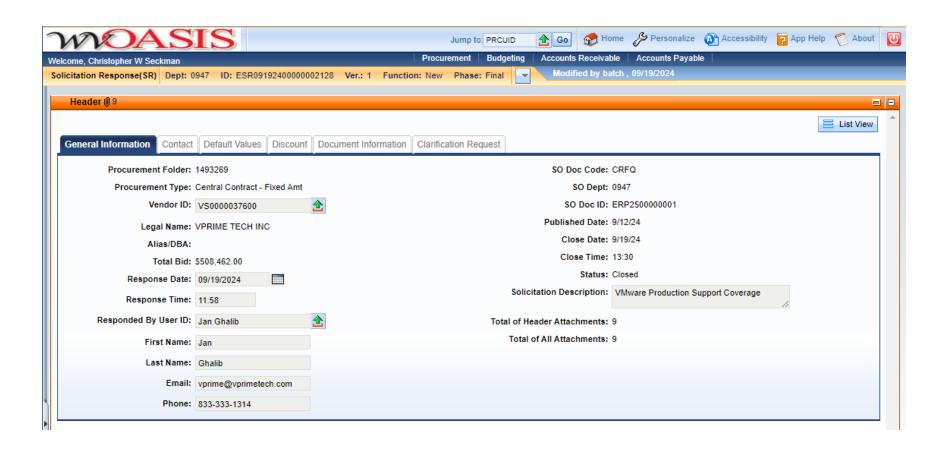


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 1493269

Solicitation Description: VMware Production Support Coverage

Proc Type: Central Contract - Fixed Amt

 Solicitation Closes
 Solicitation Response
 Version

 2024-09-19 13:30
 SR 0947 ESR09192400000002128
 1

VENDOR

VS0000037600 VPRIME TECH INC

Solicitation Number: CRFQ 0947 ERP2500000001

Total Bid: 508462 **Response Date:** 2024-09-19 **Response Time:** 11:58:32

Comments:

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov

Vendor Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Sep 19, 2024
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	228.0000	00 EA	122.370000	27900.36

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 11/14/2024 - 11/13/2025

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.0000	00 EA	362.580000	36258.00

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 09/27/2024 - 11/13/2025

	Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
;	3	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	512.0000	00 EA	122.370000	62653.44

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 09/27/2024 - 11/13/2025

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.000	00 EA	122.490000	90642.60

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 11/14/2025 - 11/13/2026

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.000	000 EA	362.940000	36294.00

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/2025 - 11/13/2026

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.000	00 EA	122.730000	90820.20

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 11/14/2026 - 11/13/2027

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.0000	0 EA	363.660000	36366.00

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/2026 - 11/13/2027

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.000	00 EA	123.060000	91064.40

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 11/14/2027 - 11/13/2028

L	_ine	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
Ç	9	Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000) EA	364.630000	36463.00

Comm Code	Manufacturer	Specification	Model #	
81111812				

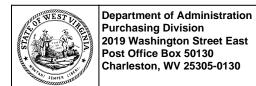
Commodity Line Comments:

Extended Description:

Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/2027 - 11/13/2028

 Date Printed:
 Sep 19, 2024
 Page: 3
 FORM ID: WV-PRC-SR-001 2020/05



State of West Virginia Centralized Request for Quote Info Technology

Proc Folder: 1493269

Doc Description: VMware Production Support Coverage

Reason for Modification:

Addendum No. 1

Proc Type: Central Contract - Fixed Amt

Date Issued Solicitation Closes Solicitation No Version

2024-09-12 2024-09-19 13:30 CRFQ 0947 ERP2500000001 2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: VS0000037600

Vendor Name: vPrime Tech Inc

Address: 1400 Broadfield Boulevard Suite 200

Street:

City: Houston

State: Texas Country: USA Zip: 77084

Principal Contact: Jan Ghalib

Vendor Contact Phone: 833-333-1314 Extension: 2

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063

larry.d.mcdonnell@wv.gov

Vendor
Signature X

Signature X

FEIN# 861744919

DATE 9/19/2024

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Sep 12, 2024
 Page: 1
 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

Addendum No. 1 issued to respond to vendor questions, Please see attachment.

The bid opening remains on 9/19/2024 at 1:30 pm.

