



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1670123

Procurement Type: Central Purchase Order

Vendor ID: VS000009379

Legal Name: Hypertec USA Inc

Alias/DBA:

Total Bid: \$243,210.15

Response Date: 05/06/2025

Response Time: 14:12

Responded By User ID: Hypertec1

First Name: Angela

Last Name: Marracino

Email: directbidsus@hypertec.com

Phone: 480-626-9000

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2500000061

Published Date: 4/17/25

Close Date: 5/8/25

Close Time: 13:30

Status: Closed

Solicitation Description: WVDOT Networking Equipment (81250100)

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1670123
Solicitation Description: WVDOT Networking Equipment (81250100)
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-05-08 13:30	SR 0803 ESR05062500000006813	1

VENDOR
 VS0000009379
 Hypertec USA Inc

Solicitation Number: CRFQ 0803 DOT2500000061
Total Bid: 243210.1499999999941792339086 **Response Date:** 2025-05-06 **Response Time:** 14:12:27
Comments: please see attached quote

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Extreme Networks 5420M Universal Switch - 48 Port or equal	25.00000	EA	5867.230000	146680.75

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments: please see attached quote

Extended Description:

3.1.1 Extreme Networks 5420M Universal Switch - 48 Port, Part Number 5420M-48W-4YE- or equal. Includes (1) one-year XIQ Pilot Cloud Subscription

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Switching Power Supply - AC - 920 Watt or equal	50.00000	EA	895.440000	44772.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: please see attached quote

Extended Description:

3.2.1 Extreme Switching Power Supply - AC - 920-Watt, Part Number XN-ACPWR-920W or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networks 20GBase direct attach cable - 0.5 m or equal	30.00000	EA	228.900000	6867.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: please see attached quote

Extended Description:

3.2.2 Extreme Networks 20GBase direct attach cable - 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Extreme Networks 20GBase direct attach cable - 1 m or equal	10.00000	EA	252.620000	2526.20

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: please see attached quote

Extended Description:

3.2.3 Extreme Networks 20GBase direct attach cable - 1m, Part Number 20G-DACP-SFPDD1M or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Extreme Networks 10302 Comp 10GBASE-LR SFP+XCVR Module or eq	30.00000	EA	1412.140000	42364.20

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: please see attached quote

Extended Description:

3.2.4 Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1670123
Doc Description: WVDOT Networking Equipment (81250100)
Proc Type: Central Purchase Order

Reason for Modification:

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-17	2025-05-08 13:30	CRFQ 0803 DOT2500000061	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS00000009379
Vendor Name : Hypertec USA, Inc.
Address : 1270 E. Broadway Rd Ste 101
Street :
City : Tempe
State : AZ **Country :** USA **Zip :** 85282
Principal Contact : Angela Marracino
Vendor Contact Phone: 866-787-0426 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X

FEIN# 98-0511786

DATE 05/06/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**REQUEST FOR QUOTATION:**

West Virginia Purchasing Division is soliciting bids on behalf of the Department of Transportation to establish a contract for the one-time purchase of Networking Equipment - Switches and various components. Per the Bid requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Extreme Networks 5420M Universal Switch - 48 Port or equal	25.00000	EA	\$5,867.23	\$146,680.75

Comm Code	Manufacturer	Specification	Model #
43222609	Extreme Networks	ExtremeSwitching 5420M Switch - L3 - managed - 48 x 10/100/1000 (PoE++) + 4 x 1/10/25 Gigabit SFP28 + 2 x SFP-DD stackable) - rack-mountable - PoE++ (2880 W)	5420M-48W-4YE

Extended Description:

3.1.1 Extreme Networks 5420M Universal Switch - 48 Port, Part Number 5420M-48W-4YE- or equal. Includes (1) one-year XIQ Pilot Cloud Subscription

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Extreme Switching Power Supply - AC - 920 Watt or equal	50.00000	EA	\$895.44	\$44,772.00

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Networks	Power supply (internal) - 920 Watt - for Extreme Networks 5420F, 5420M	XN-ACPWR□920W

Extended Description:

3.2.1 Extreme Switching Power Supply - AC - 920-Watt, Part Number XN-ACPWR-920W or equal.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Extreme Networks 20GBase direct attach cable - 0.5 m or equa	30.00000	EA	\$228.90	\$6,867.00

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Networks 20G-DACP*SFPDDZ5M 20GBase direct attach cable - SFP-DD to SFP-DD - 0.5 m - fiber optic - passive - for P/N: X695-48Y-8C*DC-R		20G-DACP*SFPDDZ5M

