



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 3

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1051918

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: Software Information Resource Corp

Alias/DBA: SIRC

Total Bid: \$21,396.87

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0432

SO Doc ID: DCH2200000013

Published Date: 6/1/22

Close Date: 6/7/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1051918  
**Solicitation Description:** Adobe Software Licenses  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-06-07 13:30	SR 0432 ESR06072200000007701	1

**VENDOR**  
 VS0000015925  
 Software Information Resource Corp

**Solicitation Number:** CRFQ 0432 DCH2200000013  
**Total Bid:** 21396.86999999999898136593401 **Response Date:** 2022-06-07 **Response Time:** 13:26:32  
**Comments:** Thank you for the opportunity to assist. Please see attached SIRC Quote D22-27733 for your ADOBE SOFTWARE requirement. Feel free to contact me if you have any questions. We are SBA Certified HubZone and Women-Owned Small

**FOR INFORMATION CONTACT THE BUYER**  
 Toby L Welch  
 (304) 558-8802  
 toby.l.welch@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

**All offers subject to all terms and conditions contained in this solicitation**

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Adobe Software or equal				21396.87

Comm Code	Manufacturer	Specification	Model #
43232112			

**Commodity Line Comments:**

**Extended Description:**

\*Vendors must fill out Exhibit A Pricing Page in its entirety and submit it with their bids



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1051918			<b>Reason for Modification:</b>
<b>Doc Description:</b> Adobe Software Licenses			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-05-31	2022-06-07 13:30	CRFQ 0432 DCH2200000013	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** NAICS Code: 541519  
**Vendor Name :** Software Information Resource Corporation  
**Address :** 730 24th St NW, Suite #3,  
**Street :**  
**City :** Washington  
**State :** DC **Country :** US **Zip :** 20037-2500  
**Principal Contact :** Maria Portugal  
**Vendor Contact Phone:** 202 536 2800 **Extension:** 204

**FOR INFORMATION CONTACT THE BUYER**

Toby L Welch  
 (304) 558-8802  
 toby.l.welch@wv.gov

**Vendor Signature X** **FEIN#** 54-1727076 **DATE** 07-JUN-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Arts, Culture and History to establish an open-end contract for Adobe Software Licenses per the specifications, Terms and Conditions, and documentation as attached hereto.

\*Vendors must fill out Exhibit A Pricing Page in its entirety and submit it with their bids

INVOICE TO		SHIP TO	
DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV US		DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Adobe Software or equal				

Comm Code	Manufacturer	Specification	Model #
43232112			

**Extended Description:**

\*Vendors must fill out Exhibit A Pricing Page in its entirety and submit it with their bids

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
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	Document Phase	Document Description	Page
DCH220000013	Final	Adobe Software Licenses	3

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

## EXHIBIT A - PRICING PAGE

### Adobe Software Open End Pricing for New Licenses

Contract Item Number	Description	Quantity*	Unit Cost	Extended Cost
3.1.1	Full Adobe Suite Adobe Creative Cloud/ All Apps, or equal	18	\$933.13	\$16,796.34
3.1.2	Adobe Photoshop Creative Cloud for Multiple Platforms, or equal	6	\$395.21	\$2,371.26
3.1.3	Adobe Rush for Multiple Platforms, or equal	2	\$395.21	\$790.42
3.1.4	InDesign, or equal	1	\$395.21	\$395.21
3.1.5	Adobe Acrobat Pro DC, or equal	6	\$173.94	\$1,043.64
				<b>\$21,396.87</b>

\* Quantity listed for new licenses is an estimated purchase volume. The estimated purchase volume for new licenses represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

 Maria Portugal

Digitally signed by Maria Portugal  
DN: cn=Maria Portugal, o=Maria Portugal, ou=US United States, i=US United States, o=SPIC, ou=HO, email=maria.portugal@spic.net  
Reason: I am the author of this document  
Location:  
Date: 2022-05-07 12:45:04-00