No other changes.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	228.00000	EA	\$122.37	\$27,900.36

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 11/14/2024 - 11/13/2025

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Live Recovery Protected VM, (VCF-VLR-PVM),	100.00000	EA	\$362.58	\$36,258.00
	or equal.				,

Comm Code	Manufacturer	Specification	Model #	
81111812				

Extended Description:

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 09/27/2024 - 11/13/2025

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	VMware vSphere Foundation 8, (VCF-VSP-	512.00000	EA	\$122.37	\$62,653.44
	FND-8), or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 09/27/2024 - 11/13/2025

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	VMware vSphere Foundation 8, (VCF-VSP-	740.00000	EA	\$122.49	\$90,642.60
	FND-8), or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 11/14/2025 - 11/13/2026

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Live Recovery Protected VM, (VCF-VLR-PVM),	100.00000	EA	\$362.94	\$36,294.00
	or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/2025 - 11/13/2026

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.00000	EA	\$122.73	\$90,820.20

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 11/14/2026 - 11/13/2027

INVOICE TO		SHIP TO
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD
1007 BULLITT STREET		1007 BULLITT STREET
SUITE 400		SUITE 400
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Live Recovery Protected VM, (VCF-VLR-PVM	M), 100.00000	EA	\$363.66	\$36,366.00
	or equal.				

Comm Code	Manufacturer	Specification	Model #	
81111812				

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/2026 - 11/13/2027

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.00000	EA	\$123.06	\$91,064.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 11/14/2027 - 11/13/2028

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOUR PLANNING BOARD	RCE
1007 BULLITT STREET		1007 BULLITT STREET	-
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	\$364.63	\$36,463.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/2027 - 11/13/2028

SCHEDULE OF EVENTS

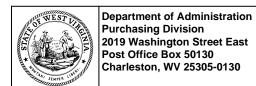
<u>Line</u>	<u>Event</u>	Event Date
1	Questions due by 4:00 pm	2024-09-11

FORM ID: WV-PRC-CRFQ-002 2020/05 Date Printed: Sep 12, 2024 Page: 6

	Document Phase	Document Description	Page 7
ERP250000001	Final	VMware Production Support Coverage	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



State of West Virginia Centralized Request for Quote Info Technology

Proc Folder: 1493269

Reason for Modification:

Doc Description: VMware Production Support Coverage

Addendum No. 1

Proc Type:

Central Contract - Fixed Amt

Date Issued

Solicitation Closes Solicitation No

Version

2024-09-12

2024-09-19 13:30

CRFQ 0947

ERP2500000001

2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Customer Code: VS0000037600

Vendor Name: vPrime Tech Inc

Address: 1400 Broadfield Boulevard Suite 200

Street:

City: Houston

State: Texas Country: USA Zip: 77084

Principal Contact: Jan Ghalib

Vendor Contact Phone: 833-333-1314 Extension: 2

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063

larry.d.mcdonnell@wv.gov

Vendor Signature X Jan Ghalib

FEIN# 861744919

DATE 9/19/2024

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Sep 12, 2024 Page: 1 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

Addendum No. 1 issued to respond to vendor questions, Please see attachment.

The bid opening remains on 9/19/2024 at 1:30 pm.

No other changes.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	228.00000	EA	\$122.37	\$27,900.36

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.

Service Dates: 11/14/2024 - 11/13/2025

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Live Recovery Protected VM, (VCF-VLR-PVM),	100.00000	EA	\$362.58	\$36,258.00
	or equal.				,

Comm Code	Manufacturer	Specification	Model #	
81111812				

Extended Description:

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 09/27/2024 - 11/13/2025

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	VMware vSphere Foundation 8, (VCF-VSP-	512.00000	EA	\$122.37	\$62,653.44
	FND-8), or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 09/27/2024 - 11/13/2025

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	VMware vSphere Foundation 8, (VCF-VSP-	740.00000	EA	\$122.49	\$90,642.60
	FND-8), or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 11/14/2025 - 11/13/2026

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Live Recovery Protected VM, (VCF-VLR-PVM),	100.00000	EA	\$362.94	\$36,294.00
	or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/2025 - 11/13/2026

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.00000	EA	\$122.73	\$90,820.20

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 11/14/2026 - 11/13/2027

INVOICE TO		SHIP TO
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD
1007 BULLITT STREET		1007 BULLITT STREET
SUITE 400		SUITE 400
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Live Recovery Protected VM, (VCF-VLR-PVM	M), 100.00000	EA	\$363.66	\$36,366.00
	or equal.				

