West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

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Welcome, Lu Anne Cottrill

Procurement | Budgeting | Accounts Receivable | Accounts Payable

Solicitation Response(SR) | **Dept:** 1300 | **ID:** ESR06072000000007293 | **Ver.:** 1 | **Function:** New | **Phase:** Final | Modified by batch , 06/10/2020

Header 📎 10 | List View

| General Information | Contact | Default Values | Discount | Document Information |

Procurement Folder: 702868

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000022041

Legal Name: Genius Business Solutions, Inc.

Alias/DBA: Genius Business Solutions, Inc.

Total Bid: $342,000.00

Response Date: 06/07/2020

Response Time: 13:15

SO Doc Code: CRFQ

SO Dept: 1300

SO Doc ID: STO2000000002

Published Date: 6/2/20

Close Date: 6/10/20

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 Supplemental Staffing for Microsoft Applicatio

Total of Header Attachments: 10

Total of All Attachments: 10

Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

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Date issued	Solicitation Closes	Solicitation Response	Version
	2020-06-10 13:30:00	SR 1300 ESR06072000000007293	1

VENDOR

VS0000022041

Genius Business Solutions, Inc.

Genius Business Solutions, Inc.

Solicitation Number: CRFQ   1300   STO2000000002

Total Bid : $342,000.00   **Response Date:**   2020-06-07   **Response Time:**   13:15:59

Comments: Please see RFP response word document Section 4 for Details regarding volume discount

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey

(304) 558-0094
melissa.k.pettrey@wv.gov

Signature on File   **FEIN #**   **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Temporary information technology software developers	2000.00000	HOUR	$73.000000	$146,000.00

Comm Code	Manufacturer	Specification	Model #	
80111608				

Extended Description :	Year 1 / Individual 1

Comments: Please see RFP response word document for Details

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Temporary information technology software developers	2000.00000	HOUR	$63.000000	$126,000.00

Comm Code	Manufacturer	Specification	Model #	
80111608				

Extended Description :	Year 1 / Individual 2

Comments: Please see RFP response word document for Details

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Temporary information technology software developers	500.00000	HOUR	$75.000000	$37,500.00

Comm Code	Manufacturer	Specification	Model #	
80111608				

Extended Description :	Three (3) Month Renewal Option Individual 1

Comments: Please see RFP response word document for Details

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Temporary information technology software developers	500.00000	HOUR	$65.000000	$32,500.00

Comm Code	Manufacturer	Specification	Model #	
80111608				

Extended Description :	Three (3) Month Renewal Option Individual 2

Comments: Please see RFP response word document for Details

Genius Business Solutions RFP Response

West Virginia Purchasing Division State Treasurer's Office – RFP STO2000000002
Microsoft Application Development Staffing

This document summarizes Genius Business Solution's RFQ response to Information Technology Staffing Services for Microsoft Application Development for The Purchasing Division of West Virginia for State Treasurer's Office (STO)

Genius Business Solutions Inc RFP Response – STO2000000002-IT Staffing MS Application Development
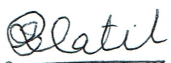
Statement of Understanding of the Scope and Purpose of the Project:

The Office of Procurement for Port Administration of Maryland Department of Transportation (MDOT), is seeking IT vendors to provide temporary IT personnel to assist with 2 Application Programming resources for initial duration of 3 years with 2 more potential renewals of 3 years each. This engagement will involve one Sr. Dot Net Developer and one Sr. Mobile Xamarin Dot Net Developer role.

The primary goal of West Virginia Purchasing Divisions' (WVPD) RFP for State Treasurer's Office (STO) RFP STO2000000002 is to seek and qualify right IT vendor and 2 Microsoft Application Development resources. The top objectives of WVPD STO buyer team for this RFP are to qualify Vendor and its resources who can:

- Implement new source code control system using GitHub Enterprise Server on premise solution

- Review all Legacy web application for compliance with modern software development standards and security standards

- Recreate web applications from scratch from the functionality, when source code is not available

- Bring expertise in Microsoft .Net, Visual Basic, ASP Development, SQL Server Database driven development and source code control using GIT

GBSI (Genius Business Solutions Inc) understands and agrees that it meets above and all other requirements identified in this RFP document. GBSI with its 16 years of IT staffing and project implementation experience and being certified Minority Business Enterprise, is in perfect position to support this RFP. GBSI understands that proposal requires all inclusive hourly rate for resources working at STO office location , 322 70TH Street SE, Charleston, WV.

Shivaji Patil, Director IT Business Development

Genius Business Solutions, Inc.

Genius Business Solutions
●●●

In the 16 years that we have been in business, we learned that organizations are unable to maximize on their growth potential as they do not have the expertise and resources to go through thousands of profiles to find the right fit candidates needed for optimal business operations and growth. This inability stops them from fully achieving their business purpose and delivering their best to their customers. At GBSI, our purpose is to source, filter and deliver the best fit candidates for your technical requirements so that you can access the best talent in the market, at the best rates – hassle free. We strive to enable you with your talent needs so that you can focusing on running, growing and innovating your business.

TABLE OF CONTENTS

Section 1 GBSI Company Information

1.1 Executive Summary:

For the last 16 years, Genius Business Solutions has been serving large Fortune 500 & Fortune 100 enterprise organizations with high quality IT Expertise.

We have been consistently delivering contract placements for IT roles including:

- ✓ IT Business Analysts, IT Analysts, QA Analysts, Support Analysts
- ✓ Project and Program Managers
- ✓ Agile Project Managers, Agile Coach, Product owners
- ✓ Java / .net Developers
- ✓ System Administrators, Network Administrators
- ✓ Cloud Developers, Dev Ops
- ✓ Network Operations Managers
- ✓ Mobile –iOS and Android Developers
- ✓ IBM Sterling, MQ Series, SAP PI/PO, Mainframe Programmers and Analysts
- ✓ Service now, Remedy developers and Administrators
- ✓ ERP Consultants – SAP , Oracle, PTC, MS Dynamics, Sage, Salesforce, IBM
- ✓ Solution Architects- ERP, Technology, Integration, Infrastructure
- ✓ ABAP, Crystal Reports, Business Objects, SSIS, SSRS, Power BI developers
- ✓ IT security Experts
- ✓ Identity and Access Management consultants
- ✓ Cyber Security experts
- ✓ Data Analysts, Data Scientists
- ✓ Data Base Administrators and Architects – SQL, Oracle, DB2, HANA,
- ✓ ETL/BI/Tableau/Data Visualization experts
- ✓ Telecom Engineers, Design Engineers, Quality Engineers, Manufacturing Engineers

With headquarters in Moline, IL we have clients and consultants located all over the USA. We also have presence in Canada and India.

Our long-term client relationships, stellar client ratings and a high client and employee retention rate speak volumes about our service reliability and quality assurance. We are a debt free, certified minority owned business ranked and rated as one of the top 5 suppliers with our large customers.

Based on past 12 months data with our existing customers, spanning more than 1000 requirements, our average time to submit first qualified candidate is 45 Hrs, 38 Minutes and 28 Seconds. Over the past 3 years GBSI has submitted candidates for more than 3000 requirements across all our clients across above categories and have placed more than 150 candidates over this period.

GBSI Credentials- Why Choose us as your Strategic Business Partner:

- ✓ We have 16 years of in-depth industry experience in sourcing, filtering and delivering top notch IT talent at market best rates. We have our teams, tools, systems, processes ready to deliver results.

- ✓ GBSI is a debt free, stable organization growing each year successfully driving business growth since the inception of the business. We have strong financial resources, technology tools, processes and equipment needed to attract and retain a strong workforce, fulfill payroll and drive operational excellence

- ✓ We have demonstrated our expertise and service excellence in IT staff augmentation since 2004 -we have been serving some of the top Fortune 500 & Fortune 100 enterprise orgs with high quality IT staffing services. Our staffing services clientele includes Fortune 100 Automotive Client, HNI Corporation, Brooks Brothers Group, Cognizant Technology Solutions, Atos- Syntel , Educational institutes. etc (GBSI Confidential information)

- ✓ Market proven capability to reduce client's IT staffing operational costs through leveraging technological tools, process automation, differentiating talent pool access and implementing creative solutions

- ✓ Year after year – GBSI has been earning stellar service ratings and reviews from all our clients resulting into repeat business for years. This highlights our service reliability & quality assurance and continuous improvement capabilities

- ✓ We are NMSDC certified minority owned business along with BBB (Better Business Bureau) verified business status.

- ✓ We have a fully operating, staffed office in Moline, IL and are able to serve clients throughout the United States with highest quality and customer service and proactively handle and communicate any exception that may arise

- ✓ We are a technology company with IT staff Augmentation and technical services as the primary pillar of our business.

- ✓ Founded in 2004, we have 16 years of experience serving diverse industry sectors including manufacturing, retail, healthcare, services, Education, etc.

1.2 Company Background:

Please see brief video about GBSI to get quick overview about my company Genius Business Solutions Inc. (GBSI)

GBSI overview as your trusted Partner : https://vimeo.com/134337712

GBSI overview Video to attract Talent: https://vimeo.com/187223516

At GBSI we have demonstrated our expertise and service excellence in IT Services and staff augmentation since 2004 -we have been serving some of the top Fortune 500 & Fortune 100 enterprise orgs with high quality IT services. Our long standing services clientele includes (GBSI Confidential information>)

- o Detroit based Fortune 100 Automotive company with MSP since 2013,
- o Agricultural Equipment manufacturing company since 2004,
- o HNI Corporation since since 2014,
- o Brooks Brothers Group since 2016,
- o Cognizant Technology Solutions since 2018,
- o Atos- Syntel since 2019,
- o Rexnord since 2014,
- o Stream-Flo Group of Companies since 2019,
- o Automotive component supplier – Firstco (G AND R Inc.) - since 2010
- o Automotive component supplier Mac Arthur – Since 2018,
- o Multiple Third Party placements at end clients such as SAP America, Apple, First Data (Fiserv), Visa Inc, Capital One, Principal Financial Group, Equifax, Spectrum Brands, McKesson Corporation,, etc
- o Shelby County School District - 2020
- o Ohio State University – Final round of Bidding process

  (<GBSI Confidential information).

- ✓ GBSI, Incorporated in State of IL, has always been active business with consistent valid IL certificate of good standing since 2004. GBSI is doing business in multiple states in US and also in India and Canada.

- ✓ GBSI is Better Business Bureau (BBB) accredited business with A+ ratings

- ✓ GBSI is NMSDC certified Minority Business Enterprise since January of 2014

- ✓ GBSI DNB number 87-653-3097 with following ratings as of Feb 2020

  - o PAYDEX score 80 – Low Risk (Green)

  - o Delinquency Predictor – Class 3 Low to Moderate Risk (Light Green)

  - o Financial Stress – Class 2 –Low to Moderate Risk (Light Green)

    o   Supplier Evaluation Risk Rating – Class 4 – Low Risk (Green)

✓ GBSI is a debt free, stable organization growing organically each year successfully driving business growth since the inception of the business. We have strong financial resources, technology tools, processes and equipment needed to attract and retain a strong workforce, fulfill payroll and drive operational excellence. Since its inception in 2004, GBSI has always been profitable. Below are the details of GBSI revenue details for past 4 years.

    o   2019 Revenue USD 6,513,101

    o   2018 Revenue USD 6,015,657

    o   2017 Revenue USD 4,926,180

    o   2016 Revenue USD 3,686,120

1.3 GBSI Strategic Industry Advantage:

1 Business Process & Software Expertise

One of the biggest competitive advantages for GBSI in terms of this project is the years and years of in depth industry experience in the required ERP software from SAP , PTC, PeopleSoft, Oracle and Technologies such as Java, .net, Mobile and Cloud Application, Data Migration, Integration and Data ERP modules of HRM, Financial Management, Procurement and Inventory management. At GBSI, we strongly believe that a consultant should not only be a software expert but also have the necessary domain expertise to understand the underlying business process. Our past 16 years of experience in the manufacturing and Service domain added with our comprehensive software expertise and our continuous learning and innovation efforts make us the perfect business partner for this engagement. With our every engagement, we try to understand our customer's Strategic Goals, their IT Environment, Culture and Core values. This gives us better insight for longer term engagement. We ensure in all our engagements, customers find it easy to work with us and look at us as accountable and reliable partner.

2 Customer Focused Approach:

GBSI focuses on building longer term relationship with our customers. GBSI resources starting as Software and business process expert will further build their expertise by understanding your IT environment, Enhancements and Business Processes unique to your organization. With that expertise these resources could be utilized not only for production support and enhancements but also for additional value realization activities out of your IT solutions. This kind of approach has been successful at our other customers unlocking significant value realization with stable external workforce for our customers.
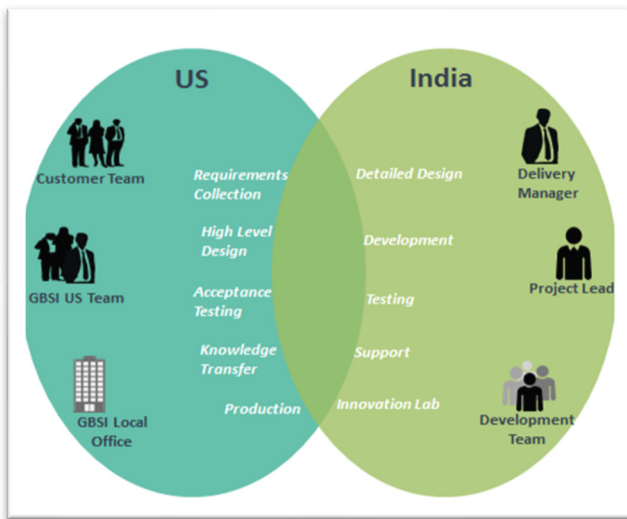
3 Global Delivery Model

Our global delivery model enables our clients with follow the sun advantage. Our onshore consultants team up with your IT team whilst synergistically working with the offshore team to deliver solutions which are simple, reliable, & tailored to your specific needs while still keeping your costs to a minimum.

Our Delivery model also includes Proactive continuous improvement suggestions to make your system more stable while supporting.

Our global Delivery mode enables us to provide high quality, reliable production support at a competitive price. <u>This Model is used only if customers are open for it.</u>

4 Application Support Approach:

GBSI support approach is to manage support issues in a consistent manner proactively so that issues can be resolve in least possible time by minimizing impact on client's business operations.

Incident Management: Activities undertaken to restore normal service operation as quickly as possible while minimizing adverse impact on business operations.

Problem Management: Activities undertaken to minimize the adverse impact on the business due to the problems that are caused by errors within IT applications and to prevent recurrence of incidents related to these errors

GBSI Approach to Production Support is more proactive than reactive. Production support resources will be proactively monitoring the system to identify potential issues BEFORE they become problems.
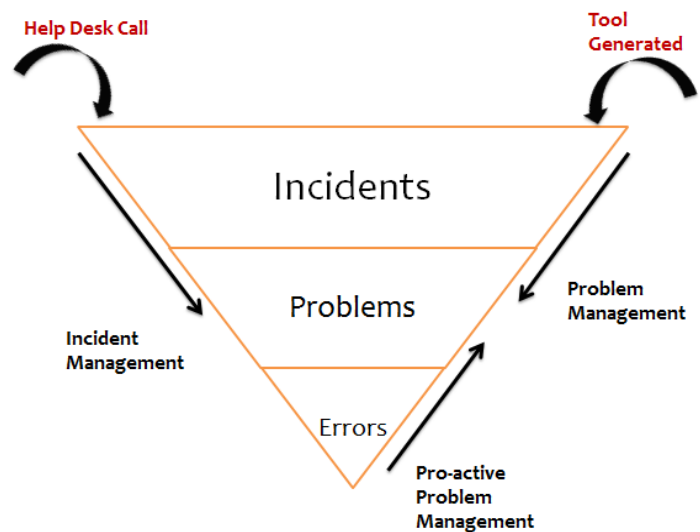
GBSI resources focus on analyzing recurring problems to get to their root cause. Resources work closely with the SME group to ensure knowledge sharing of problem resolutions and root cause analysis.

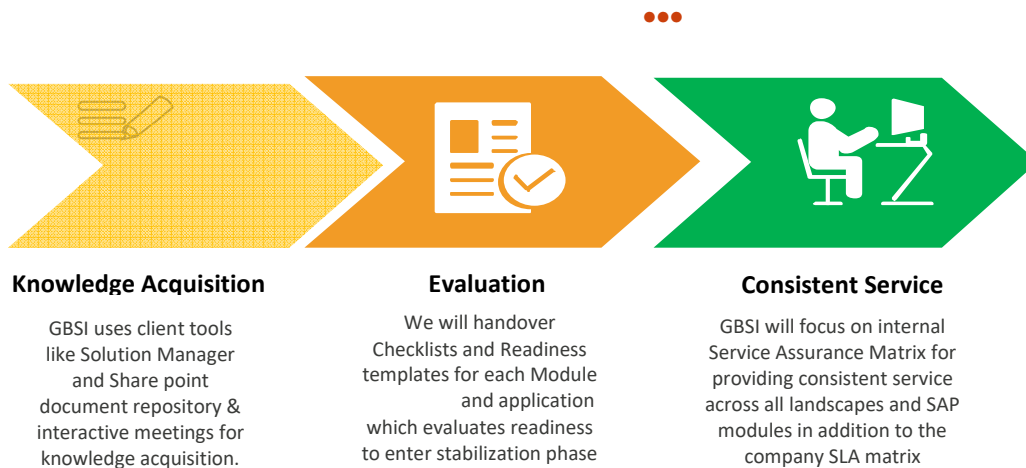## 5 Unique Services for AMS Model

GBSI AMS model does not stop at providing operational production support to your IT applications. We go beyond to ensure you are realizing our AMS managed capacity model to optimize your ERP applications and cultivating more value out of it & improving ROI over your ERP solutions with continuous value realization based on ERP Best practices.
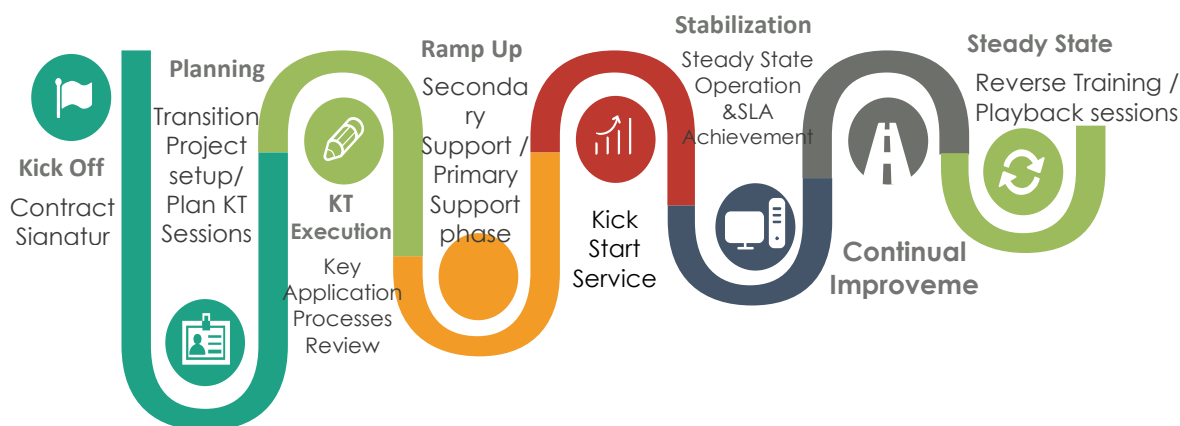

As part of AMS support we provide you proactive monitoring of your business processes so we can spot potential issues before they become issues. With ongoing implementations, rollouts and enhancements, your production environment is always changing. As part of AMS services, we provide regression testing to ensure there is no impact on existing production processes with ongoing changes.

6 Structured Knowledge Acquisition and Knowledge Transfer:

GBSI has structured transition planning process to ensure readiness to support critical production application without any disruptions.

Knowledge Acquisition

GBSI uses client tools like Solution Manager and Share point document repository & interactive meetings for knowledge acquisition.

Evaluation

We will handover Checklists and Readiness templates for each Module and application which evaluates readiness to enter stabilization phase

Consistent Service

GBSI will focus on internal Service Assurance Matrix for providing consistent service across all landscapes and SAP modules in addition to the company SLA matrix

Following roadmap gives a more detailed view of the key stages of the transition plan:

Kick Off
Contract Signatur

Planning
Transition Project setup/ Plan KT Sessions

KT Execution
Key Application Processes Review

Ramp Up
Secondary Support / Primary Support phase

Kick Start Service

Stabilization
Steady State Operation &SLA Achievement

Continual Improveme

Steady State
Reverse Training / Playback sessions

7 Collaborative Work Culture

When you hire a consultant from GBSI, you don't hire a single person but a team of experienced and certified experts with years of experience to ensure your success. Our company size helps ensure collaborative effort amongst all the consultants to bring in expertise and lessons learnt from an array of sources so that you are ensured that what you get is in fact according to the saying, 'The whole is greater than the sum of its parts.' Moreover, collaborative effort isn't just limited to within our teams. We work closely with your Business and IT organization to come up with simple solutions tailored to your specific needs. This ensures better ownership & sustainable support. This also ensures that you are building your internal competence to achieve your strategic objectives.

