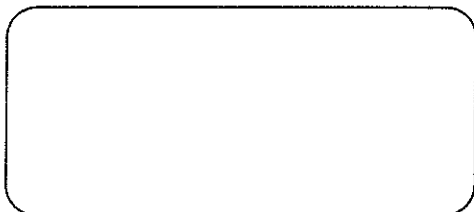
Frequency Stability	±2.5 ppm (-30° to +60°C)
Sensitivity (12 dB SINAD)	.25 µV
Selectivity	65 dB @ 12.5 kHz; 70 dB @ 25 kHz
Acceptable Radio Frequency Displacement	±1 kHz @ 12.5 kHz; ±2 kHz @ 25 kHz
Spurious Rejection	65 dB @ 12.5 kHz; 70 dB @ 25 kHz
Intermodulation Rejection	70 dB
Squelch Sensitivity	< 12 dB SINAD
Audio Response	Per EIA / TIA-603 Specifications
Audio Output	4 Watts @ < 5% THD into 8 Ω
RF Input Impedance	50 Ω

### Transmitter Specifications

Measurement per ANSI / TIA / EIA-603

RF Power Output (MO-1008/MO-1032/MO-1128)	5 Watts or 50 Watts	5 Watts or 45 Watts
RF Power Output (MO-7128)	10 Watts or 70 Watts	
Frequency Stability	±2.5 ppm -22°F to +140°F (-30° to +60°C)	
Modulation	11K0F3E, 16K0F3E	
Adjacent Channel Emissions	60 dB @ 12.5 kHz; 70 dB @ 25 kHz	
Spurious Emissions	70 dB	
FM Hum and Noise	40 dB @ 12.5 kHz; 45 dB @ 25 kHz	
Audio Response	Per EIA / TIA-603 Specifications	
Audio Distortion	< 5% 1 kHz @ 60% deviation	
RF Output Impedance	50 Ω	

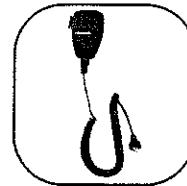
FOR MORE INFORMATION, CONTACT:



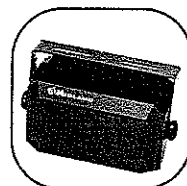
MIDLAND RADIO CORPORATION  
5900 PARRETTA DRIVE  
KANSAS CITY, MO 64120 USA  
TEL: 816-241-8500  
FAX: 816-241-5713  
EMAIL: MAIL@MIDLANDRADIO.COM  
WWW.MIDLANDRADIO.COM



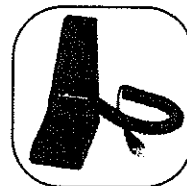
HEAVY DUTY DTMF  
MOBILE MIC (ACC-709)



HEAVY DUTY MOBILE  
MIC (ACC-4473)



HEAVY DUTY REMOTE  
SPEAKER (AA-1470A)

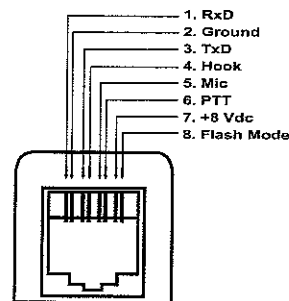


BASE STATION  
MICROPHONE (ACC-704)

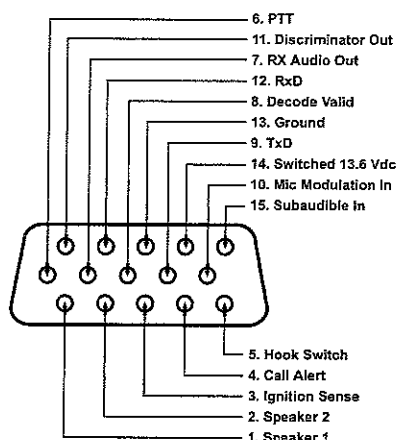
### \*\*\* OTHER OPTIONS NOT SHOWN \*\*\*

PC PROGRAMMING SOFTWARE, WINDOWS® 95 OR  
LATER ON CD-ROM (ACC-911CD)  
PC PROGRAMMING INTERFACE CABLE (ACC-2100)  
SERVICE MANUAL (680-100-2017)

### 8-PIN MIC CONNECTORS



### 15DB OPTION INTERFACE CONNECTOR





5900 Parretta Drive • KANSAS CITY, MISSOURI • 64120  
TELEPHONE: (816) 241-8500 • FAX: (816) 241-5713  
EMAIL: mail@midlandradio.com  
WEBSITE: www.midlandradio.com

## COMMERCIAL WARRANTY CLAUSE

Midland Radio Corporation equipment is designed and manufactured to provide quality trouble-free service for the user. To assure that each unit lives up to this standard of quality, all transceivers are individually inspected before being released into distribution. To supplement this rigid quality control, Midland Radio Corporation equipment is covered by the following written warranty, which is extended by Midland Radio Corporation to the end user.

