



March 15, 2019

West Virginia Consolidated Public Retirement Board Attn: Melissa Pettrey, Senior Buyer Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130 WV PURCHASING DIVISION

Re: Request for Proposals for Third Party Administrator Services for TDC (CRFP 0203 CPR 1900000004)

Dear Ms. Pettrey:

We would like to thank the West Virginia Consolidated Public Retirement Board (Agency) for the opportunity to continue to be your defined contribution plan partner. We are committed to providing innovative and impactful solutions focused on replacing, in retirement, the income your participants made while working.

# A Lookback at Our Successful Partnership

Our partnership has brought many of the Agency's strategic initiatives and industry best practices to light, underscoring the value Empower Retirement has brought and will continue to bring to your plan. The successful partnership between the Agency and Empower has resulted in several key achievements:1

- Plan participant retention for terminated employees increased from 783 to 922 (18% increase).
- Increased the average account balance from \$55,783 to \$115,466 (107% increase).
- Increased the average number of investment options per participant from 3.10 to 3.65 (18% increase).
- Chris Meadows transitioned from a retirement plan counselor (RPC) to a retirement plan advisor (RPA) in 2017 by obtaining his FINRA Series 65 securities registration. As a result, Chris acts in a fiduciary capacity providing specific recommendations to participants on investment allocations, distribution options and savings rates. We believe our RPAs, acting in a fiduciary capacity, are a major differentiator. Our RPAs do not sell products that have not been vetted by the plan fiduciary or that the Agency does not consider to be in the best interest of the participants.
  - To measure the effects of this service enhancement, we conducted an internal study in 2017. The results indicated that two out of every three participants who met with an RPA took a positive action toward improving their retirement outcome<sup>2</sup> (positive actions include enrolling, increasing deferrals, rolling money into the plans, updating beneficiary information, etc.).
  - Chris visits all of the adopting employers throughout the year, advising on a variety of meeting topics to help employees, including selecting appropriate asset allocation and increasing deferrals.

These impressive accomplishments are directly attributed to the strong partnership between the Agency and Empower, with the deliberate focus on improving participant outcomes.

### Focus on Retirement Readiness through the New Empower Experience

Our **EmpowerUp**<sup>TM</sup> participant experience is an innovative platform that frames the retirement savings journey in terms of monthly income, rather than a large, intimidating lump sum. This approach, which includes positive motivators such as our account aggregation and peer comparison features, has proven to help engage participants and drive better results.<sup>3</sup> Our participant experience is built to provide a comprehensive financial offering in a single platform that features options for managed accounts and financial wellness tools, including:

<sup>&</sup>lt;sup>1</sup> Statistics from June 30, 2012, through December 31, 2018 via internal reporting.

<sup>&</sup>lt;sup>2</sup> Internal data as of June 2017

<sup>&</sup>lt;sup>3</sup> Based on participant website usage data for the period January 1, 2017, through December 31, 2017, Users are defined as participants who logged on to the website and moved the deferral rate slider at least once.



My Total Retirement™ offers a comprehensive, personalized financial strategy for all life stages — including a personal savings, investment and distribution strategy created and managed by professionals.

**Me & My Money** provides a convenient financial wellness resource of educational tools in four key areas — spending, saving, investing and protecting — which can help your employees manage their day-to-day finances more effectively.

# **Engaging Communications**

Empower brings to life a communications and education plan that engages your employees via the channels they prefer — email, text message, web, social media, direct mail and in-person meetings. Our campaigns are designed to motivate positive action and improve savings rates and overall financial wellness. In addition to plan-wide and segmented communications, our system can automate personalized messages to your employees based on their behaviors and their Lifetime Income Scores, sequenced to provide the most relevant messages as people advance in their savings progress.

The participant communications team recently collaborated with the Agency to encourage participants to name a beneficiary. An asset allocation campaign targeted to participants younger than age 65 solely invested in the fixed fund will be launched later this month. The communications team will also create campaigns focused on beneficiary, email capture, and promoting retirement readiness review meetings with the local RPA, Chris Meadows throughout 2019.

# **Enhanced Plan Sponsor Resources**

We want to help your employees save for retirement in practical, engaging and innovative ways. And we want to apply those same principles to making your life easier. Our modern plan sponsor experience provides cutting-edge tools to help improve plan results and simplify day-to-day administration—including enriched, practical analytics that allow you to monitor the real-time health of your plan and turn data trends into actionable insights. Empower will continue to measure how well your plan prepares employees for retirement, and together we'll set specific goals, create targeted campaigns and measure results. We will continue to develop solutions to address your specific goals and identify opportunities for improvement.

#### Consistent and Reliable Personal Service

Our digital resources are practical, intuitive and convenient, but they're no substitute for one-on-one interactions. That's why the Agency is matched with relationship manager Don Jurgens and a designated service team that's been carefully selected to provide well-rounded knowledge and support for all your plan needs including administration, employee services, communications, and more. And when your employees contact us for any reason they'll be treated as though Empower is another division of the Agency. They won't be customers; they'll be colleagues.

You deserve service excellence, and that's what we deliver. Empower was recently recognized by Newsweek as one of the top three financial services companies in "America's Best Companies for Customer Service."

### A Proven Solution that Works, No Conversion Necessary

Continuing our partnership will allow us to build on the success we've achieved together, especially as you won't have to deal with the disruption of starting from scratch with a new provider. We're excited by the prospect of enriching our partnership and we're eager to work together to pursue a better future for all your employees.

The primary person responsible for our relationship with you is Don Jurgens, managing director. He can be reached at 770-547-3419 or at don.jurgens@empower-retirement.com.

Singerely

Marybeth Daubenspeck

Vice President, Government Markets

<sup>4</sup> Newsweek, 2018.

Marybeth Daubenspeck

Vice President

8515 E. Orchard Road Greenwood Village, CO 80111 office: 303-737-5261

marybeth.daubenspeck@empower-retirement.com

# SOLUTION FOR RECORDKEEPING AND ADMINISTRATIVE SERVICES



Consolidated Public Retirement Board - CRFP 0203 CPR1900000004

Great-West Life & Annuity Insurance Company

Address: 8515 East Orchard Road, Greenwood Village, Colorado 80111-5002

**Telephone:** 303-737-3000 or 800- 537-2033

Fax: 303-737-3110

Name of Contact Person: Donald J. Jurgens, Managing Director Relationship Government

Email Address: don.jurgens@empowerAetirement.com

Signature: /

Marybeth Daubenspeck, Vice President, Gøvernment Markets

Date:

West Virginia Consolidated Public Retirement Board
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# West Virginia Consolidated Public Retirement Board and Empower — Continuing to Build a Partnership for a Better Retirement Experience

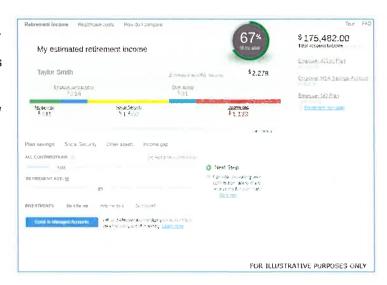
As an organization, our vision is to transform the retirement industry through a singular focus on retirement delivery solutions. With expertise across all plan sizes, industries and markets, Empower Retirement can continue to bring proven ideas and innovations to your organization that help deliver measurable results for your plan and participants.

We believe every touchpoint should inspire your employees and make it easy to take a positive action.

# A Participant Experience Designed to Engage and Drive Action

Our participant experience offers an innovative approach to retirement planning. It works to drive individuals to take action by showing them the important connections across health and wealth and estimated retirement income. This results-driven philosophy begins with a personalized view that translates savings into estimated monthly income in retirement and offers next steps to help boost income in retirement. The Empower experience also provides a convenient way to adjust contributions (If applicable), rebalance a portfolio and lets a participant make immediate changes to their portfolio.

Additionally, the Empower participant experience includes:



How Do I Compare?: Shows participants where they stand alongside top savers within their demographic profile.

**Financial Wellness:** Provides educational tools and resources in four key areas — spending, saving, investing and protecting.

# Focused and Proactive Communications

We reach your employees based on your plan's needs and your employee's needs, across delivery channels, for a comprehensive and continuous experience. Understanding that every employee is different and has unique needs along the way, we deliver relevant ongoing messages — automatically — to help your employees make informed decisions about how to reach their monthly income in retirement goals.



Whether you wish to improve asset allocation or simply encourage beneficiary designations, our campaigns are designed to drive positive participant action and results.

### Investment Solutions for Retirement

We offer an open-architecture platform that includes thousands of investment options from hundreds of participating mutual fund companies. In addition, our investment product department, Great-West Investments™, designs and



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delivers innovative investment solutions created specifically for retirement investors to help them grow and preserve their assets. The comprehensive suite of investment products and services includes the following:

**The Great-West Funds:** A family of mutual funds including certain funds sub-advised by leading investment managers.

Target Date Funds: Featuring multi-firm investment management blending underlying active and passive strategies.

Capital Preservation Products: Offering principal preservation and predictable returns.

Innovative Retirement Income Solutions: Providing guaranteed income for life.

**Empower Retirement Advisory Services¹:** Tailored to participants' specific retirement goals and circumstances. There is no guarantee provided by any party that participation in any of the advisory services will result in a profit.

# A Retirement Partnership Designed for You

At Empower, retirement is the only thing we do. We work with you to offer an outstanding retirement benefits program to your employees. With more than 8.7 million participant accounts and more than 38,000 retirement plans², our recordkeeping system — that we built and own — provides the same functions for plans of any size while reducing the administrative tasks many plan sponsors experience.

What does that mean for you? Your service team works with you to help ease your administration burden — and gets results. We consult with you on what is most relevant for your employee population, propose meaningful ongoing plan enhancements and keep you informed of regulatory changes before they happen.

# **Our Commitment to You**

While it has been Empower's practice to stand behind the security of participant accounts, we are now taking the next step to ensure you and your participants understand our commitment – the Empower Retirement Security Guarantee. Our guarantee reaffirms our promise to restore account losses caused by unauthorized transactions that occur through no fault of a participant or plan sponsor. With Empower, you are entrusting your employees' retirement accounts to a company willing to stand behind its security controls.

# Privileged to Be Your Partner

The opportunity to continue to count West Virginia Consolidated Public Retirement Board among our clients is exciting, and it comes with a great deal of responsibility. We believe our world-class associates are up to the challenge.

Thank you for considering Empower for your retirement plan needs. We look forward to continuing to work together with you to help employees save enough today to generate the income they need to enjoy the future they imagine.

<sup>&</sup>lt;sup>2</sup> As of December 31, 2018



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<sup>&</sup>lt;sup>1</sup> Advisory Services are provided by Advised Assets Group, LLC (AAG), a registered investment adviser.

# **Request for Proposal**

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# **4.2Project Goals and Mandatory Requirements**

Third-party administration services, including custodian services, for the TDC Plan provided by a vendor with proven experience providing such services to governmental defined contribution retirement system of similar or larger than the TDC plan. Vendor should describe its approach and methodology to providing the service or solving the problem described to meet or exceed the goals/objectives identified below. Vendor's response should include any information about how the proposed approach is superior or inferior to other possible approaches.

- 4.2.1. Goals and Objectives -The project goals and objectives are listed below.
- 4.2.1.1 Administrative Services and Recordkeeping with appropriate staffing
  - 4.2.1.1.1TPA should provide a sufficient number of properly licensed, trained and qualified representatives to provide the TPA Services.
  - Describe your company's proposed staffing plan for providing the TPA Services. Include the
    number of employees that will be assigned, their duties and a brief resume (including licenses)
    for each. Be sure to include individuals in your organization who would be primarily responsible
    for specific aspects of this engagement, including administrative services and recordkeeping;
    customer service, communication and education; investments; transition services; and
    reporting and compliance. For each, state how many other account/clients he or she would be
    assigned and backup.

Members of the service team include:

Name	Title	Number of Clients
Marybeth Daubenspeck	Vice President, Government Markets	Marybeth oversees 10 relationship managers who manage 42 relationships
Donald J. Jurgens	Managing Director, Government Markets	8
Bryan Peart	Manager, Client Services Government Markets	Bryan oversees 10 client service managers who manage 39 relationships.
Jennah Ross	Senior Client Service Manager	8
Chris Meadows	Retirement Plan Advisor	1
Jennifer L. Bailey	Communication Lead Participant Communications Government	15
Megan Jurasic	Communications Strategist, Participant Communications Government	5
William Thornton	Investment Director	7

Please see the service team biographies in the Exhibits section.



 Name the person who will have overall, hands on, account management responsibilities for the TDC Plan. Provide a resume for this individual including his or her qualifications, licensing, experience, and number of years with your company and primary work location. Include his or her address, contact information and current assignments, and state if his or her assignments would change if you are named the TPA

# **Donald J. Jurgens, Managing Director, Government Markets**

Don is responsible for managing and maintaining relationships with large government plans and enhancing overall client satisfaction. He has a passion for retirement planning and enjoys educating plan sponsors and helping public sector employees.

Don joined the organization in 2014 and has also served as national sales manager for the government market segment. He has been active in the defined contribution marketplace since 1988, spending the majority of his career serving the government market. Prior to joining the firm he worked at ICMA-RC, where he served in roles that included national sales manager, consultant relations program manager and direct sales representative, and at Northern Trust and VALIC.

Don holds a bachelor's degree from Purdue University. He currently maintains FINRA Series 6, 26 and 63 securities registrations.

Don is currently and will continue to be the relationship manager for the plan; therefore, no changes in assignments are anticipated. Don's contact information is as follows:

	8515 E Orchard Road	
Address	Greenwood Village, Colorado 80111	
Phone Number 770-547-3419		
Email	don.jurgens@empower-retirement.com	
	City of West Palm Beach	
	City of Tallahassee	
	City of Jacksonville	
Olland Names	State of West Virginia	
Client Names	West Virginia Teachers	
	State of Florida	
	St. Johns River Water Management District	
	The Electric Authority	

• Describe the size of an average defined contribution service team and team members' functions.

The currently assigned team represents Empower's average size of a service team for a plan of this size and complexity.

All members of the team devote their time as needed during the different phases of the plan—as much as 100% of their time. This team approach to case management has resulted in an exemplary level of service for our clients, allowing our representatives to provide effective local services, program design, case management and administrative service functions.

- Relationship managers (RMs) are responsible for helping to ensure a plan sponsor's overall satisfaction.
- Client service managers (CSMs) work as the day-to-day operations managers for the plan sponsor.
- Retirement plan advisors (RPAs) are designated for participant education.
- Communication strategists work with the client and the service team to execute marketing techniques.



 What has been your average senior staff turnover during the last three years? Describe your company's approach when there is turnover on the project team.

We do not track the turnover of senior staff; however, we have listed employee turnover for the last three years below. The data gathered represents employees of Empower only.

	2016	2017	2018
Total headcount	4,011	4,544	4,941
Voluntary termination	343	446	488
Turnover as %	8.6%	10%	10%

In the event of turnover within the department, we first would recruit internal candidates for possible promotion into the department. Internal candidates have the knowledge of the operations and the recordkeeping system, which are critical in the day-to-day management of the plan. Training is done on an individual basis with team training on overall processes and procedures.

# Continuity for Staff Departure/Turnover/Promotion

Our goal is for the Empower service team to be assigned to the West Virginia Consolidated Public Retirement Board for the duration of the relationship, barring a career change or promotion, or unless requested by the plan sponsor.

Don has ultimate plan service responsibility and will help ensure all services continue in the event of staff turnover. If Don is departing, the rest of the service team and any assigned backup personnel would assist so there are no gaps in coverage. Additionally, plan specific information is made available to each employee through our client service access system (CSAS). All unique plan provisions are maintained and displayed in CSAS, helping to ensure the service team has the most current information available at all times.

Empower supports a promote-from-within policy and commitment to employee development. In the event of turnover within the service team, we would recruit internal candidates first. Internal candidates have existing knowledge of our operations and recordkeeping system, which are critical in the day-to-day management of the plan.

 Provide a listing of the representatives who will be providing counseling and education in the state of West Virginia and, if not already provided, a brief resume of each.

#### Chris Meadows, Retirement Plan Advisor

Chris has more than 13 years of experience in the financial services industry. For the past two years, he has served as retirement plan counselor/advisor for the West Virginia Teachers Defined Contribution 401(a) Plan and will continue to do so. The previous nine years, he served as agent and owner of an independent financial services business. Prior to that, Chris started his career with MetLife/New England Financial as a career agent from 2005 to 2007.

Chris attended West Virginia University in Morgantown, West Virginia earning a bachelor's degree in 1998.

Chris currently maintains FINRA Series 6, 63 and 65 securities registrations and has a West Virginia life and health insurance license.

 What is your company's policy for initial and ongoing training and licensing of service personnel? Differentiate by type of personnel, if applicable. Include a description of your required licensing program.

### Relationship Manager

RMs attend an intensive one-week training course at our home office in Greenwood Village, Colorado. The topics are based on the RM's specific assigned case load. Subject matter experts advise the RM on their roles within the company in an interactive environment. Training is specific to the RM and designed with an



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opportunity to interact in a flexible learning environment. For continued ongoing support, RMs are assigned a peer mentor for a period of 12 months. The peer mentor and the RM meet bi-weekly to discuss activity, understanding reporting metrics, use of our internal communications database, and the importance of taking meeting minutes to manage client-oriented tasks for completion.

RMs attend an annual training summit addressing new company initiatives, changes in regulations, enhancements to the recordkeeping system, and upcoming participant communication campaigns. On a monthly basis, the RMs attend a training call to help ensure ongoing compliance training, as well as receive training by subject matter experts on topics ranging from online features to various methods of fee recovery. The monthly training is intended to consistently deliver information that is valuable to the plan sponsors for improving plan processes and learning about new product enhancements related to improving employees' retirement readiness.

All RMs are required to obtain the FINRA Series 6 and 63 registrations. To maintain their registrations, RMs are required to attend periodic FINRA continuing education classes and complete an annual Firm Element course. Other ongoing training is provided as a refresher, as a complement to plan/industry changes, and as warranted either on an individual or group level.

# Client Service Manager

Newly hired CSMs are immediately enrolled in our in-house staff-training program and begin a four-week training program to obtain their FINRA Series 6 registration.

During training, each representative is assigned a senior representative to serve as a mentor.

Team members are required to attend periodic FINRA continuing education classes to maintain their licenses. In addition, they are required to complete an annual Firm Element course, as well as attend an annual compliance meeting—all conditions of having and maintaining a license. Other ongoing training is provided as a refresher, as a complement to plan/industry changes, and as warranted either on an individual or group level.

# **Retirement Plan Advisor**

New RPAs undergo comprehensive training focused on enabling participants to replace their monthly income in retirement. Emphasis is placed on defined contribution industry and investment knowledge, general retirement plan features and benefits, communicating through individual and group sessions and counseling to the four pillars of retirement readiness: participation, savings rate, asset allocation and defining a strategy for wealth accumulation and distribution.

All new RPAs are assigned a mentor and attend a week long training program at the corporate office as well as regular and ongoing virtual and classroom training and assessment in the field. These training sessions are conducted by managers and the training director. In addition, a heavy focus is placed on the individualized skill and knowledge development of all RPAs, regardless of tenure. This is accomplished through the creation of a personalized development plan with specific actionable steps to increase skills and knowledge. Progress and status is discussed and addressed on a monthly basis with the RPA's manager.

All RPAs are required to obtain FINRA Series 6 and 63 registrations. If servicing a plan that includes Advisory Services, they must also obtain the FINRA Series 65. Our RPAs will be registered with our advisory firm as investment adviser representatives and will be fully trained to assist all employees in a comprehensive, personalized retirement planning assessment from which they can change their asset allocation, transfer their investments and more. RPAs receive special training for the computer software used to model retirement projections and asset allocation scenarios, and must complete at least three compliance and Advisory Service methodology trainings before they are permitted to provide investment advice to participants.

To maintain their registrations, field staff are required to attend periodic FINRA continuing education classes. They are required to complete an annual Firm Element course as well as attend an annual



compliance meeting — all conditions of having and maintaining a registration. Other ongoing training is provided as a refresher, as a complement to plan/industry changes, and as warranted either on an individual or group level.

# **Communication Lead and Communication Strategist**

Communication leads and communication strategists complete initial and ongoing training on the following topics: strategic communications process; communication goals, initiatives and metrics for assigned clients; compliance; participant and plan sponsor website; project management tools and software; plan transitions; Empower products and services; and internal resources and policies.

• Do you have a continuing education program in place for your service representatives to stay current of program changes, changes in the law, and investments? If so, describe in detail and indicate if Plan staff may attend.

Yes. Training is provided to associates to meet regulatory and industry requirements as well as to keep abreast of retirement plan industry developments with respect to the financial markets and investment products.

# **Plan Sponsor**

We provide news of changes in the law and recommendations for you to consider through the plan sponsor website, newsletters, webinars and meetings, as well as letters and emails. We explain the provisions of legal, regulatory, case law and other developments that are relevant to your plan. We analyze and interpret how such developments impact your plan, your participants and your company, and we outline the plan design and administration decisions you may have to make.

The following table illustrates the methods of communication.

Method	Purpose
Plan sponsor website	Online portal for accessing participant- and plan-specific reports; also includes Empower and industry news.
Newsletters	Email newsletter that informs clients, prospects and intermediaries about Empower's products and services and also industry news; also provides information on design, funding, administration, communication and fiduciary responsibilities – components of Empower's Plan Insights Framework.
Webinars	We host webinars or seminars on legislative, regulatory and other industry-related topics.
Face-to-face meetings	RMs conduct meetings with plan sponsors to discuss legislative updates.

• In the past five years, has anyone you plan to assign to work with the Agency ever been denied a license as an agent or broker or any other insurance license, been reprimanded, or had a license revoked or suspended? If so, please state the name of the person, event, date, cause and outcome.

As it pertains to state insurance department licensing and state secretary of state registration, Great-West Life & Annuity Insurance Company (GWL&A) has not been denied a license or had a license revoked or suspended to do business.

No member of the assigned service team has ever been denied a license as an agent or any other insurance license, been reprimanded, or had a license revoked or suspended.



• Describe how your staff will assist the Agency in performing its due diligence.

Although Empower is not a plan fiduciary, we will partner with the Agency to provide assistance in meeting fiduciary responsibilities. This includes any ERISA requirements the Agency may follow as best practices.

Empower has designated audit support staff that specialize in handling independent third party audit needs for our clients. Your CSM, Jennah Ross, can also work with your auditor to provide assistance with the year-end audit. Jennah can provide the auditor with additional audit information or answer questions regarding plan data.

We provide a full audit package that includes our Annual Plan Summary, SSAE 18 (formerly SSAE 16), plus any additional requested support and documentation.

Our plan sponsors receive quarterly updates called *Defined Contribution Legal and Regulatory Update*. They also periodically receive *Focus on 457*, a leading technical newsletter for governmental defined contribution plans published by Empower since 1987, for instant insights into developments that cannot wait for the next quarterly publication. These publications are designed to keep our plan sponsors apprised of legislative and regulatory changes impacting their plans.

We also host periodic webinars enabling our plan sponsors to participate in town hall meetings/seminars on important plan-related issues. Plan sponsors view the webinar presentation on their computer screens and hear the presenter over the phone or through streaming audio on the internet. Marilyn R. Collister, Senior Director, Legislative and Regulatory Affairs, is also available to conduct on-site fiduciary training seminars for the plan's retirement plan board or committee members and provide legislative and regulatory updates to plan fiduciaries and staff.

 Discuss staffing in the area that supports your Voice Recognition System (VRS) and Internet systems. How many are programmers?

As of December 31, 2018, we employed 696 systems and technology professionals and approximately 301 employees are in the area of programming and development.

- 4.2.1.1.2TPA should provide a secure recordkeeping system capable of maintaining governmental defined contribution plan participant and related data confidential; maintain the Plan data as the sole property of the Agency; and ensure the system has quality controls that ensure proper reporting and reconcilement.
  - Describe your record keeping system, abilities and methodology. Please provide screen prints.
    Indicate whether your system offers Plan specific information, investment fund information and
    performance, investment fees, account balances, current participant information, change of
    address or status, reallocation of account balances, withdrawals/disbursements, beneficiary
    designation, PIN code changes, printable statements, confirmations, asset allocation modeling,
    retirement calculators and personal rate of return.

Empower currently provides a secure recordkeeping system, plan sponsor and participant website for the Agency.

# **Recordkeeping System**

Our recordkeeping system is an internally developed client-server application that runs on an Oracle Solaris operating system. The web interface was developed using Java, J2EE, and Weblogic. Our hardware platform comprises a series of UNIX servers ranging from high-end database servers to mid-tier application servers.



# **Plan Sponsor Website**

The plan sponsor website offers tab-based navigation to access the following information and perform the following functions:

Plan Inform	ation Access
Plan details	Vesting administration
Employee administration	Customer support
Automatic Disburs	sement Processing
Email notification	Tax information
Online To Do list	Disbursement details
Online audit trails of original submissions	
Compliance	ce Services
Ownership information	Census download
Year-end questionnaire	Compliance data summary report
Results analysis	Compliance user guide
Detailed Partici	pant Information
Name, address, date of birth, and dates of employment	Complete transaction histories, including contributions, transfers, and withdrawals
Income data	Employment history
Division information	Investment allocations
Account balance	Vesting status
Payroll Data	Interchange
Compliance services and year-end testing	Distributions
Targeted participant marketing campaigns	

Online Contribution Processing		
Step-by-step contribution processing	Multiple in-process contributions	
Simplified contribution processing	Forfeiture processing	
Paperless workflow First remittance assistance		
Automated Clearing House (ACH) initiation		
Flexible Reporting		
Sample reports	Report scheduling	
User-selected reporting parameters	Report downloads and email notification	
Online Forms and Documents		
Plan documents	Dynamic plan-specific forms	

Authorized staff will be able to search for existing employees and edit employee information. The changes made online update the recordkeeping system.

# **Participant Website**

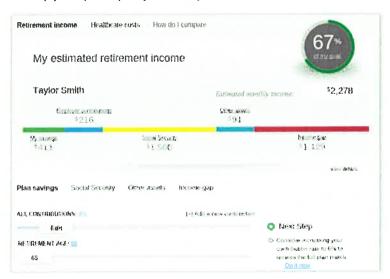
Employees are encouraged to engage in the participant experience – **anytime**, **anywhere** – using our proprietary iPhone/iPad and Android app and responsive design technology.





The core of our participant experience uses one's total plan balance and other factors to provide a projected monthly retirement income view – *My Estimated Retirement Income* – on the landing page. Immediately upon accessing their account, participants will see what they are on track to receive, how they stack up against their goal and a proposed next step. Our innovative approach to retirement planning connects with participants and inspires them to take action by demonstrating the important link between saving, investing, and their estimated monthly retirement income.

Our intent is to help participants quickly and easily:



- Translate retirement savings and other assets into estimated monthly retirement income.
- Model different retirement age and/or investment mix (stocks and bonds) using easy-to-use interactive sliders.
- Assess the impact of including estimated Social Security benefits in their planning.
- Predict the potential income from outside sources, such as IRAs, mutual funds and defined benefit plans.
- Instantly implement changes to their investment mix.



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We have found a unified approach is easy for individuals to understand and enable them to take control of their retirement goals. Beyond the individual retirement income projection, our experience incorporates explicit views of personalized healthcare expenses, allows each participant to see how they compare to the top savers in their peer group, provides budgeting and planning information, and more - in one unique experience.

# **Social Comparison**

Behavioral economics is a powerful motivator to increase savings. Our How Do I Compare? functionality shows participants where they stand in progress toward their goal of income replacement, alongside peers and top savers within their demographic profile. This feature provides a comparison personalized by age, salary and gender. Participants can further tailor their results by changing age, salary and gender information.

### **Account Service and Transactional Capabilities**

The following table details the account service and transaction capabilities available via the wvteachersdcp.com participant website.

View Acco	ount into	rmation
	•	View pe

- View balance
- Balance history
- Account summary
- Current allocations
- Asset allocation
- Asset allocation comparison
- Deferral
- Contribution history
- Personal profile
- Beneficiary

- ending transfers
- View completed transactions
- Withdrawals
- Custom transfers
- Statements on demand
- Individual rate of return
- Quarterly statements
- Transaction history
- Advice and managed account services

# **Change Account Information**

- Cancel transfer
- Automatic rebalancing
- **Forms**
- Distributions
- Change personal profile

- - Change PIN
  - Dollar cost average

Fund transfers

- Beneficiary
- Change username
- Address change, terminated participants only

# **Investment Options**

- Fund values
- Fixed returns
- Fund benchmarks
- Online prospectus

- Fund performance
- Fund overview
- Fund values graph

# **Education and Planning**

- Getting started
- Distributions and rollovers
- Plan FAQs

- Advice and managed account services
- Become an educated investor
- Managing money in retirement



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# **View Account Information**

Paycheck analyzer

- · Asset classes and mutual funds
- Budgeting, planning and day-to-day finances
- College planner

E-learning

# **Plan Information**

Plan documents

Prospectuses

# Forms (additional forms are available depending on the needs of the plan)

Beneficiary forms

# **Participant Services Center**

Our retirement representatives are trained to handle all caller inquiries with the goal of first-call resolution. A summary of the services and transactions that retirement representatives may provide to fully authenticated participants is provided below.

Summary of Services		
Account balances	Beneficiary information and forms	
Investment election changes	Request for plan information	
Fund transfer requests	Investment information	
Issue resolution	Duplicate statements	
Statement and mailings	Rollovers (from the plan)	
Information and status of forms and other written correspondence	Withdrawal and distribution information, including distributions initiation under \$5,000	
Plan forms, including pre-filled distribution		

# **Voice Response System**

Our toll-free voice response system is available 24 hours a day, seven days a week. Participants can speak or use the keypad to navigate the prompts. Menus are prioritized by importance, followed by frequency of use, and callers have the option to speak to a retirement representative at any point during the call (during normal business hours). Through the voice response system, participants are able to complete the following transactions and inquiries:

Transactions	Inquiries
Update investment elections	Account balance
Transfer or reallocate investments	Current unit values or share prices
Establish automated rebalancing	Transaction history
Change PIN or issue temporary PIN	Current allocations
Request statement	Fund performance



### **Fee Disclosure**

Empower is committed to assisting public sector plan sponsors who choose to use ERISA's Section 404(c) requirements as a best practice. The 404(c) disclosures include both plan-related and investment-related information. We provide participants with important plan-related information, including fees in the *Plan Highlights*. We also assist plan sponsors in communicating plan changes at least 30 days in advance of the change and tell participants who to contact with questions. The investment-related information is provided in the *Investment Options at a Glance*. This investment information includes performance data, fees and expenses, as well as benchmarking. We also provide prospectuses online, and upon request, which contain in-depth information about the funds, including fund objectives, fees and transfer restrictions.

#### **Confirmations**

Confirmation statements are generated for all participant transactions. For transactions conducted via the voice response system or a retirement representative, participants receive confirmation numbers at the time of the transaction. We advise participants who conduct a transaction via the website to print their confirmation page immediately after the transaction is completed in order to retain a copy for their records. A confirmation statement is available on the participant website within two business days after the transaction date.

 Describe the quality control procedures in effect, including resolution of data discrepancies, ensuring timely compliance with all provisions of the Plan and government requirements and that all forms and authorizations are complete and on file.

We know that our clients are our most important asset, and the following processes help ensure we always provide quality and efficient service.

# **Quality Control Program**

We have developed an extensive quality management program over the past 40 years, integrating our broad experience with what we believe are best-in-class methodologies. In addition, we have established standards for employee conduct, service and productivity. Key components include:

- A comprehensive training program.
- Extensive quality control standards and measurements.
- A service request resolution process.
- Extensive audit and reconciliation processes.
- An automated systems environment.

### **Recordkeeping Quality Processing**

Our recordkeeping system helps ensure quality processing and immediate transactional validation. A team of administrative staff, systems analysts, programmers and system audit specialists develop and test all upgrades and improvements to the system. We also utilize an experimental database system to analyze all system enhancements prior to incorporating them into our client system, and we perform regression and integration testing to help ensure any enhancements will not adversely affect the existing production system.



#### **Audits**

Empower maintains three levels of auditing control for our defined contribution clients:

- Our internal auditing staff monitors all activities on an ongoing basis.
- Our external auditor, Deloitte & Touche, LLP, performs annual independent audits of Empower's operations and financial status.
- We perform annual SSAE 18 SOC 1 Type II audits, which are conducted by Deloitte & Touche. The SSAE 18 audit produces a report on our current policies and procedures and an evaluation of the operating effectiveness of our defined contribution operations.

Our procedures are designed to deliver accurate and consistent recordkeeping through a series of checks and balances. We report the statuses of contributions and transactions as they are received and processed, and our books and records are open to inspection by any government regulatory agency or independent auditor selected by our clients.

# **Resolution of Data Discrepancies**

Errors detected by our recordkeeping system or errors the plan sponsor has brought to our attention are handled in the following manner:

Type of Error	Resolution
Contributions	Contributions are reversed and reprocessed using the correct effective date.
Withdrawals/distributions (over and under payments)	If the withdrawal is processed with the incorrect effective date, we will reverse and reprocess it. If an overpayment occurs, we ask the participant to return the check. We then reissue the payment and revise the tax reporting.
	It is not possible for us to pay a participant more than the value of the account. If the payment was too small, we will issue a check for the balance of the requested amount.
Transfers	Transfers are reversed and reprocessed using the correct effective date.
Allocation of earnings	Earnings are automatically adjusted by reversing and reprocessing.
Tax reporting	Tax reporting is automatically adjusted by reversing and reprocessing.

Errors are corrected using a manual or electronic process, depending on the type of error. A manual process is used to correct any effective date issues by reversing and reprocessing. However, fund level balances are corrected electronically based on fund pricing for the correct effective date. Don or Jennah will communicate the resolution, as needed.

### **Compliance with Plan Provisions**

Our recordkeeping system is a fully integrated participant and trust accounting system. Designed to deliver accurate and consistent recordkeeping, all transactional activity is reconciled and verified as the activity occurs. By performing several levels of audits on every transaction, the system disallows transactions specifically prohibited by the IRS or plan rules.

In addition, Don and the client service team constantly monitor your plan to help ensure it operates within any applicable regulations and guidelines.



#### Forms and Authorizations on File

Retirement representatives have access on the imaging system to documents received from participants, the plan sponsor, and the administration team. All forms received via paper or fax format are scanned into our enterprise content management (ECM) system upon receipt. The information is stored online on magnetic disk drives as well as near-line optical libraries. Once imaged, the documents are routed into our workflow management process for paperless processing. All authorized staff members, including our retirement representatives, can access these documents when necessary. We can also retrieve images of quarterly statements and employer plan summaries from the same imaging system. The imaged information is maintained for seven years.

 Provide sample forms used for withdrawals, non-financial information, beneficiary designation and other applicable forms.

Please see sample forms in the Exhibits section.

- Describe how your system processes and the time requirements for:
  - Contributions Distributions (lump sum and other)

#### Contributions

Contributions are processed through the plan sponsor website or through our alternative payroll solution the Payroll Bridge Program, which allows for discrepancies to be quickly addressed and helps reduce processing errors.

As payroll information is transmitted, our recordkeeping system validates transaction instructions, automatically reconciles payrolls and checks for any amounts that cannot be processed. You'll receive immediate notification of any possible rejection and you'll have the opportunity to clear these items or remove them from the payroll as desired. The result is faster and more efficient processing and immediate confirmation of amounts processed.

Once payroll transmission is reconciled you can initiate funding through ACH credit. We require payroll funding to be received before contributions are posted to participant accounts. ACH credits received prior to market close are processed the same day. ACH credits received after 4 p.m. Eastern time are processed the next business day.

# **Lump-Sum Distributions**

Lump-sum distribution requests are processed based on plan rules. When requested, the recordkeeping system verifies the participant's information and determines share prices. Requests submitted through the participant website or by phone are processed the same business day if received by 4 p.m. Eastern time or the next business day if received after 4 p.m. Eastern time or on a non-business day.

When the recordkeeping system completes the withdrawal it automatically calculates the appropriate state and federal withholding. The distribution check and confirmation are mailed within two business days. Funds distributed electronically via ACH are received within two business days. A security alert (text and/or email notification) is sent to the participant for all disbursement requests.

#### Rollover

Participants who have separated from service can initiate their rollover distribution via the participant website. All rollovers become effective the date we receive the proper documentation. If the distribution is a direct rollover to another qualified plan, the proceeds are not taxable. Rollovers are coded with special identifiers indicating the contribution is a plan-to-plan transfer and that it is fully vested.



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Participants can also roll over a retirement account into a qualified plan offered through another provider by completing a distribution request. The participant, alternate payee or surviving spouse is responsible for determining whether the distribution qualifies for rollover treatment and for completing the rollover process.

The participant is provided with the required 402(f) notice when the disbursement is requested. The plan sponsor can approve the request electronically through the plan sponsor website or allow us to process distributions without plan sponsor approval. Upon approval, the distribution is processed effective the same business day (if the request was received prior to market close), and we send a check to the participant at their address of record.

# **Periodic Payment**

The periodic payment option allows participants to keep their current fund options and interest rates while they receive payments on a periodic basis. All investment options may be used, or the participant can designate the specific fund from which payments will be made. Participants can transfer funds, as well as change the investment options from which payments are being made, at any time. However, if a specific fund is designated and distributions deplete the fund, our recordkeeping system will automatically begin payments on a pro-rata basis across all investment options unless the participant designates another fund.

Participants can designate the dollar amount they wish to receive on a regular installment basis. Periodic payments can be made monthly, quarterly, semiannually or annually. Participants can select their own distribution date as long as it is not the 29th, 30th or 31st of the month as some months do not contain these dates. Payments to the participant will continue until the account balance is zero.

#### Annuities

As an insurance company, we offer annuities to participants that are covered through a Great-West group fixed and/or fixed and variable deferred annuity contract. Upon a qualifying event, plan balances may be distributed and a fixed annuity purchased directly from Great-West. Many different types of annuity options are available to participants. Annuities are paid in monthly, quarterly, semiannual, or annual payouts depending on the payout option selected, and are taxable to the participant at the time of the distributions. We also provide annuity purchasing options through MetLife and Mutual of Omaha for the Agency's participants.

In addition, Empower is currently working with an annuity service platform provider to establish a direct relationship between our platform and their service offering as required licensing of entities allow.

#### Required minimum distributions (age 70 ½ and death)

To assist participants with required minimum distribution (RMD) obligations, our recordkeeping system generates a report that identifies participants who are reaching age 70½. We send a letter explaining the requirement and necessary steps during the third quarter to all participants who will reach age 70½ in the upcoming year and who have not elected a fixed annuity or a periodic payment as mandated by the RMD. Participants may request their RMD through the participant website, via a form or by speaking to a retirement representative.

If the plan is able to provide required information, we can offer an automated distribution of the RMD if the participant does not respond to our notification.

Additionally, if the plan offers lifetime installment payments, participants may elect automated RMDs by completing the Automated Minimum Distribution Request Form and receive the required payment monthly, quarterly, semiannually or annually.

Prior to processing the RMD, we request verification of the separation from service date. A security alert (text and/or email notification) is sent to the participant for all disbursement requests.



# Describe how you ensure accurate conversion of all historical data.

As the incumbent provider, conversion of historical data is not applicable. However, when applicable, we transfer historical records based on the data provided by the prior recordkeeper. We complete an audit for reasonableness of the conversion data before proceeding with the transfer of historical data. We provide the conversion data for your review and approval prior to completing the conversion.

We perform several audits during conversion. We will obtain a number of test files from the prior recordkeeper, and review them to determine if any data is missing, appears incorrect, or is difficult to understand. We then set up conference calls with the prior recordkeeper to discuss the data.

We also perform tests and audits on the data by examining items such as:

- Social Security numbers
- Name fields
- Complete addresses
- YTD pre-tax contributions
- Amounts available for hardship
- Hardship suspension dates

- Subsets
- · Dates of birth
- · Dates of hire
- Prior-year pre-tax contributions
- Termination dates

Testing results are provided for the plan sponsor's review.

We also review payroll files during conversion and conduct test payroll uploads to verify the data transmission is working properly prior to the plan's go-live date.

The final step in the transition is reconciling the final records and assets. This process includes a balance of participant records, the prior recordkeeper's fund level balances and the fund balances provided by the fund houses and trustee. We'll provide the reconciliation for your review and approval prior to the plan opening.

# Describe how your systems address member vesting.

Our system can support an unlimited number vesting schedules including different money sources within a given plan, vested amounts or percentages that have been grandfathered, vesting schedules for different employees and vesting schedules for employer versus employee funds.

Vesting rules are stored in our system and requested withdrawals are processed according to contribution type. Any non-vested money is deposited into a forfeiture account for the plan or is refunded.

We currently support the Agency's 12-year vesting schedule.

 Discuss the ability of your system to separately track employer and member pre-tax and posttax contributions.

Our recordkeeping system can track after-tax, pre-tax and employer dollars separately, provided the Agency identifies the different money types when the contribution reports are submitted. After-tax monies are invested into a unique source code set up within the plan.



• Describe your procedures to ensure Plan activity is posted daily and that ending balances are reconciled on a daily basis. Do you use share or unit accounting for daily valuations? Does the daily valuation accounting involve estimation? If so, how often are accounts reconciled?

# **Daily Valuation**

Our recordkeeping system and all personnel-completed transactions undergo detailed quality assurance audits. Investment option values are calculated at the close of each business day based on data provided from each underlying mutual fund family.

Once calculated, they are entered into our system, and each participant's balance is updated with the day's unit values. This daily valuation ensures that participant accounts are balanced and reconciled daily.

Because our recordkeeping system is server-based and not mainframe-based, updated participant accounts and balances are available the same day.

# **Unit or Share Accounting**

Our recordkeeping system values accounts daily based on the current day's unit or share values. Unit values are determined using the underlying market values of securities, including any capital gains, accrued interest and dividends earned. For fixed-income investments, the interest rate declared for a specific period is also credited daily.

• Describe your procedures for communicating purchase and sale directions (e.g., investments, transfers, withdrawals, and rollovers).

Controls are in place to help ensure our recordkeeping system's trade activity files agree with the investment trade orders placed with fund houses. Prices are obtained from two sources on a daily basis and compared for accuracy within the proprietary pricing module. Discrepancies are researched and immediately resolved. Final reviewed prices are uploaded into the recordkeeping system daily for valuation of participant accounts. We utilize the Delta Data Software - FundLinx as its trading platform. This system is fully integrated with our recordkeeping system.

The following activities occur as part of the exchange:

- Participant activity is updated on the recordkeeping system once prices are loaded from the proprietary
  pricing module and activity is passed to FundLinx.
- Pending activity is accounted for in suspense accounts. General ledger trading suspense accounts are
  monitored on a daily basis. Any trading activity that has not cleared between the recordkeeping system
  and FundLinx is systematically identified and aged within Systems Applications and Products (SAP).
  Outstanding items are researched and resolved in a timely manner.
- Trades are systematically passed from the recordkeeping system to FundLinx. FundLinx rolls trades to appropriate levels, creates and transmits NSCC trade files, fax trades, and other electronic trade files.
- All trades are confirmed on a daily basis. National Securities Clearing Corporation (NSCC) trade
  confirmation files are systematically loaded, success/failure acknowledgements are received for other
  electronic files as well as fax transmittals. Any late confirm or rejects are researched and resolved in a
  timely manner.
- All account positions are loaded daily into FundLinx for reconciliation. We use an exception-based, three-way reconciliation and any variances over a pre-determined threshold are researched, documented, and resolved in a timely manner.
- Bank accounts are reconciled on a daily basis within the proprietary banking and accounting module, ensuring trade activity is settled into the correct accounts. Aged outstanding items are researched and resolved in a timely manner.



# Describe what information you maintain in a participant's account record.

Our recordkeeping system currently stores the following current and historical data on participant accounts for the Agency:

- Name
- Social Security number
- Fund balance and transaction activity/history
- Transfers/transfer history
- Withdrawals/withdrawal history
- Years of service

- Address
- Date of birth
- Allocation information/allocation history
- Contribution history
- Beneficiary

In addition, we could also store the following:

- Email Address and Phone Number When a participant has an email address or phone number on their account, it allows the participant to register their account or reset their password independently, creating a more user-friendly experience.
- Gender and Martial Status The participant Lifetime Income Score<sup>SM</sup> (LIS) calculation includes the participant's gender and marital status. Having this information added to the participant's account gives Empower the ability to calculate a more personalized income score.
- Discuss how you conduct the allocation of contributions among investment options and
  reconciling individual participant contributions in accordance with the Plan's requirements and
  parameters, including a timeline of the process, time requirements on the receipt of NAV
  information and confirmation of the receipt of funds.

# **Posting Contribution to Participant Accounts**

Payroll process example in business days:

**Day one:** A contribution file in good order is received and processed, and notification to client for funding request has been sent.

**Day two:** The ACH credit is received prior to 4 p.m. Eastern time. The payroll contribution shows as pending in participant accounts, shares are purchased during the nightly cycle and participant accounts are credited with that day's closing market value.

Day three: Participant accounts reflect shares purchased as of the prior business day's close.

An ACH credit received after 4 p.m. Eastern time receives the following business day's price.

## **Receipt of NAV Information**

After market close, we receive the net asset values (NAVs) from the fund houses. After the NAVs are entered into our system, the system summarizes participant transactions and creates a net buy/sell trade ticket for each fund. The trade tickets are sent to the fund houses in a variety of methods the same evening and settlement occurs the following business day. We also calculate the daily unit values for the custom profile funds.

A fund manager is responsible for making decisions related to any portfolio of investments (often a mutual fund, pension fund, or insurance fund), in accordance with the stated goals of the fund. We can calculate the daily NAV for separate accounts in a similar manner to the methodology used for mutual fund NAVs. We do so by valuing the underlying securities using one of our pricing services. Daily cash flow is taken into account. The value of the portfolio is rolled up and divided by the outstanding shares. Income and expenses are typically included in the NAV.



# **Confirm Receipt of Funds**

We have deposit detail reports available via the plan sponsor website ad hoc reporting functionality for review to help ensure the accuracy of all financial information submitted.

- Discuss error corrections for:
  - Contributions
  - Withdrawals/Distributions (both over- and under-payments)
  - Transfers
  - Allocation of earnings
  - Tax reporting

# State if error processing is manual or electronic.

Errors detected by our recordkeeping system or errors the plan sponsor has brought to our attention are handled in the following manner:

Type of Error	Resolution
Contributions	Contributions are reversed and reprocessed using the correct effective date.
Withdrawals/distributions (over and under payments)	If the withdrawal is processed with the incorrect effective date, we will reverse and reprocess it. If an overpayment occurs, we ask the participant to return the check. We then reissue the payment and revise the tax reporting.  It is not possible for us to pay a participant more than the value of the account. If the payment was too small, we will issue a check for the balance of the requested amount.
Transfers	Transfers are reversed and reprocessed using the correct effective date.
Allocation of earnings	Earnings are automatically adjusted by reversing and reprocessing.
Tax reporting	Tax reporting is automatically adjusted by reversing and reprocessing.

Errors are corrected using a manual or electronic process, depending on the type of error. A manual process is used to correct any effective date issues by reversing and reprocessing. However, fund level balances are corrected electronically based on fund pricing for the correct effective date. Jennah or Don will communicate the resolution to the plan sponsor, as needed.

 Describe your procedures for reconciling the plan depository investment accounts and the information and statements that you will provide to the Agency.

Our proprietary recordkeeping system is a fully integrated participant and trust accounting system. This integration helps to ensure that all participant accounts are validated, fully balanced and reconciled with the trust prior to generation of trust reports. In addition, all transactional activity is reconciled and verified as the activity occurs.



Describe the procedures and time required for your company to transfer all or a portion of a
participant's account balance in an investment option to another investment option. Give any
minimum time guarantees you provide as well as your company policy on retroactively
correcting any erroneous transfers. Affirm that if an erroneous contribution is due to your
company's error, you will make the participant whole at your company's (and not the Plan's)
expense, unless the adjustment would not be beneficial to the participant. Provide a complete
timeline, including the terms and conditions under which you can provide a transfer at that
day's purchase price. State if your system will process the transfer of account balances by
percent and by dollar amount.

### **Fund to Fund Transfers/Timeline**

Requests received in good order before market close are processed the same business day. Requests received after market close are initiated the next business day. A confirmation is generated following any transfer or exchange.

### **Error Correction**

Transfers are reversed and reprocessed using the correct effective date.

#### Affirmation

We maintain an account resolution staff to identify data errors, modify accounts, and help to ensure complete and accurate information. In the event an error is detected, the account resolution personnel can accommodate retroactive adjustments (generally, we will go back one statement period) to the participant's account. A complete history of participant transactions is maintained and can be reversed and reprocessed as needed.

If we, as the recordkeeper, make the error, Empower will bear the net loss to correct the error by putting the participant(s)/plan back in the financial position where they would have been had the error not occurred. This may be handled as a retroactive reversal, when possible, but may also be handled at our discretion with current day adjustments to participant accounts, depending on the amount of time that has passed since the error occurred and/or the feasibility of reversing the original error due to subsequent transactions on the participant accounts impacted.

There is no specific time amount limit for us to make a correction, however we use our discretion to determine whether a retroactive correction is feasible or whether a current day adjustment is necessary to enable corrections be made within reasonable timeframes. In addition, there is no maximum amount we will be liable for to correct any error made by Empower as the recordkeeper.

For situations not within our control, we will evaluate these on a case-by-case basis to determine and recommend an appropriate adjustment method and work with the responsible party (plan, payroll vendor, etc.) when making the necessary corrections and to help ensure the plan is made whole, assuming the responsible party agrees to accept liability for the error.

### **Transfer Account Balances**

A participant may make an exchange or transfer to their investments by dollar and/or percentage increments, or they may rebalance their entire account balance using whole percentages.

Discuss how fund transfers are executed.

Participants can initiate transfers 24 hours a day through the participant website, the voice response system, or with a retirement representative via our toll-free number during business hours. The recordkeeping system automatically processes the request according to plan rules.



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There are no limits to the frequency of transfers or exchanges unless imposed by the plan or fund company. If the plan does not impose limits, participants can transfer between investment options daily. Requests received in good order before market close are processed the same business day. Requests received after market close are initiated the next business day. A confirmation is generated following any transfer or exchange.

Discuss time cutoffs for investment companies in order to have contributions invested.

Contributions received from the plan sponsor are invested the same business day when received in good order prior to market close.

Describe how you expect to process participant changes in investment elections.

As previously detailed, participants can initiate transfers 24 hours a day through either the participant website, the voice response system, or with a retirement representative via our toll-free number during business hours. The recordkeeping system automatically processes the request according to plan rules.

There are no limits to the frequency of transfers or exchanges unless imposed by the plan or fund company. If the plan does not impose limits, participants can transfer between investment options daily. Requests received in good order before market close are processed the same business day. Requests received after market close are initiated the next business day. A confirmation is generated following any transfer or exchange.

Describe your processes for maintaining up-to-date beneficiary information.

Participants accessing the website are asked for beneficiary designations if one is not already present.

It is possible for participants to update their beneficiary when accessing the website. Presently, participants update their beneficiary information by sending a beneficiary form directly to the Agency. The Agency updates that information and shares the information with Empower.

To help remind participants about maintaining proper beneficiaries, we can provide targeted messaging using:

- Participant website: On-screen messages prompt participants to update beneficiaries upon log-in.
- Quarterly statements: Broadcast messages via quarterly participant statements encourage participants to update their beneficiaries via the participant website
- Participant services center: Retirement representatives are available to answer questions and offer guidance with updating beneficiaries online or completion of the Beneficiary Designation form.

In addition, targeted campaigns, including emails, a mailer and web messaging, can be sent directly to participants without beneficiaries on file. These messages are used to solicit beneficiary elections from participants. Participants can then make changes via the participant website if the Agency chooses to allow this, or by completing a paper form, which is available online or can be requested by speaking with a retirement representative.

We mailed beneficiary forms, along with a flyer, to participants without a named beneficiary on file. Of the participants targeted, 9.2% took action by returning their beneficiary form to the Agency. We also included beneficiary forms in the fourth quarter 2018 statements. Beneficiaries will continue to be a focus through 2019.



# Discuss how you process QDROs and what you provide to members and alternate payees

We perform ministerial duties of gathering information for Qualified Domestic Relations Order (QDRO) processing and segregations. The plan sponsor determines the qualified status and approves or denies the QDRO. This service is offered with no additional charge.

- Review of proposed orders from an administrative perspective and forward our comments to the plan.
- Review of final orders to determine if there is sufficient information necessary for processing once the plan has determined the order is acceptable and has provided processing instructions.
- Access to an Operations Support Services representative who can explain the QDRO process and answer questions related to the services we provide for participants, attorneys, and alternate payees who telephone client service.
- Calculation of the amount due the alternate payee for the periods for which we were the recordkeeper.
- Establish an account for the alternate payee as specified by the plan and the order.
- Provide confirmation letters to both parties upon completion of the process, with a copy to the plan administrator.
- Provide a passcode to the alternate payee.

If the Agency no longer wishes to be part of the QDRO process, Empower can perform all of the procedures listed above and perform the following additional services for a fee of \$250 per approved QDRO.

- Issue a plan pre-approved Empower QDRO Model order.
- Review a proposed order to determine whether or not it will be acceptable once entered by the court.
- Determine whether or not a filed order is materially similar to the plan's pre-approved model order.
   Note: If the order is rejected because it is not materially similar to the plan's pre-approved model order and the parties appeal the denial, the plan is responsible for handling the appeal.
- Discuss your system edit process for:

# Member and employee contributions, both by source and investment

We have edits built into the payroll processing system. When the payroll file is uploaded into our system, the system will verify several pieces of information such as:

- Do we have an account established for each participant/employee on the payroll file? If no, then an
  account will be established, the contribution will be defaulted to the default fund, and a letter will be
  sent to the participant to have them establish allocations.
- The system will verify Social Security number (SSN) to name. If we already have an SSN on our system and it is tied to a different name, an error message will occur.
- If the plan is sending in a contribution for a participant that has a termination code, a message will
  appear to ask if the plan wants to process the contribution as a trailing contribution or remove the
  participant from the file.
- The system is programmed to accept address and status code updates through the payroll file as well.

There are many edits such as these built into the system, and these edits keep the data clean and error free.



# Applications and changes in status

Our recordkeeping system conducts numerous edits to help ensure the accuracy of participant changes in status. Each field is programmed to accept only information that corresponds with the specific field. For example, only a nine-digit Social Security number is accepted and state abbreviation must be two characters from a list of values. All mandatory information, such as name, address, Social Security number, birth date, etc., must be entered before the transaction is accepted. We will contact either the employer or participant directly to obtain any incomplete information prior to entering the information in our system. Once the information is updated in our system, a confirmation documenting the new or changed information is issued.

# Vesting/Service

The recordkeeping system will automatically calculate vesting based on the vesting definition outlined within the plan document. Manual calculation is not required. When the plan's vesting definition is an hours-based requirement, the plan sponsor can select to increase vesting at plan year end or on the participant's anniversary date.

### Transfers

Our system conducts numerous edits when processing transfers. When a transfer request is received, the system checks to help ensure that only requests that are acceptable by the IRS code and by the plan document, are accepted and processed. The system also checks for transfer restrictions or equity wash.

### Withdrawals/Distributions

Our system conducts numerous edits when processing distributions. When a distribution request is received, the system checks to help ensure that only requests that are acceptable by the IRS code and by the plan document, are accepted and processed.

#### Tax forms, e.g., 1099Rs

The recordkeeping system transmits all reportable tax transactions to the tax reporting system on a daily basis. The imported data is verified to control totals (e.g., total number of records, total dollar amounts) provided by the recordkeeping system. Furthermore, withholding amounts passed from the source system to the general ledger are reconciled to those passed to the tax reporting system.

# Provide samples of the type of edit reports that would be issued for these types of transactions

Because edits are handled as they are found directly by the appropriate department, we do not maintain an overall edit report.



Discuss the training you will provide to Agency staff in the use of the vendor system, and
provide an administrative manual with complete instructions on how to access and view such
information and how to troubleshoot routine problems, and making available a representative to
assist Agency staff in correctly obtaining access to the database and generating reports.
 Describe the capabilities and qualifications of that individual and what steps your firm will take
in order to ensure that Agency staff can obtain resolution to problems on a timely basis.

# **Training**

A complete training session can be conducted for the client's benefits personnel. This training session includes:

- How to remit contributions through the plan sponsor website
- · How to generate reports and look up data on the plan sponsor website
- How to use participant support services (website, voice response system, etc.)
- Key investment option features

Updates can be provided at least once a year. Don and Jennah will be in contact with you and will accommodate training needs for new staff.

We can also provide an annual staff update. This session not only includes technical training, but also a legislative update and best practices session where we share policies and procedures used by other similar plans. It has been our experience that this combination of training provides a complete program to keep the client staff on the forefront of defined contribution issues in the public sector.

Some of the current fiduciary and fund training topics include:

- Market timing prevention procedures
- Plan sponsor fiduciary responsibility
- Fund performance review and monitoring
- How to evaluate advice and guidance services
- Legislative updates
- Trends in plan design and services

In addition, on an as-needed basis, we provide electronic legislative alerts to keep them advised on legislative and regulatory developments that impact employer-sponsored retirement plans. Your staff will also have access to a plan appropriate newsletter distributed via email. Our plan sponsors may also participate in our regular webinars, which discuss a wide range of topics every few months.

### **Administration Manual**

The proprietary design of our rules-based recordkeeping system allows Empower to achieve an unparalleled degree of system integrations enabling us to link the plan's administrative parameters and plan-specific forms to the various technology channels we deploy. For example, our plan sponsor website is user friendly and offers a unique combination of simplicity, sophistication, and performance. Most administrative users are able to navigate and utilize the system's features after minimal training.

The plan does not currently use an administration manual, however, we are happy to discuss the creation of an administration manual for the Agency.

Please see a sample Administration Guide in the Exhibits section.



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# **Troubleshooting**

Our plan sponsor website is available to users 24 hours a day, seven days a week, and live support is available during normal business hours.

We have a designated team of professionals that support our clients with using the plan sponsor website. Our plan technical support helpline is staffed from 8:30 a.m. to 8 p.m. Eastern time, Monday through Friday, excluding financial market holidays. Additionally, plan sponsors can send email inquiries to PTS\_CallCenter@retirementpartner.com, and receive a response within one business day. Online tutorials are available on the plan sponsor website to assist with any remittance questions, file downloads, and other transmission information.

# Representative

Jennah, your senior CSM, has expertise in the day-to-day operations of a variety of large government plans. She also collaborates with other members of the service team and other functional areas to facilitate resolutions for issues.

#### **Issue Resolution**

In order to help ensure the plan can obtain resolution to issues on a timely basis, Jennah will serve as the single point of contact for all administrative and operational issues. She will work with Don to help ensure all issues are resolved in a timely manner.

Describe the arrangements under which your firm will provide the Agency staff on-line access
to Plan reports and records. Describe the data that will be available to staff and provide copies
of the data screens that staff will view. Indicate if you will apply or are capable of applying
different restrictions to different accessing parties.

We provide a number of reports to help you and your staff get the most out of your plan.

# **Retirement Readiness and Plan Analytics Functionality**

Unlike retirement plan measures that focus on baseline information (e.g., participant data and contributions), our plan sponsor reporting focuses on helping every employee pursue a better financial future. In addition to the standard reporting functions listed below, we provide access to a Retirement Readiness report. This calculation will present the Agency with detailed information specific to each employee's retirement savings progress.

You have access to three data visualizations designed to help improve the overall health of the plan. You can filter visualizations by demographic (such as location, division, job code, union or non-union or any other defined plan segments), as well as by age, salary, gender and tenure.

The data visualizations include:

- **Lifetime Income Score** Measures each employee's retirement readiness, which provides you a snapshot of the overall health of the plan.
- **Investment strategy** Illustrates participant balances grouped by their investment strategy (i.e., target date funds, risk based, asset allocation model, managed accounts and do-it-yourself)
- Participant web statistics Provides a rolling 12-month look at web statistics (such as page visits made), separated by desktop, mobile and tablet access





The goal of the data visualizations is to give you the tools to identify employees who could be getting more out of the plan so you can direct communications to those segments.

#### Plan Review

The Plan Review is a customized progress report used strategically to help enhance participation, education, asset allocation and retiree outreach. The Plan Review may include the following:

- Asset allocation
- Participant activity
- Distributions
- Strategic Plan Summary (if applicable to the plan)
- Pre-tax contribution rates

- Plan assets
- Plan utilization
- Contributions
- Single investment holdings by age

# Strategic Partnership Plan

The Strategic Partnership Plan contains a comprehensive range of measurements for key services that enables the Agency and Empower to prioritize planning initiatives. This tailored reporting package may include the following:

- Goals and results
- Plan accomplishments
- Participant summary
- Current products and services
- Communication plan
- Plan events and industry updates
- Resources and messages to assist in financial decisions
- Investment review
- New product offerings

The Strategic Partnership Plan, combined with our Plan Review, provides the tools to strategically evaluate the plan's performance and capitalize on data trends.



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# **Quarterly Investment Review**

The Quarterly Investment Review provides a variety of statistics used to monitor and evaluate the plan's investment lineup. This report includes a Capital Markets Review, as well as information on each fund's performance, expenses, asset allocation, and style consistency.

# **Employer Plan Summary Report**

This end-period reconciliation summary outlines the following:

- Beginning balance
- Net contributions
- Transfers into investments
- Earnings
- Expenses
- Summary of dollar activity
- · Breakdown of activity by money type
- Each participant's account summary
- Refund activity
- Breakdown of activity by contribution type

- · Ending balance
- Withdrawals
- Transfers out of investments
- Interest (fixed return funds)
- · Investment option summary
- Summary of unit/share activity
- · Contribution history detail
- Distributions detail
- Annuities and periodic payments summary

# **Online Reports and Information**

Authorized Agency staff can access on-demand plan and participant reports anytime. This comprehensive library of ad hoc reports can be customized to highlight trends and is designed to provide the Agency the analysis and perspective needed to help ensure the ongoing accuracy of plan administration.

Authorized staff will be able to search for existing employees and edit employee information. The changes made online update the recordkeeping system.

Please see the Plan Service Center Overview in the Exhibits section.

The plan sponsor website allows for view only or restricted access for the Agency's employees. Controls exist within our recordkeeping system and the plan sponsor website to restrict data access and transactional capabilities. Common security tables and modules help ensure users only access transactions and data for which they are authorized. The mechanism used to define data access is based on roles. Roles are defined for particular job functions, and users are associated with one or more roles. These application security measures can be used to restrict access to the appropriate data for both client and participant access.



Indicate what legal and advisory services you will provide the Agency in administering its Plan
in conformance with the appropriate laws and regulations. Indicate bow you will review and
inform the Agency of changes in the law and regulations and current legislation potentially
impacting the Plan.

Legal support services we can provide include:

- Legislative updates
- Regulatory updates
- Plan sponsor educational seminars
- Alternative plan designs
- Plan governance resource to answer planrelated questions
- Plan documents
- Webinars

Don can demonstrate alternative plan designs, which may improve plan results, with our PlanVisualizer™. By uploading anonymous participant data for age, account balance, salary and deferral rate, PlanVisualizer identifies which individuals and demographic groups are most prepared and which are least prepared for retirement. Further, it models and visually depicts how changes to retirement plan design (i.e., company match) may improve participant retirement readiness and the potential impact to plan costs.

We will provide regular and periodic communication, participant education and investment guidance services and continued plan sponsor support in evaluating and optimizing plan performance. While we cannot provide legal or tax advice to plan sponsors or participants, we provide consulting services to the Agency through our Plan Review and our Quarterly Investment Review reports and Plan Analytics functionality through the plan sponsor website.

Additionally, we carefully monitor the program and any changes to the regulations that may affect your plan. Should a change be necessary, we will work closely with the Agency to recommend and implement the required change with minimal impact to plan participants.

 Discuss how you regularly gather the contribution and compensation data necessary for Section 415(c) IR.C limit testing.

Although compliance testing is not required for non-ERISA 401(a) plans, we provide monitoring and reporting for 415(c) annual additions limitation compliance at the end of each plan year.

Once the final contribution has been submitted, the total contribution amount is reviewed by our system for each participant. If the contributions are more than the annual additions limit for a given participant, we advise the plan sponsor of this overage through a warning message via the plan sponsor website, assuming the contribution was processed through this application, to help ensure compliance with the regulation. The plan sponsor can then run reports through the plan sponsor website to take corrective action.

 Describe and provide a sample of the administrative procedures and policies manual outlining all the administrative requirements as well as sample forms and instructions.

As previously detailed, the proprietary design of our rules-based recordkeeping system allows Empower to achieve an unparalleled degree of system integrations enabling us to link the plan's administrative parameters and plan-specific forms to the various technology channels we deploy. For example, our plan sponsor website is user friendly and offers a unique combination of simplicity, sophistication, and performance. Most administrative users are able to navigate and utilize the system's features after minimal training.

Due to the custom services Empower is providing, the plan does not currently utilize an administration manual; however, for illustrative purposes, please see a sample Administration Guide in the Exhibits section.



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• Describe how you handle audit documentation where paperless processing has occurred.

All transactions are logged immediately upon receipt. An online production system maintains and measures time standards for each step of the process for each transaction. Supervisors have online access to the production system and monitor all transactions to help ensure they are completed within our appropriate time standards. In addition, supervisors produce daily summary reports reflecting all pending and completed work.

Additionally, all transactions are monitored for accuracy and a senior staff member reviews then authorizes key transactions. Our supervisory staff also performs ongoing audits, and we have external SSAE 18 (formerly SSAE 16) SOC 1 Type II audits performed on an annual basis.

 Describe the ability of your recordkeeping system to preclude new membership unless specifically authorized by the TDC Plan.

Our system proactively tracks all eligible employees, including first day of the month eligibility and those who have not been contributing.

To preclude new membership, unless specifically authorized by the Agency, we do not currently offer participants an enrollment form and we have turned off online enrollment services. The service team is aware of the plan provisions and if a participant were to call in to enroll, a member of the service team would inform the participant that no new enrollments are permitted.

- Describe how you will ensure your recordkeeping system will allow TDC Plan staff to modify non-financial members' records, including:
  - Annual service credit and compensation
  - Transferred service credit from the TRS Plan
  - Employment history
  - Synoptic data, including notices and flags
  - Date of Hire and Termination

The contribution file submitted by the plan contains participant indicative data, contribution data, and census data. This data can be sent in the same file or in separate files. Once the contribution file is uploaded into the online administration system, the indicative data of each participant is checked against the data stored on our database. Any new indicative data on the contribution file will overwrite the data stored on our database. Any changes on the employer file, including name and address, will update the employee's information on our system.

In addition, the Agency will utilize the plan sponsor website for administering the plan. The website offers secure and immediate access to plan information. The point-and-click, user-friendly interface makes the site easy and convenient to use and provides the plan sponsor with the capabilities to perform the following functions:

- View and manage plan and participant information
- Process payroll contributions
- Generate and print reports
- Obtain forms and documents
- Manage distribution processing

For additional information on the plan sponsor website's capabilities, please see the Plan Service Center Overview in the Exhibits section.



 TPA recordkeeping system must accept an outbound (CPRB to TPA) file interface daily and provide an inbound (TPA to CPRB) file interface weekly in a file format that can be easily transmitted between systems and approved by the Agency.

As the current provider, our recordkeeping system is currently receiving files from the Agency's system to process incoming contributions.

We are happy to explore alternative file options that the Agency may be interested in.

Empower offers a suite of contribution processing options that are available through the plan sponsor website:

**Guided Payroll** – is ideal for smaller companies that may have limited payroll administration resources and do not have a relationship with a national payroll provider. Guided Payroll allows a plan sponsor to add new employees and update existing employees while processing their contributions within the plan sponsor website and without the use of a file. We validate against the rules of the plan and provide notification messages to the plan sponsor if we are missing any required information needed to support their plan features.

**Payroll Data Interchange (PDI)** – offers a more robust option and is designed for plan sponsors that have both the capability and capacity to produce their own payroll contribution file that can be remitted electronically.

Please see the PDI Data Requirements in the Exhibits section.

**Payroll Bridge** – is geared toward plan sponsors looking to minimize payroll contribution administration by having their established national payroll provider remit contributions directly to us. Payroll Bridge creates a streamlined, seamless payroll interface solution, enabling us to work directly with a payroll vendor for the electronic transmission of indicative payroll information, including payroll contributions.

For all options, remitting payroll contributions is easy. The plan sponsor website is linked directly with the plan sponsor's bank account, which allows the contributions to be automatically transmitted by ACH at the end of the contribution process, as initiated by the client.

 Indicate whether your record keeping system is owned by your company or subcontracted from another organization. If your company owns the system, was it originally purchased from an outside vendor? If so, from whom? Is your company allowed to modify the system? If the system was not purchased, when was it first put into place and last updated?

Our proprietary recordkeeping system was internally designed and developed, so we have tremendous flexibility in making system changes and improvements. Our dedicated IT staff is responsible for maintaining and enhancing our recordkeeping system and we bear the responsibility for the system's adherence to all applicable laws and regulations and in meeting the needs of our clients.

We have been using our proprietary recordkeeping system for defined contribution and deferred compensation plans since 1991.

We perform scheduled upgrades six times per year. The most recent update was released on October 24, 2018.

 Describe any pending system changes and proposed implementation dates. If the system is subcontracted, provide details of the arrangement and the name and qualifications of the organization.

Our recordkeeping platform does not have any future scheduled conversions; however, we enhance our system in accordance with the annual business plans.

As previously detailed, we perform scheduled upgrades six times per year.



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Although the number of system changes varies for each release, the enhancements typically include:

- Plan requests
- Industry trends
- Regulatory compliance requirements
- · Business and technical infrastructure improvements
- Functionality that allows us to continue offering competitive services
- How many individual defined contribution participant accounts are on your record keeping system?

As of December 31, 2018, there are 8,465,849 defined contribution participants on the recordkeeping system.

 Describe in detail any specific problems you foresee incorporating the TDC Plan into your record keeping system.

As the incumbent provider, we do not foresee any problems maintaining the plan on our recordkeeping system.

 Describe your company's system maintenance, back up, security and disaster recovery procedures. Are files archived and stored at an off-site location? Have procedures been tested?
 When did you last perform a full-scale disaster recovery test and what were the results?

# **Maintenance and Backup Procedures**

Critical programs and data files are replicated on a daily, weekly, monthly and yearly basis and stored at an alternate data center in a timely manner. Older data backups currently stored at an off-site facility are inventoried regularly. Only authorized individuals may request and obtain replicated data or backup tapes. The backup restore process is tested quarterly to help ensure that data backups can be restored. Data files are maintained up to seven years in accordance with our record retention policy and applicable regulatory compliance rules.

Due to security reasons, we are unable to disclose the specific location of our off-site storage facility.

## **System Security**

We employ industry leading technology and security measures designed to defend against cybersecurity threats and safeguard client-sensitive information. Protection methods include, but are not limited to:

- Security controls and perimeter infrastructure risk assessments, including the use of multi-tiered firewalls, intrusion protection appliances, web application firewalls designed to protect the network from outside attack
- Malicious code protection, including anti-virus technology, and other system controls designed to protect against malware
- Threat management capabilities, including 24 hours a day, seven days a week security monitoring
  centers, designed to detect and manage advanced computer security incidents and persistent threats
  and formalized processes for taking action on identified threats
- An enterprise-wide computer security incident response team (CSIRT) linked with the enterprise crisis response team
- Threat intelligence solutions to stay informed of the latest risks including solutions such as subscriptions
  to vulnerability alerting services, membership in threat intelligence sharing groups, monitoring of vendor
  announcements, and checking intelligence feeds from security vendors
- Encryption of sensitive information at rest and when transferred electronically on public communication networks



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In addition, we have earned the distinction of Verizon Security Certified Enterprise for seven consecutive years. This is a comprehensive and ongoing risk reduction program that addresses many aspects of information security. This achievement demonstrates that we employ proven security processes and technologies to maintain a proactive and comprehensive information security program.

Proof of certification along with detailed audit control descriptions can be found at the following URL:

## https://smp-01.verizonbusiness.com/certinfo/certified.do?CERTID=120910KL800

pant will be prompted to enter login information, where applicable, each time another option is selected.

## **Disaster Recovery**

We maintain a documented business continuity program to help ensure that business products and services are available to customers, even in the unlikely event of a major business interruption.

The business continuity program incorporates business impact analyses and contingency planning at multiple levels, incident management guidelines, call trees, and disaster declaration processes. Recovery timelines are dependent on and subject to the nature of failure scenarios. Taking such factors into consideration, Empower has implemented a recovery time objective (RTO) of five hours and recovery point objective (RPO) of five to 15 minutes.

A full-scale test is conducted at least once annually. Additionally, aspects of our business continuity and disaster recovery procedures are tested at least four times per year and include announced and unannounced test scenarios to help ensure the effectiveness of our business continuity procedures.

• Describe your system's limitations with regards to investment options, money types, transfers, rollovers, rebalancing, reporting, etc.

The recordkeeping system does not limit the number of files (investments, money types, participants, transfers, rollovers, rebalancing, reporting, etc.) that can be maintained for any particular plan menu at one time.

# 4.2.1.1.3 TPA shall administer at least one governmental defined contribution plan with assets of at least \$500 million and of similar complexity as the T plan, and

Confirmed. As of December 31, 2018, Empower administered 1,388 plans in the governmental market, totaling more than \$122 billion in assets<sup>3</sup> and representing approximately 2.7 million participants. Additionally, we serve 22 state plans and a majority of those plans allow the local cities, counties, and other governmental agencies to participate in the state plan. When we include all political subdivisions of states we serve, our estimated total number of governmental employers served exceeds 9,200.

<sup>&</sup>lt;sup>3</sup> As of September 30, 2018. Information refers to the business of Great-West Life & Annuity Insurance Company and its subsidiaries, including Great-West Life & Annuity Insurance Company of New York. Of the total \$595B assets under administration, \$16B represents the AUA of GWL&A of NY. AUA do not reflect the financial stability or strength of a company. GWL&A assets total \$61B and liabilities total \$59B. GWL&A of NY assets total \$2.0B and liabilities total \$1.9B..



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# • Complete the following chart using data as of December 31, 2018:

# o By plan type, list the percentage of total business based upon assets under management:

Plan Type	Full Service	Investment Only	Administration Only
Government 401(a) DC	2.2%	Not applicable	2.7%
457	8.9%	<1%*	7%
403(b)	2.6%	Not applicable	1%
401(k)	46%	<1%	26%

Not all plan types administered on our platform are included.

# By plan type, list the number of clients

Plan Type	# Private Sector Clients		# Public Se	ctor Clients
	Primary Benefit	Supplemental Benefit	Primary Benefit	Supplemental Benefit
Government 401(a) DC	819		185	
457	460		930	
403(b)	4,159		12	
401(k)	31,191		65	

Totals are plan counts. Empower does not track whether the plan is a primary or supplemental benefit.

# By plan type, list assets under management

Plan Type	Asset of \$0-\$100M	Assets of \$100- \$500M	Assets of \$500M -\$1B	Assets of \$1B plus
Government 401(a) DC	\$1,612,721,966	\$4,047,500,740	\$569,895,139	\$18,712,773,502
457	\$5,296,219,944	\$8,654,605,501	\$7,149,945,167	\$58,275,326,799
403(b)	\$7,949,786,807	\$6,261,689,111	\$2,345,074,367	\$1,346,979,050
401(k)	\$144,258,456,863	\$43,846,083,031	\$26,161,482,671	\$147,752,890,256

Totals are assets under administration.

# By plan size, indicate your number of clients

Plan size by participant	Governmental Defined Contribution Plans	457 Plans
Under 5,000	1,133	1,355
5,000-9,999	15	8
10,000-24,999	16	13
25,000 and over	29	14
Total	1,193	1,390

Totals are plan counts.



<sup>\*</sup> As of December 31, 2018, we have three government plans that are investment only, but we do not track this separately.

- 4.2.1.1.4TPA should provide sufficient security to protect Plan data in transit, storage and cache. In the event of any unauthorized breach/access, theft or release of Plan data, immediately notify the Agency.
- Describe your Firm's and any proposed sub-servicers and/or sub-contractors data security systems.

## **Overall Security Architecture**

As previously detailed, we employ industry leading technology and security measures designed to defend against cybersecurity threats and safeguard client-sensitive information. Protection methods include, but are not limited to:

- Security controls and perimeter infrastructure risk assessments, including the use of multi-tiered firewalls, intrusion protection appliances, web application firewalls designed to protect the network from outside attack
- Malicious code protection, including anti-virus technology, and other system controls designed to protect against malware
- Threat management capabilities, including 24 hours a day, seven days a week security monitoring centers, designed to detect and manage advanced computer security incidents and persistent threats and formalized processes for taking action on identified threats
- An enterprise-wide computer security incident response team (CSIRT) linked with the enterprise crisis response team
- Threat intelligence solutions to stay informed of the latest risks including solutions such as subscriptions
  to vulnerability alerting services, membership in threat intelligence sharing groups, monitoring of vendor
  announcements, and checking intelligence feeds from security vendors
- Encryption of sensitive information at rest and when transferred electronically on public communication networks

In addition, we have earned the distinction of Verizon Security Certified Enterprise for seven consecutive years. This is a comprehensive and ongoing risk reduction program that addresses many aspects of information security. This achievement demonstrates that we employ proven security processes and technologies to maintain a proactive and comprehensive information security program.

### **Data in Transit**

We use proven industry encryption standards and algorithms to protect confidential information. Integrity of data at rest is handled through access control procedures using the concept of least privilege and default deny as required by our information security policies. Encryption is utilized for corporate laptops and desktop computers, mobile devices and off-site backup storage. Additionally, we encrypt all fields and sensitive data points in the Empower recordkeeping system.

For confidential information transferred electronically (data in transit), various encryption mechanisms are used to secure personally identifiable information (PII) when in transit to and from the Empower network. Secure web pages, encrypted VPN tunnels, and secure file transfer protocols provide us with strong methods of encrypting data traveling over unprotected networks. In addition, outgoing email that contains PII is required to be encrypted. Endpoint security and data loss prevention (DLP) solutions are in place to quarantine unencrypted messages if any vulnerabilities or certain sensitive information is detected.



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Encryption methods used to protect sensitive information in-transit include but are not limited to:

- SFTP, PGP Encryption, TLS (128-bit minimum)
- VPN Site-to-Site Tunnel: AES (256-bit minimum) or 3DES (112-bit)
- SMTP over TLS: Email transferred over TLS is encrypted using approved encryption methods
- HTTPS: TLS (128-bit minimum)
- Proofpoint (Email encryption): Currently approved delivery via https (128-bit minimum), server to server encryption using S/Mime (112-bit triple-DES minimum and digitally signed with SHA1 or MD5), or PGP (minimum of 2048-bit key length)

# Storage and Backup

Critical programs and data files are replicated on a daily, weekly, monthly and yearly basis and stored at an alternate data center in a timely manner. Older data backups currently stored at an off-site facility are inventoried regularly. Only authorized individuals may request and obtain replicated data or backup tapes. The backup restore process is tested quarterly to help ensure that data backups can be restored. Data files are maintained up to seven years in accordance with our record retention policy and applicable regulatory compliance rules.

Due to security reasons, we are unable to disclose the specific location of our off-site storage facility.

#### **Breach Notification**

In the event of a suspected security breach incident, we have formal policies and established procedures for reporting all security incidents in accordance with applicable law and contractual requirements.

4.2.1.1.5TPA should notify the Agency immediately (within 1 business day) of the termination or reassignment of personnel who are primary contacts for the Agency.

Marybeth Daubenspeck of Don Jurgens will communicate any staff turnover within 1 business day of the termination or reassignment of personnel who are primary contacts for the Agency.

4.2.1.1.6It is preferred that the TPA make an annuity shopping service available with a minimum of three (3) vendors. The TPA should use its best efforts to provide replacement vendors within one hundred and eighty (180) days. There will not be a default vendor. The participant must select the vendor. Further, the TPA should provide the TDC plan with procedures to follow in purchasing the annuities with all vendors within the annuity shopping service.

As the incumbent, we currently provide annuity purchasing options through Great-West, MetLife and Mutual of Omaha for the Agency's participants.

In addition, Empower is currently working with an Annuity Service platform provider to establish a direct relationship between our platform and their service offering as required licensing of entities allow.



4.2.1.1.7In responding to this Request for Proposal, provide options/proposals for all administrative cost recovery (including Agency Costs and TPA Vendor Fees) from the activity of the TDC Plan. The costs to be considered for recovery include the anticipated TPA costs (for responding to this requirement assume that TPA fees will be \$600,000/year and \$400,000/year for Agency operational costs with an assumed annual inflationary rate of 5%. Please provide discussion/explanations of the options and the relative advantages and disadvantages. Do not quote dollar amounts in the response to this table. Only quote dollar amounts in the cost proposal. At a minimum, your discussion should include the following options:

Option	Detailed Description	Advantages/ Disadvantages	Investment Options Recommended for Revenue Sharing*
1 Quarterly Flat Fee	Fees are calculated for the specific fund(s) and debited from that same fund. The calculation is based on individual participant account balances in the specified fund(s).	The advantage of a flat fee is that all employees pay the same amount for services provided. It is also transparent to participants. The disadvantage is that smaller account balances can be negatively impacted, since the amount is more significant relative to the size of their account.	Not applicable. Please see Appendix II – Investment Options Proposed for more information.
2 Quarterly Asset- Based Fee	Fees are calculated for the specific fund(s) and debited from that same fund. The calculation is based on individual participant account balances in the specified fund(s).	The advantage of a quarterly asset fee is that it is transparent to all participants and all participants are contributing to the cost of running the plan. The disadvantage is the higher account balances pay a larger portion of the recordkeeping costs, since the amount is more significant relative to the size of their account.	Not applicable. Please see Appendix II – Investment Options Proposed for more information.
3 Combination of Option 1, above, and revenue sharing from specific investment options	Fees are calculated for the specific fund(s) and debited from that same fund. The calculation is based on individual participant account balances in the specified fund(s).	This advantage of this approach would lower the per head fee because of the revenue sharing. The disadvantage is that it is less transparent and the participants in the funds that share revenue are paying a higher overall fee.	Not applicable. Please see Appendix II – Investment Options Proposed for more information.



Option	Detailed Description	Advantages/ Disadvantages	Investment Options Recommended for Revenue Sharing*
4 Combination of Option 2, above, and revenue sharing from appropriate investment options	Fees are calculated for the specific fund(s) and debited from that same fund. The calculation is based on individual participant account balances in the specified fund(s).	The advantage of this approach would lower the asset based fee because of the revenue sharing. The disadvantage is that it is less transparent and the participants in the funds that share revenue are paying a higher overall fee.	Not applicable. Please see Appendix II – Investment Options Proposed for more information.
5 Other recommendations			

### 4.2.1.2 Customer Service. Communication and Education

# 4.2.1.2.1TPA should provide a customer service center with toll-free telephone service and appropriate staffing.

 Describe your customer service center, its location, number of operators and representatives, structure and hours.

### **Participant Services Center Description**

Empower maintains separate participant services centers located in multiple cities across the U.S. All of our participant services centers are virtually connected to provide a seamless service experience. In the event of a business interruption, each center can operate independently of the others should the need arise.

Managers are able to monitor real-time inbound and outbound call activity including calls in queue and calls being handled by representatives at any of the four locations. This multi-site structure enables us to load-balance our call volume and to respond quickly to potential power outages or weather-related interruptions at any of the locations.

We also offer a custom toll-free number for Agency participants: 888-988-3224. The Agency has a designated team of approximately 60 representatives available to assist them.

### **Location and Hours**

We have participant services centers located in Greenwood Village, Colorado; Overland Park, Kansas; Andover, Massachusetts; and Milwaukee, Wisconsin. Retirement representatives are available Monday through Friday, from 8 a.m. to 10 p.m. Eastern time, excluding most financial market holidays. Additionally, our representatives are available on Saturdays from 9 a.m. to 5:30 p.m. Eastern time.

### **Number of Representatives**

As of December 31, 2018, we have 584 retirement representatives who provide services to participants within the U.S. Puerto Rico and Guam.

#### Structure

Our retirement representatives are trained to handle all caller inquiries with the goal of first call resolution. Representatives have access to the client relationship management system, our extensive electronic library of plan-specific resources and information, and other online resources. In addition, retirement representatives may also call for assistance from an internal support team for complex situations.



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We utilize CentreVu® Supervisor software to manage our participant services centers activity and call volume, with updated data provided every twenty five seconds. Participant services centers managers are able to view current call volume totals, the wait time of the oldest call in queue, the average speed of answer, the number of abandoned calls, and other statistics.

The monitors also air CNBC and display current market information. The monitors can also be a means of sending important global messages to employees and displaying welcome messages to visiting partners.

We also utilize Verint F&S and Impact software to forecast call volume and schedule staff. In addition, we utilize Verint Strategic Planner software to enable us to effectively forecast and plan for any future staffing needs; this includes existing and new business staffing needs. These functions are handled by a designated Workforce department team. The goal of the team is to manage operating costs by optimizing the use of the agent workforce to serve our customers and associates in a thorough manner by scheduling to meet volume needs.

### Discuss where recordkeeping and administrative services for the Plan will be processed.

Recordkeeping and administrative services are performed at our home office in Greenwood Village, Colorado. All Empower data centers are located in the U.S.

Empower is part of a global organization with sister companies in Canada and India that assist us in offering customers around-the-globe support 24 hours a day, seven days a week. However, we can accommodate your request to modify our standard service model in order to ensure that the recordkeeping services we provide for your plan and its participants are performed solely by U.S. personnel. We will continue to leverage our sister companies for corporate functions, such as technology development and support, without compromising our commitment to service your plan with onshore resources..

• Discuss the security procedures you use at your customer service center to authorize transactions that the participant makes over the phone or via the internet.

### **Participant Services Center**

We take the security and confidentiality of our participants' personal information very seriously. We authenticate each caller to help ensure that we are speaking with the account owner before we will provide any account information. Callers must enter their SSN and unique PIN in the voice response system to obtain account information, to initiate changes, and prior to being transferred to a representative. If the caller opts out to a retirement representative after full authentication in the system, the representative will see a message on CSAS indicating that the caller is fully authenticated and that they may assist the caller after confirming that the caller's name matches the information we have on record.

Callers opting to speak with a retirement representative who do not authenticate in the voice response system are asked to provide their name, SSN, date of birth, and mailing address. Callers who are uncomfortable providing their full SSN to the representative can provide the last four digits to authenticate. Once the caller is fully authenticated, the representative will provide assistance.

We will not provide any participant account information to a spouse, broker, or any other non-participant caller unless the participant is on the line. We require the participant to fully authenticate and to give permission to speak with the other party every time. These same controls apply if the plan's defined contribution staff contacts a retirement representative for participant-level information. Information is released only after the representative verifies that the caller is listed as an active contact person for the group policyholder.

All calls are recorded using a digital recording system, and these recordings are retained for seven years. In addition, confirmation statements containing the confirmation number and a complete description of the transaction are generated and posted to the participant website within two business days following the transaction date.



### **Voice Response System**

To preserve the integrity of sensitive information and to protect against unauthorized access, participants are required to enter a username or SSN and their PIN to obtain account information or to initiate any changes. If the PIN is not known, the system will generate a temporary PIN delivered via mobile phone, email or address of record.

The system maintains an audit trail for all activity on the voice response system, and confirmation numbers are generated for all participant transactions. A confirmation statement is available on the participant website within two business days after the transaction date.

### **Participant Website**

Our websites utilize the most sophisticated security technologies available, and we continually update security protocols as new technologies become available. Our database is protected by a highly secured firewall and a series of filtering mechanisms.

# **Participant Website Authentication**

As part of the filtering mechanisms, a participant must have a user name and password to view their account information. To register, individuals must complete a five-point authentication process to confirm their identity.

A participant may change their login information through the participant website or by contacting a retirement representative.

### **Multifactor Authentication (MFA)**

Our participant web application includes multifactor authentication (MFA) with user IDs, passwords, persistent cookies or one-time passwords (OTP) for each login session.

#### **Lost Passwords**

In the event of a lost password, the participant's identity is verified through a multi-factor authentication process. After being authenticated, the participant receives a verification code by phone, email or text message to reset the password.

### Audit Trail

The system maintains an audit trail, which includes the user responsible for the activity, for all account updates done via our participant website. This information and any updates are retained on a permanent basis.

### **Confirmation Statements**

A participant receives a confirmation number upon completion of any transaction. We advise participants to print the confirmation immediately in order to retain a copy for their records. A copy of the confirmation will also be available on the website.

 Discuss the procedures for edits of transactions received by customer service center representatives and if they are performed "real-time." Provide sample report.

Our system conducts numerous edits when processing distributions and transfers. When a distribution or transfer request is received, the system checks to help ensure that only requests that are acceptable by the IRS code, and by the plan document, are accepted and processed. For transfers, the system also checks for transfer restrictions or equity wash.



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The proprietary design of our recordkeeping system enables us to fully integrate with the voice response system, plan sponsor and participant websites, and the systems used by our participant services centers. Through this process, when information is added or updated through any channel by any user or process, the information flows immediately to and from the recordkeeping system and updates all appropriate data. The result is immediate accessibility to real-time information for the plan, its participants and Empower.

Because edits are handled as they are found directly by the appropriate department, we do not maintain an overall edit report; however, a wide array of participant-level and plan-level reports can be generated through the plan sponsor website at any time. Our recordkeeping system allows for instant, real-time reporting at any schedule or frequency. Our comprehensive online report library provides ad hoc functionality, and reports can be customized based on plan needs and scheduled on a recurring basis (daily, weekly, monthly or quarterly).

Please see the Plan Service Center Sample Reports in the Exhibits section.

 Discuss how customer service center representatives will be supporting the TDC Plan, including the number of representatives quoted as full time equivalents. Indicate why you believe this is an adequate number to properly administer the TDC Plan. Will these people be solely dedicated to the TDC Plan? If not, discuss how this will be handled.

## **Plan-Specific Training**

After retirement representatives complete core training, a subject matter expert delivers plan-specific training with a focus on plan rules, special handling and other important information needed to respond accurately and effectively to participant questions. Refresher training sessions are conducted semiannually at a minimum for all retirement representatives and managers. Additionally, certain plan changes may require just-in-time training to help ensure that we are prepared to address related questions.

### **Number of Representatives**

As of December 31, 2018, we have 584 retirement representatives who provide services to participants within the U.S. Puerto Rico and Guam. Empower provides a custom toll-free phone number for the Agency with a designated team of approximately 60 representatives to assist your participants.

### **Staffing**

Our overall staffing plan is based on analysis provided by our work force optimization department. Using forecasting software and historical analysis, work force optimization creates schedules to help ensure adequate staffing and maintain quality service. The forecasting also allows us to adequately recruit, hire, license, and train new representatives well in advance of need. Forecasts are revised and updated monthly to help ensure that we are prepared to meet our service guarantees.

Retirement representatives are generally trained and designated to handle calls for certain segments of our business. Staffing within those segments is based on historical call volume data compiled by our workforce management team and planned several months in advance. Empower employs advanced capabilities to efficiently route and balance call loads in real-time. In addition, analysts also monitor and adjust call loads in conjunction with the technology. The result is a more balanced call load experience across our multiple locations and teams and faster answer speeds for callers.

Retirement representatives are also trained to receive calls from other segments in a backup capacity. Depending on daily spikes in call volumes within certain segments of our business, representatives may receive other segment calls for which they have been trained. This is managed behind the scenes by a combination of our call routing system and our workforce management team and happens seamlessly for the caller.



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For unexpected events affecting call volumes for all segments at once (generally an extreme market related event), the participant services centers can also increase overall capacity by an additional 30% through former phone associates still employed in the participant service center in support roles. Instances where these former phone associates are needed are exceedingly rare.

The system can accommodate as many as 408 calls at once and has multiple voice response system servers that receive calls, with a total of 716 available lines. To help ensure that our system servers continue to accommodate a high volume of calls, we perform capacity stress testing once a year. On an average day, approximately 80% of our phone lines are idle and available to receive calls in the event of a surge in call volume.

 Discuss how long, on average, it takes your company to respond to participant requests in writing, over the telephone and via the internet. Include a discussion on how you monitor response time and quality of the response and your commitment to the Agency regarding response time.

For written inquiries, participants may email general, non-account-specific questions via our website or submit account-specific questions by mail through the United States Postal Service. Written inquiries can also be faxed. The turn-around time for an email or written response is one to two business days; however, issues that are more complex may take longer. Commonly asked questions/inquiries are directed to a representative within our enhanced participant services department.

We resolved approximately 99% of participant inquiries during initial telephone inquiries in 2018. Inquiries that cannot be immediately resolved within the first call will have a service request created for tracking the resolution. We have calculated standard response times for each issue and communicate these at the time of the initial contact. We call on or before the standard response time with a resolution or status. For issues that turn out to be more complex and require more time, we communicate a new standard response time when we make our status call.

We use a constantly updating dashboard within our client relationship management system, CIRRUS, to track and identify each call due. We report monthly on our performance related to meeting our standard response times. We also monitor a random sample of service requests, monthly, for quality.

 Describe your customer service staffing plan to deal with peak volume such as after the issuance of participant statements or a plan change.

Our overall staffing plan is based on analysis provided by our work force optimization department. Using forecasting software and historical analysis, work force optimization creates schedules to help ensure adequate staffing and maintain quality service. The forecasting also allows us to adequately recruit, hire, license, and train new representatives well in advance of need. Forecasts are revised and updated monthly to help ensure that we are prepared to meet our service guarantees.

Retirement representatives are generally trained and designated to handle calls for certain segments of our business. Staffing within those segments is based on historical call volume data compiled by our workforce management team and planned several months in advance. Empower employs advanced capabilities to efficiently route and balance call loads in real-time. In addition, analysts also monitor and adjust call loads in conjunction with the technology. The result is a more balanced call load experience across our multiple locations and teams and faster answer speeds for callers.

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The system can accommodate as many as 408 calls at once and has multiple voice response system servers that receive calls, with a total of 716 available lines. To help ensure that our system servers continue to accommodate a high volume of calls, we perform capacity stress testing once a year. On an average day, approximately 80% of our phone lines are idle and available to receive calls in the event of a surge in call volume.

 Describe the toll-free telephone system you will provide and the interface that employees without touch telephone service will receive.

## **Voice Response System**

As previously detailed, our toll-free voice response system is available 24 hours a day, seven days a week. Empower provides your plan with a custom toll-free number for participants to access account information.

Participants can speak or use the keypad to navigate the prompts. Menus are prioritized by importance, followed by frequency of use, and callers have the option to speak to a retirement representative at any point during the call (during normal business hours). Through the voice response system, participants are able to complete the following transactions and inquiries:

Transactions	Inquiries	
Update investment elections	Account balance	
Transfer or reallocate investments	Current unit values or share prices	
Establish automated rebalancing	Transaction history	
Change PIN or issue temporary PIN	Current allocations	
Request statement	Fund performance	

# No Touch Telephone

Participants who do not have touch-tone telephone service have the option of using spoken commands to navigate through the prompts. Participants can transfer from the voice response system to a retirement representative at any time during the call by saying "Representative." Participants are given the option to transfer to a representative following the main menu.

Participant commands are available throughout the call. Commands to reach a retirement representative include "Agent Operator," "Representative," "Customer Service," and "Customer Service Representative." These commands are recognized through the voice response system at any time. Retirement representatives are available during normal business hours, which are Monday through Friday from 8 a.m. to 10 p.m. Eastern time, excluding most financial market holidays, and Saturday from 9 a.m. to 5:30 p.m. Eastern time.



# **Participant Services Center**

Our retirement representatives are trained to handle all caller inquiries with the goal of first-call resolution. A summary of the services and transactions that retirement representatives may provide to fully authenticated participants is provided below.

Summary of Services		
Account balances Beneficiary information and forms		
Investment election changes	Request for plan information	
Fund transfer requests	Investment information	
Issue resolution	Duplicate statements	
Statement and mailings	Rollovers (from the plan)	
Information and status of forms and other written correspondence	Withdrawal and distribution information, including distributions initiation under \$5,000	
Plan forms, including pre-filled distribution		

 Do representatives have direct access to the record keeping system? If a participant exits your voice response system with a problem, how do operators monitor the progress of the attempted transaction?

Yes. Our retirement representatives have direct access to all participant account information and can process any transaction that does not require a participant's signature. Since all changes and transactions are updated in real time, our representatives always have access to the most current information, allowing for any participant question or request to be handled accurately and efficiently.

Retirement representatives can access plan information including forms, participant communications and mailings, specific fund information, tax forms and copies of incoming participant communications.

Additionally, our participant account emulation allows our representatives to see exactly what the participant sees, making it easier to assist with navigation-based inquiries.

All account activity, including activity initiated in our voice response system, is tracked in our recordkeeping system. Participants receive a confirmation number for all activity that was completed in the voice response system. While representatives cannot view specific details of incomplete voice response system transactions, they can see the type of transaction that was being attempted.

 Describe the types of transactions your operators are permitted to accept from participants verbally and via the internet. Are participant calls recorded?

### **Participant Services Center**

As previously detailed, our retirement representatives are trained to handle all caller inquiries with the goal of first-call resolution. Our retirement representatives have direct access to all participant account information and can process any transaction that does not require a participant's signature, including:

- Investment election changes
- Fund transfer requests
- Duplicate statements
- Issue resolution
- Rollovers (from the plan)
- Withdrawal and distribution information, including distributions initiation under \$5,000



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## **Participant Website**

As previously detailed, the following table details the account service and transaction capabilities available via the **wvteachersdcp.com** participant website.

## **View Account Information**

- View balance
- Balance history
- Account summary
- Current allocations
- Asset allocation
- Asset allocation comparison
- Deferral
- Contribution history
- Personal profile
- Beneficiary

- View pending transfers
- View completed transactions
- Withdrawals
- Custom transfers
- Statements on demand
- Individual rate of return
- Quarterly statements
- Transaction history
- · Advice and managed account services

# **Change Account Information**

- Cancel transfer
- Automatic rebalancing
- Forms
- Distributions
- Change personal profile
- Address change, terminated participants only
- Fund transfers
- Change PIN
- Dollar cost average
- Beneficiary
- Change username

### **Investment Options**

- Fund values
- Fixed returns
- Fund benchmarks
- Online prospectus

- Fund performance
- Fund overview
- Fund values graph

# **Education and Planning**

- Getting started
- Distributions and rollovers
- Plan FAQs
- Paycheck analyzer
- Budgeting, planning and day-to-day finances
- E-learning

- Advice and managed account services
- Become an educated investor
- Managing money in retirement
- · Asset classes and mutual funds
- College planner

### **Plan Information**

Plan documents
 Prospectuses

# Forms (additional forms are available depending on the needs of the plan)

Beneficiary forms

#### **Recorded Calls**

All inbound and outbound telephone calls are recorded and stored for seven years in our secured access data center. Recorded calls are routinely reviewed for content, completeness, accuracy and service quality.



