



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

[List View](#)

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1354530

Procurement Type: Central Master Agreement

Vendor ID: VS0000029894

Legal Name: HEALTHCARE STAFFING PROFESSIONALS INC

Alias/DBA:

Total Bid: \$1.00

Response Date: 04/30/2024

Response Time: 17:29

Responded By User ID: cmamboleo

First Name: Cornelius

Last Name: Mamboleo

Email: corneliusm@hsp-inc.com

Phone: 818-921-3126

SO Doc Code: CRFQ

SO Dept: 0705

SO Doc ID: LOT2400000011

Published Date: 4/29/24

Close Date: 5/7/24

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 - Prequalification Agreements IT Temp Staffing

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1354530
Solicitation Description: Addendum No 2 - Prequalification Agreements IT Temp Staffing
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-05-07 13:30	SR 0705 ESR04302400000006565	1

VENDOR
VS0000029894
HEALTHCARE STAFFING PROFESSIONALS INC

Solicitation Number: CRFQ 0705 LOT2400000011
Total Bid: 1
Response Date: 2024-04-30
Response Time: 17:29:15
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Temporary IT Personnel Services				1.00

Comm Code	Manufacturer	Specification	Model #
80111600			

Commodity Line Comments:

Extended Description:

Temporary IT Staffing Services



A NATIONWIDE AND DIVERSE
LONG TERM STAFFING
AND RECRUITING FIRM

LONG- TERM & PERMANENT
CUSTOMIZED STAFFING
SOLUTIONS

SOCIALLY &
ENVIRONMENTALLY
CONSCIOUS

LEADING
TECHNOLOGY
PLATFORM

DIVERSE
WORKFORCE

TRANSPARENT
COST PLUS
PRICING

SPECIAL PROJECT
BASED STAFFING

HSP

WORKING HARDER FOR YOU!

Our results- driven and agile
talent acquisition team will find
the best of the best to fill the job.

Whatever the job placement and
no matter the marketplace, we will
find the perfect candidate. Let us
help you fill those tough positions
and optimize your staffing levels,
and watch how easy it is to grow!



MAXIE JUZANG,
CEO & PRESIDENT OF
HEALTHCARE STAFFING PROFESSIONALS, INC.



HEALTHCARE



ADMINISTRATIVE



**ENGINEERING
& SCIENCE**



**INFORMATION
TECHNOLOGY**



FINANCE



EDUCATION



2021

**Diversity-Owned Staffing
Firms in the US & Canada**



2022

**Fastest Growing
Staffing Firms**

PHONE: (866) 975 - 3968

WWW.HSP-INC.COM

FAX: (818) 936 - 0158

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6914 Canby Ave, Suite
109 Reseda, Ca 91335

North Carolina 3737
Glenwood Ave #100
Raleigh, NC 27612

Texas Office
3730 Kirby Dr. Suite
1200 Houston, TX 77098

Illinois Office
111 W. Jackson Blvd.
Chicago, IL 60604

Michigan Office 400
Renaissance Center Suite
2600 Detroit, MI 48243

Pennsylvania Office 1
Winding Dr. #203
Philadelphia, PA 19131

HSP, Inc. Capabilities Statement

Founded in 2006, HSP, Inc. is a leader in Long Term Temporary Staffing and Permanent Hire Recruiting and is focused on providing staff for private, public and government organizations. The Company was built from the ground up and prides itself on its integrity, work ethic, teamwork and the ability to give back to the communities that it serves through its community outreach and sponsorship programs.

Core Competencies/Capabilities:

- Long Term Temporary Staffing and Permanent Hire Recruiting
- Deep experience in Clinical Healthcare, Healthcare IT, Science and Engineering, Administration, Finance, and Education
- Proven success in finding staff for special projects and filling the tough positions

Differentiators:

- Diverse, socially, economically and environmentally focused organization with a strong commitment to integrity, character and customer satisfaction.
- Robust Staffing Platform that leverages technology and people to deliver well qualified and fully vetted candidates to satisfied customers
- Data driven approach to candidate search and mass text and emails capabilities to act quickly
- Highly engaged management team focused on client success and internal employee development
- Financially stable and sized right to be agile with ability to scale up as needed

Past Performance:

- 16 years of successful client engagements
- Success with private, public and government entities including UCLA, USC, State of California Hospitals, California Department of Corrections, Kaiser, and Department of Health in AZ, MI, NY, NC, OR, TX, and VA

Corporate Data:

- Certifications
 - Joint Commission
 - Small Business Enterprise (SAMS, CA, TX, etc)
 - Minority Business Enterprise (NMSDC, SCMSDC)
- NAICS Codes:
 - 561320, 561312, 561311, 561330
- CAGE Code:
 - 678N3
- Associations:
 - Board Representation:
 - Providence Tarzana Foundation Board
 - University of California Small Business Advisory Council
 - Member of National Minority Supplier Development Council

Community Outreach & Sponsorships:

- Disabled American Veterans, UnidosUS, NAACP Legal Defense and Educational Fund, UCLA, Harvard, Charles R. Drew University of Medicine and Science, Haven Hills, Providence Tarzana Medical Center, Eblen Charities, Society for the Prevention of Cruelty to Animals Los Angeles Children's Hospital Los Angeles

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Key Contacts



Maxie Juzang

President and CEO

818-921-3121 / MaxieJ@hsp-inc.com

<https://www.linkedin.com/in/maxie-juzang-75aaa24/>

Maxie Juzang has over 30 years of experience in the Healthcare, IT and Staffing Industries. He graduated from Carnegie-Mellon University with a Degree in Engineering and Economics. After 4 years of working as a System Engineer and Account Executive for IBM, Maxie left IBM to start his own company Specialized Systems, INC. (SSI), a Healthcare IT company. 10 years later, Specialized Systems, Inc was acquired by Web MD. For the next 7 years Maxie worked as the VP of Western Region and the VP of Radiology Division for Web MD. He left Web MD in 2006 to start Healthcare Staffing Professionals (HSP).



Randy Hamamoto

VP Business Development

818-921-7751 / RandyH@hsp-inc.com

<https://www.linkedin.com/in/randy-hamamoto-9204337/>

Randy Hamamoto joined Healthcare Staffing Professionals, Inc. with over 24 years of Healthcare IT sales and sales management experience and has led teams for small privately held businesses, venture backed organizations and large publicly traded companies including Medical Manager Corporation, WebMD, Sage Software, Carefx and most recently Mede/Analytics. He has an eye for talent and an innate ability to inspire, motivate success and build long term, mutually beneficial relationships with clients. Randy holds a BA in English with a specialization in Business Administration from the University of California, Los Angeles.



Cornelius Mamboleo

VP of Staffing

818-921-3126 / CorneliusM@hsp-inc.com

Cornelius started out in the staffing industry over 10 years ago. For many years, he was the account manager overseeing healthcare staffing for the California Department of Corrections and Rehabilitation (CDCR) as well as the California Department of State Hospitals (DSH). In this capacity, Cornelius gained experience working with large government organizations with a network of facilities.



Richard Mullins

Chief Financial Officer

818-303-3341 / RichardM@hsp-inc.com

Rick Mullins has recently joined Healthcare Staffing Professionals, Inc. as Chief Financial Officer / Chief Operating Officer with over 30 years of experience in the Healthcare and Information Technology sectors. His broad expertise is in the areas of Strategic Planning, Finance, Service Operations, and Customer Success. After an early career in Accounting, Rick served as Vice President-Enterprise Solutions with Misys Healthcare Systems, Vice President-Operations with WebMD, as well as Chief Operating Officer for CompuGroup Medical. Most recently he was Head of Customer Success for Lucira Health. Rick holds a B.S. in Finance from Indiana University-Bloomington, and an MBA with concentration in Accounting from Wright State University in Dayton, OH, and will play a key role in our continued growth and relentless focus on employee and client success.

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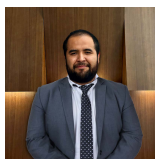
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1 Winding Dr. #203
Philadelphia, PA 19131


Scott Freeman

VP of Client Services

 425-245-8582 / Scottf@hsp-inc.com

Scott Freeman joins Healthcare Staffing Professionals, Inc. with over 20 years of sales and business development experience with specific expertise in IT Alignment, Strategic Planning and Work Force Augmentation Strategies. Scott has helped organizations throughout the United States overcome the challenges that are common in digital transformation initiatives.


Ismael Flores

Sales Operation Manager

 818-921-3943 / IsmaelF@hsp-inc.com

Ismael is responsible for the sourcing of candidates. Together with his team of marketing assistants, Mr. Flores has been able to increase the number of clinicians on our database to over 500,000 prospective candidates. His ability of understanding market trends and analyzing supply and demand data to determine where recruiting resources and efforts should be focused ensures the success in finding quality candidates for our clients.


