



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia Master Agreement

CORRECT ORDER NUMBER MUST
 APPEAR ON ALL PACKAGES, INVOICES,
 AND SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Date: 04-22-2024

Order Number:	CMA 0705 0705 LOT2300000002 2	Procurement Folder:	1173322
Document Name:	INSTANT LOTTERY TICKET PRINTING	Reason for Modification:	Change Order No. 01 is issued to update instant ticket product for new trademark printing and packaging options.
Document Description:	WV Lottery Instant Game Ticket Printing & Services		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2023-05-01
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2027-04-30

VENDOR	DEPARTMENT CONTACT																				
Vendor Customer Code: 000000101085 IGT GLOBAL SOLUTIONS CORP PO BOX 636514 CINCINNATI OH 452636514 US Vendor Contact Phone: 401-392-7834 Extension:	Requestor Name: Thomas P Hymes Requestor Phone: 304-558-2350 Requestor Email: thymes@wvlottery.com																				
Discount Details: <table border="1"> <thead> <tr> <th></th> <th>Discount Allowed</th> <th>Discount Percentage</th> <th>Discount Days</th> </tr> </thead> <tbody> <tr> <td>#1</td> <td>No</td> <td>0.0000</td> <td>0</td> </tr> <tr> <td>#2</td> <td>No</td> <td></td> <td></td> </tr> <tr> <td>#3</td> <td>No</td> <td></td> <td></td> </tr> <tr> <td>#4</td> <td>No</td> <td></td> <td></td> </tr> </tbody> </table>		Discount Allowed	Discount Percentage	Discount Days	#1	No	0.0000	0	#2	No			#3	No			#4	No			<div style="font-size: 48pt; font-weight: bold;">24</div> FILE LOCATION _____
	Discount Allowed	Discount Percentage	Discount Days																		
#1	No	0.0000	0																		
#2	No																				
#3	No																				
#4	No																				

INVOICE TO	SHIP TO
ACCOUNTS PAYABLE LOTTERY PO BOX 2067 CHARLESTON WV 25327-2067 US	PURCHASING LOTTERY 900 PENNSYLVANIA AVE CHARLESTON WV 25302 US

42624 6c

Purchasing Division's File Copy

Total Order Amount:	Open End
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Bob S 4/23/2024
 PURCHASING DIVISION AUTHORIZATION
 DATE: *[Signature]* 4/25/24
 ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM
 DATE: *John S. Gray*
 ELECTRONIC SIGNATURE ON FILE
 5/1/2024

ENCUMBRANCE CERTIFICATION
 DATE: *[Signature]* 5-1-24
 ELECTRONIC SIGNATURE ON FILE

Extended Description:

Change Order

Change Order No. 01 is issued to update the instant ticket product for new trademark printing and packaging options as set forth in the attached documentation, and according to all terms, conditions, prices, and specifications contained in the original contract, including all authorized change orders.

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	60141113				0.000000
	Service From	Service To		Service Contract Amount	
				0.00	

Commodity Line Description: LOTTERY TICKET PRINTING & RELATED SERVICES

Extended Description:

Vendor must Fill out Exhibit A in its entirety and submit Exhibit A with their bids.




P.O. BOX 2067
CHARLESTON, WV 25327

JOHN A. MYERS
DIRECTOR

PHONE: 304.558.0500
wvlottery.com

March 20, 2024

TO: Toby I. Welch, Senior Buyer, WV Purchasing Division
Brandon I Barr, Buyer, WV Purchasing Division

FROM:  Brian Nickerson, General Counsel, WV Lottery ^{WBN}
Thomas Hymes, Procurement Specialist, Senior, WV Lottery

SUBJECT: Change Order # 1 - CMA LOT2300000002 - Instant Lottery Ticket Printing

The Lottery is constantly seeking new ways to enhance the instant product for the benefit of our customers. There are several new and trademarked options available that we believe to be of interest and value which did not exist at the time of the solicitation that resulted in the subject Contract.

The Lottery is requesting as contemplated by Section 4.1.13.2 of the original Contract (Rights to Intellectual Property), the parties may negotiate an amendment to the Contract with respect to proprietary games of IGT Global Solutions Corporation (IGT).

Lottery would like to accept some of the newly offered patented processes and other new printing and packaging options that would create efficiencies and increase instant ticket sales for Lottery customers.

A summary of these options, as well as the pricing, are set forth in the attached documentation.