• Discuss options for persons with disabilities, including available language services other than English and Telecommunication Devices for the Deaf (TDD) services.

# **Hearing Impaired**

We deliver a consistent, high-quality service experience to all callers, regardless of the channel through which they choose to communicate with us. We provide a unique toll-free TTY number for our deaf and hearing-impaired participants, allowing direct communication with our retirement representatives during regular business hours. In addition, all of our representatives are trained on the nuances of communicating through a Telecommunications Relay Service (TRS) and are able to assist with any account inquiries and changes.

## Languages

We have retirement representatives who speak Spanish and a number of other languages. We can also assist participants through our language line service provided by Voiance. Through the language line service, our retirement representative and the participant are placed in telephone conference with our translation service provider who will translate the conversation between the foreign language speaking participant and our retirement representative. Our language line service has the capability to provide translation services in more than 200 different languages.

Provide the following statistics for your participant toll-free service line for the periods shown:

	Calendar Year 2017	Calendar Year 2016
Quality standard for Voice Recognition System (VRS) answer time in number of seconds	Empower does not have a standard.	Empower does not have a standard.
Average actual VRS answer time in number of seconds	Our automated voice response system answers calls within one ring or within .65 of a second.	Our automated voice response system answers calls within one ring or within .65 of a second.
Quality standard for VRS downtime (% of hours per month)	Less than 1%	Less than 1%
Average actual VRS downtime (% of hours per month)	0.03%*	0.04%*
Quality standard for service representative downtime (% of available hours per month)	Empower does not have a standard.	Empower does not have a standard.
Actual standard for service representative downtime (% of available hours per month)	0.03%*	0.07%*
Quality standard for participant Internet downtime (% of hours per month)	Less than 1%	Less than 1%
Average actual participant Internet downtime (%) pf hours per month)	0.06%*	0.09%*
Number of calls handled by VRS	4,858,586	4,408,806
Number of calls received by service representatives	4,603,670	4,117,335
Number of Service Representatives	576	530
Number of participants served by service representatives	**	##



\*Downtime dedicated to the weekly maintenance window is not calculated into the unscheduled outage figure. The actual number of hours we may be down during this window is not reported. We reserve 12 hours per week for planned downtime; however, the outage usually lasts a few minutes or less.

<sup>\*\*</sup> This is not tracked.

	Calendar Year 2017	Calendar Year 2016
Quality standard for number of participants per service representative	1 representative for every 21,250 participants	1 representative for every 21,250 participants
Quality standard for minutes per day that a representative is on the phone	Empower does not have a standard.	Empower does not have a standard.
Actual standard for minutes per day that a representative is on the phone	Not applicable.	Not applicable.
Quality Standard for number of seconds on hold while call transfers to service representative	Not applicable	Not applicable
Average actual number of seconds on hold while call transfers to service representative	0:29	0:23
Quality standard for call abandonment rate	Less than 3%	Less than 3%
Actual call abandonment rate	2.03%	1.54%
Quality standard for amount of time to call back with status on issue	***	***
Average actual amount of time to call back with status on issue	***	***
Quality standard for amount of time to handle issue resolution	***	***
Actual average amount of time to handle issue resolution	***	***
Frequency each service representative's calls are monitored by qualified supervisor	Monthly	Monthly
Number of calls monitored by supervisor at frequency given above	Seven calls each month for each representative	Seven calls each month for each representative
Number of internet hits received	49,477,367****	43,271,908****
Number of participants with Internet access	6,990,748****	59,90,225*****

<sup>\*\*\*</sup> The time expectations we communicate for issue resolution vary based on the issue raised by our customers. We do have set response times based on each issue, and we communicate an estimated completion date at the time of the initial contact. We will call on or before the estimated completion date with a resolution, in most cases, or a status update if the issue turns out to be more complex than we originally thought. At that time, we will communicate a revised estimated completion date if we were not able to resolve within the first estimated completion date.



<sup>\*\*\*\*</sup> Total logins

<sup>\*\*\*\*\*</sup>Total registered participants

- Confirm your company's ability to provide:
  - Average Speed of Answer (ASA) guarantee that 95% of calls are answered within 90 seconds of the first ring.
  - Busy Rate guarantees that less than .3% of calls receive a busy signal.
  - Abandoned Call Rate guarantee that less than 2% of calls are not answered.

Our commitment is to provide what we believe to be the best service in the industry. The table below represents our suggested performance standards.

Metric	Standard	Measurement
Call Abandon Rate	Less than 3% of participant calls abandoned	Metric provided as part of the quarterly Empower Service Level Report
Call Answering Speed	80% of participant calls answered within 20 seconds	Metric provided as part of the quarterly Empower Service Level Report
IVR Availability	99% of the time IVR available excluding regularly scheduled maintenance	Metric provided as part of the quarterly Empower Service Level Report

- 4.2.1.2.2 TPA should conduct on-site and one-on-one education and counseling. At a minimum, each member must be contacted at least once per year and offered a one- on-one education and counseling session.
- Describe your communication and education services generally.

Our communication philosophy is driven by a behavioral finance approach that is inherent in all the collateral we produce and design to cater to the unique saving and investing personality of each participant. By providing information that is tailored to the audience's specific needs, we not only provide more value, but also increase the chance for employees to achieve a successful retirement outcome. With information that is designed for them, employees gain the added confidence of being retirement-ready in accordance with their individual retirement goals. We look forward to putting our communication philosophy to work for the Agency.

The four communication phases we engage as part of our overarching philosophy are as follows:

# **Phase 1: Confidence and Trust**

One of our top priorities is gaining the trust and confidence of those we serve. When it comes to an individual's own money, people are more likely to scrutinize and question any particular retirement savings plan. Following are some strategies to reinforce a plan's strength and stability:

- Key plan facts
- Number of participants
- Total assets managed
- Fund diversity
- Case studies
- Testimonials

# Phase 2: Education and Awareness

Once a trusting relationship is built, we help make employees aware of their plan's features and educate them on the importance of saving for retirement. While most people know that they will need a source of income when they retire, it may not be something they think about on a regular basis. To address that, we deliver educational materials that include the following to keep retirement planning at the forefront:

- Third-party validation
- Various educational seminars
- Projected future costs
- Healthcare expenses
- Retirement statistics
- Tax implications



Chris Meadows, your designated RPA, conducts group meetings and individual counseling sessions for your employees to help them get the most out of the plan and all its features in the pursuit of a better financial future.

Chris provides employees a retirement readiness review to present a realistic appraisal of their current situation, and provide guidance on building a plan to improve the level of income they're set to replace in retirement. With this review, we help participants:

- Establish goals for desired retirement age and income
- Aggregate information about other pertinent assets and income streams
- · Assess their current progress on the path to personal retirement readiness
- Deliver specific recommendations to help improve their retirement outlook

These recommendations encompass savings strategies, investment allocation and diversification, sustainability of retirement income and an efficient retirement distribution plan. Chris communicates this advice in-person to provide the participant with the knowledge, understanding, process, and plan of action to implement the changes.

### Phase 3: Behavioral Change

Having gained their trust and educated our audience on the need to save for retirement, we help position people to make desired behavioral changes through creative, action-driven campaigns. Depending on the goal, we deliver specific campaigns tailored to those and other important topics. Following are some of the delivery channels we employ to achieve this goal:

- Targeted direct mail
- Targeted email

- Promotional posters
- Website

### Phase 4: Measurement

It is critical for our clients to be able to easily determine if our campaigns are successful. Everything we do must be able to be measured in some way. Whether it is hits on a website, responses to a direct email, or action taken as a result of the campaign, we are to be able to readily identify where we are succeeding and where results are not up to expectations so we can make changes. Measuring our effectiveness provides tangible evidence showing the difference we can make with our communication initiatives. Following are some strategies to achieve this goal:

- Surveys
- Email click and open rates
- Web trends

- Beneficiaries named
- Asset allocation changes
- Provide samples of the visual and demonstrative aids that your company would prepare to
  communicate the TDC Plan as well as sample forms. Also provide samples of the general
  communication materials that you will distribute on a regular basis to employees and make
  generally available to employees. These should include investment performance information
  (including comparative information to benchmarks), plan description booklets, information on
  retirement planning, payout distribution, quarterly statements, and quarterly statement stuffers.

The following sample communication and education materials have been provided in the Exhibits section:

- Advisory Services Guide
- Plan Highlights
- Pocket Folder
- Quarterly Newsletter
- Meet Your Representative Postcard
- Participant Statement (with custom narrative



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 Discuss the ability of your customer service representatives to answer participant questions on investment alternatives and provide participants with estimated retirement benefits.

We offer Advisory Services through our wholly owned subsidiary and registered investment adviser AAG. Using a program powered by Morningstar Investment Management LLC, we offer investment advisory resources and services, including My Total Retirement<sup>TM4</sup>.

### Integrated Relationship

Empower's ability to leverage our recordkeeping data to create an integrated managed accounts experience with our Advisory Services is one of our key differentiators. This integration contributes significantly to helping to ensure participants receive a valued-added experience. Morningstar Investment Management's programs are hosted by the Advisory Services and contained within the firewall; as such, we do not need to send participant or personally identifiable information to Morningstar Investment Management.

#### **Service Center**

Your participants can use a single phone number for access to plan information, advice, and My Total Retirement services. When a participant contacts the Empower participant services center with questions regarding advice and My Total Retirement services, a retirement representative performs a warm transfer of the participant to the Advisory Services center and introduces him or her to an investment adviser representative. Participants will speak with an investment adviser representative who is solely responsible for working with Advisory Services. These representatives must undergo an extensive training program and meet state registration requirements. The investment adviser representative has access to plan and participant details, allowing for a focused and personalized consultation specific to the participant.

#### Online

The participant experience is fully integrated into the award winning Empower participant experience and based on the same premise – to drive action and support participants in reaching their retirement goals. Once enrolled into Advisory Services, participants can easily navigate through their account and are provided with opportunities and personalized recommendations on how to improve their retirement readiness.

### Oversight

The Advisory Services offers:

- Ongoing oversight meetings with sub-advisers
- Review of:
  - Plan setup and design
  - o Fees
  - Transactions
  - Individual participant recommendations
- Describe the materials or other support you will provide to educate participants about the use of your company's customer service center.

All communication materials include information on how to contact the participant services center. Contact information is also available on the participant website.

<sup>&</sup>lt;sup>4</sup> Online Advice and My Total Retirement<sup>™</sup> are part of the Empower Retirement Advisory Services suite of services offered by Advised Assets Group, LLC, a registered investment adviser.



• Describe any alternative education methods or resources you can offer to the TDC Plan participants (such as presentations on DVDs, on-line training, e- learning, etc.).

Financial wellness is fully integrated into the participant digital experience. There is no additional cost to the plan or participants for this learning portal which is available to all participants with online access. We provide access to easy-to-use online services that can help employees achieve their retirement income goals.

# **eLearning Seminars**

Empower offers your participants eLearning seminars on the participant website. Information from creating a budget to understanding distribution options is available online through these online, interactive seminars. We can also create custom eLearning seminars to inform participants about the specific investment options in the plan.

### Me & My Money

## **Education and Calculators**

The Me & My Money page of the participant website includes articles and calculators to help participants gain a more complete view of their financial picture. Me & My Money is organized in four key areas of financial wellness — spending, saving, investing and protecting. Such organization can help each employee quickly and easily find content relevant to their own personal situation.



Educational articles include key takeaways and a call to action designed to help employees make the best use of the new information presented. Calculators allow an employee to model different scenarios and calculate approximately what they'll need to do before and during retirement to achieve their desired lifestyle. Featured calculators include:

### Saving:

Managing your monthly budget

### Spending:

- Borrowing from your retirement plan
- Your retirement lifestyle
- Withdrawals before retirement

### Planning:

- Retirement planner
- Saving for higher education

### Overall Financial Wellness:

Life insurance

- Withdrawals in retirement
- Required minimum distributions
- Growing your investment
- Retirement account rollover
- Mortgage refinancing



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- 4.2.1.2.3 TPA should process benefit distribution, including required notices, payments, tax withholding and reporting and issuing 1099R's. Upon submission of the annual Form 1099R's to the taxing authorities, the TPA must provide a copy, in an electronic format, to the Agency of all issued 1099R's for that year.
- List and describe all payment options your firm can make available to plan members.

Retiring participants or those no longer employed must decide what to do with their retirement account assets. Depending on plan rules, terminating and retiring participants have the following options:

### Stay in Plan

Terminated and retired participants can defer distribution and keep their funds invested in the plan (subject to the plan's de minimis provisions). If the participant chooses to defer distributions, the balance of the account will continue to accumulate tax deferred. Participants can continue to transfer balances among the various investment options available in the plan.

### **Lump-sum Distributions**

Full Lump-Sum Distribution: If chosen, the full vested value of the account is distributed. Any money not directly rolled over into a qualified account is taxable to the participant in the year the distribution is processed.

Partial Lump-Sum Distribution: Participants may choose to receive a portion of their account balance as a distribution. Subsequent partial lump-sum payments will require the participant to complete a distribution form. For the Agency's plan, participant partial withdrawals are limited to ongoing periodic payments only.

### **Periodic Payments**

Periodic Payment of an Amount Certain: Participants designate a dollar amount to receive on a regular basis (monthly, quarterly, semiannually, or annually), which continues until the account balance is zero. The number of payments will vary depending on investment returns.

Periodic Payment of a Period Certain: A participant will receive payments on a regular installment basis depending upon the frequency chosen. Payment amounts depend on the length of time designated, the frequency and the investment returns. The payment amount is calculated by dividing the current account balance by the number of remaining payments and is recalculated each time a distribution is processed. The balance of the account will be zero by the end of the selected term.

## **Annuity Payments**

An annuity is a payment option that can guarantee participants income for life or for a defined period. If the plan provides for annuity options, a participant can choose the option and receive payment on a regular basis. The annuity payment options include:

- Fixed life annuity
- Fixed life annuity with period certain
- Joint and survivor life annuity
- Joint and survivor with guaranteed period certain
- Designated period certain annuity

We provide annuity purchasing options through Great-West, MetLife and Mutual of Omaha for the Agency's participants.



#### Rollovers

- Rollovers to Other Employer-Sponsored Plans: Participants may elect to roll over their account balance, partially or wholly, to another eligible 401(a), 401(k), 403(b) or governmental 457(b) plan if the new plan accepts such rollovers.
- Rollover to Empower Retirement IRA: Empower offers two types of rollover IRAs:
  - Empower IRA A mutual fund-only IRA that enables the participant to invest in any of the funds in the Empower lineup. The Empower Retirement IRA meets the safe harbor requirements for the default investment option, which is the Great-West Government Money Market Fund.
  - Empower Brokerage IRA This IRA expands the available investment options to also include outside mutual funds (more than 17,800 investment options from more than 263 fund families), stocks, bonds, ETFs and options. Dependent upon the plan's transfer provisions, if applicable, a participant may be able to transfer stock in kind from their 401(k) account to the Empower Brokerage IRA.
- Rollovers to individual retirement accounts (IRAs): Participants may elect to roll over their account balance, partially or wholly, to an IRA with a financial institution of their choice.
- Describe in detail the distribution counseling services that your representatives would be able
  to provide for members over the telephone and in person. Discuss how you communicate the
  different payment options. Provide samples of the written materials and applications that you
  would propose sending to members who have requested distribution information and samples
  of the forms that your firm uses for election of form of payment.

All distribution options are fully explained and estimated payments are provided, if needed. Counseling and forms are currently provided over the telephone. In addition, Chris Meadows meets with your participants in person to help them understand their distribution options.

In addition, the Agency may choose to elect Empower's retirement solutions group (RSG) services. RSG offers a suite of enhanced retirement and education services designed to help participants address outgoing rollovers, retirement distributions or separation from service. The RSG, which consists of experienced professionals with thorough knowledge of securities and tax laws and a variety of financial products, can engage participants in conversation about their options with a focus on education and consultative needs analysis.

- Online education: The RSG website provides general education about distribution options, IRAs and information regarding individual products available through Empower. It also contains several calculators and comparative tools to help participants weigh their options.
- Termination letter mailing: Participants will receive a letter following a change in employment status
  which will explain available options based on personalized data. The letter will include the RSG web
  address and a phone number to call for additional information and support.
- **Educational calls:** The RSG initiates calls to participants to discuss their options and make sure they understand the pros and cons of each.

Please see the Your Life. Your Future. Your Options. brochure and the sample ACH Form in the Exhibits section.



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# • Describe how your representatives will assist members in completing distribution applications.

We counsel and assist participants regarding distributions and form completion by phone or in person.

In addition, if elected by the Agency, the RSG is a line of business within Empower that works with plan sponsors and participants to address issues around asset consolidation and tax deferred asset protection. The RSG helps your participants manage their retirement assets within one convenient account and educates them on all of their options when they change jobs or retire.

### **How Does Empower Help?**

Our retirement advisors engage in a tailored and personalized conversation to help participants reach conclusions about their particular situation, time horizon, and unique pursuit of financial independence. Our service and our people are among the best in the industry and we pride ourselves on our ability to deepen relationships, inspire prudent saving and spending behavior, and impact outcomes for all we serve.

We support a participant's journey towards retirement readiness by:

- Providing access to asset consolidation insight from tax-deferred protection professionals
- Accessing the web emulator to work with participants in real time as they make changes on the participant website.

The RSG service center is staffed with highly qualified retirement advisors who maintain FINRA Series 6, 7, 63 and/or 65/66 securities registrations. Retirement advisors may also hold or be actively pursuing the Certified Retirement Plan Counselor<sup>sm</sup> (CRPC®) designation from the College of Financial Planning.

At Empower, we believe that these services, in conjunction with one another, create an exceptional experience for you and your participants by providing access to professionals who can address the critical issues facing participants today. We help people strive to meet their current and future financial needs by enabling them to create a more financially sound vision for achieving lifetime income in retirement.

• If forms are returned incomplete, discuss how the Plan will be notified to provide the missing information.

Plan sponsors can manage distribution processing approvals electronically using the To-Do-List (TDL) functionality. The TDL allows for the secure and electronic delivery of distribution paperwork between Empower and the plan. It simplifies the overall distribution process for the participant by reducing the number of delays to process a distribution form and the amount of paper being passed around the office. The TDL does not remove any of the plan's ability to administer its provisions; it simply presents the information to the authorized users in a clean, consistent, and secure manner. An email notification is sent to users with TDL access regarding items to be reviewed.

With this service, the plan can see any requests needing clarification that were sent back to the participant (such as missing amounts, signatures, etc.). Typically, there is no action that needs to be taken by the plan in this instance; it is simply informative in nature.



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- Discuss your ability to provide an annuity shopping service. For the annuities you offer, give the
  actual and guaranteed purchase rates per \$1,000 for the following payment options on
  July 1, 2018. Provide purchase rates for a member age 55, 60, 62, and 65. For joint and survivor
  payment options assume that the spouse is the same age. Unisex rates are required.
  - life with payout
  - life
  - 10 years certain
  - 50 percent joint and survivor
  - 100 percent joint and survivor

For the annuity purchase rates listed above, list the commissions, if any, your firm receives. Note that your firm must fully disclose all commissions paid for annuities purchased under the Plan.

As the incumbent, we currently provide annuity purchasing options through Great-West, MetLife and Mutual of Omaha for the Agency's participants.

In addition, Empower is currently working with an annuity service platform provider to establish a direct relationship between our platform and their service offering as required licensing of entities allow.

Describe your firm's procedures for processing the termination or retirement of a member. Start
with the date when a member's termination is reported to you and end with the receipt of the
1099R.

All distribution requests can be submitted electronically on the participant website. Following Agency approval on the plan sponsor website, distributions are processed based on plan rules and completed the same business day if requested by 4 p.m. Eastern time, or the next business day if requested after 4 p.m. Eastern time or on a non-business day.

For distribution requests, our system validates participant information, determines share prices, withdraws funds and executes trades that evening. Our system automatically calculates the appropriate state and federal withholding and creates the check and confirmation. All checks are mailed within two business days. Funds distributed electronically via ACH are received within two business days.

A security alert (text and/or email notification) is sent to the participant for all disbursement requests.

We provide all appropriate tax withholding and reporting for plan distributions. Our recordkeeping system automatically calculates federal and state taxes. These amounts are withheld from the disbursement taxable amount, and tax payments are reconciled and remitted to the various tax entities throughout the year in accordance with IRS and other tax agency regulations.

All tax reporting and withholding occur under our employer identification number (EIN)—not the plan's EIN. In January, data for the prior year is accumulated in a corporate tax system from which tax forms are produced and mailed. The participant receives notification of the withholding at the time of the withdrawal, and the appropriate Form 1099 is mailed in January to the address of record.

Participants can also access tax forms through the participant website. Duplicates may be obtained by contacting the participant services center.



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 If a member calls to request a distribution prior to being reported as terminated what will they be told? What alternative processes can be implemented?

Currently, the participant will be instructed that they must have a qualifying reason and that Empower must be provided a termination date by the Agency. We receive termination dates from the Agency on the contribution file.

Chris is available to assist participants in understanding the distribution process.

 Describe how the Internal Revenue Service Form 1099-Rs are produced for distributions and subsequent reporting thereof. What controls are in place to ensure that the federal tax tables are updated in the system timely to reflect the most current tax tables? What measures are taken to ensure that withholding tax calculations are correct?

# Tax Withholding and Reporting

As previously detailed, we provide all appropriate tax withholding and reporting for plan distributions. Our recordkeeping system automatically calculates federal and state taxes. These amounts are withheld from the disbursement taxable amount, and tax payments are reconciled and remitted to the various tax entities throughout the year in accordance with IRS and other tax agency regulations.

All tax reporting and withholding occur under our employer identification number (EIN)—not the plan's EIN. In January, data for the prior year is accumulated in a corporate tax system from which tax forms are produced and mailed. The participant receives notification of the withholding at the time of the withdrawal, and the appropriate Form 1099 is mailed in January to the address of record.

Participants can also access tax forms through the participant website. Duplicates may be obtained by contacting the participant services center.

#### Controls

Tax tables are stored within our recordkeeping system and are used to calculate taxes at distribution. Tax tables are reviewed and updated annually.

### **Accurate Tax Calculations**

The recordkeeping system transmits all reportable tax transactions to the tax reporting system on a daily basis. The imported data is verified to control totals (e.g., total number of records, total dollar amounts) provided by the recordkeeping system. Furthermore, withholding amounts passed from the source system to the general ledger are reconciled to those passed to the tax reporting system.

Describe how your firm handles the direct rollover and notice requirements.

As previously detailed, participants who have separated from service can initiate their rollover distribution via the participant website. All rollovers become effective the date we receive the proper documentation. If the distribution is a direct rollover to another qualified plan, the proceeds are not taxable. Rollovers are coded with special identifiers indicating the contribution is a plan-to-plan transfer and that it is fully vested.

Participants can also roll over a retirement account into a qualified plan offered through another provider by completing a distribution request. The participant, alternate payee or surviving spouse is responsible for determining whether the distribution qualifies for rollover treatment and for completing the rollover process.

The participant is provided with the required 402(f) notice when the disbursement is requested. The plan sponsor can approve the request electronically through the plan sponsor website or allow us to process distributions without plan sponsor approval. Upon approval, the distribution is processed effective the same business day (if the request was received prior to market close), and we send a check to the participant at their address of record.



• Participants may choose an electronic direct deposit as an alternative to receiving a check.

Describe how the notification and processing is different under this payment option.

Participants can choose an electronic direct deposit as an alternative to receiving a check. For one time payments, we will send the electronic funds transfer to the bank account and account number provided by the participant on the distribution form. For repetitive payments, Empower sends a pre-note to the bank prior to the first payment to ensure the financial data is accurate. In the event that we receive a rejection from the bank, we will work with the participant to obtain the correct account information. The following restrictions apply:

- Direct deposit of funds can only be made into a U.S. financial institution.
- Deposit of funds into a checking account: The participant must submit a preprinted voided check.
   Starter checks are not acceptable. The name on the check must be pre-printed and match the name on the request and the recordkeeping system.
- Deposit of funds to a savings account: The participant must attach a pre-printed savings deposit slip
  and ensure it does not have the verbiage "Do Not Use this ABA for wires or ACH."
- Plan Participant Satisfaction
  - O Discuss how your company measures and evaluates plan participant satisfaction.

# **Participant Services Center**

We currently deliver an after-call survey to 100% of participants who opt to speak with a retirement representative. Survey questions focus on the caller's opinion of the representative's performance and their overall service experience based on their most recent call. We receive and review these survey results daily. Results from each survey call are factored into our overall performance, and we review calls that are scored below a certain threshold.

We strive to reinforce positive customer service experiences while looking for opportunities to coach our representatives toward better performance and to identify other areas where we could have provided a better experience. If it is determined that a representative has failed to deliver the caliber of service we expect, the representative's manager delivers immediate coaching and coordinates training as needed in an effort to improve performance.

#### **Education and Communication**

In order to be successful, it is critical that we measure the effectiveness of the education programs we implement and make adjustments as necessary. We work collaboratively with our plan sponsors to set the goals by which we measure our success.

Understanding each sponsor's employee base and behavior and understanding how that compares to peer groups and the industry as a whole helps us establish communication goals for each plan. On an ongoing basis, we have the following research efforts in place:

- Continual review of deferred compensation and defined contribution plan industry research and comparison to plan-specific trends
- Continual review of peer industry group research and comparison to plan-specific trends
- Review of our retirement plan clients for plan-specific trends

We use a variety of methods to measure the success of our education approaches including participant feedback following seminars, feedback from key contacts and employees, and ongoing analysis of participant demographics by department.



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These methods are described below:

# **Periodic Participant Satisfaction Surveys**

Meeting and presentation feedback allows us to determine whether we are reaching enough participants, whether the topics are appropriate, whether other topics are desired and the effectiveness of our speakers. We can also offer an annual participant satisfaction survey that measures satisfaction with Empower, our website, communication materials, local retirement plan advisors and more.

## Periodic Review of Plan Demographics

We track plan trends to determine participation levels (by department, by age, by gender); asset allocation (number of funds utilized by participants, frequency of investment changes); and utilization of optional plan features.

 Discuss the frequency you propose evaluating Plan participant satisfaction, how Agency input will be included, and how the findings will be provided to the Agency.

The communication lead and communication strategist will work with the Agency to create an annual participant satisfaction survey, which will measure satisfaction, retirement readiness and all of the components of our participant experience. The survey would be promoted through the website and the newsletter and would be open for about a month. Participant responses would be gathered and communicated back to the Agency via a PowerPoint presentation, with an executive summary included.

In addition, we monitor participant satisfaction using a state of the art voice response system after-call survey. The after call survey is offered to 100% of our callers. Participants are asked if they would like to participate in the survey before they speak with a representative. If the participant agrees, the call transfers to the voice response system survey at the call conclusion. The retirement representative is unaware the participant has accepted the survey. The five question survey captures feedback about the call, with the participant rating the call experience on a 1-5 point scale. Conducting the survey in this manner provides valuable participant feedback while the interaction is still fresh in the caller's mind.

For 2018, the average survey score was a 4.58 out of five and 89.05% of respondents gave an overall rating in the top two boxes (very satisfied/satisfied).

Don will review after-call survey results with the Agency upon request.

 Describe the safeguards you utilize to assure the Agency is informed of all serious or repetitive complaints regarding your company's performance, including how you notify the Agency.

Participants who wish to submit a grievance or appeal can forward their complaint to the mailing address listed on the quarterly account statement. In addition, the participant can call-in the complaint using the phone number listed on the quarterly statement.

The telephone number shown on the quarterly statement directs complaints to the Empower participant services centers, located in our home office. Our retirement representatives will research and resolve all telephone complaints and escalate complaints to a manager as appropriate. Complaints are logged into the complaint tracking system, which is used for complaint reporting and analysis.

The representative assigned to service the plan typically responds to participant telephone complaints received at the local sales office. He or she will coordinate a review and investigation of the matter with client services, as needed.

The mailing address shown on quarterly statements for directing written customer complaints is that of our correspondence department, which is also located in our home office. Correspondence is screened to identify participant inquiries versus complaints. Upon receipt, the formal written complaint is logged into the tracking system and assigned to a designated individual in the client service department. A



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thorough investigation is initiated and will include a review of all supporting customer account transactions, paperwork, and any recorded telephone calls applicable to the complaint matter.

If a participant submits a customer complaint via the participant website, the participant will receive an email acknowledgement. The complaint will be investigated by a designated manager and includes a thorough review of all supporting customer account transactions, paperwork, and any recorded telephone calls applicable to the complaint matter. Participants can also email their local representative, but the representative must refer any customer complaints received per the procedures described above. A formal written response is sent to the participant via U.S. mail after the investigation has been concluded.

If the complaint involves allegations of misrepresentation or other potential violation of securities regulations on the part of an active registered representative or other associated person, the complaint is forwarded to the compliance department of the GWFS Equities, Inc., broker-dealer for investigation with the representative. All customer complaints identified as relating to the securities business of the GWFS Equities, Inc., broker-dealer are in turn reported to the FINRA as required by FINRA Conduct Rules. Participant complaints submitted through third-party representation such as an attorney or filed with a regulatory agency are also forwarded to the legal and/or compliance departments for review, assistance with resolution, and tracking.

We are committed to conducting a comprehensive review of all participant complaint matters. If the investigation did not reveal errors or other wrongdoing as alleged, a letter of explanation will be sent to the participant that is responsive to the complaint matter. Where errors are confirmed, corrective action will be taken to resolve the matter appropriately, where governing regulations and company policies permit. It should be noted that quarterly account statements include a disclaimer advising participants of their obligation to review all such account statements for discrepancies.

Formal complaints are documented internally and shared with the Agency through a formal email process.

# Discuss how you will assure the Agency that education services you provide regarding investments are impartial and unbiased.

Advisory Services, offered by AAG, provides independent and unbiased advice tools, powered by Morningstar Investment Management LLC. Morningstar Investment Management, an independent investment adviser and fiduciary, reviews the investment options available under the Agency's plan and makes its recommendations without input from Advisory Services and without regard to whether the investments are managed by Empower or another provider. This helps to ensure that the methodology used to provide advice to participants will be independent, objective, unbiased, and free from any actual or potential conflicts of interest. AAG monitors the independent financial expert to ensure there are proper controls in place and the advice recommendations are reasonable. AAG's services conform to Department of Labor Advisory Opinion 2001-09A.

## Discuss how you will assure quality service from your subcontracted companies.

Empower and its affiliates provide core recordkeeping, administrative functions and employee education and communication services. Certain ancillary services may be provided by third party suppliers, but we generally use our own resources and services. We rarely contract with outside vendors or subcontractors for services similar to those that are to be performed under a contract with the Agency. Such subcontractors do not include the affiliates and third-party suppliers generally used by Empower in its business to perform certain specific portions of the services.



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The due diligence and oversight of vendors is performed by a team that includes the business stakeholders, legal, finance/procurement, and IT security. As part of our current vendor management project, we are in the process of centralizing the reporting and tracking of the various functions through our procurement department, and adopting a vendor risk management tool to facilitate vendor management and risk control.

To help ensure we partner with quality organizations, our oversight program includes the following elements:

- Appropriate due diligence in service provider research and selection
- Contractual assurances regarding security responsibilities, controls and reporting
- Nondisclosure agreements regarding systems and data
- Third-party risk ranking based on service and data shared
- Third-party review of the service provider's security controls
- Requirement to maintain incident response policies and contractual notification requirements, as applicable
- Financial viability review

Business stakeholders are asked to complete quarterly performance reviews of critical vendors. Such reports are tracked at the U.S. level and reported on a global basis to our parent company for enterprise risk management purposes. In addition, vendors are periodically asked to re-certify that their answers on our due diligence survey remain true and correct.

Vendors that handle sensitive data of our customers or personnel are subject to an annual review by our IT security that includes completion of a security survey and provision of certain. Certain vendors are also subject to on-site audits by the IT security team.

- 4.2.1.2.4TPA should conduct ongoing retirement planning education and distribution counseling in each of the counties of the state with TDC plan members, by at least one educational representative solely dedicated to the TDC Plan.
- Provide an overview of an individual consultation, including frequency and location.

Empower partners with the Agency to provide individual educational meetings regularly. All counties are divided into eight regions. Each region has a designated time, (quarterly) in which Chris Meadows will be in that area and able to meet with plan participants on site. Chris contacts the central office in every county to obtain permission to access the schools and gather any information helpful in scheduling meetings. Chris then contacts the principals of these schools to schedule on-site meetings. Additional efforts to communicate these meetings may include an email or phone call directly to participants announcing a meeting at their location.

A typical individual meeting may include the following: representative information, overview of plan features and highlights, website and/or technology options, beneficiary updates and retirement readiness review.

Empower stresses the importance of an annual account review and encourages all participants to take advantage of these opportunities when possible. An invitation is sent via a quarterly statement stuffer and/or individual mailings. Participants are encouraged to contact Chris Meadows to schedule an individual consultation conducted at the participants' place of employment or a neutral location.



# • Discuss the subjects and contents of on-site group education.

We will provide the Agency's employees with education and planning meetings as described below.

### **Group Meetings**

We believe one of the most effective ways to communicate with employees is to conduct regularly scheduled meetings to orient employees with the plan. By providing a foundation of knowledge relative to the program, group meetings help make it more likely that employees will fully understand and take advantage of the benefit provided by the plan. Group meetings last approximately one hour and cover the following topics:

- The rules applicable to the plan
- The key provisions of the plan's program
- · The investment options and advisory services, if available
- Education tools and illustrations
- Discussion of plan services such as the voice response system, internet usage, retirement planning, and investment seminars

#### **Online Education Seminars**

Our education program is designed to be delivered in a classroom environment and supplemented with interactive educational services and tools on our website. The following table provides a listing of the available seminars.

	Financial Education			
•	Budgeting Retirement Planning: An Action Plan for Baby Boomers Retirement Planning: An Action Plan for the Next Generation Retirement Planning for Generation X	<ul> <li>Retirement Planning: An Action Plan for Women</li> <li>Understanding Your Distribution Options</li> <li>Tax Benefits</li> <li>Knowledge is Retirement Power</li> <li>Market Volatility</li> <li>Kids and Money</li> </ul>		
	Learn to Invest			
•	Basic Investment Education Options for Investing	<ul> <li>Steps to Building an Investment Strategy</li> <li>Advanced Investment Education</li> </ul>		
	Invest	ment Products		
•	Advisory Services			
	Retiree Outreach			
•	Retirement Distribution Options Preparing for Retirement	<ul><li>Protecting Your Retirement Savings</li><li>Reinventing Retirement</li></ul>		

# How often will your representatives hold individual and group meetings?

Chris Meadow partners with the Agency to offer on-site educational and retirement review meetings regularly throughout the state. All 55 counties are divided into eight regions. Each region is designated a time (quarterly), in which Chris will be in that area and able to meet with plan participants on site.



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# Discuss your ability to customize forms and materials.

We recognize that plan sponsors need communication that educate and help employees meet their retirement goals. Our comprehensive program meets the challenge by providing effective customized communication materials that satisfy the needs of the plan in the following areas:

#### Plan Information

- Plan highlights
- Advisory Services Guide

### Ongoing communication

- Overviews
- Posters
- Fund change communications
- Statement narratives
- Annual customized targeted campaign
- Seminars
- Pre-approved campaigns

Empower is currently providing a custom communication and education program for the plan and pledges to continue working with the plan to refine and enhance the program in order to achieve the plan's goals and objectives. We recently partnered with the plan to conduct a beneficiary campaign and we are now working with the plan to send out an asset allocation campaign for next quarter.

# 4.2.1.2.5Describe how you monitor the age 70-1/2 minimum distribution requirements and how you address minimum distribution requirements for members who are still working.

To assist participants with RMD obligations, our recordkeeping system generates a report that identifies participants who are reaching age 70½. We send a letter explaining the requirement and necessary steps during the third quarter to all participants who will reach age 70½ in the upcoming year and who have not elected a fixed annuity or a periodic payment as mandated by the RMD. Participants may request their RMD through the participant website, via a form or by speaking to a retirement representative.

If the plan is able to provide required information, we can offer an automated distribution of the RMD if the participant does not respond to our notification.

Additionally, if the plan offers lifetime installment payments, participants may elect automated RMDs by completing the Automated Minimum Distribution Request Form and receive the required payment monthly, quarterly, semiannually or annually.

Prior to processing the RMD, we request verification of the separation from service date. A security alert (text and/or email notification) is sent to the participant for all disbursement requests.

Empower processes Code 401(a)(9) distributions based on plan provisions and generates annual reports to identify participants who reached age 70½ or older during the current year.

Participants in this population who are 5% owners and terminated participants with account balances, must receive minimum distributions. The plan does not currently require active participants to receive minimum distributions.



# 4.2.1.2.6 TPA should provide an interactive voice response system.

Describe the interactive voice response (IVR) and Internet systems your company would
provide, including system age and hours of accessibility. Discuss the security features in place
to ensure only the correct participant is given personal information, system access controls,
your Personal Identification Number (PIN) generation capabilities and on-going PIN
administration capabilities, and if the NR and Internet systems are integrated in the
recordkeeping system. Include information on the vendor providing your NR and Internet
access software and hardware and how many plans currently utilize these systems.

### Voice Response System

#### Overview

Our toll-free voice response system is available 24 hours a day, seven days a week. Participants can speak or use the keypad to navigate the prompts. Menus are prioritized by importance, followed by frequency of use, and callers have the option to speak to a retirement representative at any point during the call (during normal business hours).

Through the voice response system, participants are able to complete the following transactions and inquiries:

Transactions	Inquiries
Update investment elections	Account balance
Transfer or reallocate investments	Current unit values or share prices
Establish automated rebalancing	Transaction history
Change PIN or issue temporary PIN	Current allocations
Request statement	Fund performance

### Age

Our voice response system was initially designed by Periphonics and implemented in 1989. The platform transitioned to Avaya Orchestration Designer in 2016. Scheduled system enhancements may occur six times annually.

### Hours of Accessibility

Our voice response system is available 24 hours a day, seven days a week.

### Security

To preserve the integrity of sensitive information and to protect against unauthorized access, participants are required to enter a username or SSN and their PIN to obtain account information or to initiate any changes. If the PIN is not known, the system will generate a temporary PIN delivered via mobile phone, email or address of record.

The system maintains an audit trail for all activity on the voice response system, and confirmation numbers are generated for all participant transactions. A confirmation statement is available on the participant website within two business days after the transaction date.



### **Participant Website**

#### **Overview**

As previously detailed, Employees are encouraged to engage in the participant experience — **anytime**, **anywhere** — using our proprietary iPhone/iPad and Android app and responsive design technology.

To encourage retirement plan engagement like never before, the core of our participant experience uses one's total plan balance and other factors to provide a projected monthly retirement income view — My Estimated Retirement Income — on the landing page. Immediately upon accessing their account, participants will see what they are on track to receive, how they stack up against their goal and a proposed next step. Our innovative approach to retirement planning connects with participants and inspires them to take action by demonstrating the important link between saving, investing, and their estimated monthly retirement income.

Our intent is to help participants quickly and easily:

- Translate retirement savings and other assets into estimated monthly retirement income.
- Model different retirement age and/or investment mix (stocks and bonds) using easy-to-use interactive sliders.
- Assess the impact of including estimated Social Security benefits in their planning.
- Predict the potential income from outside sources, such as IRAs, mutual funds, and defined benefit plan estimates.
- Instantly implement changes to investment mix.
- Determine next steps to help boost income in retirement.

We have found a unified approach is easy for individuals to understand and enable them to take control of their retirement goals. Beyond the individual retirement income projection, our experience incorporates explicit views of personalized healthcare expenses, allows each participant to see how they compare to the top savers in their peer group, provides budgeting and planning information, and more — in one unique experience.

### Social Comparison

Behavioral economics is a powerful motivator to increase savings. Our *How Do I Compare?* functionality shows participants where they stand in progress toward their goal of income replacement, alongside peers and top savers within their demographic profile. This feature provides a comparison personalized by age, salary and gender. Participants can further tailor their results by changing age, salary and gender information.

### Age

We have had participant and plan sponsor websites since 1997.

#### Hours of Accessibility

The participant website is available 24 hours a day, seven days a week. All transactions submitted prior to market close are processed on the same business day. Transactions received after market close or on a non-business day are processed the next business day.

### Security

As previously detailed, our websites utilize the most sophisticated security technologies available, and we continually update security protocols as new technologies become available. Our database is protected by a highly secured firewall and a series of filtering mechanisms.



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# Participant Website Authentication

As part of the filtering mechanisms, a participant must have a user name and password to view their account information. To register, individuals must complete a five-point authentication process to confirm their identity.

A participant may change their login information through the participant website or by contacting a retirement representative.

### Lost Passwords

In the event of a lost password, the participant's identity is verified through a multi-factor authentication process. After being authenticated, the participant receives a verification code by phone, email or text message to reset the password.

#### Audit Trail

The system maintains an audit trail, which includes the user responsible for the activity, for all account updates done via our participant website. This information and any updates are retained on a permanent basis.

#### Confirmation Statements

A participant receives a confirmation number upon completion of any transaction. We advise participants to print the confirmation immediately in order to retain a copy for their records. A copy of the confirmation will also be available on the website.

#### **PIN Generation**

When participants or eligible employees are added to the recordkeeping system, they are able to register their account and complete online enrollment at any time, without a system generated password. The participant is guided through the account verification process, which features multifactor authentication. Once registered, participants are brought immediately to the simple enrollment screen – making it easy for employees to quickly enroll in the plan and start engaging in the participant experience.

### **PIN Maintenance**

Participants who need to reset their password via the participant website can do so by clicking the *Login Help* link. The participant enters his or her SSN, zip/postal code, last name, date of birth and the numeric portion of the street address on file. Once this information is validated, the participant receives a code to a previously stored method of choice (phone, email or text). Once the authentication code is entered, the participant is able to view the current username and change the password.

Participants can change or replace their password at any time through the *Profile* section of the participant website.

#### Integration

The proprietary design of our recordkeeping system enables us to fully integrate with the voice response system, plan sponsor and participant websites, and the systems used by our participant services center. Through this process, when information is added or updated through any channel by any user or process, the information flows immediately to and from the recordkeeping system and updates all appropriate data. The result is immediate accessibility to real-time information for the Agency, its participants and Empower.

### Voice Response System Software/Hardware

Empower's voice response system is an enterprise interactive voice response system speech enabled, self-service application which uses the Avaya Voice Portal. Detail regarding the product platform and hardware is provided below.



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#### Product Platform Information

- The Avaya Voice Portal currently has 408 incoming ports available
- The application was developed using Avaya's dialog Designer version 5.1 which includes corresponding IC and Computer Telephony Integration (CTI) connectors.
- Telephony/CTI integrates to Avaya IC 7.2 and Avaya CTI Adapter (for Salesforce) and Empower is responsible for all CTI installation and configuration
- The telephony cloud provides callers access to the voice response system. Users of the voice response system utilize a telephone to perform the various functions available through the voice response system. A call will come into the Verizon network which will query the CTI system to determine how to route the call. Once routed, the call will go into the Avaya Communications Manager Gateway. The Gateway will determine which Media Processing Platform (MPP) to route the calls to. The ANI and DNIS values are sent from the Avaya Communication Manager Gateway to the MPP.
- The following products are provisioned on the platform using the most recently certified version:
  - Nuance Recognizer 9.0.x (Tier 3)
  - o RealSpeak 4.5.x
  - Nuance Core Open Speech Dialogue Module 2.0.x (\*OSDM)
  - Nuance Address OSDM 2.0.x

#### Hardware

- Six Dell PowerEdge M630 Blade systems; three systems in a Dell chassis in both Denver and Andover
- Each blade system has
  - o 2x Intel Xeon E5-2695 v3 2.30GHz Processor CPU (14 core)
  - o 256Gb DDR Memory
- 29 Redhat RHEVM VM guests servers [RHEL v6.7]
  - Located in Denver:
    - Three Development servers
    - Four Testing/QA servers
    - Eleven Production servers
  - Eleven DR/BCE servers located in Andover
- Each VM server currently has:
  - o 2 (2 sockets 1 core each)
  - o 4Gb of memory
  - 35Gb base OS file system disk storage allocation
  - Each system has a specific application file system NFS based disk allocation

#### Internet Software/Hardware

For our website applications, we use Apache servers running on RedHat Linux, which communicate to BEA WebLogic application servers running on Solaris. Our internal Oracle forms and batch applications also run on Solaris servers. All applications access our Oracle databases and are on Solaris servers. The desktop and scanning environments contain Dell PCs running Windows that connect back to either our Oracle forms or web applications as appropriate.

### **Plans Using System**

As of December 31, 2018, there are 38,528 plans, totaling approximately \$512 billion in assets, on the recordkeeping system.



- 4.2.1.2.7 Describe the on-line inquiry and transactional capabilities your systems support, including the hours systems are available, routine maintenance periods (include statistics for the last twelve (12) months on down time other than routine system maintenance), and capabilities for inquiries and transactions. Specifically include how each of the following activities is supported:
  - Account balance information
  - Fund performance
  - Account balance reallocations
  - Investment allocation changes
  - Vesting
  - Distribution initiation
  - Plan provision explanations/assistance
  - Tax status information
  - Estimated benefit calculator

#### **Available Hours**

The participant website is available 24 hours a day, seven days a week. All transactions submitted prior to market close are processed on the same business day. Transactions received after market close or on a non-business day are processed the next business day.

#### Maintenance

We reserve 12 hours per week for planned downtime; however, the outage usually lasts a few minutes or less.

#### **Downtime**

We make every effort to maintain availability at a high level, which includes a contractual system availability target of 99%. When an unscheduled system outage occurs, downtime durations are usually a few minutes and the event is promptly escalated to the appropriate support area for timely remediation.

Downtime dedicated to the weekly maintenance window is not calculated into the unscheduled outage figure. The actual number of hours we may be down during this window is not reported.

Our website uptime percentage for the past three years is provided in the table below.

Year	Availability
2018	100%
2017	99.94%
2016	99.93%



## Capabilities

As previously detailed, the following table details the account service and transaction capabilities available via the wvteachersdcp.com participant website.

# View Account Information

- View balance
- Balance history
- Account summary
- **Current allocations**
- Asset allocation
- Asset allocation comparison
- Deferral
- Contribution history
- Personal profile
- Beneficiary

- View pending transfers
- View completed transactions
- Withdrawals
- **Custom transfers**
- Statements on demand
- Individual rate of return
- Quarterly statements
- Transaction history
- Advice and managed account services

# Change Account Information

- Cancel transfer
- Automatic rebalancing
- Forms
- Distributions
- Change personal profile

- Fund transfers
- Change PIN
- Dollar cost average
- Beneficiary
- Change username
- Address change, terminated participants only

# **Investment Options**

- Fund values
- Fixed returns
- Fund benchmarks
- Online prospectus

- Fund performance
- Fund overview
- Fund values graph

## **Education and Planning**

- Getting started
- Distributions and rollovers
- Plan FAQs
- Paycheck analyzer
- Budgeting, planning and day-to-day finances
- Advice and managed account services
- Become an educated investor
- Managing money in retirement
- Asset classes and mutual funds
- College planner

### Plan Information

Plan documents

E-learning

Prospectuses

# Forms (additional forms are available depending on the needs of the plan)

Beneficiary forms



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## Discuss the language options available for your system.

## **Participant Services Center**

We have retirement representatives who speak Spanish and a number of other languages. We can also assist participants through our language line service provided by Voiance. Through the language line service, our retirement representative and the participant are placed in telephone conference with our translation service provider who will translate the conversation between the foreign language speaking participant and our retirement representative. Our language line service has the capability to provide translation services in more than 200 different languages.

## **Voice Response System**

We offer a Spanish version of the voice response system. Additionally, participants can be transferred to a Spanish speaking representative and we can also assist participants through our language line, which provides translation in more than 200 languages. This feature is available to all of our clients.

## Communication and Education

Available Spanish communication and education materials included, upon request:

- Employee meetings
- Education handouts
- Bilingual retirement representatives
- Participant statements
- Voice response system
- Describe the interface between the IVR and/or website if a participant elects to move from the IVR and/or website to a service representative

Participants can elect to transfer from the voice response system to a retirement representative at any time during normal business hours by pressing zero (0) or using the voice command feature. Participants are also given the option to transfer to a representative following their access to the main menu. Representatives are available Monday through Friday 8 a.m. to 10 p.m. Eastern time, excluding financial market holidays, and Saturday from 9 a.m. to 5:30 p.m. Eastern time.

## How often is the data on the website updated?

Our fully integrated recordkeeping system allows website data to be updated in real-time for most transactions. The completion of some financial transactions requires the closing price.

## How do the IVR and website interface with the recordkeeping system?

All of our systems are fully integrated, real-time systems. Applications are custom-written, installed and fully integrated for each channel of communication interacting with the recordkeeping system. Each application is written on a different platform and linked to the system. Through this process, when information is added or updated via the website or through any channel, the application or link flows to and from our recordkeeping system, processing and updating the data.



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4.2.1.2.8It is preferred that the TPA distribute a TPA developed and Agency approved educational newsletter and any "statement stuffers" communications as deemed necessary by the Agency to all plan participants using the distribution method that the plan participant has elected for their quarterly statements. Please provide an example of the educational newsletter.

Your communications team worked closely with the Agency to update the look and feel of your quarterly newsletter. We offer three versions from which the Agency may choose and have included samples with the Exhibits.

#### 4.2.1.3 Investments

- 4.2.1.3.1 TPA should provide a wide spectrum of investment options, including target date investment series, without front or back loads or other charges, based on best of class, and that best meet the needs of the members and beneficiaries of the TDC Plan. (Agency will not accept options that include proprietary funds only and may require the TPA to use certain funds.) The Agency's Board has ultimate discretion in final selection of investment options.
- Discuss your ability to provide investment options for the TDC Plan, disclosing whether you
  would be providing the investments in-house or through external managers.

We offer an open architecture platform with no proprietary requirement. The Agency can build an investment menu using the 18,290 investment options available on our platform from 267 participating mutual fund companies (as of February 1, 2019). Our goal is to offer you the ability to select investment options on a best-of-class basis with no constraints.

It is important to note that the Agency currently utilizes some of our proprietary funds in your lineup today.

How long have you been providing investment services?

We have provided investment management services and have administered not-for-profit, public and corporate defined contribution plans since the 1940s.

Discuss the number and types of investments you have available.

As previously detailed, the Agency can build an investment menu using the 18,290 investment options available on our platform from 267 participating mutual fund companies (as of February 1, 2019).

What is the name of your custodian and will it act as trustee for all TDC Plan assets?

Wells Fargo will continue to provide the custodial services for the plan and is independent of Empower.

 Discuss your screening process for selecting investment options to recommend to a client (and specifically the investment options you propose for the TDC Plan).

GWI will assist as requested with fund evaluation, selection and portfolio construction. Conformance with a plan's investment policy statement (IPS) is a cornerstone of GWI's analysis. As such, GWI relies on the IPS as the blueprint for screening investment options.

To help the plan sponsor identify who they believe are the most compelling investment managers, GWI screens both the list of funds with which Empower currently has trading agreements and the Morningstar Mutual Fund Universe. The IPS uses screens that categorizes each fund and incorporate the benchmarks of the IPS, which results in a list of funds per category that meet the designated standards.



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The initial screen yields a short list of managers that scrutinizes both returns-based and holdings-based style analysis. Investments are evaluated based on their performance net-of-fees relative to their peer group (Morningstar Category) over a three-, five-, and 10-year basis. Our analysts also consider risk-adjusted performance such as Sharpe ratios, Morningstar ratings, and alpha, beta, and R-squared opposite a relevant benchmark.

Once the funds pass the initial screens, additional research begins, including a review of the respective mutual fund companies, manager tenure, performance in multiple market environments, turnover ratios, fund diversification, and consistency of performance.

 Discuss how you monitor and evaluate funds, including the ongoing monitoring of each fund and fund manager against the TDC Plan Investment Policy.

As detailed above, GWI will assist as requested with fund evaluation, selection and portfolio construction. Conformance with a plan's IPS is a cornerstone of GWI's analysis.

 Discuss your proposed standards for putting an investment on "watch" status and for removing and/or replacing an investment from the list of options offered (including mapping).

As stated previously, GWI will conform to the plan's investment policy statement with regard to when an investment should be placed on a "watch" status. Should the IPS not provide criteria for placing on fund on a "watch" status, GWI will discuss possible candidates for "watch" status with the plan sponsor during the course of regular investment review meetings. Reasons an investment may be placed on a "watch" status include underperformance versus stated benchmarks and peer groups, substantial manager turnover, a change of control in the sponsoring fund company, or other non-performance issues

 Describe how you offer specific investment advice to individual participants and your associated fiduciary duties.

#### **Chris Meadows**

Chris will complete a personalized, comprehensive retirement readiness review with each employee who desires one. This review encompasses all relevant participant data including spousal and outside assets, when the participant wishes to retire and how much of their current income they will need in retirement. He uses this information to make fully relevant recommendations.

Chris will also facilitate the use of Online Advice for any employee electing to use Advisory Services. Using simulation technology, he can model different retirement income projections and deliver specific recommendations to the participant's portfolio and savings strategies. The nature and complexity of account structures and available investment alternatives are thoroughly addressed and real-world frictions including management fees, portfolio turnover, and taxes can be analyzed and explained to the participant to provide truly personalized advice. By delivering this information in person, participants receive the benefit of asking questions, discussing areas of concern, and applying the recommended changes with the help of a partner who can guide them through each step.

We offer Advisory Services through our wholly owned subsidiary and registered investment adviser AAG. Using a program powered by Morningstar Investment Management LLC, we offer investment advisory resources and services, including My Total Retirement.

AAG serves as the registered investment adviser and 3(21) fiduciary for online advice. Morningstar Investment Management serves as the sub-advisor to AAG to provide fund-level advice to participants based on the investment options in your core lineup.



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My Total Retirement provides professional investment services through a user experience that is integrated into the Empower participant experience. Participants who choose to enroll in My Total Retirement will receive:

- A personalized savings and investment strategy created, implemented, monitored and managed by investment professionals.
- An integrated, multi-channel communication experience designed to drive positive action.
- Access to specially trained investment adviser representatives, who are dedicated to My Total Retirement.
- A strategy that evolves for each stage of the retirement journey.
- A spend-down strategy designed to maximize income in retirement, including recommendations to help get the most from Social Security.

Participants can personalize their profile to enhance further the customized strategy. By offering My Total Retirement, the Agency gives participants much more than savings and investing help. Participants have access to a comprehensive retirement experience built around them, their life changes, and their unique goals and dreams for the future.

#### **Online Advice**

For employees who are not ready for My Total Retirement, online advice provides participants with access to self-service advice powered by the same methodology as My Total Retirement. This service can provide investment allocation recommendations and savings rate advice that a participant can choose to implement on their own. There is no cost to participants for this service.

 Discuss any investment advisory services you offer along with the cost structure that enable participants to elect the discretionary management of investments.

As described above, Advisory Services provides professional investment services through a user experience that is integrated into the Empower participant experience.

The annual cost of this service is detailed below.

- Online Advice (no fee)
- Managed Account Service (tiered pricing fee dependent on the participant's account balance as detailed below)

Participant Assount Palance	Managed Account Fee		
Participant Account Balance	Opt-in*	Opt-out**	
Amounts under \$100,000	0.45%	0.40%	
Next \$150,000, up to \$250,000	0.35%	0.30%	
Next \$150,000, up to \$400,000	0.25%	0.20%	
Amounts over \$400,000	0.15%	0.10%	

<sup>\*</sup> With the Opt-In feature, eligible employees must elect to be enrolled in the managed account service.

• Complete the chart in the Appendix II to demonstrate the investment options you propose (Investment Options Proposed).

Please see the Investment Options Proposed appendix in the Exhibits section.



<sup>\*\*</sup> With the Opt-Out feature, eligible employees are automatically enrolled in the managed account service. Participants can choose not to be enrolled in the service.

 You do not have to propose an investment option for each category. Explain why you have chosen not to propose an investment option for any investment category.

As the incumbent, we included the funds currently in the lineup which does not include a government bond fund or TIPS fund. Government bond funds are highly correlated with the intermediate-term bond fund category, so it may be redundant. A TIPS fund may be appropriate, however their longer duration could present risks to participants in a rising rate environment.

Describe your company's ability to provide pre-assembled asset allocation, target date series.

As the incumbent provider, Empower is currently accommodating the use of Great-West Lifetime Funds as the plan's target date series.

Generally, the asset allocation of each target date fund will gradually become more conservative as the fund nears the target retirement date. The date in a target date fund's name is the approximate date when investors are expected to start withdrawing their money (generally assumed to be at age 65). The principal value of the fund(s) is not guaranteed at any time, including at the time of the target date and/or withdrawal.

In addition, we have an asset allocation model solution which combines the investment advisory and asset allocation expertise of Morningstar Investment Management with functionality that allows customized fund selection by plan sponsors, and their selected financial advisors, who understand the unique needs of their participants.

Additionally, the asset allocation model solution offers financial advisors the option to create their own asset class mix for a glide path or risk template. This can include:

- Choosing the asset categories for the plan.
- Determining the percentage assigned to each asset category.
- Designing how the glide path will change over time to get more conservative as plan participants reach retirement age.

We offer two options: non-unitized and unitized as described below.

## Non-unitized

We provide an online interface the advisor uses to create asset allocation models. The interface provides an easy step-by-step approach to customizing models for plan sponsors. The steps are as follows:

- Enter glide path characteristics.
- Assign assets category percentages to the glide path.
- Assign fund allocation percentages for the glide path.
- Create the model.
- Review the model.
- Accept and submit the model.

Our asset allocation model performance solution is based on getting daily values from Morningstar Investment Management (including return plus capital gains and dividends) and calculating the change in those values and the weighted average of each fund in the model.

#### Unitized

After market close, we receive the net asset values (NAVs) from the fund houses. After the NAVs are entered into our system, the system summarizes participant transactions and creates a net buy/sell trade ticket for each fund. The trade tickets are sent to the fund houses in a variety of methods the same evening, and settlement occurs the following business day. We also calculate the daily unit values for the custom profile funds.



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A fund manager is responsible for making decisions related to any portfolio of investments (often a mutual fund, pension fund or insurance fund) in accordance with the stated goals of the fund. We can calculate the daily NAV for separate accounts in a similar manner to the methodology used for mutual fund NAVs. We do so by valuing the underlying securities using one of our pricing services. Daily cash flow is taken into account and the value of the portfolio is rolled up and divided by the outstanding shares. Income and expenses are typically included in the NAV.

## If you propose use of a stable value fund:

 Describe the product, its structure, the current and minimum interest rate guarantees, how interest is credited, and the frequency of rate changes. Also provide the make-up of the underlying portfolio including asset type, percentage breakdown, credit quality, credit quality minimum guarantee, average quality, average maturity, modified duration, liquidity percentage, and yield to maturity.

We can continue to support the plan's current stable value fund with VALIC; however we do have an alternative proposal for the Agency to consider.

Our proposed alternative fund is a fixed account, the Great-West Guaranteed Interest Fund (GIF), which is designed for participants who desire a guaranteed rate of return backed by a highly rated insurance company such as GWL&A.

## Type of Fund

The fund is a general account product of GWL&A. As a general account product, participant principal and interest are fully guaranteed by the entire general account assets of GWL&A, which as of September 30, 2018, were \$34.7 billion. Additionally, outside rating agencies have rated GWL&A as follows (ratings are subject to change):

- A.M. Best Company, Inc.: A+ (Superior; highest of 10 categories) for financial strength
- Fitch Ratings: AA (Very Strong; second highest of nine categories) for financial strength
- Moody's Investors Service: Aa3 (Excellent; second highest of nine categories) for financial strength
- Standard & Poor's: AA (Very Strong; second highest of nine categories) for financial strength

## **Current and Minimum Crediting Rate**

Assuming all assets in the VALIC fixed fund would transfer to GIF, the net crediting rate is 1.95% for the period beginning January 1, 2019. The effective annual interest rate will never be less than 0%.

## **Interest Crediting Method**

The GIF credits interest daily to the group contractholder on a portfolio basis. The credited interest rate may change or stay the same each quarter. The quarterly credited rate applies to all money deposited in the group contractholder's GIF account, regardless of when it was deposited.

## **Average Quality**

We select and exclusively manage general account assets that are primarily high quality, fixed-income bonds with 99% investment grade. The portfolio quality of our general account, as of September 30, 2018 is as follows:

AAA	21.4%
AA	15.1%
A	33.2%
BBB	29.6%
BB and below	0.7%



## **Investment Strategy**

The investment strategy employed for this product seeks to achieve consistent returns to support a competitive credited rate. Bonds invested in the general account segment have an average maturity between three and seven years; are investment grade in quality; and are diversified across a range of fixed-income asset classes such as asset-backed securities, mortgage-backed securities, commercial mortgage-backed securities, commercial mortgages, private equity, etc.

## **Fund Positioning**

The fund is designed to be the plan's only guaranteed, stable value, or money market investment. In order to provide the participant liquidity (100% for transfers), there can be no other active competing guaranteed, stable value, or money market investments in the plan. Bond funds of durations three years or longer are permitted.

## **Participant Transfer Restrictions**

Participants may transfer their account balance in the GIF to any other investment option offered under the plan at any time with no restrictions or penalties because the fund is designed to be a plan's only guaranteed/stable value/money market investment. In order to provide the participant with liquidity (100% for participant transfers), there cannot be any actively competing guaranteed/stable value/money market investments in the plan. Bond funds of durations longer than three years are not considered competing. If a competing fund is offered without GWL&A's approval, all participant transfers from the GIF shall be suspended, pending notification of participants, alternate payees and beneficiaries, until the competing fund is removed.

Based on GWL&A's excessive trading policy, participant transfers may be restricted for up to 30 days in the event of excessive participant trading. If the employer chooses a book value payout for termination, there are participant transfer restrictions that apply until the money is paid to the next provider. GIF transactions are processed after the resolution of closed or disrupted financial exchanges or markets.

If there is a plan sponsor initiated event, such as, but not limited to, a merger, acquisition, or plan termination, an MVA cost is calculated from participant distributions over a period of 12 to 36 months, depending on market conditions.

## **Plan Level Redemption Options**

Upon termination of the GWL&A group annuity contract, the employer may choose the following options associated with GIF, depending on the provisions in the applicable GIF rider:

- Receive the payout of the fund in a lump sum with a MVA
- Receive the payout of the fund in a lump sum at book value. GWL&A may defer payment to a
  future date, but no longer than 12 to 36 months depending on market conditions. There are
  participant transfer restrictions that apply until the money is paid to the next provider.
- Receive the payout of the fund in 20 quarterly installment payments
- Describe the methodology you use to calculate the interest rates, and when you will be able to provide the Agency a copy of your calculation.

The GIF rates are based on a portfolio rate calculation. Credited rates would be declared in advance and would be reset no more frequently than quarterly. The credited rate is determined by committee. The factors considered include, but are not limited to:

- The investment experience of the general account including:
  - New money rates available in the market
  - Forward rate curves and market expectations
  - The forward-looking views of our investment team



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- The expenses associated with the general account fixed fund portfolio including
  - Expected investment management expenses
  - Anticipated default experience
- O What is the current yield on your stable value fund?

The net crediting rate is 1.89% for the period beginning January 1, 2019.

O What yield and terms do you offer to the Agency?

Assuming all assets in the VALIC fixed fund would transfer to GIF, the net crediting rate is 1.85% for the period beginning January 1, 2019. The effective annual interest rate will never be less than 0%.

 Describe the fund expense ratio for your stable value or equivalent fund and confirm that you will not assess any market-value adjustments.

The general account crediting rates are net of cost of capital and expenses covered by the product and guarantee provision.

The cost of capital is the return Great-West Financial® earns on GWL&A capital. GWL&A is required by regulators to hold capital for the purpose of helping to ensure it can meet all of its obligations associated with any product offered through GWL&A's general account. The amount of Great-West's capital and required return will fluctuate over time based on regulatory requirements, capital market conditions, and the competitive environment.

The product provision covers the range of investment expenses that are netted from the crediting rate, such as investment and operating expenses. The product provision is calculated in aggregate for all general account fixed products offered by Great-West and does not reflect any product or plan specific underwriting adjustments.

A market value adjustment would apply in the event of termination if the plan sponsor elected to terminate the product and requested assets be transferred to the new provider immediately. The product also provides book-value payment options outlined in the contract.

 Discuss how the book to market differential will be handled should there be a termination of the contract prior to the end of the contract term.

Upon termination of the GWL&A group annuity contract, the employer may choose the following options associated with the GIF, depending on the provisions in the applicable GIF rider:

- Receive the payout of the fund in a lump sum with a market value adjustment
- Receive the payout of the fund in a lump sum at book value. GWL&A may defer payment to a
  future date, but no longer than 12 to 36 months depending on market conditions. There are
  participant transfer restrictions that apply until the money is paid to the next provider
- Receive the payout of the fund in 20 quarterly installment payments
- In the event of bankruptcy, where do the investors in the stable value fund stand in line of creditors.

The GIF is a general account product. As a general account product, participant principal and interest are fully guaranteed by the entire general account assets of GWL&A, which as of September 30, 2018, totaled \$34.7 billion. These assets are primarily high-quality, fixed income bonds, with 99% rated investment grade.



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The capacity of the general account to bear investment risks is evaluated at least semi-annually by modeling the general account assets and liabilities under a wide variety of interest scenarios, including stochastically generated scenarios projecting for up to 40 years into the future.

Additionally, GWL&A and its insurance subsidiaries are subject to state laws and regulations that require diversification of its investment portfolios and limit the amount of investments in certain asset categories, such as below investment grade fixed income securities, other equity investments, and derivatives. Failure to comply with these laws and regulations would cause investments exceeding regulatory limitations to be treated as non-admitted assets for purposes of measuring surplus, and, in some instances, would require divestiture of such non-qualifying investments.

In the unlikely event of our insolvency, as a general account product, the assets would be subject to our creditors which would include the plan sponsor invested in this product.

• Specify and discuss your total weighted average revenue requirement.

Please see the Cost Proposal.

 Describe the investment options you propose be offered by completing the forms provided in the Appendix III. Two forms require listing proposed investments by category, annual rates of return as of June 30, 2018, investment objective, inception date, manager, manager tenure, assets, expense ratio, revenue sharing, 12b-1 and any other fees. An additional form requires listing target-date series and the annual rate of return for each.

Please see Appendix II in the Exhibits section.

Discuss the fund(s) you would propose for the Qualified Default Investment Alternatives (QDIA)
option and why.

The Agency currently uses the Great-West Lifetime Funds<sup>5</sup> as the Qualified Default Investment Alternative (QDIA). We are not recommending any changes.

4.2.1.3.2TPA should not impose any limitations such as maximum number of changes, contribution investment transfers or elections However, the TDC Plan will consider an excessive trading policy.

Confirmed.

4.2.1.3.3TPA should provide written confirmation of changes to Participant accounts within two (2) business days of the change.

Confirmed.

## 4.2.1.4 Transition

4.2.1.4.1 TPA should provide a working plan that facilitates the transition.

As the incumbent provider, a transition is not necessary. However, we would like to take this time to collaborate with the Agency to create a project plan and discuss potential enhancements for the plan. Those enhancements may include turning on additional services, discovering opportunities for communications campaigns, and formalizing a strategic plan for improving participant outcomes.

<sup>&</sup>lt;sup>5</sup> Generally, the asset allocation of each target date fund will gradually become more conservative as the fund nears the target retirement date. The date in a target date fund's name is the approximate date when investors are expected to start withdrawing their money (generally assumed to be at age 65). The principal value of the fund(s) is not guaranteed at any time, including at the time of the target date and/or withdrawal.



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 Provide a detailed transition plan, including your team; a Gantt chart with proposed commencement date, schedule and status meetings; responsibilities of the Agency, the TPA and any other necessary entity; and any other information you believe is appropriate. If a blackout period is required, discuss its length and any other restrictions. (Note: This will be a working document and will be amended and updated as needed if your firm is selected as the TPA.)

As the incumbent provider, a conversion is not necessary. As stated above, we would like to spend time creating a project plan with the Agency which will formalize a timeline for implementing agreed upon services, campaigns, and other administrative items, if applicable.

For responsiveness, we have included a sample timeline for a typical government plan implementation. Since this is not applicable, we can provide a Gantt chart upon request; however, we are not providing one at this time.

## **Conversion Timeline Sample**

Please see the sample Implementation Timeline in the Exhibits section.

## Implementation/Transition Team

We have designated and experienced transition teams. The conversion teams include personnel from our recordkeeping department, administration, and systems development. The conversion team works with the ongoing service team from day one to help ensure a smooth transition and is available during the transition phase as well as the ongoing service phases.

Our team approach is successful in providing the necessary structure and the technical assistance to install and implement many large state, county, and city plans as efficiently as possible.

Members of the team include:

- Marybeth Daubenspeck, Vice President, Government Markets
- Donald J. Jurgens, Managing Director, Government Markets
- Phyllis Henderson, Director, Implementation (If conversion were required.)
- Bryan Peart, Manager, Client Services Government Markets
- Jennah Ross, Senior Client Service Manager
- Chris Meadows, Retirement Plan Advisor
- Jennifer L. Bailey, Communication Lead, Government
- Megan Jurasic, Strategist Participant Communications, Government

Please see the service team biographies in the Exhibits section.

#### **Blackout Period and Restrictions**

It is common for the prior recordkeeper to implement a brief blackout period to allow for reconciliation of participant accounts before the conversion. A blackout period is often considered critical to a conversion's success and the duration is determined by the system capabilities and personnel of the prior recordkeeper. The following transactions are restricted during a plan's blackout period:

- Any distributions from the plan.
- Fund allocation changes and/or fund transfers.
- Deferral updates.
- Beneficiary changes.



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In accordance with the Sarbanes-Oxley Act of 2002, Empower provides participants at least 30 days' written notice of any blackout period. The notice includes an explanation of affected transactions, services and investments (if applicable), and the blackout's effective date and approximate duration.

Provide a chart mapping the current investment options to the proposed investment options.

We do not propose any changes to the fund lineup at this time.

If the plan were to consider our alternative proposal for the stable value option, the VALIC fixed annuity option would map to the Great-West Guaranteed Income Fund (GIF).

• Describe how you ensure accurate transfer of all assets at fair market value.

As the incumbent provider, this question is not applicable. However, per proposal requirements we have responded below.

At conversion, assets may come to Empower by two different methods:

- For funds that the plan does not wish to keep, the assets are liquidated at the prior recordkeeper and wired to Empower. Empower then invests those assets into the new fund, based on the investment mapping strategy approved by the plan.
- For funds that the plan wishes to retain, the assets are transferred to Empower on an in-kind basis. This process includes establishing accounts for the funds at Empower (a preview of the funds is necessary to make sure that we have fund agreements in place) and providing instructions to each of the fund providers to transfer the assets from the current recordkeeper's account to the new Empower account. If there are funds that the plan currently holds that are now closed to new investors, we contact the fund house to obtain permission to open a new account with the transferred assets as these assets are already invested in the fund and are transferring to a new account due to a change in recordkeeper.

It is common for a plan to use both methods: some funds are liquidated while other funds are transferred inkind. Empower will work with the prior recordkeeper and fund providers to help ensure the transfer instructions are clear.

Discuss how you plan to minimize participant impact.

As the incumbent provider, this question does not apply; however, for informational purposes, please see the below.

During conversion, the participant accounts are established using the prior recordkeeper's information, eliminating the need to obtain new enrollment forms from participants. Fund allocations and account balances are mapped into the existing investment options or to new options based on the final mapping approach.

If contributions are received for a participant who is not set up on our system, we establish a default fund at the participant level so that the contributions can be accepted. The participant receives a notification explaining that his or her contributions were placed in the default fund and that new allocations for future contributions are established.

Discuss your proposed communication plan.

Please see the Proposed Communication Plan in the Exhibits section.

Describe how you intend to conduct the plan transition group educational meetings. Provide a
complete description of the topics to be covered and describe your company's abilities to
provide the necessary information in a clear and accurate manner. Your company should be
prepared to fully describe all aspects of the plan, including any new investment options.

As the incumbent provider, this question is not applicable. However, per proposal requirements we have responded below.



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In order to provide effective communication to participants regarding the transition, we use our on-site conversion team to facilitate communications with plan participants. Starting approximately six weeks in advance of the records conversion effective date, our teams provide group meetings across the various locations and shifts of the affected participants. These meetings are organized and publicized through our various communication pieces that are mailed to participants several weeks prior to the commencement of the group meetings.

With the client's input and approval, there are several communication resources Empower recommends for the awareness and transition program:

**Transition bulletin**: This brochure provides information about the plan changes, introduces Empower, details the transition, explains all new enhancements, provides an overview of the investment options, provides blackout notification of when they have access to their account, and provides contact information. This brochure is mailed to all current participants using the previous recordkeeper's address file.

**PowerPoint presentation**: This presentation is used during the education meetings and includes an explanation on the details of the transition, why the change was made, and details such as the investment options, account management tools, participant services centers locations, etc.

**Investment information**: This includes investment performance and fund data sheets. It is distributed during education meetings.

 Describe how you intend to conduct the ongoing in-person educational meetings if the Agency should request those services. Provide a complete description of the topics to be covered and describe your company's abilities to provide the necessary information in a clear and accurate manner.

Our on-site RPA, Chris Meadows, will schedule both group and individual meetings with each of the agencies and employers in the different areas. Participants can schedule an individual meeting by contacting Chris in advance via email or telephone. Group meetings provide helpful information about overall financial wellness and topics of focus include financial planning, budgeting, comprehensive retirement planning and Social Security, outside retirement assets (IRA, previous 457/401k), spousal assets, college savings and more.

For participants who prefer to have one-on-one meetings, individual counseling sessions can be scheduled with Chris. In an individual counseling session, participants may address topics such as:

- A fully personalized retirement readiness review
- A comprehensive gap analysis illustrating for each employee whether they are on track to replace their
  working income in retirement (including pension and social security, if applicable) and, if not, what
  options are available to get them prepared
- A complete plan investment review showing each employee all of the plan investment options available and the benefits of proper asset allocation
- Online advice or Advisory Services options
- A complete, personalized paycheck illustration showing each employee the effect of participating in the program and the impact on their take home pay
- The maximum that can be contributed to the plan for each employee
- Determining the most advantageous participation level for each employee
- How the pension works and what it is likely projected to provide the employee in retirement
- Social Security options for each individual



#### **Online Education Seminars**

Our education program is designed to be delivered in a classroom environment and supplemented with interactive educational services and tools on our website. The following table provides a listing of the available seminars.

Financial Education			
<ul> <li>Budgeting</li> <li>Retirement Planning: An Action Plan for Baby Boomers</li> <li>Retirement Planning: An Action Plan for the Next Generation</li> <li>Retirement Planning for Generation X</li> </ul>	<ul> <li>Retirement Planning: An Action Plan for Women</li> <li>Understanding Your Distribution Options</li> <li>Tax Benefits</li> <li>Knowledge is Retirement Power</li> <li>Market Volatility</li> <li>Kids and Money</li> </ul>		
Learn to	Invest		
Basic Investment Education     Options for Investing	<ul><li>Steps to Building an Investment Strategy</li><li>Advanced Investment Education</li></ul>		
Investment	Products		
Advisory Services			
Retiree O	utreach		
<ul><li>Retirement Distribution Options</li><li>Preparing for Retirement</li></ul>	<ul><li>Protecting Your Retirement Savings</li><li>Reinventing Retirement</li></ul>		

 For each type of in-person communication effort, indicate how you propose to coordinate meetings so that all interested members have an opportunity to attend a meeting at a convenient location.

Chris will work closely with the plan to outline a schedule of times and locations for meetings. We partner with the Agency on communications to help ensure that the staff knows the dates and times when the meetings will be held. We also make sure that the schedule is structured so that all shifts are accounted for and employees can easily attend a meeting before, during, or after work. In addition, we will provide resources for any hours of the day or night that make sense, to provide optimal availability for meeting attendance.

 Indicate if you require conversion data to be in a standard format. If so, provide sample specifications. Has your firm transitioned a plan from the current recordkeeper (Empower Retirement Services)? If so list the plans and describe the transitions. If not, state any extra charge to re-format on the Cost Proposal form and indicate if this will cause any delay

As the incumbent provider, this question is not applicable. However, per proposal requirements we have responded below.

We do not require a specific format for participant records as long as a detailed file layout is provided with the records. We will work with your existing vendor to communicate file specifications, file transfer protocols and timelines. To protect the integrity of the data and to help ensure timeliness, we request that records be sent in a secure electronic format.



Provide the names of other similar plan sponsors, along with the name and telephone number
of a contact person, with whom you have been involved in a plan transition during the last three
years.

Due to the extensive list of clients gained and lost in the past three years, we have not provided a list with their contact information. However, we have provided one with similar scope and services to the Agency's.

City of Tallahassee, Florida

Contact Name: Angel L. Charlton Telephone Number: 850-891-8278

State the number of transitions your company has conducted in the past year, the past three
years and for public sector plans.

	2018	2017	2016
Total Conversions	2,679	3,416	3,244
Government	61	49	26

2018 data is as of December 31, 2018.

4.2.1.4.2TPA should provide accurate conversion of data.

• Describe how your Firm will ensure all data conversion is accurate and complete.

As the incumbent provider, this question is not applicable. However, per proposal requirements we have responded below.

We transfer historical records based on the data provided by the prior recordkeeper. We complete an audit for reasonableness of the conversion data before proceeding with the transfer of historical data. We provide the conversion data for your review and approval prior to completing the conversion.

- 4.2.1.4.3 TPA should at the end of the contract term, including any extensions, provide all TDC Plan records in a usable electronic format to the Agency for transition to a successor vendor.
- Acknowledge your Firm's understanding of the requirement.

Confirmed.

 Describe your Firm's transition process in the event of the Agency's decision to change TPA vendors as the end of the contract term, including any extensions exercised.

The following procedures outline the steps involved in a plan discontinuing services with Empower.

- 1. Empower receives notification from the plan sponsor.
  - Empower requests a minimum of 30 days' notice.
  - Notification must be in writing and provide the date of final valuation.
  - Empower compiles all required data.
- 2. Empower will review if there are any periodic payments for the plan and will pay in advance when needed.
- 3. The Empower deconversion team will prepare a timeline of events.
  - A timeline will be prepared once all information is provided.
  - Consideration for pre-payment of any periodic payments will be reflected on the timeline.



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- The standard will be that assets will be sold on the first day of a month, rather than the last day, due to month-end processing considerations. If necessary, assets can be sold on the last day of the month or any day of the month.
- The cash will not be wired until the funds are received. In most cases, this is the day following the sale of the assets.
- Empower determines final dates for:
  - Submitting contributions
  - Processing distributions. For deconversions occurring on October 31 or later, the plan sponsor should submit any required minimum distributions to be paid for that year.
  - Processing fees
- Empower will provide the plan sponsor with the deconversion timeline.
- Once established, the final distribution date and the final contribution processing date cannot be changed.
- 4. Dividends processed after the initial wire has been sent will be sent in a subsequent wire. There generally will be one additional wire with all dividends, unless those dividends were processed over several days.
- 5. Once the deconversion has been processed, a notification is sent to Empower and the new recordkeeper providing the total of the wire and the breakdown by fund.
- 6. Follow-up questions from the new recordkeeper or trustee should be directed to Empower. If necessary, Empower will arrange for a conference call with the new recordkeeper.
- 7. We will deduct the dollar amount of any outstanding fees/invoices from the top of the wire to the new carrier.

## 4.2.1.5 Reporting and Compliance

4.2.1.5.1 Provide timely, easy to read, and helpful Participant statements for each calendar quarter through a mailed paper statement, unless the Participant elected to receive electronic statements only, no later than the 15th day of the month following quarter close.

As part of our Empower education experience, we send each employee a quarterly statement that summarizes in-quarter activity. Our statements are designed to be easy to read and understand. You can choose whether to include custom details—such as your logo or customized messaging.

Statements include beginning and ending balances, employee contributions, interest or change in value, graphical display of allocation of future contributions, transfer and surrenders for each of the funding options for the quarter, fees and charges (if applicable), withdrawals and graphical displays of account balance by investment. Statements are available in English and Spanish.

Confirmation statements are generated for employee transactions, and we provide a confirmation number at the time of the transaction to help ensure security and accuracy. Plan participants who execute a transaction via the website can print a confirmation statement. For transactions executed via the voice response system or a retirement representative, a confirmation number is received at the time of the transaction. A confirmation statement is available on the participant website within two business days after the transaction date.

Quarterly participant statements which are in 'good order' (i.e., complete and accurate) are available via the participant website by the 15th business day, following the calendar quarter end. Once accessed, participants will have the option to print their statement. Participants receive initial and annual notices regarding the online delivery.



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Participants may request a mailed statement by contacting the participant services center or change their communication preference via the participant website.

Please provide an example of your proposed participant statements

Please see the sample participant statement in the Exhibits section.

#### 4.2.1.5.2

 Discuss the consolidated quarterly reports you will provide to the Agency and their contents, such as Morningstar ratings and personal rate of return. Provide samples. Discuss the extent these proposed reports can be customized, if the Agency may receive the reports electronically, and if the reports will be distributed within fifteen (15) business days of the end of a calendar quarter.

We provide a number of reports to help you and other authorized staff get the most out of your plan.

## Retirement Readiness and Plan Analytics Functionality

Unlike retirement plan measures that focus on baseline information (e.g., participant data and contributions), our plan sponsor reporting focuses on helping every employee pursue a better financial future. In addition to the standard reporting functions listed below, we provide access to a Retirement Readiness report. This calculation will present the Agency with detailed information specific to each employee's retirement savings progress.

You have access to three data visualizations designed to help improve the overall health of the plan. You can filter visualizations by demographic (such as location, division, job code, union or non-union or any other defined plan segments), as well as by age, salary, gender and tenure.

The data visualizations include:

- **Lifetime Income Score** Measures each employee's retirement readiness, which provides you a snapshot of the overall health of the plan.
- Investment strategy Illustrates participant balances grouped by their investment strategy (i.e., target date funds, risk based, asset allocation model, managed accounts and do-it-yourself)
- Participant web statistics Provides a rolling 12-month look at web statistics (such as page visits made), separated by desktop, mobile and tablet access

The goal of the data visualizations is to give you the tools to identify employees who could be getting more out of the plan so you can direct communications to those segments.

The Empower Capabilities brochure included in the proposal exhibits illustrates some of the plan analytics functionality of our plan sponsor website.

## Plan Review

The Plan Review is a customized annual progress report used strategically to help enhance participation, education, asset allocation and retiree outreach. The Plan Review may include the following:

- Asset allocation
- Participant activity
- Distributions
- Pre-tax contribution rates
- Strategic Plan Summary (if applicable to the plan)
- Plan assets
- Plan utilization
- Contributions
- Single investment holdings by age

A sample Plan Review is included in the Exhibits section.



## Strategic Partnership Plan

The Strategic Partnership Plan contains a comprehensive range of measurements for key services that enables the Agency and Empower to prioritize planning initiatives. This tailored reporting package may include the following:

- Goals and results
- Plan accomplishments
- Participant summary
- Current products and services
- · Communication plan
- Plan events and industry updates
- Resources and messages to assist in financial decisions
- Investment review
- New product offerings

The Strategic Partnership Plan, combined with our Plan Review, provides the tools to strategically evaluate the plan's performance and capitalize on data trends.

A sample Strategic Partnership Plan is included in the Exhibits section.

## **Quarterly Investment Review**

The Quarterly Investment Review provides a variety of statistics used to monitor and evaluate the plan's investment lineup. This report includes a Capital Markets Review, as well as information on each fund's performance, expenses, asset allocation, and style consistency.

A sample Quarterly Investment Review is included in the Exhibits section.

## **Employer Plan Summary Report**

This end-period reconciliation summary outlines the following:

- Beginning balance
- Net contributions
- Transfers into investments
- Earnings
- Expenses
- Summary of dollar activity
- Breakdown of activity by money type
- Each participant's account summary
- Refund activity
- Breakdown of activity by contribution type

- Ending balance
- Withdrawals
- · Transfers out of investments
- Interest (fixed return funds)
- Investment option summary
- Summary of unit/share activity
- Contribution history detail
- Distributions detail
- Annuities and periodic payments summary

A sample Employer Plan Summary Report is included in the Exhibits section.

## Online Reports and Information

Authorized Agency staff can access on-demand plan and participant reports anytime. This comprehensive library of ad hoc reports can be customized to highlight trends and is designed to provide the Agency with the analysis and perspective needed to help ensure the ongoing accuracy of plan administration.



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Provide your company's statement accuracy percentage; i.e., the percentage of statements that
are not mailed on the normal mail date because of an unresolved discrepancy. Confirm that you
will agree to incorporate a minimum error percentage in your contract with the Agency.

For the previous eight calendar quarters, the percentage of participant statements that have been mailed within 15 business days has been 99.89%.

As the incumbent provider, Empower confirms that we will continue to provide minimum error percentages in our contract.

• Discuss the statement of account review you will prepare for the Agency to facilitate its due diligence and provide a sample.

To help ensure the accuracy of participant statements, we conduct reviews of a sampling of interim statements to verify the following items:

- Account summary
- Outside assets
- Investment performance information
- Transaction detail, (if applicable)
- Projected monthly income in retirement
- Equivalent shares summary

- Vesting (if applicable)
- Contact information
- Beneficiary information (if applicable)
- Narrative, (if applicable)
- SDBA information
- Personal rate of return

Additionally, we include the following language on the participant statement:

This statement confirms transactions during the stated time period. You have an obligation to review all of the information carefully to confirm that we have acted on your instructions properly. You must notify Empower of any error within this statement as soon as possible. The actual benefits payable will be determined by the plan document that governs the operations of your plan. If you have any questions concerning your benefits, please contact Empower.

In addition, please see the Plan Review, Strategic Partnership Plan, and Employer Plan Summary in the Exhibits section.

 Discuss your ability to provide messages the Agency may request from time to time on participant statements.

Broadcast messages to all participants are displayed on the statement upon request. The plan sponsor must submit content one month prior to quarter end to allow time for compliance review and statement programming.

The limitations for the content are:

Box	Location	Limitations
Α	Displays on the first page	Two lines of 90 characters are available to the plan sponsor.
В	Displays about three pages into the statement	One small paragraph, approximately five lines, is available to Empower; used as needed for urgent narratives.
С	Displays at the end of the statement before the performance returns	80 characters per line for a total of 20 lines.



 Discuss the availability of confirmations and reports online for participants and how participants may discontinue paper confirmations and statements.

Participant statements will be posted to the participant website shortly after the end of the quarter. Once accessed, participants will have the option to print their statement. Participants receive initial and annual notices regarding the online delivery.

Confirmation statements are generated for employee transactions, and we provide a confirmation number at the time of the transaction to help ensure security and accuracy. Plan participants who execute a transaction via the website can print a confirmation statement. For transactions executed via the voice response system or a retirement representative, a confirmation number is received at the time of the transaction. A confirmation statement is available on the participant website within two business days after the transaction date.

Participants may change their communication preference via the participant website or by contacting the participant services center.

 Describe the reports that the Agency will receive relating to call volumes, response time, abandoned calls, number of transactions, Internet usage, etc. Provide sample reports in the Miscellaneous Section.

This information is currently presented to the Agency on an annual basis and is incorporated into the Plan Review and the Strategic Partnership Plan.

#### Plan Review

As discussed previously, the Plan Review is a customized annual progress report used strategically to help enhance participation, education, asset allocation and retiree outreach. The Plan Review may include the following:

- Asset allocation
- Participant activity
- Distributions
- Pre-tax contribution rates
- Strategic Plan Summary (if applicable to the plan)
- Plan assets
- Plan utilization
- Contributions
- Single investment holdings by age

A sample Plan Review is included in the Exhibits section.

## Strategic Partnership Plan

The Strategic Partnership Plan contains a comprehensive range of measurements for key services that enables the Agency and Empower to prioritize planning initiatives. This tailored reporting package may include the following:

- Goals and results
- Plan accomplishments
- Participant summary
- Current products and services
- Communication plan
- Plan events and industry updates
- Resources and messages to assist in financial decisions
- Investment review
- New product offerings



The Strategic Partnership Plan, combined with our Plan Review, provides the tools to strategically evaluate the plan's performance and capitalize on data trends.

A sample Strategic Partnership Plan is included in the Exhibits section.

Provide samples of participant quarterly statements and discuss your ability to customize.

Please see sample statement in the Exhibits section.

You can customize the participant quarterly statement at no additional cost by activating or eliminating the features outlined below:

- Return address
- Fund display in fund order or asset class order
- Deferral amount indicators as well as limits, percentage and catch-up explanation
- Year-to-date rates of return and a historical graph of account balance
- Beneficiary information
- · Performance returns
- Display of vesting information

- Plan name
- Financial advisor and phone number displayed on first page (if applicable)
- Summary transaction detail of all activity for the period
- Year-to-date and inception-to-date contribution figures
- Participant or employee ID
- Plan logo
- Investment benchmarks

## **Statement Messages**

Broadcast messages to all participants can be displayed on the statement upon request. The content must be submitted one month prior to quarter end to allow time for compliance review and statement programming.

Two narrative boxes on the statement may be used for plan sponsor messages; a third box is reserved for use by Empower. Current limitations are discussed previously in this section.

- 4.2.2. Mandatory Project Requirements The following mandatory requirements relate to the goals and objectives and must be met by the Vendor as a part of its submitted proposal. Vendor should describe how it will comply with the mandatory requirements and include any areas where its proposed solution exceeds the mandatory requirement. Failure to comply with mandatory requirements will lead to disqualification, but the approach/methodology that the vendor uses to comply, and areas where the mandatory requirements are exceeded, will be included in technical scores where appropriate. The mandatory project requirements are listed below.
- 4.2.2.1 Administrative Services and Recordkeeping with appropriate staffing:
  - 4.2.2.1.1The Services under this contract must be performed only by individuals within the United States of America.

Confirmed.

4.2.2.1.2 TPA shall provide a single point of contact with seamless administration and accountability, who is able to attend Agency and Agency Committee meetings as requested and report on Plan operations, activities, investments, and market outlook.

Confirmed.



4.2.2.1.3TPA shall provide daily valuation of investments.

Confirmed.

4.2.2.1.4 TPA shall credit contributions to Participant accounts and invest the funds on day of receipt.

Confirmed.

4.2.2.1.5TPA shall have the ability to electronically transfer (ACH debit) contributions received by the Agency from a financial institution depository account.

Confirmed.

4.2.2.1.5TPA shall provide review and processing of qualified domestic relations orders (QDROs) upon approval of the QDRO by the Agency's legal counsel.

Confirmed.

4.2.2.1.6 TPA shall provide distribution payment options authorized by the Agency and related counseling.

Confirmed.

- 4.2.2.1.7 TPA shall maintain three (3) administrative accounts and one (1) suspense account for the Plan that shall be invested by the Agency's Board:
- a. The Revenue Sharing Account will be used for the deposit of all I 2b- I, commissions and shareholder service fees paid to the TDC Plan by mutual funds. These funds will be used to pay the administrative expenses of the TDC Plan. Transfers from the Revenue Sharing Account will be made by ACH to the depository bank for the West Virginia Treasurer's Office. All administrative costs, including fees paid to the TP A, will be paid through the West Virginia Auditor's and Treasurer's Offices as required by state law.

#### Confirmed.

b. The Administrative Expense Account will be used for deposit of all administrative fees deducted from plan participant accounts. These funds will be used to pay the administrative expenses of the TDC Plan. Transfers from the Administrative Expense Account will be made by ACH to the depository bank for the West Virginia Treasurer's Office. All administrative costs, including fees paid to the TPA, will be paid through the West Virginia Auditor's and Treasurer's Offices as required by state law.

#### Confirmed.

c. The Error Correction account will be used to hold funds resulting from correction of error by employers and others. Funds from this account will be refunded or otherwise used as directed by the Agency. Transfers from the Error Correction Account will be made by ACH to the depository bank for the West Virginia Treasurer's Office. All administrative costs, including fees paid to the TPA, will be paid through the West Virginia Auditor's and Treasurer's Offices as required by state law.

Confirmed.



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d. The Suspense Account will be used to hold employer contributions by the individual participants who were not fully vested at the time of withdrawal. Suspense funds must be tracked by participant name and social security number in order to allow for the identification of funds to individual participants. The funds held in the individual participant's name and associated net investment earnings shall become forfeiture funds at the culmination of the five (5) year period and shall be reported on an annual forfeiture report as of July 1st of that year to the TDC Plan. Transfers from the Suspense Account will be by ACH to the depository bank for the West Virginia Treasurer's Office. All administrative costs, including fees paid to the TPA, will be paid through the West Virginia Auditor's and Treasurer's Offices as required by state law.

#### Confirmed.

4.2.2.1.8 TPA shall comply with all applicable federal and state laws, rules, regulations and policies and with all components of this RFP.

## Confirmed.

4.2.2.1.9 TPA shall not offer and/or market any products to plan participants not expressly authorized in writing by the Agency and/or resulting contract issued under this procurement.

#### Confirmed.

4.2.2.1.10 TPA shall disclose fully all fees received from investment companies on investment options offered to TDC Plan participants quarterly to the Agency.

## Confirmed.

4.2.2.1.11 TPA shall negotiate on behalf of the Agency for refunds and rebates.

#### Confirmed.

4.2.2.1. 12 TPA shall prohibit vendor employees providing TPA Services to the Agency from receiving asset-based or sales-based compensation, such as commissions, bonuses, or other incentive compensation.

## **Compensation for Non-Sales Representatives**

Our compensation philosophy is to pay market competitive salaries and bonuses to all employees commensurate with institutional asset management best practices. Investment distribution team members are compensated by both salary and bonus. Incentive compensation (bonus) is contingent on a number of factors – both from a quantitative standpoint – involving both asset growth and retention, as well as a qualitative standpoint – involving both specific service related activities and client retention. While not conducted on a formal basis, client reviews and feedback are taken into account within the compensation process with specific emphasis placed on the client's assessment of the employees' timeliness and content of responsiveness and specific knowledge of the client, the client's business and its plan related initiatives.

## **Compensation for Sales and Field Representatives**

The compensation structure for our field representatives is based on market competitive data for similar positions within the industry and will vary based on the geographical location in which the representatives are recruited. While our representatives are not commissioned in any way, Empower compensates with an annual salary and performance bonus structure. The criteria for bonus components are based on measurable objectives such as asset diversification and plan growth and are established to coincide with overall growth of the plan. We target 15% of overall compensation from the annual bonus and 85% from annual salary.



4.2.2.1.13 TPA shall not require any termination, withdrawal or transfer charges or restriction (including market value adjustment) throughout the term of the contract and upon transfer to a successor vendor unless specified in writing, signed by both parties.

#### Confirmed.

4.2.2.1.14 TPA shall deduct quarterly fee specified by the Agency, per WV CSR 162-1-6-1, from participants' account, deposit in the TDC Plan administrative account, and remit to the Agency, upon written request.

#### Confirmed.

4.2.2.1.15 TPA shall have a System and Organization Control Type I examination (SOCI) performed by the primary vendor and any proposed sub-servicers utilized in providing the service being procured under this RFP. The(se) SOCI examination(s) must be performed in accordance with the Statements on Standard for Attestation Engagements (SSAE) No. 16 issued by the American Institute of Certified Public Accountants. These required SOCI reports should be provided annually to the Agency or its auditor, upon request.

#### Confirmed.

- 4.2.2.2 Customer Service, Communication and Education:
  - 4.2.2.2.1TPA shall acknowledge your agreement that Participant data is confidential and the sole property of the Agency.

#### Confirmed.

4.2.2.2.2TPA shall acknowledge your agreement that Participant data shall not be used in any way to market other products and may not be sold, licensed, transferred, made available or disclosed without the express prior written consent of the Agency.

#### Confirmed.

4.2.2.2.3TPA shall provide all forms, materials and reports required and approved by the Agency as necessary or desirable for Plan operation in electronic and paper formats.

#### Confirmed.

4.2.2.2.4TPA shall maintain separate accounts for pre-tax eligible rollovers.

## Confirmed.

4.2.2.2.5TPA shall identify and make notice to affected participants and/or beneficiaries of all required minimum distributions (RMDs) at age 70 ½ years and upon death; and process the disbursements of these RMDs upon Agency approval in accordance with IRC §401(a)(9).

## Confirmed.



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4.2.2.2.6TPA shall allow the Agency, at its expense, to audit the TPA's performance, records, reports, invoices and other materials for periodic audit upon ten (10) business days notice from commencement of the contract and for a period of five (5) years after contract termination.

The plan sponsor, at plan sponsor's sole cost and expense, shall have the right with 30 days' advance notice to Empower, to review and perform operational and administrative audits (collectively, an "Operational Audit") of the Services. Operational Audit requests by plan sponsor shall not exceed more than one per calendar year and will not require Empower to provide more than 40 hours of assistance. Any operational audit requested pursuant to this section will be performed in a reasonable time, place and manner so as not to disrupt Empower's normal business. Plan sponsor may use a third party to perform such operational audit, provided, however, that no third party may perform an operational audit hereunder unless plan sponsor has first obtained such third party's signature on a confidentiality agreement reasonably satisfactory to Empower. Such audit will be limited to plan records, data and information and will not require Empower to divulge confidential or proprietary information.

4.2.2.2.7TPA shall maintain all records (including but not limited to: support for contributions, distributions, withdrawals, participant balances, beneficiary designations, confirmations to participants, investment elections/changes, images of cleared checks for all distributions for the benefit of TDC Plan participants, and all correspondences sent to TDC Plan participants) related to the plan for the length of the awarded contract and the length of the vendor relationship with the plan, including any extensions (as applicable) to resulting contract and any subsequent contracts.

#### Confirmed.

4.2.2.8TPA shall ensure compliance with the West Virginia Uniform Unclaimed Property Act regarding all stale-dated checks and/or account balances that meet the specific abandonment period as defined in the West Virginia Uniform Unclaimed Property Act.

