

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the West Virginia Purchasing Bulletin within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

WOASIS	Jump to: PRCUID 🛕 Go 🔗 Home 🌽 Personalize 🚳 Accessibility 🛜 App H	leip 🏷 About 🔟
elcome, Robert M Ross olicitation Response(SR) Dept: 0803 ID: ESR0228220000005134 Ver.: 1 Function: New Phase: Final Modified by batch , 03/03/2022	Procurement Budgeting Accounts Receivable Accounts Payable	
Header () 20		= =
General Information Contact Default Values Discount Document Information Clarification Request		🗮 List View
Procurement Folder: 986667	SO Doc Code: CRFQ	
Procurement Type: Central Master Agreement	SO Dept: 0803	
Vendor ID: 000000215339	SO Doc ID: DOT2200000122	
Legal Name: GLOBALPUNDITS TECHNOLOGY CONSULTANCY INC	Published Date: 2/24/22	
Alias/DBA:	Close Date: 3/3/22	
Total Bid: \$1,276,097.60	Close Time: 13:30	
Response Date: 03/02/2022	Status: Closed	
Response Time: 17:02	Solicitation Description: ADDENDUM NO_1 WVDOT IT Temporary Staffing Services	
Responded By User ID: globalpundit	Total of Header Attachments: 20	
First Name: Manoj	Total of All Attachments: 20	
Last Name: Devulapalli		
Email: manoj@globalpundits.co		
Phone: 8033549400		



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder:	986667				
Solicitation Description:	icitation Description: ADDENDUM NO_1 WVDOT IT Temporary Staffing Services(81220053)				
Proc Type:	Central Master Agreement				
Solicitation Closes		Solicitation Response	Version		
2022-03-03 13:30		SR 0803 ESR02282200000005134	1		

VENDOR				
000000215339 GLOBALPUNDITS TECH	INOLOGY CONSULTANCY INC			
Solicitation Number:	CRFQ 0803 DOT2200000122			
Total Bid:	1276097.600000000093132257461 Response Date:	2022-03-02	Response Time:	17:02:41

Comments:

Vendor			
Signature X	FEIN#	DATE	

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst					169905.60
Comm	Code	Manufacturer		Specifica	ation	Model #
801116	609					

Commodity Line Comments: Remote rate : \$149,905.60

Extended Description:

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				135710.40

Comm Code	Manufacturer	Specification	Model #	
80111609				

Commodity Line Comments: Remote rate : \$128,710.40

Extended Description:

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				249772.80

Comm Code	Manufacturer	Specification	Model #	
80111609				

Commodity Line Comments: Remote rate : \$239,772.80

Extended Description:

Senior Application Oracle Database Administrator

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Da	acle Database Administrator				229281.60
Comm	Code	Manufacturer		Specifica	ition	Model #
801116	609					

Commodity Line Comments: Remote rate : \$209,281.60

Extended Description:

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5 Senior Application DB2 Database Administrator					170772.80
Comm	Code Manufactu	ror	Specifica	tion	Model #

80111609

Commodity Line Comments: Remote rate : \$145,710.40

Extended Description:

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	;	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amoun
6	Application DB2	Database Administrator				160281.60
Comm	Codo	Manufacturer		Specifica	ation	Model #
801116		Manufacturer		Specifica		Wodel #

Commodity Line Comments: Remote rate : \$140,281.60

Extended Description:

Application DB2 Database Administrator

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst					160372.80
Comm	Code	Manufacturer		Specifica	ition	Model #
801116	609					

Commodity Line Comments: Remote rate : \$150,372.80

Extended Description:

PC Programmer Analyst

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ DOT2200000122

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

[X]	Addendum No. 1	[]	Addendum No. 6
[]	Addendum No. 2	[]	Addendum No. 7
[]	Addendum No. 3	[]	Addendum No. 8
[]	Addendum No. 4	[]	Addendum No. 9
[]	Addendum No. 5	E]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

57/obspunchits Teach notige Consultancy Inc. Company Authorized Signature 3/03/2022

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "**Agencies**" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "**Vendors**" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on the effective start date listed on the first page of this Contract and the initial term ends on the effective end date also shown on the first page of this Contract.

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _______ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within ______ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for ______ year(s) thereafter.

One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Other: See attached

4. AUTHORITY TO PROCEED: Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

7. **REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract. The performance bond must be received by the Purchasing Division prior to Contract award.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bonds for construction projects is not permitted.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

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The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below and must include the State as an additional insured on each policy prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of: \$1,000,000.00 per occurrence.

Automobile Liability Insurance in at least an amount of: ______per occurrence.

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: _______per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

Cyber Liability Insurance in an amount of: ______per occurrence.

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

Pollution Insurance in an amount of: ______ per occurrence.

Aircraft Liability in an amount of: ______ per occurrence.

State of West Virginia must be listed as additional insured on Insurance Certificate. Certificate holder should read as follows:

State of WV 1900 Kanawha Blvd. E., Bldg. 5 Charleston, WV 25305

Notwithstanding anything contained in this section to the contrary, the Director of the Purchasing Division reserves the right to waive the requirement that the State be named as an additional insured on one or more of the Vendor's insurance policies if the Director finds that doing so is in the State's best interest.

9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. [Reserved]

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

for ______

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

20. TIME: Time is of the essence regarding all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/default.html.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. PURCHASING AFFIDAVIT: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State, Vendors are required to sign, notarize, and submit the Purchasing Affidavit to the Purchasing Division affirming under oath that it is not in default on any monetary obligation owed to the state or a political subdivision of the state.

38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

39. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at <u>purchasing.division@wv.gov.</u>

40. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

- The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the vendor must submit to the Agency a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-award interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

44. **PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

45. VOID CONTRACT CLAUSES – This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title) (Printed Name and Title) 29072 50 EXINGTON 47150 SUNSET (Address) (Phone Number) / (Fax Number) JOER global Nun (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

TECHNOLOGY CONSULTANCY INC. BALPUNDITS (Company)

(Authorized Signature) (Répresentative Name, Title)

LANOT DEXULAPALLY. (Printed Name and Title of Authorized Representative)

03/01/2 (Date) 356-9600 FAX: 803-996-1055-

(Phone Number) (Fax Number)



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote Service - Prof

Section Contraction									
Proc Folder:	986667		Reason for Modification:						
-									
Doc Description:	WVDOT IT Temporary Staff	119 Services (01220033)							
Brog Type	Control Montor Agroomant								
Proc Type:	Central Master Agreement		Varaian						
Date Issued	Solicitation Closes		Version						
2022-02-15	2022-03-03 13:30	CRFQ 0803 DOT2200000122	1						
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DEPARTMENT OF									
PURCHASING DIV									
2019 WASHINGTO									
CHARLESTON	WV 25305								
US									
VENDOR	215229								
Vendor Customer	Code: 215339	longentrancy fire.							
Vendor Name : ර	1100 punary reents	lgy Consultancy Due.							
Address : 4-7/S	5D Sanset 18 lvd.								
Street : 😓									
City: (exin	yton								
State : Sc	~	Country: USA Zip:	29072						
Principal Contact	: Joe DOYLE								
	Vendor Contact Phone: 803-404-0088 Extension:								
	N CONTACT THE BUYER								
John W Estep 304-558-2566									
john.w.estep@wv.g	ov								
			· <u> </u>						
	1								
Vendor Signature X	budgern	FEIN#57-1093357	DATE 03/01/2022						
	o all terms and conditions	contained in this solicitation							

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- **9.4.** Anyone performing under this Contract will be subject to Agency's security protocol and procedures.
- 9.5. Vendor shall inform all staff of Agency's security protocol and procedures.

10. VENDOR DEFAULT:

- 10.1. The following shall be considered a vendor default under this Contract.
 - 10.1.1.Failure to perform Contract Services in accordance with the requirements contained herein.
 - 10.1.2. Failure to comply with other specifications and requirements contained herein.
 - **10.1.3.** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 10.1.4. Failure to remedy deficient performance upon request.

10.2. The following remedies shall be available to Agency upon default.

- 10.2.1. Immediate cancellation of the Contract.
- 10.2.2. Immediate cancellation of one or more release orders issued under this Contract.
- 10.2.3. Any other remedies available in law or equity.

11. MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Joe Doyle Telephone Number: _______803-404-0888 R03 - 996 - 1055 Fax Number: 2 globalpunchits. com **Email Address:**

Revised 12/12/2017

STATE OF WEST VIRGINIA Purchasing Division PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Globalpundits Technology Co	onsultancy Inc
Authorized Signature:	Date: 03-03-2022
State of South Carolina	
County of Lexington, to-wit:	
Taken, subscribed, and sworn to before me this $\underline{3}$ day c	f March , 2022
My Commission expires <u><u><u></u><u><u></u><u><u></u><u><u></u><u><u></u></u><u><u><u></u></u><u><u></u><u><u></u></u><u><u></u><u></u><u></u><u><u></u><u></u></u></u></u></u></u></u></u></u></u>	, 20 22 3
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		ox 8628, 29202	2400			-	ADDRES	_{ss:} LFinche	r@mcgriff.o			
		bia, SC 29210				-	INSURE	R A · Traveler		FORDING COVERAGE sualty Co of Amer		NAIC #
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									-	MED EXP (Any one person)	\$10,0	00
									-	PERSONAL & ADV INJURY	\$1,00	0,000
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	^	AUTOS ONLY AUTO	OS ONLY						-	(Per accident)	\$	
Α		UMBRELLA LIAB	OCCUR			CUP7K776072		07/14/2021	07/14/2022	EACH OCCURRENCE	\$5,00	0,000
		EXCESS LIAB	CLAIMS-MADE						-	AGGREGATE	\$5,00	0,000
	14/01	DED X RETENTION \$1	0,000								\$	
В	AND	EMPLOYERS' LIABILITY	Y/N			UB6K91479A		07/14/2021	07/14/2022			
		PROPRIETOR/PARTNER/EXE	CUTIVE	N / A					-	E.L. EACH ACCIDENT	\$1,00	
	Ìf yes	ndatory in NH) s, describe under							-	E.L. DISEASE - EA EMPLOYEE	\$1,00	
Α		CRIPTION OF OPERATIONS b ber / E&O	Delow			ZPL14S22898		07/14/2021	07/14/2022	E.L. DISEASE - POLICY LIMIT \$5M Occ/\$5M Agg	\$1,00	0,000
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Charleston, WV 25305							AUTHORIZED REPRESENTATIVE					

William Z. Wreenwood
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Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81220053)

Revised - Version 2 - 2.22.2022

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst (On-Site)	2080	EA	\$169,905.60				\$311,803,648.00
4.1.1	Senior Mainframe Application Analyst (Remote Work)	2080	EA	\$149,905.60				#REF!
4.1.2	Mainframe Application Analyst (On-Site)	2080	EA	\$135,710.40				\$282,277,632.00
4.1.2	Mainframe Application Analyst (Remote Work)	2080	EA	\$128,710.40				\$267,717,632.00
4.1.3	Senior Application Oracle Database Administrator (On-Site)	2080	EA	\$249,772.80				\$519,527,424.00
4.1.3	Senior Application Oracle Database Administrator (Remote Work)	2080	EA	\$239,772.80				\$498,727,424.00
4.1.4	Application Oracle Database Administrator (On- Site)	2080	EA	\$229,281.60				\$476,905,728.00
4.1.4	Application Oracle Database Administrator (Remote Work)	2080	EA	\$209,281.60				\$435,305,728.00
4.1.5	Senior Application DB2 Database Administrator (On-Site)	2080	EA	\$170,772.80				\$355,207,424.00
4.1.5	Senior Application DB2 Database Administrator (Remote Work)	2080	EA	\$145,710.40				\$303,077,632.00

4.1.6	Application DB2 Database Administrator (On- Site)	2080	EA	\$160,281.60			\$333,385,728.00
4.1.6	Application DB2 Database Administrator (Remote Work)	2080	EA	\$140,281.60			\$291,785,728.00
4.1.7	Programmer Analyst (On-Site)	2080	EA	\$160,372.80			\$333,575,424.00
4.1.7	Programmer Analyst (Remote Work)	2080	EA	\$150,372.80			\$312,775,424.00
				#REF!			

Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendors Signature:



PROFFESSIONAL STAFF AUGMENTATION | DIRECT PLACEMENT | SOW

CAPABILITY STATEMENT

Company Overview:

Globalpundits, Inc. specializes in providing expertlevel Information Technology, Engineering and other technical resources to augment our clients' staffing needs.

These resources are engaged quickly and at a competitive rate to enable our clients to complete critical projects on time and under budget.

As <u>a Small Minority Business Enterprise</u>, Globalpundits is committed to delivering expert level, customized staffing solutions to commercial and government clients.

Core Capabilities:

<u>Professional Staff Augmentation</u> Expert level IT, Engineering, Digital, Professional Support staff and other key support staff.

<u>Direct Placement:</u> *Comprehensive, In-depth* searches to fill key Full-time positions to include IT, Engineering, Professional, Sales and Leadership.

<u>Project Management:</u> Software Development, Testing, QA, Program & Project Management onsite, offsite and offshore.



Key Differentiators:

Experienced Staff: We have experienced and industry certified professionals with strong functional and technical expertise. Our staff are consistently rated above expectations by our clients which is why our staff is on assignment an average of 2 years and many are much longer.

Recruiting Technology: Globalpundits utilizes the industry best recruiting technology, allowing us to integrate multiple VMS systems into our Applicant Tracking System. The result is a seamless candidate search system that typically produces qualified resumes within hours of customer requirements.

Quality: Globalpundits has a structured screening process to ensure that our candidates are a precise fit for each client's specific requirements. Our unique process utilizes a three-step internal review on every candidate submitted to our clients. **Rapid Delivery:** By engaging our global delivery team, we immediately assign a sourcer and recruiter to begin the discovery process. Our team initiates this process within minutes of receiving a new requisition and begins looking at our extensive Database of consultants and reaching out to new professionals. This enable us to submit qualified candidates within 24 hours or less.

Client Partnership: Our experience ranges from supporting large global Fortune 50 companies to even small and niche industries. While the setting is different, the need for well-qualified, vetted professional staff is the same. Globalpundits excels at delivering the best talent in the smallest timeframe so your business can continue to deliver to your customers the high level of service they expect.



Key Industries:

- Health Insurance Companies
- State and LocalGovernments
- Department of Energy (DOE) Prime Contractors,
- Public Utilities
- Public and Private Universities
- Manufacturing
- Technology –Cyber Security

Over 100 expert level consultants working for clients nationwide.

"GlobalPundits is one our top suppliers, both in terms of headcount and in terms of responsiveness. They provide quality candidates for our openings and really listen to our needs and the needs of their contractors."

VP of Engineering, \$1B Manufacturing Company

"Your candidate is a slam dunk, highly motivated and possessing all the skills we need in ProjectManagement, Engineering and Energy Management, could fit in any of the three groups".

Program Manager, Major US Insurance Company

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Our Name: By definition, our name indicates that we are experts. A "Pundit" is a highly knowledgeable expert in a particular field. We at Globalpundits, are experts in the field of recruiting, resulting in us finding the best in class experts for your particular roles.

Below is a partial list of positions that we have filled for our clients

Technology

- Senior application developers
- Java Developers
- SQL Developers
- Cyber Security Specialists
- Identity Management Access
- Network Architects
- Network Engineers
- Network Administrators
- SW QA Specialists
- SW Testers
- Program/Project Managers
- .Net Developers
- Full Stack Engineers

Engineering

- Nuclear
- Electrical
- Mechanical
- Civil/Structural
- Fire Protection
- Aeronautical
- Chemical

Globalpundits is guided by a set of core values that result in a superior client experience



Integrity Maintain the highest standards of integrity toward our clients and colleagues



Excellence Strive for excellence in both practice and in people



Efficiency Maximize the efficiency of processes and services



Quality Constantly develop the quality of our skills and delivery



Standardization Execute with standard tools, methods, and processes



Globalpundits

Technical/Management and Unit Pricing

Response to

WVDOT IT Temporary Staffing Services(81220053)

March 3, 2022

Globalpundits Proposal RFP **81220053**

Table of Contents	
Volume 1 – Technical/Management and Unit Pricing	4
Criterion C.1.a. Technical and Organizational Approach	4
Organizational Structure	5
Human Resource Support	9
Recruiting and Retention of Personnel	10
Understanding Contractor's resource needs	10
Deliver High-Quality Staffing Services	11
Search for qualified candidates	11
Selection & Screening Process	12
Retention of Personnel	12
Contractor Feedback & Corrective Action Plans	13
Criterion C.1.b. Resource Commitment	13
Experience Commitment:	13
Local Office Commitment:	13
Financial Capability & Commitment:	13
Technology Commitment;	14
Key Personnel / Commitment	14
Program Manager/Vice President	15
Senior Contract Manager	17
Liaison/HR/Accounting Coordinator	19
Criterion C.1.c. Past Performance	23
i. Project completed for work comparable to that contained in the Performance Work Statement:	
ii/iii Client References and Contact:	24
1. Firm-fixed Rate	
a. Substance Abuse Program:	
b. Badging and Security Education Requirements	
c. General Employee Training	
Tables and Illustrations	
Technology	

BullHorn Dashboard	25
Job Listings	26
Candidates:	27
Tearsheet/Candidates Pipeline:	28
Bullhorn VMS/Client System Access	29
Daxtra	30
Text US	31
CloudCall	32
Calendly:	33
Accurate Employment Screening	34
Globalpundits Onboarding	35
LinkedIn Integrated with BullHorn	36
Globalpundits Career Site Integrated with BullHorn	37
ZoomInfo	
Globalpundits Positions filled by Client/Position	
Unit Pricing	55

Volume 1 – Technical/Management and Unit Pricing

Criterion C.1.a. Technical and Organizational Approach

Globalpundits has demonstrated the capability to perform and manage talent management and recruiting services for large national enterprise corporations for over 20 years. Globalpundits has a team of 25 fulltime recruiting professionals, with over 250 years of combined recruiting experience, available immediately to support this contract. If additional resources are needed, Globalpundits has demonstrated the capability to engage strong resources very quickly.

The long-term working relationship between the Program Manager and Recruiting Team will provide this project with the resources required and will provide a seamless customer experience for both internal and external stakeholders in this project. The combination of the project leadership with the Program Manager, Professional Recruiter/Manager, Business Manager, Liaison and 16 Professional Recruiters will provide a team to deliver the best in class staff augmentation solutions for WV DOT Capital Projects.

Globalpundits approach for administering talent management programs is centered on being able to quickly, accurately identify our client's needs and make sure that we source qualified candidates/applicants very quickly. In addition to having exceptional recruiting talent, Globalpundits provides the best in class recruiting technology platform, fully integrated with client systems, recruiting tools, and back office applications. The combination of our HR/Recruiting expertise and technology platform provides a high scalable recruiting capability. Globalpundits has a recruiting process supported by the best technology that enables us to respond to requests for professional resources within 24-48 hours. Globalpundits has supported clients with operations nationwide.

Whenever possible, Globalpundits has integrated our BullHorn CRM/ATS with our Client's systems to improve accuracy and speed. Globalpundits organization and automation has created a platform that easily accommodates customized needs of our clients without additional overhead. We use automated AI sourcing tools that deliver a highly scalable solution. We are confident that we are able to organize a team using our best in class technology to make a positive impact to sourcing and recruiting top talent for WV DOT Capital Project.

Globalpundits recruiters have received specialized training using Sandler Institute principals to screen candidates to make sure they are a fit, will take the job, show up, stay and perform well prior to submitting to the hiring manager. Globalpundits Recruiting Manager is responsible for QA review on all candidates prior to submitting to the hiring

manager for consideration. They are looking at skills, experience, past performance and likelihood of taking the position. Globalpundits staff are available from 7am to 7pm eastern. Program and Recruiting Managers are available to our clients 24/7 to respond to Client's needs.

Globalpundits goal is to provide responses to site solicitations for staffing within 24-48 hours. Globalpundits Recruiters have integrated phone, text, email and calendar tools within Bullhorn CRM to efficiently and effectively engage potential candidates for positions. Recruiters use a structured interview guide to gather and note key candidate information in Bullhorn. These notes are retained in Bullhorn and available to all recruiters and Clients via Portal. Recruiters begin each discussion by identifying each candidate's ideal job, location, key skills/experience, past performance, potential obstacles pertaining to relocation/travel, and compensation/benefit expectations before discussing details of specific jobs. Once we identify a possible fit, our recruiters describe the potential opportunity and arrange for a second interview to discuss the specific job in detail. If there is a match, and the candidate indicates that they would like to be submitted, the recruiter sends a Right to Represent (RTR) to the candidate to confirm compensation/benefit details, their availability for interview, and a potential start date; prior to submitting to the hiring manager. The Recruiting Manager will review the resume and notes from the Recruiter prior to submitting to the hiring manager for consideration. The Recruiter remains in contact with the candidate weekly, until feedback is received from the hiring manager.

All Deliverables will be met through the contract administration function including preparation and delivery of documents and reports as required by each site's issuance of task orders. Currently 24-48 hours. Our Program Manager and Business Manager will participate in periodic Business Reviews as well as Supplier Review Meetings. Our experience includes preparation of briefings, participate in meetings and conferences such as proposal conferences, post award conferences, and attend site visits to complete the services as required by individual transactions. Our Subject Matter Experts are available to assist Contractor personnel in preparing for external meetings, including meetings with Government officials. Globalpundits has an active FOCI (#13904) at the Savannah River Site through SRNS. A copy of the DOE letter is attached

Organizational Structure

Globalpundits has total of 25 employees with over 250 years of combined experience:

Leadership and Account Management: 6

- HR, Payroll and Accounting: 2
- Recruiting & Sourcing 17

Titles and Position Descriptions

President & CEO: Experience 40 years

Provides leadership for the company to establish short and long-term goals, plans and strategies. Responsible for presiding over the entire organization to see that service delivery, resources and budgets meet or exceed our client's expectations.

Program Manager / Vice President: Experience 40 years

Responsible for sales and client delivery. Oversees sales and delivery activity, meets with major clients, develops sales/client strategies, and works to market and promote company services. Organizes programs and activities in accordance with the mission and goals of the organization and client's needs. Develops new programs to support the strategic direction of the organization and client expectations. Creating and managing long-term goals. Developing a budget and operating plan for the program delivery.

Senior Contracts Manager: Experience 30 years

Manage all phases of contract and subcontract administration. Interact with Client to negotiate subcontracts and procurements and prioritize project needs. Ensure contractual compliance and customer satisfaction. Promote win-win strategy for resolution of complex issues. Training and teambuilding on government contracts. Evaluate teaming and subcontract relationships.

