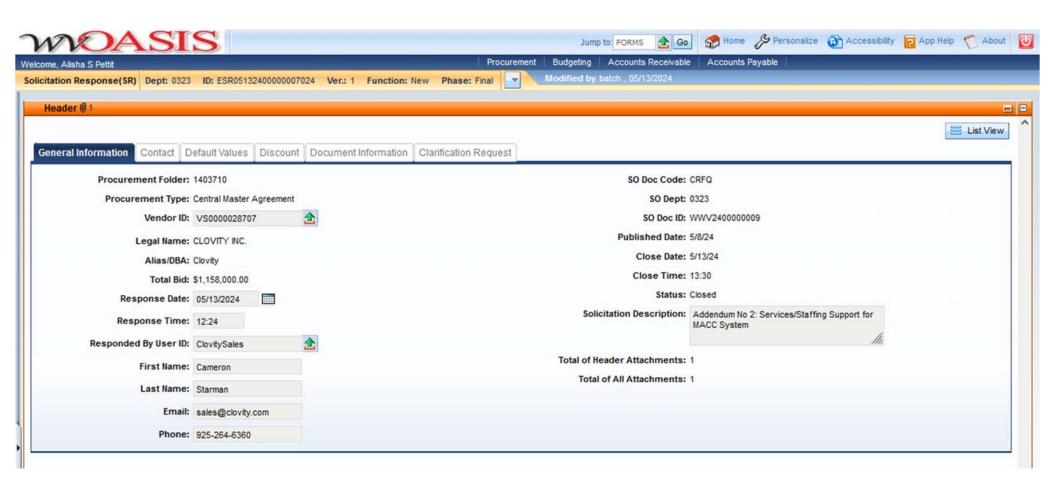
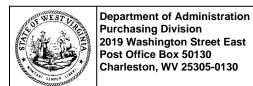


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





# State of West Virginia Solicitation Response

Proc Folder: 1403710

Solicitation Description: Addendum No 2: Services/Staffing Support for MACC System

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2024-05-13 13:30
 SR 0323 ESR05132400000007024
 1

VENDOR	
VS0000028707 CLOVITY INC.	

Solicitation Number: CRFQ 0323 WWV2400000009

**Total Bid:** 1158000 **Response Date:** 2024-05-13 **Response Time:** 12:24:38

Comments:

### FOR INFORMATION CONTACT THE BUYER

Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 May 16, 2024
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	4.1 First Year Senior Programmer (System Architecture)	2000.00	00 HOUR	75.000000	150000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.1 First Year Senior Programmer (Technical Lead System Architecture) Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	4.2 First Year Senior Programmer (Database	2000.00	00 HOUR	57.000000	114000.00
	Administrator)				

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.2 First Year Senior Programmer (Database Administrator) Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	4.1 Second Year Senior Programmer (System Architecture)	2000.0000	HOUR	79.000000	158000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.1 Second Year Senior Programmer (Technical Lead System Architecture) Optional Renewal Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	4.2 Second Year Senior Programmer (Database Administrator)	2000.00	000 HOUR	60.000000	120000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.2 Second Year Senior Programmer (Database Administrator) Optional Renewal Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	4.1 Third Year Senior Programmer (System Architecture)	2000.00	000 HOUR	84.000000	168000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.1 Third Year Senior Programmer (Technical Lead System Architecture) Optional Renewal Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	4.2 Third Year Senior Programmer (Database Administrator)	2000.0000	HOUR	64.000000	128000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.2 Third Year Senior Programmer (Database Administrator) Optional renewal Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	4.1 Fourth Year Senior Programmer (System Architecture)	2000.0000	HOUR	90.000000	180000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

#### **Extended Description:**

4.1 Fourth Year Senior Programmer (Technical Lead System Architecture) Optional Renewal Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	4.2 Fourth Year Senior Programmer (Database Administrator)	2000.000	HOUR	70.000000	140000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Commodity Line Comments:**

### **Extended Description:**

4.2 Fourth Year Senior Programmer (Database Administrator) Optional Renewal Enter an hourly rate based off an estimated 2000 hours

 Date Printed:
 May 16, 2024
 Page: 3
 FORM ID: WV-PRC-SR-001 2020/05



Clovity Inc's Response to:
Services/Staffing Support for MACC System
For
CRFQ 0323 WWV240000009
Department of Administration
Purchasing Division, State of West Virginia



### **Submitted by:**

Name: Vikas Soman

**Title: Senior Manager - Bid** 

Management

Email: procurement@clovity.com

Phone: 510-916-1697

Website: www.Clovity.com



















### Table of Contents

Exhibit A	3
Acknowledgement of Addenda	9
Resume and References of Proposed Candidates	10
Appendix	17
About Clovity Inc	17
Our Vision	18
Core Competencies	18
Business Excellence	20
Our Achievements	20
Our Awards / Recognition	21
What Makes Clovity Inc Specific:	21
Our Past Success	22





### **Exhibit A**



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote Service - Prof

Proc Folder: 1403710

Doc Description: Addendum No 2: Services/Staffing Support for MACC System

Reason for Modification:

Addendum No 2 is issued to publish a copy of vendor questions and responses.