1.4 GBSI Technology COE & Partnership Initiatives:

AT GBSI we understand that IT is an ever-changing landscape and it is very strategic to stay abreast of the technological advances and create internal pillars of growth. Our IT COE teams are always working to create internal environments, training schedules, KT documents to help us stay updated. As a part of the same initiative, we are heavily invested in ERP technologies – **we have our own licenses of SAP S/4 HANA system and SAP ECC system & Oracle** for consultants to train, collaborate, test and develop new ideas and POC's. We are **official SAP & PTC Partners** enabling us to access technical documents, training seminars, videos and courses for helping our consultants in upgrading their knowledge base. We are **currently working towards being AWS next level certification** to enable our team with Amazon's resources to learn and grow in cloud technologies. We have our COE expertise includes **Microsoft** Technologies, **Java** Technologies, **Cloud** Technologies, Data **Analytics** and **Mobile** Applications

We also rely on our Strategic suppliers to provide us Expertise in Enterprise Application technologies with software like SAP, Oracle, PeopleSoft, Microsoft, IBM, Android, iOS. GBSI has robust subcontractor   prequalification, onboarding and management process. Also our Accounts Payable team ensures that all the payments are paid to subcontractors on timely manner without needing any follow up. This process gives end to end process satisfaction   to our subcontracting partners and they give GBSI preference when working and submitting their employees for requirements over our competition.

1.5 Additional Requirements

GBSI agrees to comply with following additional requirements requested in RFP document

1.5.1. Comply with required Project policies, guidelines and methodologies specified in section 3 and 4 of RFP document

1.3.2. Comply with location and work hours and service level requirements specified in section 2.10 of RFP document

1.3.3. Comply with Background check requirements specified in section 2.11 of RFP document

1.3.4. Substitute contractor resources if requested by MDOT MPA as per guidelines in section 2.14 of the RFP document

1.3.5. Comply with Performance, Payment, Travel and Facilities Access requirements specified in Sections 6. 7. 8 and 9 of the RFP document

<u>1.6 GBSI Comprehensive IT Services Portfolio</u>
Following is a comprehensive list of services provided by Genius Business Solutions:

1. **STRATEGIC IT STAFFING**

    Many organizations understand the benefits of a longer-term approach to contract staffing: reduced turnover and hiring costs, improved efficiency and morale, and ultimately greater profits. Unfortunately, traditional approaches to strategic staffing are often more effective on paper than in the workplace.

    GBSI boasts a differentiating talent acquisition process that makes experienced and motivated resources in niche areas available easily at the best value.

2. **ERP/CRM/PLM IMPLEMENTATION SERVICES:**
    - ✓ ERP/CRM/PLM implementation project planning
    - ✓ System design and business blueprint
    - ✓ ERP/CRM/PLM implementation project management and program management
    - ✓ Business process redesign and definition
    - ✓ Gap analysis between industry pre-configurations and client business requirements
    - ✓ Organizational change management and employee communications
    - ✓ ERP/CRM/PLM training for end-users
    - ✓ Form and report definition
    - ✓ Data migration strategy and mapping
    - ✓ Technical infrastructure upgrades
    - ✓ Business process, NetWeaver, and systems integration
    - ✓ Functional expertise in key ERP modules, including FICO, SD, MM, PP, CRM, and others

3. **CUSTOM APPLICATION DEVELOPMENT**
    - ✓ ERP Custom Programming
    - ✓ ERP User Exits/ Badi enhancements
    - ✓ Interfaces with Legacy Applications with ERP PI middleware, Smart-forms, ERP Scripts development
    - ✓ Mobile Application Developments
    - ✓ Embedded application development
    - ✓ Unit Testing and Integration testing of the development objects
    - ✓ On-site Off-shore model
    - ✓ Following is the sample list of our areas of expertise:
        - Service Oriented Architecture (SOA)
        - JAVA / .Net Back end, Front End & Fullstack Development
        - Mobile- iOS & Android
        - UI5, Webdynpro, SAP Personas
        - SAP PI, Middleware, MQ, XML
        - SAP/ Oracle Standard techniques, such as BAPI, ALE, LSMW, and Business Connector
        - Industry-wide formats, such as XML and Web Services

- Non-SAP techniques using Middleware components, such as EDI, Mercator

4. DATA & CYBER SECURITY SERVICES WITH PRIVACY GOVERNANCE

- ✓ Expertise in enterprise data security tools and methodologies
- ✓ Secure Data (Capture to Use) seamlessly and enable New Customer Journeys
- ✓ Solutions include Security control frameworks, record inventory catalogues, risk mapped to data assets, policies, processes and reporting
- ✓ Enterprise Governance Risk and Compliance capability to help you consolidate, modernize
- ✓ and transform the management of risks and controls end to end
- ✓ Identity and Access Management Capabilities to simplify identity architecture, streamline Access management

5. 24X7 APPLICATION MANAGEMET & SUPPORT SERVICES

- ✓ Onsite-Offshore model
- ✓ Complete visibility of Production support activity to customer as per predetermined Service Level Agreement (SLA)
- ✓ Performance optimization and Background job monitoring for optimal system performance
- ✓ Includes Proactive continuous improvement suggestion

6. ENTERPRISE SOFTWARE TESTING SOLUTIONS

- ✓ Technical and Functional upgrade & Testing of ERP , SCM and CRM systems
- ✓ Continuous Improvement projects, Data Archiving, Complete Data Migration services including data mapping, development of data load programs and data cleansing reports.
- ✓ End to End testing of processes spanning different systems and technologies
- ✓ Regression Testing of Implemented Business Processes
- ✓ Automated Test Tool

7. CORPORATE TRAINING

- ✓ A well-trained end user will help you realize the return on investment in your business applications and processes. We understand that the proper solution training is an important part of your business transformation. Our experienced consultants help you take on new initiatives more seamlessly by empowering you with a more productive workforce.

8. CLOUD SERVICES

- ✓ Cloud networking solutions to help accelerate applications, reduce bandwidth costs and successfully bring the Internet and public clouds into the private WAN
- ✓ Cloud-based application delivery controller solutions to deliver web-based applications to users on any device, anywhere in the world
- ✓ Cloud apps monitoring to provide the enterprise executives, the critical insight they need to extract
- ✓ business value from cloud-based applications or applications currently migrating to the cloud

9. IMPLEMENTATION CONSULTING

✓ Managed services/Augmentation for your internal Implementation teams with our experienced consultants reduce risk of implementation and enables you to build the internal center of excellence (COE)

10. DATA ANALYTICS SERVICES

✓ Building predictive algorithms in SAS, R, and HANA using PALs, SQL Script, and R. Our predictive analytics offerings support a comprehensive enterprise-wide strategy around customer, marketing, pricing, risk, and supply chain analytics.

✓ Big Data experts in capabilities of Hadoop development and administration as well as HANA modeling and administration

✓ Development of rich data visualizations for easy consumption and analysis using advanced Analytics tools like Qlik, Tableau, Zoho, etc

✓ Installing and Configuring Hadoop on new environment Developing applications using MapReduce Programming

Section 2: GBSI Experience/ Competencies:

GBSI   success video: https://vimeo.com/243711624

2.1 GBSI Past Performance

At GBSI we have demonstrated our expertise and service excellence in IT Services and staff augmentation since 2004 -we have been serving some of the top Fortune 500 & Fortune 100 enterprise orgs with high quality IT services. Our long standing services clientele includes (Start of GBSI Confidential information>)

- o Agricultural Equipment manufacturing company since 2004 till April 2020

    - For past 3 years worked on about 1800 position submissions of all job categories mentioned in 1.1. Number of contract consultants placed 68. Gross receipts for total of last 3 years is > 10 Million USD. For 2019, more than 4 Million USD

- o Fortune 100 Automotive Company /Allegis (MSP) since 2013, and active

    - Contract Positions received over past 3 years about 200 position submissions and placed 8 candidates in job categories, Software application developers, QA Analysts, Business Analysts, IT Analysts, Data Analyst. For past 3 years, gross receipts > USD 2 Million

- o HNI Corporation since since 2014 – Current

    - For past 3 years, executed multiple IT SOW engagements involving Solution Architects, ERP/PLM consultants, Data Base Administrators and Data visualization Analysts. For past 3 years, approximate gross receipts of about USD 1 Million

- o Brooks Brothers Group since 2016-Current

  - For past 3 years, executed multiple IT SOW engagements involving Solution Architects, Project Managers, Java/ Cloud Application Developers, ERP consultants, Data Base Administrators and Enterprise System integration consultants. For past 3 years, approximate gross receipts of about USD 2 Million

- o Cognizant Technology Solutions since 2018- Current

  - For past 2 years, Submitted candidates for more than 150 positions and placed 8 candidates on contract positions. Type of positions worked on include, Security Consultants, Cloud Developers and Administrators, Java Developers, Solution Architects, ERP functional and Technical consultants. For past 2 years, approximate gross receipts of about USD 1.5 Million

- o Atos- Syntel since 2019 – Current

  - Engagement started in Oct 2019, Submitted candidates for more than 50 positions and placed 3 candidates on contract positions. Type of positions worked on include, Security Consultants, Cloud Developers and Administrators, Java Developers, Solution Architects, ERP functional and Technical consultants, Project Managers, Program Managers, Hadoop Developers. For past 6 Months , approximate gross receipts of about USD 150,000

- o Rexnord since 2014- Current

  - For past 3 years, executed multiple IT SOW engagements involving ERP functional and Technical consultants, For past 3 years, approximate gross receipts of about USD 900,000

- o Stream-Flo Group of Companies since Oct 2019- Current

  - Currently involved with SOW project of SAP S/4 HANA implementation. This involves SAP Solution Architects, Data Migration/BODS Developers, Master Data Management Architects, Project Implementation consultants. Approximate Yearly gross receipts CAD 1 Million

- o Automotive component supplier – Firstco (G AND R Inc.) - since 2010, Mac Arthur since 2016

  - Engagements involved SAP AMS support, Consulting, Quality assurance, Interns, etc. last 3 year approximate revenue USD 500,000

- o Third Party Engagements for past 3 years

  - Worked with third party IT consulting organizations to place candidates at SAP America, Apple, First Data (Fiserv), Visa Inc, Capital One, Equifax, Spectrum Brands, McKesson Corporation, etc. for the positions of SAP Solution Architects, Agile Project managers, Program Managers, Integration Architects for IBM technologies, Data Analysts, Security

consultants, Master data Architects, etc. Approximate placements 10 and 3 year gorss receipts about 3 M

o   Shelby County School District - 2020 MSA

o   Ohio State University – Final round of Bidding process

(< End of GBSI Confidential information).

2.2 GBSI Customer references (GBSI Confidential information).

Below are three recommendation emails from our client contacts:

Grand Ward
Sr. Program Manager
IT PLM HNI Corporations
600 E 2nd St Muscatine, IA 52761

To Whom it may Concern,

Genius Business Solutions has been a trusted supplier with HNI Corporations in IT and Staff Augmentation services since 2014.GBSI team has consistently helped us implement, upgrade, customize and maintain complex IT PLM applications, while providing excellent support service levels to our HNI Engineering members. I feel GBSI's expertise in our PLM operations, along with the capacity to source and deliver the right technical talent are fundamental to their growth and success with us. GBSI over the years has proven to be a flexible, easy to work with partner that assist in both delivering discrete project level solutions, as well as providing excellent PLM system support.

I am happy to recommend the services of Genius Business Solutions.

Please feel free to reach out if you have any questions.

Best Regards,

Grant Ward
Sr. PM IT PLM–HNICorp
(563) 299–3534
WardG@hnicorp.com

Venu Pai
VP Information Technology
Rexnord Corporation
511 W Freshwater Way Milwaukee, WI 53204
To Whom It May Concern,

As part of our global SAP implementation here at Rexnord, we have partnered with GSBI for our staffing needs. Our engagement with GBSI has been in place since 2014 and has focused largely on supplementing our SAP ABAP development capacity. In addition, on multiple occasions, GBSI has helped us with functional resources for short term projects especially around country specific functionality to meet local and statutory requirements as part of our global deployment. Our experience with GBSI's consultants, who have engaged with us, has been positive where they have brought in skills, expertise and capability, along with the business process knowledge, which was key to our success.

As an IT service provider, GBSI has been a good partner in our SAP implementation journey. Based onour experience, I am happy to recommend their IT staff augmentation services.

Best Regards,

Venu PaiVP-IT,
Rexnord/PMC414-698-8240
Venu.Pai@rexnord.com

Glenn Holmgren
Sr. ERP Implementation PM
Stream-Flo Group of Companies
4505 74 Avenue Edmonton
Alberta Canada T6B 2H5

To Whom it may Concern,

I am writing this email with reference to the Data Migration and IT services provided by Genius Business Solutions. The Stream-Flo Group (SFG) team have been engaged with GBSI since 2019 and we have had excellent results from the firm and their consultants so far. GBSI has delivered solid value and is as a key technical partner for the data migration portion of our ERP implementation. The GBSI team has shown a keen ability to find the right candidates for our contract staffing needs. Also, GBSI's attention to detail in understanding our operations and requirements has allowed quick turnaround times and has helped us find the right candidates for our business operations. These candidates are now playing a vital role in our critical implementation project.

I would be happy to recommend GBSI'sIT staff augmentation services to it's future customers.

Regards,

Glenn Holmgren
Sr. ERP Implementation PM
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2.3 GBSI Differentiators relevsnt for this RFP

We believe GBSI's secret of success to provide, recruit and retain resources required for this engagement has following pillars
1. GBSI's strong Expertise in IT technologies and applications
2. GBSI's ability to attract Talented resources
3. GBSI's proprietary recruitment process which is continuously improved and optimized
4. GBSI's use of technology in cutting edge Applicant tracking system and its automation to give GBSI recruiters edge over competition
5. GBSI's strategies to retain the talent

 Pillars 1, evident throughout this response document. Pillar 2 -5 are explained in more details below.

2. GBSI Strategies to Attract talented resources.

Some of the top strategies we implement to attract high quality candidates include:

1. <u>Developing a strong Employer brand:</u> This includes our website, job portals, job descriptions and all aspects of candidate experience in the process of they discover and apply to our positions. Having a strong employer brand is one of the best ways to attract great applicants

2. <u>Use data to improve the GBSI hiring process:</u> Too long hiring process or leaving the candidates in the dark after submission leads to churn - we measure our key placement process metrics to understand the complete process performance and keep optimizing to ensure the candidates are always engaged.

3. <u>Constant & Never Ending Improvement of our Recruiting Process</u>: Attracting the top talent in the market needs constant improvement of the recruiting and sourcing process. This includes how we write our job descriptions, where we post, where we advertise, which pools we access, social media, overall candidate experience and many other aspects. Constant optimization of this process gets us deeper in the market reach and filter the best from the rest. We have ongoing recruiter training sessions including peer training sessions to build culture of innovation and continuous improvement as they are first line of interaction with candidates.

4. <u>Access and Leverage Passive Candidates:</u> According to research, 85% of the workforce in the world would gladly change their job for a better opportunity. Passive candidates can be a real treasure trove of great talent if used the right way and we make sure we leverage the passive candidate pool for attracting top talent

- ✓ Career Site & Job Postings
- ✓ Social Media Sourcing
- ✓ Employee Referrals
- ✓ Recruitment Drives
- ✓ Campus Hiring
- ✓ Blogs/ White papers/ Podcasts
- ✓ Work Culture Videos

5. <u>GBSI cultural shift:</u> At GBSI, we and our recruitment team look at each candidate as prospective customer. We look at what their job needs are and which client position best meets those requirement. This change in perspective has enabled our team to take very customer service approach with the candidates and significantly helped us to attract quality candidates with significant repeat ratio

3 GBSI Talent Acquisition Process

Our differentiators lie in our process for handling and delivering requirements. Each client is assigned with a dedicated account manager who is also a domain expert. GBSI Domain experts have strong industry experience in IT along with a deep understanding of the IT talent pool. This helps the clients have only 1 point of contact and plus the domain expert can understand the client requirement in detail and deliver the requirements to our TAG team.

1. **Domain Expertise**
    At our core, we believe we can serve better because we understand your requirements with our domain expertise. We have senior domain leaders in Technology, Accounting/admin, Marketing and Engineering who study each requirement and create an ideal candidate profile. Sometimes we must read between the lines to figure out what the candidate needs to have which is not mentioned in the client job description.

2. **Talent Sourcing and Acquisition**
    Our team of senior recruiting experts is given the ideal candidate profiles along with specific clientele information including the location, duration, rate considerations and position details. Each recruiter has the access to more than 10 different job boards, LinkedIn accounts, recruiter groups, google groups and vendor network to reach out and source talent.

    Moreover, our internal database has more than 11,000 prescreened resumes ready for submission. We have strategically partnered with more than 20 universities, student bodies and employment orgs to source and find talent.

3. **Filtering and Screening**
    The relevant candidates go through multiple rounds of HR and technical screening to ensure that they have the right soft and hard skills along with the cultural fit required to fit in and deliver results on the assignment.

4. **Candidate Submission**
    For the clients who do not have an established contingent workforce management platform we have seen that submission management can be complex. We have an external workforce management platform available for our clients to easily manage the submission where they can review resumes, comment, approve, reject and schedule interviews with the click of a button.

Each client is assigned with a dedicated account manager to ensure your needs are addressed immediately and so that we can provide any assistance or information that you need.

5. Interview Coordination

We understand that the evaluation and selection process can take time. Our team is always in touch with the submitted candidates to keep them warm and interested in the position and we manage the interview scheduling and can provide a virtual platform for audio/video interviews as needed.

6. Background checks

A thorough background check of the selected candidates enables us to ensure the compliance and safety in hiring the candidates. BG check includes drug screen, Identity checks, employment reference checks, education and credential check and criminal background check.

7. Candidate On boarding

Our team is constantly present in the process and ensures that we enable a smooth on boarding process including communication of the start date, reporting instructions and time, dress code, parking instructions, etc.

8. Candidate Evaluation and Feedback

We understand that the onboarding is not the end but the start of the process. Our customer success teams touch base with our clients on 30-60-90-day periods to get candidate evaluation to understand the candidate performance and take necessary steps to enable the candidate if needed.

4 GBSI Cloud Based ATS (Applicant Tracking System):

GBSI's high end cloud-based applicant tracking system houses our database of more than 11,000 prescreened, prequalified IT profiles. Our expertise in leveraging and customizing technological solutions for business process optimization gives us an edge over our competition. Following are the leverage points of GBSI's optimized ATS:

1. **Streamlined, automatized recruitment process** by providing a powerful software interface that helps manage the recruiting process and ensure best practices. Once we have a requirement from the client, we can publish the requirement on more than 20 different job boards at the click of a button. Similarly, any candidates that apply to our postings on job boards and our website are pulled automatically

GBSI Cloud Based ATS SYSTEM

GBSI candidate database of more than 11,000 prescreened prequalified candidates is managed by a high-end cloud based ATS system.

Enhanced Candidate Experience | High Quality Assurance | Streamlined Feedback and Performance Management

Faster Response Rate

Cloud Based Omni Channel presence for Flexibility

into our system in front of the respective job owners handling the requirement.

2. **Improved Turnaround time -Reduced Time to hire** by automating many admin processes and reducing repetitive tasks our teams can focus on sourcing and reaching out to candidates dramatically improving our resume submission time.

3. **Centralized single source talent database** through the ability to easily manage candidate profiles and update them periodically. With capabilities to search, filter, comment on, tag and maintain updates on each candidate profile we can easily find any candidate within our huge database based on various strings like name, skills, location, employer, tags etc to find the right candidate in seconds.

4. **Enhanced candidate experience & automated communication** by allowing GBSI recruitment team to create automated email templates and promptly respond in real time to candidates informing them about important recruitment decisions based on certain criterions.

5. **Optimized recruitment team collaboration & management** by allocating different roles & responsibilities to each member and providing the possibility of rating candidates and adding feedback for other team members. Recruiters can update each candidate profile with comments, interview updates, expectations, etc.

6. **Complete Operational Flexibility with no downtime** – Cloud based hosting of the ATS allows us to access the database, add candidate profiles, comment on candidates, coordinate interviews and make submissions from any part of the world with only internet access required. Multi-platform access gives our team the flexibility required to deliver strong results either working from an office location or from home as required.

5 GBSI Employee Retention Initiatives

At GBSI, we are proud to have employee retention rates of more than 92% over the long term. We understand fully that today's employees are not just seeking employment but are seeking a life experience of learning, growing and sharing through a job. We have an established employee engagement and retention guideline for all team managers. Managers are evaluated on a bi yearly basis to ensure the guideline is implemented through employee feedback and surveys. Some quick headliners of our employee retention and engagement strategy are as follows:

- ✓ Encouraging Employee Creativity
- ✓ Positive Feedback and Employee Performance Celebration
- ✓ Encouraging and Fostering Employee Growth Opportunities *(trainings, certifications, seminars, etc)*
- ✓ Developing a culture of Mutual Respect in the Workplace
- ✓ Encouraging Candid Employee feedback
- ✓ Employee inclusion for strategic growth initiatives
- ✓ Developing a healthy work life balance
- ✓ Offering a competitive salary/hourly wage
- ✓ Empowering Employees with the Tools needed to Perform and Grow
- ✓ Team Connection through Celebration and Encouragement

GBSI Team Morale & Motivation Building Initiatives for better retention

Our TAG and recruitment teams are working round the clock to source the right talent, build a rapport, interview and submit candidates daily to our clients. IT Staffing and recruitment is job of patience and never-ending tenacity as one must often go through hundreds of resume screenings, phone calls, interviews and screening rounds before finally making the right submission. We understand the importance of keeping the team morale up and motivating the team for peak performance.