Liason, HR/Accounting Coordinator: Experience 10 years

Responsible for building and maintain relationships between Client, Employees, Candidates & Vendors. Onboarding New Employees, Completing I-9s & e Verify HR & Benefits Administration, Initiating and reviewing background, drug & credit checks. Following up/communicating with Employee and Clients regarding new hire, contract extensions and end dates. Accounting functions: AP, AR, Reconciling and Payroll, P&L Reporting, Year-End taxes, Quarterly reports. Planning and scheduling all conferences, employee & company functions. Managing office supplies. Answer phones in a professional manner providing answers when possible and transferring calls or taking messages when needed

Accounting Assistant: Experience 4 years

Assists with Onboarding New Employees, Completing I-9s & e Verify HR & Benefits Administration, Initiating and reviewing background, drug & credit checks. Following up/communicating with Employee and Clients regarding new hire, contract extensions and end dates. Assisting with accounting functions: AP, AR, Reconciling and Payroll, P&L Reporting, Year-End taxes, Quarterly reports. Planning and scheduling all conferences, employee & company functions. Managing office supplies. Answer phones in a professional manner providing answers when possible and transferring calls or taking messages when needed.

Professional Recruiters: (8) Average Experience 4 years

Recruiters are responsible for meet hiring goals and client expectations by filling open positions with talented and qualified candidates who will take the job, show up, stay, perform well at the right price and time. This entails sourcing and screening candidates, coordinating the interview process, and facilitating offers and employment negotiations, all while ensuring candidates have a pleasant experience. Recruiters maintain contact and relationships with all place candidates to ensure we do all we can to retain our resources.

Sourcers: (8) Average Experience 2 years

Our sourcers are hunters/researchers. Within minutes of a job being released, they team with the Recruiters to perform research to find the best talent quickly using Daxtra (AI) and other search engines to mine databases, job boards, org charts, job descriptions, competitor web pages to identify the right talent/skills to contact regarding our Client's requirements. Recruiters have all the contact with the targeted candidates.

Recruiting Administrator: Experience 8 years

Responsible for administration of all our Recruiting technology platforms to ensure they are fully and accurately integrated with BullHorn (CRM) and

our Cliients VMS or email job delivery. Responsible for making sure jobs are loaded accurately and timely in BullHorn. Responsible for Quality Assurance review on all candidates prior to submission to the Client. Sends confirmation to all client submitted candidates confirming the submission and terms i.e. job, client, payrate, PTO and benefits.

Globalpundits has a team of 25 Recruiting Professionals with over 250 years of recruiting experience supporting clients nationwide. Globalpundits has provided staff augmentation support for large companies since 2000. During the past 20 years, Globalpundits recruiters have sourced and screened thousands of technical resources. Globalpundits has three hundred thousand active candidates in our applicant tracking system, worked on over twelve thousand positions and placed thousand technical resources.

Globalpundits team has supported more than thirty enterprise organizations with talent management and recruiting solutions. All of these jobs, candidates, submissions, hires, candidate source all reside within our BullHorn CRM. This provides a powerful tool to pipeline candidates, market analysis, job descriptions and sourcing metrics and analysis. A Client Portal can be provided to give our Clients access to all their recruiting activity i.e. jobs, applicants, candidates, interviews and hires.

In 2015, Globalpundits invested in the best recruiting and back office technology and tools available in the industry to enable our team to quickly and efficiently identify and connect with technical talent. Globalpundits implemented the industry's leading recruiting technologies to include; Bullhorn Customer Relation Management (CRM), Vendor Management System (VMS) Access, Daxtra(AI search engine), Cloud Call, Calendly, TextUS, Career Builder Employment Screening and customized Globalpundits paperless onboarding platform. The combination of these advanced tools and our proven processes enable us to find the best SME's, quickly and finding them first. Once hired, our onboarding, background check, payroll system and benefit enrollment are all paperless and integrated.

Globalpundits selected BullHorn as our enterprise recruiting technology platform because of their advanced and seamless integrations with other VMS/System and tools. Globalpundits has integrated Bullhorn with six Vendor/Clients Management Systems, Daxtra/AI, LinkedIn Recruiter, Dice, Monster, Career Builder, Indeed, Roadtecs, Textus, CloudCall, Calendly, Career Builder background screening, GP Onboarding tool, Paychex Flex and Benetrack. See additional descriptions below. **Bullhorn CRM** helps us make better decisions on which candidates we should submit to our Clients, improve recruiter productivity, and manage the entire recruitment process more efficiently and effectively.

Human Resource Support

Onboarding

When our clients authorize us to engage a resource our Liaison and/or Assistant initiates the paperless onboarding process outlined below: Globalpundits developed our automation paperless onboarding tool that is fully integrated with BullHorn. Globalpundits creates an onboarding package for each of our Clients to include an offer letter, GP required forms and our client required forms all in one package that can be electronically signed on their phone or computer. All these forms are completed, signed and automatically saved in the employee record in Bullhorn (CRM).

Reference & Background Checks

A second link from Accurate Background Screening is automatically sent to the new employee after they sign offer letter and forms. Each Client has their customized screen configured to their specifications on criminal, education, job references, drug screen and security clearance requirements. When a client authorizes us to extend an offer, a web link is sent to the candidate for them to enter their information in Accurate's system directly including selecting a location near them to have the drug screen administered. All background check information is retained in Accurate portal and only limited Globalpundits employees have access. Results typically are received within 3-5 days. Only limited employees have access to PII information.

ADP and Benefit Enrollment

HR Team are available to respond to questions from new hires and employees regarding pay and benefits. Prior to the employees first day, they are sent a link from ADP and Benetrac to self-enroll in payroll, enter tax information and enroll in our Employee Benefits. We offer access to Health, Dental, Life, Disability, PTO and 401k. See our Employee Benefit Summary page 36.

First Day Instructions and Beyond

Globalpundits takes responsibility for communicating first day/week instructions to include not limited to GET Training, directions, required IDs, prohibited material, time reporting, etc. based upon the client requirements. Recruiters are responsible for maintaining contact with candidates after day 1, week 1 and monthly thereafter to ensure

if there are any issues that we assist them with resolution. If relocation is needed, we assist the new employee with options for housing and expenses if necessary.

Employee Benefits Plan

Globalpundits provides a comprehensive Employee Benefit Plan for all our full-time employees. This plan includes Employee & Family Health & Dental, Life, Disability, Vision, 401k and optional Paid- time Off (PTO). Blue Cross Blue Shield is the provider of our Health Insurance. New employees are eligible the first of the month following their date of hire. All benefit enrollment is paperless through Paychex. See Illustrations beginning on page 36 for the Benefit Summary.

Recruiting and Retention of Personnel

Globalpundits has been supporting multiple DOE/WV DOT sites for over 10 years. Our experienced staff is knowledgeable of the DOE sites missions and has visited the majority. Our VP and Business Manager both have extensive experience at DOE/WV DOT and Environmental Management Sites. Mr. Doyle has supported the missions at multiple DOE/WV DOT sites for over ten years. Mr. Ector has 30+ years of experience with DOE/WV DOT to include the National Renewable Energy Laboratory, Fernald, Oak Ridge, Portsmouth, Paducah, and WV DOT MOX Project. Globalpundits also has six Professional Recruiters available with combined 50+ years of DOE/WV DOT experience.

Globalpundits has over fifty active staff augmentation employees supporting DOE sites at SRNS, Orano/WIPP, FRNP, Mid-America and Swift and Staley. These include not limited to Fellow Nuclear Safety and Criticality Engineers, Project Managers, Safeguard and Security Engineers, Fire Protection Engineers, Civil, Structural, I&C, Electrical, Mechanical Process, HVAC Engineers, Software Engineers, Senior Procurement Specialists, Work Control Planners, Project Controls Specialists, Procedure Specialists, 3D PDS Designers and others. Many of these SMS's have worked at multiple DOE/WV DOT sites. Globalpundits is able to tap into the expertise of our team to better understand the technical skill requirements and recruit top talent. We often seek input from this team to evaluate experience and skills of individuals we submit to our clients. This group also helps connect us to other SME's in the industry. Globalpundits regularly participates in Department of Energy conferences, associations and communication to include Small Business events, membership to Exchange Monitor and ETIBA.

Understanding Contractor's resource needs

Globalpundits Program Manager will be responsible for understanding the needs of SRR and sharing this information with our entire Recruiting Team to ensure that we meet/exceed SRR expectations. Globalpundits recommends that we schedule periodic delivery review meetings with our clients to review key staffing metrics, get feedback and put corrective action plans if needed.

Deliver High-Quality Staffing Services

Globalpundits Recruiters have been trained using screening methodologies developed from Sandler Institute. Our Recruiters use structured interview questions to help them predict that candidates will take the job, show up, stay, perform well at the right time and rate. Our Recruiters are responsible for in depth screening, checking references/past performance, negotiating all compensation & benefits, interview availability, and available start dates with the candidate prior to submitting to the client. All submissions go through a QA Quality Assurance process. The Recruiting Manager reviews with the Recruiter candidates against the job requirements to ensure they have the skills/experience to perform the work.

When our client requests an interview or authorizes us to extend an offer the Recruiter and the Recruiting Manager will speak to the candidate to ensure that the individual is committing to taking the job and nothing would prevent the candidate from starting on their schedule start date. Every effort is made to avoid submitting a candidate who will not take the job, show up and stay prior to submitting to the client. Recruiter maintains contact with the employee weekly up until their start date. After they have started the Recruiter is responsible for maintaining contact/relationship throughout their assignment weekly/monthly/quarterly.

Search for qualified candidates

Globalpundits Recruiters uses Daxtra, an AI search tool to simultaneously search our database of 500k resources and LinkedIn Recruiter, CareerBuilder, Rotech's, Monster, Indeed, Dice, Clearance Jobs, America's Job Bank and others. Within minutes of receiving a job order our Recruiters begin sourcing, pre-screening candidates and negotiating all compensation/benefits/interview/start dates with the candidate prior to submission to SRR. Globalpundits does not wait for candidates to apply or contact us. GP Recruiters are very skilled at searching multiple databases and our pipeline of candidates within 24/48 hours.

Globalpundits Recruiters can assist SRR if needed to arrange interview schedules. Interviews can be scheduled directly in BullHorn communicating to both the Hiring Manager and the Candidate. Globalpundits has multiple web interview and/or conference call options for our clients to use if requested. Recruiters schedule follow-up calls immediately after all scheduled interviews to get feedback from the Candidates and probe to identify any issues and to determine the likelihood if offered that they will accept the position. Recruiters remain in contact with Candidates weekly until a decision is made by the Hiring Manager.

Selection & Screening Process

Globalpundits selection and screening process is founded on principles learned through the

Sandler Institute. We understand that if a candidate does not perform well, show up or stay there is a negative impact to our clients. Our recruiters participating in extensive training on using structure screening questions that are focused on predicting a candidate is a fit, will take the job, show up, stay, perform well, at the right time and price before submitting to our clients. Before discussing any job with a candidate, our Recruiters begin with asking the candidates to identify their ideal job, location and compensation expectations. If we have a potential fit they proceed to determine if they are a strong candidate. Regarding performance, our recruiters are trained to ask candidates about their past performance, what would manager say, copies of any performance reviews, rate specific technical skills scale 1-10, if we were to test you on specific skills where would you score 1-10. These are just a few of the techniques our Recruiters use to predict performance. We always ask for prior manager or client, phone and email addresses prior to submission. Recruiters will probe through the job history to identify unexplainable changes in jobs/locations/gaps.

Retention of Personnel

Our Recruiters are responsible for maintaining contact and relationship with our employees throughout their client assignment. Recruiters stay in contact with candidates weekly until they are hired. Once offered Recruiters maintain contact, prior to first day, after day 1, week 1 and monthly thereafter. If issues are identified, the Recruiter seeks assistance from the Liaison, Recruiting Manager or Program Manager to address the issue.

Globalpundits Liaison is responsible for regular communication with all employees regarding time reporting, payroll, employee benefits, employee activities, and access to Employee Assistance Program.

