



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 5

List View

### General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 1403545

Procurement Type: Central Master Agreement

Vendor ID: VS0000018473

Legal Name: UNIVERSAL PROTECTION SERVICE LP

Alias/DBA: UNIVERSAL PROTECTION SERVICE LLC/ALLIED UNIVERSAL SEC

SVS

Total Bid: \$486,648.64

Response Date: 04/16/2024

Response Time: 10:15

Responded By User ID: DRoose

First Name: Daniel

Last Name: Roose

Email: Daniel.Roose@aus.com

Phone: 908-391-7830

SO Doc Code: CRFQ

SO Dept: 0926

SO Doc ID: PSC2400000007

Published Date: 4/10/24

Close Date: 4/16/24

Close Time: 13:30

Status: Closed

Solicitation Description: Security Guard Services for PSC HQ

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1403545  
**Solicitation Description:** Security Guard Services for PSC HQ  
**Proc Type:** Central Master Agreement

| Solicitation Closes | Solicitation Response        | Version |
|---------------------|------------------------------|---------|
| 2024-04-16 13:30    | SR 0926 ESR04122400000005991 | 1       |

**VENDOR**  
 VS0000018473  
 UNIVERSAL PROTECTION SERVICE LP

**Solicitation Number:** CRFQ 0926 PSC2400000007  
**Total Bid:** 486648.6400000000139698386192 **Response Date:** 2024-04-16 **Response Time:** 10:15:38  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Larry D McDonnell  
 304-558-2063  
 larry.d.mcdonnell@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc            | Qty     | Unit Issue | Unit Price    | Ln Total Or Contract Amount |
|------|-------------------------|---------|------------|---------------|-----------------------------|
| 1    | Security guard services | 1.00000 | LS         | 486648.640000 | 486648.64                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 92121504  |              |               |         |

**Commodity Line Comments:** Year One, \$116,328.96  
Year Two, \$119,807.84  
Year Three, \$123,401.60  
Year Four, \$127,110.24

**Extended Description:**

See attached documentation for further details.  
Lump Sum price, Vendor must include the Pricing Page (Exhibit A) from bid package.



# An Allied Universal<sup>®</sup> Quotation to State of West Virginia

Security Guard Services for PSC HQ

RFQ 0926 PSC2400000007

**Presented to:**  
**Larry D McDonnell**  
State of West Virginia

**Presented By:**  
**Daniel Roose**  
Director Government Services  
Allied Universal Security Services

April 16, 2024

Larry D McDonnell  
State of West Virginia  
2019 Washington Street, East  
Charleston, PA 25305

Dear Mr. McDonnell,

Thank you for allowing Allied Universal<sup>®</sup> Security Services to participate in your procurement process and the opportunity to be the security provider of choice to the State of West Virginia Public Service Commission. We understand the importance of quality security, and understand providing public facing security to provide a program that meets your current requirements and our ability to meet all your future needs as well.

Allied Universal has the breadth and resources to support all of your local needs with our more than 525 West Virginian residents that we employ, and there is no doubt we can meet the State's needs, as we proved for the 8 years that we serviced the State of West Virginia contract.

We are confident that our prominent presence and experience in West Virginia has enabled us to provide a quote with the correct wages to ensure the highest level of service to meet the State of West Virginia Public Service Commission's expectations.

Our local management team of Charles (Chuck) Wimer and Shawn Bailey will provide hands on supervision and management of your security program locally, with the regional support from Nick Paros, Regional Vice President, along with all of our regional and national support teams.

We look forward to working with your organization. If you have any questions during your review process, please contact me at 732-359-4035 or [Daniel.Roose@aus.com](mailto:Daniel.Roose@aus.com). Or you can also contact Chuck Wimer at 502-645-2308 or [Charles.Wimer@aus.com](mailto:Charles.Wimer@aus.com).