Proc Type: Central Master Agreement

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2024-05-08
 2024-05-13
 13:30
 CRFQ
 0323
 WWV2400000009
 4

**BID RECEIVING LOCATION** 

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

**VENDOR** 

Vendor Customer Code: VS0000028707

Vendor Name: Clovity Inc

Address: 11501, Dublin Blvd., #200

Street : City : Dublin

State : California Country : United States Zip : 94568

Principal Contact: Vikas Soman

Vendor Contact Phone: 510-916-1697 Extension: 1044

FOR INFORMATION CONTACT THE BUYER

Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

Vendor Signature X Vikas Soman

A4DCB4610E494DE

FEIN# 26-4043035

DATE 05/13/2024

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 May 8, 2024
 Page: 1
 FORM ID: WV-PRC-CRFQ-002 2020/05





### ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of vendor questions with the Agency's responses.

--no other changes--

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA		WORKFORCE WEST VIRGINIA	
1900 KANAWHA BLVD, EAST		1900 KANAWHA BLVD E	
BLDG 3, 3RD FLOOR, SUITE 300		BLDG 3, 8TH FLOOR	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	4.1 First Year Senior Programmer (System Architecture)	2000.00000	HOUR	\$75.00	\$150,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.1 First Year Senior Programmer (Technical Lead System Architecture)

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA		WORKFORCE WEST VIRGINIA	
1900 KANAWHA BLVD, EAST		1900 KANAWHA BLVD E	
BLDG 3, 3RD FLOOR, SUITE 300		BLDG 3, 8TH FLOOR	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	4.2 First Year Senior Programmer (Database Administrator)	2000.00000	HOUR	\$57.00	\$114,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

#### **Extended Description:**

4.2 First Year Senior Programmer (Database Administrator)

Enter an hourly rate based off an estimated 2000 hours

 Date Printed:
 May 8, 2024
 Page: 2
 FORM ID: WV-PRC-CRFQ-002 2020/05







INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EA	LST.	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E	
BLDG 3, 3RD FLOOR, SUI 300		BLDG 3, 8TH FLOOR	
CHARLESTON US	WV	CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	<b>Unit Price</b>	Total Price
3	4.1 Second Year Senior Programmer (System Architecture)	2000.00000	HOUR	\$79.00	\$158,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.1 Second Year Senior Programmer (Technical Lead System Architecture) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA		WORKFORCE WEST VIRGINIA	
1900 KANAWHA BLVD, EAST		1900 KANAWHA BLVD E	
BLDG 3, 3RD FLOOR, SUITE 300		BLDG 3, 8TH FLOOR	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	<b>Unit Price</b>	Total Price
4	4.2 Second Year Senior Programmer	2000.00000	HOUR	\$60.00	\$120,000.00
	(Database Administrator)				

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.2 Second Year Senior Programmer (Database Administrator) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

 Date Printed:
 May 8, 2024
 Page: 3
 FORM ID: WV-PRC-CRFQ-002 2020/05







INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, E	AST	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD I	<u> </u>
BLDG 3, 3RD FLOOR, SU 300	IITE	BLDG 3, 8TH FLOOR	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	<b>Unit Price</b>	Total Price
5	4.1 Third Year Senior Programmer (System Architecture)	2000.00000	HOUR	\$84.00	\$168,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.1 Third Year Senior Programmer (Technical Lead System Architecture) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA		WORKFORCE WEST VIRGINIA	
1900 KANAWHA BLVD, EAST		1900 KANAWHA BLVD E	
BLDG 3, 3RD FLOOR, SUITE 300		BLDG 3, 8TH FLOOR	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	<b>Unit Price</b>	Total Price
	4.2 Third Year Senior Programmer (Database Administrator)	2000.00000	HOUR	\$64.00	\$128,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.2 Third Year Senior Programmer (Database Administrator) Optional renewal

Enter an hourly rate based off an estimated 2000 hours

 Date Printed:
 May 8, 2024
 Page: 4
 FORM ID: WV-PRC-CRFQ-002 2020/05







INVOICE TO		SHIP TO		
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, E	AST	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD	E	
BLDG 3, 3RD FLOOR, SU 300		BLDG 3, 8TH FLOOR		
CHARLESTON US	WV	CHARLESTON US	WV	

Line	Comm Ln Desc	Qty	Unit Issue	<b>Unit Price</b>	Total Price
7	4.1 Fourth Year Senior Programmer (System Architecture)	2000.00000	HOUR	\$90.00	\$180,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.1 Fourth Year Senior Programmer (Technical Lead System Architecture) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO		
WORKFORCE WEST VIRGINIA		WORKFORCE WEST VIRGINIA		
1900 KANAWHA BLVD, E.	AST	1900 KANAWHA BLVD E		
BLDG 3, 3RD FLOOR, SU 300	ITE	BLDG 3, 8TH FLOOR		
CHARLESTON	WV	CHARLESTON	WV	
US		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	4.2 Fourth Year Senior Programmer (Database Administrator)	2000.00000	HOUR	\$70.00	\$140,000.00

Comm Code	Manufacturer	Specification	Model #	
81111507				

### **Extended Description:**

4.2 Fourth Year Senior Programmer (Database Administrator) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

SCHEDULE OF EVENTS				
<u>Line</u>	Event	Event Date		
1	Questions are due by 3:00 p.m.	2024-05-03		

