The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

wvOASIS

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Welcome, Christopher W Seckman | Procurement | Budgeting | Accounts Receivable | Accounts Payable

Solicitation Response(SR) | Dept: 0511 | ID: ESR10282400000003010 | Ver.: 1 | Function: New | Phase: Final | [▼] | Modified by batch , 10/31/2024

Header 📎 1   ☐ ☐

▤ List View

| General Information | Contact | Default Values | Discount | Document Information | Clarification Request |

Procurement Folder: 1475603

Procurement Type: Central Master Agreement

Vendor ID: VS0000005021 [↑]

Legal Name: Elegant Enterprise-Wide Solutions, Inc.

Alias/DBA:

Total Bid: $10,042,240.00

Response Date: 10/28/2024 [📅]

Response Time: 9:29

Responded By User ID: Elegants [↑]

First Name: Vikas

Last Name: Arora

Email: bids@elegantsolutions.us

Phone: 703-909-0215

SO Doc Code: CRFQ

SO Dept: 0511

SO Doc ID: MIS2500000001

Published Date: 10/16/24

Close Date: 10/31/24

Close Time: 13:30

Status: Closed

Solicitation Description: TECHNICAL TEMPORARY STAFFING SERVICES

Total of Header Attachments: 1

Total of All Attachments: 1

Proc Folder:	1475603
Solicitation Description:	TECHNICAL TEMPORARY STAFFING SERVICES
Proc Type:	Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-10-31 13:30	SR 0511 ESR10282400000003010	1

VENDOR
VS0000005021 Elegant Enterprise-Wide Solutions, Inc.

Solicitation Number:	CRFQ 0511 MIS2500000001				
Total Bid:	10042240	**Response Date:**	2024-10-28	**Response Time:**	09:29:00
Comments:					

FOR INFORMATION CONTACT THE BUYER
Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor
Signature X   **FEIN#**   **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.1 Senior Web Application Analyst - quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Senior Web Application Analyst Optional renewal year 1	2080.0000	HOUR	130.000000	270400.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst Optional renewal year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Web Application Analyst Optional renewal year 2	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst Optional renewal year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Senior Web Application Analyst Optional renewal year 3	2080.0000	HOUR	140.000000	291200.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst Optional renewal year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application Oracle Database Administrator	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.2 Senior Application Oracle Database Administrator-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Senior Application Oracle Database Administrator Opt Ren Yr1	2080.0000	HOUR	140.000000	291200.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Application Oracle Database Administrator Opt Ren Yr1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Senior Application Oracle Database Administrator Opt Ren Yr2	2080.0000	HOUR	145.000000	301600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Application Oracle Database Administrator Opt Ren Yr2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior Application Oracle Database Administrator Opt Ren Yr3	2080.0000	HOUR	150.000000	312000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Application Oracle Database Administrator Opt Ren Yr3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Senior Application DB2 Database Administrator	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.3 Senior Application DB2 Database Administrator-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application DB2 Database Administrator Opt Ren Yr1	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Application DB2 Database Administrator Opt Ren Yr1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Senior Application DB2 Database Administrator Opt Ren Yr2	2080.0000	HOUR	130.000000	270400.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Application DB2 Database Administrator Opt Ren Yr2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior Application DB2 Database Administrator Opt Ren Yr3	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Application DB2 Database Administrator Opt Ren Yr3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	SQL Server Database Administrator	2080.0000	HOUR	115.000000	239200.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.4 SQL Server Database Administrator-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	SQL Server Database Administrator Opt Ren Yr 1	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

SQL Server Database Administrator Opt Ren Yr 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	SQL Server Database Administrator Opt Ren Yr 2	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

SQL Server Database Administrator Opt Ren Yr 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	SQL Server Database Administrator Opt Ren Yr 3	2080.0000	HOUR	130.000000	270400.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

SQL Server Database Administrator Opt Ren Yr 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	Help Desk Analyst	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.5 Help Desk Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	Help Desk Analyst Optional Renewal Year 1	2080.0000	HOUR	73.000000	151840.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Help Desk Analyst Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	Help Desk Analyst Optional Renewal Year 2	2080.0000	HOUR	76.000000	158080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Help Desk Analyst Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
20	Help Desk Analyst Optional Renewal Year 3	2080.0000	HOUR	79.000000	164320.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Help Desk Analyst Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	Business Analyst	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.6 Business Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
22	Business Analyst Optional Renewal Year 1	2080.0000	HOUR	115.000000	239200.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Business Analyst Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
23	Business Analyst Optional Renewal Year 2	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Business Analyst Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
24	Business Analyst Optional Renewal Year 3	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Business Analyst Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
25	Information Systems Assistant	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.7 Information Systems Assistant-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
26	Information Systems Assistant Optional Renewal Year 1	2080.0000	HOUR	115.000000	239200.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Information Systems Assistant Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
27	Information Systems Assistant Optional Renewal Year 2	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Information Systems Assistant Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
28	Information Systems Assistant Optional Renewal Year 3	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Information Systems Assistant Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
29	Programmer Analyst	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.8 Programmer Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
30	Programmer Analyst Optional Renewal Year 1	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Programmer Analyst Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
31	Programmer Analyst Optional Renewal Year 2	2080.0000	HOUR	130.000000	270400.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Programmer Analyst Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
32	Programmer Analyst Optional Renewal Year 3	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Programmer Analyst Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
33	Senior Mainframe Application Analyst	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.9 Senior Mainframe Application Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
34	Senior Mainframe Application Analyst Optional Ren Yr 1	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Mainframe Application Analyst Optional Ren Yr 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
35	Senior Mainframe Application Analyst Optional Ren Yr 2	2080.0000	HOUR	130.000000	270400.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Mainframe Application Analyst Optional Ren Yr 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
36	Senior Mainframe Application Analyst Optional Ren Yr 3	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Senior Mainframe Application Analyst Optional Ren Yr 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
37	Mainframe Application Analyst	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

4.1.10 Mainframe Application Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
38	Mainframe Application Analyst Renewal Yr 1	2080.0000	HOUR	115.000000	239200.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Mainframe Application Analyst Renewal Yr 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
39	Mainframe Application Analyst Renewal Yr 2	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Mainframe Application Analyst Renewal Yr 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
40	Mainframe Application Analyst Renewal Yr 3	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Mainframe Application Analyst Renewal Yr 3-quantity of hours listed is for bidding purposes only.

Centralized Request for Quote

State of West Virginia

Technical Temporary Staffing Services

Solicitation# CRFQ 0511 MIS2500000001

Due Date: October 31, 2024

Submitted to:
Attention: Crystal G Hustead
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130
Phone No.: (304)558-2402
Email: crystal.g.hustead@wv.gov

Submitted by:
Elegant Enterprise-Wide Solutions, Inc.
24035 Whitten Farm CT
Aldie, Virginia - 20105-2767
Phone: 703-909-1289 | **Fax**: 703-722-6628
Email: govt@elegantsolutions.us
www.elegantsolutions.us

Point of Contact
Vikas Arora
Phone: 703-909-1289
Email: govt@elegantsolutions.us

October 31, 2024

Attn: Crystal G Hustead
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

About *Solicitation No. CRFQ 0511 MIS2500000001* for *Technical Temporary Staffing* Services, Elegant Enterprise-Wide Solutions, Inc. hereafter called "Elegant Solutions" is pleased to submit the response to the State of West Virginia (State) and wishes to make a positive difference at State through our deep technical expertise, our attention to customer service and results-driven innovation-based culture.

Elegant Solutions is an ISO 9001:2015, ISO 20000 & ISO 27001 certified matured IT Company with over 23 years of experience providing Technical Staffing Services to Government agencies. Elegant Solutions was incorporated in 2001 in Virginia as S-Corporation by the ex-Oracle employee with an objective to deliver quality Technical Staffing at sustainable prices to clients across the nation. With its headquarter in Aldie, VA and presence in more than 50% states, we are currently holding 80+ contracts and majority of our consultants are working with various Federal, State, County and local agencies.

Elegant Solutions is expert and preferred choice among its clients for delivering cost-effective Technical Staffing and Governance Support. Ever since our inception we have been providing Staffing Services by adapting to each client's agenda and becoming their partner combined with effective management understanding of their needs and goals. We have been delivering exceptional services with honesty and integrity in every day action and we make sure we are successful in doing that. Our commitment to be transparent and straightforward throughout the placement process has helped us build solid client and contractor relationships.

Our team promises to bring the best value to the State and win trust by providing Technical Staffing Services. This response outlines the capabilities of Elegant Solutions and directly addresses the requirements outlined in the Solicitation.

With this submission, we accept all terms and conditions defined in the solicitation document, acknowledge to receipt of amendments and QAs issued and we look forward to the opportunity to lend our expertise and bring our experience to the State.

Please feel free to contact me in case you have any questions regarding our proposal,

Once again thank you for your time and consideration.

Sincerely,

Vikas Arora, President
Elegant Enterprise-Wide Solutions, Inc.

Table of Contents

RFQ FORM

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	**State of West Virginia** **Centralized Request for Quote** **Service - Prof**

Proc Folder: 1475603		**Reason for Modification:**
Doc Description: TECHNICAL TEMPORARY STAFFING SERVICES		ADDENDUM 1 TO PROVIDE ANSWERS TO VENDOR QUESTIONS
Proc Type: Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2024-10-16	2024-10-31 13:30	CRFQ 0511 MIS2500000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000005021

Vendor Name : Elegant Enterprise-Wide Solutions, Inc.

Address : 24035 Whitten Farm CT

Street : Aldie

City : Virginia

State : VA   **Country :** USA   **Zip :** 20105

Principal Contact : Vikas Arora

Vendor Contact Phone: 703-909-1289   **Extension:**

FOR INFORMATION CONTACT THE BUYER
Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor
Signature X   36-4468087
                          FEIN#   Oct 21, 2024
                                              DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Oct 16, 2024	Page: 1	FORM ID: WV-PRC-CRFQ-002 2020/05

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) ___Vikas Arora , President___

(Address) ___24035 Whitten Farm CT Aldie, Virginia, 20105-2767___

(Phone Number) / (Fax Number) ___703-909-1289, 703-722-6628___

(email address) ___govt@elegantsolutions.us___

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through *wv*OASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Elegant Enterprise-Wide Solutions, Inc.
_____
(Company)
_____
(Signature of Authorized Representative)
___Vikas Arora , President___   ___Oct 31,2024___
(Printed Name and Title of Authorized Representative) (Date)
___703-909-1289 ,703-722-6628___
(Phone Number) (Fax Number)
___govt@elegantsolutions.us___
(Email Address)

Revised 8/24/2023

REQUEST FOR QUOTATION
CRFQ MIS2500000001
Technical Temporary Staffing Services

11. MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Vikas Arora

Telephone Number: 703-909-1289

Fax Number: 703-722-6628

Email Address: govt@elegantsolutions.us

Revised 12/12/2017

Addendum Acknowledgement Form

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: MIS2500000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[x] Addendum No. 1   [   ] Addendum No. 6

[   ] Addendum No. 2   [   ] Addendum No. 7

[   ] Addendum No. 3   [   ] Addendum No. 8

[   ] Addendum No. 4   [   ] Addendum No. 9

[   ] Addendum No. 5   [   ] Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Elegant Enterprise-Wide Solutions, Inc.
_____
Company

_____
Authorized Signature

Oct 21, 2024
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

COMPANY PROFILE

Founded in 2001, Elegant Solutions is headquartered in Aldie, VA, and has employed many IT professionals with clients across the US. Elegant Solutions, a certified ISO 9001:2015 and ISO 27001:2013, ISO 20000 accredited company provides innovative IT staffing solutions and program management to public and private markets. Elegant Enterprise-Wide Solutions Inc. (hereafter Elegant Solutions) is an experienced countrywide IT Consulting and staffing firm that offers workforce solutions by providing the ideal IT consultants to our clients. We specialize in providing IT consultants for contracts, contract-to-hire, and direct placements. Elegant Solutions understands the needs that our clients require. We have extensive experience in providing the nation's finest candidates that are highly qualified. Elegant Solutions is a specialized service provider to federal, state, and local government agencies and commercial clients. Elegant Solutions specializes in providing a full range of professional IT consulting services to various federal, state, and local governments and commercial clients. We have been offering customized, targeted, and focused staffing solutions that have helped clients turn their staffing challenges into a competitive advantage. Elegant Solutions has built an extensive and long track record of successfully enabling all of our local, State, Federal, and Commercial clients to reach their IT objectives by leveraging our industry expertise and aligning the right technical knowledge with their initiatives and goals.

Key Highlights of Elegant Solutions
• 23+ years of experience as prime contractor on 70+ government projects.
• Specialized in Technical Staffing Solutions for large government departments.
• Executed 35+ projects within tight budgets and timelines.
• ISO 9001:2015, ISO 20000, and ISO 27001:2013 certified.
• Strong financial position: $2.1M available, $1.5M in cash, $85,000 in credit, ready to invest an additional $700,000.
• DOD Top Secret facility with DCAA compliant accounting.
• Subject Matter Experts with a 95/100 customer service rating in independent survey.

Elegant Solutions leverages its mature ISO 9001-2015 quality-certified processes to provide a variety of standard and customized solutions and programs to help clients optimize their supply chain and increase the time to market the workforce requirements. Through 23 years of experience, we have developed and refined every step of the full lifecycle for staffing fulfillment and consultant management practice. Elegant Solutions uses the latest technology and recruiting methods to source, onboard & manage qualified consultants and subcontractors.

Elegant Solutions has earned an exceptional 94% Overall Performance Rating from customers in a recent independent survey conducted by Dun & Bradstreet. Elegant Solutions workforce solutions help clients increase efficiency, accelerate project progress, cut costs, and ultimately enhance their competitive edge. Elegant Solutions leverages its service delivery model to source, screen, and place temporary/ permanent labor across general skill-sets in well-populated and remote geographies.

DUN & BRADSTREET RATING	94
Reliability	96
Cost	91
Order Accuracy	93
Delivery / Timeliness	95
Quality	95
Business Relations	97
Personnel	98
Customer Support	93
Responsiveness	96

Elegant Solutions is an automation-led next-generation service provider delivering excellence in IT, BPS, and Consulting services. We are driven by a combination of robust strategies, passionate teams, and a global culture rooted in innovation and automation. Elegant Solutions' digital offerings have helped clients achieve operational excellence and customer delight. Our focus lies on taking a leadership position in helping clients attain customer intimacy as their competitive advantage. Powering Elegant Solutions' complex technology solutions and services are the Bottom-Up Disruption, a disruptive crowdsourcing initiative that brings about innovation and improvement to everyday complexities and, ultimately, grows the clients' business. customer success, first and always.

> **MISSION:** *Our mission is to seamlessly connect exceptional talent with forward-thinking organizations, fostering collaborative partnerships that drive success. We are committed to delivering cutting-edge solutions and expert consulting services, consistently exceeding client expectations while nurturing a culture of continuous learning and innovation within our team.*

The vision of Elegant Solutions is to be the foremost provider of sophisticated IT staffing solutions, surpassing client expectations through innovation, nurturing the professional growth of our employees, and

upholding the highest standards of quality, diversity, and global impact. We aim to exemplify leadership and elegance in the ever-evolving landscape of staffing. We aim to cultivate a dynamic and diverse workforce, foster innovation, and maintain the highest standards of quality. Our overarching goal is to contribute significantly to the success of our clients while creating an environment where our team members can thrive and grow professionally.

Features of Elegant Solutions' Approach	Benefits to the State
23 years of Government Experience	Tremendous working experience in government sector commercial organizations, terminologies, methodologies, frameworks, regulations, and work environments help us to understand client setup
80+ similar Government contracts and 20+ with Commercial agencies	Proven IT staffing experience including education sector across the US.
Presence in 25+ states	Allowing us to have in-person meetings with Government POC for effective contract execution.
Enormous Resumes Database	Pre-screened resumes of consultants available in our database – allowing us to shortlist based on the skill set required and depute at the client site.

