



800.633.3673 | fordtech.com



CORPORATE HEADQUARTERS:

700 Laurel Drive Connellsville, PA 15425 800.633.3673

Erie Location: 814.833.4900

fordtech.com

Thank you for giving us the opportunity to discuss your technology needs. We are confident that Ford Office Technologies can accomplish your goals and provide the level of support you require and deserve.

WHY US?

We do not treat the products and services we sell as commodities. We are acutely aware that sophisticated computer systems and technology needs are by no means complete once a sale is made. We stand by our products and services after the sale, helping our clients to use our products and services to their fullest extent, modifying as needed to fit our clients' needs as their businesses grow and change.

We are a local and family-owned firm with local roots. We know our industry and we know this geographic area. Running an ethical, reliable, and technically competent team is job #1 for us.

Thank you for the opportunity to submit a proposal. We look forward to working with you.

Sincerely,

Project Management Office



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West Virginia Office of Technology CRFQ 0231 OOT2500000002 - Scope of Work

- Delivery of (5) Dell PowerEdge R450 Rack Servers to the West Virginia Office of Technology, configured based on the specifications laid out in the RFP and listed below.
- Pricing includes 5-years of Ford Office Technologies' remote server support, help desk and monitoring, and software and patch management. Includes two-factor authentication (2FA) and (EDR) endpoint detection and response licensing. Dell provides after hours and weekend support.

Vendor Part Number	Product description	Qty
210-AZDS	PowerEdge R450 Server	1
379-BDTF	2.5 Chassis	1
379-BDSS	SAS/SATA Backplane	1
461-AAIG	Trusted Platform Module 2,0 V3	1
321-BGQS	8x2,5" (SAS/SATA) 1 CPU	1
338-CBWJ	Intel Xeon Silver 4310 2.1G, 12C/24T, 10.4GT/s, 18M Cache, Turbo, HT	1
374-BBBX	No Additional Processor	1
412-AAVV	Blank for 1CPU Configuration	1
412-A8BC	Heatsink for CPU less or equal 165W	1
370-AAIP	Performance Optimized	1
370-AEVR	3200MT/s RDIMMs	1
780-BCDP	RAID 5	10
405-AAZB	PERC H755 SAS Front	1
750-ACFR	Front PERC Mechanical Parts, front load	1
750-AABF	Power Saving Dell Active Power Controller	1
800-BBDM	UEFI BIOS Boot Mode with GPT Partition	1
384-BCTZ	Standard Fan x5	1
450-AMDK	Dual, Hot-plug, PSU (1+1), 800, Mixed Mode TM	1
330-BBVH	No PCIe Riser	1
329-BGHZ	PowerEdge R450 Motherboard with Broadcom 5720 Dual Port 1Gb On-	1
412-AAVS	No OCP 3.0 mezzanine NIC card, Blank Filler Only	1
350-BBBW	No Bezel	1
350-BCFL	Dell EMC Lugage Tag (x8)	1
611-888F	No Operating System	1
605-BBFN	No Media Required	1
385-BBQV	iDRAC9, Enterprise 15G	1
350-BCEM	No Quick Sync	1
379-BCSF	iDRAC, Factory Generated Password	1
379-BCQX	iDRAC Service Module (ISM), NOT Installed	1
379-BCQY	iDRAC Group Manager, Disabled	1
770-BCJI	A11 drop-in/stab-in Combo Rails Without Cable Management Arm	1
770-BDMT	Cable Management Arm	1
429-AAIQ	No Internal Optical Drive	1
631-AACK	No Systems Documentation, No OpenManage DVD Kit	1
340-CVKF	PowerEdge R450 Shipping	1
343-BBRQ	PowerEdge R450 x8 Short Drive Shipping Material	1
389-DYLZ	PowerEdge 10 CCC Marking, No CE Marking	1
389-DYMB	Dell/EMC label (BIS) for Chassis	1
859-3804	Dell Hardware Limited Warranty Plus Onsite Service	1
859-3846	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with	1
859-3872	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with	1
859-3873	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	1
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit	1
975-3462	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	1
911-0418	Onsite Installation Declined	1
370-AGDS	32GB RDIMM, 3200MT/s, Dual Rank 16Gb BASE xB	1
345-BEPV	800GB SSD SAS ISE, MU, up to 24Gbps 512e 2.5in Hot-Plug, AG Drive	4
450-AALV	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North	2

Software/Patch Management, Includes two-factor authentication (2FA) and (EDR) endpoint detection and

response licensing.

