



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 1

[List View](#)

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1417742

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0403

Vendor ID: 000000229169

SO Doc ID: DBS2400000013

Legal Name: CONTINENTAL FLOORING CO

Published Date: 5/20/24

Alias/DBA:

Close Date: 5/29/24

Total Bid: \$132,300.00

Close Time: 13:30

Response Date: 05/28/2024

Status: Closed

Response Time: 16:17

Solicitation Description: WVSDB Flooring Update

Responded By User ID: continental1

Total of Header Attachments: 1

First Name: Tracy

Total of All Attachments: 1

Last Name: Johnson

Email: gatekeeper@continentalflo

Phone: 800-825-1221



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

Proc Folder: 1417742  
Solicitation Description: WVSDB Flooring Update  
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2024-05-29 13:30	SR 0403 ESR05282400000007376	1

**VENDOR**  
000000229169  
CONTINENTAL FLOORING CO

Solicitation Number: CRFQ 0403 DBS2400000013  
Total Bid: 132300      Response Date: 2024-05-28      Response Time: 16:17:18  
Comments:

**FOR INFORMATION CONTACT THE BUYER**  
Joseph E Hager III  
(304) 558-2306  
joseph.e.hageriii@wv.gov

Vendor Signature X	FEIN#	DATE
-----------------------	-------	------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	WVSDB Flooring Update				132300.00

Comm Code	Manufacturer	Specification	Model #
30161710			

Commodity Line Comments:

Extended Description:  
WVSDB Flooring Update

Agency \_\_\_\_\_  
REQ.P.O# \_\_\_\_\_

**BID BOND**

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Continental Flooring Company  
of 9319 N. 94th Street, Suite 1000, Scottsdale, AZ 85258, as Principal, and Employers Mutual Casualty Company  
of P.O. Box 712, Des Moines, IA 50306, a corporation organized and existing under the laws of the State of Iowa  
with its principal office in the City of Des Moines, as Surety, are held and firmly bound unto the State  
of West Virginia, as Obligees, in the penal sum of Five Percent of Amount Bid (\$5%) for the payment of which,  
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the  
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for  
WVSDB Flooring Update, Sol CRFQ 0403 DBS2400000013

**NOW THEREFORE,**

- (a) If said bid shall be rejected, or  
(b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal  
attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform  
the agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in  
full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no  
event, exceed the penal amount of this obligation as herein stated.

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no  
way impaired or affected by any extension of the time within which the Obligees may accept such bid, and said Surety does hereby  
waive notice of any such extension.

WITNESS, the following signatures and seals of Principal and Surety, executed and sealed by a proper officer of Principal and  
Surety, or by Principal individually if Principal is an individual, this 15th day of May, 2024.

Principal Seal

Continental Flooring Company  
(Name of Principal)

By [Signature]  
(Must be President, Vice President, or  
Duly Authorized Agent)

Christopher L. Coleman, President  
(Title)

Surety Seal

Employers Mutual Casualty Company  
(Name of Surety)

Joseph A. Clarken III  
Attorney-in-Fact  
Joseph A. Clarken III

**IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance, must affix its seal, and  
must attach a power of attorney with its seal affixed.**



## POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

### KNOW ALL MEN BY THESE PRESENTS, that:

1. Employers Mutual Casualty Company, an Iowa Corporation
2. EMCASCO Insurance Company, an Iowa Corporation
3. Union Insurance Company of Providence, an Iowa Corporation

4. Illinois EMCASCO Insurance Company, an Iowa Corporation
5. Dakota Fire Insurance Company, a North Dakota Corporation
6. EMC Property & Casualty Company, an Iowa Corporation

hereinafter referred to severally as "Company" and collectively as "Companies", each does, by these presents, make, constitute and appoint:

**JOSEPH A. CLARKEN, III**

its true and lawful attorney-in-fact, with full power and authority conferred to sign the attached reference letter

### Any and All Bonds

and to bind each Company thereby as fully and to the same extent as if such instruments were signed by the duly authorized officers of each such Company, and all of the acts of said attorney pursuant to the authority hereby given are hereby ratified and confirmed.

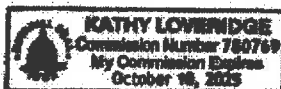
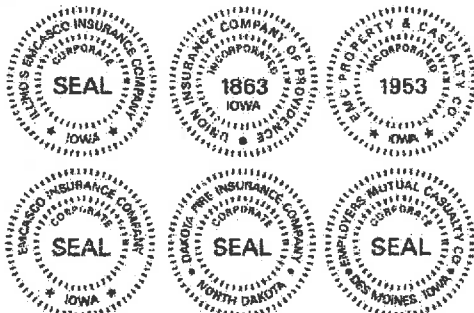
## AUTHORITY FOR POWER OF ATTORNEY

