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Header @ 3

[List View](#)

**General Information** [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1691683

Procurement Type: Central Master Agreement

Vendor ID: VS0000040752

Legal Name: ALXTEL INC

Alias/DBA:

Total Bid: \$211,999.80

Response Date: 06/03/2025

Response Time: 11:13

Responded By User ID: ezzabdel

First Name: Ezz

Last Name: Eldeen

Email: ezz@alxtel.com

Phone: 2402192726

SO Doc Code: CRFQ

SO Dept: 0511

SO Doc ID: MIS2500000002

Published Date: 5/20/25

Close Date: 6/3/25

Close Time: 13:30

Status: Closed

Solicitation Description: ADOBE PRODUCTS OR EQUAL

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1691683  
**Solicitation Description:** ADOBE PRODUCTS OR EQUAL  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-06-03 13:30	SR 0511 ESR06032500000007423	1

**VENDOR**  
VS0000040752  
ALXTEL INC

**Solicitation Number:** CRFQ 0511 MIS2500000002  
**Total Bid:** 211999.79999999999883584678173 **Response Date:** 2025-06-03 **Response Time:** 11:13:22  
**Comments:** Delivery date within 7 days from the PO.  
Payment terms Net 30.  
The Renewal years must be paid for in full up front.

**FOR INFORMATION CONTACT THE BUYER**  
Crystal G Hustead  
(304) 558-2402  
crystal.g.hustead@wv.gov

**Vendor**  
**Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Full Adobe Suite Creative Cloud/All apps	1.00000	EA	1038.650000	1038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Adobe Acrobat Pro DC	265.00000	EA	156.000000	41340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	ADOBE Photoshop Creative Cloud for Multiple Platforms	17.00000	EA	461.000000	7837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12

**Extended Description:**

ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Adobe InDesign	6.00000	EA	464.050000	2784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe InDesign - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309730BC06E12

**Extended Description:**  
Adobe InDesign, or equal, 1 year subscription.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Full Adobe Suite Creative Cloud/All apps-Renewal Year 1	1.00000	EA	1038.650000	1038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12

**Extended Description:**  
Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription. Renewal year 1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Adobe Acrobat Pro DC-Renewal Year 1	265.00000	EA	156.000000	41340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12

**Extended Description:**  
Adobe Acrobat Pro DC, or equal, 1 year subscription. Renewal year 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	ADOBE Photoshop Creative Cloud Multi Platform-Renewal YR1	17.00000	EA	461.000000	7837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12

**Extended Description:**  
ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription. Renewal year 1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Adobe InDesign-Renewal Year 1	6.00000	EA	464.050000	2784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe InDesign - Edition 4 for enterprise,  
Subscription New, Monthly, 1 User, Large  
Government Agencies - Level 6 100-999 (VIP #  
Req.) 12 Month Term Adobe Inc.  
65309730BC06E12

**Extended Description:**

Adobe InDesign, or equal, 1 year subscription Renewal year 1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Full Adobe Suite Creative Cloud/All apps-Renewal Year 2	1.00000	EA	1038.650000	1038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Creative Cloud All Apps - Edition 4 for  
enterprise, Subscription New, Monthly, 1 User,  
Large Government Agencies - Level 6 100-999 (VIP  
# Req.) 12 Month Term Adobe Inc.  
65310110BC06E12

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription. Renewal year 2.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Adobe Acrobat Pro DC-Renewal Year 2	265.00000	EA	156.000000	41340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Acrobat Pro for enterprise, Subscription  
New, Monthly, 1 User, Large Government Agencies -  
Level 6 100-999 (VIP # Req.) 12 Month Term  
Adobe Inc. 65324113BC06A12

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription. Renewal year 2.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	ADOBE Photoshop Creative Cloud Multi Platform-Renewal YR2	17.00000	EA	461.000000	7837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Photoshop - Edition 4 for enterprise,  
Subscription New, Monthly, 1 User, Large  
Government Agencies - Level 6 100-999 (VIP #  
Req.) 12 Month Term Adobe Inc.  
65309771BC06E12

**Extended Description:**

ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription. Renewal year 2.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Adobe InDesign-Renewal Year 2	6.00000	EA	464.050000	2784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe InDesign - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309730BC06E12