Sincerely,



Daniel Roose  
Director Government Services  
Allied Universal Security Services

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## Vendor Identification

**Legal Name:** Universal Protection Service LLC, dba Allied Universal Security Services

Incorporated on October 25, 2011 in Delaware (name changed with merger of Allied Barton and Universal Security Services)

Have been providing services since 1965

Local office: 500B1 Prestige Park, Hurricane West Virginia 25526  
304-727-4608, fax 304-205-0781  
24x7 x 365 days Assurance Center 866-703-7666

Normal business hours- phones automatic transfer to assurance center after hours

Primary Contract Manager:  
Charles Wimer  
502-645-2308 cell  
Charles.Wimer@aus.com

FEIN 33-0973846

Number of employees: 525 in West Virginia. 300,000 nationwide

Because we believe in developing strong partnerships with our clients, we will be immersed in your culture and as dedicated to your program as you are. Allied Universal® has positioned itself as the security provider of choice in your area. The investment we have made in our local management teams is extensive and represents the key differentiator between Allied Universal® and our competitors. We do our job, so you can do yours.



## Vendor Qualifications

*For 65+ years, Allied Universal® has been keeping people safe, protecting property, and providing peace of mind through our dedication to quality leadership, industry expertise, and our commitment to building unparalleled employee and client relationships. As a leading provider of security services in North America, with over 300,000 Security Professionals protecting over 50,000 client sites, Allied Universal® is There for you.® Our local presence in West Virginia entails over 525 employees.*

### Our government experiences

Allied Universal serves numerous Statewide contracts, serving a wide variety of location types across states – from State Capitols to administration buildings, health care and human services offices, transportation facilities and many more. These contracts span large geographies and up to 300 facilities under one contract. We provide armed and unarmed security officer services including access control, visitor and vehicle screening, mobile and foot patrols, and many others.

These include:

|                        |                       |
|------------------------|-----------------------|
| State of New Jersey    | State of Delaware     |
| State of Illinois      | State of Georgia      |
| State of Tennessee     | State of Nevada       |
| State of Florida       | State of Washington   |
| State of Massachusetts | City of New York City |

We understand the complexity of maintaining compliance with rules and regulations while providing the required security services, considering the need for qualified, security professionals. **Allied Universal's provides security services to 300 municipal, county and state government clients**, including single contracts covering up to 300 facilities. While each client contract is unique in scope and size, typical facilities Allied Universal secures include:

- City Hall, County Courthouse Complex, State Capitol Complexes, and Federal Facilities
- Courthouses
- City and County Agencies
- City and County Health facilities & Hospitals
- County Juvenile Assessment Centers
- City/County Water and Utilities
- Parking Facilities
- Data Centers
- City/County/Federal Child Care Centers
- Motor Vehicle and other Licensing Facilities
- Social Security and Human Services Centers

With our years of substantial experience and specialization in serving governmental entities nationwide, we leverage national best practices from existing programs and bring ideas and innovation to each client's future growth. Conducting operational business reviews to document the fulfillment of contract requirements and track key performance indicators will provide the accountability the State of West Virginia Public Service Commission requires for the security provider to be flexible and accommodating to your diverse facility needs.

We take a personalized, integrated approach to your needs, becoming fully immersed in your culture, mission, and values, to provide proactive security services and innovative smart technology tailored to your unique requirements. The result is top-notch security solutions that give you the freedom to create, produce and innovate with your core business.

Our world-class customer service and track record of success starts with our local leadership, equipped with the knowledge to serve you with service-oriented professionalism supported by the most advanced systems and integrated technology in the industry. As your trusted security partner, Allied Universal® stands ready to secure and care for the people and businesses in our communities.

### **Unmatched service, systems, and solutions**

At Allied Universal®, we partner with you, leveraging our trained Security Professionals supported by industry-leading technology and systems to provide comprehensive, customized security solutions that not only help protect against threats, but enable organizations to make better, more informed decisions about their security operations.

Our security teams are well trained, reliable, supported by national resources, and focused on helping you reach your security goals and exceed your expectations. Our focus on a customized solution in support of the specific needs of the WV PSC HQ allows us to achieve that goal. Among the information that you will find in our proposal, none is more important than our solutions to your needs.

### **Streamlined Screening and Hiring with AU HireSmart™**

Allied Universal® has invested time and resources into our recruiting, and our recruiters use AU HireSmart™—an end-to-end Artificial Intelligence (AI) recruiting solution, which provides a number of unique benefits designed to streamline the recruiting process to meet your placement needs quickly.

AU HireSmart™ translates candidate video screening tests into actionable data that accurately predicts a candidate's aptitude for any given role. These videos measure emotional expression, tone, language patterns, and word choice to determine a candidate's fit for the position. This process improves the quality of services we provide while decreasing Security Professional turnover by matching candidates with the jobs most suited to them.