## Confirmed.

4.2.2.9TPA shall accept full responsibility for processing errors it makes, and report to the Agency errors made by the TPA within three (3) business days. In the event a participant incurs a loss or a lost opportunity due to an error by the vendor, the vendor shall make the participant whole, at no cost to the TDC Plan, by adjusting the participant's account to the same position or level as if the error had not occurred unless the adjustment would not be beneficial to the participant

If Empower makes an investment option transaction error, and it is brought to Empower's attention in a timely manner, Empower will, at its own expense, retroactively correct the error by putting the participant back in the financial position where the participant would have been had the error not occurred.

In the case of other Empower errors, Empower will, within a reasonable time after being notified of or discovering such error, notify the plan sponsor and, as authorized by plan sponsor, take commercially reasonable steps consistent with Internal Revenue Service, Department of Labor and other agency guidelines, where applicable, to correct such error. Empower will have no liability for an error or mistake caused by acts or omissions of the plan sponsor, participants or any other third party. If a correction is made at Empower's expense and results in a net loss, Empower will bear the loss. However, if the correction results in an unintended transactional net gain, Empower will deposit such net gain into a plan level account. Plan sponsor is responsible for determining the appropriate use of such amounts under the plan.



4.2.2.2.10 TPA shall provide a custom website for the TDC Plan, which will include educational tools and materials, account access, investment options and reports. The website address and all content shall be the property of the Agency.

## Confirmed.

4.2.2.2.11 TPA shall provide a process for the purchase of service credits authorized by the Plan.

#### Confirmed.

4.2.2.2.12 TPA shall maintain separate accounting of reinstatements, service, and other contributions made with after tax dollars.

#### Confirmed.

4.2.2.2.13 TPA shall provide all original participant submitted forms and documents to the Agency (CPRB) for review and approval before being processed by the TPA. Upon the Agency's approval the documents will be presented to the TPA for appropriate processing.

#### Confirmed.

- 4.2.2.2.14 TPA shall direct the Agency personnel the ability to edit the following non- financial data regarding the participant at a minimum, but not limited to:
- Date of Hire,
- Date of participation,
- Date of termination,
- Service, Number of paid days per fiscal year,
- Gross compensation per fiscal
- Total TRS transferred service
- All Participant contact information, including Name, Address, Phone Numbers, and Email Addresses,
- Apply a "flag" to a participant account for distributions restrictions or other issue

#### Confirmed.

## 4.2.2.3 Investments:

4.2.2.3.1TPA shall provide investment advisory services at the participants' elections.

#### Confirmed.

4.2.2.3.2For each investment option offered, an electronic version of the prospectus and performance information the TPA shall make available on the TDC Plan's website provided by the Vendor.

#### Confirmed.

4.2.2.3.3TPA shall make investment election changes and investment transfers daily via customer call center and dedicated plan website.

#### Confirmed.

4.2.2.3.4TPA shall comply with the requirements of the current VALIC contract (comprised of 3 separate documents) which is contained in the Appendix III.

## Confirmed.



## 4.2.2.3 Reporting and Compliance:

4.2.2.3.1TPA shall provide quarterly reviews of each investment option, including performance and other information which may affect the investment, compliance with the IDC Plan Investment Policy in effect and any recommendations as to placing the investment on "watch" or to replacing the investment.

#### Confirmed.

4.2.2.3.2TPA shall provide confirmations of any financial transaction involving TDC Plan accounts with two (2) business days to the Plan participant.

#### Confirmed.

4.2.2.3.3 TPA shall provide quarterly financial reports and an annual report as of June 30 of each year to the Agency summarizing Plan assets and Participant contributions, investment returns and ratings, receipts, disbursements, and suspense account activity and balances.

#### Confirmed.

4.2.2.3.4TPA shall provide annual plan reviews focusing on individual members of the Plan to assess the member's retirement goals.

#### Confirmed.

4.2.2.3.5TPA shall enable the Agency and participants to obtain reports and confirmations electronically.

#### Confirmed.

- 4.2.2.3.6 TPA shall provide the ability for the Agency to access and, for non-financial data, to directly edit (detailed in 4.2.2.2.14) within the proposed operating system all participant data (this access should include participant data after a full distribution from the TDC Plan), including but not limited to the following. This information should be able to be easily printed by Agency personnel that lists the participants name and at least the last 4 digits of their social security number:
- Participant general information this (information should be editable by Agency personnel).
  - Detail of historical data and any edits made

## Confirmed.

• Transaction history detail from the inception of the contract or vendor relationship resulting from this procurement.

#### Confirmed.

- Vesting information per fiscal year (this information should be editable by Agency personnel).
  - Days paid and the calculated amount of service carried to 3 decimal places for .005 years of service per 1 paid day.

#### Confirmed.

Total of all service credit posted

#### Confirmed.

Total transferred TRS service, if applicable.

## Confirmed.



 Vesting information shall include total of all service credits posted, carried to the third decimal place.

## Confirmed.

- Gross compensation per fiscal year this (information should be editable by Agency personnel).
   Confirmed.
- Account balance information
  - Participant account balance detail
    - Breakdown of Employee and Employer contributions into the participant accounts (pretax)

## Confirmed.

Breakdown of post-tax balances by Employee and Employer amounts

## Confirmed.

 Account balance detail should be accessible from the inception of the contract for the term of the vendor contract or relationship with the Agency.

#### Confirmed.

Historical investment detail information

#### Confirmed.

Participant account beneficiary detail.

#### Confirmed.

# 4.2.2.3.7 TPA shall confirm that all liability for withholding and reporting for tax purposes will be the responsibility of the company.

Confirmed. We provide all appropriate tax withholding and reporting for plan distributions. Our recordkeeping system automatically calculates federal and state taxes. These amounts are withheld from the disbursement taxable amount, and tax payments are reconciled and remitted to the various tax entities throughout the year in accordance with IRS and other tax agency regulations.

All tax reporting and withholding occur under our employer identification number (EIN)—not the plan's EIN. In January, data for the prior year is accumulated in a corporate tax system from which tax forms are produced and mailed. The participant receives notification of the withholding at the time of the withdrawal, and the appropriate Form 1099 is mailed in January to the address of record.

Participants can also access tax forms through the participant website. Duplicates may be obtained by contacting the participant services center.

Unless plan sponsor provides Empower with documentation of its exemption from taxation, plan sponsor will reimburse Empower for sales, use, excise, services, consumption and other taxes or duties that Empower is required to collect from the plan sponsor and which are assessed on the purchase, license and/or supply of services



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4.2.2.3.8 Provide a compact disc (CD) containing quarterly Participant statements with social security number within (10) business days after the actual mailing and/or in the format mutually agreed. This CD should also include an electronic copy of all other documents that were included in the mailing with the quarterly Participant statements.

Confirmed. We have been providing the above as a compact disc (CD) and will continue to do so though the 1<sup>st</sup> quarter of 2019. Following this time, the information will be delivered in a mutually agreeable secure electronic method.

4.2.2.3.9TPA shall provide an Annual Actuarial Data Report - This report will be provided at the end of each TDC Plan year and will include data from the full fiscal year. The report will be provided in a text format (.txt) in order to allow for the utilization of the data by our actuaries. The report will use the following layout:

Field Places	Description		
001-009	Social Security Number	19	
010-032	Surname	A23	Left Adjusted
033-050	First Name	A18	Left Adjusted
051-058	Date of Birth	212,14	mmddyyyy
059-059	Sex	Al	M or F
060-067	Member start date with TPA	212,14	mmddyyyy
068-075	Last Contribution Deposit Date	212,14	mmddyyyy
076-076	76 EOY Status		A-active/ T- term
077-084	Termination date (if term)	212,14	mmddyyyy
085-091	Vesting Service	F7.3	years.fraction
092-098	Defined Benefit Service	F7.3	years.fraction
099-108	BOY Member Account Balance	F10.2	
109-118	BOY Employer Account Balance	F10.2	
119-128	BOY Total Account Balance	F10.2	
129-138	Member Contribution for Year	F10.2	cash basis
139-148	Employer Contribution for Year	F10.2	cash basis
149-158	Rollovers Completed	F10.2	
159-168	Withdrawals Completed	F10.2	positive entry
169-178	EOY Member Account Balance	F10.2	
179-188	EOY Employer Account Balance	F10.2	
189-198	EOY Total Account Balance	F10.2	

Note that the file has headings.

**BOY= Beginning of Plan Year** 

**EOY=Ending of Plan Year** 

Investment earnings are not broken out but reflected in EOY balances.

Confirmed. We currently provide this information in the Annual Accounting Report that we run at the fiscal year end. This report can also be generated on an ad hoc basis.



# 4.3. Qualifications and Experience:

Vendor should provide information and documentation regarding its qualifications and experience in providing services or solving problems similar to those requested in this RFP. Information and documentation should include, but is not limited to, copies of any staff certifications or degrees applicable to this project, proposed staffing plans, descriptions of past projects completed (descriptions should include the location of the project, project manager name and contact information, type of project, and what the project goals and objectives where and how they were met.), references for prior projects, and any other information that vendor deems relevant to the items identified as desirable or mandatory below.

# 4.3.1. Qualification and Experience Information: Vendor should describe in its proposal how it meets the desirable qualification and experience requirements listed below.

## 4.3.1.1 TPA shall be authorized to do business in and with the State of West Virginia,

Confirmed. As the incumbent provider, as well as the provider for the Agency, we are authorized to do business in and with the state of West Virginia.

 The Agency desires a TPA vendor with necessary knowledge, skill and experience to provide exceptional services to the TDC Plan members and the Agency.

As a leading provider of government retirement plans, we have the strength, experience and stability the Agency needs to help its employees pursue their financial goals while streamlining the administration of your plan. We believe our innovative plan sponsor and participant experiences — coupled with a cutting-edge recordkeeping system that can help create efficiencies and potentially reduce costs — set Empower apart from our competitors.

## 1. An innovative plan sponsor experience that helps ease administration and drive engagement

Our modern plan sponsor experience provides advanced tools to help improve plan results and simplify day-to-day administration — including enriched, practical analytics that allow you to monitor the real-time health of your plan and turn data trends into actionable insights.

- The Empower Lifetime Income Score is a powerful measure of your participants' retirement readiness.
   It allows you to segment audiences by age, tenure and geographic location to determine who may have the greatest need for increased education. This information is used to create targeted messaging to drive increased engagement among participant segments.
- Plan Analytics provides detailed participation rates, deferral rates, and average account balances so
  you can assess the health of your plan and work with Empower on plan design enhancements.
- On-demand reporting allows you to measure success and identify areas of focus.
- To-do list provides paperless approval and management of critical deadlines and important participant items within the plan.
- Notifications alerts plan sponsors to new items or requests that have been sent to participants but may not require plan sponsor involvement, to keep you aware of participant activities.
- File sharing provides plan sponsors with a secure site to share reports with colleagues, Empower or an approved third party such as a plan auditor; files are saved for up to three years.
- Fiduciary Vault maintains complete records of all plan-related developments, helping to provide protection to plan fiduciaries.



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- Investment performance and information provides details on each fund held in the plan, including performance data, participant assets, and other details.
- Participant account emulator gives the Agency a mirrored view of what a participant sees through the
  participant website.

While our innovative technology may provide enormous value to your plan administration, we know that technology is no substitute for relationships. We invest in people, and we equip them with state-of-the-art tools that allow them to provide exceptional service and support. The Agency will have access to Don, your designated relationship manager, and a carefully selected service team that specializes in government plan support.

## 2. An engaging, goal-driven participant experience that helps drive higher savings

Empower offers a unique experience that drives engagement by showing participants the important connections and long-term forecasting that will affect their income in retirement. The experience delivers these insights in a way that reveals how short-term, achievable actions keep the ultimate goals on track.

- The Empower Participant Experience translates savings into estimated monthly income in retirement.
   Please refer to Experience Matters, included as an exhibit, for a more in depth look about the impact of the Empower participant experience.
- Chris is available to meet with any employee or retiree to provide any guidance the participant is
  looking for, from answering basic questions about retirement planning and the Agency's plan itself, to
  helping create a personalized financial plan. Chris does this all while acting in a fiduciary capacity for
  advice they provide.
- Outside assets can be inputted into the participant website and factored into the retirement readiness
  calculations, allowing your participants to have a more holistic view of their retirement income projects.
- Peer comparison shows participants how they compare with top savers within their demographic profile, and offers a one-click option to help them keep pace with top savers.
- Financial Wellness checkup provides a convenient resource of educational tools in four key areas: spending, saving, investing and protecting.
- Targeted communications are personalized for individual participants, delivered through multiple
  channels and use analytics to focus messaging on areas most relevant to the individual and their
  needs.

Our participant experience is built to engage — and the specific insights it provides are proven to boost savings outcomes. It's not about bells and whistles; it's about providing the clarity to identify essential goals and the tools to pursue them confidently.

## 3. Our modern, server-based recordkeeping platform is efficient and flexible

With more than 8.7 million retirement plan participants<sup>6</sup>, our fully integrated, server-based system not only helps ensure transactional integrity, its built-in efficiencies help reduce the amount of time your service team dedicates to manual processes — and helps increase the time they can dedicate to plan enhancing initiatives.



6 as of December 31, 2018

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We believe our recordkeeping system provides a wealth of benefits to plan sponsors:

- A server-based engine offers distinct advantages over legacy, mainframe-based systems. Namely, it
  provides flexibility with scalability. It assures plan provisions and participant actions are always in sync.
  And it provides full integration of recordkeeping and trust records.
- We own the system, so we don't have to engage a third-party vendor to make changes or
  modifications. Some vendors lease a system from a software company this places an intermediary
  between the vendor and the plan sponsor, potentially creating additional costs.
- We set the priorities for upgrades and development based on your needs and the needs of your participants.
- We have the resources, as one of the nation's largest recordkeepers, to invest heavily in technology, constantly innovating and upgrading the system to meet your needs, to create efficiencies, and to potentially reduce costs.
- The Empower Retirement Security Guarantee affirms our promise to restore account losses caused by unauthorized transactions that occur through no fault of a participant or plan sponsor. In other words, we not only stand behind the security of your accounts — we guarantee it.

With our full array of benefits, our approach to communication and service, and our commitment to staying on the cutting edge of technology, we are well equipped to exceed the retirement needs of the Agency and its employees — now and in the future.

#### 4.3.1.2

Briefly discuss your organization, including, without limitation, its structure, ownership (direct
and indirect), control, history, line of business, staffing numbers, pending contract(s) to merge
or sell any portion of your company, any changes in senior management in the last three years,
and other information that will assist in evaluating your firm.

## Structure/Ownership/Control

Empower, the retirement services business of Great-West, provides retirement savings products and services for public, corporate and non-profit employers. Great-West refers to products and services provided by GWL&A. GWL&A is an indirect, wholly owned subsidiary of Great-West Lifeco, Inc., a holding company that is owned by the Power Corporation of Canada. GWL&A has provided financial services and retirement solutions since 1940.

Headquartered in Greenwood Village, Colorado – with offices around the country – Empower offers solutions in plan design, recordkeeping, communication materials, and investment options to help plan sponsors meet the goals they have set for their retirement plans. As importantly, we provide the tools and information needed by participants, to help them reach their retirement income goals.



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The following displays the ownership structure?







Great-West Lifeco U.S.









# History/Line of Business

Our company has been in business in the U.S. since 1907. Our former parent company was founded in Canada and incorporated in 1891.

We have a long history in the defined contribution/deferred compensation marketplace, serving the 401(a) market since the 1940s, the 403(b) market since 1962, the 401(k) market since 1985, and nonqualified deferred compensation market since 1991. Our history in the public deferred compensation business actually predates the creation of IRC Section 457 in 1978, since we had administered some government plans with Private Letter Rulings prior to that date.

In 1979, our company began the formal process of splitting U.S. and Canadian operations. In 1983, we established our U.S. headquarters in Greenwood Village, Colorado. By 1992, all U.S. operations were transferred to the U.S. entity.

In 2014, Great-West Financial combined the retirement business of Great-West Financial with the retirement business of Putnam Investments, and acquired a large-market recordkeeping business shortly thereafter. The integrated retirement business is named Empower Retirement.

<sup>&</sup>lt;sup>7</sup> FOR ILLUSTRATIVE PURPOSES ONLY. Great-West Financial®, Great-West Investments and Empower Retirement are brand names of Great-West Life & Annuity Insurance Company (GWL&A), Greenwood Village, CO,/Great-West Life & Annuity Insurance Company of New York, NY, NY; and their subsidiaries and affiliates. GWL&A is an indirect, wholly owned subsidiary of Great-West LifeCo, Inc. ("LifeCo"). Power Financial Corporation holds a controlling interest in LifeCo. LifeCo and Power Financial do not guarantee products or services of GWL&A or its subsidiaries. Putnam is the mark of Putnam Investments, LLC, an affiliate of GWL&A



In January 2019, Great-West Life & Annuity Insurance Company (GWL&A) reached an agreement to sell, via reinsurance, substantially all of its individual life insurance and annuity business to Protective Life Insurance Company. This transaction allows the company to focus on the retirement and asset management markets in the U.S. Subject to regulatory and customary closing conditions, the transaction is expected to close in the first half of 2019.

## **Staffing Numbers**

The following table details the number of employees who work on defined contribution (DC) retirement plans as of December 31, 2018, in the defined areas.

Services	Number of Employees
Sales/Wholesaling	340
Relationship Management	290
Marketing/Communications	212
Participant Education Counselors/Advisors	224
Recordkeeping and Administration Services	1,778
Compliance Services	117
Legal	89
Conversion/Implementation Services	358
Participant Services Center	703
Retirement Solutions Group	100
Systems and Technology	696
Product	34
Total	4,941

## Pending Contract(s) to Merge or Sell

There are no pending agreements to sell our company.

## **Changes in Senior Management in the Last Three Years**

Information regarding recent senior management changes (senior vice president and higher) as they apply to Empower is provided below.

#### 2019

- Richard H. Linton, Jr., Empower's, executive vice president for operations, is appointed to the new role
  of executive vice president for group distribution and operations, reporting to Ed Murphy, effective
  February 11.
- Edmond (Ed) F. Murphy III, president of Empower is appointed president of and chief executive officer
  of GWL&A, the U.S. subsidiary of Lifeco and the parent of Empower, effective February 7, 2019. In his
  expanded role, he will lead Empower and GWI. Ed reports to Lifeco president and CEO Paul Mahon.
- Robert L. Reynolds is appointed chair of Lifeco U.S., effective February 7, 2019. He will remain in his
  role as president and chief executive officer of Lifeco's U.S. asset management business, Putnam
  Investments.



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#### 2018

We did not experience any changes in senior management in 2018.

#### 2017

- Joe Smolen appointed senior vice president of core markets July 2017 following Bill Harmon's resignation in June 2017.
- Dan Morrison appointed senior vice president of government markets January 2017.
- Discuss any alliance arrangements you have with any investment or money management firms and a brief description of the terms of the arrangement.

As a complement to the services Empower provides, clients contract separately with Morningstar Investment Management to provide integrated 3(21) services. MIM is responsible for monitoring the plan's investments, and serves as a fiduciary in this respect under the Employee Retirement Income Security Act of 1974 (ERISA).

 Discuss any investigation, charge, litigation, arbitration or settlement in the last two (2) years involving your firm and any proposed sub-servicers and/or sub- contractors providing any of the TPA Services contemplated by this RFP.

In the ordinary course of business, GWL&A is periodically named as a defendant in various types of litigation. None of the litigation against GWL&A is expected to have a material adverse effect on the financial condition of the company or our ability to provide the services requested in this RFP.

• List your current ratings by nationally recognized rating agencies. Discuss whether there have been any rating downgrades in the last five (5) years

We are rated by a number of nationally recognized rating agencies. The ratings represent the opinion of the rating agencies regarding the financial strength of the company and its ability to meet ongoing obligations to policyholders. Our current ratings are:

	GWL&A		
A.M. Best Company, Inc.	A+ (Superior; highest of 10 categories) for financial strength		
Fitch Ratings	AA (Very Strong; second highest of nine categories) for financial strength		
Moody's Investors Service	Aa3 (Excellent; second highest of nine categories) for financial strength		
Standard & Poor's Rating Service	AA (Very Strong; second highest of nine categories) for financial strength		

These ratings are current and subject to change. They do not pertain to the investment performance of the underlying funds.

GWL&A has consistently received high marks from industry sources for financial strength. We continue to maintain ratings that are among the highest of our life insurance company peer group. Moreover, despite the financial crisis, which began in 2007, GWL&A's A.M. Best, Moody's, and Standard & Poor's ratings have remained unchanged. While we were downgraded one notch to AA by Fitch Ratings in 2010, our Fitch rating also continues to be among the highest of our peer group.



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- 4.3.1.3 Discuss three (3) of your current engagements comparable to a potential engagement with the Agency or that demonstrate the ability of your firm to provide TPA Services for the Agency. Each entity listed will be contacted as references. Include the following information:
  - a) Entity name,
  - b) Address,
  - c) Contact person,
  - d) Telephone number,
  - e) Email address,
  - f) Length of relationship and if it is current,
  - g) Services provided (as required in this RFP),
  - h) Number of Participants,
  - i) Annual Deferral Amounts,
  - j) Total Plan Assets as of December 31, 2017, and
  - k) Any other information you believe the Agency would find useful.

	Reference #1	Reference #2	Reference #3
Entity name	State of West Virginia	City of Tallahassee	Colorado County Officials & Employees Retirement Association
Address	State Capitol, Room E-145 1900 Kanawha Boulevard, East Charleston, WV 25305	300 S. Adams Street Box A-30 Tallahassee, Florida 32301	751 South Park Drive, Littleton, CO 80120
Contact person	Jack Berry	Angel L. Charlton	Tim Mullen
Telephone number	304-340-5022	850-891-8278	720 -563-6507
Email address	Jack.Berry@wvsto.com	angel.charlton@talgov.com	tmullen@ccoera.org
Length of relationship and if it is current	1/1/2016 - Present	7/15/2015 - Present	5/01/2005 - Present
Services provided (as required in this RFP)	Full Service	Full Service	Full Service
Number of Participants	17,767	9,882	23,000
Annual Deferral Amounts	\$12,815,827	\$41,734,945	\$108,965,426



Printer and the	Reference #1	Reference #2	Reference #3
Total Plan Assets as of December 31, 2017	\$222,490,559	\$685,000,000	\$1,620,784,524
Any other information you believe the Agency would find useful	Not applicable.	Not applicable.	Not applicable.

4.3.2 Mandatory Qualification/Experience Requirements - The following mandatory qualification/experience requirements must be met by the Vendor as a part of its submitted proposal. Vendor should describe how it meets the mandatory requirements and include any areas where it exceeds the mandatory requirements. Failure to comply with mandatory requirements will lead to disqualification, but areas where the mandatory requirements are exceeded will be included in technical scores where appropriate. The mandatory qualifications/experience requirements are listed below.

4.3.2.1 TPA shall be authorized to do business in and with the State of West Virginia,

Confirmed.

- Provide the following information for your Firm and any proposed sub-servicers and/or subcontractors:
  - Name,

Great-West Life & Annuity Insurance Company

Mailing address,

8515 East Orchard Road

Greenwood Village, Colorado 80111-5002

o Corporate address,

8515 East Orchard Road

Greenwood Village, Colorado 80111-5002

Telephone number, and

303-737-3000 or 800- 537-2033

Primary Contact, including telephone number, fax number, and email address.

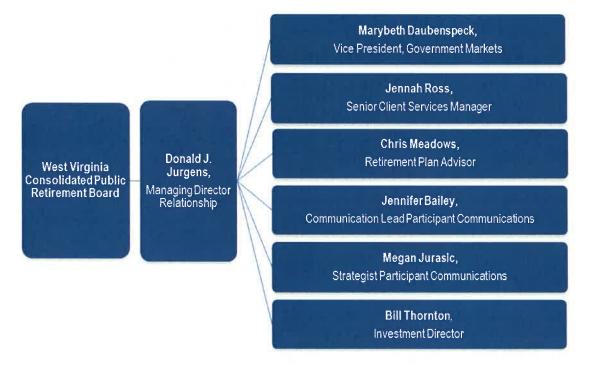
Primary Contact: Don J. Jurgens Telephone Number: 770-547-3419

Fax Number: 303-737-3110

E-mail Address: don.jurgens@empower-retirement.com



 Provide an organization chart for your firm (particularly noting the areas that will be working on the TDC Plan).



 Disclose any information about your firm and any proposed sub-servicers and/or subcontractors, its employees or its agents which could be considered a material conflict of interest, or potential material conflict of interest with the Agency or the state of West Virginia.

To our knowledge, none of our relationships with other organizations could cause our firm to come under additional scrutiny, and we do not anticipate any potential conflicts of interest.

 Disclose any information about your firm and any proposed sub-servicers and/or subcontractors, its employees or its agents which could be considered a material conflict of interest, or potential material conflict of interest with the Agency or the State of West Virginia.

Employees and officers who believe they may have a conflict of interest, become aware of the potential for a conflict of interest involving them or others, or are uncertain whether the potential for a conflict of interest exists, must immediately notify the chief compliance officer. To our knowledge, we do not anticipate any potential conflicts of interest.

 Disclose any bankruptcy or insolvency proceedings or any assignment for the benefit of creditors by your firm and any proposed sub-servicers and/or sub- contractors.

We have not been petitioned into bankruptcy or insolvency.

• State the name of the entities which have rated your firm and the current rating from each entity.

We are rated by a number of nationally recognized rating agencies. The ratings represent the opinion of the rating agencies regarding the financial strength of the company and its ability to meet ongoing obligations to policyholders.



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#### Our current ratings are:

	GWL&A
A.M. Best Company, Inc.	A+ (Superior; highest of 10 categories) for financial strength
Fitch Ratings	AA (Very Strong; second highest of nine categories) for financial strength
Moody's Investors Service	Aa3 (Excellent; second highest of nine categories) for financial strength
Standard & Poor's Rating Service	AA (Very Strong; second highest of nine categories) for financial strength

These ratings are current and subject to change. They do not pertain to the investment performance of the underlying funds.

4.3.2.2 TPA shall be licensed, capable and authorized to provide TPA Services to governmental entities in West Virginia,

Confirmed.

4.3.2.3 TPA shall have at least five (5) years' experience in providing TPA Services for governmental defined contribution plans,

Confirmed.

Briefly describe the scope and length of your experience with public sector retirement plans.

As of December 31, 2018, Empower administered 1,388 plans in the governmental market, totaling more than \$122 billion in assets<sup>8</sup> and representing approximately 2.7 million participants. Additionally, we serve 22 state plans and a majority of those plans allow the local cities, counties, and other governmental agencies to participate in the state plan. When we include all political subdivisions of states we serve, our estimated total number of governmental employers served exceeds 9,200.

 Provide a list of any contracts terminated by a client for cause within the last five years, including the circumstances, and the name and telephone number of a contact person for that client.

We have not lost any clients for cause.

<sup>&</sup>lt;sup>8</sup> As of September 30, 2018. Information refers to the business of Great-West Life & Annuity Insurance Company and its subsidiaries, including Great-West Life & Annuity Insurance Company of New York. Of the total \$595B assets under administration, \$16B represents the AUA of GWL&A of NY. AUA do not reflect the financial stability or strength of a company. GWL&A assets total \$61B and liabilities total \$59B. GWL&A of NY assets total \$2.0B and liabilities total \$1.9B..



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• List any contracts not renewed by a client within the last five years, including the circumstances and the name and telephone number of a contact person for that client.

In the last five years, we did not lose any government clients due to service issues. The majority of the clients who do not renew with Empower are lost due to the competitive bidding process. Due to the extensive list of clients gained and lost in the past five years, we have not provided a list with their contact information. However, we have provided a few with similar scope and services to the Agency's.

#### Nashville Electric Services, Tennessee

Name: Jeff Eck

Telephone Number: 615-747-3664

Kern County, California Name: Rocio Mosqueda

Telephone Number: 661-868-3447

County of San Luis Obisbo, California

Name: Andrea Paley

Telephone Number: 805-781-5465

 As the Agency reserves the right to authorize or prohibit subcontracting or any joint venture, indicate whether the Services will be subcontracted to another company; fully describe these Services and the background and qualifications of the company that will provide the Services; and disclose and explain any affiliation with you.

All recordkeeping, administration, participant services center, voice response, and web services are handled in-house through our proprietary recordkeeping system. We provide full-service defined contribution recordkeeping, compliance, and communication services for a complete spectrum of daily valued defined contribution plans and deferred compensation plans, including 401(k), money purchase/profit sharing, NQDC, 403(b), 408, 457(b) and 457(f).

The following is an example of some of the affiliates and third-party suppliers that are used to complement Empower's services:

**Advised Assets Group, LLC**: A subsidiary of GWL&A, enters into a separate agreement with the Agency to provide investment advisory resources and services, including managed accounts, to plan participants as a registered investment adviser.

4.3.2.4 TPA must administer or have under management at least \$10 billion in assets.

Confirmed. As of December 31, 2018, we administered 38,421 defined contribution plans with approximately \$500 billion in assets under administration on our recordkeeping system.

## 4.4. Oral Presentations (Agency Option)

The Agency has the option of requiring oral presentations of all Vendors participating in the RFP process. If this option is exercised, it would be listed in the Schedule of Events (Section 1.3) of this RFP. During oral presentations, Vendors may not alter or add to their submitted proposal, but only clarify information. A description of the materials and information to be presented is provided below:

Materials and Information Requested at Oral Presentation:

- 4.4.1. In person presentation outlining proposal
- 4.4.2. Question and answer period



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#### **Disclosures**

Carefully consider the investment option's objectives, risks, fees and expenses. Contact us for a prospectus, summary prospectus or disclosure document containing this information. Read them carefully before investing.

FOR PLAN SPONSOR OR FINANCIAL PROFESSIONAL USE ONLY.

Securities offered or distributed through GWFS Equities, Inc., Member FINRA/SIPC and a subsidiary of Great-West Life & Annuity Insurance Company.

Great-West Financial®, Empower Retirement and Great-West Investments™ are the marketing names of Great-West Life & Annuity Insurance Company, Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, Home Office: New York, NY, and their subsidiaries and affiliates, including registered investment advisers Advised Assets Group, LLC and Great-West Capital Management, LLC.

As of September 30, 2018. Information refers to the business of Great-West Life & Annuity Insurance Company and its subsidiaries, including Great-West Life & Annuity Insurance Company of New York. Of the total \$595B assets under administration, \$16B represents the AUA of GWL&A of NY, AUA do not reflect the financial stability or strength of a company. GWL&A assets total \$61B and liabilities total \$59B. GWL&A of NY assets total \$2.0B and liabilities total \$1.9B.

The Great-West Financial family of companies refers to products and services offered through Great-West Life & Annuity Insurance Company; Great-West Life & Annuity Insurance Company of New York, located in New York, NY; EMJAY Corporation; Great-West Trust Company, LLC; Great-West Funds, Inc. and certain affiliates and subsidiary companies.

IMPORTANT: The projections, or other information generated on the website by the investment analysis tool regarding the likelihood of various investment outcomes, are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results. The results may vary with each use and over time. Healthcare costs and projections, if applicable, are provided by HealthView Services. HealthView Services is not affiliated with GWFS Equities, Inc. Empower Retirement does not provide healthcare advice. A top peer is defined as an individual who is at the 90th percentile of the selected age band, salary range and gender.

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Empower Retirement is not acting as an investment advisor for the plan. The information, analyses and fund alternatives described in this material are intended to provide assistance to the plan sponsor or other fiduciary responsible for plan investments and should not be relied upon as the sole basis for any investment decision. GWFS Equities, Inc. and its affiliates may receive compensation with respect to proprietary investments and may receive compensation with respect to other plan investments. Other share classes may be available for the investment products described, and the plan sponsor is welcome to request more information on the options available.

The manager seeks to achieve the stated objectives. There can be no guarantee the objectives will be met. Investing in these strategies carries a certain amount of risk. There can be no guarantee that investing in these strategies will prevent loss of an investment.

Dollar-cost averaging, rebalancing and diversification do not ensure a profit and does not protect against loss in declining markets.

There is no guarantee that companies that can issue dividends will declare, continue to pay or increase dividends.

Alternative investments generally invest in non-traditional asset categories or strategies. As a result, such investments are subject to unique risks and may be more speculative than traditional investments. These investments may also have direct or indirect exposure to derivatives, which may be more volatile and less liquid than traditional securities. As a result, the option could suffer losses on its derivative positions.

You could lose money by investing in a money market fund. Although the fund seeks to preserve the value of your investment at \$1 per share, it cannot guarantee it will do so. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.

Equity securities of small and mid-size companies may be more volatile than securities of larger, more established companies.

Specialty funds invest in a limited number of companies and are generally non-diversified. As a result, changes in market value of a single issuer could cause greater volatility than with a more diversified fund.

Equity securities of companies located in emerging markets involve greater risks than investments in more established markets, including currency fluctuations, political developments and share illiquidity.

A collective trust stable value fund is offered by a bank or trust company. These investments have interest rate, inflation and credit risks associated with the underlying assets owned by the portfolio or fund. The strength of the wrap contracts, which provide book-value guarantees associated with a fund, depends on the financial strength of the financial institutions issuing the contracts.

Foreign investments involve special risks, including currency fluctuations, taxation differences and political developments.

Compared to more highly rated securities, high-yield bond investment options are subject to greater risk, including the risk of default.

A bond fund's yield, share price and total return change daily and are based on changes in interest rates, market conditions, economic and political news and the quality and maturity of its investments. In general, bond prices fall when interest rates rise and vice versa.



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Real estate securities and trusts involve greater risks than other non-diversified investments, including but not limited to: declining property values, varying economic conditions, changes in zoning laws, or losses from casualty. Real estate securities that invest in foreign real estate involve additional risk, including currency fluctuations and political developments.

A company stock investment option invests in the stock of one company. It has more risk than a diversified portfolio consisting of the stocks of many companies and may be used to round out a well-diversified portfolio. Company stock is not offered by GWFS Equities, Inc.

Asset allocation and balanced investment options and models are subject to the risks of the underlying investments, which can be a mix of stocks/stock funds and bonds/bond funds.

Certain underlying funds invest in Treasury inflation-protected securities ("TIPS"). Unlike conventional bonds, the principal or interest of TIPS is adjusted periodically to a specified rate of inflation (e.g., Consumer Price Index for all Urban Consumers [CPI-U]). There can be no assurance that the inflation index used will accurately measure the actual rate of inflation.

The value of commodity-linked investments may be affected by financial factors, political developments and natural disasters. As such, investment options that invest primarily in commodities may experience greater volatility than investments in traditional securities.

Natural resources investing may be subject to a higher degree of market risk because of concentration in a specific industry, sector or geographical sector. The natural resources industries can be significantly affected by events relating to international political and economic developments, energy conservation, the success of exploration projects, commodity prices and tax, and other government regulations.

Asset allocation funds are generally subject to a fund operating expense at the fund level as well as the prorated fund operating expenses of each underlying fund in which they invest. For more information, see the fund prospectus and/or disclosure document.

Funds may impose redemption fees and/or transfer restrictions if assets are held for less than the published holding period.

Gross expense ratios are the funds' total annual operating costs expressed as a percentage of the funds' average net assets over a given time period. They are gross of any fee waivers or expense reimbursements. Net expense ratios are the expense ratios after the application of any voluntary or contractual waivers or reimbursements and are the actual ratios that investors paid during the funds' most recent fiscal year. Expense ratios are subject to change.

A collective trust fund is not a mutual fund and is exempt from SEC registration. Designed for and exclusively sold to qualified retirement plans and their participants, the funds are not available to individual retail investors.

Separately managed accounts are not registered investment products but separate accounts created specifically for the plan. Separately managed funds are not required to file a prospectus or registration statement with the SEC and, accordingly, neither is available.

Core investment options are offered through mutual funds; separately managed accounts; collective trust funds; and/or a group fixed and variable deferred annuity issued by GWL&A or, in New York, by GWL&A of NY.

Putnam is affiliated with GWL&A and GWL&A of NY and their subsidiaries and affiliates.

The principal underwriter of Great-West Funds, Inc. is its affiliate, GWFS Equities, Inc., Member FINRA/SIPC. Great-West Capital Management, LLC is the investment adviser.

Shares of Great-West Funds, Inc. are not sold directly to the general public but are offered to permitted accounts as defined in the prospectus. Asset allocation funds of Great-West Funds may invest in funds that are advised by Great-West Capital Management, LLC or sub-advised by affiliates of GWCM. Asset allocation funds may also invest in a fixed-interest contract issued and guaranteed by GWL&A. While certain sub-advised funds may be managed in a similar manner as or modeled after other mutual funds with similar names and investment objectives, the Great-West funds are not directly related to them. Consequently, the investment performance and other features of other mutual funds and any similarly named Great-West fund may differ substantially.

The Great-West Guaranteed Interest Fund (the Fund) is a general account group annuity contract or funding agreement issued by GWL&A or, in New York, by GWL&A of NY. The Fund guarantees principal and credited interest for eligible participant-initiated withdrawals and transfers. Any guarantees are subject to the terms and conditions of the contract and the claims-paying ability of the insurer. Depending on the terms of the contract, there may also be investment risks associated with certain plan sponsor actions, including, but not limited to, a termination of the contract that could result in a negative market value adjustment to the proceeds paid to the plan sponsor or an extended payment period.

Empower Retirement anticipates receiving the outlined administrative credit related to the alternative investment lineup for the plan. Changes to this alternative investment lineup may alter the anticipated administrative credit. Actual administrative credit will be disclosed during final contract negotiations if you select Empower Retirement as your plan's service provider.

Past performance is not a guarantee or prediction of future results.

There is no guarantee provided by any party that participation in any of the advisory services will result in a profit.

Empower Retirement Advisory Services refers to the advisory services offered by Advised Assets Group, LLC, such as My Total Retirement<sup>TM</sup> and Online Advice. AAG uses Morningstar Investment Management LLC to provide subadvisory services. AAG and Morningstar Investment Management are unaffiliated registered investment advisors. Morningstar Investment Management is a subsidiary of Morningstar, Inc. AAG is a subsidiary of Great-West Life & Annuity Insurance Company. Morningstar® is a registered trademark of Morningstar, Inc. ©2018 Morningstar, Inc. Future results are not guaranteed by AAG, Morningstar Investment Management, or any other party.

Securities available through Empower Brokerage are offered by GWFS Equities, Inc., Member FINRA/SIPC and a subsidiary of Great-West Life & Annuity Insurance Company. Clearing, settlement, custody and other brokerage services are provided by Pershing LLC, Member FINRA/NYSE/SIPC and a wholly owned subsidiary of The Bank of New York Mellon Corporation. Additional information may be



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obtained by calling 877-788-6261. GWFS and Pershing are separate and unaffiliated brokerage firms. Accounts are subject to review and approval of GWFS.

GWFS Equities, Inc. reserves the right to change and/or modify pricing.

Transaction fees may apply to certain mutual funds. Transaction fees, where applicable, will be noted during online order entry or via your registered representative during broker-assisted trades.

Real-time quotes are available when the markets are open. Trades placed when the markets are closed will be submitted during the next trading session when the markets are open.

System availability and response times may vary due to market volatility, system performance or other factors.

The website is designed for U.S. residents. Non-U.S. residents are subject to country-specific restrictions.

Options trading may increase the risk of principal loss and is not suitable for all investors.

Great-West Life & Annuity Insurance Company receives payments from some investment fund families through the Empowering Fund Partnership Program ("EFPP"). Under the EFPP, fund families receive several services based on the EFPP tier in which they participate. These services are provided directly to fund families and include: (i) consideration for inclusion in Empower products developed for some segments of the retirement and IRA market, (ii) inclusion on the Empower Select investment platform, which is available in the small plan recordkeeping market, (iii) a waiver of the connectivity fee described below, (iv) enhanced marketing opportunities, (v) additional reporting capabilities, (vi) collaboration in thought leadership opportunities, (vii) access to meetings with Empower leadership, Empower staff, and the third party advisory and brokerage firms through whom Empower distributes its services, and (viii) access to conferences put on by Empower and Great-West Financial. The 2019 fees for EFPP participation are \$1,000,000 for tier 1, \$500,000 for tier 2, and \$250,000 for tier 3. These fees do not vary based on an Empower client's use of the funds offered by the fund family.

For additional information about funds that participate in the fund partner program, please visit <a href="https://docs.empower-retirement.com/advisor/Fund-Partner-Program.pdf">https://docs.empower-retirement.com/advisor/Fund-Partner-Program.pdf</a>.

Great-West Life & Annuity Insurance Company also receives payments from fund families through a connectivity program (the Connectivity Program"). The Connectivity Program charges fund families for the cost of administering funds on Empower investment platforms, and for building and maintaining data connections between Empower and the fund family. In 2019, the Connectivity Program charges \$1,000 per investment fund used on recordkeeping and IRA investment platforms. Beginning in 2019, if a retirement plan is receiving recordkeeping services through Empower's small plan recordkeeping segment, and the plan adds a fund from a fund family that does not participate in the Connectivity Program or the EFPP, then Empower will assess a supplemental, separate investment access fee of .03% to participants in the plan. Depending on the level of investment in the non-participating fund family, the investment access fee charge may be more or less than the fees received under the Connectivity Program from the fund family.

For additional information about funds that participate in the fund partner program, please visit <a href="https://docs.empower-retirement.com/advisor/Fund-Partner-Program.pdf">https://docs.empower-retirement.com/advisor/Fund-Partner-Program.pdf</a>.

Fund share classes available through Empower Select™ do not pay revenue sharing from the fund, such as 12b-1 payments.

Deloitte & Touche is not affiliated with GWFS Equities, Inc. or its parent company, Great-West Life & Annuity Insurance Company.

Verizon is not affiliated with GWFS Equities, Inc. or its parent company, Great-West Life & Annuity Insurance Company.

QDRO Consultants is not affiliated with GWFS Equities, Inc. or its parent company, Great-West Life & Annuity Insurance Company.

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The charts, graphs and screen prints in this presentation are for ILLUSTRATIVE PURPOSES ONLY.

Not all features are currently available. Some features are under consideration and/or in development. Presented for discussion purposes only; non-binding and subject to change without notice.

All noted awards, ranking and accolades are attributed to products and services now provided by Empower Retirement.

There can be no assurance that the professionals currently employed by Empower Retirement will continue to be employed by Empower Retirement or that the past performance or success of any such professional serves as an indicator of such professional's future performance or success.

The above information has been delivered in response to your request. The information is shown for illustrative purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security. We believe the information provided here is reliable but should not be assumed to be accurate or complete.

The proposed services and fees included in this proposal are based on the information currently provided to Empower Retirement and are subject to final negotiation by the parties involved. Services are performed by Empower Retirement pursuant to the enclosed Administrative Services Agreement with appropriate schedules to be added based on services selected.

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Unless otherwise noted: Not a Deposit | Not FDIC Insured | Not Bank Guaranteed | Funds May Lose Value | Not Insured by Any Federal Government Agency



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# **APPENDIX II Investment Options**



#### 1. APPENDIX II- INVESTMENT OPTIONS PROPOSED

Empower is not proposing any changes to the fund lineup at this time.

Fund	Investment Objectives	Benchmark	Inception Date	Manager	Manager Tenure (Years)	Assets(\$M) 12/31/18	Expense Ratio (%)	Revenue Sharing (%)	12b-1	Other
Large Cap Growth										
Fund: T. Rowe Price Blue Chip Growth	Large growth.	S&P 500 Index	6/30/1993	Larry J. Puglia	25.75	\$59,817,789,928	0.70%	0.15%		
Large Cap Blend										
Fund: Vanguard Large Cap Index Inv	Capital appreciation	CRSP US Large Cap TR USD	6/30/2005	Michael A. Johnson; Walter Nejman;	2.92	\$21,370,264,453	0.04%	-		
Large Cap Value										
Fund: Putnam Equity Income Y	Capital appreciation	Russell 1000 Value TR USD	10/1/1998	Darren A. Jaroch; Walter D. Scully;	6.58	\$12,360,707,446	0.66%			
Mid-Cap Growth										
Fund: Great-West T. Rowe Price Mid Cp Gr	Capital appreciation	Russell Mid Cap Growth TR USD	7/1/1997	Brian W.H. Berghuis	21.67	\$1,715,219,531	1.02%	0.35%		
Mid-Cap Blend										
Fund: Carillon Scout Mid Cap	Capital appreciation	Russell Mid Cap TR USD	10/31/2006	G. Patrick Dunkerley Derek M. Smashey; John A. Indellicate; Jason J. Votruba;	12.42	\$2,768,653,023	0.98%	0.15%		
Small-Cap Growth										
Fund: T. Rowe Price QM US Small Cap Growth Eq	Capital appreciation	MSCI US Small Cap Growth GR USD	6/30/1997	Sudhir Nanda	12.42	\$7,494,101,900	0.79%	0.15%		



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Fund	Investment Objectives	Benchmark	Inception Date	Manager	Manager Tenure (Years)	Assets(\$M) 12/31/18		Revenue Sharing (%)	12b-1	Other
Small-Cap Blend									58	
Fund: Vanguard Small Cap Index Inv	Capital appreciation	CRSP US Small Cap TR USD	7/7/1997	Gerard C. O'Reilly; William A. Coleman;	2.92	\$91,261,175,708	0.04%			
Small-Cap Value										
Fund: DFA US Targeted Value R1	Capital appreciation	Russell 2000 Value TR USD	1/31/2008	Jed S. Fogdall; Joel P. Schneider;	7.08	\$10,782,025,484	0.47%	0.10%		
International Foreign										
Fund: American Funds EuroPacific GR R5	Capital appreciation	MSCI ACWI Ex USA NR USD	5/15/2002	Mark E. Denning; Carl M. Kawaja; Nicholas J. Grace; Sung Lee; Jesper Lyckeus; Jonathan Knowles; Andrew B. Suzman; Christopher M. Thomsen; Lawrence Kymisis;	27.25	\$154,875,011,952	2 0.53%	0.05%		



Fund	Investment Objectives	Benchmark	Inception Date	Manager	Manager Tenure (Years)	Assets(\$M) 12/31/18	Expense Ratio (%)	Revenue Sharing (%)	12b-1	Other
Intermediate Bond Fund										
Fund: Western Asset Core Plus Bond A	Capital appreciation and income	BBgBarc US Agg Bond TR USD	4/30/2012	Carl L. Eichstaedt; Mark S. Lindbloom; S. Kenneth Leech; Julien A. Scholnick; Frederick R. Marki; John L. Bellows;	20.67	\$24,504,873,054	0.82%	0.25%	0.25%	
Fund: Vanguard Intermediate Term Bond Index Inv	Capital appreciation and income	BBgBarc US 5- 10Y GovCredit FIAdj TR USD	1/26/2006	Joshua C. Barrickman	10.92	\$30,314,383,450	0.05%			
Target-Date Fund										
Fund: Great-West Lifetime 2015 Inv	Capital appreciation and income	Morningstar Lifetime Mod 2015 TR USD	5/1/2009	Andrew Corwin; Jonathan Kreider; Jack Brown; Maria L. Mendelsberg;	4.83	\$853,865,774	0.86%			
Fund: Great-West Lifetime 2025 Inv	Capital appreciation and income	Morningstar Lifetime Mod 2025 TR USD	5/1/2009	Andrew Corwin; Jonathan Kreider; Jack Brown; Maria L. Mendelsberg;	4.83	\$16,79,174,445	0.89%			



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Fund	Investment Objectives	Benchmark	Inception Date	Manager	Manager Tenure (Years)	Assets(\$M) 12/31/18	Expense Ratio (%)	Revenue Sharing (%)	12b-1	Other
Fund: Great-West Lifetime 2035 Inv	Capital appreciation and income	Morningstar Lifetime Mod 2035 TR USD	5/1/2009	Andrew Corwin; Jonathan Kreider; Jack Brown; Maria L. Mendelsberg;	4.83	\$1,522,343,623	0.92%			
Fund: Great-West Lifetime 2045 Inv	Capital appreciation and income	Morningstar Lifetime Mod 2045 TR USD	5/1/2009	Andrew Corwin; Jonathan Kreider; Jack Brown; Maria L. Mendelsberg;	4.83	\$888,685,941	0.93%			
Fund: Great-West Lifetime 2055 Inv	Capital appreciation and income	Morningstar Lifetime Mod 2055 TR USD	5/1/2009	Andrew Corwin; Jonathan Kreider; Jack Brown; Maria L. Mendelsberg;	4.83	\$366,809,128	0.94%			
Other										
Fund: TIAA-CREF High Yield Inst	Capital appreciation and income	ICE BofAML BB- B US CP HY Constnd TR USD	3/31/2006	Kevin R. Lorenz; Jean C. Lin;	13	\$4,107,738,677	0.36%			
Other										
Fund: American Funds New Perspective R6 (RNPGX)	Capital appreciation	MSCI ACWI NR USD	5/1/2009	Robert W. Lovelace; Jonathan Knowles; Brady L. Enright; Jody F. Jonsson; Steven T. Watson; Noriko H. Chen; Andraz Razen;	18.25	\$84,328,182,010	0.45%			



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Fund	Investment Objectives	Benchmark	Inception Date	Manager	Manager Tenure (Years)	Assets(\$M) 12/31/18	Expense Ratio (%)	Revenue Sharing (%)	12b-1	Other
Other										
Fund: Great-West Trust SecureFoundation Balanced Fund	Capital appreciation and income	Wilshire 5000 Total Mkt TR USD	11/13/2009	Andrew Corwin; Jonathan Kreider; Jack Brown; Maria L. Mendelsberg;	4.83	\$823,466,450	0.60%			



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#### **Disclosures**

Carefully consider the investment objectives, risks, fees and expenses of the annuity and/or the investment options. Contact us for a prospectus, a summary prospectus and disclosure document, as available, containing this information. Read them carefully before investing.

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Investing involves risk, including possible loss of principal.

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Generally, the asset allocation of each target date fund will gradually become more conservative as the fund nears the target retirement date. The date in a target date fund's name is the approximate date when investors plan to start withdrawing their money (generally assumed to be at age 65). The principal value of the fund(s) is not guaranteed at any time, including at the time of the target date and/or withdrawal. For more information, please refer to the fund prospectus and/or disclosure document.

Asset allocation and balanced investment options and models are subject to the risks of the underlying investments, which can be a mix of stocks/stock funds and bonds/bond funds. For more information, see the prospectus and/or disclosure documents.

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Putnam funds are managed by Putnam Investment Management. Putnam mutual funds are distributed by Putnam Retail Management. Putnam is affiliated with GWL&A and GWL&A of NY and their subsidiaries and affiliates.

Shares of Great-West Funds, Inc. are not sold directly to the general public but are offered to permitted accounts as defined in the prospectus. Asset allocation funds of Great-West Funds may invest in funds that are advised by Great-West Capital Management, LLC or are sub-advised by affiliates of GWCM. Asset allocation funds may also invest in a fixed-interest contract issued by GWL&A. While certain sub-advised funds may be managed similar to or modeled after other mutual funds with similar names and investment objectives, the Great-West Funds are not directly related to them. Consequently, the investment performance and other features of other mutual funds and any similarly named Great-West Fund may differ substantially.

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Real-time quotes are available when the markets are open. Trades placed when the markets are closed will be submitted during the next trading session when the markets are open.

System availability and response times may vary due to market volatility, system performance or other factors.

Options trading may increase the risk of principal loss and is not suitable for all investors.

Unless otherwise noted: Not a Deposit | Not FDIC Insured | Not Bank Guaranteed | Funds May Lose Value | Not Insured by Any Federal Government Agency

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**Purchasing Divison** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Request for Proposal** 34 - Service - Prof

Proc Folder: 540062

Doc Description: Third Party Administrator Services for TDC

Proc Type: Central Master Agreement

Version Date Issued **Solicitation Closes Solicitation No** 2019-03-19 **CRFP** 0203 CPR1900000004 2019-02-19 13:30:00

**BID RECEIVING LOCATION** 

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

#### **VENDOR**

Vendor Name, Address and Telephone Number:

Great-West Life & Annuity Insurance Company 8515 East Orchard Road, Greenwood Village, Colorado 80111

Telephone: 303-737-3000 or 800-537-2033

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey (304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

FEIN#

84-0467907 DATE 3/15/19

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFP-001

#### ADDITIONAL INFORMATION:

Central Request for Proposal

The West Virginia Purchasing Division is soliciting proposals for the agency, the West Virginia Consolidated Public Retirement Board to provide third-party administration (TPA) services, including custodian services, for the West Virginia Teachers' Defined Contribution Retirement System (TDC Plan). per the attached specifications, terms and conditions, and documentation.

INVOICE TO		SHIP TO	
CONSOLIDATED PUBLIC RETIREMENT 4101 MACCORKLE AVE SE		CONSOLIDATED PUBLIC RETIREMEN 4101 MACCORKLE AVE SE	iT
CHARLESTON	WV25304	CHARLESTON	W 25304
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Third Party Administrator Services (TPA)				

Comm Code	Manufacturer	Specification	Model #	
80161500				
l l				

#### **Extended Description:**

Third Party Administrator Services (TPA) for the Teachers Defined Contribution (TDC) Retirement Plan

	Document Phase	Document Description	Page 3
CPR1900000004	Final	Third Party Administrator Services for TDC	of 3

## ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



State of West Virginia Request for Proposal 34 — Service - Prof

Proc Folder: 540062

Doc Description: Addendum No. 1 Third Party Administrator Services for TDC

Proc Type: Central Master Agreement

 
 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2019-02-21
 2019-03-19 13:30:00
 CRFP
 0203 CPR1900000004
 2

BID RECEIVING LOCATION

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

#### VENDOR

Vendor Name, Address and Telephone Number:

Great-West Life & Annuity Insurance Company 8515 East Orchard Road Greenwood Village, Colorado 80111 Telephone: 303-737-3000 or 800-537-2033

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey (304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

FEIN # 84-0467907

DATE 3/14/19

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFP-001

#### ADDITIONAL INFORMATION:

Addendum No. 1

Addendum No. 1 is issued to publish and distribute the attached information to the vendor community.

#### Central Request for Proposal

The West Virginia Purchasing Division is soliciting proposals for the agency, the West Virginia Consolidated Public Retirement Board to provide third-party administration (TPA) services, including custodian services, for the West Virginia Teachers' Defined Contribution Retirement System (TDC Plan). per the attached specifications, terms and conditions, and documentation.

INVOICE TO		SHIP TO	
CONSOLIDATED PUBLIC 4101 MACCORKLE AVE		CONSOLIDATED PUBLIC RETIRE 4101 MACCORKLE AVE SE	EMENT
CHARLESTON	WV25304	CHARLESTON	WV 25304
us		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Third Party Administrator Service (TPA)	ces	-		

Comm Code	Manufacturer	Specification	Model #	
80161500				

#### **Extended Description:**

Third Party Administrator Services (TPA) for the Teachers Defined Contribution (TDC) Retirement Plan

	Document Phase	Document Description	Page 3
CPR1900000004	Final	Addendum No. 1 Third Party Administrator	of 3
		Services for TDC	

#### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130 State of West Virginia Request for Proposal 34 — Service - Prof

Proc Folder: 540062

Doc Description: Addendum No. 2 Third Party Administrator Services for TDC

Proc Type: Central Master Agreement

#### **BID RECEIVING LOCATION**

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

#### VENDOR

Vendor Name, Address and Telephone Number:

Great-West Life & Annuity Insurance Company 8515 East Orchard Road Greenwood Village, Colorado 80111

Telephone: 303-737-3000 or 800-537-2033

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey (304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

FEIN # 84-0467907

DATE

3/14/19

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFP-001

#### **ADDITIONAL INFORMATION:**

Addendum No. 2

Addendum No. 2 is issued to publish and distribute the attached information to the vendor community.

#### Central Request for Proposal

The West Virginia Purchasing Division is soliciting proposals for the agency, the West Virginia Consolidated Public Retirement Board to provide third-party administration (TPA) services, including custodian services, for the West Virginia Teachers' Defined Contribution Retirement System (TDC Plan). per the attached specifications, terms and conditions, and documentation.

INVOICE TO		SHIP TO	
CONSOLIDATED PUBLIC RETIREMENT 4101 MACCORKLE AVE SE		CONSOLIDATED PUBLIC RETIREMENT 4101 MACCORKLE AVE SE	
CHARLESTON	WV25304	CHARLESTON	WV 25304
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Third Party Administrator Services (TPA)	S			

Comm Code	Manufacturer	Specification	Model #	
80161500				

#### **Extended Description:**

Third Party Administrator Services (TPA) for the Teachers Defined Contribution (TDC) Retirement Plan

	Document Phase	Document Description	Page 3
CPR1900000004	Final	Addendum No. 2 Third Party Administrator	of 3
		Services for TDC	

#### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Don J. Jurgens, Managing Director, Government Markets
(Name, Title)
Great-West Life & Annuity Insurance Company
(Printed Name and Title) 8515 East Orchard Road, Greenwood Village, Colorado 80111
(Address) 770-547-3419, Fax: 303-737-3110
(Phone Number) / (Fax Number) don.jurgens@empower-retirement.com
(email address)
CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.
Togistration.
Great-West Life & Annuity Insurance Company
(Company)
(Authorized Signature) (Representative Name, Title)

Revised 06/08/2018

303-737-5261, Fax: 303-737-3110 (Phone Number) (Fax Number)

(Date)

Marybeth Daubenspeck, Vice President, Government Markets
(Printed Name and Title of Authorized Representative)

## REQUEST FOR PROPOSAL

## (Consolidated Public Retirement Board – CRFP CPR1900000004)

#### SECTION 6: EVALUATION AND AWARD

- 6.1. Evaluation Process: Proposals will be evaluated in two parts by a committee of three (3) or more individuals. The first evaluation will be of the technical proposal and the second is an evaluation of the cost proposal. The Vendor who demonstrates that it meets all of the mandatory specifications required, attains the minimum acceptable score and attains the highest overall point score of all Vendors shall be awarded the contract.
- **6.2.** Evaluation Criteria: Proposals will be evaluated based on criteria set forth in the solicitation and information contained in the proposals submitted in response to the solicitation. The technical evaluation will be based upon the point allocations designated below for a total of 70 of the 100 points. Cost represents 30 of the 100 total points.

#### **Evaluation Point Allocation:**

Project Goals and Proposed Approach

1 Tojeot Goals and I Toposed Approach	
- Approach & Methodology to Goals/Objectives	15 Points Possible
- Approach & Methodology to Compliance with Mandatory Project Requirements	20 Points Possible
Qualifications and experience	
- Qualifications and Experience Generally	25 Points Possible
Oral interview	10 Points Possible
A) Service delivery approach	3
B) Implementation plan	2
C) Website services review	3
D) Knowledge of material and overall presentation	2
Total Technical Score:	70 Points Possible
Total Cost Score:	30 Points Possible

Total Proposal Score: 100 Points Possible

6.3. Technical Bid Opening: At the technical bid opening, the Purchasing Division will open and announce the technical proposals received prior to the bid opening deadline. Once opened, the technical proposals will be provided to the Agency evaluation committee for technical evaluation.

#### REQUEST FOR PROPOSAL

## (Consolidated Public Retirement Board – CRFP CPR1900000004)

#### 6.5. Proposal Disqualification:

- 6.5.1. Minimum Acceptable Score ("MAS"): Vendors must score a minimum of 70% (49 points) of the total technical points possible in order to move past the technical evaluation and have their cost proposal evaluated. All vendor proposals not attaining the MAS will be disqualified.
- 6.5.2. Failure to Meet Mandatory Requirement: Vendors must meet or exceed all mandatory requirements in order to move past the technical evaluation and have their cost proposals evaluated. Proposals failing to meet one or more mandatory requirements of the RFP will be disqualified.
- 6.6. Cost Bid Opening: The Purchasing Division will schedule a date and time to publicly open and announce cost proposals after technical evaluation has been completed and the Purchasing Division has approved the technical recommendation of the evaluation committee. All cost bids received will be opened. Cost bids for disqualified proposals will be opened for record keeping purposes only and will not be evaluated or considered. Once opened, the cost proposals will be provided to the Agency evaluation committee for cost evaluation.

The Purchasing Division reserves the right to disqualify a proposal based upon deficiencies in the technical proposal even after the cost evaluation.

**6.7.** Cost Evaluation: The Agency evaluation committee will review the cost proposals, assign points in accordance with the cost evaluation formula contained herein and make a final recommendation to the Purchasing Division.

Cost Evaluation Formula: Each cost proposal will have points assigned using the following formula for all Vendors not disqualified during the technical evaluation. The lowest cost of all proposals is divided by the cost of the proposal being evaluated to generate a cost score percentage. That percentage is then multiplied by the points attributable to the cost proposal to determine the number of points allocated to the cost proposal being evaluated.

Step 1: Lowest Cost of All Proposals / Cost of Proposal Being Evaluated = Cost Score Percentage

Step 2: Cost Score Percentage X Points Allocated to Cost Proposal = Total Cost Score

#### Example:

Proposal 1 Cost is \$1,000,000 Proposal 2 Cost is \$1,100,000 Points Allocated to Cost Proposal is 30

Proposal 1: Step 1 - \$1,000,000 / \$1,000,000 = Cost Score Percentage of 1 (100%)

Step  $2 - 1 \times 30 = \text{Total Cost Score of } 30$ 

Proposal 2: Step 1 - \$1,000,000 / \$1,100,000 = Cost Score Percentage of 0.909091 (90.9091%)

Step  $2 - 0.909091 \times 30 = \text{Total Cost Score of } 27.27273$ 

#### REQUEST FOR PROPOSAL

## (Consolidated Public Retirement Board – CRFP CPR1900000004)

6.8. Availability of Information: Proposal submissions become public and are available for review immediately after opening pursuant to West Virginia Code §5A-3-11(h). All other information associated with the RFP, including but not limited to, technical scores and reasons for disqualification, will not be available until after the contract has been awarded pursuant to West Virginia Code of State Rules §148-1-6.3.d.

By signing below, I certify that I have reviewed this Request for Proposal in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that, to the best of my knowledge, the bidder has properly registered with any State agency that may require registration. Additionally, I certify that I understand that the order of precedence regarding the resulting contract from this procurement is: Contract, this RFP, and then the successful Vendor's proposal in response to this RFP.

Great-West Life & Annuity Insurance Company
Company)
Representative Name, Title) Marybeth Daubenspeck, Vice President, Government Markets
303-737-5261, Fax: 303-737-3110
Contact Phone/Fax Number)
3/15/19
Date)

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CPR1900000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

# (Check the box next to each addendum received) [×] Addendum No. 1 [ ] Addendum No. 6 [×] Addendum No. 2 [ ] Addendum No. 7 [ ] Addendum No. 3 [ ] Addendum No. 8 [ ] Addendum No. 4 [ ] Addendum No. 9 [ ] Addendum No. 5 [ ] Addendum No. 10

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

3/14/19

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



# Marybeth Daubenspeck

Vice President, Government Markets

Marybeth Daubenspeck is Vice President of Government Markets for Empower Retirement. In her role, Marybeth is responsible for overseeing client satisfaction in the eastern region. She also provides plan design guidance and oversight for the ongoing service of client programs and helps to ensure the quality and effectiveness of communication and service functions.

Marybeth joined the organization in 1986 and has served in multiple leadership roles across the organization. At Empower Institutional she was responsible for institutional partners, which represent over 10,000 plans, 1 million plan participants and \$50 billion in plan assets.<sup>1</sup>

Marybeth holds bachelor's degrees in business and marketing from Columbia College and a master's degree in communications from the University of Denver. She currently maintains FINRA Series 6, 26, 63 and 99 securities registrations and is a member of the National Association of Government Defined Contribution Administrators (NAGDCA) and the National Association of State Retirement Administrators (NASRA).

<sup>&</sup>lt;sup>1</sup> As of June 30, 2017.

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AM235817-0717



# Donald J. Jurgens

**Managing Director, Government Markets** 

Don Jurgens is Managing Director of Government Markets for Empower Retirement. In his role, Don is responsible for managing and maintaining relationships with large government plans and enhancing overall client satisfaction. He has a passion for retirement planning and enjoys educating plan sponsors and helping public sector employees.

Don joined the organization in 2014 and has also served as National Sales Manager for the government market segment. He has been active in the defined contribution marketplace since 1988, spending the majority of his career serving the government market. Prior to joining the firm he worked at ICMA-RC, where he served in roles that included National Sales Manager, Consultant Relations Program Manager and Direct Sales Representative, and at Northern Trust and VALIC.

Don holds a bachelor's degree from Purdue University. He currently maintains FINRA Series 6, 26 and 63 securities registrations.



# **Bryan Peart**

Manager, Client Services Government Markets

Bryan Peart is Manager of Client Services for Empower Retirement. In his role, Bryan is responsible for managing the client service managers who handle the day to day operations of plans. He joined the organization in 2000, where he gained experience working as an administrator, coordinator, and analyst. In 2006, he was promoted to oversee the operational responsibilities for a number of large governmental clients.

Bryan earned a Bachelor of Arts degree in public relations and advertising with a minor in economics from the University of Northern Colorado. Bryan is active in a number of charities, including Ho-Bo Care Boxer Rescue and Stymie Canine Cancer Foundation.

He currently maintains FINRA Series 6 and 26 securities registrations.

This material has been prepared for informational and educational purposes only and is not intended to provide investment, legal or

tax advice.



## Jennah Ross

#### **Senior Client Service Manager**

Jennah Ross is a Senior Client Service Manager for Empower Retirement. In her role, she is responsible for managing the day-to-day operations of large government plans. She also collaborates with the client service team and other functional areas to facilitate resolutions for any service-related issues or ideas for initiatives raised by plan sponsors.

Jennah joined the organization in 2001 and has also served as a Benefits Processor and as a Client Service Manager. As a Plan Technical Support Manager, she led several website enhancement projects that directly supported government plans.

Jennah currently maintains the FINRA Series 6 securities registration.



## **Chris Meadows**

#### **Retirement Plan Advisor**

Chris has over 13 years of experience in the financial services industry. For the past two years, he served as Retirement Plan Counselor/Advisor for the West Virginia Teachers Defined Contribution 401(a) Plan. The previous nine years, he served as agent and owner of an independent financial services business. Prior to that, Chris started his career with MetLife/New England Financial as a career agent from 2005 to 2007.

Chris attended West Virginia University in Morgantown, West Virginia earning a Bachelor of Science degree in 1998.

Chris currently maintains FINRA Series 6, 63 and 65 securities registrations and has a West Virginia life and health insurance license.

This material has been prepared for informational and educational purposes only and is not intended to provide investment, legal or tax advice.



# Jennifer Bailey

**Lead Strategist Participant Communications Government** 

Jenni Bailey is a Communications Lead for Empower. In her role, Jenni is responsible for the development and execution of strategic communication plans for all of the large government plans in the team's south region. She joined Empower in 2011.

Jenni holds a bachelor's degree in journalism from Louisiana College and currently maintains a FINRA Series 6 securities registration.

This material has been prepared for informational and educational purposes only and is not intended to provide investment, legal or tax advice.



# Megan M. Jurasic

**Participant Communication Strategist** 

Megan Jurasic is a Participant Communication Strategist for Empower Retirement. In her role, she is responsible for the execution of strategic communication plans for government clients in the south region.

Megan joined the organization in 2008.

Megan holds a bachelor's degree in marketing from California State University, Long Beach and currently maintains the FINRA Series 6 securities registration.



### William Thornton

### **Investment Sales Director**

Bill Thornton is an Investment Sales Director for Great-West Investments™ covering all government markets. In his role, Bill works closely with government clients around the country representing Great-West Investment products and serves as the primary client liaison for Great-West Financial® custom stable value clients. In addition, Bill serves as the lead investment strategist for several of Empower Retirement's largest government retirement plan clients.

Bill joined the organization in 2007 and has over 20 years of experience working with retirement plans, charitable endowments, not-for-profit organizations and personal trusts.

Bill holds a bachelor's degree in economics and business administration from Thomas More College, where he graduated with honors. He currently maintains FINRA Series 6, 63 and 65 securities registrations as well as variable insurance licenses in all 50 states.

Great-West Financial<sup>®</sup> and Great-West Investments<sup>™</sup> refer to the investment, insurance and investment advisory products and services offered by Great-West Life & Annuity Insurance Company (GWL&A), Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, Home Office: NY, NY, and their subsidiaries and affiliates, including Advised Assets Group, LLC, Great-West Capital Management, LLC and Great-West Funds, Inc. The trademarks, logos, service marks and design elements used are owned by GWL&A.

Empower Retirement refers to the products and services offered in the retirement markets by Great-West Life & Annuity Insurance Company, Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, Home Office: NY, NY, and their subsidiaries and affiliates. The trademarks, logos, service marks and design elements used are owned by their respective owners and are used by permission.

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AM 248919-0817

### In-Service Withdrawal Request 401(k) Plan

XYZ Company 401(k) Plan	932777-01
When would I use this form?	
When I am requesting a withdrawal and I am still employed by the employed Additional Information  For purposes of this form, the terminology 'Withdrawal' is the same as 'Dist' By logging into my account on the website at www.empower-retirement.com of this withdrawal request.  For questions regarding this form, refer to the attached Participant Withdramal participant or contact Service Provider at 1-800-338-4015.  Return Instructions for this form are in Section H.  Use black or blue ink when completing this form.	tribution'. m/participant, I may confirm the address that is on file and track the status
A What is my personal information?	(Continue to the next section after completing.)
Account extension, if applicable, identifies funds transferred to a beneficiary due to participant's death, alternate payee due to divorce or a participant with multiple accounts.  Account Extension	Social Security Number or Taxpayer Identification Number (Must provide all 9 digits)
Last Name First Na	ame M.I. Date of Birth (mm/dd/yyyy)
Division/Employer/Payroll Center  Email Address - By providing an email address above, I am consenting to receive Select One:	□ Married □ Unmarried  ( ) e emails related to this request.  Daytime Phone Number  ( )
□ U.S. Citizen □ U.S. Resident Alien □ Non-Resident Alien or Other Country of Residence (Required)	Alternate Phone Number
B What is my reason for this withdrawal?  Must select only one reason. Restrictions apply; See Guide for details.	(Continue to the next section after completing.)
☐ I am Age 59½ or older☐ I am employed with the employer/company sponsoring this plan.	□ After-Tax Contributions and Earnings □ Required Minimum Distribution (Age 70½ or older and I own more than 5% of the employer/company sponsoring this Plan)
C What type of withdrawal and how much am I requesting?  100% withdrawal will be the Maximum Amount Available	(Continue to the next section after completing.)
with this withdrawal request?  Yes No (See the Guide for additional information)  If I elect to include these funds with all other assets on this request, I maincome benefit.  The funds associated with GLWB are:  Great-West SecureFoundation Balanced G Great-West SecureFoundation LT 2015 G  Payable to Me as a One-time Withdrawal  Amount Non-Roth % or \$ Contribution  Amount Roth % or \$ Contribution  If I am electing this option for my Required Minimum Distribution, I mu	n Source:ust enter a dollar amount. Percentages are unavailable.
<ul> <li>□ Net Amount (The amount I will receive after applicable income taxes</li> <li>□ Gross Amount (The amount I will receive will be less than the amount</li> </ul>	·

STD FINSRV 07/10/15 932777-01 WITHDRAWAL GU19/TNER/358031676 Page 1 of 21

					932777-01
Last Name	First N	Name	M.I.	Social Security Number	Number
What type of withdrawa			?	(Continue to	the next section after completing.)
				avoid any processing delays, contact th Application at www.empower-retirement.	
☐ Traditional IRA	Amount	% or \$			
□ Roth IRA	Amount	% or \$	(Ta	xable event - Subject to ordinary income	tayes)
				box:   No, pay my after-tax co	
Roth	one will be midded	a mining romovos, and	Joo I mark time	Took. a 110, pay my and tax oo	naidadons to me.
□ Roth IRA	Amount	% or \$			
Required Minimum Distri					
If I am requesting a 1 employer/company sp must be distributed pr	onsoring this Plan	, and if I have not ye	and I am age et satisfied my	70½ or older by the end of this yea required minimum distribution for t	r, I own more than 5% of the his year, my required amount
Required Minimum Di	istribution Amount S	<b>5</b>			
		Required Minimum	Distribution w	Il be prorated from all contribution s	ources.
Withdraw from (Se	lect One):				
	ribution sources on	ly			
□ Roth contribution	•				
· ·		•		ne taxes be withheld?' section.	
	nother Retirement	t Provider or an Eli	igible Retiren	nent Plan as a One-time Withdraw	al
Non-Roth					
Eligible Retirement Pl			03(b) 🗅 G	overnmental 457(b)	
Amount	% or \$				
The state of the s		% or \$			
□ Roth IRA				ole event - Subject to ordinary income tax	
box:	butions will be incli	uded in my rollover,	uniess I mark	this 🔲 No, pay my after-tax c	ontributions to me.
Roth					
Eligible Retirement Pl	an (Must have a desi	gnated Roth Account):	□ 401(k)	☐ 403(b) ☐ Governmental 4	157(b)
Amount	% or \$			. ,	( )
□ Roth IRA	Amount	% or \$			
Required Minimum Distri					
If I am requesting a 1 employer/company sp must be distributed pr	consoring this Plan	, and if I have not ye	et satisfied my	70½ or older by the end of this year required minimum distribution for t	r, I own more than 5% of the his year, my required amount
Required Minimum Di	istribution Amount	\$			
Unless I make a s	election below, the	Required Minimum	Distribution w	ill be prorated from all contribution s	ources.
Withdraw from (Se	elect One):				
	ribution sources on	ly			
☐ Roth contribution					
Complete Required N	finimum Distribution	n portion of the 'Hov	will my incor	ne taxes be withheld?' section.	

**STD FINSRV 07/10/15 932777-01 WITHDRAWAL**GU19/TNER/358031676
Page 2 of 21

					932777-01	
	Last Name	First Name	M.I.	Social Security Number	Number	
С	What type of withdrawal and 100% withdrawal will be the Maximu.	how much am I requesting? m Amount Available		(Continue to the next section after completing.)		
	☐ I am requesting to establish	nts (This option is only available if I am 100% a new Periodic Installment Payment.		plete the information below.)		
	<ul> <li>I am requesting a one-time Installment Payment.</li> </ul>	n existing Periodic Installment Payment withdrawal payable to me of \$	or		me I am requesting this Periodic	
		w, the payment will be calculated and tion Sources First (Once the Non-Roth co ribution sources.)			will continue and will then be prorated	
		tion Sources Only (The payment will stop	once the Non-	Roth contribution sources are o	depleted.)	
		Sources Only (The payment will stop once e://(1st - 28th only,		ibution sources are depleted.)		
	Frequency - Select One: Payment Type - Select One:	☐ Monthly ☐ Quarterly ☐ Se ☐ Amount Certain (Gross Amount C	-	☐ Annually		
		☐ Period Certain (Specific Number of Interest Only Payments, Convertised investment option and attached	erted to Requ		at age 70½ (Must have at least one	
	-	nplete information below and see Guide for a W-4P and, if applicable, state income t	additional infor	mation about the available option	ons.)	
	Purchase Date:/ Frequency - Select One	/ First Payment Processing  Monthly Quarterly Sen  Income of an Amount Certain (Gro	ni-Annually			
	Payment Type - Select One	☐ Income for a Period Certain (Numi				
		The following payment type option				
		☐ Fixed Life Annuity with Guarantee			Driver's Licensel	
		Select Guaranteed Period:   5 Yes				
		☐ Fixed Life Annuity - Life Only, No				
		☐ Joint Life (Attach copy of Birth Certific				
		Joint Annuitants' Name:	0410 0: 2::10: 0	Relationship:		
		Select Survivor Benefit: ☐ 50%	□ 75% □			
		Select Guaranteed Period (Optional):			ars 🗆 20 Years	
D	If I am requesting a Rollover, To whom do I want my withd Do not complete if requesting Payab Annuity Purchase.	rawal payable and where should le to Me, Rollover to Empower Retiremen	d it be sent at IRA or Fixed	? (Continue	e to the next section after completing.)	
	contributions to a Rollover pay must attach a letter of instruct	nd would like to direct my after-tax yee other than the one listed below, I on listing the same information that is st include the type of payee, my name, ire and date.	the one listed below, ! must attach a letter of instruction listing the same information that is required in this section and must include the			
	Name of Trustee/Custodian/Provider (	o whom the check is made payable)	Name of Tru	stee/Custodian/Provider (To wi	hom the check is made payable)	
	Mailing Address	( )	Mailing Addr	ress	( )	
	City/State/Zip Code	Phone Number	City/State/Zi	p Code	Phone Number	
	Account Number		Account Nur	nber		
	Retirement Plan Name (if applicable)		Retirement F	Plan Name <i>(if applicable)</i>		

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	Last Name	First Name	M.I.	Social Security Number	Number					
Ε		How do I want my withdrawal delivered?  Select One - Delivery of payment is based on completion of the withdrawal process, which includes receipt of a complete request in good order and additional/required information from my employer.								
	If no option is selected, all transac     If I would like to make a change to all transactions will be sent by US	what I previously selected, I								
	Check by USPS Regular Mail     Estimated delivery time is 7-10 bus     No additional charge	siness days								
	<ul> <li>A non-refundable charge of up to \$         <ul> <li>For example, if I elected to make have Non-Roth, Roth and afterfor the Express delivery fees.</li> </ul> </li> <li>Not available for Periodic Installme</li> <li>Available for delivery, Monday - Fr</li> </ul>	<ul> <li>Estimated delivery time is 1-2 business days</li> <li>A non-refundable charge of up to \$25.00 will be deducted, in addition to any withdrawal fees, for each transaction.</li> <li>For example, if I elected to make a full withdrawal with a portion payable to me and the remainder rolled over to an eligible plan, and I have Non-Roth, Roth and after-tax money sources, there will be 5 different transactions and I may be charged up to a total of \$125.00</li> </ul>								
	<ul> <li>□ Direct Deposit via Automated Clea</li> <li>• Estimated delivery time is 2-3 busi</li> <li>• A non-refundable charge of up to 5</li> <li>• For example, if I elected to mal different transactions and I may</li> <li>• Not available for Direct Rollovers</li> <li>• Available for Periodic Installment/A</li> <li>• If I have requested a periodic instal I understand that my first payment</li> <li>• The name on my checking/saving</li> </ul>	<ul> <li>A non-refundable charge of up to \$15.00 will be deducted, in addition to any withdrawal fees, for each transaction.</li> <li>For example, if I elected to make a full withdrawal payable to me, and I have both Non-Roth and Roth money sources, there will be 2 different transactions and I may be charged up to a total of \$30.00 for the ACH delivery fees.</li> </ul>								
	account nur  Savings Account - <u>MUST</u> inclu	tterhead, signed by a represe nber and ABA routing number.	ntative from tion letterhe	the receiving institution, which ad, signed by a representativ	n includes my name, checking					
	An ACH request cannot be sent to missing, incomplete or inaccurate, t deposit, I certify, represent and warr financial institution located within the that exists at a financial institution or to this ACH deposit request if an ord the United States will be implement via check in lieu of direct deposit.	his request may be rejected ar ant that the account requested e United States and there are n a branch of a financial institution er to transfer any portion of pay	nd my withdra for an ACH of o standing or on in another yments to a fi	awal may be delayed. By requeposit is established at a finar ders to forward any portion of country. I understand that it is nancial institution or a branch	resting my withdrawal via ACH notal institution or a branch of a my ACH deposit to an account my obligation to request a stop of a financial institution outside					
	<ul> <li>Wire Transfer</li> <li>Estimated delivery time is 1-2 busi</li> <li>A non-refundable charge of up to 3</li> <li>For example, if I elected to mal have Non-Roth, Roth and afterfor the Wire transfer delivery fee</li> <li>Not available for Periodic Installme</li> <li><u>MUST</u> include a letter on financ the wire transfer instructions. This including City, State and Zip Code Number.</li> <li>Additional fees may apply at the research</li> <li>Service Provider is not respons</li> </ul>	\$40.00 will be deducted, in addition and the second state of the second	on payable to be 5 different ed by a repi ing wire trans inber, ABA Ro	o me and the remainder rolled transactions and I may be charactions and I may be charactive from the receiving fer information: Bank Name, couting Number and 'For Furthe	I over to an eligible plan, and I harged up to a total of \$200.00  g institution, which provides omplete Bank Mailing Address.					
F	How will my income taxes be with Not applicable if requesting a Rollover, unidistribution.		minimum	(Continue	to the next section after completing.)					
	I should refer to the Department of Rev	enue for my state of residence.								

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If applicable, I must attach IRS Form W-4P and/or my State Income Tax withholding form to make tax elections when required. In the event these forms are required for my withdrawal and not submitted, Service Provider will withhold in accordance with applicable Federal and

State regulations.

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	Last Name	First Name	M.I.	Social Security Number	Number
=	How will my income taxes be Not applicable if requesting a Rollov distribution.	e withheld? er, unless I need to satisfy my required i	minimum	(Continue to th	e next section after completing.)
	Federal Income Tax  • Federal Income Tax will be we of withdrawal I have selected I would like additional Federal Income Tax will be we of withdrawal I have selected I would like additional Federal Tax in addition to any mandate the reason and type of withdrawal Required Minimum Distribution  • 10% of my taxable distribution Tax, unless I check the box be Do not withhold 10% Federal Tax in the selected Income Tax in the se	al Income Tax withholding (Optional):  ory Federal Income Tax withheld based on it I have selected.)  Only (Age 70½ or Older)  n will be withheld for Federal Income lelow:  deral Income Tax from my Required  ral Income Tax withholding (Optional):	• Stabe State Stat	ate Income Tax withholding is manda withheld regardless of any election be ate Income Tax withholding:	elow. I would like additional come Tax withheld based on the state Income Tax withholding withdrawa! I have selected ax will be withheld unless!  I, I choose to have State al. I would also like to have g:  Inme Tax withheld based on the election is permitted and I have ad by my state).  Idatory State Income Tax Income Tax withholding
				I would like State Income Tax withhe Tax withholding:  _% or \$	nitted. I also have attached the
}	Signatures and Consent			(After receiving ALL required signature	s, continue to the next section.)
	Mr. Osmanut				

### My Consent

I acknowledge that I have read, understand and agree to all pages of this In-Service Withdrawal Request, the Participant Withdrawal Guide and the 402(f) Notice of Special Tax Rules on Distributions and affirm that all information that I have provided is true and correct. I understand the following:

- Any election on this Withdrawal Form is effective for 180 days.
- It is my responsibility to ensure that this election conforms with all applicable provisions of the Internal Revenue Code (the "Code") and that the Plan into which I am rolling money over will accept the dollars, if applicable.
- I am liable for any income tax and/or penalties assessed by the IRS and/or state tax authorities for any election I have chosen.
- Once a payment has been processed, it cannot be changed or reversed.
- In the event that any section of this form is incomplete or inaccurate, Service Provider may not process the transaction requested on this form and may require a new form or that I provide additional or proper information before the transaction can be processed.
- Funds may impose redemption fees on certain transfers, redemptions or exchanges if assets are held less than the period stated in the fund's prospectus or other disclosure documents. I will refer to the fund's prospectus and/or disclosure documents for more information.
- Under penalty of perjury, I certify that the Social Security Number (or Taxpayer Identification Number) shown in Section A is correct. I am a U.S. person if I marked U.S. citizen or U.S. resident alien box in Section A.
- The Service Provider is required to comply with the regulations and requirements of the Office of Foreign Assets Control, Department of the Treasury ("OFAC"). As a result, Service Provider cannot conduct business with persons in a blocked country or any person designated by OFAC as a specially designated national or blocked person. For more information, please access the OFAC website at: http://www.treasury.gov/ about/organizational-structure/offices/Pages/Office-of-Foreign-Assets-Control aspx.
- For at least 30 days after my receipt of the 402(f) Notice of Special Tax Rules on Distributions, I have the right to consider whether to consent to a withdrawal of the vested account balance or elect a direct rollover of any vested portion of the eligible rollover withdrawal. By signing this form less than 30 days after I received the 402(f) Notice of Special Tax Rules on Distributions, I affirmatively waive any unexpired portion of the 30 day period and affirmatively elect a withdrawal from the account pursuant to this In-Service Withdrawal form.
- My withdrawal may be subject to fees and/or loss of interest based upon my investment options, my length of time in the Plan and other possible considerations. If I have not been advised of the fees and risks associated with my withdrawal, I may contact Service Provider for a withdrawal quote at 1-800-338-4015. If my Plan is using a third party administrator ("TPA"), fees associated with the TPA may not be included in the quote. I may contact my Plan's TPA for additional information.

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_ast Name	First Nar	ne	M.I.	Social Security Number	Number	
Signatures and Consen	1			(After receiving ALL required sig	gnatures, continue to the next section	
My Consent						
Any person who prese	nts a false or frau	ıdulent claim i	s subject to	criminal and civil penalti	es.	
	nge of address or cl	heck delivery to			Administrator if my withdrawa at I sign this form must matc	
My Signature				Date (R	equired)	
My Change of Address/			w section.			
If I am requesting a new p correspondence and tax pur		must also updat	e my primary	address with my employer. A	current address is essential for	
□ Permanent Address Ch		e address on my a mailed to this add		odated with this address. If I an	n requesting a check, I understan	
Mailing Address				City/State/Zi	p Code	
□ Alternate Mailing Addre		withdrawal chec used for this with		the following alternate mailin	g address. I understand that th	
Alternate Mailing Address City/State/Zip Code						
notary form: the title of the fo this information will be reject	orm, the plan name, the ted and it will delay th	ne plan number, tl is request.	he document da		npleted by the notary on the sta e. The notary forms not containing tzed or witnessed.	
Statement of Notary	NOTE: Notar	y seal must be v	isible.			
		•		irmed) to before me		
State of	on this	day of	, year _	, by	SEAL	
	)ss. (name of part	ticipant)			OLAL	
County of	proved to me appeared before		tisfactory evide	nce to be the person who		
Notary Public				My commi	ssion expires/_/	
My Spouse's Consent Not Applicable if I am unmarri	ed					
				All durant		
If I am legally married, I m Waiver of Qualified Joint a			equest uns wi	tridrawai.		
the QJSA notice describing	the QJSA and option A and signing this forn	nal forms of bene n, I may receive le	oint and Survivo efit offered in the ess money than	or Annuity (QJSA). I acknowle e Plan and I waive my right t I would have received under t	and that I have a right to have t dge that I have received and re o the QJSA. I understand that the QJSA payment form and I m	
I agree that my spouse may	receive retirement be	nefits by the meth	nod elected on		spouse cannot choose a differe	
I understand that I do not ha the Participant's spouse, I h	ave to sign this form. I	l am waiving my i	right to the QJS a specific pay	A and signing this agreement	voluntarily. I acknowledge that arily relinquish such right. I furth	

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	Last Name	First Name	M.I.	Social Security Number	932777-01 Number
3	Signatures and Consent		-	(After receiving ALL required signatu	res, continue to the next section.)
	My Spouse's Consent Not Applicable if I am unmarried				
	Spouse's Signature			Date (Requ	iired)
	For Residents of all states (exce				
	notary form: the title of the form, the notary forms not containing this in	he plan name, the plan numbe formation will be rejected and	er, the document d it will delay this re		rticipant spouse's name. The
	My signature must be notarized by match the date on which my signa date of the original request in or	ature is notarized or witnessed	ed by my spouse's I. <b>My consent mu</b>	s authorized Plan Administrator. Ti ist be obtained no more than 186	he date I sign this form must O days prior to the effective
	Statement of Notary	NOTE: Notary seal must be	vicible		
	Statement of Notary	The consent to this request v		nd sworn (or affirmed)	
	State of)	to before me on this	_ day of	, year, by	SEAL
	)ss.				SEAL
	County of)	proved to me on the basis of who appeared before me, wh his/her free and voluntary ac	no affirmed that su	ence to be the person uch consent represents	
	Notary Public			My commission	n expires//
	My Authorized Plan Adminis	trator Signature			
	of Labor or other notice requireme	ents applicable to this request hoy the Plan Administrator and	nave been provide	of the tax rules and any Internal R ad to the participant as required by s authorized to rely on the informat	law. The appropriate consent
	The recordkeeping system has the all money sources.)	e accurate vesting percentage	e unless otherwise	e indicated below. (Please be advise	ed that balances may not exist in
	ERM 1 - EMPLOYER MA			%	
	is not notarized, I certify that th date the participant has signed.	is request was signed by the	e participant in r	n alternate mailing address and ny presence. The date that I sigi	this form must match the
	If Spousal Consent notarization The date that I sign this form me	is not obtained, I certify that ust match the date the partic	at the consent water the consent was in the consent with the consent was a second consent with the consent was a second consent was a second consent with the consent was a second consent with the consent was a second consent was a second consent with the consent was a second c	as signed by the spouse of the p nas signed.	participant in my presence.
				ave an authority to instruct Service	Provider to process this form.
	Authorized Plan Administrator Signa	ture		Date (Requ	uired)
	For My External TPA Use On	ly			
	TPA Fee: \$ If for this amount. This fee will be de	ee is specified, a check will be ducted from the requested am	e issued to the TF rount, unless othe	PA contracted on the Administrative rwise directed:	e Responsibilities agreement
	☐ Fee is in addition to the request	ted amount			

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	Last Name	First	Name	M.1.	Social Security	Number	932777-01 Number	
H	Where should I send this fo	rm?						
	After all signatures have been obtained, this form can be sent by							
	Fax to: Empower Retirement 1-866-633-5212	OR	OR Regular Mail to: Empower Retirement PO Box 173764 Denver, CO 80217-3764		OR	OR Express Mail to: Empower Retirement 8515 E. Orchard Road Greenwood Village, CO 80111		

Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers.

GWFS Equities, Inc., Member FINRA/SIPC, is a wholly owned subsidiary of Great-West Life & Annuity Insurance Company.

Empower Retirement refers to the products and services offered in the retirement markets by Great-West Life & Annuity Insurance Company (GWL&A), Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, Home Office: White Plains, NY; and their subsidiaries and affiliates. All trademarks, logos, service marks, and design elements used are owned by their respective owners and are used by permission.

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### Participant Withdrawal Guide - 401(k) Plan

### The In-Service Withdrawal Request

### Before completing the form, please note the following information:

- · I must be eligible to receive a withdrawal from my employer's Plan.
- All pages of the In-Service Withdrawal Request form ("Withdrawal Form") must be returned <u>excluding</u> the Participant Withdrawal Guide and the 402(f)
  Notice of Special Tax Rules on Distributions.
- Neither this Guide nor this Withdrawal Form are intended to provide tax or legal advice. In the preparation of this Withdrawal Form, and where I deem
  appropriate, I will seek a consultation with my accountant and/or tax advisor.
- · Empower Retirement ("Service Provider") cannot release the funds until my employer approves the withdrawal from the Plan.
- I must complete a separate Withdrawal Form for each account or plan number.
- If I am a Beneficiary, I need to complete and submit a Death Benefit Claim Request form rather than this Withdrawal Form.
- If I am an Alternate Payee, I need to complete and submit an Alternate Payee QDRO Distribution Request rather than this Withdrawal Form.

### **Changes to My Request**

Any changes to this Withdrawal Form must be crossed-out and initialed. If I do not initial all changes, this Withdrawal Form may be returned to me
for verification.

#### Incomplete or Inaccurate Information

In the event that any section of this Withdrawal Form is incomplete or inaccurate, Service Provider may not be able to process the transaction requested
on this Withdrawal Form. I may be required to complete a new form or provide additional or proper information before the transaction will be processed.

### Section A: What is my personal information?

- · All information in this section must be completed.
- · Personal information will be kept confidential.

### Section B: What is my reason for this withdrawal?

- I must designate only <u>one</u> withdrawal reason in order for my request to be processed. If more than one withdrawal reason is elected, this Withdrawal Form may be returned to me for further clarification.
- Once Service Provider has processed a withdrawal, it cannot be returned.
- The following is a brief explanation of each of the withdrawal reasons and associated requirements listed on this Withdrawal Form.

### I am Age 591/2 or older

• I would check this box if I am at least age 59½ or older and the Plan allows for such withdrawals.

### Available contribution source(s) for this withdrawal reason:

- ATK 1 EMPLOYEE AFTER TAX
- ATR 1 AFTER-TAX ROLLOVER
- BTK 1 EMPLOYEE BEFORE TAX
- EER 1 EMPLOYEE ROLLOVER
- ERM 1 EMPLOYER MATCH
- ERO 1 EMPLOYER PROFIT SHARING
- RRO 1 ROTH ROLLOVER
- RTH 1 ROTH CONTRIBUTION

### I am employed with the employer/company sponsoring this Plan.

- If I have attained age 59½, do not check this box. Check the Age 59½ box instead.
- I would check this box while I am employed with the employer/company sponsoring this Plan and I am requesting a withdrawal other than an Age 59½ withdrawal.

### Available contribution source(s) for this withdrawal reason:

- ATK 1 EMPLOYEE AFTER TAX
- EER 1 EMPLOYEE ROLLOVER
- EER 2 EMPLOYEE ROLLOVER
- RRO 1 ROTH ROLLOVER

### After-Tax Contributions and Earnings

· I would check this box to request a withdrawal of my after-tax account balance, including contributions and earnings.

### Required Minimum Distribution (Age 701/2)

- I would check this box if I am age 70½ or older and I want to take a one-time withdrawal of my required minimum amount. I will be responsible for calculating my required minimum amount every year and completing this Withdrawal Form to request payment.
- If I would prefer to have my required minimum amount automatically calculated and sent to me each year, I must request an Automated Minimum Distribution Request form. Once the Automated Minimum Distribution Request form is completed and received by Service Provider, I will receive my required amount without additional paperwork.

### Section C: What type of withdrawal and how much am I requesting?

- I must designate a type of withdrawal in order for my request to be processed.
- · Once Service Provider has processed a withdrawal, it cannot be returned.
- Certain fees, charges (including contingent deferred sales charge) and/or limitations may apply.
- Unless the plan has directed otherwise, the withdrawal will be prorated against all available investment options under Non-Roth and/or Roth as elected
  on the form, and all available contribution sources.
- The following is a brief explanation of each type of withdrawal listed on this Withdrawal Form.

I must indicate whether I would like the funds associated with Great-West SecureFoundation® Guaranteed Lifetime Withdrawal Benefit ("GLWB") to be included or excluded with this withdrawal request. By electing to include these funds with all other assets withdrawn on this request, I may reduce my Benefit Base and may eliminate the associated guaranteed income benefit.

The funds associated with GLWB are:

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Great-West SecureFoundation Balanced G Great-West SecureFoundation LT 2015 G

Great-West SecureFoundation LT 2020 G Great-West SecureFoundation LT 2025 G

For additional options to withdraw the funds associated with GLWB, I should refer to and complete the GLWB Distribution/Direct Rollover Request form for instructions specific to these funds

For more information regarding GLWB, I should visit www.empower-retirement.com/participant to view the Summary Disclosure Statement or speak to a representative at 1-866-696-8232.

### My Self-Directed Brokerage Account

- · If I would like to receive a withdrawal from my SDB assets, it is my responsibility to contact the SDB provider directly to liquidate the securities and transfer the cash to the core investments (non-SDB investments) before my withdrawal request can be processed.
- Once the cash is swept into the SDB money market fund, I must request a transfer of the cash back to my Plan's core investment options by visiting www.empower-retirement.com/participant or by calling 1-800-338-4015.
- If my Plan has a "core minimum" (the amount of investment funds, required by my Plan, that must be maintained in my core investment options at all times), and the transfer of funds has not been received by Service Provider prior to receipt of this Withdrawal Form, my request will be processed from the amount that is available in the core investment options in excess of the core minimum.
- For any further withdrawals, I must transfer the appropriate funds into my core investment options and submit an additional Withdrawal Form.

#### Pavable to Me as a One-time Withdrawal

- I would check this box to have my withdrawal made payable to me and enter the requested amount.
- · If I select the Net Amount box, the actual withdrawal amount will be greater than the withdrawal amount received to account for applicable income
- If I select the Gross Amount box, applicable income taxes and fees will be withheld from the gross amount, resulting in an amount less than the requested amount. If both or neither check box is marked, the request will be processed as a Gross Amount.
- If I am electing a partial withdrawal, I must indicate the percent or amount in the lines provided.
- If I am electing this option for my Required Minimum Distribution. I must enter a dollar amount. Percentages are unavailable.
- If I am taking a withdrawal from a specific contribution source, I would enter it on the line provided. If I do not enter a contribution source, my withdrawal will be prorated against all of my available investment options under Non-Roth and/or Roth as elected on the form, and all available contribution

### Rollover to an Empower Retirement IRA as a One-time Withdrawal

- I would check this box to have my withdrawal sent to an Empower Retirement IRA and elect whether the withdrawal will be going into a Traditional IRA or a Roth IRA.
- I must indicate the amount or percent of a partial withdrawal in the lines provided.
- The withdrawal will be prorated against all of my available investment options under Non-Roth and/or Roth as elected on the form, and all available
- An eligible rollover withdrawal of my Non-Roth assets may be paid directly to an Empower Retirement Roth IRA. Mandatory Federal and State Income Tax withholding does not apply to this type of rollover. However, this withdrawal is subject to Federal and State Income Tax withholding and I am responsible for making tax payments. The taxable withdrawal will be reported on IRS Form 1099-R. Making an estimated tax payment to the IRS and an appropriate state authority at the time of this rollover may be one of the options to cover this tax liability. Where I deem appropriate, I will seek a consultation with my tax advisor.
- I may request my designated Roth assets to be rolled over into an Empower Retirement Roth IRA.
- The rollover may not be completed if the acceptance letter and the form provide conflicting information. I may be contacted to provide additional information.
- I must complete the Required Minimum Distribution information if I am age 70½ or older and I am requesting a 100% withdrawal as a direct rollover unless I have already satisfied my required minimum distribution for the year.
- Required Minimum Distributions are not eligible for rollover.
- After-tax contributions in a 401(a) or 401(k) Plan may be rolled into another 401(a), 401(k) or 403(b) Plan which agreed to separately account for amounts transferred, or Traditional IRA or Roth IRA. After-tax contributions in a 401(a) or 401(k) Plan, however, may not be rolled over to a Governmental 457(b) Plan. If I have after-tax contributions in my account and I elect a direct rollover to a Governmental 457(b) Plan, the cost basis of the after-tax contributions will be distributed to me and the investment earnings on the after-tax contributions will be included in the rollover amount.