Integrated Service Suite

Within our suite of Human Resource Outsourcing, Temporary Hiring stands out as a highly sought-after service. Whether the client requires staff for short- or long-term projects, or to address contingencies without committing to permanent hires, we provide skilled professionals for the agreed contractual period. Our strength lies in delivering compatible and results-oriented professionals tailored to the unique staffing needs. Over time, esteemed IT organizations have subscribed to our contract hiring service to save on indirect costs associated with employee maintenance, along with relief from managing various compliances. We take charge of remuneration, insurance, and compliances, while also ensuring rigorous candidate screening through multiple interviews, aptitude tests, reference checks, and document verification. Our Temporary Staffing services offer flexibility, allowing the clients to renew terms or adjust resources to match the evolving scale and speed of your business operations.

For scenarios where a long-term workforce is envisioned but permanent hiring is uncertain, our Temp-to-Hire service provides a solution. This service allows our clients to hire employees on a fixed-term contract with the option to convert it into permanent employment after successful completion. Our Direct Hire service is favored when full-time resources are needed with a long-term commitment. Our in-house experts understand the requirements, conduct a customized talent search, and manage the entire hiring process, ensuring the best candidates are directly placed on the payroll. We prioritize not only professional qualifications but also alignment with the organizational culture and future vision.
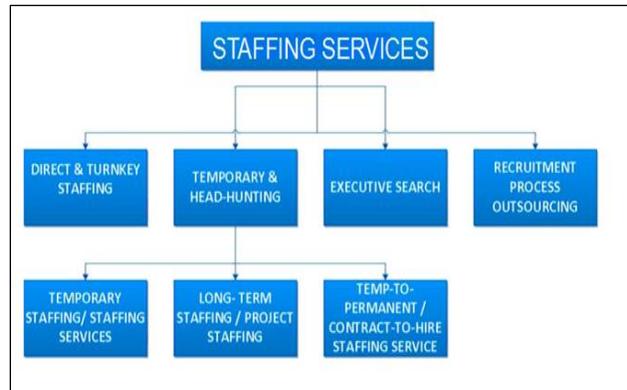
Elegant Solutions offers On-Site Staffing where our managers collaborate closely with the client team to design, develop, and implement customized staffing solutions. Leveraging centralized services, advanced technology, and a meticulous recruiting process, we ensure timely delivery within agreed budgets. Our On-Site Staffing service covers everything from talent acquisition to performance management, freeing the client from routine activities such as attendance management, performance appraisals, salaries, reimbursements, and employee grievances. We utilize diverse sourcing channels, including network referrals, talent databases, job fairs, job boards, cold calls, and online media, to identify candidates with critical skill sets.

Elegant Solutions offers a flexible array of staff augmentation solutions to cater to diverse requirements. From Project-Based Staff Augmentation for short-term projects to Skill-Based Staff Augmentation addressing specific expertise needs, our services are designed for adaptability. Our time-based Staff

Augmentation allows organizations to engage third-party developers for defined durations, while Hybrid Staff Augmentation offers a customizable blend of strategies. Clients choose our Onshore Staff Augmentation for seamless communication, Nearshore for cultural alignment, and Offshore for cost efficiency with global talent. Additionally, our dedicated team augmentation ensures a specialized development team exclusively committed to meeting organizational goals, providing a high level of expertise and focus. Below is the list of the key areas where we have expertise in providing services to our clients:

Our Expertise	
Managed IT Services • IT Help Desk • Remote IT Support • On-Site IT Support • Server Administration and Management • Network Monitoring and Management • Backup and Disaster Recovery • IT Procurement • Employee Onboarding and Offboarding • Co-Managed IT Services	**Digital Transformation** • Digital Transformation Services • Advanced Consulting • Systems and Data Integration • Mobile and Web App Development • Data Warehousing & BI • UI / UX Design
Managed Cybersecurity Services • Cybersecurity Risk Assessment Services • Virtual CISO Services & Solutions • Multi-Factor Authentication Managed Services • Endpoint Detection & Response Services • Intrusion Detection & Response Services • Phishing Prevention Training Services • Vulnerability Testing & Assessment Services • Professional Dark Web Monitoring • Cyber security Audits	**IT Consulting** • IT Consulting • IT Strategy & Consulting • Cloud & Data Migration Services • IT Assessment Services • Virtual CIO Services & Solutions • Cloud Solutions • Managed Cloud Infrastructure • Managed Cloud Security • Managed DaaS Services • Microsoft 365 Services • Microsoft Teams • Microsoft Azure • Microsoft OneDrive • Microsoft SharePoint
Business Intelligence • BI Consulting • BI Implementation • Microsoft Power BI • BI Reporting & Dashboard • BI Support and Maintenance	**Data Science & Analytics** • Data Science Consulting • Hire Expert Data Scientists • Big Data Solutions • Data Analytics Consulting • Predictive Analytics Solutions • Data Visualization

Service Spectrum

Technology	Skills Area
Microsoft & Web Technologies	Visual Studio 6.0/.NET, Visual Interdev, SQL Server, VBScript, Java/ J2EE, JavaScript, XML, ASP.NET/ VB.NET/ ADO.NET, Domino/ Notes, MS Transaction Server, ASP, ActiveX, Active Directory, XML, Web Services, VC++, HTML/ DHTML, PowerBuilder, PERL, PHP
LAN/WAN/ Web Server	LAN/ WAN – Cisco, Novell, Microsoft, Server security (NT/ Windows 2K, Active Directory), Network security (firewalls, intrusion detection), Network protocols-TCP/IP, DHCP, DNS, WINS, SNMP, SMTP, NAT Performance monitoring concepts, tools & techniques (Infrastructure, Network Server, Composite Baseline Analysis)
Web/ Application Server/ Middleware	IIS, Web logic, WebSphere, Apache, PWS, JWS, COM/DCOM/CORBA, EAI, MQ-Series, WEB Services, Tuxedo
OOP/ OOD	C++, Java/ J2EE, Java Swing/AWT, Applets, JavaScript/Jscript/ VB Script, JSP/ Servlets, EJB/JB, PowerBuilder, DELPHI

Technology	Skills Area
Databases/ Modelling/ Data warehouse/ BI	Oracle, Sybase, Informix, MS-SQL Server, MySQL, DB2, Access, MYSQL, Oracle E-Business Suite, Rational Rose, UML, Erwin ERX, Cognos, Informatica
Mainframe	IBM mainframe, z/OS, JCL, TSO/ ISPF, system utilities, COBOL 370, CICS, COBOL, ADABAS/ Natural, Endeavor, RACF, N20, CA7, EOS, CA-ADSO, IBM/ DB2, COBOL/DC
Project Management	PMP certified, Project management, Risk management, Resource planning, Cost Analysis, Documentation and Communication
Testing	QuickTest Pro, LoadRunner, Win Runner, Test Director, Rational Robot, Rational Test Manager, Performance Studio, QA Run, QA Director
Desktop/ PC Support	Installing/ configuring/ troubleshooting/ repairing PC hardware and peripherals, desktop applications, and software.
Business Analysis	Requirement analysis, Cost-benefit analysis, risk identification/ management, IBM Rational Suite, DOORS, Clear Quest, VISIO, graphics
Reporting	Crystal Report, MSSQL Reporting services, Data Dynamic Active Reports

Key Factors that inspire clients to buy our services

Our record of performance of contracts with other government agencies or public bodies and with private industry include the following factors:

a) Quality of services	To maximize accountability, provide quality services, and provide effective support, the Elegant Solutions HR Program Manager is fully empowered to manage our support to the Air District and is a single point of contact for all Government requests and inquiries. Our PM coordinates staff assignments; prioritizes work; Establishes schedules; deliverables, and payments, and ensures the quality of services. Our PM will be responsible for monitoring, reviewing, and submitting quality service deliverables, The Program Manager will state all deliverables in Monthly Status Reports and Meeting Minutes.
b) Ability to provide highly qualified temporary contract workers	For Elegant Solutions, client satisfaction is on top priority. We have experience and the ability to provide highly qualified temporary contract workers because of our strong and reliable recruitment process and also have the ability to complete the projects on time and within budget.

Elegant Solutions maintains a huge pool of experienced consultants with niche skill sets in different geographical regions across the US. This database keeps on growing from time to time and acts as one of the key tools in fulfilling the requirements of our clients. We have access to the best talent available in the market through: Job Portals like Dice, Monster, Career Builder, etc. Apart from this, we have a database, and we have access to leading professional groups on social networking portals like LinkedIn, etc. that give this table and put numbers again for each class, not for each position. We have a customizable recruitment process to serve the requirements under that specific contract.
  a. Dedicated recruitment manager: we have a dedicated recruitment manager who manages the entire recruitment process and a team that is working on a particular requirement.
  b. Dedicated recruiters team: We have a dedicated team of recruiters who work on the requirements specified under a task to get the best talent out of the available resources. The main stress is laid on local recruitment which is beneficial to both the client and the resource. |
| c) Ability to meet schedules | Our schedule management methodology will establish a rigorous, repeatable process to accomplish timely completion of the Project. Our process is supported by the project management and schedule management features of Microsoft Project and schedule management tools.

Our basic approach to scheduling techniques is to form a network of activity and event relationships between the activities or tasks in the project. |

d)	Cooperation	The elegant solutions team will provide full cooperation in recruiting the most talented candidate for the project.
e)	Responsiveness	Our Team will be very responsive towards any issues if generated, our team will communicate and coordinate with Air District staff for any issues or questions regarding the project.
f)	Candidate testing	After the candidate is selected, we perform a series of background checks and drug screenings. Elegant Solutions conducts reference checks, pre-employment background checks, and drug screens at a cost-effective rate before On-boarding every employee at client sites. Reference checks are also performed to confirm the candidates' ability to perform adequately concerning the position.
g)	Participation of M/W/DBE and/or other small businesses when subcontracting	At Elegant Solutions, we promote Minority Businesses to gain business through established firms. Wherever required, we do include M/W/DBE and/or other small businesses as sub-contractors for such opportunities.
h)	The employment of persons of color, women, and persons with disabilities on the contract.	Elegant Solutions does not discriminate based on race, religion, color, national origin, sex, age, pregnancy, disability, veteran status, citizenship, or any legally protected category in connection with any phase of the employment process, including, but not limited to, selection, hiring, promotion, termination, compensation, training and benefits. It is also the practice and policy of Elegant Solutions to comply with all applicable federal, state, and local laws.

Financial Stability: Elegant Solutions is a financially strong and stable firm with no unpaid debts from anyone. We have a steady flow of revenue and income from existing 5 years contracts with many state, local, and federal governments. Elegant Solutions has $1,150,000.00 at our disposal currently.

- $500,000.00 cash at hand (not pledged to anyone)
- Unused and open lines of credit: $150,000.00
- Company Management is willing to inject an additional $500,000.00 of their own personal financial if needed.
- Owners have above 750 credit scores and over 1.5M dollars in assets.

Elegant Solutions has excellent existing relationships with Banks corporate funding firms and venture capitalists, so we can get additional funding above and beyond $1,150,000.00 when needed. We are more than willing to produce the bank statements if needed. We have been able to financially fulfill all the contracts in the last 23+ years without any default. Elegant Solutions has been continuously profitable for the last 23+ years.

Organizational Chart
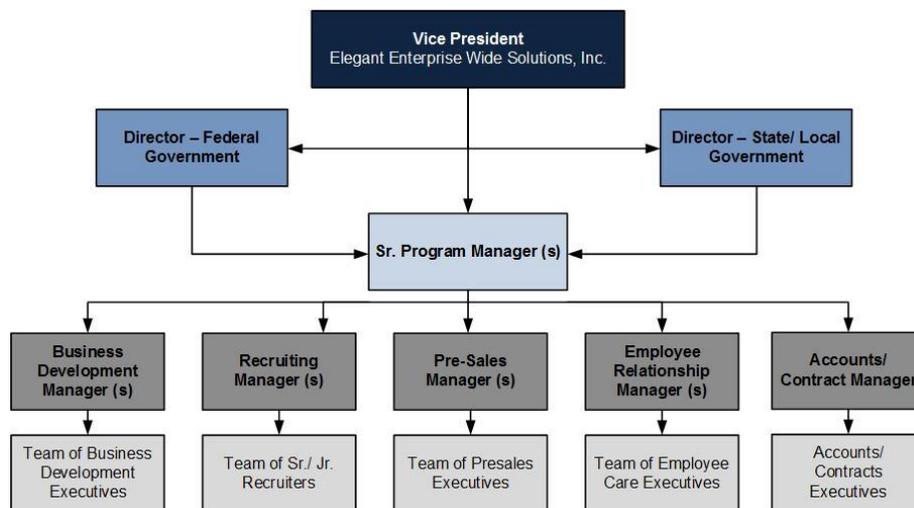
We have a team of highly dedicated and experienced technical recruiters, with combined experience of over 50 man years. These recruiters are led by one of our key personnel who is acting as Recruitment Manager and is responsible for handling client requirements as and when arrive. The below table demonstrates the expertise/ experience of the recruitment team:

Role	Experience and Expertise
Recruitment Manager	Bachelor's Degree, 3 years Diploma in Computer Programming GNIIT), Post Graduate Diploma in Communications and Marketing + over 10 years of progressive experience in Technical Recruitment and Employee care.
IT Recruiters	8+ years of experience working as Sr. IT-Recruiter/Team Lead (USA) Expertise in handling the complete life cycle of recruiting, with specialization in Recruitment and Placements, Consultant and Vendor Negotiations, Opts, Marketing Consultants, etc.

Geographical Locations

OVERVIEW OF RECRUITMENT STRATEGIES AND PROCESSES

Staffing Plan

Elegant Solutions' recruiting model sets it different from competitors. Rather than a full lifecycle approach, we built our process around the objectives of maximizing speed, efficiency, and quality of service delivery. Our recruiting process starts with targeted sourcing by a Sourcing Analyst who is specially trained to filter the best resumes from various talent sources. The selected resumes are strategically assigned to a specialized recruiter based on his or her area of expertise and professional acumen. The recruiter then qualifies the candidates through detailed interviews on the phone, in person, or via video conference. Gauging parameters such as availability, communication skills, interest, skill set, and personality.

Behavioral and situational techniques are employed to test analytical and problem-solving skills, as well as the ability to work in high-pressure environments. Recruiters spend 100 percent of their time interviewing and qualifying candidates, ensuring there is thorough due diligence. Elegant Solutions specializes in providing our clients with high-quality staffing at the lowest rate the market will bear.

Recruitment Methodology

We have extensive experience in providing the ideal staffing services. At Elegant Solutions, our recruiters are trained in the art of locating the necessary talent for our clients, and every task is handled professionally. Each recruiter has been trained extensively on all skill sets and they have gained additional training in the skill sets of clients that they will be servicing. Our recruiters have been trained to fully and completely understand the requirements that are requested. By understanding the requirements (skills, education, and technical language) they can interview the candidate thoroughly to determine the candidate's capabilities to perform the tasks. We have been providing staffing services similar to those required under this RFP over the past 22+ years. Elegant Solutions has both, a regional and national presence and access to a large pool of skilled resources. This gives us a unique advantage to bring on board experienced and diverse professionals with specific skill sets to meet project requirements on short notice. We have a goal to place and achieve a workforce of qualified diverse candidates. We can successfully achieve this goal by attracting a variety of employees by offering an elite benefit plan. We invest in the benefits of our employees, as well as, the work environment, career training, and award recognition. Once a job order is received, Elegant Solutions will analyze the job duties, skills/training required, work hours, location, and estimated duration of assignment. This will be issued to the appropriate recruiters by the assigned Account Manager(s). All requirements will be assessed, such as qualifications, skills, background, experience, work history, dependability, and pertinence of the candidate. Leveraging our ability to staff this contract successfully and efficiently is our Resume Database which allows online and ready access to all qualified resumes to fill open positions quickly. Our resume database contains resumes from all teaming partners, career sites, Federal and military retiree databases, job fairs, universities, and all prospective candidates who respond to outreach activities. Our recruiters use this database because it has personnel categorized by State labor category and provides sophisticated keyword searches for an unlimited number of search criteria. Matching skills to requirements can be accomplished by performance area, scope of work, or place of performance. Our recruiters have 24-hour access to resumes and candidate information, and our recruiting and management teams can collaborate more effectively using this tool.

