



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1241565

Procurement Type: Central Purchase Order

Vendor ID: 000000229169

Legal Name: CONTINENTAL FLOORING CO

Alias/DBA:

Total Bid: \$105,570.00

Response Date: 07/12/2023

Response Time: 15:25

Responded By User ID: continental1

First Name: Tracy

Last Name: Johnson

Email: gatekeeper@continentalfloor

Phone: 800-825-1221

SO Doc Code: CRFQ

SO Dept: 0310

SO Doc ID: DNR2300000012

Published Date: 7/11/23

Close Date: 7/18/23

Close Time: 13:30

Status: Closed

Solicitation Description: Canaan Valley Resort Conference Rooms
New Carpeting

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Building and Facility Construction and Maintenance Services				105570.00

Comm Code	Manufacturer	Specification	Model #
72000000			

Commodity Line Comments:

Extended Description:

Building and Facility Construction and Maintenance Services

BID BOND

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Continental Flooring Company
of 9319 N. 94th Street, Suite 1000, Scottsdale, AZ 85258, as Principal, and Employers Mutual Casualty Company
of P.O. Box 712, Des Moines, IA 50306, a corporation organized and existing under the laws of the State of Iowa
with its principal office in the City of Des Moines, as Surety, are held and firmly bound unto the State
of West Virginia, as Obligee, in the penal sum of Five Percent of Amount Bid (\$ 5%) for the payment of which,
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for
Canaan Valley Resort Conference Rooms New Carpeting

NOW THEREFORE,

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal
attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform
the agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in
full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no
event, exceed the penal amount of this obligation as herein stated.

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no
way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby
waive notice of any such extension.

WITNESS, the following signatures and seals of Principal and Surety, executed and sealed by a proper officer of Principal and
Surety, or by Principal individually if Principal is an individual, this 28 day of July, 2023.

Principal Seal

Continental Flooring Company

(Name of Principal)

By

(Must be President, Vice President, or
Duly Authorized Agent)

Christopher L. Coleman, President

(Title)

Surety Seal

Employers Mutual Casualty Company

(Name of Surety)

Melanie Ankeney
Melanie Ankeney Attorney-in-Fact

**IMPORTANT -- Surety executing bonds must be licensed in West Virginia to transact surety insurance, must affix its seal, and
must attach a power of attorney with its seal affixed.**



P.O. Box 712 • Des Moines, Iowa 50306-0712

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

KNOW ALL MEN BY THESE PRESENTS, that:

- 1. Employers Mutual Casualty Company, an Iowa Corporation
- 2. EMCASCO Insurance Company, an Iowa Corporation
- 3. Union Insurance Company of Providence, an Iowa Corporation
- 4. Illinois EMCASCO Insurance Company, an Iowa Corporation
- 5. Dakota Fire Insurance Company, a North Dakota Corporation
- 6. EMC Property & Casualty Company, an Iowa Corporation

hereinafter referred to severally as "Company" and collectively as "Companies", each does, by these presents, make, constitute and appoint:

MELANIE ANKENEY

its true and lawful attorney-in-fact, with full power and authority conferred to sign, seal, and execute the Bid Bond

Any and All Bonds

and to bind each Company thereby as fully and to the same extent as if such instruments were signed by the duly authorized officers of each such Company, and all of the acts of said attorney pursuant to the authority hereby given are hereby ratified and confirmed.

