



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1046950

Procurement Type: Central Purchase Order

Vendor ID:

Legal Name: DIGITAL ONE TECHNOLOGY

Alias/DBA:

Total Bid: \$20,092.94

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 1400

SO Doc ID: AGR2200000029

Published Date: 6/8/22

Close Date: 6/9/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1046950  
**Solicitation Description:** CISCO FIREPOWER 2110 NGFW OR EQUAL  
**Proc Type:** Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2022-06-09 13:30	SR 1400 ESR06062200000007652	1

**VENDOR**  
 VS0000040299  
 DIGITAL ONE TECHNOLOGY

**Solicitation Number:** CRFQ 1400 AGR2200000029  
**Total Bid:** 20092.93999999999869032762944 **Response Date:** 2022-06-06 **Response Time:** 13:10:10  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

Crystal G Husted  
 (304) 558-2402  
 crystal.g.husted@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	5466.210000	10932.42

Comm Code	Manufacturer	Specification	Model #
43222501			

**Commodity Line Comments:**

**Extended Description:**

Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	1011.280000	2022.56

Comm Code	Manufacturer	Specification	Model #
81112201			

**Commodity Line Comments:**

**Extended Description:**

Cisco Smartnet Solution Support 8X5

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	3385.470000	6770.94

Comm Code	Manufacturer	Specification	Model #
43222501			

**Commodity Line Comments:**

**Extended Description:**

5 Year

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	269.800000	269.80

Comm Code	Manufacturer	Specification	Model #
43222501			

**Commodity Line Comments:**

**Extended Description:**

2 Devices

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cisco Smartnet Software Support Service	1.00000	EA	97.220000	97.22

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Cisco Smartnet Software Support Service



*ProjectManagers@DigitalOneTechnology.com*

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**State of West Virginia**  
**Department of Administration**  
**Purchasing Division**  
% Ms. Crystal Hustead  
2019 Washington Street East  
Charleston, WV 25305  
[crystal.g.hustead@wv.gov](mailto:crystal.g.hustead@wv.gov)  
(304) 558-3970

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Dear Ms. Hustead,

Thank you for your consideration of our proposal in response to CRFQ AGR2200000029.  
We are pleased to submit this proposal for your consideration!

Digital One is a full service technology company with experience across the spectrum of the corporate networking field. We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers. Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software. Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

In the proposal, you will find more information concerning Digital One as a business, our philosophy, and our dedicated staff, the number of which is sufficient to immediately begin work on this project. This proposal shall be valid for sixty (60) calendar days upon submission.

In closing, we thank you again for your consideration of the proposal to follow this cover letter.

Sincerely,

*Linda Peterson*  
**Linda Peterson**, R&D Project Manager  
[LPeterson@DigitalOneTechnology.com](mailto:LPeterson@DigitalOneTechnology.com)

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**SPIN:** 143053090 / **SCC ID:** 0715926-2 / **TIN/EIN:** 27-1171974 / **DUNS:** 023230556

## State of West Virginia

Department of Administration  
Purchasing Division

*CRFQ AGR2200000029*

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## CRFQ AGR2200000029:

For your consideration, Digital One Technology presents the following proposal in response to the above-reference Request for Quotes.



## About Us / Our Staff

Digital One is a full service technology company with experience across the spectrum of the corporate networking field.

We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers.

Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.

Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

Digital One Technology is located at 5521 Fort Avenue Lynchburg, VA 24502, which allows for a centralized location as our operations stretch all over the Commonwealth of Virginia and into neighboring states (West Virginia, Maryland, North Carolina, and the D.C. area).

We have been providing quality IT services for over 25 years, and are made up of over 20 employees of varying job descriptions.

Digital One knows and understands the IT industry and technology, and our mission is to put our expertise to work in your business or organization to provide positive benefits, value, and a great return on your investment in our services.

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CEO	Project Managers	
Mark Lindy	Paul McDowell	Linda Peterson
		

**CEO**



Mark W. Lindy is the founder and CEO of Digital One Technology, the best source of Information Technology Services. Mark serves a number of non-profit organizations and local churches, providing for their Information Technology needs and serves on the Board of Directors of Parkview Community Missions in Lynchburg, VA.

