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Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## State of West Virginia Solicitation Response

	Proc Folder : 738312 Solicitation Description : A	ddendum_1: SWC -TEMPORARY STAFFING SERVICES	
	Proc Type : Statewide MA	(Open End)	
Date issued	Solicitation Closes	Solicitation Response	Version
	2020-06-25 13:30:00	SR 0212 ESR0625200000007934	1

VENDOR VS0000022647

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MAXIM HEALTHCARE STAFFING SERVICES INC

Solicitation Nu	mber:	CRFQ	0212	SWC200000004			
Total Bid :	\$0.00			Response Date:	2020-06-25	Response Time:	12:22:05

**Comments:** 

FOR INFORMATION CONTACT THE BUYER	R		
Mark A Atkins			
(304) 558-2307 mark.a.atkins@wv.gov			
Signature on File	FEIN #	DATE	
All offers subject to all terms and condition	a contained in this colligitation		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TEMPORARY EMPLOYEE SERVICES	0.00000	JOB	\$0.000000	\$0.00
Comm Code	Manufacturer	Specification		Model #	
80111600					
Extended Des	scription : TEMPORARY EMPLO Note: Vendor shall use If vendor is submitting		age(s) for bid should enter	pricing. \$0.00 in the Oasis	s commodity line.



MAXIM HEALTHCARE STAFFING SERVICES, INC.

Proposal for the State of West Virginia Statewide Contract – Temporary Staffing Services Request for Quote: CRFQ 0212 SWC200000004

Due by: June 25, 2020 at 2:00 PM ET

#### Submitted by:

Ryan Bloom Business Development Manager 313 MacCorkle Ave SW, Suite 200 South Charleston, WV 25303 Phone: 681-313-2900 Email: <u>rybloom@maxhealth.com</u> www.maximhealthcareservices.com

#### Submitted to:

Mark A. Atkins Purchasing Division 2019 Washington Street, East Charleston, WV 25305 Phone: 304-558-2307 Email: mark.a.atkins@wv.gov

# COVER LETTER

June 25, 2020

Mark A. Atkins Purchasing Division 2019 Washington Street, East Charleston, WV 25305 7227 Lee Deforest Drive Columbia MD 21046 Phone: 410-910-2073

#### RE: RFQ: CRFQ 0212 SWC200000004 - West Virginia Statewide Contract – Temporary Staffing Services

Dear Mr. Atkins,

On behalf of Maxim Healthcare Staffing Services, Inc. (Maxim), I thank you for the opportunity to submit our response to **CRFQ 0212 SWC200000004for** the provision of Temporary Staffing Services for the *West Virginia's Statewide Contract (State)*. As a vendor that has provided direct care staffing services to the state in the past, Maxim is confident that our operational and clinical experience, qualified personnel, and sound customer service will meet and exceed the State's current and changing needs.

Maxim recognizes and understands the importance of quality healthcare, equitable healthcare, continuity of healthcare, and cost containment in the delivery of healthcare. Further, both our clinical and business operations are rooted in executing these objectives for our customers and the patients that we serve, regardless of their station in life. Maxim's primary operating factors will equate to a successful, sustainable healthcare staffing program for the State and your patient population.

Should you have any questions regarding our proposal during the procurement process, Mr. Ryan Bloom, Program Manager, will serve as your primary point of contact and can be reached at 681-313-2900 or via email at <a href="mailto:rybloom@maxhealth.com">rybloom@maxhealth.com</a>.

As we move forward in the solicitation process, I am confident that our commitment to quality and experience demonstrates our ability to provide the highest level of service. We are enthusiastic about reinstating our partnership with your organization, and appreciate the opportunity to assist the State in achieving its healthcare staffing objectives.

Sincerely, 10

Brandan McGee, Regional Controller

# **OVERVIEW**

Maxim Healthcare Staffing Services, Inc. (Maxim) as a nationwide healthcare services provider recognizes our core responsibility is focused on the patient, customer, and caregiver experience. With over 30 years of leadership and organizational experience, Maxim has evolved along with the healthcare industry, and dedicated its mission towards expanding our organization using these guiding principles. We have accomplished this by understanding each facet of our organization has a direct impact on the quality, consistency, and overall delivery of care and services we will provide to State.

As a provider and strategic healthcare partner to public and private clients in West Virginia, we provide healthcare staffing services, nursing professionals across the state. Additionally, we collaborate with many of the nation's top hospitals, medical facilities, managed care organizations, school systems, and other healthcare-related organizations by providing contract, temp-to-perm, per diem, and direct hire personnel. We work with customers to implement comprehensive human capital solutions, which range from sourcing and screening to complete workforce management.

The State will receive qualified, experienced and motivated direct care staff while continuing to work with Maxim as a provider. The State will benefit from working with the fifth largest provider of healthcare staff in the nation – our experience, recruitment and program management process enables us to support the State's needs.

## MAXIM'S UNDERSTANDING OF THE SCOPE OF WORK

Maxim has a strong understanding of the State's needs – such as procuring quality direct care staffing for unforeseen needs, maintain budget requirements as a state agency – as well as the challenges including administrative and contractual burdens. As we continue our engagement with the State, we will dig deeper into the state agencies' specific needs and deliver customized solutions rooted in best practices and results-oriented continuous improvement models.

Our size and scale as one of the largest healthcare staffing firms in the country enables us to provide cost savings and efficiencies through, management of rates, monitoring key performance indicators such as fill ratio and cycle time, talent retention, and overall economies of scale relative to employee training, screening and other core staffing and recruitment services.

Maxim has more than 28,000 healthcare professionals across a variety of modalities and specialties, which will allow the State to access the necessary personnel resources to deliver services regardless of the size and scope of the program. In addition, we have more than 100+ experienced recruiters, each specializing in a focused area of healthcare.

The State will benefit from our nationwide non-franchised and privately-held network of local offices. This organizational structure provides greater efficiency in service through centralization, and allows for:

- Single point of contact
- One program management office with 24/7 support
- Consistent screening, credentialing, hiring, training, reporting, and billing practices
- Local, regional, and national clinical personnel deployment
- High level analysis and coordinated responsiveness to fluctuating staffing needs

# **QUALIFIED STAFFING PARTNER**



Maxim is among an elite group of organizations that have achieved Joint Commission Certification for its nurse and allied health facility staffing services. This honorary certification is further proof that our staffing customers receive excellence in leadership, human resources management, performance measurement & improvement, and information management.

We recognize many challenges, which facilities face on the front lines of healthcare delivery. We are aware of constraints that publicly funded agencies/departments face while providing healthcare services to patient populations along the continuum of care spectrum. In addition, the healthcare landscape demands a level of quality care, which mandates higher accountability standards and clinical performance.

We balance our business drivers by having processes in place that allow us to remain fiscally responsible while delivering the highest quality of care possible.

We understand it is increasingly difficult for our customers to balance the complexity between providing acceptable levels of healthcare, while remaining fiscally responsible. This balance is affected by competing operational and administrative priorities, which impact your program's objectives. Therefore, the State can be assured that Maxim is focused on partnering with you to solve a broad range of related business challenges.

Additionally, as a privately-held and non-franchised company, we offer customers a vision, focus, and strategy that differs from many of our large, publicly-traded competitors. Maxim is the fifth largest provider of healthcare staffing services across the nation, yet we maintain strong roots in the communities in which we work. We source our staff locally and domestically from areas with similar demographics so we can provide the right candidate for the job.

# PROGRAM MANAGEMENT TEAM

The State's account will be serviced from our local or regional office in Charleston, West Virginia, led by our assigned Program Manager, Ryan Bloom. He will oversee a Program Management team comprised of recruiters, credentialing specialists, billing/administrative staff, hiring coordinators, internal clinical supervisors and other applicable support staff. The State will have access to our Program Management team on a **24/7 basis**, including holidays, throughout the term of the contract. Mr. Bloom Program Manager and his designated back-up, Drew

Moore – Business Development Manager, will be directly responsible for managing our response to your needs and address any service questions the State or its agencies may have regarding this project. Although we operate during normal business hours, we will have a designated on-call Program Management Team member *available after hours to speak with you live*, and resolve any service issues. Additionally, this office can further be supported by **our offices nationwide** and corporate headquarters, which include a range of internal resources from recruiters, hiring specialists and administrative personnel, to clinical and compliance managers, and senior management.

Designated **back up personnel** will be trained to understand the policies, procedures and deliverables associated with our obligations under this contract; and will be empowered to act on Maxim's behalf to resolve any issues. Our team will also be in regular communication with the State agencies' management to ensure customer satisfaction and work in partnership to continuously improve the staffing program. Customized reports can be provided as part of these services.

Any caregivers or healthcare professionals we assign to the State facilities will undergo periodic training and performance monitoring from both a clinical and operations perspective. Based on our agreements with customers, we may conduct periodic on-site visits to conduct regular and impromptu inspections. We will also seek regular scheduled feedback from the State and its agencies' management to confirm we are providing services to the quality level expectations set in the contract deliverables. The following is Organization Chart depicts your Program Management Team which the State can rely on to deliver the requested staffing services that meet and/or exceed your expectations:

During the lifetime of a contract, Maxim's State Program Management Team will be responsible for:

- Providing leadership, direction and resources for all implementation, transition, and contract tasks
- Coordinating resources between Maxim's Program Management Office, local office network, and Headquarters
- Ensuring program and contract performance as well as compliance with all agreed-upon schedules, budgets, and deliverables
- Monitoring contract performance
- Meeting accountability/performance measures for the State's temporary staffing program.
- Communicating efficiently and effectively to improve all functions of program performance

# MANDATORY REQUIREMENTS

With over 30 years of organizational and leadership experience providing direct care staffing services to public and private entities across the nation, Maxim is poised to be a qualified and strategic temporary staffing partner to the State. Based on our understanding of the agency's requirements, as stated in the RFQ, the following narrative presents Maxim's operations that will fulfill your staffing requirements.

#### 4.1.1. Payment

4.1.1.1. Agencies shall pay Vendor for all temporary services in accordance with the rates established by the Contract as shown on the Pricing Pages. The only exceptions include overtime and holiday pay and authorized travel. The Vendors billing rate for each job classifications shall include all costs associated with facilitating the temporary employment (e.g. employee compensation/worker rate, withholding, and overhead), as well as any and all insurance, taxes and other costs associated with employment of the Temporary Employees.

Confirmed. Maxim will ensure that our temporary staff is paid in accordance with established rates as shown on the pricing pages. Exceptions for holiday pay, overtime, and authorized travel will be approved by the State agency before billing. The following list demonstrates the costs associated with employing temporary staff that Maxim will cover:

Maxim's proposed pricing for each role presented to the State is an all-inclusive rate that encompasses all costs associated with employing and staffing the most experienced and competent temporary professionals in the industry, as well as providing the State with exceptional customer service. All proposed rates for all labor categories were developed to include the following:

- Professional Development training sessions/programs
- Employees' annual salaries, including paying local, state, and federal taxes.
- Employees' healthcare benefits (medical, dental, vision, and life insurance).
- Customized reporting and invoicing
- Recruiting, screening, and credentialing process (criminal background check, fingerprinting, TB test, physical, and drug testing, if applicable).
- Around-the-clock, 24/7/365 coverage and availability

\*Maxim's pricing is all inclusive; therefore, there are no extra costs for training, consultation, materials, equipment, travel, subcontracts, program management overhead other than salaries, etc.

Maxim understands that in order to provide high quality and dedicated services to the State we must employ the most experienced professionals in the healthcare industry, and that we must treat our employees with the utmost respect and compensate them appropriately. We provide our employees with competitive wages based on the local marketplace's living wage standards and the national Consumer Price Index (CPI).

