



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 6

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 847014

Procurement Type: Central Purchase Order

Vendor ID: 000000210569

Legal Name: ALPHA TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$63,315.64

Response Date: 03/15/2021

Response Time: 13:29

Responded By User ID: amyers1

First Name: Andi

Last Name: Myers

Email: amyers@alpha-tech.us

Phone: 304-721-8992

SO Doc Code: CRFQ

SO Dept: 1500

SO Doc ID: AGO210000002

Published Date: 3/12/21

Close Date: 3/22/21

Close Time: 13:30

Status: Closed

Solicitation Description: BLDG 6 Switches and Wireless Access Points

Total of Header Attachments: 6

Total of All Attachments: 6



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 847014
Solicitation Description: BLDG 6 Switches and Wireless Access Points
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-03-22 13:30	SR 1500 ESR03122100000006219	1

VENDOR
 000000210569
 ALPHA TECHNOLOGIES INC

Solicitation Number: CRFQ 1500 AGO2100000002
Total Bid: 63315.63999999999941792339086 **Response Date:** 2021-03-15 **Response Time:** 13:29:03
Comments:

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Please see the attached Exhibit A Pricing Page	1.00000	LS	63315.640000	63315.64

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: See attached pricing page for details

Extended Description:

BLDG 6 Switches and Wireless Access Points

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Please see the attached Exhibit A Pricing Page	1.00000	LS	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: see attached pricing page for details

Extended Description:

Please see the attached Exhibit A Pricing Page



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 847014 Doc Description: BLDG 6 Switches and Wireless Access Points Proc Type: Central Purchase Order			Reason for Modification: Addendum No. 1
Date Issued	Solicitation Closes	Solicitation No	Version
2021-03-03	2021-03-18 13:30	CRFQ 1500 AGO2100000002	1 - Version 2

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: 210569 Vendor Name : Alpha Technologies Address : Street : 4003 Outlook Dr, Hurricane, WV 25526 City : State : Country : USA Zip : Principal Contact : Andi Myers Vendor Contact Phone: 304-721-8992 Extension:

FOR INFORMATION CONTACT THE BUYER Melissa Pettrey (304) 558-0094 melissa.k.pettrey@wv.gov

Vendor Signature X <i>Andi Myers</i>	FEIN# 55-0774279	DATE 03/15/2021
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All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Request for Quotation
The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Attorney General office to establish a contract for the one time purchase of five (5) Cisco 9300 Switch or equal per specifications and terms and conditions as attached hereto. Any accessories needed to meet the following specifications, warranty, and support must be included in the bid total.

INVOICE TO	SHIP TO
ATTORNEY GENERAL'S OFFICE 1900 KANAWHA BLVD E BUILDING 1 RM E-26 CHARLESTON WV 25305 US	ATTORNEY GENERAL'S OFFICE 1900 KANAWHA BLVD E BUILDING 1 RM E-26 CHARLESTON WV 25305 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Please see the attached Exhibit A Pricing Page	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description:
BLDG 6 Switches and Wireless Access Points

INVOICE TO	SHIP TO
ATTORNEY GENERAL'S OFFICE 1900 KANAWHA BLVD E BUILDING 1 RM E-26 CHARLESTON WV 25305 US	ATTORNEY GENERAL'S OFFICE 1900 KANAWHA BLVD E BUILDING 1 RM E-26 CHARLESTON WV 25305 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Please see the attached Exhibit A Pricing Page	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:
Please see the attached Exhibit A Pricing Page

SCHEDULE OF EVENTS

Line	Event	Event Date
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DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Andi Myers Sales Enablement Manager

(Name, Title)

Andi Myers, Sales Enablement Manager

(Printed Name and Title)

4003 Outlook Dr, Hurricane, WV 25526

(Address)

304-721-8992 / 304-201-2610

(Phone Number) / (Fax Number)

amyers@alpha-tech.us

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Alpha Technologies

(Company)

Andi Myers Sales Enablement Manager

(Authorized Signature) (Representative Name, Title)

Andi Myers, Sales Enablement Manager

(Printed Name and Title of Authorized Representative)

03/15/2021

(Date)

304-721-8992 / 304-201-2610

(Phone Number) (Fax Number)

