



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1670123

Procurement Type: Central Purchase Order

Vendor ID: VS0000040286

Legal Name: ABOVE & BEYOND ELECTRONICS LLC

Alias/DBA:

Total Bid: \$265,803.30

Response Date: 05/03/2025

Response Time: 20:11

Responded By User ID: abelec

First Name: DERRICK

Last Name: BIBBS

Email: dbibbs@a-belectronics.com

Phone: 8668640146

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2500000061

Published Date: 4/17/25

Close Date: 5/8/25

Close Time: 13:30

Status: Closed

Solicitation Description: WVDOT Networking Equipment (81250100)

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1670123
Solicitation Description: WVDOT Networking Equipment (81250100)
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-05-08 13:30	SR 0803 ESR05032500000006684	1

VENDOR
VS0000040286
ABOVE & BEYOND ELECTRONICS LLC

Solicitation Number: CRFQ 0803 DOT2500000061
Total Bid: 265803.29999999999883584678173 **Response Date:** 2025-05-03 **Response Time:** 20:11:30
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Extreme Networks 5420M Universal Switch - 48 Port or equal	25.00000	EA	6448.660000	161216.50

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.1 Extreme Networks 5420M Universal Switch - 48 Port, Part Number 5420M-48W-4YE- or equal. Includes (1) one-year XIQ Pilot Cloud Subscription

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Switching Power Supply - AC - 920 Watt or equal	50.00000	EA	935.740000	46787.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.2.1 Extreme Switching Power Supply - AC - 920-Watt, Part Number XN-ACPWR-920W or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networks 20GBase direct attach cable - 0.5 m or equa	30.00000	EA	260.480000	7814.40

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.2.2 Extreme Networks 20GBase direct attach cable - 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Extreme Networks 20GBase direct attach cable - 1 m or equal	10.00000	EA	287.460000	2874.60

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.2.3 Extreme Networks 20GBase direct attach cable - 1m, Part Number 20G-DACP-SFPDD1M or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Extreme Networks 10302 Comp 10GBASE-LR SFP+XCVR Module or eq	30.00000	EA	1570.360000	47110.80

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.2.4 Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal.

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WVDOT Networking Equipment]

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** West Virginia Purchasing Division is soliciting bids on behalf of the Department of Transportation to establish a contract for the one-time purchase of Networking Equipment - Switches and various components.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item”** means provided by a qualified manufacturer that is authorized to sell the equipment as more fully described by these specifications.
 - 2.2 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

3. **GENERAL REQUIREMENTS:**

Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1 **SWITCHES**

- 3.1.1 **Contract Item #1:** Extreme Networks 5420M Universal Switch – 48 Port, Part Number 5420M-48W-4YE- or equal. Quantity: (25) twenty-five.

Includes (1) one-year XIQ Pilot Cloud Subscription – Vendor must attach licenses to Agency Account #1049238; State of West Virginia, Office of Technology; enetworking@wv.gov.

3.2 **COMPONENTS**

- 3.2.1 **Contract Item #2:** Extreme Switching Power Supply – AC – 920-Watt, Part Number XN-ACPWR-920W or equal. Quantity: (50) Fifty.

- 3.2.2 **Contract Item #3:** Extreme Networks 20GBase direct attach cable – 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal. Quantity: (30) Thirty.

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WV DOT Networking Equipment]

3.2.3 Contract Item #4: Extreme Networks 20GBase direct attach cable – 1m, Part Number 20G-DACP-SFPDD1M or equal. Quantity: (10) Ten.

3.2.4 Contract Item #5: Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal. Quantity: (30) Thirty.

3.3 Alternate Bids

3.3.1 Alternate bids that are equal to, meet, or exceed the specifications and requirements listed are invited. To receive full consideration, such alternate bids must be accompanied by sufficient descriptive literature and/or samples to clearly identify the offer and allow for a complete evaluation.

The use of brand name or equal specifications is for describing the minimum standard of quality, technical performance and installation characteristics required and are not intended to limit or restrict competition.

The vendor shall provide technical specifications with bid documentation.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by providing a total cost for the Contract Items being requested. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendors should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WVDOT Networking Equipment]

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within (60) sixty working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to the Agency at 1900 Kanawha Blvd, Building 5, Room A-720, Charleston WV 25305.

6.2 Partial Shipment: Partial Shipments are accepted but payment will not be made until all goods have been received.

6.3 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be ground for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain the approval of the Purchasing Division.

6.4 Delivery Payment/Risk of Loss: Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

6.5 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. The vendor shall either plan for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive full credit or a refund for the purchase price, at the Agency's discretion.

6.6 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 40 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WVDOT Networking Equipment]

lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

7.1 The following shall be considered a **vendor default** under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to the Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 No substitutions: Vendor shall apply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being ordered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid.

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WV DOT Networking Equipment]

9. **CONTRACT MANAGER:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: DERRICK BIBBS

Telephone Number: (866) 864-0146

Fax Number: _____

Email Address: dbibbs@a-belectronics.com

EXHIBIT A - PRICING PAGE
CRQS DOT25*0039
LOCATION - BUILDING 5, ROOM A-720 CHARLESTON, WV 25305

Specifications Reference	Contract Item Number	Description	Part Number or Equal	Quantity	Unit Cost	Extended Price Total
3.1.1	#1	Extreme Networks 5420M Universal Switch - 48 Port or equal	5420M-48W-4YE or equal	25	\$6,448.66	\$161,216.50
3.2.1	#2	Extreme Switching Power Supply - AC - 920 Watt or equal	XN-ACPWR-920W or equal	50	\$935.74	\$46,787.00
3.2.2	#3	Extreme Networks 20GBase direct attach cable - 0.5 m or equal	20G-DACP-SFPDDZ5M or equal	30	\$260.48	\$7,814.40
3.2.3	#4	Extreme Networks 20GBase direct attach cable - 1 m or equal	20G-DACP-SFPDD1M or equal	10	\$287.46	\$2,874.60
3.2.4	#5	Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module or equal	10302 or equal	30	\$1,570.36	\$47,110.80

\$265,803.30

The Pricing Pages contain a list of the Contract Items and quantities to be purchased.

Unit Costs must include pricing for the specified Contract Item # and its mandatory components as detailed in Exhibit B Specifications.

Vendor Signature