Comm Code	Manufacturer	Specification	Model #	
81111812				

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/2026 - 11/13/2027

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal.	740.00000	EA	\$123.06	\$91,064.40

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware vSphere Foundation 8, (VCF-VSP-FND-8), or equal. Service Dates: 11/14/2027 - 11/13/2028

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOUR PLANNING BOARD	RCE
1007 BULLITT STREET		1007 BULLITT STREET	-
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	\$364.63	\$36,463.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/2027 - 11/13/2028

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date
1	Questions due by 4:00 pm	2024-09-11

FORM ID: WV-PRC-CRFQ-002 2020/05 Date Printed: Sep 12, 2024 Page: 6

	Document Phase	Document Description	Page 7
ERP250000001	Final	VMware Production Support Coverage	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ ERP25*01 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable	Adder	ıdum (Category:
------------	-------	--------	-----------

[]	Modify bid opening date and time
[]	Modify specifications of product or service being sought
[X]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[]	Correction of error
[]	Other

Description of Modification to Solicitation:

- 1. To provide responses to vendor questions. See attachment.
- 2. The bid opening date and time remains on 9/19/2024 at 1:30 pm.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ ERP2500000001 - ATTACHMENT A

Addendum No. 1

Q1: Please confirm that the Quantities listed in the solicitation for the following products equate to "cores count" per VMWare product pricing structure or, if not, what does the quantity represent (see **highlighted** column)?

Line	Product	Quantity	Service Dates
	VMware vSphere Foundation 8, (VCF-		11/14/2024 -
1	VSPFND-8), or equal.	228	11/13/2025
	Live Recovery Protected VM, (VCF-VLR-		09/27/2024 -
2	PVM), or equal	100	11/13/2025
	VMware vSphere Foundation 8, (VCF-		09/27/2024 -
3	VSPFND- 8), or equal.	512	11/13/2025
	VMware vSphere Foundation 8, (VCF-		11/14/2025 -
4	VSPFND-8), or equal.	740	11/13/2026
	Live Recovery Protected VM, (VCF-VLR-		11/14/2025 -
5	PVM), or equal.	100	11/13/2026
	VMware vSphere Foundation 8, (VCF-		11/14/2026 -
6	VSPFND-8), or equal.	740	11/13/2027
	Live Recovery Protected VM, (VCF-VLR-		11/14/2026 -
7	PVM), or equal.	100	11/13/2027
	VMwara vSnhara Foundation 8 (VCF		11/14/2027 -
8	VMware vSphere Foundation 8, (VCF- VSPFND-8), or equal.	740	11/13/2028
	Live Recovery Protected VM, (VCF-VLR-		11/14/2027 -
9	PVM), or equal.	100	11/13/2028

- A1: These quantities were provided by Broadcom after discussing with them their new pricing structure.
- Q2: Are these licenses for new deployments of the SW or renewal of existing license? If the latter, who holds the license currently?
- A2: These licenses are renewal of existing. The State of WV currently holds the licenses.
- Q3: Kindly advise If this project is a Net New/Renewal? If Renewal please include the previous VMware Contract #.
- A3: This is a renewal of existing licenses. VMware Contract #'s:

VO-363756225-R:1C:27MAY23 VO-379076024-R:23AUG23

VO-392205309

VO-367704427-R:1C:27MAY23

Q4: Is the support the State is looking for Mmware for an on-premises operation or a new Cloud scription?

A4: This is on-premises.

Q5: Is this a VxRail system?

A5: No.

Q6: Can you provide the RVtools output for quoting?

A6: No.

Q7: Is the current version being ran 8.0?

A7: We are running version 7 now but plan on upgrading this year to 8.

Q8: I see multiple dates listed on the bid. Can you confirm the contract length and start date? Additional, if there is a preferred SLA.

A8: The goal of this RFQ is to co-term all our VMware licenses for expiration on the same date.

Line 1 is all our licenses that run from 11/14/2023 - 11/13/2024 and need to be renewed for another annual period.

Line 2 and Line 3 will extend from 09/27/2024 - 11/13/2025, allowing the expiration to match licenses in Line 1.

Each renewal period after the initial co-term will be an annual period from November 14 through November 13.

Line 4 combines the total quantity of Lines 1 and 3, recognizing the co-term of the licenses into one line item for the optional renewal term of 11/14/2025 - 11/13/2026. Each optional renewal period needs to be quoted in this manner.

