

#4

Not Entered

Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## State of West Virginia Contract

Order Date: 10-25-2024

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

Order Number:	CCT 0947 0947 ERP2500000001 2	Procurement Folder:	1441734		
Document Name:	Actian Data Connect Integration Manager	Reason for Modification:		onnect Integration Manager Reason for Modification:	
Document Description:	Annual LIC - Actian DataConnect Integration Manager or Equal	Change Order 01 To Cancel Contract			
Procurement Type:	Central Contract - Fixed Amt				
Buyer Name:	Larry D McDonnell				
Telephone:	304-558-2063				
Email:	iarry.d.mcdonnell@wv.gov				
Shipping Method:	Best Way	Effective Start Date: 2024-08-16			
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date: 2024-08-28			

DEPARTMENT CONTACT
Requestor Name: Matthew H Ellison
Requestor Phone: (304) 741-8565
Requestor Email: matt.ellison@wvoasis.gov
86-1930
0005
2025
t Days FILE LOCATION

INVOICE TO			SHIP TO		
CONTROLLER ENTERPRISE RESOURCE PLANN	IING BOARD	CONTROLLER ENTERPRISE RESOURCE PLA	ANNING BOARD		
1007 BULLITT STREET		1007 BULLITT STREET			
SUITE 400		SUITE 400			
CHARLESTON	WV 25301	CHARLESTON	WV 25301		
US		us			

R 10-29-24

\$0.00 **Total Order Amount:** 

Purchasing Division's File Copy

**PURCHASING DIVISION AUTHORIZATION** 

ATTORNEY GENERAL APPROVAL AS TO FORM

Page: 1

**ENCUMBRANCE CERTIFICATION** 

ELECTRONIC SIGNATURE ON FILE

Date Printed: Oct 28, 2024

ELECTRONIC SIGNATURE ON FILE

**ELECTRONIC SIGNATURE ON FILE** 

Order Number: CCT 0947 0947 ERP2500000001 2

FORM ID: WV-PRC-CCT-002 2020/05

#### **Extended Description:**

Change Order 01

Change Order No. 01 is issued to cancel this contract in its entirety and all funds associated with the contract.

Contract was to begin on Aug. 16, 2024, and licenses were unable to be delivered even after granting an extension past the delivery date. Insight Public Sector notified us to proceed with other means to procure the licenses in time for an Aug. 30, 2024, expiration date that would have been detrimental to the State.

Effective date of cancellation: August 28, 2024

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	43230000	0.00000	EA	23382.540000	\$0.00
Service From	Service To	Manufacturer		Model No	
2024-08-16	2024-08-28				

**Commodity Line Description:** 

Actian DataConnect 12.2 Integration Manager - Prod - Year 1

#### **Extended Description:**

Actian DataConnect 12.2 Integration Manager - Prod - Year 1

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	43230000	0.00000	EA	23382.540000	\$0.00
Service From	Service To	Manufacturer		Model No	
2024-08-16	2024-08-28				

**Commodity Line Description:** 

Actian DataConnect 12.2 Integration Manager - NonProd - Yr 1

#### **Extended Description:**

Actian DataConnect 12.2 Integration Manager - NonProd - Yr 1

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	43230000	0.00000	EA	23382.540000	\$0.00
Service From	Service To	Manufacturer Model No			
2024-08-16	2024-08-28				

**Commodity Line Description:** 

Actian DataConnect 11.6 Integration Manager - Prod - Year 1

### **Extended Description:**

Actian DataConnect 11.6 Integration Manager - Prod - Year 1

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	43230000	0.00000	EA	23382.540000	\$0.00
Service From	Service To	Manufacturer		Model No	
2024-08-16	2024-08-28				

**Commodity Line Description:** 

Actian DataConnect 11.6 Integration Manager - DR - Year 1

#### **Extended Description:**

Actian DataConnect 11.6 Integration Manager - DR - Year 1

Date Printed: Oct 28, 2024 Order Number: CCT 0947 0947 ERP2500000001 2 Page: 2 FORM ID: WV-PRC-CCT-002 2020/05

## **Evan Pauley**

From:

Brandi Smith < Brandi.Smith@insight.com >

Sent:

Wednesday, August 28, 2024 4:41 PM Evan Pauley; Mark Latiolais; Matt Ellison

To: Subject:

RE: Order #0336428516 - WVOASIS - PO# CCT 0947 0947 ERP2500000001 1

Evan,

Thank you for being so understanding throughout this entire process. Insight was not able to reach an agreement with Actian. Insight will be canceling the contract and the order. Feel free to reach out to us with any concerns or future needs.