We also cover our employees' general and professional liability, malpractice, and unemployment insurance, as well as pay all local, state, and federal taxes. For full-time employees (those working more than 30 hours per

week) Maxim also offers an aggressive benefits package that includes medical, dental, vision, and life insurance. Maxim prides itself on delivering exceptional, cost –efficient healthcare services.

#### 4.1.2. Overtime and Holiday Pay

- 4.1.2.1 Temporary Employees may work more than forty (40) hours in a week. Any Temporary Employee working in excess of forty (40) hours per week must obtain prior authorization from the agency.
  - 4.1.2.1.1 Vendor shall bill and Agency shall pay 1.5 times the hourly billing rate contained on the Pricing Pages for all authorized work in excess of forty (40) hours per week.
  - 4.1.2.1.2 Temporary Employees may work on days recognized as a holiday by the State of West Virginia. Vendor shall bill and Agency shall pay 1.5 times the hourly billing rate for any work performed on days recognized as a holiday by the State of West Virginia.
- 4.1.2.2. In any instance where the Agency is billed 1.5 times the hourly billing rate, Vendor must pay the Temporary employee 1.5 times the Temporary Employee's normal wage.

Confirmed. Temporary staff will be authorized by the State to work an excess of 40 hours a week. Such authorization will be provided in writing by the State's agency personnel. For authorized overtime hours and work performed on days recognized as holidays by the State, Maxim will bill the agency 1.5 times the hourly billing rate presented on the Pricing Pages. In such instances, in compliance with the State regulations as presented in the RFQ, Maxim will pay the temporary employee 1.5 times their normal wage.

#### 4.1.3. Fee Adjustment

- 4.1.3.1 The State of West Virginia may consider a vendor's request to increase the hourly billing rate only if the federal or state minimum wage rate changes during the life of the contract and that rate change entitles the Temporary Employee to an increased salary. Any adjustment shall be based on the actual dollar value of the increase not a percentage. A request to increase the hourly billing rate by the Vendor may result in a change to the Vendor's priority level.
- 4.1.3.2 Any request for an increase should be submitted to the Purchasing Division thirty (30) calendar days prior to the effective date of the increase and the contract may be amended accordingly or cancelled and re-bid. No other increases will be considered.

Confirmed. As established by the narrative under 4.1.1. Payment, Maxim establishes its staff's wages based on Consumer Pricing Index. We will request the State for rate adjustments based on factors like the CPI.

## 4.1.4. Timecard

4.1.4.1. The Vendors shall supply all Temporary employees with timecards. Hours worked shall be reviewed and approved on a daily or weekly basis by the State Agency's area supervisor or designee. Computer generated time keeping is acceptable as long as the time record is updated daily.

Confirmed. Maxim's electronic time clock, which is an electronic web-based system that allows on-site employees to log their schedule shift and creates records for internal Maxim administrative staff to track and reconcile this information for billing and audit purposes. The State agency's area supervisor or designee will review these timecards weekly, and once confirmed for accuracy and approval, they're routed to the local Maxim Charleston office for final approval to be processed through our payroll system.

#### 4.1.5. Conduct and Management

4.1.5.1. The Vendors shall be responsible for the conduct and management of the Temporary employee provided through this Contract and the Temporary employee are and shall remain the employees of the contractor. The State of West Virginia shall in no way be considered a co-employer.

Confirmed. Maxim's vetting process ensures that we find the right candidate for the job. This means we will present candidates who conduct themselves in the following ways:

- 1. Maxim's temporary staff will be aware that they are employees of Maxim and not the State or its agency.
- 2. Maintain professional manner at all times, while maintaining cordial demeanor with facility staff as well as the patients.
- 3. Are punctual and responsible for their time and the work they perform at the facility.
- 4. Maxim's temporary staff will dress professionally in accordance with the facility requirements.
- 5. Maxim's temporary staff will provide all services in a manner consistent with the applicable standard of care.

#### 4.1.6. One-Week Notice of Temporary Employee Replacement

4.1.6.1. Vendors shall provide one-week notice, except in cases of a bona fide emergency, should Vendor be required to replace the existing Temporary Employee or provide a new Temporary Employee. The State Agency is not required to justify any request to replace a Temporary Employee, nor are the State Agencies required to give advance notice.

Confirmed. Maxim will adhere to the State and its agency's one week advance notice for replacing a temporary staff.

#### 4.1.7. Smoke Free and Drug Free

- 4.1.7.1. Vendors shall advise their employees that the State Agencies require a smoke free and drug free workplace. This Contract may require drug testing of the Vendor's employees for specific placements.
- 4.1.7.2. Please note that, if requested Vendors will be responsible to pay for drug testing.

Confirmed. All temporary staff provided by Maxim will adhere to the State's drug and smoke free workplace rules. For high security facilities, we will ensure that the temporary staff knows not to carry such items into the facility.

As part of our background and health screening, Maxim will perform a 10 panel drug test for the State, at no cost to the State.

#### 4.1.8. Background Check/References

- 4.1.8.1. State Agencies may request background checks and/or references for any Temporary Employee. State Agencies may request to interview the Temporary Employee prior to filling the positions to verify the individual has the qualification for the temporary assignment.
- 4.1.8.2. Please note that, if requested, Vendors will be responsible to pay for background check.

Confirmed. Maxim thoroughly vets employees, specifically for placement in high and volatile patient settings. The table below presents the background checks Maxim performs for each of our candidates.

Screening	Source
Background Investigation	<ul> <li>Global Employee Search (GES)*</li> <li>License Verification</li> <li>National Practitioner's Databank (NPDB)</li> <li>Finger Print Checks (as required)</li> <li>Passes WV CARES</li> </ul>
Criminal Background Check	<ul> <li>State Criminal Background Report</li> <li>State Criminal Background Report</li> </ul>
Exclusion Screening	<ul> <li>OIG/LEIE GSA/EPLS</li> <li>National Sex Offender (NSOPR)</li> </ul>
State Exclusion Search	WV Department for Medicaid Services Exclusion Search, which is related to our Background Check Policy and Procedural Documentation

Following are the background and medical screening that we perform for the candidates we will present to your facilities. To provide the State with the most capable and qualified healthcare professionals, we require all of our candidates to undergo an extensive screening process prior to hire. Candidates are required to complete the following:

Screenin	g Criteria					
Completed Application/Interview	Reference Checks					
Credentialing (Professional Licensure /Certifications)	Supporting I-9 Documentation					
Competency Testing / Skills Checklist	Drug Screening (as applicable)					
Criminal Background Check	Personal Medical/Health Examination and TB Testing					

Finally, our field support personnel maintain records of validity and licensure for all our healthcare staff. They ensure that our professionals in the field update their skills, licenses and certificates as required by local, state, federal and client requirements, so they can continue to work unencumbered.

Maxim will perform these background and reference screenings for each employee at no cost to the State. We will maintain all documentation for our temporary staff and present them to State for candidate selection.

#### 4.1.9. HIPAA Business Associate Addendum

4.1.9.1 The HIPAA requirements are attached as Exhibit\_D. This must be signed by the Vendors and returned prior to issuance of any Contract.

Confirmed. Please see attachment Exhibit D.

#### 4.1.10. Ethics in Public Contracting:

4.1.10.1. By submitting a bid and awarded a contract, the Vendor certifies the temporary services contract is entered into without collusion or fraud and the Vendors has neither offered nor received any inducements from any individual(s), public or private, in the preparation and pricing of the services to be provided.

Confirmed. Maxim certifies that our bid and the following contract awarded is entered into without collusion or fraud. Neither have we offered not received any inducements from any individual(s), public or private, in the preparation and pricing of the services to be provided.

#### 4.1.11. Immigration Reform and Control Act of 1986:

4.1.11.1. Vendors shall provide temporary workers which are in compliance with the Immigration Reform and Control Act of 1986 (or most current immigration laws).

Confirmed. Maxim hires temporary staff from within the United States. We require all temporary employees to legally be able to work within the US. We also require all employees to fill and sign an I-9 form in accordance to federal laws.

#### 4.1.12. Equal Employment Opportunity:

4.1.12.1. Vendors shall be an Equal Opportunity Employer and shall take all employment actions without regard to an individual's race, color, national origin, ancestry, sex, religion, age, physical handicap, disability or political affiliations.

Confirmed. Maxim is an Equal Employment Opportunity Employer. We adhere to all federal, state and local laws and take action without regard to an individual's race, color, national origin, ancestry, sex, religion, age, physical handicap, disability or political affiliations.

#### 4.1.13. Reports:

- 4.1.13.1. In addition to what is covered by the General Terms and Conditions on this solicitation, Quarterly reports required from the Vendors must contain:
  - Identification of each Temporary Employee (complete name).
  - Classification of each Temporary Employee.
  - State Agencies where each Temporary Employee is working.
  - Number of hours each Temporary Employee has worked (for each quarter, YTD, and since initially beginning work for any State Agency).
  - The Hourly pay rate for each Temporary Employee.
  - > Total dollars paid to the Temporary Employee.

Confirmed. Maxim will provide the State with Quarterly Reports as stated above. Additionally, Maxim has the ability to provide custom reports to the State to track and monitor your temporary staffing trends and needs. Such requirements will be established in the kick-off meeting upon contract award.

## 4.1.14. Exception labor Sources

- 4.1.14.1. There are certain labor services available to the State Agencies outside of the temporary services contracts, and the issuance of the temporary service contracts shall not alter or interfere with the existing laws, policies, and/or procedures for the use of these exceptional labor sources. Some example of these sources include:
  - > Division of Personnel's temporary personnel registers.
  - Other State Agencies.
  - ► The CNA.
  - Prison labor.
  - Students from institutions of higher learning.
  - Volunteers.

#### Confirmed.

#### 4.1.15. Agency Ordering Procedures

Confirmed. Maxim will adhere to the State and its agencies' ordering procedures.

#### 4.1.16. Absent Temporary Workers

4.1.16.1. All Vendors (including CNA) must notify the West Virginia State Agency immediately upon learning that a Temporary Employee will be tardy or will be absent from work. The Vendor must instruct its employees that they must report absences to the Vendor and Vendor will communicate the absence to the State Agency. Failure to notify the State Agency of an absent employee is grounds to move on to the next bidder to fill the position. Information for Temporary Employees supplied through the CAN should be reported to the CNA and the CNA will report the absence to the State Agency. Note: It is strongly recommended to the Vendors that they check with each temporary worker one day prior to the beginning of the assignment to verify the start date. Vendors with a high percentage of "no shows" or a history of sending unacceptable temporary workers may be removed from the contract.

Confirmed. Maxim will maintain communication with the State agencies in case of late arrivals, absenteeism or other issues related to our temporary staff. Maxim will make all efforts to notify the State agencies in advance of such events, when possible, and attempt to offer replacements.

#### 4.1.17. Removing a Temporary Worker

4.1.17.1. Whenever a Temporary Employee is to be relieved of duties, the West Virginia State Agency shall notify the Vendor. Whenever this removal is due to behavior and/or other unacceptable problem, the Vendor shall assist the State Agency in retrieving the electronic pass card whenever one has been issued.

Confirmed. In the event an employee replacement is required, Maxim's representative to the State will be available 24/7 to manage this process and assign a replacement employee as soon as possible. The State benefits from having the ability to directly discuss any staffing matters with a representative per our no voicemail policy.

#### 4.1.18. Solicitation for Temporary Employee's

4.1.18.1. Vendor shall not solicit work from the West Virginia State Agencies. When the need arises for a Temporary Employee, the State Agency shall make the necessary contact. Solicitation for work for temporary workers is strictly prohibited.

Confirmed.

#### 4.1.19. Hiring of Temporary Workers/Credit Applications

- 4.1.19.1. There shall be no fee incurred by the State of West Virginia if an Agency decides to hire a Temporary Employee into a permanent position.
- 4.1.19.2. Vendor shall not require a credit application to be completed by any State Agency.
- 4.1.19.3. Vendor shall not request nor require any additional forms, policy statements, etc. to be signed by any State Agency.
- 4.1.19.4. No additional terms and conditions shall be requested or required by Vendors to any State Agency for any position filled through this contract.