### **World-class, Award-winning Training**

AU Institute™ is the umbrella under which all formal training and development opportunities exist. Allied Institute is supported by more than 50 full- and part-time certified instructors, and provides both mandatory and voluntary courses, which are offered pre-assignment, on-the-job, and as continuing education. Our training consists of the following phases:

- New Employee Orientation
- On the Job Training
- Core Training
- Ongoing & Refresher Training

Our training program and processes fully meets the State of West Virginia mandates and exceeds those requirements. Our trainers are in-house Allied Universal employees and provide training in our local officers, on-line virtually or at client locations, if requested.

## Leadership



**NICHOLAS J. Paros**  
**Regional Vice President - Delaware/Maryland/West Virginia**

Nicholas Paros provides direct management and operations support for security services through three field offices in Delaware, Maryland, and West Virginia. He supports customers through proactive leadership of three direct reports, 28 indirect reports, and approximately 3,000 Security Professionals.

Nicholas joined Allied Universal® in 2021 through the acquisition of G4S where he was the Senior Vice President overseeing the Maryland, Delaware, South Jersey, Pennsylvania, and Ohio markets. While at G4S, he also assumed the roles of General Manager and Vice President. In addition, Nicholas was a Maryland State Trooper (Cadet through Lieutenant Colonel) between 1983-2006.

Nicholas has been an active member of ASIS International since 2009 and is a current member of the Maryland Troopers Association and the Fraternal Order of Police. He also served as a Board Member of Metro Crime Stoppers of Maryland, Maryland Handgun Review Board, and the Professional Licensing Board of Examiners for security Guard and Private Detective Agencies in the state of Delaware.

Nicholas earned a Bachelor of Science degree in Criminal Justice Administration from the University of Phoenix. He also completed John Hopkins University Executive Leadership Training, Maryland State's Police K-9 Training, Critical Infrastructure Security Training, Active Shooter Training, and numerous other programs.

## Government Services Subject Matter Experts



**CHARLES BOHNENBERGER**  
**Senior Vice President, Government Services**

Charles Bohnenberger entered the private security industry more than a decade ago, bringing extensive experience in the public and private sectors. He leads our business in the local, state and federal government markets to provide security services to public agencies. He is responsible for contract compliance, financial performance, service offerings and brand development in such specialties as airports, port facilities, transit systems, government-owned utilities, courthouses and federal government facilities.

His experience in the public sector includes serving as a senior advisor to Pennsylvania Governor and former United States Secretary of Homeland Security Tom Ridge, and as an appointee in the George H.W. Bush Administration serving on the White House staff. He has also served as Senior Vice President and Team Leader of Government Banking for Santander Bank. Charles holds a BA in Political Science from Villanova University and a Master of Public Administration from the University of Pennsylvania. He represents Allied Universal® as a member of industry-related organizations such as the American Public Transit Association (APTS), the International Association of Chiefs of Police (IACP), the National Sheriff's Association (NSA), and the National Association of Security Companies (NASCO) Federal Protective Service Advisory Council. He holds positions on various committees within these organizations and serves as a subject matter expert to their membership, helping to develop best practices and industry standards.

***Our experience and expertise has been gained throughout of 65 years of providing security guard services, and our past history with servicing the State of West Virginia state contract for 8 years.***

## References

### West Virginia Dept of Highways 190 Dry Branch Drive, Charleston WV 25306

|                  |                                   |
|------------------|-----------------------------------|
| Service Started: | Services since 2016               |
| Customer Name:   | Wanda Casto                       |
| Customer Phone:  | 304-414-6653 wanda.f.casto@wv.gov |

### Ergon 9995 Ohio River Blvd, Newell WV 26050

|                  |   |
|------------------|---|
| Service Started: | January 2013                              |
| Customer Name:   | Randy Swartzmiller                        |
| Customer Phone:  | 304-479-5140 Randy.Swartzmiller@Ergon.com |

### Amazon 500 Kinetic Drive, Huntington WV 25701

|                  |                                  |
|------------------|----------------------------------|
| Service Started: | August 2021                      |
| Customer Name:   | Napolean Burris                  |
| Customer Phone:  | 304-409-8261 napburri@amazon.com |