Extended Description:

3.2.2 Extreme Networks 20GBase direct attach cable - 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Extreme Networks 20GBase direct attach cable - 1 m or equal	10.00000	EA	\$252.62	\$2,526.20

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD - 1 m - fiber optic - passive - for P/N: X695-48Y-8C*DC-R		20G-DACP*SFPDD1M

Extended Description:

3.2.3 Extreme Networks 20GBase direct attach cable - 1m, Part Number 20G-DACP-SFPDD1M or equal.

INVOICE TO	SHIP TO
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720 CHARLESTON WV US	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720 CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Extreme Networks 10302 Comp 10GBASE-LR SFP+XCVR Module or eq	30.00000	EA	\$1,412.14	\$42,364.20

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Networks	SFP+ transceiver module - 10GbE - 10GBase-LR - LC single-mode - up to 6.2 miles - 1310 nm - for P/N: X695-48Y-8C-DC-R	10302

Extended Description:
 3.2.4 Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-04-29

Please see attached quote



Hypertec Solutions Partner
 1270 E. Broadway Rd, Suite 101
 Tempe, Arizona 85282
 United States
<http://www.hypertecsp.com/>
 (P) 1-866-787-0426 (F) 480-626-9001

Customer Notes

DELIVERY 45- 60 DAYS ARO

Quotation (Open)	
Date	Apr 21, 2025 11:33 AM MDT
Modified Date	May 02, 2025 04:15 PM MDT
Quote #	87142 - rev 1 of 1
Description	0803-DOT2500000061-WV DOT Networking Equipment
SalesRep	Farfante, Stephen (P) 4806269000 ext. 4214
Customer Contact	Bowling, Kevin (P) 304-558-5000 lee.bowling@wvsto.gov

Customer

State of West Virginia (Kevin L Bowling)
 Bowling, Kevin
 322 70TH ST SE
 CHARLESTON, WV 25304
 United States
 (P) 304-558-5000

Bill To

State of West Virginia
 Payable, Accounts
 322 70TH ST SE
 CHARLESTON, WV 25304
 United States
 (P) 304-558-5000
 lee.bowling@wvsto.gov

Ship To

State of West Virginia
 Bowling, Kevin
 1900 KANAWHA BLVD E, BLD. 5 RM-720
 CHARLESTON, WV 25305
 United States
 (P) 304-558-5000
 lee.bowling@wvsto.gov

Shipping and Payment Info

Customer PO:	Terms: Purchase Order (Net 30 Terms)	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

Products

#	Image	Description	Part #	Tax Qty	Unit Price	Total
1		Extreme Networks ExtremeSwitching 5420M Switch - L3 - managed - 48 x 10/100/1000 (PoE++) + 4 x 1/10/25 Gigabit SFP28 + 2 x SFP-DD (stackable) - rack-mountable - PoE++ (2880 W)	5420M-48W-4YE	Yes 25	\$5,867.23	\$146,680.75
2		Extreme Networks Power supply (internal) - 920 Watt - for Extreme Networks 5420F, 5420M	XN-ACPWR-920W	Yes 50	\$895.44	\$44,772.00
3		Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD - 0.5 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R	20G-DACP-SFPDDZ5M	Yes 30	\$228.90	\$6,867.00
4		Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD - 1 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R	20G-DACP-SFPDD1M	Yes 10	\$252.62	\$2,526.20
5		Extreme Networks SFP+ transceiver module - 10GbE - 10GBase-LR - LC single-mode - up to 6.2 miles - 1310 nm - for P/N: X695-48Y-8C-DC-R	10302	Yes 30	\$1,412.14	\$42,364.20

Subtotal: \$243,210.15
 Tax (7.0000%): \$17,024.71
 Shipping: \$0.00
Total: \$260,234.86

	Document Phase	Document Description	Page
DOT2500000061	Final	WVDOT Networking Equipment (81250100)	5

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WVDOT Networking Equipment]

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** West Virginia Purchasing Division is soliciting bids on behalf of the Department of Transportation to establish a contract for the one-time purchase of Networking Equipment - Switches and various components.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item”** means provided by a qualified manufacturer that is authorized to sell the equipment as more fully described by these specifications.
 - 2.2 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

3. **GENERAL REQUIREMENTS:**

Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1 **SWITCHES**

3.1.1 **Contract Item #1:** Extreme Networks 5420M Universal Switch – 48 Port, Part Number 5420M-48W-4YE- or equal. Quantity: (25) twenty-five.