Confirmed.

# 4.1.20. Temporary Worker's Job Classifications (job description and requirements will be provided as Attachment\_1).

4.1.20.1 Accounting Technician 2	4.1.20.2 Administrative Services Assistant 1	4.1.20.3 Administrative Services Assistant 2
4.1.20.4 Cook	4.1.20.5 Custodian	4.1.20.6 Data Entry Operator 2
4.1.20.7 Executive Secretary	4.1.20.8 Groundskeeper	4.1.20.9 Health Service Worker
4.1.20.10 Laboratory Assistant 3	4.1.20.11 Laborer	4.1.20.12 Mail Runner
4.1.20.13 Office Assistant 2	4.1.20.14 Office Assistant 3	4.1.20.15 Paralegal
4.1.20.16 Parking Attendant	4.1.20.17 Word Processor	

Maxim proposes to provide the State with the following temporary staffing services.

4.1.20.1 Accounting Technician 2	4.1.20.2 Administrative Services Assistant 1	4.1.20.3 Administrative Services Assistant 2
4.1.20.7 Executive Secretary	4.1.20.14 Office Assistant 3	4.1.20.6 Data Entry Operator 2
4.1.20.10 Laboratory Assistant 3	4.1.20.13 Office Assistant 2	4.1.20.9 Health Service Worker

# **PRICING NARRATIVE**

Maxim's proposed pricing (provided in the fee table below) is an all-inclusive hourly rate that encompasses costs associated with employing and staffing the most experienced and competent medical professionals in the industry, as well as providing the State with exceptional customer service at both the local and corporate levels. Our proposed hourly rate incorporates the following:

- Professional Development training sessions/programs
- Employees' annual salaries, including paying local, state, and federal taxes.
- Employees' healthcare benefits (medical, dental, vision, and life insurance).
- Customized reporting and invoicing
- Recruiting, screening, and credentialing process (criminal background check, fingerprinting, TB test, physical, and drug testing, if applicable).
- Around-the-clock, 24/7/365 coverage and availability

Maxim understands that in order to provide high quality and dedicated services to the State, we must employ the most experienced professionals in the healthcare industry, and that we must treat our employees with the utmost respect and compensate them appropriately. We provide our employees with competitive wages based on the local marketplace's living wage standards and the national Consumer Price Index (CPI).

We also cover our employees' general and professional liability, malpractice, and unemployment insurance, as well as pay all local, state, and federal taxes. For full-time employees (those working more than 30 hours per week) Maxim also offers an aggressive benefits package that includes medical, dental, vision, and life insurance. Maxim prides itself on delivering exceptional, cost – efficient healthcare services. Our proposed pricing reflects Maxim's commitment to upholding quality while simultaneously remaining competitive in the healthcare marketplace.

\*Maxim's pricing is all inclusive; therefore, there are no extra costs for training, consultation, materials, equipment, travel, subcontracts, program management overhead other than salaries, etc.

Please see Pricing Sheet

#### **REGION 1:**

NOTE: If you do not cover entire region, enter XX below the counties where you do supply temporaries.

/

#### REQUEST FOR QUOTATION CRFQ SWC200000004 TEMP21 Temporary Staffing Services

lancock	Brooke	Ohio	Marshall	Wetzel	Monongalia	Marion	Harrison	Dodridge	Gilmer	Pleasants	Calhoun	Wirt	Wood	Tyler	Ritchi
	Classif	ication		Worke	er Pay Rate	Withhol	ding Rate	Overhea	d Rate	Total	Rate*				-
	Accounting	Technician	2	\$	18.00	\$	3.33	\$	8.37	\$	29.70				
Admir	nistrative Se	ervices Assi	stant 1	\$	15.00	\$	2.78	\$	6.97	\$	24.75	E.			
Admir	nistrative Se	ervices Assi	stant 2	\$	18.00	\$	3.33	\$	8.37	\$	29.70				
Cook			\$		\$		\$	4	\$	-					
Custodian			\$	-	\$		\$		\$	-	5				
	Data Entry	Operator2		\$	18.00	\$	3.33	\$	8.37	\$	29.70				
		Secretary		\$	25.00	\$	4.63	\$	11.37	\$	41.00				
Groundskeeper			\$		\$	-	\$		\$	-	1				
		vice Worke		\$	20.00	\$	3.70	\$	15.30	\$	39.00				
		Assistant 3	3	\$	30.00	\$	5.55	\$	12.45	\$	48.00				
		orer		\$ - \$		-	\$	-	\$	-					
		Runner		\$		\$	-	\$	-	\$					
		ssistant 2		\$	18.00	\$	3.33	\$	8.37	\$	29.70				
		ssistant 3		\$ 21.00 \$				\$ 9.76 \$		1					
		legal		\$	-	\$	-	\$	-	\$	-				
					-		÷.,		-		-1	1			
	Word P	rocessor		\$	-	\$	-	\$		\$	÷	in the			
	Parking Word P should ent	Attendant rocessor		\$ \$ Withhold	- - ing Rate + Ove	\$ \$ rhead Rate	-	\$	-	\$	- - alculate.				
Contact Person: Bran Phone #: Fax #:				an McGee 410-910-1	Staffing Servi , Regional Con 500 ealth.com										
		1	11/1												
	Signature:	10	1////	// /											

#### **REGION 2:**

NOTE: If you do not cover entire region, enter XX below the counties where you do supply temporaries.

1

#### REQUEST FOR QUOTATION CRFQ SWC200000004 TEMP21 Temporary Staffing Services

rhead Rate 8.37 \$ 6.97 \$ 8.37 \$ - \$ - \$ 0.07 \$	Total Rate* 29.70 24.75 29.70 -	
6.97 \$ 8.37 \$ - \$ - \$	24.75 29.70 -	
8.37 \$ - \$ - \$	29.70	
- \$ - \$	-	
- \$		
0.07		
8.37 \$	29.70	
11.37 \$	41.00	
- \$		
15.30 \$	39.00	
12.45 \$	48.00	
- \$	-	
	-	
- \$	-	
	- \$ 15.30 \$ 12.45 \$ - \$ 8.37 \$ 9.76 \$ - \$ - \$	-       \$       -         15.30       \$       39.00         12.45       \$       48.00         -       \$       -         -       \$       -         -       \$       -         8.37       \$       29.70         9.76       \$       34.65         -       \$       -         \$       -       \$         -       \$       -         \$       -       \$         -       \$       -

#### **REGION 3:**

NOTE: If you do not cover entire region, enter XX below the counties where you do supply temporaries.

#### REQUEST FOR QUOTATION CRFQ SWC200000004 TEMP21 Temporary Staffing Services

Lewis	Upshur	Randolph	Pendelton	Hardy	Grant	Hampshire	Mineral	Morgan	Berkeley	Jefferson	Tucker	Barbour	Taylor	Preston	
	Classi	fication		Worke	r Pay Rate	Withhold	ling Rate	Overhe	ad Rate	Total	Rate*				-
	Accounting	Technician	2	\$	18.00	\$	3.33	\$	8.37	\$	29.70				
		ervices Assi		\$	15.00	\$	2.78	\$	6.97	\$	24.75				
Admi	nistrative S	ervices Assi	stant 2	\$	18.00	\$	3.33	\$	8.37	\$	29.70				
	С	ook		\$	-	\$	-	\$	1	\$					
	Custodian Data Entry Operator2			\$	\$ - \$ -				1	\$	-				
Data Entry Operator2				\$ 18.00 \$ 3.3				\$	8.37	\$	29.70				
Executive Secretary Groundskeeper Health Service Worker				\$	25.00	\$	4.63	\$	11.37	\$	41.00				
Groundskeeper			\$	-	\$	-	\$	-	\$	-					
	Health Ser	rvice Worke	r	\$	20.00	\$	3.70	\$	15.30	\$	39.00				
	Laboratro	y Assistant 3	3	\$	30.00	\$	5.55	\$	12.45	\$ 48.00					
	La	borer		\$	-	\$		\$		\$ -					
		Runner		\$	-	\$ -		\$	-	\$ -					
	Office A	Assistant 2		\$	18.00	\$ 3.33		\$	8.37	\$ 29.70					
		Assistant 3		\$	21.00	21.00 \$ 3.89			9.76						
	Par	alegal		\$		- \$ -		\$	-	\$ -					
	Parking	Attendant		\$	¥.	\$	-	\$	-	\$ -					
	Word I	Processor		\$	-	\$		\$	(÷. 1	\$	÷	1			_
Ven Conta	should ent		Maxim H Brand	lealthcare an McGee,	ng Rate + Ove Staffing Serv Regional Co	ices, Inc.	and the To	tal Rate bo	ox will auto	matically ca	lculate.				
Fax #:				410-910-15 ee@maxh											
	Signature:		AIIAII					Date			4-Jun-20				

#### **REGION 4:**

NOTE: If you do not cover entire region, enter XX below the counties where you do supply temporaries.

1

## REQUEST FOR QUOTATION CRFQ SWC200000004 TEMP21

Temporary Staffing Services

Braxton	Clay	Nicholas	Fayette	Raleigh	Wyoming	McDowell	Mercer	Summers	Greenbrier	Pocahontas	Wesbster	Monroe	
	Class	ification		Worke	Pay Rate	Withhold	ding Rate	Overhe	ead Rate	Total R	late*		
	Accounting	g Technician	2	\$	18.00	\$	3.33	\$	8.37	\$	29.70		
Admir	nistrative S	Services Assis	stant 1	\$	15.00	\$	2.78	\$	6.97	\$	24.75	1	
Admir	nistrative S	Services Assis	stant 2	\$	18.00	\$	3.33	\$	8.37	\$	29.70		
		Cook		\$	1	\$	-	\$	-	\$	-		
		stodian		\$		\$	-	\$	-	\$	-		
		ry Operator2		\$	18.00	\$	3.33	\$	8.37	\$	29.70		
		ve Secretary		\$	25.00	\$	4.63	\$	11.37	\$	41.00		
		ndskeeper	-	\$		\$		\$		\$	-		
		rvice Worker		\$	20.00	\$	3.70	\$	15.30	\$	39.00		
		by Assistant 3	}	\$	30.00	\$	5.55	\$	12.45	\$	48.00		
		borer		\$	-	\$	4	\$	-	\$	-		
		Runner		\$	-	\$	+	\$	-	\$	-		
		Assistant 2		\$	18.00	\$	3.33	\$	8.37	\$	29.70		
					21.00		3.89				34.65		
					-		-			M	-		
					-						-		
	Word	Processor	A second second	\$		Ş	-	\$	-	Ş	-		
Vendor s	Office / Par Parking Word	Assistant 3 ralegal Attendant Processor	orker Rate +	\$ \$ \$ \$	21.00 - - -	\$ \$ \$ \$	3.89 - - -	\$ \$ \$ \$	9.76 - - -		34.65 - - -		
	-		Brand										 

