



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1453834

Procurement Type: Central Master Agreement

Vendor ID: VS0000028707 

Legal Name: CLOVITY INC.

Alias/DBA: Clovity

Total Bid: \$80,625.00

Response Date: 07/16/2024 

Response Time: 11:14

Responded By User ID: ClovitySales 

First Name: Cameron

Last Name: Starman

Email: sales@clovity.com

Phone: 925-264-6360

SO Doc Code: CRFQ

SO Dept: 0613

SO Doc ID: VNF2400000015

Published Date: 7/2/24

Close Date: 7/16/24

Close Time: 13:30

Status: Closed

Solicitation Description: Nurse Practioner

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Nursing services				80625.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nurse Practioner for the WVVNF

Clovity Inc response to :

**West Virginia Purchasing Division/ WV
Veterans Nursing Facility
CRFQ 0613 VNF2400000015
Nurse Practitioner**



Submitted by:

Name: Vikas Soman

Title: Senior Manager - Bid Management

Email: procurement@clovity.com

Phone: 925-264-6360

Website: www.Clovity.com

Due- 07/16/2024



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Forms

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote	
Proc Folder: 1453834 Doc Description: Nurse Practitioner Proc Type: Central Master Agreement		Reason for Modification: Addendum No. 1	
Date Issued	Solicitation Closes	Solicitation No	Version
2024-07-02	2024-07-16 13:30	CRFQ 0613 VNF240000015	2
BID RECEIVING LOCATION			
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US			
VENDOR			
Vendor Customer Code: VS0000028707 Vendor Name : Clovity Inc Address : 11501, Dublin Blvd., #200 Street : City : Dublin State : California Country : United States Zip : 94568 Principal Contact : Vikas Soman Vendor Contact Phone: 510-916-1697 Extension:			
FOR INFORMATION CONTACT THE BUYER			
David H Pauline 304-558-0067 david.h.pauline@wv.gov			
Vendor Signature X	DocuSigned by:  A4DCB4610E494DF	FEIN# 26-4043035	DATE 07/16/2024
All offers subject to all terms and conditions contained in this solicitation			
Date Printed: Jul 2, 2024	Page: 1	FORM ID: WV-PRC-CRFQ-002 2020/05	



ADDITIONAL INFORMATION

Addendum No. 1

To provide responses to the Vendor Technical Questions, see attached.

Bid opening remains July 16, 2024, at 1:30 pm., est.

No other changes.

INVOICE TO

SHIP TO

DIVISION OF VETERANS
AFFAIRS
1 FREEDOMS WAY

VETERAN'S NURSING
FACILITY
1 FREEDOMS WAY

CLARKSBURG WV
US

CLARKSBURG WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Nursing services	1	1	\$64.50	\$80,625.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Extended Description:

Nurse Practitioner for the WVVNF

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Vendor Technical Questions Due By 11:00 am., est.	2024-07-01



	Document Phase	Document Description	Page
VNF2400000015	Final	Nurse Practitioner	3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Exhibit A - Pricing Page - CRFQ VNF24*15 Nurse Practitioner

**Exhibit A - Pricing Page - CRFQ VNF24*15
Nurse Practitioner**

Item No.	Description Of Services	Estimated Hours*	Hourly Rate	Total
1	Nurse Practitioner Hourly Rate	1,250	\$64.50	\$ 80,625.00 -
Grand Total			\$ 80,625.00	-

*Estimated number of hours is not guaranteed.

*Time for calls during non-working hours must be allocated for in the vendors total bid. Specifications 4.28

Vendor Information	
Vendor: Clovity Inc	Printed Name: Vikas Soman
Address: 11501, Dublin Blvd., #200	Title: Senior Manager - Bid Management
Office: Dublin California – 94568	*Signature
Phone: 925-264-6360	*I hereby certify I am authorized by the Vendor to sign this document.
Cell Phone: 510-916-1697	
Fax: 26-4043035	Email: procurement@clovity.com



Designated Contact

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Vikas Soman

(Address) 11501, Dublin Blvd., #200 Dublin California – 94568

(Phone Number) / (Fax Number) 510-916-1697

(email address) procurement@clovity.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor’s behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Clovity Inc
(Company)

(Signature of Authorized Representative)
Vikas Soman, Senior Manager - Bid Management

(Printed Name and Title of Authorized Representative) (Date)
510-916-1697

(Phone Number) (Fax Number)
procurement@clovity.com

(Email Address)

