



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1363665

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0310

Vendor ID: VS0000044885

SO Doc ID: DNR2400000013

Legal Name: Greenstone Trailcraft

Published Date: 2/29/24

Alias/DBA:

Close Date: 3/12/24

Total Bid: \$296,657.25

Close Time: 13:30

Response Date: 03/12/2024

Status: Closed

Response Time: 8:48

Solicitation Description: Cacapon Resort State Park Bike Trails Phase 1

Responded By User ID: greenstoneTC

Total of Header Attachments: 4

Total of All Attachments: 4

First Name: Andrew

Last Name: Mueller

Email: muellerae88@gmail.com

Phone: 8646162689



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Building Construction Services				296657.25

Comm Code	Manufacturer	Specification	Model #
72120000			

**Commodity Line Comments:**

**Extended Description:**

Bike trail construction at Cacapon Resort State Park.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Andrew Mueller, president

(Address) 129 W 4th st, Frederick, MD, 21701

(Phone Number) / (Fax Number) (864) 616-2689

(email address) andrew@greens-tone-trailcraft.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Greens-tone Trailcraft  
(Company)

  
(Signature of Authorized Representative)

Andrew Mueller, President 3/11/24  
(Printed Name and Title of Authorized Representative) (Date)

(864) 616-2689  
(Phone Number) (Fax Number)

andrew@greens-tone-trailcraft.com  
(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM  
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

*(Check the box next to each addendum received)*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Greenstone Trail/Craft

Company

Adam M. K.

Authorized Signature

3/11/24

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



**BID BOND**

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Greenstone Trailcraft, LLC  
of 129 W 4th Street, Frederick, MD 21701, as Principal, and RLI Insurance Company  
of 9025 N. Lindbergh Drive, Peoria, IL 61615, a corporation organized and existing under the laws of the State of Illinois  
with its principal office in the City of Peoria, as Surety, are held and firmly bound unto the State  
of West Virginia, as Obligee, in the penal sum of 5% of Amount Bid (\$ 5%) for the payment of which,  
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the  
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for  
Cacapon Resort State Park Bike Trails Phase 1  
Solicitation No. CRFQ 0310 DNR2400000013

NOW THEREFORE,

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal  
attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform  
the agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in  
full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no  
event, exceed the penal amount of this obligation as herein stated.

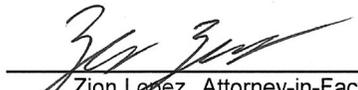
The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no  
way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby  
waive notice of any such extension.

WITNESS, the following signatures and seals of Principal and Surety, executed and sealed by a proper officer of Principal and  
Surety, or by Principal individually if Principal is an individual, this 1st day of March, 2024.

Principal Seal

Greenstone Trailcraft, LLC  
(Name of Principal)  
By   
(Must be President, Vice President, or  
Duly Authorized Agent)  
Andrew Mueller, President  
(Title)

Surety Seal

RLI Insurance Company  
(Name of Surety)  
  
Zion Lopez, Attorney-in-Fact



**IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance, must affix its seal, and must attach a power of attorney with its seal affixed.**

# POWER OF ATTORNEY

## RLI Insurance Company Contractors Bonding and Insurance Company

9025 N. Lindbergh Dr. Peoria, IL 61615  
Phone: 800-645-2402

### Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes executed, but may be detached by the approving officer if desired.

That **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, each an Illinois corporation, (separately and together, the "Company") do hereby make, constitute and appoint:

Karen Pecora-Barbour, Hellietchs Vanessa Lopez, Josh Lopez, Zion Lopez, Audrey Barbour, Ana Pina, jointly or severally

in the City of Westminster, State of Maryland its true and lawful Agent(s) and Attorney(s) in Fact, with full power and authority hereby conferred, to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds and undertakings in an amount not to exceed Twenty Five Million Dollars (\$25,000,000.00) for any single obligation.

The acknowledgment and execution of such bond by the said Attorney in Fact shall be as binding upon the Company as if such bond had been executed and acknowledged by the regularly elected officers of the Company.

**RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, as applicable, have each further certified that the following is a true and exact copy of a Resolution adopted by the Board of Directors of each such corporation, and is now in force, to-wit:

"All bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile."

IN WITNESS WHEREOF, the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, as applicable, have caused these presents to be executed by its respective Vice President with its corporate seal affixed this 21st day of December, 2022.



**RLI Insurance Company  
Contractors Bonding and Insurance Company**

By: B. W. Davis  
Barton W. Davis Vice President

State of Illinois }  
County of Peoria } SS

### CERTIFICATE

On this 18th day of January, 2022, before me, a Notary Public, personally appeared Barton W. Davis, who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company** and acknowledged said instrument to be the voluntary act and deed of said corporation.

I, the undersigned officer of **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company** this 1st day of March, 2024.

By: Catherine D. Glover  
Catherine D. Glover Notary Public

**RLI Insurance Company  
Contractors Bonding and Insurance Company**

By: Jeffrey D. Fick  
Jeffrey D. Fick Corporate Secretary



REQUEST FOR QUOTATION  
Cacapon Resort State Park  
Mtn Bike Trails- Phase I

EXHIBIT A – Pricing Page 1

Name of Bidder:

Greenstone Trail Craft

Address of Bidder:

129 W 4th St  
Frederick, MD, 21701

Phone Number of Bidder:

(864) 616-2689

WV Contractors License No.

WV063555

We, the undersigned, having examined the site and being familiar with the local conditions affecting the cost of the work and also being familiar with the general conditions to bidders, drawings, and specifications, hereby propose to furnish all materials, equipment, and labor to complete all work in a workmanlike manner, as described in the Bidding Documents.