Includes (1) one-year XIQ Pilot Cloud Subscription – Vendor must attach licenses to Agency Account #1049238; State of West Virginia, Office of Technology; enetworking@wv.gov.

3.2 **COMPONENTS**

3.2.1 **Contract Item #2:** Extreme Switching Power Supply – AC – 920-Watt, Part Number XN-ACPWR-920W or equal. Quantity: (50) Fifty.

3.2.2 **Contract Item #3:** Extreme Networks 20GBase direct attach cable – 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal. Quantity: (30) Thirty.

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WV DOT Networking Equipment]

3.2.3 Contract Item #4: Extreme Networks 20GBase direct attach cable – 1m, Part Number 20G-DACP-SFPDD1M or equal. Quantity: (10) Ten.

3.2.4 Contract Item #5: Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal. Quantity: (30) Thirty.

3.3 Alternate Bids

3.3.1 Alternate bids that are equal to, meet, or exceed the specifications and requirements listed are invited. To receive full consideration, such alternate bids must be accompanied by sufficient descriptive literature and/or samples to clearly identify the offer and allow for a complete evaluation.

The use of brand name or equal specifications is for describing the minimum standard of quality, technical performance and installation characteristics required and are not intended to limit or restrict competition.

The vendor shall provide technical specifications with bid documentation.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by providing a total cost for the Contract Items being requested. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendors should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WV DOT Networking Equipment]

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within (60) sixty working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to the Agency at 1900 Kanawha Blvd, Building 5, Room A-720, Charleston WV 25305.

6.2 Partial Shipment: Partial Shipments are accepted but payment will not be made until all goods have been received.

6.3 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be ground for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain the approval of the Purchasing Division.

6.4 Delivery Payment/Risk of Loss: Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

6.5 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. The vendor shall either plan for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive full credit or a refund for the purchase price, at the Agency's discretion.

6.6 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 40 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WV DOT Networking Equipment]

lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

7.1 The following shall be considered a **vendor default** under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to the Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 No substitutions: Vendor shall apply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being ordered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid.

REQUEST FOR QUOTATION
CRQS DOT25*0039
[WV DOT Networking Equipment]

9. **CONTRACT MANAGER:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Angela Marracino

Telephone Number: 866-787-0426

Fax Number: _____

Email Address: directbidsus@hypertec.com



Date: 06/11/2020

Reseller: Hypertec USA
Authorized Territory: United States
Partner Level: Authorized

To Whom It May Concern,

This letter confirms that as of the letter date, the above-identified reseller is currently enrolled in Extreme's channel partner program and is authorized to resell Extreme-branded products and services to end user customers in the above-identified Territory. If you require additional information, please contact your Extreme sales account executive.

Best regards,

DocuSigned by:

A handwritten signature in black ink that reads "Pete Doolittle". The signature is written in a cursive style and is enclosed within a blue rounded rectangular border.

23987154AD564E8...

Pete Doolittle
Senior Vice President, Sales
Extreme Networks, Inc.

April 17, 2025

Pricing Assurance Statement

At Hypertec, we are committed to providing our customers with stable, transparent and competitive pricing. We guarantee all quoted prices for the duration of your agreement, ensuring predictability and consistency in your procurement planning.

However, in the event of unforeseen market fluctuations resulting from newly imposed tariffs or changes in government trade regulations, we may be required to revise our pricing to reflect these external cost impacts. Should such changes occur, we will communicate any necessary adjustments in a timely and transparent manner.

We appreciate your understanding and continued partnership as we navigate these global market dynamics together.

Sincerely,
Hypertec Management

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Hypertec USA, Inc.	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ <input type="checkbox"/>	
5 Address (number, street, and apt. or suite no.). See instructions. 1270 E Broadway Rd, Suite 101		Requester's name and address (optional)
6 City, state, and ZIP code Tempe, AZ 85282		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
9	8	-	0	5	1	1	7	8	6

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date 2/4/2025
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



ABOUT US

Hypertec is a large and rapidly growing global provider of innovative information technology solutions.

Founded in 1984 and headquartered in Montreal, Canada, we offer a wide range of technology products and services, which are trusted by cloud service providers, communication service providers, organizations in the financial services, media and entertainment, public sector and health services industries as well as other industries where cutting-edge technology solutions are critical to our customers' success.