 Date Printed:
 May 8, 2024
 Page: 5
 FORM ID: WV-PRC-CRFQ-002 2020/05







	Document Phase	Document Description	Page 6
VV240000009	Final	Addendum No 2: Services/Staffing Support for MACC System	
	ADDITION	NAL TERMS AND CONDITIONS	
See attacl	ned document(s) for additiona	al Terms and Conditions	





### **Acknowledgement of Addenda**

### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ WWV24\*009

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

### **Addendum Numbers Received:**

(Check the box next to each addendum received)

[٧	/]	Addendum No. 1	[	]	Addendum No. 6
[🗸	/]	Addendum No. 2	[	]	Addendum No. 7
[	]	Addendum No. 3	]	]	Addendum No. 8
]	]	Addendum No. 4	]	]	Addendum No. 9
[	]	Addendum No. 5	[	]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

	Clovity Inc	
	Company Docustined by:	
	Vikas Soman	
	A4DCB4610E494DF.	
	Authorized Signature	
15	05/13/2024	
-	Date	10.0

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012







### **Resume and References of Proposed Candidates**

### Manuel Rosas – Senior Programmer (Technical Lead System Architecture)

### **Brief Summary**

### **APPLICATIONS PROGRAMMER / SME**

Dedicated IT professional with many years of experience with the insurance industry, seeking new opportunities to leverage a strong batch mainframe and forms print applications skillset. Eager to explore roles related to emerging technologies, aiming to drive infrastructure modernization, multiplatform delivery, and end-to-end solution architecture.

#### Education

Bachelor of Science in Business Administration (B.S.B.A.), (Decision Systems) Certificate of Programming and Data Processing - University of Southern California

### **Technical Skills**

Skills	Technical Requirements/Design   ROM Estimation   Onsite/Offshore Coordination (Team Lead)   Production Support   Mainframes (DOS/VSE and zOS MVS)   Agile (Developer)   SDLC   Mentoring   IBM AFP and Xerox Metacode print format   Forms' Modernization   Vendor Management   AWS Migration
Languages	COBOL   JCL   CLIST   TSO   REXX   CICS   Windows Batch Scripting   Documaker DAL   AutoIT Scripting   Visual Basic   C   AS400 COBOL
Tools	Oracle Documaker (Studio   WIPEdit   RP)   Apache Tomcat   Oracle Documerge   Easytrieve   CA7   Endevor   File Aid   Expeditor   OpenText Output Transformation Suite   IBM Content Manager (Filenet)   Intertest   Panvalet     DYL280   PRISMA   AFPViewer   Strobe   Eclipse   JAVA   Jenkins
Databases	VSAM   IBM DB2   SQL Server

### **Core competencies**

Programming Languages | Software Development | Problem-Solving | Mentoring Debugging | System Analysis | Specification Documents | Software Documentation

### Certifications

### SAFe 5.0 Certified Agilist, INS 21

### **Professional Experience**

- Script forms, code and develop new Documaker applications to replace existing Documerge mainframe programming for driver letters, premium increase letters, and reinstatement transactions.
- Manage offshore team provided by vendor(s) supporting forms applications for both Documerge and Documaker, including creating assignments, writing technical specifications, code review, testing (all phases – development, agile, QA staging), postproduction validation, handling defects, and ad hoc requests. Demonstrated experience in programming.





- Code, test, deploy various updates to Documaker ARS Directbill, COS (policy packet) and DNOC systems.
- experience in technologies like C#, .NET CORE, .NET Framework, ASP.NET, ADO.NET, MVC
  Framework, Angular, ReactJS, Vue JS, AJAX, LINQ, VB.NET, Micro Services, Web Services,
  SOAP, REST API, Web API, SQL Server, Oracle, Visual Studio
- Mentor, train over 10 agile team members with Documerge/Documaker products (includes providing form(s) design and matching coding solutions), which results in a significant decrease in delivery to market time frames and increase in volume of forms deployed each sprint.
- Support BOP quote proposal conversion from PEGA to Documaker Studio with real-time solution and agile teams with technical design, system flow.
- Provide direction and guidance with end-to-end forms processing expertise to DEVOPS team which built corresponding automation functionality (for both mainframe and distributed applications).
- Assist with re-platform analysis with several vendors for leadership review, which will direct
  the next phase in upgrading the entire forms inventory. Quadient Inspire, Opentext
  Exstream, Oracle Documaker and Adobe Experience Manager were vendors consulted.
- Collaborate with business operations, customer service, and business production support teams via workstreams in identifying/reviewing the insureds' pain points with policy packets and providing both short/long term solutions.
- Conduct proof concept (POC) with PEGA consultants to refactor form scheduling from TMF/DB2 tables.
- Apply system vulnerability fixes/patches/updates to on-prem forms dedicated servers.
- Work with agile teams in transition of Documaker Studio applications, Opentext eDocs and AutoIT jobs to AWS cloud servers. Includes hands-on support with Opentext installation and batch job setup.
- Collaborate with agile teams in converting TMF forms scheduling to DB2, for both Umbrella and Workers Compensation products. This includes review of code, table entries, and testing validation.
- Spearhead effort with technical debt by introducing user stories to reduce MIPS
  consumption, help program flow (including reduction in lines of code in the Documerge
  VDRs), remove obsolete steps in job batch flows, automate forms releasing processing and
  eliminate JAVA components in eDocs validation process.
- Experience in Database Design, Database Management and Data Migration using SQL Server, Oracle
- Guided the integration of eSign (Docusign) forms, CSS portal (eDocs availability of policy documents and proxy card voting) for insured clients and BIE ability to upload reduction in notice forms directly to Filenet.
- Enhanced Documaker Final Audit program with second phase business requirements updates, in providing additional and needed class code **data** to the insured.
- Solutioned, coded, tested process to automate printing of barcodes to Documerge applications (PMA project) through AutoIT script resulting in substantial cost savings to DS&L print operations.
- Introduced multiple product enhancements, which involved major complex declaration page redesign and managing high-volume form rollout migrations.
- Created, developed, and introduced forms design process of DCF format to Elixir to current state Documaker Studio.
- Experienced using different contract types including Cost Contracts Firm Fixed Price (FFP)
   Contracts of moderate to large complexity to include MACC.
- Developed Documerge application for Personal Lines CDJ with MICR print, this resulted in automating the manual process in place and saving labor costs.