Mark began pursuing Information Technology as a teenager, and began working in the field once he graduated from high school. He has continued to pursue as much education as possible in the IT world. Mark has developed an incredible reputation locally as both a visionary and leader of business.

As our CEO, Mark has formed Digital One Technology into the most accurate and efficient IT service provider, as well as a major contributor of time and money to community-based non-profit needs. Mark's noble vision for Digital One Technology includes defending businesses from various IT threats, generously donating and/or providing hardware and software to establishments who aim to serve those in need, and having the courage to pursue higher heights in the IT industry, making Digital One Technology an asset to the business world and to the local community.

Mark holds the following technology certifications:

CompTIA Certifications							
A+	Network+	Server+	Security+	Project+	Secure Infrastructure Specialist	Network Infrastructure Professional	IT Operations Specialist
Commonwealth of Virginia Certifications							
DCJS	Compliance Agent				Electronic Security		
Microsoft Certifications							
MCSE	MCP			MSDST			
Cisco Certifications							
CCNA							

Mark now works tirelessly as our CEO to train up the next generation of technicians and to be the visionary for the future mold of IT Business Management.

# Project Managers



**Paul McDowell**

Paul McDowell serves as one of our knowledgeable Project Managers here at Digital One Technology where he oversees the coordination of large-scale projects.

Paul is a graduate of Liberty University where he obtained a Bachelor's Degree in Computer Science, and has over 29 years of experience in the Information Technology sector.

While he holds many Technology certifications, Paul's most notable ones include:

Commonwealth of Virginia Certifications		
DCJS	Compliance Agent [REDACTED]	Scales Certification
BICSI		



**Linda Peterson**

Linda Peterson is an experienced Project Management Professional with operations and account management experience in retail as well as manufacturing, and procurement experience in the manufacturing and telecommunications sectors.

Her recent project experience in commercial construction adds to her well-rounded knowledge of scheduling and product management.

Linda holds the following certifications:

Missouri Southern State University
Bachelor's of Arts in Sociology w/ a double minor in HR Management and Spanish



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

**Proc Folder:** 1046950  
**Doc Description:** CISCO FIREPOWER 2110 NGFW OR EQUAL  
**Proc Type:** Central Purchase Order  
**Reason for Modification:**

Date Issued	Solicitation Closes	Solicitation No	Version
2022-05-23	2022-06-09 13:30	CRFQ 1400 AGR2200000029	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson, R&D Project Manager  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Crystal G Hustead  
 (304) 558-2402  
 crystal.g.hustead@wv.gov

**Vendor Signature X** *Linda Peterson* **FEIN#** 27-1171974 **DATE** 06-06-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS FOR THE ONE-TIME PURCHASE OF CISCO FIREPOWER 2110 NGFW OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION	
1900 KANAWHA BLVD E		163 GUS R DOUGLAS LN, BLDG 1	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	\$5,466.21	\$10,932.42

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION	
1900 KANAWHA BLVD E		163 GUS R DOUGLAS LN, BLDG 1	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	\$1,011.28	\$2,022.56

Comm Code	Manufacturer	Specification	Model #
81112201		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco Smartnet Solution Support 8X5

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	\$3,385.47	\$6,770.94

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
5 Year

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	\$269.80	\$269.80

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
2 Devices

INVOICE TO	SHIP TO
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AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US	AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco Smartnet Software Support Service	1.00000	EA	\$97.22	\$97.22

Comm Code	Manufacturer	Specification	Model #
81112200		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
 Cisco Smartnet Software Support Service

SCHEDULE OF EVENTS
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<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2022-05-27

	Document Phase	Document Description	Page
AGR2200000029	Final	CISCO FIREPOWER 2110 NGFW OR EQUAL	5