### Rollover to an IRA at Another Retirement Provider or an Eligible Retirement Plan as a One-time Withdrawal

- It is my responsibility to determine if the IRA or an eligible retirement plan accepts eligible rollover withdrawals.
- I would check this box to have my withdrawal sent to an IRA or an eligible retirement plan at Another Retirement Provider and enter the requested
- The withdrawal will be prorated against all of my available investment options under Non-Roth and/or Roth as elected on the form, and all available contribution sources as allowed by IRS regulations.
- An eligible rollover withdrawal of my Non-Roth assets may be paid directly to a Roth IRA. Mandatory Federal and State Income Tax withholding does not apply to this type of rollover. However, this withdrawal is subject to Federal and State Income Tax withholding and I am responsible for making tax payments. The taxable withdrawal will be reported on IRS Form 1099-R. Making an estimated tax payment to the IRS and an appropriate state authority at the time of this rollover may be one of the options to cover this tax liability. Where I deem appropriate, I will seek a consultation with my tax advisor.
- I may request my designated Roth assets to be rolled over into a Roth IRA.
- The rollover may not be completed if the acceptance letter and the form provide conflicting information. I may be contacted to provide additional information.
- I must complete the Required Minimum Distribution information if I am age 70½ or older and I am requesting a 100% withdrawal as a direct rollover unless I have already satisfied my required minimum distribution for the year.
- Required Minimum Distributions are not eligible for rollover.
- After-tax contributions in a 401(a) or 401(k) Plan may be rolled into another 401(a), 401(k) or 403(b) Plan which agreed to separately account for amounts transferred, or Traditional IRA or Roth IRA. After-tax contributions in a 401(a) or 401(k) Plan, however, may not be rolled over to a Governmental 457(b) Plan. If I have after tax contributions in my account and I elect a direct rollover to a Governmental 457(b) Plan, the cost basis of the after-tax contributions will be distributed to me and the investment earnings on the after-tax contributions will be included in the rollover amount.

### Periodic Installment Payments (This option is only available if I am 100% vested.)

- If I am requesting to establish a new periodic installment payment, I would check the box before "I am requesting to establish a new Periodic Installment Payment." I would then fill in the First Payment Processing Date, Frequency and Payment Type. See Periodic Installment Payment Options below for explanation of the options available.
- If I have an existing periodic installment payment and I would like to change the frequency or payment date, I would check the box before "I am making a change to an existing Periodic Installment Payment." I would then fill in the information that I want changed.

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- If my request is to establish a new periodic installment payment but I would also like to take a one-time partial withdrawal, I would check the box before "I am also requesting a one-time withdrawal..." and enter the dollar amount or percentage on the line provided. I would then fill in the First Payment Processing Date, Frequency and Payment Type. See <u>Periodic Installment Payment Options</u> below for explanation of the options available.
- Unless I make a selection on the form for my Non-Roth and Roth contribution sources, the payment will be calculated and prorated from all contribution sources.

#### Periodic Installment Payment Options

### First Payment Processing Date

- I must select a First Payment Processing Date. The First Payment Processing Date is the date the funds will be withdrawn from my account.
- I may choose any day between the 1st and the 28th for my First Payment Processing Date. If my chosen date falls on a non-business day (weekend, holiday, etc.) then my payment will distribute on the next available business day.
- Allow 5-10 business days from the First Payment Processing Date to receive the withdrawal.

#### Frequency

I must select the frequency of my payment from the available options.

### Payment Type

Amount Certain (Gross Amount Only)

- I would select this option if I wish to receive specific dollar amount payments on an installment basis.
- The payments will continue until my account balance is zero.
- The number of payments I receive will vary depending on the performance of my underlying investment options.

### Period Certain (Specific Number of Years)

- I would select this option if I wish to receive a set number of periodic installment payments.
- Payment amounts will depend on the account value, which may fluctuate depending upon my chosen investments' performance, the number of years I elect to receive payments and the frequency chosen.
- The payment amount will be calculated by dividing my current vested account balance by the number of remaining payments and is recalculated each time a payment is distributed; therefore, the amount of each payment typically differs. For example, if the payout is to be annually for 4 years, the initial payout amount will be equal to ¼ of my account balance. The second payment will be ½ of my balance. The third payment will be ½ and the final payment will be the remainder of the account balance, resulting in a zero account balance.

### Interest Only Payments

- This option is only available to me if I have at least one fixed investment option.
- My payment will vary depending on the type and performance of the fixed investment options.
- My payment will continue until I reach age 70½, at which point my periodic installment payment option will be automatically converted to my required minimum distribution and withdrawals will be made at the same frequency as my interest only payments.

### **Fixed Annuity Purchase**

- · An annuity is a payment option that can guarantee a retirement income for a fixed period or life.
- · I will receive payments on the systematic basis that I have elected.
- Payments made under a fixed annuity option will not change for as long as the annuity period continues.
- To request an annuity quote, review the annuity options that follow and call the Service Provider at 1-800-338-4015.
- · The insurance company issuing the annuity will make annuity payments and will deduct the applicable income tax withholding.
- · Once an annuity option is selected, I may not select a different withdrawal method or change to another fixed annuity option.
- To select this method, the minimum annuity purchase amount is \$2,000.00 and each payment must be at least \$50.00.
- I am responsible for ensuring that the fixed annuity option as elected meets the required minimum distribution, if applicable.

### Fixed Annuity Purchase Options

### Purchase Date

- · The purchase date is the date the funds are withdrawn from my existing account and placed into a fixed annuity.
- The purchase date may vary depending on the underlying investment options.
- If the purchase date is not a business day, the purchase date will default to the next business day.
- · The selected purchase date must be prior to the payment start date.
- The interest rate applied will be the annuity rate in effect on the actual purchase date.
- If a purchase date is not entered, the purchase date will automatically be the date a properly completed Withdrawal Form is received by Service Provider.
- The purchase date cannot be more than 180 days from the date I complete this Withdrawal Form.

### First Payment Processing Date

- The First Payment Processing Date is the date the funds will be distributed from my account.
- The first withdrawal may be delayed 5-10 business days as my annuity account is established.
- The First Payment Processing Date cannot be more than 90 days after the purchase date.
- I am responsible for ensuring that the fixed annuity option as elected meets the required minimum distribution, if applicable.

### Payment Type

### Income of an Amount Certain (Gross Amount Only)

- This option provides for annuity payments in the amount and frequency I specify.
- The insurance company issuing the annuity will determine the number of payments and the payment may not be received over a period greater than 20 years.
- · If I die before my entire annuitized balance is distributed, my beneficiary will receive all remaining annuity payments, if any.

### Income for a Period Certain (Number of Years)

- This option provides for annuity payments over the period and frequency I specify.
- The insurance company issuing the annuity will determine the amount of the payments.
- If I die before my entire annuitized balance is distributed, my beneficiary will receive all remaining annuity payments, if any.

### Fixed Life Annuity with Guaranteed Period

- This option provides for monthly annuity payments for the guaranteed payment period I have chosen (5, 10, 15, or 20 years) or for my lifetime, whichever is longer.
- If I die before the expiration of my elected guaranteed period, my beneficiary will receive all remaining payments, if any.
- I must attach a copy of my birth certificate or driver's license.

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Fixed Life Annuity - Life Only, No Death Benefit

- · This option provides for monthly annuity payments for my lifetime.
- All benefits stop upon my death.
- I must attach a copy of my birth certificate or driver's license.

#### Joint Life

- This option provides for monthly annuity payments for my lifetime.
- Upon my death, my surviving joint annuitant will receive a pre-elected percentage (50, 75, or 100) of the original payment amount for his or her lifetime.
- For example, if I elect a joint and 50% annuity, my surviving annuitant will continue to receive fixed monthly payments equaling one half of the
  amount received while we were both living.
- I must attach a copy of both annuitants' birth certificates or drivers' licenses.

### Joint Life Annuity with Guaranteed Period

- · This option provides for periodic annuity payments for the longer of the guaranteed period of mine or my joint annuitant's lifetime.
- If my death occurs prior to the expiration of the guaranteed period, my surviving joint annuitant will receive 100% of the original payment amount
  for the remainder of the guaranteed period. Upon expiration of the guaranteed period, my surviving joint annuitant will receive a percentage (that I
  elect on this form) of the original payment amount for his or her lifetime.
- For example, if I elect a joint and 50% survivor annuity with 10 years guaranteed, and my death occurs within 10 years of the first payment date, my surviving annuitant will receive 100% of the fixed payments for the remainder of 10 years, the original guaranteed period, then will receive payments equaling one half of the amount received while we were both living for the remainder of the surviving annuitant's life.
- If my death occurs after the guaranteed period, my surviving joint annuitant will receive a percentage of the original payment amount for his or her lifetime.
- For example, if I elect a joint and 50% survivor annuity with 10 years guaranteed, and my death occurs after 10 years from the first payment date, my
  surviving joint annuitant will receive payments equaling one half of the amount received while we were both living for the remainder of the surviving
  annuitant's life.
- If my joint annuitant dies before me, I will continue to receive 100% of the fixed payments for the remainder of my life. All payments will discontinue
  upon my death.
- I must attach a copy of both annuitants' birth certificates or drivers' licenses.

### Section D: To whom do I want my withdrawal payable and where should it be sent?

- · It is my responsibility to make sure that the Trustee/Custodian/Provider information provided is accurate.
- Service Provider is not responsible for misdirected payments due to incorrect information or address.
- If I elected to have my withdrawal sent to another retirement provider, I must provide the requested information for the receiving Trustee/Custodian/ Provider for my Non-Roth and Roth contribution sources.
- If I have after-tax assets and would like to direct my after-tax contributions to a Rollover payee other than the one listed in this section, I must attach
  a letter of instruction listing the same information that is required in this section and must include the type of payee, my name, social security number,
  signature and date.
- If I would like to direct Roth earnings to a Rollover payee other than the one listed in this section, I must attach a letter of instruction listing the same information that is required in this section and must include the type of payee, my name, social security number, signature and date.

### Section E: How do I want my withdrawal delivered?

- · Certain delivery options are not available on all types of withdrawals.
- Delivery of payment is based on completion of the withdrawal process, which includes receipt of a complete request in good order <u>and</u> additional/ required information from my employer.
- I must select a delivery option from the choices provided. If I do not make any selection, all transactions will be sent by regular mail.
- · Below is a description of each delivery option.

### Check by USPS Regular Mail

- Estimated delivery time is 7-10 business days
- No additional charge
- If the check is payable to me, it will be sent to the address on file unless an address change or alternate address is indicated in the 'Signatures and Consent' section of the form and is properly notarized or witnessed.
- · If the check is payable to another retirement provider, it will be sent to the address indicated in Section D.

### Check by Express Delivery

- Estimated delivery time is 1-2 business days
- · A non-refundable charge of up to \$25.00 will be deducted, in addition to any withdrawal fees, for each transaction.
  - For example, if I elected to make a full withdrawal with a portion payable to me and the remainder rolled over to an eligible plan, and I have Non-Roth, Roth and after-tax money sources, there will be 5 different transactions and I may be charged up to a total of \$125.00 for the Express delivery fees.
- · Not available for Periodic Installment/Annuity Payments
- · Available for delivery, Monday-Friday, with no signature required upon delivery
- If the check is payable to me, it will be sent to the address on file unless an address change or alternate address is indicated in the 'Signatures and Consent' section and is properly notarized or witnessed.
- · If the check is payable to another retirement provider, it will be sent to the address indicated in Section D.
- · If the address is a P.O. Box, the check will be sent by USPS Express and estimated delivery time is 2-3 business days.
- Delivery is not guaranteed to all areas

### Direct Deposit via Automated Clearing House ("ACH")

- · I would elect this option if I want my payment to be electronically deposited into my personal checking or savings account.
- · Estimated delivery time is 2-3 business days
- · A non-refundable charge of up to \$15.00 will be deducted, in addition to any withdrawal fees, for each transaction.
  - For example, if I elected to make a full withdrawal payable to me, and I have both Non-Roth and Roth money sources, there will be 2 different transactions and I may be charged up to a total of \$30.00 for the ACH delivery fees.

Not available for Direct Rollovers

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- · Available for Periodic Installment/Annuity Payments at no charge
- If I have requested a periodic installment payment and my first payment processing date does not allow for the 10 day pre-notification process, I
  understand that my first payment will be sent by check to my address on file.
- The name on my checking/savings account MUST match the name on file with Service Provider.
- For deposit into my checking account, I <u>MUST</u> attach a copy of a preprinted voided check for the receiving account. I may also attach a letter
  on financial institution letterhead, signed by a representative from the receiving institution, which indicates my name, checking account number and
  the ABA routing number.
- For deposit into my savings account, I <u>MUST</u> attach a letter on financial institution letterhead, signed by a representative from the receiving institution, which indicates my name, savings account number and the ABA routing number.
- · An ACH request can not be sent to a prepaid debit card, an IRA, or a business account.
- · Any missing, incomplete, or inaccurate information will delay my withdrawal request.
- ACH credit can only be made into a United States financial institution.
- Any requests received referencing a foreign financial institution or referencing a United States financial institution with a further credit to an account
  associated with a foreign financial institution will be rejected.

### General ACH Information

- I authorize Service Provider to initiate credit entries and, if necessary, debit entries and adjustments for any credit entries in error.
- In addition, I authorize my financial institution, in the form of an electronic funds transfer, to credit and/or debit the same to such account.
- Service Provider will make payment in accordance with the direction I have specified on this Withdrawal Form until such time that I notify Service Provider in writing that I wish to cancel the ACH agreement.
- I must provide notice of cancellation at least 30 days prior to a payment date for the cancellation to be effective with respect to all of my subsequent payments.
- Service Provider reserves the right to terminate the ACH transfers for any reason and will notify me in the event of such termination by sending notice to my last known address on file with Service Provider.
- . It is my obligation to notify Service Provider of any address or other changes affecting electronic fund transfers during my lifetime.
- · I am solely responsible for any consequences and/or liabilities that may arise out of my failure to provide such notification.
- By selecting the ACH method of delivery, I acknowledge that Service Provider is not liable for payments made by Service Provider in accordance with a properly completed Withdrawal Form.
- I am authorizing and directing my financial institution not to hold any overpayments made by Service Provider on my behalf, or on behalf of my
  estate or any current or future joint account holder, if applicable.
- ACH delivery is not available to a foreign financial institution or to a United States financial institution for subsequent transfer to a foreign financial institution.
- · Any requests received containing foreign financial institution instructions will be rejected and require new ACH or check delivery instructions.

### ACH for Periodic Installment Payments Only

- ACH is a form of electronic funds transfer by which Service Provider can transfer my payments directly to my financial institution.
- I should allow at least 15 days from the date Service Provider receives my properly completed Withdrawal Form to begin using ACH for my payments.
- Upon receipt of a properly completed Withdrawal Form, Service Provider will notify my financial institution of my ACH request. This is called the
  pre-notification process.
- · The pre-notification process takes approximately 10 days.
- During the pre-notification process, my financial institution will confirm with Service Provider that the account and routing information I submitted
  is correct and that it will accept the ACH transfer.
- · After this confirmation is received, my payments will be transferred to my financial institution within 2 days of the first payment date.
- If my payments are withdrawn from investments that are subject to time delays upon withdrawal, the deposit to my financial institution may be delayed accordingly.
- In the event of a change to my periodic installment payment, my electronic funds transfer may be subject to delay and a check will be sent to my last known address on file with Service Provider.
- If my financial institution rejects the pre-notification, I will be notified and payments will be mailed to me via check until I submit new ACH instructions.
- As a result, it is important to notify Service Provider in writing of any changes to my mailing address.
- I may submit my new ACH instructions on the Direct Deposit (ACH) form which is available at www.empower-retirement.com/participant or by calling 1-800-338-4015.

### Wire Transfer

- Estimated delivery time is 1-2 business days
- · A non-refundable charge of up to \$40.00 will be deducted, in addition to any withdrawal fees, for each transaction.
- For example, if I elected to make a full withdrawal with a portion payable to me and the remainder rolled over to an eligible plan, and I have Non-Roth, Roth and after-tax money sources, there will be 5 different transactions and I may be charged up to a total of \$200.00 for the Wire transfer delivery fees.
- · Not available for Periodic Installment/Annuity Payments
- · Additional fees may apply at the receiving financial institution.
- I <u>MUST</u> verify the wire transfer information provided with the financial institution receiving these funds. Service Provider is not responsible for inaccurate wire transfer instructions.
- I also <u>MUST</u> attach a letter on financial institution letterhead signed by a representative of the receiving institution. The letter must include the following
  wire transfer information: Bank Name, complete Bank Mailing Address, including City, State and Zip Code, Account Name, Account Number, ABA
  Routing Number and 'For Further Credit to' Name and Account Number.

### Section F: How will my income taxes be withheld?

- Withdrawal withholding will vary depending on the type of withdrawal I am requesting.
- I have received and must read the attached 402(f) Notice of Special Tax Rules on Distributions, which provides additional income tax withholding information
- If I do not have sufficient Federal or State Income Tax withheld from my withdrawal, I will be responsible for payment of estimated tax and/or may
  incur penalties under estimated tax rules.
- If applicable, I have attached IRS Form W-4P and/or my State's Income Tax withholding form to make tax elections when required. In the event these
  forms are required for my withdrawal and not submitted, Service Provider will withhold in accordance with applicable Federal and State regulations.
- If I need and as I see applicable, I will consult with my tax advisor to determine my appropriate tax withholding.

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#### Federal Income Tax Withholding

Generally, twenty percent (20%) mandatory Federal Income Tax withholding will apply to the taxable amount of all withdrawals paid directly to me
unless an exception applies.

#### **Early Withdrawal Penalty**

• I may be subject to an additional ten percent (10%) tax penalty for withdrawals if I am under the age of 59½, unless another exception to the early withdrawal penalty applies.

### Required Minimum Distributions (Age 701/2 or older)

- A ten percent (10%) Federal Income Tax withholding will apply to the taxable amount of my withdrawal, unless I elect to not have Federal Income Tax withheld.
- · If I wish to have additional Federal Income Taxes withheld, I may elect so by entering a percentage or dollar amount on the line provided.

### **Direct Rollovers**

- · Direct rollovers are not subject to Federal Income Tax withholding.
- A rollover of Non-Roth assets to a Roth IRA are subject to Federal Income Tax and will be reported as taxable income to me.
- · I am responsible for paying any income tax due on this withdrawal.

### Periodic Installment Payments

- Twenty percent (20%) mandatory Federal Income Tax withholding will apply to the taxable amount of all amount certain or period certain periodic
  installment payments scheduled to continue for less than ten (10) years.
- If my periodic installment payments are payable over my life expectancy or are scheduled to continue for a period certain of more than ten (10) years, it is suggested that I complete and attach an IRS Form W-4P to this Withdrawal Form.
- If an IRS Form W-4P is not attached, Federal Income Tax withholding will be made as though I am married with three (3) allowances, regardless
  of my marital status indicated in Section A.
- · I may obtain an IRS Form W-4P at http://www.irs.gov.

### **Fixed Annuities**

- · I need to complete and attach an IRS Form W-4P to this Withdrawal Form.
- If an IRS Form W-4P is not attached, Federal Income Tax withholding will be made as though I am married with three (3) allowances, regardless
  of my marital status indicated in Section A.
- I may obtain an IRS Form W-4P at http://www.irs.gov.
- I also need to complete and attach my State's Income Tax withholding form if required by my state.

### Income Tax Withholding Applicable to Payments Delivered Outside the U.S.

• If I am a U.S. citizen or U.S. resident alien and my payment is to be delivered outside the U.S. or its possessions, I may not elect out of Federal Income Tax withholding.

### Income Tax Withholding for a Non-U.S. Person

- If I am a non-resident alien, I must attach IRS Form W-8BEN with an original signature and this must be sent by mail or express delivery.
   Service Provider cannot accept a fax of this form.
- The withholding rate applicable to my payment is thirty percent (30%) unless a reduced rate applies because my country of residence has entered into a tax treaty with the U.S. and the treaty provides for a reduced withholding rate or an exemption from withholding. In order to claim a treaty rate, I must complete the appropriate fields and provide a U.S. Taxpayer Identification Number on Form W-8BEN. I may call 1-800-TAX-FORM (829-3676) to obtain IRS Form W-8BEN. If I need and as I see applicable, I will consult with my tax advisor to determine my appropriate tax withholding.

### State Income Tax Withholding

- If applicable, I will attach my State's Income Tax withholding form to make tax elections when required. In the event these forms are required for my
  withdrawal and not submitted, Service Provider will withhold in accordance with applicable state regulations.
- If I live in the state that mandates State Income Tax withholding, State Income Tax will be withheld. If I wish to have additional State Income Tax withheld, I may elect so by entering a percentage or dollar amount on the line provided.
- Certain states allow an election for no State Income Tax withholding depending on the reason and type of withdrawal I have selected. For these states
  only, State Income Tax will be withheld unless I properly elect otherwise on the form.
- Certain states do not require mandatory withholding but allow to elect State Income Tax withholding depending on the reason and type of withdrawal
  I have selected. If I elect this, State Income Tax will be withheld based on a default rate/rules provided by the state of my residence. I may elect to
  have an additional State Income Tax withheld by entering a percentage or a dollar amount on the line provided.
- For more information and applicable forms or documentation that may be required for my state, refer to the appropriate state tax authority.

### Section G: Signatures and Consent

### My Consent

- My signature and the date of my signature are required.
- I attest to receiving, reading, understanding and agreeing to all provisions of this Withdrawal Form Request, the Participant Withdrawal Guide and the 402(f) Notice of Special Tax Rules on Distributions.

### My Change of Address/Alternate Address Notarization

### Permanent Address Change

- I would check this box if I would like for Service Provider to update the address on file to this new permanent address. If I am requesting a check, I understand that it will be mailed to this address.
- I must notify my employer of my address change.
- · Any changes to my address must be notarized or witnessed by my authorized Plan Administrator.

### Alternate Mailing Address

- I would check this box if I would like Service Provider to mail my withdrawal check to the alternate address provided. This will not update my permanent address. This alternate address will be used for this withdrawal only.
- · Any request for an alternate mailing address must be notarized or witnessed by my authorized Plan Administrator.

### My Spouse's Consent (if applicable)

- If my marital status in Section A is married and my Plan is subject to the spousal consent requirements of ERISA or otherwise requires spousal
  consent, I must have my spouse sign in this section of this Withdrawal Form, and my spouse's signature must be notarized in this section or witnessed
  by my authorized Plan Administrator in the next section.
- My spouse's consent must be obtained no more than 180 days prior to my withdrawal date.

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### My Authorized Plan Administrator Signature

My authorized Plan Administrator signature and completed vesting information are required in order for this Withdrawal Form to be processed.

### For My External TPA Use Only

- My Plan may utilize an External TPA for other Plan services.
- · Signatures are required where applicable.

### Section H: Where should I send this form?

- · Once I have completed this Withdrawal Form, including obtaining all signatures, I must forward it according to the instructions listed in this section.
- If I have elected to fax this Withdrawal Form to Service Provider, I need to allow 2-4 hours for fax receipt before I check on the fax status.

### Required Information

### Important Note

- Although every effort is made to keep the information in this Guide current, it is subject to change without notice. Federal, state, and local tax laws
  may be revised, and new Plan provisions may be adopted by the Plan. For the most up to date version of this Guide, please visit the website at
  www.empower-retirement.com/participant or call Client Service at 1-800-338-4015.
- Access to KeyTalk® or the website may be limited or unavailable during periods of peak demand, market volatility, systems upgrades, maintenance or for other reasons.
- For more information about available investment options, including fees and expenses, I may obtain applicable prospectuses and/or disclosure documents from my registered representative. Read them carefully before investing.

### 402(f) NOTICE OF SPECIAL TAX RULES ON DISTRIBUTIONS

For Payments Not From a Designated Roth Account

### YOUR ROLLOVER OPTIONS

You are receiving this notice because all or a portion of a payment you are receiving from the XYZ Company 401(k) Plan (the "Plan") is eligible to be rolled over to an IRA or an employer plan. This notice is intended to help you decide whether to do such a rollover.

This notice describes the rollover rules that apply to payments from the Plan that are not from a designated Roth account (a type of account with special tax rules in some employer plans). If you also receive a payment from a designated Roth account in the Plan, you will be provided a different notice for that payment, and the Plan administrator or the payor will tell you the amount that is being paid from each account.

Rules that apply to most payments from a plan are described in the "General Information About Rollovers" section. Special rules that only apply in certain circumstances are described in the "Special Rules and Options" section.

### GENERAL INFORMATION ABOUT ROLLOVERS

### How can a rollover affect my taxes?

You will be taxed on a payment from the Plan if you do not roll it over. If you are under age 59½ and do not do a rollover, you will also have to pay a 10% additional income tax on early distributions (unless an exception applies). However, if you do a rollover, you will not have to pay tax until you receive payments later and the 10% additional income tax will not apply if those payments are made after you are age 59½ (or if an exception applies).

### Where may I roll over the payment?

You may roll over the payment to either an IRA (an individual retirement account or individual retirement annuity) or an employer plan (a tax-qualified plan, section 403(b) plan, or governmental section 457(b) plan) that will accept the rollover. The rules of the IRA or employer plan that holds the rollover will determine your investment options, fees, and rights to payment from the IRA or employer plan (for example, no spousal consent rules apply to IRAs and IRAs may not provide loans). Further, the amount rolled over will become subject to the tax rules that apply to the IRA or employer plan.

#### How do I do a rollover?

There are two ways to do a rollover. You can do either a direct rollover or a 60-day rollover.

If you do a direct rollover, the Plan will make the payment directly to your IRA or an employer plan. You should contact the IRA sponsor or the administrator of the employer plan for information on how to do a direct rollover.

If you do not do a direct rollover, you may still do a rollover by making a deposit into an IRA or eligible employer plan that will accept it. You will have 60 days after you receive the payment to make the deposit. If you do not do a direct rollover, the Plan is required to withhold 20% of the payment for federal income taxes (up to the amount of cash and property received other than employer stock). This means that, in order to roll over the entire payment in a 60-day rollover, you must use other funds to make up for the 20% withheld. If you do not roll over the entire amount of the payment, the portion not rolled over will be taxed and will be subject to the 10% additional income tax on early distributions if you are under age 59½ (unless an exception applies).

### How much may I roll over?

If you wish to do a rollover, you may roll over all or part of the amount eligible for rollover. Any payment from the Plan is eligible for rollover, except:

- Certain payments spread over a period of at least 10 years or over your life or life expectancy (or the lives or joint life expectancy of you and your beneficiary)
- Required minimum distributions after age 70½ (or after death)
- · Hardship distributions
- ESOP dividends
- · Corrective distributions of contributions that exceed tax law limitations
- Loans treated as deemed distributions (for example, loans in default due to missed payments before your employment ends)
- Cost of life insurance paid by the Plan
- Payments of certain automatic enrollment contributions requested to be withdrawn within 90 days of the first enrollment.
- Amounts treated as distributed because of a prohibited allocation of S corporation stock under an ESOP (also, there will generally be adverse tax consequences if you roll over a distribution of S corporation stock to an IRA).

The Plan administrator or the payor can tell you what portion of a payment is eligible for rollover.

### If I don't do a rollover, will I have to pay the 10% additional income tax on early distributions?

If you are under age 59½, you will have to pay the 10% additional income tax on early distributions for any payment from the Plan (including amounts withheld for income tax) that you do not roll over, unless one of the exceptions listed below applies. This tax is in addition to the regular income tax on the payment not rolled over.

The 10% additional income tax does not apply to the following payments from the Plan:

- Payments made after you separate from service if you will be at least age 55 in the year of the separation
- Payments that start after you separate from service if paid at least annually in equal or close to equal amounts over your life or life expectancy (or the lives or joint life expectancy of you and your beneficiary)
- Payments from a governmental defined benefit pension plan made after you separate from service if you are a public safety employee and you are at least age 50 in the year of the separation
- · Payments made due to disability
- Payments after your death
- Payments of ESOP dividends
- · Corrective distributions of contributions that exceed tax law limitations
- · Cost of life insurance paid by the Plan
- Payments made directly to the government to satisfy a federal tax levy
- Payments made under a qualified domestic relations order (QDRO)
- Payments up to the amount of your deductible medical expenses
   Certain payments made while you are on active duty if you were a
- member of a reserve component called to duty after September 11, 2001 for more than 179 days

  Payments of certain automatic enrollment contributions requested to

# be withdrawn within 90 days of the first contribution. If I do a rollover to an IRA, will the 10% additional income tax apply to early distributions from the IRA?

If you receive a payment from an IRA when you are under age 59½, you will have to pay the 10% additional income tax on early distributions from the IRA, unless an exception applies. In general, the exceptions to the 10% additional income tax for early distributions from an IRA are the same as the exceptions listed above for early distributions from a plan. However, there are a few differences for payments from an IRA, including:

- There is no exception for payments after separation from service that are made after age 55.
- The exception for qualified domestic relations orders (QDROs) does not apply (although a special rule applies under which, as part of a divorce or separation agreement, a tax-free transfer may be made directly to an IRA of a spouse or former spouse).
- The exception for payments made at least annually in equal or close to equal amounts over a specified period applies without regard to whether you have had a separation from service.
- There are additional exceptions for (1) payments for qualified higher education expenses, (2) payments up to \$10,000 used in a qualified first-time home purchase, and (3) payments for health insurance premiums after you have received unemployment compensation for 12 consecutive weeks (or would have been eligible to receive unemployment compensation but for self-employed status).

### Will I owe State income taxes?

This notice does not describe any State or local income tax rules (including withholding rules).

### SPECIAL RULES AND OPTIONS

### If your payment includes after-tax contributions

After-tax contributions included in a payment are not taxed. If a payment is only part of your benefit, an allocable portion of your after-tax contributions included in the payment, so you cannot take a payment of only after-tax contributions. However, if you have pre-1987 after-tax contributions maintained in a separate account, a special rule may apply to determine whether the after-tax contributions are included in a payment. In addition, special rules apply when you do a rollover, as described below.

You may roll over to an IRA a payment that includes after-tax contributions through either a direct rollover or a 60-day rollover. You must keep track of the aggregate amount of the after-tax contributions in all of your IRAs (in order to determine your taxable income for later payments from the IRAs). If you do a direct rollover of only a portion of the amount paid from the Plan and at the same time the rest paid to you, the portion directly rolled over consists first of the amount that would be taxable if not rolled over. For example, assume you are receiving a distribution of \$12,000, of which \$2,000 is after-

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tax contributions. In this case, if you directly roll over \$10,000 to an IRA that is not a Roth IRA, no amount is taxable because the \$2,000 amount not directly rolled over is treated as being after-tax contributions. If you do a direct rollover of the entire amount paid from the Plan to two or more destinations at the same time, you can choose which destination receives the after-tax contributions.

If you do a 60-day rollover to an IRA of only a portion of the payment made to you, the after-tax contributions are treated as rolled over last. For example, assume you are receiving a distribution of \$12,000, of which \$2,000 is after-tax contributions, and no part of the distribution is directly rolled over. In this case, if you roll over \$10,000 to an IRA that is not a Roth IRA in a 60-day rollover, no amount is taxable because the \$2,000 amount not rolled over is treated as being after-tax contributions.

You may roll over to an employer plan all of a payment that includes after-tax contributions, but only through a direct rollover (and only if the receiving plan separately accounts for after-tax contributions and is not a governmental section 457(b) plan). You can do a 60-day rollover to an employer plan of part of a payment that includes after-tax contributions, but only up to the amount of the payment that would be taxable if not rolled over.

### If you miss the 60-day rollover deadline

Generally, the 60-day rollover deadline cannot be extended. However, the IRS has the limited authority to waive the deadline under certain extraordinary circumstances, such as when external events prevented you from completing the rollover by the 60-day rollover deadline. To apply for a waiver, you must file a private letter ruling request with the IRS. Private letter ruling requests require the payment of a nonrefundable user fee. For more information, see IRS Publication 590-A, Contributions to Individual Retirement Arrangements (IRAs).

### If your payment includes employer stock that you do not roll over

If you do not do a rollover, you can apply a special rule to payments of employer stock (or other employer securities) that are either attributable to after-tax contributions or paid in a lump sum after separation from service (or after age 59½, disability, or the participant's death). Under the special rule, the net unrealized appreciation on the stock will not be taxed when distributed from the Plan and will be taxed at capital gain rates when you sell the stock. Net unrealized appreciation is generally the increase in the value of employer stock after it was acquired by the Plan. If you do a rollover for a payment that includes employer stock (for example, by selling the stock and rolling over the proceeds within 60 days of the payment), the special rule relating to the distributed employer stock will not apply to any subsequent payments from the IRA or employer plan. The Plan administrator can tell you the amount of any net unrealized appreciation.

### If you have an outstanding loan that is being offset

If you have an outstanding loan from the Plan, your Plan benefit may be offset by the amount of the loan, typically when your employment ends. The loan offset amount is treated as a distribution to you at the time of the offset and will be taxed (including the 10% additional income tax on early distributions, unless an exception applies) unless you do a 60-day rollover in the amount of the loan offset to an IRA or employer plan.

### If you were born on or before January 1, 1936

If you were born on or before January 1, 1936 and receive a lump sum distribution that you do not roll over, special rules for calculating the amount of the tax on the payment might apply to you. For more information, see IRS Publication 575, *Pension and Annuity Income*.

### If your payment is from a governmental section 457(b) plan

If the Plan is a governmental section 457(b) plan, the same rules described elsewhere in this notice generally apply, allowing you to roll over the payment to an IRA or an employer plan that accepts rollovers. One difference is that, if you do not do a rollover, you will not have to pay the 10% additional income tax on early distributions from the Plan even if you are under age 59½ (unless the payment is from a separate account holding rollover contributions that were made to the Plan from a tax-qualified plan, a section 403(b) plan, or an IRA). However, if you do a rollover to an IRA or to an employer plan that is not a governmental section 457(b) plan, a later distribution made before age 59½ will be subject to the 10% additional income tax on early distributions (unless an exception applies). Other differences are that you cannot do a rollover if the payment is due to an "unforeseeable emergency" and the special rules under "If your payment includes employer stock that you do not roll over" and "If you were born on or before January 1, 1936" do not apply.

If you are an eligible retired public safety officer and your pension payment is used to pay for health coverage or qualified long-term care insurance

If the Plan is a governmental plan, you retired as a public safety officer, and your retirement was by reason of disability or was after normal retirement age, you can exclude from your taxable income plan payments paid directly as premiums to an accident or health plan (or a qualified long-term care insurance contract) that your employer maintains for you, your spouse, or your dependents, up to a maximum of \$3,000 annually. For this purpose, a public safety officer is a law enforcement officer, firefighter, chaplain, or member of a rescue squad or ambulance crew.

### If you roll over your payment to a Roth IRA

If you roll over a payment from the Plan to a Roth IRA, a special rule applies under which the amount of the payment rolled over (reduced by any after-tax amounts) will be taxed. However, the 10% additional income tax on early distributions will not apply (unless you take the amount rolled over out of the Roth IRA within 5 years, counting from January 1 of the year of the rollover).

If you roll over the payment to a Roth IRA, later payments from the Roth IRA that are qualified distributions will not be taxed (including earnings after the rollover). A qualified distribution from a Roth IRA is a payment made after you are age 59½ (or after your death or disability, or as a qualified first-time homebuyer distribution of up to \$10,000) and after you have had a Roth IRA for at least 5 years. In applying this 5-year rule, you count from January 1 of the year for which your first contribution was made to a Roth IRA. Payments from the Roth IRA that are not qualified distributions will be taxed to the extent of earnings after the rollover, including the 10% additional income tax on early distributions (unless an exception applies). You do not have to take required minimum distributions from a Roth IRA during your lifetime. For more information, see IRS Publication 590-A, Contributions to Individual Retirement Arrangements (IRAs) and IRS Publication 590-B, Distributions from Individual Retirement Arrangements (IRAs).

### If you do a rollover to a designated Roth account in the Plan

You cannot roll over a distribution to a designated Roth account in another employer's plan. However, you can roll the distribution over into a designated Roth account in the distributing Plan. If you roll over a payment from the Plan to a designated Roth account in the Plan, the amount of the payment rolled over (reduced by any after-tax amounts directly rolled over) will be taxed. However, the 10% additional tax on early distributions will not apply (unless you take the amount rolled over out of the designated Roth account within the 5-year period that begins on January 1 of the year of the rollover).

If you roll over the payment to a designated Roth account in the Plan, later payments from the designated Roth account that are qualified distributions will not be taxed (including earnings after the rollover). A qualified distribution from a designated Roth account is a payment made both after you are age 591/2 (or after your death or disability) and after you have had a designated Roth account in the Plan for at least 5 years. In applying this 5-year rule you count from January 1 of the year your first contribution was made to the designated Roth account. However, if you made a direct rollover to a designated Roth account in the Plan from a designated Roth account in a plan of another employer, the 5-year period begins on January 1 of the year you made the first contribution to the designated Roth account in the Plan or, if earlier, to the designated Roth account in the plan of the other employer. Payments from the designated Roth account that are not qualified distributions will be taxed to the extent of earnings after the rollover, including the 10% additional income tax on early distributions (unless an exceptions applies).

### If you are not a plan participant

Payments after death of the participant. If you receive a distribution after the participant's death that you do not roll over, the distribution will generally be taxed in the same manner described elsewhere in this notice. However, the 10% additional income tax on early distributions and the special rules for public safety officers do not apply, and the special rule described under the section "If you were born on or before January 1, 1936" applies only if the participant was born on or before January 1, 1936.

If you are a surviving spouse. If you receive a payment from the Plan as the surviving spouse of a deceased participant, you have the same rollover options that the participant would have had, as described elsewhere in this notice. In addition, if you choose to do a rollover to an IRA, you may treat the IRA as your own or as an inherited IRA. An IRA you treat as your own is treated like any other IRA of yours, so that payments made to you before you are age 59½ will be subject to the 10% additional income tax on early distributions (unless an exception applies) and required minimum distributions from your

IRA do not have to start until after you are age 70½. If you treat the IRA as an inherited IRA, payments from the IRA will not be subject to the 10% additional income tax on early distributions. However, if the participant had started taking required minimum distributions, you will have to receive required minimum distributions from the inherited IRA. If the participant had not started taking required minimum distributions from the Plan, you will not have to start receiving required minimum distributions from the inherited IRA until the year the participant would have been age 70½.

If you are a surviving beneficiary other than a spouse. If you receive a payment from the Plan because of the participant's death and you are a designated beneficiary other than a surviving spouse, the only rollover option you have is to do a direct rollover to an inherited IRA. Payments from the inherited IRA will not be subject to the 10% additional income tax on early distributions. You will have to receive required minimum distributions from the inherited IRA.

Payments under a qualified domestic relations order. If you are the spouse or former spouse of the participant who receives a payment from the Plan under a qualified domestic relations order (QDRO), you generally have the same options the participant would have (for example, you may roll over the payment to your own IRA or an eligible employer plan that will accept it). Payments under the QDRO will not be subject to the 10% additional income tax on early distributions.

### If you are a nonresident alien

If you are a nonresident alien and you do not do a direct rollover to a U.S. IRA or U.S. employer plan, instead of withholding 20%, the Plan is generally required to withhold 30% of the payment for federal income taxes. If the amount withheld exceeds the amount of tax you owe (as may happen if you do a 60-day rollover), you may request an income tax refund by filing Form 1040NR and attaching your Form 1042-S. See Form W-8BEN for claiming that you are entitled to a reduced rate of withholding under an income tax treaty. For more information, see also IRS Publication 519, U.S. Tax Guide for Aliens, and IRS Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities.

#### Other special rules

If a payment is one in a series of payments for less than 10 years, your choice whether to make a direct rollover will apply to all later payments in the series (unless you make a different choice for later payments). If your payments for the year are less than \$200 (not including payments from a designated Roth account in the Plan), the Plan is not required to allow you to do a direct rollover and is not required to withhold for federal income taxes. However, you may do a 60-day rollover. Unless you elect otherwise, a mandatory cash-out of more than \$1,000 (not including payments from a designated Roth account in the Plan) will be directly rolled over to an IRA chosen by the Plan administrator or the payor. A mandatory cash-out is a payment from a plan to a participant made before age 62 (or normal retirement age, if later) and without consent, where the participant's benefit does not exceed \$5,000 (not including any amounts held under the plan as a result of a prior rollover made to the plan).

You may have special rollover rights if you recently served in the U.S. Armed Forces. For more information, see IRS Publication 3, *Armed Forces' Tax Guide*.

### Postponement of Distribution Notice

Generally, if your vested benefit exceeds \$5,000.00, you have the right to defer distribution of your vested account balance from the Plan. If you elect to defer your distribution, the Plan will not make a distribution to you without your consent until required by the terms of the Plan or by law if you elect to defer your distribution, your vested account balance will continue to experience investment gains, losses and Plan expenses. As a result, the value of your vested account balance ultimately distributed to you could be more or less than the value of your current vested account balance. In determining the economic consequences of postponing your distribution, you should compare the administration cost and investment options (including fees) applicable to your vested account balance in the Plan if you postpone your distribution to the costs and options you may obtain with investment options outside the plan.

Upon distribution of your vested account balance from the Plan, you will be taxed (except to the extent your vested account balance consists of after-tax contributions or qualified amounts held in a ROTH money source) on your vested account balance at the time of the distribution if you do not rollover your balance. As explained in greater detail in the 402(f) Notice of Special Tax Rules on Distributions, you can roll over your distribution directly or you may receive your distribution and roll it over within 60 days to avoid current

taxation and to continue to have the opportunity to accumulate tax-deferred earnings. There are many complex rules relating to rollovers, and you should read the 402(f) Notice of Special Tax Rules on Distributions carefully before deciding whether a rollover is desirable in your circumstances. You should also note that a 10% penalty tax may apply to distributions made before you reach age 59½, unless another exception applies.

If you defer your distribution of your vested account balance, you may invest in the investment options available to active employees. If you do not defer distribution of your vested account balance, the currently available investment options in the Plan may not be generally available on similar terms outside the Plan. Fees and expenses (including administrative or investment related fees) outside the Plan may be different from fees and expenses that apply to your vested account balance in the Plan. For more information about fees, expenses, and currently available Plan investment options, including investment related fees, refer to the prospectuses and/or disclosure documents regarding Plan investments and fees available from your Plan administrator and/or Plan service representative.

When considering whether to defer your distribution, carefully review the Plan Document and/or Plan's Summary Plan Description, including the sections on timing of distributions and available distributions.

#### FOR MORE INFORMATION

You may wish to consult with the Plan administrator or payor, or a professional tax advisor, before taking a payment from the Plan. Also, you can find more detailed information on the federal tax treatment of payments from employer plans in: IRS Publication 575, Pension and Annuity Income; IRS Publication 590-A, Contributions to Individual Retirement Arrangement (IRAs); IRS Publication 590-B, Distributions from Individual Retirement Arrangements (IRAs); and IRS Publication 571, Tax-Sheltered Annuity Plans (403(b) Plans). These publications are available from a local IRS office, on the web at www.irs.gov, or by calling 1-800-TAX-FORM.

### 402(f) NOTICE OF SPECIAL TAX RULES ON DISTRIBUTIONS

For Payments From a Designated Roth Account

### YOUR ROLLOVER OPTIONS

You are receiving this notice because all or a portion of a payment you are receiving from the XYZ Company 401(k) Plan (the "Plan") is eligible to be rolled over to a Roth IRA or designated Roth account in an employer plan. This notice is intended to help you decide whether to do a rollover.

This notice describes the rollover rules that apply to payments from the Plan that are from a designated Roth account. If you also receive a payment from the Plan that is not from a designated Roth account, you will be provided a different notice for that payment, and the Plan administrator or the payor will tell you the amount that is being paid from each account.

Rules that apply to most payments from a designated Roth account are described in the "General Information About Rollovers" section. Special rules that only apply in certain circumstances are described in the "Special Rules and Options" section.

### **GENERAL INFORMATION ABOUT ROLLOVERS**

### How can a rollover affect my taxes?

After-tax contributions included in a payment from a designated Roth account are not taxed, but earnings might be taxed. The tax treatment of earnings included in the payment depends on whether the payment is a qualified distribution. If a payment is only part of your designated Roth account, the payment will include an allocable portion of the earnings in your designated Roth account.

If the payment from the Plan is not a qualified distribution and you do not do a rollover to a Roth IRA or a designated Roth account in an employer plan, you will be taxed on the earnings in the payment. If you are under age 59½, a 10% additional income tax on early distributions will also apply to the earnings (unless an exception applies). However, if you do a rollover, you will not have to pay taxes currently on the earnings and you will not have to pay taxes later on payments that are qualified distributions.

If the payment from the Plan is a qualified distribution, you will not be taxed on any part of the payment even if you do not do a rollover. If you do a rollover, you will not be taxed on the amount you roll over and any earnings on the amount you roll over will not be taxed if paid later in a qualified distribution.

A qualified distribution from a designated Roth account in the Plan is a payment made after you are age 59½ (or after your death or disability) and after you have had a designated Roth account in the Plan for at least 5 years. In applying the 5-year rule, you count from January 1 of the year your first

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contribution was made to the designated Roth account. However, if you did a direct rollover to a designated Roth account in the Plan from a designated Roth account in another employer plan, your participation will count from January 1 of the year your first contribution was made to the designated Roth account in the Plan or, if earlier, to the designated Roth account in the other employer plan.

### Where may I roll over the payment?

You may roll over the payment to either a Roth IRA (a Roth individual retirement account or Roth individual retirement annuity) or a designated Roth account in an employer plan (a tax-qualified plan or section 403(b) plan) that will accept the rollover. The rules of the Roth IRA or employer plan that holds the rollover will determine your investment options, fees, and rights to payment from the Roth IRA or employer plan (for example, no spousal consent rules apply to Roth IRAs and Roth IRAs may not provide loans). Further, the amount rolled over will become subject to the tax rules that apply to the Roth IRA or the designated Roth account in the employer plan. In general, these tax rules are similar to those described elsewhere in this notice, but differences include:

- If you do a rollover to a Roth IRA, all of your Roth IRAs will be considered for purposes of determining whether you have satisfied the 5-year rule (counting from January 1 of the year for which your first contribution was made to any of your Roth IRAs).
- If you do a rollover to a Roth IRA, you will not be required to take a
  distribution from the Roth IRA during your lifetime and you must keep
  track of the aggregate amount of the after-tax contributions in all of
  your Roth IRAs (in order to determine your taxable income for later
  Roth IRA payments that are not qualified distributions).
- Eligible rollover distributions from a Roth IRA can only be rolled over to another Roth IRA.

#### How do I do a rollover?

There are two ways to do a rollover. You can either do a direct rollover or a 60-day rollover.

If you do a direct rollover, the Plan will make the payment directly to your Roth IRA or designated Roth account in an employer plan. You should contact the Roth IRA sponsor or the administrator of the employer plan for information on how to do a direct rollover.

If you do not do a direct rollover, you may still do a rollover by making a deposit within 60 days into a Roth IRA, whether the payment is a qualified or nonqualified distribution. In addition, you can do a rollover by making a deposit within 60 days into a designated Roth account in an employer plan if the payment is a nonqualified distribution and the rollover does not exceed the amount of the earnings in the payment. You cannot do a 60-day rollover to an employer plan of any part of a qualified distribution. If you receive a distribution that is a nonqualified distribution and you do not roll over an amount at least equal to the earnings allocable to the distribution, you will be taxed on the amount of those earnings not rolled over, including the 10% additional income tax on early distributions if you are under age 59½ (unless an exception applies).

If you do a direct rollover of only a portion of the amount paid from the Plan and a portion is paid to you, at the same time, the portion directly rolled over consists first of earnings.

If you do not do a direct rollover and the payment is not a qualified distribution, the Plan is required to withhold 20% of the earnings for federal income taxes (up to the amount of cash and property received other than employer stock). This means that, in order to roll over the entire payment in a 60-day rollover to a Roth IRA, you must use other funds to make up for the 20% withheld.

### How much may I roll over?

If you wish to do a rollover, you may roll over all or part of the amount eligible for rollover. Any payment from the Plan is eligible for rollover, except:

- Certain payments spread over a period of at least 10 years or over your life or life expectancy (or the lives or joint life expectancy of you and your beneficiary)
- Required minimum distributions after age 70½ (or after death)
- Hardship distributions
- ESOP dividends
- Corrective distributions of contributions that exceed tax law limitations
- Loans treated as deemed distributions (for example, loans in default due to missed payments before your employment ends)
- Cost of life insurance paid by the Plan
- Payments of certain automatic enrollment contributions requested to be withdrawn within 90 days of the first contribution

Amounts treated as distributed because of a prohibited allocation of S
corporation stock under an ESOP (also, there will generally be adverse
tax consequences if S corporation stock is held by an IRA).

The Plan administrator or the payor can tell you what portion of a payment is eligible for rollover.

### If I don't do a rollover, will I have to pay the 10% additional income tax on early distributions?

If a payment is not a qualified distribution and you are under age 59½, you will have to pay the 10% additional income tax on early distributions with respect to the earnings allocated to the payment that you do not roll over (including amounts withheld for income tax), unless one of the exceptions listed below applies. This tax is in addition to the regular income tax on the earnings not rolled over.

The 10% additional income tax does not apply to the following payments from the Plan:

- Payments made after you separate from service if you will be at least age 55 in the year of the separation
- Payments that start after you separate from service if paid at least annually in equal or close to equal amounts over your life or life expectancy (or the lives or joint life expectancy of you and your beneficiary)
- · Payments made due to disability
- · Payments after your death
- · Payments of ESOP dividends
- · Corrective distributions of contributions that exceed tax law limitations
- Cost of life insurance paid by the Plan
- Payments made directly to the government to satisfy a federal tax levy
- Payments made under a qualified domestic relations order (QDRO)
- Payments up to the amount of your deductible medical expenses
- Certain payments made while you are on active duty if you were a member of a reserve component called to duty after September 11, 2001 for more than 179 days
- Payments of certain automatic enrollment contributions requested to be withdrawn within 90 days of the first contribution.

### If I do a rollover to a Roth IRA, will the 10% additional income tax apply to early distributions from the IRA?

If you receive a payment from a Roth IRA when you are under age 59½, you will have to pay the 10% additional income tax on early distributions on the earnings paid from the Roth IRA, unless an exception applies or the payment is a qualified distribution. In general, the exceptions to the 10% additional income tax for early distributions from a Roth IRA listed above, there are a few differences for payments from a Roth IRA, including:

- There is no special exception for payments after separation from service.
- The exception for qualified domestic relations orders (QDROs) does not apply (although a special rule applies under which, as part of a divorce or separation agreement, a tax-free transfer may be made directly to a Roth IRA of a spouse or former spouse).
- The exception for payments made at least annually in equal or close to equal amounts over a specified period applies without regard to whether you have had a separation from service.
- There are additional exceptions for (1) payments for qualified higher education expenses, (2) payments up to \$10,000 used in a qualified first-time home purchase, and (3) payments for health insurance premiums after you have received unemployment compensation for 12 consecutive weeks (or would have been eligible to receive unemployment compensation but for self-employed status).

### Will I owe State income taxes?

This notice does not describe any State or local income tax rules (including withholding rules).

### SPECIAL RULES AND OPTIONS

### If you miss the 60-day rollover deadline

Generally, the 60-day rollover deadline cannot be extended. However, the IRS has the limited authority to waive the deadline under certain extraordinary circumstances, such as when external events prevented you from completing the rollover by the 60-day rollover deadline. To apply for a waiver, you must file a private letter ruling request with the IRS. Private letter ruling requests require the payment of a nonrefundable user fee. For more information, see IRS Publication 590-A, *Individual Retirement Arrangements (IRAs)*.

### If your payment includes employer stock that you do not roll over

If you receive a payment that is not a qualified distribution and you do not roll it over, you can apply a special rule to payments of employer stock (or other employer securities) that are paid in a lump sum after separation from service (or after age 59½, disability, or the participant's death). Under the special rule, the net unrealized appreciation on the stock included in the earnings in the payment will not be taxed when distributed to you from the Plan and will be taxed at capital gain rates when you sell the stock. If you do a rollover to a Roth IRA for a nonqualified distribution that includes employer stock (for example, by selling the stock and rolling over the proceeds within 60 days of the distribution), you will not have any taxable income and the special rule relating to the distributed employer stock will not apply to any subsequent payments from the Roth IRA or employer plan. Net unrealized appreciation is generally the increase in the value of the employer stock after it was acquired by the Plan. The Plan administrator can tell you the amount of any net unrealized appreciation.

If you receive a payment that is a qualified distribution that includes employer stock and you do not roll it over, your basis in the stock (used to determine gain or loss when you later sell the stock) will equal the fair market value of the stock at the time of the payment from the Plan.

### If you have an outstanding loan that is being offset

If you have an outstanding loan from the Plan, your Plan benefit may be offset by the amount of the loan, typically when your employment ends. The loan offset amount is treated as a distribution to you at the time of the offset and, if the distribution is a nonqualified distribution, the earnings in the loan offset will be taxed (including the 10% additional income tax on early distributions, unless an exception applies) unless you do a 60-day rollover in the amount of the earnings in the loan offset to a Roth IRA or designated Roth account in an employer plan.

### If you receive a nonqualified distribution and you were born on or before January 1, 1936

If you were born on or before January 1, 1936, and receive a lump sum distribution that is not a qualified distribution and that you do not roll over, special rules for calculating the amount of the tax on the earnings in the payment might apply to you. For more information, see IRS Publication 575, Pension and Annuity Income.

# If you receive a nonqualified distribution, are an eligible retired public safety officer, and your pension payment is used to pay for health coverage or qualified long-term care insurance

If the Plan is a governmental plan, you retired as a public safety officer, and your retirement was by reason of disability or was after normal retirement age, you can exclude from your taxable income nonqualified distributions paid directly as premiums to an accident or health plan (or a qualified long-term care insurance contract) that your employer maintains for you, your spouse, or your dependents, up to a maximum of \$3,000 annually. For this purpose, a public safety officer is a law enforcement officer, firefighter, chaplain, or member of a rescue squad or ambulance crew.

### If you are not a plan participant

Payments after death of the participant. If you receive a distribution after the participant's death that you do not roll over, the distribution will generally be taxed in the same manner described elsewhere in this notice. However, whether the payment is a qualified distribution generally depends on when the participant first made a contribution to the designated Roth account in the Plan. Also, the 10% additional income tax on early distributions and the special rules for public safety officers do not apply, and the special rule described under the section "If you receive a nonqualified distribution and you were born on or before January 1, 1936" applies only if the participant was born on or before January 1, 1936.

If you are a surviving spouse. If you receive a payment from the Plan as the surviving spouse of a deceased participant, you have the same rollover options that the participant would have had, as described elsewhere in this notice. In addition, if you choose to do a rollover to a Roth IRA, you may treat the Roth IRA as your own or as an inherited Roth IRA.

A Roth IRA you treat as your own is treated like any other Roth IRA of yours, so that you will not have to receive any required minimum distributions during your lifetime and earnings paid to you in a nonqualified distribution before you are age 59½ will be subject to the 10% additional income tax on early distributions (unless an exception applies)

If you treat the Roth IRA as an inherited Roth IRA, payments from the Roth IRA will not be subject to the 10% additional income tax on early distributions. An inherited Roth IRA is subject to required minimum

distributions. If the participant had started taking required minimum distributions from the Plan, you will have to receive required minimum distributions from the inherited Roth IRA. If the participant had not started taking required minimum distributions, you will not have to start receiving required minimum distributions from the inherited Roth IRA until the year the participant would have been age 70½.

If you are a surviving beneficiary other than a spouse. If you receive a payment from the Plan because of the participant's death and you are a designated beneficiary other than a surviving spouse, the only rollover option you have is to do a direct rollover to an inherited Roth IRA. Payments from the inherited Roth IRA, even if made in a nonqualified distribution, will not be subject to the 10% additional income tax on early distributions. You will have to receive required minimum distributions from the inherited Roth IRA.

Payments under a qualified domestic relations order. If you are the spouse or a former spouse of the participant who receives a payment from the Plan under a qualified domestic relations order (QDRO), you generally have the same options the participant would have (for example, you may roll over the payment as described in this notice).

### If you are a nonresident alien

If you are a nonresident alien and you do not do a direct rollover to a U.S. IRA or U.S. employer plan, instead of withholding 20%, the Plan is generally required to withhold 30% of the payment for federal income taxes. If the amount withheld exceeds the amount of tax you owe (as may happen if you do a 60-day rollover), you may request an income tax refund by filing Form 1040NR and attaching your Form 1042-S. See Form W-8BEN for claiming that you are entitled to a reduced rate of withholding under an income tax treaty. For more information, see also IRS Publication 519, U.S. Tax Guide for Aliens, and IRS Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities.

### Other special rules

If a payment is one in a series of payments for less than 10 years, your choice whether to make a direct rollover will apply to all later payments in the series (unless you make a different choice for later payments).

If your payments for the year (only including payments from the designated Roth account in the Plan) are less than \$200, the Plan is not required to allow you to do a direct rollover and is not required to withhold for federal income taxes. However, you can do a 60-day rollover.

Unless you elect otherwise, a mandatory cash-out from the designated Roth account in the Plan of more than \$1,000 will be directly rolled over to a Roth IRA chosen by the Plan administrator or the payor. A mandatory cash-out is a payment from a plan to a participant made before age 62 (or normal retirement age, if later) and without consent, where the participant's benefit does not exceed \$5,000 (not including any amounts held under the plan as a result of a prior rollover made to the plan).

You may have special rollover rights if you recently served in the U.S. Armed Forces. For more information, see IRS Publication 3, *Armed Forces' Tax Guide*.

### **Postponement of Distribution Notice**

Generally, if your vested benefit exceeds \$5,000.00, you have the right to defer distribution of your vested account balance from the Plan. If you elect to defer your distribution, the Plan will not make a distribution to you without your consent until required by the terms of the Plan or by law. If you elect to defer your distribution, your vested account balance will continue to experience investment gains, losses and Plan expenses. As a result, the value of your vested account balance ultimately distributed to you could be more or less than the value of your current vested account balance. In determining the economic consequences of postponing your distribution, you should compare the administration cost and investment options (including fees) applicable to your vested account balance in the Plan if you postpone your distribution to the costs and options you may obtain with investment options outside the plan.

Upon distribution of your vested account balance from the Plan, you will be taxed (except to the extent your vested account balance consists of after-tax contributions or qualified amounts held in a ROTH money source) on your vested account balance at the time of the distribution if you do not rollover your balance. As explained in greater detail in the 402(f) Notice of Special Tax Rules on Distributions, you can roll over your distribution directly or you may receive your distribution and roll it over within 60 days to avoid current taxation and to continue to have the opportunity to accumulate tax-deferred earnings. There are many complex rules relating to rollovers, and you should read the 402(f) Notice of Special Tax Rules on Distributions carefully before deciding whether a rollover is desirable in your circumstances. You

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should also note that a 10% penalty tax may apply to distributions made before you reach age  $59\frac{1}{2}$ , unless another exception applies.

If you defer your distribution of your vested account balance, you may invest in the investment options available to active employees. If you do not defer distribution of your vested account balance, the currently available investment options in the Plan may not be generally available on similar terms outside the Plan. Fees and expenses (including administrative or investment related fees) outside the Plan may be different from fees and expenses that apply to your vested account balance in the Plan. For more information about fees, expenses, and currently available Plan investment options, including investment related fees, refer to the prospectuses and/or disclosure documents regarding Plan investments and fees available from your Plan administrator and/or Plan service representative.

When considering whether to defer your distribution, carefully review the Plan Document and/or Plan's Summary Plan Description, including the sections on timing of distributions and available distributions.

### FOR MORE INFORMATION

You may wish to consult with the Plan administrator or payor, or a professional tax advisor, before taking a payment from the Plan. Also, you can find more detailed information on the federal tax treatment of payments from employer plans in: IRS Publication 575, Pension and Annuity Income; IRS Publication 590-A, Contributions to Individual Retirement Arrangements (IRAs); IRS Publication 590-B, Distributions from Individual Retirement Arrangements (IRAs); and IRS Publication 571, Tax-Sheltered Annuity Plans (403(b) Plans). These publications are available from a local IRS office, on the web at www.irs.gov, or by calling 1-800-TAX-FORM.

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# Personal Information Change Request 401(k) Plan

Use black or blue ink when completing this form. Only participants who have terminated employment with this employer may use this form. If I am still employed, I need to contact my Employer to make changes to my account. For questions regarding this form, visit the Web site at www.empower-retirement.com/participant or contact Service Provider at 1-800-338-4015.

Z Company 401(k) Plan	932777-01						
Participant Information (Provide Name, Soci	cial Security Number and Date of Birth as it currently appears on the account)						
Account extension identifies funds transferred to a beneficiary due to death, alternate payee due to divorce or a participant with multiple accounts.	Account Extension Social Security Number (Must provide all 9 digits)						
Last Name	First Name M.I. Date of Birth						
I have a retirement savings account with a pre-							
call me at phone #	ment accounts into my account with Empower Retirement.* □ Yes, I would like a representative toto review my options and assist me with the process. The best time to call is to O.A.M. to 6:00 P.M. MST). *Rollovers are subject to my Plan's provisions.						
Name Change (Attach a copy of birth certifica	te, divorce decree, marriage certificate, military ID, passport or court order)						
Last Name	First Name M.I.						
Address and/or Contact Information Ch	nange						
Street Address City/State/Zip Code							
( )							
Daytime Phone Number  ( ) Alternate Ph	one Number Email Address						
Personal Information Change							
Date of Birth / / (Attach a copy of Birth Certificate)							
Change of Status:   Married   Unmarried	ed						
Social Security Number Change (If I am still employed, I must obtain approval from my Employer)							
	(Attach a signed copy of Social Security Card) tions will not change as a result of this correction.						
Signatures and Consent							
Participant Consent							
I affirm that the information I have provided on Any person who presents a false or fr	this form is true and correct. caudulent claim is subject to criminal and civil penalties.						
Participant Signature	Date (Required)						
Authorized Plan Administrator Signatur	TE (Required for Social Security Number changes only)						
I certify and accept that the information provide	ed by the participant on this form is correct.						
Authorized	Date (Required)						

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 932777-01
 CHANGE
 GU19 / GP19 / 356048579<br/>Page 1 of 2

	Last Name	First Name		M.1.	Social Securit	y Number	932777-01 Number	
D	Mailing Instructions							1
	After all signatures have I	been obtained, th	is form can be s	ent by				Ī
	Fax to: 1-866-633-5212	OR	Regular Mail Empower Ret PO Box 17376 Denver, CO 8	irement 64	OR	Express Mail Empower Ret 8515 E. Orch Greenwood V	tirement	

Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers.

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 932777-01
 CHANGE
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### Beneficiary Designation 401(k) Plan

ΧY	Z Company 401(k) Plan				932777		
For	r My Information						
	For questions regarding this form, visit the Web Use black or blue ink when completing this form		retirement.com/part	icipant or cont	act Service Provider at 1-800-338-4015.		
Α	Participant Information						
	Account extension, if applicable, identifies funds transferred to a beneficiary due to participant's death, alternate payee due to divorce or a participant with multiple accounts.	Account Extension	Social Sec	curity Number	(Must provide all 9 digits)		
	Last Name	Fir	st Name	M.I.	Date of Birth		
	Email Address				Daytime Phone Number		
	Division/Employer/Payroll Center  Married Unmarried				Alternate Phone Number		
В	Beneficiary Designation						
	Primary Beneficiary Designation (Attack	h an additional sheet to	name additional bene	eficiaries.)			
	If I am married, my Plan requires my spouse to my beneficiary designation.	to be named as prima	ary beneficiary for 1	00% of my acc	count balance, or my spouse must cons		
	% of Account Balance Primary Beneficiar	y Name Re	elationship	Social Securit	y Number		
	% of Account Balance Primary Beneficiar	y Name Re	elationship	Social Securit	y Number		
	% of Account Balance Primary Beneficiar	y Name Re	elationship	Social Securit	y Number		
	Contingent Beneficiary Designation						
	%						
	% of Account Balance Contingent Benefic	iary Name Re	elationship	Social Securit	y Number		
	% of Account Balance Contingent Benefic	iary Name Re	elationship	Social Securit	y Number		
	% of Account Balance Contingent Benefic	iary Name Re	elationship	Social Securit	y Number		
С	Signatures and Consent						
	Participant Consent for Beneficiary D	esignation					
	I have completed, understand and agree to all pages of this Beneficiary Designation form. Subject to and in accordance with the terms of the Plan, I am making the above beneficiary designations for my vested account in the event of my death. If I have more than one primary beneficiary, the account will be divided as specified. If a primary beneficiary predeceases me, his or her benefit will be allocated to the surviving primary beneficiaries. Contingent beneficiaries will receive a benefit only if there is no surviving primary beneficiary, as specified. If a contingent beneficiary predeceases me, his or her benefit will be allocated to the surviving contingent beneficiaries. If I fail to designate beneficiaries, amounts will be paid pursuant to the terms of the Plan or applicable law. This designation is effective upon execution and delivery to Service Provider. If any information is missing, additional information may be required prior to recording my designation.  This designation supersedes all prior designations. Beneficiaries will share equally if percentages are not provided and any amounts unpaid upon death will be divided equally. <b>Primary and contingent beneficiaries must separately total 100% in whole percentages.</b>						
	If I currently have Joint Covered Persons ele						
	be updated.  I understand that the Service Provider is re Department of the Treasury ("OFAC"). As a re designated by OFAC as a specially designar www.treasury.gov/about/organizational-struct	esult, the Service Provi ted national or blocked	der cannot conduct l I person. For more i	business with p information, plo	persons in a blocked country or any pers		
	Important Notice: In accordance with ERISA				ary beneficiary other than my spouse of		

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	Last Name	First Name	M.I.	Social Spou	rity Number	932777-01 Number			
		T HOLITAGING	IVI.I.	OUGAI GEOL	III IIIIII	Hambel			
С	Signatures and Consent								
	Participant Consent for Bene	ficiary Designation							
	Any person who presents a	false or fraudulent claim	is subject to	criminal and	civil penalties.				
	Participant Signature				Date (Requ	uired)			
	Spousal Consent for Benefic	iary Designation							
	I, (name of spouse) primary beneficiary designation ab 100% of his or her vested account consent is irrevocable unless my balance.	t balance under the Plan and th	at my spouse's	election is not	valid unless I conse	ent to it. I understand that my			
	Spouse's Signature	_			Date (Requ	uired)			
	For Residents of all states (exce	pt California), please have you	r notary comple	ete the section b	pelow.				
	Notice to California Notaries using the California Affidavit and Jurat Form the following items must be completed by the notary on the state notary form: the title of the form, the plan name, the plan number, the document date, the participant's name and participant spouse's name. The notary forms not containing this information will be rejected and it will delay this request.								
	My signature must be notarized by on which my signature is notarized		y my spouse's F	Plan Administrat	or. The date I sign t	his form must match the date			
	Statement of Notary	NOTE: Notary seal must be v	risible.						
		The consent to this request wa	is subscribed ar	nd sworn (or affi	îrmed)				
	State of)	to before me on this	day of	, year	, by	SEAL			
	)ss.	(name of spouse)							
	County of)	proved to me on the basis of so who appeared before me, who his/her free and voluntary act.							
	Notary Public				My commission	n expires//			
	Plan Administrator Witnessing Spousal Consent								
	If Spousal Consent notarization is	not obtained, I certify that the co	onsent was sign	ed by the spou	se of the participant	in my presence.			
	Plan Administrator Signa	ture			Date (Requ	uired)			
D	Mailing Instructions								
	After all signatures have been o	btained, this form can be sen	t by						
	Fax to: OR 1-866-633-5212			OR	Express Mail to Empower Retire 8515 E. Orchard Greenwood Villa	ment I Road			

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### Direct Deposit (ACH) 401(k) Plan

XYZ C	Company 401(k) Plan 932777-01			
	would I use this form?			
Addition	I am requesting to have Direct Deposit (ACH) information established on my Automated Minimum Distributions, Periodic Payments, ixed Annuity Payments.  onal Information  questions regarding this form, visit the website at www.empower-retirement.com/participant or contact Service Provider at 1-800-338-4015.  black or blue ink when completing this form.			
A Pa	articipant Information			
a	cocount extension identifies funds transferred to beneficiary due to death, alternate payee due o divorce or a participant with multiple accounts.  Account Extension Social Security Number (Must provide all 9 digits)			
La	ast Name First Name M.I. Daytime Phone Number			
Er	mail Address Alternate Phone Number			
B Fi	inancial Institution Information (A business account or an IRA may not be designated.)			
Au fin wi	representative from the receiving institution which includes my name, checking account number and ABA routing number.  - Attach a letter on financial institution letterhead signed by a representative from the receiving institution which includes my name, savings account number and ABA routing number.  utomated Clearing House (ACH) credit can only be made into a United States financial institution. Any requests received referencing a foreign nancial institution or referencing a United States financial institution with a further credit to an account associated with a foreign financial institution ill be rejected. If your payment start date does not allow for the 10 day pre-notification process, your first payment will be sent by check to your diddress of record.			
C Pa	articipant Consent			
By fin of is of	Allow at least 15 days from the date Service Provider receives a properly completed Direct Deposit form to begin using ACH for your pay By requesting my distribution via ACH deposit, I certify, represent and warrant that the account requested for an ACH deposit is establist financial institution or a branch of a financial institution located within the United States and there are no standing orders to forward any of the ACH deposit to an account that exists at a financial institution or a branch of a financial institution in another country. I understant is my obligation to request a stop to this ACH deposit request if an order to transfer any portion of payments to a financial institution or a of a financial institution outside the United States will be implemented in the future. Service Provider reserves the right to reject the ACH and deliver any payment via check in lieu of direct deposit.			
sa wii ma tha of or pro	hereby authorize the initiation of credit entries and, if necessary, debit entries and adjustments for any credit entries in error to my checking or avings account at the financial institution as referenced in the attached documentation, in the form of an ACH transfer. I understand that payments ill be made in accordance with the directions I have specified on this form until I cancel this agreement in writing. Notice of cancellation must be lade by me at least 30 days prior to a payment date for the cancellation to be effective with respect to my subsequent payments. I understand lat Service Provider reserves the right to terminate the authorization agreement for ACH transfers for any reason and will notify me in the event for such termination by sending notice to my last known address on file. I acknowledge that it is my obligation to provide notification of any address or other changes affecting my electronic fund transfers during my lifetime. I am solely responsible for any liability that may arise out of my failure to rovide such notification affecting my ACH transfers. I agree that Service Provider is not liable for payments made in accordance with this properly ampleted Direct Deposit form. I hereby authorize and direct my financial institution not to hold any overpayments made on my behalf or on behalf my estate or any current or future joint account holder, if applicable.			
ad	understand that if this form is not completed properly, payments will be made by check and mailed directly to me at my last known mailing ddress on file.			
Aı	ny person who presents a false or fraudulent claim is subject to criminal and civil penalties.			
Pa	articipant Signature Date (Required)			

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	Last Name	First	Name	M.I.	Social Security	/ Number	932777-01 Number
D	Mailing Instructions						
	This form can be sent by Fax to: 1-866-633-5212	OR	Regular Mail to: Empower Retirement PO Box 173764 Denver, CO 80217-3		OR	Express Maii Empower Rel 8515 E. Orch Greenwood V	tirement

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West Virginia Teachers'
Defined Contribution
Retirement System (TDC Plan)

www.wvteachersdcp.com

# EMPOWER RETIREMENT ADVISORY SERVICES

### WILL YOU BE READY FOR RETIREMENT?

In order to answer *yes*, there are three questions you need to answer first:

- How much should I save?
- Which investment options should I choose?
- What will my retirement income look like?

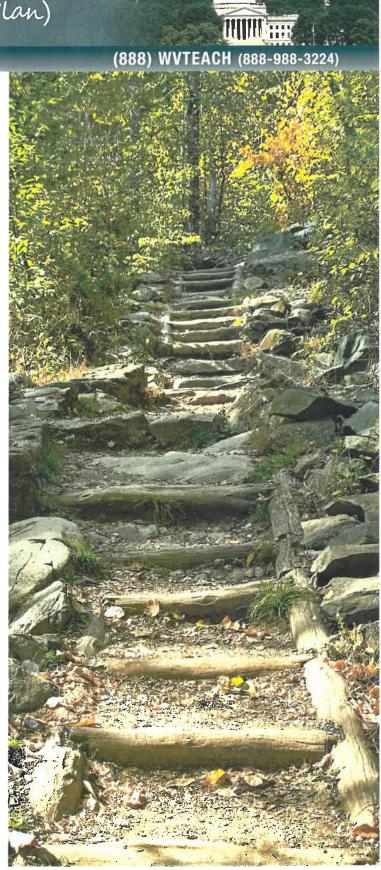
These are the questions people often identify as the most challenging when it comes to planning for retirement. The good news is that you don't have to answer them on your own. The West Virginia Teachers' Defined Contribution Retirement System (TDC Plan) offers a powerful solution that can help — it's called Empower Retirement Advisory Services, offered by Advised Assets Group, LLC, a registered investment adviser. Advisory Services applies an innovative approach to help get you on the right path to reaching your retirement goals. It provides you with the opportunity to choose the level of assistance you want as you build a retirement strategy to fit your unique needs.

To get the process started, all you have to do is identify your investor type, which is based on a philosophy that individuals typically fall into one of three common types:

- Do it for me
- Help me do it
- Do it myself

Regardless of which type of investor you are, Advisory Services has a solution that is built for your needs.

There is no guarantee provided by any party that participation in any of the advisory services will result in a profit or that the related account will outperform a self-managed portfolio invested without assistance.



### DO IT FOR ME

### **Managed Account Service**

I want investment professionals to make my investment choices for me based on my personal goals.

### Fees

Account balance	<u>Fee</u>
Up to \$100,000	0.45%
Next \$150,000	0.35%
Next \$150,000	0.25%
Greater than \$400 000	0.15%

### 3 WAYS TO ENROLL

- 1. Log in to **www.wvteachersdcp.com** and select Guidance.
- Complete the Managed Account Election Form, which is available from your Empower Retirement education counselor, and return it to either your education counselor or the address on the form, or
- Call (888) WVTEACH (888-988-3224) and speak with an AAG investment adviser representative.

### **HELP ME DO IT**

### **Online Investment Advice**

I want a fund-specific portfolio recommendation based on my needs and the core funds in the TDC Plan.

### Fees

There is a \$25 annual fee, assessed quarterly at \$6.25, for Online Investment Advice.

### **HOW TO ACCESS**

Log in to the TDC Plan website at **www.wvteachersdcp.com** and select Guidance to access Online Investment Advice.

### DO IT MYSELF

### **Online Investment Guidance**

I want asset class-specific portfolio information created using the core funds available in the TDC Plan.

#### Fees

Online Investment Guidance is provided at no additional cost to you.

### **HOW TO ACCESS**

Log in to the TDC Plan website at **www.wvteachersdcp.com** and select Guidance to access Online Investment Guidance.

From saving to spending, Advisory Services can help.
Select the service that's right for you today!

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## Plan Features & Highlights



### www.wvteachersdcp.com

### **Participation**

The West Virginia Teachers' Defined Contribution Retirement System (TDC Plan) is administered by the West Virginia Consolidated Public Retirement Board (WV CPRB). Empower Retirement is the third-party administrator and service provider for the TDC Plan. Empower Retirement is headquartered in Colorado and focuses on providing high-quality retirement plan services to employers and employees of government entities, such as the WV CPRB. Empower Retirement is one of the leading providers of such services to county, city and state governments.

### What is a 401(a) plan?

The West Virginia TDC Plan is a 401(a) plan. A 401(a) plan is a retirement savings plan designed to allow employers and their employees to contribute to a retirement plan on a tax-deferred basis until the money is withdrawn.

### How much are the employer and employee contributions?

The TDC Plan mandates an employer contribution in the amount of 7.5% of your eligible gross compensation. The TDC Plan also mandates an employee contribution in the amount of 4.5% of your eligible gross compensation.

### Vesting

### When am I vested in the TDC Plan?

Vesting refers to the percentage of your account that you are entitled to receive upon the occurrence of a distributable event. Your contributions to the TDC Plan and any earnings they generate are always 100% vested.' Your employer contributions to the TDC Plan vest as follows:

Years of Service	Vested Percentage of Contributions		
Less than 6 years	0.00%		
6 but less than 9 years	33.33%		
9 but less than 12 years	66.67%		
12 years or more	100.00%		

### Distributions

### When can I receive a distribution from my account? Qualifying distributable events are as follows:

- » Retirement (you must meet the minimum retirement criteria of age 55 and 12 years of service);
- » Permanent disability;
- » Severance of employment (as defined by the Internal Revenue Code provisions); or
- » Death (upon which your beneficiary receives your benefits).

Ordinary income tax will apply to each distribution. Distributions received prior to age 59% may also be assessed a 10% early withdrawal federal tax penalty. Note: The TDC Plan does not permit a loan from your TDC Plan account.

### What are my distribution options?

- Leave the value of your account in the TDC Plan until a future date.
- Roll over your account balance to an eligible governmental 457(b), 401(k), 403(b) or 401(a) plan that accepts such rollovers, or to an IRA.
- 3. Purchase fixed annuity payments.
- 4. Receive periodic payments.
- 5. Receive a lump-sum payment.

### Can the assets in my TDC Plan be included in a divorce settlement?

Yes. Contributions to the Plan made during your marriage, including earnings and/or losses, are considered marital property. Upon receipt and approval of a qualified domestic relations order, a separate account will be established in the alternate payee's name.

### What happens to my account when I die?

Your designated beneficiary(ies) will receive the remaining value of your account. Your beneficiary(ies) must contact an Empower Retirement representative to request a distribution.

### Rollovers

### May I roll over my account from my former employer's plan?

Yes, but solely for the purpose of repayment of withdrawn contributions from the TDC Plan. Only approved balances from an eligible governmental 457(b), 401(k), 403(b) or 401(a) plan or traditional IRA may be rolled over to the TDC Plan. Please check with your Empower Retirement representative for more information.

### May I roll over my account if I leave employment with my current employer?

There is not a requirement to roll over your account balance. If you sever employment with your current employer and are not going to full-time employment with another participating employer of the WV CPRB, you may roll over your account balance to another eligible governmental 457(b), 401(k), 403(b) or 401(a) plan if your new employer's plan accepts such rollovers. You may also roll over your account balance to an IRA. Please contact your Empower Retirement representative for more information. You are encouraged to discuss rolling money from one account to another with your financial advisor/planner, considering any potential fees and/or limitation of investment options.

### **Taxes**

### How does my participation in the TDC Plan affect my taxes?

Employer and employee contributions and any earnings are tax-deferred until you withdraw money, usually during retirement. Distributions from the TDC Plan are taxable as ordinary income during the years in which they are distributed or made available to you or to your beneficiary(ies) at your then-current tax rate. A 10% early withdrawal federal tax penalty may also apply to distributions taken before age 59½.

<sup>1</sup> Upon notification to the TDC Plan of your severance of employment, any non-vested employer match balance will be withdrawn from your account and moved to the Plan's suspense account. Any vested employer match money in your account will be reflected as 100% vested and will not be moved to the Plan's suspense account. Your Total Service credit is used to determine the vested percentage for your employer contributions. Service credit is unvertised until you terminate or retire from employment and request a distribution. If you believe this service credit to be in error, you should contact the payroll/service officer, prior to your retirement and/or termination of employment, at your local payroll office to research your years of service. If the payroll/service officer discovers an error, the officer will submit the correction to the TDC Plan in writing to be updated.

### Fees

### Are there any recordkeeping or administrative fees to participate in the TDC Plan?

There is currently a \$100 annual administrative fee set by the WV CPRB. The administrative fee will be deducted from the employer portion of your TDC account every quarter in the amount of \$25.

#### Are there any fees for the investment options?

Each investment option has fees that vary by investment option. These fees are deducted by each investment option's management company before the daily price or performance is calculated. Fees pay for investment management, trading of portfolio securities and other similar expenses.

Funds may also impose redemption fees on certain transfers, redemptions or exchanges. Asset allocation funds may be subject to a fund operating expense at the fund level, as well as prorated fund operating expenses of each underlying fund in which they invest. For more information, please refer to the fund prospectus.

The Great-West SecureFoundation\* Benefit Fee is in addition to the fees and expenses of the Plan. For more important information regarding Great-West SecureFoundation, including product specifics and fees, refer to the Great-West SecureFoundation\* Summary Disclosure Statement available on your Plan's website.

### Are there any distribution fees?

No. Before taking a distribution, contact an Empower Retirement representative to get more information.

### Managing Your Account

### What are my investment option choices?

A wide array of core investment options is available through the TDC Plan. More information on your individual investment options can be found on the TDC website at <a href="https://www.wvteachersdcp.com">www.wvteachersdcp.com</a> and via the voice response system, toll free, at (888) <a href="https://www.wvteachersdcp.com">wvteachersdcp.com</a> and via the voice response system are available to you 24 hours a day, seven days a week.

### How do I keep track of my account?

Empower Retirement will mail you a quarterly account statement showing your account balance and activity, or you can elect paperless statements on the website.

You can check your account balance and move money among the investment options on the website at www.wvteachersdcp.com or by calling the voice response system at (888) WVTEACH (888-988-3224).

### How do I make investment option changes?

Upon automatic enrollment in the TDC Plan, your contributions are directed to the Great-West Trust Lifetime Asset Allocation Series fund that most closely matches your estimated retirement year. Generally, the asset allocation of each target date fund will gradually become more conservative as the fund nears the target retirement date. The date in a target date fund's name is the approximate date when investors plan to start withdrawing their money (which is assumed to be at age 65). The principal value of the fund(s) is not guaranteed at any time, including at the time of the target date and/or withdrawal. For more information, please refer to the fund prospectus and/or disclosure document.<sup>2</sup>

Use your PIN and Social Security number to access either the website or the voice response system. You can move all or a portion of your existing balances among investment options (subject to TDC Plan rules) and change how your payroll contributions are invested on the website or via the voice response system.

Please consider the investment objectives, risks, fees and expenses carefully before investing. For this and other important information, you may obtain prospectuses for mutual funds, any applicable annuity contract and the annuity's underlying funds and/or disclosure documents from your registered representative. Read them carefully before investing.

### **Investment Assistance**

Employees of the WV CPRB cannot give financial, legal or tax advice. However, there are financial calculators and educational tools on the plan website that provide information that can help you be more prepared to select your investment options. Or you can get help through the advisory services discussed below.

### How can I get help choosing my investment options?

The TDC Plan offers access to three different levels of investment advisory services called Empower Retirement Advisory Services, offered by Advised Asset Group, LLC, a registered investment adviser. You can have a registered investment adviser manage your retirement account for you through the Managed Account service. Or if you prefer to manage your retirement account on your own, you can use Online Investment Guidance or Online Investment Advice. These services provide a retirement strategy based on your investment goals, time horizon and tolerance for risk. There is no guarantee provided by any party that participation in any of the Advisory Services will result in a profit or that the related account will outperform a self-managed portfolio invested without assistance.

Please visit www.wvteachersdcp.com for more detailed information or call (888) WVTEACH (888-988-3224) to speak to an investment adviser representative.

### What fees do I pay to participate in Advisory Services?

While Online Investment Guidance is available at no additional cost to you, there is a \$25 annual fee assessed quarterly at \$6.25 for Online Investment Advice. If you choose to have AAG manage your account for you, the annual Managed Account service fee will be based on a percentage of your managed account balance and assessed to your account quarterly, as follows:

Account Balance	Annual Managed Account Service Fee			
Up to \$100,000	0.45%			
Next \$150,000	0.35%			
Next \$150,000	0.25%			
Greater than \$400,000	0.15%			

For example, if your account balance is \$50,000, the maximum annual fee will be 0.45% of the account balance. If your account balance is \$500,000, the first \$100,000 will be subject to a maximum annual fee of 0.45%; the next \$150,000 will be subject to a maximum annual fee of 0.35%; the next \$150,000 will be subject to a maximum annual fee of 0.25%; and any amounts over \$400,000 will be subject to a maximum annual fee of 0.15%.

### How do I get more information?

2 Asset allocation and balanced investment options and models are subject to the risks of the underlying funds, which can be a mix of stocks/stock funds and bonds/bond funds. For more information, see the prospectus and/or disclosure documents.

Securities offered or distributed through GWFS Equities, Inc., Member FINRA/SIPC and a subsidiary of Great-West Life & Annuity Insurance Company.

Great-West Financial", Empower Retirement and Great-West Investments" are the marketing names of Great-West Life & Annuity Insurance Company, Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, New And their subsidiaries and affiliates, including registered investment advisers Advised Assets Group, LLC and Great-West Capital Management, LLC, GWFS Equities, Inc. registered representatives may also be investment adviser representatives of GWFS. Stribution of Great-West Funds, Inc. are not sold directly to the general public but are offered to permitted accounts as defined in the prospectus. Asset allocation funds of Great-West Funds may invest in funds that are advised by Great-West Capital Management, LLC or are sub-advised by affiliates of GWCM. Asset allocation funds of Great-West Funds are not directly related to them. Consequently, the investment performance and other features of other mutual funds and any similarly named Great-West Fund may differ substantially. ©2018 Great-West Life & Annuity Insurance Company, All rights reserved. 98977-01-FLY-3365-1802 AM427205-0218

# Sample Implementation Timeline



Task	Responsible Party	Estimated Date
Planning Phase		
Implementation Process Begins	Empower Implementation	Week 1
Internal Transfer Team Formed	Empower Implementation	Week 1
Conduct Welcome Call/Establish Weekly Meetings	Empower Implementation	Week 2
Notify Prior Recordkeeper/Trustee	Plan Sponsor	Week 3
Transition Marketing Material Review	Plan Sponsor	Week 3
Outsourcing Services Discussion	Empower Implementation	Week 4
Conference Call with Prior Recordkeeper	Empower Implementation	Week 4
Implementation Phase		
Test Files from Prior Recordkeeper/Begin Analysis	Empower Implementation	Week 6
Payroll Setup Discussion	Empower Implementation/ Plan Sponsor	Week 7
Investment Options for the Plan Finalized	Plan Sponsor	Week 7
Finalize Plan Provisions	Plan Sponsor	Week 8
Empower Training of Internal Staff	Empower Implementation	Week 10
Transition Bulletin/Blackout Notice Mailed to Participants	Empower Implementation	Week 11
Contracts & Agreements Signed	Plan Sponsor	Week 12
Recordkeeping System Setup Complete	Empower Implementation	Week 12
Education/Enrollment Meetings	Empower	Week 13
Payroll Test File Upload	Empower Implementation/Plan Sponsor	Week 14
Conversion Phase		
Last Payroll to Prior Recordkeeper	Plan Sponsor	Week 15
Blackout Begin Date	Prior Recordkeeper	Week 16
Liquidation/In-Kind Transfer Initiated	Prior Recordkeeper	Week 17
Transfer Conversion Assets	Prior Recordkeeper	Week 17
Final Participant Records Received	Prior Recordkeeper	Week 17
PIN Letters Mailed to Participants	Empower Implementation	Week 17
Empower Begins Payroll Processing	Plan Sponsor	Week 18
Blackout Ends/Plan Release (all transactions available)	Empower Implementation	Week 18
Plan Transition to Account Manager	Empower Implementation	Week 21+

Please Note: This is a sample transition timeline only. It is subject to negotiations with the Prior Recordkeeper, current investment providers, the plan sponsor and any new investment providers. Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers. GWFS Equities, Inc., Member FINRA/SIPC, is a wholly owned subsidiary of Great-West Life & Annuity Insurance Company. FOR PLAN SPONSOR/BROKER USE ONLY. Not for use with Plan Participants.

Empower Retirement™refers to the products and services offered in the retirement markets by Great-West Life & Annuity Insurance Company (GWL&A), Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York, Home Office: White Plains, NY; and their subsidiaries and affiliates. The trademarks, logos, service marks, and design elements used are owned by GWL&A. ©2015 Great-West Life & Annuity Insurance Company. All rights reserved. (01/2015) PT

# 2019 West Virginia Teachers' DC Plan participant engagement calendar

Q1

### Asset allocation campaign

### Objective:

Review your diversification

### Audience:

 Participants solely invested in a single fund under age 65

### Tactics:

- Email
- Postcard

Q2

### Beneficiary campaign

### Objective:

Name your beneficiary

### Audience:

 Participants with a balance and no beneficiary on file

### Tactics:

- Email linking to form (tentative) (about 400 good email addresses on file without bene)
- Flyer with form mailing

Q3

# Meet your representative campaign

### Objective:

 Meet with Chris for a Retirement Readiness Review

### Audience:

All participants with a balance

### Tactics:

- Meet Chris email
- Meet Chris postcard

Q4

# Email capture and beneficiary campaign

### Objective:

- Add your email address
- Name your beneficiary

### Audience:

All participants

### Tactics:

- Email capture postcard
- Beneficiary form statement stuffer

Meetings, onsite education



### RETIREMENT PLAN NAME

PARTICIPANT NAME

ADDRESS

CITY, STATE ZIP

Statement Period:

01/01/20XX - 03/31/20XX

Participant ID:

123456

Plan:

123456-01

### A Narrative

Ability of creating a custom narrative using 75 characters (including punctuation and spaces) per line with a limit of two lines.

### What is my account balance?

\$278,900.17

As of 03/31/20XX

### Where can I go for help?

Website:

www.empower-retirement.com/participant

Phone: Mail: 1-800-338-4015 Empower Retirement

P.O. Box 173764

Denver, CO 80217-3764

### How has my account changed?

	<b>Employee</b>	<b>Employer</b>	<u>Total</u>
Balance as of December XX, 20XX	\$262,984.00	\$4,849.91	\$267,833.91
Payroll Contributions	906.25	725.00	1,631.25
Loan Payments	791.60	0.00	791.60
Change in Value	8,476.22	173.44	8,649.66
Expenses	-6.14	-0.11	-6.25
Balance as of March 31, 20XX	\$273,151.93	\$5,748.24	\$278,900.17
Vested Balance as of March 31, 20XX	\$273,151.93	\$5,748.24	\$278,900.17
Vesting information provided as of March 31, 20XX			



PARTICIPANT NAME 123456

## How will my future contributions be invested?



100% Asset Allocation

40% Fund Name 30% Fund Name 30% Fund Name

How is my accou	How is my account invested?											
	Beginning Balance	<b>Deposits</b>	Change in Value	Transfers	Withdrawals /Expenses	Ending Balance	Ending Units/ Shares					
Asset Allocation												
Fund Name	107,382.29	969.13	3,271.52		-2.51	111,620.43	7,502.130					
Fund Name	80,220.17	726.86	2,687.76		-1.87	83,632.92	5,672.441					
Fund Name	80,231.45	726.86	2,690.38		-1.87	83,646.82	5,493.523					
Totals	267,833.91	2,422.85	8,649.66		-6.25	278,900.17						

How is my account being funded?												
	Beginning		Change	Withdrawals /Expenses	Ending	Percent	Vested					
	<b>Balance</b>	<b>Deposits</b>	<u>in Value</u>	<u>/Transfers</u>	<u>Balance</u>	<b>Vested</b>	<u>Balance</u>					
Employee Before Tax	5,450.72	929.69	197.75	-0.13	6,578.03	100%	6,578.03					
Employee Rollover	257,533.28	768.16	8,278.47	-6.01	266,573.90	100%	266,573.90					
Employer Match	4,849.91	725.00	173.44	-0.11	5,748.24	100%	5,748.24					
Totals	267,833.91	2,422.85	8,649.66	-6.25	278,900.17		278,900.17					

What is my loan information?										
	Beginning Principal	New Loans	Interest	Principal	Total	Distributed	Ending Principal			
<u>Loan</u>	Balance	<u>Issued</u>	<u>Paid</u>	<u>Paid</u>	<b>Payments</b>	Loans	Balance			
Loan A1	19,578.01		126.38	665.22	791.60		18,912.79			
Totals	19,578.01		126.38	665.22	791.60		18,912.79			

PARTICIPANT NAME 123456

Who are n	ny beneficiaries?				
<b>Type</b>	<u>Name</u>	Relationship	Percent	Address	
Primary	Beneficiary Name	Spouse	100.00%	Street City, State Zip	
Contingent	Beneficiary Name	Parent	100.00%	Street City, State Zip	

	Payroll Date	Effective Date	Dollar Amount	
Deposits/Contributions	25 62-2	D 8000		
Contribution	Jan 09, 20XX	Jan 12, 20XX	405.00	
Loan Payment	Jan 09, 20XX	Jan 12, 20XX	197.90	
Contribution	Jan 23, 20XX	Jan 26, 20XX	405.00	
Loan Payment	Jan 23, 20XX	Jan 26, 20XX	197.90	
Contribution	Feb 06, 20XX	Feb 09, 20XX	416.25	
Loan Payment	Feb 06, 20XX	Feb 09, 20XX	197.90	
Contribution	Feb 20, 20XX	Feb 23, 20XX	405.00	
Loan Payment	Feb 20, 20XX	Feb 23, 20XX	197.90	
Total Deposits/Contributions			2,422.85	
Expenses				
Loan Maintenance Fee		Jan 08, 20XX	-6.25	
Total Expenses			-6.25	

#### C Narrative

Ability of creating a custom narrative using 75 characters (including punctuation and spaces) per line with a limit of twenty lines.

#### What is the rate of return on my retirement account(s)?

Period	Year To Date
01/01/20XX - 03/31/20XX	01/01/20XX - 03/31/20XX
3.22%	3.22%

Personalized performance information is provided to account holders as a general approximation of the overall recent performance of your account. It is calculated based on a formula which estimates the equivalent rate of return during the stated period, based on the opening balance, transaction activity including any applicable fees, and closing balance. Performance calculations will not include loan balance. Past performance is not a guarantee or prediction of future investment results.

PARTICIPANT NAME 123456

## How have the investments in my plan performed?

The Investment Code can be used when you request certain investment related transactions on the voice response system.

Current performance may be lower or higher than performance data shown. Performance data quoted represents past performance and is not a guarantee or prediction of future results. For performance data current to the most recent month-end, please visit www.XXXXX401k.com. The investment return and principal value of an investment will fluctuate so that, when redeemed, shares/units may be worth more or less than their original cost.

Please consider the investment objectives, risk, fees and expenses carefully before investing. For this and other important information, you may obtain mutual fund prospectuses for registered investment options and/or disclosure documents from your registered representative or Plan website. Read them carefully before investing.

An investment in a DEF Fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency.

Although the portfolio/fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in the DEF Fund.

For additional fund information, please refer to the Fund Fact Sheet or Prospectus.

	Average Annual						alized Total Return as of December 31, 20XX					
Investment Option	Investment Code	3 Month	YTD	1 Year	3 Year	5 Year	Inception /10 Year	Inception <u>Date</u>	Expense Ratio			
	<u> </u>	<u>5 Month</u>	110	11000	<u>5 T Cur</u>	J I Cui	710 Tear	Dutt	- Italio			
Asset Allocation Fund Name <sup>6</sup>	5916	1.24	4.49	4.49	5.43	5.30	4.91	Nov 2007	.60			
Fund Name 3,4,6	5918	1.52		5.16	8.27	7.33	5.10	Nov 2007	.59			
Fund Name 3,4,6	5919	2.42	5.16	6.76	11.57	9.20	5.52	Nov 2007 Nov 2007	.62			
Fund Name 3,4,6	5920	2.42	7.27	7.27	13.35	10.08	5.62	Nov 2007 Nov 2007	.64			
Fund Name 3,4,6	5921	2.63	7.32	7.32	14.86	10.82	5.50	Nov 2007	.67			
Fund Name 3,4,6	5922	2.68	7.01	7.01	15.55	10.82	5.33	Nov 2007	.71			
Fund Name 3,4,6	5923	2.70	6.77	6.77	15.78	11.04	5.38	Nov 2007	.75			
Fund Name 3,4,6	7821	2.72	6.78	6.78	15.78	N/A	10.22	Jan 2011	.76			
Fund Name 3,4,6	4333	2.51	N/A	N/A	N/A	N/A	.78	Jul 2014	.,,			
	13.5	2.51		14/11	14/11	1471	.,,	341 2011				
International Funds	2.52	1 72	2.66	2.66	11.70	F 60			2.4			
Fund Name 8,10,19	253	-1.72	-2.66	-2.66	11.72	5.68	6.69	Jun 2002	.84			
Fund Name 8,10,19	5487	-6.69	-4.55	-4.55	7.95	5.66	11.55	Sep 2005	1.08			
Fund Name 1,5,7,14	N/A	-3.57	-4.90	-4.90	11.06	5.33	4.43					
Small Cap Funds												
Fund Name 8,11,19	2537	6.76	4.61	4.61	18.87	15.55	8.43	May 2002	1.08			
Fund Name 8,11,19	7099	7.61	5.45	5.45	17.59	16.83	9.16	Oct 2006	.77			
Fund Name 8,11,19	2521	6.84	7.50	7.50	20.55	16.87	9.13	Nov 2000	.09			
Fund Name 1.5,7,17	N/A	9.73	4.89	4.89	19.21	15.55	7.77					
Mid Cap Funds												
Fund Name 8,13,19	7568	8.17	14.85	14.85	22.03	17.98	9.75	Oct 2001	1.13			
Fund Name 8,13,19	6354	6.55	9.45	9.45	17.67	14.96	10.52	Dec 1996	.77			
Fund Name 8,13,19	5283	6.64	13.76	13.76	21.27	17.04	9.47	Nov 2001	.09			
Fund Name 1,5,7,16	N/A	6.35	9.77	9.77	19.99	16.54	9.71					
	11/12	0.55		,	.,,,,	10.0	,					

PARTICIPANT NAME 123456

How have the investm	ents in my plai	n perfort	ned? (	continu	ed)				
TIO () IN THE PARTY CONTRACTOR		Average Annualized Total Return as of December 31, 202							
	Investment	23/1 4	Y/TID	1 37	2.37	<i>5</i> <b>3</b> 7	Inception	Inception	Expense
Investment Option	<u>Code</u>	3 Month	<u>YTD</u>	1 Year	3 Year	<u> 5 Year</u>	/10 Year	<u>Date</u>	<u>Ratio</u>
Large Cap Funds									
Fund Name 8,19	5003	2.96	10.19	10.19	20.70	14.31	7.23	Aug 1994	.94
Fund Name 8,19	5001	5.57	11.23	11.22	17.90	13.83	8.04	Jun 1971	.97
Fund Name 9	5915	4.92	13.53	13.53	20.25	15.34	7.60	Mar 1997	.18
Fund Name 1,5,7,15	N/A	4.93	13.69	13.69	20.41	15.45	7.67		
Balanced Funds									
Fund Name 8,19	5044	3.17	10.37	10.37	14.51	11.67	7.48	Nov 1986	.56
Bond Funds									
Fund Name 8,12,19	7592	31	2.91	2.91	.05	3.68	4.19	Oct 2002	.27
Fund Name 8,12,19	10493	1.82	7.09	7.09	5.23	6.66	6.16	Sep 1996	.63
Fund Name 1,5,7,18	N/A	1.79	5.97	5.97	2.66	4.45	4.71		
Money Market Funds									
Fund Name	6668	.00	.01	.01	.01	.01	1.44	Aug 1994	.53
(7 Day SEC Yield as of Decemb	per 31, 2014: .01%) 2,8,19	9							
Stable Value Fund									
Fund Name 9	5924	.25	.98	.98	1.23	1.62	2.15	Dec 2007	.55

These returns and fund operating expenses are expressed as percentages. 3, 5 and 10 Year/Since Inception returns shown are annualized. For 10 Year/Since Inception, if the fund was not in existence for 10 years, returns shown are since inception. If the fund is less than one year old, returns are not annualized.