### Additional relevant experience

**Colonial Insurance Company (Personal Automobile),** Anaheim, California **Senior Programmer Analyst** 

Transamerica Insurance Company (Personal Lines), Woodland Hills, California

**Senior Systems Analyst** 

Xerox Corporation (Printing Systems Division), El Segundo, California

Intern

Reference			
Bahar Eghbalpour	Bahareg@farmersinsurance.com		

This Part of The Page is Left Blank Intentionally.





### Sai Mithil Kethi Reddy – Senior Programmer (Database Administrator)

### **Brief Summary**

Over 9 years of experience in Database Administration, Data Architect, designing and implementing data platform solution., Programming Languages: Bash Shell Scripting, Beginner Python, Advanced Performance tuning, development, analysis, installation, patches, upgrades, migrations, configuration, Database Security, capacity planning, space management, backup and recovery, auditing, SQL, PL/SQL, troubleshooting and documentation. Deep expertise in modern data warehousing, business intelligence, and data modeling. Proven ability to think outside the box and develop solutions that solve business challenges and pain points. Excited to work with clients and suppliers across all areas of the software development lifecycle to provide thought leadership and build value-added consulting offerings.

#### Education

#### **B.Tech** - ECE

Master's in Computer Networking - MSCN

#### **Technical Skills**

Database	Oracle 19c/12c/11g, RAC19c/12c, <b>SQL server</b> 2008/2012	
Cloud Platforms	Oracle OCI, AWS, Azure, Snowflake	
Tools/Utilities	RMAN, TOAD, <b>SQL Developer</b> , S3, DataPump, OEM, AWR, TDE,	
	Golden Gate	
Security Tools	IMPERVA, TrendMicro, IBM Guardium	
Operating	Linux, Unix, Sun Solaris, AIX	
Systems		
Languages	SQL, PL/SQL, UNIX, SQL	

### **Core competencies**

Programming Languages | Software Development | Problem-Solving | Mentoring Debugging | System Analysis | Specification Documents | Software Documentation

### Certifications

### SAFe 5.0 Certified Agilist, INS 21

### **Professional Experience**

State of Indiana (Dept of Child Support, Social Security Services)
Lead Database Administrator

(Jan 2020 - Till date)

### Roles & Responsibilities:

- Monitored database using OEM13C- AWR and ADDM reports.
- Worked in enterprise-wide **database optimization & resource** monitoring for a 5 TB data warehouse project.
- Majority of the work is on performance tuning, SQL rewrites and making it faster.
- Assist in Goldengate setup and administration and make sure it in sync.
- Manage data used for analytics and ensure adherence to data governance and security solutions including TDE that support modern data warehousing.
- Worked on SQL Server 2008 R2 and worked on configuring backups and deploy scripts.
- Actively working on S3 and postgres instances on AWS.
- Develop solutions that solve clients' business challenges and pain points by thinking outside the box.





- Identify opportunities in the market and generate demand in pre-sales activities.
- Work with Goldengate logs to debug and setup for new environment.
- Performance tuning and debugging on different database flavors Postgres, Oracle and SQL.
- Worked on replication, DR activity on Oracle 19c databases on Oracle cloud (OCI 2.0).
- Develops procedures and performs maintenance activities to monitor database operations including disk utilization, processor utilization and response time; develops standards and procedures related to database systems and monitors compliance.
- Experience .Net Framework 3.5 and 4.0, C#.Net, VB.Net, Win forms, Multithreading, Web forms, WCF, WPF, Web Services, Windows service, ASP, COM, VB, XML, HTML, SQL Server, MVC 4, CMS and IIS
- Use of Python programming language to develop scripts and applications for interaction of devices.
- Migrating data from on-prem main frame data to **SQL server in Azure cloud**.
- Analyzes database requirements of various applications; recommends solutions which
  require definition of the physical structure and functional design of databases; develops
  procedures and monitors compliance for data security and backup/recovery specifications;
  prepares detailed specifications and entity relationship diagrams (ERD)
- Develop time estimates for project schedules, monitor progress, and provide accurate and timely reports.

### **Huntington Bank (Columbus, OH)**

(Jan 2019 - Nov 2019)

### **Database Administrator**

### Roles & Responsibilities:

Served as DBA in the completion of 80+ medium- to large-scale implementations, managing projects from business requirements analysis to solutions delivery and support.