In our experience, the Employee Referral Bonus Program is one of the most effective tools to recruit dedicated, qualified staff and to retain them for a long duration. As a part of our Employee Referral Bonus Program, employees referring candidates are eligible to earn a cash award of $3,000 for exempt positions and $1,000 for non-exempt positions once the preferred candidate is hired and successfully completes 120 days of employment. Another method of identifying and hiring qualified staff is through the direct submission of candidates by our customers through our Project Manager. These candidates are given top priority in filling vacancies within our programs; every effort is made to accommodate our customers' preferences in hiring recommended and referred candidates. We implement and welcome a diverse pool of candidates. It is found that achieving our business goal of submitting an ideal candidate relies on our ability to achieve workforce diversity. To ensure that diversity is implemented, our recruiters and officials who select the ideal candidates are required to work closely with EEO and human resources. This is an emphasis that is placed on the recruiting process. To ensure that our recruiters can reach a diverse pool of applicants, we perform the following activities:

- Post jobs with a variety of networks
- Search for ideal candidates by networking online and with professionals
- Keep our database updated with both Active and Passive Candidates.
- Obtain employee referrals
- Attend Career fairs
- Obtain information about quality candidates at Minority Conferences
- Accessing the sources of professional associations and Minority Business Councils
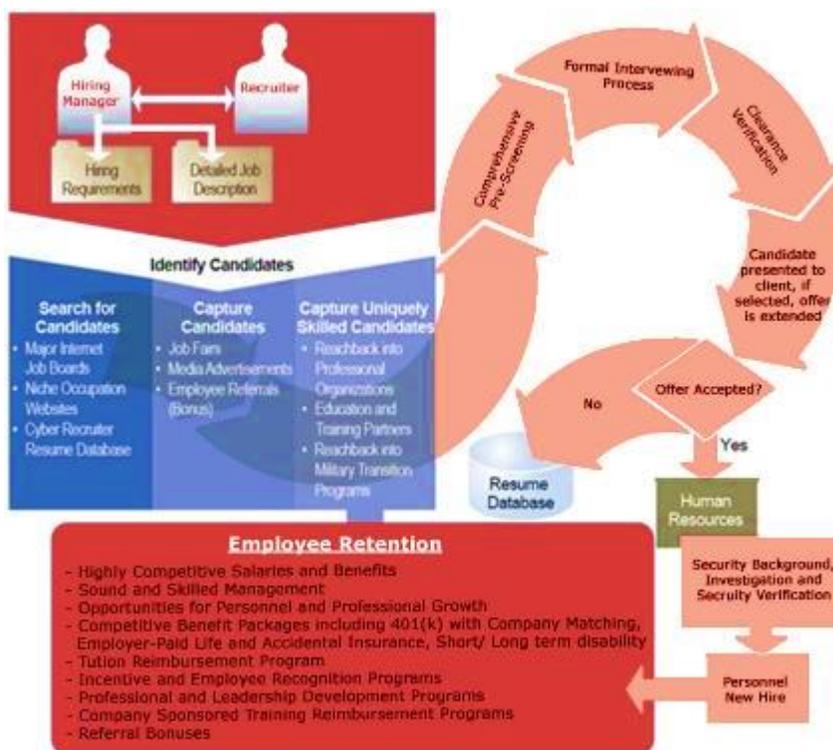
Our recruiters are dedicated to finding the best talent. Their dedication has allowed us to successfully tilt difficult positions for our current clients. To ensure that only the top talent who is qualified for the position reaches our hiring managers, we established the following steps:
1. We ask knock-out questions that would allow us to wade out the candidates who aren't necessarily fit for the position. Such as questions that would require them to explain their experience and skills in an in-depth manner.
2. Phone interviews are established by our team of recruiters to elaborate on their qualifications, education, and experience concerning the position.
3. Feedback loops are refined in the search between the manager and the recruiter.

These steps are implemented by the recruiters who have completed our so-designed on-site programs and online courses that ensure our recruiters are trained in the process of interviewing accurately. If an assignment ends for any reason, we will conduct an exit interview with the candidate to, not only provide information on the work environment but also to help us improve our recruiting and retention programs. The goal at Elegant Solutions is to submit qualified professionals to all job orders within 24 to 48 hours. This is a goal that we have been able to accomplish with every client. We believe that we have successfully completed this goal through the experience of our managerial staff and the training that we provide to our recruiters. It is an honor to complete the requested needs of our clients. We value the relationships that we establish with our clients and we believe in satisfying their requests. Our team is prepared to begin this assignment with minimal notice, as long as the notice will allow our team to successfully begin the project

in an adequate amount of time to deliver satisfying results. Our goal is to deliver the 'right person', at the 'right price' and 'right now'.

Our Project Management Office includes full-time, professionally trained recruiters. Working with the HR personnel of our teammates, the recruiting team will use a structured recruiting and screening methodology to attract the best-of-the-best personnel to meet project needs. Our processes focus on early identification and recruitment of cleared professionals before a vacancy occurs. As a result, we mitigate the long lead time that most companies face when filling vacancies— on average, it takes a week or less to screen and provide qualified candidates for all open positions. Upon receipt of requirements from our clients, we use the following methods, depending on the situation:

- **Proactive Approach:** We have a huge database of consultants with niche skill sets in different geographical locations around the US. Whenever a client raises a requirement, we first conduct a thorough search in our database to meet our client's needs immediately. We are maintaining and updating this database regularly. This database is key to our success. If we are not able to find matching candidates in our database, we use Reactive Approach.

- **Reactive Approach**: To ensure continued responsiveness to meet our customer needs, Elegant Solutions has invested in several tools, including Dice.com, Indeed.com, Clearance Jobs, and Intelligence Careers to better provide top-tier candidates through the use of these resources for collaboration, storing, retrieving, and managing recruiting information. Additional resources used are Monster.com and other Internet job sites, social media, local advertising, employee referrals, Internet and industry user groups, professional recruiting firms, military transition programs, associations, colleges, universities, and job fairs. As appropriate, we will work with the Government to augment our staff by capturing the desired incumbent staff & providing them with targeted incentives for transitioning to Elegant Solutions.

Another method of identifying and hiring qualified staff is by our customers' directly submitting candidates through our Program Manager (PM). These candidates are given top priority in filling vacancies within our programs; every effort is made to accommodate our customers' preferences in hiring recommended and referred candidates. We have a team of highly dedicated and experienced technical recruiters, with combined experience of over 25 years. These recruiters are led by one of our key personnel who is acting as Recruitment Manager and is responsible for handling client requirements as and when they arrive.

Elegant Solutions has devised various processes to handle any staffing contract with a huge amount of client satisfaction. These processes are flexible enough to adjust and meet client requirements as and when required.

Background Screening: Elegant Solutions has worked with numerous government and public agencies for numerous years and understands the importance of security requirements about working for them. We perform thorough background investigations on all new employee candidates before assignment with our clients. During our background check a social security number check, motor vehicle search, a criminal history search, national criminal database search, credit history check, credit history check, search, and nationwide search are mandated. Elegant Solutions works with a 3rd party vendor that provides criminal history background checks, drug screening, and alcohol checks that help organizations efficiently implement, manage, and control employment screening programs

Elegant Solutions conducts thorough background checks, including criminal histories, credit history, and more based on client needs, to ensure quality hires and avoid costly mistakes. We also perform drug screenings, reference checks, and pre-employment assessments at a cost-effective rate, ensuring the suitability of candidates for client positions. After the

candidate is selected, we follow the below process to obtain additional and pertinent information about the candidate:

- **Drug screening process:** Drug testing is conducted when required by contract or desired by the client. Elegant Solutions utilizes a nationwide outside agency for this service. The company has met performance standards set by the U.S. Department of Health and Human Services. (HHS-certified), (previously referred to as National Institute on Drug Abuse "NIDA-certified"). The drug testing performed is a DOD urine analysis that will screen for the drugs like Marijuana, Cocaine, Opiates (Morphine, Codeine, and Heroin), Amphetamines –(Methamphetamine, MDA/ MDMA (Ecstasy)), Barbiturates (Amobarbital, Butalbital, Pentobarbital, Secobarbital), PCP, LSD. In addition to the onboarding drug test, we perform random drug testing. We do not charge an additional fee for random drug testing compared to the on-boarding test. We will perform a random drug test quarterly by randomly selecting the temporary personnel. The turnaround time for background checks and drug screens is normally 24 hours. (Depending on the client's results the testing time may be extended.) This testing is to ensure that the ideal candidate is selected for the assignment.
- **Criminal background investigation process:** The selected candidates are screened using efficient and detailed employee hiring verification services. We ensure that the process is prompt, accurate, reliable, and cost-effective and that they will provide the information needed to verify qualifications and background information.
- **Reference Check process:** Before submitting a candidate, we screen the references that they provide to ensure that their skill set, experience, and education are an ideal match for the requested position. We check all references and verify the information provided to us by the candidates, such as; length of employment, reason for leaving, skill level, comprehension of the job requirements, and performance.
- **I-9 verification process:** After the candidate is selected for placement, we will perform a series of background checks and drug screenings. We conduct reference checks, pre-employment background checks, and drug screens at a cost-effective rate before onboarding ever)' employee at client sites. Reference checks are also performed to confirm the candidates' ability to perform adequately concerning the position. All I-9 forms will be extensively reviewed and verified by our Account Managers before onboarding the candidate.
- **eVerify:** Elegant Solutions adheres to the Department of Homeland Security's eVerification process. We conduct verification of the candidate's employment eligibility to work in the US.
- **Staff Monitoring:** Elegant Solutions' exclusive procedure for evaluating performance and monitoring of assigned personnel after work begins and the priority given to the replacement of non-performing personnel.

Talent Acquisition

Elegant Solutions' talent acquisition transcends traditional hiring, focusing on building a workforce that drives innovation and meets organizational goals. This multifaceted process begins with strategic planning, aligning talent needs with organizational goals to create a roadmap for acquiring the right talent. The assessment and selection phase utilizes interviews, skill tests, and personality assessments to identify and select the best candidates. The hiring and onboarding process formalizes employment relationships and ensures seamless integration of new hires. Our talent acquisition advisors provide strategic guidance on industry trends and best practices. Employment branding showcases our organizational culture and values to attract aligned candidates. Cutting-edge tools and technologies, such as ATS, AI-driven sourcing tools, and video interviewing platforms, enhance efficiency. Metrics and analytics drive decision-making and continuous improvement. Tailoring recruitment efforts to diverse candidate groups through talent segmentation,

ensuring compliance with labor laws for a fair hiring process, and continuously refining plans and strategies
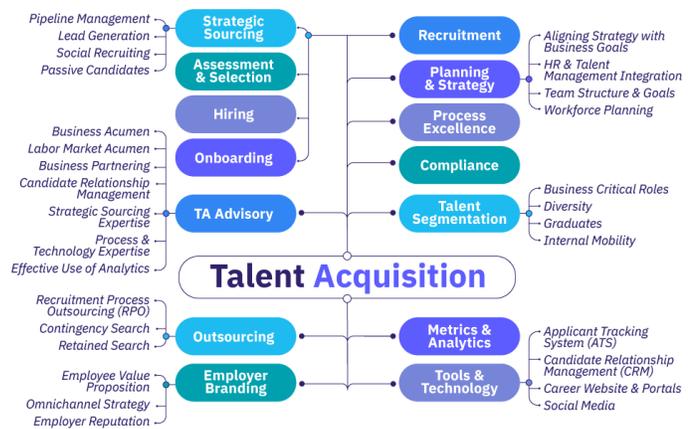
are crucial. Recruitment marketing leverages compelling job descriptions, social media, and candidate relationship nurturing to attract and engage potential candidates.

Sourcing

To fulfill resource requirements and provide top candidates, Elegant Solutions utilizes several key strategies. We start with our existing pool of reliable, pre-screened, and proven employees/consultants, ensuring they match client needs through thorough internal screening. For clients who prefer retaining incumbent staff due to their knowledge and performance, we have a proactive hiring policy to ensure uninterrupted service. Our eRecruiter portal, developed over seven years, features a comprehensive, regularly updated database of resumes and labor categories, aiding in precise candidate matching. We also source talent from external sources like Monster, Dice, LinkedIn, and CareerBuilder, and actively pursue candidates through networking, referencing, industry-specific forums, and job fairs. Additionally, we rely on a set of pre-qualified subcontractors, segmented into tiers based on their expertise and reliability, to augment our staffing capabilities when needed. This multi-faceted approach ensures we consistently meet and exceed client expectations.

Candidate selection and assessment

Embarking on a journey with Elegant Solutions means stepping into a realm of innovation and excellence. The multi-stage selection process ensures candidates align seamlessly with the company's values and objectives.

- **Stage One – Application and Testing**: After applying, candidates undergo an initial screening and, if successful, proceed to two online tests assessing numerical and textual information, followed by a technical competence test tailored to the position.
- **Stage Two – HR Specialist Interview**: Successful candidates interview with the recruitment team to evaluate motivation, personal characteristics, and professional qualifications.
- **Stage Three – Department Management Interview**: Candidates meet with managers and directors to showcase their professional skills and alignment with Elegant Solutions' competencies. Success at this stage may lead to a final interview with a Partner.
- **Stage Four – Job Offer:** Candidates who pass all interviews receive a verbal job offer, followed by an official written offer, with three business days to decide, marking the beginning of a promising career with Elegant Solutions.
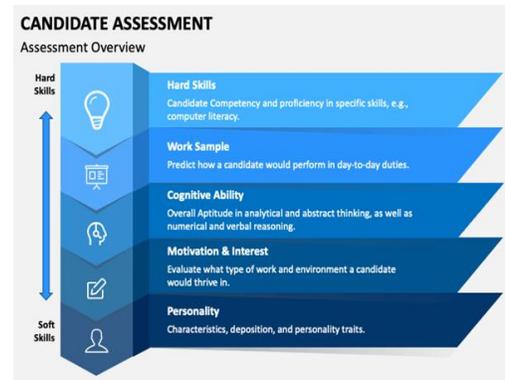
Assessing:

The skills testing procedure at Elegant Solutions involves several key steps:

- **Preliminary Technical Evaluation:** Recruiters assess candidates' technical abilities with relevant questions predefined by technical experts.
- **Project Verification:** Candidate skills mentioned in resumes are validated for viability and accuracy.
- **Interview Process:** Rigorous interviews by technical experts ensure candidates meet job requirements.
- **References and Work Experience Review:** Prior work experiences are reviewed, particularly for specialized roles.
- **Hands-on Testing**: In rare cases, candidates may undergo specific tests to demonstrate programming, testing, or configuration skills.

Recruiters ensure top talent reaches hiring managers by:
- **Using Knock-out Questions:** Filtering out unfit candidates by requiring detailed explanations of experience and skills.
- **Conducting Phone Interviews**: Elaborating on qualifications, education, and experience relevant to the position.
- **Refining Feedback Loops**: Ensuring continuous improvement in the search process between managers and recruiters.

Recruiters undergo training in accurate interviewing processes. If an assignment ends, exit interviews are conducted for improvement. Elegant Solutions aims to submit qualified professionals within 24 to 48 hours, emphasizing client satisfaction and prompt service delivery.