Following are some quick headliners for our motivation initiatives:

- ✓ Setting Daily, Weekly & Monthly Goals and a vision *(clarity is power)*
- ✓ Setting a team purpose and individual purpose to goals (addressing the '*WHY?*')
- ✓ Breaking strategies into executable chunks *(Complexity is the enemy of execution)*
- ✓ Celebrating small wins and individual achievements
- ✓ Including teams in goal setting exercises for higher ownership & accountability
- ✓ Asking team members in how they would like to be managed
- ✓ Connecting Org milestones to individual achievements & rewards
- ✓ Letting individuals pick their rewards
- ✓ Offering amazing rewards
- ✓ Fostering a culture of collaboration

2.4 IT Services Quality Assurance:

There's a certain amount trust involved every time a company onboards a contract employee. They hope they've hired the right candidate, and trust that they've chosen an individual who will be up to the demands of the job. Sometimes things work out great. But sometimes they don't. And companies pay for the wrong move. We want to ensure that this never happens with our clients.

- ✓ **We are Details Zealots-** Our focus on quality assurance starts the moment you engage us. We don't simply identify the best fit candidates; we carefully evaluate them across a spectrum of criteria that includes education, work authorization compliance, training, skills, experience, industry specialization and cultural compatibility. By doing so, we identify the best-fit candidate technically, culturally and compliance wise. We never miss on the details.

- ✓ **We Evaluate – Screen – Interview EVERY Candidate-** We personally screen and interview every candidate. Our thorough screening process includes eVerify to ensure all GBSI employees have the legal right to work in the United States. We also conduct background checks as required and verify previous employment, experience and references. The screening and filtering rounds also check the candidates for technical skills, communication skills and attitude. This meticulous attention to detail ensures we match exceptional people with exceptional opportunities.

- ✓ **We provide you with OPTIONS –**For all the positions we handle, we strive to provide you with a minimum of 3 of our top candidates. This enables you to have options and go through

your own selection rounds when needed to evaluate the best fit and onboard the right candidate for your needs.

2.5 Candidate Work Location:

AT GBSI, we have clients and consultants located throughout the United States. Most of our customer engagements involve our candidates working onsite at customer locations with a few instances of flexibility where the candidate can travel to the locations or work remotely. We also have offshore development center to give our customers price advantage and access to additional pool of quality resources. Our candidate sourcing and filtering process ensures that any submitted candidate has a clear understanding of the location / work time requirements and they are ready for the same.

We understand that all of the work will be performed onsite at STO office location , 322 70TH Street SE, Charleston, WV.

Section 3: Proposed Method to Provide Services

Please see video for GBSI overview as an Implementation partner: https://vimeo.com/142154961

GBSI currently have more than 20, 000 prescreened resources with atleast 200 candidates of each job roles for this engagement such as Telecom Engineer, System Administrator, Network Operations Center Manager, Service Desk Supervisors and Network Administrators. These are the resources which are prescreened and submitted to one of the requirements in past. These candidates include our full time employees, W2 contractors, Independent contractors, candidates from our subcontractors and retires. We understand that not all these resources will be available all the times when we have the requirements. But keeping them in our cloud ATS system ensures that these candidates are searchable from anywhere from any device including mobile devices. Also our complex search capabilities to search resumes allow recruiters to search all matching profiles with a click of a button from this database.

GBSI recruitment process takes **reference check** as a very important function to validate authenticity and fitness of the candidate. We request candidates to provide minimum 2 references from their past assignments. Our senior recruiters contact these references and seek feedback regarding technical and team performance of the candidate and rehirability.

The relevant candidates go through multiple rounds of HR and technical screening to ensure that they have the right soft and hard skills along with the cultural fit required to fit in and deliver results on the assignment. Our Technical screening involves interview with technology expert in relevant field, Online Skills assessment tests, problem solving case studies based on required skills expected to carry out the job.

Our Propitiatory Screening process works at multiple levels. We do not stop at primary screening but go deeper to ensure right fit. Below is list of check points we use when screening

the candidates to ensure we get the best fit candidate and filter out non matching candidates.

Preliminary/ basic assessment criteria:

1) Skills - whether the candidate possesses the skills required for the position. this involves technical screening, online proficiency evaluation, video conferencing, etc.

2) Experience - whether the candidate has related experience in job, function, industry and geography as the ones required for the job.

3) Salary - whether the expectations can fit within the budget

4) Cultural fitment,

5) Organizational fitment, Team Fitment, Ramp up time

Digging deep:

6) Key achievements

7) Ask about real-world work examples to evaluate whether they possess the technical knowledge/ exposure/ expertise

8) Ask about challenges faced in previous jobs/projects and how they were overcome/mitigated

9) Any for instances of failure and learning from them

10) Ask to provide a self-evaluation of strengths and areas of opportunity

3.1 Resource Performance Evaluation

We understand that Project success mainly depends on how successful our project resources are in carrying out their job duties. We understand that the onboarding is not the end but the start of the process. Our customer success teams touch base with our clients on 30-60-90-day periods to get candidate evaluation to understand the candidate performance and take necessary steps to enable the candidate if needed.

For each candidate, we request feedback from immediate client supervisor of the candidate on GBSI proprietary 50 point method, involving 10 questions. This feedback takes less than 3 minutes for the manager to complete and gives us objective way of rating performance of the candidate. Any candidate scores below 35 out of 50 , we assign GBSI manager to work with the candidate on improvement plan to increase their score above 40 and ways to keep it above 40.

Typical example of resource evaluation using email or online feedback link from client supervisor. <u>GBSI will incorporate MDOT MPA evaluation requirements in addition to our own.</u>

Consultant Evaluation	<First Name, Last Name >
	1- Poor, 2- Needs Improvement, 3-Average, 4 - Good 5- Exceeds Expectations
Question	Answer
1. Consultant's ramp-up time.	3 - Average
2. Consultant's communication skills (written and oral).	4 - Good
3. Consultant's Subject knowledge/ technical skills.	4 - Good
4. Consultant's professionalism.	4 - Good
5. Consultant's quality and accuracy of work.	5 - Excellent
6. Consultant's productivity.	4 - Good
7 Consultant's motivation and initiative.	4 - Good
8. Consultant's teamwork / collaboration with other team members	4 - Good
9. How willing are you to recommend this consultant for this same/ different assignment within your company?	5 - Excellent
10. Consultant's overall performance.	4 - Good
Additional Evaluation Comments regarding streangths and areas of improvement for the consultant	<First Name> did an overage great job for the PDP organization. He always provided great attention to detail and could count on him for delivering quality work, which is critical to the business.
consultant Evaluation result	End consultant Evaluation
Total Score	41

In addition to Client supervisor evaluation, GBSI managers are in constant touch with employees and reviewing their performance on quarterly basis. Typical example of our employee evaluation form is shown below

Ratings		Appraisee:		>4.5	Exceptional (E)	
Exceptional (E) - work & behaviour exceeds performance criteria		Period of evaluation:	MM/DD/YYY to MM/DD/YYY	>3, <4.5	Meets expectation (M)	
Meets expectations (M) - work & behaviour meets performance criteria		Date evaluation completed:	MM/DD/YYY	<3	Needs Improvement (N)	
Needs improvement (N) - work & behaviour does not meet performance criteria		Appraiser:				
Category	Description	Weightage (%)	Appraisee Self Evaluation (Rating) (1-5), 5 being the highest	Appraisee Comments	Appraiser Evaluation (Rating) (1-5), 5 being the highest	Appraiser Comments
Quality	1) Services provided meet the quality standards of the client organization					
	2) Responsiveness to quality issues					
	3) Documentation of quality improvement action plan (if applicable)	25	5		4	
	4) Timely closure of quality issues and communication to relevant stakeholders					
Delivery	1) 100% timely delivery of services as per Service Level Agreements					
	2) Manages project with minimum intervention and supervision					
	3) Meets commitments	25	5		5	
	4) Timely communication to all stakeholders					
Client Satisfaction	1) 30-60-90 day evaluation report from client manager					
	2) Feedback from client					
	3) No escalations related to performance and behaviour	20	3		4	
	4) Demonstrates willingness to learn and grow					
Process Improvements	1) Process improvement suggestions sumbitted and implemented					
	2) Provides creative and innovative ideas					
	3) Actively participates in continuous improvement initiatives	15	5		4	
	4) Works within the project budget and identifies areas of cost reduction for client					
Business Development	1) Project extensions for self and team (where applicable)					
	2) Identifies business development opportunities					
	3) Advocates the organization in the client domain	15	4		3	
	4) White papers, blogs, seminars etc.					
		100	4.45		4.1	

Final Rating	M

Period	Areas of opportunity / focus
	1)
	2)

3.2 Quality Assurance during Project Engagement

GBSI team believes that in order to deliver projects and services effectively Audits and assessments are required in very stage of the engagement, not just at the end. With that philosophy, we focus on following levels of Audit.

There may be additional reviews introduced into the quality assurance plan of a project, depending upon client's requirements. Each of these reviews is conducted based upon a review methodology, which states how the review is to be carried out. For example, each review may involve multiple iterations that vary in scope and is conducted by different project stakeholders.

The results of the audits will be recorded and brought to the attention of the personnel having responsibility in the area being audited. The management personnel responsible for the area will take timely corrective action on the deficiencies found during the audit.

Follow-up audit activities will verify and record the implementation and effectiveness of the corrective action taken. The results of the internal quality audit form an integral part of the input to management review activities

Project Start up Audit	Conducted at beginning of Project, within one month or before first deliverable; ensures that Project Start up requirements is in place. Plan documents are reviewed by Quality Reviewers
Work Product Audit	Conducted before Work-product is used in the subsequent stage; includes sample reviews covering not less than 20% of the work products.
Project Delivery Audit	Conducted every month before a project delivery to the client; ensures quality of deliverable shipped to Client
Project completion Audit	Conducted at the end of the project; ensures compliance of project wind-up activities like resource release, project retrospectives, Skill data update, Documentation Delivery for future reference
Metrics Audits	To ensure the adequacy & correctness of data in the metrics database such that quality goals are adhered to. Conducted as part of the other audits
Configuration Audits	This audit is carried out to verify if the Software Configuration Management (SCM) activities are carried out as defined in the Software Configuration anagement Plan of the project. Conducted as part of the other audits
Internal Quality Audit	Independent audits covering all the Organization level groups and selected Projects; scheduled once a quarter, checks for the overall compliance against the Quality system.

3.3 Project Performance reports

GBSI Provides its clients with results that can be measured & what can be measured can always be further optimized and improved. GBSI's ability to track performance, using a set of KPI's, Milestones and to share this data readily upon request is what really sets us apart from the competition and ensures our clients that they get the best value for their investment.

GBSI account manager will submit service reports on a monthly basis, summarizing service and accompanying any invoices. Service reports will involve KPI and Milestone reporting and additional agreed reporting KPIs for actively engaged candidates such as hours worked, candidate location/SOW, etc. Our account manager will be scheduling quarterly meetings with the UofL IT Managers or designated staff member to review periodically scheduled service reports and discuss operational issues& opportunities.

3.4 Account Management Team Assigned for this Engagement (Non Billable):

- Account Manager/ Operations Manager – 1 (Amit Parab)
- Recruiting Manager – 1 (Harish Bhatt)
- Recruiters – 3
- TAG Experts – 2
- Total Team Size Assigned: 7 FTE
- Back up – We have a total team of 15 cross trained senior experts and our streamlined process allows us to easily assign and reassign team members for flexibility and work spikes

Account Manager / Operations Manager – Amit Parab

Global operations head with a strong hands-on experience of more than 22+ years in managing large clients and driving business initiatives. Experience in managing large engagements and leading cross functional multi location teams through the complete project lifecycles.

Escalation Process

GBSI Operations manager responsible for this account will be reporting directly GBSI director of IT with ongoing progress and account updates on quarterly basis. GBSI director of IT will be available as escalation point of contact for any issues which are not resolved by operations manager. Next escalation level point of contact will be GBSI President
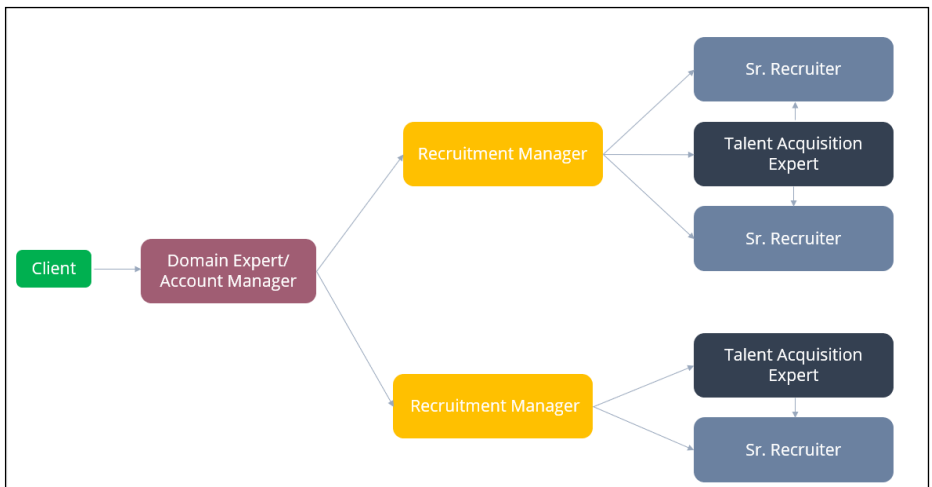
3.5 GBSI past Project Portfolio

Below is sample list of successfully executed project portfolios by GBSI which are relevant for this RFP

- ✓ Flawk Mobile Application development for Android and iOS:

GBSI custom mobile application , developed and deployed for both iOS and Android to provide business owners to identify current number of users present in specified space such as retail store, building or restaurant. Provides Analytics and marketing cpabilitys on App users

✓ <u>SAP SBO Custom development support:</u>

SAP Business one custom development support using Dot net framework for our current SBO customers for past 10 Years. This included multiple reports, enhancements, Interfaces

✓ <u>Custom Web Application development and support :</u>

Multiple Web applications developed in Cloud environment using multiple Java and Dot net technologies including Cloud based order management and fulfillment application connected to backend applications, Loyalty program applications, etc.

✓ <u>MS Dynamics Custom development</u>

Multiple custom enhancements to MS dynamics CRM application using dot net framework

✓ <u>10 End to END System implementations:</u>

GBSI consultants were involved in various capacity for the system implementations for Engine and Equipment manufacturing plants for OTC, P2P, Planning, Manufacturing, Warehousing and Distribution, Financial planning, controlling and reporting involving SAP FICO, MM, SD, PP, PM,WM, QM   modules. Used ASAP methodology including requirement gathering and matching those to SAP best practices, Configuration realization, Custom application development, unit, integration and end user testing, Cutover planning, End user training, go live and post production support. This also involved extensive project configuration, development and end user training documentation using Solution manager. Use of SAP business warehouse for reporting purpose was added after go live

✓ <u>Implementation of custom Enhancements and Interfaces:</u>

Implementation of custom enhancement of Global Available to promise functionality in Heterogeneous system landscapes involving Web Application, CRM, SCM SD and EWM, Enhancements to ECC/ SRM interface, EDI/PI/PO enhancements for Procure to Pay and Order to Cash processes,   ECC to Legacy system interfaces, Data Migration objects, PPF(Post Processing Framework), ITS Mobile Enhancements, UI5/ FIORI custom Apps, BOBJ- Crystal Reports, WEBI, Dashboard development

✓ <u>Distribution of Master Data across SAP Landscape:</u>

Distribution of Customer Master and Vendor Master (Business Partners) from SAP Master data system to other systems building multiple interfaces

✓ <u>Upgrade Projects:</u>

Multiple System upgrade projects involving complex change management to ensure upgrade and production support transport paths coexisted across multiple landscapes

✓ SAP S/4 HANA implementation:

Implementation of SAP S/4 HANA for client in Canada including Data Migration, Implementation consulting, Master Data Governance, Reporting involving HANA Studio, Business Objects, Webl, Crystal reports

✓ Integration of AWS Order Management Application with ECC

Integration of AWS Order management application with backend ECC using third party integration technology

✓ Digital Transformation of Schedule Portal:

Development of a new portal using SAPUI5 and SAP Cloud Platform (SCP) OData Provisioning Service to replace the existing Portal. The new portal was deployed in SCP for the end user to access.

3.6 GBSI Implementation and Development project engagement approach

Below are some key differentiating   points highlighting GBSI's approach for this engagement based on our extensive project work in IT System implementation, Enhancements, Upgrades and Application developments

GBSI Core Values
The Four Foundations of our Success

INTEGRITY   RELIABILITY   TRUST   DRIVE

GBSI Culture

KEYS TO A BETTER BUSINESS RELATIONSHIP..

Listen & Understand	Advice	Transfer Knowledge	Be Flexible	Team Up
We focus on understanding your business requirements and problems you are facing instead of jumping to provide you solutions.	You, as a customer have full control of implementations. We act as trusted advisors with domain and ERP expertise	Consultants interact with your internal team, helping you build knowledge and expertise internally, reducing complete dependence on any consulting partners	We always gain insight into your business to make the solutions flexible and scalable for future growth, still keeping them simple.	Team work between consultants, your IT organization and business team ensures better ownership, knowledge sharing & sustainable support of the solutions

Installation vs. Implementation
We don't merely Install, We Implement...

Many Implementation Vendors Fail to Understand the Difference between a Software Installation & and Implementation

FOCUS

Installation is superficial

APPROACH

Software installation is performed by 'technicians'

SUCCESS CRITERIA

Software installation is to move from one software system to another with a minimum of disruption

INSTALLATION

VS

IMPLEMENTATION

FOCUS

Implementation is insightful

APPROACH

Software Implementation is achieved by 'experts'

SUCCESS CRITERIA

An implementation focuses on the business drivers and business goals through a transformation of processes with the right software and the right implementation partner
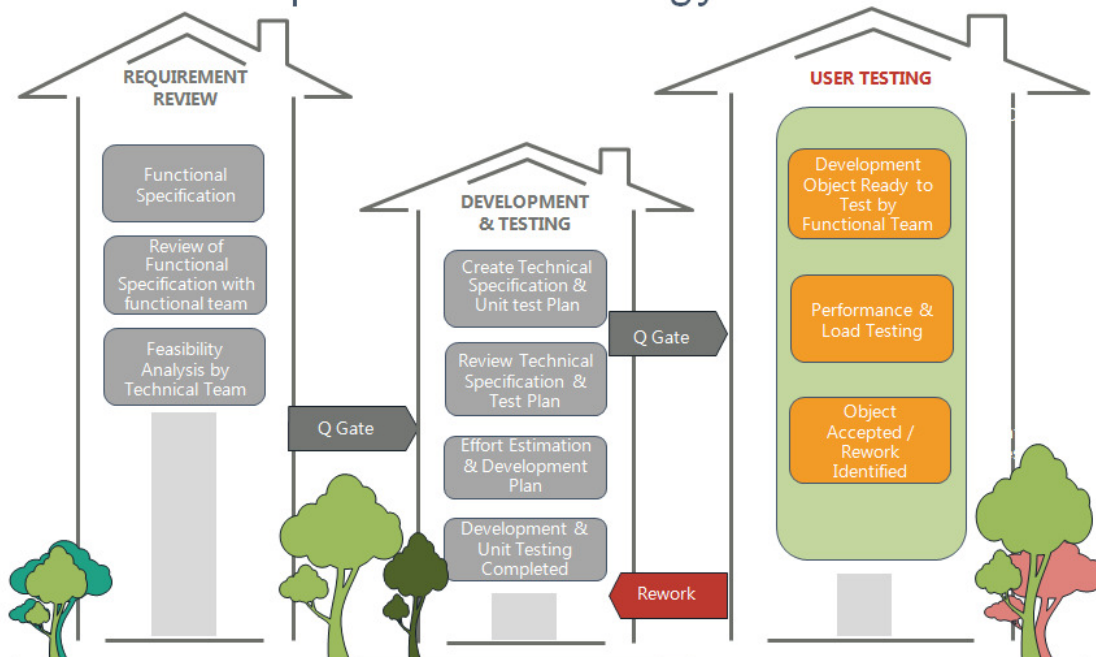
GBSI Implementation Measures

We ensure that you avoid the common implementation blunders…

Training & Education
GBSI Ensures quality knowledge transfer & training

Clear Goals & Objectives
Efficient process planning to ensure project requirements are carefully aligned to business needs

Management Support & Commitment
Senior leadership is communicated the business benefit and the business direction of the project, and the importance of their strategic imprint for success

Training & Education
In-house Expertise
Goals & Objectives
Support & Involvement
Management
Accuracy

Lack of In-house Expertise
GBSI ensures Quality KT along with team integration to develop the required in house expertise

Company Wide Support & Involvement
GBSI leads the change management activities with efficient communication throughout to ensure involvement

Data Accuracy
GBSI focuses on the right data migration strategy with efficient tools to achieve Data Accuracy

GBSI Development Methodology

REQUIREMENT REVIEW

- Functional Specification
- Review of Functional Specification with functional team
- Feasibility Analysis by Technical Team

Q Gate

DEVELOPMENT & TESTING

- Create Technical Specification & Unit test Plan
- Review Technical Specification & Test Plan
- Effort Estimation & Development Plan
- Development & Unit Testing Completed

Q Gate

Rework

USER TESTING

- Development Object Ready to Test by Functional Team
- Performance & Load Testing
- Object Accepted / Rework Identified

Section 4: Price Proposal and Fee Schedule

Please find separate pricing proposal Pricing Page to find more details pricing breakdown. We would like to highlight the fact that our clients have always rated us as the top supplier for value delivery – we always beat marketing pricing WITHOUT compromising on quality. Our relentless drive on operational cost reduction and marketing optimization helps us save top dollars which can be passed on to our clients for better rate competitiveness. As we do not have specific details on the structure of the project, we have proposed Onsite, Offsite and offshore all inclusive hourly rates for all possible positions along with their experience levels.