Q9: Can time be scheduled with the technical team to discuss this opportunity?

A9: No. Please provide a quote for the licenses as requested.

Q10: I think line item 1 should have service dates: Start date: 11/14/2024; End date: 11/13/2025

A10: That is correct.

There is a typo in the Extended Description field of Line 1 stating Service Dates: 09/27/2024 - 11/13/2025. This group of licenses needs to be renewed for 11/14/2024 - 11/13/2025.

As mentioned, our goal is to co-term all our VMware licenses to expire on 11/13/2025, with each renewal thereafter valid for an annual period from November 14 to November 13.

OTHER INFORMATION:

1. The bid opening remains on 9/19/2024 at 1:30 pm.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ ERP25*01

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

<u>Adde</u>	Addendum Numbers Received:								
(Chec	k th	e bo	ox next to each addendum	receive	d)				
	[\	/]	Addendum No. 1	[]	Addendum No. 6			
	[]	Addendum No. 2	[]	Addendum No. 7			
	[]	Addendum No. 3	[]	Addendum No. 8			
	[]	Addendum No. 4]]	Addendum No. 9			
	[]	Addendum No. 5]]	Addendum No. 10			

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

vPrime Tech Inc	
Company	
Jan Ghalib Authorized Signature	
9/19/2024	
Date	

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Unique Entity ID: GMWNJZBJ7JA6 | CAGE: 8VZQ8

Adnan Alee

adnan.alee@vprimetech.com

vPrime Tech Inc

1400 Broadfield Blvd Suite 200 Houston, Texas 77084-5162 (833) 333-1314

vprime@vprimetech.com www.vprimetech.com **Department of Administration**

Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov 2019 Washington ST E Charleston WV 25305 CRFQ-0947-ERP2500000001-2 QUOTE

Quote #
Quote Sent Date
Payment Terms

Certified

22086569025 09/19/24 Net 30

MBE

Item #	Part Number	Description	Qty	Unit Price	Ext. Price
0001	8	VMware vSphere Foundation 8 (Purchase limitations - call Carahsoft for details.) VMware, LLC - VCF-VSP-FND-8 Start Date: 09/27/2024 End Date: 09/26/2025	740	\$122.37	\$90,553.80
0002		VMware Live Recovery Protected VM VMware, LLC - VCF-VLR-PVM Start Date: 09/27/2024 End Date: 09/26/2025	100	\$362.58	\$36,258.00
				Subtotal	\$126,811.80
				Total	\$126,811.80



Unique Entity ID: GMWNJZBJ7JA6 | CAGE: 8VZQ8

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Quote #
Quote Sent Date

22086569025 09/19/24 Net 30

Payment Terms Certified

MBE

Item #	Part Number	Description	Qty	Unit Price	Ext. Price
0001	VCF-VSP-FND- 8	VMware vSphere Foundation 8 (Purchase limitations - call Carahsoft for details.) VMware, LLC - VCF-VSP-FND-8 Start Date: 09/27/2025 End Date: 09/26/2026	740	\$122.49	\$90,642.60
0002	VCF-VLR- PVM	VMware Live Recovery Protected VM VMware, LLC - VCF-VLR-PVM Start Date: 09/27/2025 End Date: 09/26/2026	100	\$362.94	\$36,294.00
				Subtotal	\$126,936.60
				Total	\$126,936.60



Unique Entity ID: GMWNJZBJ7JA6 | CAGE: 8VZQ8

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Quote #

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QUOTE

22086569025 09/19/24 Net 30 MBE

Item #	Part Number	Description	Qty	Unit Price	Ext. Price
0001	8	VMware vSphere Foundation 8 (Purchase limitations - call Carahsoft for details.) VMware, LLC - VCF-VSP-FND-8 Start Date: 09/27/2026 End Date: 09/26/2027	740	\$122.73	\$90,820.20
0002		VMware Live Recovery Protected VM VMware, LLC - VCF-VLR-PVM Start Date: 09/27/2026 End Date: 09/26/2027	100	\$363.66	\$36,366.00
				Subtotal	\$127,186.20
				Total	\$127,186.20



Unique Entity ID: GMWNJZBJ7JA6 | CAGE: 8VZQ8

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Quote #
Quote Sent Date
Payment Terms