- Interacted with business customers to define, analyze, and deliver customer requirements.
- Identify and evaluate business and technology risks, internal controls which mitigate risks and related opportunities for internal control improvement.
- Reduced the import time in data-pump of the 4Tb data from 35hrs to 6hrs.
- Maintained snowflake databases for development & staging.
- Experience in dimensional and data modeling and creating ETL pipelines.
- Worked on **SQL Server** failover clustering and SAN replication for db size more than 1TB.
- Work with Manager, Global parameters, Extract and trail files in Golden Gate.
- Collaborate with analytics and business stakeholders to understand and supply data needs.
- Utilize expertise in modern data warehousing, business intelligence, and data modeling to provide high-quality services to clients.
- Involved in creating Restful Web Services using C# .NET framework and .NET Core
- Python programming to script network design processes
- Use of **C++ programming** for input/output instructions
- Make sure to add new tables which needs to be replicated using GoldenGate and Qlik.
- Migrated databases from onprem to OCI cloud for POC, and coach the Junior dba's on the steps to do.
- Worked on replication, DR activity on Oracle and SQL databases.
- Document, and administer database backup and recovery plans, capacity plans and security plans to meet project requirements w.r.t AWS cloud and on-prem.

FedEx (Memphis, TN)
Database Administrator
Roles & Responsibilities:

(July 2018 - Dec 2018)





- Managed a \$1.2 million data-integration project that consolidated information from accounting applications, third-party market data and internal equities/fixed income applications. And supported over 13,000 Oracle databases.
- Perform Security patching, migrations and new business rollouts.
- Defines and develops detailed plans and metrics for large complex projects.
- Focus on internal and external customer Specification and Business Processes.
- Regular MACC unit and user focus group meetings as requested to discuss problems.
- Worked in a team-oriented environment where we analyzed and resolve highly complex problems.
- Worked on multiple applications (2 different applications) at the same time.
- Monitored production database using AWR and ADDM for Daily or weekly tuning needs.
- Worked on SQL server in maintain the objects, deploying scripts and performance tuning.
- Collaborate with analytics and business stakeholders to understand and supply data needs.
- Utilize expertise in modern data warehousing, SAP-Hana, business intelligence, and data modeling to provide high-quality services to clients.
- Experience in dimensional and data modeling and creating ETL pipelines.
- Helped the team in Implement IBM-Guardium policies- to hide customer's private and corporate information.
- Training dbas on specific application/Product Design schemas and secure the database.
- On call 24x7 production support experience.

### Blue Cross Blue Shield (Chicago, IL) Security Database Administrator Roles & Responsibilities:

(Jan 2017 - June 2018)

- Worked with internal and external customers with traditional waterfall model to plan, evaluate, and design databases in accordance with company standards.
- Monitor databases and performed capacity planning based on last 6 months space usage captured through OEM.
- Responsible for development, troubleshooting and performance tuning for more than 200
   Oracle Databases and 10 Snowflake databases.
- Monitored databases through spotlight and OEM 13C and assisted team in Root- cause Analysis.
- Perform Backup and Recovery of Primary and Standby Databases using RMAN and external backup.
- Did schema refreshes use **Datapump (expdp/impdp)** on same or different database environment.
- Worked on snowflake databases, maintaining data and cleaning up and sync up using pipelines.
- Supported development by providing better SQL statement and optimizing ETL procedures
  and removing load and query performance bottlenecks by using tools like Explain Plan, SQL
  Trace, TOAD and Oracle Enterprise Manager (OEM).
- Monitoring and Tuning the CPU, memory usage, I/O contention, paging, network statistics on db servers by using foglight.
- Experience in dimensional and data modeling and creating ETL pipelines.
- Conducts detailed database analysis; prepares activity reports on database usage; recommends solutions to improve performance or solve problems; installs DBMS (database management system) software and other utilities; projects long-range requirements for database administration.
- Plan growth and changes (capacity planning) in RAC environment and worked with ASM.





- Maintains all documentation related to databases and license needs, provides common procedures to be carried out by operations and/or help desk personnel, relative to database availability and integrity.
- Creating Query and Audit reports on IBM Guardium and practice best practices to secure database.
- Scanning for Vulnerability assessments based on CIS and Oracle guidelines and discuss with the team as how to rectify.

Genworth Financials (Raleigh, NC), Georgia Power (Atlanta, GA) (October 2013- December 2016) Oracle Database Administrator

### **Roles & Responsibilities:**

- Interacted with business Customers to define, analyze, and deliver Customer requirements. So have good understanding of the business process.
- Monitor databases using **OEM 13C** & supported Nuclear databases and Other Business
   Critical Applications including Exadata targets.
- Main focus on Oracle TDE encryption, encrypted more than 100 databases and created OKV.
- Meetings with application owners/ and project managers for the requirements and design/execute it from the scratch to release in production stage using agile methodology.
- Upgrade of databases from 11.2.0.3 to 12.1.0.2 for more than 2000 Databases.
- Manages the strategy and roadmap implementation for Identity and Access Management.
- Supported development by providing better SQL statement and optimizing ETL procedures and removing load and query performance bottlenecks

Reference			
Mounika Chowdary	Mounika.chowdary@huntington.com		

This Part of The Page is Left Blank Intentionally.