Submitted Candidates:

Position	Experience	Hourly Rate USD/HR	Candidate Priority
MS Application Developer #1	11 Years	73	1.Siva Nagalaxmi Moturi
MS Application Developer #1	10 Years	73	2. Sergio Alberto Velasco
MS Application Developer # 2	8 years	63	1.Suresh Jella
MS Application Developer # 2	7 Years	63	2.Sailaja Anne
MS Application Developer # 2	8 years	63	3.Randheer Pamukuntala
MS Application Developer # 2	7 years	63	4.Rajeev Bharadwaj Muthyam

For pricing point of view we have grouped candidates as Developer#1 and Developer #2. But STO can finalize any 2 Developers from the list of 6 developers and will be charged all inclusive rate specified here. Candidate references are available on request

Additionally GBSI will provide following volume discount.

Annual Total Invoiced Amount	Rebate % based on the actual amount
$150,000-$299,999	0.25%
$300,000-$499,999	0.50%
$500,000-$999,999	0.75%
$1,000,000-$1,499,999	1.00%
>$1,500,000	1.25%

<u>**EXHIBIT A**</u>
PRICING PAGE
Genius Business Solutions, Inc.

Quantities listed below are <u>estimates only</u> and shall be used for evaluation purposes only. The Agency will only pay for actual hours worked. The per-hour fee per individual shall be inclusive of all costs, administrative expenses, and travel related expenses per the general terms and conditions, and specifications. Note: Vendors are not permitted to change this Pricing Page.

Year 1 – Individual # 1

2,000 hours (estimate)	**x**	**$ 73** hourly rate	**=**	**$ 146,000** annual cost **(a)**

Year 1 – Individual # 2

2,000 hours (estimate)	**x**	**$ 63** hourly rate	**=**	**$ 126,000** annual cost **(b)**

Year 2 – Optional Renewal Term (Three Month Cycles) – Individual # 1

500 hours (estimate)	**x**	**$ 75** hourly rate	**=**	**$ 37,500** each 3-month cost

Year 2 – Optional Renewal Term (Three Month Cycles) – Individual # 2

500 hours (estimate)	**x**	**$ 65** hourly rate	**=**	**$ 32,500** each 3-month cost

Award will be based on the total cost of Year 1 for both individuals.

Total Cost for Supplemental Staff (a+b)

$ 272,000

Proc Folder: 702868

Doc Description: Addendum No 1 Supplemental Staffing for Microsoft Applicatio

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2020-05-26	2020-06-04 13:30:00	CRFQ 1300 STO2000000002	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON   WV   25305

US

VENDOR

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey

(304) 558-0094

melissa.k.pettrey@wv.gov

Signature X   FEIN #   DATE

All offers subject to all terms and conditions contained in this solicitation

Addendum

Addendum No. 1 is being issued to publish and distribute the attached information to the vendor community.
****

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia State Treasurer's Office (STO or Agency) to establish a contract for Supplemental Staffing Services for Microsoft Application Development per the specifications and terms and conditions as attached hereto.

INVOICE TO	SHIP TO
WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US	WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Temporary information technology software developers	2000.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
80111608			

Extended Description :
Year 1 / Individual 1

INVOICE TO	SHIP TO
WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US	WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Temporary information technology software developers	2000.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
80111608			

Extended Description :
Year 1 / Individual 2

INVOICE TO	SHIP TO
WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US	WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Temporary information technology software developers	500.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
80111608			

Extended Description :

Three (3) Month Renewal Option
Individual 1

INVOICE TO	SHIP TO
WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US	WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Temporary information technology software developers	500.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
80111608			

Extended Description :

Three (3) Month Renewal Option
Individual 2

SOLICITATION NUMBER: STO2000000002
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as STO2000000002 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

[X]   Modify bid opening date and time

[ ]   Modify specifications of product or service being sought

[ ]   Attachment of vendor questions and responses

[ ]   Attachment of pre-bid sign-in sheet

[ ]   Correction of error

[ ]   Other

Description of Modification to Solicitation:

1. **To move Bid Opening to 06/04/2020 @ 1:30 P.M. ET**
2. **Responses to Vendor questions will be published in a subsequent addendum.**

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.

2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: STO2000000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[X]   Addendum No. 1   [   ]   Addendum No. 6

[X]   Addendum No. 2   [   ]   Addendum No. 7

[   ]   Addendum No. 3   [   ]   Addendum No. 8

[   ]   Addendum No. 4   [   ]   Addendum No. 9

[   ]   Addendum No. 5   [   ]   Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Genius Business Solutions, Inc.
_____
Company

_____
Authorized Signature

6/4/2020
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: __Genius Business Solutions, Inc__

Authorized Signature: _(signature)_ Date: __June 4, 2020__

State of __Illinois__

County of __Rock Island__, to-wit:

* Notary public certified copy is not available due to current COVID 19 Situation and will be provided in future

Taken, subscribed, and sworn to before me this ___ day of _____, 20___.

My Commission expires _____, 20___.

AFFIX SEAL HERE   **NOTARY PUBLIC** _____

SIVA NAGALAXMI MOTURI

Sr. Dot Net Developer

PROFESSIONAL SUMMARY

- Having **11** years of working experience with Microsoft Technologies and experience in complete Software Development Life Cycle of Web based applications.
- Experience in design, development, testing and implementation of various intranet and internet applications using **.NET CORE**, **ASP.NET MVC, C#, Kendo, Web API Core, Entity Framework Core, LINQ, ADO.NET, WCF, Web Services, Windows Services, JavaScript, Angular JS, Angular2, jQuery, HTML, CSS, AJAX, MSMQ, SSIS, SSRS, MS SQL server and Oracle SQL Developer.**
- Having knowledge on Azure App Service, Azure Storage Service in **Microsoft Azure** development.
- Experience in **Microservices** development using **.Net Core.**
- Having knowledge on the Angular version **Angular 2.**
- Having knowledge on the container tools **Docker** and **Azure Container Service.**
- Experience in **Microservices** developed in **.Net Core** and deployed using **Docker.**
- Experience in database design, database maintenance, developing **T-SQL** queries, stored procedures, triggers, and functions using **SQL** Server
- Responsible for designing web pages using the concepts such as Master Pages, Membership and Role Management, Themes, Skins, **HTML, XML, CSS, Java Script,** and User Controls.
- Extensively used Windows Communication Foundation (**WCF**) & Web services for Web applications using **SOAP**, **WSDL**.
- Proficient in application development using RDBMS, Object Oriented Analysis, design, and programming (**OOPS**) for the development of multi-tiered solutions
- Excellent experience in writing Data Access Layer classes using **Entity Framework** and **ADO.Net.**
- Expertise in using Language Integrated Query (**LINQ**) providers for data manipulation.
- Experience in report generation tools like Crystal Reports and **SSRS** (SQL Server Reporting services); also, worked on SQL Server Integration System (**SSIS**) using SQL Server 2008 R2
- Valued experience in using **AJAX** controls and AJAX Toolkit to enhance user experience.
- Proficiently used Team Foundation Server (**TFS**), **TFS-GIT**, Visual Source Safe (**VSS**) and Tortoise **SVN** for version control.
- Experience with business analysis and requirements in both traditional Waterfall and Agile methodologies
- Well versed with Unit Testing and System Testing.
- Excellent team player and execute tasks under less supervision.
- Self-motivated, excellent analytical, communication, interpersonal and presentation skills.

CERTIFICATIONS

Microsoft Certified Professional
- o **Developing ASP.Net MVC Web Applications (070-486)**

Microsoft Certified Technology Specialist
- o **.NET Framework 4, Web Applications (070-515)**

Educational Details

Master of Computer Applications (MCA) - Andhra University

Bachelor's degree in Computer Science (B.Sc.) - Nagarjuna University

Web Development:	**.Net Core, ASP.Net, C#, jQuery, JSON, AJAX, Razor, HTML5, AJAX Tool Kit, VB.Net, OOP**
	MVC 5/4, Razor, HTML5, CSS3, Kendo, JavaScript, Type Script, Angular JS 1.x, Angular 2, NuGet, LINQ to SQL, Entity Framework 6/5
	WCF, Web Services, Web API, Windows Services, XML, Knockout JS
	Microservices, Docker, Fortify
Reporting Tools:	**Crystal Reports, SSRS**
Database Tools:	**Microsoft SQL Server, SSIS, MySQL, Oracle, T-SQL, and PL/SQL**
Development Tools:	**Microsoft Visual Studio 2019/2017/2015/2013/2010, Microsoft SQL Server 2012/2008 R2**
Web Server:	**Internet Information Services – IIS 7.0/6.0**
Version/Source Control:	**Microsoft Team Foundation Server (TFS), TFS GIT, Tortoise (SVN), Visual Source Safe (VSS)**

PROFESSIONAL EXPERIENCE

Compunnel Software Group, Inc.
Client: Wells Fargo, Charlotte, NC   **Oct'18–Till date**
Project: SCCL | Role: Sr .Net Developer

Single-Counterparty Credit Limits provides the Federal Reserve Board with information to monitor a covered company's or a covered foreign entity's compliance with the single-counterparty credit limits (SCCL) rule. The FR 2590 requests data required to calculate the respondent organization's credit exposures, which are reported on nine schedules.

Five of these schedules (Schedules G-1 through G-5) collect information related to the gross exposures of the respondent organization to various counterparties. A respondent organization would then calculate its net credit exposure by adjusting its gross credit exposures using Schedules M-1 and M-2, which collect information related to eligible collateral and other eligible risk mitigants, respectively. The respondent organization must consider special provisions in the SCCL rule that require aggregation of certain counterparties due to economic interdependence.

Responsibilities:

- Developed the application using **.Net Core**, C#, **Kendo,** Bootstrap and Microsoft SQL Server.
- Familiarity with development in utilizing **Kendo UI** controls.
- Extensively worked with the Kendo UI controls like AutoComplete, Kendo Grid and Kendo Tree View, and kendo dialog box.
- Involved in implementing the **Razor pages** using .Net Core.
- Developed the screens for SCCL and CRR menus.
- Involved in developing the quarterly and daily reports as per **FRB 2590** requirements and integrate them in UI.
- Responsible for developing the custom CSS classes using Bootstrap.

- Developed the **SSIS package** which has an input from **SSRS report** and save the corresponding report (pdf, excel) file into **HCP location**.
- Involved in the migration of TFS to **TFS GIT**.
- Involved in the process of TFS Build and Releases (**CI/CD** pipelines) processes for the application using TFS GIT.
- Involved in developing the Role-Based Security for the application.
- Responsible for the completion of Security Peer Review checklist and/or other LOB-Specific checklist or tool to see how effectively identify and track security-related defects.
- Responsible for fixing the **static code analysis** issues identified by **Fortify Scan** and upload the scan result file to **Thread Fix** tool used to consolidate the vulnerabilities identified in Fortify scan.
- Creation of database objects like stored procedures and views using MS SQL Server.
- Used **Entity Framework Core** for data retrieving, querying, storage, and manipulation interface screens developed using .Net Core.
- Responsible for the unit testing and participate in the Security Peer Reviews.

Environment: .Net Core, C#, Kendo UI, Entity Framework core, Fortify, SSRS, SQL Server and TFS-GIT.

IDEP Solutions
Client: CVS Health, Richardson, TX   **Apr'17–Aug'18**
Project: CAS (Clinical Authorization System) | Role: Sr .Net Developer

CAS provides a Configuration Driven Solution which supports the Prior Authorization processes and varied needs of the different clients. CAS PA Admin module provides business the ability to set up clients, drugs, questionnaires, letters, etc. CAS leverages a concept of a PA Group for set up. This may be a single client, a group of clients (TPA for instance) or a subset of a client with different PA benefits. PA Groups are created and configured in the PA Admin module. This application has two user interfacing plat forms CAS Admin and CAS Web (lighter version mostly read only data).

Responsibilities:

- Designed and developed the user interface using Asp.Net MVC.
- Followed partial Scrum by creating product back logs and epics using TFS.
- Familiarity with development in JavaScript utilizing frameworks such as Angular.
- Involved in developing requirements with C# 4.0, ASP.NET, WCF and Web services in .Net 4.5 Technologies and unit testing, system testing and release management.
- Designed and developed screens for adding PAG's and PAC's in CAS Admin application.
- Involved in implementing Microsoft Message Queuing (MSMQ) by adding and retrieving items.
- Responsible for building an internal, responsive Angular 2 single page application.
- Extensively worked with Angular, MVC 5 framework to organize our web application.
- Experience on installing and configuring SSL certificates in web servers.
- Creation of database objects like tables, views, materialized views, procedures, and packages using oracle tools like SQL Developer.
- Created custom sequential workflows with Windows Services applications.
- Used Entity Framework for data retrieving, querying, storage, and manipulation interface screens developed using MVC.
- Used ASP.NET 4.5 MVC framework to support the use of Dependency Injection to inject objects into a class.
- Used Web Services (SOAP, WSDL) for communicating with other application and components.
- Exposed the Web Services to the other client applications by sharing the WSDL's.
- Developed controllers and models in MVC architecture with C#.

- Involved in preparing LOE's for the assigned BSR's.
- Working with Entity Framework Code – First approach.
- Effectively used Entity Framework (ORM) and LINQ concepts to perform database operations
- Provided Tier3 production support as needed to address IM ticket issues fix.
- Effectively used TFS for build management and tracking bugs and Change Requests.
- Involved in Code reviews and preparing unit test documents.
- Working closely with the team on new development, defect fixing and major enhancements.

Environment: MVC 5, C#, Web API, Angular2, Entity Framework 6, Web Services, Windows Services, SQL Server 2012, TFS.

BSI Group   **Mar'15–Jun'17**
Project: SCM (Supplier Compliance Manager) | Role: Sr. Developer / Lead

Supplier Compliance Manager is **BSI's** automated self-assessment and audit analysis solution that quantifies and tracks risk and compliance through various assessment methods to ensure your supply chain, brand and reputation are protected. **SCM** provides corporations with complete insight into their global operations and streamlines their risk and compliance management efforts by utilizing a single, comprehensive solution.

Responsibilities:

- Designed and Developed user-interface of the project using ASP.NET, MVC, jQuery, AJAX, Angular JS, CSS3 and HTML5.
- Resource allocation and team management.
- Followed Agile Scrum methodology and participated in designing and development of tasks using agile development practices.
- As a lead, involved in daily and weekly SCRUM meetings to discuss various aspects of the code related to individual modules.
- Participated in requirement gathering and analysis
- Created detailed technical design document for the application.
- Provide technical guidance and assistance to development teams.
- Developed controllers and models in MVC architecture with C#.
- Implemented Dependency Injection using IOC principle.
- Implemented Web API controllers with all the HTTP request verbs.
- Used jQuery AJAX calls to call the HTTP methods from the Web API controllers.
- Implemented Angular JS Controllers to maintain each view data. Implemented Angular service calls using Angular Factory.
- Responsible for developing the reusable Components on UI (Views) by developing the Partial Views and reusable components for implementing the business rules with C# and OOPS Concepts.
- Used JavaScript and CSS easily to handle each situation whether a browser supports feature or not.
- Created knockout.js widget subsystem within a .NET dash dashboard using typescript and inheritance. Widgets needed to react to page controls changing to refresh data and browser resizing to change styling for responsiveness
- Used Bootstrap and AngularJS for developing modules in front end.
- Using DOM with java script to update, manipulate asp.net web server controls.
- Handling Change requests based on the enhancements also involved in Bug Fixes.
- Working with jQuery and Knockout.js
- Implemented the resource files using the concept of Localization.
- Involved in writing application level code to interact with APIs, Web Services using AJAX, JSON and XML.
- Working with Entity Framework Code – First approach.

- Effectively used Entity Framework (ORM) and LINQ concepts to perform database operations
- Improved the application performance by using various fine-tuning techniques.
- Provided immediate production support as needed to address any issues.
- Involved in DB programming and created database objects such as Views, Stored Procedures and functions using SQL Server, T-SQL
- Involved in creating reports using SQL Server Reporting Services (SSRS).
- Generated several drills down and drill through reports using SSRS.
- Utilized SQL Server Job Scheduling to schedule jobs to run at regular intervals.
- Developed DTSX packages to extract, transform and load into the Campaign database from OLTP database using SQL Server Integration Services (SSIS).
- Written Complex SQL queries and stored procedures using T-SQL, to get the data for showing in reports and enhanced the performance of existing reports.
- Effectively used TFS for build management and tracking bugs and Change Requests.
- Involved in preparing User Guide Document and Code reviews.

Environment: MVC 5, C#, Web API, SQL Server 2008 R2, SSIS, SSRS, jQuery, Angular JS, Web Services, Entity Framework 6, TFS.

Tech Mahindra Ltd
Chevron Corporation, Covington, LA   **Jun'13 - Feb'15**
Project: Aviation | Role: Senior Software Engineer

Ticket Input Control & Information Tool (TICIT) is a custom web-based tool designed for entering Chevron delivery ticket data and correcting or validating delivery ticket errors. **Aviation Inter Reconciliation (AIR)** which is there in the tool will compare the local delivery tickets and the tickets which have been sent to SAP for processing. It is a marketing tool for maintaining the Fuel information.

Responsibilities:

- Attending the daily standup calls and sprint meetings.
- Worked in agile and iterative development methodologies
- Involved in the development using MVC 4 Framework.
- Designed and developed web forms with ASP.Net, JavaScript.
- Involved in daily stand-up SCRUM meetings with the team and onshore/offshore QA resources, scheduling technical design and walkthroughs with the team, coordinating with business and accounting on UAT testing, database, and network team for deployments.
- Actively involved in production deployments, providing on call support, assisting QA team with rollout testing.
- Working closely with the team on new development, defect fixing and major enhancements.
- Created technical spec document and help docs.
- Implemented custom role providers and membership providers.
- Implemented the resource files using the concept of Localization.
- Created reverse engineering documents, also developed Reports by using SSRS.
- Improved performance of projects by optimizing SQL queries, implementing caching, and using minification & bundling.
- Worked with Entity Framework Database – first approach.

Environment: Asp.net MVC, C#, Java Script, AJAX, VS 2012, jQuery, SSRS, Entity Framework 6, SSRS, TFS, Microsoft SQL Server.

Tech Mahindra Ltd.
Project: PRISM | Role: Sr. Developer   **Aug'11 - May'13**

Project Resourcing Invoicing System Management (PRISM) is a one stop repository for all project operations like INVOICING, VALUE ADDITION, DELIVERY METRICS, INFORMATION ABOUT ALL THE ASSOCIATE DETAILS, PROJECT DETAILS and REPORTS. It is designed to maintain the project, account, associate details of all the Energy & Utilities accounts.

PRISM is being developed for maintaining, conserving, controlling, and cultivating all the Associate Details, Project Details, and Invoicing Details and for managing Reports.

Responsibilities:

- As a senior developer, involved in gathering the requirements, conducted sessions, mentoring, and involved in the development.
- Worked with existing SharePoint code, created Web parts with Visual Studio 2010 and solved bugs.
- Worked with presentation, business and data access layer using VS .Net 2010.
- Involved in creating technical spec document and help documents.
- Created the required Classes and Methods for BAL which uses Entity Framework .edmx model,
- Created Database Tables, Stored Procedures in SQL Server 2008.
- Designed User Interfaces and developed the Reports using ASP.NET, C#.
- Developed console applications for scheduler tasks.
- Requirement analysis and Query resolution.
- Developed PDF and Excel Reports.
- Involved in Code Reviews and prepared unit test case scenarios.
- Involved in maintenance of the application and Enhancements.

Environment: .Net Framework 4.0, ASP.Net, C#, SQL Server 2008, VS 2010, CSS, HTML, jQuery, and Entity Framework (EF).