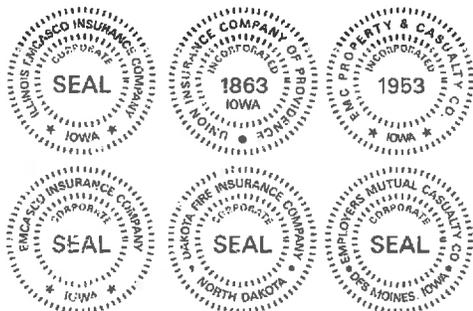
AUTHORITY FOR POWER OF ATTORNEY

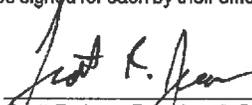
This Power-of-Attorney is made and executed pursuant to and by the authority of the following resolution of the Boards of Directors of each of the Companies at the first regularly scheduled meeting of each company duly called and held in 1999:

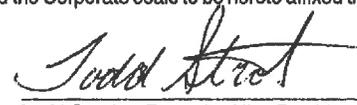
RESOLVED: The President and Chief Executive Officer, any Vice President, the Treasurer and the Secretary of Employers Mutual Casualty Company shall have power and authority to (1) appoint attorneys-in-fact and authorize them to execute on behalf of each Company and attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof; and (2) to remove any such attorney-in-fact at any time and revoke the power and authority given to him or her. Attorneys-in-fact shall have power and authority, subject to the terms and limitations of the power-of-attorney issued to them, to execute and deliver on behalf of the Company, and to attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof, and any such instrument executed by any such attorney-in-fact shall be fully and in all respects binding upon the Company. Certification as to the validity of any power-of-attorney authorized herein made by an officer of Employers Mutual Casualty Company shall be fully and in all respects binding upon this Company. The facsimile or mechanically reproduced signature of such officer, whether made heretofore or hereafter, wherever appearing upon a certified copy of any power-of-attorney of the Company, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS THEREOF, the Companies have caused these presents to be signed for each by their officers as shown, and the Corporate seals to be hereto affixed this 22nd day of September, 2022.

Seals




 Scott R. Jean, President & CEO
 of Company 1; Chairman, President
 & CEO of Companies 2, 3, 4, 5 & 6


 Todd Strother, Executive Vice President
 Chief Legal Officer & Secretary of
 Companies 1, 2, 3, 4, 5 & 6

On this 22nd day of September, 2022 before me a Notary Public in and for the State of Iowa, personally appeared Scott R. Jean and Todd Strother, who, being by me duly sworn, did say that they are, and are known to me to be the CEO, Chairman, President, Executive Vice President, Chief Legal Officer and/or Secretary, respectively, of each of the Companies above; that the seals affixed to this instrument are the seals of said corporations; that said instrument was signed and sealed on behalf of each of the Companies by authority of their respective Boards of Directors; and that the said Scott R. Jean and Todd Strother, as such officers, acknowledged the execution of said instrument to be their voluntary act and deed, and the voluntary act and deed of each of the Companies.

My Commission Expires October 10, 2025.


 Notary Public in and for the State of Iowa



CERTIFICATE

I, Ryan J. Springer, Vice President of the Companies, do hereby certify that the foregoing resolution of the Boards of Directors by each of the Companies, and this Power of Attorney issued pursuant thereto on 22nd day of September, 2022, are true and correct and are still in full force and effect.

In Testimony Whereof I have subscribed my name and affixed the facsimile seal of each Company this 28 day of June, 2023


 Vice President



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Construction

Proc Folder: 1241565		Reason for Modification: Addendum #1 issued to extend bid close date, publish revised plan details, and publish pre-bid sign in sheet.
Doc Description: Canaan Valley Resort Conference Rooms New Carpeting		
Proc Type: Central Purchase Order		
Date Issued	Solicitation Closes	Solicitation No
2023-07-05	2023-07-13 13:30	CRFQ 0310 DNR2300000012
		Version
		2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 000000229169
Vendor Name : Continental Flooring Company
Address : 9319 N. 94th Way, Suite 1000
Street :
City : Scottsdale
State : Arizona **Country :** USA **Zip :** 85258
Principal Contact : Peter J. Coleman
Vendor Contact Phone: 800-825-1221 **Extension:** 1238

FOR INFORMATION CONTACT THE BUYER
 Joseph E Hager III
 (304) 558-2306
 joseph.e.hageriii@wv.gov

Vendor Signature X  **FEIN#** 86-0369902 **DATE** 7/12/2023

All offers subject to all terms and conditions contained in this solicitation
 Christopher L. Coleman, President

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of The West Virginia Division of Natural Resources, Canaan Valley Resort State Park to establish a contract for the installation of new carpeting and trim in the conference rooms per the attached specifications and terms and conditions.

