

Response to Requests for Proposals - Cost Proposal

Lead Service Line Inventory System for DWWM

Solicitation No: CRFQ 0313 DEP 230000001



The West Virginia Department of Environmental Protection

Submission To:

Josh Hager

Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

Response Submitted By:

120Water

250 S Elm Street Zionsville, IN 46077 120Water.com

Primary Contact:

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Paul E Schuler

June 9, 2023

ATTACHMENT A

Lead Line Inventory Turnkey Solution Cost Sheet - 120Water

Item	Description	Unit of Measur	*Estimated Qty	Unit Cost	Extended Cost
	Database Costs				
1	4.2.1.1 Initial State/System Software/Implementation & Set Up/Customization	LS	1	\$15,000.00	\$15,000.00
2	4.2.1.1 Cloud Data Storage (if applicable)	YR	5	\$0.00	\$0.00
22	4.2.1.1Enhancements/Customization	HOUR	100	\$150.00	\$15,000.00
3	4.2.1.1 State/System Software LSLI Data Management Platform (Minimum of 450 concurrent users for 400 public water systems) Subscription for Year 1 to include maintenance and support	YR	1	\$139,975.00	\$139,975.00
4	4.2.1.1 State/System Software LSLI Data Management Platform (Minimum of 450 concurrent users for 400 public water systems) Subscription for Year 2 to include maintenance and support	YR	1	\$139,975.00	\$139,975.00
5	4.2.1.1 State/System Software LSLI Data Management Platform (Minimum of 450 concurrent users for 400 public water systems)Subscription for Year 3 to include maintenance and support	YR	1	\$139,975.00	\$139,975.00
6	4.2.1.1 State/System Software LSLI Data Management Platform (Minimum of 450 concurrent users for 400 public water systems) Subscription for Year 4 to include maintenance and support	YR	1	\$139,975.00	\$139,975.00
7	4.2.1.1 State/System Software LSLI Data Management Platform (Minimum of 450 concurrent users for 400 public water systems)Subscription for Year 5 to include maintenance and support	YR	1	\$139,975.00	\$139,975.00
	Service Costs				
8	4.2.1.2 LSLI Technical Assistance/Verification for CWS	Hrly	5,000	\$120.00	\$600,000.00

9	4.2.1.5 Field Services (ie. In home Inspection/Meter Box Inspection)	Hrly	1,000	\$120.00	\$120,000.00
10	4.2.1.4 Replacement Plan Development	Hrly	500	\$120.00	\$60,000.00
11	4.2.1.6 Community Outreach	Hrly	500	\$120.00	\$60,000.00
	Supply Costs				
11	4.2.1.6 Customer Survey (Postcard w/QR Code) Must include the cost of mailing	EA	150,000	\$2.83	\$424,500.00
12	4.2.1.6 Custom Letter (4 Page Color). Must include the cost of mailing	EA	150,000	\$2.12	\$318,000.00
13	4.2.1.5 & 4.2.1.6 Lead Check Swab/Scratch Test. Must include the cost of analysis.	EA	25,000	\$26.43	\$660,750.00
14	4.2.1.5 & 4.2.1.6 1L 1 Bottle Sample Kit. Must include the cost of analysis.	EA	10,000	\$52.92	\$529,200.00
15	4.2.1.5 & 4.2.1.6 1L 5 Bottle Sample Kit. Must include the cost of analysis.	EA	5,000	\$156.99	\$784,950.00
15	4.2.1.5 & 4.2.1.6 1L 10 Bottle Sample Kit. Must include the cost of analysis	EA	1,000	\$313.98	\$313,980.00
16	4.2.1.5 Pitcher/Filter with Replacement Cartridge	EA	5,000	\$102.27	\$511,350.00
	\$5,112,605.00				

^{*}The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.