**Extended Description:**

Adobe InDesign, or equal, 1 year subscription. Renewal year 2.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Full Adobe Suite Creative Cloud/All apps-Renewal Year 3	1.00000	EA	1038.650000	1038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription. Renewal year 3.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	Adobe Acrobat Pro DC-Renewal Year 3	265.00000	EA	156.000000	41340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription. Renewal year 3.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	ADOBE Photoshop Creative Cloud Multi Platform-Renewal YR3	17.00000	EA	461.000000	7837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12

**Extended Description:**

ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription. Renewal year 3.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	Adobe InDesign-Renewal Year 3	6.00000	EA	464.050000	2784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Adobe InDesign - Edition 4 for enterprise,  
Subscription New, Monthly, 1 User, Large  
Government Agencies - Level 6 100-999 (VIP #  
Req.) 12 Month Term Adobe Inc.  
65309730BC06E12

**Extended Description:**  
Adobe InDesign, or equal, 1 year subscription. Renewal year 3.



Department of Administration and Purchasing Division  
Solicitation Number CRFQ-0511-MIS2500000002  
Adobe Products or Equal

## AlxTel Proposal

3 June, 2025

### Submitted To

Crystal G Hustead  
2019 Washington ST E, Charleston, WV 25305  
crystal.g.hustead@wv.gov  
304-558-2402

### Submitted By

AlxTel, Inc.  
**POC**  
Alaa Negeda  
negeda@alxtel.com  
240-293-4629



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## Executive Summary

AlxTel Inc. is a Technology Service Provider. Incorporated in 2008, ALXTEL has been providing digital transformation and robotics solutions for consumers, businesses, and state and federal government agencies, and it has cultivated a track record of success. Headquartered in Silver Spring, Maryland, with two other offices in Lanham, MD, and Chevy Chase, MD, we can leverage our company's best assets to support our customers in ways others cannot.

**We have no exceptions to the requirements of this RFP, the Contract, addendums, or any other attachments.**

Challenges faced - Department of Administration and Purchasing Division, like many states, needs to modernize IT, with limited resources and funds to do so. Department of Administration and Purchasing Division must rely on experts to understand the unique challenges of delivering Department of Administration and Purchasing Division agencies to the residents of Maryland. The involvement of experts enables Department of Administration and Purchasing Division to focus on the critical functions of meeting its constituency's new and evolving demands and basic operational functions, instead of IT development. These IT tasks include - empowering implementation, delivering secure agility and open standards for DevSecOps, and seamless integration.

Empower - AlxTel Professional Services helps teams to quickly apply and mature the skills needed to adopt modern cloud-native technologies, along with adopting best practices of modern application development processes and techniques such as agile, DevSecOps, etc. AlxTel's Cloud Services for Application Under All public and private clouds, AlxTel's site reliability engineers (SREs) deliver expertise in hybrid cloud implementation, application modernization, data transformation, and enterprise automation. This enables Department of Administration and Purchasing Division to gain development agility, reduce operational complexity, and deliver business value faster. AlxTel Solutions and Professional Services provides systems management and maintenance services. Department of Administration and Purchasing Division gains the ability to scale confidently and with stability while keeping costs down.

AlxTel is interconnected with almost every major global infrastructure provider, application services, cloud-native application development, and automation solutions. Our enterprise-grade open-source commercial off-the-shelf (COTS) platforms maintain infrastructural interoperability. For 17 years, AlxTel has been one of the world's leading providers of modern, innovative enterprise software, built through an open-source development model, whereby COTS software is developed within an open-source community, and provides commercial quality and security assurance with subscription-based customer support. AlxTel solutions are designed to capitalize on agency architectures and State IT standards. This provides Department of Administration and Purchasing Division interoperability with other systems and networks, reliability, and maintainability while making the most cost-effective use of COTS products, Information Technology, and agency-wide resources.

Secure - Our experts assist you in building a secure, reliable, flexible foundation for hybrid cloud workloads to lower operational costs, reduce downtime, and increase productivity. Our team works to ensure that information and computing resources at all organizational levels meet security compliance requirements; including software/application and data security support, as well as disaster recovery planning and risk assessment.