### TC Energy 1700 MacCorkle Ave SE, Charleston WV 25314

|                 |                           |
|-----------------|---------------------------|
| Customer Name:  | Tamika Henry              |
| Customer Phone: | 304-550-3075              |
| Customer Email: | Tamika.henry@tcenergy.com |

### Dow Chemical 437 MacCorkle Ave, S Charleston WV 25303

|                 |                |
|-----------------|----------------|
| Customer Name:  | Mark Grimm     |
| Customer Phone: | 304-747-1017   |
| Customer Email: | Marimm@dow.com |

### Ashland Oil Company 100 Big Sandy River Rd, Kenova WV 25530

|                 |                               |
|-----------------|-------------------------------|
| Customer Name:  | Karen Sewart                  |
| Customer Phone: | 304-528-2612                  |
| Customer Email: | Karen.Sewart@aocmaterials.com |

## Required Forms Certification and Signature

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Charles Wimer

(Address) 500B1 Prestige Park, Hurricane WV 25526

(Phone Number) / (Fax Number) 304-727-4608, 304-205-0781

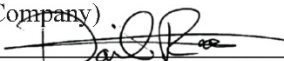
(email address) Charles.Wimer@aus.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.*

Universal Protection Service, LLC dba Allied Universal Security Services

(Company)



(Signature of Authorized Representative)

Daniel Roose, Director Government Services April 16, 2024

(Printed Name and Title of Authorized Representative) (Date)

732-584-7905 direct, 908-391-7830 cell, 304-205-0781 fax

(Phone Number) (Fax Number)

Daniel.Roose@aus.com

(Email Address)

Revised 8/24/2023

## Addendums

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ PSC24\*07**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

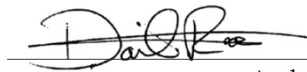
(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Universal Protection Service, LLC  
dba Allied Universal Security Services

Company



Authorized Signature

April 16, 2024

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

## State Agency License



### CERTIFICATE OF P.I. FIRM & SECURITY GUARD FIRM

I, Mac Warner, Secretary of State of the  
State of West Virginia, hereby certify that

Nicholas John Paros

of

Universal Protection Service, LLC dba  
Allied Universal Security Services  
161 Washington Street  
Suite 600  
Conshohocken PA 19428

is hereby licensed to conduct the business and engage in the business of P.I. Firm & Security Guard Firm in the State of West Virginia, under the provisions of and in compliance with Chapter 30, Article 18 of the West Virginia Code. This Certificate shall be in effect and valid from 02/23/2024 to 02/23/2026 unless suspended or revoked thereto, in accordance with the provisions of the West Virginia Code.

**This license cannot be transferred**



Given under my hand and the Great  
Seal of the State of West Virginia  
on Friday, February 9, 2024

*Mac Warner*

Mac Warner  
West Virginia Secretary Of State

F220222009719

Secretary of State  
Bldg. 1, Suite 157-K  
1900 Kanawha Blvd. East

F240209013920

Phone: 304-558-6000  
866-767-8683  
Visit us online:

# Certificate of Insurance (Sample)



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
12/20/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |  |
|--|--|
| <b>PRODUCER</b><br>MARSH USA LLC<br>1717 Arch Street<br>Philadelphia, PA 19103<br>Attn: Philadelphia.certs@marsh.com / Fax: (212) 948-0360   | <b>CONTACT NAME:</b> Marsh   U.S. Operations   |
|  | <b>PHONE (A/C, No, Ext):</b> 866-966-4664 <b>FAX (A/C, No):</b><br><b>E-MAIL ADDRESS:</b> Philadelphia.Certs@marsh.com |
| CN118025105-ALL-STAND-24-25<br><br><b>INSURED</b><br>Allied Universal Topco, LLC<br>(See Attached for Additional Named Insureds)<br>161 Washington Street, Suite 600<br>Conshohocken, PA 19428 | <b>INSURER(S) AFFORDING COVERAGE</b> <b>NAIC #</b>   |
|  | <b>INSURER A:</b> Indian Harbor Insurance Company      36940   |
|  | <b>INSURER B:</b> Greenwich Insurance Company      22322   |
|  | <b>INSURER C:</b> XL Insurance America      24554  |
|  | <b>INSURER D:</b> Indemnity Insurance Company of North America      43575  |
|  | <b>INSURER E:</b> XL Specialty Insurance Company      37885  |
| <b>INSURER F:</b>  |  |