Specification number	Product Number	Description	Alternate Part # and Description of or equal Products	Unit of Measure	QTY	Unit Cost	Extended Cost
4.1.1 Layer 3 Switch							
4.1.1	C9300-48P-E or equal	Cisco Catalyst Layer 3 Switch or equal		ea	5	\$ 4,770.17	\$ 23,850.85
4.1.1.9	CAB-SPWR-30CM or equal	Cisco StackPower Poer Cable or equal		ea	5	\$ 45.30	\$ 226.50
4.1.1.25	CON-3SNT-C93004PE or equal	Three years Cisco SMARTnet 8x5xNBD Support and warranty or equal		ea	5	\$ 1,958.69	\$ 9,793.45
4.1.1.27	C9300-DNA-E-48-3Y or equal	Ciso Digital Network Architecture Essentials or equal	Price Includes the following items: **PN# CON-SSTCM-C39E48 for SOLN SUPP SW SUBC9300 DNA ESSENTIALS @ \$133.55 **PN# C9300-DNA-E-48-3Y for Cisco Digital Network Architecture Essentials - Term License (3 years) - 48 ports @ \$534.09	ea	5	\$ 667.65	\$ 3,338.25
4.1.2	STACK-T1-50CM or equal	Cisco Stackwise 480 Cable 50cm or equal		ea	4	\$ 50.08	\$ 200.32
4.1.3	STACK-T1-1M or equal	Cisco Stackwise 480 Cable 1m or equal		ea	1	\$ 121.13	\$ 121.13
4.1.4	C9300-NM-8X or equal	Cisco Network Module or equal		ea	2	\$ 1,261.15	\$ 2,522.30
						SWITCH TOTAL	\$ 40,052.80
4.1.5 Wireless Access Point							
4.1.5	AIR-AP2802I-B-K9C or equal	Cisco Aironet 2802I - wireless access point or equal		ea	16	\$ 664.31	\$ 10,628.96
4.1.5.16	AIR-DNA-E-3Y or equal	Ciso Digital Network Architecture Essentials or equal		ea	16	\$ 107.30	\$ 1,716.80
4.1.5.17	C9800L-RMNT or equal	Cisco network device mounting kit or equal		ea	1	\$ 107.30	\$ 107.30
4.1.5.18	SMARTnet 8x5xNBD	Three Years Cisco SMARTnet 8x5xNBD Support and warranty or equal	PN# CON-SNT-AIRAP28B	ea	16	\$ 124.02	\$ 1,984.32
4.1.6	9800-L-c or equal	Cisco Catalyst 9800-L-C Wireless Controler or equal		ea	1	\$ 4,768.63	\$ 4,768.63
4.1.6.14	SMARTnet 8x5xNBD	Three Years Cisco SMARTnet 8x5xNBD Support and warranty or equal	PN# CON-SSNT-C9800LCL	ea	1	\$ 4,056.83	\$ 4,056.83
						WIRELESS ACCESS POINTS TOTAL	\$ 23,262.84
						BID GRAND TOTAL	\$ 63,315.64

Vendor Name: Alpha Technologies

Address: 4003 Outlook Drive, Hurricane, WV 25526

Telephone: 304-721-8992

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: AGO210000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies

Company

Andi Myers

Authorized Signature

03/15/2021

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Vendor Questions

Q: The RFQ has requested 3yr Smartnet support for all items except the Access Points. Would the AG's office like Smartnet on the Access Points, 3yrs NBD like the other items or would they prefer to waive Smartnet on the Access Points altogether?

A: Yes, we do want Smartnet on the access points. The specification are hereby modified as seen below and has been reflected in a modified pricing page also.

4.1.5.18 Vendor must provide at least three years of support and at least a three year warranty for the Wireless Access Points.

4.1.5.18.1 Manufacturer must provide dedicated representatives in technical support, offering toll-free access and e-mail contact references.

4.1.5.18.2 Manufacturer must provide direct, technical access 24x7x365 to support each Wireless Access Point.

4.1.5.18.3 Vendor must include SMARTnet 8x5xNBD or equal support. This level of support provides access to all major and maintenance releases to software, support from the Cisco TAC (Technical Assistance Center) and subject to fault identification by Cisco (during working hours week days 9am to 5pm) replacement hardware delivered the next business day.

4.1.5.18.3.1 SMARTnet or equal must provide access to Cisco.com knowledge base and tools or equal.

4.1.5.18.3.2 SMARTnet or equal must have ongoing operating system software updates and upgrades supplied directly by the Original Equipment Manufacturer.

4.1.5.18.3.3 SMARTnet or must have proactive diagnostics and real-time alerts.

4.1.5.18.3.4 SMARTnet or equal must include providing online documents and tools to help troubleshoot and resolve technical issues. Agency must have the option of opening support cases both online and via phone.

4.1.5.19 Manufacturer's warranty for each Wireless Access Point must be on-site and for a period of no less than three (3) years.

4.1.5.20 Wireless Access Points including support, must include the parts listed below and on the Exhibit A pricing page or equal

4.1.5.20.1 Quantity Sixteen (16) Cisco Aironet 2802i Wireless Access Points AIR-AP2802I-B-K9C or equal

Q: The Cisco DNA for the C9300 Switches (PN# C9300-DNA-E-48-3Y) mandates a corresponding Smartnet subscription to the DNA line item(s). There is a dollar value affiliated with this, but the specific Smartnet line item for DNA is not listed on the RFQ Pricing Page. Would they prefer we bundle the cost of the Smartnet subscription into the cost of the DNA item, or will the bid need revised to add that line item; CON-SSTCM-C93E48 ; SOLN SUPP SW SUBC9300 DNA Essentials ?

A: This can be bundled as part of the pricing on item 4.1.1.25 on the pricing page

Q: What is the Cisco Smart Account domain that the AG's office would like to use for licensing assignment?

A: wvago.gov

VENDORS SHOULD USE THE REVISED EXHIBIT A PRICING PAGE, DATED 03/12/2021.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Alpha Technologies

Authorized Signature: [Signature] Date: 3.12.2021

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 12 day of March, 2021.

My Commission expires August 26, 2025.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]