In partnering with Department of Administration and Purchasing Division, AlxTel subject-matter experts (SMEs) and consultants adopt a mentor-based approach to provide technical expertise by educating, enabling, and empowering them to be able to adopt, operate, and maintain Red Hat technologies on their own, helping to provide security both inside and out.

Modernize - AlxTel Professional Services focuses on accelerating cloud adoption and acting as an enabling force for container platforms, DevOps, and other modernization initiatives. Our public sector team of experts has demonstrated the ability to break down the siloed nature of State government agencies and drive collaboration using a proven successful methodology for transformation that takes a holistic approach encompassing people, process, and technology.

AlxTel's approach to modernization empowers Department of Administration and Purchasing Division to extend the value of legacy systems, while incrementally transforming useful components. We accomplish this via agile development sprints and integration of modern open, API-enabled, interfaces. Our proposed solution enables new and existing systems to share data in real time and helps to drive automated and seamless business process flows. AlxTel solutions are all architected and built as loosely coupled technologies that compose an overall highly optimized architecture, enabling the many benefits of cloud environments and cloud provider services. At the same time, our platforms provide the same characteristics as on-premises data centers. Together, AlxTel provides a common, consistent foundation, which is highly portable among hybrid infrastructures. They enable both legacy and new applications to be more adaptable across Department of Administration and Purchasing Division Agencies environments.

ALXTEL differentiates itself well from similar companies by our tailoring services. We recognize that one size does not fit all. Rather than making you fit our solutions, we tailor the solutions to fit your unique requirements. We provide a variety of Professional Services that tailor our solutions to meet your specific industry and business needs. Whether you wish to implement a stand-alone application, or simply need some custom programming, our professional services are key to your success. Our professionals have the product knowledge, experience, and skills to assist you through any phase of your voice or speech project, ranging from requirements analysis to solution development/ customization, installation, rollout, and training. We specialize in deployments accomplished cost-effectively at the speed of need. On the other hand, we can be a one-stop shop for all technology needs through 100+ Technology partnerships and reseller agreements with almost every single major technology in the world.

AlxTel has an excellent performance record dealing with most of State of Maryland Departments such as the Maryland Department of Transportation (MDOT), Maryland Health Benefit Exchange (MHBE), Maryland Department of Information Technology (MDoIT), Maryland State Department of Education (MSDE), Maryland Department of Commerce(MDOC), Maryland Department of Labor (MDOL) Maryland State Board of Elections (SBE), Montgomery Collage and Baltimore Washington International Airport (BWI), Maryland Department of Public Safety & Correctional Services (DPSCS). In addition to different state governments such as North Carolina and the State of Hawaii plus many Federal agencies such as the Social Security Administration (SSA), Human and Health Services (HHS), Department of Homeland Security (DHS), US Coast Guard (USCG), Administration for Children Families (ACF).

## AlxTel, Inc. Information Sheet

### ALXTEL, INC. IN-DEPTH INFORMATION

Company Name	AlxTel, Inc.
Street Address	8403 Colesville Road Suite 1100
City, State, ZIP Code	Silver Spring, MD 20910
FEIN	261857843
D.U.N.S	825046894
UEA	H8ASFJ2CMM21
eMMA Vendor ID	SUP012674
Cage Code	8BS66
Maryland Department number	D12345880
Maryland SBR Certificate number	SB20-008632
US Chamber ID	10036616
FCC License ID	827326
Primary Contact	Alaa Negeda
Title	CEO
Telephone Number	240-293-4629
Fax Number	240-724-6589
E-mail Address	<a href="mailto:negeda@alxtel.com">negeda@alxtel.com</a>
Corporation Type	S-Corp
Organization Size	Small Business
Year Founded	2008