**COVERAGES**      **CERTIFICATE NUMBER:** CLE-006560686-23      **REVISION NUMBER:** 4

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDITIONAL INSURED | POLICY NUMBER  | POLICY EFF (MM/DD/YYYY)                | POLICY EXP (MM/DD/YYYY)                | LIMITS   |
|----------|--|--------------------|--|--|--|--|
| A        | <input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b><br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><input checked="" type="checkbox"/> CONTRACTUAL LIABILITY<br><input checked="" type="checkbox"/> SIR \$1,750,000<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC<br>OTHER: |                    | RES943799404   | 01/01/2024                             | 01/01/2025                             | EACH OCCURRENCE \$ 30,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 30,000,000<br>MED EXP (Any one person) \$<br>PERSONAL & ADV INJURY \$ 30,000,000<br>GENERAL AGGREGATE \$ 55,000,000<br>PRODUCTS - COM/OP AGG \$ 55,000,000<br>\$ |
| B        | <input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b><br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY   |                    | RAD943781807   | 01/01/2024                             | 01/01/2025                             | COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$  |
| D        | <input type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR<br><input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE<br>DED    RETENTION \$  |                    | XSM G72500027 004<br>Excess of General Liability,<br>Auto Liability, and Workers' Comp | 01/01/2024                             | 01/01/2025                             | EACH OCCURRENCE \$ 10,000,000<br>AGGREGATE \$ 10,000,000<br>\$   |
| C        | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> Y/N<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)    N/A<br>If yes, describe under DESCRIPTION OF OPERATIONS below   |                    | RWD300120306 (AOS)<br>RWR300120406 (WJ)<br>RWE943548206 (CA, OH)                       | 01/01/2024<br>01/01/2024<br>01/01/2024 | 01/01/2025<br>01/01/2025<br>01/01/2025 | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-FR<br>E.L. EACH ACCIDENT \$ 1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$ 1,000,000<br>E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                      |
| A        | Professional Liability   |                    | RES943799404<br>SIR: \$1,750,000   | 01/01/2024                             | 01/01/2025                             | Claim 5,000,000<br>Aggregate 5,000,000   |

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES** (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Evidence of Insurance.

**CERTIFICATE HOLDER**

Allied Universal Topco, LLC  
Eight Tower Bridge  
161 Washington Street, Suite 600  
Conshohocken, PA 19428

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Marsh USA LLC*

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ACORD 25 (2016/03)

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## Pricing

### CRFQ PSC24\*07

| Section                          | Guard Classification                  | *Estimated Hours | Hourly Rate       | Total Amount           |
|----------------------------------|---------------------------------------|------------------|-------------------|------------------------|
| <b>Initial Year - 1</b>          |                                       |                  |                   |                        |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | \$19.04           | \$ 70,371.84 -         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | \$22.44           | \$ 45,957.12 -         |
| <b>Optional Renewal Year - 2</b> |                                       |                  |                   |                        |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | \$19.61           | \$ 72,478.56 -         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | \$23.11           | \$ 47,329.28 -         |
| <b>Optional Renewal Year - 3</b> |                                       |                  |                   |                        |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | \$20.20           | \$ 74,659.20 -         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | \$23.80           | \$ 48,742.40 -         |
| <b>Optional Renewal Year - 4</b> |                                       |                  |                   |                        |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | \$20.81           | \$ 76,913.76 -         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | \$24.51           | \$ 50,196.48 -         |
|                                  |                                       |                  | <b>Total Cost</b> | <b>\$ 486,648.64 -</b> |

Please note: \* This information is being captured for auditing purposes. The estimated volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

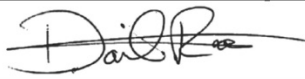
Any product or service not on the Agency provided pricing page will not be allowable. The State cannot accept alternate pricing pages, Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified. A no bid may result in Vendor's bid being disqualified.

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**REVISED: CONTRACT WILL BE AWARDED BY TOTAL BID AMOUNT, HOWEVER, INITIAL CONTRACT PERIOD WILL BE FOR A PERIOD OF ONE YEAR.**

Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.