### **Appendix**

Thank you for providing the opportunity to conduct business with the *Department of Administration Purchasing Division, West Virginia*. Clovity Inc (Clovity) is pleased to respond to the Invitation for Bid "CRFQ 0323 WWV240000009 Services/Staffing Support for MACC System" that requires proposals from interested and qualified firms to provide Staffing Services for the Department of Administration Purchasing Division, West Virginia.

### **About Clovity Inc**

Established in late 2008, Clovity Inc (Clovity) has **15**+ **years** of focused IT & Non-IT Staffing as well as modern system development experience and always looks to future-proof their solutions for their clients. Clovity's business practice and engagement model provides Temporary and permanent Staffing, Recruitment, Staff Augmentation for Private and Public sector industries. Clovity has approximately 150+ employees and contractors that both works offshore and onshore. Many of our teams are located with our clients on site in their locations and blended with recruiting teams. We strive ourselves on our ability to 'blend' in with our clients' existing organizational structure.

While we are highly diverse company and MBE and SBE (DGS) certified from *State of California*, our leadership continues to drive to bring diverse communities, as well as more women into the tech space. Our aim is to always bring in diverse backgrounds and opinions, as that has only made us more successful.

Clovity has been providing endless support in Staff augmentation, Temporary and Permanent staffing,

Legal Name: Clovity Inc

Headquarter: 11501, Dublin Blvd, #200

Dublin California - 94568

Name of Principal: Anuj Sachdeva

Number of Employees: 150+

Longevity: 15+ Years

Year of Establishment: December, 2008

State of Incorporation: California

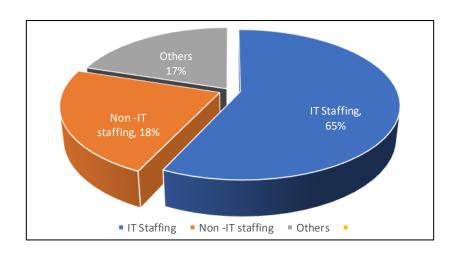
Ownership Structure: Corporation

Website Address: www.Clovity.com

**Certification:** Good Standing of State of Illinois, Inc.5000, Microsoft Gold Partner, Atlassian Gold Solution Partner & CIO Magazine Top Growth IoT Platform &

Solution Provider

professional services, and general services into multiple IT and Non-IT Roles including the role of Senior Programmer (Technical Lead System Architect) and Senior Programmer (Database Administrator).





### **Our Vision**

Clovity is driven by its *core values of Excellence, Collaboration, and Innovation*. At Clovity, we value partnership with every stakeholder – our customers, employees, investors, vendor partners, and the community in general. We believe in building trust, not just products. Our emphasis on building a community is reflected in all our policies. The entire work culture revolves around mutual respect and a commitment to excellence in our field.

Our organizational objective is to always run *Economic Value Add* rather than *Financial Value Add* business. Rather than focusing on profit maximization of Clovity, we always work towards adding business value to all the involved stakeholders. When we talk stakeholders, we always have concern towards our: *Customers, Business Partners, Employees, Government, Subcontractors*.

### **Core Competencies**

### **Technical Excellence:**

We possess cutting-edge capabilities in, ensuring that we stay at the forefront of industry advancements. Our recruiting team is experienced in broad staffing for *Engineering, Information Technology, Training, and Talent Acquisition, Procedures, Project Controls, Quality Assurance and Quality Control, Executive, Finance, Accounting, Business, Clerical, Construction, Design Authority, Design Services, Estimating, Human Resources, Industrial Hygiene, Integration Management, Safety and Health, Supply Chain Management, roles.* 

### **Client-Centric Approach:**

Our client-centric philosophy places Department of Administration Purchasing Division, West Virginia at the heart of all our endeavours. We customize our Staffing Services to cater to distinctive needs, nurturing enduring partnerships founded on trust. At Clovity, our Staffing process is fundamentally driven by a client-centric ethos. We place paramount importance on comprehending our clients' individual needs, obstacles, as well as objectives, and then crafting staffing solutions that surpass their expectations. Our unwavering dedication to excellence guarantees that each resource we offer seamlessly aligns with our clients' needs, propelling them towards success and nurturing enduring collaborations.

### **Service Level Agreement:**

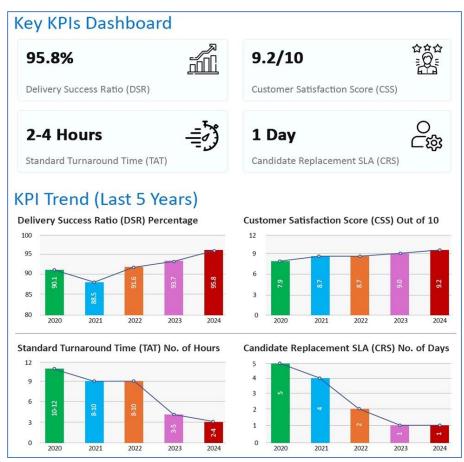
At Clovity, we pride ourselves on our commitment to delivering exceptional service to our valued clients. As part of our dedication to transparency and accountability, we are pleased to introduce our Service Level Agreement (SLA), outlining the standards of service you can expect from us. This document serves as a roadmap for our mutual success, defining key metrics, response times, and support procedures to ensure a seamless experience and maximum satisfaction. We believe that clear communication and defined expectations are crucial for building strong partnerships, and our SLA reflects our unwavering dedication to meeting and exceeding your needs. We look forward to continuing to serve you with excellence.