## AlxTel Experience

Enterprise Service Provider	17 years
Web and Internet Systems	13 years
Electronic Document Management	9 years
Software Engineering	15 years
Systems/Facilities Management and Maintenance	17 years
Information System Security	13 years
Application Service Provider	13 years
Telecommunications Financial and Auditing Consulting Services	17 years
IT Management Consulting Services	17 years
Business Process Consulting Services	9 years
Documentation/Technical Writing	17 years
Digital Marketing	11 years
SEO	11 years
IT Help Desk	11 years
Cyber Security	13 years
DevOps	11 years
Project Management	11 years
Call Centers	11 years
Robotics and Automation	9 years
Cloud Service	11 years
Staff Augmentation	9 years
Audio and Visual	7 years
Healthcare IT	7 years

## Key Business Relationships

Federal Customers	<ol style="list-style-type: none"> <li>1. Department of Homeland Security (DHS)</li> <li>2. Social Security Administration (SSA)</li> <li>3. Environmental Protection Agency (EPA)</li> <li>4. Human and Health Services (HHS)</li> <li>5. National Park Services (NPS)</li> </ol>
State of Maryland Customers	<ol style="list-style-type: none"> <li>1. Department of Transportation (MDOT)</li> <li>2. Department of Safety and Correctional Services (DPSCS)</li> <li>3. Department of Information Technology (MDoIT)</li> <li>4. Department of Commerce (MDOC)</li> <li>5. Department of Labor (MDOL)</li> <li>6. Department of Budget &amp; Management (MDBM)</li> <li>7. Department of General Services (MDGS)</li> <li>8. State Board of Elections (MSBE)</li> <li>9. Maryland Health Benefit Exchange (MHBE)</li> <li>10. Montgomery College</li> <li>11. Washington County</li> <li>12. Maryland Courts (MDCourts)</li> </ol>
State of California	Eastern Municipal Water District
State of Hawaii	Department of Human Services
State of North Carolina	Department of Health and Human Services
State of Ohio	Columbus Metropolitan Library
Commercial Customers	<ol style="list-style-type: none"> <li>1. USA ( Vonage, Vinculum, Verizon, Excel, Lingo, VOIPTel, Ultatel, American Axess, Alkaip, Teleconnect, Teleplus, Nobel LTD, + 22 Healthcare and Pharmacies).</li> <li>2. 245 International Customers in Europe , Asia, LATAM, Africa</li> </ol>

## Key Partnerships

AlxTel during the past 17 years managed to be accredited and certified by almost every single major software, hardware, and technology service in the globe. AlxTel has 115 Partnership Agreement with Technology Vendors and over 250 partnership agreements with technology service providers as shown below:

Hardware Technologies	Cisco, IBM, Dell, HPE, Extreme Networks, Logitech, Polycom, Ribbon, Zebra, Broadcom, Patton, Netgear, Ruckus, ....etc.
Software Technologies	Atlassian, AXWAY, Citrix, Commvault, Docusign, Entrust, Ivanti, jamF, Kofax, Lansweeper, McAfee, Microfocus, RedHat, VMWare, ...etc
Cloud Providers	Microsoft Azure, Google Cloud, AWS, IBM Cloud, Alibaba Cloud, Oracle Cloud, IXCloud, Salesforce Cloud, ServiceNow Cloud, ... etc
Service Providers	AT&T, Verizon, Deutsche Telekom, Belgacom BICs, Austria Telecom, Slovak Telecom, Telecom Argentina, Vonage, Dialpad, Ringcentral, 8x8, Zoom, Sangoma, Airtel, Orange, PCCW, ... etc.





Adobe Inc.

345 Park Avenue  
San Jose, CA 95110-2704

July 12, 2022

Alxtel, Inc  
8403 Colesville Rd Ste 1100  
Silver Spring, MD 20910-6346

Re: Confirmation of Certified Reseller status

Adobe sells its software licenses and products in North America through Adobe Authorized Resellers. Adobe confirms that as of the date of this letter, Alxtel, Inc is a Certified partner of the Adobe Partner Connection Program with authorization to resell Adobe's TLP program to all customers and Adobe's CLP and VIP programs to commercial customers only in North America (US and Canada).

A list of Adobe Authorized Resellers from [Adobe.com](https://adobe.com) or by contacting your Adobe Channel Manager.