### Warranty Statement

Midland Radio Corporation (herein MRC), warrants each new radio product manufactured to be free from defects in material and workmanship under normal use and service for the time period listed below. This warranty is offered to the original end user and is not assignable or transferable.

MRC will repair without charge any Midland Radio transmitter which fails due to a defect in material or workmanship within the period of time following the date of original purchase as described below:

<b>Midland Radio Corporation Products</b>	
PL 2000 series & SP200 series portables / ML and MO series mobiles	Two (2) Years
STP P25 Portables, STM P25 Mobiles, SP 400 and PL 5000 series portables	Three (3) Years
Titan series Mobiles and Vehicular Repeaters	Three (3) Years
Base-Tech II Analog Conventional Base/ Repeater Stations	Five (5) Years
Base Tech III P25 Base / Repeater Stations	Five (5) Years

MRC will also repair or replace, at its option, without charge, any Midland Radio accessory item which failed and were not a part of or installed in new Midland Radio transceivers at the time of purchase by initial user and all external accessory items (i.e., cases, batteries, antennas, microphones, etc.), which fail due to defect in material or workmanship within the period of time following the date of original user purchase as described below:

<b>Midland Radio Corporation Accessories</b>	
Rechargeable Batteries	One (1) Year
Battery Chargers	One (1) Year
All other Accessories	One (1) Year
Midland Authorized repair parts	90 days

This warranty does not cover any option or accessory not furnished by MRC, or damage caused by such options or accessories.

This warranty excludes damage caused by improper operation, testing, repair, modification, alteration, adjustment, installation, or maintenance. Damage resulting from either accident or neglect is also excluded.

This warranty does not include cost of labor for removal or reinstallation of the product or accessory in a vehicle or other mounting.

THIS WARRANTY IS EXTENDED BY MIDLAND RADIO CORPORATION IN LIEU OF ALL OTHER WARRANTIES EITHER EXPRESSED OR IMPLIED INCLUDING THE IMPLIED WARRANTY OF MERCHANTABILITY. MIDLAND RADIO CORPORATION DOES NOT AUTHORIZE ANY PERSON TO CREATE FOR IT ANY OTHER OBLIGATION OR LIABILITY IN CONNECTION WITH ITS PRODUCTS. MIDLAND RADIO CORPORATION SHALL IN NO EVENT BE LIABLE FOR LOSS OF TIME, INCONVENIENCE, COMMERCIAL LOSS, OR CONSEQUENTIAL DAMAGES.

SOME STATES DO NOT ALLOW THE EXCLUSION OF IMPLIED WARRANTIES, OR INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE ABOVE EXCLUSION MAY NOT APPLY TO YOU.

Midland Radio Corporation

5900 Parretta Drive, Kansas City, MO. 64120 Phone: (816) 241-8500 Fax: (816) 241-5713

Website: www.midlandradio.com E-Mail: mail@midlandradio.com



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## WARRANTY AND NON-WARRANTY REPAIR PROCEDURES:

For all **Midland Radio Corporation LMR products** requiring warranty or non-warranty service, ship the product item to the following address:

**Midland Radio Corporation  
ATTN: LMR Repair  
5900 Parretta Drive  
Kansas City, MO 64120**

(Call for a repair authorization number is not required.)

Shipments are to be sent via freight prepaid. Midland Radio Corporation will return the product freight prepaid via best way.

**Please enclose the following information with your Midland Radio Corporation LMR products sent in for repair:**

**Agency Name**

**Return Address**

**Phone #**

**Account #**

**P.O. # (if required)**

**Brief description of the problem**

The Midland Radio Corporation LMR product(s) sent in for repair will be tracked by name, model, and serial number. Any questions and/or inquiries that you might have concerning your repair, please contact Liz Hawkins, (lhawkins@midlandradio.com) at 1-816-241-8500 ex. 232.

For technical assistance please contact Jeff Brame, (jbrame@midlandradio.com) at 816-241-8500, ext 238.