EXHIBIT A



# **CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

THIS CERTIFICATE BUSINESS AND ARATERS OF INFORMATION ONLY AND COMPERS NO RIGHTS UPON THE CERTIFICATE MOURLES THIS COMPARED AND THE CERTIFICATE MOURLES OF THE FULCES OF AND THE CERTIFICATE MOURLES OF AND THE MOURLES OF AND THE MOURLES OF AND THE MOURLES OF AND THE MOULD A				-						-		21/2020
IMPORTANT: If the certificate holds is an ADDITIONAL INSURED, the policy(ise) must be endorsed. If SUBROATION IS VARED, subject to the certificate holds in lieu of such endorsement (A standard or sement) (A standard or sement)).           Importance of such endorsement(A).           Subject to the endorseement (A).           Subject to the endorseement(A).           Subject to the endorseement(A).           Subject to the endorseement (A).           Subject to the endorseement (A).           Subject to the endorseement(A).           Subject to the endorseement (A).	C B	ERT ELO	IFICATE DOES NO <sup>-</sup> W. THIS CERTIFIC	T AFFIRMATIVE ATE OF INSUR	LY O	r ne E doe	GATIVELY AMEND, EXTER	ND OR	ALTER THE C	OVERAGE A	AFFORDED BY THE POLICIES	5
Processing           A 19010           Model and the second	IN	IPOI	RTANT: If the certif	ficate holder is a	an AD	DDITI	ONAL INSURED, the polic					
Non-one of the process	C	ertifi	cate holder in lieu	of such endorse	emen	t(s).		000174	~~			
ALCULT PAIL (INFERT, 100       Image: Information         Billiding 3, Suite 311       Research       Number 2, 2000         Research       PA       19010         INSURED       Insulance 3, ACE American Ins. Co.       2223/623         NEWLED       Insulers 1, ACE American Ins. Co.       22657         NUMBER 2, Commerce Instructure Instruc	_							NAME:	KIISLA .		EAY	
Building 3, puice 311       Housessing Arrowses courses       Nace         Newsendo       PA 19010       Housessing Arrowses courses       Nace 5         Newsendo       PA 19010       Housessing Arrowses courses       Nace 5         Newsendo       Pasters ACE American Ins. Co.       222667         Newsendo       Nace 5       Pasters ACE American Ins. Co.       222667         Insurance 1       No. 2 1046       No. 2 1046       No. 2 1046       No. 2 1046         Columbia       No. 2 1046       No. 2 1046       No. 2 1046       No. 2 1046         Columbia       No. 2 1046       No. 2 1046       No. 2 1046       No. 2 1046         Numbers I:       No. 2 1046       No. 2 1046       No. 2 1046       No. 2 1046         Numbers I:       No. 2 1046       No. 2 1046       No. 2 1046       No. 2 1046         Numbers I:       Numbers I:       Numbers I:       Numbers I:       Numbers I:         Numbers I:       Numbers I:       Numbers I:       Numbers I:       Numbers I:         Numbers I:       Numbers I:       Numbers I:       Numbers I:       Numbers I:         Numbers I:       Numbers I:       Numbers I:       Numbers I:       Numbers I:         Numbers:       Internet I:       N			-					(A/C, No	, Ext): (010)		(A/C, No): (610)526	-2021
Rosemont         PA         19010         INSURE A: LLoyda of London         2623/523           NSURE Rait Realthoare Staffing Services, Inc.         The Staffing Services, Inc.         22667           727 Lee DePorest Drive         ND         21046         NSURE R:         1           NSURE R:         Insurance ()         ND         21046         NSURE R:         1           NSURE R:         Insurance ()         ND         21046         NSURE R:         1           NSURE R:         Insurance ()         ND         21046         NSURE R:         1           NSURE R:         Insurance ()         NSURE R:         1         1         1           NSURE R:         Insurance ()         NSURE R:         NSURE R:         1         1           NSURE R:         Insurance ()         NSURE R:         NSURE R:         1         1         1           NSURE R:         Insurance ()         NSURE R:			-					ADDRE	ss: certs@a	ltuspartne	ers.com	
NEWED         Instant A DE 2 Johnson         Description           Maxim Healthcare Staffing Services, Inc.         Inspect of Lange 1, CC American The Co.         2267           Askim Healthcare Staffing Services, Inc.         Inspect of Lange 1, CC American The Co.         2267           Columbia         ND 21046         Inspect of Lange 1, CC American The Co.         2267           Columbia         ND 21046         Inspect of Lange 1, CC American The Co.         2267           Columbia         ND 21046         Inspect of Lange 1, CC American The Co.         2267           Columbia         ND 21046         Inspect of Lange 1, CC American The Co.         2267           This Ist Columbia         ND 21046         Inspect of Lange 1, CC American The Columbia Col			2 .		10							
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LTM: OF MANAGE:       INSP       WOD       POLICY NUMBER       (MMODYYYY)       LUMIS         X       COMMENCIA GENERAL LUBBITY       A       COMMENCIA GENERAL LUBBITY       \$ 3,000,000       \$ 100,000         A       X       CLAMESHARE       OCCUR       \$ 10,000       \$ 100,000         A       X       CLAMESHARE       OCCUR       \$ 100,000         B       X       CLAMESHARE       S 1,000,000       \$ 100,000         B       X       COMMEND SINGLE LIME       \$ 1,000,000         B       ALLOWED       SCHEDULED       \$ 3,000,000         HERO AUTOS       SCHEDULED       \$ 3,000,000       \$ 3,000,000         Y       AUXONED       SCHEDULED       \$ 3,000,000       \$ 1,000,000         A       ALLOWED       SCHEDULED       \$ 3,000,000       \$ 1,000,000         A       SCHEDULED       \$ 1,202,200       \$ 1,302,200       \$ 1,302,200       \$ 000UX NULTY (Pe promo) \$ \$ 0,000,000         A       MUMENTY       \$ 1,200,000       \$ 000UX NULTY (Pe promo) \$ \$ 0,000,000	С	ERTI	FICATE MAY BE ISSU	ED OR MAY PERT	TAIN, '	THEI	NSURANCE AFFORDED BY T	HE POL	ICIES DESCRI	BED HEREIN I		5
x     COMMERCAL GEREAL LABUTY x     c.A.MOS-MADE     OCCUR     3.000,000       x     x     C.A.MOS-MADE     OCCUR     s     3.000,000       y     3.000,000     STR     S.000,000     STR     S.000,000       GENLAGGREGATE LUMT.PPLIES PER. X     PRISO7813     01/29/2020     11/30/2020     S.000,000       AVTONDUEL LABUTY     B     S.000,000     S.000,000       AVTONDUEL LABUTY     B     AVTONDUEL LABUTY     S.000,000       AVTONDUEL LABUTY     B     S.000,000     S.000,000       AVTONDUEL LABUTY     B     B     S.000,000       A VATON     AVTONDUEL LABUTY     B     B       A AVTON     AVTONDUEL LABUTY     B     B       A AVTOND     C.COURTS LABUTY     S     S       A LUMBRELLA LAB     C.COURTS LABUTY     S     S       A LUMBRELLA LAB     C.COURTS LABUTY     S     S       A LUMBRELLA LAB     C.COURTS LABUTY     S     S       A LUMBRELA LAB     C.COURTS LABUTY     S     S       B MORRETOR LABUTY     N/A     C.GEGASASS L	INSR LTR		TYPE OF INSUR	ANCE		SUBR WVD	POLICY NUMBER			POLICY EXP	LIMITS	
A       X       CAMBRANDE       OCCUR       PREUMOSSIE       Inversion       \$ 1.00,000         X       SJ,000,000       SIR       PREUMOSSIE       PREUMOSSIE       Inversion       \$ 1.00,000         B       AVATO       Reclusion       PREUMOSSIE       SCHEDULED       S 1.000,000         B       AVATO       SCHEDULED       SCHEDULED       Reclusion       S 1.000,000         X       MONORE       SCHEDULED       RE3285645 (Omed Auto)       RE3285662       II/30/2013       II/30/2013       BODILY NURY (Per precode)       S 1.000,000         X       MARCHARMONE       SCHEDULED       RE3285663 (Omed Auto)       RE3		х	COMMERCIAL GENERA									3,000,000
A       Difference	A		X CLAIMS-MADE	OCCUR								100,000
GERLAGGREGATE LIMIT APPLIES PER.     Products     GERLAGGREGATE LIMIT APPLIES PER.     3,000,000       OTHER:     PRODUCTS - COMPORAGE S     3,000,000       ANTOMOSEL LABILITY     B     B     ALTON       B     X LAVONED     SCHEDULED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     SCHEDULED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     SCHEDULED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     AUTOS WED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     AUTOS WED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     CALMAGRADE     BIS2285645 (Owned Auto)     BIS2285645 (Owned Auto)       B     X LAVONED     CALMAGRADE     BIS2285645 (Owned Auto)     BIS285662 (Owned Auto)   <		х	\$3,000,000 SIR				PH1907813		01/29/2020	11/30/2020	MED EXP (Any one person) \$	10,000
X       POLICY       PEO       LOC       Boolusion       Broducts-COMPORAGE       \$ 3,000,000         H       Autonoosile Liability       HI25285645 (Owned Auto)       NUMPY (Prepreson)       \$         B       Autonoosile Liability       HI25285645 (Owned Auto)       HI25285662       11/30/2019       HI/30/2020       BOOLV: NULPY (Prepreson)       \$         A       Autonoosile       Autono       SCHEDULED       HI25285662       11/30/2019       HI/30/2020       BOOLV: NULPY (Prepreson)       \$         A       MREELALIAB       OCCUR       X       Autono       SCHEDULED       HI25285662       HI1/30/2019       HI/30/2020       BOOLV: NULPY (Prepreson)       \$         A       MREELALIAB       OCCUR       PRIDOCT       HI25285662       HI1/30/2020       HI/30/2020       HI											PERSONAL & ADV INJURY \$	1,000,000
Automodel       Loc       Scheduler       Schouler       Schouler <t< td=""><td></td><td>GEN</td><td></td><td>PLIES PER:</td><td></td><td></td><td></td><td></td><td></td><td>Products</td><td>GENERAL AGGREGATE \$</td><td>3,000,000</td></t<>		GEN		PLIES PER:						Products	GENERAL AGGREGATE \$	3,000,000
ATTOMOBILE LABILITY       Image: Content of the second of th		x	POLICY JECT	LOC						Exclusion		3,000,000
B       Arv AUTO       ALLOWNED       SCHEDULED         ALLOWNED       SCHEDULED       AUTOS       SCHEDULED         ALLOWNED       SCHEDULED       AUTOS       SCHEDULED         ALLOWNED       SCHEDULED       NOTOS       SCHEDULED         ALLOWNED       SCHEDULED       NOTOS       SCHEDULED         AUTOS       X       NOTOS       SCHEDULED         AUTOS       X       NOTOS       SCHEDULED         AUTOS       X       NOTOS       SCHEDULED         AUTOS       X       MOTOS       SCHEDULED         A       CALMARA       OCCUR       REXCESS LAB       SCHEDULED         A       CALMARA       CLARA       PH1907813       01/29/2020       11/30/2020       EACH OCCURRENCE       S       10,000,000         A       C66043865 (AOS)       CGMERATION       SCHEDULED       SCHEDULED       S       1,000,000         AD PROFERSTERIOR       NAMERELACULADED?       Y/N       N/A       C66043800 (WZ)       11/30/2019       11/30/2020       Sch00.000 per dam         B       PERCENTERDARANNERKECULTURE // MMARA       PH1907813 (\$4K SIR)       01/29/2020       11/30/2020       Sch00.000 per dam         DESCRIPTION OF OPERATIONS /LOCATIONS /LOCATIONS												1 000 000
B       X       ALL CONNED       SCHEDULED       HITOS       SCHEDULED       HITOS       AUTOS       SCHEDULED       HITOS       SCHEDULED       HITOS       SCHEDULED		AUI					W2F28F64F (Ormed Auto)				(Ea accident)	1,000,000
AUIOS       AUIOS       AUIOS       AUIOS       AUIOS       AUIOS       Incoded       Inc	в	v	ALL OWNED	SCHEDULED					11/20/2010	11/20/2020		
Implementation       Imple			v	NON-OWNED			H25265662		11/30/2019	11/30/2020	PROPERTY DAMAGE (\$	
X       UMBRELLALIAB       OCCUR       PH1907813       01/29/2020       11/30/2020       EACH OCCURRENCE       \$       10,000,000         A       EXCESS LIAB       X       CLAIMS-MADE       PH1907813       01/29/2020       11/30/2020       EACH OCCURRENCE       \$       10,000,000         A       DED       RETENTION 3       C66043885 (AOS)       S       S       0       EACH OCCURRENCE       \$       10,000,000         A       POSCOMPENSATION (Mandatory in NH)       C66043885 (AOS)       C66043885 (AOS)       EL EACH ACCIDENT       \$       1,000,000         B       MORENETOPRATENERVENTURE VIEW       Y/N       N/A       C66043800 (WT)       11/30/2020       EL EACH ACCIDENT       \$       1,000,000         B       UNSACESCHE UNDER       VIEW       N/A       C66043800 (WT)       11/30/2020       EL DISEASE - EACH/LOYEE \$       1,000,000         A       Professional Liabiltity       PH1907813 (\$4M STR)       01/29/2020       11/30/2020       \$4,000,000 per delm       \$       4,000,000 per delm <td< td=""><td></td><td></td><td>HIRED AUTOS</td><td>AUTOS</td><td></td><td></td><td></td><td></td><td></td><td></td><td>(Per accident)</td><td></td></td<>			HIRED AUTOS	AUTOS							(Per accident)	
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BID RECEIVING LOCATION	- MAR	le al e a s	
BID CLERK			
DEPARTMENT OF ADMINISTRATION			
PURCHASING DIVISION			
2019 WASHINGTON ST E			
CHARLESTON	WV	25305	
US			