Sincerely,

Arnab Kumar Bose

Digitally signed by Arnab Kumar  
Bose  
Date: 2022.07.12 23:40:58 +05'30'

Senior Program Manager – APC North America

Adobe Partner Connection Team, Channel Operations



Quotation For:

Name: Crystal G Hustead  
Email: crystal.g.hustead@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

Ship To:

Name: Crystal G Hustead  
Email: crystal.g.hustead@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

Details:

Department of Administration and Purchasing  
Division  
06-03-2025-06-03-2025-Department of  
Administration and Purchasing Division-Adobe

Product	SKU	MP No	Quantity	MSRP	Rate	Discount	Tax	Amount
Adobe Creative Cloud All Apps - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3282-L6-10BC06E12	1	\$0.00	\$1,038.65	0%	No	\$1,038.65
Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12								
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term **PRORATED FOR 12 MONTHS** Adobe Inc. - 65324113BC06A12 65324113BC06A12	611236465	210-3212-L6-13BC06A12	265	\$0.00	\$156.00	0%	No	\$41,340.00
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12								
Adobe Photoshop - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3204-L6-71BC06E12	17	\$0.00	\$461.00	0%	No	\$7,837.00
Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12								
Adobe Indesign - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3211-L6-30BC06E12	6	\$0.00	\$464.05	0%	No	\$2,784.30
Adobe InDesign - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309730BC06E12								

Sub-Total: \$52,999.95  
Taxable Subtotal: \$0.00  
Tax(0%): \$0.00  
**Grand Total: \$52,999.95**

Note:

Delivery date within 7 days from the PO.

Payment terms Net 30.

The Renewal years must be paid for in full up front.

# AlxTel, Inc.

8403 Colesville Road Suite 1100  
Sliver Spring, Maryland 20910,  
United States  
sales@alxtel.com  
https://www.alxtel.com



Ref #: Quo-20250603171724  
Date Created: 06-03-2025 16:21  
Due Date: 06-15-2025 23:59

### Quotation For:

Name: Crystal G Husted  
Email: crystal.g.husted@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

### Ship To:

Name: Crystal G Husted  
Email: crystal.g.husted@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

### Details:

Department of Administration and Purchasing  
Division  
06-03-2025-06-03-2025-Department of  
Administration and Purchasing Division-Adobe

Product	SKU	MP No	Quantity	MSRP	Rate	Discount	Tax	Amount
Adobe Creative Cloud All Apps - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3282-L6-10BC06E12	1	\$0.00	\$1,038.65	0%	No	\$1,038.65
Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12								
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term **PRORATED FOR 12 MONTHS** Adobe Inc. - 65324113BC06A12 65324113BC06A12	611236465	210-3212-L6-13BC06A12	265	\$0.00	\$156.00	0%	No	\$41,340.00
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12								
Adobe Photoshop - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3204-L6-71BC06E12	17	\$0.00	\$461.00	0%	No	\$7,837.00
Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12								
Adobe Indesign - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3211-L6-30BC06E12	6	\$0.00	\$464.05	0%	No	\$2,784.30
Adobe InDesign - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309730BC06E12								

Sub-Total: \$52,999.95  
Taxable Subtotal: \$0.00  
Tax(0%): \$0.00  
**Grand Total: \$52,999.95**

### Note:

Renewal: Year 1

Delivery date within 7 days from the PO.

Payment terms Net 30.

The Renewal years must be paid for in full up front.

# AlxTel, Inc.

8403 Colesville Road Suite 1100  
Sliver Spring, Maryland 20910,  
United States  
sales@alxtel.com  
https://www.alxtel.com



Ref #: Quo-20250603172147  
Date Created: 06-03-2025 16:24  
Due Date: 06-15-2025 23:59

### Quotation For:

Name: Crystal G Hustead  
Email: crystal.g.hustead@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

### Ship To:

Name: Crystal G Hustead  
Email: crystal.g.hustead@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

### Details:

Department of Administration and Purchasing  
Division  
06-03-2025-06-03-2025-Department of  
Administration and Purchasing Division-Adobe