Globalpundits welcomes the opportunity to receive feedback from the client end user on the performance of our employees to identify individuals who are performing well and those who need improvement. Globalpundits will provide special rewards and recognition to our top performers. Input from end-users will help Globalpundits provide this recognition. If our employees need to improve their performance, Globalpundits has a written Corrective Action Plan (CAP) to help our employees meet or exceed clients expectations. The Program Manager is responsible for any need for corrective action.

Contractor Feedback & Corrective Action Plans

Globalpundits welcomes and prefers to have access to the end users to receive feedback on our employee's performance. This includes positive and the need for corrective action. Should there be a need to correct performance of one of our employees, Globalpundits has a formal Corrective Action Plan (CAP) that requires our employees to commit to specific and actionable changes to meet the performance expectations. The Program will be responsible for making sure corrective action is taken by our employees to meet our client's expectations. If further action is necessary, GP is experienced in handling any type of employee relations issue that may occur. Globalpundits has an Employee Assistance Program (EAP) that is available to all our employees and their family members to deal with any issues outside work that may impact their performance.

The Program Manager is the primary point of contact and is responsible for communicating SRR ensure they are kept informed of the status of activities and potential issues effecting performance under this contract. This individual will identify the needs and manage the delivery of services to the Contractor. The Senior Contract Manager or Recruiting Manager is available in absence of the Program Manager.

Criterion C.1.b. Resource Commitment

Experience Commitment:

Globalpundits founded in 2000, has provided professional staff augmentation support to large clients to include not limited to DOE prime contractors SRNS, Orano, FRNP, Mid-America, Swift & Staley, Mox, and SRR. Other clients include Blue Cross Blue Shield, Xylem, Archer Daniel Midland, Atkins/SNC Lavilin, Southern Farm Bureau, Harsco Rail, Yale, Clemson, College of Charleston, Energy Solutions, Boeing, Dominion Energy, PG&E, HP Fortify on Demand, States of SC, NC, Tenn., LA, Florida, and Miss.

Local Office Commitment:

Globalpundits has a local office in Aiken to support this contract. We believe this help us build relationships with the local community, attract local resources and maintain relationships with our employees and clients.

Financial Capability & Commitment:

Globalpundits has demonstrated our good financial standing and financial resources to support multiple similar contracts over the past 20+ years. Globalpundits has no debt and has a million-dollar line of credit through our corporate banker BB&T/Truist. Globalpundits financial statements are provided in Volume 2. You are also welcome to contact Steve Hunter, Vice President 803-359-1610, steves@bbandt.com.

Technology Commitment;

Globalpundits has implemented the best in class recruiting technology in the industry to ensure we are able to find the best talent, quickly and efficiently. This technology includes BullHorn, Daxtra, CloudCall, Textus, InfoZoom, Calendly, GP Onboard, Accurate and ADP.

Key Personnel / Commitment

Globalpundits provides the resumes of three key employees in support of this contract, Program Manager, Senior Contract Manager, Liasion/HR/Accounting Coordinator. In addition, Globalpundits has a team of experienced technical recruiters to support this contract.

Program Manager/Vice President

Has more than 30 years' experience in the recruitment and management of Employee Relations teams. Has provided comprehensive HR, Recruiting, Benefits and Payroll administration services for small to medium sized business owners. Expertise in Federal, State and Local Employment/Labor Laws.

Education/Qualifications/Certifications

- MBA & BS Business Administration
- University of South Carolina Darla Moore School of Business

Employment History

Globalpundits, Columbia, South Carolina

2010 – Present

- <u>Vice President</u>: Lead Recruiting and Business Development activity for Globalpundits with full P&L responsibility, account and contract management, recruiting and operations for \$15m business.
 - Senior contact with all Clients regarding performance under contract to include, but not limited to, employee relations, quarterly vendor performance, market pricing, client needs, industry practices, etc.
 - Respond to all Client RFP's, Contract and Subcontract issues, and employee performance issues/claims. Develop and present corrective action plan (CAP) to address issues.
 - Contract Administration for multiple DOE, State and local government, Utilities, commercial Engineering and Technology firms.
 - Ensure compliance with all Contract requirements and Federal, State and Local Employment/Labor Laws.

Eagle Eye Analytics

2007 – 2010

2005 - 2007

• <u>HR Director</u>: Privately held company, Information Technology and Services industry. Lead start-up HR & staffing initiatives for predictive analytics company. Lead the integration and consolidation plan with the acquisition of Advanced Field Services Inc. Responsible for Recruiting, HR, Benefits and Payroll. Recruited senior IT, Sales, Actuaries and Analytics Professionals. Built and retained a national team of over 500 property inspectors.

Professional Employer Organization

• <u>Partner:</u> Privately Held; 500+ Employees, 30+ Clients. Provided comprehensive HR, Recruiting, Benefits and Payroll administration services to small to medium sized business owners. These clients outsourced their HR activities.

Globalpundits Proposal RFP 81220053

HR Director, MSA

• <u>HR Director:</u> Private Company; -2,500+ employees; Home Health Company. Lead the HR, Recruiting, Benefits and Payroll team for organization with over 2,500 employees with offices in over 25 states.

Vision Link Advisory Group

 <u>Partner, Compensation Consultant</u>: Private Company; <5 employees; Consulting Services. Consulted with Business Owners and senior management to help growth-oriented companies create greater alignment between their business plans and their rewards programs-thereby creating a unified financial vision for growing their companies.

Washington Mutual/Fleet Mortgage Group

 <u>Senior HR Manager</u>: Public Company; 5,000+ employees, Mortgage Services Company. Provided HR leadership and staffing support to the corporate office and National Sales organization to include over 2,500 employees. Responsible for the design and administration of companywide Rewards program to include Employee Recognition and Incentive Compensation Plans with annual budget of over \$40m.

SCANA

• <u>Senior HR Manager</u>: Public Company; 5,000+ employees, Electric and Gas Utility. Lead Recruiting and Employee Relations teams supporting Corporate, Gas/Electric Operations and Fossil and Hydro Power Plant Operations consisting of over 2,700 employees. Designed and implemented companywide Targeted Selection Program.

Fleet Mortgage Group, division of Fleet Financial Group

• <u>HR Supervisor:</u> Public Company; 5,000+ employees, Mortgage Services Company. Managed the Recruiting and employee relations services for the corporate office with staff of 500+.

2002 - 2005

2000 - 2002

1989 - 1999

1983 – 1989

1982 - 1983

16

Senior Contract Manager

Senior Contract Manager has over 30 years of experience in construction contract management and administration. Experienced in the areas of planning and implementing procurement and project strategies, tracking cost and schedules, negotiating contract legal terms and conditions, and awarding and administering many different types of contracts from firm fixed price to cost reimbursable.

Education/Qualifications/Certifications

- Bachelor of Arts, Business Administration, Columbia College 1995
- Associate of Arts, Contract Administration, CCAF, 1986
- Military Status and Clearances Held
 - o Retired Ohio Air National Guard, 2007
 - Top Secret DOD Clearance and DOE L Clearance

Present Position in Offeror's Company

Senior Manager, responsible for the management of contract and subcontract administration, as well as the interaction with the Client to negotiate subcontracts and procurements and prioritize project needs.

Employment History

Globalpundits

March 2020 to Present

 <u>Senior Contract Manager</u>: Manage all phases of contract and subcontract administration. Interact with Client to negotiate subcontracts and procurements and prioritize project needs. Ensure contractual compliance and customer satisfaction. Promote win-win strategy for resolution of complex issues. Training and teambuilding on government contracts. Evaluate teaming and subcontract relationships.

February 2014 to November 2019

- <u>Director of Procurement and Subcontracts</u>: Responsible for the acquisition of Construction, Capital Equipment and Process Units in support of the Mixed Oxide Fuel Facility, Aiken, SC. Manage multiple levels of procurement personnel in acquisition and supply of construction materials, HVAC and Mechanical and Electrical subcontracts. Work closely with Senior Management to determine the most advantageous contracting strategy for the balance of procurements for the construction project.
 - Average annual contracts in excess of \$80M and over 300 procurements. Provide input into business decisions supporting the staffing, management and procurement of mechanical, electrical, chemical and instrumentation subcontracts, as well as the procurement of multiple process units and supporting equipment and hardware. Develop and train staff to procedures, processes and best business practices. Interact with Client to negotiate continued subcontracts and procurements and prioritize balance of project needs.
 - Develop and update tracking mechanisms for cost, schedule and project controls.
 Evaluate vendor performance and negotiate large changes necessitated by engineering and specification changes.

Fluor Government Group

January 2011 to January 2014

- <u>Contract Manager</u>: Manage a group of 15 contract administrators on the DOE Environmental Clean-up Project at Piketon, Ohio. Responsible for annual contracts totalling approximately \$140M. Develop creative contracting strategies to contribute to improved financial performance.
 - Evaluate potential risks and mitigation alternatives. Participate in the review of procedures and contract documents. Manage multiple functional areas of contracts, such as, contract preparation, contract administration, negotiations, price and cost analysis.

Shaw Group

August 2010 to January 2011

 <u>Contract Manager</u>: Manager of Contract for capital equipment for the construction of the Mixed Oxide Fuel Facility. Responsible for all aspects of procuring equipment and materials for the construction of a \$2B facility. Provided input for schedule and cost updates to management. Trained subordinates and peers on procurement requirements and cross-functional impacts.

MCM Management Corporation

January 2008 to August 2010

 <u>Contract Manager</u>: Manage Corporations Government contracts. Prepared cost and technical proposals for government and commercial projects for Environmental Remediation, decontamination and dismantlement and specialized equipment rental. Provided input to senior management team on contract terms and conditions, cost and pricing data, payment and incentive provisions.

Burns and Roe Enterprises

July 2007 to January 2008

 <u>Contract Manager</u>: Site contract manager for construction of a \$500M treatment facility for the DOE. Managed contract administration activities for ongoing contracts and change orders. Served as an advisor to home office management on day to day operations. Identified problems in subcontract, performed fact finding and recommended alternative courses of action and consequences.

Fluor Fernald

November 2000 to May 2007

• <u>Contract Manager/Senior Contract Administrator</u>: Managed a staff of six contract administrators in planning, developing, negotiating and administering the procurement of \$500M in services, demolition and dismantlement (D&D), construction, heavy equipment rental and design build and operate contracts to support the remediation of the Fernald Closure project for the DOE.

Liaison/HR/Accounting Coordinator

Liaison is committed and motivated HR/Accounting Coordinator with exceptional customer service and decision-making skills. Strong work ethic, team player, professional demeanor and great initiative.

Globalpundits, Inc - Lexington, SC

January 2018 to Present

Liaison: HR Coordinator/Relationship Manager

- Building and maintain relationships between Client, Employees, Candidates & Vendors
- Onboarding New Employees, Completing I-9s & e Verify
- HR & Benefits Administration, Initiating and reviewing background, drug & credit checks
- Following up/communicating with Employee and Clients regarding new hire, contract extensions and end dates
- Accounting functions: AP, AR, Reconciling and Payroll
- P&L Reporting, Year-End taxes, Quarterly reports
- Employee Relationship Management
- Planning and scheduling all conferences
- Responsible for coordinating employee & company functions
- Managing office supplies
- Answer phones in a professional manner providing answers when possible and transferring calls or taking messages when needed

National Asset Advisors, LLC - Columbia, SC

September 2012 to May 2017

Sales Administrator

- Supervised and trained call center staff.
- Assisted senior-level credit officers with complex loan applications.
- Adhered to all federal and state compliance guidelines relative to retail mortgage lending.
- Responsible for keeping and preparing confidential documents
- Analyzed applicants' financial status, credit and property evaluation to determine feasibility of granting loan.
- Executed the loan origination process, including ordering credit reports, appraisals and preliminary title reports.
- Made copies, sent faxes and handled all incoming and outgoing correspondence for sales department/LO.