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1046950 <b>Doc Description:</b> CISCO FIREPOWER 2110 NGFW OR EQUAL <b>Proc Type:</b> Central Purchase Order			<b>Reason for Modification:</b> ADDENDUM 1 TO PROVIDE ANSWERS TO VENDOR QUESTIONS
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-05-31	2022-06-09 13:30	CRFQ 1400 AGR2200000029	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal G Husted  
 (304) 558-2402  
 crystal.g.husted@wv.gov

Vendor  
 Signature X *Linda Peterson* FEIN# 27-1171974 DATE 06-06-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS FOR THE ONE-TIME PURCHASE OF CISCO FIREPOWER 2110 NGFW OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	\$5,466.21	\$10,932.42

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	\$1,011.28	\$2,022.56

Comm Code	Manufacturer	Specification	Model #
81112201		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco Smartnet Solution Support 8X5

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	\$3,385.47	\$6,770.94

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

5 Year

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	\$269.80	\$269.80

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

2 Devices

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco Smartnet Software Support Service	1.00000	EA	\$97.22	\$97.22

Comm Code	Manufacturer	Specification	Model #
81112200		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
Cisco Smartnet Software Support Service

SCHEDULE OF EVENTS
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<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2022-05-27

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below and must include the State as an additional insured on each policy prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

**Commercial General Liability Insurance** in at least an amount of: \$1,000,000 per occurrence.

**Automobile Liability Insurance** in at least an amount of: \_\_\_\_\_ per occurrence.

**Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

**Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

**Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.

**\*\*\*THE STATE OF WV MUST BE LISTED AS ADDITIONAL INSURED ON INSURANCE CERTIFICATE**

**\*\*\*INSURANCE CERTIFICATE HOLDER SHOULD READ AS FOLLOWS:**  
WV DEPT OF AGRICULTURE  
1900 KANAWHA BLVD E, CHARLESTON, WV 25305

Notwithstanding anything contained in this section to the contrary, the Director of the Purchasing Division reserves the right to waive the requirement that the State be named as an additional insured on one or more of the Vendor's insurance policies if the Director finds that doing so is in the State's best interest.

**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. [Reserved]**

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

\_\_\_\_\_ for \_\_\_\_\_.

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title) Linda Peterson, R&D Project Manager

(Printed Name and Title) Linda Peterson, R&D Project Manager

(Address) 5521 Fort Avenue Lynchburg, VA 24502

(Phone Number) / (Fax Number) 434-509-1515

(email address) LPeterson@DigitalOneTechnology.com / ProjectManagers@DigitalOneTechnology.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through WYOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Digital One Technology

(Company)

Linda Peterson, R&D Project Manager

(Authorized Signature) (Representative Name, Title)

Linda Peterson, R&D Project Manager 06-06-2022

(Printed Name and Title of Authorized Representative) (Date)

434-509-1515

(Phone Number) (Fax Number)

LPeterson@DigitalOneTechnology.com / ProjectManagers@DigitalOneTechnology.com

(Email Address)

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ AGR2200000029**

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

*(Check the box next to each addendum received)*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Digital One Technology

\_\_\_\_\_  
Company

*Linda Peterson*

\_\_\_\_\_  
Authorized Signature

06-06-2022

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

**CRFQ AGR2200000029**

<b>Item No.</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Extended Amount</b>
1	2110 Cisco NGFW Firewall or Equal	2	\$5,466.21	\$10,932.42
2	Cisco Smrtnet Solutions Support 8X5	2	\$1,011.28	\$2,022.56
3	Cisco Threat Defense Threat, Malware, and URL subscriptions 5 years	2	\$3,385.47	\$6,770.94
4	Cisco Firesight Management Center Virtual Appliance- 2 devices	1	\$269.80	\$269.80
5	Cisco Smartnet Software Support Service	1	\$97.22	\$97.22
<b>Total Bid Amount</b>				\$20,092.94

<b>Company</b>	Digital One Technology
<b>Address</b>	5521 Fort Avenue
	Lynchburg, VA 24502
<b>Contract Manager</b>	Linda Peterson
<b>Email</b>	LPeterson@DigitalOneTechnology.com / ProjectManagers@DigitalOneTechnology.com
<b>Signature</b>	<i>Linda Peterson</i>