Vendor Signature Required

  <p>730 24th ST NW, STE 3, Washington DC 20037-2500</p> <p><b>SIRC is a Small Business and SBA Certified HUBZONE</b></p> <p><b>Budgetary Pricing</b></p>	<table border="1" style="width:100%; border-collapse: collapse;"> <tr><td>Date:</td><td>11/11/2021</td></tr> <tr><td>Quote No:</td><td>D21-64733</td></tr> <tr><td>Quote Expires:</td><td>12/10/2021</td></tr> <tr><td>Shipping Point:</td><td>FOB DEST</td></tr> <tr><td>Terms:</td><td>Net 30</td></tr> <tr><td>Shipping Method:</td><td>ESD</td></tr> <tr><td>Pricing:</td><td>OPEN MARKET</td></tr> <tr><td>Lead Time:</td><td>1-2 weeks ARO</td></tr> <tr><td>Payment Method:</td><td>EFT</td></tr> <tr><td>RFQ Number:</td><td>20340922Q00008</td></tr> </table>	Date:	11/11/2021	Quote No:	D21-64733	Quote Expires:	12/10/2021	Shipping Point:	FOB DEST	Terms:	Net 30	Shipping Method:	ESD	Pricing:	OPEN MARKET	Lead Time:	1-2 weeks ARO	Payment Method:	EFT	RFQ Number:	20340922Q00008
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Pricing:	OPEN MARKET																				
Lead Time:	1-2 weeks ARO																				
Payment Method:	EFT																				
RFQ Number:	20340922Q00008																				

SIRC POC	POC Email	POC TEL	Cage Code	FEIN	DUNS	URL
Carlo Miguel	<a href="mailto:carlo.miguel@sirc.net">carlo.miguel@sirc.net</a>	202-536-2800	1PQ53	54-1727076	93-826-5865	<a href="http://www.sirc.net">www.sirc.net</a>

Bill To Customer	Ship To Customer
Christina K. Johnson Bureau of the Fiscal Service Department of the Treasury Avery 5F 200 Third Street Parkersburg WV 26101 US Email: <a href="mailto:christina.johnson@fiscal.treasury.gov">christina.johnson@fiscal.treasury.gov</a> Tel: (304) 480-5392	Mark Board IRS Internal Revenue Service Avery 5-F 200 Third Street Parkersburg WV 26101 US Email: <a href="mailto:mark.board@fiscal.treasury.gov">mark.board@fiscal.treasury.gov</a> Tel: (304) 480-8356

#	Item	Item Desc	OM GSA	Qty	U/M	Cost USD	Total USD
<b>YEAR 1</b>							
1	5EB0003-3	<b>Advanced Email Encryption, 3 yr</b> <ul style="list-style-type: none"> <li>Gateway encryption</li> <li>Secure hosted branded portal</li> <li>Email classification filters (pre-built and custom filters)</li> <li>DLP Quarantine</li> <li>DKM</li> <li>X-header support</li> </ul> Term: 12 months	OM	100.00	EA	\$63.48	\$6,348.00
<b>SUBTOTAL</b>						<b>YEAR 1 SUBTOTAL</b>	
<b>YEAR 2</b>							
2	5EB0003-3	<b>Advanced Email Encryption, 3 yr</b> <ul style="list-style-type: none"> <li>Gateway encryption</li> <li>Secure hosted branded portal</li> <li>Email classification filters (pre-built and custom filters)</li> <li>DLP Quarantine</li> <li>DKM</li> <li>X-header support</li> </ul> Term: 12 months	OM	100.00	EA	\$63.48	\$6,348.00
<b>SUBTOTAL</b>						<b>YEAR 2 SUBTOTAL</b>	
<b>YEAR 3</b>							

3 5EB0003-3      **Advanced Email Encryption, 3 yr**      OM 100.00   EA   \$63.48   \$6,348.00