Revised 8/24/2023



Acknowledgement of Addenda

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ VNF240000015

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor’s representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Clovity Inc
Company
DocuSigned by:
Vikas Soman
A4DCB4910E4940DF

Authorized Signature

07/16/2024
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Appendix (Optional)

Table of Content

- **Our Healthcare Talent Services and Solutions**
- **Talent Delivery Models**
- **Our Capabilities - Categories wise**
- **Our Value Proposition**
- **How It Works**





About Clovity Inc

Thank you for extending the opportunity to engage in business with **The West Virginia Purchasing Division/ WV Veterans Nursing Facility**. Clovity Inc (Clovity) is delighted to submit our response to the Request for Quotation (RFQ) titled "**CRFQ 0613 VNF2400000015 Nurse Practitioner**". This RFQ entails supplying temporary employment staffing for the specified position outlined within the document. Clovity is a distinguished company in the fields of **Healthcare, IT and Non-IT staffing** holds numerous awards and certifications. With **over 15 years** of industry experience, we have been delivering exemplary Non-IT and IT staffing solutions and recruitment services to both public and private entities since our incorporation as a **California corporation in 2008**.

Clovity is a matured Healthcare staffing company certified and recognized as **Fast 50 and Fast 100 Asian American Business** as well as **placing on the Inc. 5000 3 times in a row 2021 to 2023** with over **15+ years of experience** in providing Healthcare Staffing Services to government agencies. Since 2008 we have been successfully serving huge customer base with high level of customer satisfaction on over **120+ contracts**.

We have been successfully serving a huge customer base with a high level of customer satisfaction on over 55+ contracts. Clovity is a **Microsoft Gold Partner, Atlassian Solution Partner & CIO Magazine Top Growth IoT Platform & Solution Provider**, enabling global Fortune 500 and high-growth mid-market technology enterprises with fully integrated connected device-to-cloud-to-enterprise integration solutions.

For more than 15 years, Clovity divisions have been providing support in, **Recruiting, Temporary and Permanent staffing, professional services and general services** in healthcare.

- We work effectively in both the **private and public sectors** and have successful placements with **States, Government Organizations, and Enterprise companies**. Our goal is to continue to provide **top quality resources and competitive pricing** for our clients across the US which has made us extremely successful. **Our screening and sourcing methodology** are one of the most robust in the industry for a company of similar size, while many of our competitors are just sending over random profiles that has just a keyword match to a job description.
- We want our clients to have confidence when they are reviewing our candidates that they are the best in the market. We aren't going to send anyone we find, just the best ones, which will ensure our clients manager spend time focused on candidates that are a strong fit and a good usage of their time.
- Clovity Inc is already providing similar services to the many Public Sector Entities which are: **State of MA, State of Florida, State of California, State of Minnesota, Seminole County, State of Maryland, University of UC Davis, Rochester Housing Authority, New York** and Private Sector Entities like **Blue Sky Therapy, Core well Health (formerly Beaumont/Spectrum Health), Autumn Lake (Health Care), CVS Health, CHR – Consulting Services Inc etc**. At the beginning of this year, **we were honored with 7+ staffing awards and secured contracts similar to The West Virginia Purchasing Division/ WV Veterans Nursing Facility's**



requirement. We have accomplished successful deliveries to **75+ clients in public sector and 50+ in private sector.**

- Clovity Inc has extensive experience of recruiting and screening candidates on similar Healthcare positions, so before submitting resumes to the West Virginia Purchasing Division/ WV Veterans Nursing Facility, Clovity Inc will confirm candidate qualifications including: **technical skills, experience, work habits, interpersonal skills, quality of work performed, etc.**
- Clovity Inc read, understand and comply with the terms and conditions mentioned in the scope of services without proposing any exception to it.
- Clovity Inc assures the West Virginia Purchasing Division/ WV Veterans Nursing Facility that it is capable to provide the quality trained temporary and permanent employees to the West Virginia Purchasing Division/ WV Veterans Nursing Facility departments **within few hours of the request.** We conduct **Drug test, reference checks and background checks on all temporary and permanent employees**, adhering to applicable federal, state and privacy protection laws, and ensure The West Virginia Purchasing Division/ WV Veterans Nursing Facility that we conduct all required background checks of the applicants prior to starting date of assignment.