#### BIDDER/VENDOR INFORMATION:

|   |  |                |
|---|--|----------------|
| Vendor Name:  | Universal Protection Service, LLC dba Allied Universal Security Services |                |
| Address:  | 500B1 Prestige Park  |                |
| City, St. Zip:  | Hurricane WV 25526   |                |
| Phone No.:  | 304-727-4608   |                |
| Email Address:  | Daniel.Roose@aus.com   |                |
|  |  | April 16, 2024 |

Vendor Signature

Date

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ PSC24\*07**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

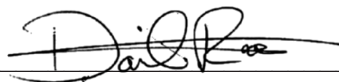
(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Universal Protection Service, LLC  
dba Allied Universal Security Services

Company



Authorized Signature

April 16, 2024

Date

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Charles Wimer

(Address) 500B1 Prestige Park, Hurricane WV 25526

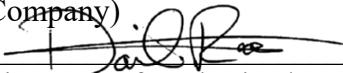
(Phone Number) / (Fax Number) 304-727-4608, 304-205-0781

(email address) Charles.Wimer@aus.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.*

Universal Protection Service, LLC dba Allied Universal Security Services

(Company) 

(Signature of Authorized Representative)

Daniel Roose, Director Government Services April 16, 2024

(Printed Name and Title of Authorized Representative) (Date)

732-584-7905 direct, 908-391-7830 cell, 304-205-0781 fax

(Phone Number) (Fax Number)

Daniel.Roose@aus.com

(Email Address)

# State of West Virginia



## CERTIFICATE OF P.I. FIRM & SECURITY GUARD FIRM

I, Mac Warner, Secretary of State of the  
State of West Virginia, hereby certify that

Nicholas John Paros

of

Universal Protection Service, LLC dba  
Allied Universal Security Services  
161 Washington Street  
Suite 600  
Conshohocken PA 19428

is hereby licensed to conduct the business and engage in the business of P.I. Firm & Security Guard Firm in the State of West Virginia, under the provisions of and in compliance with Chapter 30, Article 18 of the West Virginia Code. This Certificate shall be in effect and valid from 02/23/2024 to 02/23/2026 unless suspended or revoked thereto, in accordance with the provisions of the West Virginia Code.

**This license cannot be transferred**



Given under my hand and the Great  
Seal of the State of West Virginia  
on Friday, February 9, 2024

*Mac Warner*

Mac Warner  
West Virginia Secretary Of State

F220222009719

## CRFQ PSC24\*07

| Section                          | Guard Classification                  | *Estimated Hours | Hourly Rate       | Total Amount         |
|----------------------------------|---------------------------------------|------------------|-------------------|----------------------|
| <b>Initial Year - 1</b>          |                                       |                  |                   |                      |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | 19.04             | \$ 70,371.84         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | 22.44             | \$ 45,957.12         |
| <b>Optional Renewal Year - 2</b> |                                       |                  |                   |                      |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | 19.61             | \$ 72,478.56         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | 23.11             | \$ 47,329.28         |
| <b>Optional Renewal Year - 3</b> |                                       |                  |                   |                      |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | 20.2              | \$ 74,659.20         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | 23.8              | \$ 48,742.40         |
| <b>Optional Renewal Year - 4</b> |                                       |                  |                   |                      |
| 3.1.9.2.1                        | Security Guard II                     | 3,696            | 20.81             | \$ 76,913.76         |
| 3.1.9.2.2                        | Security Guard III / Shift Supervisor | 2,048            | 24.51             | \$ 50,196.48         |
|                                  |                                       |                  | <b>Total Cost</b> | <b>\$ 486,648.64</b> |

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|                       |  |
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| <b>Vendor Name:</b>   | Universal Protection Service LLC, dba Allied Universal Security Services |
| <b>Address:</b>       | 500B1 Prestige Park  |
| <b>City, St. Zip:</b> | Hurricane, WV 25526  |
| <b>Phone No.:</b>     | 304-727-4608   |
| <b>Email Address:</b> | <a href="mailto:Daniel.Roose@aus.com">Daniel.Roose@aus.com</a>           |
| #UNKNOWN!             | 16-Apr-24  |

**Vendor Signature**

**Date**