March 20, 2024

Mr. John Myers, Director
West Virginia Lottery
900 Pennsylvania AV
Charleston, WV 25303

Re: Instant Lottery Ticket Printing CMA LOT230000002, effective May 1, 2023 (Contract)

Mr. Myers,

As your instant ticket provider, IGT Global Solutions Corporation (IGT) is constantly seeking new ways to enhance the instant product for the benefit of your customers. Several new and trademarked options are available that we believe to be of interest and value to the West Virginia Lottery. As contemplated by Section 4.1.13.2 of our Contract (Rights to Intellectual Property), the parties may negotiate an amendment to the Contract with respect to proprietary games of IGT which did not exist at the time of the solicitation that resulted in this Contract. We are pleased to offer several patented processes and other new printing or packaging options that would create efficiencies or increase instant ticket sales for the West Virginia Lottery. A summary of those options, as well as the pricing therefor, are set forth below.

Ticket Inks, Varnishes & Printing Technology

Option	Description	Cost
Scented Inks	Inks that are specially developed to be scratched and create a smell that enhances the appeal of a ticket.	\$5,000 set up fee plus \$ 0.30 per square inch of ticket per thousand tickets
Four color process on the back of the ticket	Multiple colors on the ticket back	\$3,000 set up cost plus \$0.18 per square inch of ticket per thousand tickets
Glitz™	Printing process wherein the ink is embellished. Enhances ticket with glitter to increase visibility at retail	\$3,000 set up fee plus \$0.20 per square inch of ticket per thousand tickets per color
Glam™	Color fusion advanced holographic printing process. Applies a holographic 3D effect to both the display and overprint areas of a ticket, which adds to the perceived value of the ticket.	\$2,500 set up fee plus \$0.35 per square inch of ticket per thousand tickets per color
Glitz™ and Glam™	Combination of Glitz and Glam printing technology	\$4,500 set up fee plus \$0.45 per square inch of ticket per thousand tickets per color

Textured or Raised UV	Printing process wherein the ink is raised compared to the rest of the ticket	\$2,500 set up fee plus \$0.35 per square inch of ticket per thousand tickets
Balancing by pulse	Verifying each pulse within a game has the correct ticket count, pack count, and winners for each ticket pulse	\$2,500 per pulse
Application of a scored line on the ticket		Add \$1,500 set up fee plus \$0.15 per square inch of ticket per thousand tickets
Promotional Games	e.g. Games run at a State fair	\$20,000 per game
Compliance games	(if run directly following the live game)	\$7,000 per game
Synchronized play action	synchronization of game data to ticket graphics example Zodiac/Horoscope games	\$1,500 per each additional scene plus \$0.10 per square inch of ticket per thousand tickets
Synchronized imaging pattern to overprint pattern	Games that include multiple scenes where the graphically printed images in each scene's overprint match the graphically printed images under the overprint. For example Loteria games fall in this category	\$2,500 set up fee plus \$1,500 per each additional scene, plus \$0.10 per square inch of ticket per thousand tickets
Crossword Corners™ and Crossword Connect™	Alternative Crossword ticket option	\$3,500 per game plus option pricing for the Extended Play Marking system
Linked Bonus	Allows players to enjoy multiple games on one ticket and the opportunity to win bonus prizes when they win multiple games in a linked section.	\$3,500 per game
Extended Bonus Play	Addition of bonus area that can be added to any existing play style	\$3,500 per game
Criss Cross	Play style allows games to have a better perceived chance to win by featuring all the prize symbols in the play area and creating a near win experience on every ticket.	\$3,500 per game
Test games	Non active games to test any innovation, option or feature on a ticket	\$7,000 per game
Gleam™ – Foil Gleam	The process of applying solid foil on an instant ticket to create a metallic affect.	\$3,000 set up fee plus \$1.75 per square inch of ticket per thousand tickets
Gleam™ – Holographic Gleam	The process of applying holographic on an instant ticket to create a metallic affect.	\$5,000 set up fee plus \$2.25 per square inch of ticket per thousand tickets

CHROMA GLEAM™	The process of applying 4 color process or single color printing on top of GLEAM™ to create a different color metallic affect.	\$5,500 set up fee plus \$2.45 per square inch of ticket per thousand tickets
DYNAMIC GLEAM™	The process of applying holographic or solid GLEAM™ on an instant ticket that is variable from ticket to ticket beyond the repeat.	\$8,750 set up fee plus \$2.75 per square inch of ticket per thousand tickets, plus additional per scene charge of \$0.18 per square inch of ticket per thousand tickets
Infinity™ – Uncovered Symbols only	Digital printing of colored play symbols in the uncovered area	\$1.25 per square inch of ticket per thousand tickets
Infinity™ – Ticket Front Graphics & Symbols	Digital printing of ticket front	\$1.75 per square inch of ticket per thousand tickets
Infinity™ – Ticket Back Graphics	Digital printing on the ticket back	\$0.75 per square inch of ticket per thousand tickets
Infinity™ – Additional Scenes	Multiple scene games using Infinity digital printing	\$5,000 set up fee plus \$500 per each scene

If you agree with the foregoing terms, then please sign below where indicated to confirm the Lottery's acceptance of the proposed Contract amendment. Once accepted, these options will remain available for the duration of the Contract according to all terms, conditions, and specifications contained in the original contract and remain in full force and effect.

