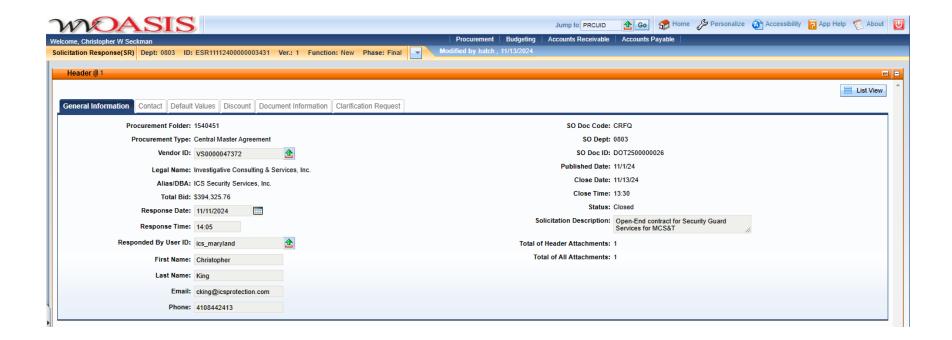


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





## State of West Virginia Solicitation Response

Proc Folder: 1540451

Solicitation Description: Open-End contract for Security Guard Services for MCS&T

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2024-11-13 13:30
 SR 0803 ESR11112400000003431
 1

**VENDOR** 

VS0000047372

Investigative Consulting & Services, Inc.

Solicitation Number: CRFQ 0803 DOT2500000026

**Total Bid:** 394325.7600000000093132257461 **Response Date:** 2024-11-11 **Response Time:** 14:05:00

Comments:

FOR INFORMATION CONTACT THE BUYER

John W Estep 304-558-2566 john.w.estep@wv.gov

Vendor Signature X

FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Nov 13, 2024
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Security Guard II	11664.000	HOUR	27.000000	314928.00

Comm Code	Manufacturer	Specification	Model #	Model #		
92121504						

### **Commodity Line Comments:**

### **Extended Description:**

Security Guard Services for MCS&T 7725011

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Security Guard III / Shift Supervisor	2496.00	000 HOUR	31.810000	79397.76

Comm Code	Manufacturer	Specification	Model #	
92121504				

### **Commodity Line Comments:**

### **Extended Description:**

Security Guard Services for MCS&T 7725011

Date Printed: Nov 13, 2024 Page: 2 FORM ID: WV-PRC-SR-001 2020/05



Solicitation Number: CRFQ 0803 DOT2500000026
OFFEROR SUBMISSION FOR
UNARMED SECURITY SERVICES
Department of Administration, Purchasing Division

Buyer: John Estep

Bid Opening Date: November 13, 12024

Bid Opening Time: 1:30 PM Fax Number: 304-558-3970

SUBMITTED November 11, 2024



Technical Proposal (This page has been left empty intentionally)



To: Department of Administration, Purchasing Division

From: Investigative Consulting & Services, Inc.

Priority: HIGH

Date: November 11, 2024

Mr. John Estep,

Please allow me to introduce you to ICS Security Services. Our corporate office is located in Catonsville, MD. We specialize and provide Unarmed Security, Armed Security, Off Duty Police Officers and Investigative Services to many clients in the Mid-Atlantic Region.

Our ability to provide various levels of specialized security services ranging from investigative services to unarmed and armed security guards to off duty police officers is what sets us apart from most other security companies. We have found in some cases a blend of these services offers our clients diversity with their investment and conforms to a structured budget.

We would love the opportunity to serve the Authority and Community with all security related needs. Please take a moment to visit our website and view the attached brochure at your convenience.