Product	SKU	MP No	Quantity	MSRP	Rate	Discount	Tax	Amount
Adobe Creative Cloud All Apps - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3282-L6-10BC06E12	1	\$0.00	\$1,038.65	0%	No	\$1,038.65
Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12								
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term **PRORATED FOR 12 MONTHS** Adobe Inc. - 65324113BC06A12 65324113BC06A12	611236465	210-3212-L6-13BC06A12	265	\$0.00	\$156.00	0%	No	\$41,340.00
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12								
Adobe Photoshop - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3204-L6-71BC06E12	17	\$0.00	\$461.00	0%	No	\$7,837.00
Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12								
Adobe Indesign - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3211-L6-30BC06E12	6	\$0.00	\$464.05	0%	No	\$2,784.30
Adobe InDesign - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309730BC06E12								

Sub-Total: \$52,999.95  
Taxable Subtotal: \$0.00  
Tax(0%): \$0.00  
**Grand Total: \$52,999.95**

### Note:

Renewal: Year 2

Delivery date within 7 days from the PO.

Payment terms Net 30.

The Renewal years must be paid for in full up front.

# AlxTel, Inc.

8403 Colesville Road Suite 1100  
Sliver Spring, Maryland 20910,  
United States  
sales@alxtel.com  
https://www.alxtel.com



Ref #: Quo-20250603172453  
Date Created: 06-03-2025 16:27  
Due Date: 06-15-2025 23:59

### Quotation For:

Name: Crystal G Hustead  
Email: crystal.g.hustead@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

### Ship To:

Name: Crystal G Hustead  
Email: crystal.g.hustead@wv.gov  
Phone: 3045582402  
Address: 2019 Washington ST E, Charleston,  
State of West Virginia, 25305, United States

### Details:

Department of Administration and Purchasing  
Division  
06-03-2025-06-03-2025-Department of  
Administration and Purchasing Division-Adobe

Product	SKU	MP No	Quantity	MSRP	Rate	Discount	Tax	Amount
Adobe Creative Cloud All Apps - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3282-L6-10BC06E12	1	\$0.00	\$1,038.65	0%	No	\$1,038.65
Adobe Creative Cloud All Apps - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65310110BC06E12								
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term **PRORATED FOR 12 MONTHS** Adobe Inc. - 65324113BC06A12 65324113BC06A12	611236465	210-3212-L6-13BC06A12	265	\$0.00	\$156.00	0%	No	\$41,340.00
Adobe Acrobat Pro for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65324113BC06A12								
Adobe Photoshop - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3204-L6-71BC06E12	17	\$0.00	\$461.00	0%	No	\$7,837.00
Adobe Photoshop - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309771BC06E12								
Adobe Indesign - Edition 4 For Enterprise, Subscription New, Monthly	-	210-3211-L6-30BC06E12	6	\$0.00	\$464.05	0%	No	\$2,784.30
Adobe InDesign - Edition 4 for enterprise, Subscription New, Monthly, 1 User, Large Government Agencies - Level 6 100-999 (VIP # Req.) 12 Month Term Adobe Inc. 65309730BC06E12								

Sub-Total: \$52,999.95  
Taxable Subtotal: \$0.00  
Tax(0%): \$0.00  
**Grand Total: \$52,999.95**

### Note:

Renewal: Year 3

Delivery date within 7 days from the PO.

Payment terms Net 30.

The Renewal years must be paid for in full up front.

## || REFERENCE

REFERENCE NO. 1	
Name	GREG YACULAK
Address	Officer750 E PRATT STREET6TH FLOOR BALTIMORE MD 21202
Email	greg.yaculak@maryland.gov
Phone	(410) 409-8717
Time period in which work was performed	From 10/10/2024 to 10/09/2025
Short description of work performed	Granicus Communications Cloud Advanced Package
Awarded Amount	\$89,345.76
REFERENCE NO. 2	
Name	Caleb Rojo
Address	"100 E Weatherford St Suite 303 Fort Worth, TX 76196-0103"
Email	crojo@tarrantcountytx.gov
Phone	(817) 884 x1150
Time period in which work was performed	From 02/07/2025 to 02/06/2026
Short description of work performed	Zoom Subscription Licenses
Awarded Amount	\$44,471.50
REFERENCE NO. 3	
Name	Stephanie Macy
Address	2800 US Highway 281 North, 5th Floor, San Antonio, 52, United States
Email	Stephanie.Criollo@saws.org
Phone	
Time period in which work was performed	2/20/2025-2/19/2026
Short description of work performed	Renewal of Sharegate Software.
Awarded Amount	\$8766