Awards

In 2021, 2022 and 2023, we were ranked by Inc. 5000 List of "America's Fastest Growing Private Companies" (3 years in a row). Clovity Inc has won the "Fast 100 and Fast 50 Asian American Business Excellence Awards" in both 2023 and 2022 along with the "IoT Innovator Award - Best of IoT - Smart Buildings" in 2022. Prior to that, Clovity Inc was selected as 2020 "Emerging Company of the Year for the Enterprise Market" and then again in 2021 as "Global IoT Innovation Vendor of the Year" by IoT Vendor Breakthrough Awards.

Our Awards / Recognition

- **2021, 2022 & 2023** Inc's 5000 Fastest Growing Privately Held Co's in US
- **2022** Gold Winner for Best of IoT – Smart Buildings by IoT Innovator Awards
- **2022 & 2023** USPAACC Fastest 50/100 Asian American Business
- **2021** CES IoT Breakthrough Award Global Partner
- **2020** CES IoT Breakthrough Award Enterprise IoT
- **2018 and 2019** CIO Review Top 20 IoT Growth Companies in US





Clovity has made significant investments of its efforts in the Healthcare Staffing sector, positioning itself as a comprehensive solution provider. Our focus extends beyond mere Staffing process, encompassing project services and both temporary and permanent staffing solutions. This approach reflects our deep understanding of client needs and our commitment to delivering effective solutions.

What sets Clovity apart is our holistic approach to staffing, which acknowledges the unique challenges and opportunities within each vertical we serve. Rather than simply filling positions, we aim to cultivate long-term partnerships by providing exceptional talent that excels in their roles. This dedication ensures sustained success and client satisfaction in an ever-evolving economic landscape.

Clovity's strength lies in our Centre of Excellence leaders and the collaboration between our teams. This synergy allows us to offer refined staffing services, tailored to meet the specific needs of our clients. Our proven track record of excellence in both public and private sectors across the US underscores our commitment to delivering top-notch staffing solutions.

In conclusion, Clovity's comprehensive understanding of the Healthcare combined with our dedication to excellence and long-term partnerships, positions us as the preferred choice for organizations seeking high-quality staffing solutions.

What Sets Clovity Inc Apart

- **Turnaround Time:** Clovity Inc has a turnaround time of 2- 4 hours per candidate with the advantage of 5 electronic resume bulletin boards - Monster, Dice, Facebook, LinkedIn, Indeed and CareerBuilder.
- **E-Onboarding:** We provide you customized onboarding and training programs, which specifically address the requirements. Clovity's automated system Ceipal (ATS) adds another dimension in the onboarding process or specific to each client's requirements.
- **Resume Database and domain specified recruitment teams:** We have over 16M highly proficient and experienced candidates out of which around 3M for State of California of various skill level and services in our resume database. We keep updating our resume database to meet the client's immediate requirements.
- **Strong Relationship with Multiple States:** We serve the multiple states of United state locally. We are very interested in establishing a strong business relationship with **The West Virginia Purchasing Division/ WV Veterans Nursing Facility** and have excellent working relationships with several departments within the West Virginia state government. With **similar-sized staffing contracts**, we currently offer temporary, permanent, recruiting and staffing services.
- **Domain Specified Recruitment Team:** Clovity has a team of 120+ recruiters (across levels & domains) with a mix of resourcing background.
- **Dedicated Project Management Team:** Clovity's project management approach for handling staffing contracts ensures that contract requirements and goals are well supported. For The West Virginia Purchasing Division/ WV Veterans Nursing Facility, we are assigning a local account management team to ensure the right delivery of services. Our Project Manager (PM) will work closely with The West Virginia Purchasing Division/ WV Veterans Nursing



Facility and on-site staff. This team has valuable insight into the local marketplace and the best strategies to attract and engage quality temporary employees across all skill sets.

Our Healthcare Talent Services and Solutions:



Nursing

We place nursing practitioners, RNs, LPNs/LVNs, certified nursing assistants, and more.



Allied Health

We provide staffing solutions for medical assistants, occupational therapists, social workers, pharmacy technicians, etc.



Travel Nursing

We handle staffing for travel nurses for both full-time and per diem assignments.



Travel Allied Health

Along with allied health positions we also handle licensing and administrative work.



Vaccine Administration

We train licensed and certified professionals to administer vaccines in various facilities.



Executive Search

We carry out executive search processes for impactful leader



HIM and Medical Coding

We cover all your needs from medical coders to risk adjustment specialists.



On-site Medical Testing

We provide staff and technology for medical testing.



Locum Tenen

We provide support to a range of healthcare centers.

Talent Delivery Models



Direct/Permanent Hire

We offer tailored search services using AI and ML in our Applicant Tracking System. With a vast global database, we match top candidates to your needs.