This Power-of-Attorney is made and executed pursuant to and by the authority of the following resolution of the Boards of Directors of each of the Companies at the first regularly scheduled meeting of each company duly called and held in 1999:

**RESOLVED:** The President and Chief Executive Officer, any Vice President, the Treasurer and the Secretary of Employers Mutual Casualty Company shall have power and authority to (1) appoint attorneys-in-fact and authorize them to execute on behalf of each Company and attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof; and (2) to remove any such attorney-in-fact at any time and revoke the power and authority given to him or her. Attorneys-in-fact shall have power and authority, subject to the terms and limitations of the power-of-attorney issued to them, to execute and deliver on behalf of the Company, and to attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof, and any such instrument executed by any such attorney-in-fact shall be fully and in all respects binding upon the Company. Certification as to the validity of any power-of-attorney authorized herein made by an officer of Employers Mutual Casualty Company shall be fully and in all respects binding upon this Company. The facsimile or mechanically reproduced signature of such officer, whether made heretofore or hereafter, wherever appearing upon a certified copy of any power-of-attorney of the Company, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS THEREOF, the Companies have caused these presents to be signed for each by their officers as shown, and the Corporate seals to be hereto affixed this 22nd day of September, 2022.

Seals



*Scott R. Jean*  
 Scott R. Jean, President & CEO  
 of Company 1; Chairman, President  
 & CEO of Companies 2, 3, 4, 5 & 6

*Todd Strother*  
 Todd Strother, Executive Vice President  
 Chief Legal Officer & Secretary of  
 Companies 1, 2, 3, 4, 5 & 6

On this 22nd day of September, 2022 before me a Notary Public in and for the State of Iowa, personally appeared Scott R. Jean, and Todd Strother, who, being by me duly sworn, did say that they are, and are known to me to be the CEO, Chairman, President, Executive Vice President, Chief Legal Officer and/or Secretary, respectively, of each of the Companies above; that the seals affixed to this instrument are the seals of said corporations; that said instrument was signed and sealed on behalf of each of the Companies by authority of their respective Boards of Directors; and that the said Scott R. Jean and Todd Strother, as such officers, acknowledged the execution of said instrument to be their voluntary act and deed, and the voluntary act and deed of each of the Companies.

My Commission Expires October 10, 2025.

*Kathy Loveridge*  
 Notary Public in and for the State of Iowa

## CERTIFICATE

I, Ryan J. Springer, Vice President of the Companies, do hereby certify that the foregoing resolution of the Boards of Directors by each of the Companies, and this Power of Attorney issued pursuant thereto on 22nd day of September, 2022, are true and correct and are still in full force and effect.

In Testimony Whereof I have subscribed my name and affixed the facsimile seal of each Company this 15 day of May 2024

*Ryan J. Springer*  
 Vice President

**State of West Virginia  
Centralized Request for Quote  
Construction**

2

US

**Extension:** 1238

joseph.e.hagerli@wv.gov



**Reason for Modification:**

Addendum #1 issued to publish agency responses to all vendor submitted questions and publish pre-bid sign in sheet, extend bid due date until 5/29/2024.

**ADDITIONAL INFORMATION**

The West Virginia Schools for the Deaf and the Blind (WVSDB) is soliciting bids to purchase and install LVT commercial grade flooring and related adhesive, base and transitions per the attached specifications and terms and conditions.

**INVOICE TO****SHIP TO**

SCHOOL FOR THE DEAF &  
BLIND  
301 EAST MAIN ST

SCHOOL FOR THE DEAF &  
BLIND  
301 EAST MAIN ST

ROMNEY WV  
US

ROMNEY WV  
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	WVSDB Flooring Update	24,500	SF	\$5.40	\$132,300.00

Comm Code	Manufacturer	Specification	Model #
30161710	Armstrong	As Specified	Parallel 20

**Extended Description:**

WVSDB Flooring Update

**SCHEDULE OF EVENTS**

Line	Event	Event Date
------	-------	------------



**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DBS24\*13**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Continental Flooring Company

\_\_\_\_\_  
Company

\_\_\_\_\_  
Christopher L. Coleman, President  
Authorized Signature

5/28/2024

\_\_\_\_\_  
Date

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Peter J. Coleman, Sr. Estimator

(Address) 9319 N. 94th Way, Suite 1000, Scottsdale, Arizona 85258

(Phone Number) / (Fax Number) 800-825-1221 866-553-8892

(email address) pcoleman@continentalflooring.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Continental Flooring Company

(Company)

(Signature of Authorized Representative)  
Christopher L. Coleman, President

5/28/2024

(Printed Name and Title of Authorized Representative) (Date)

800-825-1221 866-553-8892

(Phone Number) (Fax Number)

pcoleman@continentalflooring.com

(Email Address)

**Subcontractor List Submission (Construction Contracts Only)**

**Bidder's Name:** Continental Flooring Company

☐ Check this box if no subcontractors will perform more than \$25,000.00 of work to complete the project.