Tech Mahindra Ltd.,   **Oct'09 - Jul'11**
Project: Genesis | Role: Senior Technical Associate

The Genesis eService applications team delivers a series of customized, online applications that enable our clients and partners to work collaboratively with TechM. They deliver a diverse, bespoke range of information sharing and Contract Management tools, principally:

- Genesis MAC - Service requests and Move, Add & Change requests

Responsibilities:

- Agile/Scrum Environment.
- Provide second line support for handling Change request raised by users and carrying out various proactive maintenance activities, to minimize fault levels.
- Work with existing codes and solve bugs.
- Developing Low Level software design documents as per the requirement specifications.
- Involved in creating technical spec document, identifying the required Classes and Methods for BO, Identifying the stored procedures required for each page.
- Creation of Database Tables, Stored Procedures, Views and User Defined Functions in SQL Server.
- Designed and developed the logical and business layer for the application using C#.
- Client and server-side validations done using Java Script and ASP.Net validation controls.
- Maintain the windows authentication by using Active Directory.
- Supports tickets by using the REMEDY tool.
- Designed classes with OOPS concepts.
- Implemented the resource files using the concept of Localization.
- Developed the interfaces by using the SSIS packages.

- Worked closely with the team on new development, defect fixing and major enhancements.
- Maintaining the version of the project in Sub Version (SVN) by merging the module developed with latest version in SVN.
- Involved in Code Reviews and prepared unit test case scenarios.

Environment: Net Framework, ASP.Net, C#, SQL Server 2008 R2, SSIS, VS 2010.

Scientific Concepts B'lore Pvt Ltd.,
Client: TAMIGO, Denmark   **Aug'08 - Sep'09**
Project: TAMIGO (PRODUCT) | Role: Developer

This web application maintains the employee information for an organization. It contains mainly rostering (planning), communication, wage hours (i.e., registration & calculation), Maintaining Documents and Absence and Security. Rostering means maintains the shift hours for an employee, exchange of shifts etc. and calculating wage hours and wage percentages of Employees, maintaining their leave requests etc., It's is a stable and flexible application. Creation of the databases for new companies are done by Code smith and Net Tiers.

Also, part of another project for **Syddjurs,** a school management project for Syddjurs Community, and counseling in student psychology, welfare, and health management for children in pre-schools and primary schools. The "organization" for which the software was built, is for use by the government / country and is not associated with any school. The main work of this group would be to be able to register students who have been identified by schools to take up some form of psychological counseling. Evaluation and Resource Allocation are the primary functionalities in the application. This application divides into four modules User management, Student management, Evaluation management and Reports.

Responsibilities:

- Designed and developed the User Interface using ASP.NET and C#.
- Designed the business layer using C#
- Designed web pages with OOPS concepts (Inheritance).
- Implemented the resource files using the concept of Localization.
- Maintain the windows authentication by using Active Directory.
- Designed database for the application on the SQL Server 2005 database and wrote stored procedures/Functions using SQL.
- Maintaining the version of the project in Visual Source Safe (VSS) by merging the module developed with latest version in VSS.
- Involved in Unit Testing.

Environment: .Net framework 2.0, Visual Studio .Net 2005, ASP.NET, C#.Net, CSS, Java Script, AJAX, and SQL Server 2005.

SIVA MOTURI

- Huntersville, NC, USA

Contact Information

- l5s-pbj-rd5@mail.dice.com (Preferred)

- 4694736350 (Preferred)

Work History

Total Work Experience: 3 years

- **Sr .Net Developer | Wells Fargo thru Compunnel Software Solutions**
  Oct 01, 2018 - No End Date

- **Sr .Net Developer | CVS thru IDEP Solutions**
  Apr 01, 2017 - Aug 01, 2018

Education

- **Masters**, No Dates Provided | Andhra University

Skills

- **c#** | 10yrs | 2020
- **microsoft sql server** | 10yrs | 2020
- **tfs, git** | 5yrs | 2020
- **.net core** | 2yrs | 2020
- **kendo ui** | 2yrs | 2020
- **azure devops** | 1yrs | 2020
- **asp.net mvc** | 6yrs | 2019
- **web api** | 3yrs | 2018
- **.net**
- **api**

- **devops**
- **git**
- **tfs**

Work Preferences

- Likely to Switch: Most Likely
- Willing to Relocate: Yes
- Work Authorization:
    - US
- Work Documents:
    - Have H1
- Security Clearance: No
- Third Party: No
- Employment Type:
    - Contract - Corp-to-Corp
    - Full-time
    - Contract to Hire - Corp-to-Corp

Profile Sources

- Linkedin: http://www.linkedin.com/in/siva-moturi
- Dice:
  https://www.dice.com/employer/talent/profile/efd59d5639446425bb3dc79c6a871522f28d
  987a

Suresh Jella
Sr. Dot Net Developer

Professional Summary:

- Nearly 8 **years** of experience in software development life cycle involving architecture, requirement analysis, design, development, coding, testing, maintenance and implementation of Various Applications based on Client Server, web applications and business solutions using **C#, AJAX, ADO.NET, ASP.NET, ASP.NET MVC4,ASP.NET, ASP, VB.Net,WEB API, WCF, WPF, SQL Server 2005/2008/2012 and Visual Studio 2005/2008/2010/2012/2015**.
- Experience in developing Web based applications using **ASP.NET, ASP, VB.Net, MVC, C#, Ajax, XML, JavaScript, CSS, jQuery, Angular JS**1X /2/4/6, **Node JS**and **HTML**.
- Experience with all the phases of **SDLC** and experienced in Software Development Methodologies like **Agile Methodology**.
- Worked on **AJAX Controls**, DEV Express Controls for rich user interface.
- Delivered software solutions including windows and web applications using Microsoft Technologies.
- Experience working with Windows Communication Foundation **(WCF)** and Windows Presentation Foundation **(WPF)**
- Experience in developing Use Case Diagrams, Class Diagrams, State diagrams, Deployment diagrams and Component Diagrams using Microsoft Visio, and Rational Rose.
- Experience in using design patterns like Singleton, Factory**, MVC** and **MVVM** on a multi-tier architecture environment.
- Strong in **Classic ASP/SQL Server** web apps developing **C# ASP.NET** skills and **SOAP/XML**.
- Worked on Server less services (Azure Functions) created and configured HTTP Triggers in the Azure Functions with Application Insights for monitoring and performing load testing on the Applications using VSTS.
- Experience in reporting and analysis using Crystal Reports, SQL Server Reporting Services (**SSRS**) and SQL Server Integration Services (**SSIS**) with the .net environment.
- Expert in writing T-SQL statements for creating tables, indexes, views, and constraints.
- Extensively worked in writing **SQL queries**, stored procedures, database triggers, cursors, exception handlers, DTS/SSIS Export & Import.
- Responsible for developing mobile applications for both Android and iOS using Xamarin and Visual studio in C#
- Experience with fine-tuning and optimizing Queries and **Stored Procedures**.
- Extensive Experience in interaction with Client and functional people for gathering the business requirements & functional specifications.
- Strong interpersonal and organizational skills with an ability to manage multiple projects with minimal or no supervision.

Education:

- Bachelor in Computer Science Engineering from Jawaharlal Nehru Technological University in 2009 from Hyderabad, India.
- Master's in computer systems Engineering from University of East London in Oct 2010 from East London, UK.
- Masters in General Engineering from Oklahoma Christain University in Dec 2016 from Oklahoma,USA.

Technical Skills:

Suresh Jella
Sr. Dot Net Developer

Operating Systems	Windows Platform, UNIX, LINUX
Databases	MSSQL Server 2000, 2005, 2008R2, 2012, MySQL, Mongo DB
Programming Languages	C#.Net, VB.NET, JavaScript, jQuery, HTML, DHTML, Angular
Web Technologies	ASP.NET, ASP,ADO.NET,Web services, Ajax, XML, XSD, MVC5Responsive Design, Azure, CSS, HTML, jQuery, Angular JS
Visual Studio	VS 2003, VS 2005, VS2008, VS 2010, VS 2012, VS2013
Technologies	WCF, WPF, WWF, LINQ, Entity Framework, Silverlight, IIS.
Windows Mobile OS	Windows Mobile 5, 6, Win 8 Apps
Others	MVVM, MVC4, MVC5 Agile, GIT, GitHub

Professional Experience:
Employer: LILLI TECHNOLOGIES – PINNACLE GROUP   **Dec 30th 2019–APRIL 2020.**
Client: American Airlines, Fort Worth, TX
Role: .Net Developer

Responsibilities:
- Involved in development,maintenance,deployments, and testing
- Responsible for maintenance of applications with technologies such as .NET C#/SQL Server/Oracle/jQuery/HTML5/JavaScript/Angular/NodeJS/Bootstrap
- Daily scrum meetings and providing user story updates.
- Used TFS for the source code and version controlling of the files in the project and then moved to Git
- Used GEMINI for all the defeats and workflow.
- Involved in installation and Configuration of IIS Server 6.0.
- Developed Stored Procedures, Triggers, and Views in Oracle DBfor accessing the database.
- Used HTML and CSS for web page design and JavaScript for client-side validations.
- Implemented filtering, sorting and pagination using third party tools and AngularJS framework.
- Used custom filters, custom services, and custom directives in AngularJS to display highly customized data.
- Building functionality for ASP.Net web pages related to Conflicts between suites and leases for commercial management.
- For the database access and all other access, we used service now.
- Provided daily status to mangers with outlook email.
- Worked within the approved timelines and schedule to accomplish multiple tasks, and to meet delivery deadlines and quality expectations.

Environment:ASP.NET 4.0,MVC 5.0, Visual Studio 2010, SQL Server 2008R2, AJAX, WCF, Web services, C#, XML, HTML, JavaScript, Bootstrap, jQuery, TFS, Entity Framework.

Employer:LILLI TECHNOLOGIES – NTT DATA   **Aug 2019 – Dec 27th 2019**
Client: GM FINANCIAL,Arlington, TX
Role: .Net Developer
Description: It is financial company is global provider of auto finance, with the operations in the united states and other countries. Currently am working with funding team, there are two bossiness applications which are APR and Leasing. these applications are already developed and upgrading to new versions. The funding team every day working on daily issues.

Suresh Jella
Sr. Dot Net Developer

Responsibilities:
- Involved in development,maintenance,deploymentsand testing
- Designed and implemented application using C#, ASP.NET MVC 4.0 with Razor View Engine, jQuery, AJAX, HTML5, JavaScript, HTML5, CSS3 and Bootstrap
- Daily scrum meetings and providing user story updates.
- Used TFS for the source code and version controlling of the files in the project and then moved to Git
- Used ALM for all the defeats and workflow.
- Involved in installation and Configuration of IIS Server 6.0.
- Developed Stored Procedures, Triggers, and Views in Oracle dB for accessing the database.
- For code debugging we used servers only
- Used HTML and CSS for web page design and JavaScript for client-side validations.
- Migrated the functionality from existing asp pages to new ASPX pages and added new functionality to reflect the Business Users requirements.
- Used Silverlight Controls for the aesthetic effects and developing user Controls of the webpage.
- Converted .Net application to Microsoft Azure Cloud Service Project as part of cloud deployment.
- Maintaining, tuning, and repairing applications; providing user support.
- Experience in web application development using ASP.NET web Form (Master page, user controls, validation controls and AJAX extensions) and ASP.NET MVC (Razor view engine, View, partial view, models and layout view), Web services, Windows communication foundation (WCF) and ASP.NET Web API
- Configure Azure cloud service for end point deployment.
- For the database access and all other access, we used service now.
- Provided daily status to mangers with outlook email.
- Worked within the approved timelines and schedule to accomplish multiple tasks, and to meet delivery deadlines and quality expectations.

Environment:ASP.NET 4.0,MVC 5.0, Visual Studio 2010,AZUR, SQL Server 2008R2, AJAX, WCF, Silverlight, Web services, C#, XML, HTML, JavaScript, Node.JS, Bootstrap, jQuery, TFS, Entity Framework.

Employer:IDC Technology – TCS   **July 30th, 2018 –Aug 2019**
Client: Transamerica, Plano, TX
Role: .Net Developer
Description: The project name is Admin security tool,the tool is helps to change the status of the Customers and allowed to change the mobile number and email address. For this project we created MVC application with WCF service.All the updates sending through WCF service.
The other Project name is FundreportmailerApp, It is helps for customer wants to receive paper vision of their Annual / semi – Annual / Quarterly funds report for their policy products. For this project we created MVC application with WCF service. All the updates sending through WCF service. For Service there are multiple Oracle DB calls and WCF soap Service.

Responsibilities:

- Involved in Design, development, maintenance and testing of the project
- Designed and implemented application using C#, ASP.NET MVC 4.0 with Razor View Engine, jQuery, AJAX, HTML5, JavaScript, HTML5, CSS3 and Bootstrap

- Daily scrum meetings and providing user story updates.
- Worked on routing to load controller type using MVC 5.0 Web APIs for reaching appropriate action in the web application
- Maintained existing cloud environment using Microsoft Azure.
- Utilized AngularJS, jQuery, MVC, C# and SQL application stack
- Experience with NoSQL MongoDB in working with collections, indexes, shards, and other database management tasks.
- Used ASP.NET MVC framework to support the use of Dependency Injection to inject objects into a class, instead of relying on the class to create the object itself
- Implemented JWT Token based authentication to secure the ASP.NET Core Web API and provide authorization to different users.
- Development web service using Windows Communication Foundation and .Net to receive and process XML files and deploy on cloud Service on Microsoft Azure.
- Used Jenkins for continuous integration and JIRA for bug tracking
- Performed client side and server-side validations in MVC Razor using jQuery
- Implemented Web Grid MVC with jQuery to display information and provide inline editing.
- Created Indexes, triggers, views, functions, stored procedures in Transact SQL and PL/SQL using SQLServer 2012
- Used ASP.NET Web API for creating RESTful services
- Created Forms Based Authentication to enforce security into the application and implemented Role Basedsecurity to control user access
- Implemented Unit Testing to detect and solve errors on grid-view filters and paging
- Used TFS for the source code and version controlling of the files in the project and then moved to Git

Environment:ASP.NET 4.0,MVC 5.0, VB.NET,ASP.NET CORE, Visual Studio 2010, SQL Server 2008R2,MongoDB,Microsoft Azure, AJAX, WCF, Web services, C#, XML, HTML, JavaScript, Bootstrap, JQuery, TFS, Entity Framework.

Employer:Career Soft Solution INC   **March 1ˢᵗ 2018 – July 29ᵗʰ 2018**
Role: .Net Develop, fort mill, SC
Description: MCT IT marketing department provides IT services and help marketing division to develop, maintain and support the web based and windows-based applications. The purpose of marketing IT department is to ease the business process which carried out day by day. The objective is to make the enhancement into existing application using the new concepts or statistical modifications into business. Also develop new application as per business needs. Windows OS Tech Refresh (Windows Servers) is mainly about migrating the old servers 2008 version into the new servers of 2012 version this application mainly used to run many applications on different kinds of servers as a backup to collect the info by the employees. All these applications are useful for different kinds of uses for the customers.

Responsibilities:
- Worked in gathering requirements from the business users along with the business analysts and writing technical use cases.
- Involved in Analysis, Design and Development of the application.
- Implemented User Interface for Web Forms using ASP.Net, C#, JavaScript.
- Designed and used User controls across the entire application.
- Use of ASP.NET MVC for providing web front end.
- Developed the application in C# using ASP.NET including textboxes, combo boxes, data grids, tree view control, buttons, validation controls, CSS and Themes and image buttons and zooming.

- Designed WCF model for building secured and reliable web services
- Implemented Object Oriented Programming (OOP) concepts in the application.
- Created User controls (UI) for reusability.
- Turn designs into interactive prototypes with HTML5, CSS3, jQuery and the Bootstrap framework.
- Developed Master Pages and Content Pages for consistency and navigation.
- Created queries, Stored Procedures, tables, and other SQL joins and statements for applications using SQL SERVER 2008 R2/ 2012.
- Implemented **AngularJS** Controllers to maintain each view data. Implemented Angular Service calls using Angular Factory.
- Creating and Consuming **XML web services** and having knowledge of **SOAP**.
- Updating status to the client, successful deployment, and co-ordination during User acceptance testing.

Environment:ASP.NET 4.0,ASP, Visual Studio 2010, SQL Server 2008R2, AJAX, WCF, Web services, C#, XML, HTML, JavaScript, Bootstrap, JQuery, TFS, Entity Framework.

Employer: CorevanceInc.   **May 22nd2017 – Feb 19th 2018**
Role: .Net Develop, Findlay, OH
Description: The tool helps to manage project estimates, schedules, costs, approvals, meetingnotes, contracts, job orders, project documents, time tracking etc. NVision started as a conversion projectfrom Visual Basic 6.0 / ASP to .NET 2.0 development plat form. The conversion is followed by series ofnew modules that include, approving multiple projects, budget management, SOX financial approvals,New cost categories, Record Retention etc.

Responsibilities:
- Involved in the analysis and detailed estimates for legacy migration and ongoing enhancements
- Developed ASP.NET custom controls, web pages & web services.
- Extended a custom domain driven microservices architecture built on top of ASP.NET Web API and the HTTP protocol.
- Created Azure Web Application projects, updated and deployed ASP.NET Web apps, Web Jobs using visual studio, GitHub and Azure Resource Manager.
- Created Skins, Themes and CSS Files to maintain consistent look and feel across the website.
- Developed Custom User Controls for both Web and Windows based applications using VB.NET.
- Developed .NET Console applications batch processes to import & export data from other systems,
- OLTP & mainframe databases & time writing processing.
- Worked in API based framework with Accounts Payable and General ledger Modules.
- Involved in migrating a VB6 application to a .Net 2.0 environment.
- Implemented various business logic classes in VB.
- Involved in system design and for creating database Schemas.

Environment: Visual Studio (2005), .Net Framework (3.0 / 3.5), ASP.NET,VB.NET, Microsoft Azure,Web services, Visio 2003, SQL Server2003/2005, Oracle 9i, CSS,HTML, ASMX, VB.Net, VSS.

Employer:HCL Technologies Ltd, Hyderabad, India   **Sep 2013 – March 2015**
Role: Lead Engineer
Description: PILN project is an online e-learning web application where Microsoft provides training on products like MS-Office etc., Microsoft itself provide training across the global in different languages on their

products. User has to register in this site or group users has to be registered like school, colleges or organization etc., to avail this training and discount on the courses. Microsoft conducts seminar on products to register user in bulk. Whoever completes the training conduct online exams and give them different ratings like badges etc.

Responsibilities:
- Involved in the analysis and detailed estimates for legacy migration and ongoing enhancements
- Involved in Analysis, Design and Development of the application.
- Developed ASP and ASP.NET custom controls, web pages & web services.
- Created Skins, Themes and CSS Files to maintain consistent look and feel across the website.
- Developed Custom User Controls for both Web and Windows based applications using c#.
- Developed .NET Console applications batch processes to import & export data from other systems, OLTP & mainframe databases & time writing processing.
- Interacting with process team technical team and ASP developers to ensure complete end to end performance testing
- Involved in migrating a C# application to a .Net 2.0 environment.
- Analyzed and repaired of existing VB and VB.NET applications.
- Performed various duties, including designing, development, testing and deployment of VB.NET applications as required.
- Created Top Level View for Xamarin. IOS and Xamarin. Android. Maintained a unique look and feel across the Application.
- Designing, testing, debugging, and executing reliable and efficient VBA and C++ code for developing new Access applications and for enhancing existing applications as required as well as creating and modifying access modules or tables, database templates, SQL queries, complex stored procedures, triggers and views in MS Access 2010 and 2013
- Develop enhancements, resolve issues, coordinate testing of statement releases and oversee regular production efforts including data extracts, customizations, and monitoring
- Execute change management activities supporting production deployments for projects and other changes
- Develop enhancements, resolve issues, coordinate testing of statement releases and oversee regular production efforts including data extracts, customizations, and monitoring
- Involved in system design and for creating database Schemas.
- Used ADO.NET objects for database communication.

Environment:ASP.NET, ASP, VB.Net, MVC, C#, IIS, JQuery, HTML, CSS, JavaScript, MS ACCESS, MSSQL 2008 R2, VS2010,WCF, LINQ.

Employer: Data core Soft Technologies India Pvt.Ltd,   **Feb 2013 – Aug 2013**
Role: Software Associate
Description: This system maintains Attendance, Leave, Pay roll modules. Attendance specifies how many days employee attended; Leave specifies how many leaves employee taken. Taking this information, we will produce pay slips to the employees. Calculation of Tax to the employees. Maintain office accounts from year to year.

Responsibilities:
- Implemented MVP architecture to build the application.
- Written server side components to encapsulate the business logic in VB.Net.

- Applied Master Pages, Themes, and CSS for a consistent look and feel for Page design.
- Involved in generating reports using crystal reports which fetch the data of different shipping which can be used by different departments to analyze the loads.
- Designed the Web Forms and the Web Pages using almost all the ASP.Net controls.
- Worked on writing various functions to validate the form fields and check for duplicates, special characters etc. Consumed WCF Service to get all the details of customer.
- Used ADO.Net to perform the Create, Retrieve, Update, Delete operations on the database.
- Participated in database modeling and development using SQL Server, Stored Procedures, Packages and Functions.
- Involved in resolving operational problems and systems failures by directing and/or performing systems audits, analyzing problems and developing clear, concise methods for resolution.
- Involved in Feature testing and Regression testing, bug tracking and defect management.

