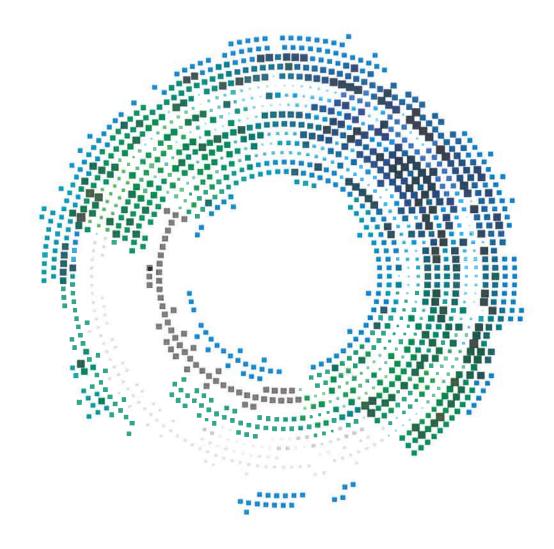
Deloitte.



West Virginia Office of Technology (WVOT) Cost Proposal

Subject: OT Assessment and Consulting Services (OT22144)

RFP# CRFP 0231 OOT2200000002

Vendor: Deloitte Consulting LLP

Address: 901 East Byrd St West Tower,

Suite 820, Richmond, VA 23219

Contact Person: Keyanna Conner
Telephone: +1 (757) 894-0935
Fax: +1 (884) 439-0722
Email: kconner@deloitte.com

Signature : Teyawa Com Date: July 12, 2022

Oregon Housing and Community Services (OHCS)
Implementation of a Customer Relations Management Solution using MS Dynamics and related Consulting Services
RFP NO. OHCS-7101-22

July 12, 2022

Jessica L Hovanec Senior Buyer 2019 Washington Street, East Charleston, WV 25305

Fax: (304) 558-3970

E-mail: jessica.l.hovanec@wv.gov

RE: Request for Proposal No. CRFP 0231 OOT2200000002 OT Assessment and Consulting Services

Dear Ms. Hovanec,

Deloitte* is pleased to submit this cost proposal to West Virginia Office Of Technology ("WVOT" or "you" or "client") in response to your Request for Proposal (RFP) OT Assessment and Consulting Services.

We understand first-hand the complexity of modernizing enterprise technology services and its associated organizational change management. Our team of former state government IT leaders will leverage direct experience designing and implementing strategic technology governance and service delivery models to support WVOT's overall business and transformation goals.

We are excited by the prospect of working with you, and we hope our proposal conveys our enthusiastic commitment, and our investment to bring seasoned state government and technical leaders to serve as trusted advisors to WVOT on your technology modernization journey.

We look forward to working with you to help you achieve optimum value to WVOT. Should you have any additional questions, concerns, or comments regarding our response, please do not hesitate to contact me at +1 (757) 894-0935 or via email at kconner@deloitte.com.

Yours sincerely,

Keyanna Conner Managing Director

Deloitte 2022 Page 2

^{*} As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Contents

Cover Letter	•
Section: 1 - Cost Sheet - Attachment A	ı

Deloitte 2022 Page 3

Section: 1 - Cost Sheet - Attachment A

Cost Sheet Element	Unit Cost	Unit of Measure	Estimated Quantity	Extended Cost
Phase 1	\$1,325,000	Lump Sum	1	\$1,325,000
Phase 2	\$490,000	Lump Sum	1	\$490,000
Principal / Executive Consultant	\$425	HOUR	50	\$21,250
Senior Consultant	\$300	HOUR	200	\$60,000
Consultant	\$230	HOUR	200	\$46,000
IT Financial Subject Matter Expert	\$310	HOUR	75	\$23,250
Enterprise Architecture Subject Matter Expert	\$310	HOUR	75	\$23,320
		1.	Total Bid Amount	\$1,988,820

Deloitte 2022 Page 4