Subcontractor Name	License Number if Required by W. Va. Code § 21-11-1 et. seq.
Rex Stone Flooring	WV046210

Attach additional pages if necessary

**REQUEST FOR QUOTATION**  
**Flooring**

---

contained herein.

**8.1.2** Failure to comply with other specifications and requirements contained herein.

**8.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Items provided under this Contract.

**8.1.4** Failure to remedy deficient performance upon request.

**8.2** **Remedy:** The following remedies shall be available to Agency upon default:

**8.2.1** Immediate cancellation of the Contract.

**8.2.2** Immediate cancellation of one or more release orders issued under this Contract.

**8.2.3** Any other remedies available in law or equity.

**9. CONTRACT MANAGER:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor shall list its Contract manager and his or her contact information below

**Contract Manager:** Gerald F. McMahon

**Vendor's Address:** 9319 N. 94th Way, Suite 1000, Scottsdale, Arizona 85258

**Telephone Number:** 800-825-1221

**Email Address:** gmcmahon@continentalflooring.com



**State of West Virginia  
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT  
West Virginia Code §21-1D-5**

I, Christopher L. Coleman, after being first duly sworn, depose and state as follows:

1. I am an employee of Continental Flooring Company; and,  
(Company Name)
2. I do hereby attest that Continental Flooring Company  
(Company Name)

maintains a written plan for a drug-free workplace policy and that such plan and policy are in compliance with **West Virginia Code §21-1D**.

The above statements are sworn to under the penalty of perjury.

Printed Name: Christopher L. Coleman

Signature: \_\_\_\_\_

Title: President

Company Name: Continental Flooring Company

Date: 5/28/2024

ARIZONA

STATE OF WEST VIRGINIA,

COUNTY OF Maricopa, TO-WIT:

Taken, subscribed and sworn to before me this 28 day of May, 2024.

By Commission expires 11/25/2027

(Seal)

(Notary Public)



Rev. July 7, 2017

# ArmstrongFlooring™

## LUXURY FLOORING

## Parallel® USA 20 | ~~Parallel® USA 12~~

### Product Information

**Construction** - Solid Vinyl Tile (Luxury Vinyl Tile / LVT)

**International Specifications** - ASTM F1700, Class III, Type B embossed surface

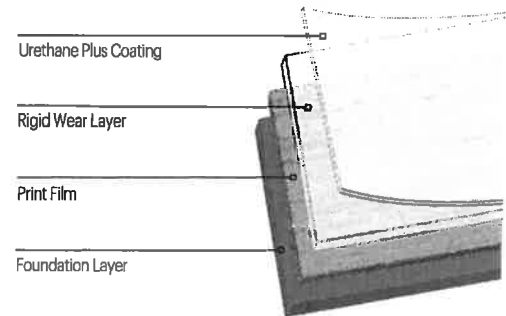
**Overall Thickness** - Parallel USA 20: 0.100 in. (2.5 mm); Parallel USA 12: 0.080 in. (2.0 mm)

**Wear Layer Thickness** - Parallel USA 20: 0.020 in. (0.5 mm); ~~Parallel USA 12: 0.012 in. (0.3 mm)~~

**Factory Finish** - Urethane Plus

**Installation** - Adhesives: S-995, S-319 Roll Strong™, S-1000

**Maintenance Options** - No Polish - No Buff, Polish Optional



### Packaging

Sizes	Pieces per Carton/Coverage	Shipping Weight per Carton
<b>Parallel® USA 20</b>		
6 in. x 48 in. (152.4 mm x 1219.2 mm)	18 - (36 sq. ft.) 3.34 m²	39 lbs./carton (17.69 kg)
18 in. x 18 in. (457.2 mm x 457.2 mm)	16 - (36 sq. ft.) 3.34 m²	39 lbs./carton (17.69 kg)
<del><b>Parallel® USA 12</b></del>		
6 in. x 48 in. (152.4 mm x 1219.2 mm)	18 - (36 sq. ft.) 3.34 m²	29 lbs./carton (13.15 kg)
18 in. x 18 in. (457.2 mm x 457.2 mm)	16 - (36 sq. ft.) 3.34 m²	29 lbs./carton (13.15 kg)