Sincerely, Christopher King cking@icsprotection.com ICS Security Services 410-844-2413 (cell) 410-719-8796 (work)

### **CAPABILITY STATEMENT**



### **Core Competencies**

Our organization is committed to safeguarding business and infrastructures by implementing effective security measures to protect against threats and ensure the continuous operation of essential systems:

- Uniformed Armed/Unarmed Security Guards Services
- Patrol Services
- Off-Duty Law Enforcement Officers
- **Facilities Security**
- Construction Site Security
- Industrial/Commercial/Residential Properties.
- Medical Facilities
- Special Events/Assignments
- Training for Security/Protection
- Threat Assessment



### **Past Performance**

- Centers for Medicare & Medicaid Services/ Christi Knight cbowen/@hcgov.us
- Milford Mill Academy Michael Silverman, CAA Office: 443-809-2969
- Chase House Public Housing 24/7 Access Control
- Coleman Manor Public Housing 24/7 Access Control
- Gilchrist Medical Facility 27/7 Access
- Ross Disaster Recovery/Retail Services

### **Differentiators**

- Personalized Attention
- 24/7 Service
- Industry SMEs
- **Strong Management Team**
- Strong Financial Management

### List of Specific Pertinent Codes and Data

- CAGE Code: 6AF10
- SINs: 561612
- UEI: QW7MJMK73ZM6

DUNS 05-262-6986

- Registered Company Name: Investigative Consulting & Services, Inc.
- Year Incorporated: 2009/Employees 215
- FEIN 26-4527236
- Corporation Type: C-Corp
- Hours of Operation: Monday Friday 8 AM 5 PM
- GSA Schedule Contract Number(s): 47OSMS24D00AX
- POC: Christopher King cking@icsprotection.com / 410-844-2413

### **Company Data**

ICS Security Services is a locally-owned, private security company providing trustworthy, proactive, hands-on protection services to people and businesses in Maryland, Pennsylvania, Virginia, and Washington, DC. With over 75 years of combined law enforcement and business experience, we understand our customers' business models, the risks inherent within their customer segments, and the security services necessary to protect them against the evolution of threats they face.

806 Frederick Road Catonsville, MD 21228, 410-719-8796 (main), www.icsprotection.com

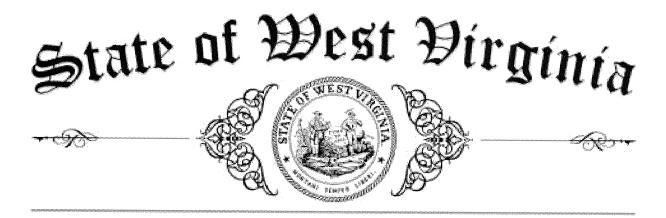


### **Overview**

ICS Security Services is uniquely positioned to deliver exceptional uniformed, unarmed security guard services to the Residential Rehabilitation Treatment Program, Snyder House, leveraging over 75 years of combined law enforcement and business experience. Our team of industry subject matter experts (SMEs) and highly trained security personnel are equipped to handle various security challenges, including foot and mobile patrols, ensuring a safe and secure environment for communities under our management. Our comprehensive training programs ensure that our guards are well-prepared to respond effectively to any situation, providing peace of mind and robust protection.

Our proven track record in protecting infrastructures across various industries is a testament to our ability to perform at the highest standards. We offer customized security solutions to meet each client's specific needs, ensuring optimal protection for your properties. Our proactive approach emphasizes prevention and early detection to minimize the impact of potential security incidents. We also provide real-time reporting through advanced security audits and assessments, threat modeling, and risk assessments, ensuring you are always informed and in control of the security measures.

In addition to our technical competence, ICS Security Services collaborates with leading technology providers to deliver cutting-edge security solutions. Our facilities are equipped to support a wide range of security operations, from intrusion detection and prevention systems to incident response and disaster recovery planning. We also offer compliance and certification support, security awareness training, and education to ensure our team and clients are well-prepared to address evolving security threats. Our commitment to professionalism and excellence in service delivery sets us apart as a trusted partner for the Portsmouth Redevelopment and Housing Authority.



### **CERTIFICATE OF SECURITY GUARD FIRM**

I, Mac Warner, Secretary of State of the State of West Virginia, hereby certify that

**Christopher George Blyth** 

of

Investigative Consulting & Services Inc. 806 Frederick Rd. Catonsville MD 21228

is hereby licensed to conduct the business and engage in the business of Security Guard Firm in the State of West Virginia, under the provisions of and in compliance with Chapter 30, Article 18 of the West Virginia Code. This Certificate shall be in effect and valid from 06/05/2023 to 06/05/2025 unless suspended or revoked thereto, in accordance with the provisions of the West Virginia Code.