Below are our Key SLA's, Clovity Inc assure to Department of Administration Purchasing Division, West Virginia:

**1. Standard Turnaround Time:** Clovity Inc has its Standard Turnaround Time of 2-4 hrs under which we provide a candidate under this timeline keeping our quality intact.







- 2. Delivery Success Ratio: After years of service in the staffing industry, Clovity Inc has managed to deliver almost 96% success ratio. We ensure the same commitment to Department of Administration Purchasing Division, West Virginia as well.
- **3.** Candidate Replacement Time: Clovity Inc understands the issues that may arise during the work tenure of employees. Therefore, in the case of any discrepancy in the work quality of its placed candidate. Clovity Inc ensure to replace the candidate with **24 hours**.
- **4. Candidate Experience:** Clovity Inc believes in providing our clients what they ask for. Hence, we adhere to their demands and provide the best suited candidate with appropriate experience that is either asked or required by the given positions. We offer the same SLA to the Department of Administration Purchasing Division, West Virginia as well.
- 5. Cost Per Hire: Clovity Inc has the robust and well-versed team of recruiters who will offer the Department of Administration Purchasing Division, West Virginia the best candidates from our pool at highly competitive cost.

### **Proven Results:**

Clovity has a demonstrated history of achieving and surpassing project goals. We have successfully *completed multiple projects* similar to the one outlined in the scope of work, delivering on time and within budget. Recently we won 6 New Contracts in last month, similar to the services described in Scope of work by *University of Utah Health*.

### **Financial Stability:**

Clovity maintains a solid financial foundation, enabling us to invest in the necessary resources and technology required to meet and exceed project expectations. Our financial stability guarantees the successful and sustainable delivery of services throughout the project lifecycle.







In summary, Clovity is uniquely positioned to provide the requested services within the scope of work. Our combination of *technical expertise*, *client-centric approach*, *proven results*, *robust project management*, *and financial stability* make us the ideal partner for Department of Administration Purchasing Division, West Virginia. We look forward to the opportunity to contribute to the success of this project and build a lasting, mutually beneficial partnership.

#### **Business Excellence**

Our technical excellence goes beyond merely recruiting personnel; we recognize the importance of comprehending the intricate demands and intricacies of the day-to-day operations in recruitment environments. By offering a diverse array of services, we ensure that our clients receive holistic solutions tailored to their specific needs. We believe that a deep understanding of the entire IT recruitment ecosystem is paramount for success in these critical sectors.

Clovity Inc always follow *FTR approach*. To achieve this, we always confirm candidate qualifications with key criteria's such as technical skills, experience, work habits, interpersonal skills, quality of work performed, etc.

We possess cutting-edge capabilities in IT procurement, ensuring that we stay at the forefront of all industry advancements. Our recruiting team is experienced in broad Recruitment for *Database Administrator, Business Analyst, Data Architect, IT Continuity Analyst, IT Project Manager, Software Developer, Network Engineer, Design Services, Engineering, Quality Assurance and Quality Control Analyst, Head, Senior Administrative Analyst, Project Support Assistant, Estimating, Integration Management, Information Technology, Procedures, Project Controls roles.* 

### **Our Achievements**

Clovity Inc has grown around 50% year-on-year since its inception and is entrusted by several prominent private and public sector (full referenceable) customers, with several of them being customers since the company's inception. We are privately owned, have no outside investors, and have recorded 17 consecutive quarters of profitability including 2020, 2021 & 2023. Clovity Inc business practice and engagement model provides technical staffing and professional services for every sector in the industries. Since the beginning of 2024, we have been honoured with 7+ staffing awards and secured multiple contracts like The Department of Administration Purchasing Division, West Virginia's requirement.

In 2021, 2022 and 2023, we were ranked by Inc. 5000 List of "America's Fastest Growing Private Companies" (3 years in a row). Clovity Inc has won the "Fast 100 and Fast 50 Asian American Business Excellence Awards" in both 2023 and 2022 along with the "IoT Innovator Award - Best of IoT - Smart Buildings" in 2022. Prior to that, Clovity Inc was selected as 2020 "Emerging Company of the Year for the Enterprise Market" and then again in 2021 as "Global IoT Innovation Vendor of the Year" by IoT Vendor Breakthrough Awards.