Recruiting

The selected resumes are strategically assigned to a specialized recruiter based on his or her area of expertise and professional acumen. The recruiter then qualifies the candidates through detailed interviews on the phone, in person, or via video conference. Gauging parameters such as availability, communication skills, interest, skill set, and personality Behavioral and situational techniques are employed to test analytical and problem-solving skills, as well as the ability to work in high-pressure environments. Recruiters spend 100 percent of their time interviewing and qualifying candidates, ensuring there is thorough due diligence. We will follow the below process to fulfill the requirements in the RFQ:

#	Action Item	Detailed Steps
1.	Client Requisition	• Determine Needs of Client & Define Position/Job Requirements ➢ At this stage, the client determines the need for a contractor. ➢ Get Client staff requisition ➢ Write an overview of the requisition
2.	Identify Ideal Consultant	• Establish Recruitment Strategy & Sources for Intensive Search of Ideal Consultant ➢ Initially, search Elegant Solutions internal database of 50000+ consultants to identify consultants who have previously worked with similar assignments/ Government agencies ➢ Use Dice.com, Monster.com, CareerBuilder.com, etc. for posting the job to such job sites ➢ Contact and send the job to all relevant consultants/referrals ➢ Identify consultants within 48 hours of the receipt of the request
3.	Consultant Pre-Screening	• Analyze, Identify Qualified Consultant & Understanding Consultant Expectations ➢ Carry out broad prescreening procedures that validate prior Government departments/agencies' experience, motivation, salary, incentive, skill level, and any security clearance ➢ Determine whether the Consultant can join within the client's specified days or not ➢ Thoroughly discuss salary requirements and relocation needs (required) with the Consultant ➢ Evaluate outlook & aptitude tests through open deliberations ➢ Provide the company's overview and explain benefits & remuneration
	Elegant Solutions' Internal Interview	• Technological and Communication Skill Evaluation ➢ Conduct a technical interview of a Consultant by a Senior professional based on the job requirement ➢ Assess the Consultant's technical skills, ability, qualifications ➢ Check effective communication, creativity, analytical thinking, diplomacy, flexibility, change-readiness, problem-solving, leadership, team building, and listening skills. ➢ Prepare the feedback form by filling results of the interview
4.	Consultant Submission	• Consultant Submission for Client Review & Approval for Potential Fit • Analyze client's environment; gather, analyze & document requirements
5.	Setting up Client Interview	• Chosen Consultant's Interview Scheduling with Client at a Convenient Date & Time ➢ Submit resume(s) with a brief description of successful candidates & references ➢ Discuss the interview schedule with the hiring manager to set up successful candidates ➢ Set up an interview either telephonic or face to face depending upon the client's requirements
	Interview Feedback	➢ Gather interviewer feedback within 24 hours. ➢ Check the candidate's references ➢ Inform interview results of the candidates

#	Action Item	Detailed Steps
6.	Extend Job Offer for Final Selection	• Final Selection of Successful Consultant & Extend Job Offer ➢ Complete all due diligence before extending an offer to successful candidates ➢ Share the candidate's decision or initial response with hiring managers
7.	Complete Paperwork, Criminal, background & Drug Check	• Complete Paperwork with Background Check and assignment Started at Client's Site on the Designated Date ➢ Complete all the paperwork and formalities ➢ Conduct criminal and background checks if required by the client ➢ Conduct Drug checks if required by the client
	Joining	➢ Inform the joining date of the candidate the client ➢ The candidate joins the project on the specified date
8.	Nurture Relationship with Client & Consultant	• Elegant Solutions Team Nurture Relationship with Client & Consultant for Close Monitoring & Implementation ➢ Measuring and valuing Client relationships ➢ Manage interactions with clients ➢ Monitor closely consultants & interactions with consultants on a routine basis

Training

Elegant is committed to employee career development and training and offers a robust staff training and education program, including customer, company, and employee-initiated training and education. Our training and education program begins with new hire orientation upon accession. Orientation training includes Quality Management System Training; education on program-specific topics; and instruction in corporate policy, benefits, and culture. Employees are also offered the opportunity to participate in company-sponsored training to develop new skills or enhance existing skills. Recommendations for training are regularly noted on annual or periodic employee performance evaluations, and strategic training in various areas is offered regularly.

> Elegant Solutions offers lunchtime training at or near customer sites for all mandatory corporate training (EEO, Sexual Harassment etc.) to eliminate loss of productivity to our customers.
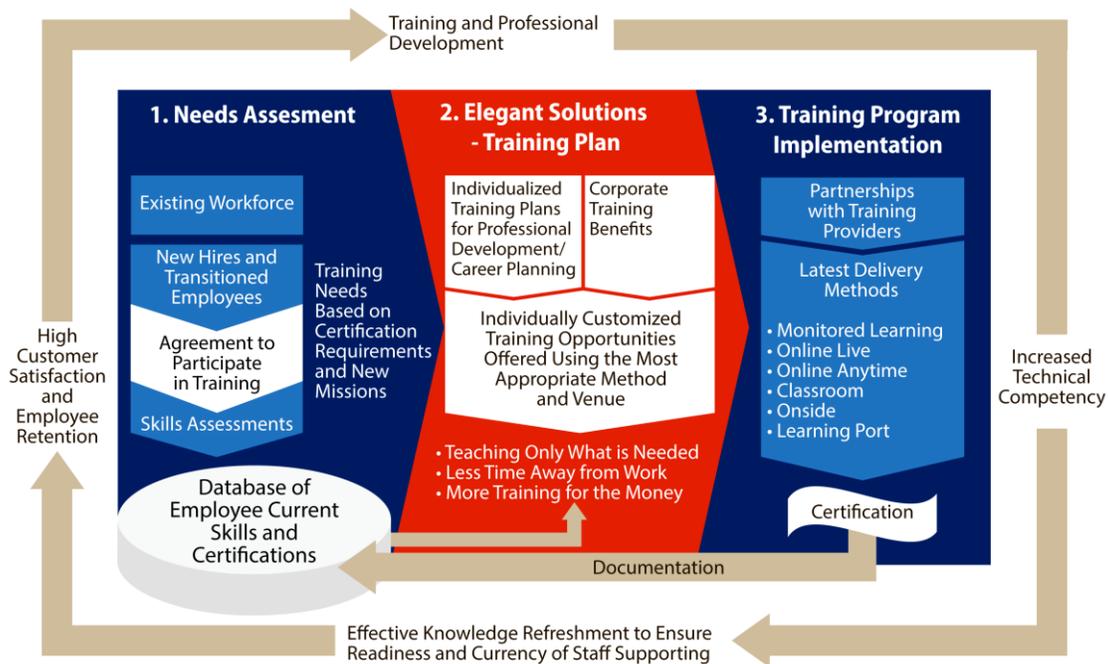
Retention Approach

Retaining outstanding performers on the team is at the core of our approach. We plan to have our corporate retention rate for our government project teams around 92 percent - far above the industry average. All of our members are dedicated to identifying and actively retaining our talented staff. At Elegant Solutions, we follow the retention process presented below.

Approach Attribute	How This Approach Supports Employee Retention
Comprehensive benefits for overall employee well-being	We regularly review all benefits to keep pace with trends. Our benefits include paid holidays; medical and dental, training; 401(k) plan; long- and short-term disability; and life insurance.
Competitive salaries, merit-based promotions, raises, bonuses, employee recognition, and other performance incentives	We maintain competitive salaries based on market pay data, local and national surveys, and job benchmarking. We conduct annual employee performance reviews to determine merit and salary increases with a goal of 100% completion on time. We also reward our employees beyond their base pay by providing additional incentives for outstanding performance, such as annual bonuses, program incentives, citations, spot awards, and the possibility of being recognized as the Employee or Team of the Quarter and Employee of the Year.
Training and education for career advancement and technical expertise	We provide training and education funding to all full-time employees as part of our corporate training program for career advancement and cross-training to keep employees challenged and interested.
Provide technical and management training and cross-training	Training benefits allow for providing the right staff with the right skill sets. Our ability to matrix personnel across areas provides employee empowerment, reduces downtime, and optimizes staffing levels. Cross-training increases knowledge transfer between different teams and between project tasks.

Quality Assurance

As a forward-thinking and client-centric organization, we pride ourselves on maintaining the highest standards of quality throughout our service delivery. At Elegant Solutions, we understand the pivotal role that effective staffing plays in driving organizational success, and we are committed to providing unparalleled solutions that meet and exceed the expectations of both our clients and candidates. Guided by a robust set of Key Performance Indicators (KPIs) and metrics, we meticulously monitor and enhance every stage of the staffing process to ensure timeliness, efficiency, and the utmost quality. Our dedication to client satisfaction, candidate success, and a diverse, inclusive workforce sets us apart in the dynamic landscape of staffing solutions. The concise table below provides a clear overview of the key metrics used by Elegant Solutions and how they are utilized to monitor and enhance the quality of staffing services.

KPI	How Elegant Solutions has adopted it for quality assurance
Client Satisfaction Rate (CSR)	Elegant Solutions conducts client satisfaction surveys and gathers feedback to assess overall satisfaction. This information is used to identify areas for improvement and enhance service delivery
Candidate Satisfaction Rate (CaSR)	Candidate satisfaction surveys and feedback mechanisms are employed to understand candidates' experiences. This data helps Elegant Solutions enhance the candidate journey, ensuring positive interactions.
Time-to-Fill	Elegant Solutions uses this metric to optimize the recruitment process, minimize delays, and meet client staffing needs efficiently. Timeliness is crucial for client satisfaction and successful placements.
Quality of Hires	Performance assessments post-placement help Elegant Solutions gauge the quality of hires. Continuous feedback informs adjustments to the recruitment process for better candidate alignment.
Retention Rate	Tracking candidate retention allows Elegant Solutions to measure the success of placements and assess the long-term value provided to clients.
Fill Rate	The fill rate is a key indicator of recruitment efficiency. Elegant Solutions monitors this metric to measure success in meeting client demands and promptly filling open positions.
Interview-to-Hire Ratio	This metric helps Elegant Solutions evaluate the efficiency of the screening and selection process. An optimal ratio signifies an effective and streamlined hiring process.
Feedback Response Time	Timely response to feedback is critical. Elegant Solutions uses this metric to ensure that client and candidate concerns are addressed promptly, fostering positive relationships.
Diversity Hiring Metrics	Elegant Solutions actively monitors diversity metrics to ensure a broad and inclusive talent search. This commitment aligns with diversity and inclusion goals and enhances overall workforce effectiveness.

KPI	How Elegant Solutions has adopted it for quality assurance
Client Referral Rate	A high client referral rate indicates client satisfaction. Elegant Solutions utilizes this metric to measure client advocacy and continually enhance service quality.

Performance Monitoring

Elegant Solutions' exclusive procedure for evaluating performance and monitoring of assigned personnel after work begins and the priority is given to the replacement of non-performing personnel. We have a Quality Assurance (QA) program that allows us to monitor and maximize the quality of the candidates issued. We will communicate regularly with the client and the candidate to ensure that the quality of service is to the satisfaction of both client and candidate. If the candidate is not following up to the standards that are desired, then we will provide counseling and/ or training. If the problem persists after the counseling and training, then we will provide a replacement for the assignment. We offer our clients a guarantee that if they are dissatisfied with the services provided or the employee's performance, we will acknowledge the complaint and submit a candidate who is more suitable for the position. Any replacement scenario is treated on a high-priority basis and our goal is to find their placement within three days. Our protocol in regards to following up with our clients reflects our Quality Assurance (QA) program. This plan is implemented to embrace the relationship that will be implemented during the contract. We believe that effective communication allows us to maintain a relationship while comprehending a complete understanding of the request and the requirements that are necessary to complete the orders.
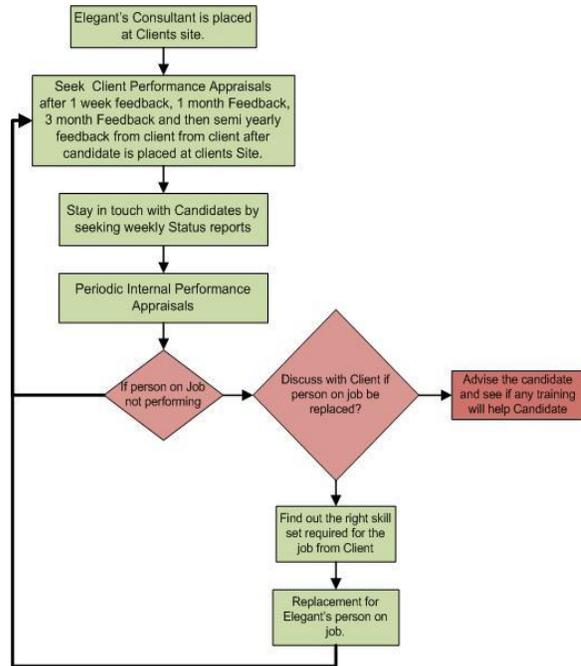
Contract Management

Elegant Solutions' EPMO, led by our Vikas Arora, provides effective program oversight and program visibility and a single POC backed by Elegant Solutions' corporate resources to effectively administer the state contract. With this approach, we have supported thousands of TOs across multiple task areas and subcontractors. At Elegant Solutions, contract management is interpreted as a broader and more strategic concept that covers the whole procurement cycle including planning, formation, execution, administration, and closeout. It also includes day-to-day "administrative" activities in the procurement cycle.

> **Our ability to successfully bid, respond, and support tasks is proven by the Master Contracts we already have**

With effective contract management, we will ensure that we meet our obligations efficiently and effectively, delivering the business and operational outputs required from the contract and providing the best value for money for customers. Contract management is similar to project management and at Elegant Solutions', we use best practices to manage them. It has a unique goal, consumes resources, has a beginning and end date, and requires coordination and planning of activities, and documentation in a contract file throughout the process.

Elegant Solutions' dedicated Contract/ Account Manager follows up with the clients, to ensure that actions taken are in line with contractual responsibilities, that the contract is amended to reflect agreed changes in circumstances, and that any claim or dispute is resolved amicably according to the agreement. Elegant Solutions exemplifies a commitment to precision and excellence in our contract management approach. We recognize the pivotal role of a well-defined framework in establishing transparent agreements and ensuring robust oversight and governance. Our focus on contract performance management is geared towards exceeding expectations and fostering enduring partnerships. Explore the key facets of our meticulous approach below:

- **Contract Framework**: At Elegant Solutions, our commitment to excellence is reflected in our meticulous approach to contract management. Our contract framework is designed to establish

transparent and precise agreements, outlining deliverables, timelines, payment structures, and legal considerations. We conduct thorough risk assessments to proactively identify and mitigate potential challenges. With the expertise of our legal team, we ensure that contracts comply with all relevant laws and regulations. The initiation phase involves a detailed identification of needs, and upon execution, contracts are formalized through signatures, marking the commencement of a purposeful and well-defined contractual relationship.