#### VENDOR

Vendor Name, Address and Telephone Number: Maxim Healthcare Staffing Services, Inc. 7227 Lee Deforest Drive, Columbia, MD 21046 410-910-1500

 FOR INFORMATION CONTACT THE BUYER

 Mark A Atkins

 (304) 558-2307

 mark.a.atkins@wv.gov

 Bandan McGee

 Signature X

 Bandan McGee

 Regional Controller

 FEIN # 83-2976157

 DATE

 June 24, 2020

FORM ID : WV-PRC-CRFQ-001

#### ADDITIONAL INFORMATION:

#### ADDENDUM\_1

Addendum\_1 is issued for the following:

1. To publish the Purchasing Division's response to the questions submitted by Vendors during the Technical Questioning period.

No other changes made.

The West Virginia Purchasing Division is soliciting bids to establish a statewide open-end contract for 17 specific temporary job classifications commonly required by State Agencies, per the attached documents.

INVOICE TO		SHIP TO				
ALL STATE AGENCIES		STATE OF WEST VIR				
VARIOUS LOCATIONS AS INDICATED BY ORDER		VARIOUS LOCATIONS AS INDICATED BY ORDER				
No City	WV 99999	No City	WV 99999			
US		US				

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	TEMPORARY EMPLOYEE SERVICES	0.00000	JOB		

Comm Code	Manufacturer	Specification	Model #	
80111600		1980 P. B. T. C. C. P.	10 1 X	

#### **Extended Description :**

TEMPORARY EMPLOYEE SERVICES:

Note: Vendor shall use Exhibit\_A Pricing Page(s) for bid pricing. If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.

SCHEDUL	E OF EVENTS	
1		

LineEventEvent Date1Technical Questions due by 10:00 am EDT2020-06-16

# SOLICITATION NUMBER: CRFQ 0212 SWC200000004 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ 0212 SWC200000004 ("Solicitation") to reflect the change(s) identified and described below.

## **Applicable Addendum Category:**

- [] Modify bid opening date and time
- [] Modify specifications of product or service being sought
- [X] Attachment of vendor questions and responses
- [] Attachment of pre-bid sign-in sheet
- [] Correction of error
- [] Other

#### **Description of Modification to Solicitation:**

1. To publish the Purchasing Division's response to the questions submitted by Vendors during the Technical Questioning period.

No other changes made.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

#### **Terms and Conditions:**

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

- **Question #1:** Please share the headcount for temporary employees currently working with the State under this contract.
- **Response #1:** The Purchasing Division does not have access to this information. Temporary staffing positions are requested at time of need by numerous state agencies.
- **Question #2:** Would it be possible for the State to list the most frequently used temporary positions by the State?
- **Response #2:** Please see response #1.
- Question #3: What is the annual spend for this contract?
- **Response #3:** Due to the various end users of this contract, the Purchasing Division does not have the actual spend amounts available. The State estimates yearly spend amounts in excess of one (1) million dollars per contract year.

Question #4: What will be the estimated budget for this contract?

**Response #4:** The State does not provide budget amounts for solicitations.

Question #5: How many vendors will be awarded as a result of this solicitation?

**Response #5:** Please refer to specification section 5.1 Contract Award for this information.

Question #6: What is the average temporary staff's tenure?

**Response #6:** Staffing needs are determined by each agency using the contract. The State permits delivery orders from each agency to last up to one year. If the agency determines the staffing need to continue, then a new delivery order will be created for up to the one-year term limit following the delivery order guidelines established in the contract.

Question #7: Is drug testing required? If so, 5 panel or 10 panel?

**Response #7:** Please refer to specification section 4.1.7.1 and 4.1.7.2. Panel requirements will be determined by the agency when needed.

Question #8: Is there any preference given to local vendors?

#### **Response #8:** Please refer to section 15 and 15a in the "Instructions to Bidders" document.

- Question #9: What gaps are you looking to fill that current vendors didn't provide? if none, have you been satisfied with services provided by your current vendors?
- Response #9: No gaps. The State does not offer subjective comments on previous contracts.
- **Question #10:** Does the State expect any active contingent personnel to be transitioned to the new talent supplier? If so, how many resources are in the affected population?
- Response #10: No. Talent will not be transitioned. Delivery orders are valid up to a maximum of one year from the start date of the temporary worker. At the end of the delivery order term, the agency will be required to issue a new delivery order if the staffing need continues to exist.

Question #11: Does the State have tenure limits for contingent labor? If so, how are they enforced?

Response #11: See response #6.

Question #12: What is the State's expected invoicing schedule (weekly, bi-weekly, monthly)?

**Response #12:** Please refer to Item #14 Payment in Arrears located in the General Terms & Conditions.

Question #13: Does the State currently utilize (or plan to utilize post-RFP award) a Master Services Provider (MSP) or a Vendor Management System (VMS)? If yes, are there associated fees that we should be taking into account when assessing our pricing capabilities?

**Response #13**: No. The State does not utilize a MSP or VMS plan.

Question #14: Are there additional transactional costs related to the State's organization (e.g., program/VMS fees) we should take into account when assessing our pricing?

Response #14: The WV Purchasing Division requires an annual Vendor Registration fee of \$125.00 dollars prior to the awarding of a contract. More information may be obtained from the Purchasing Division's website at:

https://www.state.wv.us/admin/purchase/vrc/default.html

Vendors must also be compliant with other State Agencies such as the WV Secretary of State, Tax, Workers Comp, etc.

Question #15: Please describe any overriding factors that tend to impact pay rates, length of assignments, or bill rates at your organization, such as federal/state acts, union requirements, and/or the State guidelines?

Response #15: Please refer to all solicitation documents published with this RFQ.

Question #16: Does the State have mandatory PTO for contingent labor? If so, what is the expectation and does the State want this billed separately or factored into the markup/bill rate?

**Response #16:** No Paid Time Off is available for staffing supplied under this contract. Please refer to the specifications for related information.

Question #17: Will the State be providing all equipment and workspaces needed for office-based positions?

Response #17: Yes.

Question #18: What personal protection equipment (PPE) is required by the State and for which roles? What equipment is provided by the State versus what the vendor needs to provide? Will PPE be billed at cost to the State?

Response #18: Any Agency requesting a temporary staff worker should provide their necessary PPE requirements and list what they will supply the temporary worker. No additional PPE charges may be billed to the agency to fulfill the PPE requirements. See Item #17 "ADDITIONAL FEES" located in the General Terms & Conditions document for additional information.

Question #19: What is the State's experience with overtime as a percent (%) of total hours billed?

Response #19: This information is not available.

Addendum\_1

Question #20: We understand that the contract will be awarded for an initial one-year period, with the State's option to renew for three additional 1 year periods. Will there be any consideration for pricing increases for the optional three 1 year periods?

**Response #20:** Please refer to specifications section 4.1.3 Fee Adjustment.

- Question #21: Will all selected vendors receive the order at the same time? If not, with the award to potential multiple vendors, can you provide your process to deliver orders to the vendors? What will define your process lowest price or fastest processing of the order?
- **Response #21**: Contracts will be awarded at the same time. Please refer to specification section 4.1.15 Agency Ordering Procedures and specification 5.1 Contract Award.
- Question #22: To ensure FCRA compliance, it is our company's policy to provide clients with an attestation of completion of background check pursuant to client's requirements, but not the actual results. Will the State accept letters of attestation in lieu of actual background check results?
- **Response #22:** The State will not accept letters of attestation in lieu of the actual background check results. Please refer to Item #41 "BACKGROUND CHECK" located in the General Terms & Conditions document for additional information.
- **Question #23:** Will WBE/MBE/DBE certifications from states other than Michigan be acceptable in this bid?
- **Response #23**: Please refer to item 16 Small, Women-owned, or Minority-owned Businesses located in the Instructions to bidders document.
- Question #24: If government-mandated costs or expenses are enacted during the contract term, will respondents be allowed to request rate increases to cover these higher rates?

**Response #24**: Please see response #20.

Question #25: At what point in the RFP process would you like an ACORD proof of insurance document?

**Response #25:** Please refer to Section 8: "Insurance" located in the General Terms & Conditions.

- Question #26: Pricing Form- For all of the 4 Regions, it appears that the pricing form for the counties located at the complete right of the form do not have the ability to auto-calculate. Is this the proper state of the form or will there be changes?
- **Response #26**: This is the proper state of the pricing pages.
- **Question #27:** What documents does the State require from a vendor in order to properly submit a bid for this RFP?
- **Response #27:** Any document or information required to be submitted with the bid are identified in the solicitation documents. Please refer to item #23 "WITH THE BID REQUIREMENTS" located in the Instruction to Bidders document for additional information.

Question #28: What is the estimated budget for this RFQ? If unknown, please specify previous spending.

**Response #28:** Please see Response #3 and Response #4.

Question #29: Is this a single or multiple award RFQ?

Response #29: Multiple. Also see Response #5.

Question #30: Is this a new requirement? If not, please provide the current vendor(s) providing the service and how are the current services being procured? Apart from end of tenure, is there any other reason to release this solicitation? Are there any pain points?

**Response #30:** Please refer to Specification section 1 Purpose and Scope.

Question #31: Please provide the total number of temporary staffs on current assignments? Provide the job classification of each worker, vendor assigning the temporary employee, and the pay/bill rate for the temporary employee.

**Response #31:** Please refer to Response #1 and #2 and #30.

Question #32: Please provide a copy of the proposal of all current vendors providing temporary staffing, including rate/cost sheets.

Response #32: Please see Response #30.

Addendum\_1

Question #33: What are the most frequently used job categories in the subject matter RFQ?

Response #33: Please see Response #1.

Question #34: What is the average length of the assignment?

**Response #34**: The Purchasing Division does not have this information. See Response #10 for additional information.

Question #35: List of benefits current employees receiving from the incumbent.

Response #35: The Purchasing Division does not employee benefit information.

Question #36: List of client mandates holidays?

Response #36: WV Code §2-2-1 specifies State holidays. You may review these at https://law.justia.com/codes/west-virginia/2011/chapter02/article2/2-2-1/

Question #37: List of vacation and holidays current employees receiving from the incumbent.

**Response #37**: Per Specification section 4.1.2.2 temporary staffing employees may be required to work holidays. The requirements will be listed by the State agency requesting the temporary worker.