INVOICE TO**SHIP TO**

DIVISION OF NATURAL
RESOURCES
PARKS & RECREATION-PEM
SECTION
324 4TH AVE
SOUTH CHARLESTON WV
US

DIVISION OF NATURAL
RESOURCES
CANAAN VALLEY RESORT
134 HEADQUARTERS RD
DAVIS WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Building and Facility Construction and Maintenance Services				\$105,570.00

Comm Code	Manufacturer	Specification	Model #
72000000	As specified		

Extended Description:

Building and Facility Construction and Maintenance Services

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
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EXHIBIT A – PRICING PAGE
WV DNR Canaan Valley Resort State
Park Canaan Valley Conference Center
New Carpeting

Name of Vendor:

Continental Flooring Company

Address of Vendor:

9319 N. 94th Way, Suite 1000
Scottsdale, Arizona 85258

Phone Number of
Vendor:

800-825-1221

WV Contractors License
No.

WV- 022458

We, the undersigned, having examined the site and being familiar with the local conditions affecting the cost of the work and also being familiar with the general conditions to bidders, drawings, and specifications, hereby proposes to furnish all materials, equipment, and labor to complete all work in a workmanlike manner, as described in the Bidding documents.

"A" Base Bid

The Base Bid shall consist of all the work described in the Bidding Documents including the Plans, Project Manual, and any addendums not identified as an additive alternate.

Total Base Bid:

Lump sum for all labor, materials, and equipment necessary for a complete project.

Written in numbers.

\$105,570.00

Total Base Bid: "A"

Lump sum for all labor, materials, and equipment necessary for a complete project.

Written in words.

One Hundred Five Thousand Five Hundred Seventy Dollars

Total Bid Amount is the TOTALS of A =

\$ 105,570.00



State of West Virginia
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT
West Virginia Code §21-1D-5

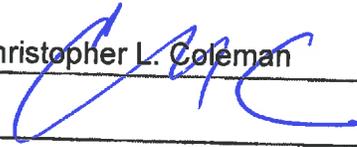
I, Christopher L. Coleman, after being first duly sworn, depose and state as follows:

1. I am an employee of Continental Flooring Company; and,
(Company Name)
2. I do hereby attest that Continental Flooring Company
(Company Name)

maintains a written plan for a drug-free workplace policy and that such plan and policy are in compliance with **West Virginia Code §21-1D**.

The above statements are sworn to under the penalty of perjury.

Printed Name: Christopher L. Coleman

Signature: 

Title: President

Company Name: Continental Flooring Company

Date: 7/12/2023

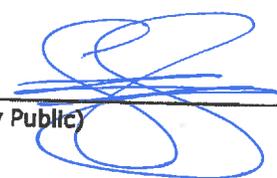
STATE OF ~~WEST VIRGINIA~~, ARIZONA

COUNTY OF Maricopa, TO-WIT:

Taken, subscribed and sworn to before me this 12 day of July, 2023.

By Commission expires 11/25/2023

(Seal)


(Notary Public)



DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Peter J. Coleman, Sr. Estimator

(Address) 9319 N. 94th Way, Suite 1000, Scottsdale, Arizona 85258

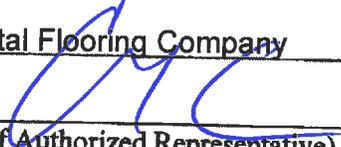
(Phone Number) / (Fax Number) 800-825-1221 / 866-553-8892

(Email address) pcoleman@continentalflooring.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Continental Flooring Company
(Company)


(Signature of Authorized Representative)

Christopher L. Coleman, President 7/12/2023
(Printed Name and Title of Authorized Representative) (Date)