Performance returns reflect deduction for fund operating expenses. Your Plan may also assess an administrative fee which would further reduce the performance shown above.

Funds may impose redemption fees and/or transfer rescrictions if assets are held for less than the published holding period. For more information, see the funds prospectus and/or disclosure documents.

With the exception of employer stock, securities, when offered, are affered through GWFS Equities, Inc., and/or other broker dealers. GWFS Equities, Inc., is a wholly owned subsidiary of Great-West Financial. GWFS Equities, Inc., or one or more of its affiliates, may receive a fee from the investment option provider for providing cartain recordkeeping, distribution, and administrative services.

On occasion, the name and or investment objective of an investment option may change. For specific information on whether the option name has changed within the past year, or if the investment objective has changed in the last ten years, please contact your Registered Representative for a current prospectus.

Investment decisions should not be based solely on the performance data contained herein. Although data is gathered from reliable sources, including but not limited to Morningstar, Inc., the completeness or accuracy of the data shown cannot be guaranteed.

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Expense ratios shown on participant and plan level statements are gross expense ratios and do not include any applicable fee waivers or expense reimbursements, as do net expense ratios. The expense ratios may be based on a prior reporting period than those shown on the Plan's investment performance report. For the most current expense ratios, including the net expense ratios, please visit www.XXXXX401k.com and review the investment performance report.

1 \* Performance returns were not available at the time of production. Performance returns will be published once the information becomes available.

PARTICIPANT NAME 123456

### How have the investments in my plan performed? (continued)

- <sup>2</sup> The 7-day current yield more closely reflects the current earnings of the money market portfolio/fund than the total return quotation.
- <sup>3</sup> A target date fund will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date (which is the assumed retirement date for an investor).
- <sup>4</sup> The date in a target date fund's name represents an approximate date when an investor is expected to retire (which is assumed to be at age 65) and/or begins withdrawing money. The principal value of the funds is not guaranteed at any time, including the target date. For more information, please refer to the fund prospectus and/or disclosure document.
- <sup>5</sup> Benchmark index returns are supplied by Morningstar, Inc. There may be another benchmark that is more specific to each of the funds listed under the broad asset class. Please refer to the fund's prospectus for more specific information as to the fund's actual benchmark index.
- <sup>6</sup> Asset allocation funds are generally subject to a fund operating expense at the fund level, as well as a prorated fund operating expenses of each underlying fund in which they invest. For more information, please refer to the fund prospectus and/or disclosure document.
- <sup>7</sup> A benchmark index is not actively managed, does not have a defined investment objective, and does not incur fees or expenses. Therefore, performance of a fund will generally be less than its benchmark index. You cannot invest directly in a benchmark index.
- <sup>8</sup> Mutual Fund Option. The inception date is that of the fund's original share class. Performance returns for mutual fund options in your Plan offering a different share class with a more current inception date have been adjusted to reflect the fees and charges associated with the actual share class. For more information on the actual share class offered through your Plan, please refer to the Fund Fact Sheets on the web site.
- <sup>9</sup> Collective Trust Fund Option. A ticker symbol is not available for this investment option. A collective fund is not a mutual fund and is exempt from SEC registration. Designed for and exclusively sold to qualified retirement plans and their participants, the funds are not available to individual retail investors.
- <sup>10</sup> Foreign investments involve special risks, including currency fluctuations and political developments.
- <sup>11</sup> Equity securities of small-sized companies may be more volatile than securities of larger, more established companies.
- <sup>12</sup> Compared to higher-rated securities, high yield bond investment options are subject to greater risk, including the risk of default. A bond fund's yield, share price and total return change daily and are based on changes in interest rates, market conditions, economic and political news, and the quality and maturity of its investments. In general, bond prices fall when interest rates rise and vice versa.
- <sup>13</sup> Equity securities of medium-sized companies may be more volutile than securities of larger, more established companies.
- <sup>14</sup> Fund Name is a registered trademark of XYZ LLC, and is an immanaged index considered indicative of the domestic Large-Cap equity market.
- 15 Fund Name is a registered trademark of XYZ LLC, and is an unmanaged index considered indicative of the domestic Mid-Cap equity market.
- <sup>16</sup> Fund Name is a trademark of ABC Investments and is an unmanaged index considered indicative of the domestic Small-Cap equity market.
- <sup>17</sup> Fund Name is an unmanaged index representative of the broad bond market and is composed of government and corporate bonds, mortgage-backed bonds and asset-backed bonds.
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PARTICIPANT NAME 123456

Please review this statement carefully to confirm that we have properly acted on your instructions. Corrections will be made only for errors which have been communicated within 90 calendar days of the last calendar quarter. Please direct all inquiries/complaints to the following:

Client Service Department Attn - Enhanced Participant Services 8515 E. Orchard Rd. Greenwood Village, CO 80111 1-800-338-4015

After this 90 days, this account information shall be deemed accurate and acceptable to you. If you notify the Company of an error after this 90 days the correction will only be processed from the date of notification forward and not on a retroactive basis.

Some of the plan's administrative expenses for the preceding quarter may have been paid from the total annual operating expenses (investment expenses) of one or more of the plan's investment options.

### -----An Important Message about Investing for Retirement & Diversification-----

To help achieve long-term retirement security, you should give careful consideration to the benefits of a well-balanced and diversified investment portfolio. Spreading your assets among different types of investments may help you achieve a favorable rate of return, while minimizing your overall risk of losing money. This is because market or other economic conditions that cause one category of assets, or one particular security, to perform very well may cause another asset category, or another particular security, to perform poorly. If you invest more than 20% of your retirement savings in any one company or industry, your savings may not be properly diversified. Although diversification is not a guarantee against loss, it is an effective strategy to help you manage investment risk. In deciding how to invest your retirement savings, you should take into account all of your assets, including any retirement savings outside of the Plan. No single approach is right for everyone because, among other factors, individuals have different financial goals, different time horizons for meeting their goals, and different risk tolerances. It is also important to periodically review your investment portfolio, your investment objectives, and the investment options under the Plan to help ensure that your retirement savings will meet your retirement goals. Visit the Department of Labor website at www.dol.gov/ebsa/investing.html for more information on individual investing and diversification.

Pursuant to SEC rules, fund companies are required to enter into agreements with intermediaries to provide fund companies with the ability to identify and enforce restrictions on participants engaging in market timing or excessive trading (prohibited trading), as defined by the fund companies. Participants engaging in prohibited trading will receive a warning and, if the prohibited trading continues, will be restricted from transferring into the identified fund(s) for a specific time period determined by the fund company. Some fund companies may restrict participants immediately, without warning when prohibited trading is identified. At the end of the restriction period, the participant will be automatically allowed to resume transfers into the identified fund(s). Transfers out of the identified fund (s) will not be restricted.

ADDR-N CNFRM460434856407727022015 Page 7 of 7

# Financial Footnotes

www.wvteachersdcp.com



# AN EARLY START CAN PUT YOU AHEAD

Although it's never too late to begin saving, an early start can give you a real boost toward reaching your financial goals. If you want to keep the price of a comfortable retirement, a house, or a college education within your reach, the question is, can you afford to wait?

#### TAKE THE FIRST STEP

Among all the financial obligations competing for a piece of your paycheck, it may seem nearly impossible to find extra money to start saving. But the key is to think of saving as another basic expense in your budget. Don't look for savings in what's left over after spending; often there isn't any. Instead, make saving a habit. Treat your savings deposits like your rent payments, and put aside a set amount each month (or even each week). Over time, even small amounts can make a difference.

In addition, the longer you are invested, the more you can potentially benefit from the power of compounding. Compounding occurs when any earnings from your investments are reinvested and produce more earnings. It's like a snowball effect; each year's gains can build on those of the past, potentially increasing the overall growth potential of your investment.





than Suzanne's.1

Let's consider a hypothetical example. At age 25, Suzanne

An early start on your other savings efforts can work the same way. The earlier you begin, the less you may have to contribute to reach your goal. For example, consider opening a college savings account for each child as soon as he or she is born. By the time your child is ready to matriculate, the money will have enjoyed a full 17 years of potential growth and compounding. And that may mean less worry when tuition bills begin to arrive.



1Situations are hypothetical and do not represent performance of a particular investment. Your results will vary.

## FISCAL YEAR 2017 ANNUAL SERVICE UPDATES ADDED

Please take a moment to review your vesting information in the General Information section of this statement. If you believe any of this information is incorrect, we encourage you to contact your payroll office and request a review. If changes are necessary, your payroll officer will need to remit the requested changes directly to the West Virginia Teachers' Defined Contribution Retirement System (TDC Plan), along with supporting documentation for the change.

Notice: The service credit reported on this statement is based on the information the TDC Plan currently has on file for you. This service credit is unverified until you terminate and/or retire from employment and make a written request for a distribution.

# DIAGNOSING YOUR RETIREMENT READINESS WITH A PERSONAL REVIEW

#### **HOW PREPARED ARE YOU FOR RETIREMENT?**

The answer will be different for everyone, but with a Retirement Readiness Review<sup>2</sup> offered by your WV TDC Plan, it may be easier to see the road ahead.

#### WHAT IS RETIREMENT READINESS?

It is simply your ability to retire with enough sustainable income for the rest of your life, given your personal financial situation and your retirement goals. Factors that determine readiness include how your assets are allocated, your savings rate, planned retirement age and the amount or percentage of your pre-retirement income you will need to replace.

Offered at no additional cost, Retirement Readiness Reviews assess where you stand today and the current path you are taking toward retirement. A review includes an individual meeting with your dedicated TDC Plan Retirement Representative, Chris Meadows, who will analyze a variety of factors and diagnose your situation - identifying areas for improvement and providing options available to help strengthen your savings rate and investment strategies.

During your review, Mr. Meadows will review your personal data and establish goals. Together, you will spouse and partner retirement benefits and other potential sources of retirement income. After factoring in expenses like healthcare and college tuition, an analysis will be conducted that may help you decide if you are on track to reach your desired level of retirement income. The analysis provided will give you a detailed look at your projected potential income and cash flow throughout your retirement years. You will receive a detailed spenddown plan that offers suggestions for which retirement income sources to draw from each year of your retirement. depending on your tax situation and other variables.

If a review reveals that you're not quite on the right track, you will be provided with available options that might get you back on track, such as changing your investment allocation or changing your savings rate by contributing more through a voluntary 403(b) plan with your employer.

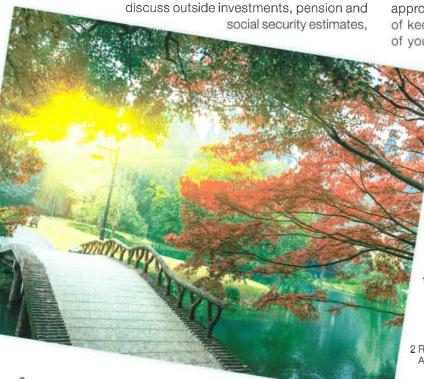
#### **ALREADY RETIRED?**

A Retirement Readiness Review can help you, too. The review is particularly helpful with spend-down strategies - which can be one of the most neglected parts of retirement planning. For those nearing or in retirement, a review helps you realize what your sustainable retirement income level may be throughout retirement and where your income may come from. It can also help you determine appropriate investment strategies and analyze the value of keeping your assets in your TDC Plan. An analysis of your spend-down strategies, including illustrations

> of how long your money might last, is included for participants within 10 years of retirement.

To schedule a Retirement Readiness Review with Chris Meadows, call toll free at (844) 446-8658, ext. 20481, or email him at chris.meadows@empower-retirement.com.

In the meantime, check your retirement readiness by logging into your WV TDC Plan account online at www.wvteachersdcp.com and clicking the Advisory Services tile. Taking the time now to review your retirement readiness could be one of the most important decisions you make toward reaching your retirement goals. Don't miss out on this amazing opportunity!2



2 Retirement Readiness Review and Advisory services are provided by Advised Assets Group, LLC (AAG), a registered investment adviser.

# GEN-XERS FOLLOW IN THEIR PARENTS' (FINANCIAL) FOOTSTEPS

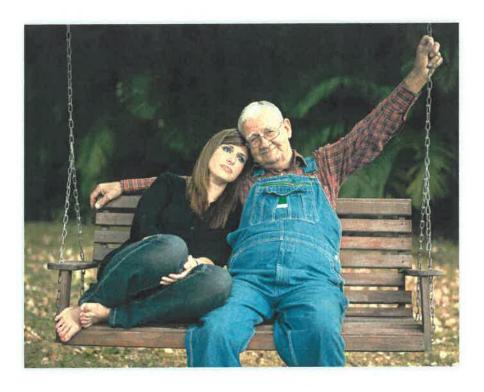
Generation X – those Americans born between 1965 and 1976 – were at one time called the slacker generation, for their perceived lack of interest in forging careers and gaining financial self-reliance. Times have changed, and now as this demographic group approaches middle age most are "as affluent, stable and saddled with responsibility as their parents were at the same age," reported the MetLife Mature Market Institute, which recently profiled this group.



Now aged 41 to 52, Gen-Xers have assumed a relatively comfortable standard of living. Just 19% earn less than \$35,000 annually, and 29% earn more than \$100,000 a year. They are also well educated, with 43% holding college degrees. Half consider themselves to be behind in their retirement savings, but the majority (66%) participates in an employer-sponsored 401(k) retirement plan.

Seventy percent question whether Social Security will provide benefits for them when they retire. They believe nearly half their retirement income will come from pensions, 401(k)s, and other retirement plans, while only one-third is expected to come from Social Security, and 21% from savings and investments.

On average, Gen-Xers, like the baby boom generation before them, want to retire at about age 62. But the average age they actually believe they will be able to retire is 67. Forty-two percent



think they will have to retire later than they had hoped. Only 7% expect they'll be able to retire earlier than planned.

On average, Gen-Xers own about four financial products, but those in higher income brackets are likely to own more. Products they own include:

- Life insurance 78%
- Health insurance 70%
- 401(k), 403(b), other employersponsored retirement plans – 66%
- Disability insurance 44%
- IRAs 40%
- Defined benefit pension plans 33%
- Stocks 30%
- Long term care insurance 21%

#### **WORK, HOME AND FAMILY**

The study found that 43% of Gen-Xers have remained in the

same type of career throughout their working years, and about 40% have been with the same employer for 10 years or longer. Most are dual earner households.

The vast majority (82%) own their own homes, at an average value of \$238,000, with an average remaining home debt of about \$130,000. About 17% report that the value of their home is less than the balance on their mortgage.

The majority (70%) live with a spouse or partner and have, on average, 2.5 children. Nearly 20% provide regular care for their parent or another older relative and spend an average of 11 hours per week providing such care, but 17% provide more than 20 hours of care per week.

For more on the study or to read the full report visit the <u>MetLife Mature Market Institute</u> website.

# THE GIFT OF KNOWLEDGE: FUNDING A GRANDCHILD'S EDUCATION

When considering potential gifts for your grandchildren, you may want to remember the gift of financing an education. Given that a college education represents a significant expense for many families, your gift may be especially welcome when it comes time to pay tuition bills.

DIRECT PAYMENT
TO A COLLEGE

When grandparents pay tuition bills directly to an institution of higher learning, the payment in any amount is an exclusion to the gift tax laws. In addition, there is not likely to be any impact on the amount of financial aid that the student could potentially receive. Grandparents' assets are not usually part of a grandchild's financial aid calculation unless the grandparents are serving as the custodial parents.

If a couple makes the gift jointly, the annual exclusion is \$28,000 per year.

Also, each grandparent can contribute up to \$70,000 (\$14,000 x 5) in a single year for each beneficiary and elect

that the gift occurred over a fiveyear period for gift tax purposes. If, however, the grandparent dies prior to the beginning of the fifth calendar year following the gift, the portion of the gift allocated to the years following the grandparent's death goes back into the grandparent's estate and is taxed accordingly.

Withdrawals used for qualified higher education expenses are tax free. If the beneficiary does not attend college or receives a scholarship, grandparents can designate another family member.

If you are thinking of establishing

a 529 plan, be aware that individual states have different programs as well as different tax codes. For example, some state plans allow for additional tax benefits if state residents participate in their state-sponsored plan.

Your financial advisor can help you learn more about strategies that will help you pay for a grandchild's education while potentially benefiting your personal financial situation as well.



#### **529 COLLEGE SAVINGS PLANS**

For grandparents who are also interested in reducing the amount of their taxable estate, another strategy for financing a college education is to establish a 529 college savings plan and name a grandchild as beneficiary. While contributing to a 529 college savings plan doesn't have the same advantage of unlimited gift and estate tax exclusion that a direct payment to a college has, there are some significant advantages.<sup>3</sup>

For example, a contribution to a 529 college savings plan is considered a completed gift to the beneficiary for estate tax purposes. As a result, those funds are outside of the grandparent's taxable estate yet remain available to the grandchild in the event of the grandparent's death. To avoid triggering a need to file a gift tax return, grandparents can contribute an amount up to the annual gift tax threshold (\$14,000 per recipient for the 2017 tax year).

3 Investing in 529 plans involves risk, including loss of principal. Before you invest in a 529 plan, request the plan's official statement and read it carefully. The official statement contains more complete information, including investment objectives, charges, expenses, and the risks of investing in a 529 plan, which you should carefully consider before investing. You should also consider whether your home state or your beneficiary's home state offers any state tax or other benefits that are only available for investments in such state's 529 plan. Section 529 plans are not guaranteed by any state or federal agency. By investing in a 529 plan outside of the state in which you pay taxes, you may lose the tax benefits offered by that state's plan. Withdrawals used for qualified expenses are federally tax free. Tax treatment at the state level may vary.

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# MAKING THE MOST OF YOUR RUN-UP TO RETIREMENT

If you're in your 50s or 60s, the retirement that may have once seemed like a distant dream is finally in sight. However, as you wind down your time in the workplace, you may not want to wind down on your preparations for retirement. Even in the last few years of your career, there are still a lot of decisions to make and planning to do if you want to make sure that your retirement dreams become a reality.

Following are several suggestions for things you can do now to make an easier transition to your retirement:

- Deciding on how long and how much to work

   Just because you reach retirement age doesn't necessarily mean you'll stop working. Some people continue in their jobs, others embark on an entirely new career, and some work part time. Be aware that any decision to work past retirement age could affect how much you receive in Social Security benefits. See www.irs.gov for more detail.
- Supercharging your saving If you're age 50 or older, you may be eligible to save even more through your retirement plan by taking advantage of catch-up contributions. Contact your plan sponsor for more information.

- Reviewing and adjusting your asset allocation
   Does your portfolio have the right mix of risk and return potential for your age and planned retirement
- date?¹ It may be time to make some adjustments.
   Planning your Social Security timing The age you begin claiming Social Security benefits can affect
- how much you receive each month. It pays to clarify your goals and do your research ahead of time.
   Creating a spend-down plan Do you know how much you can withdraw from your retirement account
- much you can withdraw from your retirement account each year to provide you with income every year of your retirement? Invest some time doing the math for your situation.
- Getting to know your distribution options Talk
  to your plan sponsor about the different ways you can
  withdraw money from your retirement account (also
  known as distribution options). You may even want
  to combine different distribution options, depending
  on your retirement income needs.

Have questions or want suggestions for other tasks you can add to your pre-retirement to-do list? Schedule some time with your designated educational representative, Chris Meadows, at **(844) 446-8658 ext. 20481** to learn how you can translate your good intentions about retirement saving into practical action that can make a long-term difference in your financial wellness.

1 Asset allocation does not ensure a profit and does not protect against loss in declining markets.



# FINANCIAL WELLNESS: HOW DO YOU COMPARE?

#### RETIREMENT SAVING

Are you one of the people who find it hard to save for a retirement that's years – even decades – away? You probably know that procrastinating on saving for retirement can hurt your long-term financial wellness, but the statistics show that many people struggle to make retirement saving a financial priority. Here's a quick look at some national retirement saving trends:

- The typical retirement nest egg According to one estimate, the average retirement savings of all families is \$95,776. However, the median for all U.S. families (in other words, those in the exact middle of all those surveyed) is just \$5,000 so the families that have saved a much higher amount each year have pushed up the overall average.<sup>2</sup>
- Savings by age group Not surprisingly, the amount saved for retirement depends a lot on age. A recent study found that savers in their 20s had a median estimated retirement account balance of \$16,000. People in their 30s had set aside \$45,000. Those in their 50s had accumulated \$117,000. For people ages 60 and older in other words those on the verge of retirement the average was \$172,000.3
- Retirement plan contribution rates A recent study found that the average worker participating in a 401(k) saved 6.8% of his earnings through his account. Only 20% of 401(k) participants contributed more than 10%. Just 12% contribute the maximum amount.<sup>4</sup>

So, how much does a person need to save for retirement? The answer is different for everyone, but according to one widely used rule of thumb, we may need to replace at least 70% of our working income each year in retirement. You may need more or less, depending on your circumstances.

Are you interested in boosting the amount you save for retirement? Your employer-sponsored retirement plan can help you make your saving habit automatic. Contact your local payroll officer to find out what options are available to you.



# CONTRIBUTION LIMITS IN 2018

The IRS recently announced that the annual contribution limits for 2018 will change. The Plan's 2018 contribution limits are \$18,500 or 100% of your includible compensation (as defined by the Plan and the Internal Revenue Code), whichever is less.

The age 50+ catch-up contribution remains the same at \$6,000 for the 457 Plan in 2018. This would equal a maximum possible contribution of \$24,500 if you are age 50 or older during the 2018 calendar year.

The special catch-up contribution amount in 2018, which means you can contribute up to a maximum of \$37,000 to the 457 Plan if you are within three years of normal retirement age. The additional amount you may be able to contribute under the special catch-up contribution will depend on the amount that you were able to contribute in previous years but did not.

**Note:** If you are eligible for both the age 50+catch-up and special 457 catch-up, you may not take advantage of both in the same calendar year.

<sup>2</sup> http://www.cnbc.com/2016/09/12/heres-how-much-the-average-american-family-has-saved-for-retirement.html

<sup>3</sup> http://www.investopedia.com/articles/personal-finance/010616/whats-average-401k-balance-age.asp

<sup>4</sup> https://www.fool.com/retirement/2017/01/15/average-americans-401k-contributions-by-age-and-in.aspx

# **GETTING READY FOR TAXES? REVIEW THIS LIST FIRST**

Wouldn't you rather be watching television – or doing something else that you enjoy – on the evening of April 15 instead of rushing through your tax forms to make a midnight postmark? By organizing your tax information now, you may be able to relax a bit in April.

Before grabbing a calculator or visiting a tax professional, make sure you have the information described below (certain items may not apply to you). For help preparing your taxes, visit a tax professional or the IRS website at **www.irs.gov**.

#### **SOURCES OF INCOME**

- · Forms W-2 from employers
- · Receipts from odd jobs, rents or other income
- · Evidence of pension or disability payments
- · Proof of unemployment compensation if you collected it
- Forms 1099 from anyone for whom you performed work on a contract basis

#### **INVESTMENT INCOME**<sup>5</sup>

- Documentation of your contribution to an individual retirement account (IRA) – you may be able to deduct your contribution to a traditional IRA if you meet income thresholds
- Forms 1099 which detail yearly gains or losses if you own mutual funds in taxable accounts

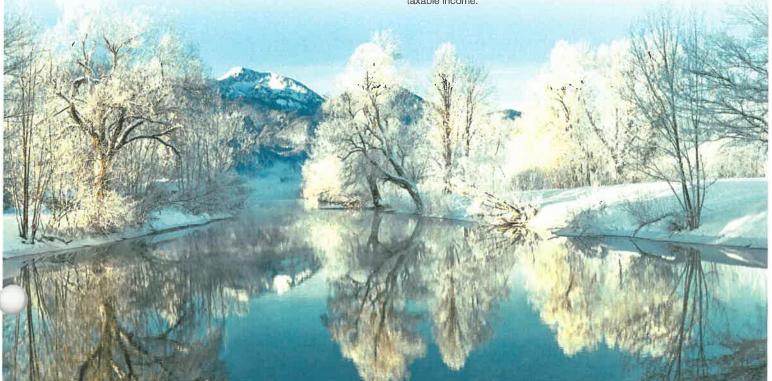
- Year-end statements from brokerage accounts in which you hold stocks or bonds
- Year-end statements from companies in which you own stock and receive dividends
- Year-end bank statements that detail interest income

#### POTENTIAL DEDUCTIONS

- Documentation of mortgage interest
- · Evidence of charitable contributions
- Receipts for payments of college tuition and student loans (if you meet income thresholds)
- Paperwork detailing educational expenses for yourself or a family member (if you meet income thresholds, you may qualify for the American Opportunity Tax Credit)
- · Documentation of job hunting expenses
- Evidence of unreimbursed business expenses, such as subscriptions to trade publications or membership in professional associations

You may deal with tax issues not mentioned here, but this list can give you a good running start in your tax preparation. If you do as much as possible now, you may enjoy some free time on April 15 instead of standing in line at the post office.

5 If you have incurred losses in taxable investments, consult a tax professional to determine whether you can use these losses to offset taxable income.



# THREE REASONS WHY WOMEN SHOULD PRIORITIZE RETIREMENT SAVING

According to a recent survey, 44 percent of women say they can't afford retirement savings, while just 14 percent of men say so.<sup>6</sup> However, the statistics also show that saving for retirement should be at the top of every woman's financial to-do list for the following reasons:

- 1. Less time on the job Figures from the Bureau of Labor Statistics show a gap between men and women in time spent at work. On average, women log fewer hours each week. One of the reasons could be the time spent on providing unpaid care for family and friends. About 60 percent of family caregivers are women.
- Lower average pay On average, a woman earns 79 cents for every dollar a man earns.<sup>9</sup>
- 3. Longer lifespans In the U.S., the average life expectancy for women is 81.2 years, compared to 76.4 for men.<sup>10</sup>

With the combination of less time in the workforce and lower average pay, it's no surprise that more women say they don't have room in their budget for retirement savings. At the same time, a longer life expectancy means that many women will need retirement income for a longer period than men. Also, Social Security benefits – a critical retirement income stream for most women and men – are partly determined by time spent working, which could result in smaller Social Security checks for women who spend less time in the workplace.

The takeaway: Don't let the statistics discourage you from taking action toward building your own retirement income. Knowledge is power, and knowing

the potential hurdles you face can help you overcome them. Also, remember that your employer-sponsored retirement savings plan can help. It offers a range of advantages, such as making saving automatic, ensuring that you pay yourself first, competitive fees and the potential for compounded growth.

Have questions about how you can make retirement saving a priority? Talk to your local Plan representative.



- $\ 6\ http://www.benefitspro.com/2017/09/07/women-more-likely-to-be-unable-to-save-for-retirem$
- 7 https://www.bls.gov/opub/ted/2015/time-spent-working-by-full-and-part-time-status-gender-and-location-in-2014.htm
- 8 http://www.telegram.com/news/20170903/business-matters-women-try-to-balance-job-and-responsibility-for-parents
- 9 http://www.businessinsider.com/gender-wage-pay-gap-charts-2017-3
- 10 https://www.weforum.org/agenda/2017/03/why-do-women-live-longer-than-men

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# GIVE YOUR PORTFOLIO A SPRING CLEANING

After tax season is over may be an ideal time to take a closer look at your financial structure and tidy up where needed. Here's a checklist of key considerations to help you get started.

- Lay a balanced investment groundwork. Does your current asset allocation the mix of securities in your investment portfolio still match your risk tolerance and time horizon? Stock market performance over the past few years may have altered the value of your stock holdings above or below the level you had originally intended. If so, consider rebalancing either by redirecting future contributions of some of your stock or bond investments or by purchasing more stock, bond or cash investments.<sup>1</sup>
- Create a nest for the future. Rather than just hoping you'll have enough for a comfortable retirement, take some time to calculate how much you'll need and how much you may need to save. You may want to consult a financial professional to help you establish an accumulation goal and ensure you're on course to reach it.
- Check your family's security system. Insurance
  can help protect you and your loved ones from the
  costs of accidents, illness, disability and death. It's
  generally an important part of any sound financial
  plan. However, your individual need for coverage will
  depend on your personal circumstances, including
  your age, family and financial situation.

- Review your estate plan. You may not enjoy thinking about what will happen after you're gone, but failing to plan could cost your family and loved ones. A sound estate plan may help preserve your assets and keep them from being unnecessarily reduced by taxes. An estate typically includes an up-to-date will and may make use of tools for charitable giving and joint ownership of property.
- Put a lid on debt. While you're putting the rest of your financial plan in order, don't neglect credit card balances or other outstanding debt. Consider ways to either reduce your debt or manage it more effectively. For example, you might be able to save on interest charges by transferring your credit card balance(s) or refinancing your mortgage if conditions allow.

Your financial house is a complex structure that needs regular upkeep. By staying on top of things and keeping your financial house in order, you may help increase the potential that you are on track to reaching your goals.

1 Asset allocation, rebalancing and diversification do not assure a profit or protect against a loss. Bonds are subject to market and interest rate risk if sold prior to maturity. Investing in stocks involves risks, including loss of principal.



# ASSET ALLOCATION: KEEPING YOUR BALANCE

Maintaining a portfolio with a mix of stocks and bonds that suits your risk tolerance and time horizon, a practice known as asset allocation, has been a fundamental tenet of investing for a long time. Although asset allocation does not assure a profit or protect against loss in a declining market, investors who base their investment strategy on a target asset allocation may find it easier to stick with it when the stock market experiences significant ups and downs.

One reason may be that the balance of stocks and bonds helps investors avoid significant losses. Stocks and bonds historically have not moved in tandem in response to economic or market developments, although past performance does not guarantee future results.

#### **POINTS TO CONSIDER**

When deciding on a target asset allocation, it may be helpful to consider your risk tolerance and time horizon. Stocks historically have exhibited more short-term ups and downs compared with bonds and other more conservative investments.<sup>2</sup> Because of this historical trend, a larger allocation to stocks may be appropriate for those who plan to remain invested for the long term and who can tolerate short-term swings in value. Those who may need to access their money in the short term may want to consider a greater emphasis on more conservative investments with the goal of preserving principal.

In addition, feelings about risk also come into play. Some individuals are uncomfortable with investment risk, which is the possibility that the value of their portfolio could decline. Historically, many investors with a low tolerance for investment risk have allocated a larger portion of their portfolios to bonds or cash alternatives. It's important to remember, though, that these more conservative investments also carry some risk. Bonds are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise and are subject to availability and change in price.

Risk is part of investing, and it's important to understand the potential upside and the potential downside of every investment. That said, a balanced portfolio, either with one balanced fund or with a mix of funds designed to pursue a target allocation, may help you stay focused, even when Wall Street seas are choppy.

<sup>2</sup> Sources: Standard & Poor's; Barclays Capital. Stocks are represented by the S&P 500, investment-grade bonds by the Barclays Capital Aggregate Bond Index. Past performance does not guarantee future results.

# WHO IS YOUR BENEFICIARY?

Good planning takes into account both the expected and the unexpected. By building your nest egg, you're planning for the comfortable retirement you always hoped for. All it takes to plan for the unfortunate event that something unexpected happens on the way to retirement is to name beneficiaries for all your investments. While it may seem easy to overlook now, the effort may be greatly appreciated by your heirs.

By naming a beneficiary, you're ensuring that your money goes where you want it to go when you die.

You may choose to name more than one beneficiary for a particular account. However, you will need to specify the percentage each beneficiary is to receive. If you don't, your assets will be divided equally among your designees. Perhaps your spouse has already passed on, or maybe your spouse's net worth exceeds the federal estate tax exclusion. In that case, it may be wise to select another individual — say a child, another relative, or a friend — to receive your assets upon your death.

Keep in mind, your gift may come at a price. Those who inherit your account will be assessed income tax on the amount you leave them. Of course, Uncle Sam would not hit a beneficiary in a lower federal income tax bracket as hard.

Once you name a beneficiary, you may want to review your selection from time to time, perhaps at major life changes like marriage, divorce, or the birth of a child. As your situation changes, you may find that a new beneficiary is appropriate. Consult a financial advisor or qualified estate planner for more information on naming beneficiaries.



# ARE WOMEN BETTER INVESTORS?

Does your mental image of a savvy investor have a gender bias? If you automatically think of a man when you imagine an effective investor, you may need to think again. Some recent studies have found that the portfolios of female investors have outperformed those of men over the last several years.<sup>3</sup> One expert speculates that the reason may be that men are more likely to make frequent trades, while women tend to focus on long-term goals and investing strategies.<sup>3</sup>

The statistics also show that 55% of women expect a comfortable retirement compared to 68% of men.<sup>4</sup> In other words, women appear to be less confident about reaching their retirement goals, which could be motivating them to embrace a long-term strategy and the investing behaviors that come with it.

Whether women or men deserve the bragging rights in the area of investing isn't the issue. Ultimately, we all have the same goal of building the retirement income we'll need to live the lives we want. Regularly increasing the amount you save for retirement and monitoring the asset allocation of your chosen mix of investments can be smart tactics — whatever your demographic details.

If you have questions on how to become a more informed, more prepared investor, schedule some time with your local plan representative.

Asset allocation does not ensure a profit and does not protect against loss in declining markets.

<sup>3</sup> March 8, 2017: Fresh evidence women are better investors than men: money cnn.com/2017/03/08/investing/women-better- investors-than-men/index.html

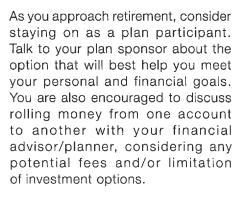
<sup>4</sup> July 22, 2017: Retirement planning for women: linvestmentnews.com/ article/20170722/FREE/170729987/retirement-planning-for- women

# AFTER RETIREMENT: WHY STAYING IN YOUR PLAN IS A GOOD OPTION

Don't let the fact that you've retired or are nearing retirement automatically signal the end of your savings in your WV Teachers' Defined Contribution Retirement System (TDC Plan). While some employees assume that retirement automatically triggers withdrawal from their plan and the beginning of disbursements, there are other options. Staying with your existing plan may be the best plan of all — especially when the alternatives may be broker accounts with higher fees, greater risk and fewer services. Why stay in your current plan? Consider the following:

 Low fees. Many retirees or near-retirees make the decision to roll over their existing deferred compensation defined contribution savings into a brokerage account. But before you do, there's a good chance that your existing plans have a lower fee structure by comparison — while still affording you the benefits of professionally managed investments.

- Accumulated earnings. Your account may not stop growing after you retire. Leaving your savings balance in the plan allows your assets the potential to earn compound interest on a tax-deferred basis.
- Roll over options. Your employer may offer a
  qualified post-retirement plan, into which you may roll
  over and consolidate assets from different retirement
  accounts. This option may also unify the services
  and statements you receive which helps keep
  things simple in retirement.
- Flexible withdrawals. Disbursements from your plan don't have to be one-size-fits all. You may choose from a variety of distribution options to suit your financial requirements, including periodic payments and partial withdrawals. You may also be allowed to change your distribution arrangement numerous times to meet your needs.
- Ongoing customer service. Staying in your plan likely means the ability to keep access to your account management tools, such as websites and customer service lines that allow you to check balances, manage investments and access financial education information.





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# Financial Footnotes

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# **HOW DO YOU DEFINE "WEALTH"?**

Do you consider yourself to be wealthy? Do you think of wealth in terms of a dollar amount, peace of mind or some other factor? And do characteristics such as your gender play a role in how you define wealth? These are important questions, because our personal definition of wealth could influence how we save and invest for retirement.

#### YOUR GENDER MAY MATTER

According to a recent survey, women and men can have different views on the topic of wealth. When asked whether they'd prefer never having to worry about money in the future or having the ability to buy whatever they want right now, 84% of women said they'd prefer peace of mind, versus 78% of men. 1 More than 60% of women surveyed value good physical health over money. 1

#### **HOW MUCH DOES IT TAKE TO BE "WEALTHY"?**

In fact, only 11% of respondents to another recent survey said that they believe the American dream is tied to money.<sup>2</sup> However, while we may not always define wealth in financial terms, we tend to set the bar high when we put a dollar amount on the concept. The average amount that survey respondents say is required to be considered wealthy is around \$2.4 million, which is almost 30 times the net worth of U.S. households.<sup>1</sup>

Why do these statistics matter? The way we define wealth can influence how we prepare for our future. If you see being wealthy as an unreachable financial goal, you may be discouraged from saving for retirement at all. If you measure wealth in terms of security, health, family relationships, comfort or any other non-financial factor, you may underestimate the importance of saving actual money for retirement.

A wise person once said, "He is richest who is content with least." In other words, wealth isn't always a matter of how much you have. Instead, it's partly determined by your mindset. That can be a good attitude to maintain, but don't let it prevent you from saving and investing for your future. Even if you define wealth in non-financial terms, you'll still need to pay for things like housing, healthcare, food and clothing during your retirement years. Your employer-sponsored retirement savings plan can help you do exactly that.

The takeaway: Saving for retirement isn't a competition to see who can build the biggest nest egg. Instead, it's a way to provide you with some of the income you may need to live the life you want, however you personally define "wealth."

- 1 CNNMoney, What 'wealth' means to women, September 6, 2017: http://money.cnn.com/2017/09/06/pf/women-wealth-money/index.html
- 2 Business Insider, Forget wealth the 'American dream' is now about family, November 9, 2017 http://www.businessinsider.com/forget-wealththe-american-dream-is-now-about-family-2017-11





# **MARKET VOLATILITY**

# SURVIVING MARKET TURBULENCE

Most stock market investors are looking for the same result: strong and steady gains of their investments. Dealing with a period of sustained falling stock prices is not easy. All too often, investors react to a sharp drop in prices by panic selling or digging in their heels despite deteriorating fundamentals. But more thoughtful investors may see a correction or downturn as an opportunity to review the risks in their portfolios and make adjustments where necessary.

When confronted with any adverse market event – whether it is a one-day blip, a more lengthy market correction (a decline of 10% to 20%), or a prolonged bear market (a decline of more than 20%) – take time to review your portfolio. Dealing with volatility can be difficult. Here are some considerations to help you and your portfolio survive market turbulence.

 Keep a long-term perspective. The only certainty about the stock market is this: It will always experience ups and downs. That's why it's important to keep emotions in check and stay focused on your financial goals. A buy-and-hold strategy – making an investment and then holding on to it despite short-term market moves – can help. The opposite of buyand-hold investing is market timing – buying and selling investments based on what you think the market will do next. Market timing, as many investment professionals will tell you, may be risky. If your predictions are wrong, you could invest when the market is on its way down or sell when it's on its way up. In other words, you risk locking in a loss or missing the market's best days.

Organize and review your financial records. Crisis events highlight the importance of knowing where your assets are and maintaining organized financial records. Following the September 11, 2001, terrorist attacks, markets closed for several days and many records in the heart of New York City's financial district were destroyed. Yet the nation's financial systems were up and running in a matter of days, and your securities accounts were safe even when the stock exchanges were closed. While you cannot trade investments or access your assets during

- a market shutdown, securities firms maintain backup facilities and have contingency plans to help them service customers when trading resumes.
- Talk with a professional. A financial professional can help you separate emotionally driven decisions from those based on your goals, time horizon, and risk tolerance. Researchers in the field of behavioral finance have found that emotions often lead investors to read too much into recent events even though those events may not reflect long-term realities. With the aid of a financial professional, you can sort through these distinctions, and you'll likely find that if your investment strategy made sense before the crisis, it will still make sense afterward.

It's important to remember that periods of falling prices are a natural part of investing in the stock market. While some investors will use a variety of trading tools, including individual stock and stock index options, to hedge their portfolios against a sudden drop in the market, perhaps the best move you can make is reevaluating and limiting your overall risk position.

# HIGHER EDUCATION

#### TEACH YOUR CHILDREN TO SAVE FOR COLLEGE

Being part of the college planning process can be very educational for children, as it presents them with valuable financial lessons for the future. Children can earn money, learn about sources of financial aid, research potential colleges, and take other steps that may relieve their parents of some of the responsibility of college planning.

#### **GET AN EARLY START**

Most children don't make plans for their higher education until they are well into high school, but the foundation for saving and planning for college can take place much earlier. Many financial experts believe the best time to introduce children to college planning is when they are in the sixth, seventh or eighth grade. During this time, you may want to initiate discussions about college and explain the importance of developing good study habits and getting involved in extracurricular activities – to instill the idea that your family supports higher education.

You may also want to encourage your children to begin thinking about the career they would like to pursue, which is likely to influence their choice of college, as well as to establish a savings account that could be earmarked for education expenses. In addition, you can teach basic lessons about compounding, investing, and other money management issues.

#### TAKE IT TO A HIGHER GEAR IN HIGH SCHOOL

By the time they reach high school, many students are mature enough to plan for college at a deeper level, including the following.

 Learning about college costs. Students may gain a deeper appreciation of their family's financial sacrifices when they realize how expensive college is. They can learn about college costs from a number of sources, including the College Board and the U.S. Department of Education.

- Researching scholarships. There are numerous websites with information about sources of financial aid. For example, Fastweb and FinAid contain search engines with data about thousands of scholarships with varying eligibility criteria. In addition, The Federal Student Aid site provides an overview of federal student aid programs. Also, local libraries and high school guidance offices may have information about state-sponsored aid programs and scholarships sponsored by local organizations.
- Earning money. High school students can set aside a
  portion of their wages from part-time or summer jobs
  for higher education expenses. Also, students may be
  able to obtain jobs that build on career interests as a
  way of solidifying their future plans.
- Getting organized. College planning encompasses numerous details, including visiting institutions that a student may want to attend, applying for financial aid, obtaining transcripts and letters of recommendation, and meeting deadlines. A high school student can take responsibility for making sure that important matters are tended to ahead of time. For example, if a student has a school vacation coming up, he or she could help organize a family trip to visit colleges of interest or spend some time completing college applications.

You and your prospective student may be able to think of more ideas that could add value to your family's efforts to save for a college education. Getting your budding scholar involved in the process – financially and otherwise – could ultimately be a pivotal lesson in responsibility that impacts his or her later success in life.



# RETIREMENT MILESTONES

#### **CAREER CHANGES AND RETIREMENT**

Gone are the days when you landed a job and stayed in it for 30 years. Today, it's normal for people to change jobs several times, or even make mid-life career changes that take them in a whole new direction. No matter where you career takes you, it's important for your retirement savings to follow.

When you take a new job, you typically have three options3:

- 1. Leave the money in the plan of the company you're leaving.
- 2. Roll the money into your new employer's plan or an IRA.
- 3. Take the money out in a cash distribution.4

While it's tempting to go with option 3, consider the following:

- Taxes: If you take your tax-deferred money in cash, it will be treated as ordinary income. Your plan withholds 20% of the amount you requested and sends it to Uncle Sam to cover the income tax you owe for that year. However, if 20% isn't enough, you may need to write a check for the difference at tax time. And that doesn't even cover state or local taxes. If you are under age 59½ when you take a distribution, the federal government takes an additional 10% for premature distribution bringing your total tax bill to 30% or more.
- Time: The more time your money spends in a plan, the longer it has the potential to grow. The dollars you invest when you are 25 could grow for 40 years. If you take the cash and spend it, you may miss out on years of compounding interest.

When you're ready to change jobs or careers, talk to a financial advisor to make sure your retirement savings stays with you on the journey. You are encouraged to discuss rolling money from one account to another with your financial advisor/planner, considering any potential fees and/or limitation of investment options.

- 3 Neither Empower Retirement nor its subsidiaries or affiliates provide tax, legal, accounting and/or investment advice. Please consult your tax advisor or attorney for such guidance.
- 4 Withdrawals may be subject to ordinary income tax. Withdrawals made prior to age 59½ may incur a 10% early withdrawal penalty.



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# Sample Plan



# Investment Review Fourth Quarter, 2018



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# Capital Markets Overview

## Fourth Quarter 2018

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# **Macroeconomic Summary**

## **U.S. Economy**

- U.S. economic growth decreased in the third quarter of 2018
  - The final estimate of GDP growth came in at an annualized rate of 3.4%. This reflects a decrease from 4.2% in the second quarter
- Q4 job creation remained strong, adding 274,000, 176,000 and 312,000 in October, November and December,
   respectively
  - The unemployment rate increased to 3.9% overall at year-end and number of unemployed ended at 6.3 million
  - Compared to year end 2017, both the unemployment rate and number of unemployed decreased by 0.2% and 300,000, respectively
- The Q4 2018 Housing Affordability Index reached its lowest (least affordable) reading since Q3 2008
  - The Index reading dropped to 91, from 94 the previous quarter and 106 a year ago, meaning residential housing is at a 10 year low for affordability
- In December, the Fed approved another quarter-point hike, moving the Fed Funds rate to 2.50%
  - This is the fourth and final rate hike of 2018, with two more projected in 2019

## **Global Economy**

- In the U.K. and Europe Brexit remains the focus, with divisions between Theresa May and Conservative party members over the current proposed Brexit agreement
  - The next major milestone is on January 21, 2019, when the British Government must make a statement within five days on what the U.K plans to do
- Global political uncertainty remains over the medium-term
  - · Despite an agreed 90 day suspension of tariffs between China and the US, a long-term solution is still unclear
  - In December, Italy agreed a compromise with the EU over the country's budget deficit to avoid a disciplinary procedure for now
- A sharp fall in oil prices in the fourth quarter significantly impacted multiple emerging market countries
  - For net importers of oil such as Turkey, India and Indonesia this was a significant tailwind in the fourth quarter
  - · For producers such as Colombia and Russia this was a significant headwind in the fourth quarter



# **Market Summary**

## **U.S. Markets**

- The S&P 500 Index closed the quarter with a loss of 13.5%, ending 2018 with a calendar year return of -4.4%
  - As of December 31, 2018, three- and five-year annualized trailing returns for the S&P 500 Index were 9.3% and 8.5%, respectively
- Utilities posted the only positive performance across all sectors for the quarter, returning 1.4%
- Energy was the worst performing sector for the quarter, returning -23.8%
- Large cap stocks outperformed small and mid-caps in Q4
  - Stylistically, large value stocks had the strongest performance, returning -11.7% in Q4, 2018
- The Bloomberg Barclays U.S. Aggregate Bond Index posted a quarterly return of 1.6% in Q4
  - · Fixed income continues to face the headwind of rising interest rates, but significantly outperformed domestic equities in Q4

## **Global Markets**

- Emerging Market equities outperformed both domestic and developed international equities
  - The MSCI EAFE Index realized a total return of -12.5% for the quarter, leading the S&P 500 index by 1%
  - The MSCI Emerging Markets Index realized a total return of -7.5% for the quarter, beating the S&P 500 index by 6%
- Overall, through the medium and long-term, international equities continue to lag behind domestic equities
- U.S. debt outperformed Emerging Markets debt in Q4
  - The Bloomberg Barclays US Agg beat the JPM EMBI Global Diversified Index by 2.9%, returning 1.6% for the quarter

# State of the U.S. Economy

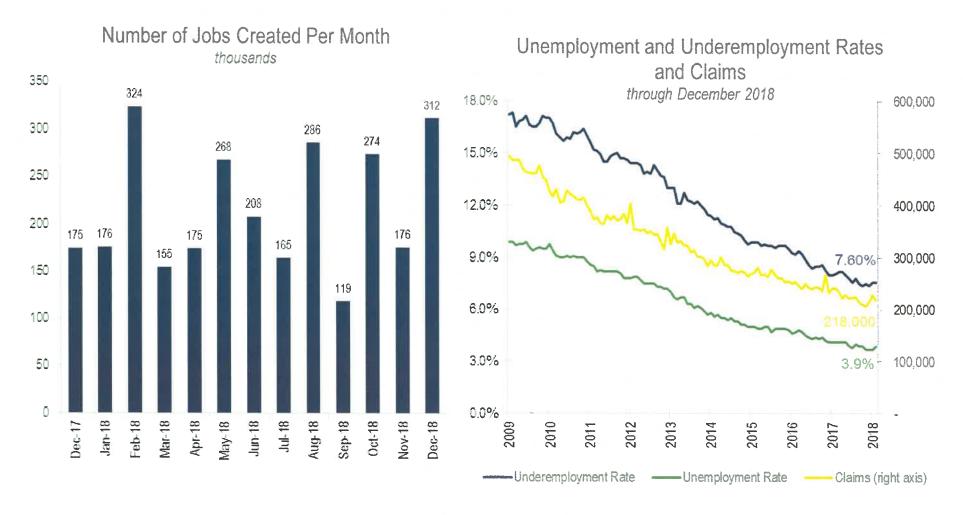


Source: Bloomberg; GWCM Analysis

The core measure of inflation excludes food and energy prices while the headline measure of inflation does not GDP estimates presented reflect the median estimate provided by Bloomberg



## U.S. Labor Market Trends



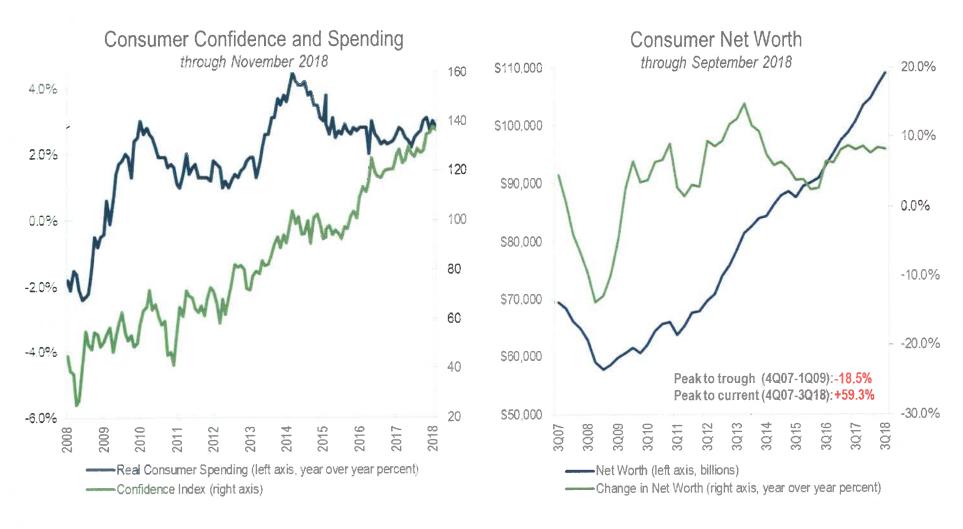
Source: Bloomberg; Bureau of Labor Statistics; GWCM Analysis

The Unemployment Rate represents total unemployed, as a percent of the civilian labor force

The Underemployment Rate represents total unemployed, plus all marginally attached workers, plus total employed part time for economic reasons, as a percent of the civilian labor force plus all marginally attached workers

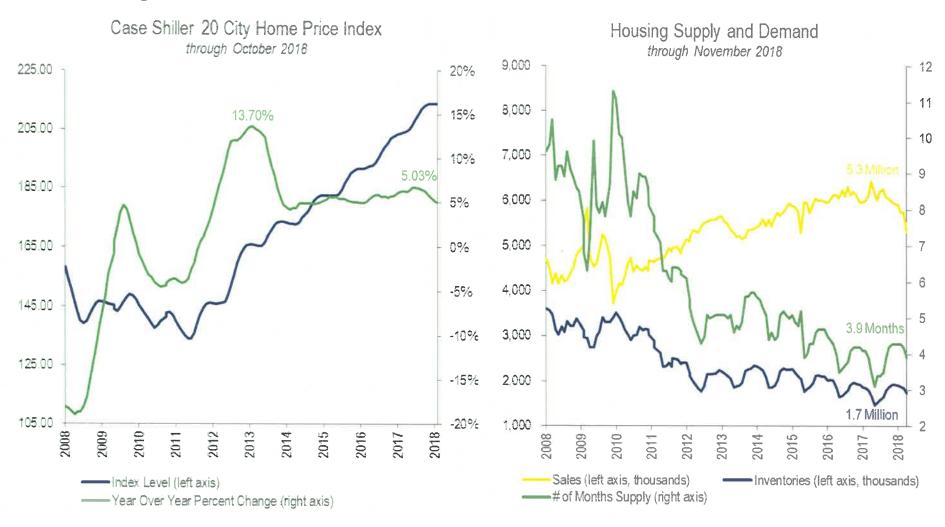


# U.S. Consumer Confidence, Spending and Net Worth



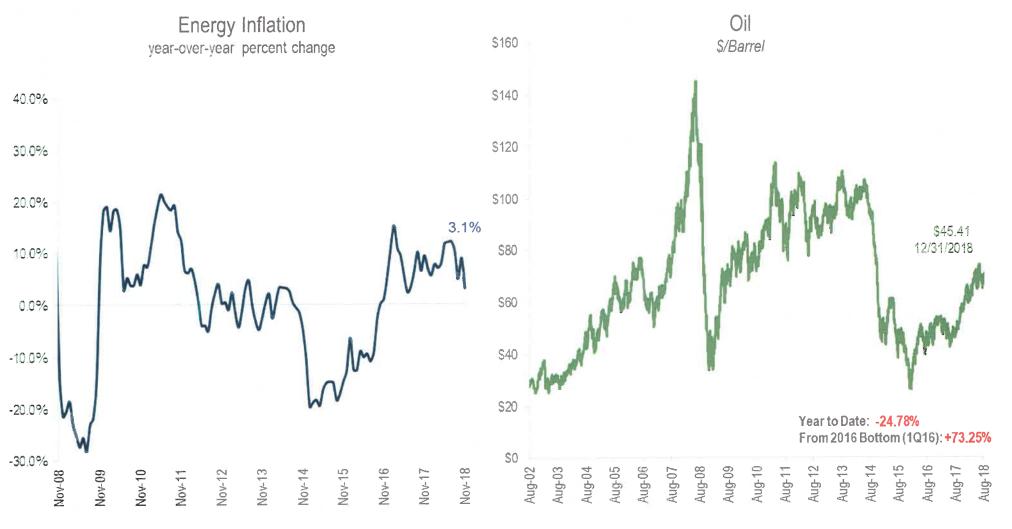
Source: Bloomberg; Federal Reserve; GWCM Analysis

# **U.S Housing Market Trends**



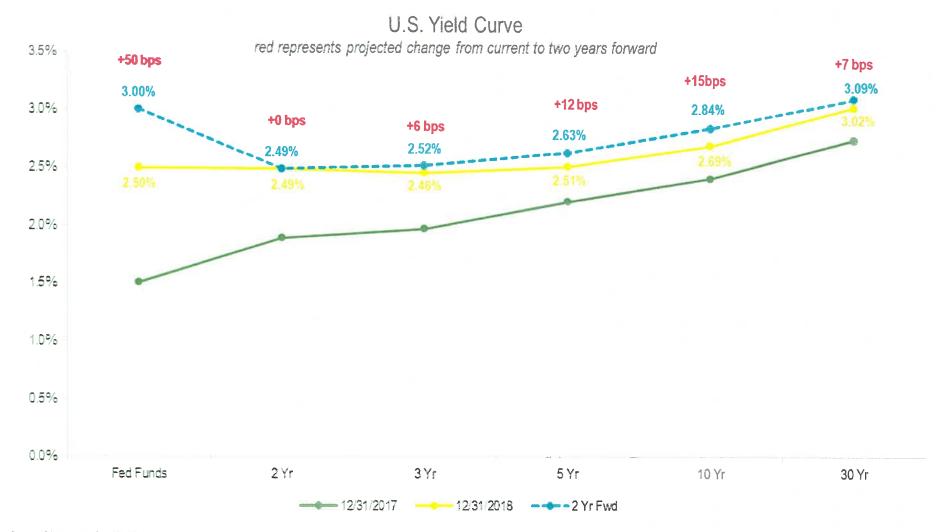
Source: Bloomberg; GWCM Analysis

# **Energy Inflation and Oil**



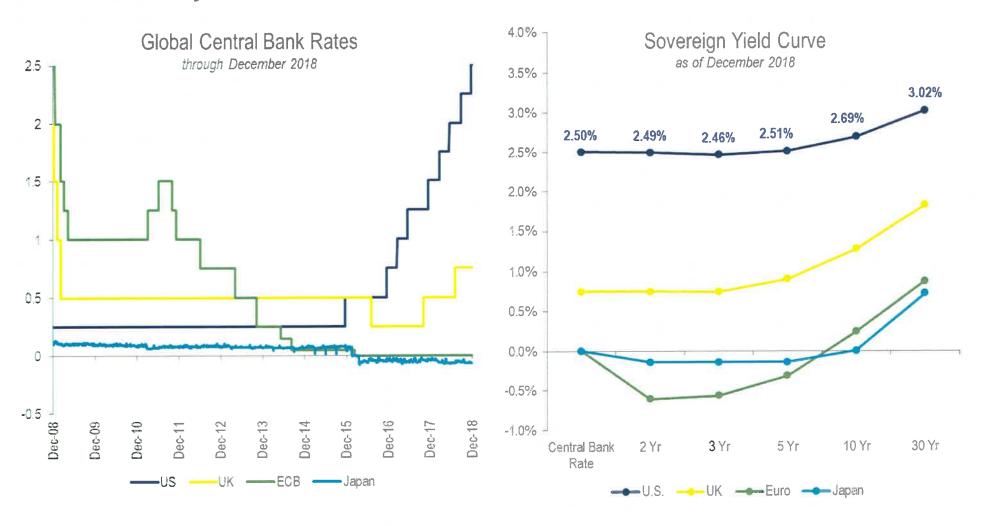
Source: Bloomberg; GWCM Analysis
Oil prices shown for West Texas Intermediate (WTI) Crude

# **Historical, Current and Forward Rates**



Source: Bloomberg; GWCM Analysis

# **Global Monetary Policies and Interest Rates**



Source: Bloomberg; GWCM Analysis

# The S&P 500 index generated a -13.52% return during the fourth quarter

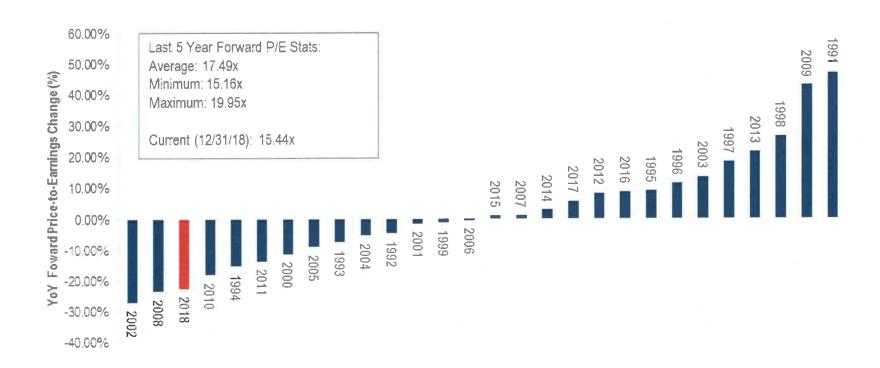




Source: Morningstar Direct; GWCM Analysis

# Are equities trading at a discount or have we seen a structural shift in valuations?

- The current market price-to-earnings multiple (measured by the S&P 500) is near five-year lows due to the market decline, despite strong earnings growth in 2018
  - · 2018 was a challenging year for domestic equity markets with an abundance of uncertainty and negative news
  - · This has served to lower expectations and has been seemingly priced into the markets, which may allow for positive surprises going forward
  - Alternatively, the current multiple may be indicative of a structural shift in equity valuations as investor sentiment on future earnings continues to wane





# **Equity Market Returns**

(as of	December, 31 2018)	QTD	YTD	1 Year Trailing	3 Year Trailing	5 Year Trailing	10 Year Trailing	2017	2016	2015	2014	2013	2012	2011
Dom	nestic Equity													
ab	S&P 500	-13.5%	4.4%	-4.4%	9.3%	8.5%	13.1%	21.8%	12.0%	1.4%	13.7%	32.4%	16.0%	2.1%
Large Cap	Russell 1000 Value	-11.7%	-8.3%	-8.3%	7.0%	5.9%	11.2%	13.7%	17.3%	-3.8%	13.5%	32.5%	17.5%	0.4%
Lar	Russell 1000 Growth	-15.9%	-1.5%	-1.5%	11.1%	10.4%	15.3%	30.2%	7.1%	5.7%	13.0%	33.5%	15.3%	2.6%
ab	Russell Mid Cap	-15.4%	-9.1%	-9.1%	7.0%	6.3%	14.0%	18.5%	13.8%	-2.4%	13.2%	34.8%	17.3%	-1.5%
Mid Cap	Russell Mid Cap Value	-15.0%	-12.3%	-12.3%	6.1%	5.4%	13.0%	13.3%	20.0%	-4.8%	14.7%	33.5%	18.5%	-1,4%
	Russell Mid Cap Growth	-16.0%	4.8%	-4.8%	8.6%	7.4%	15.1%	25.3%	7.3%	-0.2%	11.9%	35.7%	15.8%	-1.7%
Small Cap	Russell 2000	-20.2%	-11.0%	-11.0%	7.4%	4.4%	12.0%	14.6%	21.3%	-4.4%	4.9%	38.8%	16.3%	-4,2%
<u>=</u>	Russell 2000 Value	-18.7%	-12.9%	-12.9%	7.4%	3.6%	10.4%	7.8%	31.7%	-7.5%	4.2%	34.5%	18.1%	-5.5%
- ES	Russell 2000 Growth	-21.7%	-9.3%	-9.3%	7.2%	5.1%	13.5%	22.2%	11.3%	-1.4%	5.6%	43.3%	14.6%	-2.9%
Inter	rnational Equity													
	MSCIEAFE	-12.5%	-13.8%	-13.8%	2.9%	0.5%	6.3%	25.0%	1.0%	-0.8%	-4.9%	22.8%	17.3%	-12.1%
S	Australia	-10.0%	-12.0%	-12.0%	5.6%	0.5%	8.9%	19.9%	11.4%	-10.0%	-3.4%	4.2%	22.1%	-11.0%
arke	Canada	-15.3%	-17.2%	-17.2%	6.2%	-1.6%	5.7%	16.1%	24.6%	-24.2%	1.5%	5.6%	9.1%	-12.7%
Ψp	France	-15.0%	-12.8%	-12.8%	5.6%	1.2%	5.5%	28.7%	4.9%	-0.1%	-9.9%	26.3%	21.3%	-16.9%
Developed Markets	Germany	-15.5%	-22.2%	-22.2%	0.7%	-2.1%	5.6%	27.7%	2.8%	-1.9%	-10.4%	31.4%	30.9%	-18.1%
eve	Japan	-14.2%	-12.9%	-12.9%	3.4%	3.1%	5.3%	24.0%	2.4%	9.6%	-4.0%	27.2%	8.2%	-14.3%
	Switzerland	-8.9%	-9.1%	-9.1%	1.9%	1.2%	7.8%	22.5%	-4.9%	0.4%	-0.1%	26.6%	20.4%	-6.8%
	UK	-11.8%	-14.2%	-14.2%	1.6%	-1.7%	6.8%	22.3%	-0.1%	-7.6%	-5.4%	20.7%	15.3%	-2.6%
	MSCI Emerging Markets	-7.5%	-14.6%	-14.6%	9.2%	1.6%	8.0%	37.3%	11.2%	-14.9%	-2.2%	-2.6%	18.2%	-18.4%
c/s	Brazil	13.4%	-0.5%	-0.5%	27.1%	0.7%	5.1%	24.1%	66.2%	-41.4%	-14.0%	-16.0%	0.0%	-21.8%
rket	China	-10.7%	-18.9%	-18.9%	8.0%	4.6%	8.3%	54.1%	0.9%	-7.8%	8.0%	3.6%	22.7%	-18.4%
Na Ma	India	2.5%	-7.3%	-7.3%	8.2%	8.1%	10.7%	38.8%	-1.4%	-6.1%	23.9%	-3.8%	26.0%	-37.2%
Emerging Markets	Indonesia	9.7%	-9.2%	-9.2%	9.7%	6.1%	13.2%	24.2%	17.0%	-19.5%	26.6%	-23.5%	4.6%	6.0%
me	Korea	-13.1%	-20.9%	-20.9%	8.2%	1.0%	9.7%	47.3%	8.7%	-6.7%	-11.1%	3.9%	21.2%	-12.0%
ш	Mexico	-18.8%	-15.5%	-15.5%	-3.8%	-7.1%	4.6%	16.0%	-9.2%	-14.4%	-9.3%	0.2%	29.1%	-12.1%
	Russia	-9.0%	-0.7%	-0.7%	17.4%	-2.0%	7.3%	5.2%	54.8%	4.2%	-46.3%	0.8%	13.7%	-19.6%

Source: Morningstar Direct; GWCM Analysis

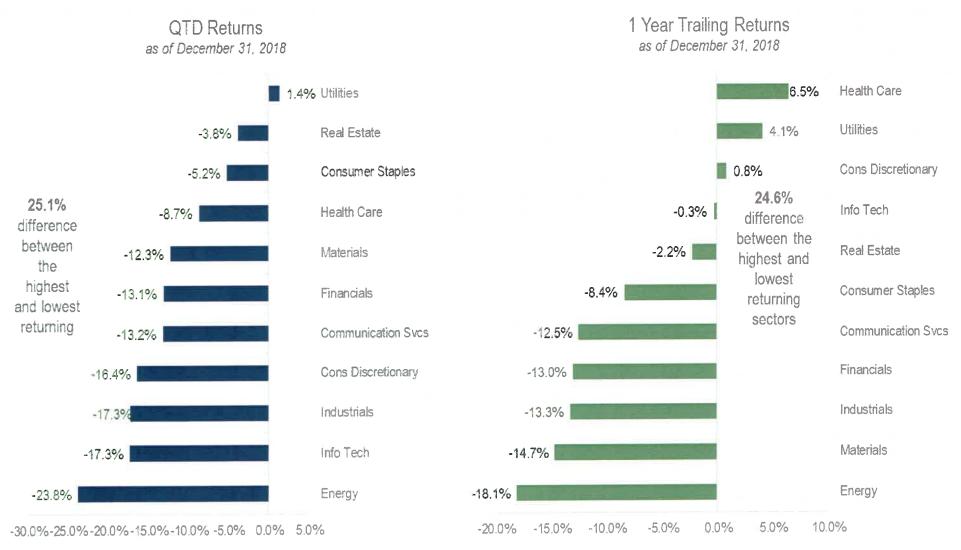
Individual country returns are represented by MSCI indices and shown as USD returns

Past performance is not a guarantee or prediction of future results.

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<sup>\*</sup>Canada is not part of the EAFE Index

# S&P 500 Sector Returns



Source: Morningstar Direct; GWCM Analysis

# **Returns by Style**

		3 Months				1 Year			Since Mark	et Peak (Oct	tober, 2007)
	Value	Blend	Growth		Value	Blend	Growth		Value	Blend	Growth
Large	-11.7%	-13.5%	-15.9%	Large	-8.3%	-4.4%	-1.5%	Large	67.2%	103.7%	146.8%
Ä	-15.0%	-15.4%	-16.0%	Mid	-12.3%	-9.1%	-4.8%	Mid	91.4%	103.5%	116.7%
Small	-18.7%	-20.2%	-21.7%	Small	-12.9%	-11.0%	-9.3%	Small	69.6%	86.4%	102.7%
		3 Year				5 Year			Since Mar	ket Low (Ma	rch, 2009)
	Value	Blend	Growth		Value	Blend	Growth		Value	Blend	Growth
Large	7.0%	9.3%	11.2%	Large	6.0%	8.5%	10.4%	Large	317.0%	355.2%	403.3%
Mid	6.1%	7.0%	8.6%	D	5.4%	6.3%	7.4%	2	388.6%	391.0%	401.0%
Small	7.4%	7.4%	7.2%	Small	3.6%	4.4%	5.1%	Small	319.5%	349.4%	378.4%

performance as of 12/31/2018

Source: Morningstar Direct; GWCM Analysis; Large Blend – S&P 500 Index, Large Value – Russell 1000 Value Index, Large Growth – Russell 1000 Growth Index, Mid Blend – Russell Mid Cap Index, Mid Value – Russell Mid Cap Value Index, Mid Growth – Russell Mid Cap Growth Index, Small Blend – Russell 2000 Index, Small Value – Russell 2000 Value Index, Small Growth – Russell 2000 Growth Index

# **Fixed Income and Specialty Returns**

	0.770		1 Year	3 Year	5 Year	10 Year	2047	2046	2045	2014	2013	2012	2011
as of December 31, 2018)	QTD	YTD	Trailing	Trailing	Trailing	Trailing	2017	2016	2015	2014	2013	2012	2011
Fixed Income													
Bloomberg Barclays US Aggregate	1.6%	0.0%	0.0%	2.1%	2.5%	3.5%	3.5%	2.6%	0.5%	6.0%	-2.0%	4.2%	7.8%
Bloomberg Barclays US Treasury	2.6%	0.9%	0.9%	1.4%	2.0%	2.1%	2.3%	1.0%	0.8%	5.1%	-2.7%	2.0%	9.8%
Bloomberg Barclays US Govt/Credit Intermediate	1.7%	0.9%	0.9%	1.7%	1.9%	2.9%	2.1%	2.1%	1.1%	3.1%	-0.9%	3.9%	5.8%
Bloomberg Barclays US Govt/Credit Long	0.8%	-4.7%	-4.7%	4.0%	5.4%	5.9%	10.7%	6.7%	-3.3%	19.3%	-8.8%	8.8%	22.5%
Bloomberg Barclays US TIPS	-0.4%	-1.3%	-1.3%	2.1%	1.7%	3.6%	3.0%	4.7%	-1.4%	3.6%	-8.6%	7.0%	13.6%
Bloomberg Barclays US Corporate High Yield	-4.5%	-2.1%	-2.1%	7.2%	3.8%	11.1%	7.5%	17.1%	-4.5%	2.5%	7.4%	15.8%	5.0%
Citi WGBI	1.8%	-0.8%	-0.8%	2.7%	0.8%	1.5%	7.5%	1.6%	-3.6%	-0.5%	-4.0%	1.6%	6.4%
JPM EMBI Global Diversified	-1.3%	-4.3%	-4.3%	5.2%	4.8%	8.2%	10.3%	10.2%	1.2%	7.4%	-5.3%	17.4%	7.3%
Citi Treasury Bill 3 Month	0.6%	1.9%	1.9%	1.0%	0.6%	0.4%	0.8%	0.3%	0.0%	0.0%	0.1%	0.1%	0.1%
Specialty													
Bloomberg Commodity	-9.4%	-11.2%	-11.2%	0.3%	-8.8%	-3.8%	1.7%	11.8%	-24.7%	-17.0%	-9.5%	-1.1%	-13.3%
DJ US Select REIT	-6.6%	4.2%	-4.2%	2.0%	7.9%	12.0%	3.8%	6.7%	4.5%	32.0%	1.2%	17.1%	9.4%
FTSE EPRANAREIT Developed Ex US	-4.9%	-5.8%	-5.8%	5.1%	3.0%	9.2%	20.8%	2.0%	-3.2%	3.2%	6.1%	38.6%	-15.3%

Source: Morningstar Direct; GWCM Analysis

Past performance is not a guarantee or prediction of future results.



# **Calendar Year Returns by Asset Class**

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Cumulative Return*
Agg Bond	Emrg Mkt	Sm Growth	Agg Bond	Mid Value	Sm Growth	Mid Value	Lg Growth	Sm Value	Emrg Mkt	Agg Bond	Lg Growth
5.2	78.5	29.1	7.8	18.5	43.3	14.7	5.7	31.7	37.3	0.01	155.37
Balanced	Mid Growth	Mid Growth	Balanced	Emrg Mkt	Mid Growth	Lg Value	Balanced	Mid Value	Lg Growth	Lg Growth	Mid Growth
-22.1	46,3	26.4	4.7	18.2	35.7	13.5	1.3	20.0	30.2	-1.51	127,60
Sm Value	Lg Growth	Mid Value	Lg Growth	Sm Value	Sm Value	Lg Growth	Agg Bond	Lg Value	Mid Growth	Balanced	Sm Growth
-28.9	37.2	24.8	2.6	18.1	34.5	13.0	0.5	17.3	25.3	-2.35	118.47
Lg Value	Sm Growth	Sm Value	Lg Value	Lg Value	Lg Growth	Mid Growth	Mid Growth	Sm Growth	International	Mid Growth	Mid Value
-36.8	34.5	24.5	0.4	17.5	33.5	11.9	-0.2	11.3	25.0	-4.75	109.52
Lg Growth	Mid Value	Emrg Mkt	Mid Value	International	Mid Value	Balanced	International -0.8	Emrg Mkt	Sm Growth	Lg Value	Balanced
-38.4	34.2	18.9	-1.4	17.3	33.5	10.6		11.2	22.2	-8.27	91.81
Mid Value	International	Lg Growth	Mid Growth	Mid Growth	Lg Value	Agg Bond	Sm Growth	Balanced	Balanced	Sm Growth	Sm Value
-38.4	31.8	16.7	-1.7	15.8	32.5	6.0	-1.4	8.3	14.2	-9.31	91.15
Sm Growth	Sm Value	Lg Value	Sm Growth	Lg Growth	International 22.8	Sm Growth	Lg Value	Mid Growth	Lg Value	Mid Value	Lg Value
-38.5	20.6	15.5	-2.9	15.3		5.6	-3.8	7.3	13.7	-12.29	82.21
nternational	Lg Value	Balanced	Sm Value	Sm Growth	Balanced	Sm Value	Mid Value	Lg Growth	Mid Value	Sm Value	Agg Bond
-43.4	19.7	12.1	-5.5	14.6	17.6	4.2	-4.8	7.1	13.3	-12.86	48.12
Mid Growth	Balanced	International	International	Balanced	Agg Bond	Emrg Mkt	Sm Value	Agg Bond	Sm Value	International	International
-44.3	18.4	7.8	-12.1	11.3	-2.0	-2.2	-7.5	2,6	7.8	-13.79	4.48
Emrg Mkt	Agg Bond	Agg Bond	Emrg Mkt	Agg Bond	Emrg Mkt	International	Emrg Mkt	International	Agg Bond	Emrg Mkt	Emrg Mkt
-53.3	5.9	6.5	-18.4	4.2	-2.6	-4.9	-14.9	1.0	3.5	-14.58	0.94

<sup>\*</sup>Cumulative return is for the time period 1/1/2008-12/31/2018

Source: Morningstar Direct; GWCM Analysis; Lg Growth – Russell 1000 Growth Index, Lg Value – Russell 1000 Value Index, Mid Growth – Russell Mid Cap Growth Index, Mid Value – Russell Mid Cap Value Index, Sm Growth – Russell 2000 Growth Index, Sm Value – Russell 2000 Value Index, International – MSCI EAFE NR Index, Emrg Mkt – MSCI EM NR Index, Agg Bond – Bloomberg Barclays US Aggregate Bond Index, Balanced – 60% S&P 500 Index and 40% Bloomberg Barclays US Aggregate Bond Index.

## **Disclosures and Benchmark Definitions**

The opinions expressed herein are subject to change. The opinions are not investment advice, and should not be relied on as such. The information presented in this report was developed internally and/or obtained from sources believed to be reliable; however, GWFS Equities, Inc., and its parent company, Great-West Life & Annuity Insurance Company (GWL&A), do not guarantee the accuracy, adequacy, or completeness of such information. Predictions, opinions, and other information contained in this report are subject to change continually and without notice of any kind and may no longer be true after the date indicated.

Any forward-looking statements speak only as of the date they are made. GWFS Equities, Inc. assumes no duty to and does not undertake to update forward-looking statements. Forward looking statements are subject to numerous assumptions, risks, and uncertainties, which change over time. Actual results could differ materially from those anticipated in forward-looking statements. No forecast is guaranteed.

Past performance, where discussed in this material, is not a guarantee of future results. As with any investment, there is a potential for profit as well as the possibility of loss.

MSCI EAFE® Index is a registered trademark of Morgan Stanley Capital International. Inc. and is an unmanaged index considered indicative of the International equity market. S&P 500® Index is an unmanaged index considered indicative of the domestic Large-Cap equity market. S&P Small Cap 600® Index is an unmanaged index considered indicative of the domestic Mid-Cap equity market. S&P Small Cap 600® Index is an unmanaged index considered indicative of the domestic Small-Cap equity market. S&P 500® Index, S&P MidCap 400® Index, and S&P Small Cap 600® Index are registered trademarks of Standard & Poor's Financial Services LLC and have been licensed for use by Great-West Life & Annuity Insurance Company.

The Citigroup 3-Month T-Bill Index is an unmanaged index that is generally representative of 3-month Treasury bills and consists of an average of the last 3-month U.S. Treasury Bill issues.

The MSCI Emerging Markets Index represents the performance of stocks in 26 emerging market countries in Europe, Latin America and the Pacific Basin.

The Bloomberg Barclays Capital US Aggregate Bond Index includes fixed rate debt issues rated investment grade or higher by Moody's Investors Service, Standard and Poor's, or Fitch Investor's Service, in that order. All issues must have at least 1 year left to maturity and have an outstanding par value of at least \$100 million. The Aggregate Index is comprised of the Government/Corporate, the Mortgage-Backed Securities, and the Asset-Backed Securities indices.

The Standard & Poor's 500 is a market capitalization-weighted index of 500 widely held stocks often used as a proxy for the stock market. Standard and Poor's chooses the member companies for the 500 based on market size, liquidity and industry group representation. Included are the stocks of industrial, financial, utility, and transportation companies. Since mid-1989, this composition has been more flexible and the number of issues in each sector has varied. The returns presented for the S&P 500 are total returns, including the reinvestment of dividends each month.

The Russell 1000 Value - Market capitalization-weighted index of those firms in the Russell 1000 with lower price-to-book ratios and lower forecasted growth values. The Russell 1000 includes the largest 1000 firms in the Russell 3000, which represents approximately 98% of the investable U.S. equity market.

The Russell 1000 Growth - Market capitalization-weighted index of those firms in the Russell 1000 with higher price-to-book ratios and higher forecasted growth values. The Russell 1000 includes the largest 1000 firms in the Russell 3000, which represents approximately 98% of the investable U.S. equity market.

# **Disclosures and Benchmark Definitions**

The Russell 2000 - Consists of the smallest 2000 companies in the Russell 3000 Index, representing approximately 7% of the Russell 3000 total market capitalization. Returns include reinvestment of dividends,

The Russell 2000 Value - Market-weighted total return index that measures the performance of companies within the Russell 2000 Index having lower price-to-book ratios and lower forecasted growth values. The Russell 2000 Index includes the 2000 firms from the Russell 3000 Index with the smallest market capitalizations.

The Russell 2000 Growth - Market-weighted total return index that measures the performance of companies within the Russell 2000 Index having higher price-to-book ratios and higher forecasted growth values. The Russell 2000 Index includes the 2000 firms from the Russell 3000 Index with the smallest market capitalizations.

The Russell Mid-Cap - Measures the performance of the 800 smallest companies in the Russell 1000 Index, which represent approximately 24% of the total market capitalization of the Russell 1000 Index.

The Russell Mid-Cap Value - Market-weighted total return index that measures the performance of companies within the Russell Mid-Cap Index having lower price-to-book ratios and lower forecasted growth values. The Russell Mid-Cap Index includes firms 201 through 1000, based on market capitalization, from the Russell 3000 Index.

The Russell Mid-Cap Growth - Market-weighted total return index that measures the performance of companies within the Russell Mid-Cap Index having higher price-to-book ratios and higher forecasted growth values. The Russell Mid-Cap Index includes firms 201 through 1000, based on market capitalization, from the Russell 3000 Index.

The Bloomberg Barclays U.S. Treasury Index includes public obligations of the U.S. Treasury with a remaining maturity of one year or more.

The Bloomberg Barclays US Corporate High Yield Index measures the US corporate market of non-investment grade, fixed-rate corporate bonds. Securities are classified as high yield if the middle rating of Moody's, Fitch, and S&P is Ba1/BB+/BB+ or below.

The Bloomberg Commodity Index measures price movements of the commodities included in the appropriate sub index. It does not account for effects of rolling futures contracts or costs associated with holding the physical commodity.

The Bloomberg Barclays US Government/Credit Intermediate Index measures the performance of U.S. Dollar denominated U.S. Treasuries, government-related and investment grade U.S. corporate securities that have a remaining maturity of greater than one year and less than ten years.

# **Disclosures and Benchmark Definitions**

The Bloomberg Barclays US Government/Credit Long Index includes publicly issued U.S. Treasury debt, U.S. government agency debt, taxable debt issued by U.S. states and territories and their political subdivisions, debt issued by U.S. and non-U.S. corporations, non-U.S. government debt and supranational debt.

The Citi World Government Bond Index is an index of bonds issued by governments in the U.S., Europe and Asia.

The Citigroup 3-Month T-Bill Index – The Citigroup 3-Month T-Bill Index is an unmanaged index that is generally representative of 3-month Treasury bills and consists of an average of the last 3-month U.S. Treasury Bill issues.

The JPMorgan Emerging Markets Bond Index Global tracks total returns for traded external debt instruments in the emerging markets, and is an expanded version of the JPMorgan EMBI+. As with the EMBI+, the EMBI Global includes U.S. dollar-denominated Brady bonds, loans, and Eurobonds with an outstanding face value of at least \$500 million. It covers more of the eligible instruments than the EMBI+ by relaxing somewhat the strict EMBI+ limits on secondary market trading liquidity.

The Bloomberg Barclays US TIPS Index includes all publicly issued, U.S. Treasury inflation-protected securities that have at least one year remaining to maturity, are rated investment grade, and have \$250 million or more of outstanding face value.

The Dow Jones U.S. Select REIT Index intends to measure the performance of publicly traded REITs and REIT-like securities. The index is a subset of the Dow Jones U.S. Select Real Estate Securities Index (RESI), which represents equity real estate investment trusts (REITs) and real estate operating companies (REOCs) traded in the U.S.

The FTSE EPRA/NAREIT Developed ex US Index is a subset of the FTSE EPRA/NAREIT Developed Index and is designed to track the performance of listed real estate companies and REITS.

Source: Morningstar Direct



# **Executive Summary**

12/31/2018

# **Fund Categories**

**Investment Options** 

			Core '	'Doers"		3.00 Sen. 14 Sen.			
Stable Value/ Money Market	Fixed Income	Large Cap Value	Large Cap Core	Large Cap Growth	Mid Cap	Small Cap	Global/ International		
VALIC Fixed Annuity	Western Asset Core Plus Bond, Vanguard Interm- Term Bond Index, TIAA-CREF High Yield	Putnam Equity Income	Vanguard Large Cap Index	T. Rowe Price Blue Chip Growth	Great-West T. Rowe Price Mid Cap Growth, Carillon Scout Mid Cap	DFA US Targeted Value, T. Rowe Price QM US Small Cap Growth, Vanguard Small Cap Index	American Funds EuroPacific Growth, American Funds New Perspective		
		X Harris St.	Asset Allocation	on "Delegators"			2. 21. 12. 13.		
	Balanced/Lifes	tyle/Lifecycle			Managed Accounts				
Great-West Lifetime	e Trusts, West Securel	Foundation	Great	;- F	Professionally Mana	ged Option - Ibbotsor	1		
			Specialty "S	ophisticates"					
	Brokerage		01	her		Company St	ock		

### **Asset Summary by Investment Option**

98977-01 Plan Number:

Sample Defined Contribution Plan

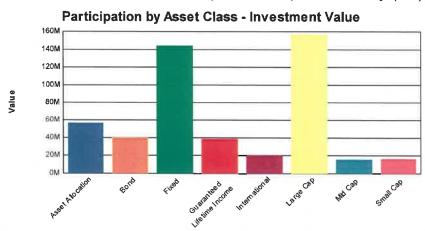
**Effective Date:** 

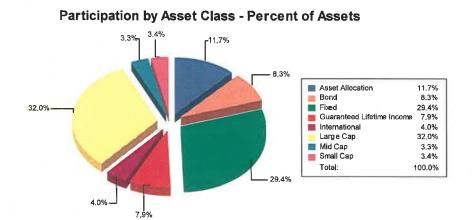
Plan Name:

12/31/2018

Fund/Ticker Symbol Status: Active Funds with Balance and Exclude Ticker Symbol

Additional information available when exported to Excel (with the Data Only option)





Asset					Unit/Share	Inception To	% of	
Class	Investment ID	Investment Name	Balance	Shares	Value	Date Cost	Assets	<b>Participants</b>
Guarante	ed Lifetime Income							
	SFBAWV	GREAT-WEST SF BALANCED TRUST	\$38,536,026,30	2,410,395,462760	\$15.99	\$27,532,606,07	7.86%	1,367
	1 (14 (14 (14 (14 (14 (14 (14 (14 (14 (1	Total: Guaranteed Lifetime Income	\$38,536,026.30			\$27,532,606.07	7.86%	
Asset Allo	cation					and the state of the	200	
	L15AWV	GREAT-WEST LIFETIME 2015 TRUST	\$4,283,032.76	380,205.161045	\$11.27	\$3,852,971.51	0.87%	76
	L25AWV	GREAT-WEST LIFETIME 2025 TRUST	\$14,083,130.92	1,216,722.175874	\$11.57	\$12,523,405.11	2.87%	203
	L35AWV	GREAT-WEST LIFETIME 2035 TRUST	\$23,320,210.82	1,950,936.963123	\$11.95	\$20,602,748.72	4.76%	284
	L45AWV	GREAT-WEST LIFETIME 2045 TRUST	\$14,843,851.44	1,229,613.427131	\$12.07	\$13,100,275.77	3.03%	236
	L55AWV	GREAT-WEST LIFETIME 2055 TRUST	\$551,788.95	45,779.761558	\$12.05	\$533,088,13	0.11%	18
		Total: Asset Allocation	\$57,082,014,89	Section 1 to 10 10		\$50,612,489,24	11.65%	The second second
Internation	nal	MINIMAKE ANNOLOGISTANI					A SHE CONTRACTOR	
	RERFX	AMERICAN FUNDS EUROPACIFIC GR R5	\$13,891,415.24	309,041.497076	\$44.95	\$14,467,638,37	2.83%	752
	RNPGX	AMERICAN FUNDS NEW PERSPECTIVE R6	\$5,968,786.95	158,491,424754	\$37.66	\$6,579,709.70	1,22%	378
		Total: International	\$19,860,202.19			\$21,047,348.07	4.05%	
Small Cap	)						6 . s . s . s . s . s . s . s . s . s .	
-	DFTVX	DFA US TARGETED VALUE R1	\$5,921,282,74	298,752.916859	\$19,82	\$6.958.448.46	1.21%	428
	PRDSX	T. ROWE PRICE QM US SMALL-CAP GROWTH EQ	\$3,800,227,55	121.958.519224	\$31.16	\$3,763,267,02	0.78%	165
	VSCIX	VANGUARD SMALL CAP INDEX INSTL	\$7.013.899.57	110.944.313204	\$63.22	\$7.359.636.85	1.43%	468
		Total: Small Cap	\$16,735,409.86			\$18,081,352,33	3.42%	
Mid Cap			2,-3, 2,-1,2, 2,-4			1		
•	MX-TMC	GREAT-WEST T ROWE PRICE MDCP GR FUND INV	\$7,516,953,71	313,206,401430	\$24.00	\$8,662,677,82	1.53%	. 373
	UMBMX	CARILLON SCOUT MID CAP I	\$8,576,117,86	540.738.839956	\$15.86	\$9,406,379,66	1.75%	494
				,	•	*-!!		, , ,

Asset Class	Investment ID	Investment Name	Balance	Shares	Unit/Share Value	Inception To Date Cost	% of Assets	Participants
		Total: Mid Cap	\$16,093,071.57			\$18,069,057.48	3.28%	
Large Car	р	also believe a resource for the Maria	COMMISSION OF THE PARTY OF THE					
,	PEIYX	PUTNAM EQUITY INCOME Y	\$41,863,509.44	1,977,492,178838	\$21.17	\$37,360,589.38	8.54%	1,560
	TR-BCG	T. ROWE PRICE BLUE CHIP GROWTH	\$70,557,773.66	734,747.202732	\$96.03	\$80,754,297.89	14.40%	1,882
	VLISX	VANGUARD LARGE CAP INDEX INSTITUTIONAL	\$44,518,995,19	186,607.684310	\$238,57	\$44,264,375.71	9.09%	1,364
		Total: Large Cap	\$156,940,278.29			\$162,379,262.98	32.03%	
Bond		*() 11/01 \$ 10 (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/ (10) 1/	yy yeristy ar illiam wil and			man and the contract of the co		
	TIHYX	TIAA-CREF HIGH-YIELD INST	\$3,706,056.65	411,327.034188	\$9.01	\$4,027,901.84	0.76%	474
	VBIMX	VANGUARD INTERM-TERM BOND INDEX I	\$9,160,749.07	831,283.941500	\$11.02	\$9,421,769.33	1.87%	437
	WAPAX	WESTERN ASSET CORE PLUS BOND A	\$27,588,694.13	2,463,276.270988	\$11.20	\$28,495,944.83	5.63%	1,640
		Total: Bond	\$40,455,499.85	S DE S		\$41,945,616.00	8.26%	
Fixed		WY, UP   N/ 1 - APP NF   Include				<u>.</u>	•	
	VALFAO	VALIC FIXED ANNUITY OPTION	\$144,306,009.84				29.45%	2,798
		Total: Fixed	\$144,306,009.84	2 7/ 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		220-21	29.45%	
LAN TOT	TAL.		\$490,008,512.79			\$339,667,732.17	100.00%	
ERSES III	THE PALANCE (INC.	LUDED IN ABOVE VALUES)	\$4 211 268 10			\$4,338,345.58		

Investment Options

Name	Ticker	Return Date	Morningstar Rating Overall	Morningstar Rating 3 Yr	Morningstar Rating 5 Yr	Morningstar Rating 10 Yr
American Funds Europacific Growth R5	RERFX	12/31/2018	4	4	4	3
T. Rowe Price QM US Small-Cap Gr Eq	PRDSX	12/31/2018	4	3	4	4
DFA US Targeted Value R1	DFTVX	12/31/2018	3	3	3	3
Carillon Scout Mid Cap I	UMBMX	12/31/2018	5	5	5	5
Putnam Equity Income Y	PEIYX	12/31/2018	4	4	4	4
TIAA-CREF High-Yield Inst	TIHYX	12/31/2018	4	4	4	3
Western Asset Core Plus Bond A	WAPAX	12/31/2018	5	5	5	5
Great-West SecureFoundation® Bal Inv	MXSBX	12/31/2018	3	3	3	-
Great-West Lifetime 2015 Trust		12/31/2018	4	4	3	-
Great-West Lifetime 2025 Trust		12/31/2018	5	5	4	-
Great-West Lifetime 2035 Trust		12/31/2018	5	5	4	-
Great-West Lifetime 2045 Trust		12/31/2018	5	5	3	<b>-</b>
Great-West Lifetime 2055 Trust		12/31/2018	5	5	3	I
T. Rowe Price Blue Chip Growth	TRBCX	12/31/2018	5	5	5	5
Great-West T. Rowe Price Mid Cp Gr Instl	MXYKX	12/31/2018	4	4	5	5
American Funds New Perspective R6	RNPGX	12/31/2018	5	4	5	5

<sup>\*</sup> Five year Morningstar ratings for the Great-West Lifetime Trusts represent mutual fund version of the funds.



# **Fund Review**

Fund Monitoring 12/31/2018

#### **Investment Options**

		Exce	ss Benchma	rk Perform	ance			Peer Ret		Sharpe Ratio Rank		
	QTR	YTD	1 Yr	3 Yr	5 Yr	10 Yr	1 Yr	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr
Fixed Income												
Intermediate-term Bond												
Vanguard Interm-Term Bond Index I	0.32	-0.16	-0.16	0.12	0.42	1.01	38	52	15	50	69	60
Western Asset Core Plus Bond A	-0.87	-1.87	-1.87	0.92	0.87	3.07	94	11	5	7	33	19
BBgBarc US Aggregate Bond Index												
Number of Funds in Peer Group							321	281	256	217		
High Yield Bond												
TIAA-CREF High-Yield Inst	-0.54	-0.29	-0.29	-1.12	-0.26	-1.16	50	35	25	54	56	42
Credit Suisse HY USD												
Number of Funds in Peer Group							215	190	165	113		
Balanced												
Allocation–50% to 70% Equity												
Great-West SF Balanced Trust	-1.54	-0.57	-0.57	-0.16	0.56		47	24	28		23	27
Morningstar Mod Tgt Risk TR USD												
Number of Funds in Peer Group							231	214	198	154		
Target-Date 2015												
Great-West Lifetime 2015 Trust	0.01	0.24	0.24	0.69			42	8			6	
S&P Target Date 2015												
Number of Funds in Peer Group							40	35	26	15		
Target-Date 2025												
Great-West Lifetime 2025 Trust	0.30	0.50	0.50	0.70			29	1			7	
S&P Target Date 2025												
Number of Funds in Peer Group							57	50	40	21		
Target-Date 2035												
Great-West Lifetime 2035 Trust	0.33	0.69	0.69	1.07			22	2			4	
S&P Target Date 2035												
Number of Funds in Peer Group							56	49	39	20		
Target-Date 2045												
Great-West Lifetime 2045 Trust	-80.0-	0.39	0.39	0.98			27	2			3	
S&P Target Date 2045												
Number of Funds in Peer Group							56	49	39	19		

"Number of Funds in Peer Group" represents the total number of funds in the Peer Group at that particular time.



