



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 4

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Procurement Folder: 1268964

Procurement Type: Central Purchase Order

Vendor ID: 000000208054

Legal Name: LANDMARK SALES

Alias/DBA: MICHAEL J MCWHORTER

Total Bid: \$111,030.00

Response Date: 10/02/2023

Response Time: 15:15

Responded By User ID: lmsbrian

First Name: Brian

Last Name: Mills

Email: brian@landmarkforestry.com

Phone: 304-269-4831

SO Doc Code: CRFQ

SO Dept: 0305

SO Doc ID: FOR2400000003

Published Date: 9/28/23

Close Date: 10/3/23

Close Time: 13:30

Status: Closed

Solicitation Description: WVDOF - 50 HANDHELD COMPUTERS & COMPUTER SOFTWARE

Total of Header Attachments: 4

Total of All Attachments: 4

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	HANDHELD COMPUTERS	50.00000	EA	450.000000	22500.00

Comm Code	Manufacturer	Specification	Model #
43211504			

Commodity Line Comments: Unit price represents the total cost per Handheld computer and necessary components (SD storage card and carrying strap), in accordance with the quote specifications

Extended Description:
HANDHELD COMPUTERS

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	TIMBER CRUISING SOFTWARE	50.00000	EA	1770.600000	88530.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Unit Price represents the total cost for 1 copy of the Cruise Control 3.0 Forest Inventory Software Program including all software, software updates, installation, training, and technical support, for 2 years.

Extended Description:
TIMBER CRUISING SOFTWARE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	MANUFACTURER'S WARRANTY	50.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
84101503			

Commodity Line Comments: Manufacturer's Warranty and warranty support of the handheld devices called for in the quote are included in the software unit cost item.

Extended Description:
MANUFACTURER'S WARRANTY

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Brian Mills Project Director

(Address) PO Box 205, Horner WV 26372

(Phone Number) / (Fax Number) 304-269-4831

(email address) brian@landmarkforestry.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Landmark Sales

(Company) Brian J. Mills

(Signature of Authorized Representative)

Brian Mills Project Director 10/2/2023

(Printed Name and Title of Authorized Representative) (Date)

304-269-4831

(Phone Number) (Fax Number)

brian@landmarkforestry.com

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ FOR2400000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Landmark Sales

Company

Brian J. Mills

Authorized Signature

10/2/2023

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A – Pricing Page
CRQS 0305 FOR2400000001
50 Handheld Computers & Software

Section	Description	Manufacturer and Model if Bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
3.1.1	Handheld Computers	Oukitel WP26	EA	50	\$450.00	\$ 22,500.00
3.1.2	Timber Cruising Software	Cruise Control 3.0	EA	50	\$1,770.60	\$ 88,530.00
3.1.3	Manufacturer's Warranty	Included with Software	EA	50	\$0.00	\$ 0.00

Please note: This information is being captured for auditing purposes.
Any product or service not on the Agency provided Cost Sheet will not be allowable. The state cannot accept alternate pricing pages, failure to use Exhibit A Cost Sheet could lead to disqualification of vendors bid.
Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

BIDDER /VENDOR INFORMATION:

Vendor Name:	Landmark Sales
Address:	PO Box 205
City, St. Zip:	Horner, WV 26372
Phone No.:	304-269-4831
Email Address:	brian@landmarkforestry.com

Brian J. Mills

Vendor Signature:

10/2/2023

Date:

WV Division of Forestry
Attn: Charles Copeland
7 Players Club Dr.
Charleston, WV 25311

It is our privilege to provide a quote for the software and hardware needs of the WVDof for a forest inventory software system. Landmark Forestry has decades of experience and use with what we believe to be the best end to end, software-based data collection solution for forest inventory data. Included with the Cruise Control Software is our in-field navigation software, OnPoint, which is a vital component to accuracy and efficiency in the field.

Cruise Control 3.0 is Landmark Forestry's industry leading forest inventory software providing the best technology-based inventory tool for the Appalachian Hardwood Region. Our software and hardware solution meets or exceeds the technical requirements listed in the bid request. Below is a quick summary of the software and hardware components.

Software—Cruise Control 3.0 includes 3 software components:

-  **Cruise Control Handheld** operates on the robust and flexible Android Operating System, providing field foresters a comprehensive data entry solution that is faster than traditional methods, more reliable with automated backups, and more accurate with the help of data validation and designated entry processes.
 - Multi-user cruise setup
 - Share Via WiFi and Bluetooth
 - Single page Point Sample and 100% Entry Screen
 - Seamless transition to/from OnPoint
 - Customizable data collection

-  **OnPoint** is the companion navigation resource to Cruise Control 3.0 utilized for in-the-field navigation, on-the-fly inventory creation options, and quick-view project status. Quickly create projects, navigate with off-line basemaps, and save time from point to point.
 - Create Tract Boundaries
 - Create Point Sample Grid
 - Create Points of Interest
 - Navigate
 - View Offline Maps
 - View Tax Parcels

-  **Cruise Control Desktop** is the Microsoft Windows*-based component to Cruise Control 3.0 that allows for more comprehensive project set-up and generation of customizable reporting in a desktop environment. Distribute data cruise files, compile field data, and generate reports in a simple to use environment. *Windows 10 required.
 - Set Custom Cruise Profiles
 - Manage Company/User Settings
 - Create and Distribute Cruises and Mapping
 - Manage and Edit Cruise Data
 - Report and Print

Hardware—Android-based, Highly Ruggedized, Field Tested:

We have chosen data collection devices that are able to operate in the challenging conditions faced by field personnel. Durability, Long battery life, high-speed performance, large screen area, and reliable GPS signal are some of the most important factors when selecting the platform to operate the Cruise Control 3.0 Software. For this quote we will be providing the Oukitel WP26. It comes as the next iteration of a long line of rugged and reliable Oukitel devices that have been tested and proven in the field and specifically in the operation of Cruise Control and OnPoint applications.

Sincerely,



Brian Mills
Project Director
Cruise Control Sales and Support
Landmark Sales
Landmark Forestry LLC
304-269-4831
brian@landmarkforestry.com