800-825-1221 / 866-553-8892
(Phone Number) (Fax Number)

pcoleman@continentalflooring.com
(Email Address)

**ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:**

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

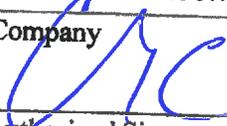
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Continental Flooring Company

Company


Authorized Signature

Christopher L. Coleman, President

7/12/2023

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Continental Flooring Company - National Installation References

Customer Name	Location	Materials Installed	Comp Date	Contract Amount	Contact Name	Contact
Blackshear Elem School	Blackshear, GA	Flooring replacement	Dec-22	\$ 460,635.00	Harbin Farr	912-288-6740
Blackshear Middle School	Blackshear, GA	Flooring replacement	Dec-22	\$ 405,541.00	Harbin Farr	912-288-6740
Governors Office State of WV	Charleston, WV	Carpet and Flooring Replacement	Nov-22	\$ 119,726.00	Eric Miller	304-558-2000
Pines Point Senior Residence	Pembroke Pines, FL	Installation of VCT	Nov-22	\$ 97,244.00	Matt Desharnais	954-261-7207
Seguin Housing Authority	Seguin, TX	LVT and layover installation	Nov-22	\$ 189,568.00	Robert Garcia	504-881-5269
City of Henderson-Black Mtn Rec Center	Henderson, NV	Install and supply of LVT	Nov-22	\$ 199,830.00	Jerry Hagen	702-267-3293
DePere Housing Authority	DePere, WI	Walk off carpet tile, tread and base	Nov-21	\$ 109,536.00	Wade Schmechel	920-336-0755
Oxnard Housing Authority	Oxnard, CA	VCT and base	Feb-21	\$ 376,372.00	Deborah Jones	805-385-8041
North Andover Housing Authority	North Andover, MA	LVT and stair treads	Oct-20	\$ 84,690.00	Gary Boucher	978-408-4711
Harris County Public Library	LaPorte, TX	Carpet tile and base	Sep-20	\$ 107,204.00	David Hefner	281-470-5160
Sommerville Housing Authority	Sommerville, MA	LVT	Jun-20	\$ 111,035.00	Brian Langton	617-331-2397
Merced Community College	Merced, CA	Carpet Tile	Jan-20	\$ 78,900.00	Stacey Hicks	209-384-6225
School District of Greenville County	Greenville County, SC	Armstrong VCT, Flexco 4" base	Jul-19	\$ 484,231.92	Jason Franklin	864-355-8078
Rock Island RAD LP	Rock Island, IL	Carpet Tile, LVT, base	Aug-19	\$ 78,987.00	Jeff Westerfield	309-429-2992
Hillsborough Cty Aviation Auth.	Tampa, Florida	Custom pattern match carpet	Aug-19	\$ 904,950.00	Carol Cowen	813-870-7875
Hopewell Public Schools	Hopewell, VA	Armstrong VCT, Flexco Base	Aug-19	\$ 82,217.06	Patrick Barnes	804-541-6400
Autauga County Schools	Prattville, AL	Flooring Installation	Jul-19	\$ 283,541.00	Jay Thompson	334-799-3035
Eldorado Memorial Library	Eldorado, IL	Carpet and Flooring Replacement	May-19	\$ 67,147.00	John C. Baker	618-993-8250
Erie International Airport	Erie, PA	Johnsonite and Congoleum flooring	May-19	\$ 157,254.00	Ian Bogle	814-833-4558
Chicopee Housing Authority	Chicopee, MA	Ruvver tile and stair treads	Feb-19	\$ 176,154.00	Robert Kachinski	413-592-6132
State of West Virginia	Huntington, WV	Shaw Stacked Tile	Feb-19	\$ 245,988.00	David Parsons	304-550-9650
Luke AFB	Luke AFB, AZ	Durkan , Amtico Vintage and Daltile	Jan-19	\$ 139,505.50	Jane Yates	575-915-4685