12/31/2018

# **Fund Monitoring**

	Investment	Opt	ions
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		Exce	ss Benchma	ark Perform	ance			Peer Ret	urn Rank		Sharpe F	Ratio Rank
	QTR	YTD	1 Yr	3 Yr	5 Yr	10 Yr	1 Yr	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr
Target-Date 2055												
Great-West Lifetime 2055 Trust	0.10	0.18	0.18	0.61			32	3			4	
S&P Target Date 2055												
Number of Funds in Peer Group							56	48	32	2		
Equity												
Large Value												
Putnam Equity Income Y	-2,25	0.21	0.21	0.62	0.43	0.96	41	35	29	21	31	28
Russell 1000 Value Index												
Number of Funds in Peer Group							420	368	329	269		
Large Blend												
Vanguard Large Cap Index Institutional	-0.01	-0.07	-0.07	-0.06	-0.16	0.09	29	18	15	17	19	16
S&P 500 Index												
Number of Funds in Peer Group							540	456	408	329		
Large Growth												
T. Rowe Price Blue Chip Growth	1.67	3.52	3.52	0.90	0.90	1.76	14	10	7	6	16	14
Russell 1000 Growth Index												
Number of Funds in Peer Group							452	404	380	312		
Mid-Cap Blend												
Carillon Scout Mid Cap I	-1.46	-0.68	-0.68	2.77	0.67	0.83	40	6	4	2	7	8
Russell Mid-Cap Index												
Number of Funds in Peer Group							182	158	138	113		
Mid-Cap Growth												
Great-West T. Rowe Price Mid Cp Gr Inv	2.81	2.42	2.42	0.28	1.75	0.76	21	30	8	9	21	5
Russell Mid-Cap Growth Index												
Number of Funds in Peer Group							205	188	172	142		
Small Value												
DFA US Targeted Value R1	-1.36	-3.01	-3.01	-2.08	-1.11	1.44	57	46	50	38	45	50
Russell 2000 Value Index												
Number of Funds in Peer Group							144	135	123	99		
Small Blend												
Vanguard Small Cap Index I	-0.02	0.01	0.01	0.02	0.02		22	25	14	8	22	14
CRSP US Small Cap Index												
Number of Funds in Peer Group							284	252	225	172		

**Fund Monitoring** 

12/31/2018

MIACOMILEM OPTIONS	Investment	<b>Options</b>
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		Exce	ss Benchma	ark Perform	ance			Peer Ret	urn Rank		Sharpe Ratio Rank		
	QTR	YTD	1 Yr	3 Yr	5 Yr	10 Yr	1 Yr	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	
Small Growth													
T. Rowe Price QM US Small-Cap Gr Eq	2.33	2.45	2.45	0.94	1.49	2.18	61	59	23	12	44	17	
Russell 2000 Growth Index													
Number of Funds in Peer Group							218	206	191	161			
International													
Foreign Large Growth													
American Funds Europacific Growth R5	-0.11	-1.60	-1.60	0.66	0.80	0.84	59	36	41	45	37	41	
MSCI EAFE											-	• • •	
Number of Funds in Peer Group							137	118	105	84			
World Large Stock													
American Funds New Perspective R6	0.17	2.64	2.64	0.75	1.28	1.47	18	18	12	11	23	10	
MSCI World										• • •			
Number of Funds in Peer Group							300	235	205	138			

# **Fund Performance by Asset Class**

**Trailing Performance** 

	Ticker				Annualized Returns /	Peer Ranks		Since	Inception
		3 Мо	YTD	1 Yr / Peer Rank	3 Yr / Peer Rank	5 Yr / Peer Rank	10 Yr / Peer Rank	Return	Date
Fixed Income									
Intermediate-term Bond									
Vanguard Interm-Term Bond Index I	VBIMX	1.96	-0.15	-0.15 / 38	2.17 / 52	2.94 / 15	4,49 / 50	4.79	01/26/200
Western Asset Core Plus Bond A	WAPAX	0.77	-1.86	-1.86 / 94	2.98 / 11	3.39 / 5	6.55 / 7	3.06	04/30/201
BBgBarc US Aggregate Bond Index		1.64	0.01	0.01/30	2.06 / 58	2.52 / 40	3.48/79		
Intermediate-Term Bond Median		1.04	-0.41	-0.41/50	2.21/50	2.40/50	4.46/50		
Number of Funds in Peer Group		338	321	321	281	256	217		
High Yield Bond									
TIAA-CREF High-Yield Inst	TIHYX	-5.30	-2.66	-2,66 / 50	6.19 / 35	3.39 / 25	9.48 / 54	6.36	03/31/200
Credit Suisse HY USD		-4.77	-2.37	-2.37 / 42	7.31/7	3.65 / 17	10.63 / 14		
High Yield Bond Median		-4.45	-2.66	-2.66/50	5.69/50	2.96/50	9.50/50		
Number of Funds in Peer Group		228	215	215	190	165	113		
Balanced									
Allocation-50% to 70% Equity									
Great-West SF Balanced Trust		-8.34	-5.33	-5.33 / 47	5.68 / 24	4.64 / 28		6.07	01/02/201
Morningstar Mod Tgt Risk TR USD		-6.81	-4.76	-4.76 / 37	5.84 / 22	4.08 / 45	7.97 / 65		
Allocation50% to 70% Equity Median		-8.45	-5.67	-5.67/50	4.85/50	3.92/50	8.31/50		
Number of Funds in Peer Group		235	231	231	214	198	154		
Target-Date 2015									
Great-West Lifetime 2015 Trust		-5.71	-3.43	-3.43 / 42	5.26 / 8			3.66	12/19/201
S&P Target Date 2015		-5.72	-3.67	-3.67 / 47	4.57 / 56	3.79 / 42	7.11 / 79		
Target-Date 2015 Median		-5.59	-3.73	-3.73/50	4.71/50	3.72/50	7.84 / 50		
Number of Funds in Peer Group		42	40	40	35	26	15		
Target-Date 2025									
Great-West Lifetime 2025 Trust		-7.51	-4.52	-4.52 / 29	6.16 / 1			4.23	12/19/201
S&P Target Date 2025		-7.81	-5.02	-5.02 / 42	5.46 / 38	4.31 / 25	8.46 / 73		
Target-Date 2025 Median		-7.55	-5.26	-5.26/50	5.34/50	4.04/50	8.93/50		
Number of Funds in Peer Group		60	57	57	50	40	21		
Target-Date 2035									
Great-West Lifetime 2035 Trust		-10.21	-6.19	-6.19 / 22	7.15/2			4.90	12/19/201
S&P Target Date 2035		-10.55	-6.88	-6.88 / 51	6.08 / 47	4.69 / 29	9.38 / 69		
Target-Date 2035 Median		-10.09	-6.87	-6.87/50	6.06/50	4.42/50	9.63/50		
Number of Funds in Peer Group		59	56	56	49	39	20		

#### **Trailing Performance**

	Ticker				Annualized Returns /	Peer Ranks		Since	Inception
		3 Mo	YTD	1 Yr / Peer Rank	3 Yr / Peer Rank	5 Yr / Peer Rank	10 Yr / Peer Rank	Return	Date
Target-Date 2045				reel Rank	Peer Rank	Peer Rank	Peerkank		
Great-West Lifetime 2045 Trust		-11.83	-7.35	-7.35 / 27	7.49 / 2			4.98	12/22/2014
S&P Target Date 2045		-11.75	-7.74	-7.74/40	6,51/47	4.91 / 28	9.88 / 65		
Target-Date 2045 Median		-11.78	-7.96	-7.96/50	6.48/50	4.64/50	10.03/50		
Number of Funds in Peer Group		59	56	56	49	39	19		
Target-Date 2055									
Great-West Lifetime 2055 Trust		-11.99	-7.80	-7.80 / 32	7.43 / 3			4.90	12/22/201
S&P Target Date 2055		-12.10	-7.97	-7.97 / 45	6.82 / 23	5,07/21			
Target-Date 2055 Median		-11.89	-8.27	-8.27/50	6.55/50	4.72/50	10.80/50		
Number of Funds in Peer Group		59	56	56	48	32	2		
Equity									
Large Value									
Putnam Equity Income Y	PEIYX	-13.97	-8.06	-8,06 / 41	7.58 / 35	6.38 / 29	12.13 / 21	7.90	10/01/199
Russell 1000 Value Index		-11.72	-8.27	-8.27 / 45	6,95 / 50	5.95 / 40	11.18 / 46		
Large Value Median		-12.52	-8.60	-8.60/50	6.95/50	5.56/50	11.11/50		
Number of Funds in Peer Group		429	420	420	368	329	269		
Large Blend									
Vanguard Large Cap Index Institutional	VLISX	-13.53	-4.46	-4.46 / 29	9.19 / 18	8.33 / 15	13.21 / 17	8.06	06/30/200
S&P 500 Index		-13.52	-4.38	-4.38 / 26	9.26 / 15	8.49 / 10	13.12 / 20		
Large Blend Median		-13.61	-5.53	-5.53/50	8.25/50	7.26/50	12.38/50		
Number of Funds in Peer Group		571	540	540	456	408	329		
Large Growth									
T. Rowe Price Blue Chip Growth	TRBCX	-14.22	2.01	2.01 / 14	12.05 / 10	11.31 / 7	17.04 / 6	10.60	06/30/199
Russell 1000 Growth Index		-15.89	-1.51	-1,51 / 43	11.15 / 20	10.40 / 17	15,29 / 20		
Large Growth Median		-15.57	-2.07	-2.07/50	9.27/50	8.55/50	13.83/50		
Number of Funds in Peer Group		459	452	452	404	380	312		
Mid-Cap Blend									
Carillon Scout Mid Cap	UMBMX	-16.83	-9.74	-9.74 / 40	9.82/6	6.93 / 4	14.85 / 2	10.10	10/31/200
Russell Mid-Cap Index		-15.37	-9.06	-9.06 / 29	7.04 / 40	6.26 / 14	14.03/9		
Mid-Cap Blend Median		-16.59	-11.13	-11.13/50	6.44/50	4.89/50	12.52/50		
Number of Funds in Peer Group		187	182	182	158	138	113		

# Fund Performance by Asset Class

#### **Trailing Performance**

	Ticker				Annualized Returns /	Peer Ranks		Since	Inception
		3 Mo	YTD	1 Yr / Peer Rank	3 Yr / Peer Rank	5 Yr / Peer Rank	10 Yr / Peer Rank	Return	Date
Mid-Cap Growth									
Great-West T. Rowe Price Mid Cp Gr Inv	MXMGX	-13.18	-2.33	-2.33 / 21	8.87 / 30	9.16 / 8	15.88 / 9	10.43	07/01/1997
Russell Mid-Cap Growth Index		-15.99	-4.75	-4.75 / 37	8,59 / 36	7.42 / 22	15.12 / 15		
Mid-Cap Growth Median		-17.27	-6.18	-6.18/50	7.40/50	5.84 / 50	13.35/50		
Number of Funds in Peer Group		211	205	205	188	172	142		
Small Value									
DFA US Targeted Value R1	DFTVX	-20.03	-15.88	-15.88 / 57	5.29 / 46	2.49 / 50	11.84 / 38	7.16	01/31/2008
Russell 2000 Value Index		-18.67	-12.86	-12.86 / 26	7.37 / 17	3.61 / 23	10.40/68		
Small Value Median		-19.33	-15.12	-15.12/50	4.98/50	2.50/50	11.05/50		
Number of Funds in Peer Group		148	144	144	135	123	99		
Small Blend									
Vanguard Small Cap Index I	VSCIX	-18.34	-9.32	-9.32 / 22	7.64 / 25	5.26 / 14	13.60 / 8	8.23	07/07/1997
CRSP US Small Cap Index		-18.33	-9.33	-9.33/22	7.62 / 26	5.24 / 16			
Small Blend Median		-19.52	-12.14	-12.14/50	6.05/50	3.60/50	11.81/50		
Number of Funds in Peer Group		287	284	284	252	225	172		
Small Growth									
T. Rowe Price QM US Small-Cap Gr Eq	PRDSX	-19.32	-6.86	-6.86 / 61	8.18 / 59	6.63 / 23	15.70 / 12	7.24	06/30/1997
Russell 2000 Growth Index		-21.65	-9.31	-9.31 / 74	7.24 / 70	5.13 / 54	13.52/50		
Small Growth Median		-20.93	-5.69	-5.69/50	8.43/50	5.24/50	13.51/50		
Number of Funds in Peer Group		222	218	218	206	191	161		
International									
Foreign Large Growth									
American Funds Europacific Growth R5	RERFX	-12.61	-14.95	-14.95 / 59	4.04 / 36	1.81 / 41	7.66 / 45	6.78	05/15/2002
MSCI EAFE		-12,50	-13.36	-13.36 / 45	3.38 / 45	1.00 / 56	6.81 / 66		
Foreign Large Growth Median		-13.96	-14.13	-14.13/50	3.03/50	1.22/50	7.37/50		
Number of Funds in Peer Group		138	137	137	118	105	84		
World Large Stock									
American Funds New Perspective R6	RNPGX	-13.15	-5.56	-5.56 / 18	7.66 / 18	6.42 / 12	11.76 / 11	11,95	05/01/2009
MSCI World		-13.31	-8.20	-8.20 / 36	6.91/30	5.14 / 23	10,29 / 37		
World Large Stock Median		-13.23	-9.44	-9.44/50	5.84/50	3.95/50	9.49/50		
Number of Funds in Peer Group		311	300	300	235	205	138		

	Ticker	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Fixed Income																
Intermediate-term Bond																
Vanguard Interm-Term Bond Index I	VBIMX	-0.15	3.87	2.85	1.30	6.99	-3.42	7.05	10.78	9.53	6.95	5.05	7.73	4.00	1.75	5.22
Western Asset Core Plus Bond A	WAPAX	-1.86	6.57	4.42	0.77	7.36	-1.34	8.10	6.45	11.69	25.89	-10.00	2.32	6.55	1.98	7.27
BBgBarc US Aggregate Bond Index		0.01	3,54	2,65	0.55	5.97	-2.02	4.22	7.84	6.54	5.93	5.24	6.97	4.33	2,43	4,34
Intermediate-Term Bond Median		-0.41	3.84	3.07	0.20	5.67	-1.54	6.46	6.55	7.54	11.56	-1.31	5.83	4.13	2.09	4.10
High Yield Bond													0.00			
TIAA-CREF High-Yield Inst	TIHYX	-2.66	5.65	16.45	-3.72	2.48	6.16	14.35	6.14	14,61	41,72	-19.46	3.59			
Credit Suisse HY USD		-2.37	7,03	18.26	-4.93	1.86	7.53	14.71	5.47	14.42	54.22	-26.17	2.65	11.92	2.26	11.95
High Yield Bond Median		-2.66	6.75	13.44	-3.66	1.66	6.93	14.77	3.64	14.23	48.45	-24.77	2.22	10.15	2.74	10.12
Balanced																
Allocation50% to 70% Equity																
Great-West SF Balanced Trust		-5.33	14.38	8.98	-0.51	6.83	16.67	12.31								
Morningstar Mod Tgt Risk TR USD		-4.76	14.66	8.57	-1.79	4.89	14.31	12.04	0.59	12.33	21.77					
Allocation~50% to 70% Equity Median		-5.67	13.79	6.94	-1.25	5.99	16.89	12.09	0.21	12.03	23.36	-27.28	6.32	11.34	5.24	8.62
Target-Date 2015														, ,,,,		0.02
Great-West Lifetime 2015 Trust		-3.43	12.06	7.78	-0.79											
S&P Target Date 2015		-3,67	11.39	6.56	-0.16	5.49	12.16	10.32	1.53	11,85	17,48	-21.32				
Target-Date 2015 Median		-3.73	11.47	6.48	-0.91	5.20	11.62	10.97	0.60	11.65	24.95	-27.66	6.88	10.87	5.61	8.14
Target-Date 2025																
Great-West Lifetime 2025 Trust		-4.52	15.29	8.70	-1.11											
S&P Target Date 2025		-5.02	14.55	7.82	-0.25	5.56	17.03	12.51	-0.28	13.82	22.03	-27.75				
Target-Date 2025 Median		-5.26	15.22	7.26	-1.25	5.59	16.54	13.15	-1.17	13.53	26.77	-33.43	7.17	12.82	7.18	9.91
Target-Date 2035																
Great-West Lifetime 2035 Trust		-6.19	19.38	9.85	-1.21											
S&P Target Date 2035		-6.88	17.78	8.85	-0.35	5.69	20.84	14.12	-1.71	15.02	24.99	-32.60				
Target-Date 2035 Median		-6.87	18.72	8.26	-1.50	5.75	21.07	14.91	-3.03	14.60	29.22	-35.75	7.25	14.00	7.96	10.90
Target-Date 2045																
Great-West Lifetime 2045 Trust		-7.35	21.45	10,36	-1.40											
S&P Target Date 2045		-7.74	19.56	9.54	-0.46	5.67	23.14	15.15	-2.56	15.62	26.40	-35.24				
Target-Date 2045 Median		-7.96	20.90	8.57	-1.59	5.80	23.44	15.60	-3.73	15.19	31.19	-37.92	7.15	16.06	8.06	12.89
Target-Date 2055																
Great-West Lifetime 2055 Trust		-7.80	21.95	10.27	-1.61											
S&P Target Date 2055		-7.97	20.48	9.94	-0.54	5.64	24.96	15.81								
Target-Date 2055 Median		-8.27	21.49	8.58	-1.66	5.93	23.26	15.73	-4.35	14.95	34.37	-39.83	6.82			

Calendar Year Performance 12/31/2018

	Ticker	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Equity																
Large Value																
Putnam Equity Income Y	PEIYX	-8.06	18.95	13.84	-2.93	12.73	31.94	19.31	2.03	12.65	27.52	-31.10	3.69	19.56	6.00	12.40
Russell 1000 Value Index		-8.27	13.66	17.34	-3.83	13.45	32.53	17.51	0.39	15.51	19.69	-36.85	-0.17	22.25	7.05	16.49
Large Value Median		-8.60	16.23	15.06	-3.41	11.20	31.94	14.90	-0.51	13.87	23.86	-36.32	1.68	18.41	6.04	13.5
Large Blend																
Vanguard Large Cap Index Institutional	VLISX	-4.46	22.03	11.66	1.07	13.41	32.65	16.11	1.60	15.85	27.84	-37.01	6.42	15.61	6.25	
S&P 500 Index		-4.38	21.83	11.96	1,38	13,69	32.39	16.00	2.11	15,06	26.46	-37.00	5.49	15.79	4.91	10.88
Large Blend Median		-5.53	21.12	11.25	-0.27	12.19	32.18	15.54	0.48	14.48	26.77	-37.19	5.34	14.67	5.04	10.48
Large Growth																
T. Rowe Price Blue Chip Growth	TRBCX	2.01	36.55	0.98	11.15	9.28	41.57	18.41	1.50	16.42	42.57	-42.62	13.02	9.73	5.95	9.25
Russell 1000 Growth Index		-1.51	30.21	7.08	5,67	13.05	33.48	15.26	2.64	16.71	37.21	-38.44	11.81	9.07	5.26	6.30
Large Growth Median		-2.07	27.88	3.81	3.82	10.47	34.33	15.05	-1.48	16.03	34.63	-40.35	12.81	8.05	6.47	8.5
Mid-Cap Blend																
Carillon Scout Mid Cap I	UMBMX	-9.74	24.02	18.31	1.41	4.09	37.68	9.89	0.32	27.89	47.16	-35.10	21.94			
Russell Mid-Cap Index		-9.06	18.52	13.80	-2.44	13.22	34.76	17.28	-1.55	25,48	40.48	-41.46	5.60	15.26	12.65	20.22
Mid-Cap Blend Median		-11.13	16.10	15.34	-3.15	9.08	34.18	17.09	-2.32	23.68	36.02	-38.14	5.40	13.17	10.42	16.20
Mid-Cap Growth																
Great-West T. Rowe Price Mid Cp Gr Inv	MXMGX	-2.33	24.43	6.18	6.52	12.78	36.36	13.68	-1.69	27.55	44.86	-40.36	16.86	6.75	14.17	18.0
Russell Mid-Cap Growth Index		-4.75	25.27	7.33	-0.20	11.90	35.74	15.81	-1.65	26,38	46.29	-44.32	11.43	10.66	12.10	15.48
Mid-Cap Growth Median		-6.18	24.45	6.20	-0.76	7.38	35.32	14.57	-3.51	25.53	38.84	-43.60	14.94	9.17	9.97	13.6
Small Value																
DFA US Targeted Value R1	DFTVX	-15.88	9.51	26.71	-5.84	2.89	42.95	19.06	-6.40	29.02	31.73	-33.86	-8.19	19.70	9.25	24.68
Russell 2000 Value Index		-12.86	7.84	31.74	-7.47	4.22	34.52	18.05	-5.50	24.50	20.58	-28,92	-9.78	23.48	4.71	22.2
Small Value Median		-15.12	8.57	26.64	-6.77	4.49	36.44	17.03	-4.16	25.70	31.87	-32.79	-6.21	17.72	6.83	20.9
Small Blend																
Vanguard Small Cap Index I	VSCIX	-9.32	16.25	18.32	-3.63	7.53	37.80	18.26	-2,65	27.95	36.40	-35.98	1.29	15.82	7.56	20.06
CRSP US Small Cap Index		-9.33	16.24	18.26	-3.68	7.54	38.48	18.59	-1.85							
Small Blend Median		-12.14	12.95	21.11	-4.52	4.94	38.33	16.01	-3.17	25.98	28.69	-35.45	-1.80	15.47	6.49	18.4
Small Growth																
T. Rowe Price QM US Small-Cap Gr Eq	PRDSX	-6.86	22.12	11.31	2.33	6.38	44.19	15.69	1.54	33.50	37.98	-36.28	9.35	3.35	10.49	10.20
Russell 2000 Growth Index		-9.31	22.17	11.32	-1.38	5.60	43.30	14.59	-2.91	29.09	34.47	-38.54	7.05	13.35	4.15	14.31
Small Growth Median		-5.69	20.83	11.39	-2.29	2.89	41.89	13.60	-3.23	27.43	34.55	-40.54	7.94	10.86	6.09	12.85

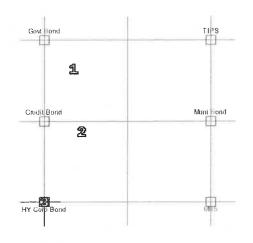
# Calendar Year Performance

12/31/2018

	Ticker	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
nternational																
Foreign Large Growth																
American Funds Europacific Growth R5	RERFX	-14.95	31.09	1.00	-0.53	-2.35	20.54	19.57	-13.33	9.72	39.55	-40.38	19.22	22,17	21.39	19.98
MSCI EAFE		-13.36	25.62	1.51	-0.39	-4.48	23.29	17.90	-11.73	8.21	32.46	-43.06	11.63	26.86	14.02	20.70
Foreign Large Growth Median		-14.13	30.09	-1.19	0.29	-4.09	20.49	19.21	-12.77	13.74	36.73	-45.22	16.08	23.83	15.25	16.85
World Large Stock																
American Funds New Perspective R6	RNPGX	-5.56	29.30	2.19	5.63	3.56	27.23	21.19	-7.33	13.11	37.73	-37.83	16.04	19.87	11.28	14.27
MSCI World		-8,20	23.07	8.15	-0.32	5.50	27.37	16.54	-5.02	12.34	30.79	-40.33	9.57	20.65	10,02	15.25
World Large Stock Median		-9.44	22.86	6.08	-1.29	3.10	25.44	15.59	-7.30	12.99	32.30	-41.24	9.71	19.57	10.95	14.62

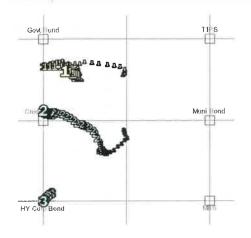
**Asset Class: Fixed Income** 

#### **AVERAGE STYLE (5-Year)**



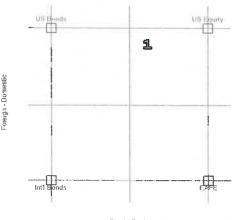
	Style Drift	Cash	Credit Bond	Govt Bond	HY Corp Bond	MBS	Muni Bond	TIPS	Style Exposure
				(5)					
Fixed Income									
且 Vanguard Interm-Term Bond Index I	18.43	0.00	27.65	54.78	0.00	0.00	7.98	9.59	
BBgBarc US Aggregate Bond Index	1.16	0.44	29.94	40.78	0.17	28.48	0.12	0.06	
2 Western Asset Core Plus Bond A	24.45	2.62	65.02	5.84	4.62	14.88	5.57	1.44	
BBgBarc US Aggregate Bond Index	1.16	0.44	29.94	40.78	0.17	28.48	0.12	0.06	
₹ TIAA-CREF High-Yield Inst	4.73	2.08	0.03	0.00	97.76	0.01	0.00	0.12	
Credit Suisse HY USD	1.24	0.37	0.00	0.00	99.62	0.00	0.01	0.00	

#### STYLE DRIFT (5-Year)



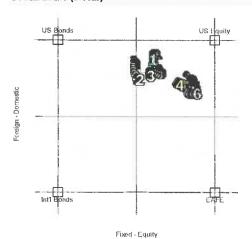
**Asset Class: Balanced** 

#### AVERAGE STYLE (5-Year)



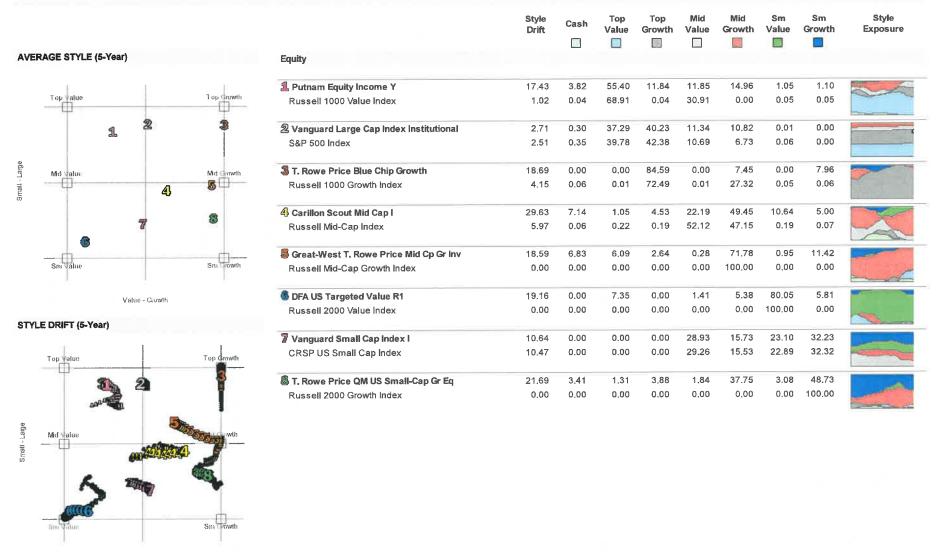
Fixed - Equity

#### STYLE DRIFT (5-Year)



	Style Drift	Cash	US Bonds	Int'l Bonds	EAFE	US Equity	Style Exposure
Balanced							
1 Great-West SF Balanced Trust	4.85	0.65	36.90	1.19	9.06	52.21	
Morningstar Mod Tgt Risk TR USD	10.66	3.82	27.59	10.84	16.54	41.22	
2 Great-West Lifetime 2015 Trust							
S&P Target Date 2015	8.24	5.72	45.59	0.98	12.49	35.22	
③ Great-West Lifetime 2025 Trust							
S&P Target Date 2025	6.26	2.45	33.42	1.33	16.73	46.06	
4 Great-West Lifetime 2035 Trust							
S&P Target Date 2035	5.41	0.64	21.15	1.51	20.63	56.07	
ঠ Great-West Lifetime 2045 Trust							
S&P Target Date 2045	5.77	0.39	13.50	1.58	23,03	61.50	
6 Great-West Lifetime 2055 Trust							
S&P Target Date 2055	5.99	0.40	9.15	1.27	24.57	64.62	

**Asset Class: Equity** 



Past performance is no guarantee of future results. Rankings provided based on total returns. Performance quoted for mutual funds may include performance of a predecessor fund/share class prior to the share class commencement of operations.

Value - Growth

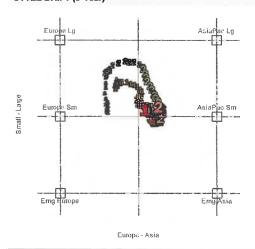
#### **Asset Class: International**

# Average Style (5-Year) Europe Lg Anni Pac Lg Asia Pac Sm

Europe - Ania

	Style Drift	Cash	Europe Lg	Europe Sm	AsiaPac Lg	AsiaPac Sm	Emg Europe	Emg Asia	Style Exposure
International									
1. American Funds Europacific Growth R5	21.64	9.92	31.77	13.19	18.49	0.18	2.03	24.42	
MSCI EAFE	4.57	1.34	60.66	3.23	33,86	0.35	0.56	0.00	
2 American Funds New Perspective R6	28.97	15.70	25.36	17.73	22.03	2.76	0.37	16.05	
MSCI World	29.55	19.96	37.17	9.02	18.16	9.25	0.51	5.94	

#### STYLE DRIFT (5-Year)



12/31/2018

# **Expense Summary**

	Net Expense Ratio	Peer Rank	Gross Expense Ratio	Peer Rank
Fixed Income				
Intermediate-term Bond				
Vanguard Interm-Term Bond Index I	0.05	5	0.05	3
Western Asset Core Plus Bond A	0.82	76	0.85	61
Intermediate-Term Bond Median	0.59		0.76	
High Yield Bond				
TIAA-CREF High-Yield Inst	0.36	9	0.36	6
High Yield Bond Median	0.79		0.98	
Balanced				
Allocation50% to 70% Equity				
Great-West SF Balanced Trust	0.17	1	0.17	1
Allocation50% to 70% Equity Median	1.06		1.16	
Target-Date 2015				
Great-West Lifetime 2015 Trust	0.43	26	0.43	18
Target-Date 2015 Median	0.63		0.90	
Target-Date 2025				
Great-West Lifetime 2025 Trust	0.43	28	0.43	18
Target-Date 2025 Median	0.62		0.83	
Target-Date 2035				
Great-West Lifetime 2035 Trust	0.44	29	0.44	19
Target-Date 2035 Median	0.64		0.87	
Target-Date 2045				
Great-West Lifetime 2045 Trust	0.44	29	0.44	20
Target-Date 2045 Median	0.63		0.77	
Target-Date 2055				
Great-West Lifetime 2055 Trust	0.44	27	0.44	15
Target-Date 2055 Median	0.63		0.95	
Equity				
Large Value				
Putnam Equity Income Y	0.66	27	0.66	23
Large Value Median	0.87		0.98	

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	Net Expense Ratio	Peer Rank	Gross Expense Ratio	Peer Rank
Large Blend				
Vanguard Large Cap Index Institutional	0,04	3	0.04	2
Large Blend Median	0.84	-	0.95	_
Large Growth				
T. Rowe Price Blue Chip Growth	0.70	20	0.70	16
Large Growth Median	1.00		1.13	
Mid-Cap Blend				
Carillon Scout Mid Cap I	1.03	59	1.03	48
Mid-Cap Blend Median	0.95		1.06	
Mid-Cap Growth				
Great-West T. Rowe Price Mid Cp Gr Inv	1.02	42	1.03	32
Mid-Cap Growth Median	1.13		1.31	
Small Value				
DFA US Targeted Value R1	0.47	12	0.47	11
Small Value Median	1.14		1.31	
Small Blend				
Vanguard Small Cap Index I	0.04	3	0.04	2
Small Blend Median	1.03		1.21	
Small Growth				
T. Rowe Price QM US Small-Cap Gr Eq	0.79	10	0.79	9
Small Growth Median	1.20		1.41	
International				
Foreign Large Growth				
American Funds Europacific Growth R5	0.53	9	0.53	6
Foreign Large Growth Median	1.00		1.16	
World Large Stock				
American Funds New Perspective R6	0.45	7	0.45	5
World Large Stock Median	1.02		1.40	



# Fund Analytics Pages

# Vanguard Interm-Term Bond Index I VBIMX

12/31/2018

Fund Incep Date: 01/26/2006

Benchmark: BBgBarc US Aggregate Bond Index Category: Intermediate-term Bond Manager Name: Joshua C. Barrickman

**Net Assets:** 

\$31,376.00M

Manager Start Date: 04/25/2008

Expense Ratio: 0.05%

Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

Assets

Total:



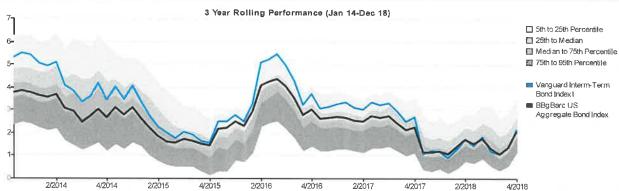
Credit Quality (%)	
AAA	54.17%
AA	4.27%
A	16,18%
BBB	25.35%
BB	0.00%
В	0.00%
Below B	0.03%
NR/NA	0.00%

Sector (%)	
% Government	58.32%
% Municipal	0.20%
% Corporate	40.26%
% Securitized	0.23%
% Cash and Equivalent	0.99%
% Derivative	0.00%
Total:	100,00%

# INVESTMENT OVERVIEW The investment seeks the per

The investment seeks the performance of the Bloomberg Barclays U.S. 5-10 Year Government/Credit Float Adjusted Index. Bloomberg Barclays U.S. 5-10 Year Government/Credit Float Adjusted Index includes all medium and larger issues of U.S. government, investment-grade corporate and investment-grade international dollar-denominated bonds that have maturities between 5 and 10 years and are publicly issued. All of its investments will be selected through the sampling process, and at least 80% of its assets will be invested in bonds held in the index.

#### PERFORMANCE



2/2014	4/2014	2/2015	4/2015	22010	4/2016 2/2	UT7	4/2017	2/2018	4/2018	
		3M	ΥTD	1Y	3Y		δY	7Y	10Y	SI
Fund		1.96	-0.15	-0.15 / 3	8 2.17 / 52	2 2	2.94 / 15	2.58 / 44	4.49 / 50	4.79
Benchmark		1,64	0.01	0.01 / 30	2.06 / 58	3 2	2.52 / 40	2,10 / 73	3.48 / 79	
Peer Group Median		1.04	-0.41	-0.41/5	0 2,21/50	) 2	2.40 / 50	2.46 / 50	4.46 / 50	
Number of Funds				321	281		256	241	217	
CALENDAR		2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund		-0.15	3.87	2.85	1.30	6.99	-3.42	7.05	10.78	9,53
Benchmark		0.01	3.54	2.65	0,55	5.97	-2.02	4,22	7.84	6.54
Peer Group Median		-0.41	3.84	3.07	0.20	5.67	-1.54	6.46	6.55	7.54

#### **RISK & PERFORMANCE STATISTICS**

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ASSET LOADING	GS (Returns-based)	
FUN	D EXPOSURES (W EIGHT	) (Jan 16-Dec 18)
75-		
50-		THE RESERVE
25-		
0-	Current	Average

	Cui	rrent	Average		
	Fund	Bmk	Fund	Bmk	
Cash	0.0	0.4	0.0	0.4	
Credit Bond	25.1	30.5	27.5	30.4	
Govt Bond	61.5	40.7	59.3	40.8	
HY Corp Bond	0.0	0.1	0.0	0.2	
MBS	0.0	28.0	0.0	28.1	
Muni Bond	13.3	0.4	11.2	0.2	
TIPS	0.0	0.0	2,0	0.0	

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	-0.13	0.00	0.28
Beta	1.25	1.00	88.0
R-Squared	96.07	100.00	90.65
Sharpe Ratio	0.33	0.37	0.46
Up Market Capture	119.13	100.00	95.25
Down Market Capture	127.33	100.00	85,45
6 Yr	Fund	Benchmark	Peer Group Median
Alpha	-0.17	0.00	0.05
Beta	1.32	1.00	0.89
R-Squared	96.25	100.00	90,30
Sharpe Ratio	0.62	0.68	0.66
Up Market Capture	125.74	100.00	93.31
Down Market Capture			

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100.00%

# Western Asset Core Plus Bond A WAPAX

12/31/2018

Fund Incep Date: 04/30/2012

Benchmark:

BBgBarc US Aggregate Bond Index

Category: Intermediate-term Bond Net Assets: \$23,530.00M Manager Name: Carl L. Eichstaedt Manager Start Date: 07/08/1998

Expense Ratio: 0.82% Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

28.28%
0.00%
59.80%
0,00%
0.05%
0.35%
0.00%
11.51%

Credit Quality (%)	
AAA	55.84%
AA	3.47%
A	15.27%
BBB	13.57%
88	6.44%
В	2.54%
Below B	3.08%
NR/NA	-0.21%
Total:	100.00%

Sector (%)	
% Government	25,23%
% Municipal	0.00%
% Corporate	20.90%
% Securitized	25,46%
% Cash and Equivalent	9.44%
% Derivative	18,97%
Total:	100.00%

FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

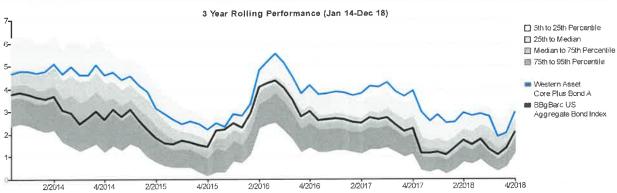
ASSET LOADINGS (Returns-based)

100-75-50-25-

#### INVESTMENT OVERVIEW

The investment seeks to maximize total return, consistent with prudent investment management and liquidity needs. The fund invests in a portfolio of fixed income securities of various maturities and, under normal market conditions, will invest at least 80% of its net assets in debt and fixed income securities. Although the fund may invest in securities of any maturity, it will normally maintain a dollar-weighted average effective duration within 30% of the average duration of the domestic bond market as a whole as estimated by the fund's subadvisers. The fund may invest up to 20% of its total assets in non-U.S. dollar denominated securities.

#### PERFORMANCE



	3M	YTD	1Y	3 Y		6Y	7Y	10Y	SI
Fund	0.77	-1.86	-1.86 / 94	2.98 / 11		3,39 / 5	3.36 / 12	6.55 / 7	3,06
Benchmark	1.64	0.01	0.01/30	2.06 / 58		2.52 / 40	2.10/73	3.48 / 79	
Peer Group Median	1.04	-0.41	-0.41 / 50	2,21 / 50		2.40 / 50	2.46 / 50	4.46 / 50	
Number of Funds			321	281		256	241	217	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-1,86	6.57	4.42	0.77	7.36	-1.34	8.10	6.45	11.69
Benchmark	0.01	3.54	2.65	0.55	5.97	-2.02	4.22	7.84	6.54
Peer Group Median	-0.41	3,84	3.07	0.20	5.67	-1.54	6.46	6.55	7.54

NOTES

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.84	0.00	0.28
Beta	1.07	1.00	0.88
R-Squared	77.87	100,00	90,65
Sharpe Ratio	0.57	0.37	0.46
Up Market Capture	115.21	100.00	95.25
Down Market Capture	93.72	100.00	85.45

	Cui	rrent	Average		
	Fund	Bmk	Fund	Bmk	
Cash	0.0	0.4	2.9	0,4	
Credit Bond	86.3	30.5	75.9	30.4	
Govt Bond	13.7	40.7	8.4	40.8	
HY Corp Bond	0.0	0.1	1.7	0.2	
MBS	0.0	28.0	5.8	28.1	
Muni Bond	0.0	0.4	4.6	0.2	
TIPS	0.0	0.0	0.7	0.0	

Down Market Capture	93.72	100.00	85.45
6 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.78	0.00	0.05
Beta	1.04	1.00	0.89
R-Squared	79.43	100.00	90.30
Shame Ratio	0.85	0.68	0.66
Up Market Capture	113.78	100.00	93.31
Down Market Capture	93.74	100.00	90.21

# TIAA-CREF High-Yield Inst TIHYX

12/31/2018

Fund incep Date: 03/31/2006

Benchmark:

Credit Suisse HY USD

Category: High Yield Bond Net Assets: \$3,700,00M Manager Name: Kevin R. Lorenz Manager Start Date: 03/31/2006

Expense Ratio: 0.36% Expense Rank:

# PORTFOLIO COMPOSITION (Holdings-based) Assets

#### Assets



#### Credit Quality (%)

AAA	0.00%
AA	0.00%
A	0.00%
BBB	0,53%
BB	41.23%
В	48.12%
Below B	6.52%
NR/NA	3.60%
Total:	100.00%

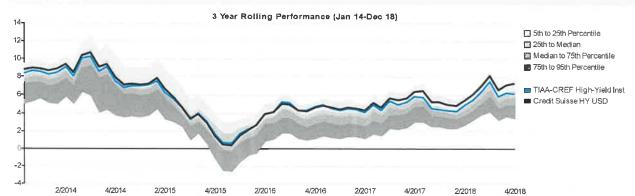
#### Sector (%)

% Government	0.00%
% Municipal	0.00%
% Corporate	97.47%
% Securitized	0.00%
% Cash and Equivalent	2.22%
% Derivative	0.30%
Total:	99,99%

#### INVESTMENT OVERVIEW

The investment seeks high current income and, when consistent with its primary objective, capital appreciation. The fund invests primarily in lower-rated, higher-yielding fixed-income securities, such as domestic and foreign corporate bonds, debentures, loan participations and assignments and notes, as well as convertible securities and preferred stocks. Under normal circumstances, it invests at least 80% of its assets in debt and other fixed-income securities rated lower than investment-grade (and their unrated equivalents) or other high-yielding debt securities.

#### **PERFORMANCE**



	3M	YTD	1Y	3Y		δY	7Y	10Y	SI
Fund	-5.30	-2.66	-2.66 / 50	6.19 / 35		3.39 / 25	5.29 / 37	9,48 / 54	6.36
Benchmark	<b>-4</b> .77	-2.37	-2.37 / 42	7.31 / 7		3.65 / 17	5,72/22	10,63 / 14	
Peer Group Median	-4.45	-2.66	-2,66 / 50	5.69 / 50		2.96 / 50	5.10 / 50	9,50 / 50	
Number of Funds			215	190		165	136	113	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-2.66	5.65	16.45	-3.72	2.48	6.16	14.35	6.14	14.61
Benchmark	-2.37	7.03	18.26	4.93	1.86	7.53	14.71	5.47	14.42
Peer Group Median	-2.66	6.75	13.44	-3.66	1.66	6.93	14.77	3,64	14.23

#### **RISK & PERFORMANCE STATISTICS**

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#### ASSET LOADINGS (Returns-based)

100-	FUND EXPOSE	JRES (WEIGHT) (	Jan 16-Dec 18)	
75-				
50-				
25-				
0-				
		Comment	A	

		Cu	rrent	Ave	rage
		Fund	Bmk	Fund	Bmk
	Cash	0.0	0.0	3.4	0.6
	Credit Bond	0.0	0.0	0.0	0.0
	Govt Bond	0.0	0.0	0.0	0.0
	HY Corp Bond	100.0	100.0	96.6	99.4
	MBS	0.0	0.0	0.0	0.0
1	Muni Bond	0.0	0.0	0.0	0.0
1	TIPS	0.0	0.0	0.0	0.0

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	-1.02	0.00	-0.59
Beta	0.99	1.00	0.86
R-Squared	98.58	100.00	91.97
Sharpe Ratio	1.08	1.31	1.10
Up Market Capture	91.07	100.00	84.23
Down Market Capture	106,73	100.00	95.83

op warker capture	91.07	100.00	64.23
Down Market Capture	106.73	100.00	95.83
6 Үг	Fund	Benchmark	Peer Group Median
Alpha	-0.22	0.00	-0.22
Beta	0.99	1.00	0.90
R-Squared	98.13	100.00	92.94
Sharpe Ratio	0.55	0.60	0.53
Up Market Capture	96,38	100.00	86.88
Down Market Capture	98.95	100.00	91,82

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#### PORTFOLIO COMPOSITION (Holdings-based) Assets 0.00% Cash US Stocks 0.00% **US Bonds** 0.00% Non-US Stocks 0.00% Preferred Stocks 0.00% Convertible Bonds 0.00% 0.00% Other Non-US Bonds 0.00%

#### Sector Breakdown

Utilities

**TOP 10 HOLDINGS** 

Sensitive	
Communication Services	0.00%
Industrials	0.00%
Technology	0.00%
Energy	0.00%
Cyclical	
Basic Materials	0.00%
Consumer Cyclical	0.00%
Real Estate	0.00%
Financial Services	0.00%
Defensive	
Consumer Defensive	0.00%
Healthcare	0.00%

#### INVESTMENT OVERVIEW

The investment seeks long-term capital appreciation and income. The fund normally invests 5

#### PERFORMANCE 3 Year Rolling Performance (May 14-Dec 18) ☐ 5th to 25th Percentile 16-25th to Median Median to 75th Percentile 75th to 95th Percentile ■ Great-West SF Balanced Trust Morningstar Mod Tgt RiskTR USD 3/2016 1/2018 3/2018 3/2014 1/2015 3/2015 1/2016 1/2017 3/2017 1Y 3Y 5Y 7Y 10Y SI 3M YTD 6.07 -5.33 / 47 7.36 / 37 Fund -8.34 -5.33 5.68/24 4,64/28 4.08 / 45 6,60 / 60 7.97 / 65 Benchmark -6,81 4.76 4.76 / 37 5.84/22 6,86 / 50 8.31 / 50 Peer Group Median -8.45 -5.67 -5.67 / 50 4.85 / 50 3,92 / 50 Number of Funds 231 214 178 154 2012 2011 2010 2014 2013 CALENDAR 2018 2017 2016 2015 12.31

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6.83

4,89

5.99

16.67

14.31

16.89

12.04

12.09

0.59

0,21

-0.51

-1.79

-1.25

Total:				NA9
ASSET LOADINGS	(Returns-t	ased)		
100-	EXPOSURES	W EIGHT)	(Jan 16-Dec	18)
75-				
50 <b>-</b> 25-				
0-	Cı	irrent	Ave	age
	Fund	Bmk	Fund	Bmk
Cash	0.0	0.0	1.1	3,6
US Bonds	38.9	37.0	37.2	31.3
Intl Bonds	0.0	5.5	0.1	7.2
Intl Equity	12.5	21.0	9.6	17.5
US Equity	48.6	36.6	52.1	40.5

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	-0.38	0.00	-1.25
Beta	1.05	1.00	1.06
R-Squared	96,06	100.00	91.23
Sharpe Ratio	0.70	0.77	0.56
Up Market Capture	103.72	100.00	98.41
Down Market Capture	109.46	100.00	113,24
5 Vr	Fund	Benchmark	Peer Grou

-5.33

4.76

-5.67

14.38

14.66

13.79

8.98

8.57

6.94

5 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.42	0.00	-0.33
Beta	1.04	1.00	1.05
R-Squared	95.64	100.00	91.53
Sharpe Ratio	0.61	0.56	0.50
Up Market Capture	104.84	100.00	103.54
Down Market Capture	99.38	100.00	106.14

12.33

12.03

0.00%

Fund

Benchmark

Peer Group Median

# **Great-West Lifetime 2015 Trust**

12/31/2018

Fund Incep Date: 12/19/2014

Benchmark:

S&P Target Date 2015

Category: Target-Date 2015

Net Assets: NA Manager Name: Team Managed Manager Start Date: 12/19/2014 Expense Ratio: 0.43%

Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

Assets

Cash	0.00%
US Stocks	0.00%
US Bonds	0.00%
Non-US Stocks	0.00%
Preferred Stocks	0.00%
Convertible Bonds	0.00%
Other	0.00%
Non-US Bonds	0.00%

#### Sector Breakdown

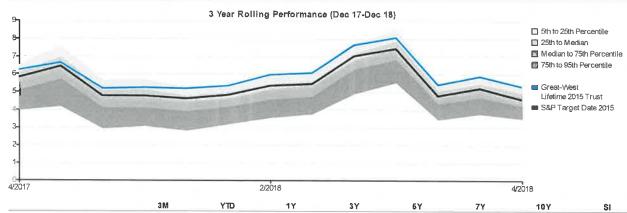
**TOP 10 HOLDINGS** 

Sector Breakdown	
Sensitive	
Communication Services	0.00%
Industrials	0.00%
Technology	0.00%
Energy	0.00%
Cyclical	
Basic Materials	0.00%
Consumer Cyclical	0.00%
Real Estate	0.00%
Financial Services	0.00%
Defensive	
Consumer Defensive	0.00%
Healthcare	0.00%
Utilities	0.00%

#### INVESTMENT OVERVIEW

The investment seeks capital appreciation and income consistent with its current asset allo

#### PERFORMANCE



4/2017			2/2018				4	/2018	
	3M	YTD	1Y	3Y		6Y	7Y	10Y	SI
Fund	-5.71	-3.43	-3.43 / 42	5.26 / 8					3.66
Benchmark	-5.72	-3.67	-3.67 / 47	4,57 / 56		3.79 / 42	5.86 / 62	7.11 / 79	
Peer Group Median	-5.59	-3.73	-3.73 / 50	4.71 / 50	ı	3,72 / 50	6.12 / 50	7.84 / 50	
Number of Funds			40	35		26	22	15	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-3.43	12.06	7.78	-0.79					
Benchmark	-3.67	11.39	6.56	-0.16	5.49	12.16	10.32	1.53	11.85
Peer Group Median	-3.73	11.47	6.48	-0.91	5.20	11.62	10.97	0.60	11.65

## Total: NA%

#### ASSET LOADINGS (Returns-based)



	Cu	ırrent	Average	
	Fund	Bmk	Fund	Bmk
Cash	11.5	13.6	6.0	9.1
US Bonds	36.7	40.5	41.7	44.3
Intl Bonds	5.1	0.0	4.8	0.3
Intl Equity	14.8	14.4	12.9	12,5
US Equity	31.9	31.6	34.7	33.9

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.46	0.00	0.15
Beta	1.06	1.00	1.02
R-Squared	98.86	100.00	97,06
Sharpe Ratio	0.80	0.72	0.73
Up Market Capture	106,42	100.00	101.19
Down Market Capture	97.42	100.00	100.90
5 Yr	Fund	Benchmark	Peer Group Median
Alpha	NA	0.00	-0,24
Beta	NA	1.00	1.06
R-Squared	NA	100.00	97.11
Sharpe Ratio	NA	0.62	0.57
Up Market Capture	NA	100.00	102.91
Down Market Capture	NA	100.00	107.61

NOTES

# **Great-West Lifetime 2025 Trust**

12/31/2018

Fund Incep Date: 12/19/2014

Benchmark:

S&P Target Date 2025

Category: Target-Date 2025 Net Assets: NA Manager Name: Team Managed Manager Start Date: 12/19/2014

Expense Ratio: 0.43%

Expense Rank: 28

#### PORTFOLIO COMPOSITION (Holdings-based)

Assets

Cash	0.00%
US Stocks	0,00%
US Bonds	0,00%
Non-US Stocks	0.00%
Preferred Stocks	0.00%
Convertible Bonds	0.00%
Other	0.00%
Non-US Bonds	0.00%

#### Sector Breakdown

TOP 10 HOLDINGS

Intl Equity

US Equity

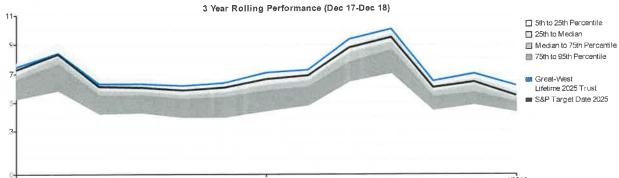
Totat:

Sensitive	
Communication Services	0.00%
Industrials	0.00%
Technology	0.00%
Energy	0.00%
Cyclical	
Basic Materials	0.00%
Consumer Cyclical	0.00%
Real Estate	0.00%
Financial Services	0.00%
Defensive	
Consumer Defensive	0.00%
Healthcare	0.00%
Utilities	0.00%

#### INVESTMENT OVERVIEW

The investment seeks capital appreciation and income consistent with its current asset allo

#### PERFORMANCE



4/2017	2/2018					4/2018			
	3M	YTD	1Y	3 Y		6Y	7Y	10Y	SI
Fund	-7.51	-4.52	-4,52 / 29	6,16 / 1					4.23
Benchmark	-7.81	-5.02	-5.02 / 42	5.46 / 38		4.31 / 25	7.19 / 45	8.46 / 73	
Peer Group Median	-7,55	-5.26	-5.26 / 50	5.34 / 50		4.04 / 50	7.07 / 50	8.93 / 50	
Number of Funds			57	50		40	33	21	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-4.52	15.29	8.70	-1.11					
Benchmark	-5.02	14.55	7.82	-0.25	5.56	17.03	12.51	-0,28	13.82
Peer Group Median	-5.26	15.22	7.26	-1.25	5.59	16.54	13.15	-1.17	13.53

#### RISK & PERFORMANCE STATISTICS

SET LOADINGS	(Returns-L	pased)			
FUND	EXPOSURES	(WEIGHT)	(Jan 16-Dec	18)	
0 <b>-</b> 5-	, TER. 11		7		
0-				_	
5	_			_	
<b>D</b> -					
u-	Cı	Current		Average	
	Fund	Bmk	Fund	Bmk	
Cash	0.0	5.6	0,1	4.1	
US Bonds	35.8	33.6	32.6	34.2	
Intl Bonds	4.6	0.0	5.5	0.4	

19.5

41.4

16.5

45.3

18.3

41.3

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.53	0.00	-0.08
Beta	1.03	1.00	1.01
R-Squared	98,86	100.00	97.96
Sharpe Ratio	0.77	0.69	0.67
Up Market Capture	104.61	100.00	99.90
Down Market Capture	97.29	100.00	101,54
δ Yr	Fund	Benchmark	Peer Group

6 Yr	Fund	Benchmark	Peer Group Median
Alpha	NA	0.00	-0.24
Beta	NA	1.00	1.01
R-Squared	NA	100,00	97.92
Sharpe Ratio	NA	0.56	0.52
Up Market Capture	NA	100.00	100.35
Down Market Capture	NA	100.00	102.13

16.8

44.6

NA%

# Great-West Lifetime 2035 Trust

12/31/2018

Fund Incep Date: 12/19/2014

Benchmark:

S&P Target Date 2035

Category: Target-Date 2035 Net Assets: NA Manager Name: Team Managed Manager Start Date: 12/19/2014

Expense Ratio: 0.44%

Expense Rank:

# PORTFOLIO COMPOSITION (Holdings-based) Assets

Cash	0.00%
US Stocks	0.00%
US Bonds	0.00%
Non-US Stocks	0.00%
Preferred Stocks	0.00%
Convertible Bonds	0.00%
Other	0.00%
Non-US Bonds	0.00%

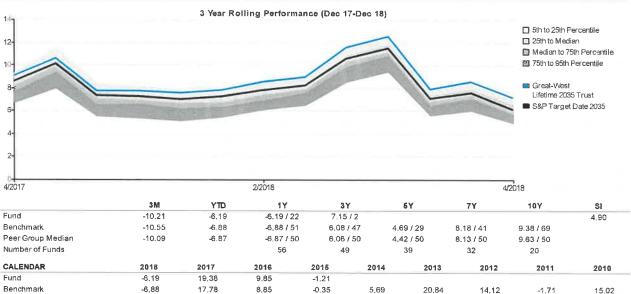
#### Sector Breakdown

Sensitive	
Communication Services	0.00%
Industrials	0.00%
Technology	0.00%
Energy	0.00%
Cyclical	
Basic Materials	0.00%
Consumer Cyclical	0.00%
Real Estate	0.00%
Financial Services	0.00%
Defensive	
Consumer Defensive	0.00%
Healthcare	0.00%
Utilities	0.00%
TOP 10 HOLDINGS	

#### INVESTMENT OVERVIEW

The investment seeks capital appreciation and income consistent with its current asset allo

#### PERFORMANCE



-1.50

NOTES

5.75

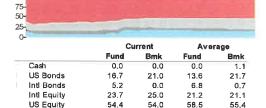
21.07

14.91

-3.03

### Total: NA%

# ASSET LOADINGS (Returns-based) FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)



#### **RISK & PERFORMANCE STATISTICS**

Peer Group Median

3 Yr	Fund	Benchmark	Peer Group
3 11	runa	Benchmark	Median
Alpha	0.75	0.00	-0.04
Beta	1.06	1.00	1.03
R-Squared	98.86	100.00	98.25
Sharpe Ratio	0.71	0.63	0.62
Up Market Capture	108.91	100.00	102.09
Down Market Capture	101.66	100.00	102.20
5 Yr	Fund	Benchmark	Peer Group Median
Alpha	NA	0.00	-0.34
Beta	NA	1.00	1.05
R-Squared	NA	100.00	98.30
Sharpe Ratio	NA	0.52	0.47
Up Market Capture	NA	100.00	101.97
Down Market Capture	NA	100.00	103.22

-6.87

18.72

8.26

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14.60

# Great-West Lifetime 2045 Trust

12/31/2018

Fund incep Date: 12/22/2014

Benchmark:

S&P Target Date 2045

Category: Target-Date 2045

Net Assets: NA

Manager Name: Team Managed

Manager Start Date: 12/22/2014

Expense Ratio: 0.44% Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

Assets

Cash	0.00%
US Stocks	0.00%
US Bonds	0.00%
Non-US Stocks	0.00%
Preferred Stocks	0.00%
Convertible Bonds	0.00%
Other	0.00%
Non-US Bonds	0.00%

#### Sector Breakdown

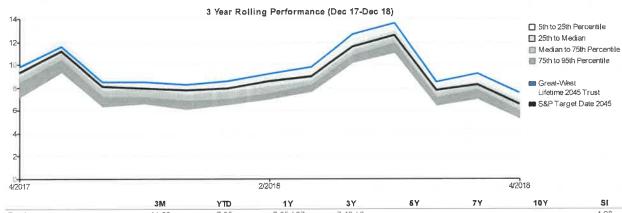
TOP 10 HOLDINGS

Sensitive	
Communication Services	0.00%
Industrials	0.00%
Technology	0.00%
Energy	0,00%
Cyclical	
Basic Materials	0.00%
Consumer Cyclical	0,00%
Real Estate	0.00%
Financial Services	0.00%
Defensive	
Consumer Defensive	0.00%
Healthcare	0.00%
Utilities	0.00%

#### INVESTMENT OVERVIEW

The investment seeks capital appreciation and income consistent with its current asset allo

#### PERFORMANCE



	3M	YTD	1Y	3Y	6 Y	7 Y	10Y	SI
Fund	-11.83	-7,35	-7.35 / 27	7.49 / 2				4.98
Benchmark	-11.75	-7.74	-7.74 / 40	6.51 / 47	4.91 / 28	8.78 / 28	9.88 / 65	
Peer Group Median	-11.78	-7.96	-7.96 / 50	6.48 / 50	4.64 / 50	8.54 / 50	10.03 / 50	
Number of Funds			56	49	39	30	19	
CALENDAR	2018	2017	2016	2015	2014 2013	2012	2011	2010
Fund	-7.35	21.45	10.36	-1.40				

CALENDAR	2010	2011	2010	2010	2017	2010	2012	2011	2010
Fund	-7.35	21.45	10.36	-1.40					
Benchmark	-7,74	19.56	9.54	-0.46	5.67	23.14	15.15	-2.56	15.62
Peer Group Median	-7.96	20.90	8.57	-1.59	5.80	23.44	15.60	-3.73	15.19

NOTES

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.62	0.00	-0.26
Beta	1.06	1.00	1.04
R-Squared	99.08	100.00	98,53
Sharpe Ratio	0.68	0.62	0.59
Up Market Capture	108.13	100.00	102.18
Down Market Capture	102,37	100.00	105.27

Down Market Capture	102,37	100.00	105.27
6 Yr	Fund	Benchmark	Peer Grou Median
Alpha	NA	0.00	-0.49
Beta	NA	1.00	1.05
R-Squared	NA	100.00	98.44
Sharpe Ratio	NA	0.50	0.45
Up Market Capture	NA	100.00	101.84
Down Market Capture	NA	100.00	104.84

#### Total: NA% ASSET LOADINGS (Returns-based) FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18) 100-75-50-25-Average Current

# Great-West Lifetime 2055 Trust

12/31/2018

Fund Incep Date: 12/22/2014

Benchmark:

S&P Target Date 2055

Category: Target-Date 2055 Net Assets: NA Manager Name: Team Managed Manager Start Date: 12/23/2014

Expense Ratio: 0.44%

Expense Rank:

### PORTFOLIO COMPOSITION (Holdings-based)

Assets

Cash	0.00%
US Stocks	0.00%
US Bonds	0.00%
Non-US Stocks	0.00%
Preferred Stocks	0.00%
Convertible Bonds	0.00%
Other	0.00%
Non-US Bonds	0.00%

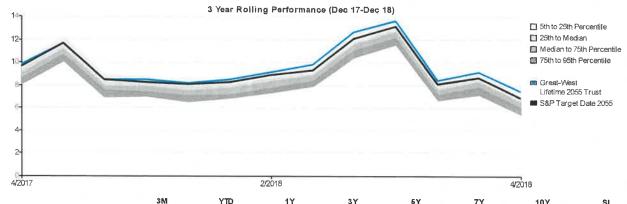
#### Sector Breakdown

Sensitive	
Communication Services	0.00%
Industrials	0.00%
Technology	0.00%
Energy	0.00%
Cyclical	
Basic Materials	0.00%
Consumer Cyclical	0.00%
Real Estate	0.00%
Financial Services	0.00%
Defensive	
Consumer Defensive	0.00%
Healthcare	0.00%
Utilities	0.00%
TOP 10 HOLDINGS	

#### INVESTMENT OVERVIEW

The investment seeks capital appreciation and income consistent with its current asset allo

#### PERFORMANCE



	3M	YTD	YTD 1Y	3Y		5Y	7Y	10Y	SI
Fund	-11.99	-7.80	-7.80 / 32	7.43 / 3					4.90
Benchmark	-12.10	-7.97	-7.97 / 45	6.82 / 23		5.07 / 21	9,21 / 26		
Peer Group Median	-11.89	-8.27	-8.27 / 50	6,55 / 50		4.72 / 50	8.81 / 50	10.80 / 50	
Number of Funds			56	48		32	22	2	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-7.80	21.95	10.27	-1.61					
Benchmark	-7.97	20.48	9.94	-0.54	5.64	24.96	15.81		
Peer Group Median	-8,27	21.49	8.58	-1.66	5.93	23.26	15.73	-4.35	14.95

NOTES

#### Total: NA%

#### ASSET LOADINGS (Returns-based)



ı	,-					
		Current		Average		
		Fund	Bmk	Fund	Bmk	
	Cash	0.0	0.0	0.0	0.7	
	US Bonds	3.5	9.9	3.5	10.2	
	Intl Bonds	7.1	0.1	8.6	0.6	
	Intl Equity	27.5	29.3	25.2	24.7	
	US Equity	61.9	60.6	62.7	63.9	

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.42	0.00	-0.41
Beta	1.03	1.00	1.01
R-Squared	98.91	100,00	98.53
Sharpe Ratio	0.67	0.63	0.59
Up Market Capture	104.00	100.00	99.53
Down Market Capture	100.11	100,00	103.10
			Boor Crow

5 Yr	Fund	Benchmark	Peer Group Median
Alpha	NA	0.00	-0,36
Beta	NA	1.00	1.01
R-Squared	NA	100,00	98.31
Sharpe Ratio	NA	0.49	0.45
Up Market Capture	NA	100.00	97.42
Down Market Capture	NA	100.00	100.60

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# Putnam Equity Income Y PEIYX

12/31/2018

Fund Incep Date: 10/01/1998

Benchmark:

Russell 1000 Value Index

Category: Large Value

0.00%

**Net Assets:** \$11.087.00M

Manager Name: Darren A. Jaroch Manager Start Date: 08/29/2012

13.45

11.20

32.53

31.94

17.51

14.90

0.39

-0.51

Expense Ratio: 0.66%

Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

ASSOLS		
	Cash	3.99%
	US Stocks	91.58%
	US Bonds	0.00%
	Non-US Stocks	4.31%
	Preferred Stocks	0,10%
1	Convertible Bonds	0,00%
	Other	0.02%

Non-US Bonds

#### Sector Breakdown

Walmart Inc

Northrop Grumman Corp

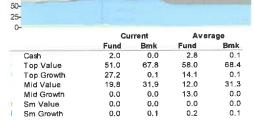
Johnson & Johnson

ConocoPhillips

Exxon Mobil Corp Total:

Communication Services	5.21%
Industrials	9.52%
Technology	11.77%
Energy	13,48%
Cyclical	
Basic Materials	3,33%
Consumer Cyclical	5.83%
Real Estate	1,94%
Financial Services	22.99%
Defensive	
Consumer Defensive	7.73%
Healthcare	14.02%
Utilities	4.17%
TOP 10 HOLDINGS	
JPMorgan Chase & Co	3.91%
Microsoft Corp	3.57%
Bank of America Corporation	3,21%
Citigroup Inc	2.94%
Apple Inc	2.31%

#### ASSET LOADINGS (Returns-based)

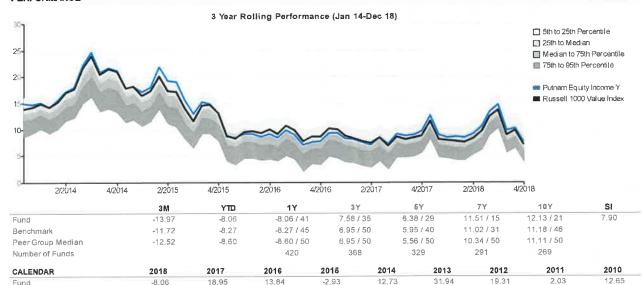


FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks capital growth and current income. The fund invests mainly in common stocks of midsize and large U.S. companies, with a focus on value stocks that offer the potential for capital growth, current income, or both. Value stocks are issued by companies that the adviser believes are currently undervalued by the market. The adviser may consider, among other factors, a company's valuation, financial strength, and growth potential, competitive position in its industry, projected future earnings, cash flows and dividends when deciding whether to buy or sell investments.

#### PERFORMANCE



-3.83

-3.41

NOTES

#### DICK & DEDECOMANCE STATISTICS

RISK & PERFOR	MANCE STATISTIC	-3	Peer Group Median 0.03 0.99 92.45 0.56 98.66 97.33 Peer Group Median -0.33 1.00	
3 Yr	Fund	Benchmark		
Alpha	0.84	0.00	0.03	
Beta	0.96	1,00	0.99	
R-Squared	94.60	100.00	92.45	
Sharpe Ratio	0.64	0.58	0.56	
Up Market Capture	99.26	100.00	98.66	
Down Market Captu	re 93.71	100.00	97.33	
5 Yr	Fund	Benchmark		
Alpha	0,62	0.00	-0.33	
Beta	0,96	1.00	1,00	
R-Squared	95.61	100.00	93.02	

0.58

98.31

94.48

-8.06

-8.27

-8,60

18,95

13.66

16.23

0.53

100.00

100.00

17.34

15.06

0.48

97.26

99.30

15.51

13.87

2.27%

2.10%

1.99%

1,87%

1.83%

26,01%

Fund

Benchmark

Shame Ratio

Up Market Capture

Down Market Capture

Peer Group Median

# Vanguard Large Cap Index Institutional VLISX

12/31/2018

Fund Incep Date: 06/30/2005

Benchmark: S&P 500 Index Category: Large Blend Net Assets: Mana \$19,088.00M Micha

Manager Name: Michael A. Johnson Manager Start Date: 04/27/2016

Expense Ratio: 0.04%

Expense Rank:

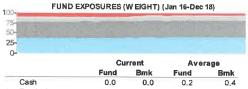
## PORTFOLIO COMPOSITION (Holdings-based)



#### Sector Breakdown

Sensitive	
Communication Services	3.60%
Industrials	10.09%
Technology	21.84%
Energy	5.42%
Cycilcal	
Basic Materials	2.51%
Consumer Cyclical	11.94%
Real Estate	2.54%
Financial Services	16.15%
Defensive	
Consumer Defensive	7.66%
Healthcare	15.21%
Utilities	3.03%
TOP 10 HOLDINGS	
Microsoft Corp	3.51%
Apple Inc	3.21%
Amazon.com Inc	2.89%
Berkshire Hathaway Inc B	1.75%
Johnson & Johnson	1.63%
JPMorgan Chase & Co	1.54%
Facebook Inc A	1.40%
Exxon Mobil Corp	1.39%
Alphabet Inc A	1.37%
Alphabet Inc Class C	1.34%
Total:	20.04%

#### ASSET LOADINGS (Returns-based)

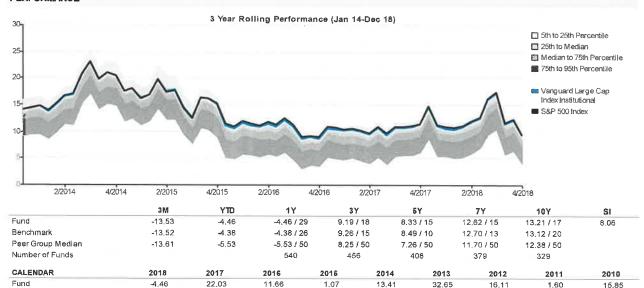


	Fund	Bmk	Fund	Bmk
Cash	0.0	0.0	0.2	0.4
Top Value	39.1	40.4	37.9	39.4
Top Growth	41.2	42.1	41.0	42.3
Mid Value	11.9	11.4	11.2	10.9
Mid Growth	7.9	6.2	9.7	7.1
Sm Value	0.0	0.0	0.0	0.0
Sm Growth	0.0	0.0	0.0	0.0

#### INVESTMENT OVERVIEW

The investment seeks to track the performance of the CRSP US Large Cap Index that measures the investment return of large-capitalization stocks. The fund employs an indexing investment approach designed to track the performance of the CRSP US Large Cap Index. a broadly diversified index of large U.S. companies representing approximately the top 85% of the U.S. market capitalization. The advisor attempts to replicate the target index by investing all, or substantially all, of its assets in the stocks that make up the index, holding each stock in approximately the same proportion as its weighting in the index.

#### PERFORMANCE



1.38

-0.27

NOTES

13,69

12.19

32,39

32.18

16.00

15.54

2.11

0.48

#### **RISK & PERFORMANCE STATISTICS**

Benchmark

Peer Group Median

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	-0.11	0.00	-0,77
Beta	1.01	1.00	1.00
R-Squared	99.95	100.00	94,73
Sharpe Ratio	0.76	0.77	0.68
Up Market Capture	100.47	100.00	95.28
Down Market Capture	101.33	100.00	101,21
6 Yr	Fund	Benchmark	Peer Grou Median
Alpha	-0.15	0.00	-1.11
Beta	1.00	1.00	1.00
R-Squared	99,92	100.00	94.70
Sharpe Ratio	0.73	0.74	0.63
Up Market Capture	99.61	100.00	95.18
Down Market Capture	100.72	100.00	102.51

4.38

21.83

21.12

11.96

11.25

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15.06

14.48

# T. Rowe Price Blue Chip Growth TRBCX

12/31/2018

Fund Incep Date: 06/30/1993

Benchmark:

Russell 1000 Growth Index

Category: Large Growth

0.00%

Net Assets: \$50,603.00M Manager Name: Larry J. Puglia

Manager Start Date: 06/30/1993

Expense Ratio: 0.70% Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

70000		
	Cash	0.02%
	US Stocks	94.89%
	US Bonds	0.00%
	Non-US Stocks	5.09%
	Preferred Stocks	0.00%
1	Convertible Bonds	0.00%
	Other	0.00%

Non-US Bonds

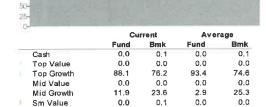
#### Sector Breakdown

Sensitive	
Communication Services	0.09%
Industrials	11.98%
Technology	28.40%
Energy	0.00%
Cyclical	
Basic Materials	0.48%
Consumer Cyclical	24.65%
Real Estate	0.19%
Financial Services	15.02%
Defensive	
Consumer Defensive	0.84%
Healthcare	18.11%
Utilities	0.25%
TOP 10 HOLDINGS	
Amazon.com Inc	11.45%
Microsoft Corp	5.33%
Alphabet Inc Class C	4.07%
Facebook Inc A	3.91%
Boeing Co	3.58%
Visa Inc Class A	3.42%
Booking Holdings Inc	3.41%
Alibaba Group Holding Ltd ADR	2.98%
Mastercard Inc A	2.95%

#### ASSET LOADINGS (Returns-based)

UnitedHealth Group Inc

Sm Growth

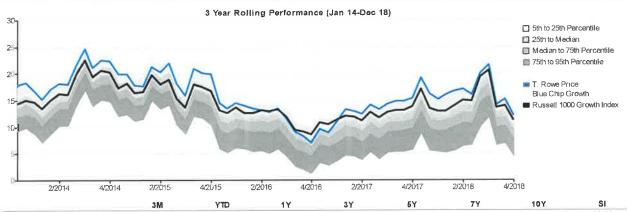


FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks long-term capital growth; income is a secondary objective. The fund will normally invest at least 80% of its net assets (including any borrowings for investment purposes) in the common stocks of large and medium-sized blue chip growth companies. It focuses on companies with leading market positions, seasoned management, and strong financial fundamentals. The fund may sell securities for a variety of reasons, such as to secure gains, limit losses. or redeploy assets into more promising opportunities.

#### PERFORMANCE



	3M	YID	1 Y	3 Y	61	/ Y	101	31
Fund	-14.22	2.01	2.01 / 14	12.05 / 10	11.31 / 7	16.22 / 5	17.04 / 6	10.60
Benchmark	-15.89	-1.51	-1.51 / 43	11.15 / 20	10,40 / 17	14.14 / 25	15.29 / 20	
Peer Group Median	-15,57	-2.07	-2.07 / 50	9,27 / 50	8.55 / 50	12,97 / 50	13.83 / 50	
Number of Funds			452	404	380	355	312	
CALENDAR	2018	2017	2016	2015 20	14 2013	2012	2011	2010

CALENDAR	2010	2017	2010	2015	2014	2010	2012	2011	2010	
Fund	2.01	36.55	0.98	11.15	9.28	41,57	18.41	1.50	16.42	
Benchmark	-1.51	30,21	7.08	5.67	13,05	33.48	15.26	2.64	16.71	
Peer Group Median	-2.07	27.88	3.81	3.82	10.47	34.33	15.05	-1.48	16.03	

NOTES

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.35	0,00	-1.53
Beta	1.06	1.00	1.00
R-Squared	88.77	100.00	90,90
Sharpe Ratio	0.82	0.84	0.69
Up Market Capture	109.57	100.00	93.47
Down Market Capture	108.80	100.00	103.87
δ Yr	Fund	Benchmark	Peer Group Median
# 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	0.44	0.00	1 19

6 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.41	0.00	-1.48
Beta	1.06	1.00	0.99
R-Squared	88.96	100.00	90.97
Sharpe Ratio	0.82	0.84	0.68
Up Market Capture	106.68	100.00	93.85
Down Market Capture	103.79	100.00	104.46

3.7

2.87%

43.98%

# Carillon Scout Mid Cap I UMBMX

12/31/2018

Fund Incep Date: 10/31/2006

Benchmark: Russell Mid-Cap Index Category: Mid-Cap Blend **Net Assets:** \$2,304,00M Manager Name: G. Patrick Dunkerley Manager Start Date: 10/31/2006

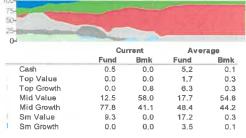
Expense Ratio: 1.03% Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based) Assets

Assets		
	Cash	0.65%
	US Stocks	98,80%
	US Bonds	0.00%
	Non-US Stocks	0.55%
	Preferred Stocks	0.00%
	Convertible Bonds	0.00%
4000	Other	0.00%
	Non-US Bonds	0.00%

Sector Breakdown	
Sensitive	
Communication Services	1.01%
Industrials	15.29%
Technology	17.26%
Energy	6,03%
Cyclical	
Basic Materials	5.42%
Consumer Cyclical	14.62%
Real Estate	7,06%
Financial Services	13.55%
Defensive	
Consumer Defensive	3.34%
Healthcare	9.45%
Utilities	6.96%
TOP 10 HOLDINGS	
DXC Technology Co	2.65%
Voya Financial Inc	2.00%
Newfield Exploration Co	1.82%
Atmos Energy Corp	1.82%
CMS Energy Corp	1.78%
Host Hotels & Resorts Inc	1.74%
Abiomed Inc	1.40%
EPR Properties	1.33%
Molina Healthcare Inc	1.19%
Xcel Energy Inc	1.17%
Total:	16.91%

# ASSET LOADINGS (Returns-based)

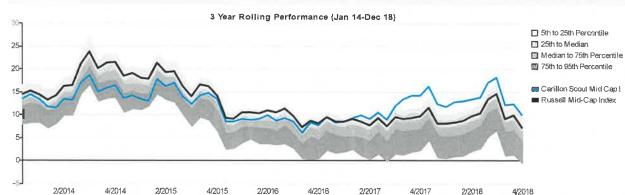


FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks long-term growth of capital. Under normal circumstances, at least 80% of the fund's net assets will be invested in mid cap equity securities. The fund's portfolio managers consider mid-capitalization companies to be those companies that, at the time of initial purchase, have market capitalizations greater than \$1 billion and equal to or less than the largest company in the Russell Midcap® Index during the most recent 12-month period. It maintains a portfolio of investments diversified across companies and economic sectors.

#### PERFORMANCE



	3M	YTD	1Y	3Y		5 Y	7Y	10Y	SI
Fund	-16.83	-9.74	-9.74 / 40	9,82/6	(	5.93 / 4	11.30 / 16	14.85 / 2	10.10
Benchmark	-15.37	-9.06	-9.06 / 29	7.04 / 40	6	.26 / 14	11.49 / 10	14.03 / 9	
Peer Group Median	-16.59	-11.13	-11.13 / 50	6,44 / 50	4	,89 / 50	10.54 / 50	12.52 / 50	
Number of Funds			182	158		138	127	113	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-9.74	24.02	18.31	1.41	4.09	37.68	9.89	0.32	27.89
Benchmark	-9.06	18.52	13.80	-2.44	13.22	34.76	17.28	-1.55	25.48
Peer Group Median	-11.13	16,10	15.34	-3.15	9.08	34,18	17.09	-2.32	23.68

**NOTES** 

#### **RISK & PERFORMANCE STATISTICS**

		-	
3 Yr	Fund	Benchmark	Peer Group Median
Alpha	2.63	0.00	-0.60
Beta	1.00	1.00	1.01
R-Squared	91,56	100,00	93.06
Sharpe Ratio	0.72	0.54	0.48
Up Market Capture	110.37	100.00	95.61
Down Market Capture	93.45	100.00	101.54
5 Yr	Fund	Benchmark	Peer Group Median
Alpha	0,82	0.00	-1.47
Beta	0.98	1.00	1.03
R-Squared	90,24	100.00	92.45
Sharpe Ratio	0.57	0.53	0.39
Up Market Capture	102.20	100.00	95.61
Down Market Capture	97.98	100.00	107.71

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# Great-West T. Rowe Price Mid Cp Gr Inv MXMGX

12/31/2018

Fund Incep Date: 07/01/1997

Benchmark: Russell Mid-Cap Growth Index Category: Mid-Cap Growth Net Assets: \$1,464.00M Manager Name: Brian W.H. Berghuis Manager Start Date: 07/01/1997

Expense Ratio: 1.02%

Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

Assets		
	Cash	6.18%
	US Stocks	89.98%
	US Bonds	0.00%
	Non-US Stocks	3.22%
	Preferred Stocks	0.00%
	Convertible Bonds	0.00%
	Other	0.62%
	Non-US Bonds	0.00%

#### Sector Breakdown

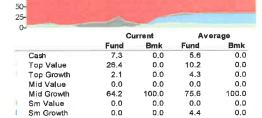
Sensitive

201131410	
Communication Services	0.00%
Industrials	23.00%
Technology	21.59%
Energy	2.83%
Cyclical	
Basic Materials	2.89%
Consumer Cyclical	15.66%
Real Estate	1.00%
Financial Services	9.12%
Defensive	
Consumer Defensive	5,90%
Healthcare	17.02%
Utilities	0.99%
TOP 10 HOLDINGS	
Textron Inc	2.32%
Teleflex Inc	2.27%
The Cooper Companies Inc	1.93%
Tapestry Inc	1.86%
Microchip Technology Inc	1.76%
Keysight Technologies Inc	1.74%
Hamis Corp	1.69%
Hologic Inc	1.62%
Worldpay Inc Class A	1.56%
• •	

#### ASSET LOADINGS (Returns-based)

IAC/InterActiveCorp

75-

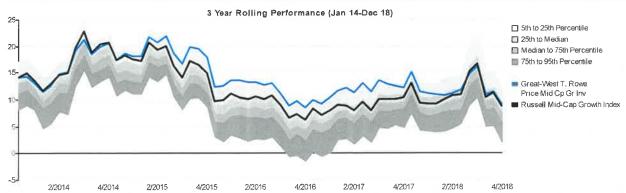


FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks long-term capital appreciation. The fund will, under normal circumstances, invest at least 80% of its net assets (plus the amount of any borrowings for investment purposes) in the securities of issuers whose market capitalization falls within the range of companies included in either the S&P MidCap 400® Index or the Russell MidCap® Growth Index at the time of purchase.

#### **PERFORMANCE**



22017 7/2	DEC 10	72010	22010 1120	.,	1,20	4000			
	3M	YTD	1Y	3 Y	- 6	Υ	7Y	10Y	SI
Fund	-13.18	-2.33	-2.33 / 21	8.87 / 30	9,16	5/8	13.34 / 9	15.88 / 9	10.43
Benchmark	-15.99	-4.75	-4.75 / 37	8.59 / 36	7.42	/ 22	12.27 / 25	15.12 / 15	
Peer Group Median	-17.27	-6.18	-6,18 / 50	7.40 / 50	5.84	/ 50	11.05 / 50	13,35 / 50	
Number of Funds			205	188	17	72	157	142	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-2,33	24.43	6.18	6.52	12.78	36,36	13,68	-1.69	27.55

#### 11.90 35.74 15,81 -1.65 26.38 4.75 25,27 7.33 -0.20 Benchmark -0.76 7,38 35.32 14.57 -3.51 25.53 Peer Group Median -6,18 24.45 6.20

NOTES

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0,90	0.00	-1.14
Beta	0.91	1.00	1.01
R-Squared	94.51	100.00	90.77
Sharpe Ratio	0.68	0.62	0.52
Up Market Capture	95.61	100.00	95.42
Down Market Capture	91.78	100.00	100.96
			Peer Gro

5 Yr	Fund	Benchmark	Peer Group Median
Alpha	2.20	0.00	-1.34
Beta	0.91	1.00	1.00
R-Squared	94.14	100.00	89.05
Sharpe Ratio	0.76	0.59	0.45
Up Market Capture	99.05	100.00	95.28
Down Market Capture	87.05	100.00	104.41

1.54%

18.28%

# DFA US Targeted Value R1 DFTVX

12/31/2018

Fund Incep Date: 01/31/2008

Benchmark:

Russell 2000 Value Index

Category: Small Value Net Assets: \$9.296.00M

Manager Name: Joseph H, Chi

Manager Start Date: 02/28/2012

Expense Ratio: 0.47% Expense Rank:

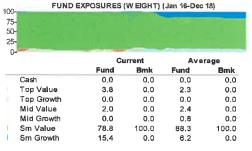
#### PORTFOLIO COMPOSITION (Holdings-based) Assets

and the state of t	Cash	1.04%
	US Stocks	97.51%
	US Bonds	0.00%
	Non-US Stocks	1.44%
	Preferred Stocks	0.01%
	Convertible Bonds	0.00%
A STATE OF THE PARTY OF THE PAR	Other	0,00%
	Non-US Bonds	0.00%

#### Sector Breakdown

Sensitive	
Communication Services	0.98%
Industrials	20.32%
Technology	12.43%
Energy	7.48%
Cyclical	
Basic Materials	6.53%
Consumer Cyclical	13.29%
Real Estate	0.44%
Financial Services	28.44%
Defensive	
Consumer Defensive	4.92%
Healthcare	5.06%
Utilities	0.11%
TOP 10 HOLDINGS	
S+p500 Emini Fut Dec18 Xcme 20181221	0.83%
Arrow Electronics Inc	0.72%
People's United Financial Inc	0.63%
Avnet Inc	0.61%
Reliance Steel & Aluminum Co	0.58%
Post Holdings Inc	0.55%
Toll Brothers Inc	0,54%
Quanta Services Inc	0.54%
Assurant Inc	0.54%
Assured Guaranty Ltd	0.54%
Total:	6.08%

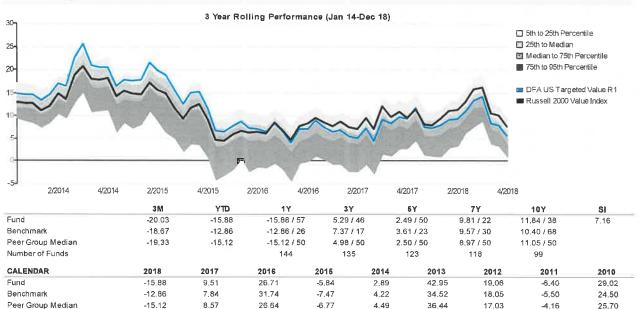
#### ASSET LOADINGS (Returns-based)



#### INVESTMENT OVERVIEW

The investment seeks long-term capital appreciation. The fund purchases a broad and diverse group of the readily marketable securities of U.S. small and mid cap companies that the Advisor determines to be value stocks. It may purchase or sell futures contracts and options on futures contracts for U.S. equity securities and indices, to adjust market exposure based on actual or expected cash inflows to or outflows from the fund. The advisor does not intend to sell futures contracts to establish short positions in individual securities or to use derivatives for purposes of speculation or leveraging investment returns.

#### PERFORMANCE



NOTES

#### **RISK & PERFORMANCE STATISTICS**

		-		
3 Yr	Fund Benchmark		Peer Group Median	
Alpha	-1.99	0.00	-1.93	
Beta	1.01	1.00	0.96	
R-Squared	97.95	100.00	93.88	
Sharpe Ratio	0.33	0.46	0.32	
Up Market Capture	90.16	100.00	88.21	
Down Market Capture	99.41	100.00	98.20	
6 Yr	Fund	Benchmark	Peer Group Median	
Alpha	-1.01	0.00	-0.99	
Beta	0.99	1.00	0.95	
R-Squared	95.69	100.00	93.11	
Sharpe Ratio	0.20	0.27	0.19	
Up Market Capture	93.07	100.00	90.39	
Down Market Capture	98.55	100.00	95.38	

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# Vanguard Small Cap Index I VSCIX

12/31/2018

Fund Incep Date: 07/07/1997 Benchmark: CRSP US Small Cap Index Category: Small Blend Net Assets: \$77,891.00M Manager Name: William A. Coleman Manager Start Date: 04/27/2016

Expense Ratio: 0.04%

Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

2.14%
96.85%
0.00%
0,99%
0.00%
0.00%
0.02%
0.00%

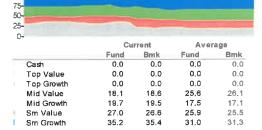
#### Sector Breakdown

Sensitive

Communication Services	1.04%
Industrials	15.60%
Technology	16.54%
Energy	3.88%
Cyclical	
Basic Materials	5.20%
Consumer Cyclical	13.02%
Real Estate	11.86%
Financial Services	13.98%
Defensive	
Consumer Defensive	3.71%
Healthcare	11.45%
Utilities	3.72%
TOP 10 HOLDINGS	
Burlington Stores Inc	0.32%
NRG Energy Inc	0.32%
Atmos Energy Corp	0.31%
IDEX Corp	0.30%
STERIS PLC	0.29%
UGI Corp	0.29%
Zebra Technologies Corp	0.28%
PerkinElmer Inc	0.28%
Exact Sciences Corp	0,28%
Leidos Holdings Inc	0.27%
Total:	2.95%

#### ASSET LOADINGS (Returns-based)

100-

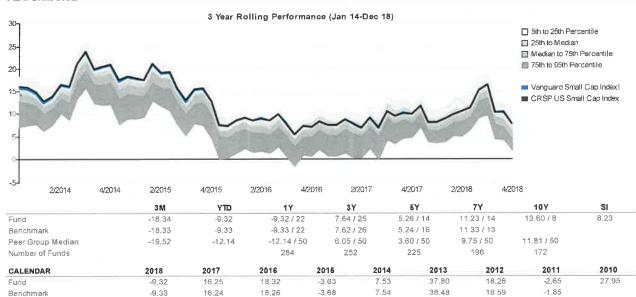


FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks to track the performance of a benchmark index that measures the investment return of small-capitalization stocks. The fund employs an indexing investment approach designed to track the performance of the CRSP US Small Cap Index, a broadly diversified index of stocks of small U.S. companies. The advisor attempts to replicate the target index by investing all, or substantially all, of its assets in the stocks that make up the index, holding each stock in approximately the same proportion as its weighting in the index.

#### PERFORMANCE



-4.52

**NOTES** 

4.94

38.33

16.01

-3.17

#### RISK & PERFORMANCE STATISTICS

Peer Group Median

RISK & PERFORMAN	ICE STATISTIC	S	
3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.02	0.00	-1.45
Beta	1.00	1.00	1.04
R-Squared	100.00	100.00	92.44
Sharpe Ratio	0.52	0.52	0.40
Up Market Capture	100.11	100.00	95.97
Down Market Capture	100.00	100.00	106.39
6 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.02	0.00	-1.50
Beta	1.00	1,00	1.04
R-Squared	100.00	100.00	91.43
Sharpe Ratio	0.40	0.40	0.27
Up Market Capture	100.10	100.00	96.59
Down Market Capture	99.98	100.00	107.35

-12.14

12.95

21.11

25,98

# T. Rowe Price QM US Small-Cap Gr Eq PRDSX

12/31/2018

Fund Incep Date: 06/30/1997

Benchmark:

Russell 2000 Growth Index

Category: Small Growth Net Assets: \$6,464.00M Manager Name: Sudhir Nanda Manager Start Date: 10/02/2006 Expense Ratio: 0.79%

Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

#### Assets



#### Sector Breakdown

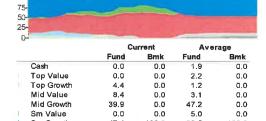
Sensitive	
Communication Services	1.25%
Industrials	19.70%
Technology	19.42%
Energy	3.67%
Cyclical	
Basic Materials	4.14%
Consumer Cyclical	13.80%
Real Estate	2.86%
Financial Services	6.18%
Defensive	
Consumer Defensive	5.57%
Healthcare	23.09%
Utilities	0.32%
TOP 10 HOLDINGS	
Teledyne Technologies Inc	0.99%
Molina Healthcare Inc	0.94%
Heico Corp Class A	0.94%
Burlington Stores Inc	0.91%
Exact Sciences Corp	0.88%
Fair Isaac Corp	0.87%
Take-Two Interactive Software Inc	0.82%
Vail Resorts Inc	0.80%
Zebra Technologies Corp	0.79%

#### ASSET LOADINGS (Returns-based)

Bright Horizons Family Solutions Inc

Total:

100-

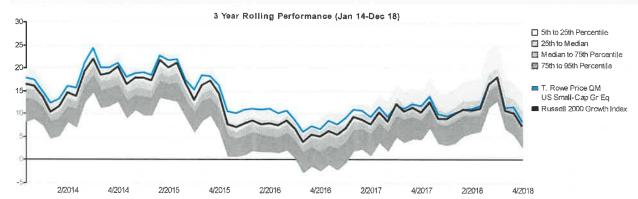


FUND EXPOSURES (WEIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks long-term growth of capital by investing primarily in common stocks of small growth companies. The fund will normally invest at least 80% of its net assets (including any borrowings for investment purposes) in equity securities issued by small-cap U.S. growth companies. While most assets will typically be invested in U.S. equity securities, the fund may invest up to 10% of its net assets in foreign stocks, including securities of emerging market issuers.

#### PERFORMANCE



	3 M	YΤD	1Y	3 Y		5 Y	7Y	10Y	SI
Fund	-19,32	-6.86	-6.86 / 61	8.18 / 59		6.63 / 23	12.63 / 20	15.70 / 12	7.24
Benchmark	-21.65	-9.31	-9.31 / 74	7,24170		5.13 / 54	11.25 / 47	13.52 / 50	
Peer Group Median	-20.93	-5,69	-5.69 / 50	8.43 / 50		5.24 / 50	11.08 / 50	13.51 / 50	
Number of Funds			218	206		191	176	161	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-6.86	22.12	11,31	2.33	6.38	44.19	15,69	1.54	33.50
Benchmark	-9.31	22.17	11.32	-1.38	5.60	43.30	14.59	-2.91	29,09
Peer Group Median	-5.69	20.83	11.39	-2.29	2.89	41.89	13.60	-3.23	27.43

NOTES

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	1.67	0.00	1.67
Beta	0.84	1.00	0.95
R-Squared	95,69	100,00	92,44
Sharpe Ratio	0.55	0.44	0.52
Up Market Capture	87.35	100.00	96.44
Down Market Capture	80.25	100.00	89,59

\$ Yr	Fund	Benchmark	Peer Group Median
Alpha	2.00	0.00	0.48
Beta	0.83	1,00	0,93
R-Squared	95.47	100.00	91,38
Sharpe Ratio	0.49	0.35	0.37
Up Market Capture	86.16	100.00	91.66
Down Market Capture	78.76	100.00	91.97

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0.79%

8.73%

# American Funds Europacific Growth R5 RERFX

0.00%

12/31/2018

Fund Incep Date: 05/15/2002

Benchmark: MSCI EAFE

Category: Foreign Large Growth

Manager Name: Net Assets: \$138,711.00M Mark E. Denning Manager Start Date: 12/31/1991

Expense Ratio: 0.53% Expense Rank:

#### PORTFOLIO COMPOSITION (Holdings-based)

Cash	5.48%
US Stocks	1,97%
US Bonds	1.17%
Non-US Stocks	90.72%
Preferred Stocks	0.14%
Convertible Bonds	0.00%
Other	0.52%
	US Stocks US Bonds Non-US Stocks Preferred Stocks Convertible Bonds

Non-US Bonds

#### Sector Breakdown

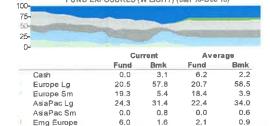
Sensitive

Total:

Emg Asia

Communication Services	2.87%
Industrials	11.07%
Technology	20.14%
Energy	6,67%
Cyclical	
Basic Materials	8.73%
Consumer Cyclical	12.97%
Real Estate	0.99%
Financial Services	18.28%
Defensive	
Consumer Defensive	7.46%
Healthcare	8.11%
Utilities	2.70%
TOP 10 HOLDINGS	
AIA Group Ltd	2.70%
Airbus SE	2.49%
Nintendo Co Ltd	2.35%
Samsung Electronics Co Ltd	2,34%
Reliance Industries Ltd	2.32%
HDFC Bank Ltd	1.95%
Alibaba Group Holding Ltd ADR	1.81%
Sony Corp	1.66%
ASML Holding NV	1.59%
Taiwan Semiconductor Manufacturing Co Ltd	1.58%

#### ASSET LOADINGS (Returns-based)



0.0

30.2

29.9

FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks long-term growth of capital. The fund invests primarily in common stocks of issuers in Europe and the Pacific Basin that the investment adviser believes have the potential for growth. Growth stocks are stocks that the investment adviser believes have the potential for above-average capital appreciation. It normally will invest at least 80% of its net assets in securities of issuers in Europe and the Pacific Basin. The fund may invest a portion of its assets in common stocks and other securities of companies in emerging markets.

#### PERFORMANCE



2/2014	4/2014	2/2015	4/2015	2/2016	4/2010 2/20	107	#/ZU17	2/2016	4/2010	
		3M	YTD	1Y	3Y		δY	7Y	10Y	SI
Fund		-12,61	-14.95	-14,95 / 5	9 4.04/36	1.8	11 / 41	6.72 / 36	7.66 / 45	6.78
Benchmark		-12.50	-13.36	-13.36 / 4	5 3.38 / 45	1,0	0 / 56	6.24 / 49	6.81 / 66	
Peer Group Median		-13,96	-14.13	-14.13 / 50	0 3.03 / 50	1.2	2 / 50	6.19 / 50	7.37 / 50	
Number of Funds				137	118		105	95	84	
CALENDAR		2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund		-14.95	31.09	1.00	-0.53	-2.35	20,54	19.57	-13,33	9.72
Donohmark		12 26	25.62	1.51	_0.30	1 18	23.29	17.90	41.73	8.21

0.29

NOTES

-4.09

20.49

19.21

#### **RISK & PERFORMANCE STATISTICS**

Peer Group Median

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.75	0.00	0.00
Beta	0.98	1.00	0.96
R-Squared	88,57	100,00	83.79
Sharpe Ratio	0.31	0.26	0.23
Up Market Capture	93.63	100.00	88.01
Down Market Capture	89,02	100.00	90.00
δYr	Fund	Benchmark	Peer Group

-14.13

30,09

-1.19

δ ΥΓ	Fund	Benchmark	Peer Group Median
Alpha	0.84	0.00	0.37
Beta	0.91	1.00	0.93
R-Squared	88.69	100.00	85.61
Sharpe Ratio	0.16	0.09	0.11
Up Market Capture	87.67	100.00	87.62
Down Market Capture	83.87	100.00	87.74

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20.79%

13.74

-12.77

# American Funds New Perspective R6 RNPGX

12/31/2018

Fund Incep Date: 05/01/2009

Benchmark: MSCI World Category: World Large Stock

Net Assets: \$74,415.00M Manager Name: Robert W. Lovelace Manager Start Date: 12/01/2000

Expense Ratio: 0.45%

Expense Rank:

### PORTFOLIO COMPOSITION (Holdings-based)

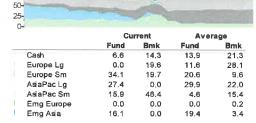


#### Sector Breakdown

Sensitive	
Communication Services	1.95%
Industrials	7.97%
Technology	26.26%
Energy	4.46%
Cyclical	
Basic Materials	6.47%
Consumer Cyclical	18.29%
Real Estate	0.23%
Financial Services	14.56%
Defensive	
Consumer Defensive	8.58%
Healthcare	10.02%
Utilities	1.20%
TOP 10 HOLDINGS	
Amazon.com Inc	5.22%
Taiwan Semiconductor Manufacturing Co Ltd	2.24%
Facebook Inc A	2.14%
Microsoft Corp	2.12%
Broadcom Inc	1.64%
Mastercard Inc A	1.58%
JPMorgan Chase & Co	1,56%
Netflix Inc	1.49%
Naspers Ltd Class N	1,48%
Visa Inc Class A	1.42%
Total:	20.91%

#### ASSET LOADINGS (Returns-based)

100-75-

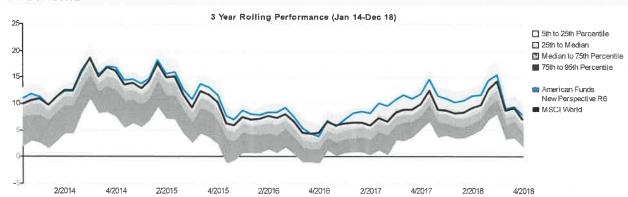


FUND EXPOSURES (W EIGHT) (Jan 16-Dec 18)

#### INVESTMENT OVERVIEW

The investment seeks long-term growth of capital; future income is a secondary objective. The fund seeks to take advantage of investment opportunities generated by changes in international trade patterns and economic and political relationships by investing in common stocks of companies located around the world. In pursuing its primary investment objective, it invests primarily in common stocks that the investment adviser believes have the potential for growth. In pursuing its secondary objective, the fund invests in common stocks of companies with the potential to pay dividends in the future.

#### PERFORMANCE



	3M	YTD	1Y	3Y		6 Y	7 Y	10Y	SI
Fund	-13.15	-5.56	-5.56 / 18	7.66 / 18		6.42 / 12	11.22 / 7	11.76 / 11	11.95
Benchmark	-13.31	-8.20	-8,20 / 36	6.91 / 30		5.14 / 23	9.66 / 23	10.29 / 37	
Peer Group Median	-13,23	-9.44	-9.44 / 50	5.84 / 50		3.95 / 50	8,44 / 50	9.49 / 50	
Number of Funds			300	235		205	167	138	
CALENDAR	2018	2017	2016	2015	2014	2013	2012	2011	2010
Fund	-5,56	29.30	2.19	5.63	3.56	27.23	21.19	-7.33	13.11
Benchmark	-8.20	23.07	8.15	-0.32	5.50	27,37	16.54	-5.02	12.34
Peer Group Median	-9.44	22.86	6,08	-1.29	3.10	25.44	15.59	-7.30	12.99

NOTES

#### **RISK & PERFORMANCE STATISTICS**

3 Yr	Fund	Benchmark	Peer Group Median
Alpha	0.71	0.00	-0.76
Beta	1.01	1.00	0.99
R-Squared	89,16	100,00	88.77
Sharpe Ratio	0.62	0.59	0.50
Up Market Capture	104.89	100.00	94.31
Down Market Capture	100.62	100.00	101.40
5 Yr	Fund	Benchmark	Peer Group Median
Alpha	1.32	0.00	-0.98
Beta	0.98	1,00	1.00
R-Squared	91.44	100.00	89.49
Sharpe Ratio	0.56	0.46	0.35
Up Market Capture	101.73	100.00	93.50
Down Market Capture	92.54	100.00	101.24

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# Appendix

# Benchmark Definitions (in alphabetical order)

The following indices and benchmarks are unmanaged and used for illustrative purposes only and are not intended to be indicative of fund performance. It is not possible to invest directly into an index.