- Gateway encryption
- Secure hosted branded portal
- Email classification filters (pre-built and custom filters)
- DLP Quarantine
- DKM
- X-header support

Term: 12 months

<b>SUBTOTAL</b>	<b>YEAR 3 SUBTOTAL</b>	<b>\$6,348.00</b>
<b>GRAND-TOTAL</b>	<b>Grand Total:</b>	<b>\$19,044.00</b>

**Breakdown by Subtotal**

LINE#	ITEM#	ITEM_DESC	TOTAL_AMT
1.1	SUBTOTAL	YEAR 1 SUBTOTAL	\$6,348.00
2.1	SUBTOTAL	YEAR 2 SUBTOTAL	\$6,348.00
3.1	SUBTOTAL	YEAR 3 SUBTOTAL	\$6,348.00
<b>Report Total:</b>			<b>\$19,044.00</b>

\*\*\* For better order processing, please reference D21-64733 when issuing an Order to SIRC \*\*\*

\*\*\* We cannot use your shipment account. Third-party shipment account will not be allowed \*\*\*

Please note that due to the high discount level extended on this quote, credit cards will not be accepted for this particular pricing structure. If it is requested that payment be made with a credit card, then the above pricing is subject to change and a processing fee will be added. Payment via Purchase Order and WAWF will incur no additional fee.

The pricing and discounts being provided in this quote is based off of a complete bill of materials. Any changes to the configuration may cause an overall adjustment to the discount structure. Please contact your sales rep listed on the quote if any configuration changes are needed.

All items are subject to availability. We will make our best efforts to inform you as soon as possible if the goods you have ordered are not available or if shipment may be delayed.

SIRC CONFIDENTIAL. SIRC is a small, SBA certified HUB Zone business and as such, as per SBA and 13 CFR 126.613, HUB Zone companies are afforded a 10% pricing preference -- we respectfully request that this be considered in SIRC pricing. This is Confidential Pricing.

All maintenance and support services on this quote are quoted as prepaid annual maintenance unless otherwise explicitly specified.

\*\*\* As per FAR252.211-7003 ITEM UNIQUE IDENTIFICATION AND VALUATION (DEC 2013) is not provided for in this Quote. If this is a requirement, then SIRC will need to adjust pricing to cover this additional cost. \*\*\*

The quote is generated as per the Manufacturer system of record. This quote may or may not match the exact requirement as per the RFQ. SIRC is going to present the quote as given to us by the Manufacturer.

CUSTOMER is directed to incorporate (by reference) this QUOTE in any resulting task/delivery order or award.

SIRC takes exception to any unit price release under the Freedom of Information Act, 5 USC 552 As far as the Option Years, pricing is locked in for the duration of the contract, however, this is contingent on the order for the upcoming term, and each term following, being issued prior to the PoP expiration. If the order comes in after PoP expiration, option year pricing may not be honored and reinstatement fees may apply. Option Year pricing is also contingent on a complete bill of materials. Any changes to the configuration may cause an overall adjustment to the discount structure.

**PLEASE NOTE: This quote is a 3-year commitment that is billed annually. PO must include all 3 years**

Secure Cloud terms: If you receive service through the Zix Secure Cloud, any license changes you make are subject to standard Secure Cloud pricing and administrative practices. You will be charged for the licenses purchased under this and other Service Agreements. Zix may offer Secure Cloud subscription service options at various subscription periods. If a period of a month is available and applicable, the term of the agreement will automatically extend each month (each, a renewal period ) unless written notice is provided by one party to the other of non-renewal at least 30 days prior to the start of a next renewal period. The Subscription Services are generally billed at the start of each subscription period for the initial period and any renewal period.

Our agreement includes the Terms and Conditions referenced in the Special Terms or as provided with this Services Agreement, or if not so referenced or provided, as set forth at <https://zix.com/terms> as may be amended from time to time.