Call reference # QUO-11884583-K7S9J4  
 To ensure fastest and most accurate processing of your order, please provide the quote# at the time of purchase

Quote: QUO-11884583-K7S9J4 -1

Name: SMB CISCO - TECH

Customer Name: DIGITAL 1 ENTERPRISES INC

Currency: US Dollar

Send Date: 05/24/2022

Expiry Date:

Customer Question:

SMB CISCO - TECH

=====  
 2x Cisco 2110 NGFW Firewall - 1U Rack  
 2x Cisco Smartnet Solution Support 8X5  
 2x Cisco Threat Defense Threat, Malware, and URL Subscription  
 1x Cisco Firesight Management Center Virtual Appliance  
 1x Cisco Smartnet Software Support Service

\*\*\*\*\*Modified by Brian Hunter 05/24/2022 4:25EST\*\*\*\*\*  
 2x Cisco 2110 NGFW Firewall - 1U Rack  
 2x Cisco Smart net Solution Support 8X5  
 2x Cisco Threat Defense Threat, Malware, and URL Subscription  
 1x Cisco Firepower Management Center Virtual Appliance  
 1x Cisco Smart net Software Support Service

No further needs at this time

Solution Comments:

\*\*\*\*\*Modified by Brian Hunter 05/24/2022 4:25EST\*\*\*\*\*  
 Cisco Estimate ID: Cisco CCW-QUO-11884583-K7S9J4 (ED136002439TI)  
 CCW Link: <https://apps.cisco.com/ccw/cpc/estimate/open/ED136002439TI>  
 Shared With: jonathank@digitalonetechnology.com  
 Read or Read/Write Access: Read

Provided the following:  
 FPR2110-NGFW-K9 2 Cisco Firepower 2110 NGFW Appliance, 1U  
 CON-SNT-FPR21FWN 2 SNT-8X5XNBD Cisco Firepower 2110 NGFW Appliance, 1U  
 L-FPR2110T-TMC-1Y 2 Cisco FPR2110 Threat Defense Threat, Malware and URL 1Y Subs  
 SF-FMC-VMW-2-K9 1 Cisco Firepower Management Center, (VMWare) for 2 devices  
 CON-ECMU-SFMMCWVK 1 SWSS UPGRADES Cisco Firepower Management Center, (VMWA)

Data Sheet:

2110  
<https://www.cisco.com/c/en/us/products/collateral/security/firepower-2100-series/datasheet-c78-742473.html>

VFMC

<https://www.cisco.com/c/en/us/products/collateral/security/firesight-management-center/datasheet-c78-743216.html>

Item #	SKU	Manufacturer	Mfr. Part #	Qty	Description and Product Info	Discount**	Avail. Qty	MSRP	Ext MSRP	Price	Ext Price	Comments
1	8X0440	CISCO - HW SECURITY	FPR2110-NGFW-K9	2	FIREPOWER 2110 NGFW APPL 1U PERP Country of Origin: ZZ Weight: Dim Weight: 3,850.00	<u>Discount included in price:</u> Type: - Amount: \$3214.99 Discount Expiration Date: 2022-07-30 Quantity Limit: -	0	\$13,978.22	\$27,956.44	\$5,466.21	\$10,932.42	
2	8X0450	CISCO - CISCO CCW SERVICES	CON-SNT-FPR21FWN	2	NW RNW SNTC NBD 8X5 FIREPOWER SVCS 2110 NGFW APPL 1U Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight:		0	\$1,113.00	\$2,226.00	\$1,011.28	\$2,022.56	
3	8X0441	CISCO - SOURCEFIRE	L-FPR2110T-TMC-1Y	2	1YR SUB FPR2110 THREAT DEFENSE LICs THREAT MALWARE & URL Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight:	<u>Discount included in price:</u> Type: - Amount: \$726.32 Discount Expiration Date: 2022-07-30 Quantity Limit: -	0	\$6,602.97	\$13,205.94	\$3,385.47	\$6,770.94	
4	8X0955	CISCO - HW SECURITY	SF-FMC-VMW-2-K9	1	FIREPOWER MGMT CENTER VMWARE LICs FOR 2DEVICES Product stocked by manufacturer. Delivery times vary. Country of Origin: US Weight: Dim Weight:	<u>Discount included in price:</u> Type: - Amount: \$69.55 Discount Expiration Date: 2022-07-30 Quantity Limit: -	0	\$535.00	\$535.00	\$269.80	\$269.80	
5	8X0973	CISCO - CISCO CCW SERVICES	CON-ECMU-SFMMCWVK	1	NEW RNEW SWSS UPG FIREPOWER SVCS MGMT CENTER VMWARE Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight:		0	\$107.00	\$107.00	\$97.22	\$97.22	
			<b>Products / Services Total</b>	8					\$44,030.38		\$20,092.94	
			<b>Total</b>								\$20,092.94	