I sincerely hope you will see the value in these features as a benefit to your instant product. Should you have any additional questions about these or any other option features, feel free to call me at any time.

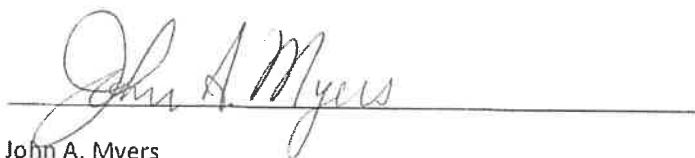
Respectfully,



Name: Keith Cash

Title: V.P., Global Instant Tickets, IGT

Acknowledged and Accepted by:



John A. Myers

Director

West Virginia Lottery

COMPLIANCE VERIFICATION CHECKLIST FOR REQUISITION SUBMISSION

<i>Purchasing Division Use:</i> Buyer: <u>10-Brandon Barr</u> Date: <u>4/23/24</u>	Agency: Lottery
Solicitation No. <u>CMA LOT23*02</u>	Procurement Officer Submitting Requisition: Thomas Hymes
	Requisition No. CMA LOT23*02
	PF No.: 1173322

This checklist **MUST** be completed by a state agency's designated procurement officer and submitted with the Purchase Requisition to the Purchasing Division. The purpose of the checklist is to verify that an agency procurement officer has obtained and included required documentation necessary for the Purchasing Division to process the requisition without future processing disruptions. At the agency's preference, the agency **MUST** either submit the checklist by attaching it to the requisition's Header **OR** by placing it in the requisition's Procurement Folder.

FOR ALL SOLICITATION TYPES:

#	Compliance Check Type	Required	Provided, if Required	Not Required	Purch. Div. Confirmation
1	Specifications and Pricing Page included	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2	Use of correct specification template	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3	Use of correct requisition type [CRQS → CCT or CPO] or [CRQM → CMA]	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4	Use of most current terms and conditions www.state.wv.us/admin/purchase/TCP.pdf	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5	Maximum budgeted amount in wvOASIS	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6	Suggested vendors in wvOASIS	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7	Capitol Building Commission pre-approval	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8	Financing (Governor's Office) pre-approval	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9	Fleet Management Division pre-approval	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	Compliance Check Type	Required	Provided, if Required	Not Required	Purch. Div. Confirmation
10	Insurance requirements				
	Commercial General Liability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Automobile Liability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Workers' Compensation/Employer's Liability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Cyber Liability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Builder's Risk/Installation Floater	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Professional Liability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Other (specify)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11	Office of Technology CIO pre-approval	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12	Treasurer's Office (banking) pre-approval	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

FOR CHANGE ORDERS/RENEWALS:

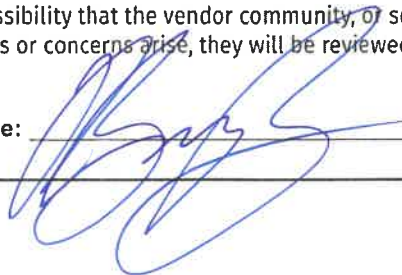
1	Two-party agreement	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2	Standard change order language	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3	Office of Technology CIO approval	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4	Justification for price increases/backdating/other	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5	Bond Rider (Construction)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6	Secretary of State Verification	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7	State debarment verification	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8	Federal debarment verification	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

*The items pre-checked are required before a Purchase Requisition may be submitted to the Purchasing Division. Failure to complete and verify this documentation may result in rejection of the requisition back to the agency. It is up to the agency procurement officer to determine if pre-approvals, insurance, or other documentation is needed for the purchase. The referenced information below may be used to make this determination.

For Purchasing Division Use Only:

I have reviewed the requisition identified above and find that it is sufficient to advertise publicly to the vendor community. My review does not preclude the possibility that the vendor community, or some other entity, will identify an area of concern; however, should such issues or concerns arise, they will be reviewed and addressed as may be appropriate.