**Base Bid**

The Bid shall consist of the construction of five (5) miles of Mountain Bike Trails and all the work described and specified in the Bidding Documents, Construction Plans, and Construction Specifications as Total Base Bid. The work shall be in accordance with Federal and State laws including WV DEP Stormwater Permit and include any other miscellaneous items for a complete installation. The Contract award shall be based on the lowest Total Base Bid.

**Total Base Bid:**

Lump sum for all labor, materials, and equipment as defined in the Bidding Documents.

**Written in numbers.**

296,657.25

**Total Base Bid:**

Lump sum for all labor, materials, and equipment as defined in the Bidding Documents.

**Written in words.**

Two hundred, ninety-six thousand  
six hundred fifty seven  
dollars and twenty-five cents

EXHIBIT A – PRICING PAGE 2  
Cacapon Resort State Park – Mountain Bike Trails

**Base Bid Unit Prices for Comparison- This Job is a Lump Sum Bid.**

The following Unit Price Items are to be included in the **Base Bid**. (\*please ensure the lump sum total base bid amounts on pricing page 1 and 2 match\*)

No.	Description	Quantity	Unit Price	Ext. Price
C1	Trail Segment 201 - 4' Wide Bike Optimized Single Trail (Includes all activities related to trail as detailed and permitted, including brushing, tread construction, rip rap dissipaters, climbing and descending turns)	3,434 LF	8.00	27,472.00
C2	Trail Segment 554a - 4' Wide Bike Optimized Single Trail (Includes all activities related to trail as detailed and permitted, including brushing, tread construction, rip rap dissipaters, climbing and descending turns)	5,252 LF	8.00	42,016.00
C3	Trail Segment 554b - 3' Wide Bike Optimized Single Trail (Includes all activities related to trail as detailed and permitted, including brushing, tread construction, rip rap dissipaters, climbing and descending turns)	6,883 LF	8.00	55,064.00
C4	Trail Segment 555 - 3' Wide Bike Optimized Single Trail (Includes all activities related to trail as detailed and permitted, including brushing, tread construction, rip rap dissipaters, climbing and descending turns)	2,160 LF	8.00	17,280.00
C5	Trail Segment 556 - 3' Wide Bike Optimized Single Trail (Includes all activities related to trail as detailed and permitted, including brushing, tread construction, rip rap dissipaters, climbing and descending turns)	7,105 LF	8.00	56,840.00
C6	Trail Segment 560 - 3' Wide Bike Optimized Single Trail (Includes all activities related to trail as detailed and permitted, including brushing, tread construction, rip rap dissipaters, climbing and descending turns)	3,712 LF	8.00	29,696.00
C7	Trail Hub Construction	5 EACH	1000.00	5,000.00
C8	Site Crafted Compost Log	677 LF	5.25	3554.25
C9	Boardwalk	64 LF	265.00	16,960.00
C10	Rock Armor	451 LF	25.00	11,275.00
C11	Alternate Line	1,000 LF	10.00	10,000.00
C12	Rock Wall (Wall Face)	600 SF	35.00	21,000.00
C13	EDA/NPDES Site Signage	1 LS	500.00	500.00
			<b>Total Base Bid:</b>	<b>\$ 296,657.25</b>



## Cacapon Trail Project Reference Sheet

Greenstone TrailCraft is a Maryland-based contractor focusing entirely on trail services, including design, maintenance, and turnkey construction of many types of trails. Our primary area of expertise is multi-use, natural surface trail construction in central Appalachian terrain. Our base in Frederick, Maryland offers close proximity to the project site, and our team is intimately familiar with the particular nuances of local topography, soils, and forest types. Our goal is to craft sustainable trails in technical terrain, offering exciting user experiences while reducing maintenance workload for land managers.

- Age of Firm: 5 Years
- Areas of Specialty: natural surface singletrack, rock work, bike-optimized trails, trail design, installation of wood features.
  
- **Reference Projects**
  - **Dans Mountain State Park** (June 2022-May 2023)
    - Project Location: Lonaconing, MD
    - Description: This project is composed of a 4.5-mile natural surface singletrack trail loop in technical mountain terrain. The approximately 30" wide trail was constructed to the "blue" specification on the MPS trail matrix and contains significant rock armoring, numerous climbing turns, terrain obstacles, and an overall natural aesthetic.
    - Contract Amount: \$136,500
    - References: Dan Hudson, MDDNR (443) 569-1477
  
  - **Greenbrier State Park** (Jun-Oct 2020)
    - Project Location: Boonsboro, MD
    - Description: Worked as primary contractor to perform detail layout and new trail construction in rocky, mountainous terrain. Total new trail construction was approximately 1.5 miles, including two 20' bridges with filter logs.
    - Contract Amount: \$48,000
    - Reference: Michael Burditt, Assistant Park Manager. (301) 471-5488
  
  - **Patapsco Valley State Park**, Ellicott City, MD (2020-present)
    - Project Location: Hollofield, Pickall, Mckeldin, and Hilton areas of PVSP
    - Description: Greenstone has completed 5 contracts in PVSP for both MDDNR and the Friends of PVSP. The projects required the construction and daily-finish of contouring, technical singletrack in rocky and steep terrain. It required logical, fluid integration with existing trails and intersections. Multiple timber trail structures were installed with erosion controls to protect stream waters.
    - Contract Amount: \$200,000 (all contracts, approximately 5 mi)
    - Reference: Dave Ferraro, Executive Director, Friends of PVSP (410) 463-1301