- **Contract Oversight & Governance:** Elegant Solutions places great emphasis on effective oversight and governance as integral components of our contract management process. We define clear roles and responsibilities for internal stakeholders, including legal, finance, and operational teams. Regular reviews and audits are conducted to guarantee compliance with contractual obligations. Our governance mechanisms include rigorous internal reviews during the drafting phase and continuous monitoring throughout the contract's lifecycle. To address any conflicts, we outline robust dispute resolution mechanisms. This ensures that contracts are managed with precision, aligning seamlessly with our organizational policies and standards.
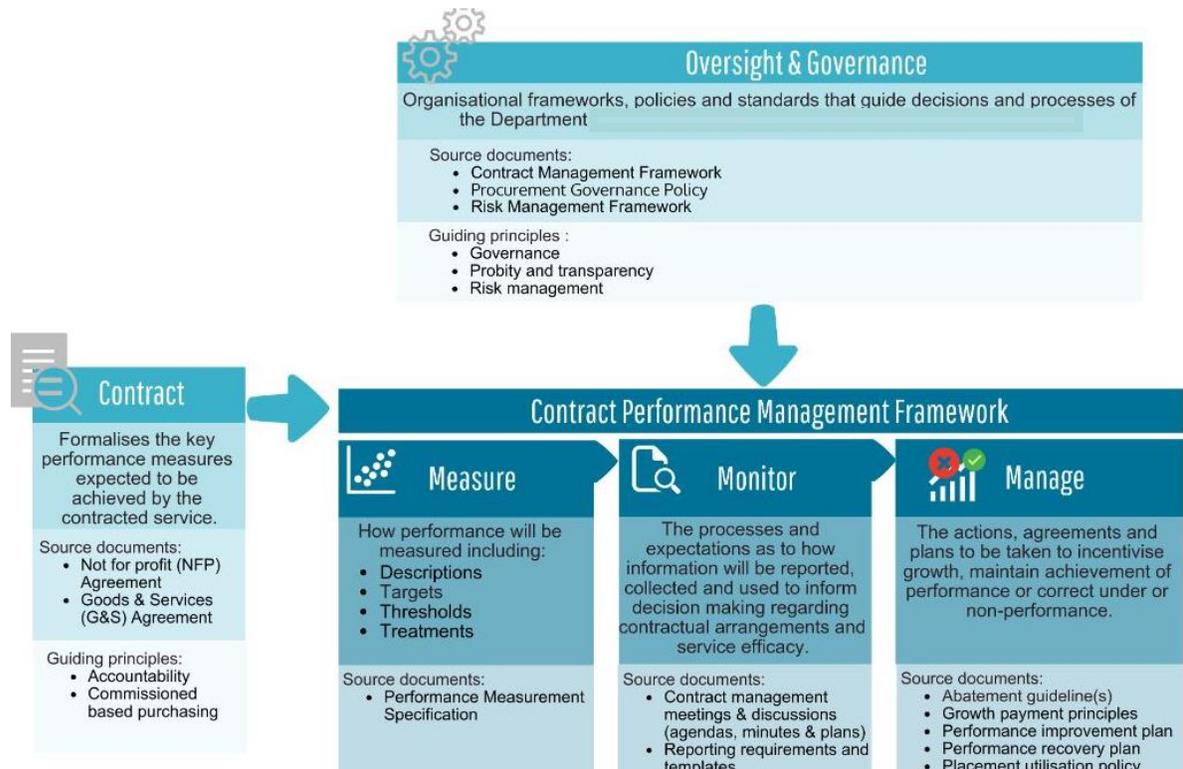
- **Contract Performance Management:** Our contract performance management framework is a testament to our commitment to deliver optimal results. We establish key performance indicators (KPIs) to meticulously measure the performance of all involved parties. Regular audits and performance reviews are conducted to assess adherence to agreed-upon terms and identify areas for enhancement. The framework accommodates amendments or modifications to address changes in scope or deliverables. A systematic review period is integral to assessing performance and discussing renewal or termination. Post-contract evaluation involves gathering valuable feedback and conducting comprehensive assessments, informing continuous improvement. At Elegant Solutions, our performance management framework ensures that contracts not only meet but exceed expectations, fostering successful business relationships.

Our Contract Management Team: Vikas Arora leads our contract management team with unparalleled expertise and a strategic vision. Vikas oversees the entire lifecycle of contracts, from initiation to closure, ensuring alignment with organizational goals and objectives. With a keen eye for detail and a comprehensive understanding of legal nuances, Vikas plays a pivotal role in drafting, negotiating, and finalizing contracts. His leadership ensures that contracts are not only legally sound but also contribute to

the overall success of Elegant Solutions' partnerships. Mohit Goyal, our Contract Manager, brings a wealth of experience to the Elegant Solutions team. Mohit's role involves the day-to-day management and execution of contracts, ensuring that all parties involved adhere to the agreed-upon terms. His meticulous approach to contract performance management includes setting and monitoring key performance indicators (KPIs), conducting regular audits, and fostering positive relationships with stakeholders. Mohit's proactive management style ensures that contracts are executed seamlessly, delivering optimal results for both Elegant Solutions and our valued partners. The role of Contract Administrator at Elegant Solutions is crucial for maintaining operational efficiency within the contract management process. This role is currently held by a dedicated professional who oversees the administrative aspects of contracts. This includes documentation, record-keeping, and facilitating communication between internal teams and external partners. The Contract Administrator ensures that all contractual obligations are met, deadlines are tracked, and relevant parties are informed promptly. Vikas Arora, Mohit Goyal, and our Contract Administrator form a dynamic and collaborative contract management team at Elegant Solutions. Their combined efforts ensure that contracts are not only well-crafted but also effectively executed, monitored, and administered throughout their lifecycle, contributing to the success and growth of Elegant Solutions.

Name	Qualifications and Experience	Responsibilities
Vikas Arora-President	Master's Degree in Computer Application and MBA (General Business Administration) and over 32 years of Experience in IT Industry	• Single point of contact (SPOC) to manage the state contract. • Regular meetings (tele-call/ in-person) with the state Contract/ Project Manager to monitor contract performance. • Ensuring and tracking contract requirements. • Overall responsibility to deliver contract deliverables. • Regular communication with the UM to understand contract performance. • Guidance and directions to Elegant Solutions' management team to accomplish contract requirements.
Mohit Contracts Manager	MBA (IT) with over 10 years of experience in Client/ Account Management.	• Analyzing Clients requirements in detail and coordinating the Recruitment Team to find the right candidates. • Alternate point of contact just in case Vikas is not reachable. • To remain in touch with the state Contract Manager to get requirements and pass on to Recruitment Manager. • Communication channel between consultant and the state for any administrative concerns.
Ruchi Raj Sr. Technical Recruiter	8+years of experience working as Sr. IT-Recruiter/Team Lead (USA) Expertise in handling complete life cycle of recruiting, with specialization in Recruitment and Placements, Consultant and Vendor Negotiations, Opts, Marketing Consultants etc.	• Preparing Job Description for posting on the job sites & send internal staff. • Search suitable candidates using Candidate Database (Dice, Monster, CareerBuilder, etc.) along with sending job requirements to Internal. • Arranging interviews or tests using internal expert team member. • Evaluating Soft Skills, Inter-personnel Skills & Team qualities. • Submitting qualified resumes to the Recruitment Manager.
Rohan Sourcing Manager	8+ years of Specialized Recruiting experience in reputed organizations.	• Preparing Job Description for posting on the job sites and send it to internal staff. • Search suitable candidates using Candidate Database (Dice, Monster, CareerBuilder, etc.), along with sending job requirements to Internal. • Arranging interviews or tests using inner expert team member. • Evaluating candidates based on criteria given by the client and soft skills, inter-personnel skills, and team qualities.

Name	Qualifications and Experience	Responsibilities
		• Submitting qualified resumes to the Recruitment Manager.

UNDERSTANDING THE REQUIREMENT OF THE STATE

Elegant Solutions recognizes the need for comprehensive technical staffing services to support the West Virginia Office of Shared Administration and its associated departments, including the Department of Health and Human Services, Department of Health Facilities, and Office of Management Information Services (OMIS). The requirement involves providing skilled professionals across various technical roles such as Senior Web Application Analysts, Database Administrators, Business Analysts, and Programmer Analysts. These experts will be tasked with delivering critical IT services, including system modifications, enhancements,

Key Objectives
- Provide skilled IT professionals.
- Support system enhancements and upgrades.
- Facilitate mentoring and knowledge transfer.
- Offer flexible staffing solutions.
- Ensure stability across IT platforms.

mentoring of state analysts, and technical training. Additionally, our team will provide technical "shadowing" opportunities to facilitate knowledge transfer and ensure seamless collaboration with state personnel. We are committed to offering flexible and responsive staffing solutions to meet both immediate and long-term IT needs across the state.

Elegant Solutions aims to offer tailored technical staffing solutions that address the diverse and evolving IT requirements of West Virginia's state agencies. By integrating our experienced personnel into the state's IT infrastructure, we will provide seamless support for system improvements, technical mentoring, and operational stability. Our goal is to enhance system performance, ensure knowledge transfer to state employees, and foster long-term collaboration to meet the agencies' strategic goals.

Understanding the Qualifications Requirement

Elegant Solutions is committed to meeting the qualifications outlined in the solicitation. We recognize the importance of demonstrating our experience and capability in providing IT staffing services. Our understanding of the specific requirements is as follows:

Requirement	Elegant Solutions' Compliance
Minimum Experience of 5 Years in IT staffing services	With over 23 years of experience in providing IT staffing services, we meet this requirement and have detailed our extensive experience in Experience.
Staffing Documentation	Elegant Solutions is pleased to present our successful staffing of at least six individuals in specified classifications within the past five years in the References.

EXPERIENCE

Elegant Solutions has the talent and experience to provide smooth system implementation, enhancement, upgrade, and production support initiatives. Our capabilities in providing high-quality on-demand IT staffing in niche skill areas across the spectrum of information technology have resulted in hundreds of successful projects in several key areas. Elegant Solutions has expertise in providing IT Staff Augmentation services to State, Federal, Public, and Commercial sector clients like - the Department of Water, the City of Philadelphia, the Oklahoma Department of Career and Technology Education, the Department of Transportation/ Maryland Transit Authority, Department of Environmental

Elegant Solutions has over 23 years of experience in IT staffing services, qualifying us to meet the requirements of the West Virginia Office of Shared Administration.

Quality, MT, Department of Labor, Licensing and Regulations, MD. Etc.

Elegant Solutions has demonstrated its expertise across various industries. In the realm of Information Technology, the company has been a reliable partner for tech firms and software companies, offering tailored staffing solutions that empower businesses seeking digital solutions. In Finance and Banking, Elegant Solutions has played a pivotal role in delivering financial technology solutions and cybersecurity talent, supporting banks, financial institutions, and investment firms in achieving their technological goals securely. The telecommunications sector has benefited from Elegant Solutions' specialized IT staffing services, contributing to network optimization, IT infrastructure development, and software solutions. In the

education domain, Elegant Solutions has made significant contributions by providing IT solutions tailored for educational institutions, facilitating the development of e-learning platforms, and seamless technology integration. As a trusted partner in government initiatives, Elegant Solutions has supported digital transformation efforts, providing skilled professionals for various IT services within government departments and public sector organizations. Finally, in the transportation and logistics sector, Elegant Solutions has optimized operations by strategically staffing IT teams, aiding logistics companies and transportation service providers in achieving improved supply chain efficiency. These experiences underscore Elegant Solutions' commitment to delivering top-tier IT staffing solutions across diverse industries. Given below are the diverse clientele comprising prominent organizations across various industries and sectors that Elegant Solutions has served.

Client	Services/ Contract Title	Duration
City of Sunnyvale, CA	Professional and Technical Information Technology and Contracting Services	Feb 2017 - Feb 2022
California Department of General Services (DGS), CA	Information Technology Consulting Services	Apr 2017 - Apr 2022
California Mass Agreement Schedule (CMAS), CA	IT Staff Augmentation	Apr 2021 – Nov 2025
City and County of San Francisco Office of the Controller, CA	Enterprise Resource Planning System Consulting Services	Apr 2019 - Mar 2022
County of San Mateo Transit, CA	On Call IT Consult Srvcs	Jun 2018 - Jun 2023
Metropolitan Water District of Southern California, CA	On Call IT Services	May 2019 - May 2022
County of Santa Clara, CA	Healthcare IT Prof Services	Nov 2019 - Jun 2024
County of Santa Clara, CA	IT Prof Services	Nov 2019 - Jun 2024
CALPERS, CA	Information Technology Consultants Spring-Fed Pool	Jun 2015 - Present
City of Palo Alto, CA	On-Call Project Support Services for IT	Jun 2020 – May 2025
Bay Area Air Quality Management District, CA	Online Permit System Software Development Services	Aug 2020 – Jun 2021
Adam 12 Star School, CO	IT Staffing Prof Srvcs	Jun 2019 - Jun 2023
Pinellas County, FL	Information Technology (IT) Resources for Business Technology Services Department	Mar 2017 - Mar 2022
Department of Management Services, FL	Information Technology Staff Augmentation Services 3rd Bid	Sep 2020 – Aug 2021
State of Iowa, IA	IT Managed Services	Jul 2016 - Jul 2022
State of ID	State-wide Information Technology Contracted Services	Jun 2015 - Dec 2021
Office of the Illinois State Treasurer, IL	IT Infrastructure Improvement Services	Sep 2018 - Aug 2028
Department of Innovation & Technology, IL	IT Resource Providers - Annual Pre-Qualification Application - 2017	Mar 2019 - Jun 2022
Illinois Public Higher Education Cooperative, IL	Information Technology "IT" Recruiting & Professional Services	Jun 2021 – Jun 2026
Department of Admin, KS	Information Technology Services	May 2019 - Jan 2024
The Finance Authority of New Orleans (FANO), LA	Information Technology Support Services	May 2018 - May 2023
State of Louisiana, Division of Administration Office of Technology Services, LA	IT Staffing Support	Jul 2019 - Jul 2024
Department of Information Technology, MD	Consulting and Technical Services + (CATS+)	Apr 2013 - Apr 2028

Client	Services/ Contract Title	Duration
Anne Arundel County, MD	IT Professional Services Procurements	Nov 2017 - Jun 2024
Baltimore County Public School	Information Technology Staffing Services	July 2018 - July 2023
State of Minnesota, MN	SITE Master Contract Program Application	Jun 2018 - Jun 2023
Hennipen County, MN	2019_IT_Consulting_Services_Program	Jan 2020 - Dec 2022
City of Minneapolis, MN	Staff Augmentation Consulting Service	Jan 2019 - Dec 2021
Minnesota Judicial Branch, MN	IT Technical/ Infrastructure Services & Information Technology Application Development and Support Services	Jul 2021 – Jun 2023
Office of States Courts Administrator, MO	IT Temporary Services - Qualified Contractor List	Jul 2018 - Jun 2021
University of MO	Professional Consulting Services	Sep 2018 - Aug 2023
Bi-State, MO	On-Call IT Cons Srvcs	Apr 2019 - Mar 2022
State of Montana	IT Services	Jul 2013 - Jun 2026
State of North Carolina	Short Term IT Staffing Open Enrolment	Nov 2017 - Nov 2021
DOIT, NC	IT Services	Sep 2019 - Sep 2022
State of North Dakota, ND	Information Technology Professional Services Contract - SharePoint Consulting services	Jun 2017 - Sep 2024
Financial Information Services Agency and Office of Payroll Administration, NY	Information Technology and Other Consultant Services	Jul 2017 – Jun 2023
Empire State Development, NY	Information Technology Goods and Services	Dec 2018 – Dec 2021
Nassau County, NY	Recruitment Services	
City of Cincinnati, OH	Citywide IT Staff augmentation Services	Sep 2017 - Sep 2022
CMHA, OH	Contract Labor Services	Nov 2018 - Nov 2023
Washington County, OR	IT Consulting Services and Staff Aug	Mar 2019 - Mar 2024
University of Oregon, OR	Temp Staffing Services	Mar 2019 - Mar 2022
City of Philadelphia, PA	Information Technology Staff Augmentation	Mar 2020 - Mar 2021
Beaufort County School District, SC	Temporary IT Professional Services	Oct 2019 - Sep 2024
Harris County DOE, TX	Contracted Services IT	Feb 2020 - Feb 2025
City of Houston, TX	Enterprise Application Support Services	Sep 2018 - Sep 2023
Dallas Independent School District, TX	IT Professional and Staff Aug	Sep 2019 - Aug 2024
Harris Department of Education, TX	Contracted IT Services	Feb 2020 - Feb 2025
Utah Transit Authority, UT	IT Professional and Technical Services	May 2017 - Apr 2022
Virginia Retirement System, VA	Pen Testing	May 2016 - Apr 2022
City of Arlington, VA	IT Staff Augmentation	Dec 2019 - Dec 2024
Department of Enterprise Services, WA	Management Analysis Consulting Services	Jan 2014 - Dec 2021
Seattle Public Schools, WA	Temporary Staffing Services	Sep 2018 - Aug 2021
King County, WA	ERP Systems Operations	Feb 2019 - Feb 2022
Department of Enterprise Services, WA	ITPS	No End date
Washington Technology Solutions (WaTech), WA	VMWare Admin	3 Years + 2 Years extension
Department of Enterprise Services, WA	Business Analysis Services (NON IT)	Jan 2014 - Jan 2022
Department of Licensing, WA	Continuity of Operations/Disaster Recovery	Nov 2019 - Oct 2021

Client	Services/ Contract Title	Duration
Health Benefits Exchange, WA	Information Technology and Professional Services	Mar 2020 - Jun 2025
Eastern Municipal Water District, CA	As Needed Computer Services o IBM Maximo CMMS Database Administration o Microsoft SharePoint Online Managed Services	Jul 2018 - Jun 2020
Superior Court of California, County of Orange, CA	Temporary Staffing Services	Oct 2015 - Oct 2020
Maryland Health Benefit Exchange, MD	IT Consulting and Technical Services IDIQ	Jul 2018 - Jun 2021
Judicial Council of California, CA	Technical Staff Augmentation Services	Jul 2016 - Jun 2020
Washington Metropolitan Area Transit Authority, DC	Staff Augmentation	Apr 2015 - Apr 2021
Miami – Dade County Public Schools , FL	Information Technology Consultants	Aug 2015 - Aug 2020
Broward Sherif, FL	Library of IT Prof Services	Jun 2017 - Sep 2020
Cook County, IL	IT Consulting - Application Development	Nov 2018 - Jul 2020
State of Missouri, MO	State-wide Project Based IT Consulting services	Jun 2018 - Jun 2020
OHIO University, OH	IT Employee Recruitment	May 2018 - Jun 2020
Department of Administrative Services, KS	Information Technology Consulting Services	Apr 2018 - Apr 2021
DIR, TX	Information Technology Staff Augmentation	Aug 2016 - Aug 2020
Department of Buildings and General Services, VT	Retainer Contract Opportunity for Information Technology (IT) Services	April 2019 - April 2021
Community Transit, WA	On-Call IT Consulting Services Roster	Aug 2016 - Dec 2020

Similar Contract Experience

Outlined below are some of our key experiences, demonstrating our proficiency in delivering a variety of projects similar to the requirement. These experiences showcase our commitment to quality, and our ability to achieve significant successes, earn awards, and implement improvements that enhance project outcomes. Additionally, we have successfully navigated projects with special or unique requirements, leveraging our expertise to ensure successful completion.

Client	Services Provided
Maryland Department of Labor, Licensing and Regulation (DLLR)	Elegant Solutions has successfully fulfilled the staffing requirements by identifying candidates skilled in developing, testing, and maintaining graphical user interfaces and application business rules. These professionals are proficient in technologies such as Microsoft Asp.Net, CSS, XML, and AngularJS, enabling them to create web pages for various platforms including web, desktop, and internet applications. Additionally, they have demonstrated expertise in developing user and technical documentation using MS Visual Studio tools and SQL Server Management tools for SQL Server Analysis Server and SQL Server Integration Server. Furthermore, Elegant Solutions' recruits possess experience in database and application server infrastructure architecture design and planning. They have a track record of implementing high-quality, scalable, and extendable SharePoint solutions, along with proficiency in performance monitoring and tuning, ensuring the successful execution of projects.
Mississippi Department of Environmental Quality (MSDEQ)	Elegant Solutions has effectively provided staffing for assessing and analyzing the TREADS software code and architecture, as well as estimating the level of effort needed for its development. Our project team engaged key stakeholders to discuss system requirements and collaborated with project managers to establish a comprehensive project plan, phases, and timeline. We obtained credentials and access to the source code, including MSDEQ, middle tier, and database scripts, assessing the quality of code

Client	Services Provided
	for modules to be completed or used as the foundation for further development. Additionally, we reviewed the system architecture, proposed API structure, and database schema for remaining work, ensuring alignment with project goals. Our thorough review encompassed requirements documents, specifications, UI designs, reports, and use cases, while also addressing security considerations such as authentication, authorization, and encryption. Through these efforts, Elegant Solutions has provided skilled personnel to support the successful completion of the TREADS software development project.
National Institute of Health (NIH)	Elegant Solutions has facilitated the staffing needs by leveraging individuals experienced in leading and managing virtual teams for scope analysis, diagram creation, and documentation preparation for upcoming projects. Our team members adeptly develop and maintain project plans, identify resource requirements, and manage schedules to ensure timely delivery. They excel in collaborating across teams to define strategy, goals, and commitment to timelines and deliverables. Additionally, our personnel perform thorough analysis of business and user needs, assisting customers with project request documentation and expanding requests into detailed project scope, cost, and requirements. With expertise in administering project plans and budgets, identifying goals and risks, and allocating resources effectively, Elegant Solutions ensures successful project execution and client satisfaction.
Oklahoma Department of Career and Technology Education (ODCTE)	Elegant Solutions has successfully provided staffing for project coordination and management services, streamlining operations and saving time. Our dedicated project managers have assumed full responsibility for overseeing the project's lifecycle, from analysis and scheduling to post-release support. They meticulously determined project requirements, allocated resources effectively, and developed comprehensive schedules for implementation. Additionally, our project managers have been instrumental in creating and maintaining technical and project documentation, ensuring clear communication and documentation throughout the process. Furthermore, they conducted team assessments and evaluations to optimize team performance and ensure project success. Through our meticulous project management approach, Elegant Solutions has delivered efficient and effective project coordination services, contributing to the overall success of the project.
Montana Department of Environmental Quality (DEQ), MT	Elegant Solutions has been instrumental in the successful completion of the project by providing strategic planning, assessment, staff augmentation, communication, collaboration, and deliverable services. We initiated the project with meticulous strategic planning, engaging key stakeholders and project managers to understand team capabilities and responsibilities. Our comprehensive analysis of the current state of TREADS facilitated informed decision-making, while our staff augmentation efforts provided skilled .NET Developers and a Database Administrator/Database Architect for Phase 2. We ensured transparent communication frameworks and effective collaboration, establishing QA processes and discussing security measures. Moreover, Elegant Solutions delivered comprehensive documentation of assessment findings and provided development, documentation, and implementation services tailored to Phase 2 requirements, ensuring project success through our dedicated staffing effort
City of Minneapolis, MN	Elegant Solutions effectively provided staffing for the City's mobile device management project by deploying a Security Mobile Device Management Analyst with multifaceted expertise. This analyst played a pivotal role in architecting and implementing the Microsoft Intune solution, ensuring seamless integration and deployment. They facilitated the onboarding process, conducted thorough testing, and delivered tailored training sessions to enhance platform utilization. Additionally, the analyst managed the migration of existing devices, served as a specialized escalation point for support issues, and enforced security policies. Their responsibilities extended to managing compliance, incident response planning, and collaboration with vendors, demonstrating a comprehensive approach to mobile device security. Through their expertise, Elegant Solutions ensured the successful execution of the project and alignment with the City's strategic objectives.

Client	Services Provided
Web Professional Consultants	Elegant Solutions was engaged by Web Professional Consultants to modernize its database systems to enhance data accessibility and reporting capabilities. The project aimed to migrate existing databases to a more robust platform, ensuring improved performance, security, and scalability. Our team provided critical staffing support, including a Senior Application Oracle Database Administrator to oversee the migration and optimization of database architecture. A Business Analyst collaborated with stakeholders to gather requirements and document the necessary changes, while a SQL Server Database Administrator ensured seamless integration with existing systems. This collaborative effort aimed to provide a more efficient and user-friendly database environment.
Orchestra Technologies	Elegant Solutions was engaged by Orchestra Technologies to provide staffing services for the development of a robust web-based project management tool aimed at enhancing team collaboration, task management, and reporting capabilities. We supplied a dedicated team of skilled professionals, including a Business Analyst who gathered requirements and documented user stories, a Senior Application Developer focused on building a scalable microservices architecture, and a Quality Assurance Analyst to ensure rigorous testing and quality control. Our team's expertise enabled seamless integration with existing systems and the implementation of key features like customizable dashboards and automated reporting. By employing Agile methodologies, we ensured iterative feedback and continuous improvement, delivering a staffing solution that significantly contributed to improved project oversight and performance tracking.
BullzEye Group	In a previous project engagement with BullzEye Group, Elegant Solutions provided comprehensive IT staff augmentation services tailored to their specific needs. Our team began by conducting a thorough analysis of BullzEye's staffing requirements, identifying critical skill gaps within their existing team. Leveraging our extensive network and recruitment expertise, we diligently sourced and selected highly skilled IT professionals proficient in relevant technologies and methodologies. Throughout the project lifecycle, our team included seasoned software engineers, database administrators, and project managers, each bringing expertise in areas such as software development, database management, and project coordination. We provided diligent project management and oversight, ensuring the timely achievement of milestones and promptly addressing any arising issues. Additionally, we facilitated the seamless onboarding of new hires, including orientation, training, and integration into BullzEye's ongoing projects and workflows. Our continuous support and transparent communication channels ensured that BullzEye's project needs were met effectively, with a proactive approach to addressing any evolving requirements. By deploying our skilled resources and maintaining a steadfast commitment to excellence, Elegant Solutions significantly contributed to the success of BullzEye Group's projects.
DHA, Inc.	Elegant Solutions undertook various tasks to enhance the security and scalability of DHA, Inc.'s .NET services: • **Staffing:** Elegant Solutions deployed a skilled team to implement security best practices, enhance error handling, and ensure scalability. This team included experts in security, resilience, documentation, and testing. • **Security Implementation**: Elegant Solutions implemented security best practices such as input validation, data encryption, and protection against common threats like SQL injection and cross-site scripting (XSS). This fortified DHA, Inc.'s systems against potential vulnerabilities. • **Error Handling and Resilience**: Elegant Solutions implemented robust error handling mechanisms and built resilient services using strategies like circuit breakers and retries. These measures improved system reliability and minimized service disruptions. • **Documentation**: Elegant Solutions created and maintained comprehensive documentation for .NET services, including API documentation, architecture

Client	Services Provided
	diagrams, and code comments. This documentation facilitated understanding and maintenance of the services. • **Unit Testing:** Elegant Solutions wrote and executed unit tests using testing frameworks like NUnit, xUnit, or MSTest to ensure the correctness of .NET service functionalities. This helped identify and rectify issues early in the development cycle. • **Scalability Design**: Elegant Solutions designed .NET services to be scalable both vertically (scaling up) and horizontally (scaling out) to handle increased load and traffic. This ensured that DHA, Inc.'s systems could accommodate growth without compromising performance.
AASI	Elegant Solutions was engaged by AASI to enhance its IT help desk operations through the implementation of a robust ticketing system. Our team provided a Help Desk Analyst who conducted a comprehensive analysis of existing workflows, identifying bottlenecks and areas for optimization within the support processes. A Business Analyst was engaged to gather qualitative and quantitative feedback from users, documenting their functional and non-functional requirements to ensure the new system met user expectations. Additionally, a Senior Web Application Analyst was tasked with architecting and developing a custom ticketing system using modern web technologies, featuring automated ticket routing, real-time status updates, and analytics dashboards for performance tracking. This technical solution streamlined request handling, improved issue resolution times, and ultimately elevated the overall efficiency and effectiveness of IT support services for AASI.
WeThinkIT	We provided comprehensive architectural design services for WeThinkIT, LLC, encompassing the following: • **Staffing**: We assembled a specialized team including a Lead Architect, Software Architects, Database Architects, and Collaboration Facilitators to ensure the seamless execution of architectural design projects for WeThinkIT, LLC. Their expertise and collaboration ensured the delivery of high-quality solutions aligned with business objectives. • **Architecture Design**: We conceptualized and designed the overall architecture of software systems, defining high-level components, interactions, and data flows. This involved creating scalable and resilient architectures to meet WeThinkIT's evolving needs. • **Requirement Analysis**: We conducted thorough analysis of both functional and non-functional requirements to inform architectural decisions. This ensured that the architecture aligned closely with WeThinkIT's business objectives and user needs. • **Scalability Design:** We focused on designing systems capable of handling increasing loads and user bases. We implemented scalable architectures and techniques to future-proof WeThinkIT's software solutions. • **Data Management**: We designed the structure, storage, and management of data within the system, including databases, data models, and data access layers. This involved optimizing data storage and retrieval for efficiency and performance. • **Stakeholder Collaboration**: We collaborated closely with stakeholders, including business users, developers, and operations teams. We gathered requirements, elicited feedback, and aligned architectural decisions with business goals, ensuring stakeholder buy-in and satisfaction
Los Angeles County Office of Education (LACOE)	• Elegant Solutions swiftly filled the technical skill gap by deploying highly skilled Senior Developers proficient in Angular, C#, T-SQL, and related technologies. This ensured immediate support in software development and expedited project deliverables. • Our team efficiently managed the creation, maintenance, and optimization of RDL reports and SSIS packages. We introduced streamlined approaches and best practices, ensuring seamless reporting functionalities within the systems.

Client	Services Provided
	• We addressed the complexities in T-SQL procedures, enhancing data integrity and performance optimization. Our solutions streamlined data management processes, ensuring smoother operations and improved system efficiency. • Elegant Solutions provided expert guidance in integrating Angular, T-SQL, SSIS, and potentially PowerBI, resolving compatibility issues. Our meticulous approach ensured seamless interactions among various systems, mitigating integration challenges effectively. By deploying skilled Senior Developers, Elegant Solutions bridged the resource gap, offering specialized support to ongoing projects. Our team worked closely with LACOE to complement internal capabilities, ensuring project continuity and success.
Idaho Department of Health & Welfare, ID	Elegant Solutions introduced a robust staffing framework designed to meet the needs of high-demand, mission-critical software engineering projects. Our staffing approach ensured that we provided seasoned professionals with the technical expertise necessary to excel in the development, maintenance, and enhancement of high-volume, high-performance applications. Our strategy prioritized high availability and reliability throughout all phases of staffing and project execution. • **Highly Skilled Talent Pool:** We leveraged a pool of experienced software engineers proficient in J2EE application development, Java core development, and third-party middleware tools. Our team was well-versed in web services creation, implementation, and consumption, ensuring seamless integration of web and application servers to maintain software integrity. • **Emphasis on Code Quality and Security:** Elegant Solutions' staff members crafted well-designed, testable, and efficient code. By incorporating unit tests, code quality standards, and refactoring practices, our engineers strengthened software resilience while actively addressing security concerns. Each professional adhered to industry standards and best practices in software security. • **Expertise in Modern Technologies:** Our staffing framework included professionals skilled in JavaScript programming (including AngularJS, Node.js, NPM, and webpack) to enhance front-end development. Additionally, we provided specialists in scripting languages, rule engines, and automated tools, ensuring a comprehensive approach to addressing software engineering challenges.
Washington Health Benefit Exchange (WAHBE), WA	Elegant Solutions Collaborated closely with business and testing teams, we actively contributed to the identification of high-level test scenarios. By aligning the testing process with business requirements, we ensured that the generated test scenarios were not only relevant but also provided comprehensive coverage. This collaborative approach enhanced the quality and effectiveness of the overall testing strategy. • We took charge of creating automated test scripts and executing them, generating detailed test completion reports. The focus was on improving testing efficiency by automating repetitive tasks, ensuring consistent and thorough test execution. The selected technologies, including C# and Java, played a crucial role in streamlining the script creation and execution process. • Enhanced and updated existing automation scripts to maintain their relevance and functionality. This adaptive approach ensured that the automated testing tools continued to perform effectively despite evolving software systems. The utilization of Rest Assured and other technologies facilitated a smooth transition during software updates. • Developed test automation strategies was a key responsibility, emphasizing the maximization of reuse for retrogression purposes. The strategic approach focused on efficiency, reusability, and effectiveness in identifying regressions. By leveraging technologies like Rest Assured and C#, we established a robust framework that contributed to a sustainable and effective automation strategy.
ITSD-DMH, MO	• Upgraded the technology stack by incorporating advanced tools and frameworks, such as C# .Net, MVC, JavaScript, Bootstrap, and SQL Server, to elevate the technical capabilities of the CVS application.