22086569025 09/19/24 Net 30

Certified MBE

Item #	Part Number	Description	Qty	Unit Price	Ext. Price	
0001	8	VMware vSphere Foundation 8 (Purchase limitations - call Carahsoft for details.) VMware, LLC - VCF-VSP-FND-8 Start Date: 09/27/2027 End Date: 09/26/2028	740	\$123.06	\$91,064.40	
0002	VCF-VLR- PVM	VMware Live Recovery Protected VM VMware, LLC - VCF-VLR-PVM Start Date: 09/27/2027 End Date: 09/26/2028	100	\$364.63	\$36,463.00	
Subtotal						
Total						



VMware, Inc. 3401 Hillview Ave., Palo Alto, CA 94304 USA

(650) 427 5000 main (650) 427-5001 fax www.vmware.com

VMware Authorized Partner Letter

4 May 2021

To Whom It May Concern,

VMware, Inc., a company organized and existing under the laws of Delaware, with its principal place of business at 3401 Hillview Avenue, Palo Alto, California ("**VMware**") hereby confirms that, as of the date above, **vPrime Tech Inc** is a **Vmware Partner Connect Authorized** partner of VMware.

As such, this Partner is authorized to resell VMware equipment, licenses, and services to end user customers and offer hosted IT services and cloud services for managed service offerings in **UNITED STATES OF AMERICA** as per the terms and conditions of the existing agreement between Partner and Vmware.

For VMware, Inc.,

K. Dwomey

Kathy Twomey

Director

Partner Programs Lifecycle Management

WEST VIRGINIA STATE TAX DEPARTMENT BUSINESS REGISTRATION CERTIFICATE

ISSUED TO:
VPRIME TECH INC
1400 BROADFIELD BLVD 200
HOUSTON, TX 77084-5162

BUSINESS REGISTRATION ACCOUNT NUMBER: 2430-6116

This certificate is issued on: 07/01/2022

This certificate is issued by the West Virginia State Tax Commissioner in accordance with Chapter 11, Article 12, of the West Virginia Code.

The person or organization identified on this certificate is registered to conduct business in the State of West Virginia at the location above.

This certificate is not transferrable and must be displayed at the location for which issued.

This certificate shall be permanent until cessation of the business for which the certificate of registration was granted or until it is suspended, revoked or cancelled by the Tax Commissioner.

Change in name or change of location shall be considered a cessation of the business and a new certificate shall be required.

TRAVELING/STREET VENDORS: Must carry a copy of this certificate in every vehicle operated by them. CONTRACTORS, DRILLING OPERATORS, TIMBER/LOGGING OPERATIONS: Must have a copy of this certificate displayed at every job site within West Virginia.

atL006 v.19 L0473490720 Form (Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank VPrime Tech Inc	ζ.									
	2 Business name/disregarded entity name, if different from above										
Print or type. Specific Instructions on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor or ☐ C Corporation ☑ S Corporation ☐ Partnership ☐ Trust/estate single-member LLC						4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any)				
	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partne		ompt pay	30 0000	(" 4.1)						
	Note: Check the appropriate box in the line above for the tax classification of the single-member of LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member of the tax classification of its owner should check the appropriate box for the tax classification of its owner should check the appropriate box for the tax classification of its owner should check the appropriate box for the tax classification of its owner should check the appropriate box for the tax classification of the single-member of the tax classification of tax	is	Exemption from FATCA reporting code (if any)								
eci	☐ Other (see instructions) ►			(Ap	(Applies to accounts maintained outside the U.S.)						
	5 Address (number, street, and apt. or suite no.) See instructions.	Reques	ester's name and address (optional)								
See	1400 Broadfield Boulevard, Suite 200										
	6 City, state, and ZIP code										
	Houston, Texas 77084-5162					-					
	7 List account number(s) here (optional)										
Par	t I Taxpayer Identification Number (TIN)										
					curity number						
backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i>]-[]						
TIN, later.											
Trace in the decease is in more than one harrie, see the metabliche for the 1.7 not see what warre and				yer identification number							
Number To Give the Requester for guidelines on whose number to enter.					- 1 7 4 4 9 1 9						
Part	t II Certification										
Under	penalties of perjury, I certify that:										
 The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 											
3. I an	n a U.S. citizen or other U.S. person (defined below); and										
4. The	FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporti	ng is cor	rect.								
Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.											
Sign	Signature of										

General Instructions

U.S. person ▶

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

Here

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)

01/05/2024

- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.