### Our Awards / Recognition

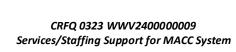
- **2021, 2022 & 2023** Inc's 5000 Fastest Growing Privately Held Co's in US
- 2022 Gold Winner for Best of IoT Smart Buildings by IoT Innovator Awards
- 2022 & 2023 USPAACC Fastest 50/100 Asian American Business
- 2021 CES IoT Breakthrough Award Global Partner
- 2020 CES IoT Breakthrough Award Enterprise
- 2018 and 2019 CIO Review Top 20 IoT Growth Companies in US



### What Makes Clovity Inc Specific:

- Turnaround Time: Clovity has a turnaround time of 2- 4 hours per candidate with the advantage of 5 electronic resume bulletin boards Monster, Dice, Facebook, LinkedIn, Indeed and CareerBuilder.
- **E-Onboarding**: We provide you customized onboarding and training programs, which specifically address the requirements. Clovity's automated system Ceipal (ATS) adds another dimension in the onboarding process or specific to each client's requirements.
- Resume Database and domain specified recruitment teams: We have over 16M highly
  proficient and experienced candidates of various skill level and services in our resume
  database. We keep updating our resume database to meet the client's immediate
  requirements.
- **Domain Specified Recruitment Team:** Clovity has a team of 120+ recruiters (across all levels in IT domain) with a mix of resourcing background.
- Dedicated Project Management Team: Clovity's project management approach for handling recruitment contracts ensures that contract requirements and goals are well supported. For Department of Administration Purchasing Division, West Virginia, we will be assigning a local account management team to ensure the right delivery of services. Our Project Manager (PM) will work closely with the Department of Administration Purchasing Division, West Virginia and on-site staff. This team has valuable insight into the local marketplace and the best strategies to attract and engage quality Senior Programmer (System Architecture), Senior Programmer (Database Administrator) all skill sets.
- Strong Relationship with Multiple States: We have a strong professional relationship with
  multiple public and private sector agencies across multiple states in United States which
  includes but not limited to: West Virginia, Colorado, Ohio, West Virginia, Illinois, Maryland,
  Texas, North Carolina.







Clovity provides staffing for IT staff in several levels; we have included specifications for levels as examples of tools, systems, expertise and years of experience we screen for with each level further in this document response. Here are examples of roles and classifications we categorize levels into.

### **Our Past Success**

By having this multipronged approach, Clovity is exceedingly capable of fulfilling all the needs set forth by any size client with any sized need. It also affords Clovity greater stability as we are less affected by economic changes that can curtail the size and need in the market for each service.

Clovity Inc provides services for the following entities and top customers. We deem these highly relevant engagements per the requirements of this RF:

Public Agency Name	State	Services Provided	
1. Judicial Council of California	California	Temporary staffing Services	
2. Pre- Qualified Vendor for the State of	Florida	IT staff augmentation	
Florida			
3. Illinois Public Higher Education	Illinois	IT & Non – IT staff augmentation	
Cooperative (IPHEC).		services	
4. State of MA	Massachusetts	Temporary IT Staffing Services	
5. University of Utah Health	Utah	IT staff recruiting services	
6. State of Kansas	Kansas	IT Staff recruiting services	
7. University of California – Davis, CA	California	Temporary IT Staffing Services	
8. The State of Florida	Florida	Administrative and accounting	
		services	
9. Baker Ripley	Texas	IT Staffing Services	
10. California's Air Resource Board	California	Clerical staff augmentation	
11. Rochester Housing Authority	New York	Temporary Staffing Services	
12. US Army Corps of Engineers	California	Administrative Staff	
		Augmentation	
13. State of Michigan	Michigan	Administrative Staff	
		Augmentation	
14. Jasper County Sherriff, State of	Missouri	Temporary personnel services	
Missouri			
15. State of Minnesota	Minnesota	Financial employment services	
16. San Antonio Water System in Texas	Texas	Temporary staffing Services	
17. School of Philadelphia	Pennsylvania	As needed as Staffing Services	
18. Maryland Judiciary	Maryland	Professional and staffing services	

Private Agency Name	State	Services Provided
1. Capital One	Illinois	Walmart Credit Card Partnership &
		Others and staffing services
2. Cox Communications	Georgia	IT staff augmentation
3. Computacenter/Fusion Storm	California	IT & Non – IT staff augmentation
		services
4. Gore	Delaware	IT staff recruiting services







5. Sony	New York	IT Employment services
6. Core well Health (formerly Beaumont/Spectrum Health)	Michigan	Temporary IT Staffing Services
7. Best Buy	Minnesota	Administrative Staff Augmentation
8. Twitter	California	IT Temporary staffing Services
9. Advanta sure	Michigan	IT Staff Augmentation
10. BCBS Michigan	Michigan	Clerical Staffing services
11. Square	California	Administrative Project services
12. Corteva Agri science	Indiana	Project Management services
13. Delta Dental of Michigan	Michigan	Staffing services
14. Bremer Bank	Minnesota	Administrative and accounting services
15. Woodforest Bank	Texas	Clerical staff augmentation

The journey of the **15+ years** has been marked by a series of significant milestones. From pioneering Staffing Services in multiple domains that revolutionize industries to garnering prestigious accolades for excellence, Clovity has left an indelible mark on the global stage. With a diverse portfolio of successful projects spanning IT, Non-IT, and healthcare. Clovity has proven time and again its ability to deliver transformative results that drive tangible business outcomes.

However, beyond the numbers and achievements, what truly sets Clovity apart is its unwavering commitment to its core values. Integrity, innovation, collaboration, and customer-centricity are not just buzzwords but guiding principles that permeate every aspect of the organization. It's this steadfast dedication to doing what's right and putting clients' needs first that has earned Clovity the trust and loyalty of partners and customers alike.





# Thank You

# **Contact Us:**

Headquarter Address: 11501, Dublin Blvd., #200,

Dublin, California - 94568

Phone Number: 510-916-1697

Email: procurement@clovity.com

Web Address: www.clovity.com