### Testing

ASTM F1700			
Performance	Test Method	Requirement	Performance vs. Requirement
Thickness	ASTM F386	Nominal ±0.005 in.	Meets
Wear Layer Thickness	ASTM F410	0.020 in. (0.5 mm) minimum for Commercial Use	Parallel USA 20 - Meets
Size	ASTM F2421/F2055	± 0.016 in. per linear foot	Meets
Squareness	ASTM F2421/F2055	0.010 in. maximum	Meets
Residual Indentation	ASTM F1914	Average less than 8%	Meets
Dimensional Stability	Internal	≤ 0.018 in. per linear ft. MD ≤ 0.012 in. per lin. ft. AMD	Meets
Chemical Resistance	ASTM F925	No more than slight change in surface dulling, attack or staining	Meets
Resistance to Heat	ASTM F1514	ΔE < 8	Meets
Resistance to Light	ASTM F1515	ΔE < 8	Meets
Static Load Resistance @ 250	ASTM F970	< 0.005 in.	Meets
Additional Testing			
Static Load Resistance	ASTM F970*	≤ 0.005 in.	2000 psi
Fire Test Data - Flame Spread	ASTM E648	0.45 W/cm² or more Class 1	Meets
Fire Test Data - Smoke Evolution	ASTM E 84	450 or less	Meets
Fire Test Data - Canada	CAN/ULC S-102.2	Use dependent	Parallel 20: Flame Spread - 5; Smoke Developed - 75 Parallel 12: Flame Spread - 0; Smoke Developed - 50
ADA Standards for Accessible Design	Chapter 3, Section 302.1	Floor surfaces shall be stable, firm and slip resistant	Meets
Static Coefficient of Friction**	ASTM D2047/UL 410	≥ 0.5	Meets

### Sustainability

#### WELL v1 Feature

Air	Feature 04 - VOC Reduction
	Feature 11 - Fundamental Material Safety
	Feature 25 - Toxic Material Reduction
Mind	Feature 97 - Material Transparency
	Feature 88 (Part 2) Biophilia I - Qualitative
	Feature 99 - Beauty and Design II

#### Parallel USA

✓
✓
✓
✓
✓
✓

#### Contribution

Tested and third party certified by FloorScore® as complying with CDPH v1.2
Product is free of asbestos and added lead (Part 1)
Free of flame retardants (Part 2) and phthalates (Part 3)
Readily available Health Product Declaration® (HPD) to 1000 ppm
Products available that incorporate nature patterns
Patterns and colors to aid in wayfinding and spatial familiarity (Part 3)

#### WELL v2 Feature

Materials	Feature X01.1
	Material Restrictions
	Feature X05.1
	Enhanced Material Restrictions
	Feature X06.1
	VOC Restrictions
	Feature X06.2
Mind	VOC Restrictions
	Feature X07.1
	Material Transparency
Community	Feature MO2.1
	Nature and Place
Community	Feature C13 (Part 2)
	Accessibility and Universal Design

#### Parallel USA

✓
✓
✓
✓
✓
✓
✓
✓
✓
✓

#### Contribution

Product is free of asbestos
Free of flame retardants (Part 2) and phthalates (Part 3)
Adhesives associated with product are tested and third party certified by FloorScore as complying with CDPH v1.2
Flooring is tested and third party certified by FloorScore as complying with CDPH v1.2
Readily available Health Product Declaration (HPD) to 1000 ppm
Products available that incorporate nature patterns
Patterns and colors to aid in wayfinding and spatial familiarity

#### LEED® v4.1

BPDO - EPD
BPDO - Material Ingredient
BPDO - Sourcing
Location of Manufacturer
Low Emitting Flooring
Low Emitting Adhesives
SCAQMD #1168 Compliant
Adhesives meet <50 g/L requirement

#### Parallel USA

Third Party certified Product Specific
HPD
29% pre-consumer recycled content
EPR - On&On Recycling Program
USA
Tested and third party certified by FloorScore as complying with CDPH v1.2
Tested and compliant to CDPH v1.2; Methylene Chloride and Perchloroethylene not intentionally added; FloorScore Certified
S-995 - 0 g/L
S-319 Roll Strong - 0 g/L
S-1000 - 0.1 g/L

#### Carbon Footprint

Global Warming Potential, including Biogenic Carbon
Raw Materials (A1) through Production (A3)

#### Parallel USA

0.64 Kg CO <sup>2</sup> eq. / square foot
(6.88 Kg CO <sup>2</sup> eq. / square meter)

### Limited Warranty

#### Parallel USA 20

15-year Commercial; 30-year Residential Warranty when installed in strict accordance with the detailed instructions.

#### Parallel USA 12

7-year Commercial; 15-year Residential Warranty when installed in strict accordance with the detailed instructions.

### Visit ArmstrongFlooring.com

for complete Product, Technical, Adhesives, Installation & Maintenance recommendations.

FI0384-422

Armstrong and the Armstrong logo are under license from AFI Licensing LLC. | All other trademarks are owned by AFI Licensing LLC. | © 2022 AFI Licensing LLC. FloorScore® is a registered trademark of the Resilient Floor Covering Institute. | LEED® is a registered trademark of the United States Green Building Council. The Health Product Declaration® logo is a registered trademark of HPD Collaborative.