**\* Leasing Information**

Win more opportunities by offering your customers flexible financing solutions with Ingram Micro Financial Solutions.

- [Learn more](#) about Ingram Micro Leasing Program

[#rangeid=1726938865](#)

Lease pricing is intended to be a good faith estimate and is being used for marketing purposes only. The actual rate and payment amount may vary, and is subject to credit approval in addition to any terms and conditions that may be required.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/17/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Mid-State Insurance Agency, Inc. 2525 Rivermont Ave Lynchburg VA 24503	<b>CONTACT NAME:</b> Hope Scott <b>PHONE (A/C No. Ext):</b> 434-528-1001 <b>E-MAIL ADDRESS:</b> hscott@themidstategroup.com	<b>FAX (A/C, No):</b>
	<b>INSURER(S) AFFORDING COVERAGE</b>	
License#: 110897 DIG1EN-01	<b>INSURER A:</b> Erie Insurance Exchange	<b>NAIC #</b> 26271
<b>INSURED</b> Digital 1 Enterprises, Inc. DBA Digital One Technology 5521 Fort Ave Lynchburg VA 24502	<b>INSURER B:</b> Erie Ins Property /Casualty Co	26830
	<b>INSURER C:</b> Erie Insurance Company	26263
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

**COVERAGES**

CERTIFICATE NUMBER: 619782608

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			Q61-0167131	2/15/2022	2/15/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			Q07-1130865	7/11/2021	7/11/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	Q96-5600250	12/6/2021	12/6/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 FEIN - 27-1171974

**CERTIFICATE HOLDER****CANCELLATION**

Digital 1 Enterprises, Inc. 5521 Fort Ave Lynchburg VA 24502	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

### Background Check Compliance

Digital One Technology conducts routine and random background checks on all employees, including field technicians, account managers and project managers. Any Digital One Technology employee assigned to this or any account and/or project will have already undergone a background check and agrees to undergo new or additional background checks should it be requested/required of the individual/organization receiving products and/or services from Digital One Technology. Drug testing is routinely conducted in addition to background checking. Digital One Technology maintains this policy in order to identify any new convictions. In the event a new conviction is detected, the offending employee will be removed from this account/project.

### Labor & Ethics Compliance

Digital One Technology maintains compliance with all labor laws and agrees to maintain compliance with any additional labor requirements set forth by the individual/organization receiving products and/or services from Digital One Technology. Additionally, Digital One Technology maintains compliance with the requirements of the Ethics in Public Contracting and Conflict of Interests Act of the Virginia Code.

### E-Rate Compliance

Digital One Technology will only ever quote the Lowest Corresponding Price when proposing pricing to individuals/organizations requesting proposals for products and or services in order to maintain E-Rate funding compliance.

### Insurance Compliance

Digital One Technology agrees to obtain any Insurance requirements specified by the individual/organization receiving products and/or services from Digital One Technology, if the required Insurance is not already held by Digital One Technology.