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/12/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> MARSH & MCLENNAN AGENCY LLC/PHS 22270718 The Hartford Business Service Center 3600 Wiseman Blvd San Antonio, TX 78251	<b>CONTACT</b> <b>NAME:</b> <b>PHONE</b> (800) 417-6635 <b>(A/C, No, Ext):</b> <b>FAX</b> <b>(A/C, No):</b> <b>E-MAIL</b> <b>ADDRESS:</b>																		
<b>INSURED</b> AlxTel, Inc 8403 COLESVILLE RD SILVER SPRING MD 20910-6331	<table><tr><td><b>INSURER A :</b></td><td>Hartford Underwriters Insurance Company</td><td>30104</td></tr><tr><td><b>INSURER B :</b></td><td>Hartford Fire Insurance Company</td><td>19682</td></tr><tr><td><b>INSURER C :</b></td><td>Hartford Insurance Company of the Southeast</td><td>38261</td></tr><tr><td><b>INSURER D :</b></td><td></td><td></td></tr><tr><td><b>INSURER E :</b></td><td></td><td></td></tr><tr><td><b>INSURER F :</b></td><td></td><td></td></tr></table>	<b>INSURER A :</b>	Hartford Underwriters Insurance Company	30104	<b>INSURER B :</b>	Hartford Fire Insurance Company	19682	<b>INSURER C :</b>	Hartford Insurance Company of the Southeast	38261	<b>INSURER D :</b>			<b>INSURER E :</b>			<b>INSURER F :</b>		
<b>INSURER A :</b>	Hartford Underwriters Insurance Company	30104																	
<b>INSURER B :</b>	Hartford Fire Insurance Company	19682																	
<b>INSURER C :</b>	Hartford Insurance Company of the Southeast	38261																	
<b>INSURER D :</b>																			
<b>INSURER E :</b>																			
<b>INSURER F :</b>																			

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/Y YYY)	LIMITS
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> General Liability GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			22 SBM BG6LSY	07/01/2024	07/01/2025	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$4,000,000 PRODUCTS - COMP/OP AGG \$4,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			22 SBM BG6LSY	07/01/2024	07/01/2025	COMBINED SINGLE LIMIT (Ea accident) \$2,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED <input type="checkbox"/> RETENTION \$ 10,000 <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE			22 SBM BG6LSY	07/01/2024	07/01/2025	EACH OCCURRENCE \$1,000,000 AGGREGATE \$1,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N <input type="checkbox"/> N/A			22 WEC BG6LT7	07/01/2024	07/01/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE -EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
B	FailSafe Technology Errors or Omissions Liability			22 SBM BG6LSY	07/01/2024	07/01/2025	Each Wrongful Act Aggregate Limit \$3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Those usual to the Insured's Operations.

**CERTIFICATE HOLDER**For Informational Purposes  
8403 COLESVILLE RD  
SILVER SPRING MD 20910-6331**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Susan L. Castaneda*

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# Request for Taxpayer Identification Number and Certification

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give form to the  
requester. Do not  
send to the IRS.

**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<b>1</b> Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) <b>AlxTel, Inc.</b>	
	<b>2</b> Business name/disregarded entity name, if different from above.	
	<b>3a</b> Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only <b>one</b> of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input checked="" type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) . . . . . <b>Note:</b> Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	<b>4</b> Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____  (Applies to accounts maintained outside the United States.)
	<b>3b</b> If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions . . . . . <input type="checkbox"/>	
	<b>5</b> Address (number, street, and apt. or suite no.). See instructions. <b>8403 Colesville Road Suite 1100</b>	Requester's name and address (optional)
<b>6</b> City, state, and ZIP code <b>Silver Spring, MD 20910</b>		
<b>7</b> List account number(s) here (optional)		

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>									
			-			-			
<b>or</b>									
<b>Employer identification number</b>									
2	6	-	1	8	5	7	8	4	3

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person 	Date <b>07-23-2024</b>
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Info Technology