\*Testing at loads above 250 psi is outside the scope of the test method. Since testing is conducted on uninstalled flooring, results do not consider the performance of the adhesive, underlayment, or subfloor. These test results are not an indicator of the installed flooring system performance. \*\*Using the James Machine as described in D2047 and as directed in UL 410 for floor covering materials (FCM) using a leather foot under dry conditions. The application of site-applied floor sealers, polishes and other types of finishes routinely used to maintain resilient flooring materials will change the walking surface and consequently the SCOF value.







Parallel® USA 20 | Parallel® USA 12

Luxury Flooring



# The Right Combination of Performance, Design and Price

---

Manufactured in the US, Parallel® USA Luxury Flooring is readily available and just a truck delivery away. No overseas lead-time or tariffs to worry about. New Urethane Plus coating provides enhanced resistance to scratches, stains and scuffs compared to standard urethane coatings.



J5216 | J5116 Glendale Oak, Silver Fox

The curated collection features sophisticated fabric designs in a tile format, an array of wood species and a stone-inspired wood plank to balance the collection.



J5251 | J5151 Jace, Pier Beige



J5250 | J5150 Jace, Silver Gray



J5252 | J5152 Jace, Ebony Gray



J5260 | J5160 Havana, Toast



J5262 | J5162 Havana, Heather



J5263 | J5163 Havana, Henna



J5261 | J5161 Havana, Biscuit Beige

**Jace** and **Havanna** are sophisticated fabric designs in subtle neutrals offered in 18 in. x 18 in. tiles.





# Building Better

---

**We share your commitment to transparency and building a better environment together.**

- Low VOC emissions and FloorScore® certified
- Free of ortho-phthalates and heavy metals
- Recyclable through the On&On® Recycling Program
- Health Product Declaration (HPD) and third-party certified Environmental Product Declaration (EPD) available
- Made in the USA with global and domestic content



A mix of modern oak, hickory, and walnut visuals are available in 6 in. x 48 in. planks.



J5235 | J5135 Flint Ridge, Storm Sky



J5240 | J5140 Long Beach Oak, Golden Sand



J5220 | J5120 Cornelius Creek, Sage Brown



J5216 | J5116 Glendale Oak, Silver Fox



J5215 | J5115 Glendale Oak, Scotch Mist



J5225 | J5125 Cottonwood Springs, Sunset Blonde



J5245 | J5145 Savannah Walnut, Endearing



J5217 | J5117 Glendale Oak, Forest Gray



J5203 | J5103 Glen Brook Oak, Drift Sand



J5210 | J5110 Hightop Hickory, Caramel Cove



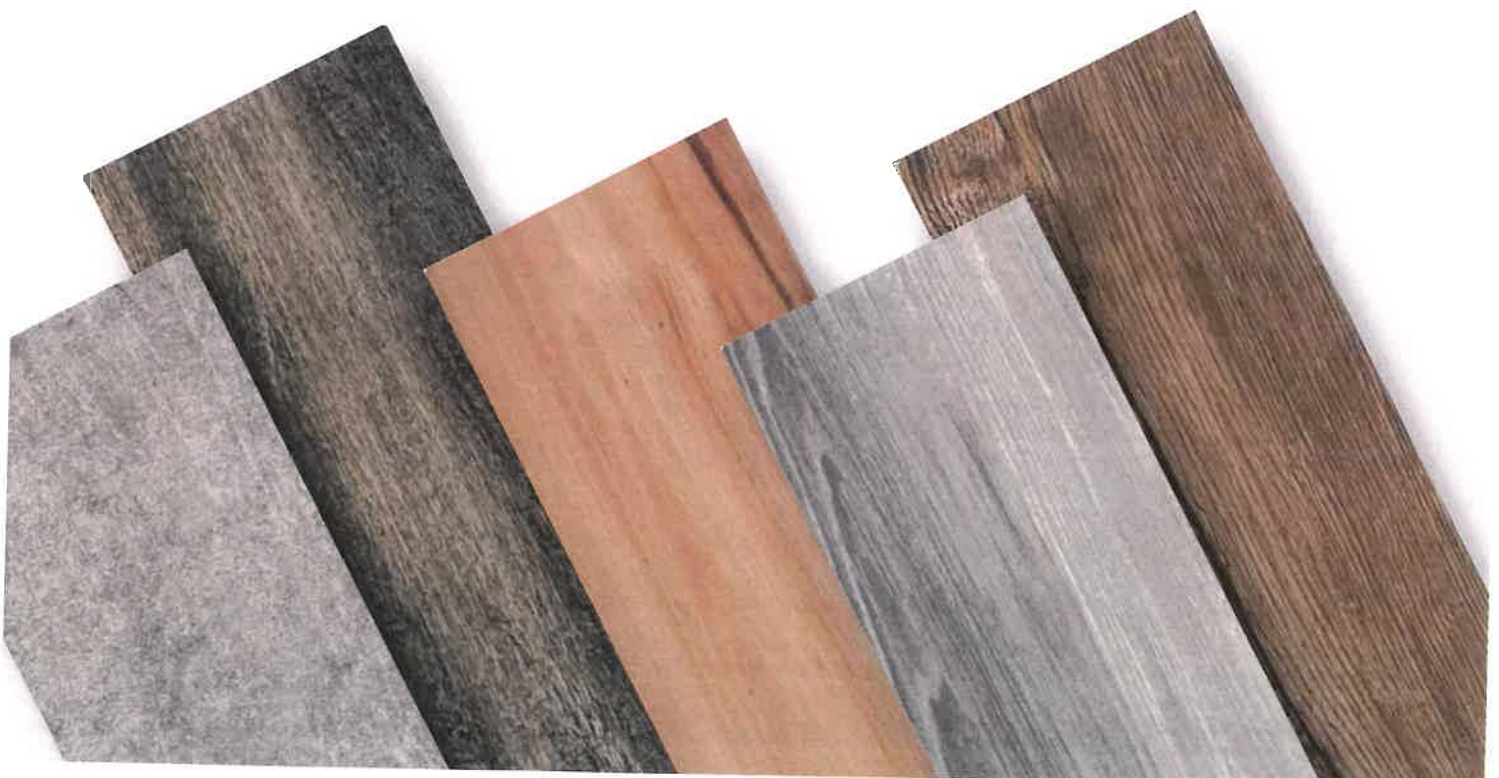
J5255 | J5155 Brushed Essence, Enchanted