Question #38: What is Mandate Living Wage and Supplemental benefits?

Response #38: WV minimum wage and related information can be viewed on the WV Division of Labor website: <u>https://labor.wv.gov/Wage-Hour/Minimum\_Wage/Pages/Minimum-Wage-and-Maximum-Hour-FAQs.aspx</u>

Question #39: Details on benefits package current incumbent providing temp staff.

Response #39: See Response #35.

Question #40: Is there any preference to local vendor?

Response #40: See Response #8.

Addendum\_1

Question #41: Is it mandatory to take SMALL, WOEMEN-OWNED, OR MINORITY-OWNED BUSINESSES as sub-contractor? If yes, how much weightage will be given in proposal evaluation?

Response #41: No.

Question #42: Can you provide specific format for RFQ?

Response #42: Do not understand the question. Everything required for a solicitation response is listed in the RFQ documents.

Question #43: Can you please provide the list of forms/attachments we need to attach with the proposal?

Response #43: See Response #27:

Question #44: Do we need to provide live or sample resumes with each job title listed in the solicitation? If yes, how much per job title?

Response #44: Resumes are not required in this RFQ.

Question #45: Do we need to submit Disclosure of Interested Parties to Contracts form with the proposal?

Response #45: See Response #27.

Question #46: Do you anticipate extending the bid due date?

Response #46: Not at this time. Any change will be communicated by Addenda.

Question #47: What additional details are you willing to provide, if any, beyond what is stated in bid documents concerning how you will identify the winning bid?

Response #47: Job classifications will be awarded by region to the lowest responsible bidder meeting all mandatory specifications.

Question #48: Was this bid posted to the nationwide free bid notification website at www.mygovwatch.com/free?

Response #48: No.

Question #49: Other than your website, where was this bid posted?

Response #49: The Purchasing Division uses the WV Vendor Self Service Portal for bid notifications. The web link is <a href="https://prod-fin-vss.wvoasis.gov/webapp/prdvss11/AltSelfService">https://prod-fin-vss.wvoasis.gov/webapp/prdvss11/AltSelfService</a>

Question #50: This is in regards to the subject mentioned RFP. We would like to confirm if there is any possibility for portal submission if the proposals.

Response #50: Bids may be uploaded on the WV Vendor Self Service Portal. See Response #49 for the web link.

Question #51: From the Pricing Page template, please define Withholding Rate.

Response #51: Please see Specification section 2.6 for the definition.

Question #52: How many suppliers are you looking to award this business to?

Response #52: Please refer to Specification section 5.1 Contract Award.

**Question #53:** What is the biggest determining factor in your decision making process? **Response #53:** Lowest Bid meeting all mandatory specifications.

Question #54: What was the spend for Contingent/Temporary Labor in 2019? Response #54: Please see Response #3.

Question #55: What is the average duration of a contract assignment? Response #55: Please see Response #6. Addendum\_1

- Question #56: In Section 5.2, Pricing Page within the Specifications Document it states "Vendor should complete the Pricing Pages for each job classification in the(y) intend to provide temporary workers. Failure to complete the Pricing Pages(s) in its entirety for each job classification in each Region bid by the vendor may result in Vendor's bid being disqualified." Please clarify- are vendors required to submit pricing for all positions or will bids providing pricing for select positions be accepted? Furthermore, are the vendors required to submit pricing for each region listed?
- **Response #56**: Vendors are only required to bid on the job classification(s) they wish to provide in the Region(s) they wish to supply temporary staffing. Vendors do not have to bid all classifications or regions to be considered for an award.
- Question #57: In Section 11. Miscellaneous, of the Specifications Document, the state requires the identification of a Vendor's Contract Manager and contact information. Does the state want this information submitted with the Vendor's bid? Please specific how the state would like this information to be presented.
- **Response #57**: Per Section 11, Vendor should submit contact information with their bid. Simply complete the fields provided in the section.

Questions #58: Is the state requiring a technical proposal?

**Response #58:** No. A Technical proposal is only required in a RFP (Request for Proposal). This is a RFQ (Request for Quotation) which does not include a technical proposal format. All requirements for bid submission is included in the published RFQ documents.

Question #59: Does the state require resumes be included with the vendor's bid?

Response #59: No. See Response #44.

**Question #60:** Does the following list include all the required documents to be included with a vendor's bid?

- Exhibit a Pricing Pages
- Signed Instruction to Bidders and General Terms and Conditions Document
- Signed Purchasing Affidavit
- Signed CRFQ Form
- Exhibit D HIPPA Business Associate Addendum
- Disclosure of Interested Parties to Contracts

Please identify any documents the state would like to receive that are not listed above. Is there a specific order the city would like to see the documents presented?

Response #60: Please see Response #27.

**Question #61:** Exhibit D HIPPA Business Associate Addendum requires the signature of an Associate. Please confirm the Associate is the Vendor.

**Response #61**: Yes, the Associate is the Vendor.

### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ 0212 SWC200000004

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

### Addendum Numbers Received:

(Check the box next to each addendum received)

<b>[</b> X	1	Addendum No. 1	1	]	Addendum No. 6	
[	]	Addendum No. 2	I	]	Addendum No. 7	
[	]	Addendum No. 3	ſ	]	Addendum No. 8	
[	]	Addendum No. 4	I	1	Addendum No. 9	
I	]	Addendum No. 5	1	]	Addendum No. 10	

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

		ng Services, Inc. mpany
11	n. nel	Bandan McGee,
1211	110	Regional Controller
/	Au	thorized Signature
	June 24,	2020
	Dat	te

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

West Virginia Ethics Commission



# **Disclosure of Interested Parties to Contracts**

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

"Interested party" or "Interested parties" means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

*"State agency"* means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of W. Va. Code § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: <u>ethics@wv.gov</u>; website: <u>www.ethics.wv.gov</u>.

West Virginia Ethics Commission Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Maxim Healthcare Staffing

Name of Contracting Business Entity: Services, Inc. Address: 7227 Lee Deforest Drive,

Columbia, MD 21046

 Name of Authorized Agent:
 Brandan McGee, Regional Controller
 Address:
 7227 Lee Deforest Drive, Columbia, MD

 Contract Number:
 CRFQ 0212 SWC20\*04
 Contract Description:
 Temp21 - Temporary Staffing Services

Governmental agency awarding contract: WV Purchasing Division

□ Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

☑ Check here if none, otherwise list entity/individual names below.

- Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)
   Check here if none, otherwise list entity/individual names below.
- 3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

□ Check here if none, otherwise list entity/individual names below.

Signature:	Brandan McGee, Regional Controller	Date Signed:	June 24, 2020	WIN CAW
Notary Verification				A POTASLE
State of MARy/an	d.	County of Hou	ARD	NI R OBLIC BW
I, <u>BRANDAN</u> entity listed above, being duly penalty of perjury.	Mc GEE sworn, acknowledge tha		norized agent of the s being made und	
Taken, sworn to and subscribe	ed before me this2	day of	UNE awley	,2020
To be completed by State Agend Date Received by State Agend Date submitted to Ethics Com	cy: mission:		signature	~
Governmental agency submitt	ing Disclosure:			Revised June 8, 2018

### WV STATE GOVERNMENT

### HIPAA BUSINESS ASSOCIATE ADDENDUM

This Health Insurance Portability and Accountability Act of 1996 (hereafter, HIPAA) Business Associate Addendum ("Addendum") is made a part of the Agreement ("Agreement") by and between the State of West Virginia ("Agency"), and Business Associate ("Associate"), and is effective as of the date of execution of the Addendum.

The Associate performs certain services on behalf of or for the Agency pursuant to the underlying Agreement that requires the exchange of information including protected health information protected by the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), as amended by the American Recovery and Reinvestment Act of 2009 (Pub. L. No. 111-5) (the "HITECH Act"), any associated regulations and the federal regulations published at 45 CFR parts 160 and 164 (sometimes collectively referred to as "HIPAA"). The Agency is a "Covered Entity" as that term is defined in HIPAA, and the parties to the underlying Agreement are entering into this Addendum to establish the responsibilities of both parties regarding HIPAA-covered information and to bring the underlying Agreement into compliance with HIPAA.

Whereas it is desirable, in order to further the continued efficient operations of Agency to disclose to its Associate certain information which may contain confidential individually identifiable health information (hereafter, Protected Health Information or PHI); and

Whereas, it is the desire of both parties that the confidentiality of the PHI disclosed hereunder be maintained and treated in accordance with all applicable laws relating to confidentiality, including the Privacy and Security Rules, the HITECH Act and its associated regulations, and the parties do agree to at all times treat the PHI and interpret this Addendum consistent with that desire.

NOW THEREFORE: the parties agree that in consideration of the mutual promises herein, in the Agreement, and of the exchange of PHI hereunder that:

- 1. Definitions. Terms used, but not otherwise defined, in this Addendum shall have the same meaning as those terms in the Privacy, Security, Breach Notification, and Enforcement Rules at 45 CFR Part 160 and Part 164.
  - a. Agency Procurement Officer shall mean the appropriate Agency individual listed at: <u>http://www.state.wv.us/admin/purchase/vrc/agencyli.html</u>.
  - b. Agent shall mean those person(s) who are agent(s) of the Business Associate, in accordance with the Federal common law of agency, as referenced in 45 CFR § 160.402(c).
  - c. Breach shall mean the acquisition, access, use or disclosure of protected health information which compromises the security or privacy of such information, except as excluded in the definition of Breach in 45 CFR § 164.402.
  - d. Business Associate shall have the meaning given to such term in 45 CFR § 160.103.
  - e. HITECH Act shall mean the Health Information Technology for Economic and Clinical Health Act. Public Law No. 111-05. 111<sup>th</sup> Congress (2009).

- f. **Privacy Rule** means the Standards for Privacy of Individually Identifiable Health Information found at 45 CFR Parts 160 and 164.
- **g. Protected Health Information or PHI** shall have the meaning given to such term in 45 CFR § 160.103, limited to the information created or received by Associate from or on behalf of Agency.
- h. Security Incident means any known successful or unsuccessful attempt by an authorized or unauthorized individual to inappropriately use, disclose, modify, access, or destroy any information or interference with system operations in an information system.
- i. Security Rule means the Security Standards for the Protection of Electronic Protected Health Information found at 45 CFR Parts 160 and 164.
- **j. Subcontractor** means a person to whom a business associate delegates a function, activity, or service, other than in the capacity of a member of the workforce of such business associate.

### 2. Permitted Uses and Disclosures.

- a. PHI Described. This means PHI created, received, maintained or transmitted on behalf of the Agency by the Associate. This PHI is governed by this Addendum and is limited to the minimum necessary, to complete the tasks or to provide the services associated with the terms of the original Agreement, and is described in Appendix A.
- b. Purposes. Except as otherwise limited in this Addendum, Associate may use or disclose the PHI on behalf of, or to provide services to, Agency for the purposes necessary to complete the tasks, or provide the services, associated with, and required by the terms of the original Agreement, or as required by law, if such use or disclosure of the PHI would not violate the Privacy or Security Rules or applicable state law if done by Agency or Associate, or violate the minimum necessary and related Privacy and Security policies and procedures of the Agency. The Associate is directly liable under HIPAA for impermissible uses and disclosures of the PHI it handles on behalf of Agency.
- c. Further Uses and Disclosures. Except as otherwise limited in this Addendum, the Associate may disclose PHI to third parties for the purpose of its own proper management and administration, or as required by law, provided that (i) the disclosure is required by law, or (ii) the Associate has obtained from the third party reasonable assurances that the PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party by the Associate; and, (iii) an agreement to notify the Associate and Agency of any instances of which it (the third party) is aware in which the confidentiality of the information has been breached. To the extent practical, the information should be in a limited data set or the minimum necessary information pursuant to 45 CFR § 164.502, or take other measures as necessary to satisfy the Agency's obligations under 45 CFR § 164.502.