- Researched insurance information and flood certificates.
- Negotiated prices, terms of sales and service agreements.
- Created a return process and workflow for defaulted properties.
- Negotiated details of contracts and payments and prepared sales contracts and order forms.
- Preparing sales reports and submitting them to proper departments.

National Asset Advisors, LLC - Columbia, SC

Contract Specialist

- Reviewed contract terms and conditions; making sure contracts comply with federal and state laws and company policies
- Assist clients with interpreting contract terms and conditions as well as entering the data into database
- Writing & processing contracts
- Communicating with various Counties for tax information and/or legal descriptions, entering taxes/legal descriptions into database
- Notarizing various documents
- Filing and auditing cabinets when needed

Jerman Personnel - SC Assoc. of Community Action Partnerships - Columbia, SC

Account Payable Clerk

August 2010 to May 2011

August 2011 to September 2012

- Verified details of transactions, including funds received and total account balances, enter and pay their bill, using QuickBooks
- Responsible for reconciling bank statements, providing DSS w/ a monthly report on client account balances.
- Office inventory
- Answering a multi-line phone and directing calls as needed assisting other programs/Departments as needed.

Montague Industrial Inc - Columbia, SC

April 2007 to February 2009

Administrative Assistant

- Verified details of transactions, including funds received and total account balances
- Coded the general ledger and processed vendor invoice payments
- Deposited third party checks, as well as monthly reserve transfers
- Opened and assigned new client accounts
- Contacted providers to discuss status of rebilling and reimbursement process to ensure account resolution
- Maintained accounts receivable documentation electronically and on paper
- Processed bank reconciliations and financial reports to verify practice of proper due diligence
- Handled cash and deposits using the proper accounting procedures and documentation
- Took daily inbound calls and key-entered orders, faxes, backorders and credit memos for assigned accounts and clients

Criterion C.1.c. Past Performance

Past performance data for contracts within the last three (3) years, as follows:

i. Project completed for work comparable to that contained in the Performance Work Statement:

- Savannah River Nuclear Solutions Professional Staff Augmentation and Nuclear Safety & Criticality Staff Augmentation BOA 2010 to Present.
- WIPP/Orano Professional Staff Augmentation BOA, 2020 to Present
- Four Rivers Nuclear Partnership, Professional Staff Augmentation BOA 2017-Present

Globalpundits Positions filled by Client: See Table and Illustrations

Other Contracts Currently Supporting

- Blue Cross Blue Shield, Professional Staff Augmentation BOA, 2007- Present
- Xylem, Professional Staff Augmentation BOA, 2011 Present
- Mid-America (BWXT) Conversion Services, Professional Staff Augmentation BOA 2014- Present
- Swift & Staley, Professional Staff Augmentation BOA, 2020- present
- State of SC, Professional Staff Augmentation BOA 2009- Present
- States of NC, Tenn, Miss, La and Fla.
- Clemson, Yale, College of Charleston, University of California, NC A&T,
- Archer Daniel Midlands
- Dominion Energy
- Southern Farm Bureau
- Harsco Rail
- Town of Mt. Pleasant

Former Clients

- Boeing, Professional Staff Augmentation BOA,
- Mox, Professional Staff Augmentation BOA,
- Savannah River Remediation, Professional Staff Augmentation BOA,
- HP Fortify on Demand
- Pacific Gas & Electric

ii/iii.. Client References and Contact:

- Savannah River Nuclear Solutions, Sheri Alexander, Sheri.Alexander@srs.gov 803-522-2251
- WIPP/Orano/Mox, Rex Norton 803-508-9878, rex.norton@orano.group
- Four Rivers Nuclear Partnership, Ron Casper 270-441-5969, ron.casper@pad.pppo.gov

1. Firm-fixed Rate

Globalpundits submits firm-fixed rates in accordance with Price Schedule Attachment 3 separately.

a. Substance Abuse Program:

Globalpundits has read "Workplace Substance Abuse Program" and agrees to administer this program for all our employees.

b. Badging and Security Education Requirements.

Globalpundits has read the requirements, has experience supporting this at SRS and will comply with requirements.

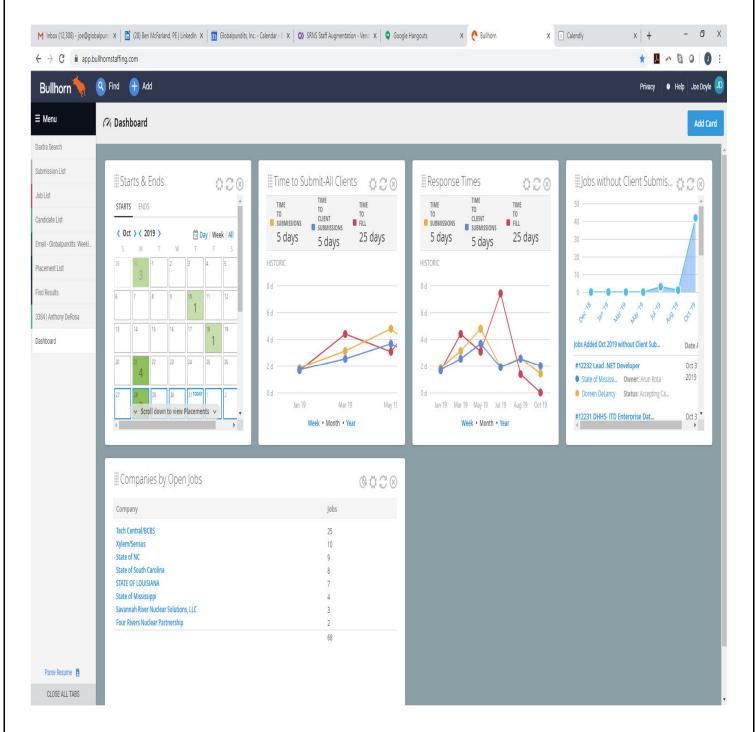
c. General Employee Training

Globalpundits has read and agrees to support GET training requirements.

Tables and Illustrations

Technology

BullHorn Dashboard



Job Listings

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List	₽₽	12210	10/28/2019	0000487780+	Procurement Engineer	Open	Accepting Candidate S	Hot	4	Savannah River Nuclear Solut ions, LLC	Swaroop Kumar	0	3	\$0.00	11/5/2019	
rdidate List cement List	₽₽	12208	10/25/2019	0000489010	Principal Construction Coordina tor	Open	Accepting Candidate s	Cold	1	Savannah River Nuclear Solut ions, LLC	Arun Kota	3	4	\$0.00	11/3/2019	
	₽	12196	10/23/2019	0000489177	FIRE PROTECTION DESIGN ENGI NEER	Open	Accepting Candidate s	Warm	2	Savannah River Nuclear Solut ions, LLC	Preston Doyle	2	2	\$0.00	10/30/2019	
	₽	12192	10/22/2019	0000489137	MECHANICAL HVAC DESIGN ENG Ineer	Closed	Accepting Candidate s	Cold	2	Savannah River Nuclear Solut ions, LLC	santosh k	5	5	\$0.00	10/29/2019	
	₽	12184	10/22/2019	0000488878.	SR. PROJECT CONSTRUCTION MA NAGER	Closed	Accepting Candidate s	Cold	1	Savannah River Nuclear Solut ions, LLC	Ben M	2	5	\$0.00	10/28/2019	
	₽₽	12173	10/18/2019	0000488558	WORK CONTROL PLANNER / TEC HNICAL REVIEWER	Closed	Accepting Candidate s	Cold	5	Savannah River Nuclear Solut ions, LLC	Bobbi Madrigal	14	14	\$0.00	10/27/2019	
	₽	12172	10/18/2019	0000487500	LOTUS NOTES DEVELOPER	Closed	Accepting Candidate s	Cold	1	Savannah River Nuclear Solut ions, LLC	Arun Kota	5	5	\$0.00	10/27/2019	
	₽	12171	10/18/2019	0000486254	TRAINING SPECIALIST	Closed	Accepting Candidate s	Cold	1	Savannah River Nuclear Solut ions, LLC	Harish Kumar	3	3	\$0.00	10/27/2019	
	₽	12170	10/18/2019	0000487415	2D/3D STRUCTURAL DESIGNER	Closed	Accepting Candidate s	Cold	3	Savannah River Nuclear Solut ions, LLC	Bobbi Madrigal	10	10	\$0.00	10/27/2019	
	₽	12150	10/14/2019	0000487530	SR. PIPE / MECHANICAL CONSTR UCTION DESIGN INTEGRATION	Closed	Closed	Cold	1	Savannah River Nuclear Solut ions, LLC	Harish Kumar	5	5	\$0.00	10/21/2019	
	₽₩	12149	10/14/2019	0000486211	SENIOR PRINCIPAL ADVISOR	Closed	Closed	Cold	1	Savannah River Nuclear Solut ions, LLC	DOITSITIIUT	4	6	\$0.00	10/22/2019	
	₽₩	12148	10/14/2019	0000487780	PROCUREMENT ENGINEERS	Closed	Closed	Cold	4	Savannah River Nuclear Solut ions, LLC	Swaroop Kumar	8	11	\$0.00	10/21/2019	
	₽	12130	10/10/2019	0000485436	STATEMENT OF WORK/SPECIFICA TION WRITER	Closed	Closed	Cold	1	Savannah River Nuclear Solut ions, LLC	Harish Kumar	2	2	\$0.00	10/20/2019	
Parse Resume 🚦	₽	12123	10/10/2019	0000483646	HEALTH AND SAFETY PROFESSIO NAL	Closed	Closed	Cold	1	Savannah River Nuclear Solut ions, LLC	santosh k	0	0	\$0.00	10/13/2019	
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Email-Giobalpundits: Weeld	₽	207886	-		HAITHAM SAI Di		10/31/2019	New Lea d	Chicago, IL	TECHNOLOGY MANAG ER				Monster		
Placement List Find Results		207885	-		Eugene Jacob s		10/31/2019	New Lea d								
3384 Anthony DeRosa	.	207884	-		David Parks		10/31/2019	New Lea d								
Deshboard	₿	207883	-		Prabhash Kar an		10/31/2019	New Lea d	Atlanta, GA	Middleware/Applicatio n Support Engineer	10/31/2019			Monster		
		207882	-		Asish Koley		10/31/2019	New Lea d	Schaumburg, IL	Associate Director - On site Technical lead				Monster		
	A	207881	-		ARSENIY AFA Nasyev		10/31/2019	New Lea d								
	A	207880	-		Walter Latoy a		10/31/2019	New Lea d	Boston, MA	Sr. Java Full Stack Devel oper				Monster		
	[₽	207879	-		Thai Vu		10/31/2019	New Lea d	Bridgewater, NJ	Java Developer	10/31/2019			Monster		
	₽₽	207878	-		Ashley Evett Williams		10/31/2019	Active	Carencro, LA	Senior Oracle Develope r	10/31/2019			_		
	₿	207877	-		Deborah Bak er	Not Ra ted	10/31/2019	Active	Stuttgart, Arkansas	System Engineer / Anal yst	10/31/2019			Monster		
	₽₽	207876	-		Narendra Sh ah		10/31/2019	New Lea d								
	A	207875	-		Edward Chan	Not Ra ted	10/31/2019	Active	Bridge City, Louisiana	Helpdesk Analyst	10/31/2019			Career Bui r		
	₿	207874	-		John Dufrene	177.	10/31/2019	Active	Raceland, Louisiana	End User Support Anal yst - MTS II	10/31/2019			Dice		
	A	207873	-		Ray Paternos tro	ted	10/31/2019	Active	Harahan, Louisiana	Service Desk Specialist Senior	10/31/2019			Dice		
Parse Resume 🚦	₿	207872	-		KELVIN NUN Nery	Not Ra ted	10/31/2019	Active	Baton Rouge, Louisiana	Sr Oracle DBA SPAINAR, New Orleans				Monster		
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Candidates:

Tearsheet/Candidates Pipeline:

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Submission List Job List		Name $\uparrow_{\mathbb{V}}$ \forall	Candidates	Client Contacts	Job Orders	Opportunities	Leads	ls Private 🛧 🔻	Owner ↑↓ ∀	Date Added $~\uparrow_{\downarrow}~~ \nabla$
Candidate List	ACTIONS 🔻	13166 PRINCIPAL CRITICALITY SAFETY ENGINEER	6	0	0	0	0	Public	Tarak Anakapalli	09/15/2020 12:22 PM
Planner	ACTIONS 🔻	test	1	0	0	0	0	Public	Daxtra SearchStation	09/15/2020 11:50 AM
Appointment: Billy Norris, G	ACTIONS 🔻	13163 Applications Development Systems Analyst - CCS	11	0	0	0	0	Public	Kothamachu Gupta	09/14/2020 4:08 PM
Reporting Report: 2) Notes Activity Re	Actions 👻	13161 Lab Technician	35	0	1	D	0	Public	Tarak Anakapalli	09/14/2020 3:51 PM
Tearsheets	ACTIONS 🔻	13162 GIS Analyst - Advanced	3	0	0	0	0	Public	Anand Deverapalli	09/14/2020 8:50 AM
Placement List	ACTIONS 🔻	MA ACCT ASSOC	0	0	0	0	0	Public	Joe Doyle	09/11/2020 2:37 PM
13165 FELLOW ENGINEER 13166 PRINCIPAL CRITICA	ACTIONS 🔻	SS Quality Assurance Specialist	4	0	0	0	0	Public	Joe Doyle	09/11/2020 12:26 PM
Email - urgent opening for '	ACTIONS 🔻	13159 Data Analyst	17	0	0	0	0	Public	Baddela Mallesh	09/11/2020 9:54 AM
Appointment: Chuck Imler I	ACTIONS 🔻	13158 Systems Analyst - Consultant	47	0	1	0	0	Public	Mujeeb Syed	09/11/2020 9:06 AM
	ACTIONS 🔻	13157 Network Analyst	46	0	0	D	0	Public	Tarak Anakapalli	09/10/2020 6:05 PM

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Bullhorn VMS/Client System Access

Integrates with our client's systems to improve quality and reduce time to start and complete the recruiting process. Job descriptions are automatically loaded into BH from our client's systems.

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Daxtra

Daxtra is an artificial intelligence tool that gives us the ability to identify the right candidate simultaneously across hundreds of web sources of candidates with the right skills and experience. Daxtra is integrated within Bullhorn and provides a powerful navigation and filtering of search results. Daxtra searches multiple databases simultaneously i.e. GP Database, Clearance Jobs, Dice, Monster, CareerBuilder and others.

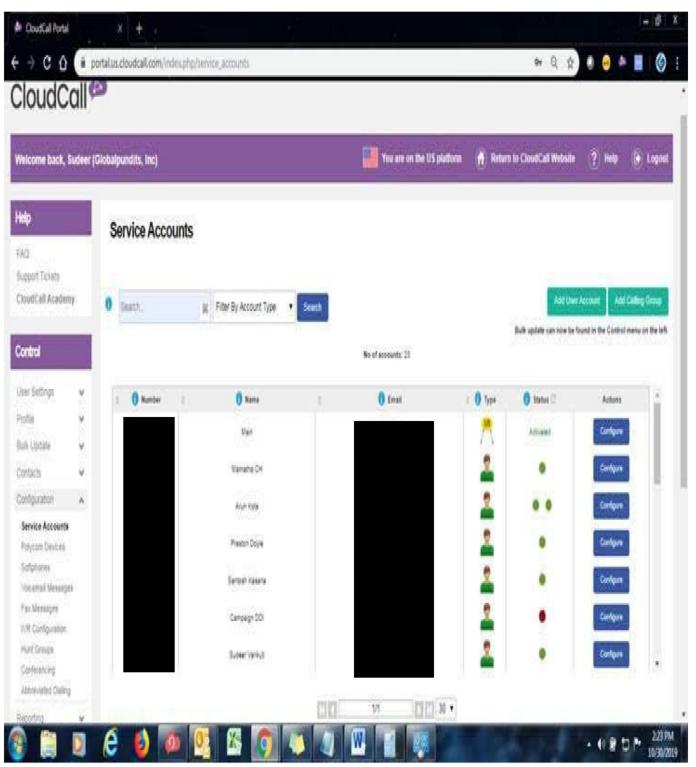
Text US

is integrated into Bullhorn and allows us to quickly text the individuals or groups of people in our Bullhorn CRM to determine if they are available and interested in new opportunities.

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CloudCall

is a cloud phone system integrated into Bullhorn providing click to call and automatic dialer technology to improve efficiency of connecting with our candidates.



Calendly:

Recruiters provide links to their calendar in emails and text for candidates to easily schedule time to speak to a Recruiter.

Set your ava	ailability						~ @	
	elow to edit or create a	new one that you can	apply to your event ty	pes				
SCHEDULE	rs + New sche	edule						
Working hours						٥		
ACTIVE ON O Event Types	TIME ZONE	ne - US & Canada 🗸			List view	Calendar view		
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Accurate Employment Screening

is integrated with Bullhorn and provides paperless

employment screening, drug screens and I-9 processing. This platform improves accuracy and reduces the time to complete client background checks and drug screens.

We have developed resources for hiring an	id thriving in the midst of COVID-19 - Learn More	
		초 My Background Check 🛛 🐵 Client Login
accurate.	SERVICES SOLUTIONS	BLOG RESOURCES ABOUT US SUPPORT
SERVICES		
Now, backgro	und checks are a	
breeze.		
Our full suite of compliant s	technology, Personalized service, screening services lets you verify hout sacrificing individualized mers.	
● WATCH VIDEO		

Globalpundits Onboarding

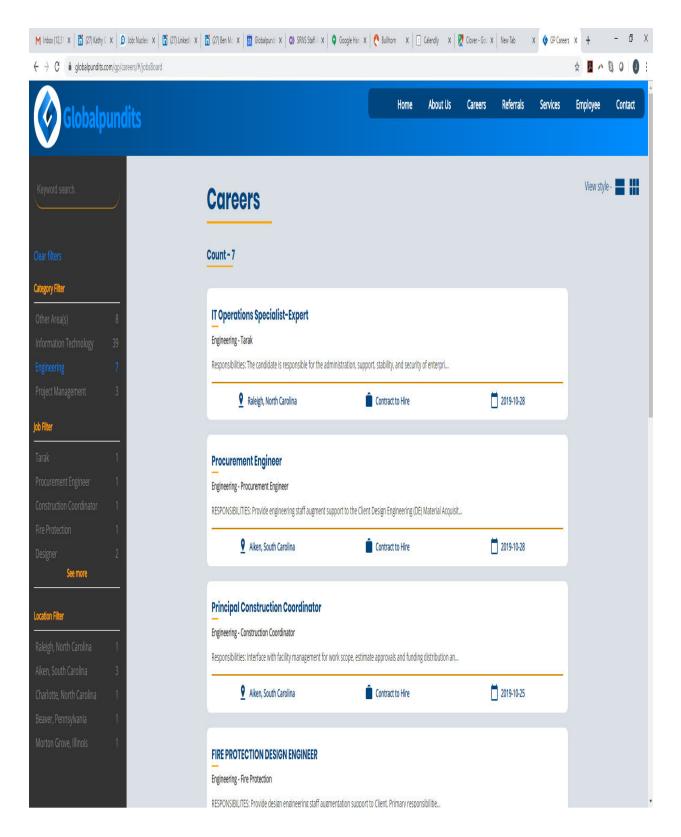
Globalpundits developed our own state of the art paperless signature onboarding process integrated into Bullhorn. The onboarding packages are customized for each client to ensure we collect all required pre-employment onboarding forms for our clients and Globalpundits.

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Check status					
🖿 Referrals					
⑦ Appointment Scheduler					

LinkedIn Integrated with BullHorn

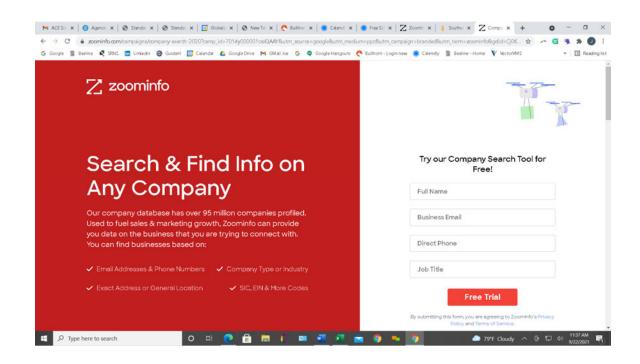
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Recent Applicants		Act	tions For This Job			
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ton sponsored job Arpan Roy 3 ^{rg} Assistant Project Manager at A&G Electrica Gainesville, Florida Area • CH & Energy Email: arpant 91094@ymail.com Phone: +13522165715	Nes Nes	Oct8,2019 SSSQ® ≣™	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ot ^o ot ^o	emore Åø	
Christian Maniscalco 3 ^{el} Assistant at North Fution Greater Atlanta Area + Mechanical or Indus Email: conariscalco3@gmail.com Phone: +16783574665	Itral Engineering	Oct 10, 2019 ssage ≣ +				
Jonathan Miela 2 nd Graduate from top nuclear engineering proj Fundamentals of Engineering Exam. Greater Detroit Area + Mechanical or Indust Email: <u>Jimiela@unick.edu</u>	1103	Oct 7, 2019 ssage ≣ +				

Globalpundits Career Site Integrated with BullHorn



ZoomInfo

Database search tool to obtain names, titles, phone numbers, address and email addresses. Data base of 95 million companies included. Integrated to BullHorn.



AgFirst	Lead Network Analyst
Allegis	SQL Programmer
Atkins	Senior Electrical I&C Engineer
Bartech	Business Analyst
Bartech	Coder Analyst
Bartech	IT Delivery Lead II
Bartech	Operations Developer, Advanced
Bartech	Specialist Comm Writer Assoc
Beaufort County	
School District	Security Architect
Beaufort County	
School District	Security Architect
Beaufort County	
School District	Security Architect
Blue Cross	accountant II
Blue Cross	Accounting Clerk III
Blue Cross	App Dev Prog/Analyst 2
	App Dev Programmer/Analyst -
Blue Cross	PGBA
Blue Cross	App Dev Sr. Systems Analyst 1
Blue Cross	App Dev Sr. Systems Analyst 1
Blue Cross	App Dev Sys An 2
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Blue Cross	App Dev Sys Analyst 2
Blue Cross	App Dev Systems Analyst
Blue Cross	App Dev Systems Analyst
	App Dev Systems Analyst -
Blue Cross	OnBase
	App Dev Systems Analyst -
Blue Cross	OnBase
	App Dev Systems Analyst -
Blue Cross	OnBase
Blue Cross	Asset Management Analyst
Blue Cross	BACKFILL - Project Leader II
Blue Cross	Business Systems Analyst 1
Blue Cross	Business Systems Analyst I
Blue Cross	Contract Administrator
Blue Cross	Contract Administrator
Blue Cross	Data Analyst II
Blue Cross	Data Analyst II
Blue Cross	Data Analyst II
Blue Cross	Data Analyst III