- Barclays Capital Aggregate Bond Index The Barclays Capital Aggregate Bond Index includes fixed rate debt issues rated investment grade or higher by Moody's Investors Service, Standard and Poor's, or Fitch Investor's Service, in that order. All issues must have at least 1 year left to maturity and have an outstanding par value of at least \$100 million. The Aggregate Index is comprised of the Government/Corporate, the Mortgage-Backed Securities, and the Asset-Backed Securities indices.
- <u>Barclays Capital Government Bond Index</u> Tracks the returns of U.S. Treasuries, agency bonds, and one- to three-year U.S. government obligations. This index is effective for tracking portfolios holding non-mortgage government securities. Returns include reinvestment of dividends.
- Barclays Capital Intermediate Government/Corporate Index Includes both corporate (publicly-issued, fixed-rate, nonconvertible, investment grade, dollar-denominated, SEC-registered, corporate debt) and government (Treasury Bond index, Agency Bond index, 1-3 Year Government index, and the 20+-year treasury) indices, including bonds with maturities up to ten years. Returns include reinvestment of dividends.
- <u>Barclays Capital Long Term Corporate Bond Index</u> Serves as a measure of all public-issued nonconvertible investment-grade corporate debts that have a maturity of ten years or more. Returns include reinvestment of dividends.
- Barclays Capital US TIPS market value-weighted index that tracks inflation protected securities issued by the U.S. Treasury.
- <u>Citigroup 3-Month T-Bill Index</u> The Citigroup 3-Month T-Bill Index is an unmanaged index that is generally representative of 3-month Treasury bills and consists of an average of the last 3-month U.S. Treasury Bill issues.
- <u>CRSP U.S. Small Cap Index</u> The CRSP US Small Cap Index includes U.S. companies that fall between the bottom 2%-15% of the investable market capitalization. There is no lower limit in market capitalization, other than what is specified by investability screens. The total return index was first available on the NASDAQ GIDS<sup>SM</sup> (Global Index Data Service<sup>SM</sup>) feed on December 31, 2012; the price return index was first available on August 15, 2011.
- FTSE Global All Cap Ex US Index The FTSE Global All Cap ex US Index is part of a range of indices designed to help US investors benchmark their international investments. The index comprises large, mid and small cap stocks globally excluding the US. The index is derived from the FTSE Global Equity Index Series (GEIS), which covers 98% of the world's investable market capitalization.
- Merrill Lynch 1-3 Year Treasury Index This is a market capitalization-weighted index including all U.S. Treasury Notes and Bonds with maturities greater than or equal to one year and less than three years. Both interest and price returns are calculated daily based on an accrued schedule and trader pricing.

Source: Lipper Inc.



# Benchmark Definitions (in alphabetical order)

- Morgan Stanley Capital International (MSCI) Emerging Markets Free Index The MSCI Emerging Markets Free Index represents the performance of stocks in 26 emerging market countries in Europe. Latin America and the Pacific Basin.
- Morgan Stanley Capital International (MSCI) EAFE ND EAFE refers to Europe, Australasia, and the Far East. Widely accepted as a benchmark for international stock performance, the EAFE Index is an aggregate of 21 individual country indices that collectively represent many of the major markets of the world. Returns include reinvestment of dividends.
- Morgan Stanley Capital International (MSCI) World ND Includes all 23 MSCI developed market countries. The "ND" indicates that the index is listed in U.S. dollars, with net dividends reinvested.
- Morgan Stanley Capital International (MSCI) All Country World Index ex-USA Is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global developed and emerging markets, excluding the United States. The index consists of 47 developed and emerging market country indexes.
- MSCIUS REIT Index The MSCIUS REIT Index broadly and fairly represents the equity REIT opportunity set with proper investability screens to ensure that the index is investable and replicable. The index represents approximately 85% of the US REIT universe.
- MSCI US Small Cap The MSCI US Small Cap 1750 Index represents the universe of small capitalization companies in the US equity market. This index targets for inclusion 1,750 companies and represents, as of October 29, 2004, approximately 12% of the capitalization of the US equity market.
- Russell 1000 Consists of the 1000 largest companies within the Russell 3000 index. Also known as the Market-Oriented Index, because it represents the group of stocks from which most active money managers choose. Returns include reinvestment of dividends.
- Russell 1000 Value Market capitalization-weighted index of those firms in the Russell 1000 with lower price-to-book ratios and lower forecasted growth values. The Russell 1000 includes the largest 1000 firms in the Russell 3000, which represents approximately 98% of the investable U.S. equity market.
- Russell 1000 Growth Market capitalization-weighted index of those firms in the Russell 1000 with higher price-to-book ratios and higher forecasted growth values. The Russell 1000 includes the largest 1000 firms in the Russell 3000, which represents approximately 98% of the investable U.S. equity market.
- Russell Mid-Cap Measures the performance of the 800 smallest companies in the Russell 1000 Index, which represent approximately 24% of the total market capitalization of the Russell 1000 Index.

Source: Lipper Inc.

# Benchmark Definitions (in alphabetical order)

- Russell Mid-Cap Growth Market-weighted total return index that measures the performance of companies within the Russell Mid-Cap Index having higher price-to-book ratios and higher forecasted growth values. The Russell Mid-Cap Index includes firms 201 through 1000, based on market capitalization, from the Russell 3000 Index.
- Russell Mid-Cap Value Market-weighted total return index that measures the performance of companies within the Russell Mid-Cap Index having lower price-to-book ratios and lower forecasted growth values. The Russell Mid-Cap Index includes firms 201 through 1000, based on market capitalization, from the Russell 3000 Index.
- Russell 2500 Growth and Value Indices The Russell 2500 Index measures the performance of the 2,500 smallest companies in the Russell 3000 Index, which represents approximately 23% of the total market capitalization of the Russell 3000 Index. The Russell 2500 Growth Index measures the performance of those Russell 2500 companies with higher price-to-book ratios and higher forecasted growth values. The Russell 2500 Value Index measures the performance of those Russell 2500 companies with lower price-to-book ratios and lower forecasted growth values. The split between Growth and Value is determined by ranking each stock in the Russell 2500 Index on a composite value score of the combination of price-to-book ratio and the I/B/E/S forecasted long-term growth mean. 70% of the stocks in the index are classified as all value or all growth, and 30% are weighted proportionately to both value and growth.
- Russell 3000 Composed of the 3000 largest U.S. companies by market capitalization, representing approximately 98% of the U.S. equity market. Returns include reinvestment of dividends.
- Standard & Poor's 400 Includes approximately 10% of the capitalization of U.S. equity securities. The index is comprised of stocks in the middle capitalization range. At the original time of screening, this was a \$200 million to \$5 billion market value range. Any mid cap stocks already included in the S&P 500 are excluded from this index, which started on December 31, 1990. The level of the index reflects the total market value of all 400 component stocks relative to this date. A level of 135, for example, indicates that the market value of the index portfolio has risen 35% from December 31, 1990. The S&P 400 figure is presented as a total return.
- Standard & Poor's 500 A market capitalization-weighted index of 500 widely held stocks often used as a proxy for the stock market. Standard and Poor's chooses the member companies for the 500 based on market size, liquidity and industry group representation. Included are the stocks of industrial, financial, utility, and transportation companies. Since mid-1989, this composition has been more flexible and the number of issues in each sector has varied. The returns presented for the S&P 500 are total returns, including the reinvestment of dividends each month.
- <u>Standard & Poor's Target Date Index Series</u> The S&P Target Date Index Series comprises eleven multi-asset class indices, each corresponding to a particular target retirement date. The asset allocation for each index in the series is determined once a year through survey of large fund management companies that offer target date products. Each index is fully investable, with varying levels of exposure to equities, fixed income and commodities

Source: Lipper Inc.

# Glossary

- **Alpha** Risk-adjusted excess return of a fund over its benchmark. A positive alpha number means that the fund is generating excess return relative to its expected excess return.
- **Beta** A measure of a fund's volatility compared to its benchmark. A beta of 1.1 indicates that the fund is 10% more volatile than its benchmark.
- Duration A common gauge of the price sensitivity of a fixed income asset or portfolio to a change in interest rates.
- Expense ratio A measure of a fund's overall expenses.
- Investment policy A fund's stated investment objectives and operating policy.
- $\mathbf{R}^2$  The percentage of the variability in the returns of one investment that can be associated with the variability in the returns of its applicable benchmark.
- **Risk** Refers to performance volatility, or the probability of not meeting the specified investment objectives.
- **Sharpe Ratio** Measures return per unit of risk assumed. It is calculated by subtracting the risk free return from the total return of the fund and dividing it by the fund's risk level (standard deviation).
- **Standard Deviation** A measure of dispersion which determines how much the values within it differ from the mean.
- Trailing Period A snap shot of a specific period of time. A 1-year trailing return represents the previous 12-month period.

# **Disclosures**

Carefully consider the investment objectives, risks, fees and expenses of the annuity and/or the investment options. Contact us for a prospectus, a summary prospectus and disclosure document, as available, containing this information. Read them carefully before investing.

You could lose money by investing in a money market fund. Although the fund seeks to preserve the value of your investment at \$1 per share, it cannot guarantee it will do so. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.

The performance data contained herein represents past performance and does not guarantee future results. Investment return and principal value of an investment will fluctuate so that shares or units when redeemed may be worth less than their original cost. Current performance may be lower or higher than the return data quoted herein. For more current fund performance, including the most recent completed calendar month, please call 800-345-2345.

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Compared to higher rated securities, high yield bond investment options are subject to greater risk, including the risk of default.

Capital preservation funds are not federally guaranteed and may lose value. They have interest rate, inflation and credit risks that are associated with the underlying assets owned by the portfolio or fund.

Certain underlying funds invest in inflation protected bonds ("TIPS"). Unlike conventional bonds, the principal or interest of TIPS is adjusted periodically to a specified rate of inflation (e.g., Consumer Price Index for all Urban Consumers [CPI-U]). There can be no assurance that the inflation index used will accurately measure the actual rate of inflation.

A collective fund is not a mutual fund and is exempt from SEC registration. Designed for and exclusively sold to qualified retirement plans and their participants, the funds are not available to individual retail investors.

Foreign investments involve special risks, including currency fluctuations, taxation differences and political developments.

Equity securities of companies located in emerging markets involve greater risks than investing in more established markets, including currency fluctuations, political developments and share illiquidity.

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The quoted mutual fund performance may includes performance of a predecessor fund/share class prior to the share class commencement of operations. Please refer to the current prospectus for further information.

Funds may impose redemption fees and/or transfer restrictions if assets are held for less than the published holding period. For more information, see the fund's prospectus and/or disclosure documents.

Gross expense ratios are the funds' total annual operating costs expressed as a percentage of the funds' average net assets over a given time period. They are gross of any fee waivers or expense reimbursements. Net expense ratios are the expense ratios after the application of any voluntary or contractual waivers or reimbursements and are the actual ratios that investors paid during the funds' most recent fiscal year. Expense ratios are subject to change.

# **Disclosures**

Morningstar rankings are based on total return and do not reflect of sales charges, which, if reflected, would reduce returns.

The date in a target date fund's name represents an approximate date when an investor is expected to retire (which is assumed to be at age 65) and/or begins withdrawing money. The principal value of the funds is not guaranteed at any time, including the target date. For more information, please refer to the fund prospectus and/or disclosure document. A target date fund will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date (which is the assumed retirement date for an investor).

Asset allocation and balanced investment options and models are subject to the risks of the underlying investments, which can be a mix of stocks/stock funds and bonds/bond funds. For more information, see the prospectus and/or disclosure documents.

Equity securities of small and mid-sized companies may be more volatile than securities of larger, more established companies.

Real estate securities and trusts involve greater risks than other non-diversified investments, including but not limited to: declining property values, varying economic conditions, changes in zoning laws, or losses from casualty. Real estate securities that invest in foreign real estate involve additional risk, including currency fluctuations and political developments.

Investment return and principal value of a variable investment will fluctuate so that an investor's shares when redeemed, may be worth more or less than the original cost.

There is no guarantee that companies that can issue dividends will declare, continue to pay, or increase dividends .

The Trustee of the JPMCB SmartRetirement Funds agrees to reimburse the Fund for such fund operating expenses, and/or to waive a portion of the Trustee's management fee, to the extent that the fund's total annual operating expenses (excluding management fees, service fees, underlying fund fees attributable to dividend and interest expenses on short sales, interest, expenses related to litigation and potential litigation, and extraordinary expenses not incurred in the ordinary course of the Fund's business) exceeds 0.04% of the Fund's average daily new assets through the expense cap expiration date.

The price of equity securities may rise or fall because of changes in the broad market or changes in a company's financial condition, sometimes rapidly or unpredictably. These price movements may result from factors affecting individual companies, sectors or industries selected for the Fund's portfolio or the securities market as a whole, such as changes in economic or political conditions. Equity securities are subject to "stock market risk" meaning that stock prices in general (or in particular, the prices of the types of securities in which a fund invests) may decline over short or extended periods of time. When the value of a fund's securities goes down, an investment in a fund decreases in value.

Some of the data may have been obtained from Standard & Poor's ("S&P") @ 2015 The McGraw-Hill Companies, Inc. S&P is a division of The McGraw-Hill Companies, Inc.

A benchmark index is not actively managed, does not have a defined investment objective, and does not incur fees or expenses. Therefore, performance of a fund will generally be less than its benchmark index. You cannot invest directly in a benchmark index.

Services offered by Advised Assets Group, LLC, a registered investment adviser.

Empower Retirement is not acting as an investment advisor for the plan. The information, analyses and fund alternatives described in this material are intended to provide assistance to the plan sponsor or other fiduciary responsible for plan investments and should not be relied upon as the sole basis for any investment decision. GWFS Equities, LLC and its affiliates may receive compensation with respect to proprietary investments and may receive compensation with respect to other plan investments. Other share classes may be available for the investment products described, and the plan sponsor is welcome to request more information on the options available.

GWFS Equities, Inc. registered representatives may also be investment adviser representatives of GWFS affiliate, Advised Assets Group, LLC. Representatives do not offer or provide investment, fiduciary, financial, legal or tax advice or act in a fiduciary capacity for any client unless explicitly described in writing.

Shares of Great-West Funds, Inc. are not sold directly to the general public but are offered to permitted accounts as defined in the prospectus. Asset allocation funds of Great-West Funds may invest in funds that are advised by Great-West Capital Management, LLC or are sub-advised by affiliates of GWCM. Asset allocation funds may also invest in a fixed-interest contract issued by GWL&A. While certain sub-advised funds may be managed similar to or modeled after other mutual funds with similar names and investment objectives, the Great-West Funds are not directly related to them. Consequently, the investment performance and other features of other mutual funds and any similarly named Great-West Fund may differ substantially.

The principal underwriter of Great-West Funds, Inc. is its affiliate GWFS Equities, Inc., Member FINRA/SIPC. Great-West Capital Management, LLC is the investment adviser.

advised by Great-West Capital Management, LLC (GWCM), funds that are sub-advised by affiliated and unaffiliated sub-advisers retained by GWCM or funds that are advised by affiliated and unaffiliated investment advisers of GWCM or in a fixed-interest contract issued and guaranteed by Great-West Life & Annuity Insurance Company.

The guaranteed fund is a general account group annuity contract issued by Great-West Life & Annuity Insurance Company or, in New York, by Great-West Life & Annuity Insurance Company of New York that guarantees principal and credited interest for eligible participant-initiated withdrawals and transfers. The guarantee is backed by the general assets of the insurance company issuing the contract. The strength of the guarantee is dependent on the financial strength of the insurance company issuing the contract. Depending on the terms of the contract and/or the contract form, there may also be investment risks associated with certain plan sponsor actions, including but not limited to a termination of the contract that could result in a negative market value adjustment to the proceeds paid to the plan sponsor or an extended payment period. For more information, please contact Empower Retirement or refer to the contract.

March XX, 2XXX

Plan Number: 932777-01

Plan Name: XYZ Company 401(k) Plan

Enclosed is your Plan Summary for the period January 1, 2XXX through December 31, 2XXX. Included are the following reports:

#### **Summary Reports**

Account Summary - A summary of plan transactions and balances.

Participant Summary by Investment Option - A summary of participant activity reported by fund, in dollars and units/shares.

Participant Summary by Investment Option and Money Source - A summary of participant activity reported by money source and fund. in dollars and units/shares.

Forfeiture/Asset Holding Account - Forfeiture and/or asset holding account balances and activity.

#### **Participant Reports**

Summary by Participant - Participant investment account balances and activity.

#### Supplemental Reports

Assets Acquired and Disposed of in the Plan Year - Reports applicable investment assets that were both acquired and disposed of within the plan year. Part of the Assets Held reporting requirement for Schedule H, 4i.

Assets Held for Investment Purposes - Reports investment assets held by the plan on the last day of the plan year. Required information if Schedule H, 4i has been answered as yes.

**Transactions for Review (5% Reportable)** - Reports all transactions to assist in determining reportable transactions. Note: current 5500 filing instructions do not require this information for certain participant directed transactions.

Information for Completing Form 5500 Schedule A, D, H and I - Provides information required to complete the Schedule A, D, H and I attachments to the Form 5500.

#### March XX, 2XXX

Dear Recipient:

RE: 932777-01 XYZ Company 401(k) Plan

Plan Year Ending December 31, 2XXX

Enclosed please find a Summary Report for XYZ Company 401(k) Plan to assist in the preparation of annual reporting requirements.

We hereby certify that the statement of transactions and list of securities, which are being furnished pursuant to 29 C.F.R. 2520.103-5(c) are complete and accurate. This information has been prepared on a cash basis method of accounting. During this Plan Year the sales and purchase transactions were conducted using the appropriate market values.

For Plans that invest in certain trusts or separate accounts that file as a Direct Filing Entity, a filing pursuant to 29 C.F.R. 2520.103-9 will be made for the trusts or separate accounts for the year ending December 31, 2XXX, on or before the filing due date for such accounts in accordance with the Form 5500 filing instructions.

If you have any questions on the information included please contact Plan Support at 1-877-694-4015.

Sincerely,

#### FAIR VALUE INFORMATION NOTICE FOR PLAN NUMBER 932777-01

SOP 94-4-1 reporting is <u>only</u> required for large plan filings (generally defined as plans with more than 100 participants at the beginning of the plan year) which are required to file a Schedule H and where independent audits are required to be performed.

performed.						
The values reported in this annual plan summary are co	entract values.					
Under the definition of fully benefit responsive contracts in SOP 94-4-1, this investment is considered "non-benefit responsive". Thus, your plan's investment in the is reportable at Fair Value. If yo plan's annual financial statement is audited by an independent auditor, provide the auditor with the following Fair Value information.						
Fair Value of the	2XXX \$243.91	2XXX \$31.97				
Please note that the Fair Value is not necessarily the am	nount that would be available upon termination.					
The in your plan is benefit re 94-4-1 includes a definition of benefit responsiveness the contract may not be considered fully benefit responsive follows:		level. Your				
An event that limits the ability of the plan to transact at termination of the contracts by the plan, plant closings, retirement incentives) and that also limits the ability of plan must be probable of not occurring.	layoffs, plan termination, bankruptcy, mergers, a	and early				
You have a provision in your investment contract that p plan-initiated transactions. Because of this definition, it responsive provisions are appropriate for the plan.						
If you determine that your investment contract is benefit on your financial statements:	t responsive, you will need to provide the follow	ving disclosures				
1) A general description of how the investment contract methodology for calculating interest crediting rate - plea		information. The				
The is a general account practice is based on the earnings of the underlying assets in minimum interest crediting rate, as stated in the contract quarterly.	the entire medium-long term new portfolio comp	pared to the				
2) The average yield earned by the fund - please use the	following:					
The average yield earned by the plan for the benefit respinterest rates for the fund over the year. The average for		arterly gross				
3) The actual average yield earned by the plan for the be plan's quarterly interest rates. That average for 2XXX is		veraging the				
4) A description of the events that limit the fund's abilit	y to transact at contract value - please refer to yo	our contract for				

this information.

5) A description of the events that permit the issuer to terminate the contract - please refer to your contract for this information. If you determine that your contract is not benefit responsive, you will need to report the Fair Value of the investment contract on your financial statements. Using a discounted cash flow valuation methodology where the interest rate for this portfolio investment contract is reset at least as frequently as annually, Fair Value of the investment contract, prior to contract termination, equals the Contract Value (Ending Balance) presented in your Annual Plan Summary. in your plan is benefit responsive for participant-initiated transactions. However SOP 94-4-1 includes a definition of benefit responsiveness that pertains to benefit responsiveness at the plan level. Your contract may not be considered fully benefit responsive at the plan level based upon this definition. The definition is as follows: An event that limits the ability of the plan to transact at contract value with the issuer (for example, premature termination of the contracts by the plan, plant closings, layoffs, plan termination, bankruptcy, mergers, and early retirement incentives) and that also limits the ability of the plan to transact at contract value with the participants in the plan must be probable of not occurring. You have a provision in your investment contract that prevents the immediate and full payout of the contract value for plan-initiated transactions. Because of this definition, it is our opinion that the plan must determine which benefit responsive provisions are appropriate for the plan. If you determine that your investment contract is benefit responsive, you will need to provide the following disclosures on your financial statements: 1) A general description of how the investment contract operates - please refer to your contract for this information. The methodology for calculating interest crediting rate - please use the following: is a general account product. The methodology for calculating the interest crediting rate is based on the earnings of the underlying assets in the entire medium-long term new portfolio compared to the minimum interest crediting rate, as stated in the contract, and prevailing market conditions. Interest crediting rate is reset quarterly. 2) The average yield earned by the fund - please use the following: The average yield earned by the plan for the benefit responsive fund can be derived by averaging the quarterly gross interest rates for the fund over the year. The average for 2XXX is 3.53% and for 2XXX is 3.55%. 3) The actual average yield earned by the plan for the benefit responsive fund - this can be derived by averaging the plan's quarterly interest rates. That average for 2XXX is 3.53% and for 2XXX is 3.55%. 4) A description of the events that limit the fund's ability to transact at contract value - please refer to your contract for

5) A description of the events that permit the issuer to terminate the contract - please refer to your contract for this information.

this information.

If you determine that your contract is not benefit responsive, you will need to report the Fair Value of the investment contract on your financial statements. Using a discounted cash flow valuation methodology where the interest rate for this portfolio investment contract is reset at least as frequently as annually, Fair Value of the investment contract, prior to contract termination, equals the Contract Value (Ending Balance) presented in your Annual Plan Summary.

SUMMARY REPORTS

932777-0	01	ACCOUNT SUMMARY		Page 1 of 1
GA		XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX		CGA 1-MAR-XX 23:16:46
	ACCOUNT BALANCE AS OF JANUARY 1, 2XXX	4,150.45		
	PARTICIPANT ACCOUNT SUMMARY			
	Beginning Balance Transfers In Interest/Dividends Change in Value Transfers Out	4,041.47 7,546.37 6.64 (1,419.57) (7,546.37)		
	ENDING PARTICIPANT BALANCE		2,628.54	
	FORFEITURE/ASSET HOLDING ACCOUNT SUMMARY	(		
	Beginning Balance Interest/Dividends	108.98 3.87		
	ENDING FORFEITURE/ASSET HOLDING BALANCE	-	112.85	

2,741.39

ACCOUNT BALANCE AS OF DECEMBER 31, 2XXX

GA

### PARTICIPANT SUMMARY BY INVESTMENT OPTION

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

Page 1 of 2 CGA 1-MAR-XX 23:16:4

#### **SUMMARY OF DOLLAR ACTIVITY**

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
1PBAXAP	1.32	0.00	0.00	1,783.14	0.00	38.78	(1.358.21)	0.00	0.00	465.03
1PBAXMP	0.50	0.00	0.00	460.60	0.00	(10.80)	(449.92)	0.00	0.00	0.38
1PBAXCP	1.06	0.00	0.00	313.05	0.00	(1.21)	(311.99)	0.00	0.00	0.91
1237IR	0.00	0.00	0.00	162.52	0.00	(62.33)	0.00	0.00	0.00	100.19
192AFEP	2.03	0.00	0.00	314.82	0.00	(32.77)	(282.87)	0.00	0.00	1.21
11FSOI2	242.08	0.00	0.00	982.91	0.00	(54.05)	(1,170.94)	0.00	0.00	0.00
1860GA	110.28	0.00	0.00	0.00	0.00	(42.16)	(66.87)	0.00	0.00	1.25
1241PIO	0.00	0.00	0.00	10.66	0.00	(0.76)	(9.90)	0.00	0.00	0.00
193MX6	274.30	0.00	0.00	107.31	0.00	(32.14)	(349.35)	0.00	0.00	0.12
1125SS	0.00	0.00	0.00	103.31	0.00	(42.84)	(60.47)	0.00	0.00	0.00
1239CVR	0.00	0.00	0.00	222.52	0.00	(89.53)	(132.99)	0.00	0.00	0.00
174FAMC	0.32	0.00	0.00	442.74	0.00	(91.87)	(351.03)	0.00	0.00	0.16
188LAMV	5.45	0.00	0.00	219.68	0.00	(2.61)	(222.52)	0.00	0.00	0.00
ISVAXAS	407.35	0.00	0.00	88.01	0.00	(67.08)	(428.28)	0.00	0.00	0.00
195AFGF	10.30	0.00	0.00	17.01	0.00	(11.04)	(9.99)	0.00	0.00	6.28
1146NY	0.00	0.00	0.00	337.17	0.00	21.25	(358.42)	0.00	0.00	0.00
ILGRMAR	240.06	0.00	0.00	656.51	0.00	(337.15)	(458.33)	0.00	0.00	101.09
194MX5	917.95	0.00	0.00	662.38	0.00	(297.97)	0.00	0.00	0.00	1,282.36
180TEIX	463.23	0.00	0.00	0.00	0.00	(185.71)	(277.46)	0.00	0.00	0.06
1LGROCA	158.79	0.00	0.00	26.08	0.00	(72.09)	(10.41)	0.00	0.00	102.37
1227RD	108.63	0.00	0.00	160.44	0.00	(62.17)	(206.72)	0.00	0.00	0.18
1147VS	0.00	0.00	0.00	50.00	0.00	(18.22)	(31.78)	0.00	0.00	0.00
1BIMXBI	183.10	0.00	0.00	0.00	0.00	7.29	(189.93)	0.00	0.00	0.46
1BIMXUS	348.08	0.00	0.00	0.00	0.00	5.62	(353.49)	0.00	0.00	0.21
iBIMPTR	168.11	0.00	0.00	416.28	0.00	21.99	(174.72)	0.00	0.00	431.66
1GCF 60M	116.60	0.00	0.00	0.00	0.41	0.00	(117.01)	0.00	0.00	0.00
IGCF 84M	128,16	0.00	0.00	0.00	1.62	0.00	(97.53)	0.00	0.00	32.25
1PORT	153.77	0.00	0.00	9.23	4.61	0.00	(65.24)	0.00	0.00	102.37
TOTALS	4,041.47	0.00	0.00	7,546.37	6.64	(1,419.57)	(7,546.37)	0.00	0.00	2,628,54

INCEPTION TO DATE

CONTRIBUTIONS/

DEPOSITS 2,569.02

WITHDRAWALS

GA

### PARTICIPANT SUMMARY BY INVESTMENT OPTION

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 2 of 2 CGA

1-MAR-XX 23:16:41

#### SUMMARY OF UNIT/SHARE ACTIVITY

INVESTMENT OPTION	BEGINNING UNITS/ SHARES	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	DIVIDENDS	EARNINGS	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING UNITS/ SHARES	ENDING VALUE/ PRICE
PBAXAP	0.084215	0.000000	0.000000	144.771218	0.000000	0.000000	(95.281612)	0.000000	0.000000	49.573821	9.380740
1PBAXMP	0.032772	0.000000	0,000000	32.501275	0.000000	0.000000	(32.501275)	0.000000	0.000000	0.032772	11.569814
1PBAXCP	0.072274	0.000000	0.000000	21.452770	0.000000	0.000000	(21.452770)	0.000000	0.000000	0.072274	12.788024
1237IR	0.000000	0.000000	0,000000	19.583409	0.000000	0.000000	0.000000	0.000000	0.000000	19.583409	5.115211
192AFEP	0.081101	0.000000	0.000000	13.059598	0.000000	0.000000	(13.059598)	0.000000	0.000000	0.081101	14.851466
HFSOI2	11.406399	0.000000	0.000000	51.648651	0.000000	0.000000	(63.055050)	0.000000	0.000000	0.000000	0.000000
186OGA	4.764485	0.000000	0.000000	0.000000	0.000000	0.000000	(4.672780)	0.000000	0.000000	0.091705	13.649591
1241PIO	0.000000	0.000000	0.000000	2.061707	0.000000	0.000000	(2.061707)	0.000000	0.000000	0.000000	0.000000
193MX6	15.370096	0.000000	0.000000	6.392443	0.000000	0.000000	(21.752525)	0.000000	0.000000	0.010014	12.252059
1125SS	0.000000	0.000000	0.000000	8.476592	0.000000	0.000000	(8.476592)	0.000000	0.000000	0.000000	0.000000
1239CVR	0.000000	0.000000	0.000000	22.154317	0.000000	0.000000	(22,154317)	0.000000	0.000000	0.000000	0.000000
174FAMC	0.018264	0.000000	0.000000	27.709278	0.000000	0.000000	(27.709278)	0.000000	0.000000	0.018264	8.555157
188LAMV	0.288842	0.000000	0.000000	13.010248	0.000000	0.000000	(13.299090)	0.000000	0.000000	0.000000	0.000000
ISVAXAS	9.907256	0.000000	0.000000	2.329569	0.000000	0.000000	(12.236825)	0.000000	0.000000	0.000000	0.000000
195AFGF	0.583984	0.000000	0.000000	1.004225	0.000000	0.000000	(1.004225)	0.000000	0.000000	0.583984	10.727820
1146NY	0.000000	0.000000	0.000000	31.849901	0.000000	0.000000	(31.849901)	0.000000	0.000000	0.000000	0.000000
ILGRMAR	16.762037	0.000000	0.000000	51.643174	0.000000	0.000000	(56.490794)	0.000000	0.000000	11.914417	8.485690
194MX5	60.409953	0.000000	0.000000	74.621319	0.000000	0.000000	0.000000	0.000000	0.000000	135.031272	9.496795
180TEIX	29.578496	0.000000	0.000000	0.000000	0.000000	0.000000	(29,572526)	0.000000	0.000000	0.005970	9.993964
ILGROCA	13.018230	0.000000	0.000000	3.374625	0.000000	0.000000	(0.881743)	0.000000	0.000000	15.511112	6.599572
1227RD	10.634605	0.000000	0.000000	18.582256	0.000000	0.000000	(29.185734)	0.000000	0.000000	0.031127	6.076547
1147VS	0.000000	0.000000	0.000000	4.929953	0.000000	0.000000	(4.929953)	0.000000	0.000000	0.000000	0.000000
IBIMXBI	8.497022	0.000000	0.000000	0.000000	0.000000	0.000000	(8.476980)	0.000000	0.000000	0.020042	22.928377
1BIMXUS	15.725567	0.000000	0.000000	0.000000	0.000000	0.000000	(15.716816)	$0.00000\bar{0}0$	0.000000	0.008751	23.564907
LBIMPTR	12.291772	0.000000	0.000000	30.177222	0.000000	0.000000	(12.279876)	0.000000	0.000000	30.189118	14.298762

Only funds that vary with market conditions are noted.

#### LEGEND

INVESTMENT	OPTION:
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IPBAXAP	MAXIM AGGRESSIVE PROFILE II	IPBAXMP	MAXIM MODERATE PROFILE II
1PBAXCP	MAXIM CONSERVATIVE PROFILE II	1237IR	ALLIANCEBERNSTEIN INTERNATIONAL VALUE R
192AFEP	AMERICAN FUNDS EUROPACIFIC GROWTH R3	HFSOI2	OAKMARK INTERNATIONAL II
1860GA	OPPENHEIMER GLOBAL A	1241PfO	PUTNAM INT'L CAPITAL OPPORTUNITIES R
193MX6	MAXIM INDEX 600	1125SS	RIDGEWORTH SMALL CAP GROWTH FUND I
1239CVR	COLUMBIA MID CAP VALUE R	174FAMC	FIDELITY ADVISOR MID CAP T
188LAMV	LORD ABBETT MID-CAP VALUE A	ISVAXAS	MAXIM ARIEL SMALL-CAP VALUE
195AFGF	AMERICAN FUNDS GROWTH FUND OF AMER R3	1146NY	DAVIS NY VENTURE R
ILGRMAR	MARSICO FOCUS	194MX5	MAXIM S & P 500 INDEX
180TEIX	MAXIM T. ROWE PRICE EQUITY INCOME	II GROCA	OPPENHEIMER CAPITAL APPRECIATION A
1227RD	RIVERSOURCE DIVERSIFIED EQUITY INCOME R3GRD000	1147VS	VAN KAMPEN COMSTOCK - R
IBIMXBI	MAXIM BOND INDEX	1BIMXUS	MAXIM US GOVERNMENT SECURITIES FUND
IBIMPTR	PIMCO TOTAL RETURN ADMIN	IGCF 60M	GUARANTEED CERTIFICATE FUND
I DO DT	GUADANTEED MODIFICUM FUND		

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PARTICIPANT SUMMARY BY INVESTMENT OPTION AND MONEY SOURCE

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 1 of 5

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#### **EMPLOYEE BEFORE TAX 01**

#### SUMMARY OF DOLLAR ACTIVITY

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
1PBAXAP	0.86	0.00	0.00	1,321.30	0.00	28.55	(1,009.32)	0.00	0.00	341.39
IPBAXMP	0.25	0.00	0.00	341.85	0.00	(8.02)	(333.89)	0.00	0.00	0.19
1PBAXCP	0.55	0.00	0.00	231.36	0.00	(0.87)	(230.57)	0.00	0.00	0.47
12371R	0.00	0.00	0.00	147.37	0.00	(56.58)	0.00	0.00	0.00	90.79
192AFEP	1.46	0.00	0.00	235.55	0.00	(24.49)	(211.65)	0.00	0.00	0.87
1IFSOI2	206.28	0.00	0.00	718.73	0.00	(44.39)	(880.62)	0.00	0.00	0.00
1860GA	81.47	0.00	0.00	0.00	0.00	(31.14)	(49.45)	0.00	0.00	0.88
1241PIO	0.00	0.00	0.00	7.41	0.00	(0.53)	(6.88)	0.00	0.00	0.00
193MX6	203.05	0.00	0.00	79.53	0.00	(23.79)	(258.73)	0.00	0.00	0.06
1125SS	0.00	0.00	0.00	76.33	0.00	(31.65)	(44.68)	0.00	0.00	0.00
1239CVR	0.00	0.00	0.00	166.79	0.00	(67.11)	(99.68)	0.00	0.00	0.00
174FAMC	0.24	0.00	0.00	307.86	0.00	(64.03)	(243.95)	0.00	0.00	0.12
188LAMV	4.04	0.00	0.00	164.67	0.00	(1.92)	(166.79)	0.00	0.00	0.00
1SVAXAS	276.44	0.00	0.00	65.23	0.00	(45.93)	(295.74)	0.00	0.00	0.00
195AFGF	6.08	0.00	0.00	12.70	0.00	(7.62)	(7.46)	0.00	0.00	3.70
1146NY	0.00	0.00	0.00	249.71	0.00	15.74	(265.45)	0.00	0.00	0.00
1LGRMAR	203.22	0.00	0.00	478.09	0.00	(256.29)	(333.22)	0.00	0.00	91.80
194MX5	785.66	0.00	0.00	485.04	0.00	(260.75)	0.00	0.00	0.00	1,009.95
180TEIX	343.16	0.00	0.00	0.00	0.00	(137.57)	(205.56)	0.00	0.00	0.03
ILGROCA	143.00	0.00	0.00	24.13	0.00	(65.21)	(9.23)	0.00	0.00	92.69
1227RD	80.26	0.00	0.00	118.91	0.00	(46.06)	(152.97)	0.00	0.00	0.14
1147VS	0.00	0.00	0.00	37.44	0.00	(13.64)	(23.80)	0.00	0.00	0.00
1BIMXBI	135.70	0.00	0.00	0.00	0.00	5.40	(140.64)	0.00	0.00	0.46
IBIMXUS	258.06	0.00	0.00	0.00	0.00	4.17	(262.02)	0.00	0.00	0.21
1BIMPTR	124.81	0.00	0.00	305.67	0,00	16.21	(129.68)	0.00	0.00	317.01
1GCF 60M	87.24	0.00	0.00	0.00	0.31	0.00	(87.55)	0.00	0.00	0.00
1GCF 84M	98.22	0.00	0.00	0.00	1.25	0.00	(74.78)	0.00	0.00	24.69
IPORT	140.25	0.00	0.00	8.61	4.19	0.00	(59.97)	0.00	0.00	93.08
TOTALS	3,180.30	0.00	0.00	5,584.28	5.75	(1,117.52)	(5,584.28)	0.00	0.00	2,068.53

INCEPTION TO DATE

CONTRIBUTIONS/

DEPOSITS WITHDRAWALS 0.00

GA

### PARTICIPANT SUMMARY BY INVESTMENT OPTION AND MONEY SOURCE

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XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

EMPLOYEE BEFORE TAX 01

#### SUMMARY OF UNIT/SHARE ACTIVITY

INVESTMENT OPTION	BEGINNING UNITS/ SHARES	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	DIVIDENDS	EARNINGS	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING UNITS/ SHARES	ENDING VALUE/ PRICE
IPBAXAP	0.054921	0.000000	0.000000	107.154865	0.000000	0.000000	(70.816752)	0.000000	0.000000	36.393034	9.380740
1PBAXMP	0.016386	0.000000	0.000000	24,127422	0.000000	0.000000	(24.127422)	0.000000	0.000000	0.016386	11.569814
PBAXCP	0.037315	0.000000	0.000000	15.853987	0.000000	0.000000	(15.853987)	0.000000	0.000000	0.037315	12.788024
12371R	0.000000	0.000000	0.000000	17.748464	0.000000	0.000000	0.000000	0.000000	0.000000	17.748464	5.115211
192AFEP	0.058535	0,000000	0.000000	9.771938	0.000000	0.000000	(9.771938)	0.000000	0.000000	0.058535	14.851466
HFSOI2	9.719589	0.000000	0.000000	37.743868	0.000000	0.000000	(47.463457)	0.000000	0.000000	0.000000	0.000000
186OGA	3.519660	0.000000	0.000000	0.000000	0.000000	0.000000	(3,455314)	0.000000	0.000000	0.064346	13.649591
1241PIO	0.000000	0.000000	0.000000	1.433138	0.000000	0.000000	(1.433138)	0.000000	0.000000	0.000000	0.000000
193MX6	11,377573	0.000000	0.000000	4.737607	0.000000	0.000000	(16.110173)	0.000000	0.000000	0.005007	12.252059
112588	0.000000	0.000000	0.000000	6.262881	0.000000	0.000000	(6.262881)	0.000000	0.000000	0.000000	0.000000
1239CVR	0.000000	0.000000	0.000000	16.605782	0.000000	0.000000	(16.605782)	0.000000	0.000000	0.000000	0.000000
174FAMC	0.013698	0.000000	0,000000	19.256699	0.000000	0.000000	(19.256699)	0.000000	0.000000	0.013698	8.555157
188LAMV	0.214240	0.000000	0.000000	9.754255	0.000000	0.000000	(9.968495)	0.000000	0.000000	0.000000	0.000000
ISVAXAS	6.723439	0,000000	0.000000	1.726597	0.000000	0.000000	(8.450036)	0.000000	0.000000	0.000000	0.000000
195AFGF	0.344371	0.000000	0.000000	0.749774	0.000000	0.000000	(0.749774)	0.000000	0.000000	0.344371	10.727820
1146NY	0.000000	0.000000	0.000000	23.588216	0.000000	0.000000	(23.588216)	0.000000	0.000000	0.000000	0.000000
ILGRMAR	14.189670	0,000000	0.000000	37.665836	0.000000	0.000000	(41.036492)	0.000000	0.000000	10.819014	8.485690
194MX5	51.703882	0.000000	0.000000	54.642681	0.000000	0.000000	0.000000	0.000000	0.000000	106.346563	9.496795
180TEIX	21.911617	0.000000	0.000000	0.000000	0.000000	0.000000	(21.908632)	0.000000	0.000000	0.002985	9.993964
1LGROCA	11.723657	0.000000	0.000000	3 103919	0.000000	0.000000	(0.781795)	0.000000	0.000000	14.045781	6.599572
1227RD	7.857526	0.000000	0.000000	13.772227	0.000000	0.000000	(21.606408)	0.000000	0.000000	0.023345	6.076547
1147VS	0.000000	0.000000	0.000000	3.691549	0.000000	0.000000	(3.691549)	0.000000	0.000000	0.000000	0.000000
IBIMXBI	6.297320	0.000000	0.000000	0.000000	0.000000	0.000000	(6.277278)	0.000000	0.000000	0.020042	22.928377
IBIMXUS	11.658660	0.000000	0.000000	0.000000	0.000000	0.000000	(11.649909)	0.000000	0.000000	0.008751	23.564907
IBIMPTR	9.126022	0.000000	0.000000	22.158776	0.000000	0.000000	(9.114126)	0.000000	0.000000	22.170672	14.298762

Only funds that vary with market conditions are noted.

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# PARTICIPANT SUMMARY BY INVESTMENT OPTION AND MONEY SOURCE

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 3 of 5 CGA 1-MAR-XX 23:16:4

**EMPLOYER MATCH 01** 

#### SUMMARY OF DOLLAR ACTIVITY

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
1PBAXAP	0.46	0.00	0.00	461.84	0.00	10.23	(348.89)	0.00	0.00	123,64
PBAXMP	0.25	0.00	0.00	118.75	0.00	(2.78)	(116.03)	0.00	0.00	0.19
1PBAXCP	0.51	0.00	0.00	81.69	0.00	(0.34)	(81.42)	0.00	0.00	0.44
12371R	0.00	0.00	0.00	15.15	0.00	(5.75)	0.00	0.00	0.00	9.40
192AFEP	0.57	0.00	0.00	79.27	0.00	(8.28)	(71.22)	0.00	0.00	0.34
1JFSOI2	35.80	0.00	0.00	264.18	0.00	(9.66)	(290.32)	0.00	0.00	0.00
1860GA	28.81	0.00	0.00	0.00	0.00	(11.02)	(17.42)	0.00	0.00	0.37
1241PIO	0,00	0.00	0.00	3.25	0.00	(0.23)	(3.02)	0.00	0.00	0.00
193MX6	71.25	0.00	0.00	27.78	0.00	(8.35)	(90.62)	0.00	0.00	0.06
i125SS	0.00	0.00	0.00	26.98	0.00	(11.19)	(15.79)	0.00	0.00	0.00
1239CVR	0.00	0.00	0.00	55.73	0.00	(22.42)	(33.31)	0.00	0.00	0.00
174FAMC	0.08	0.00	0.00	134.88	0.00	(27.84)	(107.08)	0.00	0.00	0.04
188LAMV	1.41	0.00	0.00	55,01	0.00	(0.69)	(55.73)	0.00	0.00	0.00
ISVAXAS	130.91	0.00	0.00	22.78	0.00	(21.15)	(132.54)	0.00	0.00	0.00
195AFGF	4.22	0.00	0.00	4.31	0.00	(3.42)	(2.53)	0.00	0.00	2.58
1146NY	0.00	0.00	0.00	87.46	0.00	5.51	(92.97)	0.00	0.00	0.00
ILGRMAR	36.84	0.00	0.00	178.42	0.00	(80.86)	(125.11)	0.00	0.00	9.29
194MX5	132.29	0.00	0.00	177.34	0.00	(37.22)	0.00	0.00	0.00	272.41
180TEIX	120.07	0.00	0.00	0.00	0.00	(48.14)	(71.90)	0.00	0.00	0.03
ILGROCA	15.79	0.00	0.00	1.95	0.00	(6.88)	(1.18)	0.00	0.00	9.68
1227RD	28.37	0.00	0.00	41.53	0.00	(16.11)	(53.75)	0.00	0.00	0.04
1147VS	0.00	0.00	0.00	12.56	0.00	(4.58)	(7.98)	0.00	0.00	0.00
1BIMXBI	47.40	0,00	0.00	0.00	0.00	1.89	(49.29)	0.00	0.00	0.00
1BIMXUS	90.02	0.00	0.00	0.00	0.00	1.45	(91.47)	0.00	0.00	0.00
1BIMPTR	43,30	0.00	0.00	110.61	0.00	5.78	(45.04)	0.00	0.00	114.65
1GCF 60M	29.36	0.00	0.00	0.00	0.10	0.00	(29.46)	0.00	0.00	0.00
1GCF 84M	29.94	0,00	0.00	0.00	0.37	0.00	(22.75)	0.00	0.00	7.56
IPORT	13.52	0.00	0.00	0.62	0.42	0.00	(5.27)	0.00	0.00	9.29
TOTALS	861.17	0.00	0.00	1,962.09	0.89	(302.05)	(1,962.09)	0.00	0.00	560.01

INCEPTION TO DATE

CONTRIBUTIONS/

DEPOSITS WITHDRAWALS 457.01 0.00

GA

## PARTICIPANT SUMMARY BY INVESTMENT OPTION AND MONEY SOURCE

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 4 of 5 CGA 1-MAR-XX 23:16:4

**EMPLOYER MATCH 01** 

#### SUMMARY OF UNIT/SHARE ACTIVITY

INVESTMENT OPTION	BEGINNING UNITS/ SHARES	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	DIVIDENDS	EARNINGS	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING UNITS/ SHARES	ENDING VALUE/ PRICE
IPBAXAP	0.029294	0.000000	0.000000	37.616353	0.000000	0.000000	(24.464860)	0.000000	0.000000	13.180787	9.380740
1PBAXMP	0.016386	0,000000	0.000000	8.373853	0.000000	0.000000	(8.373853)	0.000000	0.000000	0.016386	11.569814
1PBAXCP	0.034959	0,000000	0.000000	5.598783	0.000000	0.000000	(5.598783)	0.000000	0.000000	0.034959	12.788024
1237IR	0.000000	0.000000	0.000000	1.834945	0.000000	0.000000	0.000000	0.000000	0.000000	1.834945	5.115211
192AFEP	0.022566	0.000000	0.000000	3.287660	0.000000	0.000000	(3.287660)	0.000000	0.000000	0.022566	14.851466
1IFSO12	1.686810	0.000000	0,000000	13.904783	0.000000	0.000000	(15.591593)	0.000000	0.000000	0.000000	0.000000
186OGA	1.244825	0.000000	0.000000	0.000000	0.000000	0.000000	(1.217466)	0.000000	0.000000	0.027359	13.649591
1241PIO	0.000000	0.000000	0.000000	0.628569	0.000000	0.000000	(0.628569)	0.000000	0.000000	0.000000	0.000000
193MX6	3.992523	0.000000	0.000000	1.654836	0.000000	0.000000	(5.642352)	0.000000	0.000000	0.005007	12.252059
i125SS	0.000000	0.000000	0.000000	2.213711	0.000000	0.000000	(2.213711)	0.000000	0.000000	0.000000	0.000000
1239CVR	0.000000	0.000000	0.000000	5.548535	0.000000	0.000000	(5.548535)	0.000000	0.000000	0.000000	0.000000
174FAMC	0.004566	0.000000	0.000000	8.452579	0.000000	0.000000	(8.452579)	0.000000	0.000000	0.004566	8.555157
188LAMV	0.074602	0.000000	0.000000	3.255993	0.000000	0.000000	(3.330595)	0.000000	0.000000	0.000000	0.000000
ISVAXAS	3.183817	0.000000	0.000000	0.602972	0.000000	0.000000	(3.786789)	0.000000	0.000000	0.000000	0.000000
195AFGF	0.239613	0.000000	0.000000	0.254451	0.000000	0.000000	(0.254451)	0.000000	0.000000	0.239613	10.727820
1146NY	0.000000	0.000000	0.000000	8.261685	0.000000	0.000000	(8.261685)	0.000000	0.000000	0.000000	0.000000
1LGRMAR	2.572367	0.000000	0.000000	13.977338	0.000000	0.000000	(15.454302)	0.000000	0.000000	1.095403	8.485690
194MX5	8.706071	0.000000	0.000000	19.978638	0.000000	0.000000	0.000000	0.000000	0.000000	28.684709	9.496795
180TEIX	7.666879	0.000000	0.000000	0.000000	0.000000	0.000000	(7.663894)	0.000000	0.000000	0.002985	9.993964
ILGROCA	1.294573	0.000000	0.000000	0.270706	0.000000	0.000000	(0.099948)	0.000000	0.000000	1.465331	6.599572
1227RD	2,777079	0.000000	0.000000	4.810029	0.000000	0.000000	(7.579326)	0.000000	0.000000	0.007782	6.076547
1147VS	0.000000	0.000000	0.000000	1.238404	0.000000	0.000000	(1.238404)	0.000000	0.000000	0.000000	0.000000
IBIMXBI	2.199702	0.000000	0.000000	0.000000	0.000000	0.000000	(2.199702)	0.000000	0.000000	0.000000	0.000000
IBIMXUS	4.066907	0,000000	0.000000	0.000000	0.000000	0.000000	(4.066907)	0.000000	0.000000	0.000000	0.000000
IBIMPTR	3.165750	0.000000	0.000000	8,018446	0.000000	0.000000	(3.165750)	0.000000	0.000000	8.018446	14.298762

Only funds that vary with market conditions are noted.

GA

PARTICIPANT SUMMARY BY INVESTMENT OPTION AND MONEY SOURCE

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 5 of 5 CGA

CGA 1-MAR-XX 23:16:41

#### SUMMARY OF UNIT/SHARE ACTIVITY

BEGINNING **ENDING ENDING** INVESTMENT UNITS/ CONTRIBUTIONS/ ADDITIONAL TRANSFERS TRANSFERS UNITS/ VALUE/ OPTION SHARES DEPOSITS DEPOSITS IN DIVIDENDS EARNINGS OUT FEES WITHDRAWALS SHARES PRICE

#### LEGEND

IPBAXAP	MAXIM AGGRESSIVE PROFILE II	IPBAXMP	MAXIM MODERATE PROFILE II
1PBAXCP	MAXIM CONSERVATIVE PROFILE II	1237IR	ALLIANCEBERNSTEIN INTERNATIONAL VALUE R
192AFEP	AMERICAN FUNDS EUROPACIFIC GROWTH R3	HFSO12	OAKMARK INTERNATIONAL II
186OGA	OPPENHEIMER GLOBAL A	1241PIO	PUTNAM INT'L CAPITAL OPPORTUNITIES R
193MX6	MAXIM INDEX 600	112588	RIDGEWORTH SMALL CAP GROWTH FUND I
1239CVR	COLUMBIA MID CAP VALUE R	174FAMC	FIDELITY ADVISOR MID CAP T
188LAMV	LORD ABBETT MID-CAP VALUE A	ISVAXAS	MAXIM ARIEL SMALL-CAP VALUE
195AFGF	AMERICAN FUNDS GROWTH FUND OF AMER R3	1146NY	DAVIS NY VENTURE R
ILGRMAR	MARSICO FOCUS	194MX5	MAXIM S & P 500 INDEX
180TEIX	MAXIM T. ROWE PRICE EQUITY INCOME	ILGROCA	OPPENHEIMER CAPITAL APPRECIATION A
1227RD	RIVERSOURCE DIVERSIFIED EQUITY INCOME R3GRD000	1147VS	VAN KAMPEN COMSTOCK - R
IBIMXBI	MAXIM BOND INDEX	IBIMXUS	MAXIM US GOVERNMENT SECURITIES FUND
1BIMPTR	PIMCO TOTAL RETURN ADMIN	IGCF 60M	GUARANTEED CERTIFICATE FUND
1PORT	GUARANTEED PORTFOLIO FUND		

GA

# FORFEITURE/ASSET HOLDING ACCOUNT

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XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

EMPLOYER MATCH - 01

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS	FORFEITURES	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
3PORT	7.80	0.00	0.00	0.00	0.28	0.00	0.00	0.00	0,00	8.08
TOTALS	7.80	0.00	0.00	0.00	0.28	0.00	0.00	0.00	0.00	8.08

GA

FORFEITURE/ASSET HOLDING ACCOUNT

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 2 of 4

CGA 1-MAR-XX 23:16:41

#### **GAIN LOSS ACCOUNT - 01**

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS	FORFEITURES	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
4PORT	40.47	0.00	0.00	0.00	1.44	0.00	0.00	0.00	0.00	41.91
TOTALS	40.47	0.00	0.00	0.00	1.44	0.00	0.00	0.00	0.00	41.91

932777-01 GA

# FORFEITURE/ASSET HOLDING ACCOUNT

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX CGA 1-MAR-XX 23:16:4

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#### PLAN EXPENSE ACCOUNT - 02

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS	FORFEITURES	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
4PORT	60.71	0.00	0.00	0.00	2.15	0.00	0.00	0.00	0.00	62.86
TOTALS	60.71	0.00	0.00	0.00	2.15	0.00	0.00	0.00	0.00	62.86

## FORFEITURE/ASSET HOLDING ACCOUNT

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GA

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

CGA 1-MAR-XX 23:16:41

## **GRAND TOTALS**

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS	FORFEITURES	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
3PORT	7.80	0.00	0.00	0.00	0.28	0.00	0.00	0.00	0.00	8.08
4PORT	101.18	0.00	0.00	0.00	3.59	0.00	0.00	0.00	0.00	104.77
TOTALS	108.98	0.00	0.00	0.00	3.87	0.00	0.00	0.00	0.00	112.85

LEGEND

INVESTMENT OPTION:

3PORT

Key Guaranteed Portfolio Fund

4PORT

Key Guaranteed Portfolio Fund

CONTRIBUTIONS: Client directed deposits into the forfeiture account. FORFEITURES: Non-vested portion of participant withdrawals. WITHDRAWALS: Client directed withdrawals from the forfeiture account.



932777-01				SUMMAR	Y BY PART	CIPANT				Page 1 of 10
GA					Company 401(k) F JAN-XX to 31-DEC					CGA
				01-0	IAN-AA W SI-DEC	-AA			1-MA	R-XX 23:16:40
INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
CASH, FIRST	Parti	cipant Identifier: 1911676			Birth Date: 01-JAN-19XX	K Hire Date: 15-JA	AN-2XX			Status: Active
EMPLOYEE BEFO	ORE TAX 01									
1PBAXAP	0.24	0.00	0.00	0.00	0.00	(0.10)	0.00	0.00	0.00	0.14
PBAXMP	0.25	0.00	0.00	0.00	0.00	(0.06)	0.00	0.00	0.00	0.1
PBAXCP	0.50	0.00	0.00	0.00	0.00	(0.07)	0.00	0.00	0,00	0.4
95AFGF	5.26	0.00	0.00	0.00	0.00	(2.06)	0.00	0.00	0.00	3.2
	6.25	0.00	0.00	0.00	0.00	(2.29)	0.00	0.00	0.00	3.9
				3,00	0.00	(2127)	0.00		ested Account Balance	3.90
				INCEPTION	TO DATE					
				CONTRIBUTIONS/						
				DEPOSITS 5.00	WITHDRAWALS					
				5.00	0.00					
MPLOYER MAT	CH 01									
PBAXAP	0.24	0.00	0.00	0.00	0.00	(0.10)	0.00	0.00	0.00	0.1
PBAXMP	0.25	0.00	0.00	0.00	0.00	(0.06)	0.00	0.00	0.00	0.1
PBAXCP	0.50	0.00	0.00	0.00	0.00	(0.07)	0.00	0.00	0.00	0.4
95AFGF	3.94	0.00	0.00	0.00	0.00	(1.54)	0.00	0.00	0.00	2.4
	4.93	0.00	0.00	0.00	0.00	(1.77)	0.00	0.00	0.00	3.1
									ested Account Balance	3.1
				INCEPTION CONTRIBUTIONS/	TO DATE					
				DEPOSITS	WITHDRAWALS					
				4.00	0.00					
TOTALS										
PBAXAP	0.48	0.00	0.00	0.00	0.00	(0.00)	0.00	0.00		
PBAXMP	0.50			0.00	0.00	(0.20)	0.00	0.00	0.00	0.2
PBAXCP		0.00	0.00	0.00	0.00	(0.12)	0.00	0.00	0.00	0.3
	1.00	0.00	0.00	0.00	0.00	(0.14)	0.00	0.00	0.00	0.8
95AFGF	9.20	0.00	0.00	0.00	0.00	(3.60)	0.00	0.00	0,00	5.6
	11.18	0.00	0.00	0.00	0.00	(4.06)	0.00	0.00 V	0.00 ested Account Balance	7.1 7.1
								*	esteu Account Dalance	7.1
				INCEPTION	TO DATE					
				CONTRIBUTIONS/	William . William					
				DEPOSITS	WITHDRAWALS					
				9.00	0.00					

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SUMMARY BY PARTICIPANT GA

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

Page 2 of 10

CGA 1-MAR-XX 23:16:40

				V1-3	AN-XX to 31-DE	C-AA			1-14	AR-XX 23:16:40
INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
OOE, JANE	Parti	cipant Identifier: 2403150			Birth Date: 08-NOV-192	XX Hire Date: 01-E	DEC-2XXX			Status: Active
EMPLOYEE BEFO										
237IR	0,00	0.00	0.00	0.10	0.00	(0.04)	0.00	0.00	0.00	0.0
92AFEP	0.13	0.00	0.00	0.00	0.00	(0.05)	0.00	0.00	0.00	0.0
IFSOI2	0.12	00.00	0,00	0.00	0.00	(0.02)	(0.10)	0.00	0.00	0.0
86OGA	0.23	0.00	0.00	0.00	0.00	(0.10)	0.00	0.00	0.00	0.
93MX6	0.09	0.00	0.00	0.00	0.00	(0.03)	0.00	0.00	0.00	0.
LGRMAR	0.11	0.00	0.00	0.00	0.00	(0.05)	0.00	0.00	0.00 0.00	0.0
94MX5	0.24	0.00	0.00	0.00	0.00	(0.09)	0.00	0.00	0.00	0.0
80TEIX	0.05	0.00	0.00	0.00	0.00	(0.02)	(0.10)	0.00	0.00	0.9
	0.97	0.00	0.00	0.10	0.00	(0.40)	(0.10)		ested Account Balance	0.5
				IN COMMICAL	TO D. 4 T.					
				INCEPTION	TODATE					
			'	CONTRIBUTIONS/	AND THE PARTY AND A DEC					
				<u>DEPOSITS</u>	WITHDRAWALS					
				1.00	0.00					
MPLOYER MAT										
237IR	0.00	0.00	0.00	0.10	0.00	(0.04)	0.00	0.00	0.00	0.
92AFEP	0.13	0.00	0.00	0.00	0.00	(0.05)	0.00	0,00	0.00	0.0
IFSOI2	0.12	0.00	0.00	0.00	0.00	(0.02)	(0.10)	0.00	0.00	0.
860GA	0.23	0.00	0.00	0.00	0.00	(0.10)	0.00	0.00	0.00	0.
93MX6	0.09	0.00	0.00	0.00	0.00	(0.03)	0.00	0.00	0.00	0.0
LGRMAR	0.11	0.00	0.00	0.00	0.00	(0.05)	0.00	0.00	0.00	0.0
94MX5	0.24	0.00	0.00	0.00	0.00	(0.09)	0.00	0.00	00.0	0.1
80TEIX	0.05	0.00	0.00	0.00	0.00	(0.02)	0.00	0.00	0.00	0.6
	0.97	0.00	0.00	0.10	0.00	(0.40)	(0.10)		ested Account Balance	0.5
				INCEPTION	TO DATE					
			(	CONTRIBUTIONS/						
				DEPOSITS	WITHDRAWALS					
				1.00	0.00					
OTALS										
237IR	0.00	0.00	0.00	0.20	0.00	(0.08)	0.00	0.00	0.00	0.
92AFEP	0.26	0.00	0.00	0.00	0.00	(0.10)	0.00	0.00	0.00	0.
FSOI2	0.24	0.00	0.00	0.00	0.00	(0.04)	(0.20)	0.00	0.00	0.0
860GA	0.46	0.00	0.00	0.00	0.00	(0.20)	0.00	0.00	0.00	0.3
93MX6	0.18	0.00	0.00	0.00	0.00	(0.06)	0.00	0.00	0.00	0.
LGRMAR	0.22	0,00	0.00	0.00	0.00	(0.10)	0.00	0.00	0.00	0.
94MX5	0.48	0,00	0.00	0.00	0.00	(0.18)	0.00	0.00	0.00	0
								0.00	0.00	0.0
80TEIX	0.10	0.00	0.00	0.00	0.00	(0.04)	0.00	0.00	0.00	0.0

Page 3 of 10				CIPANT	Y BY PARTIC	SUMMAR				932777-01
CGA IAR-XX 23:16:40	1-M				Company 401(k) Pla AN-XX to 31-DEC-X					GA
ENDING BALANCE	WITHDRAWALS	FEES		CHANGE TRANS		TRANSFERS IN	ADDITIONAL DEPOSITS	CONTRIBUTIONS/ DEPOSITS	BEGINNING BALANCE	INVESTMENT OPTION
								cipant Identifier: 2403150	Partic	DOE, JANE
					TO DATE	INCEPTION '				
					WITHDRAWALS 0.00	CONTRIBUTIONS/ <u>DEPOSITS</u> 2.00				_
Status: Active	xx	Date: 31-MAR-2XX	Termination I	Hire Date: 01-JUN-19XX	Birth Date: 01-JAN-19XX			cipant Identifier: 1729666	Partic	ELIGIBLE, BILL N
										EMPLOYEE BEFO
355.6 0.0	0.00 0.00	0.00	0.00	(213.40)	0.00 0.00	0,00 0,00	0.00	0.00	569.04 0.01	94MX5 PORT
355.6 355.6	0.00 0.00 sted Account Balance	0.00	0.00	(213.40)	0.00	0.00	0.00	0.00	569.05	!
					TO DATE  WITHDRAWALS  0.00	INCEPTION CONTRIBUTIONS/ DEPOSITS 500.01				
					0.00	500101			011.01	CAADI OVED AAAT
35.5	0.00	0.00	0.00	(21.34)	0.00	0.00	0.00	0.00	56.90	EMPLOYER MAT 194MX5
0.0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	IPORT
35.5 35.5	0.00 sted Account Balance	0.00 Vest	0.00	(21,34)	0.00	0.00	0.00	0.00	56.91	
					TO DATE  WITHDRAWALS 0.00	INCEPTION CONTRIBUTIONS/ DEPOSITS 50.01				
										TOTALS
391.2	0.00	00,0	0.00	(234.74)	0.00	00,0	0.00	0.00	625.94	194MX5
0.0 391.2 391.2	0.00 0.00 sted Account Balance	0.00 0.00 Vest	0.00	0.00 (234.74)	0.00	0.00	0.00	0.00	0.02 <b>625.96</b>	IPORT
					TO DATE  WITHDRAWALS  0.00	INCEPTION CONTRIBUTIONS/ DEPOSITS 550.02				
Status: Active				Hire Date: 01-JAN-19XX	Birth Date: 01-JAN-19XX			cipant Identifier: 1729663	Partie	ELWAY, JANE T
									RE TAX 01	EMPLOYEE BEFO
0.0	0.00	0.00	0.00	(0.01)	0.00	0.00	0.00	0.00	0.05	IPBAXCP
89.6 0.6	0.00 0.00	0.00	0.00 (127.55)	(55.81) (23.43)	0.00	145.49 9.92	0.00	0.00	0.00 141.06	1 <b>2</b> 37IR 1IFSOIŽ

932777-01				SUMMAR	RY BY PARTI	CIPANT				Page 4 of 10
GA					Company 401(k) P JAN-XX to 31-DEC				1-M	CGA IAR-XX 23:16:40
INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
ELWAY, JANE T	Parti	cipant Identifier: 1729663								
ILGROCA	142.20	0.00	0.00	24.13	0.00	(64.84)	(9.23)	0.00	0.00	92.26
LPORT	139.73	0.00	0.00	8.61	4.17	0.00	(59.97)	0.00	0.00	92.54
	564.62	0.00	0.00	199.40	4.17	(202.72)	(199.40)	0.00 V	0.00 ested Account Balance	366.0° 366.0°
				INCEPTION CONTRIBUTIONS/						
				DEPOSITS 500.00	WITHDRAWALS 0.00					
EMPLOYER MAT	CH 01									
1PBAXCP	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01
1237IR	0.00	0.00	0.00	14.45	0.00	(5.47)	0.00	0.00	0.00	8.98 0.00
HFSOI2 HGRMAR	12.88	0.00	0.00	1.81 0.17	0.00 0.00	(2.14) (6.19)	(12.55) 0.00	0.00	0.00	9.17
1LGRMAR 1LGROCA	15.19 14.99	0.00	0.00	1.95	0.00	(6.52)	(1.18)	0.00	0.00	9.24
IPORT	13.51	0.00	0.00	0.62	0.42	0.00	(5.27)	0.00	0.00	9.28
	56.58	0.00	0.00	19.00	0.42	(20.32)	(19.00)	0.00	0.00	36.68
								V	ested Account Balance	36.68
				INCEPTION	TO DATE					
				CONTRIBUTIONS/						
				DEPOSITS 50.00	WITHDRAWALS 0.00					
				50.00	0.00					
TOTALS				0.00	0.00	(0.01)	6.00	0.00	0.00	0.05
1PBAXCP	0.06	0.00	0.00	0.00 159.94	0.00 0.00	(0.01)	0.00 0.00	0.00	0.00	98.66
1237IR 1IFSOI2	153.94	00,0 00,0	0.00	11.73	0.00	(25.57)	(140.10)	0.00	0.00	0.00
ILGRMAR	156.77	0.00	0.00	11.42	0.00	(64.82)	(2.65)	0.00	0.00	100.73
ILGROCA	157.19	0.00	0.00	26.08	0.00	(71.36)	(10.41)	0.00	0.00	101.50
IPORT	153.24	0.00	0.00	9.23	4.59	0.00	(65 24)	0.00	0.00	101.82
	621.20	0.00	0.00	218.40	4,59	(223.04)	(218.40)	0.00 Ve	0.00 ested Account Balance	402.75 402.75
				INCEPTION CONTRIBUTIONS/	TO DATE					
				DEPOSITS 550.00	WITHDRAWALS 0.00					
PARTICIPANTS, J	JOE T Parti	cipant Identifier: 550521			Birth Date: 01-JAN-19XX	Hire Date: 01-JA	AN-19XX			Status: Active
EMPLOYEE BEFO	ORE TAX 01 0.62	0,00	0.00	1,321.30	0.00	28.65	(1,009.32)	0.00	0.00	341.25
LL DOWN AND			0.00	341.85	0.00	(7.96)	(333.89)	0.00	0.00	0.00
	(1).(1)	0.00	0,00	341107	0.00	(1.70)	(333.07)	0.00	171.7.7	
IPBAXMP IPBAXCP	0.00	0.00 0.00	0.00	231.36	0.00	(0.79)	(230.57)	0.00	0.00	0.00

GA

**SUMMARY BY PARTICIPANT** 

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 5 of 10 CGA 1-MAR-XX 23:16:4)

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
PARTICIPANTS, J	OE T Parti	cipant Identifier: 550521								
HFSOI2	62.96	0.00	0.00	708.81	0.00	(20.58)	(751.19)	0.00	0,00	0.00
1860GA	79.98	0.00	0.00	0.00	0.00	(30.53)	(49.45)	0.00	0.00	0.00
1241PIO	0.00	0.00	0.00	7,41	0.00	(0.53)	(6.88)	0.00	0.00	0.00
193MX6	202,96	0.00	0.00	79.53	0.00	(23.76)	(258.73)	0.00	0.00	0.00
1125SS	0.00	0.00	0.00	76.33	0.00	(31.65)	(44.68)	0.00	0,00	0.00
1239CVR	0.00	0.00	0.00	166.79	0.00	(67.11)	(99.68)	0.00	0.00	0.00
174FAMC	0.00	0.00	0.00	307.86	0.00	(63.91)	(243.95)	0.00	0.00	0.00
188LAMV	4.04	0.00	0.00	164.67	0.00	(1.92)	(166.79)	0.00	0.00	0.00
ISVAXAS	276.44	0.00	0.00	65.23	0.00	(45.93)	(295.74)	0.00	0.00	0.00
195AFGF	0.00	0.00	0.00	12.70	0.00	(5.24)	(7.46)	0.00	0.00	0.00
1146NY	0.00	0.00	0.00	249.71	0.00	15.74	(265.45)	0.00	0.00	0.00
ILGRMAR	61.20	0.00	0.00	466.84	0.00	(197.47)	(330.57)	0.00	0.00	0.00
194MX5	216.28	0.00	0.00	485.04	0.00	(47.22)	0.00	0.00	0.00	654.10
180TEIX	343.11	0.00	0.00	0.00	0.00	(137.55)	(205.56)	0.00	0.00	0.00
1227RD	80.02	0.00	0.00	118.91	0.00	(45.96)	(152.97)	0.00	0.00	0.00
147VS	0.00	0.00	0.00	37.44	0.00	(13.64)	(23.80)	0.00	0.00	0.00
BIMXBI	135.27	0.00	0.00	0.00	0.00	5.37	(140.64)	0.00	0.00	0.00
BIMXUS	257.87	0.00	0.00	0.00	0.00	4.15	(262.02)	0.00	0.00	0.00
IBIMPTR	124.65	0.00	0.00	305.67	0.00	16.20	(129.68)	0.00	0.00	316.84
IGCF 60M	87.24	0.00	0.00	0.00	0.31	0.00	(87.55)	0.00	0.00	0.00
IGCF 84M	98.22	0,00	0.00	0.00	1,25	0.00	(74.78)	0.00	0.00	24.69
	2,030.86	0.00	0.00	5,383.00	1.56	(695.54)	(5,383.00)	0.00	0.00	1,336.88
						(0,000.)	(-,000100)		ested Account Balance	1,336.88

TNY	TEPTIO	N TO	DATE

			CO	NTRIBUTIONS/						
				DEPOSITS	WITHDRAWALS					
				1,100.00	0.00					
EMPLOYER MATCH	61									
IPBAXAP	0.22	0.00	0.00	461,84	0.00	10.33	(348.89)	0.00	0.00	123.50
IPBAXMP	0.00	0.00	0.00	118.75	0.00	(2.72)	(116.03)	0.00	0.00	0.00
1PBAXCP	0.00	0.00	0.00	81.69	0.00	(0.27)	(81.42)	0.00	0.00	0.00
192AFEP	0.00	0.00	0.00	79.27	0.00	(8.05)	(71.22)	0.00	0.00	0.00
LIFSOI2	22.08	0.00	0.00	262.37	0.00	(7.38)	(277.07)	0.00	0.00	0.00
1860GA	28.18	0.00	0.00	0.00	0.00	(10.76)	(17.42)	0.00	0.00	0.00
1241PIO	0.00	0.00	0.00	3.25	0.00	(0.23)	(3.02)	0.00	0.00	0.00
193MX6	71.16	0.00	0.00	27.78	0.00	(8.32)	(90.62)	0.00	0.00	0.00
1125SS	0.00	0,00	0.00	26.98	0.00	(11.19)	(15.79)	0.00	0.00	0.00
1239CVR	0.00	0.00	0.00	55.73	0.00	(22.42)	(33.31)	0.00	0.00	0.00
174FAMC	0.00	0.00	0.00	134.88	0.00	(27.80)	(107.08)	0.00	0.00	0.00
188LAMV	1.41	0.00	0.00	55.01	0.00	(0.69)	(55.73)	0.00	0.00	0.00
ISVAXAS	130.91	0.00	0.00	22.78	0.00	(21.15)	(132.54)	0.00	0.00	0.00
195AFGF	0.00	0.00	0.00	4.31	0.00	(1.78)	(2.53)	0.00	0.00	0.00
1146NY	0.00	0.00	0.00	87.46	0.00	5.51	(92.97)	0.00	0.00	0.00
1LGRMAR	21.44	0.00	0.00	178.25	0.00	(74.58)	(125.11)	0.00	0.00	0.00
194MX5	75.15	0.00	0.00	177.34	0.00	(15.79)	0.00	0.00	0.00	236.70
180TEIX	120.02	0.00	0.00	0.00	0.00	(48.12)	(71.90)	0.00	0.00	0.00
1227RD	28.29	0.00	0.00	41.53	0.00	(16.07)	(53.75)	0.00	0.00	0.00
1147VS	0.00	0,00	0.00	12.56	0.00	(4.58)	(7.98)	0.00	0.00	0.00

Page 6 of 10 CGA					Y BY PAR7 Company 401(k)					932777-01
AR-XX 23:16:	1-N				AN-XX to 31-DE					GA
ENDING BALANCE	WITHDRAWALS	FEES	TRANSFERS OUT	CHANGE IN VALUE	INTEREST/ DIVIDENDS	TRANSFERS IN	ADDITIONAL DEPOSITS	CONTRIBUTIONS/ DEPOSITS	BEGINNING BALANCE	INVESTMENT OPTION
								cipant Identifier: 550521	OE T Partic	PARTICIPANTS,
0.0	0.00	0.00	(49.29)	1.89	0.00	0.00	0.00	0.00	47.40	BIMXBI
0.0	0.00	0.00	(91.47)	1.45	0.00	0.00	0.00	0.00	90.02	BIMXUS
114.6	0.00	0.00	(45.04)	5.78	0.00	110.61	0.00	0.00	43.30	BIMPTR
0,0	0.00	0.00	(29.46)	0,00	0.10	0.00	0.00	0.00	29.36	IGCF 60M
7.5	0.00	0.00	(22.75)	0.00	0.37	0.00	0.00	0.00	29.94	IGCF 84M
482.4	0.00	0.00	(1,942.39)	(256.94)	0.47	1,942.39	0.00	0.00	738.88	
482.4	sted Account Balance	Ves								
					ГО DATE	INCEPTION				
						CONTRIBUTIONS/				
					WITHDRAWALS	DEPOSITS				
					0.00	350.00				
464.5	0.00	0.00								TOTALS
464.7	00.0	0.00	(1,358.21)	38.98	0.00	1,783.14	0.00	0.00	0.84	IPBAXAP
0.0	0.00	0.00	(449.92)	(10.68)	0.00	460.60	0.00	0.00	0.00	IPBAXMP
0.0	0.00	0.00	(311.99)	(1.06)	0.00	313.05	0.00	0.00	0.00	IPBAXCP
	0.00	0.00	(282.87)	(31.95)	0.00	314.82	0.00	0.00	0.00	192AFEP
0.0	0.00	0.00	(1,028,26)	(27.96)	0.00	971.18	0.00	0.00	85.04	HFSOI2
0.0		0.00	(66.87)	(41.29)	0.00	0.00	0.00	0.00	108.16	1860GA
0.0	0.00	0.00	(9.90)	(0.76)	0.00	10.66	0.00	0.00	0.00	1241PIO
0.0	0.00	0.00	(349.35) (60.47)	(32.08)	0.00	107.31	0.00	0.00	274.12	193MX6
0.0	0.00	0.00	(132.99)	(42.84)	0.00	103.31	0.00	0.00	0.00	1125SS
0.0	0.00	0.00	(351.03)	(89.53) (91.71)	0.00	222.52 442.74	0.00	0.00	0.00	1239CVR
0.0	0.00	0.00	(222.52)	(2.61)	0.00	219.68	0.00	0.00	0.00	174FAMC
0.0	0.00	0.00	(428.28)	(67.08)	0.00	88.01	0.00	0.00	5.45 407.35	188LAMV
0.0	0.00	0.00	(9.99)	(7.02)	0.00	17.01	0.00	0.00	0.00	ISVAXAS
0.0	0.00	0.00	(358.42)	21.25	0.00	337.17	0.00	0.00	0.00	195AFGF 1146NY
0.0	0.00	0.00	(455.68)	(272.05)	0.00	645.09	0.00	0.00	82.64	LGRMAR
890.8	0.00	0.00	0.00	(63.01)	0.00	662,38	0.00	0.00	291.43	194MX5
0.0	0.00	0.00	(277.46)	(185.67)	0.00	0.00	0.00	0.00	463.13	180TEIX
0.0	0.00	0.00	(206.72)	(62.03)	0.00	160,44	0.00	0.00	108.31	1227RD
0.0	0.00	0.00	(31.78)	(18.22)	0.00	50.00	0.00	0.00	0.00	1147VS
0.0	0.00	0.00	(189.93)	7.26	0.00	0.00	0.00	0.00	182.67	BIMXBI
0.0	0.00	0.00	(353.49)	5.60	0.00	0.00	0.00	0.00	347.89	BIMXUS
431.4	0.00	0.00	(174.72)	21.98	0.00	416.28	0.00	0.00	167.95	BIMPTR
0.0	0.00	0.00	(117.01)	0.00	0.41	0.00	0.00	0.00	116.60	IGCF 60M
32.2	0.00	0.00	(97.53)	0.00	1.62	0.00	0.00	0.00	128.16	IGCF 84M
1,819.2	0.00	0.00	(7,325.39)	(952.48)	2.03	7,325.39	0.00	0.00	2,769.74	
1,819.2	sted Account Balance	Ve		` '	=	.,	544,0	3.47	4,102117	

INCEPTION TO DATE CONTRIBUTIONS/ DEPOSITS WITHDRAWALS

1,450.00 0.00

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# **SUMMARY BY PARTICIPANT**

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

Page 7 of 10 CGA 1-MAR-XX 23:16:40

				01-3	AN-XX to 31-DEC	-AA			1-	MAR-XX 23:16:
INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
TEST, KITTY	Parti	icipant Identifier: 2231451			Birth Date: 15-JUN-19XX	Hire Date: 31-JU	L-19XX			Status: Active
EMPLOYEE BEF	ORE TAX 01									
1237IR	0.00	0.00	0.00	1.19	0.00	(0.49)	0.00	0.00	0.00	0.7
192AFEP	0.88	0.00	0.00	0.00	0.00	(0.36)	0.00	0.00	0.00	0.5
HFSOI2	1.43	0.00	0.00	0.00	0.00	(0.24)	(1.19)	0.00	0.00	0.0
1860GA	0.84	0.00	0.00	0.00	0.00	(0.34)	0.00	0.00	0.00	0.5
174FAMC	0.16	0.00	0.00	0.00	0.00	(0.08)	0.00	0.00	0.00	0.0
195AFGF	0.54	0.00	0.00	0.00	0.00	(0.21)	0.00	0.00	0.00	0.3
ILGRMAR	0.22	0.00	0.00	0.00	0.00	(0.09)	0.00	0.00	0.00	0.1
194MX5	0.10	0.00	0.00	0.00	0.00	(0.04)	0.00	0.00	0.00	0.0
1227RD	0.16	0.00	0.00	0.00	0.00	(0.07)	0.00	0.00	0.00	0.0
BIMXBI	0.43	0.00	0.00	0.00	0.00	0.03	0.00	0.00	0.00	0.4
1BIMXUS	0.19	0.00	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.2
1BIMPTR	0.16	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00	0.1
1PORT	0.51	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00	- 0.5
	5.62	0.00	0,00	1.19	0.02	(1.86)	(1.19)	0.00	0.00	3.7
						(=100)	(1112)		ested Account Balance	3.7
									otta livebant Datanee	3.1
				DEPOSITS 4.00	WITHDRAWALS 0.00					
EMPLOYER MAT	TCH 01									
1237IR	0.00	0.00	0.00	0.30	0.00	(0.12)	0.00	0.00	0.00	0.1
192AFEP	0.22	0.00	0.00	0.00	0.00	(0.09)	0.00	0.00	0.00	0.1
HFSOI2	0.36	0.00	0.00	0.00	0.00	(0.06)	(0.30)	0.00	0.00	0.0
1860GA	0.20	0.00	0.00	0.00	0.00	(0.08)	0.00	0.00	0.00	0.1
174FAMC	0.04	0.00	0.00	0.00	0.00	(0.02)	0.00	0.00	0.00	0.0
195AFGF	0.14	0.00	0.00	0.00	0.00	(0.05)	0.00	0.00	0.00	0.0
ILGRMAR	0.05	0.00	0.00	0.00	0.00	(0.02)	0.00	0.00	0.00	0.0
ILGROCA	0.40	0.00	0.00	0.00	0,00	(0.18)	0.00	0.00	0.00	0.2
1227RD	0.04	0.00	0.00	0.00	0.00	(0.02)	0.00	0.00	0.00	0.0
	1.45	0.00	0.00	0.30	0.00	(0.64)	(0.30)	0.00	0.00	0.8
						(/	()		ested Account Balance	0.8
				INCEPTION	TODATE					
				CONTRIBUTIONS/						
				DEPOSITS	WITHDRAWALS					
				1.00	0.00					
TOTALS										
1237IR	A 00	0.00	0.00	1 40	0.00	(0.44)	0.00			
	0.00	0.00	0.00	1,49	0.00	(0.61)	0.00	0.00	0.00	0.8
192AFEP	1.10	0.00	0.00	0.00	0.00	(0.45)	0.00	0.00	0.00	0.6
		0.00	0.00	0.00	0.00	(0.30)	(1.49)	0.00	0.00	0.0
HFSOI2	1.79									
1860GA	1.04	0.00	0.00	0.00	0.00	(0.42)	0.00	0.00	0.00	0.0
										0.6 0.1 0.4

932777-	01
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## SUMMARY BY PARTICIPANT

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 8 of 10 CGA 1-MAR-XX 23:16:4)

INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
TEST, KITTY	Part	icipant Identifier: 2231451								
ILGRMAR	0.27	0.00	0.00	0.00	0.00	(0.11)	0.00	0.00	0.00	0.16
194MX5	0.10	0.00	0.00	0.00	0.00	(0.04)	0.00	0.00	0.00	0.06
ILGROCA	0.40	0.00	0.00	0.00	0.00	(0.18)	0.00	0.00	0.00	0.22
1227RD	0.20	0.00	0.00	0.00	0.00	(0.09)	0.00	0.00	0.00	0.11
IBIMXBI	0.43	0.00	0.00	0.00	0.00	0.03	0.00	0.00	0.00	0.46
BIMXUS	0.19	00,0	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.21
1BIMPTR	0.16	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00	0.17
1PORT	0.51	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00	0.53
	7.07	0.00	0.00	1.49	0.02	(2.50)	(1.49)	0.00	0.00	4.59
								V	ested Account Balance	4.59

### INCEPTION TO DATE

CONTRIBUTIONS/

DEPOSITS WITHDRAWALS
5.00 0.00

								Vested A	ccount Balance	1.62
	2.93	0.00	0.00	0.59	0.00	(1.31)	(0.59)	0.00	0.00	1.62
1227RD	0.08	0.00	0.00	0.00	0.00	(0.03)	0.00	0.00	0.00	0.05
1LGROCA	08,0	0.00	0.00	0.00	0.00	(0.37)	00,0	0.00	0.00	0.43
1LGRMAR	0.11	0.00	0.00	0.00	0.00	(0.05)	0.00	0.00	0.00	0.06
195AFGF	0.28	0.00	0.00	0.00	0.00	(0.11)	0.00	0.00	0.00	0.17
174FAMC	0.08	0.00	0.00	0.00	0.00	(0.04)	0.00	0.00	0.00	0.04
186OGA	0.42	0.00	0.00	0.00	0.00	(0.17)	0.00	0.00	0.00	0.25
HFSOI2	0.71	0.00	0.00	0.00	0.00	(0.12)	(0.59)	0.00	0.00	0.00
192AFEP	0.45	0.00	0.00	0.00	0.00	(0.18)	0.00	0.00	0.00	0.27
1237IR	0.00	0.00	0.00	0.59	0.00	(0.24)	0.00	0.00	0.00	0.35
EMPLOYEE BEFO	RE TAX 01									
TEST, TEST	Participant Ide	entifier: 2609288		Birth	Date: 15-APR-19XX	Hire Date: 25-MAY-2	2XXX		Status:	: Active

### INCEPTION TO DATE

			CONT	RIBUTIONS/						
				DEPOSITS	WITHDRAWALS					
				2.00	0.00					
EMPLOYER MATCH 01	l									
12371R	0.00	0.00	0.00	0.30	0.00	(0.12)	0.00	0.00	0.00	81.0
192AFEP	0.22	0.00	0.00	0.00	0.00	(0.09)	00.0	0.00	0.00	0.13
HFSO12	0.36	0.00	0.00	0.00	0.00	(0.06)	(0.30)	0.00	0.00	0.00
1860GA	0.20	0.00	0.00	0.00	0.00	(0.08)	(),()()	0,00	0.00	0.12
174FAMC	0.04	0.00	0.00	0.00	0.00	(0.02)	0.00	0.00	0.00	0.02
195AFGF	0.14	0.00	0.00	0.00	0.00	(0.05)	0.00	0.00	0.00	0.09
ILGRMAR	0.05	0.00	0.00	0.00	0.00	(0.02)	0.00	0.00	0.00	0.03

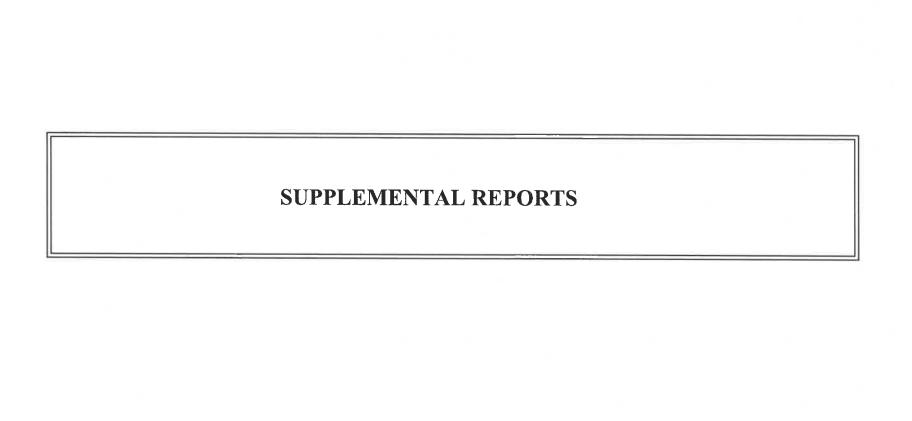
932777-01				SUMMAR	RY BY PAR	<b>FICIPANT</b>				Page 9 of 10
GA			XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX						CGA 1-MAR-XX 23:16:4	
INVESTMENT OPTION	BEGINNING BALANCE	CONTRIBUTIONS/ DEPOSITS	ADDITIONAL DEPOSITS	TRANSFERS IN	INTEREST/ DIVIDENDS	CHANGE IN VALUE	TRANSFERS OUT	FEES	WITHDRAWALS	ENDING BALANCE
TEST, TEST	Parti	cipant Identifier: 2609288								
!LGROCA 1227RD	0.40 0.04	0.00	0.00	0.00	0.00	(0.18)	0.00	0.00	0.00	0.22
122/100	1.45	0.00	0.00	0.30	0.00	(0.02)	0.00	0.00	0.00	0.03
	1.43	0.00	0.00	0.30	0.00	(0.64)	(0.30)		0.00 ested Account Balance	0.8 0.8
				INCEPTION CONTRIBUTIONS/	TO DATE					
				DEPOSITS	WITHDRAWALS					
				1.00	0.00					
TOTALS										
1237IR	0.00	0.00	0.00	0.89	0.00	(0.36)	0.00	0.00	0.00	0.53
192AFEP	0.67	0.00	0.00	0.00	0.00	(0.27)	0.00	0.00	0.00	0.40
HFSOI2	1.07	0.00	0.00	0.00	0.00	(0.18)	(0.89)	0.00	0.00	0.0
1860GA	0.62	0.00	0.00	0.00	0.00	(0.25)	0.00	0.00	0.00	0.3
174FAMC	0.12	0.00	0.00	0.00	0.00	(0.06)	0.00	0.00	0.00	0.0
195AFGF	0.42	0.00	0.00	0.00	0.00	(0.16)	0.00	0.00	0.00	0.2
1LGRMAR	0.16	0.00	0.00	0.00	0.00	(0.07)	0.00	0.00	0.00	0.0
1LGROCA	1.20	0.00	0.00	0.00	0.00	(0.55)	0.00	0.00	0.00	0.63
1227RD	0.12	0.00	0.00	0.00	0.00	(0.05)	0,00	0,00	0.00	0.0
	4.38	0.00	0.00	0.89	0.00	(1.95)	(0.89)	0.00	0.00	2.43
								v	ested Account Balance	2.43
				INCEPTION CONTRIBUTIONS/						
				DEPOSITS 3.00	WITHDRAWALS 0.00					
GRAND TOTALS										
	4,041.47	0.00	0.00	7,546.37	6,64	(1,419.57)	(7,546.37)	0.00 V	0.00 ested Account Balance	2,628.5 2,628.5

**SUMMARY BY PARTICIPANT** Page 10 of 10 932777-01 XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX CGA GA 1-MAR-XX 23:16:4) TRANSFERS ENDING TRANSFERS INTEREST/ CHANGE INVESTMENT BEGINNING CONTRIBUTIONS/ ADDITIONAL WITHDRAWALS OPTION DEPOSITS DEPOSITS IN DIVIDENDS IN VALUE OUT FEES BALANCE BALANCE

## LEGEND

### INVESTMENT OPTION:

i,	VESTMENT OF TIC	7N1		
	1PBAXAP	MAXIM AGGRESSIVE PROFILE II	1PBAXMP	MAXIM MODERATE PROFILE II
	1PBAXCP	MAXIM CONSERVATIVE PROFILE II	1237IR	ALLIANCEBERNSTEIN INTERNATIONAL VALUE R
	192AFEP	AMERICAN FUNDS EUROPACIFIC GROWTH R3	HFSOI2	OAKMARK INTERNATIONAL II
	186OGA	OPPENHEIMER GLOBAL A	1241PIO	PUTNAM INT'L CAPITAL OPPORTUNITIES R
	193MX6	MAXIM INDEX 600	1125SS	RIDGEWORTH SMALL CAP GROWTH FUND I
	1239CVR	COLUMBIA MID CAP VALUE R	174FAMC	FIDELITY ADVISOR MID CAP T
	188LAMV	LORD ABBETT MID-CAP VALUE A	ISVAXAS	MAXIM ARIEL SMALL-CAP VALUE
	195AFGF	AMERICAN FUNDS GROWTH FUND OF AMER R3	1146NY	DAVIS NY VENTURE R
	ILGRMAR	MARSICO FOCUS	194MX5	MAXIM S & P 500 INDEX
	180TEIX	MAXIM T. ROWE PRICE EQUITY INCOME	1LGROCA	OPPENHEIMER CAPITAL APPRECIATION A
	1227RD	RIVERSOURCE DIVERSIFIED EQUITY INCOME R3GRD000	1147VS	VAN KAMPEN COMSTOCK - R
	1BIMXBI	MAXIM BOND INDEX	1BIMXUS	MAXIM US GOVERNMENT SECURITIES FUND
	1BIMPTR	PIMCO TOTAL RETURN ADMIN	IGCF 60M	GUARANTEED CERTIFICATE FUND
	1PORT	GUARANTEED PORTFOLIO FUND		



932777-01 GA

# ASSETS ACQUIRED AND DISPOSED OF IN PLAN YEAR

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 1 of 1 CGA 1-MAR-XX 23:16:45

IN	VESTMENT OPTION	MATURITY DATE	INTEREST RATE	COST OF ACQUISITION	PROCEEDS FROM DISPOSITIONS
	1GCF 60	31-MAR-2XXX	1.400	0.00	96.22
	1GCF 60	30-JUN-2XXX	.800	0.00	20.79
	1GCF 84	31-MAR-2XXX	3.750	0.00	96.25
	1GCF 84	31-DEC-2XXX	3.700	0.00	1.28
	LPORT		3,350	9,23	65.24

NOTE: Labor regulations Section 2520.103-11(b)(2) excludes participation in insurance company pooled separate accounts from definition of "Assets Held for Investment Purposes" if the assets were not held on the last day of the plan year. Therfore all variable funds are excluded from this report.

LEGEND

INVESTMENT OPTION:

1GCF 60 Guara 1PORT Guara

Guaranteed Certificate Fund Guaranteed Portfolio Fund IGCF 84

Guaranteed Certificate Fund

COST OF ACQUISITIONS: The cost of the asset when acquired.

PROCEEDS FROM DISPOSITIONS: Amounts distributed from the investment option within the plan year.

GA

# ASSETS HELD FOR INVESTMENT PURPOSES

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 1 of 1 CGA 1-MAR-XX 23:16:46

INVESTMENT OPTION	MATURITY DATE	INTEREST RATE	COST OF ASSETS	CURRENT VALUE
1PBAXAP			416.78	465.03
1PBAXMP			0.50	0.38
1PBAXCP			1.05	0.91
1237IR			162.52	100.19
192AFEP			1.24	1.21
186OGA			1.63	1.25
193MX6			0.20	0.12
174FAMC			0.24	0.16
195AFGF			10.09	6.28
1LGRMAR			115.44	101.09
194MX5			1,370.78	1,282.36
180TEIX			0.10	0.06
1LGROCA			134.62	102.37
1227RD			0.32	0.18
IBIMXBI			0.38	0.46
IBIMXUS			0.17	0.21
1BIMPTR			416.42	431.66
IGCF 84	30-SEP-2XXX	2.200	25.00	28.58
IGCF 84	31-DEC-2XXX	2.200	3.23	3.67
!PORT		3.550	0.51	0.55
IPORT		3.350	85.33	101.82
			2,746.55	2,628.54
FORFEITURES			107.52	112.85

### LEGEND

### INVESTMENT OPTION:

IPBAXAP IPBAXCP 192AFEP 193MX6 195AFGF 194MX5 1LGROCA 1BIMXBI 1BIMPTR	Maxim Aggressive Profile II Maxim Conservative Profile II American Funds EuroPacific Growth R3 Maxim Index 600 American Funds Growth Fund of Amer R3 Maxim S & P 500 Index Oppenheimer Capital Appreciation A Maxim Bond Index PIMCO Total Return Admin Kay Conservated Rootfolio Fund	IPBAXMP 1237IR 1860GA 174FAMC ILGRMAR 180TEIX 1227RD 1BIMXUS 1GCF 84	Maxim Moderate Profile II AllianceBernstein International Value R Oppenheimer Global A Fidelity Advisor Mid Cap T Marsico Focus Maxim T. Rowe Price Equity Income RiverSource Diversified Equity Income R3 Maxim US Government Securities Fund Guaranteed Certificate Fund
1PORT	Key Guaranteed Portfolio Fund		

COST OF ASSETS: The original cost of the assets in each investment option as of the last day of the plan year CURRENT VALUE: The value of all assets in each investment option as of the last day of the plan year

GA

TRANSACTIONS FOR REVIEW (5% REPORTABLE)

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

Page 1 of 2 CGA 1-MAR-XX 23:16:46

INVESTMENT OPTION	PURCHASE AMOUNT	PURCHASE UNITS/SHARES	PURCHASE COUNT	SALES AMOUNT	SALES UNITS/SHARES	SALES COUNT	COST OF SALES	TRANSACTION DATE
IPBAXAP	1,783.14	144,771218	50	(1,358.21)	(95.281612)	28	(1,367.71)	SERIES
1PBAXMP	460.60	32.501275	14	(449.92)	(32.501275)	16	(460.61)	SERIES
1PBAXCP	313.05	21.452770	8	(311.99)	(21.452770)	6	(313.05)	SERIES
1237IR	162.52	19.583409	12	0.00	0.000000	0	0.00	SERIES
192AFEP	314.82	13.059598	6	(282.87)	(13.059598)	6	(314.82)	SERIES
HFSOI2	982.91	51.648651	19	(1,170.94)	(63.055050)	14	(1,166.48)	SERIES
186OGA	0.00	0.000000	0	(66.87)	(4.672780)	8	(110.01)	SERIES
1241PIO	10.66	2.061707	2	(9.90)	(2.061707)	6	(10.65)	SERIES
193MX6	107.31	6.392443	4	(349.35)	(21.752525)	8	(374.60)	SERIES
1125SS	103.31	8,476592	2	(60.47)	(8.476592)	6	(103.30)	SERIES
1239CVR	222.52	22.154317	2	(132.99)	(22.154317)	6	(222.52)	SERIES
174FAMC	442,74	27.709278	4	(351.03)	(27.709278)	12	(442.73)	SERIES
188LAMV	219.68	13.010248	4	(222.52)	(13.299090)	2	(225.72)	SERIES
ISVAXAS	88.01	2.329569	2	(428.28)	(12.236825)	8	(496.78)	SERIES
195AFGF	17.01	1.004225	2	(9.99)	(1.004225)	6	(17.01)	SERIES
1146NY	337.17	31.849901	2	(358.42)	(31.849901)	2	(337.17)	SERIES
1LGRMAR	656.51	51.643174	7	(458.33)	(56.490794)	8	(717.50)	SERIES
194MX5	662,38	74.621319	30	0.00	0.00000	0	0.00	SERIES
180TEIX	0.00	0.00000	0	(277.46)	(29.572526)	6	(435.06)	SERIES
1LGROCA	26.08	3.374625	5	(10.41)	(0.881743)	4	(7.91)	SERIES
1227RD	160.44	18.582256	2	(206.72)	(29.185734)	8	(269.44)	SERIES
1147VS	50.00	4.929953	2	(31.78)	(4.929953)	6	(49.99)	SERIES
1BIMXBI	0.00	0.00000	0	(189.93)	(8.476980)	6	(172.34)	SERIES
1BIMXUS	0.00	0.000000	0	(353.49)	(15.716816)	2	(324.26)	SERIES
1BIMPTR	416.28	30.177222	30	(174.72)	(12.279876)	2	(151.82)	SERIES
1GCF 60	0.00	0.000000	0	(117.01)	0.00000	4	(117.01)	SERIES
IGCF 84	0.00	0.00000.0	0	(97.53)	0.000000	4	(97.53)	SERIES
1PORT	9.23	0.000000	3	(65.24)	0.000000	14	(65.24)	SERIES
5% TRANSACTIONS								
1PBAXAP	353.49	24.854450	2	0.00	0.000000	0	0.00	24-JAN-08
IBIMXUS	0.00	0,00000	0	(353,49)	(15.716816)	2	(324.26)	24-JAN-08
193MX6	0.00	0.00000	0	(337.17)	(20.623734)	2	(355.31)	13-MAR-08
1146NY	337.17	31.849901	2	0,00	0.00000	0	0,00	13-MAR-08
174FAMC	400.00	25.254231	2	0.00	0.000000	0	0.00	15-APR-08
1SVAXAS	0.00	0.00000	0	(400.00)	(10.824174)	2	(439.42)	15-APR-08
HFSOI2	358.42	18.230549	2	0.00	0.000000	0	0.00	21-APR-08
1146NY	0.00	0.000000	0	(358.42)	(31.849901)	2	(337.17)	21-APR-08
	422.28	27.791513	2	0.00	0,000000	0	0.00	14-MAY-08
IPBAXAP	0.00	0,000000	0	(422.28)	(21,235825)	2	(422.47)	14-MAY-08
HFSOI2			2	0.00	0.000000	0	0.00	11-JUN-08
HFSO12	230.26	12.679623	0	(230.26)	(13.854640)	2	(221,37)	11-JUN-08
174FAMC	0.00	0.00000	0		(32.761498)	2	(612.76)	25-JUN-08
1IFSO12	0.00	0.000000	2	(587.25) 0.00	0.000000	0	0,00	25-JUN-08
ILGRMAR	587.25	45.817761	2	0.00	0.000000	0	0.00	15-AUG-08
1239CVR	222.52	22.154317	0		(13.299090)	2	(225,72)	15-AUG-08
188LAMV	0.00	0,000000	28	(222.52) 0.00	0.000000	0	0.00	04-DEC-08
IPBAXAP	415.96	49.509311	28		(56.287336)	6	(715.51)	04-DEC-08
1LGRMAR	0.00	0.000000		(455.68)	(50,287550)	0	(713.31)	04-DEC-08
194MX5	661.74	74.553928	28	0.00		6	(435.06)	04-DEC-08
180TEIX	0.00	0.000000	0	(277.46)	(29.572526)			
IBIMPTR	415.96	30.154842	28	0.00	0000000	0	0.00	04-DEC-08

GA

# TRANSACTIONS FOR REVIEW (5% REPORTABLE)

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 2 of 2 CGA 1-MAR-XX 23:16:45

INVESTMENT OPTION

PURCHASE AMOUNT PURCHASE UNITS/SHARES PURCHASE COUNT SALES AMOUNT

SALES UNITS/SHARES SALES COUNT COST OF SALES

TRANSACTION DATE

#### LEGEND

#### INVESTMENT OPTION:

1PBAXAP	Maxim Aggressive Profile II	1PBAXMP	Maxim Moderate Profile II
1PBAXCP	Maxim Conservative Profile II	1237IR	AllianceBernstein International Value R
192AFEP	American Funds EuroPacific Growth R3	HFSOI2	Oakmark International II
186OGA	Oppenheimer Global A	1241PIO	Putnam Int'l Capital Opportunities R
193MX6	Maxim Index 600	1125SS	RidgeWorth Small Cap Growth Fund I
1239CVR	Columbia Mid Cap Value R	174FAMC	Fidelity Advisor Mid Cap T
188LAMV	Lord Abbett Mid-Cap Value A	1SVAXAS	Maxim Ariel Small-Cap Value
195AFGF	American Funds Growth Fund of Amer R3	1146NY	Davis NY Venture R
1LGRMAR	Marsico Focus	194MX5	Maxim S & P 500 Index
180TEIX	Maxim T. Rowe Price Equity Income	ILGROCA	Oppenheimer Capital Appreciation A
1227RD	RiverSource Diversified Equity Income R3	1147VS	Van Kampen Comstock - R
1BIMXBI	Maxim Bond Index	1BIMXUS	Maxim US Government Securities Fund
1BIMPTR	PIMCO Total Return Admin	1GCF 60	Guaranteed Certificate Fund
IGCF 84	Guaranteed Certificate Fund	1PORT	Guaranteed Portfolio Fund

GA

# INFORMATION FOR COMPLETING FORM 5500 SCHEDULE A

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

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Page 1 of 1

The following information is to assist you in completing the Schedule A for fiscal plan year beginning January 1, 2XXX and ending December 31, 2XXX. This is supplemental information provided for plans that are required by the IRS to file Form 5500 and the associated schedules.