Environment:ASP.NET, VB.NET,MVC, C#, MSSQL 2008, WCF,JQuery,HTML,CSS,JavaScript, LINQ, Sliver Light, MVVM.

Employer: IT Verticals   **May 2011 – Dec 2012**
Role: Software Engineer

Description: The package contains several modules to look after each andevery department of Hospital Maintenance. The software is specifically designed to help manage Hospitalvery efficiently and provide overall supervision of all operations. Besides ensuring patient comfort, ithelps in managing the time of doctors and other staff. The different modules to cover entire operations ofHospital Reception Constancy, Admission, Diagnostics, Billing, Pharmacy, Administration, Reports.

Responsibilities:

- Worked in gathering requirements from the business users along with the business analysts and writing technical
- use cases.
- Implemented Object Oriented Programming (OOP) concepts in the application.
- Created User controls (UI) for reusability.
- Designed and developed web pages using ASP.NET, Tree-View, CSS and Themes
- Developed Master Pages and Content Pages for consistency and navigation.
- Created queries, Stored Procedures, tables, and other SQL joins and statements for applications using SQLSERVER 2008.
- Used AJAX Controls Toolkit in order to improve performance of the overall application.
- Used HTML and CSS for web page design and JavaScript for client/Server side validations.
- Wrote T-SQL statements and complex T-SQL Stored Procedures, T-SQL user defined functions for validating and
- activating services as bulk.
- Developed Database independent Data Access API for ADO.NET using SQL Client in C#.

Environment:ASP.NET, C#, MSSQL 2008, WCF, LINQ, JQuery,HTML,CSS,JavaScript,Sliver Light, MVVM.

Sergio Alberto Velasco Marban
Sr. Dot Net Developer

Professional summary:

- Software Developer with 10 Years of experience in large-scale web application based on business requirement and functional specifications.

- Extensive experience Object Oriented programming (OOP) in .Net Framework Core 2.2, 4.7/4.5/4.0/3.5 C#, VB.Net, ASP.Net, LINQ, MVC, Razor, Blazor, VB6.0, RESTful API, Web Services, Entity Framework, JavaScript, JSON, HTML, HTML5

- Strong experience about the creation of services from scratch.

- Strong experience in Oracle Essbase Hyperion version 9.3.1

- Strong knowledge & domain in database design, creation of stored procedures, functions, triggers, jobs using MS SQL Server 2000/2005/2008/2012/2017

- Experience in gathering the business requirements and creating project documentation such as technical specifications and functional specifications.

- Strong knowledge in all phases of software development life cycle.

- Experience working with TFS, GIT, GITHub, GIT Bash

- Experience working with Azure Portal, AWS

Technical Skills:

Languages	Server Side: C#, C#.NET, ASP.NET, Web Forms, Entity Framework, LINQ Client Side: HTML, JavaScript, Angular
Database	MS SQL Server 2000, 2005, 2008, 2012, 2017, Cosmos DB, Oracle 9 and 10g
Web Servers	IIS 10, Azure, AWS
Backend Frameworks	.Net (Web Forms, ASP.NET, WepAPI, ResfullAPI, C#, VB.NET)
Development Tools/Environment	Visual Studio, Windows (almost in all its versions), Office (Excel, Access. Outlook, Word, PowerPoint, Project, Visio),TFS, GIT, GIT Hub GIT Batch
Document	Technical Spec, Functional Spec, Design High level, JIRA, Confluence, Microsoft Office, Enterprise Architect Management, Balsamiq
Cloud Service	Azure Functions, Azure Cosmos DB, Azure Storage, Azure AD, Azure SQL, Azure App Service, Azure Key Vault, Azure Service Fabric, Azure Data Factory, Azure VM, Azure Logic App, Azure DevOps. Virtual Machine AWS
Test Tools	SOAP UI, Insomnia, Postman, http://apirequest.io/, https://jwt.io/
Code Review	SonarQube

Trainings:
- Microsoft Bootcamp - Intersofware
- PSP - Softtek
- Galatea - Softtek

- SQL Server 2005 -Softtek.
- C# Developer - Softtek.
- Az-203 Microsoft training - Pluralsing
- Az-900 Microsft training - Microsoft

Certification:
- Microsoft AZ-900 - Azure Fundamentals
- Microsoft AZ-203 - Azure Developer Solutions

Education:
Bachelor's Degree in computer systems and software development, Instituto Tecnologico de Zacatepec, 2007

Professional Experience:

INFOSYS LIMITED - Caresource Management Group Co, Dayton OH
Jan, 2020 – Feb, 2020
.Net Developer & Tester

Project Description: Implement Swagger UI for Test and document API´s and Endpoints, create a Unit Test Project Create Test Classes and Test Methods in c#, Create a test environment solutions based on the requirements of the client used SOAP UI and Postman tools. Run Test in Azure DevOps, create documentation for the client and user

Roles & Responsibilities:
- **Role as Tests Developer**
- Analyzing the requirement to develop Unit Test Project for the application.
- Developing test modules in .NET with xUnit.NET with C#
- Running Tests in Parallel
- Running xUnit Tests in Azure DevOps
- Create documentation using JIRA

Environment: .NET Core 2.2, C#, SOAP UI, Potsman, Azure DevOps, Swagger, xUnit, JIRA

INFOSYS - LIMITED, Redmont WA   **Nov, 2019 – Jan, 2020**
.NET and Azure Developer

Project Description: Ramping up skills on Azure and Training directly with Microsoft MVP.

Roles & Responsibilities:
- **Role as Azure and .NET Developer**
- Create Cosmos Trigger Function
- Create Timer Trigger Function
- Create Service Bus Trigger Function
- Create Event Hub

- Create a console program in VS 2019 Core to send event and monitoring
- Data factory by using the Azure Data Factory UI
- Create a blob container
- Create Key Vault and Secrets, Key and Certificates
- Create a .NET project to get Certificate, Key or Secrets on Key vault
- Create Escalator Functions
- Create Http trigger Function
- Create Durable Functions
- Create API Management Services
- Develop, test, and deploy an Azure Function with Visual Studio
- Automation of sending text messages with Twilio in Power Automate
- Create ARM template with Visual Studio Core
- Creation microservices in .NET with Service Fabric and Docker Containers
- Get a certification Az-900
- Deploy Web API, ASP.NET in Azure Portal (App logic)

Environment: Azure Portal, .NET Core 2.2, Twilio, Service fabric, Dockers, Visual Studio Core, ASP.NET, CosmosDB

ITS Soluciones, Mexico City   **Jan, 2017 – Aug, 2019**
Sr .NET Developer

Project Description: ITS contains with two applications Assuren Web & Assuren Mobile. Assuren is a free virtual agent that helps you quote, compare and buy your auto insurance with the best insurers in Mexico at the lowest prices in the market. We also have a reward scheme so that, in addition to protecting your assets, you can make it grow.

Roles & Responsibilities:

- Requirement gathering, analyzing the requirement to develop new application.
- Designing and developing modules in .NET with appropriate use of patterns and conforming to the defined architecture.
- Programming, object-oriented concepts, database concepts, C#, MVC, LINQ
- Analyzing the requirements to develop new Web API's
- Creation of services from scratch
- Create and deploy new Web API with the new requirements
- Custom of all config files
- Creating of JSON and xml files to test Web API at Insomnia and SOAP UI Software
- Debugging Web API application
- Fixing problems of Web API Application
- Validate that all services work correctly
- Publish the application to the test server
- Facilitate the logging, reporting and resolution of application related issues
- Improve existing software
- Participate in delivery and coordination of statements of work, prototype and product demos.
- Delivery internal and customer-facing training and doc related

Environment:.NET Framework 3.5/4.5, TFS, WEB API, LINQ, ENTITY FRAMEWORK, .NET Core 2.2 SQL Server, Work, Insomnia Software, JSON and xml Files, SOAP UI, MVC, WCF, C#, RESTFUL SERVICES, **AMAZON WEB SERVICES**, GIT, JIRA, GIT KRAKEN, IIS 10, GIT BATCH, POSTMAN

Solunion, Mexico City   **Aug' 2014 – Jul'2015**
Sr .NET Developer

Project Description: Back in July 2010, Euler Hermes and MAPFRE signed a memorandum of intentions to offer credit insurance and bonding services in Spain and Latin America through a joint venture in which 50 per cent was held by each company. The Joint Venture contracts were signed in May 2012 and, following the signing of the signature of the shareholder agreement at the end of January 2013, SOLUNION launched operations in Spain and Argentina. Solunion has different systems for the sales and collection area

Roles & Responsibilities:

- Requirement gathering, analyzing the requirement to develop new application.
- Responsible of Mexico Development team and leader the team.
- Working with end users
- Creation of services from scratch
- Custom of all config files
- Creating of JSON and xml files to test Web API
- Debugging Web API application
- Fixing problems of Web API Application
- Build ASP.NET MVC 5 web applications using C#, Razor, JavaScript
- Write Ad-Hoc SQL queries, and developing and maintaining Tables, Stored Procedures,Triggers and Views using Microsoft SQL Server 2008
- IIS Configuration and administration
- Documentation using Microsoft Visio
- Automating employee benefit payment processes with VBA with excel.
- Technical manager of modeling and standardization of database for insurance claims.
- Improve existing software
- Participate in delivery and coordination of statements of work, prototype and product demos.
- Delivery internal and customer-facing training and doc related.

Environment: Microsoft Project, Microsoft Excel, Visio and Word, Visual Studio .NET Framework 3.5/4.0, SQL Server 2008, C#, Razor, JavaScript, ASP.NET, MVC 5, VBA, WEBSERVICES, RESTFUL SERVICES

Genworth, Financial Mexico City   **Feb' 2013 – Jul'2014**
Senior .Net Developer & BI Consultant

Project Description: Genworth is a company that offers different insurance products, long term care insurance, mortgage insurance, CareScout. The area of finance and financial planning require specific data that is why they occupy US_Gap and MX_Gap information cubes to obtain the necessary Forecasts, currency calculations, KPIs every month

Responsibilities:
• Requirement gathering, analyzing the requirement to develop new application.
• Built a simple application with ASP.NET and C # to load files
• Develop environments including outlines, mappings, rules   and security using Essbase Hyperion tool and Oracle 10g
• Design and build required reports using Hyperion reporting applications including Essbase Add-in smartview
• Automation of the loading of information through desktop app and batch files using WindowsForms / C# / SQL Server 2005
• Develop control panel using Windows Forms, C#, SQL Server 2005
• Monthly updating of BI databases for exploit required information
• Automate backup process using MaxL scripts
• Automate export process using MaxL scripts
• Automate import process using MaxL scripts
• Develop formulas in MDX language
• Monthly calculate the financial reports (Oracle Hyperion tools)
• Calculate exchange rate of different currencies (Oracle Hyperion Tools)

Environment: Oracle Essbase Hyperion Tools 9.1, Microsoft Excel, .NET 2005 C#, ASP.NET, SQL Server 2005, Oracle 10g, MaxL Scripts, MDX Fomulas, Add-in SmartView

Softtek, Mexico City   **Sept' 2009 – Feb'2013**

Senior .Net Developer

Assignments within softtek

Softtek - Trizetto - MetLife, Mexico City
Sept' 2009 – Sept'2010
.NET Developer

Project Description: ERP Migration, adaptation and creation of extensions to the personal data components for Mexico

Responsibilities:
• Requirement gathering, analyzing the requirement to develop new application.
• Develop statics class and custom extensions using C#, MVC.
• Report progress.

Environment.NET Framework 3.5, C#, Excel, Word, Kintana (Internal Tool)

Softtek - Waltmart, Mexico City
Sept' 2010 – Sept' 2011
.NET Developer

Project Description: Creation of payment services module for all seles points and stores of walmart in mexico.

Responsibilities:
• Requirement gathering, analyzing the requirement to develop new application.
• Build ASP.NET MVC web applications using C#, **VB.NET**
• Write Ad-Hoc SQL queries, and developing and maintaining Tables, Stored Procedures using Microsoft SQL Server 2005

Environment:.NET Framework 3.5, C#, MVC, **VB.NET**, Excel, Word, SQL Server 2005, Kintana (Internal Tool)

Softtek - Nilsen, Mexico City
Sept' 2011 – Sept' 2012
.NET Developer

Project Description: Extraction, Transformation and Upload of data through ftp servers

Responsibilities:
• Requirement gathering, analyzing the requirement to develop new application.
• Design and development to physical data model of the Data warehousing
• Create several ETL components to feed the DWH
• Build ASP.NET MVC web applications using C#

Environment: NET Framework 3.5, C#, MVC, Excel, Word, SQL Server 2005, Kintana (Internal Tool)

Softtek   - Elogos, Mexico City   **Sept' 2012 – Jan' 2013**
.NET Developer

Project Description: e-learning site, creation of custom reporting module

Responsibilities:
• Requirement gathering, analyzing the requirement to develop new application.
• Develop reports module using ASP.NET / MVC / C#
• Report progress

Environment:.NET Framework 3.5, C#, MVC, Excel, Word, Kintana (Internal Tool)

Tupperware brands, Mexico City   **Jan' 2008 – Sept' 2009**

Senior .Net Developer

Project Description: Creation of desktop application to manage shipping logistics of sales packages for the factory

Responsibilities:
- Understanding Application
- Requirement gathering, analyzing the requirement to develop new application.
- **Development of desktop applications with VB.NET and SQL Server 2005**
- Write Ad-Hoc SQL queries, and developing and maintaining Tables, Stored Procedures, Triggers and Views using Microsoft SQL Server 2005
- Creating technical spec
- Support and improvement of the applications

Environment: C#, VB.NET, SQL Server 2005, ASP.NET, Ajax, JavaScript, Excel, Word.

SAILAJA ANNE
Senior .Net Developer

SUMMARY:

- Possess a perfect blend of technical and management skills and ability to think problems analytically.
- Worked on multiple technical projects concurrently and independently with minimal supervision.
- Around 7 years of experience in Analysis, Design, Development, Implementation and Testing of various stand-alone, Intranet, Windows, Client-Server and Web Based Software applications using Microsoft Technologies including **ASP.NET, .NET Framework 4.5/4.0//3.5/3.0, AJAX, VB.NET, C#.NET, JavaScript, JQuery, ADO.NET, VB6, IIS 5.0/6.0/7.0, Web services, CSS, HTML, XML, Oracle, SQL 2012/2008**.
- Hands on experience in UI Design like **Master Pages, Layout Pages, Partial Views, Views, Razor Views, Web Forms, Win Forms, User controls** using **ASP.NET, ASP.NET MVC, AJAX, HTML, HTML5, CSS, Bootstrap.**
- Experienced with traditional **(Waterfall)**, **agile development** and project management methodologies **(Scrum, XP)**.
- **Extensive Experience with JavaScript frameworks i.e. Knockout, ReactJS, AngularJS.**
- Experience in developing websites using **MVC3, MVC4, and MVC5**.
- Extensively worked on business layer and data access layer using the technologies like **C#.NET, VB.NET, ADO.NET and LINQ.**
- Create PL/SQL packages, standalone procedures and functions.
- Hands on experience in **LINQ (Language Integrated Query)** and **Entity Framework** by retrieving data from various data sources.
- Implemented **SOA architecture** with web services using **SOAP, WSDL and XML**.
- Excellent experience in implementing **Web Services, WCF, Web API, RESTServices** which communicate data in a both **XML & JSON.**
- Expertise in writing complex **Database queries, Stored Procedures, Views, Functions, Indexes and Triggers** using **MS SQL 2012/2008/2005** and **Oracle 11g/10g/9i**.
- Significant N-Tier application development using architectures like **MVP, SOA, Front Controller** and **MVC.**
- Good Experience in Developing Applications using Microservices and monolithic architecture.
- Experience in reporting and analysis using **SQL Server Reporting Services (SSRS)** and **SQL Server Integration Services (SSIS).**
- Working knowledge on agile methodologies, including agile modeling, domain-driven design **(DDD)** and refactoring, test-driven development **(TDD)** and testing the applications using **NUnit.**
- Good knowledge on **AWS (Amazon Web Services)**, working with **EC2, RDS, Dynamo DB, S3, Cloud watch** and **Docker.**

- Experience working with different version controls like **VSS, TFS, GitHub**and **SVN**.
- Have considerable knowledge in **Infrastructure migration** and maintenance.
- Working experience in **Serialization, Shared Assemblies** and **IIS**.
- Experience in implementing Authentication and Authorization security mechanisms.
- Worked with responsive design patterns.
- Experience in configuring web sites and virtual directories in **IIS 7.0/6.0/5.0.**

TECHNICAL SKILLS:

OPERATING SYSTEMS	Windows 7/8/ XP.
Languages	C, C#, .NET 4.0/3.5/3.0/2.0, ASP.NET, JAVA, AJAX, Web Services, ADO.NET, LINQ, JSP.
.Net Framework	.Net Framework 3.0, 3.5, 4.0, 4.5.
Scripting Languages	JavaScript, JQuery.
Databases	SQL 2012/2008/2005, PL/SQL, Oracle 11g/10g/9i.
Web Technologies	HTML, HTML 5, CSS, AJAX, JavaScript, Angular JS, Knockout JS, TypeScript, JSON, XML, XSL, JQuery.
Web Servers	Internet Information Server (IIS) 5.0/6.0/7.0.
Reporting Tool	SSRS (SQL Server Reporting Services), SSIS.
Distributed Technologies	Web Services, WCF, WWF.
IDE and Tools	Microsoft Visual Studio. Net 2013/2012/2010/2008, MS Office, Microsoft Visio, SQL Profiler, SQL Server Agent.
Software Engineering	Agile, SDLC.
Version Control Tools	VSS, SVN, TFS,GitHub.
MS Software Packages	MS Office, MS FrontPage, Microsoft Visio 2007, SharePoint 2010, MS Excel.

PROFESSIONAL EXPERIENCE:

Goldman Sachs, NYC, NY   Jan 2018- Present
Role: Senior .NET Developer

Responsibilities:

- Responsible for gathering requirements and analyze the functional needs.
- Work within multiple software development life cycle (SDLC) models including Waterfall and Agile.
- Build micro services for the delivery of software products across the enterprise.
- Develop modules for windows, web applications and integration tiers using .NET technologies like .Net Framework 4.5, Visual Basic, C#, VBA, MS Excel Macros, JavaScript, JQuery, HTML5/CSS3, XML and third-party objects.
- Work with Relational Databases and OLTP database technologies such as **Oracle 11g, Pl/SQL**, and MySQL.
- Implemented ng-repeat to display tabular data and utilized CRUD features such as sorting, filtering, paging and data manipulation and by using AngularJS.
- Wrote SPA (Single Page Applications) using RESTful web services plus AJAX and AngularJS.
- Developed, coded and reviewed MVC and Sitecore CMS changes.
- Used **Log Analytics service in Azure OMS** to monitor cloud environment to maintain their availability and performance.
- Designing and incorporating Ajax, JQuery and JSON methodologies into client code and designing/specifying/using XML-RPC, SOAP, and REST Web services on the back-end of multitiered applications
- Utilize third-party software development kits and APIs to rapidly develop solutions.
- Assist with quality assurance tasks, including test data preparation, Bug fixes, New Requests, Enhancements and change control for .Net application development needs
- Conduct application testing based on test cases and test plans.
- Experience in Oracle supplied packages, Dynamic SQL, Records and PL/SQL Tables.
- Developed Complex database objects like Stored Procedures, Functions, Packages and Triggers using SQL and PL/SQL.
- Hands-on object-oriented design skills and ability to articulate designs using UML diagrams.
- Assist business users in defining new functional and data requirements that would enhance the existing application.
- Creating and maintaining the ASP.NET based websites and their web applications as per the initial guidelines of the client and providing Level 3 Production Support.
- Other duties and responsibilities include: Attend team meetings, phone conferences, and training as needed. Knowing, understanding, and follow teammate guidelines, employment policies, and department or company procedures.

Environment:ASP.NET, C#, Vb.net, Macros, Javascript, CSS, HTML, jQuery,Visual Studio 2015, TFS,GitHub, SVN, Oracle 11g, PL/SQL.

Charter Communications, St.Louis, MO	Feb 2016 - Dec 2017
Role: .NET Developer	

Responsibilities:

- Involved with the client team to design and develop the application according to client requirement using **WCF, SOA** with the business logic implemented using C#.
- Followed **Scrum methodology** with a sprint of 1 week, involved in daily stand-up meetings.
- Working knowledge of UML concepts.
- Developed validation rules both client side and server side using **JavaScript** and validation controls.
- Web application using **ASP.NET, C#, VB.NET, JavaScript, JSON, HTML and CSS.**
- Participated in development of a well responsive single page application using AngularJS framework, JavaScript, and jQuery in conjunction with HTML5, CSS3 standards, with front-end UI team.
- Updated CRM dashboard front end to support multiple dashboards and their CRUD operations using typescript.
- Utilized current and upcoming industry trends and practices to create Sitecore CMS website.
- Created knockout.js widget subsystem within a .NET jdash dashboard using typescript and inheritance.
- Created several knockout custom bindings and components to keep UI component modularity and DOM manipulation separate from business logic.
- Created client/server-side converters to map Knockout models with ASP.NET.
- Consuming and creating new services using **Windows Communication Foundation (WCF).**
- Used SQL Server as backend database and worked in modifying, writing new stored procedures, views, and user defined functions.
- Deployed web application to **Microsoft Azure Service Fabric**
- Design and develop Oracle PL/SQL batch and real time processes for loading data from internal and external systems using SQL Loader and External tables.
- Experience in designing and implementing infrastructure as code and CI/CD pipeline for deployments of large-scale web applications.
- Implemented User Controls and registered controls in different web pages.
- Using **Entity Framework**, connected to relational data by writing LINQ to SQL queries.
- Fixed the various production bugs in multiple projects.
- Used **NUnit test cases** as a Unit testing framework before making a check-in.
- Effectively used web developer tools (chrome, firebug and IE developer tools) of different browsers.
- Used WTT Studio and Windows Product studio for creating and running the image

builder jobs.
- Performing and participating in code reviews.
- Used Team Foundation Server (TFS) as source control and project repository.