Sincerely,

  
Mark Lindy, CEO  
Digital One Technology



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*5521 Fort Ave, Suite 2  
Lynchburg, VA 24502*

*434-509-1515*

## **Intellectual Property Rights**

### *Disclosure*

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- Digital One Technology alone shall own all right, title and interest, including all related Intellectual Property Rights, in and to our Technology, the Content and the Service and any suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by you or any other party relating to the Service.
- This Agreement is not a sale and does not convey to you any rights of ownership in or related to the Service, the Service Provider's Technology or the Intellectual Property Rights owned by Digital One Technology.
- The Digital One Technology name, the Digital One Technology logo, and the product names associated with the Service are trademarks of Digital One Technology or third parties, and no right or license is granted to use them.



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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

Statement on NDAA Section 889

### **NDAA BACKGROUND**

The John S. McCain National Defense Authorization Act (NDAA) for Fiscal Year 2019 was signed into law on August 13, 2018.

The law, specifically Section 889, amongst other things, prohibits federal agencies, their contractors and grant or loan recipients from procuring or using “telecommunications and video surveillance equipment or services” from specific Chinese companies as a “substantial or essential component of any system, or as critical technology aspart of any system.”

The NDAA ban includes telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation, as well as video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, and their affiliated entities.

### **DIGITAL ONE TECHNOLOGY ON NDAA COMPLIANCE**

DIGITAL ONE TECHNOLOGY is pleased to inform whomever it may concern That any and all of the equipment we offer is Section 889 compliant.

Sincerely,

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Mark Lindy, CEO  
Digital One Technology



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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

# PRODUCT DECLARATION

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All products offered in this proposal are:

- Brand new.
  - Not Used.
  - Not Refurbished.
- Under the manufacturer's own warranty.
- Licensed.

Additionally, all products offered in this proposal:

- Enhance transmission systems capacity.
- Improve the energy efficiency of vehicles, machinery, and other technologies.

Digital One Technology  
is a licensed reseller and installer  
for these products.

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# References

Dr. Adolph Brown	<b>RHEMA Child Development Center</b>	
(434) 847-0257	RevDolphus1@comcast.net	321 Alleghany Avenue Lynchburg, VA 24501
"I highly recommend Digital One for their professionalism. They are an outstanding company, and are good people to work with. Very professional and courteous service."		
Starting in January 2017	Sale, installation, and configuration AV system facility including: large screens and video monitor with wireless video; Video recording including: camera and interface with existing sound gear; Sale, installation, and configuration of 8 camera recording system with network access (including rewiring the facility's ethernet)	

Dr. Frank Crist, Sr.	<b>Brady &amp; Crist Dentists</b>	
(434) 239-2651	fccrist3@bradycrist.com	8116 Timberlake Rd Unit 100, Lynchburg, VA 24502
"Extremely professional, courteous and very knowledgeable. They have been our IT Security Team for 15 years, and I highly recommend them. Wouldn't know what to do without them."		
Starting in January 2017	Maintenance of proprietary Eaglesoft workstations (PC) including hardware replacement; Gradual replacement of proprietary PC for Eaglesoft to Large screen touch screen workstations (35 units); Sale, installation and maintenance of Dell Poweredge Server including backup for Eaglesoft; Financial Records and Email; Troubleshoot phone system; Webhosting services	

Lisa Price	<b>Parkview Community Mission</b>	
(434) 845-8468	Info@ParkViewMission.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole internet provider to Parkview Community Mission.		

<b>Community Access Network</b>		
(434) 200-3366	info@communityaccessnetwork.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole provider of internet access, phone systems, and fax capabilities to the Community Access Network.		

*We are proud to offer products from these fine vendors!*



**ZEBRA**

Registered  
**Reseller**

# CLOSING

Digital One is thankful for your consideration of our proposal!

For further information about Digital One, please contact us:

*By Email:*

[ProjectManagers@DigitalOneTechnology.com](mailto:ProjectManagers@DigitalOneTechnology.com)

*By Phone:*

434-509-1515

*At our Website:*

[www.DigitalOneTechnology.com](http://www.DigitalOneTechnology.com)