A	Name of plan:	XYZ Company 401(k) Plan
В	Three-digit plan number:	
C	Plan sponsor's name:	XYZ Company, Inc.
D	Fundaver Identification Number:	

#### Part [

1(a)	Name of insurance carrier:	Great-West Retirement Services
l(b)	EIN:	84-0467907
1(c)	NAIC Code:	68322
l(d)	Contract or Identification Number:	932777-01
1(c)	Approximate number of persons covered at end of policy or contract year:	7
l(f & g)	Policy or contract year from January 1, 2008 to December 31, 2XXX	

2 Amount of commissions paid:	0.00
-------------------------------	------

	Fees paid/Amount:
2(a)	Name and Address of the Agents, and Brokers or other persons to whom commissions or

fees were paid:

2(b) Amount of commissions paid:

2(c) Amount: 2(d) Purpose:

(e) Organization Code:

### Part II

3	Current value of plan's interest under this contract in the general account at year end:	247.47
4	Current value of plan's interest under this contract in separate accounts at year end:	2,493.92
6a(4)	Type of contract:	Group Annuity Contract
6b	Balance at the end of the previous year:	507.51
6c(1)	Contributions deposited during the year:	0.00
6c(2)	Dividends and credits:	0.00
6c(3)	Interest credited during the year:	10.51
6c(4)	Transfered from separate account:	0.00
6c(5)	Other (specify) >	0.00
6c(6)	Total additions:	10.51
6d	Total of balance and additions:	518.02
6e(1)	Disbursed from fund to pay benefits or purchase annuities during the year:	0.00
6e(2)	Administration charge made by carrier:	0.00
6e(3)	Transfered to separate account:	270.55
6e(4)	Other (specify) >	0.00
6e(5)	Total deductions.	270.55
6f	Balance at the end of the current year:	247.47

GA

# **INFORMATION FOR COMPLETING FORM 5500 SCHEDULE D**

Page 1 of 1

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

1-MAR-XX 23:16:46

The following information is to assist you in completing the Schedule D for fiscal plan year beginning January 1, 2008 and ending December 31, 2008. This is supplemental information provided for plans that are required by the IRS to file Form 5500 and the associated schedules.

A B C D	Name of plan: Three-digit plan number: Plan sponsor's name: Employer Identification Number:	XYZ Company 401(k) Plan XYZ Company, Inc.
Part I		
(a) (b) (c) (d) (e)	Name of MTIA, CCT, PSA, or 103-121E:  Name of sponsor or entity listed in (a):  EIN-PN:  Entity code:  Dollar value of interest in MTIA, CCT, PSA, or 103-121E at end of year:	FutureFunds Series Account II of Great-West Life & Annuity Insurance company Great-West Life & Annuity Insurance Company 84-0467907-001 P

932777-01 TRANSACTIONS FOR REVIEW (5% REPORTABLE)

SAYZ Company 401(k) Plan

OLIVIAN-XX to 31-DEC-XX

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XYZ Company 401(k) Plan

CGA
01-JAN-XX to 31-DEC-XX

SALES SALES COST OF TRANSACTION PURCHASE SALES INVESTMENT PURCHASE PURCHASE COUNT DATE SALES OPTION AMOUNT UNITS/SHARES COUNT AMOUNT UNITS/SHARES

#### LEGEND

#### INVESTMENT OPTION:

FLA A-T2O L'IATESTAT. ZAN	11011.		
1PBAXAP	Maxim Aggressive Profile II	1PBAXMP	Maxim Moderate Profile II
IPBAXCP	Maxim Conservative Profile II	1237IR	AllianceBernstein International Value R
192AFEP	American Funds EuroPacific Growth R3	11FSO12	Oakmark International II
186OGA	Oppenheimer Global A	1241PIŌ	Putnam Int'l Capital Opportunities R
193MX6	Maxim Index 600	1125SS	RidgeWorth Small Cap Growth Fund I
1239CVR	Columbia Mid Cap Value R	174FAMC	Fidelity Advisor Mid Cap T
188LAMV	Lord Abbett Mid-Cap Value A	1SVAXAS	Maxim Ariel Small-Cap Value
195AFGF	American Funds Growth Fund of Amer R3	1146NY	Davis NY Venture R
1LGRMAR	Marsico Focus	194MX5	Maxim S & P 500 Index
180TEIX	Maxim T. Rowe Price Equity Income	1LGROCA	Oppenheimer Capital Appreciation A
1227RD	RiverSource Diversified Equity Income R3	1147VS	Van Kampen Comstock - R
1BIMXBI	Maxim Bond Index	1BIMXUS	Maxim US Government Securities Fund
IBIMPTR	PIMCO Total Return Admin	1GCF 60	Guaranteed Certificate Fund
IGCF 84	Guaranteed Certificate Fund	1PORT	Guaranteed Portfolio Fund

GA

# INFORMATION FOR COMPLETING FORM 5500 SCHEDULE A

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX Page 1 of 1 CGA 1-MAR-XX 23:16:45

The following information is to assist you in completing the Schedule A for fiscal plan year beginning January 1, 2XXX and ending December 31, 2XXX. This is supplemental information provided for plans that are required by the IRS to file Form 5500 and the associated schedules.

A	Name of plan:	XYZ Company 401(k) Plan
В	Three-digit plan number:	
C	Plan sponsor's name:	XYZ Company, Inc.
D	Employer Identification Number:	
Part I		
1(a)	Name of insurance carrier:	Great-West Retirement Services
1(b)	EIN:	84-0467907
1(c)	NAIC Code:	68322
1(d)	Contract or Identification Number:	932777-01
1(e)	Approximate number of persons covered at end of policy or contract year:	7
1(f & g)	Policy or contract year from January 1, 2008 to December 31, 2XXX	
2	Amount of commissions paid:	0.00
	Fees paid/Amount:	
2(a)	Name and Address of the Agents, and Brokers or other persons to whom commissions or fees were paid:	
2(b)	Amount of commissions paid:	
2(c)	Amount:	
2(d)	Purpose:	
2(e)	Organization Code:	
Part II		
3	Current value of plan's interest under this contract in the general account at year end:	247.47
4	Current value of plan's interest under this contract in separate accounts at year end:	2,493.92
6a(4)	Type of contract:	Group Annuity Contract
6b	Balance at the end of the previous year:	507.51
6c(1)	Contributions deposited during the year:	0.00
6c(2)	Dividends and credits:	0.00
6c(3)	Interest credited during the year:	10.51
6c(4)	Transfered from separate account:	0.00
6c(5)	Other (specify) >	0.00
6c(6)	Total additions:	10.51
6d	Total of balance and additions:	518.02
6e(1)	Disbursed from fund to pay benefits or purchase annuities during the year:	0.00
6e(2)	Administration charge made by carrier:	0.00
6e(3)	Transfered to separate account:	270.55
6e(4)	Other (specify) >	0.00
6c(5)	Total deductions:	270.55
6f	Balance at the end of the current year:	247.47

GA

## INFORMATION FOR COMPLETING FORM 5500 SCHEDULE D

Page 1 of 1

XYZ Company 401(k) Plan 01-JAN-XX to 31-DEC-XX

1-MAR-XX 23:16:46

The following information is to assist you in completing the Schedule D for fiscal plan year beginning January 1, 2008 and ending December 31, 2008. This is supplemental information provided for plans that are required by the IRS to file Form 5500 and the associated schedules.

A	Name of plan:	XYZ Company 401(k) Plan
В	Three-digit plan number:	
C	Plan sponsor's name:	XYZ Company, Inc.
D	Employer Identification Number:	
Part I		
(a)	Name of MTIA, CCT, PSA, or 103-121E:	FutureFunds Series Account II of Great-West Life & Annuity Insurance company
(b)	Name of sponsor or entity listed in (a):	Great-West Life & Annuity Insurance Company
(c)	EIN-PN:	84-0467907-001
(d)	Entity code:	P
(e)	Dollar value of interest in MTIA, CCT, PSA, or 103-121E at end of year:	2,493.92

# Plan Service Center

## Your online resource for plan administration

The Empower Retirement Plan Service Center (PSC) recordkeeping portal facilitates administration of your retirement plan with real-time information and advanced functionality to simplify your workload.

## **Key features**

**Plan administration** — The Plan tab provides comprehensive information about your plan — or any other plan you have authorization to access.

- The To-Do List allows you to electronically approve (and/or provide missing information for) distribution requests.
- Other features allow you to manage vesting verification plan expense payments or upload employee data files, fiduciary records and plan contacts.

**Employee administration** — The Employees tab helps you manage employee information.

 Add new employees, search for existing employees and edit employee information. Changes are updated in the recordkeeping system in real time.

**Contribution processing** — The Process Center tab guides you through the contribution process, allowing you to choose one of three processing options:

- \* Select a payroll vendor within our network so your payroll provider can remit contributions directly to us.
- Upload a Payroll Data Interchange (PDI) file via the PSC.
- Update indicative employee information and submit employee contributions.

**Reporting** — The PSC features a comprehensive library of plan-related reports. You can tailor plan and participant reports to your specific needs, including frequency.

**Participant Account Emulation (PAE)** — PAE allows you to see what a plan participant sees on the participant website. With PAE, you can view personalized rates of return, loan availability and payment schedules.

**Secure environment** — As an authorized user, you will set up three security questions that serve to verify your identity when you log in from a different computer, mobile device or browser. An email will confirm any changes made to profile details such as your email address, password or security questions.

## Plan information

Complete, at-a-glance plan information is available via the Plan tab.

- Overview Plan dashboard, three-quarter balance history,
   To-Do List, primary plan contact details, news and updates,
   link to plan provisions
- Investments Collapse/expand capability, assets by investment graph, life count graph, unit/share values section
- Administration To-Do List, vesting, plan expenses, employee data files, banking information
- Fiduciary records (if applicable) Participant fee disclosure listing
- Contacts Access to plan and Empower Retirement contacts



## empower-retirement.com

## **Employee information**

You can add employee information, search for existing employees and edit employee details via the Employees tab.

- General participant information
- Transaction history
- Fees, loans (if applicable)
- Vesting information (if applicable)
- Account balance
- Beneficiaries (if Empower Retirement is the recordkeeper)

## **Contribution processing**

The Process Center (if applicable) includes multiple expandable steps to guide you through the contribution process.

- If additional information is required to process a contribution or information is missing from a participant's account, an alert appears next to the participant's name.
- Guided Payroll steps identify data gaps that may prevent receipt of specific services such as new enrollee eligibility, online enrollment and vesting calculations.
- Add, update or view the banking information we have on file to fund your plan's retirement savings and pay plan expenses.

## **Distribution processing**

In the Administration section of the Plan tab, loan requests route to the To-Do List.

- Update vesting percentages and automatically recalculate an available loan amount.
- Expedite retrieval of missing information by providing an immediate notice of incomplete items.
- Receive notification when a letter is sent to participants for more information to complete a distribution request.

### Resources

The Resource Center tab provides access to educational materials and tools to help you do your job more effectively.

- Recordkeeping products and services materials that provide PSC information, participant services, contribution processing, investment overviews, new recordkeeping functionality and system enhancements
- PSC training demonstration (via the Education link, if applicable)
- · New resources for working with your plans

## Reporting

The Reports tab includes the following key categories: Assets & Investments, Participant/Employee Data, Contributions and Distributions & Loans.

You can easily download report results for additional information.

- · Plan and participant reports
- · User-selected report customization
- · Secure report downloads
- · Recurring reports

## **Compliance services**

The Compliance tab helps simplify year-end testing and plan compliance through a system-enforced collection of required census and participant information.

- · Ownership information
- · Year-end questionnaire
- · Compliance data summary report
- Results analysis
- · Compliance user guide

The PSC offers simplified and intuitive plan administration. Contact your relationship manager for more information.



## **ADMINISTRATIVE SERVICES AGREEMENT**

For

CLIENT NAME

(the "Plan Sponsor")

**GROUP CLIENT NUMBER** 

1234567

V 02.26.19



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V 02.26.19



This Administrative Services Agreement ("Agreement") sets forth the general terms and `conditions under which Great-West Life & Annuity Insurance Company or Great-West Life & Annuity Insurance Company of New York will provide administrative services to the undersigned Plan Sponsor with respect to the employee benefit plan(s) sponsored by Plan Sponsor, as identified in the Schedules (the "Plan" or "Plans").

### 1. Definitions

<u>"Agreement"</u> includes this base Administrative Services Agreement and any Exhibits, Schedules, notices and other documents attached, incorporated or referenced herein.

"Business Day" means any day, and only for as many hours as, the New York Stock Exchange is open.

"Code" means the Internal Revenue Code of 1986, as amended from time to time.

"Empower" and "Empower Retirement" refer to Great-West and its affiliates with respect to products and services offered in the retirement markets, including but not limited to recordkeeping and communication services.

"Participant" shall mean an employee, former employee, participant, former participant, beneficiary or alternate payee who is or may be entitled to participate in or receive benefits under the Plan.

"Plan Sponsor" means the Plan Sponsor identified above, the Plan Administrator, named fiduciaries, and other delegates of the Plan Sponsor (other than Empower) as dictated by the context.

## 2. Services Provided by Empower

- **2.1. Services.** Empower will provide the services set forth in this Agreement or as further described in Schedules hereto (collectively the "Services"). In the performance of the Services, Empower will act as a non-discretionary service provider directed by the Plan Sponsor in compliance with applicable laws and regulations. The parties agree that the purchase and sale of securities for the Plan, except for employer stock and unaffiliated self-directed brokerage, will be effected through GWFS Equities, Inc., a broker/dealer affiliate of Empower.
- 2.2. Non-Fiduciary Status. Plan Sponsor acknowledges that the Services are ministerial and are not intended to involve the exercise of any discretion that would cause Empower to be a fiduciary or Plan Administrator as defined under the Code, the Investment Advisors Act of 1940, or state law, as applicable. Nothing in this Agreement or otherwise shall result in Empower having any discretionary authority or responsibility for the administration of the Plan, including management of the Plan or disposition of Plan assets. Empower shall not render, or have any authority or responsibility to render, investment advice for a fee or other compensation, direct or indirect, with respect to any Plan assets, except as specifically provided for under this Agreement.
- 2.3. No Tax or Legal Advice. Nothing in this Agreement is intended to constitute legal or tax advice from Empower to Plan Sponsor, or to any other party. Plan Sponsor understands that Empower has not given and may not give legal advice. All issues should be reviewed and discussed with Plan Sponsor's legal counsel and/or tax adviser.



## 3. Responsibilities of Plan Sponsor

Plan Sponsor acknowledges that Empower cannot effectively perform the Services without Plan Sponsor's cooperation. Accordingly, Plan Sponsor acknowledges and agrees that it will fulfill the following duties and obligations.

- **3.1. Plan Administrator.** Plan Sponsor, a designated employee or committee, or a third party retained by Plan Sponsor or named in the Plan (other than Empower or one of its affiliates) will be the "plan administrator" and "named fiduciary" as defined by applicable law.
- 3.2. Provision of Information. Plan Sponsor or its designee, including any third parties retained by or on behalf of the Plan or Plan Sponsor, will provide all information necessary for Empower to perform the Services in a manner and format that does not require manual intervention or manipulation by Empower. Plan Sponsor acknowledges and agrees that Empower shall not bear any responsibility for any penalties or other costs incurred as a result of Plan Sponsor's failure to provide such information in a timely manner. Plan Sponsor further acknowledges and agrees that Empower may charge an additional fee if any necessary information is not provided on a timely basis, or in an electronic format usable by Empower without any manual intervention or manipulation. Plan Sponsor agrees that Empower shall be entitled to fully rely upon the accuracy and completeness of information Plan Sponsor submits and that Empower shall have no duty or responsibility to verify such information. If, as a result of incorrect or incomplete information furnished by Plan Sponsor, it becomes necessary to repeat any calculation or service, complete any new forms or revise any completed forms, Empower reserves the right to charge an additional fee. Each party agrees to bear its own interconnect transmission costs and is solely responsible for its own acts and omissions relating to transmitting, receiving, storing and handling documents and information, including the maintenance of all equipment, software and testing necessary to effectively, reliably and securely send and receive such documents and information.
- 3.3. Remitting Contributions and Allocation Instructions. Plan Sponsor agrees that it is solely responsible for collecting and remitting all initial and recurring contributions and loan repayments to Empower electronically via Empower's plan sponsor website, or another mutually agreed-upon manner within the time prescribed by applicable law. Plan Sponsor acknowledges that Empower is not responsible for monitoring the amount and/or timeliness of such contributions and loan repayments. In the event that a Plan participant ("Participant") does not elect investment options, Plan Sponsor directs Empower to invest the contribution in the default investment option under the Plan at the time the contribution is received.
- **3.4. Plan Document and Compliance Responsibilities.** Plan Sponsor has the sole responsibility to ensure that the Plan documents are accurate and complete and that the Plan is being operated in accordance with its terms and applicable law. Plan Sponsor shall provide Empower with a signed copy of the Plan document and all amendments to the Plan document within thirty (30) days after such document and/or amendment is adopted. Plan Sponsor acknowledges that it is responsible for reviewing the accuracy and completeness of all Plan document services performed by Empower, if any. Plan Sponsor is solely responsible for ensuring that a Plan is qualified under the Code.
- **3.5. Disclosures.** Plan Sponsor agrees to comply with all of its notice and disclosure responsibilities under applicable law.
- **3.6. Investment Options.** Plan Sponsor is responsible for the selection of all investment options made available under the Plan ("Investment Options") based on Plan Sponsor's independent



evaluation, or that of its registered investment advisor, consultant, broker or other agent, as applicable. Plan Sponsor must notify Empower in writing of the Investment Options intended to be serviced by Empower and such Investment Option services are only provided as agreed upon by Empower and may be subject to certain limitations or conditions. Plan Sponsor acknowledges that Empower or its affiliates may receive fees from mutual fund families or other Investment Option sponsors or their affiliates for providing certain administrative or other services thereto ("Fund Service Fees"). Plan Sponsor may request additional information regarding such fees at any time. If the provider of an Investment Option causes an Investment Option to become unavailable, Empower will notify Plan Sponsor as soon as practicable after the Investment Option Sponsor notifies Empower. Plan Sponsor acknowledges that the SEC requires mutual fund companies to establish procedures to prevent market timing and excessive trading. Plan Sponsor agrees to adhere to the terms and conditions of such procedures included with this Agreement, as amended from time to time.

- 3.7. Payment of Plan Expenses. Plan Sponsor may direct Empower in writing to deduct Plan expenses from the Plan to the extent Plan Sponsor has determined that deduction is specifically allowed by the Plan document and applicable law, and to remit to the party designated by the Plan Sponsor.
- 3.8. Direction by Plan Sponsor. In performing the Services, Empower is acting at the direction of the Plan Sponsor or other named fiduciary of the Plan. Plan Sponsor agrees to provide direction in a manner reasonably requested by Empower, and Empower may rely upon any such direction, whether provided electronically or in writing, by a person that Empower reasonably believes to be authorized to act on behalf of the Plan Sponsor or other named fiduciary. Plan Sponsor agrees that all services and procedures to be followed by Empower as set forth in any service profile, summary plan description, plan administrative guide, administrative form or other similar document will constitute direction by the Plan Sponsor to Empower, unless Plan Sponsor indicates otherwise. Plan Sponsor specifically intends that Empower will have no discretionary authority with respect to such "deemed" approved transactions, and that Empower's responsibility is limited solely to confirming it has been provided in good order and in accordance with the procedure.
- **3.9. Electronic Delivery.** Empower will deliver plan-related documents to Participants under this Agreement in an electronic manner, to the extent available, including the following:
  - a. Quarterly benefit statements will be posted to the participant website after quarter end. Participants will receive an annual notice advising them of the availability of the quarterly statement on the participant website and the right to receive a paper copy of the statement.
  - b. Plan notices to be delivered by Empower will be delivered via email to the Participant's work utilized email address as provided to Empower by the Plan Sponsor or, if the Participant has affirmatively elected on the participant website, to the email address provided by the Participant or, if neither, via regular mail.

By providing Empower with a Participant's work utilized email address, the Plan Sponsor confirms that delivery of plan-related documents to such work utilized email address satisfies the Department of Labor's regulations (§2520.104b-1) regarding electronic delivery of plan-related documents.

Participants may elect on the participant website or by contacting an Empower customer services representative to receive quarterly statements and plan notices via regular mail at any time.



- **3.10. Review of Reports.** Plan Sponsor and Participants are responsible for reviewing and monitoring reports made available by Empower (whether provided electronically, by posting on an Empower website, or otherwise) regarding Plan activity, transactions and investments to verify that the investments indicated in the reports properly reflect the investment directions provided by the Plan Sponsor or the investment elections made by Participants, as applicable. Empower's performance of its obligations under this Agreement shall be conclusively presumed to be accurate unless Plan Sponsor or a Participant provides Empower with proper notice of discrepancies.
- 3.11. Error Correction. If Empower makes an Investment Option transaction error, and it is brought to Empower's attention in a timely manner, Empower will, at its own expense, retroactively correct the error by putting the Participant back in the financial position where the Participant would have been had the error not occurred. In the case of other Empower errors, Empower will, within a reasonable time after being notified of or discovering such error, notify the Plan Sponsor and, as authorized by Plan Sponsor, take commercially reasonable steps consistent with Internal Revenue Service, Department of Labor and other agency guidelines, where applicable, to correct such error. Empower will have no liability for an error or mistake caused by acts or omissions of the Plan Sponsor, Participants or any other third party. If a correction is made at Empower's expense and results in a net loss, Empower will bear the loss. However, if the correction results in an unintended net gain, Empower will retain the gain as compensation for services provided to the Plan and to defray costs of servicing the Plan including offsetting net losses as described above.

### 4. Fees & Charges

- **4.1. Fees.** Plan Sponsor agrees to pay Empower for the Services in accordance with the Schedule entitled Fees & Compensation. Such fees do not reflect the sales, use, excise, services, consumption and other taxes or duties as described in Section 4.2 below.
- 4.2. Taxes. Unless Plan Sponsor provides Empower with documentation of its exemption from taxation, Plan Sponsor will reimburse Empower for sales, use, excise, services, consumption and other taxes or duties that Empower is required to collect from the Plan Sponsor and which are assessed on the purchase, license and/or supply of Services. Plan Sponsor and Empower shall each bear sole responsibility for all taxes, assessments and other real property related levies on its owned or leased real property, personal property (including software), franchise and privilege taxes on its business, and taxes based on its net income or gross receipts. If applicable, Plan Sponsor and Empower shall reasonably cooperate to more accurately determine each party's tax liability and to minimize such liability to the extent legally permissible.

## 5. Confidentiality & Data Privacy

**5.1.** In order to perform the Services, both parties may have access to certain information of the other party, including, without limitation, trade secrets, commercial and competitively sensitive information of the party related to business methods or practices, and proprietary software or websites of the party ("Confidential Information"). For the purpose of clarity, any software or website owned, licensed, or made available by Empower ("Empower Software") is Confidential Information of Empower. The parties mutually agree to hold all Confidential Information of the other party in confidence and not to disclose any Confidential Information of the other party to anyone except the parties' affiliates, suppliers, and respective personnel in connection with the performance or receipt of Services hereunder or as directed or approved by the other party or its agents. Confidential Information does not include: information that is otherwise in the public domain through no action of the non-disclosing party; information that is acquired by a party from a person other than the other party or its agents without any

obligation of confidentiality; or information that is independently developed by a party without reference to the Confidential Information of the other party.

- **5.2.** In the event a party is required to make a legally required disclosure of the other party's Confidential Information, such party shall notify the other party of the disclosure as soon as reasonably practicable and shall cooperate with any efforts by such party to obtain protective treatment of such Confidential Information to the extent permitted by law. The foregoing shall not apply to broad-based regulatory examinations associated with a party's general business or operations, to disclosures made in conjunction with a law enforcement investigation or inquiry, or where notice is prohibited by law.
- **5.3.** Empower and Plan Sponsor each agree to maintain and hold in confidence all Nonpublic Personal Information received in connection with the performance of Services under this Agreement ("NPI"). Empower and Plan Sponsor agree that their collection, use and disclosure of any and all NPI is and will be at all times conducted in compliance with all applicable data protection and/or privacy laws, rules and/or regulations. NPI includes personally identifiable financial information as defined by Title V of the Gramm-Leach-Bliley Act. Plan Sponsor authorizes Empower to disclose NPI to its affiliates, service providers, and to other Plan service providers, in connection with Empower's performance of Services under this Agreement.
- **5.4.** The parties will secure NPI through the use of appropriate physical and logical security measures, and will take all commercially reasonable organizational and technical steps to protect against unlawful and unauthorized processing of NPI.
- **5.5.** The parties will promptly notify the other in the event of (i) any confirmed breach of the party's security measures that results in unauthorized access to or theft of NPI; (ii) the consequences of the breach, including (without limitation) any potential impact on the other party's security measures, systems, data (including but not limited to NPI) or the Empower Software (defined below); and (iii) the corrective action taken to remedy the breach. In addition to the foregoing, Plan Sponsor will notify Empower immediately upon discovering a compromise of the security and/or log-on credentials of any Plan Sponsor employee or agent that has a plan administration role in Empower's system.
- **5.6.** Plan Sponsor acknowledges that Empower maintains security and fraud mitigation protocols (such as multi-factor authentication) designed to comply with statutory obligations and to safeguard Participant identities, Participant accounts, or access to Empower Software. Empower may update these protocols as needed to address new or evolving threats and statutory obligations. Plan Sponsor agrees to cooperate with Empower to implement, support, or otherwise cooperate in the implementation of any such updates, changes or enhancements. To the extent Empower offers Participants protection against account losses that result from unauthorized transactions, such protection is not available if Plan Sponsor fails to meet the requirements of this provision, or if the loss resulted from a compromise of the systems or security protocols of Plan Sponsor or its third party service providers (other than Empower).
- **5.7.** Upon request, Empower will provide Plan Sponsor or its designated agent with information (which may include NPI) received from or in relation to Participants in connection with the performance of services under this Agreement including recorded phone calls and written and electronic correspondence. To the extent Plan Sponsor requests such information, Plan Sponsor agrees to indemnify Empower and to waive, absolve and forfeit any claims against Empower for providing such information to the Plan Sponsor or its designated agent.

**5.8.** For purposes of Rule 14(b)-1 and Rule 14(b)-2 of the Securities Exchange Act of 1934, as amended from time to time, Plan Sponsor authorizes Empower, and/or its affiliates and services providers, to provide the name, address and share position of the Plan with respect to any class of securities registered under the Investment Company Act of 1940 when requested by such SEC registrant for purposes of shareholder meetings. The above-referenced rules prohibit the requesting SEC registrant from using the Plan's name and address for any purpose other than corporate communications of the type contemplated under the rules.

## 6. Business Continuity & Disaster Recovery

- **6.1.** Empower will maintain business continuity and disaster recovery procedures to address the security, integrity and availability of the technology, operational, financial, human and other resources required to provide mission-critical Services in the event of a natural disaster or other interruption of normal business operations. Such procedures will be tested at least once annually.
- **6.2.** GWFS Equities, Inc.'s current Business Continuity Plans Notice is attached to this Agreement. By executing this Agreement, Plan Sponsor acknowledges receipt of this Notice.

#### 7. Records & Audit

- 7.1. Record Retention. Empower shall retain all records in its custody and control that are pertinent to performance under this Agreement in accordance with its record retention policy and as required by law. Subject to the foregoing, each party agrees to return or destroy the other party's Confidential Information and NPI once it is no longer required for the purpose of performing or receiving the Services, provided that the parties are not obligated to destroy copies of Confidential Information or NPI that must be retained for audit, legal or regulatory purposes, or is stored in non-readily accessible electronic format, such as on archival systems.
- 7.2. SSAE 18. Each year upon the request of Plan Sponsor, Empower will provide Plan Sponsor with a copy of the review performed by Empower's external auditors under the "Statement of Standards for Attestation Engagements Number 18, Attestation Standards: Clarification and Recodification" of the American Institute of Certified Public Accountants (SSAE18) SOC 1, or any new or replacement standard or protocol established by the American Institute of Certified Public Accountants.

## 8. Intellectual Property Rights

8.1. Plan Sponsor Materials. As between the parties hereto, excluding the Empower Materials (as defined below), Plan Sponsor shall own materials, trademarks, trade names, logos, trade dress, and other Confidential Information provided or made accessible by Plan Sponsor to Empower in providing the Services (collectively, the "Plan Sponsor Materials"). Plan Sponsor Materials do not include data and information in the form maintained by Empower or supplied to Plan Sponsor by Empower. Plan Sponsor grants to Empower a nonexclusive, nontransferable and non-sublicensable license to use Plan Sponsor Materials in connection with its provision of the Services. Plan Sponsor grants Empower a limited, revocable right and license to use Plan Sponsor's trade name, logo or trademark in materials created by Empower and for the purpose of promotion, advertisement or prospecting for new clients, including, without limitation, media releases, requests for proposals, case studies, and sales and marketing material.

**8.2.** Empower Materials. As between the parties hereto, Empower and its affiliates shall own all materials, documentation, user guides, forms, templates, business methods, trademarks, trade names, logos, websites, Empower Software, technology, computer codes, domain names, text, graphics, photographs, artwork, interfaces, and other information or material provided by Empower or its affiliates hereunder (collectively, the "Empower Materials"). Empower grants to Plan Sponsor and Participants (as applicable) a nonexclusive, non-transferable and non-sublicensable license to use the Empower Materials during the term of the Agreement solely for purposes of using Empower's Services hereunder and subject to the terms and conditions set forth in this Agreement and any terms of use associated with Empower Software. All rights with respect to the Empower Materials not specifically granted hereunder are reserved by Empower.

## 9. Liability & Indemnification

**9.1.** Empower agrees to indemnify the Plan Sponsor from and against any and all expenses, costs, reasonable attorneys' fees, settlements, fines, judgments, damages, liabilities, penalties or court awards asserted by a third party (collectively, "Damages") to the extent resulting from Empower's breach of this Agreement, negligence, or willful misconduct. Notwithstanding anything to the contrary herein, Empower shall not be liable to Plan Sponsor for any Damages resulting from: 1) any acts or omissions undertaken at the direction of the Plan Sponsor or any authorized agent thereof; 2) any direction of any third party retained by Plan Sponsor to provide services relating to the Plan, including but not limited to prior service providers, investment advisors, or any authorized agent thereof; or 3) any performance of the Services that is in strict compliance with the terms of this Agreement.

Plan Sponsor acknowledges that Empower and its directors, officers, employees and authorized representatives are not responsible for the investment performance of any Investment Options under the Plan.

- 9.2. Limitation of Liability. NOTWITHSTANDING ANYTHING TO THE CONTRARY IN THIS AGREEMENT, NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY INDIRECT, SPECIAL, PUNITIVE, INCIDENTAL, OR CONSEQUENTIAL DAMAGES (INCLUDING, WITHOUT LIMITATION, LOSS OF REVENUE OR PROFIT) EVEN IF THE PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- **9.3.** Insurance. Empower will, at its own cost and expense, procure and maintain in full force and effect throughout the term of this Agreement insurance coverage that is reasonably appropriate to the Services provided under this Agreement. The requirements in this section are not intended to, and will not in any way, limit or qualify the liabilities and obligations of Empower under this Agreement.

## 10. Dispute Resolution

The parties shall engage in reasonable and good faith discussions to resolve any dispute arising out of or relating to this Agreement. If the parties are unable to agree between themselves, the parties will submit the dispute to non-binding mediation conducted by a private mediator agree to by both parties. If the parties cannot agree on a mediator, the mediator may be selected by a nationally recognized, independent arbitration or mediation organization to which the parties mutually agree. The costs of mediation shall be borne equally by the parties, and each party shall pay its own expenses. If the parties are unable to resolve the dispute through non-binding mediation, either party may initiate litigation; provided, however, that if one party requests mediation and the other party rejects the proposal

or refuses to participate, the requesting party may initiate litigation before the expiration of the above period.

#### 11.Term & Termination

11.1.	Term. The Effective Date	of this Agreement is	, or such later
date as it has been	signed by both Plan Sponso	or and Empower. The term	of this Agreement is for a
period of	() years, from	through	, with automatic
renewal for success	sive one (1) year periods ι	unless terminated in accord	dance with the applicable
provisions of Section	n 12.2 of this Agreement.		

## 11.2. Termination Rights.

- a. Termination for Convenience. This Agreement may be terminated by either party by delivering ninety (90) days advance written notice to the other party. Plan Sponsor directs Empower to deduct any and all outstanding expenses and fees owed to Empower from the Plan's trust on the termination date, unless paid by the Plan Sponsor. Plan Sponsor agrees to amend the Plan, if necessary, to provide for the payment of expenses from the Plan consistent with the foregoing. Upon termination of this Agreement, Empower will cease to provide the Services. Plan Sponsor acknowledges that after the termination of this Agreement, Plan Sponsor will be responsible for performing all actions required to be taken with respect to the Plan including, but not limited to: processing of contributions, loans and distributions, and the distribution of forms to Participants. On and after the actual date of termination of this Agreement, Empower shall have no further obligations hereunder except as set forth in this subsection.
- 11.3. Transition Assistance Services. Upon termination of this Agreement, Empower will provide to Plan Sponsor the deconversion and transition services set forth in the Schedule entitled Transition Assistance Services.

## 12. Miscellaneous

- 12.1. Affiliates & Agents. Plan Sponsor acknowledges and agrees that Empower may utilize the services of affiliates, agents, vendors and suppliers selected by Empower. Empower's use of any such party will not relieve Empower of its obligations hereunder, and Empower shall at all times remain liable for the performance of the Services hereunder.
- **12.2. Relationship of the Parties.** The relationship between the parties is that of independent contractors. Neither Empower nor its personnel shall be considered employees of Plan Sponsor for any purpose. None of the provisions of this Agreement shall be construed to create an agency, partnership or joint venture relationship between the parties or the partners, officers, members or employees of the other party by virtue of either this Agreement or actions taken pursuant to this Agreement.
- 12.3. No Third Party Beneficiaries. This Agreement is solely for the benefit of the parties hereto and their affiliates and is not intended to confer any rights or remedies upon any other person.
- **12.4. Assignment.** This Agreement shall be binding upon and inure to the benefit of each of the parties, their affiliates, successors and permitted assigns; provided, however, that neither

party may assign its rights or obligations hereunder without the other party's prior written consent. Notwithstanding the foregoing, a party may assign this Agreement in connection with: (i) the sale of substantially all of its assets or the assets of any business unit to an entity that assumes the assignor's obligations under this Agreement; (ii) a merger, acquisition or divestiture; and/or (iii) a transfer to a parent or affiliate, in each case without the other party's consent.

- attachments, constitutes the entire agreement of the Parties with respect to the subject matter hereof and supersedes all prior drafts, agreements, negotiations and proposals, written or verbal, relating to the Services. Except as otherwise provided herein, this Agreement may be modified only by an Amendment signed by authorized representatives of each party. Notwithstanding the foregoing, Empower may unilaterally amend the Agreement in order to comply with applicable laws, to add or enhance the Services, or to update the method of providing the Services, by providing written notice to Plan Sponsor at least 30 days in advance of the effective date of such change and explaining Plan Sponsor's right (if any) to opt out of the change. Any Empower notices or policies that are attached to or referenced in this Agreement may be modified by Empower at any time. No waiver of any breach of any provision of this Agreement shall constitute a waiver of any prior, concurrent or subsequent breach of such provision or any other provision hereof and no waiver shall be effective unless made in writing.
- 12.7. Unclaimed Property. With respect to any unclaimed property, Empower's standard policy is to follow state unclaimed property regulations and escheat assets in those accounts to the Plan or Participant's state of residence based on Empower's records. By executing this Agreement, Plan Sponsor acknowledges and agrees that this standard policy will be applied to any unclaimed property associated with the Plan. However, Plan Sponsor may direct Empower, in writing, to treat the Plan's unclaimed property in a different manner. If Plan Sponsor directs Empower to dispose of such assets in any manner that differs from or is inconsistent with Empower's standard policy, Plan Sponsor understands and agrees that it is solely responsible for (i) determining whether any assets in those accounts are payable to any State or other jurisdiction under applicable escheat or unclaimed property laws; and (ii) issuing proper directions to Empower and the Trustee (as applicable) as to disposition of such assets.
- 12.8. Website Services. Empower will, as part of the Services, host, maintain and make certain information available to Plan Sponsor and Participants on a website or websites (the "Website Services"). Plan Sponsor will not use or permit any use of the Website Services (i) in any unlawful or illegal manner; (ii) in any way that could impair the Website Services or any other party's use thereof; or (iii) to distribute, sell, resell, license or transfer any of Plan Sponsor's rights to access or use the Website Services or make the Website Services available to any third party. Any user credentials, including user identification and passwords, established by Plan Sponsor and its delegates or any Participant (each a "User ID") is issued to a specific user and may not be shared or used by any individual other than that user. Plan Sponsor will be responsible for the compliance by its users with the applicable terms of this Section. Empower may terminate the User ID, or portions thereof, for any user involved in a breach of this Section. Plan Sponsor acknowledges that transmissions through the internet are inherently unsecure,

that virus protection software, firewalls and other security measures are not foolproof, and that the Website Services and their content are not invulnerable to fraud or hacking. In addition, Plan Sponsor acknowledges that Empower shall from time to time perform scheduled or emergency repairs, maintenance, and disaster recovery testing on the websites, and that such activity, or other circumstances beyond Empower's reasonable control, may cause the Website Services to be unavailable or delayed. Plan Sponsor agrees that Empower shall not be liable for any such delays or downtime in the Website Services, or for any virus or malicious access to the Website Services by third parties, provided that Empower has implemented and maintained security features with respect to the Website Services that are consistent with this Agreement and commercially reasonable industry standards.

- 12.9. Force Majeure. Neither Empower nor Plan Sponsor shall be liable to the other for any and all losses, damages, costs, charges, counsel fees, payments, expenses or liability due to delay or interruption in performing its obligations hereunder, and without the fault or negligence of such party, due to causes or conditions beyond its control, including, without limitation, labor disputes, riots, war and war-like operations including acts of terrorism, epidemics, explosions, sabotage, acts of God, civil disturbance, governmental restriction, transportation problems, failure of power or other utilities including phones, internet disruptions, fire or other casualty, natural disasters, or disruptions in orderly trading on any relevant exchange or market, or any other cause that is beyond the reasonable control of either party
- **12.10. Severability.** The provisions of this Agreement are severable, and if for any reason a clause, sentence, paragraph or provision of this Agreement is determined to be invalid by a court or federal or state agency, board or commission having jurisdiction over the subject matter thereof, such invalidity will not affect other provisions of this Agreement that can be given effect without the invalid provision.
- **12.11. Notices.** All formal notices required by this Agreement will be in writing and shall be sent to Empower as set forth below and to the most current Plan Sponsor and trustee address on file with Empower. All notices sent shall be effective upon receipt.

## Notice To Empower:

Great-West Life & Annuity Insurance Company Empower Retirement Division 8515 East Orchard Road Greenwood Village, CO 80111 Attn: Market Segment Head

With a copy to: Great-West Life & Annuity Insurance Company 8515 East Orchard Road Greenwood Village, CO 80111 Attn: General Counsel

12.12. Headings; Defined Terms; Counterparts. Section headings used in this Agreement are intended for reference purposes only and shall not affect the interpretation of this Agreement. Unless the context requires otherwise, capitalized terms defined in this Agreement have the meanings set forth herein for all purposes of this Agreement including any Schedules or Exhibits. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of

which together shall constitute one and the same agreement. The parties' execution and delivery of this Agreement by facsimile, email, or electronic copies shall have the same force and effect as execution and delivery of an original.

- 12.13. Survival. The provisions of the following sections shall survive the termination of this Agreement: Fees & Charges; Confidential Information; Privacy & Data Security; Record Retention; Intellectual Property Rights; Indemnification; Limitation of Liability; Dispute Resolution; Governing Law; Waiver of Jury Trial; Unclaimed Property; Website Services; Survival; Severability; No Third-Party Beneficiaries; and any other section that would by its context be reasonably expected to survive termination.
- **12.14. Signatures/Corporate Authenticity.** By signing this Agreement, the parties certify that they have read and understood it, that they agree to be bound by its terms, and that they have the authority to sign it. This Agreement is not binding on either party until signed by both parties.

Great-West Life & Annuity Insurance Company/ Great-West Life & Annuity Insurance Company of New York	Plan Sponsor: <mark>[Insert Plan Sponsor's L Name]</mark>	<b>Legal</b>
Signature	Signature	
Printed Name	Printed Name	
Title	Title	
Date Signed	Date Signed	

SCHEDULE A

List of Plans

#### SCHEDULE B

#### Services Schedule

#### to the Administrative Services Agreement

for the \_\_\_\_\_\_[401(a), 457(b) 403(b) and 401(k) Governmental Plans]

#### I. PLAN IMPLEMENTATION AND CONVERSION

#### A. Initial Implementation and Conversion

Empower will, together with the Plan Sponsor and their designees, coordinate the transfer of records and assets from the Plan's prior service provider(s) to provide an accurate database for conversion of Plan administration to Empower beginning at a time mutually agreed to by the parties. Empower requires a full test file in good order from the prior recordkeeper at least 60 days in advance of the conversion date and Plan Sponsor agrees to provide the data elements required by Empower. Plan conversion will be conducted during a period commencing on the date assets are transferred and extending for a period to be agreed upon with the Plan Sponsor (the "Transition Period"). During the Transition Period, Empower will not accept contributions, and will not process investment transfers or exchanges, distributions, loans or other participant (hereinafter "Participant," as further defined herein) transactions unless specifically agreed upon with the Plan Sponsor. The prior recordkeeper(s) will process Participant contributions received prior to the Effective Date and will issue final quarterly Participant statements accordingly.

#### B. Reconciliation of Trust Assets and Participant Accounts

Before the end of the Transition Period, Empower must receive Plan final records and the value of the assets held for the Plan must equal the aggregate value of Participant accounts, as reconciled by Empower and reviewed by the Plan Sponsor. If there is any discrepancy in balances that cannot be resolved by the Plan Sponsor or a prior service provider to the Plan, Plan Sponsor will direct Empower regarding the allocation of any surplus or will arrange for contribution of additional amounts to the Plan to make-up any shortfall, as the case may be, before the end of the Transition Period. Plan Sponsor acknowledges that extension of the Transition Period may be necessary because of the action or inaction of the Plan Sponsor or a prior service provider, or because of inaccurate or incomplete information.

## **II. PLAN INVESTMENT OPTIONS**

#### A. Selection of Investment Options

In addition to the sole responsibility for the selection of the Investment Options to be made available under the Plan, Plan Sponsor will also designate one of the Investment Options available to be the "default" investment, in which any contribution or other amount credited under the Plan for which neither the Participant nor the Plan Sponsor has provided Empower with investment directions in good order will be invested. Plan Sponsor may designate a default option(s) for Participant contributions and also designate a second default option for employer contributions. Plan Sponsor will notify Empower in writing of any changes to such Investment Options or the default investment fund(s), and the parties will agree upon a process for the transfer of assets and investment elections, if applicable, from prior Investment Options to new Investment Options.

Plan Sponsor directs Empower and its affiliates, as applicable, to cause all dividends, capital gain distributions, interest or other earnings paid by an Investment Option under the Plan to be reinvested in such Investment Option unless directed otherwise by the Plan Sponsor.

#### **B.** Information Regarding Investment Options

Plan Sponsor directs Empower to obtain, or cause its designee to obtain, all necessary information (including but not limited to valuation, performance, prospectuses and other investment information) regarding any Investment Option available under the Plan from any third parties representing such Investment Options ("Investment Option Sponsor(s)"). Plan Sponsor acknowledges that prospectuses for the Investment Options, as applicable, will be made available electronically through one or more websites maintained by Empower or its affiliates. In the event an Investment Option Sponsor does not provide all necessary information and Empower agrees, Plan Sponsor will arrange to provide Empower or its designee, or cause Empower or its designee to be provided, the necessary information regarding said Investment Option. In no event will Empower be responsible for the accuracy of any such information provided to Empower or its designee regarding any Investment Option, and Empower or its designee will have no duty or obligation to question, confirm or independently verify any such information.

## C. Investment Option Changes

Plan Sponsor may replace the Investment Options at any time, subject to applicable notice requirements. If any Investment Option is terminated by the investment provider, and Plan Sponsor wishes to replace the terminated option, Plan Sponsor agrees to replace the terminated option with an available fund from any fund company that currently has, or will enter into, a trading agreement with Empower.

## D. Self-Directed Brokerage Account

A Self-Directed Brokerage ("SDB") account shall be made available to Participants, provided Plan Sponsor executes all required Empower and SDB provider documents. Plan Sponsor acknowledges that the SDB shall be administered in accordance with procedures provided by Empower, and that the core investment minimum shall be \$2,500, the initial transfer minimum shall be \$500, and the subsequent transfer minimum shall be \$500, as described in the SDB policies and procedures.

## RECORDKEEPING AND ADMINISTRATION SERVICES

### E. Enrollment

Based on information provided by the Plan Sponsor or its designee, Empower will enroll Participants in the Plan in a manner mutually agreed upon by Empower and the Plan Sponsor. If the Plan so provides, at the direction of the Plan Sponsor, Empower will administer an automatic enrollment and/or an automatic increase feature that will enroll eligible employees and, if applicable, increase employee deferral rates unless they elect otherwise.

## 1. Eligibility Determination

Plan Sponsor directs Empower to determine employee eligibility as directed by the Plan Sponsor and through Plan Sponsor provided information and criteria. Empower shall also communicate details of the enrollment process to eligible Participants. Plan Sponsor agrees to notify Empower at least thirty (30) days prior to any change in the Plan's eligibility requirements. Empower may discontinue this service if the Plan's new eligibility requirements are incompatible with Empower's recordkeeping system requirements.

#### 2. Online Enrollment

Plan Sponsor directs Empower to allow online enrollment. Once the Payroll Data Interchange ("PDI") file is transmitted, Plan Sponsor directs Empower to communicate details of the enrollment process to eligible Participants allowing enrollment in the Plan through the website or the voice response unit ("VRU").

## 3. Automatic Enrollment

Plan Sponsor directs Empower to implement automatic enrollment and automatic deferral increase services as agreed upon mutually.

## F. Deferral Processing

If Plan Sponsor provides Empower at implementation with an electronic employee data feed of all the Participant deferral amounts/percentages or full PDI file, Plan Sponsor directs and authorizes Empower to allow Participants to update their deferral elections via the website and VRU. Empower will forward updated deferral information to Plan Sponsor according to the schedule elected by Plan Sponsor. 403(b) or 457(b) Plan In order to receive this service, the Plan must allow for Participants to make 403(b) Plans special catch-up contributions.

#### G. Vesting Services

Plan Sponsor will provide Empower with up-to-date full service vesting information electronically and ongoing Participant information as needed for the purpose of performing vesting services. Plan Sponsor directs Empower to:

- 1. Maintain each Participant's vesting percentage on Empower's recordkeeping system;
- 2. Display the Participant's vested account balance on the quarterly statements; and
- 3. Calculate and process withdrawals and/or loans according to the vested percentage.

## H. Establishment of Participant Accounts

Empower shall establish and maintain an account for each Participant. Each account record shall consist of the Participant's name, Social Security number, address, date of birth, telephone number and such other information as may be required from time to time for administration of the Plan.

If the Plan allows for Roth after-tax contributions, Empower will maintain an accounting of the contributions and earnings in separate accounts. Amounts distributed from Roth accounts will be made and tax reported pursuant to the applicable provisions of this Agreement.

## I. Beneficiary Recordkeeping

Plan Sponsor affirms that the Plan allows web-initiated beneficiary designations. Plan Sponsor directs and authorizes Empower to accept, maintain and file, without Plan Sponsor's further approval, beneficiary designations received by Empower in good order and in a manner acceptable to Empower. Upon request, Plan Sponsor agrees to provide Empower with any and all beneficiary information filed with the Plan by Participants prior to the Effective Date.

Plan Sponsor shall provide Empower with directions regarding any Plan requirements as to spousal consent for beneficiary designations. If there are any such requirements, Plan Sponsor directs Empower to rely on the marital status specified by the Participant on the beneficiary designation form,

and to obtain spousal consent, when applicable. If a beneficiary designation requires spousal consent, such designation may be made only by paper form.

## J. Beneficiary Confirmation for Death Benefit Claims

Plan Sponsor directs and authorizes Empower to process, without Plan Sponsor's further approval, death benefit claim forms received in good order from beneficiaries under the Plan. Empower is directed to determine a Participant's beneficiary pursuant to the most recent beneficiary designation available to Empower. If a Participant has not designated a beneficiary, or if no designated beneficiary survives the Participant, Plan Sponsor directs Empower to forward the claim to Plan Sponsor to determine the beneficiary before processing the distribution.

Death benefit claim forms submitted without complete information or without a certified copy of the deceased Participant's death certificate or other required documentation will not be processed, and the claimant will be notified of the deficiency. Processing will continue once Empower receives all required information and documentation in good order. Claimants determined not to be beneficiaries will be notified that their claims have been rejected.

Plan Sponsor agrees to make determinations with respect to any competing or other questionable death benefit claims. Plan Sponsor and Empower will jointly develop procedures and communications for reviewing and processing death benefit claim forms and for handling claims to the extent spousal consent/registered domestic partner consent applies.

In order to receive this service, Plan Sponsor must also utilize Empower's beneficiary recordkeeping and vesting tracking services, if applicable. This service shall commence following completion of initial beneficiary solicitation.

## K. Receipt and Investment of Contributions

Empower will credit contributions for allocation to Participant accounts in accordance with directions from the Plan Sponsor and as set forth below. Empower will allocate or otherwise apply forfeitures under the Plan accounts, if any, as directed by the Plan Sponsor. Empower will pass directions to invest such contributions, and to execute appropriate transactions related to forfeitures, to the Plan trustee or custodian in accordance with investment directions of the Plan Sponsor. Instructions of the Plan Sponsor with respect to contributions may include directions to invest Participant accounts in accordance with Participant investment directions.

## 1. Contribution Method and Timing

## a) Contributions Funded via ACH

Contributions processed directly online to Empower's recordkeeping system with ACH funding by 12:00 midnight Mountain Time (2:00 am Eastern Time) will be allocated effective the next Business Day, at that Business Day's net asset / unit values. Funds must be sent via ACH within Empower's plan sponsor web site functionality.

## b) Contributions Sent via Check or Wire

Contributions, including both complete and accurate records and the funds (via wire or check), received by Empower during any Business Day will be allocated effective that

Business Day, at that Business Day's unit value. Contributions not received by Empower during a Business Day will be allocated effective the next Business Day.

#### 2. Monitoring the Deferral Limits

Unless otherwise requested, Empower will monitor Participants' total deferrals under the Plan for the calendar year and provide warning messages for payroll contributions processed within the Plan Service Center (PSC). However, it is the Plan Sponsor's responsibility to ensure that the applicable limit(s) for the Plan are not exceeded. Any distributions requested by the Plan Sponsor to correct excess deferrals will be appropriately tax reported.

[457(b) Plans Empower will provide assistance to Participants in calculating special catch-up contributions. Plan Sponsor acknowledges that Participants are fully responsible for the accuracy of these calculations.

## L. Investment Transfers of Existing Assets

Empower or its designee will process investment transfers or exchanges, as applicable, in accordance with customary processing standards, subject to any limitations imposed by the available Investment Options under the Plan or Investment Option Sponsors, and in accordance with the investment directions of the Plan Sponsor, which may include direction to invest in accordance with Participant directions. Empower will pass to the Plan trustee or custodian, as applicable, directions to execute or record as appropriate the corresponding transactions involving the assets of the Plan's trust.

Requests for Participant-initiated transfers between Investment Options will be processed and effective the Business Day they are received by Empower. Any transfer request not received by Empower during a Business Day will be processed and effective the next Business Day, or such earlier time as may be required in order to comply with applicable law.

## 1. Market Timing and Excessive Trading

Plan Sponsor acknowledges receipt of, and agrees to adhere to the terms and conditions of, the Procedures for Complying with Fund Company Market Timing and Excessive Trading Policies exhibit, attached to this Agreement.

- a) Any stable value fund;
- b) Any fund with a known or periodically declared rate of interest;
- c) Any money market fund; or
- d) Any bond fund with a duration of 3 years or less.

## M. Plan Loans

Empower will administer Participant account reduction loans repaid by payroll deduction pursuant to the Plan's loan policy, as amended from time to time. Loan requests may be initiated through the Voice Response System or Participant Website or submitted on approved forms with Plan Sponsor signature authorization. Empower will charge fees related to the conversion and administration of Participant account reduction loans as described in Schedule C.

#### N. Distributions

Empower will make payments to Participants pursuant to complete payment instructions and the Plan Sponsor's directions received in good order and will debit Participant accounts accordingly. For the purposes of this Agreement, "complete payment directions" means that all required information on the Participant request form, whether paper or online, has been completed, including all required signatures or authorizations, and that Empower has completed its review of the request in accordance with the terms of this Agreement.

Plan Sponsor agrees to provide a signature authorization or signatureless authorization for all distribution requests allowed under the Plan, including but not limited to hardship or unforeseeable emergency distributions, if applicable to the Plan, alternate payee distributions and beneficiary distributions. Empower reserves the right to charge an additional fee for services related to distributions to non-resident aliens and other distributions outside the ordinary course of plan administration.

## O. Tax Withholding and Reporting of Distributions

Plan Sponsor appoints Empower or its designee as its agent to perform income tax withholding and reporting for all distributions Empower processes and to collect and remit state documentary stamp or similar taxes on all loans Empower processes to the extent applicable. Plan Sponsor agrees to provide all information needed by Empower to perform these services. Empower or its designee shall deposit the income tax withheld with the Internal Revenue Service ("IRS") and other appropriate governmental entities, as applicable, on or before the applicable due dates for such remittances. Empower will complete necessary tax reporting forms for distributions it processes, file the tax reporting forms with the IRS or other governmental authority, as applicable, and send copies to the distributee. Distributions to a person subject to reporting and withholding rules that differ from those applicable to United States residents will be subject to withholding applicable to non-resident aliens unless otherwise directed by the Plan Sponsor.

With respect to Plan- or Plan Sponsor-initiated distributions or rollovers, Plan Sponsor directs Empower to rely upon the information on Empower's recordkeeping system for purposes of tax reporting and withholding, and to treat payees with U.S. addresses as U.S. persons and payees with foreign addresses as foreign persons. Plan Sponsor certifies that such information is accurate and compliant with the Foreign Account Tax Compliance Act (FATCA) and the Code, and that required documentation supporting such information has been collected by Plan Sponsor.

## P. Code Section 402(f) Notice

Empower shall provide Participants with the IRS model notice, as amended from time to time, pursuant to Code section 402(f).

## Q. Qualified Domestic Relations Orders

If the Plan accepts Qualified Domestic Relations Orders ("QDROs"), Plan Sponsor directs Empower to complete an administrative review of all Plan Sponsor-approved QDROs submitted on or after the Effective Date, to ensure that Empower can determine the amount of the alternate payee's award, mailing address, and social security number. Empower will establish an alternate payee account or process a distribution pursuant to the terms of the QDRO, the Plan, and/or the Code requirements in effect on the date of the distribution, and a distribution request received in good order and in a manner satisfactory to Empower. Plan Sponsor directs Empower to determine the amount

payable to the alternate payee based solely on the Participant account records on Empower's recordkeeping system.

#### R. Distribution Education Services

Empower or its affiliates will make retirement consultants available to Participants to provide retirement planning and distribution education services and may contact Participants who are eligible to receive distributions from the Plan to provide information regarding distribution options under the Plan including rollover services and products offered by Empower.

## SIGNATURELESS RECORDKEEPING SERVICES All services in this section are OPTIONAL

## **General Requirements**

This Section IV describes certain services under which Empower will process Participant requests without obtaining Plan Sponsor signature or other specific approval. In doing so, Empower will not exercise any fiduciary authority or make any discretionary determinations. Rather, this Agreement will act as a one-time, blanket direction and approval by Plan Sponsor for Empower to process all Participant requests that meet the stated criteria.

In order to receive the signatureless services detailed in this Section IV Plan Sponsor must utilize the Plan Service Center ("PSC") and must provide all necessary information in a PDI file. Plan Sponsor must also provide any additional information or directions as required by, and in a form acceptable to, Empower. In addition, in most cases, Empower must be the sole recordkeeper for the Plan. If at any time Plan Sponsor does not meet these general requirements, or does not meet the specific requirements of any service described in this Section IV, Empower shall not be responsible to continue to provide such service.

#### A. Participant Rollover Contributions

Plan Sponsor directs Empower to process Participant rollover contributions received in good order pursuant to the Participant's direction in accordance with procedures provided by Empower to the Plan Sponsor and without any further Plan Sponsor or Plan approval or authorization. In the event that a Participant does not elect investment options on the incoming direct rollover form but otherwise completes the form Plan Sponsor further directs Empower to invest the money according to the Participant's on-going investment elections, and if none are elected, then in the default investment option under the Plan at the time the incoming rollover is received. Separate accounts will be maintained for such rollovers.

#### **B. Incoming Contract Exchanges**

403(b) Plans Plan Sponsor directs and authorizes Empower to process, without further Plan Sponsor approval, Participant requests, from active employees of Plan Sponsor, for incoming contract exchanges that are received in good order and in a form acceptable to Empower. Plan Sponsor represents that the Plan allows for contract exchanges within the Plan. Plan Sponsor agrees to provide Empower with a complete list of approved vendors from which Empower may receive contract exchanges.

Plan Sponsor directs Empower to reject any contract exchange request that is received without proper documentation, and to return any amounts received with such request. Plan Sponsor further directs Empower to forward to Plan Sponsor for its approval any contract exchange request from a Participant who is not an active employee of Plan Sponsor.

# C. Signatureless Distributions Due to Severance from Employment for Reasons Other than Death or Disability

Plan Sponsor directs and authorizes Empower to process, without Plan Sponsor's further approval, Participant requests for distribution due to severance of employment for any reason other than death or disability, provided such requests are received in good order and in a manner acceptable to Empower.

In order to receive this service, Plan Sponsor must also utilize Empower's vesting tracking service, if the Plan has a vesting schedule. If Plan Sponsor has not provided a Participant's termination date or other required information, Plan Sponsor directs Empower to notify Plan Sponsor to obtain missing information before processing the distribution. For spousal consent purposes, Plan Sponsor directs Empower to rely on the marital status specified by the Participant in the request form, or as stored on Empower's recordkeeping system as applicable.

## D. Signatureless In-Service Distributions at Age 591/2

Plan Sponsor directs and authorizes Empower to process, without Plan Sponsor's further approval, Participant requests for age 59 ½ in-service distributions, provided such requests are received in good order and in a manner acceptable to Empower. Plan Sponsor represents that the Plan allows Participants to take in-service distributions at age 59 ½.

In order to receive this service, Plan Sponsor must also utilize Empower's vesting tracking service, if the Plan has a vesting schedule. If Plan Sponsor has not provided a Participant's birth date, or if there is a discrepancy between the birth date on the system and the birth date on the request form submitted by the Participant, Plan Sponsor directs Empower to reject the request pending further information.

# E. Voluntary In-Service DeMinimus Distributions 457(b) Plans

Plan Sponsor directs Empower to process, without Plan Sponsor's further approval, Participant initiated DeMinimus distribution requests received in good order and in a manner acceptable to Empower. If the Participant's birth date information has not been provided, or if there is a discrepancy between the birth date on the system and the birth date on the form, Empower is directed to rely on the birth date specified by the Participant on the form.

## F. Automated Mandatory Distributions (De Minimis)

Plan Sponsor directs Empower to automate mandatory distributions of small account balances, as elected by Employer in good order and in accordance with procedures provided by Empower.

## G. Required Minimum Distributions at Age 70 ½

The Plan Sponsor directs Empower to provide a notice to Participants who, based on the Plan records reflected on Empower's recordkeeping platform, are RMD eligible. Unless the Plan Sponsor separately directs Empower otherwise in writing, if the Participant does not timely provide an election for the RMD as described in the notice, the Plan Sponsor directs Empower to process an RMD with respect to such Participant in accordance with procedures provided by Empower, provided Empower has sufficient data required to make such a distribution. In order to receive this service. Plan Sponsor must also utilize Empower's vesting tracking services, if applicable.

## H. Signatureless Hardship Distribution Approval Services

Plan Sponsor instructs and authorizes Empower to process, without Plan Sponsor's further approval, all Participant requests, received in good order and in a manner acceptable to Empower, for distributions due to hardship, resulting in an immediate and heavy financial need that cannot be alleviated by any other means available to the Participant. Empower shall only process such requests if they meet the safe harbor defined in the Treasury Regulations, as described below. Plan Sponsor further instructs Empower to rely on any and all representations made by a Participant in a request, including, but not limited to representations that:

- 1. The Participant has taken all available in-service distributions from the Plan; and
- The Participant has obtained all non-taxable loans available under all Plans maintained by Plan Sponsor, to the extent such loans would not cause the Participant to incur an additional financial hardship.

A distribution is deemed to be for an immediate and heavy financial need if it is made for any one or a combination of the following safe harbor reasons, as defined in Treas. Reg. § 1.401(k)-1(d)(3)(iii)(B), as amended from time to time:

- 1. Medical expenses (described in Code Section 213(d)) previously incurred by the Participant, the Participant's primary beneficiary, spouse or any dependents (as defined in Code Section 152, and for taxable years beginning on or after January 1, 2005, without regard to Code Section 152(b)(1), (b)(2) and (d)(1)(B));
- 2. The need to prevent the eviction of the Participant from his/her principal residence or foreclosure on the mortgage of the Participant's principal residence;
- 3. The purchase (excluding mortgage payments) of a principal residence of the Participant;
- 4. The payment of tuition and related educational expenses for the next 12 months of post-secondary education for the Participant, the Participant's primary beneficiary, spouse, children or dependents (as defined in Code Section 152, and for taxable years beginning on or after January 1, 2005, without regard to Code Section 152(b)(1), (b)(2) and (d)(1)(B));
- 5. Funeral or burial expenses for the Participant's deceased primary beneficiary, parent, spouse, children or dependents (as defined in Code Section 152, and for taxable years beginning on or after January 1, 2005, without regard to Code Section 152(b)(1), (b)(2) and (d)(1)(B)); or
- 6. Principal residence repair expenses for repair of damage to the Participant's principal residence that qualifies for the casualty deduction (as defined in Code Section 165), determined without regard to whether the loss exceeds 10% of adjusted gross income.

In order to receive this service, Plan Sponsor must also utilize Empower's beneficiary recordkeeping and deferral recordkeeping services, as well as Empower's vesting tracking service if the Plan has a vesting schedule. In addition, the Plan may not allow for Participants who are terminated employees to take hardship distributions and the Plan may not limit the frequency or minimum amount of a hardship distribution. Before commencing this service, Empower must receive information regarding amount available for hardship from the prior recordkeeper, if any.

For each Participant receiving a hardship distribution, Plan Sponsor instructs Empower to notify Plan Sponsor to suspend elective deferrals for a 6 month period, or for such other period as may be required by the Code, as amended from time to time. Plan Sponsor instructs Empower to deny any request where the hardship event occurred prior to the Effective Date, or more than one year prior to the date the request is received. Empower may contact Plan Sponsor for direction when unusual situations arise. For each request that is denied or that cannot be processed due to its failure to satisfy a safe harbor hardship event, Plan Sponsor instructs Empower to notify the Participant to contact Plan Sponsor if the Participant wishes to appeal the determination.

## I. Signatureless Distributions Due to Unforeseeable Emergencies

Plan Sponsor instructs and authorizes Empower to process, without Plan Sponsor's further approval, all Participant requests, received in good order and in a manner acceptable to Empower, for distributions due to unforeseeable emergency resulting in a severe financial hardship to the Participant or Beneficiary that cannot be alleviated by any other means available to the Participant. Empower shall only process such requests if they meet the safe harbor defined in the Treasury Regulations, as described below. Plan Sponsor further instructs Empower to rely on any and all representations made by a Participant in a request. The following situations shall qualify for a distribution under this section:

- 1. An illness or accident of the Participant or Beneficiary, the Participant's or Beneficiary's spouse, or the Participant's or Beneficiary's dependent (as defined in Code Section 152, and for taxable years beginning on or after January 1, 2005, without regard to Code Section 152(b)(1), (b)(2) and (d)(1)(B));
- 2. Loss of the Participant's or Beneficiary's property due to casualty;
- 3. The following extraordinary and unforeseeable circumstances, if they arise as a result of events beyond the control of the Participant or Beneficiary:
  - a) The imminent foreclosure of or eviction from the Participant's or Beneficiary's primary residence:
  - b) The need to pay for medical expenses, including nonrefundable deductibles, as well as the cost of prescription drug medication; and
  - c) The need to pay for the funeral expenses of a spouse or a dependent (as defined in Code Section 152, and for taxable years beginning on or after January 1, 2005, without regard to Code Section 152(b)(1), (b)(2) and (d)(1)(B)) of Participant or Beneficiary.

Except in extraordinary circumstances, the following are examples of situations that shall NOT qualify for a distribution under this section:

- Purchase of real estate;
- Payment of college tuition;
- Unpaid rent or mortgage payments, except in the event of imminent foreclosure or eviction:
- 4. Unpaid utility bills;
- Loan repayments;
- Personal bankruptcy (except when resulting directly and solely from illness, casualty loss or other similar extraordinary and unforeseeable circumstances beyond the Participant's or Beneficiary's control);
- Payment of taxes, interest or penalties; or
- Marital separation or divorce.

Plan Sponsor will make determinations with respect to any unforeseeable emergency distribution request that does not clearly fall within the guidelines set forth above.

In the event of any changes to applicable law, including the safe harbor defined in the Treasury Regulations, Empower may revise this authorization and instruction from time to time and without further notice to Plan Sponsor. This authorization and instruction shall remain in effect until revoked by either party.

In order to receive this service, Plan Sponsor must also utilize Empower's beneficiary recordkeeping and deferral recordkeeping services.

For each Participant receiving an unforeseeable emergency distribution, Plan Sponsor instructs Empower to notify Plan Sponsor to suspend elective deferrals for the period required by the Plan, if any. Empower is instructed to deny any request where the unforeseeable emergency event occurred prior to the Effective Date, or more than one year prior to the date the request is received. Empower may contact Plan Sponsor for direction when unusual situations arise. For each request that is denied or that cannot be processed due to its failure to satisfy an unforeseeable emergency event, Plan Sponsor instructs Empower to notify the Participant to contact Plan Sponsor if the Participant wishes to appeal the determination.

## J. Signatureless Qualified Domestic Relations Orders

Plan Sponsor's approved model form of QDRO for the Plan is attached to this Agreement. Plan Sponsor instructs and authorizes Empower to treat as qualified each QDRO received by Empower in good order using the model QDRO form, or a form that is similar in all material respects to the model QDRO form. Plan Sponsor instructs Empower to process the QDRO, without Plan Sponsor's further approval, by establishing a separate account for the Alternate Payee or making a lump sum distribution to the Alternate Payee. Plan Sponsor instructs Empower to send a copy of each QDRO confirmation or rejection letter to Plan Sponsor.

Plan Sponsor further instructs Empower to process, without Plan Sponsor's further approval, all requests, received in good order and in a manner acceptable to Empower, for distributions from Alternate Payee accounts established before or after the Effective Date. Plan Sponsor instructs Empower to calculate any Alternate Payee's QDRO amount based solely on the Participant's account records on Empower's recordkeeping system, and to reject any QDRO that specifies a valuation date prior to the Effective Date.

Plan Sponsor agrees to make determinations with respect to any orders received that are not materially similar to the model QDRO form for reasons other than the inclusion of a valuation date that precedes the Effective Date.

#### K. Signatureless Loan Processing

If loans are available under the Plan, Plan Sponsor agrees that all loans shall be account reduction loans repaid by payroll deduction and shall be consistent with the loan policy and the procedures established by Empower from time to time. Plan Sponsor directs Empower to process, without further Plan Sponsor approval, Participant loan requests submitted through a form acceptable to Empower or through the website. Principal residence loan requests must be submitted on a paper form with supporting documentation. In order to receive this service, Plan Sponsor must also utilize Empower's vesting tracking service, if the Plan has a vesting schedule. If the Plan requires spousal consent for loans, the request must be submitted on a paper form.

#### V. ACCESS TO RECORDKEEPING SYSTEM & SERVICE REPRESENTATIVES

## A. Automated Voice Response System

Participants will have access to a toll-free, automated voice response system to inquire or make account changes from a touch-tone telephone. Inquiry services available from the automated voice response system will utilize share prices, unit values and account balances that are as of the last calculated unit value/share price.

The automated voice response system will be available 24 hours a day, 7 days a week, except for routine maintenance of the system which, when necessary, will generally take place on Sunday between the hours of 2:01 am and 2:01 pm Eastern Time. However, the system may also be limited or unavailable during periods of peak demand, market volatility, systems upgrades, or maintenance, or for other reasons.

## **B. Participant Website**

Participants will have access to a website to inquire or make account changes via the Internet

The website will be available 24 hours a day, 7 days a week, except for routine maintenance of the system which, when necessary, will generally take place on Sunday between the hours of 2:01 am and 2:01 pm Eastern Time. However, the system may also be limited or unavailable during periods of peak demand, market volatility, systems upgrades, or maintenance, or for other reasons.

#### C. Participant Service

Participant service representatives will be available via toll-free telephone call to Empower to answer Participant questions and process applicable transactions each Business Day between the hours of 8:00 am and 10:00 pm Eastern Time and on Saturday's between 9:00 am and 5:30 pm Eastern Time.

#### D. Plan Sponsor Access to Recordkeeping System

Plan Sponsor may interface with Empower's recordkeeping system online via Empower's plan sponsor website to inquire or make changes while administering the Plan. Upon request, Empower representatives will be made available to assist and train employees of Plan Sponsor in properly accessing and processing transactions on the Empower's plan sponsor website. Empower's plan sponsor website will be available consistent with the availability of the automated voice response system.

#### VI. PARTICIPANT COMMUNICATION AND EDUCATION

#### A. Communication Materials

Empower will provide Participant educational and communication materials regarding financial investing and retirement options. These materials may include, but are not limited to, newsletters, brochures, and other materials as mutually agreed upon.

#### **B.** Group Presentations

Empower representatives will conduct group meetings at which some or all of the following will be communicated:

1. Summary of the key provisions of the Plan;

- 2. Summary of authorized investment options;
- 3. Discussion of services including automated voice response system inquiry, retirement planning, and investment seminars:
- 4. Instructions on how to sign up for the Plan [or request an individual counseling session with an Empower representative.

## C. Individual Counseling Sessions

Upon request, Empower representatives will conduct prescheduled individual counseling sessions, utilizing a Participant paycheck analysis, an asset allocation model and retirement counseling services, as approved by Plan Sponsor.

## D. Plan Sponsor Committee Meetings

Upon request, an Empower representative will attend periodic Plan Sponsor committee meetings and will be prepare to provide information regarding the Plan and its activities.

#### E. Communications Plan

Empower will provide employee plan and investment education and communications materials, including education and planning tools.

## 1. Empower Participant Experience

Empower will provide Participants, with certain exceptions, access to Empower Participant Experience on the Participant Website. The Empower Participant Experience provides Participants with an estimated hypothetical monthly retirement income and goal based on a number of factors including the Participant's plan assets, plan contribution rates and compensation data.

#### 2. Health Cost Estimator

Empower will provide Participants, with certain exceptions, access to Empower's Health Cost Estimator on the Participant Website. Health Cost Estimator provides Participants with estimated monthly health care expenses based on retirement age and certain personal health condition information provided to Empower by Participants. All health care costs and projections are provided by an unrelated third party vendor. Plan Sponsor agrees that the Health Insurance Portability and Accountability Act of 1996 does not apply to any personal health condition information provided to Empower by Participants. Plan Sponsor also acknowledges that such health condition information is owned by the Participant and not the Plan Sponsor and that Empower will not disclose any health condition information provided to Empower by Participants to Plan Sponsor without the Participant's consent. Empower agrees that, except as provided in the preceding sentence, it will otherwise treat such health condition information as Non-Public Personal Information in accordance with Section 6 Privacy & Data Security of this Agreement. Plan Sponsor further agrees not to use any information it obtains through Health Cost Estimator other than for Plan purposes, contribution rates and compensation data.

## 3. Personalized Participant Communications

Except as otherwise agreed by the parties, Empower will send certain action-oriented Participant education emails according to a Participant's behavior, preferences and information.

The email messaging will include information about the tools and services available in the Plan, general financial planning topics, other savings options, and actions Participants may take to build their savings. As Empower builds additional messages, the engagement for each Participant becomes continual, guiding each Participant to the next step most relevant to them during their relationship with Empower.

A Participant must have an email address on file with Empower in order to receive the communications. The Participant can opt out of receiving these emails at any time.

#### VII. REPORTING AND COMPLIANCE SERVICES

#### A. Participant Reporting

Empower will provide Participants a confirmation for transactions involving investment allocations, investment transfers, contribution rates, change of address, rollover contributions, and rebalance activity. Empower will also make available to each Participant account information on at least a quarterly basis, including beginning and ending balances, all contributions and transaction processed, interest credited or change in value, fees and withdrawals deducted, transfers processed and performance data on Investment Options held by the Plan to the extent such data is provided by the Investment Option Sponsor.

Participant's statements shall be distributed in accordance with Section 3.9 Electronic Delivery.

Statements will be available within fifteen (15) Business Days after receipt of final information in good order from third party sources. The first quarterly statement following the Effective Date may be available at a later date while records are being established.

## **B. Plan Sponsor Reporting**

Empower will provide Employer Plan Summary Report to Plan Sponsor, summarizing Plan-level assets and Participant account balances, within thirty (30) Business Days after each calendar quarter end. The first report following the Effective Date may be available at a later date while records are being established.

The following Plan information will be addressed in the Employer Plan Summary Report:

- 1. Summary of Plan transactions and assets;
- 2. Summary of contributions processed;
- Withdrawals;
- 4. Annuities purchased, if applicable;
- 5. Periodic payments;
- 6. Investment option grand totals summarizes both dollars and units/shares and Plan activity;
- Investment option totals by money type summarizes both dollars and units/shares and money type activity;
- 8. Participant summary a report of account activity for each Participant.

## C. Annual Plan Review

Plan Sponsor will receive an Annual Plan Review including the following information:

- a) Review of enrollment efforts;
- b) Asset allocation information, contributions, distributions (investment options and fixed/variable split);
- c) Voice response usage and enhancements;
- d) Benefit payments;
- e) Direct online system access current services and available services;
- f) Legislative updates.

## D. Annual Investment Performance Report

Empower agrees to provide Plan Sponsor with an annual investment performance report.

#### E. Regulatory Updates

Empower will periodically make information available to Plan Sponsor concerning federal legislative activity of which Empower is aware that may affect the Plan and related funding contracts. Such information, however, does not constitute legal or tax advice regarding the legal sufficiency of the Plan.

#### F. No Plan Document Services Provided by Empower

Plan Sponsor acknowledges that Empower has not been retained to provide any Plan document services. Plan Sponsor acknowledges its responsibility to draft, amend and maintain the Plan document(s) or to retain a third party to provide such services.

## G. Plan Document Services

If the Plan Sponsor is using a prototype or volume submitter plan document offered by Empower, Empower will provide a sample Plan document, an adoption agreement, and any Plan document amendments that may be required due to change in applicable law, prior to the date required.

# ATTACHMENT TO SCHEDULE B [IF APPLICABLE]

# to the Administrative Services Agreement

for the \_\_\_\_\_[401(a)/(k), 403(b), 457(b) Governmental Plans]

**Model QDRO** 

#### SCHEDULE C

## Fees & Compensation

#### to the Administrative Services Agreement

for the	[401(a)/(k).	403(b), 457(b)	) Governmental Plan	ารไ

#### I. FEE SCHEDULE FOR CORE SERVICES

#### A. Basic Annual Administration Fee.

Empower will be entitled to the following annual administration fee. This fee is used, in whole or in part, for administrative services (including reporting) provided by Empower as described in the Agreement. In addition, some or all of the fee (or any other compensation, revenue, asset or source of funding available to Empower, in Empower's sole discretion) may be used by Empower to make payments to the Plan under a Plan Expense Account or similar arrangement, if applicable, between the Plan Sponsor and Empower.

 et Fee Option] ge daily balance			basis,	based o	on the
 _% per year.]					



[Per Participant Account Fee Option] OR [Per Plan Fee Option] The annual fee will be payable on a monthly basis, based on the number of Participants with an account balance during the assessment period.

[\$\_\_\_\_\_per [Participant] [Plan] per year.]

In addition, Empower and/or one or more of its affiliates may receive Fund Service Fees in connection with the Plan.

## **B. Trustee/Custodian Services**

Trustee and custodian services are provided by Wells Fargo Bank, N.A. The compensation received by Wells Fargo Bank, N.A. for trustee/custodian services is reflected in the Plan's Fee Disclosure Report provided by Empower. Additional fees may be reflected in the trust or custodial agreement between Wells Fargo Bank, N.A. and the Plan Sponsor.

If Plan Sponsor selects a custodian or trustee that requires changes to any procedures or services in this Agreement, Empower reserves the right to change fees in this Section.

# C. Participant Education

Empower will provide support for employee enrollment and education meetings, and will provide all necessary employee education and communications materials, including education and planning tools through the Internet. Empower will be entitled to the following fee for education and training:

Empower will provide [\_\_\_] educational or enrollment meetings in year one. [; and,]

educational or enrollment meetings will be provided annually thereafter. Any additional educational or enrollment meetings will be provided for a fee of \$[] per day.
() full-time representative(s) will be assigned to provide communication and marketing services exclusively to the Plan. Such representative(s) will be responsible for all group meetings [and individual counseling sessions] as directed by Plan Sponsor.
Empower will assign representatives the equivalent of () representative days annually to provide communication and marketing services exclusively to the Plan. Such representatives will be responsible for all group meetings [and individual counseling sessions] as directed by Plan Sponsor.
D. Loan Administration Fee
The following fees will apply to all Participant loans.
\$50.00 loan origination fee will be deducted from the amount of each loan processed.
\$25.00 annual loan maintenance and conversion fee per loan will be deducted from the Participant's account in the amount of \$6.25 per quarter.
E. Plan Document
If applicable, preparation of Empower sample plan document, including amendments
No additional fee.
F. Self Directed Brokerage
If self-directed brokerage (SDB) is an investment option under the Plan, Empower and the Plan Sponsor will execute a separate agreement specifying services, terms, and fees for the SDB program. At a minimum the following administration fee will apply:
\$ per Participant, who opens an SDB, per year, deducted from the Participant's account balance in an amount of \$ per quarter.
Any fees charged by the SDB provider are in addition to those described above and subject to execution of a separate SDB agreement.
G. Data Entry Services
Plan Sponsor provides data in an unusable electronic or hard copy paper format:
The fee is \$150.00 per hour.
1. Submission of data in a hard copy format will be considered a request to provide this service.

# H. Periodic Payments Fees

Should a Participant request a partial or full withdrawal payment via ACH, Empower will assess the Participant its current ACH fee. Should a Participant request periodic payments via ACH, Empower will not assess an ACH fee.

2. This includes submission of Participant account takeover data.

## I. Distribution Withdrawal Charges

Should a Participant request a partial or full withdrawal payment via wire, Empower will assess the Participant its current wire fee.

## J. Overnight Delivery Fees

Should a Participant request an overnight delivery, Empower will assess the Participant its current overnight delivery fee.

## K. QDRO Approval Process

For each QDRO reviewed and processed, Empower will charge a fee of \$250.00 to the Participant and/or Alternate Payee as specified in the Plan's approved model QDRO. The Participant's portion of the fee will be deducted from the Participant's account balance, and the Alternate Payee's portion of the fee will be deducted from the Alternate Payee's account or from the lump sum distribution, as applicable.

PAYMENT OF FEES. All fees must be paid within thirty (30) days of Empower's invoice to the Plan Sponsor unless another arrangement has been pre-approved by Empower in writing. In the event any charges or fees reasonably and properly chargeable under the terms of this Agreement, including Schedules B and C or other applicable documents signed by the Plan Sponsor remain unpaid sixty (60) days after the date billed, Plan Sponsor directs Empower to deduct such expense charges from the Plan and the Plan Sponsor affirms that the plan document specifically allows such deduction from the Plan. To the extent that the forfeiture or other Plan accounts would not pay Plan expenses under the Plan document or the Plan accounts are insufficient, Plan Sponsor directs Empower to allocate such fees to the Participant accounts, and to the investment choices in which the Participant accounts are invested, on a pro rata basis using Participant account and investment option balance ratios as of the date of deduction. Plan Sponsor agrees to amend the Plan, if necessary, to provide for the payment of expenses from Plan assets consistent with the foregoing.

FEE GUARANTEE. Empower's fees shall remain in effect for \_\_\_\_\_\_\_(\_) years from the Effective Date of the Agreement, provided however, that such fees may be adjusted at any time by Empower upon written notice to the Plan Sponsor in the event that: (i) Plan Sponsor elects to utilize different or additional services during such period; (ii) Plan Sponsor changes any investment options utilized by the Plan that provide service fees or other compensation to Empower, if applicable; (iii) there is an employer-initiated event such as a plan merger, corporate acquisition or layoff resulting in a material decrease in Empower's revenue or requiring Empower to perform additional services; or (iv) there is a material change in the service fees received by Empower from any investment options utilized by the Plan, if applicable. After \_\_\_\_\_ (\_) years from the Effective Date, either party may initiate a fee negotiation.

**CHANGES AND ADDITIONAL FEES.** In addition to Empower's regular fees, Plan Sponsor agrees to pay the costs for reprocessing due to incorrect or incomplete information that Empower receives from the Plan Sponsor, as reasonably determined by Empower.

## SCHEDULE D (Option 1)

## **Plan Expense Account Arrangement**

## to the Administrative Services Agreement

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Empower and the Plan Sponsor agree that Empower will pay to the Plan, on a monthly basis, the Revenue Credits amount as described below.

## Use for all rev share to plan:

Revenue Credits shall be determined by multiplying the Plan's average daily balance in each of the Plan's Investment Options for the month by one twelfth the annual rate of service fees paid to Empower by the Investment Option or its affiliates as reflected in the Plan's Plan Fee Disclosure Report (A copy of the Plan's most recent Fee Disclosure Report is available on the Plan Sponsor Website).

#### Use for fixed amount/rate to plan:

Revenue Credits shall be [\$XXXX per month] or [determined by multiplying the Plan's average daily balance in each Investment Option for the calendar month by 0.xxx% (xxx basis points)].

Revenue Credits shall be determined and allocated to the Plan within 45 days after the end of the month.

Plan Sponsor directs Empower to pay any Revenue Credits into a Plan registered account and to invest such amounts in the same investment fund in which the Plan's forfeiture assets are invested unless directed otherwise by the Plan Sponsor. Plan Sponsor is solely responsible for determining the appropriate use of such amounts under the terms of the Plan and agrees to direct Empower accordingly.

The Revenue Credit under this arrangement is funded from Empower's general assets and is being made available as a reduction in the compensation that Empower would otherwise earn in connection with the services it provides to the Plan. No specific funds will be set aside in an account or fund for the Plan's benefit or otherwise segregated for purposes of funding this arrangement, and the Plan has no right, title or interest in any Credits prior to the time that the Credit is paid to the Plan. No interest will be earned by the Plan or paid on Credits that are accrued. To the extent that Empower or its affiliates earn more payments from Investment Options than the Credits extended hereunder, such amounts are retained by Empower as compensation for its services and the Plan has no right or interest in such payments.

Plan Sponsor represents that it has reviewed this arrangement and the allocation method with its legal and tax advisors and has determined that the arrangement is consistent with the terms of the Plan and with its fiduciary obligations and will not result in a violation of the Code or any other applicable law. Plan Sponsor acknowledges and agrees that Empower shall not be considered a fiduciary and shall not have or exercise any discretion, with respect to its offering or administration of this Arrangement. Plan Sponsor acknowledges that the amount of the Revenue Credit may vary with changes in the Plan's Investment Options or if the amounts paid to Empower by the Plan's Investment Options change.

## SCHEDULE D (OPTION 2)

# Revenue Credit Arrangement to the Administrative Services Agreement

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Empower and Plan Sponsor agree that Empower will pay to the Plan, on a monthly basis, the Revenue Credits amount as described below.

Revenue Credits shall be determined by multiplying the Plan's average daily balance in each of the Plan's Investment Options for the month by one twelfth the annual rate of service fees paid to Empower by the Investment Option or its affiliates as reflected in the Plan's Plan Fee Disclosure Report (A copy of the Plan's most recent Fee Disclosure Report is available on the Plan Sponsor Website).

Plan Sponsor directs Empower to allocate any Revenue Credits to Participant accounts proportionately based on the average daily balance of such accounts in the Investment Option during the month and to invest such amounts based on the Participant's investment elections with respect to future contributions or, if none, the applicable Plan default fund.

Revenue Credits shall be determined and allocated to the Participant accounts within 45 days after the end of the month.

The Revenue Credit under this arrangement is funded from Empower's general assets and is being made available as a reduction in the compensation that Empower would otherwise earn in connection with the services it provides to the Plan. No specific funds will be set aside in an account or fund for the Plan's benefit or otherwise segregated for purposes of funding this arrangement, and the Plan has no right, title or interest in any Credits prior to the time that the Credit is paid to the Plan. No interest will be earned by the Plan or paid on Credits that are accrued. To the extent that Empower or its affiliates earn more payments from Investment Options than the Credits extended hereunder, such amounts are retained by Empower as compensation for its services and the Plan has no right or interest in such payments.

Plan Sponsor represents that it has reviewed this arrangement and the allocation method with its legal and tax advisors and has determined that the arrangement is consistent with the terms of the Plan and with its fiduciary obligations and will not result in a violation of the Code or any other applicable law. Plan Sponsor acknowledges and agrees that Empower shall not be considered a fiduciary and shall not have or exercise any discretion, with respect to its offering or administration of this Arrangement. Plan Sponsor acknowledges that the amount of the Revenue Credit may vary with changes in the Plan's Investment Options or if the amounts paid to Empower by the Plan's Investment Options change.

## SCHEDULE E

# Transition Assistance Services to the Administrative Services Agreement

for the	[401(a)/(k).	403(b), 457(b)	Governmental Plans]
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Transition Services (for Qualified and Non-Qualified Defined Contribution Plans)

Empower agrees to support the transition of recordkeeping and administrative services ("Transition Services") to a successor service provider subject to the terms and conditions of this Agreement.

Empower agrees to provide the following Transition Services prior to the termination effective date of the Agreement, as amended.

- 1. Planning. Participate in conference calls and in-person meetings, as needed, with Plan Administrator and the successor service provider to designate the transfer team, define communication channels, discuss the transfer process and define expectations, responsibilities, and applicable deadlines. Empower will designate a transition Project Manager to lead and be the contact person for the conversion effort. In the event Plan Administrator requests that the Project Manager or other deconversion team member attend a transition services meeting in person at a site other than Empower's office location, Empower's fees for time and travel for such in-person meetings are \$1,500 per day, per person.
- 2. <u>Data Layouts</u>. Provide the successor service provider with data layouts for Participants and Plan data residing on Empower administration systems, including but not limited to data layouts for paper statement indicators, rebalance frequency elections, ACH indicators, outstanding loan terms and payment amounts, powers of attorney on file, and dividend pass-through elections. The data layouts will correspond to Empower standard file formats.
- 3. Plan Materials. Upon termination, Empower shall provide the successor service provider with copies of all Plan summaries, Participant statements and other forms, reports, or web content; provided, however, Empower will provide such Plan materials only to the extent designed specifically for the Plan and not deemed by Empower to be proprietary. In addition Plan Administrator agrees, and will require any third party to whom Plan Administrator provides the materials to agree, to maintain the confidentiality of all Empower materials and information, including but not limited to web content, communications material, and information on Empower's Plan Sponsor Website.
- 4. <u>"Test" Data Transfer Files.</u> Provide the successor service provider with two (2) full volume test extract data transfer files for the Plan. Such files will be provided at a time mutually agreed upon by the parties. Control totals and standard Empower reports will accompany the files.
- 5. <u>"Refresher" Data Transfer Files.</u> Provide the successor service provider with one (1) full volume test extract refresher data transfer files for the Plan. Such files will be provided at a time mutually agreed upon by the parties. Control totals and standard Empower reports will accompany the files.
- 6. <u>"Live" Data Transfer Files.</u> Provide the successor service provider with one (1) full live data transfer file to the successor service provider in Empower standard file format for the Participant and Plan data residing on Empower administration systems as of a date mutually agreed upon by the parties. The live

data file will be in the same format as the test data file or in the test data file format. Control totals and standard Empower reports will accompany the live data transfer file.

- 7. Questions about Data on Transfer Files. Provide up to 25 aggregate hours of Empower's time to answer questions about system data provided by Empower on the Test Data Transfer Files, the Refresher Data Transfer Files and the Live Data Transfer File. Empower will charge the Plan or Plan Sponsor at then-current hourly rates for time spent in excess of 25 hours.
- 8. <u>Answering Questions</u>. Provide up to 25 aggregate hours of Empower's time responding to questions about Plan administrative practices and communication materials used by Empower in servicing the Plan. Empower will charge the Plan or Plan Sponsor at then-current hourly rates for time spent in excess of 25 hours.
- 9. <u>Final Participant Valuation</u>. Send to the successor service provider, at a mutually agreed upon date, reports of all historical files, documents and records necessary for the continuing administration and recordkeeping of the Plan in electronic form (where available) and/or paper form ("Final Participant Valuation"). As of the Effective Date, the Final Participant Valuation includes:
  - a. Current Participant indicative and financial data
  - b. Participant level reports
  - c. Plan level totals
  - d. Investment valuation statement
  - e. Employee loan status report
  - f. Loan summary report
  - g. Deemed loan report
  - h. Highest outstanding loan balance report
  - i. MRD report
  - j. Installment tax withholding report
  - k. On-line beneficiary data, if maintained by Empower
  - I. Scanned beneficiary forms, if maintained by Empower

Notwithstanding the foregoing, the parties acknowledge that the reports and information identified as Final Participant Valuation are subject to change based upon changes in plan administration and/or system requirements. Plan Sponsor acknowledges that at the mutually agreed upon date, Empower will provide only those reports applicable to the Plan and currently available from Empower's recordkeeping system.

- 10. <u>Destruction of Proprietary Materials.</u> Empower will shred any proprietary materials that contain Plan, Plan Administrator or Plan Sponsor related information.
- Open Participant Case Records. Send open case records at a mutually agreed upon date, or Termination Date, if later, to Plan Administrator or to successor service provider at Plan Administrator's direction.
- 12. <u>Year-end Processing</u>. For services that conclude as of December 31 for a calendar year plan, government filings, or other reporting required as of that year-end.
- 13. Fees Related to Transition Services.

In the event Plan Sponsor requests Empower to provide additional or extraordinary Transition Services (beyond those described in items 1-12 above) including, but not limited to, change in data layout,

change of data elements in standard layouts, number of data transfer files, or services beyond Service End Date (as defined below), Empower reserves the right to charge the Plan or Plan Sponsor, as directed by the Plan Sponsor, for additional or extraordinary Transition Services at then-current hourly rates. Empower shall receive payment for services rendered within 30 days of invoice delivery. In the event payment is not received within the stated timeframe all transition services will cease until such time payment is received.

In addition to the foregoing, Empower agrees to provide the following Transition Services for ninety days following the Agreement's termination effective date ("Service End Date").

- 1. Mail received by Empower related to the Plan will be forwarded to the successor service provider.
- Provide up to 20 hours of Empower's time responding to questions from the Plan Sponsor or its auditor.
   Empower will charge the Plan or Plan Sponsor at then-current hourly rates for time spent in excess of 20 hours.
- 3. To the extent information and/or reporting is readily available from Empower's systems, Empower agrees to provide to successor service provider the following Transition Services for up to 110 requests per month:
  - a. Provide loan repayment information
  - b. Provide Participant account balances as of specific dates
  - c. Provide Participant account earnings and/or dividends for specific time periods
  - d. Provide distribution history information
  - e. Provide reporting or respond to other Participant account history information requests
  - f. Provide Participant account history information (excluding QDRO related information)
  - g. Participant Statements
  - h. Duplicate Forms 1099-R
  - i. Provide QDRO related account history
  - j. Respond to questions regarding Plan specific processes

If the number of requests exceeds 110 in any given month, a per-request fee of \$500 will be assessed.

## **Business Continuity Plan Notice**

GWFS Equities, Inc., a subsidiary of Great-West Life & Annuity Insurance Company and affiliate of Great-West Life & Annuity Insurance Company of New York\* ("the Company"), maintains a comprehensive business continuity plan designed to respond reasonably and effectively to events that lead to significant business disruption, such as natural disasters, power outages, or other events of varying scope. This plan defines critical functions and systems, alternate work locations, vital books and records, and staff resources, and provides for the continuation of business operations with minimal impact, depending on the severity and scope of the disruption. The plan is reviewed and tested no less than once annually to ensure that the information in the plan is kept current and that documented recovery and continuity strategies adequately support its business operations. Of utmost importance to the plan is the ability for customers to maintain access to securities accounts and assets in those accounts.

In the event that one of the Call Centers or back office operation facilities becomes unavailable for any reason, calls would be re-routed to one of the firm's alternative call center or operations facilities.

In the event of a significant business disruption to the primary office and/or data center, access to customer accounts will be provided via the Company's Web site and voice response system, operated from an alternative data center. Customer Service will continue to be provided by re-routing telephone calls to a Call Center located in one or more alternative sites located outside of the region.

While no contingency plan can eliminate the risk of business interruption, or prevent temporary delays with account access, the firm's continuity plan is intended to mitigate all reasonable risk and resume critical business operations within 24 hours or the next business day, whichever is later.

\* Record keeping and administrative services are provided by Great-West Life & Annuity Insurance Company, and in New York, Great-West Life & Annuity Insurance Company of New York, or one of its subsidiaries or affiliates. Securities offered in your account may be offered through another broker/dealer firm other than GWFS Equities, Inc., a wholly owned subsidiary of Great-West Life & Annuity Insurance Company. Please contact your investment provider for more information if needed.

This disclosure is subject to modification at any time. The most current version of this disclosure can be found on the Web site or can be obtained by requesting a written copy by mail.

BCP – GWFS Customer Notice (Ed. Sept. 2012)

## Procedures for Complying with Fund Company Market Timing and Excessive Trading

The prospectuses, policies and/or procedures of certain fund companies require retirement plan providers offering their fund(s) to agree to restrict market timing and/or excessive trading ("prohibited trading") in their funds. The following procedures describe how we, as your recordkeeper, will comply with fund company instructions designed to prevent or minimize prohibited trading.

Various fund companies instruct intermediaries to perform standardized trade monitoring while others perform their own periodic monitoring and request trading reports when they suspect that an individual is engaging in prohibited trading. If an individual's trading activity is determined to constitute prohibited trading, as defined by the applicable fund company, the individual will be notified that a trading restriction will be implemented if prohibited trading does not cease. (Some funds may require that trading restrictions be implemented immediately without warning, in which case notice of the restriction will be provided to the individual and plan, if applicable). If the individual continues to engage in prohibited trading, the individual will be restricted from making transfers into the identified fund(s) for a specified time period, as determined by the applicable fund company. Individuals are always permitted to make transfers out of the identified fund(s) to other available investment options. When the fund company's restriction period has been met, the individual will automatically be allowed to resume transfers into the identified fund(s).

Additionally, if prohibited trading persists, the fund company may reject all trades initiated by the plan, including trades of individuals who have not engaged in prohibited trading.

Note: certain plan sponsors have or may elect to implement plan level restrictions to prevent or minimize individual prohibited trading. To the extent that such procedures are effective, we may not receive requests for information from the fund companies or requests to implement the restrictions described above.

10/16/07