Environment:ASP.NET, C#, JavaScript, Angular 7, Typescript 2.6 ,Knockout Js , CSS, HTML, jQuery, NUnit, Debugging, Visual Studio 2015, PL/SQL, TFS, GitHub, Bootstrap, Entity Framework (EF), Team Foundation Server (TFS), Teamwork, Agile, Scrum.

BCBS, Chicago, IL	Jan 2015 -Feb 2016
.NET Developer	

Project Description: BCBS Insurance is one of the largest insurers in the nation and since several years it has been developing applications for processing financial business. Policy Manager Project is mainly used by the customers and the financial staff for maintaining the details of various personal information and different insurance policies, payment history, and billing cycle. It also allows searching policies depending upon various search criteria.

Responsibilities:
- Maintenance and implementation of new features for the most important and complex web applications.
- Developed complex **MVC Controller, View Models** and **Helper methods** linked to backend database.
- Implemented **LINQ** for querying, sorting, filtering the complex objects.
- Create and unit test intricate client side interactions with **JQuery** and **JavaScript**.
- Develop user interface by using **Telerik Kendo UI**
- Designed and created database objects such as stored procedures, packages, functions, triggers and indexes.
- Involved in unit testing, module testing and integration testing.
- Hands on experience in implementing **AJAX functionalities** for partial page rendering through JSON.
- Worked in ASP.NET security mechanism such as Impersonation, Authentication and Authorization
- Developed, coded and reviewed Sitecore CMS changes.
- Optimizing, debugging and creating **T-SQL** stored procedures in **SQL 2012 R2**.
- Interviewing other programmers and laying out work for a junior programmer. I also created our team's programming interview.
- Performing and participating in code reviews.
- Experience with **Microsoft Azure** Services like **IaaS and PaaS.**
- Converted .Net application to Microsoft **Azure Cloud Service Project** as part of cloud deployment.
- Maintained existing cloud environment using **Microsoft Azure** .

- Along with other Sr. Programmers, making regular recommendations on tools and technologies.
- Writing unit tests using **NUnit** and **Visual Studio 2013** and for SQL using **SQL-Unit**.
- Designed the **layout pages**, **Partial Views** and **Razor views**.
- Designed and developed the user interface using **ASP.NET, CSS, BOOTSTRAP CSS and HTML languages.**
- Developed several SOAP and REST API based internal tools to enhance quality and performance of existing code base and deployed in **CloudFoundry, AWS S3 and Kubernetes.**
- Implemented new designs, porting and styling legacy pages, integrating **JQuery plugins**.
- Used the latest **Bootstrap CSS** to provide consistent styling for mobile applications.
- Utilized **WCF web services**.
- Extensively worked with web parts and web controls.
- Involved in Build, Debug and Deployment of the Components.
- Created the reports required for multiple projects using **SSRS reporting services.**
- Created the required jobs using **SSIS services**.
- Collaborated with other developers, business analysts, and cross department teams in conceptualizing and developing new reports, actionable data and insights, and enhancements.

Environment: Net Framework 4.0, C#.Net, MVC, Visual Studio 2013, JavaScript, AJAX, JQuery, Entity Framework, WCF, IIS, XML, SQL Server 2012, LINQ, TFS,GitHub.

Serco Pvt. Limited	Dec 2013 – Dec 2014
Programmer Analyst,	
Hyderabad, India.	

Project Description: As part of a statewide Highway Safety Grant project, a Web based application was designed to collect and transmit various forms of data. It provides officers with all of the functionality needed to record and retrieve incident information wherever and whenever an incident occurs. The application provides organizations with a state of the art information management to streamline and automate the capture and transfer of incident data in the field.

Responsibilities:
- Worked closely with analysts and architects to understand the framework of the application.
- Followed **Agile/Scrum** methodology with 2 weeks of sprint.
- Collected analyzed requirements and based on them created logical data model and designed database.
- Designed pages using **HTML, CSS** and used **JavaScript** to change design at runtime.

- Hands on UI development experience in using Kendo UI
- Created Web pages with ASP.NET using master pages with C# and VB.NET as programming languages.
- Developed validation rules both client side and server side using JavaScript and validation controls.
- Used ASP.NET**, AJAX** to improve the performance of the application.
- Written Stored Procedures, Views, User defined functions in SQL Server and used ADO.NET classes extensively for performing CRUD operations.
- Worked on other modules with Oracle as database and **Toad** for SQL development.
- Created reports using **Crystal Reports** and **SSRS**.
- Used Team Foundation Server for version control, defect tracking and document collaboration tool.

Environment: ASP.NET, C#, VB.NET, .NET Framework 3.5, WCF, ADO.NET, SQL Server, Oracle 9i, Toad, MS Access, ReactJS, Crystal Reports, Team Foundation Server.

Gem Soft Tech Solutions	Feb 2012 – Dec 2013
Software Intern &Software Developer,	
Hyderabad, India.	

Project Description: It supports the HR Automation in an intranet specific to a company there by allowing the interaction of all the employees pertaining to that organization like marketing, development, etc. This software also allows the HRs of an organization to update the employee details whenever there is a change in the employee profile pertaining to that organization, running payrolls, etc.

Responsibilities:
- Involved in total development life cycle (SDLC) of the application.
- Worked on all layers like presentation, business and data layers with **C#** as programming language.
- Used client side technologies like **HTML, CSS** and **JavaScript** for designing pages and validations as per business requirements.
- Implemented server caching techniques, state management, forms authentication, multiple master pages.
- Developed UI for various Modules like Payroll, Marketing etc., using .NET rich web server controls like **Data grid, data list** etc., and used extensively ADO.NET.
- Integrated newly built components with existing systems.
- Developed user controls and wrote JavaScript to accommodate client-side validations.
- Used **SVN, GitHub**as source control.

Environment: C#, ASP.NET, .NET Framework 3.0, HTML, CSS, JavaScript,SQL Server, SVN.

Rajeev Bharadwaj Muthyam
Sr Dot Net Developer

PROFESSIONAL SUMMARY:

- **7 Years** of professional experience in IT industry with emphasis on software analysis, design, development, implementation, deployment, maintenance and support of various Client/Server, enterprise, web and windows applications.
- Worked in all phases of software development life-cycle (SDLC) including requirements gathering, analysis, design, reviews, scoping, coding, testing, debugging, documenting, building and deployment.
- Experience in programming with .NET Framework using C#, ADO.NET, ASP.NET, Type-script
- Experience in building Web Services using WSDL and SOAP Protocol and having hands on experience in WebAPI 2.0, Microservices and Windows Service.
- Experience in developing User Interfaces using ASP.NET, XML, HTML/DHTML, CSS.
- Hands on experience in Database Design, Development, Writing Constraints, Indexes, Views, Stored Procedures, Cursors, Triggers, and User Defined Functions, Common Table Expressions (CTE) using T-SQL and writing Joins.
- Experience in working with Object Oriented Concepts like Inheritance, Polymorphism, Abstraction and Encapsulation in C#.NET.
- Expertise in third party UI components and JavaScript plug-ins like Bootstrap.
- Strong experience in designing and developing applications using ASP.NET MVC (Model View Controller) Framework.
- Experienced in creating rich User Interface on the web using HTML 5.0, Master Pages, Angular JS, Angular 2,4,7, React JS, CSS, Ajax, JavaScript and JQuery.
- Experience in implementing the design Patterns like MVVM (Model-View-View-Model), MVC (Model-View-Control) and MVP (Model-View-Presenter) architecture.
- Hands on Experience in Visual Studio 2010/2013/2015/2017/2019.
- Good Database programming skills in MS SQL Server 2005/2008/2012/2014.
- Highly proficient in Entity Framework & ASP.NET MVC framework and using Code First and Database First approach.
- Experience with various version control systems like Microsoft Visual SourceSafe, Team Foundation Server, and Git.
- Extensive experience in data warehousing projects developing ETL in SSIS/DTS and reports using Microsoft SSRS and Crystal Reports.
- Expertise in developing various controls like User Controls, Themes, Validation Controls and Master pages using C# and ASP.NET.
- Enterprise Resource Management application development, functional extension and collaborating modules.
- Proficient in writing Technical and Functional test scripts.
- Expertise in creating the CSS style sheets for designing the layout of the GUI screens.
- Excellent communication skills, Interpersonal skills, team management skills, team player, self-motivated and quick learner. Ability to handle team of developer.

Technical Skills:

Operating Systems	Windows XP,7,8,10 Windows NT Server
.Net Framework	.Net Framework 2.0, 3.0, 3.5, 4.0
Languages	C#.Net, Transact-SQL, Asp.Net, LINQ, MVC, ADO.Net
Scripting Languages	JavaScript, Ajax, TypeScript, JQuery
Databases	SQL Server 2008/2014, My SQL, MongoDB
Web Technologies	HTML, CSS, XML, XSLT, Angular JS, Angular 2+
Version Controls	VSS, SVN, TFS, Git
Servers	Internet Information Server (IIS), Windows Server
Reporting Tools	Crystal Reports, SSRS (SQL Server Reporting Services), SSIS (SQL Server Integration Services).
Distributed Technologies	Web Services, WCF, WPF, WebApi, Microservices
Development Tools	Visual Studio, .NET Framework

Applications	MS Word, Excel, PowerPoint, Project, Access

Professional Experience:

Maryland Live Casino & Hotels/Robert Half Technologies   Oct'19- Current
Role: Dot Net Developer
Description: Maryland Casino & Hotels is entertainment complex. It is largest entertainment complex in state, have a development team started implementing in house projects for casino & hotels building Web application, Windows & Microservice's for different domains like Finance, Revenue. Etc.,

Responsibilities:
- Strong experience in all phases of Software Development Life Cycle with Analysis, Design, Development, implementation, Integration, Testing, Debugging, Production and Maintenance.
- Gathered End to End requirements and Analyzed the requirements provided by the client.
- Involved in designing and coding of entire project from scratch.
- Involved in development from scratch and writing unit test cases in client and server side
- Created modules and registered inNgModule which bundles all the modules while compile time and serves in Runtime.
- Created User defined Pipes for formatting the HTML Data and Xml Data
- Created User defined Directives for common use in the project like getting user data from client uses that in entire application
- Created Angular Services which interact with API 2.0 and post/pull data from Database
- Created components for each page and integrated with HTML templates and CSS Styles
- Created Common typescript files which will have the all user information and common code which uses the entire application
- Created Templates and Styles sheets and injected in the TypeScript Classes and implemented different lifecycle hooks like ngOnInit(), ngOnChanges(), ngAfterViewInit(), ngAfterViewChecked(), ngOnDestroy() etc.
- Developed reusable and controls using ASP.NET and C#.
- Implemented WebApi with MVC Pattern and implemented Authentication and authorization in Home Controller level
- Implemented Exception handling at client side and Server side
- Implemented Routing for navigation among the templates in Angular
- Developed the Windows Service which serves the Emails to clients for promotions.
- Created SSIS package which pulls data from SFTP Server and pushed into SQL Server periodically. It uses the C# with .Net core 3.0.
- Created Microservice which does the All CRUD (SQL Server) operations against Kronos Data using .Net Core 3.0 and followed the MVC architecture.
- Created Database in MS-SQL Server and Created Tables with all required constraints, written stored procs, user defined functions like split function based on delimiter, triggers and views.
- Involved in writing Stored Procedures and Functions using SQL language for retrieving data from SQL Server Database.
- Designed and Developed the SSIS Packages to export or Import the client's sensitive data.
- Experience with JIRA, GIT, GitHub, Team Foundation Server (TFS), Microsoft Visual Source Safe (VSS), SVN.

Environment: Visual Studio 2017/2019, .Net Core 2.0, 3.0, .Net Framework 4.0, 4.5, Web Api 2.0, Angular 7, SQL Server 2012/2014, Windows Service, Microservice, SSIS, SSRS, CSS, HTML.

Payless Shoesource/CTS, Topeka, KS/Dallas, TX　　　　　**Jul'18 - Sep'19**
Role: .Net Developer
Description: Payless Shoe Source Inc. is committed to free fashion. It designs footwear and accessories to the entire planet and continues to arouse cool fashion trend promises for the family unit. Payless Shoe Source Inc.

Responsibilities:

- Involved in full life cycle of the project from requirements gathering, analyzing, designing, and developing the application using Iterative AGILE Methodology.
- Developed the application using .Net 3.5, WCF.
- Designed and developed a web-based application and component using C# to automatically generate constants by reading and parsing XML source files and schema files.
- Enterprise n-tier software agent using Windows Communication Foundation (WCF) WPF, Web service hosted on IIS.
- C#, ASP. NET MVC, .NET Framework 4.0, JavaScript, JSON, Angular JS, CSS3.0, ADO. NET, Web Services, SQL Server 2008, Windows XP, IIS, Visual Studio 2010, Visual Studio 2015.
- Designed and developed a windows-based application for Windows XP machines.
- Involved in various new enhancements, bug fixes in the below areas.
- Implemented web based front end using ASP. NET (C#), WPF, jQuery, Web API, CSS, Ajax, HTML5 controls and business logic using C#.
- Designed and developed Web forms and Win forms using C#. Net
- Batch Feed changes which includes transactional (Emails, Order Extract, Order Status) as well non-transactional (Catalog feeds for 3rd party etc.,)
- Daily co-ordination with QA team to review defects (under testing & new)
- Perform code reviews and provide feedback to team.
- Schedule QA/staging/production deployment.
- Daily Coordinating with Latinam country third party and Work closely IT and business teams during release.
- Mentor team with respect functional and technical aspects.
- Help resolve technical issues for team.
- Writing Asynchronous programming using C#.Net.
- Designed and coded WPF components used to collect display and manipulate financial data.
- Designed and developed a Web application using .net framework and visual studio 2005, 2012.
- Involved in the design of security module that authenticates users based on the roles.
- Involved in using XML, XSL with ADO.NET to retrieve and send data to different databases.
- Designed, Developed Debit, Credit, Gift Card Authorization Server enhancements for Fujitsu POS Systems.
- Designed, Developed web applications for Store-in-Store Concept Model.
- Co-ordinate and work closely with Release Management, Store Follow-ups, QA and Rollout/Deployment.
- Developed SQL Server Stored Procedures for some of the interfaces.
- Involved in the design and development of application on ASP.Net, MVC4, and MVVM Frameworks.
- Created and implemented Web Service methods and SOAP protocols.
- Perform RESTful in Web API and entity framework to fetch data, using HTTP Client request in services to get resources.
- Design/Development/Administration of various intranet, WIN form, and VB. NET web applications.
- Used Entity Framework for data retrieving and manipulating with Code First approach.
- Implemented Data Access layer domain entities using Entity Framework Database First approach.
- Used XML for data transfer across different systems and XSLT for transformations.
- Web application that accepts and updates customer financial payment information was developed under MVC Architecture.
- Worked on Canada site development for payless.com and localization applied using resource files.
- Maintenance/Enhancement of Project and handling/fixing bug on daily basis.
- Used GIT Repository with VS extensions for the purpose of version control and source code maintenance needs.

Environment: **.**Net Framework 3.5, 4.0, C#.NET, VB.NET, Visual Studio 2005, 2012, 2013/2015, MVC, Win Forms Fujitsu Globalstore, SQL Server 2008, Azure, JQuery, XML, HTML, XHTML,CSS, XSLT, XPath, JavaScript, IIS 7.0, SOAP, TFS, Bootstrap, Crystal Reports, SSRS, SSIS, GIT (Source Control),Windows Server 2008, Windows 8/7(64 bits), Windows XP

Anthem Inc., Virginia Beach, VA   **Jun'16 – Jun'18**
Role: .Net Developer
Description: Anthem Inc. is an American health insurance company.It is the largest for-profit managed health care company in the Blue Cross and Blue Shield Association. The companies grew significantly, controlling 80% of the medical insurance.

Responsibilities:
- Worked as per Agile Methodology (Scrum) to meet customer expectation, timelines with quality deliverables.
- Designed and developed Web Pages using ASP.NET, VB.NET, C#.NET, HTML, JavaScript, Angular JS, JSON, CSS and server controls.
- Followed Agile Methodology and to produce high Quality software.
- Developed web pages and validated these pages using ASP.NET, XHTML and C#.
- Participated in hospital wide project upgrading Windows 7 systems to Windows 10.
- Used AJAX to present a very intuitive user experience.
- Implemented SOA with creating and consuming Web Services in C#.Net in .Net 4.0.
- Client-side validation was done using JavaScript and Configured the IIS.
- Used ASP.NET validation controls (Required field validator, regular expression validator, compare validator, range validator), User Controls, Custom Controls, Data Grid Web Control.
- Designed and developed Rebranding controls as a User Controls in Silver light 2.0.
- Developed & maintained Web Forms with ASP.NET, Silver light 2.0 and C#.
- Maintained build versions and code versions using GIT's Version Control
- Working with ASP.NET Master Pages that were common throughout the application and content pages.
- Used XML for data transfer across different systems and XSLT for transformations.
- Web application that accepts and updates customer financial payment information was developed under MVC Architecture.
- Developed reusable and controls using ASP.NET and C# in the .NET Framework 4.0.
- Worked with MVC architecture application using ASPX view engine and web API.
- Used ADO.NET components - Data Reader, Data Adapter, SQL Command and Dataset for retrieving data
- Developed Stored Procedures, User Defined Functions, and Views to handle all data manipulation on MS SQL Server 2008.
- Used ADO.NET for data retrieving, querying, storage and manipulation.
- Used Visual Source Safe for Version Control.
- Used GIT for source code repository and versioning.
- Developed Views using HTML5, JQuery, Ajax, data bindings, Bootstrap Interactive CSS and Plug-ins.
- Customizing and generating multiple TFS reports to serve company needs.
- Developed WCF services Desktop applications.
- Used WCF Services for communicating with other application and components using C# code.
- Responsible for module development written in Angular JS, Bootstrap, JS and MVC framework with C#.
- Experienced with LINQ and Lambda expression over collections and Entity framework for data querying and filtering the results.
- Expertise in using T-SQL in SQL server to design database and accessed by entity framework in visual studio
- Designed, implemented, tested and deployed to QA system in the Windows Azure Cloud.
- Analyzed and designed new WPF application using MVVM and Repository pattern, from design to completion.

- Extensively used WPF bindings, commands, styles, data templates and control templates, and converters in developing the UI.
- Application Tier developed using WCF Web Services using C#, LINQ, implemented client-side logic with WPF.
- Reused existing third-party controls such as Angular UI Bootstrap's Accordion and Date Picker.
- Created and implemented Web Service methods and SOAP protocols
- Performed unit testing on every new version before sending it for User Acceptance Test (UAT).
- Made use of the JavaScript functions for browser Check of the application.
- Used SQL 2012 reporting services (SSRS) to provide highly customized reports in a real time system.
- Experience working in SQL Server Integration Services (SSIS) packages to extract, transform and load (ETL) data from different databases and hands on experience on web API, REST, RESTFUL services.
- Handled Configuration (Session, authentication and authorization, custom errors, tracing) or the online transactions by the customer and creating user login and privileges.
- Migrated some of the modules from .Net Framework 2.0 to 3.0.

Environment: .Net Framework 4.0, C#.NET, VB.NET 6.0, Visual Studio 2013/2015, MVC 5, Angular JS ASPX view engine, ASP.NET 3.5, Web Services, Win Forms, Silverlight 2.0, ADO.NET, SQL Server 2008, Azure, JQuery, XML, HTML, XHTML,CSS, XSLT, XPath, JavaScript, IIS 7.0, SOAP, TFS, Bootstrap, Crystal Reports, SSRS, SSIS, GIT (Source Control),Windows Server 2008, Windows 8/7(64 bits)

Century Link, Denver, CO   **Sep'15 – May'16**
Role: .Net Developer
Description: CenturyLink Inc. is an American telecommunications company, that provides communications and data services to residential, business, governmental, and wholesale customers.