### This license cannot be transferred



Given under my hand and the Great Seal of the State of West Virginia on Monday, June 5, 2023

Mac Warner

West Virginia Secretary Of State

F230605012556

Secretary of State Bldg.1, Suite 157-K 1900 Kanawha Blvd. East Charleston, WV 25305-0770

F230605012556

Phone: 304-558-6000 866-767-8683 Visit us online:

www.wvsos.com



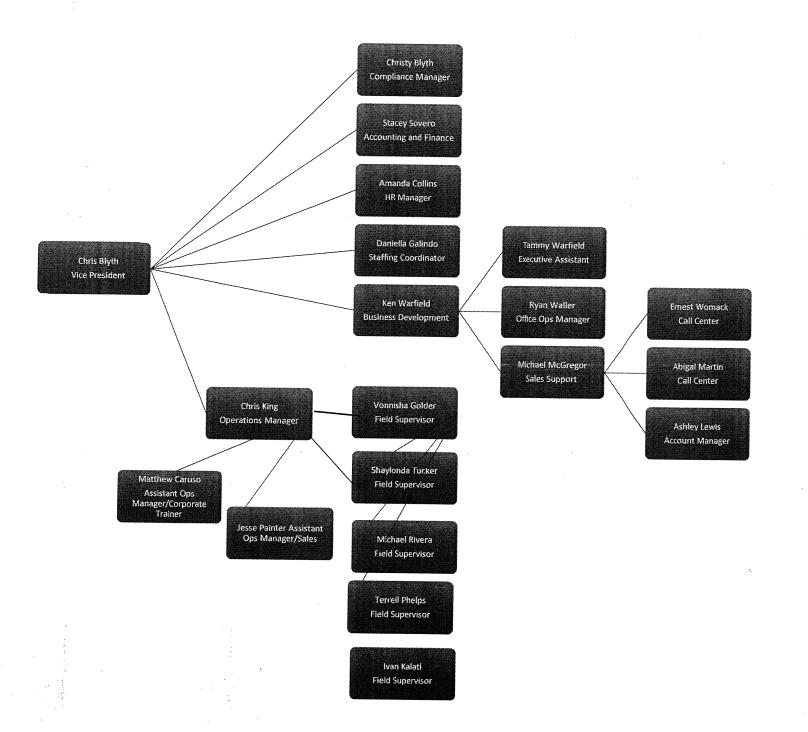
### **CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY) 4/17/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy/lock must have ADDITIONAL INSURED.