- 3. Obligations of Associate.
  - a. Stated Purposes Only. The PHI may not be used by the Associate for any purpose other than as stated in this Addendum or as required or permitted by law.
  - b. Limited Disclosure. The PHI is confidential and will not be disclosed by the Associate other than as stated in this Addendum or as required or permitted by law. Associate is prohibited from directly or indirectly receiving any remuneration in exchange for an individual's PHI unless Agency gives written approval and the individual provides a valid authorization. Associate will refrain from marketing activities that would violate HIPAA, including specifically Section 13406 of the HITECH Act. Associate will report to Agency any use or disclosure of the PHI, including any Security Incident not provided for by this Agreement of which it becomes aware.
  - c. Safeguards. The Associate will use appropriate safeguards, and comply with Subpart C of 45 CFR Part 164 with respect to electronic protected health information, to prevent use or disclosure of the PHI, except as provided for in this Addendum. This shall include, but not be limited to:
    - i. Limitation of the groups of its workforce and agents, to whom the PHI is disclosed to those reasonably required to accomplish the purposes stated in this Addendum, and the use and disclosure of the minimum PHI necessary or a Limited Data Set;
    - ii. Appropriate notification and training of its workforce and agents in order to protect the PHI from unauthorized use and disclosure;
    - iii. Maintenance of a comprehensive, reasonable and appropriate written PHI privacy and security program that includes administrative, technical and physical safeguards appropriate to the size, nature, scope and complexity of the Associate's operations, in compliance with the Security Rule;
    - iv. In accordance with 45 CFR §§ 164.502(e)(1)(ii) and 164.308(b)(2), if applicable, ensure that any subcontractors that create, receive, maintain, or transmit protected health information on behalf of the business associate agree to the same restrictions, conditions, and requirements that apply to the business associate with respect to such information.
  - d. Compliance With Law. The Associate will not use or disclose the PHI in a manner in violation of existing law and specifically not in violation of laws relating to confidentiality of PHI, including but not limited to, the Privacy and Security Rules.
  - e. Mitigation. Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Associate of a use or disclosure of the PHI by Associate in violation of the requirements of this Addendum, and report its mitigation activity back to the Agency.

### f. Support of Individual Rights.

- i. Access to PHI. Associate shall make the PHI maintained by Associate or its agents or subcontractors in Designated Record Sets available to Agency for inspection and copying, and in electronic format, if requested, within ten (10) days of a request by Agency to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.524 and consistent with Section 13405 of the HITECH Act.
- ii. Amendment of PHI. Within ten (10) days of receipt of a request from Agency for an amendment of the PHI or a record about an individual contained in a Designated Record Set, Associate or its agents or subcontractors shall make such PHI available to Agency for amendment and incorporate any such amendment to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.526.
- iil. Accounting Rights. Within ten (10) days of notice of a request for an accounting of disclosures of the PHI, Associate and its agents or subcontractors shall make available to Agency the documentation required to provide an accounting of disclosures to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR §164.528 and consistent with Section 13405 of the HITECH Associate agrees to document disclosures of the PHI and Act. information related to such disclosures as would be required for Agency to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR § 164.528. This should include a process that allows for an accounting to be collected and maintained by Associate and its agents or subcontractors for at least six (6) years from the date of disclosure, or longer if required by state law. At a minimum, such documentation shall include:
  - the date of disclosure;
  - the name of the entity or person who received the PHI, and if known, the address of the entity or person;
  - a brief description of the PHI disclosed; and
  - a brief statement of purposes of the disclosure that reasonably informs the individual of the basis for the disclosure, or a copy of the individual's authorization, or a copy of the written request for disclosure.
- iv. Request for Restriction. Under the direction of the Agency, abide by any individual's request to restrict the disclosure of PHI, consistent with the requirements of Section 13405 of the HITECH Act and 45 CFR § 164.522, when the Agency determines to do so (except as required by law) and if the disclosure is to a health plan for payment or health care operations and it pertains to a health care item or service for which the health care provider was paid in full "out-of-pocket."
- v. Immediate Discontinuance of Use or Disclosure. The Associate will immediately discontinue use or disclosure of Agency PHI pertaining to any individual when so requested by Agency. This includes, but is not limited to, cases in which an individual has withdrawn or modified an authorization to use or disclose PHI.

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- g. Retention of PHI. Notwithstanding section 4.a. of this Addendum, Associate and its subcontractors or agents shall retain all PHI pursuant to state and federal law and shall continue to maintain the PHI required under Section 3.f. of this Addendum for a period of six (6) years after termination of the Agreement, or longer if required under state law.
- h. Agent's, Subcontractor's Compliance. The Associate shall notify the Agency of all subcontracts and agreements relating to the Agreement, where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum. Such notification shall occur within 30 (thirty) calendar days of the execution of the subcontract and shall be delivered to the Agency Procurement Officer. The Associate will ensure that any of its subcontractors, to whom it provides any of the PHI it receives hereunder, or to whom it provides any PHI which the Associate creates or receives on behalf of the Agency, agree to the restrictions and conditions which apply to the Associate hereunder. The Agency may request copies of downstream subcontracts and agreements to determine whether all restrictions, terms and conditions have been flowed down. Failure to ensure that downstream contracts, subcontracts and agreements contain the required restrictions, terms and conditions may result in termination of the Agreement.
- j. Federal and Agency Access. The Associate shall make its internal practices, books, and records relating to the use and disclosure of PHI, as well as the PHI, received from, or created or received by the Associate on behalf of the Agency available to the U.S. Secretary of Health and Human Services consistent with 45 CFR § 164.504. The Associate shall also make these records available to Agency, or Agency's contractor, for periodic audit of Associate's compliance with the Privacy and Security Rules. Upon Agency's request, the Associate shall provide proof of compliance with HIPAA and HITECH data privacy/protection guidelines, certification of a secure network and other assurance relative to compliance with the Privacy and Security Rules. This section shall also apply to Associate's subcontractors, if any.
- k. Security. The Associate shall take all steps necessary to ensure the continuous security of all PHI and data systems containing PHI. In addition, compliance with 74 FR 19006 Guidance Specifying the Technologies and Methodologies That Render PHI Unusable, Unreadable, or Indecipherable to Unauthorized Individuals for Purposes of the Breach Notification Requirements under Section 13402 of Title XIII is required, to the extent practicable. If Associate chooses not to adopt such methodologies as defined in 74 FR 19006 to secure the PHI governed by this Addendum, it must submit such written rationale, including its Security Risk Analysis, to the Agency Procurement Officer for review prior to the execution of the Addendum. This review may take up to ten (10) days.
- I. Notification of Breach. During the term of this Addendum, the Associate shall notify the Agency and, unless otherwise directed by the Agency in writing, the WV Office of Technology immediately by e-mail or web form upon the discovery of any Breach of unsecured PHI; or within 24 hours by e-mail or web form of any suspected Security Incident, intrusion or unauthorized use or disclosure of PHI in violation of this Agreement and this Addendum, or potential loss of confidential data affecting this Agreement. Notification shall be provided to the Agency Procurement Officer at www.state.wv.us/admin/purchase/vrc/agencyli.htm and,

unless otherwise directed by the Agency in writing, the Office of Technology at <u>incident@wv.gov</u> or <u>https://apps.wv.gov/ot/ir/Default.aspx</u>.

The Associate shall immediately investigate such Security Incident, Breach, or unauthorized use or disclosure of PHI or confidential data. Within 72 hours of the discovery, the Associate shall notify the Agency Procurement Officer, and, unless otherwise directed by the Agency in writing, the Office of Technology of: (a) Date of discovery; (b) What data elements were involved and the extent of the data involved in the Breach; (c) A description of the unauthorized persons known or reasonably believed to have improperly used or disclosed PHI or confidential data; (d) A description of where the PHI or confidential data is believed to have been improperly transmitted, sent, or utilized; (e) A description of the probable causes of the improper use or disclosure; and (f) Whether any federal or state laws requiring individual notifications of Breaches are triggered.

Agency will coordinate with Associate to determine additional specific actions that will be required of the Associate for mitigation of the Breach, which may include notification to the individual or other authorities.

All associated costs shall be borne by the Associate. This may include, but not be limited to costs associated with notifying affected individuals.

If the Associate enters into a subcontract relating to the Agreement where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum, all such subcontracts or downstream agreements shall contain the same incident notification requirements as contained herein, with reporting directly to the Agency Procurement Officer. Failure to include such requirement in any subcontract or agreement may result in the Agency's termination of the Agreement.

m. Assistance in Litigation or Administrative Proceedings. The Associate shall make itself and any subcontractors, workforce or agents assisting Associate in the performance of its obligations under this Agreement, available to the Agency at no cost to the Agency to testify as witnesses, or otherwise, in the event of litigation or administrative proceedings being commenced against the Agency, its officers or employees based upon claimed violations of HIPAA, the HIPAA regulations or other laws relating to security and privacy, which involves inaction or actions by the Associate, except where Associate or its subcontractor, workforce or agent is a named as an adverse party.

### 4. Addendum Administration.

- a. Term. This Addendum shall terminate on termination of the underlying Agreement or on the date the Agency terminates for cause as authorized in paragraph (c) of this Section, whichever is sooner.
- b. Duties at Termination. Upon any termination of the underlying Agreement, the Associate shall return or destroy, at the Agency's option, all PHI received from, or created or received by the Associate on behalf of the Agency that the Associate still maintains in any form and retain no copies of such PHI or, if such return or destruction is not feasible, the Associate shall extend the protections of this Addendum to the PHI and limit further uses and disclosures to the purposes that make the return or destruction of the PHI infeasible. This shall also apply to all agents and subcontractors of Associate. The duty of the Associate and its agents

and subcontractors to assist the Agency with any HIPAA required accounting of disclosures survives the termination of the underlying Agreement.

- c. Termination for Cause. Associate authorizes termination of this Agreement by Agency, if Agency determines Associate has violated a material term of the Agreement. Agency may, at its sole discretion, allow Associate a reasonable period of time to cure the material breach before termination.
- d. Judicial or Administrative Proceedings. The Agency may terminate this Agreement if the Associate is found guilty of a criminal violation of HIPAA. The Agency may terminate this Agreement if a finding or stipulation that the Associate has violated any standard or requirement of HIPAA/HITECH, or other security or privacy laws is made in any administrative or civil proceeding in which the Associate is a party or has been joined. Associate shall be subject to prosecution by the Department of Justice for violations of HIPAA/HITECH and shall be responsible for any and all costs associated with prosecution.
- e. Survival. The respective rights and obligations of Associate under this Addendum shall survive the termination of the underlying Agreement.

### 5. General Provisions/Ownership of PHI.

- a. Retention of Ownership. Ownership of the PHI resides with the Agency and is to be returned on demand or destroyed at the Agency's option, at any time, and subject to the restrictions found within section 4.b. above.
- **b.** Secondary PHI. Any data or PHI generated from the PHI disclosed hereunder which would permit identification of an individual must be held confidential and is also the property of Agency.
- c. Electronic Transmission. Except as permitted by law or this Addendum, the PHI or any data generated from the PHI which would permit identification of an individual must not be transmitted to another party by electronic or other means for additional uses or disclosures not authorized by this Addendum or to another contractor, or allied agency, or affiliate without prior written approval of Agency.
- d. No Sales. Reports or data containing the PHI may not be sold without Agency's or the affected individual's written consent.
- e. No Third-Party Beneficiaries. Nothing express or implied in this Addendum is intended to confer, nor shall anything herein confer, upon any person other than Agency, Associate and their respective successors or assigns, any rights, remedies, obligations or liabilities whatsoever.
- f. Interpretation. The provisions of this Addendum shall prevail over any provisions in the Agreement that may conflict or appear inconsistent with any provisions in this Addendum. The interpretation of this Addendum shall be made under the laws of the state of West Virginia.
- **g. Amendment.** The parties agree that to the extent necessary to comply with applicable law they will agree to further amend this Addendum.
- h. Additional Terms and Conditions. Additional discretionary terms may be included in the release order or change order process.

