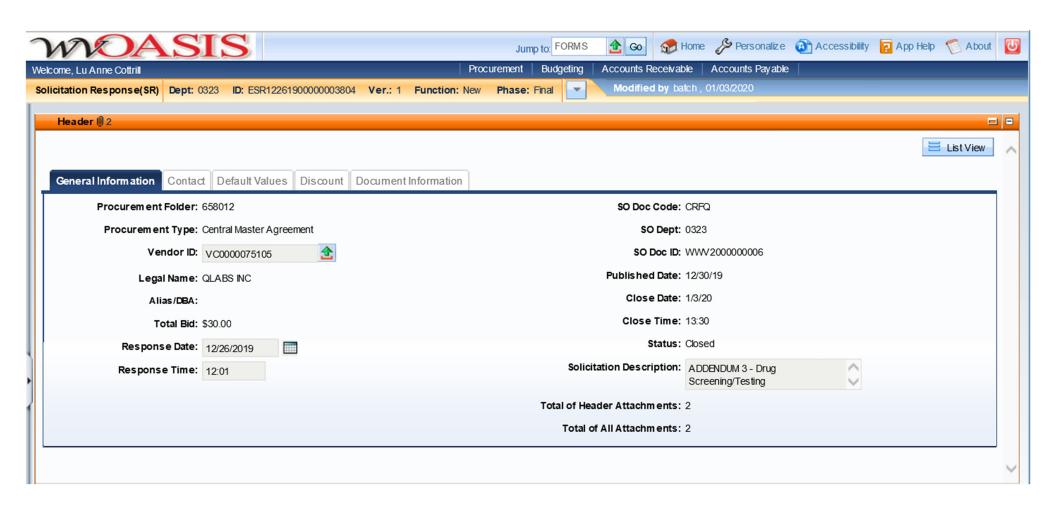
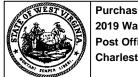


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 658012

Solicitation Description: ADDENDUM 3 - Drug Screening/Testing

Proc Type: Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-01-03	SR 0323 ESR1226190000003804	1
	13:30:00		

VENDOR

VC0000075105

QLABS INC

Solicitation Number: CRFQ 0323 WWV2000000006

Total Bid: \$30.00 **Response Date:** 2019-12-26 **Response Time:** 12:01:54

Comments: QLabs, Inc. is high complexity reference laboratory located in Charleston, WV. Our state of the art

testing laboratory is owned by and staffed with WV residents. We are proud to serve our state and would be honored to have the opportunity to work with WorkForce WV and to continue to serve our fellow West Virginians, keeping our state funds within the state. Additionally, we are a SWAM certified business (Small, Women and Minority) while always offering the same, or better, expertise and technical skill of large, out of state, competitors. We are open to negotiating all pricing to ensure

the acquisition of this bid contract.

FOR INFORMATION CONTACT THE BUYER

Dusty J Smith (304) 558-2063 dusty.j.smith@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Drug Screening/Testing per specifications attached herein	1.00000	EA	\$30.000000	\$30.00

Comm Code	Manufacturer	Specification	Model #	
85121810				
Extended Descrip	otion: Drug Screening/1	esting per specifications attached h	nerein	

Comments:

\$30.00 Unit price for initial/presumptive testing, 12 panel test. Confirmation/definitive testing unit price is \$12.00 per non-negative test. MRO unit price is \$40.00 per review. Results/reports complete within 3 business days.

December 26, 2019

Mr. Dusty Smith
West Virginia Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, WV 25305

Re: Quote, Drug Testing, WorkForce WV

Dear Mr. Smith,

QLabs, Inc. is pleased to submit a quote for consideration for the provision of drug testing for the WV WorkForce program. QLabs has extensive experience working with medical, mental and behavioral health services and in the criminal justice arena. We are proud to provide testing services for day report centers across our state as well as the WV Probation. We would be happy to provide references from any of these vendors, upon request. It is through our proven reliability, accuracy, and speed that we have established ourselves as the premier toxicology lab in West Virginia. Indeed, we are the only lab located within our great state, owned and staffed by residents of WV; we are always honored to provide our expertise and services to the businesses and residents of our home state.

Our experience is extensive and our expertise is unmatched. Our instrumentation is incomparable, QLabs is powered by the elite AB SciEx 4500 LC/MS/MS, and our web based reporting adds to our rapid turnaround time. QLabs does not rely on a off site primary laboratory, as do our competitors. We are located in the capital city of Charleston, with an easy reach to all WV WorkForce locations should hands-on, local support be needed. We are proof that accurate, efficient, rapid testing does not need to leave our state.

We are confident that QLabs will provide the most outstanding and cost-efficient drug testing with the most attentive and highly qualified staff fully accessible at all times. Should you have any questions regarding our proposal, please contact me at 9304)926-0565 or email at Steve.Collins@QLabs-Inc.com.

Sincerely, Steve Collins, CEO QLabs, Inc.



ALLAN L. MCVEY
CABINET SECRETARY

STATE OF WEST VIRGINIA DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION

2019 WASHINGTON STREET, EAST CHARLESTON, WEST VIRGINIA 25305-0130 W. MICHAEL SHEETS
DIRECTOR

September 9, 2019

QLABS, Inc. 4918 MacCorkle AVE SE Charleston, WV 25304

Ms. Collins:

This is to notify you that your Small, Women-, and Minority-Owned Businesses (SWAM) Certification Application has been approved on the basis of your representations that the vendor named above meets the definition of a Small, Women-, and Minority-Owned Businesses as set forth in the *West Virginia Code of State Rules* 148-22-1 et seq. This certification becomes effective:

9/9/2019

And shall automatically expire without notice two years after the effective date unless revoked by the Purchasing Director or upon expiration pursuant to the *West Virginia Code of State Rules* 148-22-8. The type(s) of Small, Women-, and Minority-Owned Businesses (SWAM) Certification approved for your entity:

Minority Owned Business Small Business

To maintain certification without lapse, a certified business shall apply to renew its certification at least 60 days prior to the end of the two-year certification period. Complete renewal instructions, recertification forms, and a list of all SWAM Certified entities are available online at www.state.wv.us/admin/purchase/VendorReg.html.

If you have questions, please contact the West Virginia Purchasing Division at 304-558-2306.

Sincerely,

Lu Anne Cottrill

Assisting Registration Coordinator

uanne Cottull