**The following labor rates will apply for "Non-Warranty" repair of Midland Radio Corporation LMR product(s):**

Analog Mobiles: \$130.00 flat rate

P25 Mobiles: \$165.00 flat rate

Analog Portables: \$90.00 flat rate

P25 Portables: \$165.00 flat rate

Base-Tech II analog components: \$130.00 flat rate

Base-Tech III P25 components: \$165.00 flat rate

Base-Tech PA's: \$75.00 per hour plus parts.

Damaged units: Estimates @ \$75.00/hr plus parts, non-approved estimates will be charged a \$45.00 bench fee. All accessories replaced or repaired at \$110.00 flat rate whichever is most cost effective.

Midland Radio Corporation Bid Price Breakout WV RFQ DPS0814 and DPS0816								
Item Type	Midland Model No.	Description	List Price (2008)	2008 Contract Price	2008 Contract % Off List	Qty.	Ext.	
<b>Analog Mobile Radios</b>								
Item #1	MO-1128	VHF 50 Watt, 128 Channel Mobile Radio with 8 Character Alphanumeric LCD.	\$399.00	\$271.32	32%			
	<b>Includes:</b>							
	ACC-4473	Heavy Duty Standard Replacement Microphone, for ML and MO Series Mobiles with Mic Bracket	\$64.00					
	950-040-0031	MO Series Mobile Replacement DC Power Cord	\$39.67					
	480-020-0073	MO Series Mobile Mounting Bracket Kit	\$29.37					
		MO Series Mobile Owner's Manual						
Item #2	MO-4128	UHF 45 Watt, 128 Channel Mobile Radio with 8 Character Alphanumeric LCD.	\$399.00	\$271.32	32%			
	<b>Includes:</b>							
	ACC-4473	Heavy Duty Standard Replacement Microphone, for ML and MO Series Mobiles with Mic Bracket	\$64.00					
	950-040-0031	MO Series Mobile Replacement DC Power Cord	\$39.67					
	480-020-0073	MO Series Mobile Mounting Bracket Kit	\$29.37					
		MO Series Mobile Owner's Manual						
New	MO-7128	VHF 70 Watt, 128 Channel Mobile Radio with 8 Character Alphanumeric LCD.	\$459.95	\$312.77	32%			
	ACC-4473	Heavy Duty Standard Replacement Microphone, for ML and MO Series Mobiles with Mic Bracket	\$64.00					
	950-040-0031	MO Series Mobile Replacement DC Power Cord	\$39.67					
	480-020-0073	MO Series Mobile Mounting Bracket Kit	\$29.37					
		MO Series Mobile Owner's Manual						
<b>Analog Mobile Radio Accessories</b>								
	AA-1470A	Heavy Duty External Remote Speaker, for ML and MO Series Mobiles	\$34.00	\$23.12	32%			
Option A	ACC-4473	Heavy Duty Standard Replacement Microphone, for ML and MO Series Mobiles	\$64.00	\$43.52	32%			
	ACC-704	Base Station Desktop Microphone, for MO Series Mobiles	\$126.00	\$85.68	32%			
Option B	ACC-709	Heavy Duty DTMF Mobile Microphone, for use with ML and MO Series Mobiles	\$120.00	\$81.60	32%			
Option C	LP-18	18 amp 13.8Vdc desktop power supply	\$296.00	\$201.28	32%			
Option D		Increase Channel Capacity MO Series from 128 to 256 Channel	\$75.00	\$50.25				
		Increase Channel Capacity MO Series from 128 to 512 Channel	\$100.00	\$66.00				
<b>Analog Mobile Radio Programming</b>								
Item #3	ACC-2100	PC Programming inter-face cable for MO series mobiles	\$58.00	\$39.44	32%			
Item #3	ACC-911CD	PC Programming software (Windows® 95 or later), for MO series mobiles	\$44.00	\$29.92	32%			

Item Type	Midland Model No.	Description	List Price (2008)	2008 Contract Price	2008 Contract % Off List	Qty.	Ext.
<b>Service Manuals &amp; Items</b>							
	480-020-0073	MO Series Mobile Mounting Bracket Kit	\$29.37	\$19.97	32%		
	550-070-0009	MO Series Replacement Microphone Bracket	\$3.38	\$2.30	32%		
	680-100-2017	Service Manual MO Series Mobiles	\$34.00	\$23.12	32%		
	950-040-0031	MO Series Mobile Replacement DC Power Cord	\$39.67	\$26.98	32%		