City of La Porte	La Porte, TX	Installed LVT and Carpet	Dec-18	\$ 124,809.30	Cherell Daeumer	281-470-5123
Peterson AFB	Colorado Springs, CO	Installed Carpert and Ceramic	Nov-18	\$ 239,095.00	Sean Dooley	719-556-4024
US Navy	San Diego, CA	Flooring Replacement	Sept 18	\$ 131,830.00	Elisa R. Wing	858-386-9543
Stanislaus County	Modesto, CA	Installed Carpet Tile	July-18	\$ 109,680.00	Mike Herzog	209-661-6123
GSA San Diego	San Diego, CA	Various Projects	Apr-18	\$ 400,000.00	Warren Leske	415-696-1174
USC Aiken B&E Building Repairs	Aiken SC	Floor Repairs	Mar-18	\$ 271,696.00	Brian Enter	803-641-3254
El Paso County Colorado	Colorado Springs	Carpet Replacement	Mar-18	\$ 124,380.00	Tom Sesler	719-520-6560
Little Rock Courthouse/ Post Office	Litter Rock, AR	Installed Carpet Tiles	Mar-18	\$ 148,380.00	Eric Johnson	501-707-2400
Oxnard Housing Authority	Oxnard, CA	VCT and base	Dec-17	\$ 362,500.00	Deborah Jones	805-385-8041
Frank Lemon Gym School	Jefferson, LA	Gym Floor Replacement	Dec-17	\$ 103,711.00	Brad Roth	504-813-7014
Rutherford County Schools	Murfressboro, TN	Install carpet tiles and base	May-17	\$ 240,975.00	Drew Hodge	615-893-5815
Bloomsburg University	Bloomsburg, PA	Install Mohawk carpet and base	Apr-17	\$ 124,067.00	Kevin Whitney	570-389-4579
Minneapolis Veterans Home	Minneapolis, MN	Install carpet and base	Jan-17	\$ 283,830.00	Jesse Klankowski	612-331-7178
San Diego GSA	San Diego, CA	Shaw Carpet Tiles	Nov-16	\$ 319,837.30	David Dilks	619-696-2816
Tampa International Airport	Tampa, Florida	Carpet replacement	May-16	\$ 697,000.00	Adam Smith	813-676-4337
Department of Veterans Affairs	Jamaica, NY	Install Flexco LVT	Apr-16	\$ 170,478.34	Dominik Gammon	714-526-1000
Cheraw Housing Authority	Cheraw, SC	LVT and base	Sep-15	\$ 262,118.50	Eddie Jenkins	843-669-4163
US Air Force	Peterson AFB, CO	Install VCT & Base	Jun-15	\$ 118,485.80	Sean Dooley	719-556-4024
Maxwell AFB	Montgomery, AL	Install carpet, rubber flooring and base	Apr-14	\$ 112,651.59	Susan Thomas	210-395-7869
Town of West Hartford	West Hartford, CT	VCT and base	Aug-13	\$ 405,929.56	Michael Longo	860-561-7927
Amy National Guard	Gulfport, MS	Carpet, VCT and Base	Aug-12	\$ 398,300.00	Dennis Shadwell	228-323-0207
Town of Maynard	Maynard, MA	VCT and Cove Base	Jul-12	\$ 160,635.85	Gregg Lefter	978-897-1308
Oxnard Housing Authority	Oxnard, CA	Sheet Vinyl and base	Apr-12	\$ 374,891.00	Mehrdad Rahimi	805-385-8033
SSA Administration	Philadelphia, PA	Shaw Carpet Tiles	Dec-11	\$ 265,380.00	Barry Ellis	215-597-8204
California State University	Hayward, CA	Carpet and sheet vinyl	Sep-11	\$ 587,888.00	Keat Saw	510-885-3968
County of San Joaquin	Stockton, CA	Carpet and VCT	Apr-11	\$ 894,396.30	Gabrial Karam	209-468-3357

OVERVIEW OF EXPERIENCE

Continental Flooring Company, headquartered in Scottsdale, Arizona, was established in 1979. We are a nationwide flooring contractor. For over 40 years, we have been dedicated to principally serving Federal, State, County and Municipal Governments; Educational Institutions; Public Housing Authorities; and other public sector agencies throughout the United States.