Product		Quantity	Price	Amount
\ /	owerEdge R450 Server - Configured to Order - Includes 5- ars of Remote Server Support - Help Desk and Monitoring,	5	\$18,348.85	\$91,744.25

Subtotal	\$91,744.25
Shipping	\$995.00
Tax	\$0.00
Total	\$92,739.25



State of West Virginia Centralized Request for Quote Info Technology

Proc Folder:	1464135		Reason for Modification:
Doc Description	n: One-Time Purchase of E		
	Section Willeston Hadinard		2
Proc Type:	Central Purchase Order		
Date Issued	Solicitation Closes	Solicitation No	Version
2024-07-15	2024-07-30 13:30	CRFQ 0231 OOT2500000002	1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: 000000161088 Vendor Name: FORD BUSINESS MACHINES INC

175

Address: 700 Street : LAUREL DRIVE City : CONNELLSWILLE

State: PENNSYLVANIA

Country: USA

A Part of the

Zip: 15425

fa,

Principal Contact : SEAN CARNATHAN

Vendor Contact Phone: 8006333673

Extension: 351

FOR INFORMATION CONTACT THE BUYER

Toby L Welch (304) 558-8802 toby.Lwelch@wv.gov

Signature X

FEIN# 25-1666683

DATE 07/25/2024

All offers subject to all terms and conditions contained in this solicitation

Dale Printed: Jul 15, 2024

Page: 1

PORM ID: WILPRIC-CREG-002 2020/05

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for a one-time purchase a quantity of five (5) enterprise servers with support and warranty that is compatible with the current operating environment. The contract is also to include maintenance and support of the equipment, per the attached documents.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION	DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY	OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR	908 BULLITT ST
CHARLESTON WV	CHARLESTON WV
us	US
Line Comm Ln Desc	Qty Unit Issue Unit Price Total Price

.1.1 - Dell PowerEdge R450 Rack Server, or qual	5.00000	EA	\$18,348.55	\$91,744.25
	iqual			\$18 34X \$3

Manufacturer	Specification	Model #	
Dell	3000179373752.1	R450	

Extended Description:

3.1.1 - Dell PowerEdge R450 Rack Server, or Equal 3.1.2.3 - **Cost of Warranty and support must be included in the cost of the server**

SCHEDULE OF EVENTS

Event
Questions are due by 3:00 p.m. Event Date 2024-07-22 Line

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name a	and Title)	-
(Address) 700	Laurel Drive Connellsville, PA 15425	_
(Phone Number))/(Fax Number)8006333673 ext 351	_
(email address)	scarnathan@fordtech.com	

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Ford Business Machines dba Ford Office Technologies	
(Company) An Carth	
(Signature of Authorized Representative)	
Sean Carnathan / Procurement Manager	_
(Printed Name and Title of Authorized Representative) (Date) 800-633-3673 ext 351	
(Phone Number) (Fax Number) scarnathan@fordtech.com	

(Email Address)

Excludes wiring, hardware, annual penetration test(s), and license/maintenance fees.
Includes drop-shipment of product(s) to client location.

Includes remote server support for 5-years.

Does not include installation services.

Other terms and conditions may apply.

I acknowledge that the pricing above is estimated and subject to change if scope changes.

Quote Terms & Conditions

The goods and services as set out in this quotation are accepted as Ford Office Technologies' Terms of Sale. Unless otherwise stated, all prices quoted are exclusive of taxes, shipping, and configuration charges. Shipping costs are based on standard road delivery. Air freight or any other form of special delivery will incur additional costs.

Pricing is subject to change without notice. Ford Office Technologies reserves the right to amend quoted prices as a result of fluctuations in supply pricing. The pricing specified above is not valid with any other offer.

This quotation is valid only to West Virginia Department of Administration. This quote has been prepared for one client/project. If this quotation is for more than client/project, please request separate quotations for each.

All trademarks, brand names, and product names are the property of their respective owners. The items quoted above are correct at time of publishing and issuing the quotation. All errors and omissions are excluded, and no other discounts apply.

Ford Office Technologies is not responsible for compensating West Virginia Department of Administration should the item(s) listed in this quote be withdrawn by the Vendor.