Client	Services Provided
	• Conducted a thorough review and optimization of the system architecture, ensuring scalability, flexibility, and responsiveness to accommodate the evolving needs of the client.
	• Developed and implemented sophisticated validation algorithms to enhance the accuracy and reliability of transaction processing within the CVS, addressing the intricate requirements of provider agencies and payer systems.
	• Implemented stringent data security measures to safeguard sensitive information, ensuring compliance with industry standards and regulations governing data protection.
	• Conducted performance tuning measures to optimize the system's efficiency, ensuring optimal responsiveness even as transaction volumes increased.
	• Employed efficient strategies for identifying and resolving software bugs promptly, contributing to the overall stability and reliability of the CVS application.
New York City Human Resources Administration (HRA)	• Leveraged our deep expertise in .NET development to architect and deliver dynamic web forms, ensuring seamless functionality and an enhanced user experience.
	• Adopted a holistic approach to application development, meticulously crafting specifications that addressed every component of the stack. This ensured seamless integration and optimal performance across all layers.
	• Implemented a robust testing strategy, combining comprehensive unit testing and diligent code reviews. This approach identified and rectified potential issues, ensuring the delivery of high-quality, error-free .NET applications.
	• Instituted stringent unit testing protocols to validate the functionality of programs and systems. Additionally, meticulous code reviews were conducted to enhance code quality, readability, and maintainability.
	• Established and executed robust quality assurance processes, continuously monitoring the performance and security of .NET applications. This ensured adherence to industry standards and the delivery of reliable, high-performance solutions.
	• Demonstrated a proactive approach to learning and implementing the latest advancements in the .NET framework, ensured that our solutions were built on cutting-edge technologies and aligned with industry best practices.

CAPABILITIES

Elegant Solutions offers a comprehensive suite of IT staffing solutions tailored for the state. With a focus on operational continuity and strategic alignment, our offerings optimize State's IT capabilities effectively, spanning staff augmentation, project support, and skill diversity.

Requirement	Approach
Staff Augmentation	Elegant Solutions adopts a flexible approach to staff augmentation, providing the state with temporary IT resources to supplement its existing workforce. This includes professionals such as web application analysts, database administrators (Oracle, DB2, SQL Server), help desk analysts, business analysts, and programmer analysts, all of whom are essential to meet the technical staffing needs outlined by the West Virginia Office of Shared Administration. Our goal is to ensure the state that has the necessary expertise to meet its IT requirements promptly and efficiently.
Task Execution	Our team at Elegant Solutions is committed to executing day-to-day IT tasks with precision and diligence. This encompasses system maintenance, troubleshooting technical issues, software installations, and user support. Additionally, we oversee project-based activities across various initiatives, ensuring seamless execution from requirements gathering through to solution design, implementation, testing, and deployment.
Project Support	Elegant Solutions provides comprehensive support for priority projects. We aim to ensure timely completion within specified deadlines by offering additional resources, expertise, and guidance as needed. We collaborate closely with state's team to understand project objectives and deliverables, providing tailored support to achieve desired outcomes effectively.

Requirement	Approach
Skill Diversity	At Elegant Solutions, we recognize the importance of skill diversity in addressing the state's wide range of IT requirements. Our approach involves bringing in resources with diverse expertise specific to web application analysis, database administration (Oracle, DB2, SQL Server), help desk support, business analysis, and programming. This ensures that the state has access to the right talent with the necessary skills to meet their evolving needs effectively.
Adaptability and Flexibility	We prioritize adaptability and flexibility in scaling the state's IT workforce to align with changing operational and project requirements. Our approach involves engaging temporary resources on an as-needed basis, allowing the state to scale up or down based on demand. This ensures optimal resource utilization and agility in responding to evolving priorities and challenges effectively.
Operational Continuity	Ensuring uninterrupted IT support services is a top priority for Elegant Solutions. We maintain a consistent level of service delivery by proactively monitoring the state's IT infrastructure, responding swiftly to incidents, and implementing robust disaster recovery and business continuity plans. Our goal is to minimize downtime, mitigate risks, and uphold operational continuity to support the state's mission-critical functions effectively.
Strategic Alignment	Elegant Solutions aligns closely with the state's strategic IT initiatives to advance its mission and vision through technology implementation and optimization. Our approach involves providing additional support for digital transformation projects, IT infrastructure upgrades, and innovation initiatives. By collaborating closely with the state's leadership team, we ensure that our efforts are strategically aligned to drive positive outcomes and achieve organizational goals effectively.
Cost-Efficiency	Achieving maximum cost-effectiveness is a key focus of Elegant Solutions' approach. We optimize resource utilization and mitigate costs associated with maintaining a full-time IT workforce by offering efficient resource allocation, vendor management, and budget planning support. Our goal is to help the state optimize its IT spending while ensuring access to top-tier talent and quality services to support its mission effectively.

Our Resume database: Elegant Solutions maintains a huge pool of experienced consultants with niche skill sets in different geographical regions across the US. This database keeps on growing from time to time and acts as one of the key tools in fulfilling the requirements of our clients. Elegant Solutions is presenting its capability for the groups to fulfill the requirements of the state.

Elegant Solutions' proprietary database of **2M+ pre-screened candidate's resumes**, provides the foundation for our recruiting success. Customized to each local market and categorized by skill set, it is refreshed and maintained daily by recruiters proactively searching for and pre-qualifying talent using our screening process. Access to this deep pool of qualified resources actively looking for new opportunities allows us to provide our client with a "just-in-time" workforce tailored to their requirements. Elegant Solutions' database of consultants in each geographical region across the US is key to success. We are maintaining this database comprised of skilled and highly experienced consultants with niche skills meeting hard-to-fill requirements. This database keeps on growing daily. **The below table illustrates the availability of consultants within our pre-screened resume database:**

Position/ Title	Pre-Screened Consultants in Databases across the US	Pre-Screened Consultants in Database within the State of WV
Senior Web Application Analyst	2512	997
Senior Application Oracle Database Administrator	3521	1020
Senior Application DB2 Database Administrator	1562	560
SQL Server Database Administrator	961	205
Help Desk Analyst	1261	522
Business Analyst	1369	634
Information Systems Assistant	1560	421

Position/ Title	Pre-Screened Consultants in Databases across the US	Pre-Screened Consultants in Database within the State of WV
Programmer Analyst	1962	312
Senior Mainframe Application Analyst	1762	298
Mainframe Application Analyst	1433	121

Expertise and Technologies Overview: Elegant Solutions is well-equipped to provide the West Virginia Office of Shared Administration with a comprehensive suite of Information Technology expertise tailored to address the agency's needs for temporary staffing resources. With a deep understanding of the specific requirements for augmenting daily operations and project initiatives, our team is prepared to support the agency in achieving its IT goals efficiently.

Our skilled professionals encompass a diverse range of competencies, including web application analysts, database administrators (Oracle, DB2, SQL Server), help desk analysts, business analysts, programmer analysts, mainframe application analysts, cybersecurity specialists, cloud administrators, network technicians, application developers, project managers, and identity & access management specialists. This broad spectrum of expertise enables us to deliver customized solutions across various IT domains, ensuring that the unique needs of the West Virginia Office of Shared Administration are met effectively.

We are ready to assist in multiple capacities, whether it's enhancing web application performance, optimizing database management, providing help desk support, conducting thorough business analyses, or developing and maintaining mainframe applications. At Elegant Solutions, we understand the critical nature of these skills in supporting the mission of the West Virginia Office of Shared Administration. Our commitment to excellence ensures that the agency can rely on us for exceptional results, enabling it to navigate complex IT challenges and fulfill its objectives seamlessly.

Elegant Solutions' Fast Facts
- Experienced Prime Contractor to Government and committed to offering best value to its clients.
- Seventy plus existing staffing contracts with various states and local government.
- ISO 9001:2015 specific to Staffing.
- Use of state-of-the-art artificial intelligence and state of the art platforms to choose absolute fit candidate among huge pool of technical talent out there.
- Customer facing company.
- Over 23 years of experience in staffing difficult positions working with Federal, State and local governments and have staffed many positions in those years' Experience managing Staffing Contracts/ Task orders/ Staff Augmentation.
- Minimal Risk to Government.
- Dedicated Account Manager for each account.
- Programs in place to retain the best personnel and motivate them to deliver and keep customers happy.
- Federal Agency Approved mentor protégé Agreement with a very large firm gives us excellent reach back capabilities, if ever needed.
- Subcontract agreements in place to fulfill difficult to fill requirements.

| Category	Experience	Tools & Technologies
Web Application Analysis	Proficient in analyzing, developing, and optimizing web applications to enhance performance, user experience, and scalability.	Java, Visual Studio, MVC, HTML, CSS, JavaScript, React.js, Angular.js
Database Administration	Skilled in managing, tuning, and optimizing Oracle, DB2, and SQL Server databases to ensure high availability, performance, and data integrity, along with experience in backup and recovery strategies.	Oracle, DB2, SQL Server, SQL, PL/SQL, T-SQL
Help Desk Support	Experienced in providing tiered user support, resolving incidents, and managing service requests efficiently through effective communication and technical troubleshooting skills.	Ticketing systems (e.g., ServiceNow, Jira), remote desktop tools, knowledge management systems
Business Analysis	Proficient in analyzing business requirements, identifying gaps, and providing actionable solutions that align with organizational goals, using methodologies like Agile and Waterfall.	Agile, Scrum, Kanban, Jira, Trello, Microsoft Excel

Programmer Analysis	Experienced in developing, testing, and deploying applications across various platforms, ensuring adherence to coding standards and best practices throughout the software development lifecycle.	Java, C#, Python, .NET, Visual Studio, Git, Jenkins
Mainframe Application Analysis	Skilled in analyzing, maintaining, and enhancing mainframe applications to support critical operations, ensuring performance and reliability while working with legacy systems.	Natural, DB2, COBOL, JCL, CICS
Category	Experience	Tools & Technologies
Web Application Analysis	Proficient in analyzing, developing, and optimizing web applications to enhance performance, user experience, and scalability.	Java, Visual Studio, MVC, HTML, CSS, JavaScript, React.js, Angular.js
Database Administration	Skilled in managing, tuning, and optimizing Oracle, DB2, and SQL Server databases to ensure high availability, performance, and data integrity, along with experience in backup and recovery strategies.	Oracle, DB2, SQL Server, SQL, PL/SQL, T-SQL
Help Desk Support	Experienced in providing tiered user support, resolving incidents, and managing service requests efficiently through effective communication and technical troubleshooting skills.	Ticketing systems (e.g., ServiceNow, Jira), remote desktop tools, knowledge management systems
Business Analysis	Proficient in analyzing business requirements, identifying gaps, and providing actionable solutions that align with organizational goals, using methodologies like Agile and Waterfall.	Agile, Scrum, Kanban, Jira, Trello, Microsoft Excel

VALUE ADDITION

➢ **Vast Experience with a huge client base doing similar work**: Extensive experience in staffing positions for various clients. Our clients consist of small businesses to enterprise corporations, and governmental agencies, meeting a variety of business needs. We strive to understand needs of our clients and to provide them with what best fits their business, timeline and budget.

➢ **Reliable and Repeatable ISO Certified Recruiting process**: We add value to recruiting process in terms of quality, delivery, and integrity and placement ratios. One of the key differentiators of using Elegant Solutions is the high level of predictability we bring to the process.

➢ **Strategic Vision:** Focuses on value innovation (aligning innovation with utility, price and cost positions) that fits with the core competencies of each individual business and the desires of its management and owners for the future.

➢ **Focus on Client Value and Return on Investment:** Elegant Solutions' number one priority is client value creation. We measure our success as a business and individuals on the tangible value we are able to generate for our clients and their level of satisfaction with our services.

➢ **Special emphasis on local talent**: We strive to give our clients local talent. For continuity of service, affinity and long-term commitment to the development of each local market, Elegant Solutions strives to maintain a high percentage of consultants who are stationed in the markets they serve.

➢ **Huge Pre-existing database of qualified candidates:** We have a huge database of both Active and Passive candidates. Most of them are unique profiles as they are not on any job boards. We are very pro-active in creating pool of candidates which are pre-screened ahead of time for anticipated requirements.

➢ **Qualified and Experienced Recruiters:** Experienced and Qualified recruiters who match the candidates from a 360-degree prospective including organizational fit not just solely on a narrow technical standpoint. Our recruiters not only address technology, but also address the people and processes.

➢ **Quality talent and completive prices:** Elegant Solutions adds value to organizations by providing the best resources at competitive rates with an on-going commitment to compliance, service and performance excellence.

➢ **Use of Innovative Techniques and industry's best practices to recruit and retain**: Elegant Solutions combines industry best practices, innovative technologies, a high-quality workforce, and proven transition and training approaches to help our clients achieve their goal.

➢ **Intensive Pre-screening**: We prescreen candidates so that client deals get the filtered and scrutinized.

➢ **Background Verification:** We conduct in-depth background verification of experience, education, behavior, and motivation level of employees.

➢ **Help in Business Alignment**: We help our clients to transform the IT function with ability to achieve operational excellence and tight alignment with business strategy.

➢ **Ability to recruit and retain the best:** With this RFP, that will effectively support missions of various State agencies. To execute this vision, the State requires experienced, quality-driven contractors that deliver best staffing solutions and services to Government End User Agencies, while partnering with the State to bring customers to the vehicle through a robust marketing campaign. Elegant Solutions is right-sized partner & proven team with solid performance & support customers.
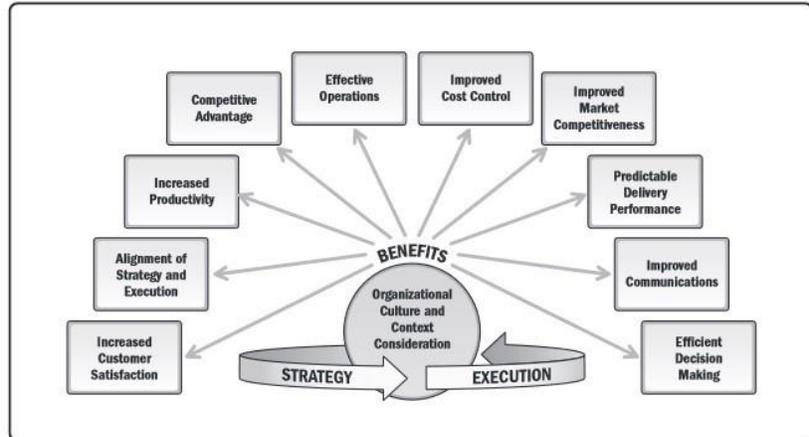
➢ **Effective and proven continuous Feedback & follow-up Mechanism:** Elegant Solutions has time tested continuous feedback mechanism which allows us to stay on top of things which are required for a performance-based contract. We remain in touch with our clients on a weekly basis so that we get status on a continuous basis & any issues are taken care of immediately & we follow-up on a weekly basis.

➢ **Proactive Performance Management:** Elegant Solutions' approach is to keep our staff motivated by having performance-based awards and recognition which further ensures that effective services are delivered to support agencies' mission.