J5202 | J5102 Glen Brook Oak, Evening Shadow

**Choose Parallel® USA 20** for areas where commercial flooring performance is a requirement.

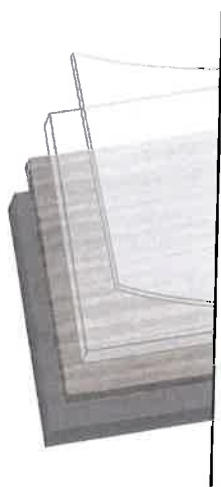
**Choose Parallel® USA 12** for light commercial spaces, Main Street businesses, and residential areas in mixed use properties.







J5255 | J5155 Brushed Essence, Enchanted



1. Urethane Plus Coating
2. Rigid Wear Layer
3. Print Film
4. Foundation Layer

### **Commercial Limited Warranty**

#### **Parallel USA 20:**

Supported by a 15 Year  
Commercial Limited Warranty.

#### **Parallel USA 12:**

Supported by a 7 Year  
Commercial Limited Warranty.

Add 10 years of overall warranty  
coverage by using Strong System™  
subfloor preparation products.  
Visit [ArmstrongFlooring.com](http://ArmstrongFlooring.com) for  
more information.

## Continental Flooring Company - National Installation References

Customer Name	Location	Materials Installed	Comp Date	Contract Amount	Contact Name	Contact
Las Cruces Convention Center	Las Cruces, NM	Mohawk carpet tile	Mar-24	\$ 212,982.50	Mauro Monsisvais	915-383-8964
Army University	Fort Belvoir, VA	Flooring Replacement	Feb-24	\$ 87,418.00	Mark Hurley	703-805-8146
Cameron Parish School Board	Grand Chenier, LA	Tarkett LVT installation	Nov-23	\$ 108,888.00	Kelly Sue Bokhan	603-737-2226
City of Henderson-Black Mtn Rec Center	Henderson, NV	Install and supply of LVT	Nov-23	\$ 199,830.00	Jerry Hagen	702-267-3293
East Hartford HA	East Hartford, CT	Flooring replacement	Oct-23	\$ 218,330.00	James Rovezzi	860-622-5952
CA Corrections Facility	Soledad, CA	Flooring replacement	Aug-23	\$ 143,538.00	Stafor Jones	559-267-3505
Heritage High School	Saginaw, MI	Shaw Carpet tile and LVT	Mar-23	\$ 165,058.00	Vince Drumright	989-752-0400
GSA Little Rock	Little Rock, AR	Multiple flooring replacement projects	Feb-23	\$ 72,083.00	Eric Johnson	501-707-2400
Blackshear Elem School	Blackshear, GA	Flooring replacement	Dec-22	\$ 460,635.00	Harbin Farr	912-288-6740
Blackshear Middle School	Blackshear, GA	Flooring replacement	Dec-22	\$ 405,541.00	Harbin Farr	912-288-6740
Governors Office State of WV	Charleston, WV	Carpet and Flooring Replacement	Nov-22	\$ 119,726.00	Eric Miller	304-558-2000
Pines Point Senior Residence	Pembroke Pines, FL	Installation of VCT	Nov-22	\$ 97,244.00	Matt Desharnais	954-261-7207
Seguin Housing Authority	Seguin, TX	LVT and layover installation	Nov-22	\$ 189,568.00	Robert Garcia	504-881-5269
DePere Housing Authority	DePere, WI	Walk off carpet tile, tread and base	Nov-21	\$ 109,536.00	Wade Schmechel	920-336-0755
Oxnard Housing Authority	Oxnard, CA	VCT and base	Feb-21	\$ 376,372.00	Deborah Jones	805-385-8041
North Andover Housing Authority	North Andover, MA	LVT and stair treads	Oct-20	\$ 84,690.00	Gary Boucher	978-408-4711
Harris County Public Library	LaPorte, TX	Carpet tile and base	Sep-20	\$ 107,204.00	David Hefner	281-470-5160
Sommerville Housing Authority	Sommerville, MA	LVT	Jun-20	\$ 111,035.00	Brian Langton	617-331-2397
Merced Community College	Merced, CA	Carpet Tile	Jan-20	\$ 78,900.00	Stacey Hicks	209-384-6225
School District of Greenville County	Greenville County, SC	Armstrong VCT, Flexco 4" base	Jul-19	\$ 484,231.92	Jason Franklin	864-355-8078