Thank you,



Brandi Smith | Account Executive| Insight Public Sector

t. 937-415-9442 | c. 614.558.3381 | Brandi.Smith@insight.com | insight.com

## Our Insight Public Sector Solution Areas

**Cloud and Datacenter Transformation** 

Connected Workforce

**Digital Innovation** 

**Supply Chain Optimization** 

Bridging the Digital Divide in Communities with Wi-Fi

YouTube link or on Linkedin https://lnkd.in/dZ6EX9M

From: Evan Pauley <evan.pauley@wvoasis.gov> Sent: Wednesday, August 28, 2024 4:33 PM

To: Mark Latiolais <Mark.Latiolais@insight.com>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith <Brandi.Smith@insight.com>

Subject: RE: Order #0336428516 - WVOASIS - PO# CCT 0947 0947 ERP2500000001 1

#### External Message - Please be cautious when opening links or attachments in email

Good afternoon,

Thank you for working with us to attempt to get these licenses provided. We understand that you were unable to reach an agreement with Actian and have since decided to cancel the contract for these services. Thank you for putting us in touch with your contact at Actian that can help us to procure these licenses to avoid and service interruption.

Please confirm the cancellation of this contract and order with a response to this email.

Thank you,

Evan Pauley Controller WV Enterprise Resource Planning Board Ph: 304-935-0425



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From: Evan Pauley

Sent: Monday, August 19, 2024 2:22 PM

To: Mark Latiolais < Mark.Latiolais@insight.com>; Matt Ellison < Matt.Ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi.Smith@insight.com >

Subject: RE: Order #0336428516 - WVOASIS - PO# CCT 0947 0947 ERP2500000001 1

Good afternoon,

I know there was a hiccup on Friday with Actian; however, the last I was informed, everything had been worked out. When should we expect the license keys for this software?

Thank you,

Evan Pauley
Controller
WV Enterprise Resource Planning Board
Ph: 304-935-0425



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From: Mark Latiolais < Mark.Latiolais@insight.com >

Sent: Wednesday, August 7, 2024 6:34 PM

To: Evan Pauley <evan.pauley@wvoasis.gov>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi.Smith@insight.com>

Subject: Order #0336428516 - WVOASIS - PO# CCT 0947 0947 ERP2500000001 1

Good Evening Evan and Matt,

Please see attached order confirmation. My apologies for the delay in getting this done, but I am glad we were able to get this wrapped up for you.

If there is anything you need while Brandi is out, please let me know.

Enjoy the rest of your evening.

Regards,



Mark Latiolais | Account Executive | Insight Public Sector

t. 703-227-29301c. 540-256-4271 | mark\_latiolais@insight.com 1 IPS\_Insight.com

From: Evan Pauley <<u>evan.pauley@wvoasis.gov</u>>
Sent: Wednesday, August 7, 2024 3:56 PM

To: Mark Latiolais <Mark.Latiolais@insight.com>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi.Smith@insight.com >

Subject: RE: Actian Software

## External Message - Please be cautious when opening links or attachments in email

Please see attached.

Thank you,

Evan Pauley Controller WV Enterprise Resource Planning Board Ph: 304-935-0425



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From: Mark Latiolais < Mark.Latiolais@insight.com>

Sent: Wednesday, August 7, 2024 2:10 PM

To: Evan Pauley <evan.pauley@wvoasis.gov>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi.Smith@insight.com>

Subject: Re: Actian Software

Hi Evan,

This is what our tax department is asking for in case you do decide to make another purchase through Insight, we do not have to update your tax status every time.

I hope that helps!