Globalpundits Positions filled by Client/Position

Blue Cross	Data Analyst III
Blue Cross	Data Analyst III
Blue Cross	Database Analyst I
Blue Cross	Database Analyst II
	Design Architect / Cloud Solutions
Blue Cross	Architect
Blue Cross	EDI Operations Associate I
Blue Cross	EDI Operations II
Blue Cross	EDI Support Specialist 1
Blue Cross	EDI Support Specialist 1
Blue Cross	EDI Support Specialist 1
Blue Cross	EDI Support Specialist 1
Blue Cross	EDI Support Specialist 1
Blue Cross	E-Learning
Blue Cross	E-Learning Designer/Developer
Blue Cross	Financial Analyst I/II
Blue Cross	I/S Code Developer
Blue Cross	I/S Security Engineer
Blue Cross	I/S Security Engineer
	Identity/Access Management
Blue Cross	Analyst
Blue Cross	Infrastructure Analyst ISD
Blue Cross	Inventory Control Specialist
Blue Cross	IS Security Risk Analyst III
Blue Cross	IS Technical Writer II
Blue Cross	IS Technical Writer II
Blue Cross	IT Program Manager - CPMO
Blue Cross	IT Program Manager - CPMO
	IT Senior Project Manager - ICT
Blue Cross	PMO
Blue Cross	IT Support Analyst 2
Blue Cross	ITAM Specialist
Blue Cross	Java Designer/Developer I
Blue Cross	Java developer
Blue Cross	Java Developer/Designer Analyst
Blue Cross	Java Developer/Designer Analyst
	Java Developer/Designer I -
Blue Cross	Palmetto GBA
	Java Developer/Designer I -
Blue Cross	Palmetto GBA
	Java Developer/Designer II -
Blue Cross	Palmetto GBA
Blue Cross	Lead ITAM Specialist

Blue Cross	Lead ITAM Specialist
Blue Cross	Monitoring Administrator
Blue Cross	Network Analyst
Blue Cross	Network Analyst
Blue Cross	Network Analyst 2
Blue Cross	Network Analyst 2
Blue Cross	network analyst cisco
Blue Cross	Network Engineer
Blue Cross	Network Engineer
Blue Cross	Network Engineer
Blue Cross	Network Technician
	Performance Load Test Developer
Blue Cross	Analyst
Blue Cross	PMO Sr. Project Leader
Blue Cross	Presentation App Design/Dev1
Blue Cross	Project Leader 2
Blue Cross	Project Leader 2
Blue Cross	Project Leader 2
Blue Cross	Project Leader I
Blue Cross	Project Leader I
Blue Cross Blue Cross	Project Leader I
	Project Leader I - ICT PMO
Blue Cross	Project Specialist 2
Blue Cross	Project Specialist 2
Blue Cross	Risk & Compliance Analyst 2
Blue Cross	Security Analyst
Dive Crees	Senior Organizational
Blue Cross	Development Consultant
Blue Cross	Server Administrator
Blue Cross	Server Administrator
Blue Cross	Server Analyst
Blue Cross	Server Analyst
Blue Cross	Server Analyst (Unix Family)
	Server Analyst - Unix Security /
Blue Cross	Comp.
Blue Cross	Server Analyst (UNIX)
Blue Cross	Server Engineer
Blue Cross	Server Engineer
Blue Cross	Server Engineer - LINUX
Blue Cross	Server Engineer-UNIX
Blue Cross	Server Technician - Night Shift/Weekends
Blue Cross	Sr Administrative Associate

Blue Cross	Sr Business Systems Analyst 1
Blue Cross	Sr Business Systems Analyst 2
Blue Cross	Sr Project Leader
Blue Cross	Sr Server Analyst 2
Blue Cross	Sr System Test Analyst I
	Sr System Test Analyst I - Test
Blue Cross	Designer
Blue Cross	Sr Web Developer / Analyst - Sen
Blue Cross	Sr Web Developer/Analyst 1
Blue Cross	Sr. Administrative Associate
Blue Cross	Sr. App Dev Sys Analyst 2-DOC 1
Blue Cross	Sr. App Dev Systems Analyst
Blue Cross	Sr. App Dev Systems Analyst
Blue Cross	Sr. App Dev Systems Analyst - ICD
	Sr. App Dev Systems Analyst -
Blue Cross	PGBA
	Sr. App Dev Systems Analyst -
Blue Cross	PGBA
	Sr. App Dev Systems Analyst -
Blue Cross	PGBA
	Sr. App Dev Systems Analyst -
Blue Cross	PGBA
Blue Cross	Sr. App Dev Systems Analyst (TC
Blue CLOSS	MF)
Blue Cross	Sr. App Dev Systems Analyst- PalmettoGBA
Dide Cl 055	Sr. Applications Dev Systems
Blue Cross	Analyst
Blue Cross	Sr. Bus Process Consultant 2
Blue Cross	Sr. Bus. Systems Analyst
Blue Cross	Sr. Business Systems Analyst I
Blue Cross	Sr. Business Systems Analyst II
Blue Cross	Sr. Business Systems Analyst II
Blue Cross	Sr. I/S Audit Management Analyst
Blue Cross	Sr. IS Recruiter
Blue Cross	Sr. IT Support Analyst 2
Blue Cross	Sr. IT Support Analyst 2
Blue Cross	Sr. ITAM Specialist
-	Sr. Java Developer/Designer
Blue Cross	Analyst
Blue Cross	Sr. Java Server Faces Dev (JSF)
Blue Cross	Sr. Project Assistant
Blue Cross	Sr. Project Leader
	Sr. Project Leader

Blue Cross	Sr. Project Leader
Blue Cross	Sr. Project Leader - Commercial
Blue Cross	Sr. Project Leader - Commercial PMO
Blue Cross	Sr. Project Leader - Commercial PMO
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Blue Cross	Sr. Project Leader - Commercial PMO
Blue Cross	Sr. Project Leader - ICT
Blue Cross	Sr. Project Leader - Tricare
Blue Cross	Sr. Project Leader - Tricare
Blue Cross	Sr. Project Leader - Tricare
Blue Cross	Sr. Project Leader - Tricare
Blue Cross	Sr. Project Leader - Tricare
Blue Cross	Sr. Project Leader - Tricare
Blue Cross	Sr. Project Leader for G&A
Blue Cross	Sr. Project Leader for G&A
Blue Cross	Sr. Project Leader for G&A
Blue Cross	Sr. Server Analyst 1
Blue Cross	Sr. Server Analyst 1
Blue Cross	Sr. System Programmer
Blue Cross	Sr. System Programming Analyst
Blue Cross	Sr. System Testing Analyst 1
Blue Cross	Sr. System Testing Analyst 1
Blue Cross	Sr. System Testing Analyst 1
Blue Cross	Sr. System Testing Analyst 2
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. System Testing Analyst I
Blue Cross	Sr. Systems Programming Analyst
Blue Cross	Sr. Systems Testing Analyst 1 - Test Design
Blue Cross	Sr. Systems Testing Analyst 1 - Test Design
Blue Cross	Sr. Systems Testing Analyst 1 - Test Design
Blue Cross	Sr. Web Developer/ Analyst

Blue Cross	Sr.App Dev Programmer/Analyst
Blue Cross	Sr.App Dev Programmer/Analyst
Blue Cross	Sr.App Dev Programmer/Analyst
Blue Cross	Sr.System Programmer- zVM
	Statistical Programming Analyst III
Blue Cross	/ Python
Blue Cross	Sustem Support Administrator
Blue Cross	System Security Officer
	System Support Admin
Blue Cross	Palmetto GBA
Blue Cross	System Support Analyst
Blue Cross	System Support Analyst
Blue Cross	System Support Analyst 2
Blue Cross	System Support Technician
Blue Cross	System Testing Analyst 1
Blue Cross	System Testing Analyst I
Blue Cross	Systems Audit Analyst
Blue Cross	Systems Programming/Analyst
Blue Cross	Systems Testing Analyst
Blue Cross	Tactical Coordinator
Blue Cross	Tech Support Specialist I
Blue Cross	Tech Support Specialist I
Blue Cross	Tech Support Specialist II
Blue Cross	Technical Writer I
	Telecommunications Network
Blue Cross	Engineer
Blue Cross	Web Developer/Analyst 2
Blue Cross	Web Developer/Analyst1
	Web User Interface
Blue Cross	Designer/Developer
Blue Cross	Workstation Support Analyst
	Workstation Support Analyst -
Blue Cross	Columbia
	Workstation Support Analyst -
Blue Cross	Columbia
	Workstation Support Analyst -
Blue Cross	Columbia
	Workstation Support Analyst -
Blue Cross	Nashville

	Workstation Support Analyst -
Blue Cross	Nashville
Dhua Cuasa	Workstation Support Analyst -
Blue Cross	Nashville
Blue Cross	Workstation Support Technician
Boeing	Elect Design and Analy Engr 5
Boeing	Manufacturing Planner 3
	Product Data Management
Boeing	Engineer 1
Boeing	Programmer Analyst 4
Boeing	Retrofit & Repair Engineer 3
Boeing	Software Engineer 1
Boeing	Structural Analysis Engineer 4
Boeing	Structural Analysis Engineer 5
Boeing	Supply Chain Specialist 1
	Systems Engineer Support Analyst
Boeing	4
	Technical Data Delivery Specialist
Boeing	3
Boeing	Technical Data Designer
Boeing	Technical data designer
Boeing	Technical Data Designer 2
Boeing	Technical Design 1
Boeing	Technical Design 3
Boeing	Tool Engineer 3
Boeing	Training Device Technician 3
Boeing	Training Device Technician 3
Charleston County	
School District	Field Support Technician 1
Charleston County	
School District	Field Support Technician 1
Charleston County	
School District	Network/ MDM Admin
Charleston County	
School District	Project Management

Charleston County	
School District	Project Management - Enterprise
Charleston County	
School District	Project Management - Minor
	Microsoft Dynamics AX Analyst -
Chobani	Finance
Chobani	Packaging Engineer Manager
	SQL Reporter\Database
Chobani	Administrator
Clemson University	Apps Developer
Clemson University	Banner Developer
Clemson University	Banner Developer
Clemson University	Banner Developer
Clemson University	Banner Workflow Developer
Clemson University	Database Administrator
Clemson University	FullStack Developer Project
Clemson University	FullStack Developer Project
Clemson University	FullStack Developer Project
Clemson University	Research Engineer
Clemson University	Senior Banner Developer
Clemson University	Senior Banner Developer
Clemson University	Senior Banner Developer
Clemson University	Senior Degree Works Consultant
Clemson University	Senior Degree Works Consultant
	Senior Functional Consultant/
Clemson University	Business Analyst
College of	Pannar Davelanar
Charleston	Banner Developer
College of	Perman Developer
Charleston	Banner Developer
College of	
Charleston	Banner Functional Consultant
College of	Banner ODS/EDW Technical
Charleston	Architect
College of	
Charleston	Banner Oracle Contractor
College of	Cognes Developer
Charleston	Cognos Developer
College of	
Charleston	Senior Degree Works Consultant
Consumers' Choice	Sustana & Natural Francis
Health Plan	Systems & Network Engineer