AGREED:

Signature:

Title:

Date:\_\_\_\_\_

Date: June 24, 2020

Signature:\_\_

Name of Associate: Maxim Healthcare Staffing

Title: Brandan McGee, Regional Controller

Services, Inc.

Form - WVBAA-012004 Amended 06.26.2013

APPROVED AS TO FORM THIS DAY OF 27 20 **Ratrick Morrisey** Attorney General

### Appendix A

(To be completed by the Agency's Procurement Officer prior to the execution of the Addendum, and shall be made a part of the Addendum. PHI not identified prior to execution of the Addendum may only be added by amending Appendix A and the Addendum, via Change Order.)

Name of Associate: \_\_\_\_\_Maxim Healthcare Staffing Services, Inc.

Name of Agency: State of West Virginia, WV Purchasing Division

Describe the PHI (do not include any actual PHI). If not applicable, please indicate the same.

Included but not limited to the following:

Personal Health Information Personal Identifiable Information Social Security Number Addresses Tax Identification Information Personal Phone Numbers All Correspondence marked Confidential Financial Information Financial Account number Credit Card Numbers Debit Card Numbers, Driver's License Numbers, State ID Numbers Marital Status Home Address

# INSTRUCTIONS TO VENDORS SUBMITTING BIDS

**1. REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

**2. MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A MANDATORY PRE-BID meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting Revised 01/09/2020

are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

**4. VENDOR QUESTION DEADLINE:** Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: June 16, 2020 due by 10:00am EDT

Submit Questions to: Mark Atkins, Senior Buyer 2019 Washington Street, East Charleston, WV 25305 Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission) Email: Mark.A.Atkins@wv.gov

**5. VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

**6. BID SUBMISSION:** All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID: Statewide Contract for Temporary Worker Services BUYER: Mark Atkins, File #42 SOLICITATION NO.: CRFQ 0212 SWC200000004 BID OPENING DATE: June 25, 2020 BID OPENING TIME: 1:30 pm EDT FAX NUMBER: 304-558-3970

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.

For Request For Proposal ("RFP") Responses Only: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus  $\underline{NA}$  convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

Cost

**7. BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: June 25, 2020 at 1:30pm EDT

Bid Opening Location: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

**8. ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**9. BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

**10. ALTERNATE MODEL OR BRAND:** Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the

equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

This Solicitation is based upon a standardized commodity established under W. Va. Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

**11. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

**12. COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

**13. REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

**15. PREFERENCE:** Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and must include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at:

http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

**15A. RECIPROCAL PREFERENCE:** The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. Any request for reciprocal preference must include with the bid any information necessary to evaluate and confirm the applicability of the preference. A request form to help facilitate the request can be found at: <u>http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf</u>.

**16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or

minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

**17. WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

**18. ELECTRONIC FILE ACCESS RESTRICTIONS:** Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

**19. NON-RESPONSIBLE:** The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance."

**20. ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b."

**21. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

# DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**22. INTERESTED PARTY DISCLOSURE:** West Virginia Code § 6D-1-2 requires that the vendor submit to the Purchasing Division a disclosure of interested parties to the contract for all contracts with an actual or estimated value of at least \$1 Million. That disclosure must occur on the form prescribed and approved by the WV Ethics Commission prior to contract award. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**23. WITH THE BID REQUIREMENTS:** In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.6. This authority does not apply to instances where state law mandates receipt with the bid.

## GENERAL TERMS AND CONDITIONS:

**1. CONTRACTUAL AGREEMENT:** Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency"** or **"Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor"** or "**Vendors**" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

# **Form Contract**

 

 Initial Contract Term: Initial Contract Term: This Contract becomes effective on and extends for a period of <u>one (1)</u> year(s).

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to  $\frac{\text{three }(3)}{\text{successive one }(1)}$  successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for \_\_\_\_\_\_ year(s) thereafter.

**One Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Other:** See attached.

**4. NOTICE TO PROCEED:** Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

**BID BOND (Construction Only):** Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

**PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract. The performance bond must be received by the Purchasing Division prior to Contract award.

**LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bond for construction projects is not permitted.

**MAINTENANCE BOND:** The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

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The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below and must include the State as an additional insured on each policy prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an occurrence.	amount of: <u>\$1,000,000.00</u>	per
Automobile Liability Insurance in at least an amount of	f:	_per occurrence.
Professional/Malpractice/Errors and Omission Insura per occurrence. Notwithstanding the list the State as an additional insured for this type of policy.	forgoing, Vendor's ar	
Commercial Crime and Third Party Fidelity Insurance per occurrence.	ce in an amount of:	
<b>Cyber Liability Insurance</b> in an amount of:		per occurrence.
<b>Builders Risk Insurance</b> in an amount equal to 100% of	the amount of the Con	ntract.
<b>Pollution Insurance</b> in an amount of:	per occurrence.	
Aircraft Liability in an amount of:	_ per occurrence.	

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Notwithstanding anything contained in this section to the contrary, the Director of the Purchasing Division reserves the right to waive the requirement that the State be named as an additional insured on one or more of the Vendor's insurance policies if the Director finds that doing so is in the State's best interest.

**9. WORKERS' COMPENSATION INSURANCE:** The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

### 10. [Reserved]

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

\_\_\_\_\_for \_\_\_\_\_

Liquidated Damages Contained in the Specifications

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

**20. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <a href="http://www.state.wv.us/admin/purchase/privacy/default.html">http://www.state.wv.us/admin/purchase/privacy/default.html</a>.

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

# DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State, Vendors are required to sign, notarize, and submit the Purchasing Affidavit to the Purchasing Division affirming under oath that it is not in default on any monetary obligation owed to the state or a political subdivision of the state.

**38. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE:** This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"), provided that both the Other Government Entity and the Vendor agree. Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

**39. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**40. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at <u>purchasing.requisitions@wv.gov</u>.

**41. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Revised 01/09/2020

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**42. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a

"substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**44. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the vendor must submit to the Agency a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-award interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**45. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

the man
(Name, Title) Brandan McGee, Regional Controller
(Printed Name and Title) 7227 Lee Deforest Drive, Columbia, MD 21046
(Address) 410-910-1500
(Phone Number) / (Fax Number) bramcgee@maxhealth.com
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Maxim Healthcare Staffing Services, Inc.

(Company)

(Authorized Signature) (Representative Name, Title)

Brandan McGee, Regional Controller (Printed Name and Title of Authorized Representative)

June 24, 2020 (Date)

410-910-1500 (Phone Number) (Fax Number)

# STATE OF WEST VIRGINIA Purchasing Division PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

### WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Maxim Healthcare Staffing Se	ervices, Inc.		
1 1.10	Brandan McGee	Data	June 24, 2020
Authorized Signature:	Regional Controller	_ Date:	June 24, 2020
State of MARYLAND			
County of HOUDARD, to-wit:			
Taken, subscribed, and sworn to before me this	s 24 day of June		, 20 <u>20</u>
Myscommission expires AUJUST /	∕∕∕, 20 <u>⊋/</u> .		2
SA OMMISSION ITTE		11	
AFFIX SEALCHERE	NOTARY PUBLIC	La	Un auleur
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MULEL COULINI			
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### State of West Virginia Request for Quotation 34 — Service - Prof

	Proc Folder: 738312		
	ooc Description: STATE Proc Type: Statewide MA	WIDE CONTRACT -TEMPORARY STAFFING SERVICES	and the second
Date Issued	Solicitation Closes	Solicitation No	Version

BID RECEIVING LOCATION			
BID CLERK			
DEPARTMENT OF ADMINISTRATI	ON		
PURCHASING DIVISION			
2019 WASHINGTON ST E			
CHARLESTON	wv	25305	
US			

VENDOR	
/endor Name, Address and Telephone Number:	
Maxim Healthcare Staffing Services, Inc.	
7227 Lee Deforest Drive,	
Columbia MD 21046	

OR INFORMATION CON	TACT THE BUYER		
Mark A Atkins			
(304) 558-2307			
mark.a.atkins@wv.gov			
mark.a.atkins@wv.gov			
mark.a.atkins@wv.gov	Brandan McGee, Regional Controller	EEIN # 83-2976157	

### ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids to establish a statewide open-end contract for 17 specific temporary job classifications commonly required by State Agencies, per the attached documents.

INVOICE TO			SHIP TO		
ALL STATE AGENCIES STATE OF WEST VI VARIOUS LOCATIONS AS INDICATED BY ORDER VARIOUS LOCATION				RGINIA IS AS INDICATED BY	ORDER
No City	WV 99999		No City	WV	99999
US			US		
Line	Comm La Doco	0.5		Unit Dring	Total Drian
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	TEMPORARY EMPLOYEE SERVICES	0.00000	JOB		

Comm Code	Manufacturer	Specification	Model #	
80111600				

### Extended Description :

**TEMPORARY EMPLOYEE SERVICES:** 

Note: Vendor shall use Exhibit\_A Pricing Page(s) for bid pricing. If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.

### SCHEDULE OF EVENTS

LineEventEvent Date1Technical Questions due by 10:00 am EDT2020-06-16

	Document Phase	Document Description	Page 3
SWC200000004	Final	STATEWIDE CONTRACT -TEMPORARY	of 3
		STAFFING SERVICES	

# ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



### State of West Virginia Request for Quotation 34 — Service - Prof

P	roc Folder: 738312				
		S	C -TEMPORARY STAFFING SERVICES		
P Date Issued	roc Type: Statewide MA Solicitation Closes	Open En		Version	
2020-06-18	2020-06-25 13:30:00	CRFQ	0212 SWC200000004	2	

BID RECEIVING LOCATION			
BID CLERK			
DEPARTMENT OF ADMINISTRATIO	N		
PURCHASING DIVISION			
2019 WASHINGTON ST E			
CHARLESTON	ŴV	25305	
US			

### VENDOR

Vendor Name, Address and Telephone Number: Maxim Healthcare Staffing Services, Inc. 7227 Lee Deforest Drive, Columbia, MD 21046 410-910-1500

 FOR INFORMATION CONTACT THE BUYER

 Mark A Atkins

 (304) 558-2307

 mark.a.atkins@wv.gov

 Brandan McGee,

 Signature X

 Regional Controller

 FEIN # 83-2976157

 DATE

 June 24, 2020

All offers subject to all terms and conditions contained in this solicitation

FORM ID : WV-PRC-CRFQ-001

### ADDITIONAL INFORMATION:

### ADDENDUM\_1

Addendum\_1 is issued for the following:

1. To publish the Purchasing Division's response to the questions submitted by Vendors during the Technical Questioning period.

No other changes made.

The West Virginia Purchasing Division is soliciting bids to establish a statewide open-end contract for 17 specific temporary job classifications commonly required by State Agencies, per the attached documents.

INVOICE TO		SHIP TO		
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER		
No City	WV99999	No City	WV 99999	
US		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	TEMPORARY EMPLOYEE SERVICES	0.00000	JOB		

Comm Code	Manufacturer	Specification	Model #	
80111600				

### **Extended Description :**

TEMPORARY EMPLOYEE SERVICES:

Note: Vendor shall use Exhibit\_A Pricing Page(s) for bid pricing. If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.

SCHEDULE OF EVENTS				
Line	Event	Event Date		
1	Technical Questions due by 10:00 am EDT	2020-06-16		

	Document Phase	Document Description	Page 3
SWC200000004	Final	Addendum_1: SWC -TEMPORARY	of 3
		STAFFING SERVICES	

# ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions