

Carahsoft's Response to the

**West Virginia Department of
Environmental Protection, Division
of Land Restoration's Procurement
Unit**

Request for Proposal

COST PROPOSAL

DLR Procurement Management System

Solicitation Number: CRFP-0313-DEP2500000003-3

October 16, 2024

Solution Provided By



Implementation Partner



Carahsoft Technology Corporation
11493 Sunset Hills Road, Suite 100
Reston, VA 20190
888.662.2724 | www.carahsoft.com

Primary Point of Contact

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Secondary Point of Contact

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carahsoft®

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Cost Proposal: 1

COST PROPOSAL:

Itemized pricing for software, customization, implementation, training, and ongoing support.

Attachment A: Cost Sheet

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.

Item	DELIVERABLES (includes all requirements as described in specifications and mandatories)	Estimated Quantity	Unit Cost	Extended Cost
1	Discovery and Planning Phase	728 – 1,040 Hours	\$190.54 – Blended Rate	\$141,053 - \$201,052
2	Development, Implementation & Integration	1,377 – 1,968 Hours	\$190.54 – Blended Rate	\$260,000 - \$371,579
3	Consultant Hours – Includes user & admin training, post-implementation customization, and consultation as needed.	700 – 1,000 Hours	\$177.50– Blended Rate	\$122,105 - \$173,684
4	Year 1 – First year Maintenance and Support Services	1 YR		
5	Year 2 - Maintenance and Support Services	1 YR		
6	Year 3 - Maintenance and Support Services	1 YR		
7	Year 4 - Maintenance and Support Services	1 YR		
8	Year 5 - Maintenance and Support Services	1 YR		
9	Optional Renewal Year 6 – Maintenance and Support Services	1 YR		
10	***Licensing (if applicable)	1 LS	*\$165,351.83	**\$883,155.97
11	Cloud Data Storage (if applicable) – Year 1	1 YR		

12	Cloud Data Storage (if applicable) – Year 2	1 YR		
13	Cloud Data Storage (if applicable) – Year 3	1 YR		
14	Cloud Data Storage (if applicable) – Year 4	1 YR		
15	Cloud Data Storage (if applicable) – Year 5	1 YR		
16	Cloud Data Storage (if applicable) – Optional Renewal Year 6	1 YR		
	TOTAL COST PROPOSAL			****\$1,406,313.97- \$1,629,470.97

***\$165,351.83 under unit cost represents the Annual Contract Value.**

****\$883,155.97 under extended cost represents the Total Contract Value.**

*****See line 10 for fixed software pricing.**

******Please note software implementation is only applicable for Year 1. This represents the total contract value for all 5 years. Happy to explain these numbers over the phone.**

Note: The estimated quantity represents the approximate volume of anticipated purchases only. No future use of the contract or any individual item is guaranteed or implied. Cost Sheet will be used to evaluate the Vendor's Cost Proposal only.

Contract will be awarded to the Vendor meeting all required specifications with the highest Technical and Cost Proposal evaluated score combined.

Invoices need to be worded according to the cost sheet to ensure

payment. Payment may only be billed in arrears.

VENDOR SECTION:

Vendor Name: Carahsoft Technology Corp.

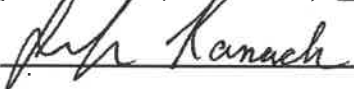
Contract Manager: Jonathan Gutierrez

Physical Address: 11493 Sunset Hills Rd. STE 100
Reston, VA 20190

Phone No.: 703-871-8500

Email: Jonathan.Gutierrez@Carahsoft.com

Vendor Representative (Print Name): Jennifer Kanach

Signature: 

Remit to Address:

11493 Sunset Hills Rd. STE 100
Reston, VA 20190

Facsimile: 703-871-8505

Date: 10/11/2024