<b>Proc Folder:</b> 1691683			<b>Reason for Modification:</b> ADDENDUM 1 TO PROVIDE ANSWERS TO VENDOR QUESTIONS
<b>Doc Description:</b> ADOBE PRODUCTS OR EQUAL			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-05-20	2025-06-03 13:30	CRFQ 0511 MIS2500000002	2

BID RECEIVING LOCATION

BID CLERK  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
2019 WASHINGTON ST E  
CHARLESTON WV 25305  
US

VENDOR

**Vendor Customer Code:**VS0000040752

**Vendor Name :** AlxTel, Inc.

**Address :**8403 Colesville Road Suite 1100, Silver Spring, MD 20910

**Street :** 8403 Colesville Road Suite 1100

**City :** Silver Spring

**State :** Maryland **Country :** USA **Zip :**20910

**Principal Contact :** Alaa Negeda

**Vendor Contact Phone:** 240-293-4629 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead  
(304) 558-2402  
crystal.g.hustead@wv.gov

Vendor Signature X *A. negeda*

FEIN# 261857843

DATE: 06/03/2025

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF HEALTH, OFFICE OF SHARED SERVICES, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR ADOBE PRODUCTS OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO			SHIP TO		
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US			HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Full Adobe Suite Creative Cloud/All apps	1.00000	EA	\$1,038.65	\$1,038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription.

INVOICE TO			SHIP TO		
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US			HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Adobe Acrobat Pro DC	265.00000	EA	\$156.00	\$41,340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	ADOBE Photoshop Creative Cloud for Multiple Platforms	17.00000	EA	\$461.00	\$7,837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Adobe InDesign	6.00000	EA	\$464.05	\$2,784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
Adobe InDesign, or equal, 1 year subscription.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Full Adobe Suite Creative Cloud/All apps-Renewal Year 1	1.00000	EA	\$1,038.65	\$1,038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription. Renewal year 1.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Adobe Acrobat Pro DC-Renewal Year 1	265.00000	EA	\$156.00	\$41,340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription. Renewal year 1

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	ADOBE Photoshop Creative Cloud Multi Platform-Renewal YR1	17.00000	EA	\$461.00	\$7,837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription. Renewal year 1.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Adobe InDesign-Renewal Year 1	6.00000	EA	\$464.05	\$2,784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
Adobe InDesign, or equal, 1 year subscription Renewal year 1.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Full Adobe Suite Creative Cloud/All apps-Renewal Year 2	1.00000	EA	\$1,038.65	\$1,038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription. Renewal year 2.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Adobe Acrobat Pro DC-Renewal Year 2	265.00000	EA	\$156.00	\$41,340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription. Renewal year 2.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	ADOBE Photoshop Creative Cloud Multi Platform-Renewal YR2	17.00000	EA	\$461.00	\$7,837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription. Renewal year 2.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Adobe InDesign-Renewal Year 2	6.00000	EA	\$464.05	\$2,784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
Adobe InDesign, or equal, 1 year subscription. Renewal year 2.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Full Adobe Suite Creative Cloud/All apps-Renewal Year 3	1.00000	EA	\$1,038.65	\$1,038.65

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Full Adobe Suite Creative Cloud/All apps, or equal, 1 year subscription. Renewal year 3.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	Adobe Acrobat Pro DC-Renewal Year 3	265.00000	EA	\$156.00	\$41,340.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

Adobe Acrobat Pro DC, or equal, 1 year subscription. Renewal year 3.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	ADOBE Photoshop Creative Cloud Multi Platform-Renewal YR3	17.00000	EA	\$461.00	\$7,837.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
 ADOBE Photoshop Creative Cloud for Multiple Platforms, or equal, 1 year subscription. Renewal year 3.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	Adobe InDesign-Renewal Year 3	6.00000	EA	\$464.05	\$2,784.30

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
 Adobe InDesign, or equal, 1 year subscription. Renewal year 3.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2025-05-20

	Document Phase	Document Description	Page 10
MIS2500000002	Final	ADOBE PRODUCTS OR EQUAL	

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: MIS2500000002**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

AlxTel, Inc.

Company

*A. negeda*

Authorized Signature

06/03/2025

Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012