Regards,



Mark Latiolais | Account Executive | Insight Public Sector

t. 703-227-2930 1 c. 540-256-4271 | mark.latiolais@insight.com 1 IPS.Insight.com

From: Evan Pauley <<u>evan.pauley@wvoasis.gov</u>>
Sent: Wednesday, August 7, 2024 1:57 PM

To: Mark Latiolais <Mark.Latiolais@insight.com>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi.Smith@insight.com >

Subject: RE: Actian Software

External Message - Please be cautious when opening links or attachments in email

Good afternoon,

My apologies. I will sign and return with my signature. We do not have any other PO's with Insight that would require the box at the top for this PO to be unchecked, or is this a desirable request?

Thank you,

**Evan Pauley** 

Controller

WV Enterprise Resource Planning Board

Ph: 304-935-0425



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From: Mark Latiolais < Mark.Latiolais@insight.com>

Sent: Wednesday, August 7, 2024 12:35 PM

To: Evan Pauley <evan.pauley@wvoasis.gov>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi. Smith@insight.com>

Subject: Re: Actian Software

Good Afternoon Evan and Matt.

My apologies for another step in the process. Please see below from my tax-exemption team:

Hello Mark,

Good day,

The tax from the quote 0227451060 has been removed as a courtesy.

Please keep in mind, tax will re-populate if any changes are made. Once this quote is converted to an order we will need a valid **WV** exemption certificate in order to remove tax from the order level.

For the submitted exemption certificate to be valid, can you please ask the client to make the following changes?

- 1. Certificate is limited to specific PO only.
- 2. Signature
- 3. Name
- 4. Title
- 5. Date

purchaser is not eligible to claim this exemption.

Check if this certificate is for a single purchase. Enter the related invoice/purchase order # CCT ERP250000000

A Purchaser's name

5. I declare that the information on this certificate is correct and complete to the best of my knowledge and belief.

Signature of authorized purchaser Print name Title Date

Insight.#

Mark Latiolais | Account Executive | Insight Public Sector

t. 703-227-2930 1 c. 540-256-4271 | mark\_latiolais@insight.com 1 [PS.Insight.com

From: Evan Pauley <<u>evan.pauley@wvoasis.gov</u>>
Sent: Wednesday, August 7, 2024 9:32 AM

To: Mark Latiolais < <a href="Mark.Latiolais@insight.com">Mark Ellison < matt.ellison@wvoasis.gov</a>>

Cc: Brandi Smith < Brandi.Smith@insight.com >

Subject: RE: Actian Software

### Good morning,

Please find our tax exempt form for this purchase attached. Let us know if you need anything further.

Thank you,

Evan Pauley
Controller
WV Enterprise Resource Planning Board
Ph: 304-935-0425



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From: Mark Latiolais < Mark.Latiolais@insight.com >

Sent: Tuesday, August 6, 2024 6:34 PM

To: Evan Pauley <evan.pauley@wvoasis.gov>; Matt Ellison <matt.ellison@wvoasis.gov>

Cc: Brandi Smith < Brandi.Smith@insight.com >

Subject: Re: Actian Software

Good Evening Evan and Matt,

I was working on processing your order this evening, and I was hoping that you would be able to provide a tax exempt form. Looking at the contract details, there is no tax being pulled, but our quote is pulling tax.

I will have that form applied on your quote/order as soon as I receive it.

Thank you again for including Insight in this process.

Regards,



Mark Latiolais | Account Executive | Insight Public Sector

t. 703-227-2930 1 c. 540-256-4271 | mark.latiolais@insight.com 1 IPS.Insight.com

From: Evan Pauley < <a href="mailto:evan.pauley@wvoasis.gov">evan.pauley@wvoasis.gov</a>>

Sent: Monday, August 5, 2024 2:48 PM

To: Matt Ellison <matt.ellison@wvoasis.gov>; Mark Latiolais <<u>Mark.Latiolais@insight.com</u>>

Cc: Brandi Smith < Brandi.Smith@insight.com >

Subject: RE: Actian Software

You don't often get email from evan pauley@wvoasis.gov. Learn why this is important

External Message - Please be cautious when opening links or attachments in email

Good afternoon,

Insight will receive a signed copy of the contract in the mail from the WV Purchasing Division within the next week or so. In the meantime, I have attached the cover sheet with electronic signatures and the contract documents.