Temporary Staffing/Temporary Solutions

Navigating sudden staffing changes or urgent healthcare projects? We promptly assess your requirements, delivering highly skilled healthcare professionals with precise expertise.



Our Specialization

We excel at sourcing Nurses, LPNs/LVNs, Social Workers, Medical Assistants, and Certified Nursing Assistants. Our professionals adeptly accommodate a multitude of facilities, including acute care, long-term care, rehab, behavioral health centers, home care, urgent clinics, and more.



Our Capabilities – Categories wise

Nurse Staffing

We address the talent shortage in the nursing industry by offering services in teaching hospitals, skilled nursing facilities, clinical health, and travel nursing. Our services include long-term, temp-to-hire, direct-hire positions, and travel nursing.

✓ Nurse Practitioner	✓ Nurse Educator	✓ Mental Health Nursing
✓ Registered Nurse (All Units)	✓ Pediatric Nursing	✓ Orthopedic Nursing
✓ Licensed Practical/Vocational Nurse	✓ Public health Nursing	✓ Occupational Health Nursing
✓ Certified Nursing Assistants	✓ Gerontological Nursing	✓ Critical Care Nursing
✓ Medical/Certified Medical Assistant	✓ Cardiac Nursing	✓ Midwife
✓ Phlebotomist	✓ Travel Nursing	✓ Critical Care Nurse
✓ Nurse Anesthetist	✓ Nursing Management	✓ Medical-Surgical Nursing
✓ Certified Nurse Midwife	✓ Clinical Nurse Specialist	✓ Family Nurse Practitioner
✓ Oncology Nursing	✓ Nurse Midwife	

Allied Health Staffing

We are aware of the specific need for personnel with allied healthcare experience. Our network includes:

✓ Therapy Professionals	✓ Radiographer	✓ Cardiovascular Technologist
✓ Imaging Professionals	✓ Therapist	✓ Diagnostic Medical Sonographer
✓ Scientific and laboratory Professionals	✓ Cytotechnologist	✓ Emergency Medical Technician
✓ Physiotherapist	✓ Dental Hygienist	✓ Lactation Consultant
✓ Occupational Therapist	✓ Athletic Trainer	✓ Nuclear Medicine Technologist
✓ Dietitian	✓ Dental Assistant	✓ Speech-Language Pathologist
✓ Audiologist	✓ Anesthesiologist Assistant	

Medical Administrative Staffing

Clovity provides essential administrative staffing solutions, placing proficient talents across various roles and sectors to ensure high-quality medical services.

✓ Healthcare Ambulatory	✓ Marketing professionals	✓ Patient Services Coordinator
✓ Medical Claims and Billing Specialist	✓ Medical Office Administrator	✓ Medical Records Coordinator
✓ HR Professionals	✓ Health Services Manager	✓ Healthcare Compliance Officer



Our Value Proposition

 <p>Database Excellence</p> <p>Clovity's database houses a diverse range of top talent with light-after industry skill sets. We ensure a seamless hiring process, streamlining your path to acquiring the perfect resources for your projects.</p>	 <p>Uncompromising Quality</p> <p>Every profile undergoes rigorous HR and Technical validation and screening to ensure alignment with client expectations & deliver the highest quality resources for your business needs.</p>	 <p>Exceeding SLA's</p> <p>Clovity is dedicated to aggressive SLAs, prioritizing quick talent sourcing, efficient results, and competitive market positioning to help you stay ahead of the curve with confidence and success.</p>	 <p>Minimal No Show Ratio</p> <p>With our robust validation process, we maintain a low no-show ratio by thoroughly screening our consultants. This ensures their dedication to assignments and minimizes disruptions to your projects.</p>	 <p>Attrition Control</p> <p>We prioritize consultant well-being and satisfaction. Our dedicated Talent Management Team fosters strong relationships, ensuring project stability and low attrition rates.</p>
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How It Works



Consultation

We deeply evaluate your staffing needs.



Talent Search

We accurately match candidates to your requirements.



Screening & Selection

Through extensive assessments, we ensure a perfect match.



Client & Candidate Connection

We facilitate the assessment of mutual compatibility.



Successful Placement

We handle all the paperwork and onboarding, ensuring a seamless transition.

THANK YOU

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11501, Dublin Blvd., #200 Dublin
California - 94568

Email: Procurement@clovity.com
Phone: (510) 916 1697
Website: www.Clovity.com