Hillsborough Cty Aviation Auth.	Tampa, Florida	Custom pattern match carpet	Aug-19	\$ 904,950.00	Carol Cowen	813-870-7875
Autauga County Schools	Prattville, AL	Flooring Installation	Jul-19	\$ 283,541.00	Jay Thompson	334-799-3035
Erie International Airport	Erie, PA	Johnsonite and Congoleum flooring	May-19	\$ 157,254.00	Ian Bogle	814-833-4558
Chicopee Housing Authority	Chicopee, MA	Ruvver tile and stair treads	Feb-19	\$ 176,154.00	Robert Kachinski	413-592-6132
State of West Virginia	Huntington, WV	Shaw Stacked Tile	Feb-19	\$ 245,988.00	David Parsons	304-550-9650
Luke AFB	Luke AFB, AZ	Durkan , Amtico Vintage and Daltile	Jan-19	\$ 139,505.50	Jane Yates	575-915-4685
City of La Porte	La Porte, TX	Installed LVT and Carpet	Dec-18	\$ 124,809.30	Cherell Daeumer	281-470-5123
Peterson AFB	Colorado Springs, CO	Installed Carpet and Ceramic	Nov-18	\$ 239,095.00	Sean Dooley	719-556-4024
US Navy	San Diego, CA	Flooring Replacement	Sept 18	\$ 131,830.00	Elisa R. Wing	858-386-9543
Stanislaus County	Modesto, CA	Installed Carpet Tile	July-18	\$ 109,680.00	Mike Herzog	209-661-6123
GSA San Diego	San Diego, CA	Various Projects	Apr-18	\$ 400,000.00	Warren Leske	415-696-1174
USC Aiken B&E Building Repairs	Aiken SC	Floor Repairs	Mar-18	\$ 271,696.00	Brian Enter	803-641-3254
El Paso County Colorado	Colorado Springs	Carpet Replacement	Mar-18	\$ 124,380.00	Tom Sesler	719-520-6560
Little Rock Courthouse/ Post Office	Litter Rock, AR	Installed Carpet Tiles	Mar-18	\$ 148,380.00	Eric Johnson	501-707-2400
Oxnard Housing Authority	Oxnard, CA	VCT and base	Dec-17	\$ 362,500.00	Deborah Jones	805-385-8041
Frank Lemon Gym School	Jefferson, LA	Gym Floor Replacement	Dec-17	\$ 103,711.00	Brad Roth	504-813-7014
Rutherford County Schools	Murfreesboro, TN	Install carpet tiles and base	May-17	\$ 240,975.00	Drew Hodge	615-893-5815
Minneapolis Veterans Home	Minneapolis, MN	Install carpet and base	Jan-17	\$ 283,830.00	Jesse Klankowski	612-331-7178
San Diego GSA	San Diego, CA	Shaw Carpet Tiles	Nov-16	\$ 319,837.30	David Dilks	619-696-2816
Tampa International Airport	Tampa, Florida	Carpet replacement	May-16	\$ 697,000.00	Adam Smith	813-676-4337
Department of Veterans Affairs	Jamaica, NY	Install Flexco LVT	Apr-16	\$ 170,478.34	Dominik Gammon	714-526-1000
Cheraw Housing Authority	Cheraw, SC	LVT and base	Sep-15	\$ 262,118.50	Eddie Jenkins	843-669-4163
US Air Force	Peterson AFB, CO	Install VCT & Base	Jun-15	\$ 118,485.80	Sean Dooley	719-556-4024
Maxwell AFB	Montgomery, AL	Install carpet, rubber flooring and base	Apr-14	\$ 112,651.59	Susan Thomas	210-395-7869
Town of West Hartford	West Hartford, CT	VCT and base	Aug-13	\$ 405,929.56	Michael Longo	860-561-7927
Army National Guard	Gulfport, MS	Carpet, VCT and Base	Aug-12	\$ 398,300.00	Dennis Shadwell	228-323-0207
Town of Maynard	Maynard, MA	VCT and Cove Base	Jul-12	\$ 160,635.85	Gregg Lefter	978-897-1308
Oxnard Housing Authority	Oxnard, CA	Sheet Vinyl and base	Apr-12	\$ 374,891.00	Mehrdad Rahimi	805-385-8033
SSA Administration	Philadelphia, PA	Shaw Carpet Tiles	Dec-11	\$ 265,380.00	Barry Ellis	215-597-8204
California State University	Hayward, CA	Carpet and sheet vinyl	Sep-11	\$ 587,888.00	Keat Saw	510-885-3968
County of San Joaquin	Stockton, CA	Carpet and VCT	Apr-11	\$ 894,396.30	Gabrial Karam	209-468-3357