Arianna Garcia

Payroll and Administrative Manager

 818-921-3942 / Ariannag@hsp-inc.com

Arianna Garcia joined HSP with over 10+ years of Payroll/HR and Administrative experience. She brings to HSP, Inc her vast experience and knowledge with regards to Payroll/HR matters in the healthcare industry. Arianna constantly and diligently ensures that employees are paid accurately, on time and in accordance to all local, state and federal laws and regulations. She is a certified Human Resources Manager & a member of the SHRM. Contact her with any questions you may have related to Payroll/HR.

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HSP

**A NATIONWIDE & DIVERSE
LONG TERM STAFFING & RECRUITING FIRM**

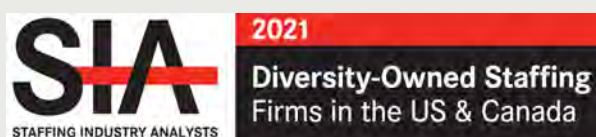
Healthcare · Finance · IT · Admin · Science
Engineering · Research

www.hsp-inc.com · 866-975-3968 · info@hsp-inc.com

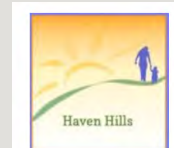
With over 13 years of experience as
A NATIONWIDE & DIVERSE LONG TERM STAFFING &
RECRUITING FIRM, Healthcare Staffing Professionals, Inc. has
focused on bringing diversity, sustainability & top talent, to
companies that we work for. We partner with organizations
whose mission, vision and values align with ours, as we
strive to provide a better future for all.

HSP has committed itself to making a difference In the
communities in which we live and work. As part of our
community engagement, we support organizations dedicated to
furthering opportunities for all diverse groups, including minority
groups, veterans, people with disabilities and the LGBT
community.

Follow us!



Charities & Organizations we sponsor



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Charities & Organizations we sponsor.



The Eblen Charities is a non-profit organization whose outreach extends throughout the counties of western North Carolina and through its numerous programs has helped thousands upon thousand of families each year with medical and emergency assistance.



Disabled American Veterans Charity (DAV) is a nonprofit charity that provides a lifetime of support for veterans and their families, helping more than 1 million veterans in positive, life-changing ways each year.



Society for the Prevention of Cruelty to Animals Los Angeles is an independent, nonprofit animal welfare organization serving Southern California since 1877. Donations run programs and services including Cruelty Investigations, Disaster Animal Response Team, Humane Education and a variety of shelter services.



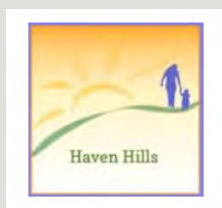
Children's Hospital Los Angeles (CHLA) is a nonprofit institution that provides pediatric health care and helps our patients more than 528,000 times each year in a setting designed just for their needs. Their medical experts offer more than 350 pediatric specialty programs and services to meet the needs of patients.



Providence Tarzana Medical Center is anchored by five award-winning comprehensive medical centers, Providence Health & Services, Southern California, provides a full spectrum of care that includes not only leading-edge diagnostics and treatment, but outpatient health centers.



The NAACP Legal Defense and Educational Fund, Inc. is America's premier legal organization fighting for racial justice. Through litigation, advocacy, and public education, LDF seeks structural changes to expand democracy, eliminate disparities, and achieve racial justice in a society that fulfills the promise of equality for all Americans.



Since 1977, Haven Hills has provided safety and support to victims of domestic violence. Offering shelter, crisis intervention, counseling, advocacy, and activities supporting increased economic opportunity.



CDU of Medicine and Science is a private non-profit student centered University that is committed to cultivating diverse health professional leaders who are dedicated to social justice and health equity for underserved populations through outstanding education, research, clinical service, and community engagement.



Harvard University is devoted to excellence in teaching, learning, and research, and to developing leaders in many disciplines who make a difference globally.



UCLA Health welcomes all people and values their unique characteristics and experiences. We are committed to building stronger work relationships with each other and providing high-quality, equitable health care to the diverse patient populations that we serve.



The University of Texas MD Anderson Cancer Center is one of the world's most respected centers devoted exclusively to cancer patient care, research, education and prevention.

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HSP combines State of the Art Technology with Dedicated People to provide Ideal Candidates to Satisfied Customers through a Robust Staffing Platform.