Signature: _____

 4/23/2024

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Online Data Services Help

Business Organization Detail

NOTICE: The West Virginia Secretary of State's Office makes every reasonable effort to ensure the accuracy of information. However, we make no representation or warranty as to the correctness or completeness of the information. If information is missing from this page, it is not in the The West Virginia Secretary of State's database.

IGT GLOBAL SOLUTIONS CORPORATION

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
C Corporation	9/3/1985		9/3/1985	Foreign	Profit			

Organization Information			
Business Purpose	7132 - Arts, Entertainment, and Recreation - Amusement, Gambling and Recreation Industries - Gambling Industries (casinos except casino hotels)	Capital Stock	0.0000
Charter County	Wayne	Control Number	0
Charter State	DE	Excess Acres	0
At Will Term		Member Managed	
At Will Term Years		Par Value	0.000000
Authorized Shares	0	Young Entrepreneur	Not Specified

Addresses	
Type	Address
Mailing Address	10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903 USA <i>+ SEE ATTACHED</i>
Notice of Process Address	1627 QUARRIER STREET CHARLESTON, WV, 25311
Principal Office Address	10 MEMORIAL BLVD. PROVIDENCE, RI, 02903 USA
Type	Address

Officers	
Type	Name/Address
Director	JOSEPH S. GENDRON 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
President	JOSEPH S. GENDRON 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
Secretary	CHRISTOPHER SPEARS 10 MEMORIAL BLVD PROVIDENCE, RI, 02903
Treasurer	CLAUDIO DEMOLLI 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
Vice-President	MASSIMILIANO CHAIRA 10 MEMORIAL BOULEVARD PROVIDENCE, RI, 02903
Type	Name/Address

Name Changes	
Date	Old Name
10/14/2015	GTECH CORPORATION
Date	Old Name

Mergers				
Merger Date	Merged	Merged State	Survived	Survived State
12/31/2003	INTERLOTT TECHNOLOGIES, INC.	DC	GTECH CORPORATION	DE
Merger Date	Merged	Merged State	Survived	Survived State

Date	Amendment
10/14/2015	NAME CHANGE: FROM GTECH CORPORATION
12/31/2003	MERGER: MERGING INTERLOTT TECHNOLOGIES, INC., A NON-QUALIFIED DE ORGANIZATION WITH AND INTO GTECH CORPORATION, A QUALIFIED DE CORPORATION, THE SURVIVOR
2/24/1994	MERGER; MERGING GTECH FACILITIES MANAGEMENT CORPORATION, A QUAL DE CORP, WITH AND INTO GTECH CORPORATION, A QUAL DE CORP, SURVIVOR.
Date	Amendment

Annual Reports	
Filed For	Date filed
2023	
2022	
2021	
2020	
2019	
2018	
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Date filed	

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For more information, please contact the Secretary of State's Office at 304-558-8000.

Tuesday, April 23, 2024 — 10:35 AM

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Vendor/Customer

Address

Address Type	Street 1	City	State/Province	Zip/Postal Code	Principal Contact
Payment	10 MEMORIAL BLVD	PROVIDENCE	RI	02803	Julie Whittingham
Payment	PO BOX 636514	CINCINNATI	OH	452636514	ANDREA MCORARY
Payment	PO BOX 636514	CINCINNATI	OH	452636514	Julie Whittingham
Ordering	PO BOX 636514	CINCINNATI	OH	452636514	Julie Whittingham
Ordering	10 MEMORIAL BLVD	PROVIDENCE	RI	02803	JULIE WHITTINGHAM

First Prev Next Last

Save Undo Delete Insert Copy Paste

Vendor/Customer : 00000101005
IGT GLOBAL SOLUTIONS CORP

Active From : 10/24/2015

Active To :

Address Type : Payment

Default Record :

Division/Department :

Mail Returned :

Additional Address Info :

Active Address : Yes

Prevent New Spending :

Default Currency : USD - US Dollar

Addresses Information

Address ID : AD000001 Country Phone Code : 1
 Street 1 : 10 MEMORIAL BLVD Phone : 000-000-0000
 Street 2 : Phone Extension :
 City : PROVIDENCE County :
 State/Province : RI County Name :
 Zip/Postal Code : 02803 Country : US
 DUNS :
 Extended DUNS :
 Unique Entity Identifier :
 CAGE Code :

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e.g. 123456789, Smith Corp

"IGT GLOBAL SOLUTIONS CORPORATION" x

Entity

Location

Status

- Active
- Inactive

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