Hypertec Solutions Partner, a division of Hypertec, is a global Value Added Reseller (VAR) dedicated to providing simple and easy access to a vast selection of IT products and solutions thanks to the long-established strategic alliances with premier partners and suppliers within the industry.

With its local team of certified support specialists as well as a state-of-the-art E-Commerce platform that seamlessly integrates with numerous leading distributors, Hypertec Solutions Partner ensures that customer orders are fulfilled quickly from our US-based warehouses and at exceptional prices to simplify the customer's purchasing process.

ADVANTAGES

- Quality & Reliable ISO 9001 Certified Service
- State-of-the-art E-Commerce Platform
- Over 340 Manufacturers in 220 Categories
- Elite Partners: HP, Dell, Lenovo, VMware
- Total End-To-End Solutions

CAPABILITIES

- Certified Support Specialists
- Customized Turnkey Solutions
- Flexible Billing Options
- Aggressive Pricing
- International Support

AT YOUR SERVICE

Our staff of local, educated, and intuitive support Account Managers are here and ready to serve your every need. Nothing is impossible for this team! We're excited to answer any questions you may have and work quickly and efficiently to make sure your needs are met.

Our **passion** for technology transfers into our **support**.

3000+
Entrusting
Customers

70
Countries
Served

30+
Years of
Experience

10
International
Offices



PRODUCT & SERVICE PORTFOLIO

Hypertec Solutions Partner is trained and certified to not only provide you with product, but complete your project with professional and integration services.

STORAGE SOLUTIONS

When working with a solution provider, our clients want an unbiased approach to storage. Our storage team works closely with our partners to find and present valid options for your business. Right-sizing storage reduces overspending and allows you to scale at a predictable pace.

WIRED AND WIRELESS NETWORKING SOLUTIONS

Fitting all the networking pieces into the puzzle isn't easy if your vendor can only accomplish some of your needs. Hypertec Solutions Partner knows every IT team needs help with network hardware, load balancers, routers, switches, wireless management, wireless routers and more. Our portfolio doesn't stop at products, our performance, security and compliance services are paramount to our clientele.

SOFTWARE LICENSING

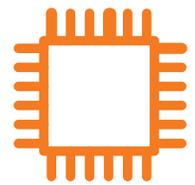
Investing in new software is complex. Utilize Hypertec Solutions Partner's software team alongside our partners to evaluate your current contracts and usage. Once your plan is in place, take advantage of services like, volume licensing, license management and software assurance. Looking for SaaS? We have an entire cloud division ready to assist you.

SERVER SOLUTIONS

There are multiple reasons for server upgrades and new purchases. Our most common examples are for new applications, virtualization and the need for blazing DDR4 speeds. No matter your use case, the Hypertec Solutions Partner team is armed with top of the line products from HP, Dell, CIARA, and Lenovo to build your solution.

PROFESSIONAL AND INTEGRATION SERVICES

Hypertec Professional Services offers a team of technical experts and project management professionals to help you maximize your investment in information technology. Rapidly deploy devices with our asset tagging, laser etching and device enrollment services.



HARDWARE



Cloud



NETWORKING



IT SERVICES



MAXIMIZE YOUR INVESTMENTS

Hypertec Professional Services offers a team of technical experts and project management professionals to help you maximize your investment in information technology. Hypertec’s experienced team offers a variety of professional services from consulting to deployment designed to help you realize a faster time to value.

Do you know how much time is spent unproductively while you or your staff attempt to self-configure and patch problems by phone? Hypertec offers a variety of managed services including network monitoring and remote-control support to do automatic updates. Fewer support sessions mean the IT department can focus on important tasks at hand.

PAIN POINTS SOLVED:

- Save time so you and your staff can focus on business
- Avoid problems and unnecessary IT service failures
- Cost effectively plan and manage your technology
- Keep your systems monitored and secure
- Protect your business and your data

SMART HANDS	FIELD SERVICES	INTEGRATIONS	PRO-SERVICES	N.O.C	EDUCATIONS
ASSET TAGGING	PHYSICAL SECURITY	HARDWARE	REMOTE DEPLOYMENT	24/7 REMOTE MONITRING ALERTS	PUBLIC/ PRIVATE TRAINING
TRASH DISPOSAL	CABLING	SERVER\ RACK BUILDS	HEALTH CHECKS	HELPDESK	ON-SITE/ VIRTUAL
UNPACKING	WIRELESS NET- WORKS	TESTING & BURNING	MIGRATION & UPDATES	REPORTING	VENDOR/ IT CERTIFICATION
RECYCLING	SURVEYS	INVENTORY MANAGEMENT	IMPLEMENTATIONS	PATCH MANAGEMENT	
ASSET BUY BACK	ON SITE INSTALL & CONFIG				
DATA DESTRUCTION					