Additionally, we are a long time GSA flooring contractor with a history of carpet and resilient flooring installation throughout the United States.

Our professional performance represents dedication to providing first class workmanship, combined with faithful conformance to the strict governing specifications at some of the industry's most competitive prices. We persist in keeping up with the current trends and products, while still providing the old fashioned service that has helped us get to where we are today.

As a family-owned business, we have stressed the commitment by our staff to provide the very best service to our customers throughout the Company's history. A philosophy and practice of caring professionalism permeates our sales and operations functions. This approach to doing business has paid off in that the majority of our customer base has been referred to Continental Flooring Company by other satisfied customers.

Our business philosophy is best described by our dedication to customer satisfaction. This philosophy can best be summed up by a statement by the late James G.F. Coleman, Founder of Continental Flooring Company, "...we believe in supporting the industry (floor covering) and providing the opportunity for customers to get the best value they can for their money." To accomplish this, Continental Flooring Company makes every effort to operate as a totally committed customer service oriented organization.

We are proud to make the statement that throughout our Company's history we never been debarred from doing business with any government agency. This is primarily due to our record of conforming to contract and/or product specifications and standards. Our project managers strive to perform within forecasted costs and should we experience cost overruns not attributed to a customer negotiated change order, we do not pass that cost overrun along to the customer.

The staff of Continental Flooring Company persists in keeping up with current trends in product innovation and installation techniques to provide our customers with the best possible products, service and price availability. With our vast knowledge and experience in the floor covering industry, Continental Flooring Company, teamed with the top floor covering manufacturers in the industry, adds a full package of the highest quality products and services available at the best value.

Our vast experience throughout the country has provided us with the knowledge and experience necessary to handle projects similar to the size and complex scope presented. Throughout the course of work, Continental Flooring Company staff has proven time and again that our leadership within the floor covering industry is second to none. No matter the size or scope of the project, our staff strives to provide the highest level of professionalism and skill to insure that the project runs as smoothly as possible, with minimal interruption to the end user. We attach references to include recently completed and current contracts.

Continental Flooring Company has extensive experience in working on floor covering projects within occupied facilities. This experience has provided our staff the knowledge necessary to complete projects within occupied facilities with minimal disruption.

Our staff attends regular training sessions for professional development, as well as industry training sessions offered by our manufacturers. This corporate commitment to continuing education ensures that our staff is able to provide the most updated installation methods on the cutting edge of the floor covering industry.

The average tenure at Continental Flooring Company is over 15 years. With minimal corporate turnover, our staff's knowledge is top notch, and continues to grow every day through training. In addition, Continental Flooring Company is committed to its customers and employees by providing cutting edge technology. Our accounting software was custom designed to fulfill the unique needs of our customers. Our sales staff and project managers work with a state-of-the-art digital CAD system, allowing us to minimize the amount of waste on a project substantially, even within the most complex situations. In addition, we have recently upgraded to Microsoft Dynamics CRM which will allow us to e-communicate with our customers even more effectively and manage our customer accounts at a whole new level.

The staff within the Operations Division of Continental Flooring Company are organized in a multi-tier format to insure the highest level of service to our customers. With the support of Project Coordinators, our Project Managers have the ability to efficiently manage several projects at one time. Customers are provided a primary in-office contact, a secondary in-office contact, as well as an on-site contact. Project Managers are assigned projects based on their current workload. With a rotating assignment philosophy, workload is spread evenly amongst the Project Management teams. If awarded this contract it would be the intention of Continental Flooring Company to assign the project management of this project to our Vice President of Operations, Mr. Gary McMahon.