Responsibilities:
- Involved in meetings with the SMEs and business analysts to understand and discuss the business and functional requirements.
- Created Detail Design documents based on functional requirements.
- Created use case and class diagrams in MS Visio using UML notations.
- Involved in Discussion Board for Client Interaction for the change requests and follow-ups.
- Developed middle layer using C#.Net and ASP.NET.
- Implemented changes in coding and designs using knowledge of VB.NET.
- Used Cascading Style Sheets (CSS) for a unified look and feel of the application.
- Used ADO.NET for data retrieving, querying, storage and manipulation.
- Developed data services using ADO.NET Objects like Data Sets, Data Adapters, Data Readers, Data Views to capture data from database and display them at UI using Data Control Data Grid.
- Developed the presentation layer by using Ajax controls and web server controls.
- Created application using Bootstrap for responsive design.
- Used Master pages, Update Panel, Rad Grid, Tab Strip, Mask Edit and Extender controls.
- Created and consumed Web Services.
- Wrote Data Access Layer Methods (ADO.NET), T-SQL Queries, Stored Procedures and SQL user defined functions for fetching transaction details, Customer Details and Product Configuration data.
- Involved in writing Stored Procedures and Functions using SQL language for retrieving data from SQL Server Database.
- Created WCF service to retrieve the policy information.
- Used WCF Services for communicating with other application and components using C# code.
- Utilized ASP.NET validation controls and JavaScript to perform client side validation.
- Used SSRS to generate reports and integrated with ASP.NET web page using report viewer.
- Experience in using SSIS Packages to export or import the data for other applications.
- Used Team Foundation Server as version controlling tool.
- Maintenance/Enhancement of Project and handling/fixing bug on daily basis reported by Help Desk.

Environment: .Net Framework 3.5, Visual Studio 2010, ASP.NET 3.5, VB.NET, Win Forms, C#, HTML, CSS, JQuery, JavaScript, Web Services, Bootstrap, XML, XSD, XSLT, SQL SERVER 2008, TFS, UML, MS Visio, SSRS

Bharathi Communications, India   **Jun'13 – Jul'15**
Role: Software Developer
Description: Bharathi Communications is a provider of integrated technology and business solutions to companies in the logistics and telecom. Bharathi Communications has its clients through 16 global development centers in India and the United States.

Responsibilities:
- Involved in different phases of Software Development Life Cycle (SDLC) including Designing, Programming, Testing and Documentation.
- Analyzed and designed approaches using UML use case diagrams, class diagrams, state diagrams, and activity diagrams.
- Implemented the presentation layer (UI) using Master Pages, HTML, XML and JavaScript.
- Used CSS for common appearance all over the website.
- Used Java script for client-side data validations.
- Worked with Grid Controls, server controls to meet the client requirements.
- Developed Web forms using ASP.Net server controls and validated input using Java Script.
- Created Business Logic Layer and Presentation layer in ASP.NET.
- Contributed significantly to design of the object model in the middle tier.
- Created Common Data Access Layer using ADO.NET.
- Used SSIS (SQL Server Import and Export Wizard) to Import and Export data.
- Used ADO.Net objects such as Data Adapter, Data Reader and Dataset for data access.
- Create Cache Memory on Windows Azure to improve the performance of data transfer between SQL Azure and WCF services.
- Developed the application using C# using SQL Server and Visual Studio 2013 and TFS.
- Fixed the bugs and extended the functionality for existing applications.

Environment: Visual Studio 2005, ASP.NET 2.0, ADO.NET, WCF, HTML, JavaScript, MS SQL Server 2005, Windows XP

Education:
Master's in Computer Science from Silicon Valley University California Aug 2015 – Aug 2016
Bachelors in Mechanical Engineering from JNTUK Kakinada, Andhra Pradesh, India 2009-2013

RANADHEER PAMUKUNTALA
Senior .Net Developer

Summary

- 8+ years of experience in Software Analysis, Design, Development, Management and Implementation of various intranet/internet applications.
- Experience in diverse business sectors including Financial, Health and IT Services.
- Experience with all phases of **SDLC** in the Waterfall model and **Agile (SCRUM)** methodologies.
- Experience in working with Web Forms, User Controls, and Web Controls using**HTML5, CSS, CSS3, XML, JavaScript, Bootstrap and jQuery** in Visual Studio.
- Extensive programming experience in Visual Studio.NET using **.NET Framework** 4.5/4.0/3.5, **C#.NET**, **VB.NET, ASP.NET** (4.0/3.5/3.0/2.0/1.0), **ASP.NET MVC Core 2.2,ASP.NET MVC** (3 ,4 &5), **HTML 5,WCF 4.5/4.0, Web Services, Web API 5.x/2.x, Ajax Control toolkit, ADO.NET, Entity Framework 6.0/5.0/4.0, Entity Framework core, XML, JSON, SSIS and SQL Server** 2008/2012, Service Oriented Architecture (SOA)**.**
- Experience in designing, coding, implementation of Internet/Intranet Applications using **ASP.NET MVC, C#.NET, ADO.NET, LINQ and Microsoft SQL Server**
- Created and consumed web services using **WCF (SOAP)** and **Web API(REST)** using **Service Oriented Architecture (SOA).**
- Experience working on N-Tier Architectures such as **MVC** (Model View Controller), MVVM (Model View, View Model) in applications.
- Expertise knowledge on Object Oriented Programming **(OOPS)** Concepts including **Inheritance, Abstraction, Encapsulation** and **Polymorphism**.
- Experienced on Microsoft .**NET Design Patterns** including **Dependency Injection (DI), Singleton, Factory and MVC.**
- Expertise **Multithreading** techniques for creating high performance applications.
- Involved in developing Web Forms using **AJAX Control Toolkit, XML, CSS, Master Pages, Site Map, and JavaScript**.
- Involved developing web applications using **Umbraco CMS.**
- Worked with**WPF** to develop rich Windows applications
- Proficient in building Web Services using SOAP Protocol using Service Oriented Architecture (**SOA**) and Expertise in consuming and publishing Web Services & Web Server Controls, Proficiency with developing Restful API.
- Hands on experience in **LINQ** (Language Integrated Query) to SQL, **Entity Frame Work and N'Hibernate** by retrieving data from various data sources.
- Proficient in implementing connected and disconnected architectures of **ADO.NET** by using classes like **DataAdapter, Dataset and DataReader** etc.
- Extensive experience in **SQL Server, My SQL, Oracle and DB2** databases.

- Hands on experience in creating **Stored Procedure, Views, Triggers,** User Defined Functions, DTS, Transaction Management, **T-SQL,** Code optimization and performance.
- Have knowledge in **SQL Server Reporting Services (SSRS),** SQL server integration services (**SSIS**) and SQL server analysis services (**SSAS**).
- Having good knowledge in writing **SQL** and PL**/SQL** queries.
- Have experience in fixing production bugs and resolving the service now incidents based on priority.
- Experienced in using source code version control systems like **Team Foundation Server (TFS),** Visual SourceSafe (**VSS**), **GIT** and Tortoise **SVN**.
- Familiar with **Azure** and **AWS cloud,** experience in using Azure DevOps (VSTS) CI/CD pipeline.
- Good team player with excellent communication and interpersonal skills, ability to work individually or as part of a team.
- Fast learner and quickly adapt to new technologies that help improve the business.

Technical Skills

Programming languages:	C#.Net core 2.1,2.2, C#.Net 6.0/5.0/ 4.5/4.0/3.0/2.0, VB.NET 10.0/9.0/8.0, SQL, SSIS, T-Sql and PL/SQL
Web Technologies	ASP.NET, ASP.NET MVC Core, ASP.NET MVC 5.0/4.X, Angularjs 1.0/2.0, HTML 5, CSS and BOOTSTRAP
Windows Technologies	WinForms, WPF
Scripting Languages:	JavaScript, JQuery, Bootstrap
.NET Technologies:	ASP.NET MVC5/4, ADO.NET, Web Forms, Windows Forms, Web Services, WCF Services, Web API (RESTful) and Windows Services
Web Servers:	Internet Information Services (IIS) 7.5/6.0
Databases:	MS SQL Server 2012/2008, MY SQL, ORACLE and DB2
ORM:	Entity Framework, N Hibernate and ADO.NET
Operating Systems	Windows 2000, Professional, XP, 7 and 8, Windows 2003/2012 Server.
Tools & Utilities	Visual Studio 2008/2010/2013, SQL Server reporting services (SSRS), Team Foundation Server, MS-Office 2010, GitHub, GIT

Client: PWC, Tampa, FL   **Feb '18 – till now.**
.Net Developer

Description: PricewaterhouseCoopers is a multinational professional service (Audit, Tax, Advisory) network company. PwC ranks as the second largest professional services firm in the world and is one of the Big Four auditors, along with Deloitte, EY and KPMG.
Project: My Compliance Dashboard for Internal Employee Auditing
Mission: Involved in designing My Compliance Dashboard portal, which is accessible to PWC employees to complete assigned courses and auditing of employees. I involved in developing the portal using .net technologies like c#, ASP .Net MVC Core, Web API, JavaScript, SSIS and SQL.
Responsibilities:

- Gathered functional, business, and technical requirements and prepared the requirement documents and attended daily status meetings.
- Followed Agile (SCRUM) development methodology.
- Designed and developed Portal using **C#, ASP .NET MVC core, using Razor view engine, HTML, CSS, JavaScript, SSIS and SQL.**

- Developed search functionalities using **JavaScript, jQuery, AJAX calls JSON and C # controllers and models.**

- Designed micro services to communicate with multiple source systems.

- Implemented and integrated microservices by following Service Oriented Architecture (SOA)

- Used async/await and the TPL library to achieve efficient parallel execution of LINQ and Lambda expressions.

- Used **Entity Framework core** to create model classes and to write the **LINQ** queries using lambda expressions.

- Created SSIS packages, written SQL procedures and called procedures to use the backend data.
- Have reviewed various **stored procedures** with options, Functions, TSQL code and Improved the performance of queries by suggesting the DBA for appropriate Index, Views and join Hints.
- Supporting existing applications, and troubleshooting the application, fixing the production bugs and doing enhancements to applications.
- Used **GitHub** and **GIT** version control to save the work and coordinate code changes across team members.
- Built CI/CD pipeline and deploy the source code using **GitHub**

Environment: C#.NET, ASP .NET MVC Core 2.2, Java script, jQuery, Bootstrap, HTML5, CSS3, Entity Framework core, LINQ to SQL, Web API (RESTful) web services, JSON, XML,SSIS, MS SQL server, Visual Studio, GitHuband Git.

Client: Builders First Source, Dallas, TX	**July '17 – Feb'18.**
.Net Developer	

Description: Builders First Source is the largest supplier of building products, prefabricated components, and value-added services to the professional market segment, primarily for new residential construction and repair and remodeling, in the U.S.

Project: Designing website for BFS

Mission: Involved in building official website of BFS and Mostly I involved in designing and implementation of 'Locations Page' functionalities and also involved in migrating the bldr project and merged with customer portal project.

Responsibilities:

- Involved in designing and Implementation of BFS website.

- Attended daily and weekly stand up meetings and followed Agile (Scrum) development methodology.

- Designed and developed website using **C#, ASP .NET MVC 5 using Razor view engine, HTML, CSS, Angular 4&5, JavaScript and Umbraco CMS.**

- Implemented 'Locations Page' search functionalities using **Type script,JavaScript, jQuery, AJAX calls JSON and C # controllers and models.**

- Used **zip code web services (SOAP)** and **Google map API** to implement the 'Locations Page' search functionalities using geo center (zip code) and followed Service Oriented Architecture (SOA).

- Consumed Geo Code API service and have written algorithm to get list of nearby zip codes for given geo center.

- Used **Entity Frameworks** to write the **LINQ** queries

- Involved in designing templates using **Umbraco CMS, HTML, CSS, Bootstrap, JavaScript, and JQuery.**

- Worked with **Umbraco CMS** and involved in creating **document lists, types, templates, partial views.**

- Added content like page names, titles, images, videos and list of locations, products and services to the website using **CMS**.

- And rendered content of umbraco using **MVC razor view engine syntax**.

- Created Some **HTML Helper controls** and had used partial views for AJAX functionality.

- Fixed development errors and cross browser issues.

- Written **Bootstrap media queries** to support the application for all devices.

- Worked with **MS SQL server** to create and store the tables of data.

- Used migration tool **usync** to migrate the bldr project and merged with customer portal project

- Used async/await and the TPL library to achieve efficient parallel execution of LINQ.

- Followed Behavioral Driven Deployment (**BDD**) using **Gerkhin**.
- Used **WPF** for rendering user interfaces in Windows applications using MVVM.
- Used **Tortoisesubversion** (**SVN**) as a version control for bldr project then after migration we used **VSTS** and **GIT** version control to save the work and coordinate code changes across team members.

Environment: C#.NET, ASP .NET MVC 5, Umbraco CMS, Java script, JQuery, BootStrap, HTML5, CSS3, Entity Frameworks 6.0, LINQ to SQL, SOA web services, Service Oriented Architecture (SOA), XML, MS SQL server, Visual Studio, Tortoise SVN 1.9, VSTS and GIT

Client: Newland Communities, San Diego, CA	**Oct '16 – June'17**
Sr .Net Developer	

Description: Newland creates communities from coast-to-coast for all kinds of families
to live life in ways that matter most to them .**Mission**: In this we involved developing web application; it maintains all information about community infrastructure, builder's information, nearby schools, location view and agents/brokers also able to register from web portal by entering their information. We also involved generating reports and submit them to financial department.

Responsibilities:

- Gathered functional, business, and technical requirements and prepared the requirement documents and attended daily status meetings
- Joined the team as .NET senior developer for Agile Scrum Team
- Designed, developed, and customized several web pages using **ASP.NET MVC 5.0**, **C#.NET, JQuery,angular 2.0, CMS, HTML 5.0, CSS and Bootstrap.**
- Used HTML Helper controls such as Dropdown List, Radio button, Textbox, etc.
- Implemented **business logic** and **application logic** in **ASP. NET MVC** pattern using C#.NET.
- Implemented **Web API (RESTful)** service using **JSON, AJAX** to passing data to multiple platforms
- Worked with CMS tool Umbraco is a fully-featured open source content management system to develop user interface of web application

- Involved in developing mobile version of web application using **Bootstrap** libraries.
- Developed model objects using **Entity Framework 6.1** to communicate with the Data Access Layer.
- Worked with **WPF** to develop rich Windows applications using **MVVM** pattern.
- Worked on creating **tables, views, triggers**, sequences, constraints, Stored Procedures and Functions, using **SQL** based on the documented user requirements.
- Have reviewed various **stored procedures** with options, Function and **TSQL** code and Improved the performance of queries by suggesting the DBA for appropriate Index, Views and join Hints.
- Created reports using **MSBI** suite it includes tools **SSAS, SSIS, SSRS** that you can use to monitor, analyze and plan your business by using scorecards, dashboards, management reporting and analytic.
- Developed Unit test web applications using Visual studio 2017.
- Followed Agile Scrum methodologies, **test driven development (TDD**) using NUNIT.

<u>**Environment:**</u> C#.NET, ASP.NET MVC 5.0, CMS, Web API 2, JSON, AJAX, Entity Framework 6.1, HTML 5.0, CSS, Bootstrap, SQL Server 2012, IIS 7.0, SSRS, NUNIT, and TFS.

Client: Windhaven Insurance Company, Miami, Florida	**Jan'16 - Sep'16**
Sr .Net Developer	

Description: Windhaven Insurance Company is a great auto insurance provider. Windhaven originates insurance through various channels and a consumer-direct.

Mission: To be a relentless, restless, risk tolerant and entrepreneurial force in the insurance and financial services sector driven by its magnetic internal culture and dedication to local independent agent success.

I am assigned as a developer, migrating the application from VB .net to C# and writing the web services for the UI team to consume and vice versa.

Responsibilities:

- Converted **VB.NET** application to **C#.NET** application using **XML** and **JSON**
- Created some custom validators for control specific validation.
- Involved in writing **VB script, JavaScript**, **JQuery**to perform client-side validation and to enhance UI of the application.
- Involved developing data binding in **AngularJS** is to synchronize the data between model and view.
- Written **JSON** scripts to consume **RESTful Web services** to display required information on the web application.

- Used **SQL server management studio** to perform backend operation of the application.
- Used **Entity Framework** to do data base operation from .Net to back end.
- Written and altered **SQL queries, store procedure** and functions to pull data and report from the database.
- Encrypted connection strings in Web.config files.
- Created and modified Master Page**, Web Forms, HTML5, XML, CSS3 and XSL Stack (XSLT, XPATH, and XSLT-FO)** according to business requests.
- Developing Multi-tier applications with use of Web Services using **Asp.Net Web API (RESTful).**
- Maintained version control using Microsoft Visual Source Safe (VSS)
- Used a messaging protocol (**MSMQ**) that allows applications running on separate servers/processes to communicate in a failsafe manner
- Configured Single Sign on (SSO) for Azure AD authentication, Web and on premises applications. Configured BGP routes to enable Express Route connections between on premise data centers and **Azure cloud.**
- Developed Unit test web applications using Visual studio and C# language.
- Followed Agile Scrum methodologies and **Test-driven development (TDD**) using xUnit.
- Deployed the application on Test, Systems, Staging and Production environment

Environment: .NET Framework, MVC4, SQL Server 2008, ASP.NET, VB.NET, C#, ADO.NET, HTML5, CSS3, Visual Studio 2010, Web API, Ajax, JavaScript, jQuery, JSON, Entity Framework, TDD, TFS, Agile/Scrum Software Methodology and VSS.

Client: Keurig Green Mountain, Waterbury, VT	Aug'15– Dec'15
Net Developer	

Keurig Green Mountain, formerly Green Mountain Coffee Roasters, is a specialty coffee and coffeemaker company. **Mission:** Involved developing e-commerce website.

Responsibilities:

- Involved in full life cycle of the project from requirements gathering, analyzing, designing, and developing the application using Iterative **AGILE** Methodology.
- Involved with the client team to design and implement the advanced technologies **WCF, SOA, ASP.NET** with the application logic in C# according to the user requirements.
- Involved in front end Application development using in **ASP.NETMVC, AJAX using C#**, and back end in SQL Server 2008.
- Worked with **Sitecore CMS**
- Extensive development using **ASP.NET, Web Forms using AJAX,** Master Pages, Themes, Web Parts, Provider Model, JavaScript. Also involved in proof-of-concept using **ASP.NET Model-View-Controller** (MVC) pattern.
- Used **JQuery, ASP.NET, AJAX toolkit controls and CSS** to enhance the performance and richness to the user interface.

- Designed and developed **WCF Web Services** and configured with appropriate endpoints for consuming them in the web application using **SOAP, XML, and AJAX** and followed **Service Oriented Architecture (SOA)**.
- Written logic to use async/await and the TPL library to achieve efficient parallel execution of LINQ and Lambda expressions.
- Written **stored procedures in SQL** server.
- Worked on **LINQ (Language Integrated Query) to SQL** by retrieving data from various data sources.
- Reported bugs and tracked defects using **JIRA**.

Environment: Visual studio 2008, C#, ASP.NET MVC, LINQ, SOAP, SOA, WCF, AJAX, XML, SSIS, SSRS, MS SQL 2008, JQuery, IIS 7.0, CSS, HTML, AJAX tool kit, LINQ and JIRA.

Client: Shree Software Technologies Pvt. Ltd,	Hyderabad, India	May'12 – July'15
.Net Developer		

Project: Samsung Internal Home Page:

The Home page provide interface between employees. It displays employee birthday, anniversaries and new joiners. HR makes announcements regarding internal company events.

Responsibilities:

- Involved in designing, developing and coding of the application with **ASP.NET, C#.Net**
- Created web forms using **ASP.NET User Controls**, **Web Server Controls**.
- Used required field, regular, range and Custom validation for data validations.
- Built templates for **User Interface (UI) using HTML5, HTML JavaScript, BootStrap, CSS and CSS3.**
- Developed WCF web services using SOA (Service Oriented Architecture).
- Involved in creating **WINFORMS** for in-house Windows applications using **C#.**
- Implemented Authentication and Authorization using **ASP.NET Login controls**.
- Involved in querying the database using **ADO.NET.**
- Developed web services using **WCF, AJAX and XML**
- Used SQL Server 2008 as database and developed **T-SQL** stored procedures and triggers and created tables and indexes.
- Worked with **SSRS** and **SSIS** to update the database from the files we get on a regular basis.

Environment: ASP.NET, C#.Net, .Net framework, JQuery, HTML, JavaScript, CSS, Bootstrap, WinForms, ADO.NET, ASP.NET, Visual studio 2005, SQL Server, Agile Methodologies.

Project2:-Domain: Life science & Healthcare

Description: This is a web application which is used to maintain and manage patient and hospital inventory data. The application was developed on HTML, CSS, JavaScript, JQuery, AJAX, XML, C# and **ASP.NET MVC, SSRS, WCF, TFS** and **SQL** Server.

Responsibilities:
- Interacted with the client for requirement gathering and analysis.
- Using **WCF** to pass information to and from application and other third-party systems.
- Using **.NET core** assemblies for language conversion (Japanese to English and vice versa).
- Implementing **AJAX, JQuery** and **CSS** for rich User Interface.
- Used **SVN** for source control.
- Creating modules with latest technologies like **C#**, **ORACLE**.
- Creating complex reports using **SSRS**.
- Developed internal desktop applications using **WinForms**

Environment: .Net Framework 4.0, Visual Studio 2005, ASP.NET, C#, HTML, CSS, JavaScript, JQuery, WCF, XML, ORACLE DB, ADO.NET, SVN, SSRS, SSIS, IIS, Gherkin, Visio, Agile.

EDUCATION:

- Bachelor of Technology in Computer Science – 20112