# OVERVIEW OF EXPERIENCE

---

Continental Flooring Company, headquartered in Scottsdale, Arizona, was established in 1979. We are a nationwide flooring contractor. For over 40 years, we have been dedicated to principally serving Federal, State, County and Municipal Governments; Educational Institutions; Public Housing Authorities; and other public sector agencies throughout the United States.

Additionally, we are a long time GSA flooring contractor with a history of carpet and resilient flooring installation throughout the United States.

Our professional performance represents dedication to providing first class workmanship, combined with faithful conformance to the strict governing specifications at some of the industry's most competitive prices. We persist in keeping up with the current trends and products, while still providing the old fashioned service that has helped us get to where we are today.

As a family-owned business, we have stressed the commitment by our staff to provide the very best service to our customers throughout the Company's history. A philosophy and practice of caring professionalism permeates our sales and operations functions. This approach to doing business has paid off in that the majority of our customer base has been referred to Continental Flooring Company by other satisfied customers.

Our business philosophy is best described by our dedication to customer satisfaction. This philosophy can best be summed up by a statement by the late James G.F. Coleman, Founder of Continental Flooring Company, "...we believe in supporting the industry (floor covering) and providing the opportunity for customers to get the best value they can for their money." To accomplish this, Continental Flooring Company makes every effort to operate as a totally committed customer service oriented organization.

We are proud to make the statement that throughout our Company's history we never been debarred from doing business with any government agency. This is primarily due to our record of conforming to contract and/or product specifications and standards. Our project managers strive to perform within forecasted costs and should we experience cost overruns not attributed to a customer negotiated change order, we do not pass that cost overrun along to the customer.

The staff of Continental Flooring Company persists in keeping up with current trends in product innovation and installation techniques to provide our customers with the best possible products, service and price availability. With our vast knowledge and experience in the floor covering industry, Continental Flooring Company, teamed with the top floor covering manufacturers in the industry, adds a full package of the highest quality products and services available at the best value.

Our vast experience throughout the country has provided us with the knowledge and experience necessary to handle projects similar to the size and complex scope presented. Throughout the course of work, Continental Flooring Company staff has proven time and again that our leadership within the floor covering industry is second to none. No matter the size or scope of the project, our staff strives to provide the highest level of professionalism and skill to insure that the project runs as smoothly as possible, with minimal interruption to the end user. We attach references to include recently completed and current contracts.

Continental Flooring Company has extensive experience in working on floor covering projects within occupied facilities. This experience has provided our staff the knowledge necessary to complete projects within occupied facilities with minimal disruption.

Our staff attends regular training sessions for professional development, as well as industry training sessions offered by our manufacturers. This corporate commitment to continuing education ensures that our staff is able to provide the most updated installation methods on the cutting edge of the floor covering industry.

The average tenure at Continental Flooring Company is over 15 years. With minimal corporate turnover, our staff's knowledge is top notch, and continues to grow every day through training. In addition, Continental Flooring Company is committed to its customers and employees by providing cutting edge technology. Our accounting software was custom designed to fulfill the unique needs of our customers. Our sales staff and project managers work with a state-of-the-art digital CAD system, allowing us to minimize the amount of waste on a project substantially, even within the most complex situations. In addition, we have recently upgraded to Microsoft Dynamics CRM which will allow us to e-communicate with our customers even more effectively and manage our customer accounts at a whole new level.

The staff within the Operations Division of Continental Flooring Company are organized in a multi-tier format to insure the highest level of service to our customers. With the support of Project Coordinators, our Project Managers have the ability to efficiently manage several projects at one time. Customers are provided a primary in-office contact, a secondary in-office contact, as well as an on-site contact. Project Managers are assigned projects based on their current workload. With a rotating assignment philosophy, workload is spread evenly amongst the Project Management teams. If awarded this contract it would be the intention of Continental Flooring Company to assign the project management of this project to our Vice President of Operations, Mr. Gary McMahon.