PR	this certificate does not confer rights t			III IIOU OI OI	CONT		7.			***************************************
Ma	ury, Donnelly & Parr, Inc. Commerce St.						685_4625	FAX	(440)	685-3071
Bal	Itimore, MD 21202				E-MAII ADDRI	Egg.	000-4020	(A/C, No	:(410)	000-30/1
					ADDIN		SURER(S) AEEO	RDING COVERAGE		T
					INSUR			mnity Insurance Com	nany	NAIC #
INS	SURED							Company of Maryland		35173
	Investigative Consulting & S	Servi	ces I	nc				cialty Insurance Com		35173
	806 Frederick Road							ice Company	pany	31470
	Catonsville, MD 21228				1	ERE: Twin C			w	29459
					INSUR		rcy i no mo.	. 00.		29459
CC	OVERAGES CER	TIFI	CATI	E NUMBER:				REVISION NUMBER:		
Ţ	THIS IS TO CERTIFY THAT THE POLICIE NDICATED. NOTWITHSTANDING ANY R	es o	F INS	SURANCE LISTED BELOW	HAVE E	BEEN ISSUED	TO THE INSU	DED	THE DO	LICY DEDICE
Ē	EXCLUSIONS AND CONDITIONS OF SUCH	POLI	CIES.	LIMITS SHOWN MAY HAVE					TO ALL	THE TERMS,
INSF LTR	TYPE OF INSURANCE	ADDL INSD	SUBR	POLICY NUMBER		POLICY EFF	POLICY EXP (MM/DD/YYYY)	LIMI	TS	
Α	X COMMERCIAL GENERAL LIABILITY					(MINICOLITY)	(WINI/DD/1111)	EACH OCCURRENCE	s	1,000,000
	CLAIMS-MADE X OCCUR	Х	X	PHPK2674243		4/1/2024	4/1/2025	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	1,000,000
								MED EXP (Any one person)	\$	20,000
								PERSONAL & ADV INJURY	\$	1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$	3,000,000
	X POLICY X PRO-							PRODUCTS - COMP/OP AGG	s	3,000,000
_	OTHER:							Prof. Liability	s	1,000,000
В	AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT (Ea accident)	s	1,000,000
	X ANY AUTO	X	Х	CA 0044129		12/24/2023	12/24/2024	BODILY INJURY (Per person)	s	
	OWNED AUTOS ONLY SCHEDULED AUTOS							BODILY INJURY (Per accident)	s	
	X HIRED ONLY X NON-SWILL							PROPERTY DAMAGE (Per accident)	\$	
С									\$	
U	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE			DUD007004				EACH OCCURRENCE	\$	5,000,000
	10000	Х	Х	PUB907601		4/1/2024	4/1/2025	AGGREGATE	\$	5,000,000
D									\$	
_	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N		v	INWC419554		44/00/0000	44/00/0004	X PER OTH-		
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A	Х	11440419334		11/29/2023	11/29/2024	E.L. EACH ACCIDENT	\$	1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - EA EMPLOYEE	\$	1,000,000
E	Crime: Client's Prop			30 KB 0429946-23		11/29/2023	44/00/0004	E.L. DISEASE - POLICY LIMIT	\$	1,000,000
	EPLI: 3rd Party Incl			30 KB 0429946-23		i		Retention: \$10,000		1,000,000
_				00 ND 0423340-23		11/29/2023	11/29/2024	Retention: \$15,000		1,000,000
erfo	CRIPTION OF OPERATIONS / LOCATIONS / VEHICLE SION ROCK RESIDENTIAL, LLC, OWNER ISIDIARIES AND AFFILIATES have been ormed or services provided by the name ess/Umbrella policy follow form. Deem it was a waiver of subrogation cy.	d ins	ured		i trie ge	enerai iiabiiity	policy as the	eir interests may appear	in regai	rd to work
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<u>JEF</u>	RTIFICATE HOLDER			T	CANC	ELLATION				
					IHE	EXPIRATION	DATE THE	ESCRIBED POLICIES BE CA EREOF, NOTICE WILL I Y PROVISIONS.	ANCELL BE DEL	ED BEFORE .IVERED IN
				Ī.	AUTHOR	IZED ŘEPRESEN	ITATIVE			
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	1					-00				



**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Christopher King/Operations Manager
(Address) 806 Frederick Road, Catonsville Maryland 21228
(Phone Number) / (Fax Number) Ph: 410-719-8796
(email address) cking@icsprotection.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

<u>Investigativ</u>	ive Consulting & Services, Inc.	
(Company)	Digitally signed by Christopher King DN: cn=Christopher King, o=Investigative Consulting & Services, Inc., ou, email=cking@icsprotection.com, c=US Date: 2024.11.06 17:14:04-05'00'	
(Signature o	of Authorized Representative)	
_Christophe	er King / Operations Manager	
(Printed Na	ame and Title of Authorized Representative) (Date)	
410-719-	<u>-8796</u>	
(Phone Nun	mber) (Fax Number)	
ckina@ic	icsprotection.com	
(Email Add	dress)	

### REQUEST FOR QUOTATION CRFQ DOT24\*88 Security Guard Services

- 6.4 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 6.5 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager:	Christopher King
Telephone Number	410-844-2413
Fax Number:	
Email Address: _c	king@icsprotection.com

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ DOT2500000026

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

	Numbers Received: ox next to each addendum rec	eive	d)	
[X]	Addendum No. 1	E	]	Addendum No. 6
[ ]	Addendum No. 2	[	]	Addendum No. 7
[ ]	Addendum No. 3	[	]	Addendum No. 8
[ ]	Addendum No. 4	[	, ]	Addendum No. 9
[]	Addendum No. 5	[	]	Addendum No. 10
further unders discussion he	stand that that any verbal reprid between Vendor's represer	esen ntativ	tatic /es a	Idenda may be cause for rejection of this bid. I on made or assumed to be made during any oral and any state personnel is not binding. Only the ifications by an official addendum is binding.
		<u>In</u>	vesti	gative Consulting & Services, Inc.
				Company
		D	N: cn=Chri:	ied by ChristopherKing stopher King, o=linvestigative Consulting & Services, Inc., ou, email=cking@icsprotection.com, c=US 1.06 17:292-2.2 Obligations.
				Authorized Signature
				9 NOV 2024
				Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Cost Proposal (This page has been left empty intentionally)