Please let me know if you have any questions or require anything further.

Thank you,

Evan Pauley

Controller

WV Enterprise Resource Planning Board

Ph: 304-935-0425



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From: Matt Ellison < matt.ellison@wvoasis.gov >

Sent: Monday, August 5, 2024 2:28 PM

To: Mark Latiolais < Mark. Latiolais@insight.com >

Cc: Brandi Smith < Brandi.Smith@insight.com >; Evan Pauley < evan.pauley@wvoasis.gov >

Subject: RE: Actian Software

Including Evan (our purchasing person) on this email. Evan can you provide anything information concerning the award?

Thanks

Matt Ellison

**WVOASIS** 

Phone 304.201.3617

1007 Bullitt Street

Charleston WV 25301

From: Mark Latiolais < Mark.Latiolais@insight.com >

Sent: Monday, August 5, 2024 2:17 PM

To: Matt Ellison <matt.ellison@wvoasis.gov>
Cc: Brandi Smith <Brandi.Smith@insight.com>

Subject: Re: Actian Software

Good Afternoon Matt,

If you could send me the following information, I will be able to get this processed for you:

- The original quote that Brandi sent over to you-I will use this as a basis to process the order.
- A purchase order or the documentation that you mentioned in the below e-mail strand. I do not have access to Brandi's inbox so I will not be able to access an award letter.

Thank you!



Mark Latiolais | Account Executive | Insight Public Sector

t. 703-227-2930 1 c. 540-256-4271 | mark.latiolais@insight.com 1 IPS.Insight.com

From: Matt Ellison < matt.ellison@wvoasis.gov>

Sent: Monday, August 5, 2024 1:37 PM

To: Mark Latiolais < Mark. Latiolais@insight.com >

Subject: FW: Actian Software

You don't often get email from matt.ellison@wvoasis.gov. Learn why this is important

External Message - Please be cautious when opening links or attachments in email

Hello Mark, please see the email below. This is a time sensitive issue for the state of WV. Please let me know what else you need to get this order finished a new license for Actian.

Thanks

Matt Ellison WVOASIS Phone 304.201.3617 1007 Bullitt Street Charleston WV 25301

From: Brandi Smith < Brandi.Smith@insight.com>

Sent: Monday, August 5, 2024 1:35 PM

To: Matt Ellison < matt.ellison@wvoasis.gov > Subject: Automatic reply: Actian Software

Thank you for reaching out. I will be out of the office from 08/03/2024 returning on 8/12/2024. I will not have access to my emails. Expect a delay in responce. If you need help in my absence you can reach out to Mark Latiolais **t.** 703-227-2930 | c. 540-256-4271 If this is urgent feel free to call me on my cell.

| mark.latiolais@insight.com | IPS.Insight.com

or

Maikol Garay | Inside Sales Manager - East | Insight Public Sector d. 514.373.8553 | Maikol.Garay@insight.com | IPS.Insight.com

We will make sure you are taken care of. Thank you, Brandi Smith

**CAUTION:** This email originated from outside the organization. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

You should have received some documentation concerning the award letter for the Actian software renewal. Since this is time sensitive let me know what you need next for us to renew our licenses.

Thanks

Matt Ellison WVOASIS Phone 304.201.3617 1007 Bullitt Street Charleston WV 25301

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## West Virginia Secretary of State — Online Data Services

## **Business and Licensing**

Online Data Services Help

## **Business Organization Detail**

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## INSIGHT PUBLIC SECTOR, INC.

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
C   Corporation	7/3/1996		7/3/1996	Foreign	Profit	ВТ		

Business Purpose	4234 - Wholesale Trade - Merchant Wholesalers, Durable Goods - Professional and Commercial Equip and Supply Merchant Wholesale (photographic, office, computers, peripherals, medical, dental, hospital, ophthalmic goods)	Capital Stock	0.0000
Charter County		Control Number	0
Charter State	AZ	Excess Acres	0
At Will Term		Member Managed	
At Will Term Years		Par Value	0.000000
Authorized Shares	0	Young Entrepreneur	Not Specified

Addresses	
Туре	Address
Mailing Address	2701 E INSIGHT WAY CHANDLER, AZ, 85286 USA
Notice of Process Address	CORPORATION SERVICE COMPANY 209 WEST WASHINGTON STREET CHARLESTON, WV, 25302
Principal Office Address	2701 E INSIGHT WAY CHANDLER, AZ, 85286 USA
Туре	Address

Officers		
Туре	Name/Address	
Director	SCOTT FRIEDLANDER 2701 E INSIGHT WAY CHANDLER, AZ, 85286	
Director	SHARON ENNIS 2701 E INSIGHT WAY CHANDLER, AZ, 85286	
President	SCOTT FRIEDLANDER 2701 E INSIGHT WAY CHANDLER, AZ, 85286	
Secretary	SHARON ENNIS 2701 E INSIGHT WAY CHANDLER, AZ, 85286	
Treasurer	VIRGINIA ADAMS 2701 E INSIGHT WAY CHANDLER, AZ, 85286	
Туре	Name/Address	

DBA			
DBA Name	Description	Effective Date	Termination Date
INSIGHT PUBLIC SECTOR	TRADENAME	11/21/2002	
DBA Name	Description	Effective Date	Termination Date

# Name Changes

Date	Old Name	
10/30/2003	COMARK GOVERNMENT AND EDUCATION SALES, INC.	
Date	Old Name	

Mergers				
Merger Date	Merged	Merged State	Survived	Survived State
10/30/2003	INSIGHT PUBLIC SECTOR, INC.	AZ	COMARK GOVERNMENT AND EDUCATION SALES, INC.	IL
Merger Date	Merged	Merged State	Survived	Survived State

Date	Amendment		
10/30/2003	MERGER: MERGING INSIGHT PUBLIC SECTOR, INC., A NON- QUALIFIED AZ ORGANIZATION WITH AND INTO COMARK GOVERNMENT AND EDUCATION SALES, INC., A QUALIFIED IL CORPORATION, THE SURVIVOR		
10/30/2003	NAME CHANGE: FROM COMARK GOVERNMENT AND EDUCATION SALES, INC.		
Date	Amendment		

Annual Reports	
Filed For	
2024	
2023	
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2021	
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For more information, please contact the Secretary of State's Office at 304-558-8000.

Monday, October 28, 2024 — 9:46 AM

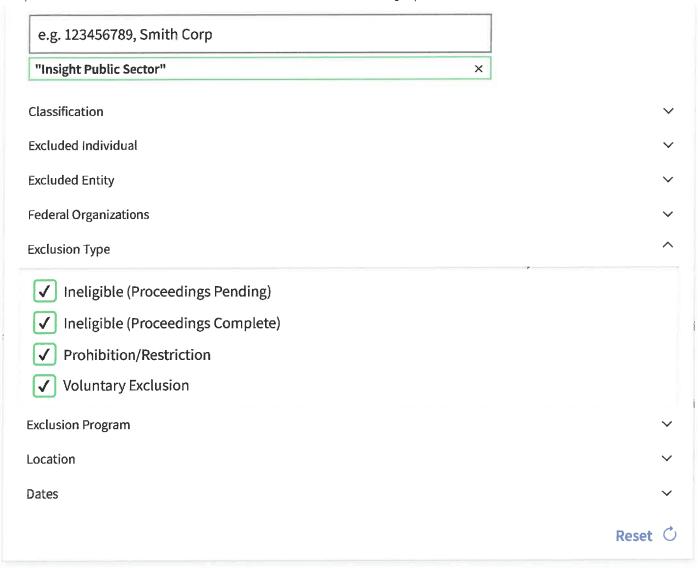
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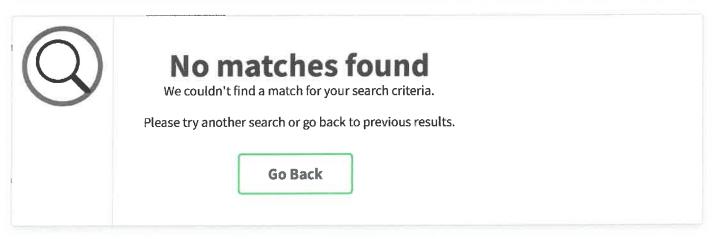
An official website of the United States government Here's how you know



**←** 

earch	All Words e.g. 1606N020Q02	
Select Domain Entity Information		+
All Entity Information		
Entities		
Disaster Response Registry		
Responsibility / Qualification		
Exclusions		
Filter By		_
Keyword Search		
For more information on how to use our keyv	word search, visit our help guide	
Simple Search	Search Editor	







Feedback

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**Our Community** 

**Release Notes** 

**System Alerts** 

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**Privacy Policy** 

Restricted Data Use

Freedom of Information Act

Accessibility

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Contact



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An official website of the U.S. General Services Administration

# COMPLIANCE VERIFICATION CHECKLIST FOR REQUISITION SUBMISSION

Purchasing Division Use:	Agency:
Buyer: Lacy D. McDouell Date: 10/28/24	WV ERP
Solicitation No. CCT ERP 25/ 01 c/ol	Procurement Officer Submitting Requisition: Evan Pauley
	Requisition No. CCT ERP25*01
	PF No.: 1441734

This checklist **MUST** be completed by a state agency's designated procurement officer and submitted with the Purchase Requisition to the Purchasing Division. The purpose of the checklist is to verify that an agency procurement officer has obtained and included required documentation necessary for the Purchasing Division to process the requisition without future processing disruptions. At the agency's preference, the agency **MUST** either submit the checklist by attaching it to the requisition's Header **OR** by placing it in the requisition's Procurement Folder.

## FOR ALL SOLICITATION TYPES:

	Compliance Check Type	Required	Provided, if Required	Not Required	Purch. Div. Confirmation
1	Specifications and Pricing Page included	$\square$			
2	Use of correct specification template	$\square$			
3	Use of correct requisition type [CRQS → CCT or CPO] or [CRQM → CMA]				
4	Use of most current terms and conditions (www.state.wv.us/admin/purchase/TCP.pdf)				
5	Maximum budgeted amount in wvOASIS	abla			
6	Suggested vendors in wvOASIS				
7	Capitol Building Commission pre-approval				
8	Financing (Governor's Office) pre-approval				
9	Fleet Management Division pre-approval				

Form No. WV-36 Rev. 10/26/2022

	Compliance Check Type	Required	Provided, if Required	Not Required	Purch. Div. Confirmation
10	Insurance requirements				
	Commercial General Liability				
	Automobile Liability				
	Workers' Compensation/Employer's Liability				
	Cyber Liability				
	Builder's Risk/Installation Floater				
	Professional Liability				
	Other (specify)				
11	Office of Technology CIO pre-approval				
12	Treasurer's Office (banking) pre-approval				
FOR	CHANGE ORDERS/RENEWALS	S:			
1	Two-party agreement	$\square$	<b>√</b>		
2	Standard change order language		<b>✓</b>		
3	Office of Technology CIO approval			<b>✓</b>	
4	Justification for price increases/backdating/other			V	
5	Bond Rider (Construction)			1	3
6	Secretary of State Verification		<b>✓</b>		
7	State debarment verification		<b>V</b>		9
8	Federal debarment verification		<b>/</b>		9
*The items pre-checked are required before a Purchase Requisition may be submitted to the Purchasing Division. Failure to complete and verify this documentation may result in rejection of the requisition back to the agency. It is up to the agency procurement officer to determine if pre-approvals, insurance, or other documentation is needed for the purchase. The referenced information below may be used to make this determination.  For Purchasing Division Use Only:  I have reviewed the requisition identified above and find that it is sufficient to advertise publicly to the vendor community. My review does not preclude the possibility that the vendor community, or some other entity, will identify an area of concern; however, should such issues or concerns arise, they will be reviewed and addressed as may be appropriate.					
Signature:					

Form No. WV-36 Rev. 10/26/2022