Crane	I
Merchandising	
Systems	web developer
Crane	
Merchandising	
Systems	web developer
Crane	
Merchandising	
Systems	web developer
	Senior Windows Server
Davidson College	Consultant
	Senior Windows Server
Davidson College	Consultant
DuckCreek	Quality Control Analyst II
DuckCreek	Services Engineer
DuckCreek	Services Engineer
DuckCreek	Sr. Project Manager
Enabling Solutions	
Inc	Java Developer
EnergySolutions	CAD Design Leader
	RPG Developer & JBA ERP
E-Z-GO	Support
	RPG Developer & JBA ERP
E-Z-GO	Support
	RPG Developer & JBA ERP
E-Z-GO	Support
Four Rivers Nuclear	Contract Technical
Partnership	Representative (CTR)
Four Rivers Nuclear	Environmental Science Specialist
Partnership	Senior
Four Rivers Nuclear	Environmental Science Specialist
Partnership	Senior
Four Rivers Nuclear	
Partnership	Industrial Hygiene Manager
Four Rivers Nuclear	
Partnership	Industrial Hygienist III
Four Rivers Nuclear	
Partnership	Industrial Hygienist, Senior
Four Rivers Nuclear	
Partnership	IT Programmer
Francis Marion	Colleague Financial Aid Functional
University	Consultant
Francis Marion	
University	Senior Colleague Developer
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Global Emergency	
Resources	Web Developer
Harsco Rail	Infor LN BA/Developer
Harsco Rail	Infor LN Business Analyst
Harsco Rail	Infor LN Business Analyst
Harsco Rail	Kronos Consultant
Harsco Rail	Kronos Expert
Harsco Rail	LN developer
Harsco Rail	LN developer
Harsco Rail	Microsoft Dynamics Analyst
Harsco Rail	Solutions Architect
	Technical Architect – IT Business
Harsco Rail	Systems
Hewlett Packard	Program/Project Manager
Hewlett Packard	Program/Project Manager
Hewlett Packard	Project Manager AppSec
Hewlett Packard	Project/Practice Management
Hewlett Packard	Software Security Auditor
Hewlett Packard	Tech Writer
Hewlett Packard	Technical Account Manager
Hewlett Packard	Tester
Honeywell	Senior Project Manager
•	
Interactive Intelligence, Inc	
(acquired by	Business Automation Application
Genesys)	Consultant
Medical University of	
SC	Ruby developer
Medical University of	
SC	Ruby on Rails
Michelin	Data Consultant
Michelin	PLC Engineer
North Carolina A and	
T State University	Senior Banner Developer
Northeastern	
Technical College	Colleague Consultant
Office of	
Administration	Security Analyst
Perspecta	Business Analyst
•	
Population Health Management(Private	Sr. Database Report
Business at BC	Analyst/Writer
Richland County	.net developer jr.
County	

	1
SC Budget and	
Control Board	Advanced Technical Trainer
SC Budget and	
Control Board	Client Technologies Tech
SC Budget and	
Control Board	Ruby developer
SC Budget and	
Control Board	SAP ABAP
SC Budget and	
Control Board	SAP ABAP
SC Budget and	
Control Board	Unix/Linux Team Lead
SC Budget and	
Control Board	Unix/Linux Team Lead
SC Department of	
Education	Database Administrator
SC Department of	
Education	SQL Database Administrator
SC Department of	
Insurance	.Net Developer
SC Department of	
Insurance	.Net Web Developer
SC Department of	
Insurance	Network Administrator
SC Department of	
Insurance	Network Engineer
SC Department of	
Insurance	Web designer
SC Department of	
Insurance	Web designer
SC Department of	
Social Services	ASP.net
SC Department of	
Social Services	Data/Information Architect
SC Department of	
Social Services	Project Management - Enterprise
SC Department of	
Social Services	SQL Server DBA
SC Department of	
Social Services	System Software Programmer
SC DEW	BA Requisite Pro
SC DEW	BO programmer
SC DEW	BO programmer
SC DEW	Network Engineer

SC DEW	Programmer
SC DEW	Project Manager for IVR
SC DHEC	Data/Information Architect
SC DHHS	.Net Developer
SC DHHS	Business Analyst
SC DHHS	Client Technologies Tech
SC DHHS	Computer Operator
SC DHHS	Data Conversion Lead
SC DHHS	Database Administrator
SC DHHS	Internet/Web Engineer
SC DHHS	Internet/Web Engineer
SC DHHS	Mainframe Programmer
SC DHHS	Mainframe Tester
SC DHHS	Project Management
SC DHHS	Project Management - Enterprise
SC DHHS	Project Management - Enterprise
SC DHHS	Project Management - Major
SC DHHS	Project Management - Major
SC DHHS	Project Manager
SC DHHS	QA Analyst
	SAP Change Management
SC DHHS	ESS/MSS
SC DHHS	System Software Programmer
SC DHHS	System Software Programmers
SC DHHS	Systems Analyst
SC DHHS	Systems Software Programmer
SC DHHS	Web Designer
SC DOR	Computer Operator
SC DOR	Configuration Manager
SC DOR	Internet/Web Engineer
SC DOR	Internet/Web Engineer
SC DOR	Network Administrator
SC DOR	Network Administrator

SC DOR	Network Administrator
SC DOR	Network Administrator
SC DOR	Network Administrator
SC DOR	Network Engineer
SC DOR	Network Engineer
SC DOR	Programmer
SC DOR	Project Management - Major
SC DSIT	Network Technician
SC Law Enforcement	
Division (SLED)	.Net Developer
SC Public Employee	
Benefit Authority	SAP ABAP
SC Public Employee	
Benefit Authority	SAP ABAP offsite work
SC Public Employee	
Benefit Authority	SAP functional consultant
SC Public Employee	
Benefit Authority	System Software Programmer
Seibels Insurance	
Technology and	
Services	C# Jquery developer
Seibels Insurance	
Technology and	
Services	Database Administrator
Seibels Insurance	
Technology and Services	PMO Coordinator
Sink Law	
Sink Law	Data/Marketing Analyst IT Jack of all Trades.
Sonoco	Data Base Developer
South Carolina Farm	
Bureau	BI Consultant
South Carolina Farm	
Bureau	Database Administrator
South Carolina Farm	
Bureau	IT Consultant
South Carolina Farm	
Bureau	Microfocus Cobol
South Carolina Farm	
Bureau	Microfocus migration
South Carolina Farm	
Bureau	Power BI Consultant
South Carolina Farm	
Bureau	System Administrator

South Carolina Farm	
Bureau	System Administrator
South Carolina Farm	
Bureau	ThunderHead Print Architect
State of Florida	Business Analyst
	Records and Information
	Management System Analyst and
State Of Louisiana	Developer
	Senior Information Security
State Of Louisiana	Analyst
State of South	
Carolina	Banner - Technical Support Spec
State of South	
Carolina	Business Analyst - Advanced
State of South	
Carolina	Business Analyst - Advanced
State of South	Client Technologies Technician -
Carolina	Advanced
State of South	Client Technologies Technician -
Carolina	Entry
State of South	Client Technologies Technician -
Carolina	Intermediate
State of South	
Carolina	Computer Operator - Consultant
State of South	
Carolina	Data/Information Architect
State of South	
Carolina	Data/Information Architect
State of South	Data/Information Architect -
Carolina	Consultant
State of South	
Carolina	Database Administrator
State of South	Enterprise Program Manager -
Carolina	Consultant
State of South	Enterprise Project Manager -
Carolina	Consultant
State of South	Enterprise Project Manager -
Carolina	Consultant
State of South	CIC Analyst Consults of
Carolina	GIS Analyst - Consultant
State of South	Internet / Web Engineer -
Carolina	Consultant
State of South	Internet (M/oh Engineer
Carolina	Internet/Web Engineer

State of South	IT Healthcare Consultant - Quality
Carolina	Assurance - Advanced
State of South	
Carolina	Network Administrator - Entry
-	Network Administrator - Entry
State of South	Natural Architect, Consultant
Carolina	Network Architect - Consultant
State of South	
Carolina	Network Engineer - Consultant
State of South	
Carolina	Network Engineer-Consultant
State of South	
Carolina	Product Owner
State of South	
Carolina	Project Manager
State of South	
Carolina	Project Manager - Advanced
State of South	
Carolina	Project Manager - Intermediate
State of South	Quality Assurance Analyst -
Carolina	Advanced
State of South	Quality Assurance Analyst -
Carolina	Advanced
State of South	SAP Functional Team Lead
Carolina	Consultant
State of South	Software Developer (Java) -
Carolina	Consultant
State of South	Software Developer (Java) -
Carolina	Consultant
State of South	
Carolina	System Software Programmer
State of South	
Carolina	Systems Analyst
State of South	Systems Software Programmer -
Carolina	Advanced
Strategic Solutions,	
Inc	C# Developer (Strategic Solutions)
The Citadel	Banner DBA
The Citadel	Banner DBA
Tri County Technical	
College	Banner Consultant
Tri County Technical	
College	Sr Banner Functional Consultant
Verge Solutions	User Experience Designer
	Accounts Receivable Clerk
Xylem	ACCOUNTS NECENADIE CIEIK

Xylem	Applications Support Engineer
Xylem	Business Analyst
Xylem	Cash Application Specialist
Xylem	Creo Designer
Xylem	Creo Designer
Xylem	Customer Service Representative
Xylem	Electrical Technician
Xylem	Field Deployment Engineer
Xylem	Field Engineer
Xylem	Field Technician
Xylem	Field Technician
Xylem	Field Technician Assistant
Xylem	Field Technician Assistant
Xylem	Financial Analyst
Xylem	Financial Analyst
Xylem	HR Communications Manager
Xylem	HRIS Analyst
Xylem	Internal Auditor
Xylem	IT Service Delivery Technician
Xylem	IT Service Delivery Technician
Xylem	Manufacturing Electronic Assem
	Manufacturing Electronic
Xylem	Assembler
Xylem	Marketing Assistant
Xylem	Product Test Technician
Xylem	Product Test Technician
Xylem	Production Scheduler
Xylem	Recruiter
Xylem	RF Design Engineer
Xylem	RF Design Engineer
Xylem	RF Field Engineer
Xylem	Senior Accountant
Xylem	Senior Accountant
Xylem	Senior Network Specialist
Xylem	Software Solutions Developer
Xylem	SQL DBA
Xylem	SQL DBA
Xylem	Staff Accountant
Xylem	Technical Customer Service Rep
Xylem	Technical Editor
Xylem	Technical Writer
Xylem/Sensus	Java Developer

	Functional Consultant/ Business Analyst
Yale University	Senior Banner Developer

Unit Pricing

Vendor WV DOT Price Schedule is attached separately.

Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81220053)

Revised - Version 2 - 2.22.2022

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst (On-Site)	2080	EA	\$169,905.60				\$311,803,648.00
4.1.1	Senior Mainframe Application Analyst (Remote Work)	2080	EA	\$149,905.60				#REF!
4.1.2	Mainframe Application Analyst (On-Site)	2080	EA	\$135,710.40				\$282,277,632.00
4.1.2	Mainframe Application Analyst (Remote Work)	2080	EA	\$128,710.40				\$267,717,632.00
4.1.3	Senior Application Oracle Database Administrator (On-Site)	2080	EA	\$249,772.80				\$519,527,424.00
4.1.3	Senior Application Oracle Database Administrator (Remote Work)	2080	EA	\$239,772.80				\$498,727,424.00
4.1.4	Application Oracle Database Administrator (On- Site)	2080	EA	\$229,281.60				\$476,905,728.00
4.1.4	Application Oracle Database Administrator (Remote Work)	2080	EA	\$209,281.60				\$435,305,728.00
4.1.5	Senior Application DB2 Database Administrator (On-Site)	2080	EA	\$170,772.80				\$355,207,424.00
4.1.5	Senior Application DB2 Database Administrator (Remote Work)	2080	EA	\$145,710.40				\$303,077,632.00
4.1.6	Application DB2 Database Administrator (On- Site)	2080	EA	\$160,281.60				\$333,385,728.00
4.1.6	Application DB2 Database Administrator (Remote Work)	2080	EA	\$140,281.60				\$291,785,728.00
4.1.7	Programmer Analyst (On-Site)	2080	EA	\$160,372.80				\$333,575,424.00
4.1.7	Programmer Analyst (Remote Work)	2080	EA	\$150,372.80				\$312,775,424.00
				#REF!				

Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

D. Naufdern Verdors Signature: Globelpunchity