Technology

CRM 800K+ Resumes

- Data analytics for quick candidate ID
- Ability to target ideal candidates for submission
- Mass Texting and Emails

Social Media

- LinkedIn, Facebook, Twitter, and Instagram
- 1000s of resumes a week through website and online presence

External Resume Databases

- Indeed, Career Builder, Healthjobs, ZipRecruiter, Vocational Schools
- Access to 50M Candidates



Customers

Ideal Candidate

- Background
- Skill Testing
- Personality Testing
- Drug Screening
- Computer Testing



People

Experience

- Deep Staffing Experience
- 70+ Years Combined Expertise
- Healthcare, IT, Finance, Admin

Culture

- Diverse Recruiting Team
- Access to a diverse network of candidates
- Built on integrity, work ethic, and partnership

Account Management

- Dedicated Account Management
- Engaged Management Team

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Healthcare Staffing Services

Nursing

Registered Nurse (All Specialties)
Licensed Vocational Nurse
Certified Nursing Assistant
Medical Assistant (Front & Back Office)
Charge Nurse
Nurse Manager

Medical

Physician Assistant
Nurse Practitioner
Medical Scribe

Mental Health

Psychiatrist
Psychologist
Licensed Clinical Social Worker
Marriage and Family Therapist
Licensed Psychiatric Technician
Recreational Therapist

Rehabilitation

Occupational Therapist
Certified Occupational Therapist Assistant
Physical Therapist
Physical Therapist Assistant
Speech Language Pathologist
Respiratory Therapist

Dental

Dentist
Dental Hygienist
Registered Dental Assistant
Dental Assistant

Pharmacy

Pharmacist
Pharmacy Technician

Physicians

Primary Care
All Specialties

Laboratory

Phlebotomist
Clinical Laboratory Scientist

Medical Imaging

Radiologic Technologist (X-ray Tech)
EKG Technician

Dietetics

Registered Dietician
Dietetic Technician

Administrative

Clerk
Clerical Assistant
Medical Front Desk
Administrative Specialist
Administrative Analyst
Administrative Assistant
Executive Secretary
Executive Assistant
Office Administrator
Office Assistant
Office Manager
Receptionist

EHR

Project Manager
Training Specialist
Application Specialist
Scribe

EHR HIS Systems

Cerner
Epic
GE
IBM
McKesson
Oracle
Salesforce

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Administrative Staffing Services

Administrative

Clerk
Clerical Assistant
Medical Front Desk
Administrative Specialist
Administrative Analyst
Administrative Assistant
Executive Secretary
Executive Assistant
Office Administrator
Office Assistant
Office Manager
Receptionist

Management

Chief Executive Officer (CEO)
Chief Operating Officer (COO)
Chief Financial Officer (CFO)
Chief Technology Officer (CTO)/(CIO)
Chief Nursing Officer (CNO)
Chief Medical Officer (CMO)

Customer Support

Customer Service Representative
Contact Center Specialist
Call Specialist

Call Center

Call Center Trainer
Call Center Sales Agent
Telemarketer

Mail Room

Mail Center Technician
Mail Clerk
Mail Handler

Sales/Marketing

Copywriter
Marketing Manager
Social Media specialist
Content Manager
Even/Field Marketing Specialist
Sales Operations Administrator
Sales Support
Project and Comm Specialist

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Philadelphia, PA 19131



Engineering Staffing Services

Civil Engineering

Civil Engineer
Structural Engineer
Construction Engineer
Field Service Engineer
Public Works Technician
Industrial Engineer
Safety Engineer
Survey Technician
Transportation Engineer
Environmental Engineer

Mechanical Engineering

Senior Mechanical Engineer
Project Engineer
Development Engineer
Mechanical Design Engineer
Mechanical Quality Engineer
Process Engineer
Structures Engineer
Systems Integration Engineer

Electrical Engineering

Power Engineering
Control Engineering
Electronics Engineering
Microelectronics
Signal Processing Engineer
Computer Engineering
Instrumentation Engineering
Electro-Optical Engineering

Chemical Engineering

Senior Chemical Engineer
Chemical Technician
Chemical Technologist
Chemical Process Engineer
Plant Process Engineer

Petroleum Engineering

Drilling Engineer
Reservoir Specialists
Completion Engineers (Subsurface)
Production Specialists
Natural Gas Engineer

Aerospace Engineering

Manufacturing Engineer
Commercial Aerospace Engineer
Spacecraft Designer
Database Engineer
Inspectors and Compliance Officer
Aeronautical Engineer
Astronautical Engineer
Test Engineer
System Integration Engineer
Procurement Engineer
Senior Software Engineer
Systems Engineer (Structural, Cloud, Microwave)
Cyber Security Engineer
Communications Engineer
Quality Engineer