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
04/29/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Insurance Services West, Inc. Los Angeles CA Office 707 Wilshire Boulevard Suite 2600 Los Angeles CA 90017-0460 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): (800) 363-0105		
	E-MAIL ADDRESS:		
INSURED HYPERTEC USA, INC 1753 Broadway Rd. Ste. 101-514 Tempe AZ 85282 USA	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Continental Casualty Company		20443
	INSURER B: The Continental Insurance Company		35289
	INSURER C:		
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES **CERTIFICATE NUMBER:** 570112282510 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION						EACH OCCURRENCE AGGREGATE	
A B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N Y	N/A	WC794852882 WC794852896	10/25/2024 10/25/2024	10/25/2025 10/25/2025	X	PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Insurance.

CERTIFICATE HOLDER Hypertec USA, Inc. 1753 Broadway Rd. Ste. 101-514 Tempe AZ 85282 USA	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Aon Risk Insurance Services West, Inc.</i>

Holder Identifier :

570112282510

Certificate No :



Customer References

Computer Service Corporation
Mycol Reamer – President
PO Box 58211
Seattle, WA 98138
253-841-9999
mreamer@csc-service.com
Computer hardware, software & peripherals
Customer since 2012

San Diego Law Enforcement Coordination
Center
Victor Castellanos – IT Manager
9621 Ridgehaven Ct
San Diego, CA 92123
858-437-1378
Victor.castellanos@sd-lecc.org
Computer Hardware & Peripherals BPA Holder
(75K, March 2022)

Granbury Independent School District
Bradee Drake – Purchasing Assistant
217 N Jones St
Granbury, TX 76048
817-408-4087
bradee.drake@granburyisd.org
Chromebooks (447K, August 2022)

North Judson-San Pierre School Corporation
Billy Russell – IT Coordinator
801 Campbell Drive
North Judson, IN 46366
574-896-2155
brussell@njsp.k12.in.us
Delivery & installation of Interactive Flat Panels
(180K, July 2022)

Kankakee Valley School Corporation
Eric Roemer – Chief Technology Officer
12055 N 550 West
Wheatfield, IN 46392
219-987-8820
eroemer@kv.k12.in.us
Various projects including Interactive Flat
Panels (286K, September 2022)
Customer since 2018

Mingus Union High School District
Josh Fant – IT Manager
1801 E Fir Street
Cottonwood, AZ 86326
928-634-8901
jfant@muhs.com
120 Ciara PC's (March 2021)

Lake Oconee Academy
Bobby Zimmerman – Technology Coordinator
1021 Titan Circle
Greensboro, GA 30642
706-454-1562
bobby.zimmerman@lakeoconeeacademy.org
Chromebooks (321K, February 2023)

Santa Ana Unified School District
Omar Garcia – Senior Buyer
1601 E Chestnut Ave
Santa Ana, CA 92701
714-558-5620
omar.garcia@sausd.us
Various projects including delivery & installation
of Interactive Flat Panels (8.1M, Nov 2020)
Customer since 2020

Hypertec Solutions Partner Services



Staff Assist



Solution Design & Services (SDaS)



Training Services



DIGITAL P2P IMLINK



Partner Community Sourced Service Provider

INTEGRATIONS



Hypertec SP can integrate multiple disparate vendors to produce a single functioning product from different OEMs

DEPLOYMENT



Hypertec SP provides nationwide deployment services in North America with Hypertec SP Program Management

NETWORKING



Hypertec SP performs WIFI and 5G Assessments. Hypertec SP also offers NOC services for a wide range of OEMs

CYBER SECURITY



Pen Testing, Vulnerability Scanning, Compliance Assessments, Firewall Health Checks

HYBRID IT/CLOUD



Discovery, Assessment, Application Mapping, Portfolio Rationalization, Migration, Transformation, Datacenter & Cloud

FINANCIAL



Broad portfolio of financial engineering and credit services to enable Hypertec SP

IT Asset Disposition (ITAD)



Supporting partners deliver on the promise of a circular economy with ecological disposal and EOL evaluation

Contact info@hypertecsp.com for assistance

Hypertec Solutions Partner Services Portfolio