**T** 410.719.8796 **F** 410.719.0411



**Department of Administration Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

### State of West Virginia **Centralized Request for Quote Public Safety**

Proc Folder:

1540451

Reason for Modification:

Doc Description: Open-End contract for Security Guard Services for MCS&T

Addendum No 1

Vendor Questions and Responses

**Proc Type:** 

**Central Master Agreement** 

**Date Issued Solicitation Closes** Solicitation No Version 2024-11-01 2024-11-13 13:30 CRFQ 0803 2 DOT2500000026

### **BID RECEIVING LOCATION**

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

### **VENDOR**

Vendor Customer Code: VS0000047372

Vendor Name: Investigative Consulting & Services, Inc.

Address: 806

Street: Frederick Road

City: Catonsville

State: Maryland

Country: U.S.

**Zip**: 21228

Principal Contact: Christopher King

Vendor Contact Phone: 410-844-2413

Extension:

### FOR INFORMATION CONTACT THE BUYER

John W Estep 304-558-2566

john.w.estep@wv.gov

Digitally signed by Christopher King

Vendor

No. cn=Christopher King, o=Investigative Consulting & Services, Inc., ou, email=cking@icsprotection.com, c=US

Date: 2024.11.06 17:42:30 -05'00'

FEIN# 26-4527236

DATE 8 NOV 2024

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Nov 1, 2024

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

### **ADDITIONAL INFORMATION**

ADDENDUM NO\_1

Addendum No\_1 issued to publish and distribute the attached information to the Vendor Community.

### REQUEST FOR QUOTATION:

PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids, on behalf of the West Virginia Division of Highways, Materials Control, Soil and Testing. To establish an open-end master agreement contract to obtain the services of an experienced and qualified security services contractor to recruit, train, and maintain a staff of security guards to provide security service of unarmed guards for the WVDOH Materials Control, Soil and Testing Division located at 190 Dry Branch Drive, Charleston, WV 25306.

INVOICE TO		SHIP TO
DIVISION OF HIGHWAYS		DIVISION OF HIGHWAYS
MATERIALS, CONTROL, SOILS, & TESTING		MATERIALS, CONTROL, SOILS, & TESTING
190 DRY BRANCH DR		190 DRY BRANCH DR
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Security Guard II	11664.00000	HOUR	27.00	314,928.00

Comm Code	Manufacturer	Specification	Model #	
92121504				

### **Extended Description:**

Security Guard Services for MCS&T 7725011

INVOICE TO		SHIP TO		
DIVISION OF HIGHWAY	S	DIVISION OF HIGHWAY	'S	
MATERIALS, CONTROL, SOILS, & TESTING		MATERIALS, CONTROL SOILS, & TESTING	<del>-</del> 1	
190 DRY BRANCH DR		190 DRY BRANCH DR		
CHARLESTON WV		CHARLESTON	WV	
US		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Security Guard III / Shift Supervisor	2496.00000	HOUR	31.81	79,397.76

Comm Code	Manufacturer	Specification	Model #	
92121504				

### **Extended Description:**

Security Guard Services for MCS&T 7725011

Date Printed: Nov 1, 2024

Pricing Page						
RFQ#:  Kanawha County: Materials Division: 190 Dry Branch Drive, Charleston, WV 25306						
1	Security Guard II	11,664	\$27.00	\$314,928.00 -		
2	Security Guard III/ Shift Supervisor	2496	\$31.81	\$ 79,397.76 -		
	<b>Grand Total</b>			\$394,325.76 -		

\*The estimated purchse volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any indivual item is guaranteed or implied.

Vendor Name: Investigative Consulting & Services, Inc.

Contact Name: Christopher King

Phone: 410-844-2413

Fax #:

Email: cking@icsprotection.com

# Years Providing Security Guards: 15 years