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Financial Staffing Services

Administrative

Clerk
Clerical Assistant
Medical Front Desk
Administrative Specialist
Administrative Analyst
Administrative Assistant
Executive Secretary
Executive Assistant
Office Administrator
Office Assistant
Office Manager
Receptionist

Accounting

Accountant
Accounting Assistant
Accounting Clerk
Accounting Coordinator
Payroll Accountant
Senior Accountant Staff Accountant

Finance

Senior Financial Manager
Financial Analyst
Finance Manager

Sales/Marketing

Copywriter
Marketing Manager
Social Media specialist
Content Manager
Even/Field Marketing Specialist
Sales Operations Administrator
Sales Support
Project and Comm Specialist

Accounts Payable/Receivable

Accounts Payable Specialist
Accounts Payable Coordinator
Accounts Receivable Specialist
Accounts Receivable Administrator

Bookkeeping

Bookkeeper
Bookkeeper Assistant

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Information Technology (IT) Staffing Services

Administrator

Database Administrator
LAN Administrator
Network Security Administrator
System Administrator

Analyst

Database Analyst
Data Warehouse Analyst
Desktop Support Analyst
Quality Assurance (QA) Analyst
Financial Analyst
Systems Analyst

Applications

Application Developer
Application Architect

Architect

Network Architect
Systems Architect

Business Analyst

Business Analyst
Business Intelligence Analyst
Business Systems Analyst

Developer

Database Developer
Business Intelligence (BI) Reporting
Developer
Data Storage ETL Developer
JDA Developer
SSIS Developer
Synon Developer
Web Developer

EHR

Project Manager
Training Specialist
Application Specialist
Scribe

EHR HIS Systems

Cerner
Epic
GE
IBM
McKesson
Oracle
Salesforce

Engineer

DevOps Engineer
Network Engineer
Release Engineer

Programmer

Programmer Analyst

Project Manager

Business Intelligence Project Manager
IT Project Manager

Telecom

Telecom Engineer
Telecom Provision Analyst
Telecom Supervisor

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Science Staffing Services

R&D and Biotechnology

Analytical Chemists
Animal Scientists
Applications Scientists
Bioanalytical Chemists
Biochemists
Bioengineers
Bioinformatician
Biomedical Engineers
Chromatographer
Commissioning
Specialists
Compliance Specialist
Computational Biologist
Document Control
Associate
Manufacturing (upstream
and downstream
processing)
Manufacturing Engineer
Pharmacologists
Pre-Clinical Scientists
Process Engineer
Product Development
Scientists
Production Tech
Protein Scientist
Quality Assurance
Quality Engineer
Supply Chain Analyst
Toxicologist
Toxicologists
Validation Specialists
Virologist

Clinical

Clinical Data
Coordinators
Clinical Data Entry
Personnel
Clinical Monitors/CRA's
Clinical Program
Manager

Clinical Project
Coordinator
Clinical Project Managers
Clinical Research
Associates
Clinical Research
Coordinators
Clinical Research
Manager
Clinical Study Associate
Clinical Study Manager
Clinical Supplies
Coordinator/Manager
Clinical Trial Associates
Clinical Trial Coordinator
Contract CRA's
Contract Manager

Scientific Discovery & Research

Analytical Chemists
Medicinal Chemists
Biochemists
Cell Biologists
Microbiologists
Molecular Biologists
Medical Device
Engineers

Scientific Pre-Clinical Development

ADME/DMPK Scientists
Animal Scientists
Toxicologists
Pharmacologists
Product Development
Scientists

Scientific Manufacturing

Biological Manufacturing
Associates
Fermentation Scientists
Purification Scientists

Cell Culture Technicians
Process Engineers

Pharmacy

Analytical Chemists
Animal Care Technician
Biochemist
Biochemists
Bio chromatography
Biologist
Bioprocessing
Cell Biologists
Commissioning
Specialists
Formulations Chemist
Geneticist
Lab Manager
Lab Technician
Manufacturing
Manufacturing Chemist
Manufacturing Engineer
Medical Affairs
Medical Writer
Medicinal Chemist
Microbiologists
Molecular Biologists
Organic Chemist
Pharmacologist
Process Engineer
Production Technician
Quality Assurance
Analysts
Quality Control Analysts
Quality Engineer
Research Scientist
Scientific Writer
Supply Chain Analyst
Technical Writer
Validation Specialists

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