➢ **Effective Marketing Expertise:** We have the ability to mobilize business partners rapidly and to craft customized winning solutions at very competitive prices. With the help and guidance of its teammate and mentor, Elegant Solutions will be able to market this contract at FCG and its agencies.

➢ **Effective Contract Administration:** We have a proven record of effective contract administration developed over more than two decades of participation in response to major GWAC, MAC, and IDIQ vehicles.

➢ **Financial Stability:** Elegant Solutions is a debt-free and financially stable firm. We have ample cash and unused lines of credit in place to fully execute the work proposed in this solicitation. Elegant Solutions also has unused existing line of credits from SunTrust and PNC bank. Apart from this, owners are more than willing to pump more cash if needed.

REFERENCES

Reference #1

Name of Organization	Orchestra Technologies
Project Title	Staffing for Project Management Tool Development
Contact Person Name	Neeraj Narang
Title	Project Manager
Telephone Number	443-333-8177
Email	nnarang@orchestratechnologies.com
Duration of Services	Jul 2021 – Mar 2022

Resource Provided

Elegant Solutions engaged a skilled team to support Orchestra Technologies in the development of a robust web-based project management tool. Below is a summary of the staffing structure, including roles and responsibilities for the successful execution of this project.

Role	Number of Staff	Responsibilities
Business Analyst	1	Collaborated with stakeholders to gather requirements, document functional specifications, and ensure alignment between business needs and technical solutions.
Senior Application Oracle DBA	1	Designed and optimized the database architecture for the project management tool, ensuring data integrity, security, and performance.
Programmer Analyst	2	Developed, tested, and integrated application modules, focusing on implementing features and functionality as per the project requirements.
Web Developer	1	Created user interfaces and ensured responsive design, enhancing user experience and facilitating seamless interactions within the tool.
Quality Assurance Analyst	1	Conducted thorough testing of the application to identify and resolve bugs, ensuring the final product met all specified requirements and standards.
Project Manager	1	Oversaw the project lifecycle, coordinated team activities, managed stakeholder communications, and ensured timely delivery of project milestones.

Services Provided

Elegant Solutions was engaged by Orchestra Technologies to provide staffing services for the development of a robust web-based project management tool aimed at enhancing team collaboration, task management, and reporting capabilities. We supplied a dedicated team of skilled professionals, including a Business Analyst who gathered requirements and documented user stories, a Senior Application Developer focused on building a scalable microservices architecture, and a Quality Assurance Analyst to ensure rigorous testing and quality control. Our team's expertise enabled seamless integration with existing systems and the implementation of key features like customizable dashboards and automated reporting. By employing Agile methodologies, we ensured iterative feedback and continuous improvement, delivering a staffing solution that significantly contributed to improved project oversight and performance tracking.

Reference #2

Name of Organization	Advanced Analytical Systems, Inc.
Project Title	Temporary staffing for Optimizing IT Help Desk Efficiency
Contact Person Name	Karen Smith
Title	Program Manager
Telephone Number	703-348-2871
Email	karens@advancedanalyticalsystems.com

Duration of Services	Jan 2022 – Dec 2022

Resource Provided

Elegant Solutions engaged a skilled team to support an educational institution in enhancing its IT help desk operations. Below is a summary of the staffing structure, including roles and responsibilities for the successful execution of this project.

Role	Number of Staff	Responsibilities
Help Desk Analyst	1	Evaluated existing help desk processes to identify areas for improvement, driving the implementation of more efficient workflows for ticket management and resolution.
Business Analyst	1	Engaged with users to gather insights and feedback, meticulously documenting their requirements to ensure the new ticketing system effectively addressed operational goals.
Senior Web Application Analyst	1	Engineered a new web-based ticketing solution, emphasizing user interface aesthetics and functionality, while integrating backend capabilities for robust issue tracking.
Quality Assurance Analyst	1	Executed comprehensive testing protocols for the new ticketing system, actively identifying and rectifying bugs to guarantee compliance with all defined specifications.
Project Manager	1	Oversaw the complete project lifecycle, orchestrating team efforts, managing communication with stakeholders, and ensuring timely delivery of all project milestones.

Services Provided

Elegant Solutions was engaged by AASI to enhance its IT help desk operations through the implementation of a robust ticketing system. Our team provided a Help Desk Analyst who conducted a comprehensive analysis of existing workflows, identifying bottlenecks and areas for optimization within the support processes. A Business Analyst was engaged to gather qualitative and quantitative feedback from users, documenting their functional and non-functional requirements to ensure the new system met user expectations. Additionally, a Senior Web Application Analyst was tasked with architecting and developing a custom ticketing system using modern web technologies, featuring automated ticket routing, real-time status updates, and analytics dashboards for performance tracking. This technical solution streamlined request handling, improved issue resolution times, and ultimately elevated the overall efficiency and effectiveness of IT support services for AASI.

Reference #3

Name of Organization	Web Professional Consultants
Project Title	IT staffing
Contact Person Name	Mintu Goyal
Title	Sr. Project Manager
Telephone Number	360-350-3819
Email	contact@webProConsult.com
Duration of Services	Nov 2022 – Apr 2023

Resource Provided

The table below outlines the staffing structure for the database modernization project, highlighting key roles and their responsibilities provided by Elegant Solutions.

Role	Number of Staff	Responsibilities
Senior Application Oracle DBA	1	Led the design and implementation of the Oracle database architecture, optimizing performance, ensuring data integrity, and establishing backup and recovery procedures.
Business Analyst	1	Gathered and documented business requirements, engaging stakeholders to understand their needs and ensuring alignment with database functionalities.

SQL Server Database Administrator	1	Administered SQL Server databases, implementing security measures, monitoring performance, and optimizing queries for improved efficiency.
Programmer Analyst	2	Developed scripts and applications for data migration and integration, ensuring seamless connectivity between the new database systems and existing applications.

Services Provided
Elegant Solutions was engaged by Web Professional Consultants to modernize its database systems to enhance data accessibility and reporting capabilities. The project aimed to migrate existing databases to a more robust platform, ensuring improved performance, security, and scalability. Our team provided critical staffing support, including a Senior Application Oracle Database Administrator to oversee the migration and optimization of database architecture. A Business Analyst collaborated with stakeholders to gather requirements and document the necessary changes, while a SQL Server Database Administrator ensured seamless integration with existing systems. This collaborative effort aimed to provide a more efficient and user-friendly database environment.

EXCEPTIONS AND CLARIFICATIONS

None.

PRICING

Description of Services	Base Year Hourly Rate	Option Year 1 – Hourly Rate	Option Year 2 – Hourly Rate	Option Year 3 – Hourly Rate
Sr. Web Application Analyst	$125.00	$130.00	$135.00	$140.00
Sr. Application Oracle Database Administrator	$135.00	$140.00	$145.00	$150.00
Sr. Application DB2 Database Administrator	$120.00	$125.00	$130.00	$135.00
SQL Server Database Administrator	$115.00	$120.00	$125.00	$130.00
Helpdesk Analyst	$70.00	$73.00	$76.00	$79.00
Business Analyst	$110.00	$115.00	$120.00	$125.00
Information Systems Assistant	$110.00	$115.00	$120.00	$125.00
Programmer Analyst	$120.00	$125.00	$130.00	$135.00
Sr. Mainframe Application Analyst	$120.00	$125.00	$130.00	$135.00
Mainframe Application Analyst	$110.00	$115.00	$120.00	$125.00

APPENDIX – RECOMMENDATION LETTERS
Maryland Transportation Authority (MDTA)

To Whomsoever It May Concern

Dear Ms. Arora,

I am happy to recommend Elegant Enterprise-Wide Solutions, Inc. for the services they have provided in the last 5 years.

Scope of Services: Elegant Solutions provided Web Application maintenance and support, continuous enhancement and development, bug fixing for the applications, system administration, Servers and VMWare based support, Tier I/ II/ II Helpdesk support and field support, ticket creation, monitoring and maintenance.

Below are my ratings for their services provided:

Quality of Services	Exceptional
Cost Control	Exceptional
Schedule (Timeliness)	Exceptional
Management	Exceptional
Utilization of Small Business	Exceptional
Business Relations	Exceptional

Overall Rating: Exceptional

As a part of this engagement, Elegant Solutions had deputed 15 resources with a total contract value of Approx $5.5M for over 5 years.

I am very confident that Elegant Enterprise-Wide Solutions, Inc. will be able to provide superior services and excellent solutions through engagements of similar or higher scope, size and complexity.

If you have any additional questions or need clarification, please feel free to contact me.

Best Regards,

Chuck Markakis
Assistant Director
Maryland Transportation Authority
Office of Infrastructure Services
Division of Information Technology
cmarkakis@mdta.state.md.us

Minnesota Department of Public Safety (DPS)

MINNESOTA
IT SERVICES

January 25, 2019

To whom it may concern:

Elegant Enterprise-Wide Solutions, Inc. was contracted to provide IT consulting services on the Minnesota Licensing and Registration System (MNLARS). The system will improve operability, stability, record keeping, security, and customer service for the Minnesota driver's license and motor vehicle registration systems.

Elegant provided one resource who has been on the job for 3 ½ years. He has been an integral part of the MNLARS team as a senior developer.

I feel confident in recommending Elegant Enterprises-Wide Solutions, Inc.'s IT consulting services and this resource.

Regards,

Joyce Simon

Joyce Simon

Joyce Simon PMP
Financial Analyst | IT Management
Minnesota IT Services | Partnering with Public Safety
445 Minnesota Street
Saint Paul, MN 55101
O: 651-201-7769

Information Technology for Minnesota Government | mn.gov/mnit

Montana Department of Environmental Quality (DEQ)

![DEQ Montana Department of Environmental Quality logo]

January 31, 2019

In January 2017, Elegant Enterprise-Wide Solutions, Inc. was awarded a contract to provide information technology augmentation staff resources that would assist the Department with systems analysis, web and software development, data migration, and application maintenance for Tracking Remediation and Environmental Actions Data System (TREADS). With a total value of approximately $918,060.00.

I would rate their services provided on this project as below:

Management	Excellent
Cost Control	Excellent
Schedule (Timeliness)	Excellent
Quality of Services	Excellent
Business Relations	Excellent

I wish them success on future efforts.

If you have any further questions, please feel free to contact me.

Sincerely,

Staci Stolp

Staci Stolp
Computer Systems Analyst, PMP
Waste Management and Remediation Division
1225 Cedar St.
Helena, MT 59602
Email: Sstolp3@mt.gov
Cell: (406) 461-0913
Desk: (406) 444-6461

Steve Bullock, Governor I Shaun McGrath, Director I P.O. Box 200901 I Helena, MT 59620-0901 I (406) 444-2544 I www.deq.mt.gov

Idaho Department of Transportation

IDAHO TRANSPORTATION DEPARTMENT
P.O. Box 7129 • Boise, ID 83707-1129
(208) 334-8000 • itd.idaho.gov

Your Safety • Your Mobility Your Economic Opportunity

May 8, 2018

To whom it may concern

Ms. Priyanka Arora, Sr. Program Manager
Elegant Enterprise-Wide Solutions, Inc.
25961 Hartwood Dr.
Chantilly VA 20152

With this letter, I am pleased to recommend services of Elegant Enterprise-Wide Solutions, Inc. on one of our project.

Elegant Enterprise-Wide Solutions, Inc. was contracted for providing IT consulting services to support modernization of Division of Motor Vehicles (DMV) at Idaho Transportation Department.

Elegant Solutions' Data Warehouse Business Intelligence Specialist was responsible for writing/ creating reports in Microsoft SQL Server Reporting Server (SSRS) and Microsoft Dynamic CRM. Based on quality services provided by resources assigned on this project, below is rating:

Evaluation Areas	Rating
Quality of Service	Exceptional
Schedule	Exceptional
Cost Control	Exceptional
Management	Exceptional

I feel confident in recommending Elegant Enterprises-Wide Solutions, Inc.'s IT consulting services.

If you have any further questions, please feel free to contact me.

Richardson Independent School District (RISD), TX

PURCHASING DEPARTMENT

RICHARDSON INDEPENDENT SCHOOL DISTRICT

February 9, 2015

Ms. Priyanka Arora
Elegant Enterprise Wide Solutions, Inc.
25961 Hartwood Drive
Chantilly, VA-20152

Dear Ms. Arora,

I would like to take this opportunity to thank you for services provided by Elegant Enterprise-Wide Solutions, Inc. for the Business Analyst consultant provided for the development of Individualized Education Program (IEP). Elegant Enterprise-Wide Solutions was commendable in accomplishing tasks and deliverables in defined timelines, with huge satisfaction.

Sincerely,

Melody Greig, RTSBA
Richardson Independent School District
Buyer, Purchasing Department
Phone: 469-593-0578
Fax: 469-593-0563
www.risd.org

Phone # 469-593-0573 ~ Fax # 469-593-0563 ~ 970 Security Row, Richardson, TX 75081 ~ www.risd.org

Oklahoma Department of Career and Technology Education (ODCTE)

careertech
OKLAHOMA DEPARTMENT OF CAREER
AND TECHNOLOGY EDUCATION

May 19, 2015

Ms. Priyanka Arora
Elegant Enterprise Wide Solutions, Inc.
25961, Hartwood Drive
Chantilly, VA, 20152

Dear Ms. Arora,

I would like to take this opportunity to thank Elegant Enterprise Wide Solutions, Inc. for providing continuous Project Management services for our Information Management System Build project.

Elegant Enterprise Wide Solutions has been very responsive to our requests and communication. We are very pleased with the Project Management services you have provided and I would be happy to recommend Elegant Enterprise Wide Solutions, Inc. to other entities.

Sincerely,

Julie Bunch

Julie Bunch, Sr. Buyer
Oklahoma Department of Career and Technology Education
1500 W. 7th Ave., Stillwater OK 74074
Ph. 405-743-5509
Fax 405-743-6809
www.okcareertech.org

1500 West Seventh Avenue
Stillwater, OK 74074-4364
www.okcareertech.org
(405) 377-2000 • Fax: (405) 743-6809

Corpus Christi Independent School District (CCISD)

DEPARTMENT FOR TECHNOLOGY SYSTEMS
Office of Information Systems

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT
2525 Belton Street, Corpus Christi, Texas 78416
Office: 361/878-3932 Fax: 361/878-4860
Website: www.ccisd.us

August 27, 2015

To Whom it May Concern:

Elegant Enterprise Wide Solutions, Inc. has provided technical consultants to CCISD. The most recent Programmer, Anand Male, has been able to join the CCISD team and work in conjunction with full time staff on various projects. A high level of quality work and professionalism has been maintained.

I would recommend the services of Anand Male and Elegant Enterprise Wide Solutions, Inc. to other businesses or school districts. I would welcome the opportunity to work with the company again.

Sincerely,

Sean Babcock
Director for Information Systems

California Public Employees' Retirement System (CalPERS)

TO WHOM IT MAY CONCERN
Engagement Rating Letter

Elegant Enterprise-Wide Solutions, Inc. provided Enterprise Business Continuity Prioritization services to CALPERS (PO 65677) from April 2016 to October 2016.

Here are my ratings for the above said engagement -

- Complexity of Project (High/Medium/Low)   : Medium
- Contract Type (Firm Fixed Price / T&M)   :FFP-Deliverable based
- Quality of Services (Exceptional/Good/Satisfactory/Poor)   : Exceptional
- Was engagement completed on Time as planned   : Yes
- Would you recommend Elegant to others entities for similar work : Yes
- Confidence in ability of company to deliver (High/Medium/Low)   : High

Please don't hesitate to contact me for any further information.

Jacob Wilson
Emergency Management and Administration Unit
California Public Employees' Retirement System
(916)795-3312
jacob_wilson@calpers.ca.gov

Date: 9/20/16